

# **CONSOLIDATED INTERIM FINANCIAL STATEMENTS For the periods ending June 30, 2020 and 2019**

HORTIFRUT S.A. AND SUBSIDIARIES Thousands of United States Dollars (ThUS\$)

#### FINANCIAL STATEMENTS

Revision report of the independent auditor Consolidated interim statement of financial position Consolidated interim income statement Consolidated interim integral income statement Consolidated interim statement of changes in net equity Consolidated interim cash flow statement Consolidated interim financial statement notes

# **INDEX**

NOTE 1 -	- CORPORATE INFORMATION	¡Error! Marcador no definido.
1.1.	Information of the reporting entity	¡Error! Marcador no definido.
1.2.	Shareholders	¡Error! Marcador no definido.
NOTE 2 -	- PREPARATION BASES	¡Error! Marcador no definido.
2.1.	Compliance declaration	¡Error! Marcador no definido.
2.2.	Preparation bases	16
2.3.	Covered period	¡Error! Marcador no definido.
2.4.	Presentation currency and functional currency	¡Error! Marcador no definido.
2.5.	New accounting pronouncements	¡Error! Marcador no definido.
2.6.	Use of estimations and judgments	19
2.7.	Changes in accounting policies	¡Error! Marcador no definido.
NOTE 3 -	- PRINCIPAL APPLIED ACCOUNTING POLICIES	¡Error! Marcador no definido.
3.1.	Consolidation bases	¡Error! Marcador no definido.
3.2.	Operating segments financial information	¡Error! Marcador no definido.
3.3.	Property, plant and equipment	23
3.4.	Biological assets, current	¡Error! Marcador no definido.
3.5.	Intangible assets other than goodwill	¡Error! Marcador no definido.
3.6.	Goodwill	¡Error! Marcador no definido.
3.7.	Interest costs	¡Error! Marcador no definido.
3.8.	Impairment of non-financial assets	¡Error! Marcador no definido.
3.9.	Financial assets	¡Error! Marcador no definido.
3.10.	Derivative financial instruments and hedging activities	¡Error! Marcador no definido.
3.11.	Inventories	¡Error! Marcador no definido.
3.12.	Trade debtors and other accounts receivable	¡Error! Marcador no definido.
3.13.	Cash and cash equivalents	¡Error! Marcador no definido.
3.14.	Corporate capital	¡Error! Marcador no definido.
3.15.	Trade accounts payable and other accounts payable	¡Error! Marcador no definido.
3.16.	Other financial liabilities	¡Error! Marcador no definido.
3.17.	Income tax and deferred tax	33
3.18.	Employee benefits	33
3.19.	Other provisions	¡Error! Marcador no definido.
3.20.	Revenue recognition	¡Error! Marcador no definido.
3.21.	Trade agreements with distributors and supermarket chains	¡Error! Marcador no definido.
3.22.	Cost of sales	¡Error! Marcador no definido.
3.23.	Administrative expenses	¡Error! Marcador no definido.
3.24.	Lease	¡Error! Marcador no definido.
3.25. <b>defin</b> i	Non-current assets or groups of assets (disposal groups), classified <b>ido.</b>	as held for sale <b>Error!</b> Marcador
3.26.	Environment	¡Error! Marcador no definido.
3.27.	Research and development	¡Error! Marcador no definido.

no

3.28. Advertising expenses	¡Error! Marcador no definido.
3.29. Earnings per share	¡Error! Marcador no definido.
3.30. Insurance expenses	¡Error! Marcador no definido.
NOTE 4 – RISK MANAGEMENT	¡Error! Marcador no definido.
NOTE 5 – CHANGES IN ACCOUNTING POLICIES	51
NOTE 6 – OPERATING SEGMENTS	¡Error! Marcador no definido.
NOTE 7 – FINANCIAL INSTRUMENTS	¡Error! Marcador no definido.
NOTE 8 – CASH AND CASH EQUIVALENTS	
NOTE 9 – OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS	¡Error! Marcador no definido.
NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVARECEIVABLE	
NOTE 11 – BALANCES AND TRANSACTIONS WITH RELATED PARTIES	
NOTE 12 - INVENTORIES	
NOTE 13 – BIOLOGICAL ASSETS, CURRENT	
NOTE 14 – OTHER NON-FINANCIAL ASSETS	
NOTE 15 – INVESTMENTS IN SUBSIDIARIES	
NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD	
NOTE 17 – INTANGIBLE ASSETS OTHER THAN GOODWILL	
NOTE 18 - GOODWILL	
NOTE 19 – PROPERTY, PLANT AND EQUIPMENT	
NOTE 20 – RIGHT OF USE ASSETS	
NOTE 21 – CURRENT INCOME TAX AND DEFERRED TAXES	
NOTE 22 – OTHER FINANCIAL LIABILITIES	
NOTE 23 – LEASE LIABILITIES	
NOTE 24 – CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHE <b>Marcador no definido.</b>	
NOTE 25 –PROVISIONS FOR EMPLOYEE BENEFITS AND OTHER PROVISI	
NOTE 26 – ISSUED CAPITAL	
NOTE 27 – RETAINED EARNINGS	
NOTE 28 - OTHER RESERVES	
NOTE 29 – NON-CONTROLLING INTERESTS	
NOTE 30 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT	
NOTE 31 – OPERATING REVENUE AND OTHER REVENUE, PER FUNCTION	
NOTE 32 – DETAIL OF RELEVANT RESULTS	_
NOTE 33 – FINANCIAL EXPENSES	
NOTE 34 – OTHER INCOME - EXPENSES	
NOTE 35 – EXCHANGE RATE DIFFERENCES	
NOTE 36 – FOREIGN CURRENCY	
NOTE 37- CONTINGENCIES	
NOTE 38 – ENVIRONMENT	
NOTE 39 – FINANCIAL LEASES	
NOTE 40 – SUBSEQUENT EVENTS	
NOTE 41 - OTHER INFORMATION	¡Error! Marcador no definido.

# **Consolidated Interim Statement of Financial Position**

# As of June 30, 2020 (unaudited) and December 31, 2019.

		30-Jun-19	31-Dec-19
Statement of Financial Position	Note	ThUS\$	ThUS\$
Assets			
Current Assets			
Cash and cash equivalents	8	55,793	42,002
Other current financial assets	9	379	0
Other current non-financial assets	14	10,537	8,710
Current trade debtors and other accounts receivable	10	57,786	97,066
Current accounts receivable from related entities	11	22,562	62,231
Inventories	12	41,602	70,581
Biological assets, current	13	37,591	18,225
Current tax assets	20	6,468	9,292
Total Current Assets		232,718	308,107
Non-current assets			
Other non-current financial assets	9	9,625	755
Other non-current non-financial assets	14	1,384	1,186
Non-current fees receivable	10	2,903	2,960
Non-current accounts receivable with related entities	11	4,429	4,417
Equity accounted investees	16	11,191	11,940
Intangible assets other than goodwill	17	7,327	8,855
Goodwill	18	179,770	179,770
Property, plant and equipment	19	820,280	780,496
Assets per right of use	20	25,118	22,867
Deferred tax assets	21	33,777	27,991
Total Non-Current Assets		1,095,804	1,041,237
Total Assets		1,328,522	1,349,344

# **Consolidated Interim Statement of Financial Position**

# As of June 30, 2020 (unaudited) and December 31, 2019.

	30-Jun-19	31-Dec-19
Equity and Liabilities Note	ThUS\$	ThUS\$
Liabilities		
Current Liabilities		
Other current financial liabilities 22	173,551	176,345
Current lease liabilities 23	9,525	10,614
Current trade accounts and other accounts payable 24	34,836	78,798
Current accounts payable to related entities 11	5,666	3,348
Other current provisions 25	102	1,409
Current provisions for employee benefits 24	4,027	3,676
Other current non-financial liabilities	1,087	690
Total Current Liabilities	228,794	274,880
Non-Current Liabilities		
Other non-current financial liabilities 22	305,092	279,524
23	19,799	24,433
Other non-current accounts payable 24	6,711	6,506
Non-current accounts payable to related entities 11	5,148	5,784
Other non-current provisions 25	1,401	1,222
Deferred tax liabilities 21	103,956	98,879
Total Non-Current Liabilities	442,107	416,348
Total Liabilities	670,901	691,228
Equity		
Issued capital 26	472,212	472,212
Retained earnings 27	137,203	134,701
Issuance premium 26	3,751	3,751
Other reserves 28	(25,885)	(15,941)
Equity attributable to the parent company's equity	587,281	594,723
Non-controlling interest 29	70,340	63,393
Total Equity	657,621	658,116
Total Equity and Liabilities	1,328,522	1,349,344

# **Consolidated Interim Income Statement**

For the half-yearly and quarterly periods as of June 30, 2020 and 2019 (unaudited).

		1-Jan-20 30-Jun-20	1-Jan-19 30-Jun-19	1-Apr-20 30-Jun-20	1-Apr-19 30-Jun-19
Income Statement	Note	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Profit (loss)					
Operating revenue	31	259,303	275,121	82,681	64,457
Cost of sales	32	(213,253)	(245,830)	(61,760)	(55,204)
Gross Profit		46,050	29,291	20,921	9,253
Other income, per function	31	6,257	2,470	4,483	1,366
Administration expenses	32	(24,622)	(24,037)	(12,379)	(14,355)
Other expenses, per function	32	(3,711)	(9,363)	(1,251)	(801)
Other profit (loss)	34	(334)	(346)	(305)	(256)
Financial income		618	517	402	367
Financial expenses	33	(11,235)	(13,697)	(5,897)	(7,164)
Share of profit (loss) of equity accounted investees	16	(432)	(2,935)	(504)	(1,678)
Exchange rate differences	35	1,318	(1,535)	389	(1,244)
Profit (loss) before tax		13,909	(19,635)	5,859	(14,512)
Income tax expense	21	(5,403)	3,491	(2,193)	1,825
Profit (loss) from continued operations		8,506	(16,144)	3,666	(12,687)
Profit (loss)		8,506	(16,144)	3,666	(12,687)
Profit (loss) attributable to					
Profit (loss) attributable to parent company equity holders		2,502	(16,201)	1,120	(11,039)
Profit (loss) attributable to non-controlling interests	29	6,004	57	2,546	(1,648)
Profit (loss)		8,506	(16,144)	3,666	(12,687)
Earnings per share					
Basic earnings per share Basic earnings (loss) per share from continued operations (US\$					
per share)	30	0.004334	(0.030827)	0.001940	(0.021005)
Basic earnings (loss) per share		0.004334	(0.030827)	0.001940	(0.021005)
Profit per diluted share					
Diluted earnings (loss) per share from continued operations (US\$					
per share)		0.004334	(0.030827)	0.001940	(0.021005)
Diluted earnings (loss) per share		0.004334	(0.030827)	0.001940	(0.021005)

# **Consolidated Interim Comprehensive Income Statement**

# For the half-yearly and quarterly periods ending June 30, 2020 and 2019 (unaudited).

Statement of other comprehensive income	1-Jan-20 30-Jun-20 ThUS\$	1-Jan-19 30-Jun-19 ThUS\$	1-Apr-20 30-Jun-20 ThUS\$	1-Apr-19 30-Jun-19 ThUS\$
Profit (loss)	8,506	(16,144)	3,666	(12,687)
Other comprehensive income Exchange rate fluctuations				
Profit (loss) due to exchange rate fluctuations, before tax	(4,440)	(30)	974	(478)
Other  comprehensive  in com  e, before  tax, exchange  rate  fluctuations	(4,440)	(30)	974	(478)
Cash flow hedging Profit (loss) due to cash flow hedging, before tax	(8,175)	803	353	606
Other comprehensive income, before tax, cash flow hedging	(8,175)	803	353	606
Other  components  of  other  comprehensive  income, before  tax	(12,615)	773	1,327	128
Gains tax related with components of other comprehensive income  Gains tax related with cash flow hedging of other comprehensive income	2,207	(217)	1,525	(165)
Total gains tax related with components of other comprehensive income	2,207	(217)	1,525	(165)
Other comprehensive income Total comprehensive income	(10,408)	556 (15,588)	2,852 6,518	(37) (12,724)
Comprehensive income attributable to Comprehensive income attributable to parent company shareholders	(7,442)	(15,843)	3,696	(11,209)
Comprehensive income attributable to non-controlling interests	5,540	255	2,822	(1,515)
Total comprehensive income	(1,902)	(15,588)	6,518	(12,724)

# **Consolidated Interim Statement of Changes in Equity**

# For the periods ending June 30, 2020 and 2019 (unaudited).

			Reserves due				Equity		
			to exchange				attributable		
			rate	Cash flow		Accumulate	to parent	Non	
	Issued	Issuance	differences	hedging	Other	d profit	company	controlling	Total
	Capital	Premium	and others	reserves	reserves	(loss)	equity	interest	Equity
	Note 26	Note 26	Note 28	Note 28	Note 28	Note 27		Note 29	
_	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of 01/01/2020	472,212	3,751	(12,460)	(3,481)	(15,941)	134,701	594,723	63,393	658,116
Changes in equity									
Comprehensive income									
Profit (loss)	-	-	-	-	-	2,502	2,502	6,004	8,506
Other comprehensive income	-	-	(4,065)	(5,879)	(9,944)	-	(9,944)	(464)	(10,408)
Total comprehensive income	-	-	(4,065)	(5,879)	(9,944)	2,502	(7,442)	5,540	(1,902)
Dividends	_	-	_	_	_	-	_	(12)	(12)
Increase (decrease) due to transfers and others								()	()
changes	-	-	-	-	-	-	=	1,419	1,419
Total changes in equity	-	-	-	-	-	-	-	1,407	1,407
Closing balance as of 30/06/2020	472,212	3,751	(16,525)	(9,360)	(25,885)	137,203	587,281	70,340	657,621
	,								

							Equity		
			Reserves due				attributable		
			to exchange				to parent		
			rate	Cash flow			company	Non	
	Issued	Issuance	differences	hedging	Other	Accumulated	equity	controlling	Total
	Capital	premium	and others	reserves	reserves	profit (loss)	holders	interest	Equity
	Note 26	Note 26	Note 28	Note 28	Note 28	Note 27		Note 29	
_	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance as of 01/01/2019	347,191	(4,221)	(10,132)	(1,674)	(11,806)	135,518	466,682	52,743	519,425
Changes in equity									
Comprehensive income									
Profit (loss)	-	-	-	-	-	(16,201)	(16,201)	57	(16,144)
Other comprehensive income	-	-	(62)	420	358	-	358	198	556
Total comprehensive income	-	-	(62)	420	358	(16,201)	(15,843)	255	(15,588)
Dividends		_	_	_	_			(202)	(202)
Increase (decrease) due to transfers and other								( )	( - )
changes	(4,221)	4,221	-		-	-	-	1,470	1,470
Total changes in equity	(4,221)	4,221			-	-	-	1,268	1,268
Closing balance as of 30/06/2019	342,970	-	(10,194)	(1,254)	(11,448)	119,317	450,839	54,266	505,105

# **Consolidated Interim Cash Flow Statements**

# For the periods ending June 30, 2020 and 2019 (unaudited).

Direct Cash Flow Statement	1-Jan-20 30-Jun-20 ThUS\$	1-Jan-19 30-Jun-19 ThUS\$
Cash Flow Statement		
Cash flow from (used in) operating activities		
Types of charges per operating activities		
Collection from the sale of goods and the providing of services	340,135	323,687
Types of payments		
Payment to suppliers for the providing of goods and services	(199,064)	(219,791)
Payments to and on behalf of employees	(50,606)	(46,895)
Paid interests	(11,235)	(9,863)
Received interests	618	517
Gains tax refund (paid)	(1,081)	(5,623)
Other received (paid) cash	2,306	(253)
Net cash flow from (used in) operating activities	81,073	41,779
Cash flow from (used in) investment activities		
Other payments to purchase equity or debt instruments from other entities	(470)	(224)
Income from thesale of property, plant and equipment	1,842	1,293
Purchase of property, plant and equipment	(67,954)	(39,772)
Purchase of intangible assets	(125)	(401)
Other cash income (expense)	1,419	1,470
Net cash flow from (used in) investment activities	(68,545)	(37,634)
Cash flows from (used in) financing activities		
Income from long term loans	38,191	109,230
Income from short term loans	117,478	80,430
Total income from loans	155,669	189,660
Pay ment of loans	(143,629)	(202,642)
Payment of liabilities for financial lease	(6,363)	(2,223)
Paid dividends	(4,385)	(10,926)
Net cash flow from (used in) financing activities	1,292	(26,131)
Net increase (decrease) of cash and cash equivalents, before exchange rate fluctuations	13,820	(21,986)
Efectos de la variación en la tasa de cambio sobre el efectivo y equivalentes al efectivo	(29)	(6)
Effects of exchange rate fluctuations on cash and cash equivalents	(29)	(6)
Net increase (decrease) of cash and cash equivalents	13,791	(21,992)
Cash and cash equivalents, opening balance	42,002	48,901
Cash and cash equivalents, closing balance	55,793	26,909



#### CONSOLIDATED INTERIM FINANCIAL STATEMENT NOTES

# As of June 30, 2020 (unaudited) and December 31, 2019

#### NOTE 1 - CORPORATE INFORMATION

## 1.1. Information of the reporting entity

Hortifrut S.A. RUT 96.896.990 – or (hereinafter "Hortifrut" or the "Company") is a Publicly Traded Company, inscribed in the Registry of the Commission for the Financial Market in Chile under number 1.096 dated June 13, 2012, so it is subject to the supervision of the Commission for the Financial Market (hereinafter "CMF" ex SVS).

The Company is also inscribed in the Santiago Stock Exchange dated July 3, 2012, with the objective that the Company's shares be traded in the "Emerging Companies Markets" which the Stock Market regulates, in accordance with what is stated in second subsection of article 8° of Law 18.045 of the Stock Market and under General Character Norm N° 118 of the CMF. The Company's shares are recognized under the ticker symbol "HF".

The Company was initially constituted as a Closely held Corporation under the name of Inversiones Hortisur S.A., as per public deed dated June 4, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente, subsequently by public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba Acevedo, the company changed its corporate name to Hortifrut S.A.

Hortifrut, has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or byproducts, as well as the providing of services or consulting in relation to said matters and other activities which the Board or the Shareholder Meetings agree, and which are related with the aforementioned activities or that complement them; the maintenance of investments in real estate and in instruments, securities, and rights in partnerships, and in the receipt of their earnings and, in general, to enter into and execute all the acts, contracts, businesses, procedures or actions that have as their aim to comply with the corporate purpose.

The Company has its address at Avda. del Cóndor 600, 4th floor, Huechuraba, Santiago, regardless of the agencies, offices or branches which could be established in the country and overseas. The Company's corporate life is indefinite.

#### **History**

- 1983 Hortifrut begins its operations in Chile.
- 1984 Hortifrut becomes the first Chilean company to export berries to the United States in counter-seasons.
- 1985 Hortifrut inaugurates a distribution and commercialization office in the United States.
- **1986** First export of berries from Chile to Europe under its brand Southern Sun and the berries crop is expanded to blackberries, blueberries, raspberries and sarsaparillas.
- 1987 First export of berries to Asia from Chile.



- **1988** Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.
- 1989 Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.

Hortifrut defines its company dream and Vision, to supply the counter-season market with the full berries category (strawberries, raspberries, blackberries and blueberries), in just one organization, under one brand, supplying the market 52 weeks a year, integrated from the paddock to the final customer, defining the great dream with the sentence: "All Berries, for the Whole World, Every Day". Thus, Hortifrut created a global and successful business model.

- **1990** Hortifrut invites the main berries producers from the United States and together they purchase the brand Naturipe® and form Naturipe Farms.
- **1995** Export and producer subsidiaries are created in Mexico and Guatemala.
- **1999** Hortifrut Argentina is created.
- **2000** Hortifrut Spain is created together with the main Spanish blueberries producer.
- **2001** Beginning of the genetic development program for blueberries, raspberries and blackberries.
- **2004** Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.
- 2007 Hortifrut's President receives the ICARE prize for being the businessman of the year.
- **2008** Hortifrut becomes the largest organic blueberry producer in the world. It receives the Marketer of the Year prize (PMA Produce Marketing Association USA), opens its distribution office in Brazil and begins implementing the SAP system.
- **2010** Begins the Ready to Eat ("RTE") program.
- **2011** Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.
- **2012** Start supplying RTE blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Prize for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.

**2013** – On August 21, 2013 Hortifrut obtained control of VitalBerry Marketing's operations, in accordance with the merger agreements adopted at the VitalBerry Marketing and Hortifrut shareholder's meetings, held on April 29 and 30, 2013, respectively.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.



**2014** – The constitution of a closely-held corporation in Peru, denominated Hortifrut – Tal SAC, with the objective of producing and commercializing berries from Peru.

Association with the Argentine company Expofresh, for the production and commercializing of early fruit.

Development of the first Hortifrut Technology and Innovation fair.

Signing of the Joint Venture with Joyvio for genetic development in China.

**2015** – The constitution of a closely-held corporation in Peru, denominated HFE Berries Peru SAC, with the objective of producing and commercializing berries, from this country.

Launching of the Agrinnovation and Blue Challenge platform.

**2016** – The Joint Venture between Hortifrut and the Munger Brother Group was constituted, with the objective of producing and commercializing berries in the United States.

Development of Hortifrut's second Technology and Innovation Fair.

**2017** –Hortifrut's President receives Entrepreneur of the Year prize, granted by EY and El Mercurio, in Chile. The latter also distinguished him within the EY World Entrepreneur of the Year competition, in Monaco.

Signs framework agreement for the sale-purchase and merger with the Rocio Group, one of the most important producers, exporters and distributors of blueberries in the southern hemisphere.

**2018** – Materialization of the sale-purchase and merger of Rocio Group's blueberries business, with which 1,450 hectares planted in Peru were incorporated into Hortifrut, thus consolidating its position as a leader in the global berries market.

Hortifrut Chile S.A. (subsidiary of Hortifrut S.A.) was certified as a B Company, thus becoming the largest Chilean company to obtain this important international acknowledgment, related with Sustainability.

**2019** – Dated May 09, 2019, the Company concreted its inaugural placement of bonds corresponding to Series A Bonds and Series B Bonds, for a total of UF 2,250,000. Series A Bonds were placed for a total amount of UF 1,000,000, with maturity on April 01, 2026 and a placement rate of an annual 1.56% and count with green and social certification of Vigeo Eiris. Series B Bonds were placed for a total amount of UF 1,250,000, with maturity on April 01, 2039 and a placement rate of an annual 2.37%. Funds from the aforementioned placements will be destined to the refinancing of the Company's bank liabilities, to the refinancing of bank liabilities of Subsidiaries and for the Company's general corporate aims.

Dated April 30, 2019, the realization of an increase in capital was approved for US\$160 million. The funds from the aforementioned placement, will be destined to financing organic growth in the countries that supply the markets of North America, Europe and Asia. The placement of these shares will take place from the month of July 2019.

Development of Hortifrut's third Technology and Innovation Fair.

On September 20, 2019, as part of the Company's strategy to boost blueberry sales and to get closer to the main destination markets, Hortifrut established a commercial alliance with Proplantas, a Colombian family-owned company pioneer in the sale of strawberries and blueberries in said country. The agreement contemplates the creation of a platform to export blueberries from Colombia, from March 2020.



Dated October 15, 2019, Hortifrut and Alifrut, subsidiary of Duncan Fox, reached an agreement to globally combine and develop their export business of frozen products with added value in equal parts.

#### 1.2. Shareholders

#### 1.2.1. Parent Company Shareholders

The Company is jointly controlled by FM Group, Vitalberry Group and the Quevedo Group through a Shareholders Agreement, subscribed on July 03, 2018. The FM Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The Vitalberry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda. and Inmobiliaria Algeciras Ltda. The Quevedo Group is formed by Talsa Chile III SpA and Inversiones Copemira SpA.

The Agreement covers 296,686,635 of Hortifrut S.A.'s shares, which represent 51.39% of the Company's capital (out of a total of 577,323,671 Hortifrut issued shares), through which they have control of the Company. In accordance with this agreement, none of the aforementioned groups can reduce their participation in Hortifrut S.A.'s property below 17.13%, interest equal to 98,895,545 shares. The shares that any of the parties have over 17.13% of the Company's shareholder capital, are Freely Disposable Shares.

As of June 30, 2020, the FM Group, the Vitalberry Group and the Quevedo Group jointly own 52.67% of the Company's capital, considering the shares they have in custody.

To date the shareholder's agreement records the following shares:

Shareholder's Agreement	<b>Total Shares</b>	<u>Ownership</u> <u>Percentage</u>	
FM Group		_	
Inversiones IMG Limitada	91,285,852	15.81%	
San Juan de Virquenco Tres S.A.	8,196,700	1.42%	
Agrícola San Nicolás Limitada	1,037,442	0.18%	
Total FM Group	100,519,994	17.41%	
<u>Vitalberry Group</u>			
San José Farms S.A.	42,592,491	7.38%	
Exportadora San José Trading Ltda.	13,359,181	2.31%	
Inmobiliaria Algeciras Ltda.	47,146,886	8.17%	
Total Vitalberry Group	103,098,558	17.86%	
Quevedo Group			
Talsa Chile III SpA	99,470,599	17.23%	
Inversiones Copemira SpA	1,004,752	0.17%	
Total Quevedo Group	100,475,351	17.40%	
Total Shareholders Agreement	304,093,903	52.67%	



# 1.1.1. Distribution of shares as of June 30, 2020 and December 31, 2019.

	Subscribed and paid shares				
<u>Shareholders</u>	30-Jun-20	Percentage	31-Dec-19	Percentage	
Talsa Chile III SpA	99,470,599	17.23%	99,470,599	17.23%	
Inversiones IMG Limitada	91,285,852	15.81%	91,285,852	15.81%	
Inmobiliaria Algeciras Ltda.	47,146,886	8.17%	47,146,886	8.17 %	
San José Farms S.A.	42,592,491	7.38%	42,592,491	7.38%	
Banco de Chile (on behalf of third parties)	37,795,959	6.55%	7,725,178	1.34%	
AFP Habitat S.A. para Fondo de Pensiones (A,B,C,D)	33,807,823	5.86%	33,807,823	5.86%	
AFP Cuprum S.A. para Fondo de Pensiones (A,B,C,D)	28,943,285	5.01%	18,038,114	3.12%	
AFP Provida S.A. Para fondo Pensión	28,138,768	4.87%	24,889,170	4.31%	
Inversiones Costanera Ltda.	16,239,705	2.81%	16,239,705	2.81%	
Compass Small Cap Chile Fondo de Inversión	14,324,725	2.48%	16,647,817	2.88%	
Exportadora San José Trading Ltda.	13,359,181	2.31%	13,359,181	2.31%	
Comercial Epysa S.A.	9,401,762	1.63%	15,401,762	2.67%	
AFP Capital S.A. Fondos de Pensión Tipo A,B,C,D,E	9,072,506	1.57%	5,000,000	0.87%	
San Juan de Virquenco Tres S.A.	8,196,700	1.42%	8,196,700	1.42%	
Inversiones Visionario SpA	8,180,555	1.42%	6,180,555	1.07%	
Inversiones Tricahue Limitada	8,180,554	1.42%	6,180,554	1.07%	
Inversiones Barlovento Limitada Banchile C de B S.A.	8,180,554	1.42%	6,180,554	1.07%	
	6,787,629	1.18%	8,239,215	1.43%	
Siglo XXI Fondo de Inversión AFP Modelo S.A., Fondo A y B	6,629,823	1.15%	12,880,796	2.23%	
AFP Planvital S.A., Para Fondo Pensión E	5,603,612	0.97%	1,819,080	0.32%	
Asesorías e Inversiones Pacific Trust Limitada	5,045,809	$0.87\% \\ 0.82\%$	3,314,185 4,732,485	0.57 % 0.82%	
Toesca Small Cap Chile Fondo de Inversión	4,7 32,485 4,402,436	0.76%			
Costanera SACI	4,402,430	0.76%	7,835,042 4,839,999	1.36% 0.84%	
Banco Santander Chile - por cuenta de Inv. Extranjeros	4,024,831	0.70%	4,024,831	0.70%	
Chile Fondo de Inversión Small Cap	3,551,311	0.62%	8,460,437	1.47%	
BTG Pactual Chile S.A. Administradora General de Fondos	2,749,258	0.48%	6,257,097	1.08%	
Fondo Mutuo Larrain Vial	2,297,557	0.40%	1,364,093	0.24%	
Credicorp Capital S.A. Corredores de Bolsa	2,286,831	0.40%	2,251,987	0.39%	
Banco Itaú por Cuenta de Inversionistas Extranjeros	2,201,130	0.38%	30,332,170	5.25%	
Inversiones Fural Limitada	1,982,756	0.34%	1,982,756	0.34%	
Larraín Vial S.A. Corredores de Bolsa	1,710,842	0.30%	990,878	0.17%	
Inversiones Canihua S.A.	1,577,475	0.27%	1,577,475	0.27%	
Fondo de Inversión Larrainvial Small Cap Chile	1,399,844	0.24%	1,947,102	0.34%	
Inversiones Alba S.A.	1,163,066	0.20%	1,163,066	0.20%	
Agrícola San Nicolás Limitada	1,037,442	0.18%	1,037,442	0.18%	
BICE Inversiones Corredores de Bolsa S.A.	1,019,011	0.18%	900,681	0.16%	
Inversiones Copemira SpA	1,004,752	0.17%	1,004,752	0.17%	
BTG Pactual Chile S.A. C de B	782,396	0.14%	599,986	0.10%	
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	740,618	0.13%	740,618	0.13%	
BCI Small Cap Chile Fondo de Inversión	557,312	0.10%	2,368,096	0.41%	
Valores Security S.A. C de B	493,670	0.09%	414,563	0.07%	
Asesorías e Inversiones A y DS.A.	405,313	0.07%	397,483	0.07%	
Fondo de Inversión Santander Small Cap.	375,274	0.07%	2,857,561	0.49%	
Soc. de Inversiones Santa Isabel Limitada	375,000	0.06%	373,000	0.06%	
Fondo de Inversión Larrain Vial Chile Equity	368,843	0.06%	473,837	0.08%	
Bolsa de Comercio de Santiago, Bolsa de Valores	335,081	0.06%	412,688	0.07%	
Inversiones FJ	316,519	0.05%	316,519	0.05%	
Fondo de Inversión Privado CCHC-C	267,882	0.05%	228,454	0.04%	
Santander Corredores de Bolsa S.A.	260,186	0.05%	192,868	0.03%	
FM Toesca Chile Equities	230,643	0.04%	230,643	0.04%	
Scotia Chile Mid Cap	229,298	0.04%	291,630	0.05%	
Tanner C de B S.A.	201,445	0.03%	201,445	0.03%	
BCI Corredores de Bolsa S.A.	200,128	0.03%	99,955	0.02%	
Fondo Mutuo Sura Acciones Chile MID Cap	124,125	0.02%	173,944	0.03%	
Bolsa Electronica de Chile Bolsa de Valores	89,000	0.02%	138,016	0.02%	
Others	1,070,422	0.16%	1,513,855	0.29%	
Total shares	577,323,671	100.00%	577,323,671	100.00%	



# **Shares in custody**

These shareholders include shares that are in custody at banks and/or brokers, as detailed below as of June 30,2020:

Shareholders	Custodian	Paid shares	Ownership percentage
Asesorías e Inversiones Pacific Trust Limitada	BCI Corredores de Bolsa S.A.	4,732,482	0.82%
Costanera SACI	Banchile C de B S.A.	2,974,711	0.52%
Inversiones Fural Limitada	BCI Corredores de Bolsa S.A.	982,756	0.17%
Inversiones Fural Limitada	BTG Pactual Chile S.A. C de B	1,000,000	0.17%
Inversiones Canihua S.A.	BCI Corredores de Bolsa S.A.	1,577,475	0.27%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	BTG Pactual Chile S.A. C de B	740,618	0.13%
Asesorías e Inversiones A y DS.A.	Larraín Vial S.A. Corredores de Bolsa	75,294	0.01%
	Total shares	12,083,336	2.09%



#### **NOTE 2 - PREPARATION BASES**

## 2.1. Compliance Declaration

Hortifrut S.A. and subsidiaries' interim consolidated financial statements corresponding to the period ending June 30, 2020, were approved by the Board at meeting held on September 01, 2020 and those for the period ending June 30, 2019, were approved by the Board at meeting held on September 02, 2019.

#### 2.2. Preparation Bases

The current consolidated Financial Statements of Financial Position of Hortifrut S.A. and subsidiaries as of June 30, 2020, the Consolidated interim Comprehensive Income Statement per function for the six and three month periods ending June 30, 2020 and 2019, the Consolidated Interim Statement of Changes in Net Equity and Consolidated Interim Cash Flow Statements for the six month periods ending June 30, 2020 and 2019, have been prepared as per what is established by International Accounting Standard N°34 (IAS 34) "Interim Financial Information", incorporated in the International Financial Reporting Standards ("IFRS").

The Consolidated Financial Statements of Hortifrut S.A. and subsidiaries as of December 31, 2019, have been prepared as per the International Financial Reporting Standards ("IFRS") and were approved by the Board on March 27, 2020.

The interim consolidated financial statements have been prepared under the historic cost basis, except for the following items of a significant character:

- Financial instruments
- Current biological assets
- Loans and obligations that accrue interests at an amortized cost
- Lease contracts

The preparing of the interim consolidated financial statements requires the use of certain estimations based on the best information available at the closing of the period. In Note 2.6, we reveal the estimations that imply a greater level of judgment or complexity over the areas where the hypothesis and estimations are significant for the interim consolidated financial statements.

The current interim consolidated financial statements have been prepared from the accounting records kept by the parent company and by the subsidiaries that form part of the holding. Each entity prepares its financial statements following the accounting principles and criteria of the parent company.

The current interim consolidated financial statements have been prepared under the going concern principle.

## 2.3. Covered period

The current interim consolidated financial statements cover the following periods:

- Interim consolidated financial statements for the period ending June 30, 2020 and the period ending December 31, 2019.
- Interim consolidated Income statement, for the half yearly and quarterly periods ending June 30, 2020 and 2019.



- Interim consolidated Cash Flow statement, for the periods ending June 30, 2020 and 2019.
- Consolidated statement of Changes in Net Equity, for the periods ending June 30, 2020 and 2019.

#### 2.4 Functional and presentation currency

The items included in the financial statements of each of Hortifrut S.A. and its subsidiaries entities are valued using the currency of the main economic environment where the entity operates (functional currency). Hortifrut S.A.'s functional currency is the United States dollar, which also constitutes the presentation currency of the interim consolidated financial statements. All of the information is presented in thousands of United States dollars and has been rounded to the closest unit (ThUS\$).

For Hortifrut S.A. and Subsidiaries' entities whose functional currency is different to the parent company's presentation currency, the financial results and situation are translated as per the guidelines described in Note 2.4.3.

# 2.4.1. Transactions and balances in foreign currency

Transactions in foreign currency, with this being any currency different to the functional currency, are converted to the functional currency by using the valid exchange rates on the dates of the transactions. Profit or loss in foreign currency that results from the liquidation of these transactions and conversion to the exchange rate valid at the closing of the monetary assets and liabilities denominated in foreign currency, are recognized in the consolidated income statement.

#### 2.4.2. Foreign currency exchange rate

The exchange rates have been translated as of the closing date of Hortifrut's interim consolidated financial statements as per the following:

		30-Ju	n-20	31-Dec-19		
Currency	Nemo	Closing	Annual Average	Closing	Annual Average	
Chilean Peso	CLP	821.23	803.00	748.74	702.63	
Euro	EUR	0.89	0.91	0.89	0.89	
Mexican Peso	MXN	22.97	21.60	18.85	19.26	
Argentine Peso	ARS	70.36	64.44	60.50	47.91	
Brazilian Real	RBL	5.37	4.90	4.02	3.94	
Peruvian Nuevo sol	PEN	3.52	3.41	3.32	3.34	
Colombian Peso	COL	3,756.28	3,687.13	3,271.55	3,279.12	
British Pound	GBP	0.81	0.79	0.76	0.78	
Yuan	CNY	7.13	7.04	6.98	6.91	
Unidad de fomento	UF	0.0286	0.0285	0.0264	0.0252	

This table presents the parity of foreign currency for one United States dollar.

The calculation of the exchange rate corresponding to the accumulated average, is determined over the average based on the daily closing exchange rates.

# 2.4.3 Entities corresponding to Hortifrut and subsidiaries

The results and financial position of all of Hortifrut and subsidiaries' entities which have a functional currency different to the reporting currency are converted to the reporting currency as follows:



- The assets and liabilities of each presented statement of financial position are converted at the closing exchange rate of the period;
- ii) Income and expenses of each income statement account are converted at the daily exchange rate or when this is not possible, the average monthly exchange rate is used as a reasonable approximation; and
- iii) All of the resulting exchange rate differences are recognized under other comprehensive income and the conversion reserve under net equity.

#### 2.5. New accounting pronouncements

As of the date of issuance of these Interim Consolidated Financial Statements, new Standards, Improvements, Amendments and Interpretations have been published for the existing standards which are not yet valid and which the Company has not adopted beforehand or has applied when it corresponds. These are of mandatory application from the dates indicated below.

# **Amendments and improvements:**

Standards and		Mandatory for periods
Interpretations	Content	beginning on:
IFRS 3	"Definition of a business"	01/01/2020
IAS 1 and IAS 8	"Definition of Material"	01/01/2020
IFRS 9, IAS 39		
and IFRS 7	"Interest Rate Benchmark Reform"	01/01/2020
IFRS 16	"COVID-19-Related Rent Concessions Amendment"	01/01/2020

During the period ending June 30, 2020, the Amendments and improvements have been analyzed and no impact has been determined for Hortifrut in the current Financial Statements.

#### New accounting pronouncements

The following new Standards, Amendments and Interpretations have been issued but their application date is not yet valid:

#### **Standards and Interpretations:**

Standards and		Mandatory for periods
Interpretations	Content	beginning on:
IFRS 17	Insurance Contracts	1/1/2023

In March 2020, the IASB decided to defer the application date of IFRS 17 for January 01, 2023. The new effective date will be included in the amendments to IFRS 17 which IASB plans to issue mid-2020.

The entity will realize the evaluation of the impact of the amendment once it becomes valid.

## **Modifications to IFRS**

Standards and		Mandatory for periods
Interpretations	Content	beginning on:
	"Consolidated Financial Statements" and IAS 28 "Sale or Contribution of Assets between and	
IFRS 10	Investor and its Associate or Joint Venture"	Undetermined

The entity will realize the evaluation of the impact of the amendment once it becomes valid.



# Amendments and improvements:

Standards and		Mandatory for periods
Interpretations	Content	beginning on:
IAS 1	Classification of Liabilities as Current or Non-Current	1/1/2022
IFRS 3	References to the Conceptual Framework	1/1/2022
IAS 16	Property, Plant and Equipment: Proceeds before intended use	1/1/2022
	Onerous Contracts - Cost of Fulfilling a Contract	1/1/2022
	Consolidated Financial Statements - Sale or Contribution of Assets between an Investor and its	
IFRS 10 & IAS 28	Associate or Joint Venture	Undetermined

## 2.6. Use of estimations and judgments

Based on IAS 1, the preparing of the interim consolidated financial statements requires the use of judgments, estimations and assumptions that affect the amount of assets, liabilities, revenue and expenses as of the date of presentation of the interim consolidated financial statements. These estimations and assumptions are based on Administration's best knowledge.

