Annort Report 2019









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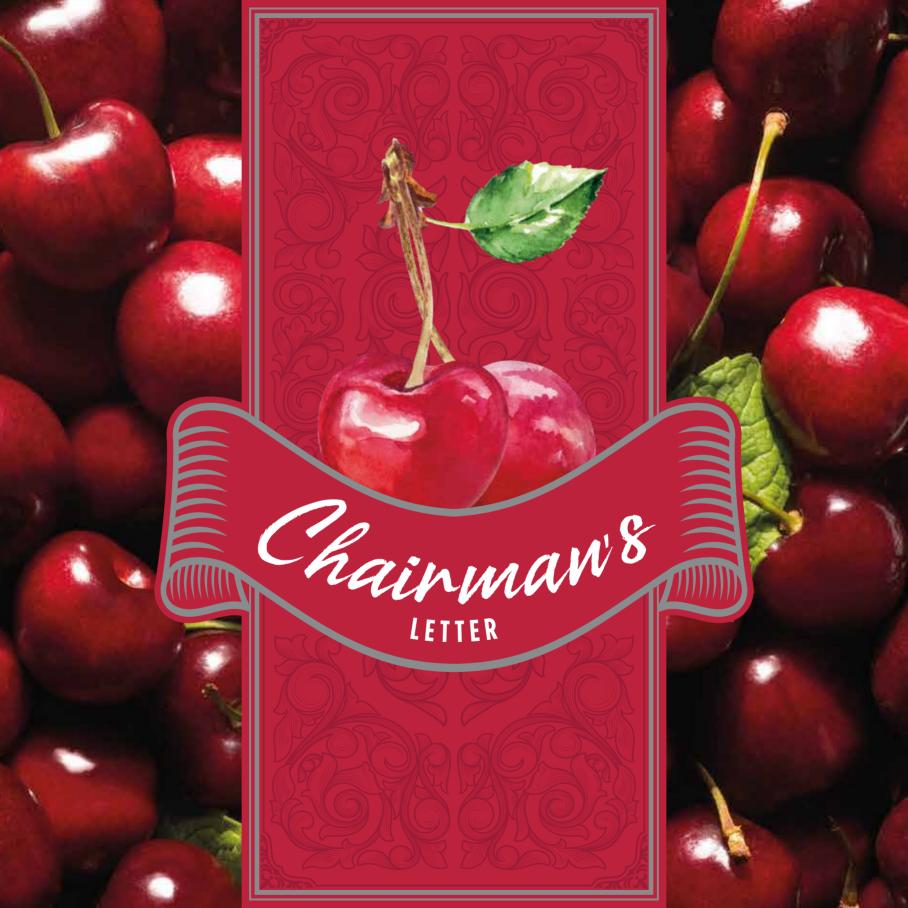
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The year 2019 was a year of great development and growth for Hortifrut. Especially in the northern hemisphere. We are proud to note that, in 2019, the platforms formed by Hortifrut together distributed more than 190 million kilos of Berries to its partners worldwide.

Within the most relevant milestones this year, we highlight the **execution of a successful capital increase** to finance the Company's growth plans. In this process the Company obtained approximately US\$133 million through the placement of 51,777,540 shares during the preferential option period, where the total support of the parent company was reaffirmed with the subscription of 100% of its shares prorate.

The funds from this capital increase are being used, in line with what was announced, for a strategic growth in production of Berries. These new projects, which use our most advanced genetics, especially developed for high-value spring windows in the northern hemisphere, are being planted primarily in Mexico, China, Europe & North Africa, positioning the Company with a unique global offering of round year.

Regarding the business and starting with North America; In Mexico, where Hortifrut has been present for more than 20 years, around US\$55 million is currently being invested in ongoing plantations, with which the Company is adding to its existing plantations more than 500 new hectares of blueberries of superior varieties and over 100 hectares of raspberries of our iconic variety called "Centennial", named in honor of the one hundred years of our Naturipe Brand. These varieties have been rated as outstanding by our customers and consumers. All these plantations will have their first production in the 20/21 season.