When preparing the interim consolidated financial statements, the following estimations have been defined:

# (i) <u>Judgments</u>

- Determining fair value of the current biological assets based on non-observable significant data entries (Note 13).
- Useful life and residual values of the Properties, plants and equipment (Note 19).
- The hypothesis employed to calculate the estimations of un-collectability of debtors due to sales and customer accounts receivable (Note 10).
- Recognizing of Revenue (Note 3.20)
- Other Cost Provisions (Note 3.19).
- Sales Cost Provisions (Note 3.22).
- Assignment and terms and rates for lease contracts (Note 3.24 b)

#### (ii) Measurement of fair values

The Company counts with a control framework established in relation to the measuring of fair values.

The Company regularly checks the significant non-observable variables and the valuation adjustments.

If third party information is used, such as quotations from brokers or price establishing services, to measure the fair values, the evidence obtained from third parties is evaluated to back the conclusion that these valuations satisfy the requirements of the IFRS, including the level within the fair value hierarchy where these valuations should be classified.

When the fair value of an asset or a liability is measured, the Company uses observable market data whenever possible. Fair values are classified at different levels within the fair value hierarchy which is based on the variables used in the valuation techniques, as is detailed in Note 7.3.

## 2.7. Changes in accounting policies

During the period ending June 30, 2020, no changes in the accounting policies have taken place.



#### NOTE 3 - PRINCIPAL APPLIED ACCOUNTING POLICIES

#### 3.1 Consolidation Basis

#### 3.1.1 Business combination

Hortifrut S.A. and its subsidiaries, recognize in their interim consolidated financial statements the identifiable assets (including intangible assets that have not been recognized beforehand) and the assumed liabilities of any interest in companies acquired at fair value, as per IFRS 3, issued and revised by IASB. Also, it recognizes and measures any goodwill or gains from the purchase of these entities. The goodwill generated in a business combination is initially measured at cost. After the initial recognition, it is measured at cost minus any accumulated loss due to impairment. For the purpose of impairment tests, goodwill acquired in a business combination is assigned from the date of acquisition to each cash generating unit or group of these which is expected to benefit from the synergies of the combination.

If the cost of acquisition is lower than the fair value of the net assets of the acquired company, the difference is recognized in results and is presented in the line Other profit (loss). If the initial accounting of a business combination is determined only in a provisional manner, the Company, during the measurement period, will retroactively adjust the acquired provisional amounts, in accordance with the new information obtained. Furthermore, it will recognize any additional asset or liability if any new information is obtained, as long as the measurement period does not exceed a year from the date of the purchase. The business combinations are recorded using the acquisition method as of the date when control is transferred to the Group. Control is understood to be the power to direct the financial policies and the operation of an entity in order to obtain benefits from its activities. The Group values goodwill as of the acquisition date as:

- The fair value of the transferred considerations;
- The recognized amount of any non-parent company interest in the acquired company;
- Plus if the business combination is performed in stages, the fair value of the existing interest in the equity of the acquired;
- Minus the net recognized amount (in general, the fair value) of the identifiable acquired assets and the identifiable assumed liabilities.

Goodwill is the excess of the amount of the transferred consideration recorded over the net value of the acquired assets and the assumed liabilities. If the fair value of the acquired net assets exceeds the value of the transferred consideration, the Company will perform a new evaluation to make sure that all the acquired assets and assumed obligations have been correctly identified and it checks the applied procedures to perform the valuation of the recognized amounts on the date of acquisition. If this new evaluation results in an excess of the fair value of the net acquired assets over the added value of the transferred consideration, the difference is recognized as a profit in the income statement.

# 3.1.2 Subsidiaries

The consolidated interim statements of financial position incorporate Hortifrut's financial statements and those of the companies controlled by the Company (its subsidiaries). To have control is when the Company has power over the subsidiary, when it has exposure or the right to variable yields from its implication in the subsidiary and when it has the capacity to use its power to influence the amount of the investor's returns. When evaluating if the Company controls another entity, it must consider the existence and the effect of the potential rights to vote that can currently be executed or converted. The subsidiaries are consolidated from the date when control is transferred and are excluded from the consolidation on the date that these end.



The acquisition method is used to record the acquisition of subsidiaries. The cost of acquisition is the fair value of the delivered assets, of the issued equity instruments and of the incurred or assumed liabilities on the date of the exchange. The acquired identifiable assets and the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the date of the purchase, regardless of the scope of the interests of non-controlling companies. The excess acquisition cost over the fair value of the Company's interests in the acquired net identifiable assets, is recognized as lower value or goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the difference will be directly recognized in the income statement.

Inter-company transactions, balances and earnings not realized for transactions between related entities are eliminated. The non-realized losses are also eliminated, unless the transaction provides evidence of a loss due to impairment of the transferred asset. When it is necessary to assure its uniformity with the policies adopted by Hortifrut and subsidiaries, then the accounting policies of the subsidiaries are modified.

Below is a detail of the direct subsidiaries included in the current interim consolidated financial statements:

				30-Jun-20			31-Dec-19
Companies	RUT	Country of Origin	Functional Currency	Direct %	Indirect %	Total %	Total %
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Los Hualles SpA	76.914.483-8	Chile	US\$	40.0000	-	40.0000	-
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000

The detailed Companies correspond to direct subsidiaries where control is kept. In the case of those subsidiaries which directly or indirectly maintain an interest equal to or lower than 50%, they have been included in the consolidation process because the Company has the power to direct the financial and operating policies (see Note 15).

#### Modifications to the consolidation base

During the period ending June 30, 2020, companies have been incorporated into the consolidation of Hortifrut group's financial statements.

#### **Hortifrut Congelados SpA**

Dated May 12, 2020, a spin-off of Hortifrut Chile S.A. took place, constituting the company Hortifrut Congelados SpA. from this operation. The company's capital was fixed at US\$7.21 million divided in 48,697,362,964 subscribed and paid shares. The owners are Hortifrut S.A. with a 99.99% interest and Inversiones Hortifrut S.A. with a 0.01% interest. The company's objective is the acquisition, production, elaboration, transformation, industrialization, distribution, commercialization, export and import of all kinds of agricultural products or sub-products, as well as the hiring and/or providing of services related with said products or sub-products.

#### Agrícola Los Hualles SpA

Dated August 02, 2018, Hortifrut S.A. and Agrícola Pichimalvén Ltda., constituted the company Agrícola Los Hualles SpA, whose objective is the production and commercialization of berries and activities related with said line of business, the company's capital is fixed at 1,000 nominative shares, of which Hortifrut S.A. subscribed and paid 400 shares and Agrícola Pichimalvén Ltda. 600 shares. Dated March 10, 2020, it was agreed in shareholders agreement that the representation and management of the company, as well as the use



of the corporate name, corresponds to Hortifrut S.A., with the latter being who designates the General Manager, directs the company's financial policies and operation, with the latter being defined as controller for financial effects.

During the period ending December 31, 2019, modifications were made to the consolidation perimeter, by incorporating the following companies:

#### **Hortifrut Colombia SAS**

Dated September 20, 2019, the company Hortifrut Colombia SAS was constituted. The Company's capital was fixed at US\$100 thousand, divided in 300 thousand subscribed and paid shares. The owners are the companies Hortifrut Inversiones Internacionales S.A. with a 75% interest (225,000 shares) and Proplantas S.A. with a 25% interest (75,000 shares). The corporate purposes are the purchase and commercializing of blueberries and activities related with said line of business.

#### Desarrollos Tecnológicos SpA

Dated November 07, 2018, the company Desarrollos Tecnológicos SpA was constituted, whose objective is the realization of activities linked to the development of new technologies or agronomic development and activities related to said line of business. The Company's capital was fixed at \$100 million, which has been paid by the parent company Hortifrut Chile S.A. in June 2019, date when it began its operations by incoporating them into the consolidated interim financial statements of the subsidiary Hortifrut Chile S.A., owner of 100% of this company.

#### 3.1.3 Transactions and non-controlling interests

The interests of non-parent companies are presented in the item Net Equity of the consolidated statement of financial position. The profit or loss attributable to the non-controlling interest is presented in the consolidated income statement, constituting the profit (loss) of the period. The results of the transactions between the non-controlling interests and the parent company shareholders of the companies where the property is shared, are recorded under equity and, therefore, are shown in the statement of changes under consolidated net equity.

#### 3.1.4 Associates

Associated companies are all the entities over which Hortifrut S.A. and its subsidiaries have a significant influence, but do not have control over the financial and operating policies, generally with an ownership between 10% and 50%. Investments in associates are recorded when formed or purchased at cost and are subsequently adjusted via the equity method. Hortifrut S.A. and its subsidiaries' investments in associates include Goodwill identified in the acquisition, net of any loss due to accumulated impairment.

The non-realized earnings due to transactions between the Company and its associates are eliminated based on the Company's interest percentage. The non-realized losses are also eliminated, except if the transaction provides evidence of loss due to impairment of the asset that is transferred.

Hortifrut S.A. and its subsidiaries' participation in the profit or loss after the acquisition of its associates is recognized in results, and its interest in the equity activities after the acquisition is recognized under reserve within Net Equity. When Hortifrut S.A. and its subsidiaries' interests in the loss of an associate is the same or higher than its investment in it, including any other non-insured account receivable, Hortifrut S.A. and its subsidiaries will not recognize additional loss, unless it has incurred in obligations or performed payments on behalf of the associate.



# 3.2 Operating Segments financial information

IFRS 8 demands that entities adopt "the Administration focus" when revealing information regarding the result of its operating segments. In general, this is the information that Management and the Board use internally to evaluate the performance of the segments and to decide how to assign resources for these.

Hortifrut S.A. and subsidiaries presented information per segment, considering two segments:

#### Fresh fruit, which includes:

- Blueberries
- Raspberries
- Blackberries
- Strawberries
- Cherries

#### Value added products, which include:

Value added products segment which is made up of frozen, dehydrated, retail products and any other fruit product which is not fresh.

Fresh fruits show similar economic characteristics, which allow the aggregation in a single aggregate operating segment (IFRS 8.12). The segment denominated "Value Added Products" considers the Quantitative thresholds (IFRS 8.13) as well as administration, customers and distribution channels which are different to those of the "Fresh Fruit" segment. Each of these segments share similar characteristics, such as:

#### a) The nature of the products

In this sense Hortifrut considers that fresh fruit, even if it is of a different species, it is of a similar nature (Berries).

# b) The nature of the production process

Even though the purchase of fresh fruit from producers and of own production is differentiated by species, they all share the same productive, installations and distribution process until they reach the final consumer, and only the fruit that does not comply with the quality characteristics requested by customers is destined to the Frozen Fruit process.

#### c) Category of Customers the products are destined to

There is no difference in customers in relation to the type of fresh fruit. Hortifrut's customers buy the fruit offer that is available, complying with the specific quality requirements established by them. Requirements are not related with the type of fruit, but with food safety aspects.

#### d) Methods used to distribute the products

Hortifrut has developed a commercial platform which allows it to use, no matter which fruit, a uniform, efficient and effective distribution chain. Hortifrut's business has been based on vertical integration to offer the markets the mix of fruits that satisfies their needs.

"Fresh Fruit" and the "Value Added Products" segment, enable access to information regarding business activities and their economic environment.



## 3.3 Property, plant and equipment

The Company's property, plant and equipment comprises land, constructions, infrastructure, machinery, equipment, bearer plants and other fixed assets.

#### 3.3.1 Land, constructions, plants, equipment and machinery

Land is recognized at its purchase cost. Constructions, plants, equipment and machinery are recognized, both at the initial moment and subsequently, at cost minus the corresponding accumulated depreciation and impairment, in case it exists.

Subsequent costs (improvements, expansions and works in progress) are included in the value of the initial asset or are recognized as a separate asset, only when it is probable that the future economic benefits associated with the fixed asset elements will flow to the Company and the cost of the element can be determined in a reliable manner. In the case of the replacement of components, the value of the substituted component is cancelled for accounting purposes.

Costs from daily maintenance and common repairs are recognized in the period's result.

Profit or loss from the sale of Property, plants and equipment are calculated comparing income obtained from the sale with the book value of the asset (net of depreciation) and are recorded in the consolidated income statement.

## 3.3.2 "Bearer Plants"

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 1, 2016, fruit "bearer plants" are considered a machinery item in a manufacturing process, so, their value is classified under Property, plant and equipment and recorded as specified in IAS 16.

Fruit "bearer plants" can be differentiated depending on their productive state between the development stage and production stage, and are valued as per the following criteria:

a) "Bearer plants" in development

"Bearer plants" in development are valued at the acquisition and/or production cost of the plants plus the costs to maintain them until the date when they start producing.

b) "Bearer plants" in production

"Bearer plants" in production are valued at their historic cost minus corresponding depreciation and accumulated impairment, in case it exists.

"Bearer plants" are considered to be in production as per the following:

#### **Blueberry:**

- Chile, Mexico and Spain: a plantation in production is when the volume of produced fruit exceeds 30% of the potential volume of the variety, which is estimated by expert agronomists.
- Peru and China: a plantation is considered to be in production when the volume of produced fruit exceeds 50% of the potential volume of the variety, which is estimated by expert agronomists.

Nevertheless, if the period of time that passes between the date of the plantation and the date of the valuation is equal to or higher than 6 years, the plantation must be considered in production, regardless of the reached level of production.



# **Raspberry:**

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

#### **Blackberry:**

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Due to the different varieties that the company has, the different geographic areas and the different climates and countries where the planting takes place, the Company estimates that it is necessary to wait for certain production levels to be able to evaluate the potential of these. During this period, given the level of uncertainty, the Company values "bearer plants" under development at cost.

When "bearer plants" reach the aforementioned production potential, it is considered that they enter the production stage, which implies the start of the depreciation of the asset as is explained in point 3.3.3.

If the book value is modified due to the presence of impairment in "bearer plants", said decrease in the value will be attributed directly to results in the period under the account Other expenses, per function.

## 3.3.3 Depreciation

Depreciation of the components of Property, plants and equipment (except "bearer plants") is calculated using the lineal method, distributing it in a systematic manner during its useful life. This useful life has been determined based on the natural expected impairment, technical or commercial obsolescence derived from the changes and/or improvements in production and changes in the market's demands for the products obtained in the operation with said assets. Land is not depreciated.

Depreciation of "bearer plants" is calculated according to its production forecasted in the useful life of the plant and is assigned as per real production curves. In the case of plantations that are located on leased land, the useful life is adjusted as per the maturity of the corresponding lease contract.

The estimated useful lives are as follows:

	Minimum Life or Rate	Maximum Life or Rate	
	Years	Years	
Construction and infrastructure works			
Steel, reinforced concrete constructions	30	80	
Wooden buildings	10	30	
Provisional constructions	8	10	
Minor agricultural constructions (macro-tunnel and others)	3	8	
Machinery and equipment	8	10	
Information technology (IT) equipment	3	6	
Furniture and supplies	5	10	
Motor vehicles	8	10	
Bearer plants			
Blueberries	10	25	
Raspberries and others	3	5	
Assets for right of use	As per duration	of the contract	

The installations that the Company keeps inactive, continue with their depreciation as per the lineal method.



The residual value and the useful life of the assets are checked, and adjusted if necessary, at each closing of the financial statements of position in order to obtain a remaining useful life as per the value of the assets.

The effects of depreciation are presented under cost of sales, expenses or other expenses per function.

#### 3.4 Biological Assets, current

As per what is established in IAS 41, agricultural products that grow on fruit "bearer plants" will follow this standard, which must be measured at their fair value minus sales costs, recording the changes in valuation under results as the product grows.

The minimum amount of said fair value is the cost incurred in during the season in course. Additionally, said fair value would include the margin expected for the fruit that is closest to the harvest, based on the maturity curve of the fruit. Regardless, when the estimation of said margin per subsidiary does not significantly differ from the cost incurred as of the date of the Financial Statements, this value will not be recorded.

The variables used to calculate fair value are the following:

- Volume: Corresponds to the fruit which at the closing of the financial statements is estimated to be harvested in no more than 80 days in the case of blueberries and no more than 30 days in the case of raspberries. This estimation of harvest volumes is performed by expert agronomists, who based on the phenological state of the fruit hanging on the "bearer plants", of the variety and geographic location of the plantations, perform a projection of the volume of fruit that will be harvested during the next weeks.
- **Producer return:** From the weekly historical average sale price in the final market (taking as a reference the prices published by USDA United States Department of Agriculture- for the last 8 seasons), we determine the return that the field will receive, based on the date when the fruit is expected to be sold which, to the closing of each financial statement, is hanging from the "bearer plants", deducting all the costs that must be incurred from the harvest to the arrival to the final customer.
- **Production Cost:** is determined through the accumulation of real costs for each productive hectare, considering all the maintenance tasks and depreciation of fixed assets used in each of the plantations until the moment of the evaluation.

# 3.5 Intangible assets other than goodwill

#### a) Varietals Licenses

The acquired varietals licenses are shown at purchase cost and are amortized charged to the cost of sale as income from sales is generated, or by the plant's development cost.

Corresponds to the rights acquired for the production and commercialization of varieties of Berries.

#### b) IT programs

Correspond to licenses for acquired software, which are capitalized over the base of the costs incurred in to acquire and prepare them to use the specific program. These costs are amortized during their useful lives estimated at 6 years.



Expenses related with the development or maintenance of software are recognized as expenses when they arise. Costs directly related with the production of unique and identifiable software controlled by Hortifrut S.A. and subsidiaries, and which will probably generate superior economic benefits than their costs for over a year, are recognized as intangible assets. Direct costs include expenses corresponding to the personnel that develop the software and any kind of expense incurred in for its development or maintenance.

#### c) Water rights

Water rights which have an indefinite useful life, since as per all the considered factors, there is no time limit when the asset generates net cash flows for the Company. It is recorded at the cost incurred in its acquisition.

#### d) Relationship with Customers

Intangibles generated in the acquisition of Vitalberry Marketing SpA due to the latter's relationship with customers, transferred as part of the merger process. The estimation of returns demanded from this company, considered a customer "outflow" rate of an annual 10%, establishing an amortization period for this intangible of 15 years, which is recorded in the consolidated interim income statement, under the item of administration expenses.

#### e) VitalBerry Brand

Due to the market participation in the different continents where Vitalberry sold its products, at the moment of its acquisition, it was considered that this brand has a value. The used focus was the "Relief from Royalty" method based on the assumption that the owner of the intangible asset, saves the payment of Royalty for the use of said asset.

#### 3.6 Goodwill

Goodwill arises from the acquisition of subsidiaries and represents the excess of the considerations transferred over Hortifrut S.A. and subsidiaries' interests in the net fair value of the identifiable net assets, liabilities and contingent liabilities of the acquired and the fair value of the non-dominating interest in the acquired.

In order to perform the tests for loss due to impairment, the goodwill acquired in a business combination is assigned to each one of the cash generating units, or Groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or Group of units which are assigned the goodwill represent the lowest level within the entity where goodwill is controlled for internal management purposes.

Revisions of the loss due to impairment of the value of the goodwill are performed annually or more often if events or changes in circumstances indicate a potential loss due to impairment. The book value of goodwill is compared with the recoverable amount, which is the used value or the fair value minus sales costs, the highest of these values. Any loss due to impairment is immediately recognized as an expense and is not subsequently reverted.

#### 3.7 Interest Costs

Interest costs which can be directly attributed to the construction of any qualifying asset are capitalized during the period of time that is needed to complete and prepare the asset for the intended use. Other interest costs are recorded under profit or loss.

#### 3.8 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are subjected on a yearly basis to impairment tests.



Assets subject to depreciation are subjected to impairment tests as long as some event or change in the circumstances of the business indicates that the book value of the assets may not be recoverable. A loss due to impairment is recognized when the book value is higher than its recoverable value.

The recoverable value of an asset is the highest between the fair value of an asset minus sales cost and its value in use. In order to evaluate the loss due to impairment of value, assets are grouped at the lowest level for which cash flows that can be separately identified (CGU, cash generating unit) exist.

Non-financial assets other than Goodwill which have suffered a loss due to impairment are subjected to revision on each closing date of the financial statement of position to verify if reversals of the loss have been produced.

Loss due to impairment in value can be reversed in accounting only up to the amount of the loss recognized in previous periods, so that the book value of these assets does not surpass the value that they would have had if said adjustments had not taken place. This reversal is recorded in the Other profit (loss) account.

#### 3.9. Financial Assets

Hortifrut and its subsidiaries initially recognize financial assets and liabilities, when they become part of the contractual dispositions of the instrument, in other words, when the contractual conditions between Hortifrut and its counterpart are met so that the rights and obligations between both begin.

#### 3.9.1. Classification of financial assets

Hortifrut classifies its financial assets based on the business model and the characteristics of the contractual cash flows.

The business model refers to the way in which groups of financial assets are managed to obtain a concrete business objective. Management will evaluate the business model and its considerations, each time that a relevant change in said model is perceived. Nevertheless, said revision will take place every 3 years at the most. The evaluation of the business model considers checking the objectives defined for the portfolio, how performance will be evaluated, what the risks are and how they will be managed, how management will be informed, among others.

Regarding contractual cash flows, it will be evaluated if these are only payments of the principal and interests based on the contractual terms of the instrument. This includes evaluating if a financial asset contains a contractual condition that could change the calendar or amount of the contractual cash flows so that it won't comply with this condition.



Below we detail the classification, initial and subsequent valuation of the financial instruments, and how profit or loss originated by these are recognized:

Financial Instrument	Condition	Assets that make up this category	Classification	Initial valuation (first recording)	Subsequent Valuation	Profit and Loss
Financial Assets	The objective of the business model is to maintain the financial asset to obtain contractual cash flows and, based on the conditions of the contract, to receive cash flows on specific dates, only corresponding to payments of the principal plus interests over the principal.	Term deposits, accounts receivable from related entities, accounts receivable from customers and other receivable fees, cash in current accounts, among other.	Amortized cost	Tine restorine assets are measured	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by the loss due to impairment.	Interest income, profit and loss due to foreign currency exchange rate fluctuations and impairment are recognized in results.
Financial Assets	The objective of the business model is to maintain the financial asset to obtain contractual cash flows or to sell and, based on the conditions of the contract, to receive cash flows on specific dates, only corresponding to payments of the principal plus interests over the principal.	Mutual Funds	At fair value with changes in other comprehensive income (equity)	Fair value plus transaction costs	Fair Value	Income from interests calculated under the effective interest method, profits and loss due to foreign currency exchange rate fluctuations and impairment are recognized in results.  Other net profit and loss are recognized in other comprehensive income. At the moment of cancelled accounts, profit and loss accumulated in other comprehensive income will be reclassified in results.
Financial Assets	Assets under scenarios different to the two aforementioned.	Swap rate or forward currency	At fair value with changes in results	Fair Value	Fair Value	Net profit and loss, including any income from interests or dividends, are recognized in results.



Hortifrut and its subsidiaries do no reclassify financial assets after their initial recognition unless Management changes its business model to administer the financial assets, in which case, all the affected financial assets will be re-classified on the first day of the first period of presentation of the consolidated interim financial statements, after the changes in the business model.

In the initial recognition of an equity investment which is not kept for negotiation, Hortifrut and subsidiaries can perform an irrevocable election at the moment of the initial recognition of presenting the subsequent changes in fair value in other comprehensive income. This choice is made individually for each investment.

In the initial recognition, Hortifrut and subsidiaries can irrevocably designate a financial asset which somehow complies with the requirement of being measured at amortized cost or at fair value with changes in other comprehensive income such as at fair value with changes in result, if doing so significantly eliminates or reduces an inconsistency of measurement or recognition which would arise in another case.

## **Cancelling of accounts**

Hortifrut and subsidiaries cancel or stop recognizing a financial asset in accounts, when the contractual rights over cash flows of the financial asset expire, or when the rights to receive contractual cash flows in a transaction are transferred, where all the rights and benefits of the financial asset are substantially transferred, or the risks and benefits related with the property are not transferred or substantially retained and control is not kept over the transferred assets.

Hortifrut and subsidiaries cancel or stop recognizing a financial liability in accounts when its contractual obligations are paid or cancelled. Hortifrut and subsidiaries also cancel a financial liability in accounts when its conditions are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability is recognized based on the new conditions at fair value.

At the moment of the cancelling of a financial liability in accounts, the difference between the book value of the extinct financial liability and the paid consideration (including the assets that are not effectively transferred or the assumed liabilities) are recognized in results.

#### **Offsetting**

A financial asset and liability will be the objective of offsetting, so that its net amount is presented in the statement of financial position, when and only when the Group has, at the current moment, the right, legally demandable, to offset the recognized amounts and has the intention to liquidate by the net amount, or to realize the asset and simultaneously liquidate the liability.

## 3.10 Derivative financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date that the derivatives contract has taken place and they are subsequently valued again at their fair value. The method to recognize the resulting loss or profit depends on if the derivative has been designated as a hedging instrument and, if so, on the nature of the item that is being hedged. The Company designates certain derivatives such as:

- (a) Fair value hedging of recognized assets or liabilities (fair value hedging);
- (b) Hedging of a concrete risk associated to a recognized liability or a highly probable foreseen transaction (cash flow hedging); or
- (c) Derivatives that do not qualify for hedge accounting



The Company records at the start of the transaction the existing relationship between hedging instruments and the hedged items, as well as their objectives for risk management and the strategy to perform different hedging operations. The Company also records its evaluation, both at the start and over a continuous base, to see if the derivatives that are used in the hedging transactions are highly effective to offset the changes in fair value or in the cash flows of the hedged items.

The total fair value of the derivatives is classified as Other assets or non-current financial liabilities if the remaining maturity of the hedged item is over 12 months and as Other current financial assets or liabilities if the remaining maturity of the hedged item is less than 12 months.

The accounting treatment of derivatives as per their classification is as follows:

#### (a) Fair value hedges

Changes in the fair value of derivatives that are designated and rated as fair value hedge are recorded in the consolidated income statement, together with any change in the fair value of the hedged asset or liability which can be attributed to the hedged risk.

#### (b) Cash flow hedges

The effective part of changes in the fair value of the derivatives that are designated and classified as cash flow hedges are recognized as cash flow hedges reserves under net equity. Profit or loss related with the non-effective part is immediately recognized in the consolidated income statement, under "Other profit (loss)".

In the case of variable interest rate hedging, the amounts recognized under equity are reclassified to results in the financial expenses line as the interests of the associated debts are accrued.

In the case of exchange rate hedging associated to costs and expenses to be incurred in Chilean pesos and associated to income to be received in Euros, the amounts recognized in equity are reclassified to profit or loss in the cost of sales item as the corresponding costs and expenses are accrued.

When a hedging instrument matures or is sold or no longer complies with the requirements demanded for hedge accounting, any profit or loss accumulated in net equity up to that moment remains under equity and is recognized when the foreseen hedged transaction is finally recognized in the consolidated income statement. When it is expected that the foreseen transaction will not take place, the profit or loss accumulated in net equity will immediately be taken to the consolidated income statement under "Other profit (loss)".

#### 3.11 Inventories

Stocks are valued at their acquisition cost or at their net realizable value, the lower of the two. Cost is determined by the weighted average cost (WAC) method.

The cost of the finished products and the products in process include raw materials, direct labor force, other direct costs and general manufacturing expenses (based on a normal operating capacity).

Net realizable value is the estimated sale price during the regular course of business, minus the variable costs of applicable sales.

Obsolete or slow moving materials and supplies are recognized at their net realization value.

The Company values its inventory as per the following:



- a) The production cost of the finished products covers costs directly related with the productive units, such as labor costs, variable and fixed costs which have been incurred to transform raw materials into finished products.
- b) In the case of the cost of acquired stock, the acquisition cost covers the purchase cost, custom duties, transport, storage and others attributable to the acquisition of the goods and materials.

#### Formula to calculate the cost of inventory

Finished product inventory is valued using the weighted average cost method, which is, the cost of each product unit is determined from the weighted average of the cost recorded at the start of the period and the cost of the articles purchased or produced during the period.

Inventory of raw materials, packing and materials are valued at weighted average cost.

#### 3.12 Trade debtors and other accounts receivable

Trade debtors and other accounts receivable are initially presented at fair value and then at amortized cost.

The Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9. Based on the aforementioned, the Company estimates the expected credit loss, which result from possible events of non-compliance during the life of its assets measured at amortized cost. The details of the model are described in Note 10.

#### 3.13 Cash and cash equivalents

Hortifrut S.A. and subsidiaries consider as cash and cash equivalents the cash balances held at hand and in current bank accounts, term deposits and other financial investments (negotiable securities of easy liquidation) with a maturity of less than 90 days and which are subject to a not very significant risk of changes in value. Investments that correspond to cash management and whose funds are of free disposal are also included.

Used bank overdraft lines are included in Other financial liabilities.

#### 3.14 Corporate capital

Corporate capital is represented by ordinary shares of a single class.

Incremental costs which can be directly attributed to the issuance of new shares or options are presented in net equity as a deduction, of the obtained income.

The minimum legal dividends over ordinary shares are recognized as a reduction of equity when they are approved by the shareholders' meeting.

## 3.15 Payable trade accounts and other accounts payable

Book values recognized within payable trade accounts are initially recognized at their fair value and are subsequently valued at the amortized cost using the effective interest rate method.

#### 3.16 Other financial liabilities

Financial liabilities are initially recognized, by their fair value, net of costs incurred in the transaction. Subsequently, they are valued at their amortized cost and any difference between the obtained funds (net of the necessary costs for its obtention) and the reimbursement value, are recognized in the income statement



during the life of the debt as per the effective interest rate method. The effective interest rate method consists on applying the market rate as a reference for debts with similar characteristics to the value of the debt (net of the necessary costs for its obtention).

Financial liabilities are classified under current liability and non-current liability over the base of the contractual maturity of the nominal capital.

#### 3.17. Gains tax and deffered taxes

Hortifrut and subsidiaries have recognized their tax rights and obligations based on the valid legal dispositions.

Income tax expense is recognized in the income statement and correspond to payable tax determined over the taxable income of the year, applying the valid tax rates as of the closing date of the consolidated interim financial statements, including any adjustment to payable tax for previous years and the effect of the variation of assets and liabilities due to deferred taxes.

When dealing with items recognized in other integral results or directly in net equity, in this case, tax is also recognized in the other integral results or directly in net equity, respectively.

Deferred tax effects are recorded over the temporary differences that arise between the tax base of assets and liabilities and their corresponding values shown in the financial statements. Deferred tax assets and liabilities are determined using the tax rates that have been promulgated as of the date of the financial statements and are expected to be applicable when the income tax asset is realized or the income tax liability is paid.

Regardless of the aforementioned, deferred tax which is the result of temporary differences that arise from investments in subsidiaries and related companies is not recognized when the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not be reverted in the foreseeable future.

# 3.18 Employee Benefits

#### a) Employee vacations

Hortifrut and its subsidiaries recognize the expense for employee vacations through the accrued method, which is recorded at its nominal value.

#### b) Benefits for termination of labor relationship

Hortifrut S.A. and its subsidiaries do not present obligations due to indemnity for termination of employee services, because there is no legal obligation associated or a non-formalized practice which results in said obligation.

These are recorded in profit or loss (expense) at the moment the employees are paid, as a consequence of the Company's decision to rescind their work contract, before the normal retirement age.

#### c) Other benefits

Hortifrut and its subsidiaries recognize a liability for bonus to its employees, when it is contractually obligated or when the practice in the past has created an implicit obligation, which is historically defined at the end of the season. If it exists, the provision is presented under current liability.



# 3.19 Other provisions

Hortifrut S.A. and subsidiaries recognize a provision when they are contractually obligated or when there is a practice in the past which has created an assumed obligation.

Provisions for onerous contracts, lawsuits and other contingencies are recognized when:

- i. Hortifrut S.A. and subsidiaries has a current obligation, whether it is legal or implicit, as a result of past events,
- ii. It is probable that an exit of resources will be necessary to liquidate the obligation; and
- iii. The value has been estimated in a reliable form.

Provisions are regularly revised and quantified, taking into consideration the best information available on the presentation date of the consolidated interim financial statements.

### 3.20. Revenue Recognition

The Company recognizes revenue from the following sources:

- a) Sale of fresh fruit
- b) Sale of frozen fruit.
- c) Sale of bearer plants.

Revenue is recognized when the customer obtains control of the goods and a significant reversal will probably not take place in the amount of recognized accumulated revenue. As a result, in those contracts where the Group cannot perform a reasonable estimation of the return, it is expected that revenue be recognized as soon as the collection of the consideration and its corresponding payment is highly probable.

All the facts and circumstances that are relevant when applying each step of the model established by IFRS 15 to the contracts with customers are analyzed and taken into account:

- i. Identifying of the contract,
- ii. Identifying performance obligations,
- iii. Determining price of the transaction,
- iv. Assigning Price, and
- v. Recognizing income.

The following specific criteria for recognizing must also be fulfilled before recognizing revenue:

a) Sale of fresh fruit – Revenue from the sale of fresh fruit is recognized when a customer obtains control of the goods, which usually occurs at the moment the goods are dispatched or upon the sale to the destination customer. The identified performance obligation is related with the delivery of fresh fruit from the Hortifrut group to the customer, who can be national or foreigner, there are no variable considerations included in the price, such as discounts applied for the customers, rebates or other elements that affect the price of the sold products. Even though the contract establishes payment for the services provided by the commercial platforms, these costs are discounted in the value of the liquidation of each sale. The contract establishes a variable sale price which basically depends on the spot price of Berries. Finally, the contract establishes that the control of the sold products be transferred once the products are transferred to the final customer, date that coincides with the invoicing of the products.



- b) Sale of frozen products The Hortifrut group maintains sale contracts with retail chains to whom fresh and frozen Berries are sold. Sales of this type are realized mainly in Chile and Brazil. In this aspect, supermarket chains realize charges for the concept of discounts applied to the final consumer, promotions performed by the chain, services for the replacement of products at sales stores, among others. The fulfilment of the performance obligation is realized at the moment when products are delivered to the customer at the contractually established place, which generally corresponds to the chain's distribution center, when the Hortifrut group delivers the frozen fruit, at the place agreed with the customer or at the moment of the transfer of the risk depending on the incoterm used when dispatching the products.
- c) Sale of bearer plants Sales revenue is recognized when a producer receives the plants.
- d) Revenue from the providing of services Operating revenue from the sale of services, is recorded when said service has been provided. A service is considered to have been provided when it is received in acceptance by the customer.
- e) Revenue from dividends Revenue from dividends is recognized when the right to receive the payment is established.
- f) Revenue from interests Revenue from interests is recognized at market value, if it corresponds, and accrued monthly. For example, Mutual Funds are recorded at unit value, Term deposits, at nominal value.

#### 3.21 Trade agreements with distributors and supermarket chains

The Company performs trade agreements with its main distributors and supermarkets through which they establish: (i) discounts for volume and other customer variables: (ii) promotional discounts, which correspond to an additional reduction in the price of the sold products, due to the development of trade initiatives (temporary promotions) and the granting of considerations (use of preferential spaces and others) and (iii) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and the opening up of new sales points.

Discounts due to volume and promotional discounts are recognized as a reduction in the sale price of the sold products. The contributions for shared advertising are recognized when the advertising campaigns agreed with the distributor have taken place and are recorded as incurred commercializing expenses.

The Company recognizes the cost of the benefits granted by commercial agreements with distributors only when there is formal evidence of the agreement, the amount of the benefit can be reasonably estimated and its payment is probable.

Commitments with distributors or importers in the exports environment are recognized when there is formal evidence of the agreement and its amount can be reliably estimated.



#### 3.22 Cost of Sales

Sales costs include the cost of production of the sold products and other costs incurred in to leave inventory at the locations and under the necessary conditions for its sale. These costs include, among others, cost of raw materials, packing costs, labor costs of production personnel, depreciation of assets related with production, payment of leaves of absence and operating costs, maintenance of plants and equipment.

#### **Estimating Cost of Sales**

Sales from the production of third party fruit (producers), which to the closing of the period have not yet been liquidated (approximately between 20 and 45 days as per destination) the premium over the contractual price previously agreed with the producer is estimated. The estimated premium plus the agreed price constitute the cost of fruit. The premium is estimated taking as a reference the real placement prices experienced in the destination market as of the closing date of the consolidated interim financial statements.

## 3.23 Administrative expenses

Administrative expenses include remunerations and compensation of personnel at the back up units, the depreciation of offices, equipment, installations and furniture used in these functions, the amortization of non-current assets and other general and administrative expenses.

#### **3.24** Lease

## a) Financial Lease

Hortifrut S.A. and its subsidiaries lease determined fixed assets. The fixed asset lease, when the Company substantially has all the risks and rewards inherent to the property, is classified as financial lease. Financial lease is capitalized at the start of the lease at the fair value of the property and/or leased asset or at the current value of the minimum payments for the lease, the lower of the two.

Each lease payment is distributed between the liability and the financial burdens to obtain a constant interest rate over the pending balance of the debt. The corresponding obligations for lease, net of financial burdens, are included in Other financial liabilities. The interest element of the financial cost is charged in the income statement during the lease period in order to obtain a constant periodic interest rate over the remaining balance of the liability for each period. The asset acquired under a financial lease regime is depreciated during its useful life or the duration of the contract, the lower of the two.

#### b)Operating Lease

Hortifrut S.A. and its subsidiaries lease certain fixed assets, the lease where the lessor conserves an important part of the risks and advantages derived from the ownership of the good is classified as operating lease. The nature of expenses related with this lease has changed from January 01, 2019, with the application of IFRS 16, the Group recognizes a charge for asset depreciation due to the right to use and interest expense over lease liabilities.

Estimated economic useful life or depreciation rate.

Useful life is defined by the duration of the corresponding contracts, the deprecation of right of use is recognized monthly, said depreciation is calculated lineally during the term of the lease.



For this type of assets, the company does not maintain a residual value.

The group has applied IFRS 16, taking into account the following considerations:

I. Identification of lease - Definition

At the start of a contract, Hortifrut determines if a contract is, or contains, a lease.

To determine if a contract transmits the right to control the use of an identified asset, Hortifrut evaluates if:

- The contract involves the use of an identified asset:
- It has the right to substantially obtain all the economic benefits derived from the use of the asset during the period of use; and
- It has the right to direct the use of the asset

This policy is applied to the executed or modified contracts, from January 01, 2019.

Hortifrut will once again evaluate if a contract is, or has, a lease only if the terms and conditions of the contract change.

### II. Exemptions of recognition

Hortifrut applies the exemptions to the recognition of leases established in IFRS 16, in the following cases:

- In short term lease, for contracts with terms of less than a year, except when there is the intention to renew in subsequent periods.
- In underlying asset leases of a low value, calculated over the base of the individual value of the assets when they are new, for amounts lower than ThUS\$10.