Also, in this region it is growing with third-party producers with a significant number of additional hectares.

China, for its part, has unique growth potential, and it is estimated that it will become as or bigger than the North American market in the future. This year we continue to move forward with determination together with our partner Joy Wing Mau (subsidiary of the Legend Group and leader in fruit distribution in China), in the production and distribution of Berries for that market. Today we already have 202 hectares planted and currently plantations are being carried out to reach 500 hectares by the 21/22 season. Hortifrut's investment in this project, which includes refrigerators and packings, will reach approximately US\$60 million.

In Europe; Hortifrut acquires a non-controlling interest in Bfruit, with the aim of continuing to strengthen its leadership position in the marketing of berries in that region, Hortifrut reaches an agreement to buy a non-controlling interest in the organization of producers of BFruit in Portugal, especially raspberries.

All the volume produced by BFruit will be traded through the Hortifrut trading platform for Europe, thus increasing the volume of the vertically integrated business that already exists. Additionally, this will allow Hortifrut to carry out faster commercial scaling of new varieties of raspberries, blackberries and blueberries from its own varietal development programs around the world.

The plantations project in Morocco is in the development stage while the Company assures the lease of land for its execution.

A very important step that we have also taken this year is in our value-added frozen products business, signing an agreement with Alifrut, a Duncan Fox subsidiary, to globally combine and develop value-added frozen products export businesses in equal parts. This association complements direct distribution to customers through Hortifrut's commercial platforms and Alifrut's industrial and commercial expertise as a multi-product frozen product processor.

With this business, Hortifrut manages to further strengthen its level of service and leadership position in value-added products. This business is experiencing a growing demand from consumers looking for new and healthy food solutions, with new flavors and formats, ready for consumption.

Regarding South America, we established a commercial alliance to export from Colombia. In order to expand our markets, Hortifrut Colombia was created, a society that together with Proplantas, the main nursery in that country, to create an export platform from which we will support local producers to plant Hortifrut varieties and market the fruit that they produce.

Hortifrut Peru, for its part, continues to grow in productivity, volumes and alliances with local entrepreneurs to achieve the goals we have set for ourselves.

And finally, in terms of business, **in the Varietal Genetics area**, this year we implemented a genetic center in Peru, soon to continue with one in Mexico. In addition, "Divine" was launched, a tropical highbush variety of blueberries and the first to be developed in Peru. The investment and development made by the Company has borne great fruit, the time of the varietal development process has been reduced by 50% and agreements have been signed with different producers worldwide to plant our varieties and commercialize the fruit produced.

Also, the Company had a successful debut as an issuer in the local debt market through the issuance of two series of bonds, A and B, in Chile, with 7 and 20 year terms respectively, for the total amount of UF2,250,000, thereby strengthening its financial position, diversifying its sources of financing and validating the strength of the business model. Also, bond A was issued with green and social certification, showing Hortifrut's commitment with sustainable development and the support it provides the communities where it operates.

In this line, this year Hortifrut was also **awarded as "B Corp Best for the World 2020" in the Environment category,** a distinction that is awarded to 10% of companies with B certification and that obtained the best score in the outstanding area. The "Best of the World" recognition highlights the positive impacts and improvements made by the Company when it becomes certified or recertified as a B Corp.

Consistent with our strategic plan, our third version of the Hortifrut Technology and Innovation Fair was a great success on June 18 and 19 in Santiago, Chile. This fair had more than 1,900 attendees, and more than 50 exhibiting companies. Hortifrut as a global platform, promotes innovation and technological development as the cornerstone and DNA of the Company. The main objective of this fair is to accelerate the incorporation of new technologies in all our producers and suppliers who collaborate with Hortifrut every day. This year having a special focus on digitization. During the development of this activity, the final phase of the first Hortifrut Innova contest was held, in which more than 35 start-ups participated and through which 3 ventures were awarded. Agrotrac, Big Autofrut and Zetas Setas.