#### III. As Lessee

Hortifrut recognizes assets for the right of use and liabilities for lease at the start of the lease contract, associated companies, mainly, lease contracts and usufruct of the land, which do not comply with the recognition exemptions.

a) Lessee accounting model – assets for right of use (ROU):

ROU assets are initially recognized at cost, which includes:

- The amount of the initial measurement of the liability for lease, adjusted.
- The asset for right of use is subsequently measured at cost minus accumulated depreciation and the loss due to impairment determined under IAS 36, adjusted by the new measurements of the lease liability.
- In this sense, the depreciation term is defined by Hortifrut from the starting date to the end of the useful life of the asset with the right of use or until the end of the lease term, whichever is first. In the case of lease with contract renewable for a year, for example in the case of offices, these are depreciated based on history.



# b) Lessee accounting model – lease liability:

On the starting date, Hortifrut will measure the liability for lease at the current value of the lease payments that have not been paid on that date. Hortifrut will discount the lease payments using the interest rate implicit in the lease, if that rate can be easily determined, if not, Hortifrut's incremental loan rate must be used, as per the business, currency and valid term segment of the contracts.

Lease liability is subsequently measured:

- Increasing the book value to reflect the interest over the lease liability;
- Reducing the book value to reflect the realized lease payments; and
- Once again measuring the book value to reflect the new lease measurements or modifications due to changes in the terms, fixed payments, residual value guarantees, etc.

Lease payments, lease payments included within the liability are the following:

- Fixed payments in local currency;
- Variable lease payments, which depend on an index such as the consumer price index (UF)

Term of lease, the criteria applied by Hortifrut to define the lease term, are the following:

- For contracts without renewal clause, the termination date of the contract is considered.
- For contracts with renewal clause, the term is advised by the operating area as per the business plan.

Hortifrut will evaluate in the new lease contracts all the renewal considerations, anticipated termination, investment and business plan to establish the term of each contract.

If a change in the lease term is produced or if there is a change in the evaluation of an option to purchase the underlying asset, Hortifrut will once again measure the lease liability discounting the remaining lease terms using a modified discount rate, namely, determining a new rate as of the date of the modification. If there are changes in future payments, the remaining payments will be discounted with the initial discount rate, unless the change in lease payments proceeds from a change in variable interest rates. In this case, Hortifrut will use a modified discount rate which reflects the changes in the interest rate.

### IV. Consolidation

At a consolidation level, all the transactions related with leases between companies will be eliminated, so the lease contracts over goods owned by the parent company given in lease to the subsidiaries and the sub-lease over said properties will be left without effect in the consolidation. In the case of sub-lease given by the parent company to its subsidiaries over goods owned by third parties, in the consolidated interim financial statements, the items associated to sub-lease must be eliminated, but the parent company will present the DDU assets and lease liabilities derived from the main lease contract.



### V. Presentation of the lessee

Hortifrut will present in the statement of financial position or in the notes:

- Assets for right of use separate from other assets.
- Lease liabilities separate from the other liabilities.

## VI. Revelations of the lessee

Hortifrut will reveal information regarding its leases, where it acts as a lessee, in a section of the financial statements.

#### VII. Classification of the lessor

Hortifrut as a lessor, will classify each one of its leases as an operating lease or a financial lease.

Revenue from operating lease is recognized in a lineal manner during the term of the lease.

## 3.25 Non-current assets or groups of assets (or disposal groups) classified as held for sale

Non-current assets or disposal groups are classified as assets held for sale and are recognized at the lower value between the book value and the fair value minus cost to sell. When the value will be recovered mainly through its sale, as long as the sale is considered highly probable.

#### 3.26 Environment

In the case of environmental liabilities, these are recorded based on the current interpretation of environmental laws and rulings, when it is probable that a current obligation will be produced and the amount of said responsibility can be calculated in a reliable manner.

Investments in infrastructure works destined to complying with environmental requirements are activated by following general accounting criteria for Property, plant and equipment.

# 3.27 Research and development

Research and development expenses are presented under the "Other expenses, by function" item in the consolidated income statement, because the realized investigations form a normal part of Hortifrut S.A. and its subsidiaries' operations.

#### 3.28 Advertising expenses

Advertising expenses are recognized under results when they take place.

#### 3.29 Earnings per share

Net profits per share are calculated by dividing the net profit attributable to the shareholders by the weighted average of the number of ordinary shares in circulation during the period, excluding shares acquired by the company.



# 3.30 Insurance expenses

The payment of different insurance policies which the Company hires is recognized under expenses in proportion to the period of time that they cover, regardless of the payment terms. The paid and non consumed values are recognized as prepaid expenses under current assets.

The costs of the claims are recognized under results immediately once known, net of the amounts recoverable from the insurance companies. The amounts to be recovered are recorded as an asset to be reimbursed by the insurance Company under the item Trade Debtors and other accounts receivable, calculated according to what was established in the insurance policies.



## **NOTE 4- RISK MANAGEMENT**

The Company's business intrinsically involves a series of risk factors which, in one way or another, could affect the development of the business. Within these factors, we can mention the following:

#### 4.1. Financial Risk

#### 4.1.1 Credit Risk

Credit risk is the risk of financial loss which Hortifrut and its subsidiaries face if a customer or a counterpart in a financial instrument does not comply with its contractual obligations, and is mainly originated from customer accounts receivable.

## a) Cash surplus investment risk:

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company (see Note 7.1).

The Company's policy regulates investment and debt, trying to limit the impact of the exchange rate fluctuations in the valuation of currencies and interest rates over the Company's net results, through cash surplus investments and the hiring of forwards and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose maturity terms do not exceed 90 days and have high liquidity.

- Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

b)Risk from sales operations

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to the PACA law, which protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company frequently evaluates the risk of exposure and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from the customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, the Company may be exposed to this risk.

As a mitigation measure for this risk, the Company has obtained credit insurance for the parent company and subsidiaries (See Note 4.3).



# 4.1.2 Liquidity risk and Financing

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.

Furthermore, there is the risk that, due to an impairment in its operations or other circumstances, certain financial ratios could reach levels that are higher than the limits established in the credit contract, which could limit the debt capacity or accelerate the maturity of the Company's valid financial liabilities.

To mitigate this risk the Company continuously monitors its financial ratios and other obligations and restrictions stipulated in its credit contracts, in order to be able to take opportune actions to avoid the potential negative effects associated to this risk.

Regardless of the fact that to date Hortifrut has not had any problems associated to exceeding the financial ratios stipulated in financial contracts, it is important to bear in mind that this fact does not guarantee that in the future Hortifrut may be exposed to this risk.

The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated Companies. Specifically in the case of subsidiaries such as Hortifrut España Southern Sun SL and Honghe Jiayu Agriculture Limited and associated companies such as Munger Hortifrut N.A. LLC in the United States, credit decisions are made at these business units in coordination with Hortifrut S.A. Debts are incurred through bank credits in Chile and overseas, aiming to optimize the credit conditions based on the financing needs to face investment plans and requirements for work capital.

The application of IFRS16, involves an increase in the Company's financial liabilities by recognizing the lease obligation. The Company, considering financial safeguards, has agreed with the corresponding financial institutions to not include the lease obligations in the related calculation formulas.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short-term credit lines, approved and valid for work capital, which as of June 30, 2020 reach US\$240.64 million (US\$276.79 million as of December 31, 2019), distributed among 14 banks. The used amount reaches US\$145.43 million, with an available balance of US\$95.21 million. The credit lines are distributed among the following companies: Hortifrut Chile S.A. with US\$224 million, Agrícola El Pampino S.A. with US\$0.75 million, Agrícola El Avellano S.A. with US\$0.50 million, Agrícola Santa Rosa del Parque S.A. with US\$1.00 million, Agrícola Mataquito S.A. with US\$1.70 million, Agrícola Vida Nueva S.A. with US\$0.40 million, Euroberry Marketing S.A. with US\$7.29 million and Hortifrut Import Inc. with US\$5.00 million.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance working capital and interest payments, for the next 12 months and the foreseeable future.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its future obligations.



Below we summarize the maturity of the Company's bank loans, bonds, lease liabilities and financial leasing as of June 30, 2020 and December 31, 2019, based on undiscounted contractual cash flows:

			Cash Flows					
	Capital	Interests	From o to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total	
Creditor Bank	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Banco de Crédito e Inversiones	72,906	308	28,855	6,036	26,388	24,447	85,726	
Banco Estado	42,636	168	130	14,014	28,553	3,376	46,073	
Banco de Chile	45,557	290	20,654	5,382	18,075	4,225	48,336	
Metropolitan Life Insurance Company	29,399	398	310	1,191	15,831	21,774	39,106	
Banco Scotiabank	29,814	170	2,588	27,600	250	_	30,438	
Banco RaboFinance Chile	28,373	163	2,642	746	24,936	2,930	31,254	
Banco de Crédito del Perú	29,919	166	124	29,237	1,455	-	30,816	
Scotiabank Perú S.A.	1,300	12	355	629	333	-	1,317	
Banco Itaú	15,176	177	25	15,862	-	-	15,887	
Coöperatieve Rabobank U.A.	19,942	23	-	-	12,752	7,273	20,025	
Communications Bank Yunnan Branch	21,162	-	-	-	25,865	-	25,865	
Banco Santander Chile	8,679	15	8,290	386	37	-	8,713	
Banco Santander Central Hispano S.A.	8,795	10	1,488	2,173	1,679	4,466	9,806	
Banco China Construction Bank Corp.	15,000	120	-	15,468	-	-	15,468	
Banco Bilbao Vizcaya Argentaria	12,326	43	1,905	2,348	8,173	-	12,426	
La Caixa	2,830	7	358	1,075	1,433	-	2,866	
HSBC México SA, Institución de Banca Múltiple	2,063	-	583	1,525	-	-	2,108	
Bankinter	1,489	-	215	644	645	-	1,504	
Banco Internacional del Perú S.A.	1,141	-	307	738	124	-	1,169	
Banco Sabadell	1,272	-	143	429	716	-	1,288	
Credicorp Capital	1,859	-	326	1,533	-	-	1,859	
Banco Continental BBVA	59	-	60	-	-	-	60	
GC Rent Chile SpA.	48	-	4	18	37	-	59	
Total as of June 30, 2020	391,745	2,070	69,362	127,034	167,282	68,491	432,169	

	Cash Flows						
Creditor Bank	Capital ThUS\$	Interests ThUS\$	From 0 to 3 months ThUS\$	•	Between 1 and 5 years ThUS\$	Over 5 years ThUS\$	Total ThUS\$
Banco de Crédito e Inversiones	74,033		29,190	6,126	26,377	30,322	92,015
Banco Estado	42,116		12,128	1,503	26,849	6,869	47,349
Banco de Chile	29,845		5,022	5,248	19,186	4,346	33,802
Metropolitan Life Insurance Company	29,770		-	765	14,837	24,725	40,327
Banco Scotiabank	27,124	102	17,212	10,177	-	-	27,389
Banco RaboFinance Chile	29,093	86	317	4,045	23,663	5,970	33,995
Banco de Crédito del Perú	21,076	64	18,285	2,961	63	-	21,309
Scotiabank Perú S.A.	16,925	263	3,086	3,108	12,591	-	18,785
Banco Itaú	15,000	77	15,126	-	-	-	15,126
Banco BICE	16,674	81	16,040	510	248	-	16,798
Communications Bank Yunnan Branch	14,358	-	-	-	16,902	-	16,902
Banco Santander Chile	13,469	52	10,375	224	73	-	10,672
Banco Santander Central Hispano S.A.	10,378	-	1,251	6,511	2,866	-	10,628
Banco China Construction Bank Corp.	10,000	14	10,064	-	-	-	10,064
Banco Bilbao Vizcaya Argentaria	7,272	41	1,558	1,488	4,348	-	7,394
La Caixa	5,417	10	356	2,792	2,147	-	5,295
HSBC México SA, Institución de Banca Múltiple	3,188	-	591	1,739	944	-	3,274
Bankinter	3,027	2	215	1,763	1,074	-	3,052
Banco Internacional del Perú S.A.	1,722	-	303	920	557	-	1,780
Banco Sabadell	1,549	-	143	429	1,001	-	1,573
Credicorp Capital	1,111	_	196	503	412		1,111
Total as of December 31, 2019	373,147	2,300	141,458	50,812	154,138	72,232	418,640



Below is a summary of the maturity of the total financial liabilities as of June 30, 2020:

			Cash Flows				
	Capital	Fair Value	From 0 to 3 months	months	Between 1 and 5 years	Over 5 years	Total
<u>Detail</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	381,761	383,769	68,725	125,788	161,877	64,670	421,060
Bonds - obligations with the public	93,819	94,874	869	3,391	43,094	66,868	114,222
Leasing Liabilities	9,984	10,046	637	1,246	5,405	3,821	11,109
Rent Liabilities	19,168	19,278	454	2,981	7,969	10,280	21,684
Trade accounts and other accounts payable	34,836	34,836	31,564	3,272	-	-	34,836
Accounts payable to related entities	10,814	10,814	-	5,666	5,148	-	10,814

Below is a summary of the maturity of the total financial liabilities as of December 31, 2019:

Detail	Capital ThUS\$	Fair Value	From 0 to 3 months	months	Between 1 and 5 years	Over 5 years	Total
<u>Detail</u>		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	359,914	362,214	139,184	44,841	148,486	72,232	404,743
Bonds - obligations with the public	92,588	93,655	869	3,402	36,799	75,288	116,358
Leasing Liabilities	13,233	13,233	2,274	5,971	5,652	-	13,897
Rent Liabilities	21,814	21,814	516	2,542	9,312	11,058	23,428
Trade accounts and other accounts payable	78,798	78,798	69,535	9,263	-	-	78,798
Accounts payable to related entities	9,132	9,132	-	3,348	5,784	-	9,132

## 4.1.3 Exchange Rate Risk

The international character of its business and operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations of US Dollar versus Chilean Peso, Mexican Peso, Peruvian Nuevo Sol and Euro.

#### a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos comes from the costs of the Chilean companies denominated in this currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting derivative instruments. Likewise, in the Chilean companies, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations in Chilean Pesos.

## b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico, which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

Hortifrut performs mitigation measures over the exposure to costs of Mexican companies, through the contracting of derivative instruments.



## c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and at a lower scale, liquid funds held in financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative contracts.

## d) Exposure to Peruvian Soles

The source of exposure to Peruvian Soles mainly comes from the costs of agricultural operations in Peru, which are mainly denominated in said currency, and at a lower measure, from trade accounts receivable with customers. Hortifrut constantly evaluates the need to perform actions to mitigate this risk.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

# Exposure in currencies different to the functional currency

The following table shows the exposure in currencies different to the dollar, over the Company's financial assets and liabilities as of June 30, 2020 and December 31, 2019:

	<b>Chilean</b>			Mexican		
	<b>Pesos</b>	Nuevo Sol	<u>Euro</u>	Pesos	<b>Yuan</b>	<b>Others</b>
As of June 30, 2020	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<u>Financial Assets</u>						
Cash and Cash Equivalents	4,451	6,535	5,496	906	9,636	1,600
Current trade debtors and other accounts receivable	1,616	15,579	12,480	5,744	3,408	861
Current accounts receivable with Related Entities	9	-	8,663	-	46	-
Non-current accounts receivable with Related Entities		_	4,429	-	-	-
Total Financial Assets	6,076	22,114	31,068	6,650	13,090	2,461
Financial Liabilities						
Other current financial liabilities	241	-	8,688	-	-	-
Current rent liabilities	248	-	421	192	-	114
Current trade accounts and other accounts pay able	5,284	5,533	5,812	3,342	2,936	242
Current accounts payable to Related Entities	3,496	3	2,113	-	-	-
Current provisions for employee benefits	441	-	-	507	-	-
Other non-current financial liabilities	77	-	11,351	-	-	-
Non-current rent liabilities	1,824	-	913	80	-	382
Non-current accounts payable with Related Entities	-	-	5,148	-	-	-
Total Financial Liabilities	11,611	5,536	34,446	4,121	2,936	738
Net exposure as of June 30, 2020	(5,535)	16,578	(3,378)	2,529	10,154	1,723



	Chilean Pesos	Nuevo Sol	<u>Euro</u>	Mexican Pesos	<b>Yuan</b>	<b>Others</b>
As of December 31, 2019	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial Assets						
Cash and Cash Equivalents	1,053	4,816	6,164	538	924	1,517
$Current\ trade\ debtors\ and\ other\ accounts\ receivable$	15,537	24,344	20,222	4,575	3,593	1,541
Current accounts receivable with Related Entities	754	-	5,091	-	48	-
Non-current accounts receivable with Related Entities		-	4,417	-	-	-
Total Financial Assets	17,344	29,160	35,894	5,113	4,565	3,058
<u>Financial Liabilities</u>	•					
Other current financial liabilities	383	-	9,938	-	-	-
Current lease liabilites	288	-	416	250	-	85
Current trade accounts and other accounts pay able	19,616	13,477	3,172	3,536	3,630	1,348
Current Accounts Pay able to Related Entities	2,003	549	276	-	-	-
Current provisions for employee benefits	441	-	-	507	-	-
Other non-current financial liabilities	78	-	11,287	-	-	-
Non-current lease liabilities	2,130	-	978	506	-	176
Non-current accounts payable to Related Entities	1,122	-	4,662	-	-	-
<u>Total Financial Liabilities</u>	26,061	14,026	30,729	4,799	3,630	1,609
Net exposure as of December 31, 2019	(8,717)	15,134	5,165	314	935	1,449

## **Sensitivity Analysis**

The potential net effect on financial assets and liabilities of a 10% devaluation of the United States dollar against all the other relevant currencies to which the Company is exposed, would be approximately ThUS\$2,207 (MMUS\$1.426 de 2019), the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in financial assets and liabilities denominated in currency different to the dollar.

				<u>Net (10%</u>	
	Assets	Liabilities	Net	<b>Devaluation</b> )	Variation
<b>Currencies</b>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chilean Peso	6,076	11,611	(5,535)	(4,982)	553
Nu ev o Sol	22,114	5,536	16,578	14,920	(1,658)
Euro	31,068	34,446	(3,378)	(3,040)	338
Mexican Peso	6,650	4,121	2,529	2,276	(253)
Yuan	13,090	2,936	10,154	9,139	(1,015)
Others	2,461	738	1,723	1,551	(172)
Total as of June 30, 2020	81,459	59,388	22,071	19,864	(2,207)

				Net (10%	
	Assets	Liabilities	Net	Devaluation)	Variation
<u>Currencies</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chilean Peso	17,344	26,061	(8,717)	(7,845)	872
Nuev o Sol	29,160	14,026	15,134	13,621	(1,513)
Euro	35,894	30,729	5,165	4,649	(516)
Mexican Peso	5,113	4,799	314	283	(31)
Yuan	4,565	3,630	935	842	(93)
Others	3,058	1,609	1,449	1,304	(145)
Total as of December 31, 2019	95,134	80,854	14,280	12,854	(1,426)



## 4.1.4 Interest Rate Risk

The Hortifrut Group has its long term financial liabilities linked to long term investments.

Long term liabilities are at fixed and variable rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced.

As of June 30, 2020 the debt at variable rate that Hortifrut had was ThUS\$319,864 (ThUS\$290,175 as of December 31, 2019), if this level is maintained for a year and the rate increased 10%, the impact on the annual financial cost would be ThUS\$1,009 (ThUS\$915 as of December 31, 2019).

## 4.2 Operating Risks

Hortifrut's operating risks are administered by each corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers to be of greater relevance:

# 4.2.1 Contingencies/Pandemics at destination market or market of origin, which affect the production and commercialization cycle

The Company faces the risk that the different areas of the organization may be affected by pandemics, from production to commercialization.

Even though all governments consider the agricultural industry as an essential activity, the Company has the risk of seeing its operations affected at point of origin, affecting its fruit harvest or processing in a negative manner. The Company complies with the measures imposed by government organisms and global organizations. Due to the imminent possibility of contagion, frequent emergency committees are held, where the action plans are adjusted, and a constant monitoring of the operations is maintained, counting with different harvesting techniques at origin and packing options at the destination markets which allow to somewhat mitigate this risk.

Furthermore, there is the risk that the destination markets may not be able to receive the planned fruit, under expected conditions. To face this risk, the Company maintains fluid communication with the commercial platforms and continuously monitors its shipments, being able to re-destine part of the fruit to other markets when protocols and demand allow it. The aforementioned does not imply that the Company will not be affected by eventual contingencies at the destination markets.

## 4.2.2 Genetic Development

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

## 4.2.3 Significant increase in Supply

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to a combination of (i) a product with very positive health effects; (ii) the growing importance for healthy food that consumers seek and (iii) a still relatively low consumption of berries per capita.



# 4.2.4 Intensification of Competition

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand recognition, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

## 4.2.5 Climatic Risks

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though this risk is difficult to control, the Hortifrut Group is working towards a greater geographic diversification and invests in infrastructure to assure the availability of water and to face possible inclement weather, such as control of rain, frost and hail.

With the acquisition of Rocio Group's blueberries business, the Company's plantations in Peru reached 52.41% of total plantations as of June 30, 2020, increasing the exposure to climatic risk in that country. Nevertheless, the Company has other smaller plantations in South America, North America, Europe and Asia, which allow it to partially mitigate this risk.

## 4.2.6 Plagues and Disease

It is unavoidable for part of the crop to be affected by some incidence of plagues and/or disease. Therefore, efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impact on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined.

Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage. The aforementioned does not imply that in the future the Company won't be affected by current or new plagues and/or disease.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine.

#### 4.2.7 Food-Safety

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are exceeded) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.



## 4.2.8 Risk of Availability of Human Resources

Temporary workers are critical for fruit harvesting, Hortifrut has developed several initiatives to attract and maintain temporary workers from one season to the next. Furthermore, we hire through trade fairs and informative meetings organized with the participation of the municipalities corresponding to the area of each productive unit, for which a relationship of mutual collaboration with the community and the municipalities has been built. Due to the extension of operations in Peru, the human resources factor is particularly critical, especially in the peak production weeks. To assure the necessary number of collaborators for the harvest seasons, Hortifrut invests in infrastructure to assure the housing of a percentage of collaborators, as well as implementing initiatives that encourage the loyalty of the temporary collaborators, such as for example, developing attention channels.

#### 4.2.9 Continuity and Costs of Supplies and Services

The development of Hortifrut's business involves a complex logistic where the opportune supply of quality supplies and services are fundamental to maintain competitiveness. As in all agricultural business, the availability of water is critical to assure the good result of the harvest, Hortifrut invests in infrastructure such as reservoirs and deep wells to partially mitigate this risk. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual standstill at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

#### 4.2.10 Risk associated to New Technologies

Hortifrut, in its varied entrepreneurships, throughout the world, is incorporating growing new technologies in the whole production process. The aforementioned involves risks associated to the lack of knowledge of all the involved behaviors. Even though most of its technologies are widely widespread in the world, there is still no extended history which allows to know beforehand all the adverse effects that could derive from it.

## 4.3 Insurance

The Hortifrut group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the coverage of these policies is adequate.



The main insurances contracted as of June 30, 2020 and December 31, 2019 are the following:

			30-Jun-20	31-Dec-19
COUNTRY	TYPE OF INSURANCE	<b>CURRENCY</b>	COVERED AMOUNT	COVERED AMOUNT
Chile	Infrastructure Fire	UF	1,595,352	1,583,352
Chile	Mobile Agricultural Equipment	UF	47,732	47,732
Chile	Motor Vehicles	UF	74,200	73,500
Chile	General and Product Civil Liability	USD	5,000,000	5,000,000
Chile	Maritime Transport	USD	7,000,000	7,000,000
Chile	Credit Insurance	USD	50,000,000	50,000,000
Chile	Fruit and Materials Insurance	USD	14,400,000	14,400,000
Chile	Terrorism	UF	500,000	500,000
Chile	Business Interruption	UF	1,227,000	1,227,000
USA	Product Civil Liability	USD	20,000,000	20,000,000
Mexico	Transporting of Load	USD	200,000/shipment	200,000/shipment
Mexico	Infrastructure Fire, Theft and Civil Liability	USD	48,000,000	48,000,000
Mexico	Motor Vehicles	USD	Commercial value	Commercial value
Spain	Motor Vehicles	EUR	Commercial Value / without limit	Commercial Value / without limit
Spain	Installations	EUR	350,000 per event	350,000 per event
Spain	Goods	EUR	50,000 per event	50,000 per event
Spain	Civil Liability	EUR	6,500,000	6,500,000
Spain	Credit Insurance	EUR	90% unpaid	90% unpaid
Peru	Fire	PEN	618,320	618,320
Peru	Motor Vehicles	USD	261,820	261,820

## 4.4. Risk of Estimations

# Effects of the valuation of fruit that grows on "bearer plants" due to changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this standard, which must be measured at their fair value minus sale costs, recording the changes in valuation in result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment that said result was realized.

As of June 30, 2020, the expected margin of the Company's fruit on bearer plants was recognized, for an amount that reaches ThUS\$2,142, which is presented in the income statement under Other revenue per function.

The estimation of this same concept recorded as of December 31, 2019 was for the value of ThUS\$1,401, which is presented in Other income per function.

Below we detail the effect that a 10% decrease in price and volume would have on said margin:

_	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	6/30/2020	Volume	Price	Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Perú S.A.C.	1,221	1,099	800	720
Hortifrut Tal S.A.C.	556	500	0	0
Berries de Chao S.A.C.	77	69	33	30
HFE Berries Perú S.A.C.	288	259	130	117
Total	2,142	1,927	963	867



	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	12/31/2019	Volume	Price	Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Tal S.A.C.	27	25	15	14
Hortifrut Peru S.A.C.	718	646	469	422
Berries de Chao S.A.C.	105	95	63	56
HFE Berries Perú S.A.	8	7	-51	-46
Agrícola el Avellano S.A.	6	6	-47	-42
Agrícola Vida Nueva S.A.	125	112	-31	-28
Agrícola Santa Rosa S.A.	107	96	30	27
Agrícola Hortifrut S.A.	173	155	-163	-147
Hortifrut ABA S.A de C.V	132	114	58	53
Total	1,401	1,256	343	309

# 4.5 Risk associated to Merger and Purchase process

Due to the global character of its business and the Company's intention to remain among the main global participants in the production and commercialization of berries and other fruits, Hortifrut has materialized different purchase and/or merger processes in the past and could materialize other similar transactions in the future. Both the Company and the acquired companies or assets are exposed to potential financial, operational and other previously described risks.

To mitigate these risks, the Company continuously monitors the potential effects that merger and/or acquisition processes could have on its financial ratios, both at results and balance level, in order to be able to take opportune actions to remain within the thresholds permitted by the financing contracts.

Regardless of the fact that to date Hortifrut has not had any problems in relation to its merger and purchase processes, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

# NOTE 5 - CHANGES IN ACCOUNTING POLICIES

During the period ending June 30, 2020, no changes in the Company's accounting policies have been realized.



## **NOTE 6 – OPERATING SEGMENTS**

The Company reports financial information per segments as per what is established in IFRS 8 "Operating Segments". Said norm establishes standards for the reporting of information per segments in the financial statements, as well as revelations regarding products and services, geographical areas and main customers. An operating segment is defined as a component of an entity over which separate financial information is obtained, which is regularly evaluated by upper management to make decisions regarding the assigning of resources and the evaluation of results.

The performance of the segments is evaluated via the Operating Result (excluding impairment in Property, plant and equipment), by sale volume and income, as per the following formula:

# **Calculating Operating Margin:**

- + Operating revenue
- + Other revenue, per function
- = Total revenue

#### **Minus:**

- Sales cost
- Administrative expenses
- Other expenses, per function, excluding the impairment of value in Property, plant and equipment
- = Total costs

The Group divides the financial information per business unit, identifying the following segments:

- a) "Fresh Fruit" Added Segment
  - a. Blueberries
  - b. Raspberries
  - c. Blackberries
  - d. Strawberries
  - e. Cherries
- b) "Value Added Products" Segment

## 6.1 Results per segments

Results per segments	Fresh	Fruit	Value Adde	d Products	To	tal
Operating Results	6/30/2020 ThUS\$	6/30/2019 ThUS\$	6/30/2020 ThUS\$	6/30/2019 ThUS\$	6/30/2020 ThUS\$	6/30/2019 ThUS\$
Operating Revenue	247,092	258,575	18,468	19,016	265,560	277,59
Operating Costs and Expenses	(224,527)	(261,040)	(16,182)	(18,190)	(240,709)	(279,230
Other Results per Segments						
Other profit (loss)	(334)	(346)	-	-	(334)	(346
Net financial income (expense)	(10,569)	(13,112)	(48)	(68)	(10,617)	(13,180
Interest in profit (loss) of associates	(432)	(2,935)	-	-	(432)	(2,93
Exchange rate difference	1,318	(1,535)	-	-	1,318	(1,535
Gains tax expense	(4,799)	3,696	(604)	(205)	(5,403)	3,49
•	6.872	(16,697)	1,634	553	8,506	(16,144



# **6.2** Results of the operation per segments

The results of the operation per segments as of the periods and quarters ending June 30, 2020 and 2019, are the following:

	30-Jun-20			30-Jun-19			
	Total	Total costs and	Operating	Total	Total costs and	Operating	
	Revenue	expenses	Result	Revenue	expenses	Result	
Segments	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Fresh Fruit	247,092	(224,527)	22,565	258,575	(261,040)	(2,465)	
Blueberries	221,699	(204,949)	16,750	237,119	(241,804)	(6,526)	
Raspberries	15,773	(10,574)	5,199	7,596	(4,698)	2,898	
Blackberries	4,353	(3,397)	956	8,149	(7,223)	926	
Strawberries	1,171	(1,783)	(612)	2,223	(2,802)	(579)	
Cherries	4,096	(3,824)	272	5,329	(4,513)	816	
Value Added Products	18,468	(16,182)	2,286	19,016	(18,190)	826	
Value Added Products	18,468	(16,182)	2,286	19,016	(18,190)	826	
Total	265,560	(240,709)	24,851	277,591	(279,230)	(1,639)	

	Second quarter of 2020			Second quarter of 2019			
	Total	Total costs and	Operating	Total	Total costs and	Operating	
	Revenue	expenses	Result	Revenue	expenses	Result	
Segments	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Fresh Fruit	73,582	(63,379)	10,203	53,453	(59,391)	(5,938)	
Blueberries	65,007	(55,782)	9,225	47,070	(55,777)	(8,707)	
Raspberries	6,795	(5,697)	1,098	4,139	(1,856)	2,283	
Blackberries	1,420	(765)	655	1,714	(1,193)	521	
Strawberries	360	(1,187)	(827)	541	(913)	(372)	
Cherries	-	52	52	(11)	348	337	
Value Added Products	13,582	(11,134)	2,448	12,370	(10,969)	1,401	
Value Added Products	13,582	(11,134)	2,448	12,370	(10,969)	1,401	
Total	87,164	(74,513)	12,651	65,823	(70,360)	(4,537)	

# **Calculating Total Revenue**

			QUARTER		
TOTAL REVENUE	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$	1-Apr-20 30-Jun-20 ThUS\$	1-Apr-19 30-Jun-19 ThUS\$	
Revenue from operating activities	259,303	275,121	82,681	64,457	
Other revenue, per function	6,257	2,470	4,483	1,366	
Total Revenue	265,560	277,591	87,164	65,823	

# **Calculating Total Costs and Expenses**

			QUARTER		
TOTAL COSTS AND EXPENSES	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$	1-Apr-20 30-Jun-20 ThUS\$	1-Apr-19 30-Jun-19 ThUS\$	
Cost of sales	213,253	245,830	61,760	55,204	
Administration expenses	24,622	24,037	12,379	14,355	
Other expenses, per function, excluding impairment					
in the value of asset (*)	2,834	9,363	374	801	
Total Costs and Expenses	240,709	279,230	74,513	70,360	



	30-Jun-20	30-Jun-19	1-Apr-20 30-Jun-20	1-Apr-19 30-Jun-19
Impairment in value of assets (*)	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Impairment in value of assets	(877)	-	(877)	-
Total	(877)	_	(877)	-

# 6.1. Assets and liabilities per segments

	Fresh	Fruit	Value Adde	ed Products	To	tal
	6/30/2020 ThUS\$	12/31/2019 ThUS\$	6/30/2020 ThUS\$	12/31/2019 ThUS\$	6/30/2020 ThUS\$	12/31/2019 ThUS\$
Assets						
Related and third party trade debtors	75,422	152,158	4,926	7,139	80,348	159,297
Inventories	36,978	67,362	4,624	3,219	41,602	70,581
Other current assets	110,768	78,229	-	-	110,768	78,229
Property, plant and equipment	808,404	791,260	11,876	12,103	820,280	803,363
Other non-current assets	275,142	237,680	382	194	275,524	237,874
Total Assets	1,306,714	1,326,689	21,808	22,655	1,328,522	1,349,344
Liabilities						
Trade accounts and payable related and third party	39,706	81,350	796	796	40,502	82,146
Other current and non-current financial liabilities	475,325	487,416	3,318	3,500	478,643	490,916
Other Liabilities	151,756	118,166	-	-	151,756	118,166
Total Liabilities	666,787	686,932	4,114	4,296	670,901	691,228

Within the other financial liabilities, current and non-current, corresponding to the Value Added Products segment, only financing directly related to Property, plant and equipment in Leasing of said segment has been individualized. Financing associated to the required work capital for this segment has not been directly assigned, because it is administered in a centralized manner together with the requirements of the Fresh Fruit segment.

## 6.3. Cash flows per segments

Cash flows per segments						
	Fresh	Fruit	Value Added Products		Total	
	6/30/2020	6/30/2019	6/30/2020	6/30/2019	6/30/2020	6/30/2019
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
From operating activities	78,632	55,627	2,442	(13,848)	81,073	41,779
- Types of collection from operating activities	319,454	313,970	20,681	9,717	340,135	323,687
- Types of payments	(240,822)	(258,343)	(18,239)	(23,565)	(259,062)	(281,908)
From investment activities	(68,456)	(37,100)	(89)	(534)	(68,545)	(37,634)
From financing activities	1,472	(40,513)	(180)	14,382	1,292	(26,131)



# Sales per Geographic Location:

The information of net sales per geographic location is based on the destination continent where our products are consumed (North America – South America - Europe - Asia).

For the periods ending June 30, 2020 and 2019, operating income per geographic location is as follows:

	30-Jun-20		30-Jun-19	
Sales per geographic destination	ThUS\$	%	ThUS\$	%
North America	122,638	46.18%	143,167	51.57%
Europe	83,703	31.52%	84,364	30.39%
South America	19,374	7.30%	20,279	7.31%
Asia and others	39,845	15.00%	29,781	10.73%
Total Revenue	265,560	100.00%	277,591	100.00%

_	Second quarter of 2020		Second quarter of 2019	
Sales per geographic destination	ThUS\$	%	ThUS\$	%
North America	24,311	27.89%	27,155	41.26%
Europe	38,010	43.61%	27,305	41.48%
South America	11,778	13.51%	6,452	9.80%
Asia and others	13,065	14.99%	4,911	7.47%
Total Revenue	87,164	100.00%	65,823	100.00%

#### **North America**

In North America, through its subsidiary Hortifrut Imports Inc., the Company is associated with three of the largest berries producers: Michigan Blueberry Growers Association, Naturipe Berry Growers and Munger Brothers, to together commercialize under the brand Naturipe, during the 52 weeks of the year.

Through Hortifrut Imports Inc., it supplies a wide mix of conventional and organic berries to all of the United States and Canada during the whole year.

The commercializing is mainly performed through the Retail and Foodservice channels, reaching the main supermarkets in the country. Naturipe Farms is recognized as one of the main berries brands in the United States and is present in one of the main fruit categories and with the highest growth.

## **Europe**

Hortifrut S.A. is present in the European continent through Euroberry Marketing S.A. (Spain), Euroberry UK Ltd. (England) and Euroberry GmbH. (Germany), directly participating in the commercializing, production, third party sourcing and distribution centers. Together with its partner Atlantic Blue, the largest producer of blueberries in Spain, it now maintains a year-round offer with the brands "Southern Sun" and "Berry Collection" in continental Europe and the United Kingdom.

Our customers are the main wholesalers and supermarkets of the largest countries in Europe, with a wide atomization of customers.

## **South America**

Hortifrut Comercial S.A., subsidiary of Hortifrut S.A, maintains the leadership in Chile in the Berries category in the Retail and Food service segments.



The main species commercialized in Chile continues to be strawberries out of the total national commercialized volume. It is of vital relevance to mention that since 2011 the blueberry has been consolidated as the second highest selling berry, above raspberries and blackberries.

Hortifrut Comercial S.A. continues to work on its marketing plan focused on introducing the brand and its products, as well as obtaining the loyalty of its final consumers and the Food Service segment.

In order to maximize the consumption alternatives that the brand offers, the different product lines are highlighted in its advertising: Fresh and Frozen.

The Company commercializes its products in Brazil through its subsidiary Berrygood, with commercial offices in Sao Paulo and operations in the northern and southern states of the country, mainly focusing on the cities of Rio de Janeiro, Brasilia, Campinas, Curitiba and Sao Paulo.

It was created in March 2008 and has focused on the development and growth of the industry of these special fruits in Brazil, strengthening the logistics, sourcing and market establishing areas.

#### Asia

The Asian market continues to grow at two-digit rates, delivering to the main markets of the region under the brands Southern Sun and Naturipe, with exports from Chile, Argentina, Mexico, United States, Peru and Spain and a 52 week a year program with the different berries.

The main Asian countries where the Company commercializes its berries are Japan, Taiwan, Hong Kong, Singapore and Malaysia. It is interesting to state that, together with Naturipe Farms, we are advancing in direct trading with the supermarket chains that both Hortifrut and Naturipe work with in other continents, which places us at the forefront in the development of consumption in these markets.

Likewise, the Hortifrut-San Clemente office located in Shanghai, is advocated to the development of direct business with the international and local chains, and those located in regions far from the large cities, as well as continuing developing business with operators at the terminal markets of Guangzhou, Beijing, Shanghai and Dalian, among others.