Regarding results, Hortifrut continues to grow and expand its platforms at a global level, this year the Company obtained over US\$576 million in sales, more than 9% higher than last year, Hortifrut's volume reached 72 million kilos, a 32% increase compared with 2018. Thereby Hortifrut obtained an EBITDA of US\$99.6 million and the Company's assets reached US\$1,349 million.

Our vision of the future and the Company's success is based on our four fundamental pillars: to add value to our producers through efficient management and the development of varieties with outstanding productions; to lead the industry in innovation and sustainability, assuring long term profitability and benefits for our shareholders, communities and collaborators; to be a global digital platform, in order to join the best fruit with the best customer; to add value to our customers and final consumers, through new distribution channels, the best quality fruit and an excellent level of service during the 52 weeks of the year.

Once again, I would like to express my appreciation for the permanent commitment and effort of all our producers, partners and collaborators in the achieving of these objectives. They have allowed us to become what Hortifrut is now, and they will be the ones who will lead the Company to accomplish our objectives and

Víctor Moller Schiavetti

Chairman Hortifrut S.A.









COMPANY INFORMATION

HORTIFRUT S.A.

RUT 96.896.990-0

MAIN OFFICES

Av. Del Cóndor 600, 4th floor, Huechuraba, Santiago, Chile. Tel: +56 2 2479 2610 - Fax: +56 2 2479 2679

STOCK MARKET CODE

HF: Bolsa de Comercio de Santiago

FINANCIAL INFORMATION

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Tel: +56 2 2479 2618 - E-mail: grojas@hortifrut.com

Verónica Pubill Comadrán, Head of Investor Relations.

Av. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile.

Tel: +56 2 2368 3603 - E-mail: vpubill@hortifrut.com

SHAREHOLDER CONSULTATION

Avenida Apoquindo 4001, 12th floor, Las Condes, Santiago, Chile.

Tel: +56 2 2393 9003 - Fax: +56 2 2393 9101 - E-mail: atencionaccionistas@dcv.cl

INDEPENDENT AUDITORS

KPMG Auditores y Consultores Ltda.

Avenida Isidora Goyenechea 3520, 2nd floor, Las Condes, Santiago, Chile.

Tel: +56 2 27981000

WEBSITE

Complete information regarding Hortifrut: www.hortifrut.com



PURPOSE:

TOUCHING AND ENLIGHTING THE LIFE OF THE PEOPLE OF THE WORLD BY GROWING THE MOST WONDERFUL AND HEALTHY BERRIES, THROUGH A TEAM AND PARTNERSHIPS THAT CARE ABOUT THE ENVIRONMENT AND THE COMMUNITY.

VISION:

TO BE THE WORLD LEADER IN THE BERRIES CATEGORY.

MISSION:

BERRIES FOR THE WORLD, EVERY DAY.

VALUES:

- INNOVATION
- PASSION AND COMMITMENT
- ASSOCIATIVITY
- ACCOUNTABILITY
- INTEGRITY



Global Company

HORTIFRUT TOGETHER WITH ITS PARTNERS IS N°1 IN BLUEBERRY SALES AND N°2 IN THE SALE OF BERRIES AT A GLOBAL LEVEL.

30 DISTRIBUTION CENTERS

IN THE WORLD

37 COUNTRIES

OVER 500 CUSTOMERS

OVER 400 BERRIES PRODUCERS

INNOVATION & TECHNOLOGY

STRATEGIC ALLIANCES

IN NORTH AMERICA, EUROPE AND ASIA

COMMITTED WITH SUSTAINABILITY:

ENVIRONMENT, COMMUNITIES,
COLLABORATORS AND CORPORATE GOVERNANCE









Hortifrut begins its operations in Chile.



Hortifrut becomes the first Chilean Company to export berries to the United States in counter-season.



Hortifrut inaugurates a distribution and commercialization office in the United States.



First export of berries from Chile to Europe under its brand Southern Sun.

Berries crop is expanded to Blackberries, Blueberries, Raspberries and Sarsaparillas.



First export of berries to Asia from Chile.



Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.



Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.



Hortifrut invites the main Berries producers from the United States, they purchase the Naturipe® Brand and form Naturipe Farms.



Export and producer subsidiaries are created in Mexico and Guatemala.



Hortifrut Argentina is created.



Hortifrut Spain is created together with the main Blueberries producer in Spain.



Start-up of the genetic development program for Blueberries, Raspberries and Blackberries.



Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.



The Company Chairman receives the ICARE award for businessman of the



Hortifrut becomes the largest organic Blueberry producer in the world.

Marketer of the Year award (PMA Produce Marketing Association USA).

Opens a distribution office in Brazil.

Implementing of SAP system.



Begins the Ready to Eat ("RTE") program.



Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.



Start supplying RTE Blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Award for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.



Merger with VitalBerry Marketing SpA, the second largest Blueberries exporter in the Southern Hemisphere, leading Berries supplier to Europe and Asia in counter-season.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.

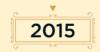


Entrance into the Peruvian market as producer and exporter of Berries through the Hortifrut-Tal SAC company.

Association with the Argentine company Expofresh for the production and commercializing of early fruit.

Signing of Joint-venture in China for genetic - productive development.

Development of the 1st Hortifrut Technology and Innovation Trade Fair



Constitution of a second company in Peru, HFE Berries Perú SAC, for the development of another productive focus in this country.

Launching of the Agrinnovation and Blue Challenge Platform.



Entrance into the North American market as a Berries producer through the Company Munger Hortifrut North America, LLC., in association with Munger Brothers.

Development of the 2nd Hortifrut Technology and Innovation Trade Fair.



2017 Entrepreneur of the Year Award for Victor Moller Schiavetti, granted by EY and El Mercurio in Chile, which distinguished him within the EY World Entrepreneur of the Year competition in Monaco.



Materialization of the Sale-Purchase and Merger of Rocio Group's Blueberries Business in Peru, consolidating Hortifrut's leadership position in the Berries global market.

Hortifrut Chile S.A. (subsidiary of Hortifrut S.A.) was certified as a B Corporation, becoming the biggest Chilean company to obtain this important international recognition, linked to Sustainability.



Successful inaugural placement of bonds in the local market for UF2,250,000, through the issuance of series A (Vigeo Eiris green and social certification) and B.

Capital increase destined to financing organic growth in countries that supply the markets of North America, Europe and Asia, obtaining US\$132 million, equal to 85% of the total authorized shares.

Hortifrut establishes a trade Alliance with Proplantas, for the exporting of blueberries from Colombia.





At a global level, the Berries industry is mainly focused on markets with higher fruit consumption. These are North America¹, Europe and the main Emerging Markets such as Brazil, Japan, South Korea, China², Mexico and Singapore.

North America

North America is the largest market in the Berries industry, market where the total consumption of the four most relevant Berries³ categories reached 562,000 tons in 2019, with a 0.6% compound annual increase during the 2000-2019 period.

Leaving Strawberries aside, which show a more stable growth since they are a variety in mature regime in North America, the rest of the Berries category increased an annual 11.5% in said period.

The North American market satisfies most of its consumption with internal production and imports mainly from Chile, Mexico, Argentina and Peru⁴. In the Northern Hemisphere, internal production is generated in the summer months and most of the imports from the Southern Hemisphere take place in winter. The latter generate price and volume curves which are attractive for a global producer like Hortifrut, who makes good use of the advantages resulting from the falls in volume in the seasons between April and May and between September and November. The following charts show the behavior of the volumes and prices of the four Berries consumed in North America.

In the specific case of Blueberries, their consumption in the last 19 years has increased at a compound annual rate of 10.9%. Prices have experienced a relatively stable behavior in the last few years despite the growth experienced in volume, which shows the strength of demand for this product.