# NOTE 7 – FINANCIAL INSTRUMENTS

# 7.1 FINANCIAL INSTRUMENTS PER CATEGORY

Activos June 30, 2020	Financial assets and accounts receivable ThUS\$	Assets at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Cash and cash equivalents	41,004	14,789	-	55,793
Other current financial assets	-	6	373	379
Current trade debtors and other accounts receivable	57,786	-	-	57,786
Current accounts receivable with related entities	22,562	-	<del>-</del>	22,562
Other non-current financial assets  Non-current accounts receivable with related entities	- 4 400	-	9,625	9,625
Non-current fees receivable	4,429 2,903	-	-	4,429 2,903
Total	128,684	14,795	9,998	153,477
Liabilities June 30, 2020	Other financial liabilities ThUS\$	Liabilities at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Current trade accounts and other accounts payable	34,836	_	_	34,836
Current accounts pay able to related entities	5,666	-	-	5,666
Non-current accounts pay able to related entities	5,148	-	-	5,148
Other current financial liabilities	168,675	-	4,876	173,551
Current lease liabilities	9,525	-	-	9,525
Other non-current accounts pay able Other non-current financial liabilities	6,711	-	9 005	6,711
Non-current lease liabilities	296,697 19,799	-	8,395	305,092 19,799
Total	547,057		13,271	560,328
Assets December 31, 2019	Financial assets and accounts receivable ThUS\$	Assets at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Cash and cash equivalents	33,349	8,653	-	42,002
Current trade debtors and other accounts receivable	97,066	-	-	97,066
Current accounts receivable with related entities	62,231	-	-	62,231
Other non-current financial assets  Non-current accounts receivable with related entities	-	-	755	755
Non-current accounts receivable with related entitles  Non-current fees receivable	4,417 2,960	-	_	4,417 2,960
Total	200,023	8,653	755	209,431
Liabilities December 31, 2019	Other financial liabilities ThUS\$	Liabilities at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
	·	· ·	· ·	
Current trade accounts and other accounts pay able	78,798	-	-	78,798
Current accounts payable to related entities	3,348	-	-	3,348
Non-current accounts pay able to related entities Other current financial liabilities	5,784	-	- 0.400	5,784
Current lease liabilities	172,943 10,614	-	3,402	176,345 10,614
Other non-current accounts payable	6,506	- -	- -	6,506
			2.096	
Other non-current financial liabilities	275,538	-	3,900	2/9,024
Other non-current financial liabilities Non-current lease liabilities	275,538 24,433	<u> </u>	3,986	279,524 24,433



## 7.2 CREDITWORTHINESS OF FINANCIAL ASSETS

The Company's financial assets can be mainly classified into two large groups i) Commercial Credits with Customers, which to measure their risk level are classified according to the age of the debt and provisions are made for bad debt, and ii) Financial investments performed by the Company in accordance with the criteria indicated in Note 4.1.1:

Current Assets	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Mutual Funds and term deposits classification		
AA+fm/M1	14,789	8,653
Current Bank Account AAA	41,004	33,349
Sub-total Cash and Cash Equivalents	55,793	42,002
Forwards currency operations	373	-
Other financial assets	6	
Total other current financial assets	379	
Trade debtors and other accounts receivable with		
credit rating	57,786	97,066
Sub-total current trade debtors and other		
accounts receivable	57,786	97,066
Total	113,958	139,068

None of the financial assets pending maturity have been the object of renegotiation during the period.

There are no significant matured financial assets as of the closing of the period which have not been duly provisioned.

## 7.3 ESTIMATING FAIR VALUE

Financial assets recorded at fair value in the consolidated statement of financial position, have been measured based on the methods stated in IAS 13. For the application of criteria when determining the fair value of the financial assets, the following parameters have been considered:

Level I: Values or quotation prices in active markets for identical assets and liabilities.

Level II: Information from sources that differ from the Level I quotation values, but that can be observed in markets for the assets and liabilities, whether it is in a direct manner (prices) or indirect (derived from prices).

Level III: Information for assets or liabilities not based on observable market data.

If the variables used to measure the fair value of an asset or liability can be classified in different levels of the fair value hierarchy, then the measurement of fair value is classified in its totality at the same level of fair value hierarchy as the lowest level which is significant for the total measurement.

The Company recognizes the transfer between the levels of hierarchy of fair value at the end of the period which is being informed when the change occurred.

These estimations have been made based on the best information available on the date of issuance of the current consolidated interim financial statements, but it is possible that events that could take place in the future could force these to be modified in future periods, which would be done in a prospective manner, recognizing the effects of change in estimation in the corresponding future consolidated interim financial statements.



The following table presents the financial assets and liabilities that are measured at fair value as of June 30, 2020 and December 31, 2019:

Assets/(Liabilities)  Assets Short term mutual funds Term deposits	<b>Fair value</b>	Fair value measurements using values considered as					
Assets/(Liabilities)	30/06/2020	Level I	Level II	LevelIII			
	ThUS\$	ThUS\$	ThUS\$	ThUS\$			
Assets							
Short term mutual funds	11,413	11,413	-	-			
Term deposits	3,376	-	3,376	-			
Currency forwards operations	373	-	373	-			
Other financial assets	6	-	6	-			
Non-current hedging-option operations	9,625	-	9,625	-			
<u>Liabilities</u>							
Forwards currency operations	(4,870)	-	(4,870)	-			
Current Cross Currency Swap operations	(6)	-	(6)	-			
Non-current forwards currency operations	(284)	-	(284)	-			
Non-current Cross Currency Swap operations	(8,395)	-	(8,395)	-			

Assets/(Liabilities)	Fair value	Fair value measurements using valu considered as				
	31/12/2019	Level I	Level II	Level III		
	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
<u>Assets</u>						
Short term mutual funds	5,011	5,011	-	-		
Term deposits	3,642	-	3,642	-		
Forwards currency operations - non-current	749	-	749	-		
Non-current Cross Currency Swap Operations	6	-	6	-		
<u>Liabilities</u>						
Forwards currency operations	(3,247)	-	(3,247)	-		
Current Cross Currency Swap operations	(155)	-	(155)	-		
Non-current forwards currency operations	(1,062)	-	(1,062)	-		
Non-current Cross Currency Swap operations	(2,924)	-	(2,924)	-		



## 7.4 INFORMATIVE FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows fair values, based on financial instrument categories, compared with the current and non-current book value included in the consolidated interim statements of financial position:

		30-J	un-20	31	31-Dec-19			
		Book value	Fair value	<b>Book value</b>	Fair value			
	Notes	ThUS\$	ThUS\$	ThUS\$	ThUS\$			
Assets								
Cash and cash equivalents	8							
Bank balance		41,004	41,004	33,349	33,349			
Term deposits		3,376	3,376	3,642	3,642			
Mutual funds		11,413	11,413	5,011	5,011			
Other current financial assets	9	379	379	-	-			
Current trade debtors and other accounts receivable								
and non-current fees receivable	10	60,689	60,689	100,026	100,026			
Current accounts receivable from related entities	11	22,562	22,562	62,231	62,231			
Other non-current financial assets	9	9,625	9,625	755	755			
Non-current accounts receivable from related entities	11	4,429	4,429	4,417	4,417			
Liabilities								
Other current financial liabilities	22	173,551	173,551	176,345	176,345			
Other non-current financial liabilities	22	305,092	305,092	279,524	279,524			
Current lease liabilities	23	9,525	9,525	10,614	10,614			
Non-current lease liabilities	23	19,799	19,799	24,433	24,433			
Current trade accounts and other accounts payable	24	34,836	34,836	78,798	78,798			
Other non-current accounts payable	24	6,711	6,711	6,506	6,506			
Current accounts payable to related entities	11	5,666	5,666	3,348	3,348			
Non-current accounts payable to related entities	11	5,148	5,148	5,784	5,784			

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is close to the fair value because of the short-term nature of these instruments and for accounts receivable, because any loss due to recoverability is already reflected in the loss due to impairment provisions. The fair value of non-derivative financial assets and liabilities, without quotations on active markets, is estimated via the use of discounted cash flows calculated over market variables that can be observed on the date of the financial statements. The fair value of the derivative instruments is estimated via the future discount cash flows, determined based on information that can be observed in the market or over variables and prices obtained from third parties.



# NOTE 8 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents correspond to money balances held in current bank accounts, term deposits and other financial investments with a maturity of less than 90 days, which do not have restrictions of use.

The detail of cash and cash equivalents as of June 30, 2020 and December 31, 2019, is as follows:

Types of Cash and Cash Equivalents	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Bank balances	41,004	33,349
Term deposits	3,376	3,642
Mutual funds	11,413_	5,011
Total cash and cash equivalents	55,793	42,002

The detail per currency of cash and cash equivalents as of June 30, 2020 and December 31, 2019, is as follows:

Type of currency	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
United States Dollar	27,169	26,990
Chilean Peso	4,451	1,053
Euro	5,496	6,164
Mexican Peso	906	538
Pound	707	93
Brazilian Real	886	1,415
Peruvian Nuevo Sol	6,535	4,816
Yuan	9,636	924
Argentine Peso	7	9
Total	<u>55,793</u>	42,002

The detail of term deposits per banks as of June 30, 2020 and December 31, 2019, is as follows:

Investments in term deposits	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Banco de Crédito del Perú	603	3,642
Fondo Sura del Perú	1,914	-
Banco Bilbao Vizcaya Argentaria	854	-
Banco Santander Santiago	5	
Total investments in term deposits	3,376	3,642

The detail of mutual funds per bank as of June 30, 2020 and December 31, 2019, is as follows:

Investments in mutual funds	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Banco Crédito e Inversiones	8,786	2,716
Banco Santander	1,923	923
Fondo Sura del Perú	635	-
Banco de Chile	17	-
Banco Estado	52	-
Itaú - Brasil	-	1,372
Total investments in mutual funds	11,413	5,011

Mutual fund units are fixed income and are recorded at the market value through the unit value at the closing of each period.



## NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS

These assets represent the effects of currency forwards instruments used to cover the potential financial risk associated to the volatility of costs and expenses to be incurred in currencies different to the United States dollar in the agriculture and export business (see Note 4.1.3).

The detail of Other financial assets as of June 30, 2020 and December 31, 2019, is as follows:

Current	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Forward currency operations	373	
Other financial assets	6	
Total other current financial assets	<u>379</u>	
Non-Current	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Swap Operations		6
Forward currency operations	-	749
Banco Scotiabank term deposit	9,625	
Total other non-current financial assets	9,625	755

As of June 30, 2020 and December 31, 2019, there are no ineffective hedging instruments recognized in the Company's results, which arise from the aforementioned hedging of derivative operations.

a) The detail of the current and non-current swap operations, held by Hortifrut S.A. and subsidiaries is:

ASSETS Hedging instruments				Mark to Ma	rket Value
Banks	Instruments	Туре	Capital ThUS\$	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Crédito e Inversiones	Cross Currency Swaps - USD	Rate			6
Total non-current			-		6



b) Hortifrut S.A. and subsidiaries record forward financial assets, the details of the forward operations in financial assets, as of June 30, 2020 and December 31, 2019, are the following:

												Mark	to Market			
		Contract		Fees	Liabil	ities	Closing Value	Net Effect	Maturity up t	to			Total Curren	t Maturity u	pto	Total Non-Current
Company	Bank	Type	Typ	e Currency	Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	6/30/2020	1to 2 years	2 to 3 years	6/30/2020
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	6,370	CLP	6,625	255	53	78	93	49	273			-
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	2,330	CLP	2,423	93	14	25	53	8	100	-		
	Total	30-Jun-20		•	8,700	-	9,048	348	67	103	146	57	373			•

												Mark t	to Market			
		Contract		Fees	Liabil	ities	Closing Value	Net Effect	Maturity up	to			Total Curren	t Maturity u	p to	Total Non-Current
Company	Bank	Type	Туре	e Currency	Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months 9	to 12 months	12/31/2019	1 to 2 years	2 to 3 years	12/31/2019
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Mataquito SA	BCI	Offsetting	Sale	USD	550	CLP	585	35	-	-	-	-	-	20	11	31
Agrícola Santa Rosa Del Parque S.A	BCI	Offsetting	Sale	USD	280	CLP	300	20	-	-	-	-	-	10	10	20
Agrícola Vida Nueva S.A.	BCI	Offsetting	Sale	USD	340	CLP	362	22	-	-	-	-	-	7	15	22
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	6,810	CLP	7,300	490	-	-	-	-	-	218	248	466
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	3,650	CLP	3,874	224		-	-	-	-	87	123	210
	Total	31-Dec-19			11,630	_	12,421	791						342	407	749

Type of fees from the company's perspective.



# NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVABLE/NONCURRENT FEES RECEIVABLE

The detail of trade debtors and other accounts receivable as of June 30, 2020 and December 31, 2019, is as follows:

			30-Ju	n-20			
Current per country of origin	Sales ThUS\$	Receivable documents ThUS\$			Allowances for doubtful accounts ThUS\$	Total ThUS\$	
Chile	3,810	1,769	554	3,771	(741)	9,163	
Spain	12,834	-	31	1,050	(307)	13,608	
Mexico	218	-	9,204	5,910	(1,961)	13,371	
United States	-	-	48	-	-	48	
Brazil	742	-	9	-	(25)	726	
Argentina	-	-	135	-	-	135	
Asia	3,408	-	=	-	-	3,408	
Peru	6,507		1,808	9,486	(474)	_17,327_	
Total	27,519	1,769	11,789	20,217	(3,508)	57,786	

31-Dec-19

Current per country of origin	Sales ThUS\$	Receivable documents ThUS\$	Other receivables ThUS\$	Recoverable taxes ThUS\$	Allowances for doubtful accounts ThUS\$	Total ThUS\$
Chile	10,569	3,522	1,868	4,247	(839)	19,367
Spain	34,215	-	48	699	(307)	34,655
Mexico	540	-	10,913	1,668	(1,675)	11,446
United States	-	-	24	-	-	24
Brazil	1,096	-	119	-	-	1,215
Argentina	-	-	177	-	-	177
Asia	3,416	-	-	-	-	3,416
Peru	2,939		1,354	22,781	(308)	26,766
Total	52,775	3,522	14,503	29,395	(3,129)	97,066

The concept Others, mainly corresponds to advanced payments to producers (which will be liquidated within the season) and suppliers. The provision corresponds to the impairment of trade debtors and other accounts receivable.

The detail of non-current fees receivable as of June 30, 2020 and December 31, 2019, is as follows:

Non-Current	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Non-current debtors and accounts receivable	2,122	2,146
Other non-current fees receivable	637	637
Recoverable taxes	145	183
Bad debt provision	(1)	(6)
Total non-current fees receivable	2,903	2,960



The detail of recoverable taxes, presented in other current accounts receivable are as follows:

	30-Jun-20	31-Dec-19
Tax receivable accounts	ThUS\$	ThUS\$
Iva (VAT) tax credit	17,366	28,564
Other recoverable taxes	2,851	831
Total	20,217	29,395

The fair value of trade debtors and other accounts receivable does not differ from its book value.

## Stratification of the portfolio

The Company does not keep a securitized portfolio as of June 30, 2020 and December 31, 2019. Below is the analysis by age of trade debts and accounts receivable:

	30-J	un-20	9		
	NON SECURITI	ZED PORTFOLIO	NON SECURIT	TIZED PORTFOLIO	
Terms	Customers non- renegotiated portfolio	Amount non- renegotiated portfolio	Customers non- renegotiated portfolio	Amount non- renegotiated portfolio	
	$\mathbf{N}^{o}$	ThUS\$	$\mathbf{N}^{o}$	ThUS\$	
Non past due	461	29,894	646	54,734	
From1 to 30 days	106	487	110	1,460	
From 31-60 days	33	41	41	439	
From 61-90 days	31	204	24	989	
From 91-120 days	53	141	11	7	
From 121-150 days	12	89	26	192	
From 151-180 days	23	6	41	36	
From 181 - 210 days	13	342	6	292	
From 211 - 250 days	-	-	9	120	
Over 250 days	75	206	57	174	
Total	807	31,410	971	58,443	
Provision		(1,072)		(890)	
Total (net)		30,338		57,553	

The stratification of the portfolio includes: Sales debtors, Notes receivable, non-current debtors in the item non-current accounts receivable.



The analysis of future maturities (future flows) of these accounts is as follows:

	30-Jun-20	31-Dec-19
Terms	ThUS\$	ThUS\$
Non past due	2,007	4,243
From 1 to 30 days	28,354	46,887
From 31-60 days	15,057	19,419
From 61-90 days	3,916	263
From 91-120 days	4,208	781
From 121-150 days	1,601	1,898
From 151 - 180 days	269	6,629
From 181 - 210 days	144	604
From 211 - 250 days	808	23
Over 250 days	1,422	16,319
Total	57,786	97,066

Balances of currencies that make-up trade debtors and other current accounts receivable as of June 30, 2020 and December 31, 2019, are as follows:

Type of currency	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
United States Dollar	18,098	27,254
Chilean Peso	1,616	15,537
Euro	12,480	20,222
Pound	7	330
Mexican Peso	5,744	4,575
Argentine Peso	135	177
Brazilian Real	719	1,211
Yuan	3,408	3,416
Peruvian Nuevo Sol	15,579	24,344
Total	57,786	97,066

The maximum exposure to credit risk as of the date of presentation of the information is the book value of each of the aforementioned accounts receivable categories.

		As of June 30, 20	020	As of December 31, 2019			
	Gross exposure as per balance ThUS\$	Gross impaired exposure <u>ThUS\$</u>	Net exposure concentration of risk ThUS\$	Gross exposure as per balance ThUS\$	Gross impaired exposure ThUS\$	Net exposure concentration of risk <u>ThUS\$</u>	
Trade Debtors	27,519	(893)	26,626	52,775	(722)	52,053	
Notes receivable	1,769	(179)	1,590	3,522	(168)	3,354	
Other accounts receivable	11,789	(2,436)	9,353	14,503	(2,239)	12,264	
Recoverable Taxes	20,217		20,217	29,395		29,395	
Total	61,294	(3,508)	57,786	100,195	(3,129)	97,066	



The amounts corresponding to trade debtors and other impaired accounts receivable, are totally provisioned and are the following:

	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
National trade debtors	893	722
Receivable documents	179	168
Other accounts receivable	2,436	2,239
Total	3,508	3,129

The movement of provision due to loss caused by the impairment of the value of trade debtors and others as of June 30, 2020 and December 31, 2019, is as follows:

	30-Jun-20	31-Dec-19
Movement	ThUS\$	ThUS\$
As of January 01	3,129	4,344
Provision reversal	(3,128)	(2,668)
Write-offs	-	(81)
Increase provision	3,507_	1,534
Total	3,508	3,129

Once all the preliminary and judicial collection efforts have been made, we proceed to write off the assets against the constituted provision.

Historical renegotiations and those which are currently valid are not very relevant and the policy is to analyze case by case in order to classify them depending on the existence of risk, determining if its reclassification to prejudicial collection accounts corresponds. If reclassification corresponds, it is constituted a provision of the overdue and nearly overdue.

The Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9.

The Company applies the simplified focus, which requires that expected loss over the life of the instrument is recognized from the initial recognition of the financial assets.

Hortifrut estimates the expected credit loss, which results from possible events of non-collectability during the expected life of its assets measured at amortized cost, as the result of the following three components: Exposure at Default **(EAD)**, frequency **(PD)** and severity **(LGD)**.

## **Expected Loss (EL): EAD x PD x LGD**

**(EAD) Exposure at Default:** Measures exposure considering the life of the asset. It is calculated for each remaining year of the account receivable discounting all the future cash flows at effective interest rate, approximately equal the rate at which it was disbursed.

**(PD) Probability of Default events during each future period of exposure:** To perform this calculation, a focus based on the weighted default days is used.

This probability was construed based on information of the last 5 years, accounting date and of the last year, payment date, where the amount of weighted defaults per year was obtained for each one of the debtors.

The company has established to check the model and calculations every three years, regardless if they are previously checked, in case of events that could alter said estimations.

To perform this calculation, the following definitions of default have been determined.



- **Financing for Producers**: The normal payment term for producers is considered to be one season (1 year), so for this calculation default is when a producer pays its financing after 330 days from its maturity date (given the total term of 360 days).
- <u>Other Debtors</u>: The maturity date assigned to other debtors considers an average payment term of 45 days from the date of issuance of the invoice. Due to the aforementioned, it is considered default if the payment date is after the maturity date.
- **Tax Debt:** based on the 100% recovery history or use of said credits (IVA), it was considered non-risky, resulting in a percentage of impairment equal to zero.

To obtain the probability of default events (PD), Hortifrut has classified its debtors into 5 groups with common risk characteristics and, at the same time, it has defined 7 levels of default measured in days, which are detailed below.

#### Classification

- Producers
- Fresh Fruit Sales (Local market)
- Fresh Fruit Sales (Export)
- Frozen Fruit Sales (Export)
- Others (Other Sales for example, bearer plants, technological development, personnel accounts (payroll deduction), advanced payments to suppliers, fiscal accounts receivable (IVA), among others)

## Days past due

- o-30 days
- 31-60 days
- 61-90 days
- 91-120 days
- 121-150 days
- 151-180 days
- >180 days

The probability of average default events determined for the period ending June 30, 2020 and the period ending December 31, 2019 is as follows:

Classification	o - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	>180 days
Producers	0.04%	12.54%	20.72%	29.01%	36.89%	45.14%	75.52%
Fresh Fruit Sale (Local market)	1.52%	11.03%	20.17%	29.09%	37.51%	46.54%	89.04%
Fresh Fruit Sale (Export)	1.52%	11.03%	20.17%	29.09%	37.51%	46.54%	89.04%
Frozen Fruit Sale	2.14%	12.42%	20.54%	29.10%	37.31%	46.64%	68.66%
Others	0.65%	12.56%	19.39%	28.82%	35.42%	44.81%	84.40%

**(LGD)** Loss given Default: Loss due to non-compliance refers to the expected percentage of loss since there is already a default event, in other words, what is the estimated severity of the loss. This concept takes into account the value of possible guarantees, the type of guarantees and the order of priority of the debt, as well as costs incurred in the recovery process.

Hortifrut has considered that loss given default (LGD) is 100%, since the cases where real guarantees exist are very specific, in those cases the expected loss is evaluated in a separate manner.



Even though it is possible to add a prospective sensitivity to the estimation of the expected credit loss, management has decided to maintain this estimation at zero.

When determining the credit risk of a financial asset, Hortifrut and subsidiaries consider the reasonable and sustainable information that is relevant and is available without cost or undue efforts. This includes, quantitative and qualitative information and analysis, based on Hortifrut's historical experience and on the analysis and expectations of the industry and the economic environment

## Presentation of the correction of value for expected credit loss in the statement of financial position

The corrections of value for financial assets measured at amortized cost are deducted from the gross book value of the assets.

## Write-off

The gross book value of a financial asset is written-off when Hortifrut and subsidiaries do not have reasonable expectations of the total or partial recovery of a fixed asset. In the case of trade debtors and other accounts receivable, Hortifrut and its subsidiaries policy is to write-off the gross book value when all the steps of prejudicial or judicial collection have been exhausted, when this takes place, then we proceed to write-off the assets against the constituted estimation.



### NOTE 11- BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals:

- a) Shareholders with the possibility to exercise control
- b) Subsidiaries and members of subsidiaries
- c) Parties with an interest in the entity which grants them significant influence over it
- d) Parties with joint control over the entity
- e) Associates
- f) Interests in joint business
- g) Key management personnel, from the entity or its parent company
- h) Relatives close to the individuals described in the previous points
- i) An entity that is controlled, or is controlled in a joint manner by any of the individuals described in letters g) and h).

### 11.1. Accounts receivable from related entities

In general, transactions with related Companies are of immediate payment or charge and are not subject to special conditions. These operations adjust to what is established under title XVI of Law  $N^o$  18.046, regarding Closely-held Corporations and in Title XV of law  $N^o$ 18.045.

The transfer of short term funds from and to the parent company or between related Companies, which do not correspond to the charging or payment of fruits and services, are structured under the trade current account modality, establishing an interest rate for the monthly balance, as per market conditions.

Accounts receivable and accounts payable to related entities as of June 30, 2020 and December 31, 2019, are detailed as follows:

					30-Jun-20	31-Dec-19
Current Accounts Receivable	RUT	Country of Origin	Nature of the Relationship	Type of Currency	ThUS\$	ThUS\$
S.A.T. Hortifrut H-0030	o-E	Spain	Associated	EUR	5,681	2,620
Naturipe Value Added Foods LLC	o-E	USA	Associated	USD	4,926	6,120
Expofresh S.A.	o-E	Argentina	Common shareholder	USD	4,330	2,808
Hortiblue Logistics BV	o-E	Netherlands	Associated	EUR	2,946	2,471
Naturipe Farms LLC	o-E	USA	Associated	USD	1,647	41,637
Hortifrut Expofresh S.A.	o-E	Argentina	Associated	USD	1,011	749
Tierras de Berries S.A.	o-E	Argentina	Common shareholder	USD	544	546
Naturipe Berry Growers, LLC	o-E	USA	Associated	USD	411	301
Inversiones Jordie S.A.	o-E	Peru	Common shareholder	PEN	358	-
Tal S.A.C.	o-E	Peru	Common shareholder	USD	299	-
Tierra de Arándanos S.R.L.	o-E	Argentina	Common shareholder in associated	USD	109	119
Proplantas S.A.	o-E	Colombia	Subsidiary of a shareholder in associated	USD	87	10
Agrícola Valles del Sur SpA	76.923.964-2	Chile	Common shareholder	USD	51	2,264
Margesi S.A.	o-E	Argentina	Associated	PAR	46	48
Avo Peú S.A.C.	o-E	Peru	Subsidiary of a shareholder in associated	PEN	39	14
B. Fruit-Comercio Internacional de Fruta	o-E	Portugal	Associated	EUR	36	-
Talsa Agroexport Perú S.A.C.	o-E	Peru	Common shareholder	PEN	10	29
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common shareholder	USD	9	17
Berry Blue, LLC	o-E	USA	Associated	USD	5	33
Naturipe Avocado Farms	o-E	USA	Common shareholder	USD	5	5
Inversiones IMG Limitada.	77.813.860-3	Chile	Shareholder	CLP	4	-
Agrícola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP	3	5
El Rocío S.A.	о-Е	Peru	Filial de un Accionista en asociada	PEN	3	-
Global Organics S.A.	76.404.690-0	Chile	Common shareholder	CLP	2	2
Naturipe Value Added Fresh, LLC.	o-E	USA	Associated	USD	-	1,271
Agrícola Los Hualles SpA	76.914.483-8	Chile	Associated	CLP	-	747
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	USD	-	415
T otal					22,562	62,231



Current accounts receivable correspond to trade operations whose collection period is between 1 and 12 months.

Non-current accounts receivable correspond to the financing of investments whose collection period is over 1 year.

					30-Jun-20	31-Dec-19
Non-Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	4,429	4,417
Total					4,429	4,417

Accounts receivable held with Hortifrut Berries Maroc SRL correspond to successive working capital loans granted by Hortifrut España Southern Sun SL, while the development stage of this investment lasts. These loans accrue an annual 3.0% interest, with expiry in November 2027.

Impairment in accounts with related parties:

The company has estimated that the risk of non-compliance of Related Parties which consolidate or over which Hortifrut has control or influence in its administration, is intangible, so it has considered an impairment percentage for said accounts equal to zero. In the cases of related parties that do not comply with the aforementioned, the same method is applied as for financing for producers (see Note 10).

Classification	0 - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	>180 days
Non parent company related parties	0.04%	12.54%	20.72%	29.01%	36.89%	45.14%	75.52%

## 11.2. Accounts payable to related entities

Accounts payable to related entities as of June 30, 2020 and December 31, 2019, are detailed below:

30-Jun-20	31-Dec-19
0	0

Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Andes Sur Inversiones Ltda.	76.463.392-K	Chile	Common shareholder	CLP	1,885	1,969
B. Fruit-Comercio Internacional de Fruta	о-Е	Portugal	Associated	EUR	1,511	-
Agrícola Pichimalven LL Ltda.	76.847.435-4	Chile	Shareholder in subsidiary	CLP	1,075	-
Techagri S.A.R.L.	o-E	Spain	Common shareholder	EUR	419	48
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP	353	-
Atlantic Blue Berries Maroc, SARL	o-E	Morocco	Common shareholder in subsidiary	EUR	183	224
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	183	-
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	USD	47	-
Munger Hortifrut North America, LLC	o-E	USA	Associated	USD	6	109
Talsa Apicultura S.A.C.	o-E	Peru	Common shareholder	PEN	3	22
Munger Bros, LLC	o-E	USA	Common shareholder	USD	1	-
Inversiones Jordie S.A.	o-E	Peru	Common shareholder	PEN	-	486
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Chile	Shareholder in subsidiary	USD	-	262
Tal S.A.C.	o-E	Peru	Common shareholder	USD	-	149
Yapu Solutions S.A.C	o-E	Peru	Subsidiary of a shareholder in associated	PEN	-	41
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	-	25
Southern Cone Inversiones Ltda.	77.942.310-7	Chile	Shareholder in subsidiary	CLP	-	9
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	-	4
Total				<del>-</del>	5,666	3,348

Current accounts payable correspond to trade operations, the payment period is between 1 and 45 days.



					30-Jun-20	31-Dec-19
Non-Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Royal Berries S.L.	o-E	Spain	Affiliate of a shareholder in subsidiary	EUR	5,148	4,662
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	-	735
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP		387_
Total					5,148	5,784

The payable balance held with Royal Berries SL corresponds to the pending unit payments for the purchase of the berries varietal license to exploit in America. The contract was subscribed in July 2015 for the total amount of US\$20 million, with Hortifrut paying 50% on the spot. The balance is being paid in annual instalments until the year 2022, which will accrue an annual interest of 2.9%, as of June 30, 2020 the amount is US\$4.41 million.



#### 11.3 Transactions with related parties and their effects on results

The operations and their effects on results for the periods ending June 30, 2020 and 2019:

				30-Jun-20		30-Jun-19	
	RUT			Amount transaction ThUS\$	Effect on profit or loss (charge)/ deposit ThUS\$	Amount transaction ThUS\$	Effect on profit or loss (charge)/ deposit ThUS\$
Company Naturina France II C			Description of the transaction				
Naturipe Farms LLC	0-E	Associated	Fruit sales	116,458	9,624	125,222	2,391
Joy Wing Mau Corporation Limited	0-E	Common shareholder in subsidiary	Fruit sales	5,728	473	82	4
Golden Wing Mau Agricultural Prod.	o-E	Common shareholder in subsidiary	Fruit sales	18,020	1,489	13,099	250
Agrícola Santa Carmen Ltda.	86.776.400-3		Fruit purchase	5,582	-	6,088	-
Naturipe Value Added Foods LLC	o-E	Associated	Fruit sales	12,797	1,058	10,864	207
S.A.T. Hortifrut H-0030	o-E	Associated	Fruit sales	9,172	758	6,986	133
Agrícola Valles del Sur SpA	76.923.964-2	Common shareholder	Income from packing services, materials and others	839	69	899	17
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from packing services, materials and others	172	-	48	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Fruit purchase	207	-	92	-
Expofresh S.A.	o-E	Common shareholder	Fruit purchase	99	-	38	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Fruit purchase	46	-	45	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Income from packing services, materials and others	23	-	12	-
Tal S.A.C	o-E	Common shareholder	Income from packing services, materials and others	42	3	2,356	45
Avo Peú S.A.C.	o-E	Affiliate of a shareholder in associate	Income from packing services, materials and others	28	2	65	1
Inversiones Jordie S.A.	o-E	Common shareholder	Income from packing services, materials and others	9	1	18	-
Agrícola Los Hualles SpA	76.914.483-8	Associated	Income from packing services, materials and others	31	3	263	5
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Income from packing services, materials and others	16	-	-	-
Global Organics S.A.	76.404.690-0	Common shareholder	Income from packing services, materials and others	11	-	19	-
Hortifrut Berries Maroc SRL	o-E	Associated	Fruit sales	2	-	-	-
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from plant sales	12	-	3	-
Agrícola Valles del Sur SpA	76.923.964-2	Common shareholder	Fruit purchase	12,362	-	7,785	-
Agrícola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Lease	42	-	42	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Income from packing services, materials and others	8	-	-	-
Agrícola San José de Tilama S.A.		Common shareholder	Fruit purchase	-		16	-
Andes Sur Inversiones Limitada		Shareholder in subsidiary	Paid dividend	-	-	144	-
Agrícola Valles del Sur SpA		Common shareholder	Income from plant sales	31	3	124	2
Inversiones Canihua	95.526.000-7		Lease	10	-	10	-
Naturipe Farms LLC	o-E	Associated	Income from packing services, materials and others	72	_	70	_
Naturipe Farms LLC	o-E	Associated	Fruit purchase	´ <u>-</u>	_	143	_
Royal Berries S.L.	o-E	common shareholder	Interest expenses	_	_	83	(83)
Sociedad Agrícola Catapilco Limitada	78.241.100-4		Advanced purchase of plants (Nursery)	_	_	(3,785)	-
Tal S.A.C	0-E	Common shareholder	Fruit purchase	_	_	2,957	_
Tal S.A.C	0-E	Common shareholder	Fruit sales	_	_	4	0
Talsa Apicultura S.A.C.	0-E	Common shareholder	Income from packing services, materials and others		_	(16)	-
El Rocio S.A.	0-E	Common shareholder	Income from packing services, materials and others	3	-	6	
Talsa Agroexport Perú S.A.C.	0-E	Common shareholder in associate	Income from packing services, materials and others	3	-	2	-
Soc. Agr. de Inversiones El Otoñal S.A.			Received loan	-	-	262	-
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	•	Lease	-	-		-
Inversiones IMG Dos Limitada	79.598.270-1	•		40	-	40	-
Tilversiones IMG Dos Limitada	7 b.37 b.222-K	Common shareholder	Lease	112	-	112	-

HortifrutS.A. and subsidiaries, have as their policy to inform the main transactions that are performed with related parties, except for dividends paid by the parent Company and received capital contributions.

#### 11.4. Board Remunerations and fees and Remunerations of Key executives

The allowances, remunerations and ownership interests of the Board members as of June 30, 2020 reaches ThUS\$182. For the same period in 2019 the total of allowances, remunerations and ownership interests reached ThUS\$637.

The total gross remuneration received by the main executives at Hortifrut S.A. and subsidiaries reached ThUS\$1,541 as of June 30, 2020 and ThUS\$1,620 as of June 30, 2019.

The main managers are those that have the authority and the responsibility to plan, direct and control the company's activities, whether it be directly or indirectly, including any member (manager or not) of the administrative council or of a government body, its equivalent in the company.



## **NOTE 12 - INVENTORIES**

The stock detail at the closing of the period ending June 30, 2020 and the period ending December 31, 2019, is detailed as follows:

<b>Types of inventory</b>	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Finished products	6,980	37,743
Raw material	7,036	674
Frozen finished products	4,624	3,311
Materials and supplies	23,311	29,371
Provision for obsolescence	(349)	(518)
Total	41,602	70,581

	30-Jun-20	31-Dec-19
Provision for obsolescence	ThUS\$	ThUS\$
As of January 01	518	1,084
Reversal of provision	(252)	(787)
Increase of provision	87	221
Exchange rate difference	(4)	<u> </u>
Total	349	518

The provision for obsolescence, corresponds to the cost of packing materials that are obsolete or whose use has been discontinued.

## Information regarding finished products

Until the closing of the corresponding periods, the Company has not performed write-offs of finished products.

During the periods ending June 30, 2020 and the period ending December 31, 2019, no inventory has been pledged as security.

The cost of inventory recognized as cost of sales in the periods ending June 30, 2020 and 2019, reach ThUS\$83,312 and ThUS\$124,596 respectively (see Note 32.1).

In order to mitigate the risk of loss of inventory, the Company maintains insurances as of June 30, 2020 (See Note 4.3).



## NOTE 13 - BIOLOGICAL ASSETS, CURRENT

The movements of biological assets, for the periods ending June 30, 2020 and the period ending December 31, 2019, are the following:

Movement	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Fruit from bearer plants		
Opening biological assets	17,655	20,513
Increase due to capitalization of costs	39,399	125,408
Increase/(Decrease) due to fair value adjustment	741	(5,956)
Consumption	(20,542)	(122,310)
Sub Total Fruit from bearer plants	37,253	17,655
Strawberries		
Opening biological assets	570	563
Increase due to capitalization of costs	239	524
Exchange rate adjustment	(74)	(37)
Amortization Strawberry Plants	(19)	(168)
Consumption	(378)	(312)
Sub Total Strawberries	338	570
Total	37,591	18,225

As described in Note 3.4, the Company performs the valuation of agricultural products that grow on "bearer plants" as of the date of issuance of the financial statements. As of June 30, 2020, the expected margin of the Company's fruit on bearer plants was recognized for the amount of ThUS\$2,142, which is presented under results in the item Other income per function. The movement due to increase (decrease) of the adjustment to fair value of the current biological asset, is calculated by decreasing from the estimation at the closing of the period the value recorded as of December 31 of the previous year (ThUS\$1,401).

The estimation of this same concept recorded as of December 31, 2019 was for the amount of ThUS\$1,401, which was presented in Other income per function, in the movement in this item, presented net of the reversal of this same concept determined as of December 31, 2018 which was ThUS\$7,357, and is presented as a deduction of ThUS\$5,956.

It must be stated that this valuation corresponds to an estimation, which could vary when fruit sales are perfected, moment when said result is realized.

In this item the costs of plants that produce fruit in a single season, such as strawberries, are also included.



# NOTE 14 – OTHER NON-FINANCIAL ASSETS

The detail of other current non-financial assets is as follows:

	30-Jun-20	31-Dec-19
Current	ThUS\$	ThUS\$
Advanced payment of blueberry plants	4,730	2,973
Advanced payments	497	498
Advanced expenses	3,842	2,595
Payments in guarantee	1,468	1,266
Advanced freight payment		1,378
Total	10,537	8,710

The detail of Other non-current non-financial assets is as follows:

	30-Jun-20	31-Dec-19
Non-Current	ThUS\$	ThUS\$
Advanced payment for water fee collection	1,191	1,158
Advanced expenses (lease)	193	28
Total	1,384	1,186



## NOTE 15 - INVESTMENTS IN SUBSIDIARIES

The Company has investments in companies that have been recognized as investment in subsidiaries. All the companies defined as subsidiaries have been consolidated in Hortifrut and subsidiaries' financial statements.

The detail of consolidated subsidiaries as of June 30, 2020 and December 31, 2019, is as follows:

			_	30-Jun-20			31-Dec-19
Companies	RUT	Country of Origin	Functional Currency	Direct	Indirect	Total	Total
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	USD	99.990	0.010	100.000	100.000
Hortifrut Comercial S.A.	99.535.510-8	Chile	CLP	0.010	99.990	100.000	100.000
Desarrollos Tecnológicos SpA	76.962.886-k	Chile	USD	-	100.000	100.000	100.000
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	USD	40.000	-	40.000	40.000
Agrícola El Pampino S.A.	76.884.880-7	Chile	USD	-	20.000	20.000	20.000
Hortifrut Congelados SpA	77.180.654-6	Chile	USD	99.990	0.010	100.000	-
Agrícola Hortifrut S.A.	79.764.840-k	Chile	USD	99.990	0.010	100.000	100.000
Agrícola Mataquito S.A.	76.306.130-2	Chile	USD	50.000	-	50.000	50.000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	USD	30.000	-	30.000	30.000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	USD	50.000	-	50.000	50.000
Agrícola Los Hualles SpA	76.914.483-8	Chile	US\$	40.000	-	40.000	-
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	USD	25.000	-	25.000	25.000
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	USD	100.000	0.000	100.000	100.000
Berry good Comercial Importadora	Foreigner	Brazil	BRL	40.010	59.990	100.000	100.000
Hortifrut Inversiones Int. S.A.	76.043.425-6	Chile	USD	89.740	10.260	100.000	100.000
HFII Perú S.A.C.	Foreigner	Peru	USD	-	100.000	100.000	100.000
Talsa Berries S.A.C. and subsidiaries	Foreigner	Peru	USD	-	100.000	100.000	100.000
Hortifrut S.A. de C.V. and subsidiaries	Foreigner	Mexico	USD	-	99.990	99.990	99.990
Hortifrut España Southern Sun SL	Foreigner	Spain	EUR	-	50.000	50.000	50.000
HFE Berries Perú S.A.C.	Foreigner	Peru	USD	-	50.000	50.000	50.000
Euroberry Marketing S.A. and subsidiaries	Foreigner	Spain	EUR	-	50.000	50.000	50.000
Euroberry UK Ltd.	Foreigner	England	EUR	-	50.000	50.000	50.000
Euroberry GmbH	Foreigner	Germany	GBP	-	50.000	50.000	50.000
Hortifrut Europa SL	Foreigner	Spain	EUR	0.030	99.970	100.000	100.000
Hortifrut North America Inc. & subsidiary	Foreigner	USA	USD	-	100.000	100.000	100.000
Pacific Berry Breending LLC	Foreigner	USA	USD	-	100.000	100.000	100.000
Hortifrut Import, Inc.	Foreigner	USA	USD	-	100.000	100.000	100.000
Naturipe Farm Import, Inc.	Foreigner	USA	USD	-	100.000	100.000	100.000
Asian Berries Limited & subsidiary	Foreigner	China	USD	-	100.000	100.000	100.000
Honghe Jiay u Agriculture Limited	Foreigner	China	CNY	-	51.000	51.000	51.000
Hortifrut Colombia SAS	Foreigner	Colombia	COL	-	75.000	75.000	75.000
Hortifrut Argentina S.A.	Foreigner	Argentina	ARS	-	95.900	95.900	95.900
-	-	-					

The Companies detailed in the first margin, correspond to direct subsidiaries and those in the second margin are the companies where control is maintained indirectly, but that form part of the consolidated interim financial statements of direct subsidiaries (Note 3.1.2).

In the case of those subsidiaries that directly or indirectly maintain an ownership equal to or lower than 50%, these have been included in the consolidation process because the Company has the power to direct the financial and operating policies.

#### **Movements in Subsidiaries in 2020**

During the period ending June 30, 2020, companies have been incorporated into the consolidation of Hortifrut group's financial statement.



# • Hortifrut Congelados SpA

Dated May 12, 2020, a spin-off of Hortifrut Chile S.A. was realized, constituting the company Hortifrut Congelados SpA. from this operation. The company's capital was fixed at US\$7.21 million divided in 48,697,362,964 subscribed and paid shares. The owners are Hortifrut S.A. with 99.99% interest and Inversiones Hortifrut S.A. with a 0.01% interest. The Company's objective is the acquisition, production, elaboration, transformation, industrialization, distribution, commercialization, export and import of all kinds of agricultural products or sub-products, as well as the hiring and/or providing of services related with said products or sub-products.

## • Agrícola Los Hualles SpA

Dated August 02, 2018, Hortifrut S.A. and Agrícola Pichimalvén Ltda., constituted the company Agrícola Los Hualles SpA, whose objective is the production and commercialization of berries and activities related to said line of business. The company's capital is fixed at 1,000 nominative shares, of which 400 shares are subscribed and paid by Hortifrut S.A. and 600 by Agrícola Pichimalvén Ltda.. Dated March 10, 2020, it was agreed in a shareholders agreement that the company's representation and administration, as well as the corporate name, corresponds to Hortifrut S.A., with the latter being whom designates the General Manager, directs the financial policies and the company's operation, with the latter being defined as controller for financial effects.

#### • Hortifrut Management SpA

Dated March 04, 2020, the company Hortifrut Management SpA. was constituted. The Company's capital was fixed at \$10 million divided into 1,000 subscribed shares. The only owner is Agrícola Hortifrut S.A. The corporate purpose is the administration and operation of agricultural land, whether it be as owner, tenant or administrator, the operation and sale of the products that are derived from said land, among others. As of June 30, 2020, this company is still without movement.

#### Horto Frutas Portugal Unipersonal LDA

Dated February 19, 2020, the company Horto Frutas Portugal Unipersonal LDA was constituted, by the company Hortifrut Inversiones Internacionales S.A. with a 100% interest, the corporate capital is 1,000 Euros, to date the company is in the formation period and still without movements.

#### **Movements in Subsidiaries in 2019**

During the period ending December 31, 2019, new companies have been incorporated into the consolidation of Hortifrut group's financial statement:

#### • Hortifrut Colombia S.A.S.

Dated September 20, 2019, Hortifrut Inversiones Internacionales S.A. and Proplantas S.A., constituted the company Hortifrut Colombia S.A.S., whose objective is the obtention and commercializing of berries and the additional activities of said line of business. The Company's capital was set at US\$100 thousand, which have been totally paid.

#### • <u>Desarrollos Tecnológicos SpA</u>

Dated November 07, 2018, the company Desarrollos Tecnológicos SpA was constituted, whose objective is the realization of activities linked to the development of new technologies or agricultural developments and the activities in addition to this line of business. The company's capital was fixed at \$100 million, which was paid by the parent company Hortifrut Chile S.A. in June 2019, date when activities started.



During the period ending December 31, 2019, the following company was eliminated from the consolidation of Hortifrut group's financial statement:

## • Viveros Hortifrut Chile S.A.

• Dated July 11, 2019, Hortifrut Chile S.A., proceeded to sell 51% of the property that it maintains in the company Viveros Hortifrut Chile S.A., leaving the consolidation scope.

# Summarized financial information of significant subsidiaries

Below we present the statements of financial position as of June 30, 2020 and December 31, 2019, the income statements and cash flows as of June 30, 2020 and 2019:

	30-Jun-20							
	As	ssets	Assets	Assets Lia		Liabilities	Equity	
Balance	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Total ThUS\$	
Hortifrut Chile S.A. and Subsidiaries	91,373	189,600	280,973	156,608	55,855	212,463	68,510	
Hortifrut Congelados SpA	5,987	13,121	19,108	760	4,141	4,901	14,207	
Inversiones Hortifrut S.A. and Subsidiaries	184,675	868,575	1,053,250	58,071	597,629	655,700	397,550	
Agrícola Vida Nueva S.A.	1,024	8,564	9,588	920	1,692	2,612	6,976	
Agrícola El Avellano S.A. and Subsidiaries	597	8,866	9,463	593	1,533	2,126	7,337	
Agrícola Hortifrut S.A.	8,984	39,691	48,675	2,647	7,664	10,311	38,364	
Agrícola Mataquito S.A.	286	18,059	18,345	7,415	7,806	15,221	3,124	
Agrícola Santa Rosa del Parque S.A.	546	5,425	5,971	1,932	718	2,650	3,321	
Agrícola Los Hualles SpA	726	1,817	2,543	399	1,960	2,359	184	
Agrícola y Ganadera Sta Rebeca Ltda	38	124	162	3	18	21	141	
Total	294,236	1,153,842	1,448,078	229,348	679,016	908,364	539,714	

	31-Dec-19								
	As	ssets	Assets Liabilities			Liabilities	Equity		
	Current	Non-current	Total	Current	Non-current	Total	Total		
Balance	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Hortifrut Chile S.A. and Subsidiaries	191,199	164,806	356,005	193,667	80,690	274,357	81,648		
Inversiones Hortifrut S.A. and Subsidiaries	223,611	846,626	1,070,237	284,747	396,162	680,909	389,328		
Agrícola Vida Nueva S.A.	1,071	9,638	10,709	486	3,229	3,715	6,994		
Agrícola El Avellano S.A. and Subsidiaries	1,040	8,695	9,735	2,317	1,690	4,007	5,728		
Agrícola Hortifrut S.A.	7,115	41,790	48,905	661	8,572	9,233	39,672		
Agrícola Mataquito S.A.	605	18,766	19,371	7,052	8,941	15,993	3,378		
Agrícola Santa Rosa del Parque S.A.	676	5,691	6,367	2,060	888	2,948	3,419		
Agrícola y Ganadera Sta Rebeca Ltda	66	137	203	26	21	47	156		
Total	425,383	1,096,149	1,521,532	491,016	500,193	991,209	530,323		

					30-Jun-20				
Income Statement	Operating Revenue ThUS\$	Costs and Expenses ThUS\$	Other income (expense) per function ThUS\$	Other Results ThUS\$	Taxes ThUS\$	Profit (loss) ThUS\$	Parent Company Result ThUS\$	Non Parent Company Result ThUS\$	Comprehensive Income ThUS\$
Hortifrut Chile S.A. and Subsidiaries	112,168	(107,251)	(309)	78	(1,352)	3,334	3,334		1,069
Hortifrut Congelados SpA	-	-	-	-	-	-	-	-	-
Inversiones Hortifrut S.A. and Subsidiaries	224,657	(206,720)	3,585	(7,162)	(3,472)	10,888	(2,385)	13,273	6,918
Agrícola Vida Nueva S.A.	3,092	(2,943)	(125)	60	(74)	10	10	0	(17)
Agrícola El Avellano S.A. and Subsidiaries	2,377	(2,732)	(5)	(155)	(88)	(603)	(574)	(29)	(603)
Agrícola Hortifrut S.A.	7,846	(9,218)	(188)	241	11	(1,308)	(1,308)	0	(1,308)
Agrícola Mataquito S.A.	1,208	(1,732)	- 1	422	(59)	(162)	(162)	0	(254)
Agrícola Santa Rosa del Parque S.A.	1,311	(1,169)	(107)	(51)	(37)	(53)	(53)	0	(98)
Agrícola Los Hualles SpA	7	(11)	-	130	(33)	93	93	0	93
Agrícola y Ganadera Sta Rebeca Ltda	30	(29)	-	4	(5)	-	-	0	2
Total	352,696	(331,805)	2,850	(6,433)	(5,109)	12,199	(1,045)	13,244	5,802



30-Jun-19

Income Statement	Operating Revenue ThUS\$	Costs and Expenses ThUS\$	Other income (expense) per function ThUS\$	Other Results ThUS\$	Taxes ThUS\$	Profit (loss) _ThUS\$_	Parent Company Result ThUS\$	Non Parent Company Result ThUS\$	Comprehensive income ThUS\$
Hortifrut Chile S.A. and Subsidiaries	121,784	(117,756)	(368)	(2,271)	(266)	1,123	1,097	26	38
Inversiones Hortifrut S.A. and Subsidiaries	217,775	(211,447)	(5,308)	(12,109)	674	(10,415)	(5,670)	(4,745)	(10,250)
Agrícola Vida Nueva S.A.	2,647	(3,117)	-	(83)	180	(373)	(373)	-	(280)
Agrícola El Avellano S.A. and Subsidiaries	2,422	(2,639)	(2)	(109)	188	(140)	(138)	(2)	(140)
Agrícola Hortifrut S.A.	8,164	(10,290)	(1,133)	(65)	1,071	(2,253)	(2,253)	-	(2,253)
Agrícola Mataquito S.A.	2,341	(2,510)	-	(437)	211	(395)	(395)	-	(256)
Agrícola Santa Rosa del Parque S.A.	533	(1,129)	-	(79)	205	(470)	(470)	-	(402)
Agrícola y Ganadera Sta Rebeca Ltda	17	(15)	-	(1)	2	3	3	-	8
Total	355,683	(348,903)	(6,811)	(15,154)	2,265	(12,920)	(8,199)	(4,721)	(13,535)

	30-Jun-20						
	Operating Flows	Investment Flows	Financing Flows	Total			
Statement of Cash Flows	ThUS\$	ThUS\$	ThUS\$	ThUS\$			
Hortifrut Chile S.A. and Subsidiaries	8,171	(981)	(5,971)	1,219			
Hotifrut Congelados SpA	-	-	-	-			
Inversiones Hortifrut S.A. and Subsidiaries	(24,718)	19,540	16,160	10,982			
Agrícola Vida Nueva S.A.	1,909	41	(1,109)	841			
Agrícola El Avellano S.A. and Subsidiaries	(1,383)	1,488	(45)	60			
Agrícola Hortifrut S.A.	300	(276)	24	48			
Agrícola Mataquito S.A.	639	(225)	(414)	0			
Agrícola Santa Rosa del Parque S.A.	137	(101)	(8)	28			
Agrícola Los Hualles SpA	(32)	(39)	-	(71)			
Agrícola y Ganadera Sta. Rebeca Ltda.	41	-	26	67			
Total	(14,936)	19,447	8,663	13,174			

	30-Jun-19						
Statement of Cash Flows	Operating Flows ThUS\$	Investment Flows ThUS\$	Financing Flows ThUS\$	Total ThUS\$			
Hortifrut Chile S.A. and Subsidiaries	55,958	(1,505)	(58,197)	(3,744)			
Inversiones Hortifrut S.A. and Subsidiaries	68,681	(37,555)	(50,015)	(18,889)			
Agrícola Vida Nueva S.A.	393	(166)	-	227			
Agrícola El Avellano S.A. and Subsidiaries	411	(282)	(48)	81			
Agrícola Hortifrut S.A.	469	(338)	-	131			
Agrícola Mataquito S.A.	734	(158)	(498)	78			
Agrícola Santa Rosa del Parque S.A.	493	(44)	(86)	363			
Agrícola y Ganadera Sta. Rebeca Ltda.	6	(2)	-	4			
Total	127,145	(40,050)	(108,844)	(21,749)			



# NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD

The Company has recognized as investment in companies the ownership that it has in the following countries:

	30-Jun-20	31-Dec-19
Detail per country	ThUS\$	ThUS\$
United States	9,250	9,433
Spain	1	1
Argentina	592	802
Chile	664	1,324
Netherlands	409	380
Portugal	275	
	11,191	11,940

The Company has recognized as investment in companies the ownership that it has in the following companies and in accordance with the detailed movement as of June 30, 2020 and December 31, 2019:

						!	Share of profit			
Company	RUT	Country	Functional Currency	Interest % Indirect	1-Jan-20 ThUS\$	Investments ThUS\$	of equity- accounted investees ThUS\$	Exchange rate difference ThUS\$	Other increases (decreases) ThUS\$	Balance 30-Jun-20 ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	25	180	(169)			36
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	1,841	-	455	-	(534)	1,762
Naturipe Brands LLC	0-E	USA	USD	30.00%	1,844	-	14	-	-	1,858
Naturipe Farms LLC	0-E	USA	USD	30.00%	431	-	-	-	(8)	423
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	15	174	-	-	382
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	5,099	-	(310)	-	-	4,789
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	16.50%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	25.50%	-	-	(104)	(79)	183	-
Hortiblue Logistics B.V.	0-E	Netherlands	EUR	50.00%	380	-	(14)	43	-	409
Margesi S.A.	0-E	Argentina	ARS	50.00%	667	-	(80)	(9)	-	578
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	1,287	-	(267)	(356)	-	664
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	135	-	(131)	10	-	14
Agrícola Los Hualles SpA	76.914.483-	8 Chile	USD	40.00%	37	-	-	-	(37)	-
B. Fruit-Comercio Internacional de Frut		Portugal	EUR	11.84%		275	<u>-</u>			275
Total					11,940	470	(432)	(391)	(396)	11,191

						,	Share of profit				Share of profit of equity-
			Functional	Interest %		,	of equity- accounted	Exchange rate	Other increase	Saldo	accounted investees
Company	RUT	Country	Currency	Indirect	1-Jan-19 ThUS\$	Investment: ThUS\$	investees ThUS\$	difference ThUS\$	(decrease) ThUS\$	31-Dec-19 ThUS\$	30-Jun-20 ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	82	330	(387)	-	-	25	(91)
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	20,961	-	(6,172)	-	(12,948)	1,841	(2,802)
Naturipe Brands LLC	0-E	USA	USD	30.00%	1,754	-	90	-	-	1,844	42
Naturipe Farms LLC	0-E	USA	USD	30.00%	226	-	146	-	59	431	41
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	-	-	-	-	193	-
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	4,898	-	201	-	-	5,099	(145)
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	16.50%	1	-	-	-	-	1	-
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	25.50%	(789)	-	(82)	(28)	899	-	(221)
Hortiblue Logistics B.V.	0-E	Netherlands	EUR	50.00%	-	-	383	(3)	-	380	236
Margesi S.A.	0-E	Argentina	ARS	50.00%	829	-	(22)	(140)	-	667	(1)
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	1,249	-	38	-	-	1,287	-
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	(25)	-	149	11	-	135	13
Agrícola los Hualles SpA	76.914.483	3-8 Chile	USD	40.00%	6		31			37	(7)
Total					29,385	330	(5,625)	(160)	(11,990)	11,940	(2,935)



The detail of movements as of June 30, 2020 and December 31, 2019:

Movement		30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance as of January 01		11,940	29,385
Share of profit of equity-accounted investees		(432)	(5,625)
Capital contributions	(a)	470	330
Reclassification Investments (impairment)		183	899
Other adjustments		(579)	(12,889)
Adjustments due to exchange rate fluctuations		(391)	(160)
Final Balance		11,191	11,940

#### a) Capital contributions

Capital contributions during the period ending June 30, 2020 and the period ending December 31, 2019 are shown in the following detail:

Capital Contributions (decrease)	30-Jun-20	31-Dec-19
Company	ThUS\$	ThUS\$
Berry Blue LLC	180	330
Naturipe Value Added Foods LLC	15	-
B. Fruit-Comercio Internacional de Fruta S. A.	275	
Total contributions	470	330

Contributions to Limited Liability Companies (LLC) in the United States, aim to maintain the interest in said companies.

#### b) New investments

During the period ending June 30, 2020 a new company has been incorporated:

#### **Investment in Portugal**

B. Fruit-Comercio Internacional de Fruta S. A., dated February 07, 2020, Hortifrut acquired an 11.84% interest in this company, in order to continue strengthening our leadership in the commercialization of berries in Europe.

During the period ending December 31, 2019, no new companies were incorporated

#### c) Reclassification of investment for sale

During the period ending June 30, 2020 and the period ending December 31, 2019, no new companies have been incorporated.

#### d) Other changes

During the period ending December 31, 2019, the following changes took place:

Dated November 30, 2019, Hortifrut Import, Inc and its partner Munger Brothers, LLC, agreed a distribution of assets, without causing the dissolution of the company Munger Hortifrut N.A. LLC, the agreement meant that Hortifrut Import, Inc, incorporated agricultural assets (Land, biological assets and equipment) for the value of US\$28.9 million and inventory for US\$1.5 million, reducing its participation by US\$12.9 million, an additional payment of US\$10.3 million and the liquidation of related accounts.



## e) Summarized financial information

Summarized financial information as of the period ending June 30, 2020 and the period ending December 31, 2019, which is presented below, corresponds to the total assets, liabilities and equity and a summary of the results of associated companies as of June 30, 2020 and 2019.

<u>-</u>						30	-Jun-20				
<u>Associated</u>	Current Assets ThUS\$	Non- Current Assets ThUS\$	Total Assets ThUS\$	Current Liabilities ThUS\$	Non- Current Liabilities ThUS\$	Total Liabilities ThUS\$	Equity ThUS\$	Operating Revenue ThUS\$	Costs and Expenses ThUS\$	Other profit or loss ThUS\$	Net profit (loss) ThUS\$
Berry Blue LLC	425	-	425	353	-	353	72	321	(658)	-	(337)
Munger Hortifrut N.A. LLC	2,588	1,077	3,665	117	-	117	3,548	343	(10)	577	910
Naturipe Brands LLC	187	2,000	2,187	2,338	-	2,338	(151)	372	(327)	-	45
Naturipe Farms LLC	93,886	1,596	95,482	92,942	-	92,942	2,540	377,933	(376,716)	-	1,217
Naturipe Value Added Foods LLC	9,735	2,059	11,794	9,199	-	9,199	2,595	4,588	(4,343)	-	245
Naturipe Value Added Fresh, LLC	4,061	3,026	7,087	2,809	-	2,809	4,278	12,576	(13,507)	-	(931)
S.A.T. Hortifrut H-0030	9	-	9	3	-	3	6	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,466	1,618	3,084	5,208	-	5,208	(2,124)	696	(861)	(55)	(220)
Hortiblue Logistics B.V.	1,177	2,572	3,749	385	2,955	3,340	409	2,434	(2,424)	(27)	(17)
Margesi S.A.	1,304	1,074	2,378	1,222	-	1,222	1,156	25	(8)	(174)	(157)
San Clemente Vitalberry (Shanghai) SpA	2,637	45	2,682	1,355	-	1,355	1,327	15,669	(16,164)	(40)	(535)
Hortifrut Expofresh S.A.	964	15	979	967	-	967	12	106	(331)	(25)	(250)
Total	118,439	15,082	133,521	116,898	2,955	119,853	13,668	415,063	(415,349)	256	(30)

31-Dec-19							30-Ju	n-19			
<u>Associated</u>	Current Assets	Non- Current Assets	Total Assets	Current Liabilities	<u>Non-</u> <u>Current</u> Liabilities	<u>Total</u> Liabilities	<u>Equity</u>	Operating Revenue	Costs and Expenses	Other profit or loss	Net profit (loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	165	-	165	115	-	115	50	111	(443)	150	(182)
Munger Hortifrut N.A. LLC	2,735	1,559	4,294	612	-	612	3,682	-	(4,723)	(881)	(5,604)
Naturipe Brands LLC	118	8,047	8,165	2,018	-	2,018	6,147	330	(433)	-	(103)
Naturipe Farms LLC	79,774	1,774	81,548	80,111	-	80,111	1,437	375,826	(374,767)	(922)	137
Naturipe Value Added Foods LLC	12,114	-	12,114	11,399	-	11,399	715	5,699	(5,662)	(37)	-
Naturipe Value Added Fresh, LLC	7,276	13,047	20,323	5,025	-	5,025	15,298	12,088	(12,462)	(61)	(435)
S.A.T. Hortifrut H-0030	9	-	9	3	-	3	6	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,739	1,702	3,441	5,140	-	5,140	(1,699)	583	(955)	(61)	(433)
Hortiblue Logistics B.V.	2,022	2,773	4,795	980	3,055	4,035	760	3,482	(3,083)	(48)	351
Margesi S.A.	1,933	1,207	3,140	1,554	252	1,806	1,334	600	(703)	101	(2)
San Clemente Vitalberry (Shanghai) SpA	3,419	98	3,517	943	-	943	2,574	6,022	(5,927)	(95)	-
Hortifrut Expofresh S.A.	957	22	979	709	-	709	270	705	(626)	(53)	26
Agrícola Los Hualles SpA	337	1,664	2,001	120	1,789	1,909	92	-	(1)	(16)	(17)
Total	112,598	31,893	144,491	108,729	5,096	113,825	30,666	405,446	(409,785)	(1,923)	(6,262)



#### NOTE 17 - INTANGIBLE ASSETS OTHER THAN GOODWILL

The detail of the main types of intangible assets is shown as follows:

	Useful Life	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Varietal License	Finite	2,742	4,170
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,175	2,308
Software	Finita	964	931
Total		7,327	8,855

### a) Varietal licenses

The acquired varietal licenses are shown at cost of acquisition and are amortized charged to the cost of sale in the measure in which the sales income is generated or by the plant's development cost.

The movement of varietal licenses for the period ending June 30, 2020 and the period ending December 31, 2019, are shown in the following detail:

Movement	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance as of January 01	4,170	10,408
Withdrawals	-	(135)
Amortization / consumption	(1,428)	(6,103)
Closing balance	2,742	4,170

#### b) Software

The acquired software is recorded over the acquisition cost base minus accumulated amortization. These assets are amortized during their useful life, estimated at 6 years by the lineal method.

The movement of software for the periods ending June 30, 2020 and the period ending December 31, 2019, are shown in the following detail:

Movement	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance as of January 01	931	591
Investments	125	499
Withdrawals	-	(15)
Amortization	(92)	(144)
Closing balance	964	931

The amortization of intangible assets is recorded in the consolidated interim income statement under the item cost of sales and administration expenses.

Management has not observed signs of impairment in relation to intangible assets.

There are no intangible assets in use which are totally amortized.



### c) Other intangibles

The identified intangible assets are detailed as follows:

	Useful Life	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,175	2,308
Total		3,621	3,754

Movement	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance as of January 01	3,754	4,021
Amortization	(133)	(267)
Closing Balance	3,621	3,754

Water rights have an indefinite useful life, since in accordance with the considered factors, there is not a time limit where the asset generates net cash flows for the Company, these are recorded at cost incurred in its purchase.

In accordance with IFRS 3 standard, it is established that, from the date of acquisition, the purchaser must recognize, separate from goodwill, the identifiable assets acquired, the assumed liabilities and any non-parent company interest of the acquired. Therefore in the acquisition of Vital Berry Marketing, intangibles denominated Relationship with Customers and Vitalberry Brand Marketing were generated. (See Note 3.5).

For the period ending June 30, 2020 and the period ending December 31, 2019, Management has not observed signs of impairment in relation to intangible assets denominated water rights, relationship with customers and VBM brand.

#### d) Intangibles subject to guarantees or restrictions

There are no intangible assets over which there is a restriction in its titles, nor have partial or total guarantees been constituted over them, as of June 30, 2020 and December 31, 2019.

#### e) Impairment of Intangibles with indefinite useful life

The Company determines annually if the intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Intangibles with an indefinite useful life are associated. The estimation of the value in use requires that Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to intangibles with an indefinite useful life.



## **NOTE 18 - GOODWILL**

Goodwill represents the surplus of the acquisition cost over the fair value of the Company's interests in the net identifiable assets of the subsidiary or related company on the date of acquisition.

The balance of goodwill compared as of the closing of each period is as follows:

		30-Jun-20	31-Dec-19
Investor	Issuer	ThUS\$	ThUS\$
Hortifrut S.A.	Agrícola El Avellano S.A.	344	344
Hortifrut S.A. de C.V.	Hortifrut ABA S.A. de C.V.	342	342
Hortifrut S.A.	VitalBerry Marketing SPA	26,083	26,083
Hortifrut S.A.	Talsa Chile II SpA	153,001	153,001
	Total	179,770	179,770

The Company determines annually if Goodwill and intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Goodwill and Intangibles with an indefinite useful life are associated. The estimation of the value in use requires Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to goodwill.



# NOTE 19 – PROPERTY, PLANT AND EQUIPMENT

As of June 30, 2020, the detail of Property, plant and equipment is as follows:

	•		
	Gross Value	Accumulated Depreciation	Net Value
	ThUS\$	ThUS\$	ThUS\$
Construction and infrastructure works	218,846	(71,676)	147,170
Land	79,308	-	79,308
Machinery and equipment	69,056	(29,212)	39,844
Leased equipment	37,698	(12,155)	25,543
Information technology (IT) equipment	4,381	(2,739)	1,642
Furniture and supplies	3,949	(2,187)	1,762
Motor vehicles	11,566	(7,525)	4,041
Bearer plants	561,902	(91,028)	470,874
Works in progress	50,096	-	50,096
Total Property, plant and equipment	1,036,802	(216,522)	820,280

As of December 31, 2019, the detail of Property, plant and equipment, is as follows:

	December 31, 2019				
	Gross Value	Accumulated Depreciation	Net Value		
	ThUS\$	ThUS\$	ThUS\$		
Construction and infrastructure works	212,954	(65,525)	147,429		
Land	79,321	-	79,321		
Machinery and equipment	61,772	(26,548)	35,224		
Leased equipment	35,786	(10,871)	24,915		
Information technology (IT) equipment	4,309	(2,465)	1,844		
Furniture and supplies	3,796	(2,014)	1,782		
Motor vehicles	11,384	(6,996)	4,388		
Bearer Plants	516,527	(82,937)	433,590		
Works in progress	52,003	-	52,003		
Sub-Total Property, plant and equipment	977,852	(197,356)	780,496		



The detail of different categories of Property, plant and equipment and their movements as of June 30, 2020 is as follows:

	Construction and infrastructure works	Land	Machinery and equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total property, plant and equipment
	Th US\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	Th US\$	Th US\$	Th US\$	Th US\$	ThUS\$
As of January 01, 2020										
Cost	212,954	79,321	61,772	35,786	4,309	3,796	11,384	516,527	52,003	977,852
Accumulated depreciation	(65,525)	-	(26,548)	(10,871)	(2,465)	(2,014)	(6,996)	(82,937)	-	(197,356)
Net amount as of 01-01-2020	147,429	79,321	35,224	24,915	1,844	1,782	4,388	433,590	52,003	780,496
In v est m ents	2,630	32	5,527	47	108	267	282	36,635	22,426	67,954
Expropriation and write-off	(580)	_	(669)		(82)	(120)	(87)	(1,970)	84	(3,424)
Accumulated depreciation decrease	155	-	465		6	89	84	783	-	1,582
Reclassification	6,881	(10)	2,941	2,408	116	32	44	11,716	(24,128)	-
Depreciation	(8,287)	-	(3,545)	(1,826)	(311)	(280)	(648)	(9,149)	-	(24,046)
Exchange rate adjustment	(1,058)	(35)	(99)	(1)	(39)	(8)	(22)	(731)	(289)	(2,282)
Net amount as of 30-06-2020	147,170	79,308	39,844	25,543	1,642	1,762	4,041	470,874	50,096	820,280

The detail of the different categories of property, plant and equipment and their movements as of December 31, 2019 is as follows:

	Construction and infrastructure	Land	Machinery and Equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total property, plant and equipment
	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$
As of January 01, 2019										
Cost	178,467	70,976	54,634	32,895	3,336	9,946	10,083	481,817	20,925	863,079
Accumulated depreciation	(53,162)	-	(21,787)	(7,243)	(1,954)	(1,549)	(5,824)	(78,197)	-	(169,716)
Net amount as of 01-01-2019	125,305	70,976	32,847	25,652	1,382	8,397	4,259	403,620	20,925	693,363
In v est m en ts	17,292	8,391	5,019	3,141	742	644	1,281	39,894	60,297	136,701
Expropriation and write-off	(1,634)	(143)	(736)	(21)	(201)	(43)	(245)	(2,338)	(501)	(5,862)
Accumulated depreciation decrease	1,151	-	368	143	197	18	(15)	37	-	1,899
Reclassification	19,256	195	3,238	(263)	507	(6,731)	267	12,138	(28,607)	-
Depreciation	(13,497)	-	(5,452)	(3,734)	(778)	(498)	(1,153)	(19,434)	-	(44,546)
Exchange rate adjustment	(444)	(98)	(60)	(3)	(5)	(5)	(6)	(327)	(111)	(1,059)
Net amount as of 31-12-2019	147,429	79,321	35,224	24,915	1,844	1,782	4,388	433,590	52,003	780,496



The measuring of Property, plant and equipment, as well as the depreciation criteria for these, is described in Note 3.3.

Assets in Leasing under the item Property, plant and equipment are separately detailed by item in Note 19 letter e).

"Bearer plants" in the item Property, plant and equipment, separated if they are "in development" or "in production", are detailed in Note 19 letter g).

a) Estimated economic useful life or depreciation rate

The estimated economic useful life per type of asset is described in Note 3.3.3

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each reporting date of the consolidated interim statements of financial position.

#### b) Insurance

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that movable goods, vehicles, equipment, plants and machinery are subject to. The Company considers that the hedging of these policies is adequate for risks inherent to its activity (See Note 4.3).

c) Information regarding "Bearer Plants"

Hortifrut's "Bearer Plants" correspond to berries plantations, that are on leased and own lands.

The Company's berries plantations are located in Chile between Coquimbo Region and Los Ríos Region, in Mexico in the states of Jalisco, Michoacán and Sinaloa, in Brazil in Barrio Lagoa Grande, Sn - Senador Amaral, in Spain in the locality of Huelva, in Peru in the locality of Olmos and Trujillo, and in China in the province of Yunnan.

Said geographic dispersion allows the Company to count with a diversified offer during the year, which is complemented by the producer partners that the Company has in USA and in Europe. Thereby, Hortifrut's trade platforms and distributors can have berries during the 52 weeks of the year. The productive areas also allow greater closeness with the consumption centers. This is the case of plantations located in Mexico which mainly supply the North American market, main berries consumer in the world. Likewise, our plantations in Spain are able to supply part of the European market. Chile and Peru contribute the counter-season production for said markets.



Below is a detail of the hectares planted per type of fruit:

Surface in Hectares	<u>30-Jun-20</u>	31-Dec-19
Blueberries	3,043	2,634
Organic Blueberries	790	799
Raspberries	211	182
Blackberries	24	19
Strawberries	28	63
Cherries	65	52
<b>Total Planted Hectares</b>	4,161	3,749
	-	
Own Hectares	2,802	2,825
Leased Hectares	1,359	924
Total Hectares	4,161	3,749
Productive Hectares	3,312	3,378
Non Productive Planted Hectares	849	371
Total Hectares	4,161	3,749

#### d) Loss due to impairment in value

As of June 30, 2020, no events or changes in circumstances have taken place in the business that imply that the book value of Property, plant and equipment may not be recoverable, nevertheless, as is natural in assets denominated "bearer plants", write-offs are realized when production is not profitable. In the period ending June 30, 2020 there are no write-offs, but as of December 31, 2019, write-offs of "bearer plants" were realized for ThUS\$1,747.

As indicated in Note 3.3.2, if the book value is modified due to the presence of impairment of "bearer plants", said decrease in value will be directly attributed to the results of the period under the account Other expenses, per function.



# e) Financial lease (Property, plant and equipment on leasing)

The net book value as of June 30, 2020 and December 31, 2019 of the assets under financial lease, classified as Assets in Leasing under the item Property, plant and equipment, is as follows:

	30-Jun-20	31-Dec-19
Denomination	ThUS\$	ThUS\$
Construction		
Administrative offices	809	832
Parking administrative offices	33	33
Metallic structure 5.3 hectares	212	219
Metallic structure 2.0 hectares	51	53
Metallic structure roof	206	220
Greenhouse 4.08 hectares	947	984
Greenhouse 4.00 hectares	747	776
Molina Plant	3,873	3,918
Total Construction	6,878	7,035
Land		
Land Molina Plant	236	236
Total Land	236	236
Machinery and equipment		
Machinery and Equipment Peru	11,228	9,901
Blueberries processing line	383	408
IQF processing line	33	65
Molina plant processing line and machinery	827	900
BBC Filling Machine	510	534
BBC Soft Sorter machine	531	557
Calibrating and Classifying machine	1,130	1,183
Plant pots for Greenhouse	1,066	1,114
Sulphur burners	25	26
Nebulizer	1,071	1,213
Total Machinery and Equipment	16,877	15,901
Motor vehicles		
Trucks and vans	243	316
Truck bodywork	41	48
Tractors	1,268	1,379
Total motor vehicles	1,552	1,743
General Total	25,543	24,915



Debt associated to these leasings as of June 30, 2020 and 2019, is presented in the item Lease liabilities, current and non-current (leasing) (see Note 23 a).

Debt associated to each item under Property, plant and equipment is detailed as follows:

Leasing Liability	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$	Bank or financial institution
Construction	1	120	
Administrative offices	-	4	Banco Scotiabank
Parking administrative offices	8	36	Banco Scotiabank
Metallic structure 5.3 hectares	-	17	Banco Santander Chile
Metallic structure 2.0 hectares	107	141	Banco Santander Chile
Metallic Structure Roof	383	566	Banco Santander Chile
Greenhouse 4.08 hectares	483	474	Banco de Crédito e Inversiones
Greenhouse 4.00 hectares	2,460	2,711	Banco de Crédito e Inversiones
Molina Plant	3,442	4,069	Banco de Crédito e Inversiones
Total Construction			
Land	150	163	
Land Molina Plant	150	163	Banco de Crédito e Inversiones
Total Land			
Machinery and equipment	2,556	2,556	Banco de Crédito del Perú
Machinery and Equipment Peru	575	839	Banco de Crédito e Inversiones
Plant pots for Greenhouse	1,206	2,329	Scotiabank Perú S.A.
Machinery and Equipment Peru	525	623	Banco de Crédito e Inversiones
Molina Plant processing and machinery	-	196	Banco de Crédito e Inversiones
Calibrating and classifying machine	14	21	Banco de Crédito e Inversiones
Sulphur burners	28	50	Banco de Crédito del Perú
Others - surveillance system	95	163	Banco de Crédito del Perú
Nebulizer	48		GC Rent Chile SpA.
Others	5,047	6,777	
Total Machinery and equipment			
Motor vehicles			
Vans and trucks	25	69	Banco de Crédito del Perú
Vans and trucks	-	3	Banco de Crédito e Inversiones
Vans and trucks	106	196	Scotiabank Perú S.A.
Truck bodywork	101	144	Banco de Crédito del Perú
Tractors and equipment	1,040	1,578	Banco Internacional del Perú S.A.
Tractors	135	234	Banco de Crédito del Perú
Total Motor Vehicles	1,407	2,224	
General Total	10,046	13,233	

As of June 30, 2020 and 2019, there are no Property, plant and equipment temporarily out of service.



## f) Property, plant and equipment totally depreciated

As of June 30, 2020, the detail of Property, plant and equipment which are totally depreciated is as follows:

	Gross
	Value
	ThUS\$
Construction and infrastructure works	6,652
Machinery and equipment	8,900
Leased equipment	532
Information Technology (IT) equipment	648
Furniture and supplies	457
Motor vehicles	1,321
Total Property, plant and equipment	18,510

Historic costs are considered.

# g) Productive bearer plants, in development or in production.

The book value of "Bearer Plants", is distributed among plants in development or in production in the following manner:

	_			Movement			
Bearer Plants	1-Jan-20	Additions	Amortization	Transfers	Decrease and/or reclassification	Exchange rate adjustment	30-Jun-20
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
In production	313,737	-	(9,149)	-	(1,187)	(731)	302,670
In development	119,853	36,635	-	11,716	-	-	168,204
Total	433,590	36,635	(9,149)	11,716	(1,187)	(731)	470,874

	_			Movement			
Bearer Plants	1-Jan-19	Additions	Amortization	Transfers	Decrease and/or reclassification	Exchange rate adjustment	31-Dec-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
In production	335,799	-	(19,434)	-	(2,301)	(327)	313,737
In development	67,821	39,894	-	12,138	-	-	119,853
Total	403,620	39,894	(19,434)	12,138	(2,301)	(327)	433,590



# NOTE 20 - RIGHT OF USE ASSETS

As of June 30, 2020, the detail of Right of Use Assets, is as follows:

	June 30, 2020		
	Gross Value	Accumulated depreciation	Net Value
Right of Use Assets in Lease	ThUS\$	ThUS\$	ThUS\$
Construction and infrastructure works	2,352	(883)	1,469
Land	24,059	(2,719)	21,340
Machinery and equipment	577	(192)	385
Information Technology (IT) equipment	471	(147)	324
Motor vehicles	2,029	(429)	1,600
Total Right of Use Assets in Lease	29,488	(4,370)	25,118

As of December 31, 2019, the detail of Right of Use Assets, is as follows:

	December 31, 2019			
	Gross Value	Accumulated depreciation	Net Value	
	ThUS\$	ThUS\$	ThUS\$	
Construction and infrastructure works	10,638	(553)	10,085	
Land	12,168	(1,918)	10,250	
Machinery and equipment	577	(96)	481	
Information Technology (IT) equipment	425	(70)	355	
Motor vehicles	1,900	(204)	1,696	
<b>Total Right of Use Assets in Lease</b>	25,708	(2,841)	22,867	

The detail of Right of Use Assets, as per the different categories of Property, plants and equipment and their movements as of June 30, 2020 and December 31, 2019 is as follows:

Right of Use Asset As of January 01, 2020	Construction ThUS\$	Land <u>ThUS\$</u>	Machinery ThUS\$	Information Technology (IT) Equipment ThUS\$	Motor Vehicles <u>ThUS\$</u>	Total Right of Use Assets <u>ThUS\$</u>
Cost or valuation	10,638	12,168	577	425	1,900	25,708
Accumulated depreciation	(553)	(1,918)	(96)	(70)	(204)	(2,841)
Net amount as of 01-01-2020	10,085	10,250	481	355	1,696	22,867
Investments	27	3,789	-	46	768	4,630
Incorporation per merger	-	78	-	-	-	78
Expropriation and Write-offs	(95)	(244)	-	-	(639)	(978)
Accumulated depreciation Decrease	43	-	-	-	101	144
Depreciation	(281)	(758)	(96)	(77)	(326)	(1,538)
Exchange rate adjustment	-	(85)	-	-	-	(85)
Net amount as of 30-06-2020	1,469	21,340	385	324	1,600	25,118



	Construction	Land	Machinery	Information Technology (IT) Equipment	Motor Vehicles	Total Right of Use Assets
Right of Use Asset	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Investments	10,662	12,018	577	425	1,900	25,582
Expropriation and Write-offs	(119)	(21)	-	-	-	(140)
Accumulated depreciation decrease	22	7	-	-	-	29
Depreciation	(480)	(1,754)	(96)	(70)	(204)	(2,604)
Net amount as of 31-12-2019	10,085	10,250	481	355	1,696	22,867

The measuring of Right of Use Assets, the same as their depreciation criteria, is described in Note 3.24

## a) Estimated economic useful life or depreciation rates

The useful life is defined by the duration of the corresponding contracts, right of use depreciation is recognized monthly, said depreciation is calculated lineally during the term of the lease.