¹ North America only includes United States and Canada.

² Mainly Hong Kong.

³ Blueberries, Strawberries, Raspberries and Blackberries.

⁴ Hortifrut has export centers in these places.

EVOLUTION OF COSUMPTION AND PRICE OF FRESH BLUEBERRIES IN NORTH AMERICA (THOUSANDS OF TONS)



SOURCE: U.S. Department of Agriculture

WEEKLY VOLUME AND PRICE 2019 OF FRESH BLUEBERRIES IN NORTH AMERICA



SOURCE: U.S. Department of Agriculture

Raspberry has also experienced a strong growth, reaching a compound annual rate of 8.8% the last 19 years.

EVOLUTION OF CONSUMPTION AND PRICE OF FRESH RASPBERRIES IN NORTH AMERICA (THOUSANDS OF TONS)

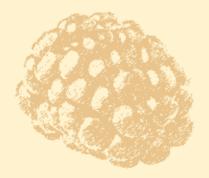


SOURCE: U.S. Department of Agriculture

WEEKLY VOLUME AND PRICE 2019 OF FRESH RASPBERRIES IN NORTH AMERICA



SOURCE: U.S. Department of Agriculture

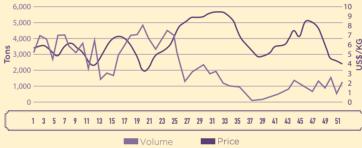


EVOLUTION OF CONSUMPTION AND PRICE OF FRESH BLACKBERRIES IN NORTH AMERICA (THOUSANDS OF TONS)



SOURCE: U.S. Department of Agriculture

WEEKLY VOLUME AND PRICE 2019 OF FRESH BLACKBERRIES IN NORTH AMERICA



SOURCE: U.S. Department of Agriculture

In the case of Blackberries, compound annual growth of the last 19 years in North America was 17.1%.

Last of all, Strawberries experienced a 2.7% growth. Its lower growth compared to the other Berries is because the comparison base is very high, since its volume had already experienced a strong growth in the decade of the 90's, reaching its maturity phase. Its high consumption is explained in part by the easiness of locally producing during the whole year.

EVOLUTION OF CONSUMPTION AND PRICE OF FRESH STRAWBERRIES IN NORTH AMERICA (THOUSANDS OF TONS)



SOURCE: U.S. Department of Agriculture

WEEKLY VOLUME AND PRICE 2019 OF FRESH STRAWBERRIES IN NORTH

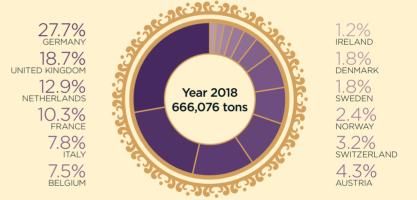


SOURCE: U.S. Department of Agriculture

Lurope

In Europe, the consumption of Berries is mainly located in 10 countries, which concentrate most of the total imports: Germany, Austria, Denmark, France, Belgium, Italy, Norway, Netherlands, Switzerland and United Kingdom, which represent more than 96% of the total.

DISTRIBUTION OF IMPORTED VOLUME OF BERRIES BETWEEN THE TOP 13 IMPORTERS IN EUROPE (2018)



As per the latest information available, in 2018 the European market imported over 666,076 tons of Berries, with a compound annual growth for the 2002-2018 period of 3.5%⁵. Nevertheless, if we separate Strawberries, the compound annual increase of imports and price was 12.2% and 7.7%, respectively.

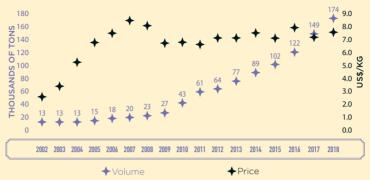
SOURCE: UN Comtrade

In the specific case of Blueberries, imports in Europe have increased at a compound annual rate of 17.5%, reaching over 173,000 tons. Considering local production, consumption in Europe reached 228,000 tons⁵, which represents 92% of what is consumed in North America. Likewise, the Price of Blueberries has increased at a compound annual rate of 6.8%.