The Company does not maintain a residual value for this type of assets.

### b) Insurances

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that constructions, machinery, equipment and vehicles under lease are subject to. The Company considers that the hedging of these policies is adequate for the risks inherent to their activity (See Note 4.3).



#### NOTE 21 - CURRENT INCOME TAX AND DEFERRED TAXES

In the period ending June 30, 2020, we proceeded to calculate and record taxable net income with a 27% rate (as of December 31, 2019 with the same rate), based on what was established in Law N° 20.780, Tax Reform, published in the Diario Oficial (Official Newspaper) on September 29, 2014.

Among the main modifications, is the progressive increase of First Category Tax, reaching 27% from 2018, in case the "Partially Integrated Tax System" is applied.

The aforementioned Law establishes that since Hortifrut S.A. is a publicly traded company, as a general rule the "Partially Integrated Tax System" is applied to it.

In the other countries where Hortifrut has subsidiaries and associates, the corresponding tax rates are applied in accordance with the valid law.

Deferred tax assets and liabilities are offset if the right to offset the current tax assets and liabilities has been legally recognized and the deferred taxes refer to the same entity and tax authority.

#### a) Impuesto a la renta corriente

The Company and subsidiaries maintain as of June 30, 2020, a current income tax provision of ThUS\$4,118 (ThUS\$9,472 as of December 31, 2019), which is presented net of credits applicable against income tax as of these same dates for ThUS\$10,586 (ThUS\$18,764 as of December 31, 2019). In this manner, when presented net in the statement of financial position, as of June 30, 2020, a balance is presented in favor of the company for recoverable taxes of ThUS\$6,468 (ThUS\$9,292 as of December 31, 2019).

Provisional payments and other credits that are applied to current income tax are detailed below:

	31-Mar-20	31-Dec-18
Detail Recoverable Tax	ThUS\$	ThUS\$
Monthly provisional payments	9,422	18,471
Personnel training	-	293
Other Credits	1,102	-
Donations Law	62	
Total Credits	10,586	18,764
Income tax provision	(4,118)	(9,472)
Total Credits (Income Tax Provision)	6,468	9,292

#### b) Deferred taxes

Deferred taxes correspond to the amount of tax over profits that Hortifrut and subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related with temporary differences between the fiscal or tax base and the accounting book value of certain assets and liabilities.

The main deferred tax asset corresponds to the tax loss of subsidiaries, which will be recovered in future periods. The main deferred tax liability payable in future periods, corresponds to the temporary differences originated by manufacturing expenses, adjustment to fair value of current biological assets and the revaluation of Property, plant and equipment on the transition date to IFRS.



Deferred tax assets and liabilities as of June 30, 2020 and December 31, 2019, refer to the following concepts:

	30-Jun-20		31-Dec-19		
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities	
Detail	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Manufacturing expenses	-	1,766	-	2,477	
Valuation bearer plants	-	77,719	-	73,715	
Land appraisals	-	11,219	-	8,205	
Advanced revenue	3,062	-	697	-	
Tax loss	19,129	-	20,790	-	
Provisions	3,512	-	610	-	
Lease (Right of Use)	-	4,908	-	4,764	
Intangibles	-	747	-	990	
Fixed asset	-	7,276	-	8,332	
Forward hedging	2,655	-	1,304	-	
Price adjustments	79	-	258	-	
Others	5,340	-	4,050	159	
FV Fruit on plants	-	321	-	237	
Non-realized profits in investment			282		
Total	33,777	103,956	27,991	98,879	

Deferred tax hedging is presented net of other comprehensive income.

Deferred taxes have not been recognized for the temporary differences between the tax and accounting value generated by investments in Subsidiaries, so, deferred tax due to adjustments in conversion directly recorded in net equity, exposed in the other comprehensive income statement is also not recognized.

As of June 30, 2020 the deferred tax asset originated by tax los reached the amount of ThUS\$19,129 (ThUS\$20,790 as of December 31, 2019) which are chargeable to the profits which could be generated in the future in companies that present said condition, as per the following detail:

		30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Hortifrut S.A. de C.V.	Mexico	10,299	11,733
Hortifrut S.A.	Chile	3,867	4,211
Ag. El Avellano S.A.	Chile	1,594	1,782
Ag. Mataquito S.A.	Chile	1,716	1,579
Hortifrut España Southern Sun SL y Subsidiarias	Spain	655	585
Hortifrut Chile S.A.	Chile	483	-
Berrygood Comercial Importadora	Brazil	352	469
Ag. Santa Rosa del Parque S.A.	Chile	54	203
Ag. Hortifrut S.A.	Chile	-	119
Hortifrut Argentina S.A.	Argentina	34	67
Hortifrut Europa SL	Spain	42	35
Ag. y Gand. Santa Rebeca Ltda.	Chile	1	7
Asian Berries Limited	China	32	
Total		19,129	20,790

Regarding the statute of limitations of the tax loss susceptible to be charged to future profits, we can state that in the case of those generated in companies constituted in Chile, Peru, Brazil and Spain, these do not prescribe. In Mexico, these have a tax loss carry forward expire of 10 years and Argentina 5 years.



Movement in deferred tax asset balances as of June 30, 2020 and December 31, 2019 is as follows:

	30-Jun-20	31-Dec-19
	ThUS\$	ThUS\$
Opening balance	27,991	26,637
Provisions	2,902	288
Tax loss	(1,661)	2,062
Forward hedging	1,351	811
Advanced income	2,365	987
Others	1,290	(2,814)
Price adjustment	(179)	33
Non-realized profit in investments	(282)	(13)
Final balance	33,777	27,991

Movement in deferred tax liabilities as of June 30, 2020 and December 31, 2019 is as follows:

	30-Jun-20	31-Dec-19
	ThUS\$	ThUS\$
Opening balance	98,879	106,966
Manufacturing expenses	(711)	812
Land appraisal	3,014	153
Fixed asset	(1,056)	(4,469)
Intangibles	(243)	(9)
Arrendamiento (Derechos de Uso)	144	555
Valorización plantas portadoras	4,004	(4,281)
Otros	(159)	159
FV Fruta en plantas	84	(1,007)
Saldo final	103,956	98,879

Income tax expense (gain) and deferred gains tax for the periods ending June 30, 2020 and 2019 have the following detail:

			QUARTER		
			1-Apr-20	1-Apr-19	
	30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19	
<u>Detail</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Current tax expense	4,656	1,842	2,520	(1,189)	
Beneficio tributario por pérdidas tributarias	-	(16)	-	(16)	
Deferred tax effect	642	(4,972)	(497)	(494)	
Adjustment previous year	201	(333)	201	(130)	
Adjustment of exchange rate converstion	(96)	(12)	(31)	4	
Total	5,403	(3,491)	2,193	(1,825)	



The following is the detail of income tax expense (gain) and deferred gains tax conciliation, using the legal rate with the tax expense, using the effective rate:

	30-Jun-20		30-Jun-19	
	ThUS\$	%	ThUS\$	%
Tax expense (income) using the legal rate	3,755	27.00%	(5,301)	27.00%
Tax effect of rates in other jurisdictions	(4,393)	(31.58%)	368	(1.87%)
Tax effect of non-taxable operating income	(277)	(1.99%)	(2,374)	12.09%
Tax effect of non-deductible tax expense	2,622	18.85%	3,620	(18.44%)
Tax effect of fiscal currency other than functional currency	3,731	26.82%	529	(2.69%)
Tax effect of tax provided in excess previous period	(35)	(0.25%)	(333)	1.70%
Total tax expense adjustment using the legal rate	1,648	11.85%	1,810	(9.21%)
Tax expense using the effective rate	5,403	38.85%	(3,491)	17.79%
	1-Apr-20		1-Apr-19	
	30-Jun		30-Jun-19	
	ThUS\$	%	ThUS\$	%
Tax expense (income) using the legal rate	1,581	27.00%	(3,918)	27.00%
Tax effect of rates in other jurisdictions	(2,562)	(8.83%)	92	3.52%
Tax effect of non-taxable operating income	253	4.59%	352	(41.12%)
Tax effect of non-deductible tax expense	2,077	12.08%	646	39.61%
Tax effect of fiscal currency other than functional currency	879	(8.61%)	1,134	(14.50%)
Tax effect of tax provided in excess previous period	(35)	(0.26%)	(131)	(2.24%)
Total tax expense adjustment using the legal rate	612	(1.03%)	2,093	(14.73%)
Tax expense using the effective rate	2,193	25.97%	(1,825)	12,27%



# NOTE 22 – OTHER FINANCIAL LIABILITIES

As of June 30, 2020 and December 31, 2019, Hortifrut and subsidiaries maintain financial liabilities, which are detailed below:

# **Other current financial liabilities**

	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Obligations with banks and financial institutions	167,571	171,462
Bonds	1,104	1,481
Cross Currency Swap Operations	6	155
Forwards currency operations	4,870	3,247
Total current bank obligations	173,551	176,345

# Other non-current financial liabilities

	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Obligations with banks and financial institutions	202,643	183,364
Bonds	93,770	92,174
Cross Currency Swap Operations	8,395	2,924
Forwards currency operations	284	1,062
Total non-current bank obligations	305,092	279,524



# **Detail of balance and maturities**

a) Obligations with Banks and financial institutions, grouped by maturity, as of June 30, 2020 and December 31, 2019 are as follows:

								Current		Total Current			Non-Current			Current
				Type of	Effective	Nominal	Maturity up to 1				Maturity 1 to	Maturity 2 to	from 3 to 4	from 4 to	5 or more	_
				Amortization		Annual Rate	month	1 to 3 months 3	to 12 months	30-Jun-20	2 years	3 years	years	5 years	years	30-Jun-20
Debtor Company	RUT Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880-7 Chile	Banco Santander Chile	US\$	Annual	2.83%	2.83%		401		401						
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco RaboFinance Chile	US\$	Annual	6.26%		1,588		-	1,588			_	_	-	
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco Santander Chile	US\$	Annual	2.83%		,,,,,,	502	-	502			_	_	-	
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco Santander Chile	US\$	Annual	2.83%			502	-	502				-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco RaboFinance Chile	US\$	Annual	5.58%		95	-	-	95				-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco RaboFinance Chile	US\$	Annual	6.23%		952		-	952			-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.16%	4.16%			80	80			-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco Santander Chile	US\$	Annual	2.83%	2.83%	-	502	-	502			-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Santander Chile	US\$	Annual	5.00%	5.00%	32		-	32			-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-		3,019	3,019			-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.41%		-	-	5,033	5,033			-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	5,033	5,033		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	5,033	5,033		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	4,026	4,026	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	4,026	4,026		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.54%	4.54%	-	5,054	-	5,054		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.54%	4.54%	-	5,054	-	5,054		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.54%	4.54%	-	5,054	-	5,054	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	3.89%	3.89%	-	7,070	-	7,070		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Chile	US\$	Annual	5.36%	5.36%	-	5,067	-	5,067		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Chile	US\$	Annual	5.36%	5.36%	-	5,067	-	5,067		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Chile	US\$	Annual	5.36%	5.36%	-	5,067	-	5,067		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Chile	US\$	Annual	5.36%	5.36%	-	5,067	-	5,067		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco China Construction Bank Corp.	US\$	Annual	3.12%	3.12%	-	-	5,040	5,040		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco China Construction Bank Corp.	US\$	Annual	3.12%	3.12%	-	-	5,040	5,040		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco China Construction Bank Corp.	US\$	Annual	3.12%	3.12%	-	-	5,040	5,040		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito del Perú	US\$	Annual	3.70%		-	-	10,078	10,078		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito del Perú	US\$	Annual	3.70%	3.70%	-	-	10,078	10,078		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Estado	US\$	Annual	4.75%	4.75%	-	-	6,072	6,072		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Estado	US\$	Annual	4.75%	4.75%	-		6,072	6,072		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Itaú	US\$	Annual	4.79%	4.79%	-		5,059	5,059		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Itaú	US\$	Annual	4.79%	4.79%	-	-	5,059	5,059		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Itaú	US\$	Annual	4.79%	4.79%	-	-	5,059	5,059		-	-	-	-	

Continues on the following page



# 

					Type of Amortization	Effective	Nominal	Maturity up to 1 month				Maturity 1 to 2 years	Maturity 2 to 3 years		from 4 to	-	
						Annual Rate	Annual Rate		1 to 3 months 3		30-Jun-20			years	5 years		30-Jun-20
Debtor Company	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	99.524.450		Banco Santander Chile	US\$	Annual	2.25%		3,002	-	-	3,002	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450		Banco Santander Chile	US\$	Annual	2.25%		3,002	-	-	3,002	-	-	-	-	-	-
Hortifrut España Southern Sun SL	o-E	Spain		EUR	Quarterly	1.15%		-	708	2,128	2,836	1,429	-	-	-	-	1,429
Hortifrut España Southern Sun SL	o-E	Spain		EUR	Biannual	1.16%		-	1,430	1,412	2,842	2,848	-	-	-	-	2,848
Hortifrut España Southern Sun SL	o-E	Spain		EUR	Quarterly	1.10%		357	-	1,057	1,414	1,423	-	-	-	-	1,423
Hortifrut España Southern Sun SL	o-E	Spain		EUR	Monthly	1.10%		70		636	847	642	-	-	-	-	642
Hortifrut España Southern Sun SL	o-E	Spain		EUR	Monthly	1.10%		47	93	422	562	520	190	-	-	-	710
Hortifrut España Southern Sun SL	o-E	Spain		EUR	Quarterly	1.95%				187	187	1,091	1,112	1,134	962	-	4,299
HFE Berries Perú S.A.C.	o-E	Peru	Banco de Crédito del Perú	US\$	Monthly	5.50%		2	-	-	2	-		-	-	-	-
HFE Berries Perú S.A.C.	o-E	Peru	Coöperatieve Rabobank U.A.	US\$	Monthly	2.47%		-	-	-	-	1,842	3,636	3,636	3,636	7,215	
HFE Berries Perú S.A.C.	o-E	Peru	Banco Bilbao Vizcay a Argentaria	US\$	Monthly	3.29%		130	339	911	1,380	2,789	2,510	-	-	-	5,299
Hortiftut S.A.	96.896.99			CLP	Annual	0.70%		-	-	4	4	-	-	-	-	-	-
Hortiftut S.A.	96.896.99		Banco Estado	CLP	Annual	1.00%		-	-	46	46	-		-	-	-	-
Hortiftut S.A.	96.896.99		Banco Estado	US\$	Annual	5.14%		-	-	-	-	661	663	664	665	332	2,985
Hortiftut S.A.	96.896.99		Banco Estado	US\$	Annual	5.14%		-	-	-	-	2,978	2,982	2,987	2,992	1,497	13,436
Hortiftut S.A.	96.896.99		Banco Estado	US\$	Annual	5.14%		-	-	-	-	2,978	2,982	2,987	2,992	1,497	13,436
Hortiftut S.A.	96.896.99		Banco de Crédito e Inversiones	US\$	Annual	5.20%		-	-	2,668	2,668	3,538	3,544	4,450	4,457	21,512	37,501
Hortiftut S.A.	96.896.99			CLP	Annual	0.40%		-	-	-	-	73	-	-	-	-	73
Hortiftut S.A.	96.896.99		Banco de Crédito e Inversiones	CLP	Annual	0.40%		-	-	-	-	-	4	-	-	-	4
Hortiftut S.A.	96.896.99	o-o Chile		CLP	Annual	1.00%	1.00%	-	61	-	61	-	-	-	-	-	-
Hortiftut S.A.	96.896.99		Banco de Chile	US\$	Annual	5.39%	2.77%	-		4,169	4,169	4,127	4,137	4,145	4,152	4,160	20,721
Hortiftut S.A.	96.896.99	o-o Chile	Banco RaboFinance Chile	US\$	Annual	5.67%	2.83%	-	-	-	-	5,730	5,754	5,761	5,769	2,886	25,900
Hortiftut S.A.	96.896.99	o-o Chile		CLP	Annual	0.50%	0.50%	-	-	130	130	-	-	-	-	-	-
HF Sarbanand S de R.L.	o-E	Mexico		US\$	Annual	4.33%		-	-	2,063	2,063	-	-	-	-	-	-
Hortifrut TAL SAC	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	0.99%	0.99%	-	-	2,839	2,839	-	-	-	-	-	-
Hortifrut TAL SAC	o-E	Peru	Banco Continental BBVA	US\$	Monthly	4.49%	4.49%	59	-	-	59	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Metropolitan Life Insurance Company	US\$	Biannual	5.20%	5.13%	-	-	397	397	1,141	3,141	3,142	3,142	18,834	29,400
Hortifrut-Peru SAC.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	1.02%	1.02%	-	-	2,839	2,839	-	-	-	-	-	-
Berries de CHAO S.A.C.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	3.20%	2.06%	-	-	-	-	1,410	-	-	-	-	1,410
Agrícola Vida Nueva S.A.	96.996.290	o-k Chile	Banco Santander Chile	US\$	Annual	2.83%	2.83%		301	-	301	-	-	-	-	-	-
Asian Berry Ltd	o-E	China	Communications Bank Yunnan Branc	US\$	Annual	5.46%		-		-	-	5,328	3,996	3,996	7,842	-	21,162
			Total					9,336	47,480	110,755	167,571	40,548	34,651	32,902	36,609	57,933	202,643



								Current		Total Current			Non-Curren	t		Total Non- Current	
				Type of Amortization	Effective annual Rate	Nominal Annual Rate	Maturity up to 1 month	1 to 3 months 3	to 12 months	31-Dec-19	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-19	
Debtor Company	RUT Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Agrícola El Pampino S.A.	76.884.880-7 Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	403	-	403	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco RaboFinance Chile	US\$	Annual	6.269	6.03%	-	-	1,542	1,542	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	=	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco RaboFinance Chile	US\$	Annual	5.58%		-	-	92	92	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco RaboFinance Chile	US\$	Annual	6.239		-	-	925	925	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.439	4.43%	-	81	-	81	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.419	2.41%	-	4,010	-	4,010	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.419		-	4,010	-	4,010	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.30%		-	-	5,028	5,028	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.35%		-	5,016	-	5,016	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.309		-	-	5,028	5,028	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Scotiabank	US\$	Annual	2.419		-	4,010	-	4,010	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.619		-	5,025	-	5,025	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.619		-	5,033	-	5,033	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.619		-	5,033	-	5,033	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.619		-	5,025	-	5,025	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.619		-	5,033	-	5,033	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco BICE	US\$	Annual	2.55%		-	5,027	-	5,027	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco BICE	US\$	Annual	2.55%		-	5,027	-	5,027	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco BICE	US\$	Annual	2.55%		-	5,027	-	5,027	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Chile	US\$	Annual	2.55%		5,012	-	-	5,012	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco China Construction Bank Corp		Annual	2.57%		-	5,007	-	5,007	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco China Construction Bank Corp		Annual	2.57%		-	5,007	-	5,007	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito del Perú	US\$	Annual	2.619		-	4,019	-	4,019	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito del Perú	US\$	Annual	2.60%		-	6,027	-	6,027	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito del Perú	US\$	Annual	2.519		5,012	-	-	5,012	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito del Perú	US\$	Annual	2.59%		-	3,006	-	3,006	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Estado	US\$	Annual	2.589		-	6,039	-	6,039	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Estado	US\$	Annual	2.589		-	6,039	-	6,039	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Estado	CLP	Annual	0.709	0.70%	-	-	6	6	-	-	-	-	-	-	

Continues on the following page





																Total Non-
								Corrientes		Total Current			Non-Current			Current
				Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Maturity up to 1 month	1to 3 months	to 12 months	31-Dec-19	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-19
Debtor Company	RUT Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Estado (	CLP	Annual	0.359	6 0.35%			140	140						
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Itaú I	JS\$	Annual	2.539		_	5,026		5,026	-	-	_			
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Itaú I	JS\$	Annual	2.539		_	5,026	-	5,026	-	-	_			
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco Itaú I	JS\$	Annual	2.539		-	5,025	-	5,025	-	-	-	-	-	
Hortifrut Chile S.A.	96.996.290-k Chile	Banco Santander Chile U	JS\$	Annual	2.549		_	4,019	_	4,019	_	-	-	_	_	
Hortifrut Chile S.A.	96.996.290-k Chile		JS\$	Annual	2.549		-	4,019	-	4,019	_	-	-			
Hortifrut España Southern Sun SL	o-E Spain	Banco Santander Central Hispano S.A. I	EUR	Monthly	1.409		119	239	-	358	_	-	-			
Hortifrut España Southern Sun SL	o-E Spain	Banco Santander Central Hispano S.A. I		Quarterly	1.159		-	700	2,113	2,813	2,846	-	_			2,846
Hortifrut España Southern Sun SL	o-E Spain	•	EUR	Biannual	1.169		_	1,435	1,403	2,838	2,830	1,427	-	_	_	4,257
Hortifrut España Southern Sun SL	o-E Spain		EUR	Quarterly	1.109		358	-,400	1,050	1,408	1,414	713	-	_	_	2,127
Hortifrut España Southern Sun SL	o-E Spain		EUR	Monthly	1.109		72	140	632	844	779	287	-	_	_	1,066
Hortifrut España Southern Sun SL	o-E Spain		EUR	Monthly	1.109		46	93	419	558	517	474	-	_	_	991
HFE Berries Perú S.A.C.	o-E Peru		JS\$	Monthly	5.509		4	-	T-)	4	3-7	7/1	-	_	_	
HFE Berries Perú S.A.C.	o-E Peru		JS\$	Monthly	5.509		-	2,063	1,800	3,863	3,600	3,600	3,600	_	_	10.800
Euroberry Marketing S.A.	o-E Spain	Banco Santander Central Hispano S.A. U		Monthly	2.399		_	, .	-,	4,361	-		-	_	_	,
Euroberry Marketing S.A.	o-E Spain	•	JS\$	Monthly	0.999		_	1,718	_	1,718	_	-	-	_	_	
Euroberry Marketing S.A.	o-E Spain		EUR	Monthly	2.449		_	1,119	_	1,119	_	_	_	_	_	
Hortiftut S.A.	96.896.990-0 Chile		CLP	Annual	0.709		_	-,,	4	1,119	_	_	_	_	_	
Hortiftut S.A.	96.896.990-0 Chile		CLP	Annual	0.309	,	_	_	47	47	_	_	_	_	_	
Hortiftut S.A.	96.896.990-0 Chile		CLP	Annual	0.309		_	_	54	54	_	_	_	_	_	
Hortiftut S.A.	96.896.990-0 Chile		JS\$	Annual	5.149		_	_	2	2	326	662	664	665	665	2,982
Hortiftut S.A.	96.896.990-0 Chile		JS\$	Annual	5.149		_	_	8	8	1,468	2,982	2,987	2,992	2,997	13,426
Hortiftut S.A.	96.896.990-0 Chile		JS\$	Annual	5.149		_	_	8	8	1,468	2,982	2,987	2,992	2,997	13,426
Hortiftut S.A.	96.896.990-0 Chile		JS\$	Annual	5.209		_	_	3,848	3,848	2,634	3,538	3,543	4,450	25,970	40,135
Hortiftut S.A.	96.896.990-0 Chile		CLP	Annual	0.409		_	_	3,040	3,040	74	3,330	3,343	4,430	23,9/0	74
Hortiftut S.A.	96.896.990-0 Chile		CLP	Annual	0.409		_	_	_	_	/ -	4	_	_	_	4
Hortiftut S.A.	96.896.990-0 Chile		JS\$	Annual	5.399		_	_	4,189	4,189	4,107	4,137	4,145	4,152	4,161	20,702
Hortiftut S.A.	96.896.990-0 Chile		JS\$	Annual	5.679		_	_	4,109	4,109	2,838	5,750	5,757	5,765	5,773	25,883
Hortiftut S.A.	96.896.990-0 Chile		CLP	Annual	0.509		-	_	132	132	2,030	5,/50	3,/3/	5,/05	3,//3	25,003
HF Sarbanand S de R.L.	96.896.990-0 Chile 0-E Mexico	HSBC México SA. Institución de Banca U		Annual	4.089		188	374	1,688	132 2,250	938	-	-	-	-	938
Hortifrut-Peru SAC.	o-E Peru	Metropolitan Life Insurance Company 1		Biannual	5.209		100		1,000	, •	930	2,683	0.140	0.140	20.406	
Agrícola Vida Nueva S.A.	96.996.290-k Chile		JS\$ JS\$	Annual	3.559		-	397 302	-	397 302	-	2,083	3,142	3,142	20,406	29,373
	96.996.290-к Сппе 0-Е China	Communications Bank Yunnan Branch	,				-	302	-	•		0.0=0	4.000	0.010	-	-
Asian Berry Ltd	U-E CHIII	Communications dank runnan Branci (	pop	Annual	5.469	5.46%	24	-	-	24	4,029	3,358	4,029	2,918	-	14,334
		Total					10,835	130,469	30,158	171,462	29,868	32,597	30,854	27,076	62,969	183,364



# b) Bonds – Obligations with the Public

Bonds – Obligations with the Public, grouped by maturity, are detailed below, as of June 30, 2020 and December 31, 2019:

		_		Current		Total Current			Non-Curre	nt		Total Non- Current
		_	Maturity up to 1 m onth	1 to 3 months 3	to 12 months	6/30/2020	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	6/30/2020
	Type of	ominal nnual										
Debtor Company RUT Country Currency	Rate	Rate Type	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortiftut S.A. 96.896.990-Chile US\$	Annual 4.06%	4.24% Bono A	-	420	-	420	240	131	13,575	13,531	13,487	40,964
Hortiftut S.A. 96.896.990-Chile US\$	Annual 4.84%	4.94% Bono B	-	-	684	684	674	419	421	419	50,873	52,806
Total			-	420	684	1,104	914	550	13,996	13,950	64,360	93,770

				Current		Total Current			Non-Curre	nt		Total Non- Current
			Maturity up to 1 month	1 to 3 months 3	to 12 months	12/31/2019	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	12/31/2019
	Type of Amortization Effective	Nominal Annual	m1 ****	m1 ****	m1 ****	m1 ****	m1 ****	mi vrat	mt voc	m1 ****	m1 ****	
Debtor Company RUT Country Currency	Rate	<u>Rate</u> <u>Type</u>	ThUS\$	ThUSS	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortiftut S.A. 96.896.990 Chile US\$	Annual 4.06%	4.24% Bono A	-	469	65	534	130	130	6,857	13,555	19,554	40,226
Hortiftut S.A. 96.896.990 Chile US\$	Annual 4.84%	4.94% Bono B	-	=	947	947	418	419	419	421	50,271	51,948
Total			-	469	1,012	1,481	548	549	7,276	13,976	69,825	92,174



## c) Cross Currency Swap Operations

The detail of the derivative instruments portfolio as of June 30, 2020 and December 31, 2019 is as follows:

<u>LIABILITIES</u>			Capital	Mark to Mai	ket Value
Hedging instruments			Balance	30-Jun-20	31-Dec-19
			ThUS\$	ThUS\$	ThUS\$
<b>Entities</b>	<u>Instruments</u>	<b>Type</b>			
Banco Scotiabank	Cross Currency Swaps CLP/USD	Currency	-	6	5
Banco Santander Central Hispano S.A.	Cross Currency Swaps - USD/EUR	Currency _		<u> </u>	150
Total Current		_	_	6	155
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	3,118	84	-
Banco Scotiabank	Cross Currency Swaps Bonos A- UF/USD	Currency	40,363	1,105	-
Banco Scotiabank	Cross Currency Swaps Bonos B- UF/USD	Currency	50,454	1,265	-
Banco Santander Central Hispano S.A.	Cross Currency Swaps - USD/EUR	Currency	3,770	54	24
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate _	40,500	5,887	2,900
Total Non-Current		=	138,205	8,395	2,924

The total of the fair value of these derivative instruments are recognized in other comprehensive income.

Swaps cover the significant variations in cash flows associated to the market risk implicit in the increases in LIBOR interest rate of 6 months for long term credits originated by investments. These contracts are recorded as cash flow hedging contracts.

The type of fee indicated in the forwards, is presented from the company's perspective, it is the contrary for banks.



# d) Currency Forwards operations:

The details of currency forwards operations held by Hortifrut and subsidiaries as of June 30, 2020 and December 31, 2019, is as follows:

											Mark to M	<u> Market</u>			
													Total	_	Total Non-
		<b>Contract</b>	]	Fees	Liabil	<u>ities</u>	Closing Value	Net Effect		Maturity	up to		Current	Maturity up to	Current
<u>Company</u>	<u>Bank</u>	<u>Type</u>	<u>Type</u>	Currency	Amount (	urrenc	<u>Amount</u>	<b>Offsetting</b>	1 to 3 months 3	to 6 months 6	to 9 months 9	to 12 months	30-Jun-20	1 to 2 years	30-Jun-20
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agríc. Santa Rosa del Parque S.A	A. Credicorp Capital	Offsetting	Sale	USD	560	CLP	481	(79)	12	31	27	7	77	-	-
Agríc. Santa Rosa del Parque S.A	A. Banco Santander Chile	Offsetting	Sale	USD	342	CLP	292	(50)	6	20	21	2	49	-	-
Agríc. Santa Rosa del Parque S.A	A. Banco de Crédito e Inversiones	Offsetting	Sale	USD	280	CLP	274	(6)	-	-	-	-	-	6	6
Agrícola Mataquito S.A.	Credicorp Capital	Offsetting	Sale	USD	1,033	CLP	888	(145)	33	61	31	18	143	-	-
Agrícola Mataquito S.A.	Banco Santander Chile	Offsetting	Sale	USD	796	CLP	681	(115)	19	44	42	8	113	-	-
Agrícola Mataquito S.A.	Banco de Crédito e Inversiones	Offsetting	Sale	USD	550	CLP	533	(17)	-	-	-	-	-	17	17
Agrícola Vida Nueva S.A.	Credicorp Capital	Offsetting	Sale	USD	795	CLP	682	(113)	13	22	68	9	112	-	-
Agrícola Vida Nueva S.A.	Banco Santander Chile	Offsetting	Sale	USD	320	CLP	273	(47)	6	7	30	-	43	-	-
Agrícola Vida Nueva S.A.	Banco de Crédito e Inversiones	Offsetting	Sale	USD	340	CLP	329	(11)	-	-	-	-	-	11	11
Hortifrut Chile S.A.	Credicorp Capital	Offsetting	Sale	USD	8,199	CLP	6,978	(1,221)	233	335	386	243	1,197	-	-
Hortifrut Chile S.A.	Banco Estado	Offsetting	Sale	USD	3,570	CLP	3,043	(527)	92	150	185	87	514	-	-
Hortifrut Chile S.A.	Banco de Chile	Offsetting	Sale	USD	3,570	CLP	3,086	(484)	83	137	169	79	468	-	-
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	7,518	CLP	6,492	(1,026)	186	285	338	188	997	-	-
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	6,810	CLP	6,657	(153)	-	-	-	-	-	140	140
Hortifrut S.A.	Credicorp Capital	Offsetting	Sale	USD	2,261	CLP	1,924	(337)	35	100	171	24	330	-	-
Hortifrut S.A.	Banco Estado	Offsetting	Sale	USD	1,680	CLP	1,432	(248)	38	50	131	21	240	-	-
Hortifrut S.A.	Banco de Chile	Offsetting	Sale	USD	1,680	CLP	1,455	(225)	35	46	120	20	221	-	-
Hortifrut S.A.	Banco Itaú	Offsetting	Sale	USD	1,351	CLP	1,172	(179)	25	43	94	14	176	-	-
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	USD	1,411	CLP	1,217	(194)	25	47	100	18	190	-	-
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	USD	3,650	CLP	3,532	(118)		-	-	-	-	110	110
		Total	30-Jun-2	20	46,716		41,421	(5,295)	841	1,378	1,913	738	4,870	284	284





											<u>M</u>	ark to Market			
<u>Company</u>	<u>Bank</u>	Contract Type	<u>F</u> Type	<u>ees</u> <u>Currency</u>	<u>Liabili</u> <u>Amount C</u> ThUS\$		Closing Value  Amount ThUS\$	Net Effect Offsetting ThUS\$	1 to 3 months ThUS\$	Maturity 3 to 6 months 6 ThUS\$		to 12 months ThUS\$	Total Current 31-Dec-19 ThUS\$	Maturity up to 1 to 2 years ThUS\$	Total Non- Current 31-Dec-19 ThUS\$
Agríc. Santa Rosa del Parque S.A	Credicorn Capital	Offsetting	Sale	USD	672	CLP	635	(37)	<u>111050</u>	111050 1	<u>11103ψ</u> 7	14	24	14	11 CS 4
Agríc. Santa Rosa del Parque S.A	1 1	Offsetting	Sale	USD	870	CLP	813	(57)	32	4	-	7	43	9	9
Agríc. y Gan. Sta. Rebeca Ltd.	Banco Santander Chile	Offsetting	Sale	USD	50	CLP	47	(3)	3	-	-	-	3	-	-
Agrícola Mataquito S.A.	Credicorp Capital	Offsetting	Sale	USD	1,067	CLP	1,007	(60)	-	1	13	23	37	19	19
Agrícola Mataquito S.A.	Banco Santander Chile	Offsetting	Sale	USD	1,938	CLP	1,811	(127)	64	14	9	17	104	19	19
Agrícola Vida Nueva S.A.	Banco de Crédito e Inversiones	Offsetting	Sale	USD	467	CLP	424	(43)	41	2	-	-	43	-	-
Agrícola Vida Nueva S.A.	Credicorp Capital	Offsetting	Sale	USD	1,167	CLP	1,099	(68)	19	3	6	10	38	29	29
Agrícola Vida Nueva S.A.	Banco Santander Chile	Offsetting	Sale	USD	662	CLP	620	(42)	24	-	-	2	26	14	14
Hortifrut Chile S.A.	Banco de Chile	Offsetting	Sale	USD	5,480	CLP	5,168	(312)	90	42	31	54	217	96	96
Hortifrut Chile S.A.	Banco Estado	Offsetting	Sale	USD	7,476	CLP	6,966	(510)	186	87	39	63	375	111	111
Hortifrut Chile S.A.	Credicorp Capital	Offsetting	Sale	USD	13,382	CLP	12,545	(837)	155	127	98	142	522	267	267
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	17,119	CLP	15,969	(1,150)	536	242	72	110	960	203	203
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	USD	5,645	CLP	5,147	(498)	375	58	10	18	461	45	45
Hortifrut S.A.	Banco de Chile	Offsetting	Sale	USD	2,749	CLP	2,591	(158)	65	10	14	18	107	55	55
Hortifrut S.A.	Banco Estado	Offsetting	Sale	USD	3,835	CLP	3,572	(263)	131	21	16	21	189	62	62
Hortifrut S.A.	Credicorp Capital	Offsetting	Sale	USD	2,962	CLP	2,789	(173)	20	2	15	41	78	83	83
Hortifrut S.A.	Banco Itaú	Offsetting	Sale	USD	1,351	CLP	1,286	(65)		-	8	12	20	36	36
		Total	31-Dec-19	)	66,892		62,489	(4,403)	1,743	614	338	552	3,247	1,062	1,062



### a) Additional information regarding financial liabilities

## Annual covenant required with June 30, 2020 and December 31, 2019 cut-off date.

### i. Financial Covenant Limits

Ratio	Adjusted Net	Financial Debt	EBITDA Adjusted/ Adjusted Net Financial Costs	Adjusted Net Financial Debt/Equity
Cut-off date	Cut-off as of	Cut-off as of	Cut-off as of	Cut-off as of
Cut-on date	June 30	December 31	June 30	June 30
Bank Debt and Bonds Limit	<=4.5 times	<=6.0 times	>=4.0 times	<=1.0 time

### ii. Financial Covenant Calculation

	30-Jun-20	31-Dec-19	30-Jun-20	30-Jun-20
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
EBITDA Adjusted UDM	115,673	99,262	115,673	-
Adjusted Net Financial Debt	432,896	427,100	-	432,896
Net Financial Cost UDM	-	-	(19,761)	-
Total Equity	-	-	-	657,621
Covenant	3.7 times	4.3 times	5.9 times	0.7 times
	Complies	Complies	Complies	Complies

The EBITDA for the period ending December 31, 2019 and for the 12-month period ending June 30, 2020 (UDM) are:

Calculating EBIT DA	UDM 30-Jun-20 ThUS\$	31-Dec-19 ThUS\$	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$
Income from operating activities	560,227	576,045	259,303	275,121
Other income, per function	8,180	4,393	6,257	2,470
Total Income	568,407	580,438	265,560	277,591
Cost of Sales	(443,304)	(475,881)	(213,253)	(245,830)
Administration expenses	(47,919)	(47,334)	(24,622)	(24,037)
Other expenses, per function	(8,530)	(14,182)	(3,711)	(9,363)
Total Costs and Expenses	(499,753)	(537,397)	(241,586)	(279,230)
Operating Result	68,654	43,041	23,974	(1,639)
Depreciation and amortization	50,333	54,760	20,823	25,250
Impairment at plantations	2,624	1,747	877	<u>-</u>
COMPANY EBITDA	121,611	99,548	45,674	23,611
Adjustments Depreciation and Amortizations IFRS 16	(3,314)	(286)	(1,538)	(1,048)
Adjustments impairment at plantations	(2,624)	-	(877)	
Adjusted EBIT DA for Covenant	115,673	99,262	43,259	22,563

As of 2020 the definition of EBITDA used in the calculation of the financial indicators of Net Financial Debt /EBITDA and EBITDA/Financial Expenses was modified, due to the modifications of bank debt and bonds contracts realized in 2019, which aims to exclude the impact of the new IFRS 16 accounting standard, which requires to know all the assets and liabilities associated to the operating lease in the Financial Statements. Also, as of this period adjustment for Impairment of Plantations is no longer considered.



The detail of depreciation and amortization of the period ending December 31, 2019, the periods ending June 30, 2020 and 2019 and for the 12-month period ending June 30, 2020 (UDM) are:

	UDM			
Depreciation and Amortization	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$
Property, plant and equipment	45,180	44,546	24,046	23,412
Right of use assets	3,314	2,603	1,538	827
Intangibles - Software	184	144	92	52
Intangibles - Licenses	6,121	6,103	1,428	1,410
Relationship with customers	266	267	133	134
Amortization biologicals	155	168	19	32
Capitalized amortization / others	(4,887)	929	(6,433)	(617)
Total	50,333	54,760	20,823	25,250

The determining of net financial debt as of December 31, 2019 and for the period ending June 30, 2019:

Determining Adjusted Net Financial Debt *	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Other Current Financial Liabilities	173,551	176,345
Other Non-Current Financial Liabilites	305,092	279,524
Current Lease Liabilities	9,525	10,614
Non-current Lease Liabilities	19,799	24,433
Total Financial Liabilities	507,967	490,916
Minus*:		
Cash and cash equivalents	(55,793)	(42,002)
Total Net Financial Debt	452,174	448,914
Current Operating Lease Obligations	(3,123)	(2,732)
Non-current Operating Lease Obligations	(16,155)	(19,082)
Total Adjusted Net Financial Debt	432,896	427,100

Some financial debt contracts consider the discount of Collateral associated to financial derivatives to calculate the Adjusted Net Financial Debt and its corresponding covenants. This adjustment is not considered in this calculation, allowing to show the more restrictive ratio.

	June 2020 UDM ThUS\$	12/31/2019 ThUS\$	6/30/2019 ThUS\$	31-06-2020 ThUS\$
Net Financial Cost	(21,718)	(24,281)	(13,180)	(10,617)
Finacial Cost Operating Lease (Effect IFRS 16)	1,957	1,207	283	1,033
Adjusted Net Financial Cost	(19,761)	(23,074)	(12,897)	(9,584)



# Financial risk management policies

The Company, following the financial risk management policy described in note 4.1, contracts financial derivatives to cover its exposure to the exchange rate and interest rate fluctuations.

The derivatives to cover the exposure of the exchange rate fluctuations which Hortifrut S.A. and subsidiaries currently maintain correspond to derivative instruments classified as Cross Currency Swaps (CCS), Currency Forwards and Options. The first are used to hedge the variable interest rate of the financial debt, the others are used to assure exchange rate levels for future transactions.

The conciliation of movements as of June 30, 2020 and December 31, 2019, between financial liabilities (banks) and cash flows for financing activities is as follows:

Concepts	Opening balance	Cash	Flows	Payable interests	Changes in Fair Value	Reclassifications	30-Jun-20
		Loans	Payments				
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Short term loans with financial entities	171,462	117,478	(142,288)	1,289	-	19,630	167,571
Long term loans with financial entities	183,364	38,191	-	718	-	(19,630)	202,643
Short term issued bonds	1,481	-	(1,341)	1,055	-	(91)	1,104
Long term issued bonds	92,174	-	-	-	1,505	91	93,770
Financial Leasing Liabilities	13,233	-	(3,539)	352	-	-	10,046
Leasing Liabilities	21,814	176	(2,824)	112	-	-	19,278
Derivative Instruments	7,388	-	-	-	6,167	-	13,555
Total	490,916	155,845	(149,992)	3,526	7,672	-	507,967

	Opening	Cash	Flows	Payable interests	Changes in Fair		_
Concepts	balance ThUS\$	Loans ThUS\$	Payments ThUS\$	ThUS\$	Value ThUS\$	Reclassifications ThUS\$	31-Dec-19 ThUS\$
Short term loans with financial entities	162,718	206,804	(351,891)	630	-	153,201	171,462
Long term loans with financial entities	319,134	15,761	-	1,670	-	(153,201)	183,364
Short term issued bonds	-	416	(1,783)	1,067	-	1,781	1,481
Long term issued bonds	-	95,460	-	-	(1,505)	(1,781)	92,174
Financial Leasing Liabilities	18,841	2,275	(7,883)	-	-	-	13,233
Leasing Liabilities	-	-	-	966	20,848	-	21,814
Derivative Instruments	3,379	-	-	-	4,009	-	7,388
Total	504,072	320,716	(361,557)	4,333	23,352	-	490,916



# NOTE 23 – LEASE LIABILITIES

As of June 30, 2020 and December 31, 2019, Hortifrut and subsidiaries maintain lease liabilities, which are detailed as follows:

	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Leasing Liabilities	6,402	7,882
Rent Liabilities	3,123	2,732
Total current lease liabilities	9,525	10,614
	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Leasing Liabilities	3,644	5,351
Rent Liabilities	16,155	19,082
Total non-current lease liabilities	19,799	24,433



# a) Financial leasing

Obligations with Banks and financial institutions per financial leasing, grouped by maturity, are detailed below, as of June 30, 2020 and December 31, 2019:

																	Total Non-
								Maturity	Current		Total Current		Maturity	Non-Current			Current
								up to 1 month	1 to 3 months	3 to 12 months	30-Jun-20	1 to 2 years	2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	30-Jun-20
				Curren	Type of	<b>Effective</b>	<u>Nominal</u>										
Debtor Company	RUT	<b>Country</b>	Creditor Bank	<u>cy</u>	<b>Amortization</b>	Annual Rate	Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880	0-7 Chile	Banco Santander Chile	US\$	Annual	3.91%	3.91%	-	-	8	8	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130	0-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	246	-	-	246	237	-	-	-	-	237
Agrícola Mataquito S.A.	76.306.130	0-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	-	181	181	202	-	-	-	-	202
Agrícola Mataquito S.A.	76.306.130	0-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%	5.54%	-	-	278	278	297	-	-	-	-	297
Agrícola Mataquito S.A.	76.306.130		Banco de Crédito e Inversiones	US\$	Annual	5.45%	5.45%	-	-	6	6	8	-	-	-	-	8
Agrícola Santa Rosa del Parque S.A.	99.584.440	o-o Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	-	-	71	71	36	-	-	-	-	36
Hortifrut Chile S.A.	99.524.450	o-o Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	2.19%	-	199	558	757	766	791	821	-	-	2,378
Hortifrut Chile S.A.	99.524.450	o-o Chile	GC Rent Chile SpA.	US\$	Annual	3.20%	3.20%	1	2	12	15	16	13	-	-	-	29
Desarrollos Tecnologicos SpA.	76.962.886	6-k Chile	GC Rent Chile SpA.	US\$	Annual	3.20%	3.20%	-	-	1	1	2	1	-	-	-	3
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.00%	•	60	174	445	679	333	-	-	-	-	333
Hortiftut S.A.	96.896.990	o-o Chile	Banco Scotiabank	US\$	Monthly	9.79%	9.79%	1	-	-	1	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.60%	0.01		-	2,556	2,556	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	8	-	11	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.55%	4.46%	4	8	16	28	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.21%	12		60	95	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	40	81	288	409	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	1	3	13	17	36	-	-	-	-	36
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	4	7	33	44	7	-	-	-	-	7
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	7	1	11	-			-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%	3.51%	1	1	1	3	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.20%	17	33	85	135	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.25%	4.17%	24	48	122	194	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.10%	4.02%	15	30	61	106	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	46	93	332	471	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.92%	3	6	27	36	71	-	-	-	-	71
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.61%	4.52%	2	4	17	23	4	-	-	-	-	4
Berries de CHAO S.A.C.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	2	3	15	20	3	-	-			3_
			Total					485	730	5,187	6,402	2,018	805	821		-	3,644

114

								Maturity	Current		Total Current		Maturity	Non-Current			Total Non- Current
					Type of Amortization	Effective Annual Rate	Nominal Annual Rate	up to 1 month	1 to 3 months	3 to 12 months	31-Dec-19	1 to 2 years	2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-19
Debtor Company	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%		36		36						-
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.91%	3.91%	-	-	17	17	-	-	-		-	-
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	237	237	237	-	-	-	-	237
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	186		186	178	202	-	-	-	380
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%	5.54%	-	281	-	281	261	297	-	-	-	558
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.45%	5.45%	-	7		7	7	7	-		-	14
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	1	3	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	-	-	69	69	72	-	-	-	-	72
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	3.68%	98	98		196	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	4.05%	-	198	548	746	754	779	805	413	-	2,751
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.00%	5.00%	-	350	333	683	666	-	-	-	-	666
Hortiftut S.A.	96.896.990-0	Chile	Banco Scotiabank	US\$	Monthly	9.79%	9.79%	39	36	49	124	-	-	-		-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.60%	3.54%	-	-	2,556	2,556	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	10	18	31	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.55%	4.46%	4	11	30	45	5	-	-	-	-	5
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.21%	11	34	94	139	24	-	-	-	-	24
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	40	79	364	483	165	-	-	-	-	165
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	1	3	13	17	18	26	-	-	-	44
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	4	7	32	43	30	-	-	-	-	30
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	7	21	31	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%	3.51%	1	1	5	7	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.20%	33	33	134	200	34	-	-	-	-	34
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.90%	3.83%	80	161	244	485		-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.90%	3.83%	80	80	-	160	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.25%	4.17%	23	47	216	286	49	-	-	-	-	49
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.10%	4.02%	15	30	136	181	15	-	-	-	-	15
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	46	90	420	556	189	-	-	-	-	189
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.92%	3	6	26	35	36	53	-	-	-	89
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.61%	4.52%	2	4	16	22	15	-	-	-	-	15
Berries de CHAO S.A.C.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%		-	20	20	14	-	-	-	-	14
			Total					487	1,796	5,599	7,882	2,769	1,364	805	413	•	5,351



# b) Leasing Liabilities

Leasing Liabilities grouped by maturity are detailed below, as of June 30, 2020 and December 31, 2019:

							Current		Total Current			Non-Curre	ent		Total Non- Current
						Maturity up to			1 otal carrent	Maturity 1 to 2	Maturity 2 to 3		from 4 to 5	- on mono	· current
						1 month		3 to 12 months	20-Jun-20	vears	vears	4 vears	vears	vears	30-Jun-20
						THIOHH	rto 3 months	3 to 12 months	30-9411-20	years	years	4 years	years	years	30-3411-20
				Type of	Effective										
Debtor Company	Country	v Creditor	Currency	<u>Amortization</u>	Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut S.A.	Chile	Agrícola e Inmobiliaria Lumaco S.A.	US\$	Annual	4.45%		. — .	26	26	17	19	22	24	416	498
Hortifrut S.A.	Chile	Alfredo Demian Asfura	UF	Annual	4.24%			41	41	43	3	_	- :		46
Hortifrut S.A.	Chile	Inversiones IMG DOS Ltda.	US\$	Annual	4.45%			70	70	45	52	58	64	1,116	1,335
Hortifrut Comercial S.A.	Chile	María Angélica Osorio Cortés	UF	Annual	4.20%			12	12	12	1	-			13
Hortifrut Chile S.A.	Chile	Satel Inversiones Inmobiliarias S.A.	UF	Annual	4.20%			23	23	48	51	53	22		174
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.20%			22	22	47	49	53	55	171	375
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%			37	37	47	41	44	46	97	275
Agrícola Vida Nueva S.A.	Chile	Inversiones Canihua S.A.	US\$	Annual	4.24%			. 9	9	9	1			-	10
Agrícola Vida Nueva S.A.	Chile	Rosa Villablanca Franco	CLP	Annual	4.45%			. 2	2	1	2	2	2	14	21
Agrícola Mataquito S.A.	Chile	Alena Sneberger González	UF	Annual	4.45%			72	72	61	66	70	74	427	698
Agrícola Mataquito S.A.	Chile	Sara Letelier Letelier	UF	Annual	4.45%			. 39	39	40	42	44	46	50	222
Agrícola El Avellano S.A.	Chile	Sociedad Agrícola y Ganadera El Otoñal Ltda.	US\$	Annual	4.45%			24	24	24	26	28	30	215	323
Agrícola Los Hualles S.P.A	Chile	Agrícola e Inmobiliaria Lumaco S.A.	US\$	Annual	5.30%			. 7	7	2	2	2	2	13	21
Agrícola Los Hualles S.P.A	Chile	Inversiones IMG DOS Ltda.	US\$	Annual	5.30%			15	15	6	5	5	5	31	52
Hortifrut ABA S.A. de C.V.	Mexico	Gonzalo Mendoza Villalv azo	US\$	Annual	6.29%			. 22	22	22	22	22	22	110	198
Hortifrut ABA S.A. de C.V.	Mexico	Abraham Mendoza Gudiño v Mº Refugio Preciado Barrag	aUS\$	Annual	5.55%			18	18	-		-	-	-	· -
Hortifrut ABA S.A. de C.V.	Mexico	Guillerm o Cortés Santiago	US\$	Annual	6.29%			15	15	15	15	15	15	72	132
Hortifrut ABA S.A. de C.V.	Mexico	Victor Morales Aguilar	US\$	Annual	6.29%			. 19	19	19	19	19	19	95	171
Hortifrut ABA S.A. de C.V.	Mexico	José Sandov al Sandov al	US\$	Annual	6.29%			50	50	50	50	50	50	673	873
Hortifrut ABA S.A. de C.V.	Mexico	Ramon Villalvazo Magaña	US\$	Annual	6.29%			. 19	19	19	19	19	19	92	168
Hortifrut ABA S.A. de C.V.	Mexico	Pedro Mendoza Oceguera	US\$	Annual	6.29%			10	10	10	10	10	10	51	91
Hortifrut ABA S.A. de C.V.	Mexico	Gerogina del Toro Bayardo y Otros	US\$	Annual	5.55%			82	82	82	82	82	82	630	958
Hortifrut ABA S.A. de C.V.	Mexico	Carlos del Toro Figueroa	US\$	Annual	6.29%			74	74	74	74	74	74	667	963
Hortifrut ABA S.A. de C.V.	Mexico	Consuelo Ocegueda Cardenas	US\$	Annual	6.29%			- 11	11	11	11	11	11	51	95
HF Sarbanand, S. de R.L. de C.V.	Mexico	Promociones Biogenetica, S.A. De C.V./Arturo Silv a Men	dUS\$	Annual	5.92%			64	64	64	39	-	-		103
HF Sarbanand, S. de R.L. de C.V.	Mexico	Antonio Mendoza Ramírez	US\$	Annual	5.55%			37	37	2		-	-		2
HF Sarbanand, S. de R.L. de C.V.	Mexico	Lenin García Torres	US\$	Annual	6.29%			86	86	86	86	86	86	620	964
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	J. Jesus Barragán Plascencia	MXN	Annual	5.92%			. 6	6	6	6	6	-	-	18
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Loit, S.C.	MXN	Annual	5.55%			42	42	4	-	-	-		4
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Heinrich Wolfgang Wulfert	MXN	Annual	5.55%			19	19	18	14	-	-		32
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Jorge Abel Ceballos Espinoza	MXN	Annual	5.55%			2	2	2	-	-	-		2
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Teresa de Jesús Jimenez Rodriguez	MXN	Annual	5.55%		- 5	-	5	-	-		-		-
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	José Gutiérrez Torres y Otra	MXN	Annual	5.55%			24	24	13	-	-	-	-	13
Agrícola Los Rev es S. de R.L. de C.V.	Mexico	Francisco Gutierrez Torrez	MXN	Annual	5.55%			37	37		_	_	_	_	-
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Silvia Gutierrez Torres	MXN	Annual	5.55%			41	41	7	-	-			7

Continues on the following page



							Current		Total Curren	ŀ		Non-Curre	ent		Total Non- Current
						Maturity up to				Maturity 1 to 2	Maturity 2 to 3		from 4 to 5	5 or more	
						1 month	1 to 3 months	2 to 12 months	30-Jun-20	vears	vears	4 years	vears	vears	30-Jun-20
				m . c			1 to J months	J 10 12 111 011 111 5		yours	jeurs	4,000	jeuro	jours	0
				Type of	<b>Effective</b>										
Debtor Company		Creditor	Currency	<u>Amortization</u>	Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Aurora Torres Galván y Francisco Gutiérrez Torres	MXN	Annual	5.55%	-	-	16	16	4	-	-	-	-	4
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Román	US\$	Annual	6.29%	-	-	6	6	6	6	6	6	51	75
HF Sarbanand, S. de R.L. de C.V.	Mexico	Zaida Román Castro	US\$	Annual	6.29%	-	-	91	91	91	91	91	92	823	1,188
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Roman	US\$	Annual	6.29%	-	-	63	63	63	63	63	63	572	824
HF Sarbanand, S. de R.L. de C.V.	Mexico	Joaquin Montoñao Yamuni	US\$	Annual	6.29%	-	-	93	93	93	93	93	93	878	1,250
HF Sarbanand, S. de R.L. de C.V.	Mexico	Daniel Montaño Peña	US\$	Annual	6.29%	-	-	30	30	30	30	30	30	282	402
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%	-	-	62	62	62	62	62	62	572	820
Hortifrut TAL SAC	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	8	16	72	96	100	-	-	-	-	100
Hortifrut TAL SAC	Peru	Hewlett-Packard Perú S.R.L.	US\$	Annual	2.52%	-	1	3	4	4	-	-	-	-	4
Hortifrut TAL SAC	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	1	2	8	11	12	3	-	-	-	15
Hortifrut TAL SAC	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	2.50%	6	12	49	67	75	79	20	-	-	174
Hortifrut-Perú SAC.	Peru	Tal S.A.	US\$	Annual	3.93%	-	-	-	-	-	-	-	1	55	56
Hortifrut-Perú SAC.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	2.50%	9	19	87	115	120	126	32	-	-	278
Hortifrut-Perú SAC.	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	8	16	72	96	100	-		-		100
Hortifrut-Perú SAC.	Peru	Mendieta Genovez Olivia	US\$	Annual	2.52%	2	19	84	105	52	-		-		52
Hortifrut-Perú SAC.	Peru	CSI Renting Perú S.A.C.	US\$	Annual	3.52%	11	25	113	149	144	26		-		170
Hortifrut-Perú SAC.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	16	32	147	195	200	43		-		243
Hortifrut-Perú SAC.	Peru	Olga Sonia Garnique Lopez	US\$	Annual	3.20%	1	2	10	13	8	-				8
Berries de CHAO S.A.C.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	4.02%	-	1	4	5	8	4		-		12
HFE Berries Perú S.A.C.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.74%	22	74	193	289	228					228
Berry Good Com Imp E Dist	Brazil	Antônio e Romualdo	BRL	Annual	5.22%		3	-	3				_		-
Berry Good Com Imp E Dist	Brazil	Antônio Marcos	BRL	Annual	5.22%		-	1	1				_		-
Berry Good Com Imp E Dist	Brazil	Edson Lopes	BRL	Annual	5.22%	-	-	3	3				_		-
Berry Good Com Imp E Dist	Brazil	Hudson Nogueira	BRL	Annual	5.22%	-	-	6	6	4			_		4
Berry Good Com Imp E Dist	Brazil	Maria Silverio	BRL	Annual	5.22%	-	-	99	99				_	378	378
Berry Good Com Imp E Dist	Brazil	Ricardo Gianini Galpão	BRL	Annual	5.22%	-	-	2	2				_	-	-
Euroberry Marketing S.A.	Spain	Camilo Lebón, Fco. Paz Barroso, Pilar Blasco, Sara Hous		Annual	1.30%	3	6	0	18		_		_		_
Hortifrut España Southern Sun,S.L:	Spain	Destro, S.A.	EUR	Annual	1.30%	32	63	263	358	307	263	117	_	_	687
Hortifrut España Southern Sun,S.L:	Spain	Patrimonial Arandalus.S.L.	EUR		-	-	8				•	,		100	,
northrut Espana Southern Sun,S.L:	spain		LUK	Annual	1.30%	4	U U	33	45	39	33	28	24	102	226
		Sub Total Lease				123	304	2,696	3,123	2,656	1,729	1,317	1,129	9,324	16,155
		Total Lease Liabilities				608	1,034	7,883	9,525	4,674	2,534	2,138	1,129	9,324	19,799



$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$																Total Non-
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								Current	]	Fotal Current						Current
Procedure   Process   Pr											Maturity 1 to 2	Maturity 2 to 3	from 3 to	from 4 to 5	${\bf 5}\ {\bf or}\ {\bf more}$	
Debtor Company         Country         Creditor         Currence         Amortization         Flust         Thus							1 month	1 to 3 months	3 to 12 months	31-Dec-19	years	years	4 years	years	years	31-Dec-19
Debtor Company         Country         Creditor         Currency         Amortization         Annual Rate         ThUS\$					Type of	Effortivo										
Hortifrut S.A.         Chile Agricola e Inmobiliaria Lumaco S.A.         US\$ Annual         4.45%         11         -         -         11         14         17         19         23         440         513           Hortifrut S.A.         Chile Alfredo Demian Asfura         UF         Annual         4.24%         -         -         44         44         46         48         4         -         98           Hortifrut S.A.         Chile Inversiones IMG DOS Ltda.         US\$         Annual         4.45%         30         -         -         30         38         45         52         58         1,179         1,372	Dobton Company	Country	Creditor	Cumonov	Amortization		Thuce	Thuce	Thire	Thire	Thire	Thire	Thuce	Thire	Thuce	Thire
Hortifrut S.A.         Chile         Alfredo Demian Asfura         UF         Annual         4.24%         -         -         44         44         46         48         4         -         98           Hortifrut S.A.         Chile         Inversiones IMG DOS Ltda.         US\$         Annual         4.45%         30         -         -         30         38         45         52         58         1,179         1,372			Agrícola a Inmobiliaria Lumaco S A		Annual				111050							
Hortifrut S.A. Chile Inversiones IMG DOS Ltda. US\$ Annual 4.45% 30 30 38 45 52 58 1,179 1,372			8						44					-3	440	
· · · · · · · · · · · · · · · · · · ·							20		44					E8	1 170	
Hortifrut Comercial S.A. Chile María Angélica Osorio Cortés UF Annual 4.24% - 12 - 12 12 13 1 26	Hortifrut Comercial S.A.	Chile	María Angélica Osorio Cortés	UF	Annual	4.24%				0 -	-		-		1,1/9	26
Hortifrut Comercial S.A. Chile Herminia del Rio Perez Guajardo UF Annual 4.24% - 1 1 1								12	1		12	-				
Hortifut Comercial S.A. Chile Sergio Otilio Meza Perez UF Annual 4.24% - 2 - 2			•				_			_						_
Hortifut Chile S.A. Chile Satel Inversiones Intendibilarias S.A. UF Annual 4.03% 48 48 52 55 57 23 - 187								_	48	_			E7	22		
Hortifret Chile S.A. Chile SOF South Organic Fruits S.A. UF Annual 4.24% 48 48 51 54 57 60 186 408											-					
Hortifret Chile S.A. Chile SOFSouth Organic Fruits S.A. UF Annual 4.24% 40 40 43 45 48 50 104 290										-						
Agricola Vida Nueva S.A. Chile Inversiones Canibu S.A. US\$ Annual 4.24% 9 9 9 9 1 1 19			e e										1			
Agricola Vida Nueva S.A. Chile Rosa Villablanca Franco CLP Annual 4.45% 1 1 2 2 2 16 24							1		,	,	,	7	2			
Agricola Mataquito S.A. Chile Alena Sneberger González UF Annual 4.45% 54 54 60 66 71 76 542 815	· ·						-			_	_	=	_	_		
Agricola Mataquito S.A. Chile Sara Letelier Letelier UF Annual 4.45% 38 38 41 43 46 48 104 282							34		28							
Agricola El Avellano S.A. Chile Sociedad Agricola y Ganadera El Otoñal Ltda. US\$ Annual 4.45% 20 20 22 24 26 28 245 345									-	-						
Hortifrut ABA S.A. de C.V. Mexico Gonzalo Mendoza Villalvazo US\$ Annual 6.29% 26 26 21 21 21 21 104 188							-	_								
Hortifrut ABA S.A. de C.V. Mexico Abraham Mendoza Gudiño y Mº Refugio Preciado Barraga US\$ Annual 5.55% 10 10 10 10							10	_								
Hortifrut ABA S.A. de C.V. Mexico Guillermo Cortés Santiago US\$ Annual 6.29% 19 19 16 16 16 16 80 144								_	10			16	16	16	80	
Hortifrut ABA S.A. de C.V. Mexico Victor Morales Aguilar US\$ Annual 6.29% 21 21 18 18 18 18 90 162							-	_								
Hortifrut ABA S.A. de C.V. Mexico Juan José Vargas Mendoza US\$ Annual 6.29% 18 18 15 15							18	-								
Hortifrut ABA S.A. de C.V. Mexico Ramon Villaliv azo Magaña U\$\$ Annual 6.29% 21 <b>21</b> 17 17 17 17 87 <b>155</b>							-		21	21		17	17	17	87	
Hortifrut ABA S.A. de C.V. Mexico Pedro Mendoza Oceguera US\$ Annual 6.29% 11 11 9 9 9 9 52 88	Hortifrut ABA S.A. de C.V.	Mexico		USŚ	Annual		11	_		11	o o	,		,		
Hortifrut ABA S.A. de C.V. Mexico Gerogina del Toro Bayardoy Otros US\$ Annual 5.55% - 164 - 164 123 123 123 123 123 986 1.478							-		_		,	123		,		
Hortifrut ABA S.A. de C.V. Mexico Carlos del Toro Figueroa US\$ Annual 6.29% 93 93 69 69 69 69 69 624 900					Annual				93		-		-	-		
Hortifrut ABA S.A. de C.V. Mexico Consuelo Ocegueda Cardenas US\$ Annual 6.29% 12 12 10 10 10 10 51 91							-					,				
HF Sarbanand, S. de R.L. de C.V. Mexico Promociones Biogenetica, S.A. De C.V./Arturo Silva MendUS\$ Annual 5,92% - 75 - 75 104 104 208	HF Sarbanand, S. de R.L. de C.V.	Mexico		dUS\$	Annual			75	_	75	104	104		_		
HF Sarbanand, S. de R.L. de C.V. Mexico Antonio Mendova Ramírez US\$ Annual 5.55% 15 15 22 22	HF Sarbanand, S. de R.L. de C.V.	Mexico			Annual		-		15							22
HF Sarbanand, S. de R.L. de C.V. Mexico Lenin García Torres US\$ Annual 6.29% 113 113 83 83 83 83 584 916	HF Sarbanand, S. de R.L. de C.V.	Mexico	Lenin García Torres	USŚ	Annual		-			-	83	83	83	83	584	916
Agrícola Los Reyes S. de R.L. de C.V. Mexico J. Jesus Barragán Plascencia MXN Annual 5,92% 9 9 12 12 12 36							-		-	•				-	-	
Agricola Los Reyes S. de R.L. de C.V. Mexico Loit, S.C. MXN Annual 5.55% 45 45 67 67		Mexico	-	MXN	Annual		-		45	45						
Agrícola Los Reyes S. de R.L. de C.V. Mexico Patricia Judith Ceballos Larios y Marissa Ceballos Larios MXN Annual 5,92% - 10 10		Mexico		MXN			-				-					
Agricola Los Reyes S. de R.L. de C.V. Mexico Heinrich Wolfgang Wulfert MXN Annual 5.55% 38 38 57 57 114		Mexico	Heinrich Wolfgang Wulfert	MXN	Annual		-		38	38	57	57				114
Agrícola Los Rey es S. de R.L. de C.V. Mexico Jorge Abel Ceballos Espinoza MXN Annual 5.55% 22 22	Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Jorge Abel Ceballos Espinoza	MXN	Annual		-	-	-		-	-		-	-	
Agricola Los Reyes S. de R.L. de C.V. Mexico Teresa de Jesús Jimenez Rodriguez MXN Annual 5.55% 15 15 11 11	0 1			MXN			-	_		15	11	-	-		-	11
Agrícola Los Reyes S. de R.L. de C.V. Mexico José Gutiérrez Torres y Otra MXN Annual 5.55% 21 21 35 35	0 1			MXN			-	-	-	•		-	-	-	-	
Agrícola Los Rey es S. de R.L. de C.V. Mexico Francisco Gutierrez Torrez MXN Annual 5.55% - 36 - 36 21 21	Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Francisco Gutierrez Torrez	MXN	Annual		-	36	-	36		-	-	-	-	
Agricola Los Reyes S. de R.L. de C.V. Mexico Silvia Gutierrez Torres MXN Annual 5.55% 36 36 57 57	Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Silvia Gutierrez Torres	MXN	Annual		-		36		57	-	-	-	-	57

Continues on the following page





															Total Non-
							Current		Total Curren	t		Non-Curr	ent		Current
						Maturity up t	0		=	Maturity 1 to 2	Maturity 2 to 3	from 3 to	from 4 to 5	5 or more	•'
						1 month	1 to 3 month	s 3 to 12 months	31-Dec-19	years	years	4 years	years	years	31-Dec-19
				Type of	Effective	·-			=						
Debtor Company	Country	Creditor	Currency	Amortization	Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Aurora Torres Galván v Francisco Gutiérrez Torres	MXN	Annual	5.55%	111000	-	- 18	18	30	-	<u>- 1100</u>	-	-	30
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Román	US\$	Annual	6.29%		-		-	51	51	51	51	512	716
HF Sarbanand, S. de R.L. de C.V.	Mexico	Zaida Román Castro	US\$	Annual	6.29%		-		-	36	36	36	36	362	506
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Joaquin Peña Farber	US\$	Annual	6.29%		-		-	18	18	18	18	184	256
Hortifrut ABA S.A. de C.V.	Mexico	Silvino Hernandez Madrid	MXN	Annual	6.29%		-		-	12	12	12	12	87	135
Hortifrut ABA S.A. de C.V.	Mexico	José de Jesús Sandov al Sandov al	US\$	Annual	6.29%		-		-	134	134	134	134	936	1,472
HF Sarbanand, S. de R.L. de C.V.	Mexico	German Daniel Argueso Mendoza	US\$	Annual	6.29%		-		-	53	53	53	53	584	796
HF Sarbanand, S. de R.L. de C.V.	Mexico	Joaquin Montoñao Yamuni	US\$	Annual	6.29%		-		-	103	103	103	103	1,136	1,548
HF Sarbanand, S. de R.L. de C.V.	Mexico	Daniel Montaño Peña	US\$	Annual	6.29%		-		-	30	30	30	30	329	449
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%		-		-	36	36	36	36	395	539
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%		-		-	31	31	31	31	338	462
Hortifrut TAL SAC	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	,	8 1		87	106	50	-	-	-	156
Hortifrut TAL SAC	Peru	Hewlett-Packard Perú S.R.L.	US\$	Annual	2.52%			1 2	3	4	2	-	-	-	6
Hortifrut TAL SAC Hortifrut TAL SAC	Peru	Rentaequipos leasing Perú S.A. IBM Capital Perú S.A.C.	US\$ US\$	Annual	2.50%			2 7	10	12	9	-	-	-	21
Hortifrut TALSAC	Peru Peru	Ouadtech Perú E.I.R.L.	US\$	Annual Annual	3.93% 2.50%		-	1 1 8 20	3	-	-	- 05	-	-	
Hortifrut-Perú SAC.	Peru	Tal S.A.	US\$	Annual	3.93%		7	8 29 8 35	41 47	57 8	51	35	-	65	143 78
Hortifrut-Perú SAC.	Peru	Quadtech PERU E.I.R.L.	US\$	Annual	2.50%		7	- 55	102	98	108	82	5	-	288
Hortifrut-Perú SAC.	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%		-	' ' '	95	98	50	- 02	_	_	148
Hortifrut-Perú SAC.	Peru	Mendieta Genovez Olivia	US\$	Annual	2.52%			. ,	109	112	-		_	_	112
Hortifrut-Perú SAC.	Peru	CSI Renting Perú S.A.C.	US\$	Annual	3.52%	1	-		133	135	77		-		212
Hortifrut-Perú SAC.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	1			192	198	145	-	-	-	343
Hortifrut-Perú SAC.	Peru	Talsa Apicultuta S.A.C.	US\$	Annual	4.02%		1	2 13	16	16	-		-		16
Berries de CHAO S.A.C.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	4.02%		-	1 4	5	5	6	4	-	-	15
HFE Berries Perú S.A.C.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.74%		-	- 182	182	330	54	-	-	-	384
Berry Good Com Imp E Dist	Brazil	Anadir Helena	BRL	Annual	5.22%		-	- 1	1	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Antônio e Romualdo	BRL	Annual	5.22%		-	- 15	15	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Antônio Marcos	BRL	Annual	5.22%		-	- 2	2	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Edson Lopes	BRL	Annual	5.22%		-	- 4	4	2	-	-	-	-	2
Berry Good Com Imp E Dist	Brazil	Elisabete Rodrigues Rezende Araujo	BRL	Annual	5.22%		-	- 3	3	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Hudson Nogueira	BRL	Annual	5.22%		-	- 6	6	9	-	-	-	-	9
Berry Good Com Imp E Dist	Brazil	Maria Silverio	BRL	Annual	5.22%		-		-	-	165	-	-	-	165
Berry Good Com Imp E Dist	Brazil	Ricardo Gianini Galpão	BRL	Annual	5.22%		-	- 8	8	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Taffrio Armazenagem	BRL	Annual	5.22%		-	- 43	43	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Taffrio Escritório	BRL	Annual	5.22%		-	- 3	3	-	-	-	-	-	-
Euroberry Marketing S.A. Hortifrut España Southern Sun,S.L:	Spain	Camilo Lebón, Fco. Paz Barroso, Pilar Blasco, Sara Hou Destro. S.A.	anşEUR EUR	Annual Annual	1.30%				38	- 004	-		-	-	728
Hortifrut España Southern Sun, S.L: Hortifrut España Southern Sun, S.L:	Spain Spain	Patrimonial Arandalus,S.L.	EUR	Annual	1.30%	2		8 242 9 36	329 49	281 42	241 36	206 31	26	115	728 250
northrut Espana southern Sull,S.L.	opani	Sub Total Lease	LUK	Auliudi	1.30%	24			2,732	3,214	2,458	1,624	1,269	10,517	19,082
									77.0		/10		1,269	/0 /	
		Total Lease Liabilities				728	3 2,303	7,583	10,614	5,983	3,822	2,429	1,682	10,517	24,433



# NOTE 24 – CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS PAYABLE.

The detail of these items as of June 30, 2020 and December 31, 2019 is as follows:

	30-Jun-20	31-Dec-19
Current	ThUS\$	ThUS\$
Suppliers	24,255	58,709
Pay able notes	469	2,568
Retentions and payable tax	10,112	13,148
Pay able dividend	<u>-</u>	4,373
Total	34,836	78,798

Non Current	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Suppliers	205	-
Contingent consideration	6,506	6,506
Total	6,711	6,506

Accounts payable per currency as of June 30, 2020 and December 31, 2019 are as follows:

Current	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
United States Dollar	11,687	34,019
Chilean Peso	5,284	19,616
Euro	5,812	3,172
Mexican Peso	3,342	3,536
Argentine Peso	18	8
Nuevo Sol	5,533	13,477
Pound	48	1,005
Yuan	2,936	3,630
Brazilian Real	176_	335
Total	34,836	78,798

	30-Jun-20	31-Dec-19
Non Current	ThUS\$	ThUS\$
United States Dollar	6,711	6,506
Total	6,711	6,506



### Suppliers with payments non past due, as of June 30, 2020

Types of Supplier Goods/Services/Others		Amounts in		Total	Average payment period (days)			
	up to 30 days	31-60	61-90	91 - 120	121 - 365	366 and more	ThUS\$	
Goods	6,379	4,120	5,440	1,773	517	-	18,229	73
Services	10,247	3,766	1,612	6	976	-	16,607	62
Others	-	-	-	-	-	6,711	6,711	365
Total as of 30-06-2020	16,626	7,886	7,052	1,779	1,493	6,711	41,547	

### Suppliers with payments non past due, as of December 31, 2019

Types of Supplier Goods/Services/Others							Total	Average payment
		Amounts in		period (days)				
	up to 30 days	31-60	61-90	91 - 120	121 - 365	366 and more	ThUS\$	
Goods	15,468	21,667	9,663	1,835	1,079	-	49,712	65
Services	8,891	12,654	237	13	1,957	-	23,752	74
Others	949	-	6		4,379	6,506	11,840	338
Total as of 31-12-2019	25,308	34,321	9,906	1,848	7,415	6,506	85,304	

The main suppliers are the following:

- Impresos y Cartonajes S.A.	- J.M.C. Maquinarias S.A.C.
- Fábrica de Plásticos JCK SpA	- Transportes Línea S.A.
- Del Monte Fresh Produce	<ul> <li>Arándanos La Estancia, S.P.R.</li> </ul>
- Cartocor Chile S.A.	- Germinaza S.A. de C.V.
<ul> <li>Transporte Santelices e Hijo Ltda.</li> </ul>	<ul> <li>Gran Peñón Energía Natural, S.A.</li> </ul>
<ul> <li>Sof South Organics Fruits S.A.</li> </ul>	<ul> <li>Sistemas De Riego Del Pacifico</li> </ul>
- Quima Chile S.A.	<ul> <li>Frio Express S.A. de C.V.</li> </ul>
<ul> <li>Ultrapac Sudamérica</li> </ul>	- Expoberries, S.A. de C.V.
- JL Ings S.A.C.	<ul> <li>Panalpina Transportes Mundiale</li> </ul>
- Yara Perú S.R.L.	<ul> <li>Edenred México S.A. de C.V.</li> </ul>
<ul> <li>Cartones Villa Marina S.A.</li> </ul>	<ul> <li>Comercializadora Simbs S de R.L.</li> </ul>
- E & M S.R.L.	<ul> <li>Comercial Projar S.A.</li> </ul>
- Aris Industrial S.A.	

The average payment term of the main suppliers is 61 days. Prices are mostly agreed in dollars and there are no interests associated to the credit.

### **Producing Suppliers**

The Company currently maintains approximately 400 producers in the countries where it has its operations. Due to the level of atomization of said producers, none of them surpasses 2% of the traded volumes.



# NOTE ${f 25}$ – EMPLOYEE BENEFITS AND OTHER PROVISIONS

The concepts that make up this item are the following:

	30-Jun-20	31-Dec-19
Current Provisions	ThUS\$	ThUS\$
Other provisions		
Cost provisions	102	1,409
Other provisions	102	1,409
<b>Employee benefits</b>		
Vacations	3,018	2,788
Substitute retirement benefits	518	829
Other benefits for personnel (bonus9	491	59
Employee benefits	4,027	3,676
Total	4,129	5,085
10.00	<u> </u>	
	30-Jun-20	31-Dec-19
Non-Current Provisions	ThUS\$	ThUS\$
Interest impairment in Hortifrut Berries Maroc S.R.L.	1,082	1,175
Other provisions	319	47
Total	1,401	1,222

The movement of provisions during the period ending June 30, 2020 and the period ending December 31, 2019, is as follows:

Movement	30-Jun-20 <u>ThUS</u> \$	31-Dec-19 ThUS\$
Opening balance	5,085	3,755
Increase in provisions	3,162	4,437
Used provisions	(4,118)	(3,107)
Total	4,129	5,085



#### **NOTE 26 – ISSUED CAPITAL**

The objectives of Hortifrut and subsidiaries when administering capital are to safeguard the capacity to continue as a going concern, in order to generate returns for its shareholders, benefits to other interest groups and to maintain an optimum structure to reduce the cost of capital.

Consistent with the industry, Hortifrut and subsidiaries monitor their capital with the leverage ratio base. This ratio is calculated by dividing the net financial debt among the total capital. The net financial debt corresponds to the total debt with banks (including current and non-current debt) minus cash and cash equivalents. The total capital corresponds to equity just as is shown in the consolidated statement of position plus net debt.

In this aspect Hortifrut and subsidiaries have combined different sources of financing such as: operation flows and bank credits, among others.

a) Subscribed, paid, to be subscribed capital and number of shares

Subscribed and paid capital as of June 30, 2020, reaches ThUS\$472,212 (ThUS\$472,212 as of December 31, 2019 and ThUS\$342,970 as of June 30, 2019) equal to 577,323,671 shares of a single series and without nominal value as of June 30, 2020 (577,323,671 shares as of December 31, 2019 and 525,546,131 shares as of June 30, 2019).

#### b) Movements of 2020

During the period ending June 30, 2020, there have not been any movements in capital.

#### c) Movements of 2019

At the Extraordinary Shareholders Meeting on April 30, 2019, it was agreed to increase the company's capital by ThUS\$160,000, through the issuance of 64,100,000 payment shares, to be issued, subscribed and paid within a 3 year term, counted from the date of the stated Meeting.

The stated 64,100,000 shares were inscribed in the Securities Registry of the Commission for the Financial Markets under number N°1.084, dated June 27, 2019.

The Board, at Session held on June 21, 2019, agreed to offer and place, charged to the referred amount, a first installment of 61,000,000 shares, which will be preferentially offered to the company's shareholders, or assignees of the options, during the 30 day period between July 09, 2019 and August 07, 2019.

The preferential option process finalized successfully, subscribing 51,777,540 shares for a nominal value of ThUS\$129,242 and a sale value of ThUS\$133,557, out of a total of 61,000,000 authorized shares, equal to 84.88%, at a fixed value of \$1,820 per share. Out of the aforementioned amount, it must be mentioned that the Controlling Group subscribed the pro-rate corresponding to 51.85% of the total for \$57,588,135,180.



Capital Movement	30-Jun-20 ThUS\$	31-Dec-19 <u>ThUS\$</u>
Capital	472,212	347,191
Issuance of shares	_	129,242
Capital issuance expenses	_	(4,221)
Capital	472,212	472,212
Capital issuance premium		
Capital issuance premium	4,315	4,315
Capital issuance expenses	(564)	(564)
Share issuance premium (Issuance expense)	3,751	3,751

### NOTE 27 – ACCUMULATED RETAINED EARNINGS (LOSS)

The detail of the accumulated result as of June 30, 2020 and December 31, 2019, is as follows:

	30-Jun-20	31-Dec-19
Movement	ThUS\$	ThUS\$
Opening balance	134,701	135,518
Profit (loss), attributable to the parent		
company	2,502	3,556
Minimum dividend provision	-	(4,373)
Reversal minimum dividend provision		
previous year	-	10,724
Definite dividend	-	(10,724)
Total	137,203	134,701

#### a) Dividend policy

As per what is stated in the Corporation Law, the Company is obligated to the distribution of an obligatory minimum dividend equal to 30% of profits, nevertheless and as per the corporate statutes, the minimum dividend established for the Company is at least 50%, unless otherwise agreed at the corresponding meeting, by unanimity of the issued shares.

In virtue of what was informed to the Commission for the Financial Market (CMF), related with regulation (circular) N° 1945, in order to determine the Company's net distributable profit, to be considered to calculate the dividend, the following will be excluded from gains attributable to the controller's parent Company:

- 1. Non-realized results linked with the fair value record of the biological assets regulated by "IAS 41" accounting standard, reintegrating them to the net profit at the moment of its realization. For these effects, the portion of said increases in fair value corresponding to the assets sold or allocated by another means will be understood to be realized.
- 2. Non-realized results generated in the acquisition of other entities and, in general, those non-realized results that are produced due to the application of paragraphs 34, 42, 39 and 58 of the "International Financial Reporting Standards N° 3", amended accounting standard, that refers to business combination operations. These results are also reintegrated to the net profit at the moment of their realization. For these effects, results are understood to be realized when the acquired entities generate profit after their acquisition, or when said entities are disposed of.
- 3. The effects of deferred taxes associated to the concepts indicated in 1) and 2) will follow the same fate as the item that originated them.



### a) Dividend Provision

In the period ending June 30, 2020, the Company did not record a minimum dividend provision (ThUS\$4,373 as of December 31, 2019).

Below is the calculation of the result to be distributed for the period ending June 30, 2020 and the period ending December 31, 2019:

Concept		30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Gains attributable to owners of the parent company <b>Minus:</b>		2,502	3,556
Non realized result	i.	-	-
Increase biological assets to fair value	ii.	270	904
Increase biological assets to fair value foreign companies	ii.	(1,144)	5,328
Deferred taxes		99	(1,043)
Result to be distributed		1,727	8,745
Minimum dividend %		50.00%	50.00%
Accrued minimum dividend Minus:		864	4,373
Calculation of minimum dividend		864	4,373
Minimum dividend provision		-	4,373

i. Non-realized results linked to the recording at fair value of biological assets regulated by "IAS 41" accounting standard.

# **Dividends paid by Hortifrut S.A.**

Below is a detail of the dividends paid in the previous years:

Month and year of payment	Туре	Last 3 years ThUS\$
May-18	Definite	6,181
Oct-18	Definite	7,358
	Total year 2018	13,539
May-19	Definite	10,724
	Total year 2019	10,724
May-20	Definite	4,373
	Total year 2020	4,373



# **NOTE 28 – OTHER RESERVES**

The other reserves that are presented in the consolidated statement of changes in equity, are of the following nature:

**Cash Flow hedging reserve** – Corresponds to the difference between spot values and the fair value of the cash Flow hedging contracts (CCS) which are qualified as efficient, net of deferred tax.

**Reserves due to exchange rate fluctuations**. – This balance reflects the accumulated results, by exchange rate fluctuations, when converting the financial statements of overseas subsidiaries, from their functional currency to Hortifrut's reporting currency (United States Dollars).

The detail of the account Other Reserves and its movement is as follows:

Movement	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance	(15,941)	(11,806)
Cash flow hedging reserves	(5,879)	(1,807)
Reserves for exchange rate fluctuations	(4,065)	(2,328)
Total	(25,885)	(15,941)
Other Reserves	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Cash flow hedging reserves (*)	(9,360)	(3,481)
Reserves for exchange rate fluctuations	(16,525)	(12,460)
Total	(25,885)	(15,941)

(\*) The movement of cash Flow hedging reserves in the period ending June 30, 2020 and the period ending December 31, 2019, is as follows:

	30-Jun-20	31-Dec-19
Movement of cash flow hedging reserves	ThUS\$	ThUS\$
Opening balance	(3,481)	(1,674)
Other comprehensive income	(5,879)	(1,807)
Total	(9,360)	(3,481)

Cash Flow hedging reserve is net of deferred tax.

Income tax included in cash flow hedging reserves is detailed below:

Cash flow hedging reserves	30-Jun-20 <u>ThUS</u> \$	31-Dec-19 ThUS\$
Cash flow hedging reserves	(12,822)	(4,768)
Gains tax	3,462	1,287
Total	(9,360)	(3,481)



The movement of reserves due to Exchange rate fluctuations, in the period ending June 30, 2020 and the period ending December 31, 2019, is as follows:

	30-Jun-20	31-Dec-19
Movement exchange rate fluctuation		
reserves	ThUS\$	ThUS\$
Opening balance	(12,460)	(10,132)
Other comprehensive income	(4,065)	(2,328)
Total	(16,525)	(12,460)

### NOTE 29 - NON-CONTROLLING INTERESTS

Corresponds to the recognizing of equity value and the result of the subsidiaries that correspond to minority investors.

The detail of interests of non-parent companies as of June 30, 2020 and as of December 31, 2019 and the interest of non-parent companies in the results of the periods ending June 30, 2020 and 2019, are the following:

<u>-</u>	Non controll perce	-	Non controlli equi	0		ling interest oss) result
Subsidiaries	30-Jun-20 %	31-Dec-19 %	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$	30-Jun-20 ThUS\$	30-Jun-20 ThUS\$
Agrícola El Avellano S.A.	60.0%	60.0%	3,807	2,824	(344)	(83)
Agrícola El Pampino S.A.	80.0%	80.0%	992	1,022	(29)	(3)
Agr. y Ganandera Santa Rebeca Ltda.	75.0%	75.0%	106	117	-	2
Agrícola Vida Nueva S.A.	50.0%	50.0%	3,488	3,497	5	(186)
Viveros Hortifrut Chile S.A.	-	-	-	-	-	26
Hortifrut Colombia SAS	25.0%	25.0%	64	22	(36)	-
Hortifrut Argentina S.A.	4.1%	4.1%	4	6	(2)	-
Agrofrutas, SRL. de C.V.	1.0%	1.0%	(78)	(98)	17	(2)
Hortifrut España Southern Sun S.L.	50.0%	50.0%	29,026	29,680	(615)	(1,058)
Agrícola Santa Rosa del Parque S.A.	70.0%	70.0%	2,324	2,393	(37)	(329)
Agrícola Mataquito S.A.	50.0%	50.0%	1,562	1,689	(81)	(198)
Euroberry Marketing S.A.	50.0%	50.0%	4,803	4,268	523	505
Agrícola los Hualles SpA	60.0%	0.0%	111	-	55	-
Honghe Jiayu Agriculture Limited	49.0%	49.0%	24,131	17,973	6,548	1,383
Total			70,340	63,393	6,004	<b>5</b> 7

Dated July 11, 2019, the sale of the interest that Hortifrut Chile S.A. had in Viveros Hortifrut Chile S.A. took place.



The movements of non-parent company interests are the following:

	30-Jun-20	31-Dec-19
	ThUS\$	ThUS\$
Movement		
Opening balance	63,393	52,743
Profit	6,004	7,147
Reserves for exchange rate		
fluctuations	(375)	(678)
Cash flow hedging reserves	(89)	(39)
Capital increase (dividends) at		
subsidiaries	(12)	(202)
Sale interest in Nursery	-	(313)
Contributions in subsidiaries (*)	1,419	4,735
Total	70,340	63,393

# (\*) Contributions at Subsidiaries:

	30-Jun-20	31-Dec-19
Contributions at subsidiaries	ThUS\$	ThUS\$
Agrícola el Avellano S.A.	1,329	300
Honghe Jiayu Agriculture Limited	-	4,410
Hortifrut Colombia SAS	90	25
Total	1,419	4,735



### NOTE 30 - PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT

#### 30.1. Profits per share

The calculation of profits per share has been performed by dividing the amount of profits attributable to the shareholders by the weighted average of the number of shares of the single series. Hortifrut has not issued a convertible debt or other equity values. As a result, there are no potentially diluting effects in the Company's income per share.

The detail of profits per share is as follows:

Basic profit (loss) per share	Measuring unit	30-Jun-20	30-Jun-19
Profit (loss) of continued operations after tax	ThUS\$	2,502	(16,201)
Basic weighted average number of shares	Unit	577,323,671	525,546,131
Basic profit per share from continued			
operations	(US\$ per share)	0.004334	(0.030827)

The calculation of the weighted average of the number of shares in circulation, is detailed below:

				shares in ci	
Weighted average of ordinary shares in circulation	N° of days in circulation	N° of shares	% Weighting	30-Jun-20	30-Jun-19
			0 0		
Opening balance	182	577,323,671	100%	577,323,671	525,546,131

### 30.2. Distributable net profit

The dividend policy consists on distributing as dividend 50% of the period's net profit, and through the distributing of a final dividend, which must be agreed by the Ordinary Shareholders Meeting, payable on the date that said meeting designates.

In virtue of what is stated in CMF's regulation (circular) N° 1.945, dated September 29, 2009, the Board agreed to establish as a general policy that the net profit, for the payment of the minimum 30% obligatory dividend, established in article 79 of Law 18.046, will be determined over the base of the refined profit of the relevant variations of the fair value of the assets and liabilities that are not realized, which must be re-entered into the calculation of the net profit of the period when said variations are performed.

Additional dividends will be determined based on the mentioned criteria, as per the agreement that the Shareholder's Meeting adopts.

The calculation of the Result to be Distributed for the period ending June 30, 2020 and 2019, is presented in Note 27 b).



# NOTE 31 - OPERATING REVENUE AND OTHER REVENUE, PER FUNCTION

The detail of the item for the periods ending June 30, 2020 and 2019 is as follows:

			Quar	rter
			1-Apr-20	1-Apr-19
	30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19
Concept	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue from operating activities	259,303	275,121	82,681	64,457
Other revenue, per function	6,257	2,470	4,483	1,366
Total	265,560	277,591	87,164	65,823

The detail of the Company's revenue considers revenue from operating activities plus Other revenue, per function.

			Quar	ter
			1-Apr-20	1-Apr-19
	30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19
Other income, per function	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Adjustment to Biological Fair Value	2,142	348	1,627	348
Profit from the sale of machinery, plants,				
materials and supplies	888	433	74	209
Other income	152	1,512	152	1,512
Official operating subsidies	2,598	118	2,614	6
Third party recoveries	477	59	16	(709)
Total	6,257	2,470	4,483	1,366

Below we detail revenue per segment for the periods and quarters ending June 30, 2020 and 2019:

			Qua	rter
	30-Jun-20	30-Jun-19	1-Apr-20 30-Jun-20	1-Apr-19 30-Jun-19
Product	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Fresh fruit				
Blueberries	221,699	235,278	65,007	47,070
Raspberries	15,773	7,596	6,795	4,139
Blackberries	4,353	8,149	1,420	1,714
Strawberries	1,171	2,223	360	541
Cherries	4,096	5,329	-	(11)
Total Fresh Fruit	247,092	258,575	73,582	53,453
Value added products	18,468	19,016	13,582	12,370
Total	265,560	277,591	87,164	65,823

The Company's revenue is mainly constituted by the sale of products derived from the harvesting of "bearer plants".



### NOTE 32 – DETAIL OF RELEVANT RESULTS

The items in the income statement per function for the periods and quarters ending June 30, 2020 and 2019, are detailed as indicated below:

### 32.1. Cost of sales

Below are the main concepts that make up the Company's sales costs for the periods and quarters ending June 30, 2020 and 2019:

			Quai	rter
Cost of sales	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$	1-Apr-20 30-Jun-20 ThUS\$	1-Apr-19 30-Jun-19 ThUS\$
Cost of sales	83,312	124,596	5,057	21,841
Materials	22,632	14,016	9,393	4,045
Remunerations	39,743	35,980	18,286	14,460
Depreciation	18,054	22,722	6,648	9,964
Amortization	1,380	1,410	628	746
Other general expenses	14,266	15,052	7,540	4,942
Freight	14,316	16,080	4,315	1,113
Lease of property, machinery, etc.	1,576	2,644	727	1,242
Third party services	17,974	13,330	9,166	(3,149)
Total Cost of Sales	213,253	245,830	61,760	55,204

Cost of sales, is presented net of the cost and expense activation to inventories.

### 32.2. Administrative expenses

Below is the detail of administrative expenses for the periods and quarters ending June 30, 2020 and 2019:

				Quarter		
	30-Jun-20	30-Jun-19	1-Apr-20 30-Jun-20	1-Apr-19 30-Jun-19		
Administration expenses	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Remunerations	10,687	10,683	5,710	6,374		
Depreciation	1,136	902	552	540		
Amortization	224	186	112	96		
Other general expenses	7,115	5,910	3,397	3,646		
Lease of property, machinery, etc.	609	637	368	321		
Third party services	3,514	5,719	903	3,378		
<b>Total Administration Expenses</b>	24,622	24,037	12,379	14,355		



# 32.3 Other expenses, per function

Below is the detail of Other expenses, per function, for the periods and quarters ending June 30, 2020 and 2019:

			Quai	rter
			1-Apr-20	1-Apr-19
	30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19
Other expenses, per function	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Impairment value of assets	877		877	
Adjustment to Fair Value Biologicals	1,401	6,327	-	(1,030)
Sub-total impairment	2,278	6,327	877	(1,030)
Research expenses				
Cost of Sales	66	21	65	(326)
Materials	36	5	11	(9)
Remunerations	176	232	91	128
Depreciation	29	30	16	16
Other general expenses	40	139	(46)	77
Freight	73	2	72	2
Lease of property, machinery, etc	21	31	14	11
Third party services	119	312	26	182
Received contributions	168	(150)	168	(75)
Sub-total investigation expenses	728	622	417	6
Other expenses				
Loss from the sale of property, plants and				
equipment and materials	328	531	215	466
Impairment accounts receivable	101	372	(429)	249
Other expenses	276	1,511	171	1,110
Sub-total Other expenss	705	2,414	(43)	1,825
Total other expenses, per function	3,711	9,363	1,251	801

# NOTE 33 – FINANCIAL EXPENSES

Below is a detail of financial expenses for the periods and quarters ending June 30, 2020 and 2019:

			Quar	rter
Financial Expenses	ThUS\$	ThUS\$	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$
Bank loans	6,981	10,732	3,712	4,716
Bonds	2,128	1,050	1,068	1,050
Other financial expenses	864	1,100	395	864
Interests with related parties	83	325	39	322
Leasing interests under IFRS 16	1,033	283	611	149
Leasing interests	146	207	72	63
<b>Total Financial Expenses</b>	11,235	13,697	5,897	7,164



# NOTE 34 – OTHER REVENUE AND EXPENSE

Below is a detail of Other Revenue and Expense for the periods and quarters ending June 30, 2020 and 2019:

			Qua	rter
			1-Apr-20	1-Apr-19
Oth	30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19
Other revenue (expense)	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Donations	(409)	(346)	(362)	(272)
Other revenue (expense)	75		57	16
Total Other Revenue (expense)	(334)	(346)	(305)	(256)

# NOTE 35 – EXCHANGE RATE DIFFERENCE

Below is a detail of the Exchange rate difference for the periods and quarters ending June 30, 2020 and 2019:

				Quarter		
				1-Apr-20	1-Apr-19	
		30-Jun-20	30-Jun-19	30-Jun-20	30-Jun-19	
	Currency	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Assets						
Cash and cash equivalents	CLP	134	(79)	(78)	122	
Cash and cash equivalents	USD	274	58	38	(114)	
Cash and cash equivalents	EUR	-	(17)	52	9	
Cash and cash equivalents	MXN	(83)	(37)	(172)	(26)	
Cash and cash equivalents	PEN	(354)	69	(261)	(49)	
Trade debtors and other accounts receivable	CLP	(137)	33	296	(9)	
Trade debtors and other accounts receivable	USD	382	(92)	(11)	(8)	
Trade debtors and other accounts receivable Trade debtors and other accounts receivable	EUR MXN	(983)	7	7	(1)	
Trade debtors and other accounts receivable	PEN	(85)	75 38	140 (38)	41 9	
Accounts receivable from related entities	EUR	(05)	30	(3,099)	1,237	
Accounts receivable from related entities	GBP	_	334	(3,099)	334	
Current tax assets	CLP	(541)	275	23	(98)	
Current tax assets	MXN	(1,016)	(2,144)	162	(2,058)	
Current tax assets	EUR	-	-	1	1	
Current tax assets	PEN	858	(393)	524	(178)	
Current tax assets	USD	36	2,140	36	2,140	
Sub-total		(1,515)	267	(2,380)	1,352	
Liabilities						
Other financial liabilities	CLP	211	(18)	718	(2)	
Other financial liabilities	EUR	-	-	(12)	-	
Other financial liabilities	MXN	18	-	(124)	-	
Other financial liabilities	USD	-	50	(5)	52	
Other financial liabilities	PEN	170	()	98	(51)	
Trade accounts and other accounts payable	CLP USD	(68)	(509)	(332)	(122)	
Trade accounts and other accounts payable Trade accounts and other accounts payable	EUR	4	154	(1,581)	26	
1 2		-	55	(17)	(15)	
Trade accounts and other accounts payable	MXN	1,963	(185)	1,682	(137)	
Trade accounts and other accounts payable	PEN	144	(182)	(23)	(33)	
Accounts payable to related entities	CLP	(267)	314	66	4	
Accounts payable to related entities	USD	896	514	2,444	(416)	
Accounts payable to related entities	EUR	-	(1,751)	-	(1,751)	
Accounts payable to related entities	MXN	41	(2)	45	(2)	
Accounts payable to related entities	GBP	-	-	-	99	
Accounts payable to related entities	PEN	(103)	(85)	(101)	(76)	
Other liabilities	CLP	(612)	-	(619)	-	
Other liabilities	MXN	335	8	335	97	
Other liabilities	USD	13	-	13	(104)	
Other liabilities	PEN	88	(165)	182	(165)	
Sub-total		2,833	(1,802)	2,769	(2,596)	
Total exchange rate difference		1,318	(1,535)	389	(1,244)	



# NOTE 36 – FOREIGN CURRENCY

# **36.1 Foreign Currency Current Assets**

Current Assets		30-Jun-20 ThUS\$	31-Dec-1 ThUS\$
	Cash and Cash Equivalents		·
	Dollar	27,169	26,990
	Euros	5,496	6,16
	Chilean Pesos	4,451	1,05
	Mexican Pesos	906	53
	Peruvian Nuevo Sol	6,535	4,81
	Yuan	9,636	92
	Other currencies	1,600	1,51
	Other current financial assets	,	,0
	Dollar	379	
	Other current non-financial assets	37 )	
	Dollar	5,412	4,37
	Euros	464	14
	Chilean Pesos	1,182	1,05
	Mexican Pesos	1,260	2,13
	Peruvian Nuevo Sol	2,100	93
	Yuan	106	93 5
	Other currencies	13	1
	Current trade debtors and other accounts receivable	13	1
•	Dollar	18,098	07.05
	Euros	12,480	27,25
	Chilean Pesos		20,22
	Mexican Pesos	1,616	15,53
	Peruvian Nuevo Sol	5,744	4,57
		15,579	24,34
	Yuan Other currencies	3,408	3,41
,		861	1,71
•	Current accounts receivable from related entities		-6
	Dollar	13,844	56,33
	Euros	8,663	5,09
	Chilean Pesos	9	7.5
_	Yuan	46	4
]	Inventories		
	Dollar	39,474	67,83
	Euros	656	1,25
	Chilean Pesos	423	42
	Yuan	761	66
	Other currencies	288	41
•	Current biological assets		
	Dollar	32,679	16,75
	Euros	4,574	89
	Chilean Pesos	145	42
	Other currencies	193	14
	Current tax assets		
	Dollar	5,616	3,31
	Euros	-	58
	Chilean Pesos	841	57
	Peruvian Nuevo Sol	-	4,81
	Other currencies	11	
Γotal Current Asset	rs.	232,718	308,10



# **36.2** Foreign Currency Non-Current Assets

New Comment Accepts	30-Jun-20	31-Dec-19
Non-Current Assets	ThUS\$	ThUS\$
Other non-current financial assets		
Dollar	9,625	75
Other non-current non-financial assets		
Dollar	1,191	1,15
Euros	193	2
Non-current fees receivable		
Dollar	2,691	2,68
Chilean Pesos	67	8
Other currencies	145	19
Non-current accounts receivable from related entities		
Euros	4,429	4,41
Investments recorded using the equity method		
Dollar	10,117	10,75
Euros	410	38
Other currencies	664	80
Intangible assets other than goodwill		
Dollar	7,327	8,85
Goodwill		
Dollar	179,770	179,77
Property, plant and equipment		
Dollar	748,120	712,59
Euros	10,167	11,39
Chilean Pesos	2,605	3,21
Yuan	56,341	49,61
Other currencies	3,047	3,68
Right of Use Assets		
Dollar	19,851	21,02
Euros	1,476	1,47
Chilean Pesos	29	4
Yuan	3,257	
Other currencies	505	32
Deferred tax assets		
Dollar	33,777	27,99
Total Non-Current Assets	1,095,804	1,041,23
m . 1	0	
Total Assets	1,328,522	1,349,34
Dollar	1,155,140	1,168,45
Euros	49,008	52,04
Chilean Pesos	11,368	23,15
Mexican Pesos	7,910	7,25
Peruvian Nuevo Sol	24,214	34,91
Yuan	73,555	54,71
Other currencies	7,327	8,81
Total Assets per Currency	1,328,522	1,349,34



# **36.3** Foreign Currency Current Liabilities

Current Liabilities	30-Jun-20 ThUS\$	31-Dec-19 ThUS\$
Other current financial liabilities	·	
Dollar	164,622	166,024
Euros	8,688	9,938
Chilean Pesos	241	383
Current Lease Liabilities	•	0-0
Dollar	8,550	9,575
Euros	421	9,5/5 416
Chilean Pesos	248	288
Mexican Pesos	·	
Mexican resos Other currencies	192	250
Current trade accounts and other accounts payable	114	85
Dollar	11,687	0.4.010
Euros	5,812	34,019 3,172
Chilean Pesos		
Mexican Pesos	5,284	19,616
Mexican Pesos Peruvian Nuevo Sol	3,342	3,536
	5,533	13,477
Yuan	2,936	3,630
Other currencies	242	1,348
Current accounts payable to related entities		
Dollar	54	520
Euros	2,113	276
Chilean Pesos	3,496	2,003
Peruvian Nuevo Sol	3	549
Other current provisions		
Dollar	102	1,409
Current provisions for employee benefits		
Dollar	3,079	2,728
Chilean Pesos	441	441
Mexican Pesos	507	507
Other current non-financial liabilities		
Dollar	1,087	690
Total Current Liabilities	228,794	274,880



# **36.4 Foreign Currency Non-Current Liabilities**

ThUS\$  293,664 11,351 77 16,600 913 1,824 80 382 6,711 5,148	268,159 11,287 78 20,643 978 2,130 506 176 6,506
11,351 77 16,600 913 1,824 80 382 6,711	11,287 78 20,643 978 2,130 506 176
11,351 77 16,600 913 1,824 80 382 6,711	11,287 78 20,643 978 2,130 506 176
77 16,600 913 1,824 80 382 6,711	78 20,643 978 2,130 506 176
16,600 913 1,824 80 382 6,711	20,643 978 2,130 506 176
913 1,824 80 382 6,711	978 2,130 506 176
913 1,824 80 382 6,711	978 2,130 506 176
1,824 80 382 6,711	2,130 506 176 6,506
80 382 6,711	506 176 6,506
382 6,711	176 6,506
6,711	6,506
5,148	4,662
-	
	1,122
	1,122
210	323
	323 899
1,062	699
100.0=6	00.0-0
103,956	98,879
442,107	416,348
670,901	691,228
610 421	609,475
	31,628
	26,061
**	4,799
	14,026
	3,630
	1,609
670,901	691,228
544,709	558,977
13,480	20,420
	(2,903)
	2,453
	20,886
	51,081
	7,202
	658,116
	319 1,082 103,956 442,107 670,901 610,431 35,528 11,611 4,121 5,536 2,936 738 670,901



### **NOTE 37- CONTINGENCIES**

### a) Pledged shares

To the closing of the current financial statement, the Company does not present pledged shares.

### b) Direct guarantees

Dated February 12, 2015, a Stand By Letter was issued with Banco Estado bank in order to guarantee the faithful compliance of the payment commitment with Royal Berries S.L. for the purchase of an operating license for varieties of berries. As of June 30, 2020, the balance of the Stand By Letter was at US\$4.30 million.

At the subsidiaries Agrícola Santa Rosa del Parque S.A., Agrícola Mataquito S.A., Agrícola El Pampino S.A., and Agrícola Hortifrut S.A. there are restrictions (guarantees and/or mortgages) over its biological assets.

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Chile:

	Bearer Plants	<u>C</u>	ther_	<b>Associated</b>	
	<u>Dearer Francs</u>	<u>Pro</u>	<u>perties</u>	<u>Debt</u>	
Company	ThUS\$	<u>T</u>	hUS\$	ThUS\$	<b>Bank</b>
Agrícola Santa Rosa del Parque S.A	2,840		2,463	1,048	Banco RaboFinance Chile
Agrícola Mataquito S.A. (Campo Curepto)	4,005		1,877	1,588	Banco RaboFinance Chile
Agrícola Hortifrut S.A.	-		2,304		
Hortiftut S.A. (Planta Antillanca)	-		865	40,169	Banco Credito e Inversiones
Hortifrut Comercial S.A. (Campo La Serena)	-		2,168	40,109	banco credito e inversiones
Hortifrut Chile S.A. (Planta Angol-Gorbea-Los Angeles)	-		12,346		
Total	6,845		22,023	42,805	

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Peru:

			<u>Land</u>	<u>Associated</u>	
			<u> Duna</u>	<u>Debt</u>	
<u>Company</u>	<u>Surface</u>		ThUS\$	ThUS\$	
Berries de Chao SAC - Remanso 1 & 2	566	has	9,893	11,096	Metlife
Hortifrut-Perú SAC Armonia 1,2 & 3	568	has	10,086	11,135	Metlife
Hortifrut-Perú SAC Ilusion Tal y Avo	172	has	2,382	3,372	Metlife
Hortifrut-Perú SAC El Tumi	214	has	3,293	4,195	Metlife
Hortifrut-Perú SAC Planta Salaverry	39,981	m2	3,534	-	Scotiabank
Hortifrut Tal SAC Planta Chao	9	has	442	_	Scotiabank
			29,630	29,797	=



# Detail of Property, Plants and Equipment subject to guarantees or restrictions in Chile

### b.1) Agrícola Santa Rosa del Parque S.A.

b.1.1) Mortgage in favor of RaboFinance over: (i) Hijuela A, resulting from the division of the "El Parque" estate, Angol, (ii) water use rights corresponding to 10 water irrigators from the Parque Ñipado channel which water the aforementioned branch drain and (iii) permanent and continuous consumptive water use rights for 75 liters/sec. at Huequén River (EP 24.08.12, Not. Gloria Acharán). The amount of the used credit is ThUS\$1,048.

b.1.2) Pledge without displacement in favor of RaboFinance over the real estate located on the property denominated in letter b.1.1) (EP 24.08.12, Not. Gloria Acharán).

### b.2) Agrícola Mataquito S.A.

b.2.1) Mortgages in favor of RaboFinance over: (i) Hijuela Tercera of the Fundo Ponunquén Estate, commune of Curepto; (ii) Lot B of the Informe de Hijuelación map, out of a surface of 20.18 hectares, Commune of Curepto and (iii) Water rights which water the aforementioned properties (EP.27.08.12, Not. Gloria Acharán). The amount of the used credit is ThUS \$1,588.

b.2.2) Pledge without displacement in favor of RaboFinance over the movable goods located on the properties described in letter b.4.1) (EP.27.08.12, Not. Gloria Acharán).

### b.3) Agrícola Hortifrut S.A.

b.3.1) Mortgage in favor of BCI over: Lot A, Vista Hermosa Subdivision; Hijuela N°1, La Pantalla y El Zarzal; Lot 4-1 Arturo Araya; Farm N° 5 Arturo Araya; Lot 6-1 Arturo Araya; Lot 8-1 Arturo Araya; and its respective water rights; all corresponding to the commune of Panguipulli (EP 28.07.14., Not. José Musalem S.).

As of June 30, 2020, the Company does not have a legal or contractual obligation to disassemble, remove or rehabilitate sites where its operations are developed, reason why its assets do not incorporate costs associated to said requirements.

### b.4) Hortifrut Chile S.A.

b.4.1) Mortgages in favor of BCI over: (i) Lot One - B, part of El Congreso Farm, Commune of Gorbea (EP 28.07.14., Not. José Musalem S.).

b.4.2) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.1) (EP.02.09.14, Not. José Musalem S.).

b.4.3) Mortgages in favor of BCI over: Lot Two of Hijuela Segunda of Lot B of the Property denominated Resto Hacienda Virquenco (EP 09.12.2014, Not. José Musalem S.).

b.4.4) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.3) (EP 13.11.2014, Not. José Musalem S.).

b.4.5) Mortgages in favor of BCI over: (i) property located in Lot One of Resto of Farm Coihuecura, Commune of Yerbas Buenas and its water rights (EP 05.08.14., and EP 17.10.14. Not. José Musalem S.).

b.4.6) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.9.1) (EP.02 09.14, Not. José Musalem S.).



# b.5) Hortifrut S.A.

b.5.1) Mortgages in favor of BCI over: property located on Antillanca street N° 370 (Lot 4-B) and N° 540 (Lot 5-B), both located in the Commune of Pudahuel (EP 28.07.14., Not. José Musalem S.).

#### b.6) Hortifrut Comercial S.A.

b.6.1) Mortgages in favor of BCI over: (i) Lots 1, 2, 4 to 16 and 55 to 84 and water rights, of the sub-division of Farm 151, of Colonia Gabriel Gonzalez Videla, Vegas Norte Sector, La Serena, (EP 18.08.14., Not. José Musalem S.).

The credit received by BCI, for the mortgages individualized in letters b.6 to b.8 and b.5.3, correspond to the amount of US\$54 million. The amount of used credit is ThUS\$40,169

### c) Indirect guarantees

To the closing of these Financial Statements, the Company does not have guarantees directly managed by the subsidiaries.

#### d) Guarantees obtained from third parties

To the closing of these periods, the Company has not received relevant guarantees from third parties.

#### e) Restrictions

Management restrictions or limit of financial indicators are presented detailed in Note 21 g).

#### f) Lawsuits

Below we present the main valid lawsuits:

			Claimed		
<u>Plaintiff</u>	<u>Defendant</u>	Type of Lawsuit	Amount	Probable Resolutio	n Provision
Hortifrut S.A. de CV	Agrícola Gavilanes	Executory Commercial (*)	USD 173,420	Favorable for Hortifru	t 50% provisioned
Hortifrut S.A. (Ex VBM)	Marchant Morales	Executory Commercial	USD 138.694	Uncertain	Provisioned
Confederación Hidrográfica de	Hortifrut España Southern Sun S.L	Water law infringement	EUR 127.039	Uncertain	Provisioned
Guadalquivir	Hortinut Espana Southern Sun S.L.	water law infringement	EUK 12/.039	Uncertain	riovisioneu

<sup>(\*)</sup> Net provisions have been constituted of the seizable guarantees.

#### g) Other contingencies

The Company, to the closing of these Financial Statements, does not maintain other contingencies that could significantly affect the current financial statements



### **NOTE 38 - ENVIRONMENT**

Hortifrut is a Company that is concerned with the environment. Most of its production has been converted into organic production, thus becoming the largest organic blueberry producer in the world.

For the period ending June 30, 2020, the Company has not performed disbursements related with protecting the environment, and there are no future committed disbursements regarding this matter.

In the future, the Company and its subsidiaries reiterate their commitment for taking care of the environment by constantly training its workers and subscribing agreements that allow it to advance towards sustainable development in order to obtain a harmonic progress between its operations and its surroundings.

# NOTE 39 – FINANCIAL LEASE

The flows were determined based on the contractually agreed lease terms, without considering the negotiations that are maintained to date to extend the validity term of said contracts.

The main financial leasing contracts are:

	Minimum Payment			
	Between			
	Up to one	one and		
	year	four years	Total	
Description of leased goods	ThUS\$	ThUS\$	ThUS\$	
Sulfurer	7	8	15	
Trucks	11	=	11	
Trucks and accesories	3	=	3	
Truck bodywork	90	15	105	
Several Equipment	197	-	197	
RoofStructure	73	37	110	
Greenhouse	445	460	905	
Plant pots	291	314	605	
Machinery and Equipment	2,653	-	2,653	
Machinery and Equipment Peru	679	333	1,012	
Nebulizer	96	-	96	
Nebulizers	480	-	480	
Offices and parking	1	-	1	
Molina Plant	836	2,508	3,344	
Video Surveillance System	28	-	28	
Tractors	157	36	193	
Tractors	38	73	111	
Tractors-Nebulizers	417	-	417	
Tunnels	8	-	8	
Vehicles	11	-	11	
Vehicles and others	108	-	108	
General Total	6,651	3,821	10,472	

	Future financial burden			
	Between			
	Up to one	one and		
	year	four years	Total	
Description of leased good	ThUS\$	ThUS\$	ThUS\$	
Sulfurer	1	-	1	
Truck bodywork	3	1	4	
Several Equipment	3	-	3	
Roof Structure	2	1	3	
Greenhouse	18	21	39	
Plant pots	13	17	30	
Machinery and Equipment	97	-	97	
Nebulizer	1	-	1	
Nebulizers	9	-	9	
Molina Plant	79	130	209	
Tractors	5	-	5	
Tractors	2	2	4	
Tractors-Nebulizers	8	-	8	
Vehicles and others	2	-	2	
General Total	249	177	426	

### **NOTE 40 - SUBSEQUENT EVENTS**

### Subsequent events for the period ending June 30, 2020.

Dated July 31, 2020, the following was informed as an Essential Fact:

As was informed through Essential Fact dated October 15, 2019, Duncan Fox S.A. ("Duncan Fox") and Hortifrut subscribed a binding memorandum of agreement with the objective of combining the frozen export of fruit and certain vegetables business, with a focus on sales outside of Chile.

The business combination aims to take advantage of the growth opportunities, current and potential, of the business in the world, and includes food solutions related with higher added value, such as new designs, combinations and portions based on fruit mix and with frozen vegetables.

The joint business contemplates the constitution of a 50/50 company, which is the single and exclusive vehicle for its development, and to which each party contributes its current frozen fruit and certain vegetables business, focused on international markets.

After the mutual due diligence, and the negotiation and signing of a combination agreement and a shareholders agreement, as of this date the parties have materialized the aforementioned contributions through a merger by absorption and have begun the joint business through the company VitaFoods SpA.

As of this date it is not possible to determine the financial effects that the transaction could have on Hortifrut's assets, liabilities or results.

Between June 30, 2020 and the date of issuance of these consolidated interim financial statements, no other events of a financial or other nature have taken place which significantly affect the interpretations of these.

# NOTE 41 – OTHER INFORMATION

The number of Hortifrut and subsidiaries employees per category is as follows:

	30-Jun-20	31-Dec-19
Indefinite contracts	1,327	1,310
Temporary contracts	7,923	28,257
<b>Total contracts</b>	9,250	29,567
Indefinite Contracts	30-Jun-20	31-Dec-19
Chile	466	485
United States	22	23
Mexico	188	168
Spain	69	63
Brazil	37	40
Argentina	8	10
Peru	486	480
China	37	32
Germany	5	4
England	5	5
Colombia	4_	
Total	1,327	1,310
<b>Temporary Contracts</b>	30-Jun-20	31-Dec-19
Chile	609	5,634
Mexico	3,318	1,708
Spain	852	45
Brazil	110	75
Peru	2,841	20,549
China	193	246
Total	7,923	28,257