⁵ Source: UN Comtrade



EVOLUTION OF FRESH BLUEBERRY IMPORTS AND PRICES IN EUROPE



SOURCE: UN Comtrade, imports from Germany, Austria, Belgium, Denmark, France, Ireland, Italy, Netherlands, Norway, Sweden, Switzerland and the United Kingdom.

In the last 16 years, the compound annual growth rate of Raspberry production in Europe has been 8.7%, while Strawberry has been 0.4%, with prices growing at compound annual rates of 8.1% and 4.3%, respectively.

EVOLUTION OF FRESH RASPBERRY IMPORTS AND PRICES IN EUROPE



SOURCE: UN Comtrade, imports from Germany, Austria, Belgium, Denmark, France, Ireland, Italy, Netherlands, Norway, Sweden, Switzerland and the United Kingdom.

EVOLUTION OF FRESH STRAWBERRY IMPORTS AND PRICES IN EUROPE



SOURCE: UN Comtrade, imports from Germany, Austria, Belgium, Denmark, France, Ireland, Italy, Netherlands, Norway, Sweden, Switzerland, the United Kingdom and exports from Morocco.

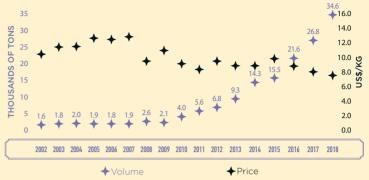
New Consumption Markets

Within these Emerging Markets, the countries that concentrate the highest consumption of Berries are Hong Kong, China, Japan, Singapore, South Korea and Brazil. These markets, in relative terms with North America and Europe, are in a very incipient development stage and together represent around 3% of the North American market.

During 2018, these countries imported in total over 50,900 tons of Berries, representing a compound annual growth of 10.4% for the 2002-2018 period. If we also consider the local production which is not exported, implicit consumption in the region was approximately 82,000 tons.

Between 2002 and 2018, the volume of imported fresh Blueberries has increased at a compound annual rate of 21.3%, surpassing the 34,600 tons in 2018. If we consider internal production for said year, this amount reaches slightly over 66,000 tons, which represents 29% of consumption in Europe and 26% of consumption in North America.

EVOLUTION OF FRESH BLUEBERRY IMPORT AND PRICES IN EMERGING MARKETS



SOURCE: UN Comtrade, imports from Brazil, China, Hong Kong, Japan, South Korea and Singapore.

The volume of fresh Raspberries has grown at a compound annual rate of 10.3% for the same period, reaching almost 2,200 tons. This represents 1.6% of consumption in Europe and 2.9% of consumption in North America. Fresh strawberries reached a volume of 14,000 tons in 2018, recording a compound annual growth of 3.2% in the 2002-2018 period.









As of December 31, 2019, Hortifrut S.A.'s corporate capital reached ThUS\$472,212 and is distributed in 577,323,671 single series shares, all of which are subscribed and paid by its 155 shareholders.

Ownership Structure

17.41% OLLER FAMILY

17.40% QUEVEDO GROUP

> 9.69% DEL RÍO FAMILY

8.17% ELBERG FAMILY



3.65% SWETT FAMILY

5.88% NOVIÓN FAMILY

10.41% OTHERS

0.43% MUTUAL FUNDS

15.05% PENSION FUNDS

10.47% INVESTMENT FUND

1.44% URZÚA FAMILY

17.14% MOLLER FAMILY

17.13% QUEVEDO GROUP

> 9.54% DEL RÍO FAMILY

> 8.04% ELBERG FAMILY



4.01% SWETT FAMILY

5.79% NOVIÓN FAMILY

9.59% OTHERS

0.35% MUTUAL FUNDS

11.45% PENSION FUNDS

15.38%
INVESTMENT FUND

1.58% URZÚA FAMILY

12 Main Shareholders

In the following table is a list of the 12 main shareholders, indicating the number of shares and interest percentage that each of them has as of December 31, 2019:

SHAREHOLDER NAME	ID	TOTAL	%	
Talsa Chile III SpA	76.820.643-0	99,470,599	17.23%	
Inversiones IMG Ltda.	77.813.860-3	91,285,852	15.81%	
Inmobiliaria Algeciras Ltda.	86.907.900-6	47,146,886	8.17%	
San José Farms S.A.	77.403.750-0	42,592,491	7.38%	
Banco Itau Corpbanca por Cuenta de Inversionistas Extranjeros	97.023.000-9	30,332,170	5.25%	
Compass Small Cap Chile Fondo de Inversión	96.804.330-7	16,647,817	2.88%	
Inversiones Costanera Ltda.	86.475.500-3	16,239,705	2.81%	
Comercial EPYSA S.A. ⁶	96.966.250-7	15,401,762	2.67%	
Exportadora San Jose Trading Ltda.	76.100.825-0	13,359,181	2.31%	
Siglo XXI Fondo de Inversión	93.682.000-K	12,880,796	2.23%	
AFP Habitat para Fondo Pensión C	78.304.640-7	12,519,452	2.17%	
AFP Provida para Fondo Pensión C	98.000.100-8	10,626,145	1.84%	
TOTAL MAIN SHAREHOLDERS		408,502,856	70.76%	
Other 143 Shareholders	e`	168,820,815	29.24%	
TOTAL SUBSCRIBED AND PAID SHARES		577,323,671		

Shareholders Agreement

The Company is jointly controlled by the Moller Group, Vitalberry Group and Quevedo Group through a Shareholders Agreement, subscribed on July 03, 2018. The Moller Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The VitalBerry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda. and Inmobiliaria Algeciras Ltda. The Quevedo Group is formed by Talsa Chile III SpA and Inversiones Copemira SpA.

The Agreement covers 296,686,635 of Hortifrut S.A.'s shares, which represent 51.39% of the Company's capital (out of a total of 577,323,671 issued shares), through which they have control of the Company. The agreement establishes that none of the aforementioned groups can reduce their interest in Hortifrut S.A.'s property below 17.13%, interest equal to 98,895,545 shares. The shares that any of the paries have over 17.13% of the Company's share capital are Free Disposal Shares.

⁶ Considers 6,000,000 shares in the custody of MBI S.A. C. de B.

As of December 31, 2019, the FM Group, the Vitalberry Group and the Quevedo Group jointly own 52.67% of the Company's capital, considering the shares in custody.

SHAREHOLDERS RELATED TO THE MOLLER GROUP

	INVERSIONES IMG LTDA.	SAN JUAN DE VIRQUENCO TRES S.A.	AGRÍCOLA SAN NICOLÁS LTDA.	TOTAL
ID	77.813.860-3	76.079.263-2	78.464.610-6	
N° OF SHARES	91,285,852	8,196,700	1,037,442	100,519,994
INTEREST	15.81%	1.42%	0.18%	17.41%

PROPERTY STRUCTURE OF THE COMPANIES THAT FORM THE MOLLER GROUP

INVERSIONES IMG LTDA.

33.33152% Inmobiliaria Fran SpA. 77.909.130-9

33.33152% Inversiones Vemos Ltda. 77.878.580-3

33.33152% Inversiones Alberto SpA. 77.891.580-4

0.00544% Inversiones VM Y Cía. 76.087.607-0

SAN JUAN DE VIRQUENCO TRES S.A.

99.97% Inversiones IMG Ltda. 77.813.860-3

Inmobiliaria Fran SpA. 77.909.130-9

0.01% Inversiones Vemos Ltda. 77.878.580-3

Inversiones Alberto SpA. 77.891.580-4

AGRÍCOLA SAN NICOLÁS LTDA.

99.975% Inversiones IMG Ltda. 77.813.860-3

Víctor Moller Schiavetti 4.435.579-5

INVERSIONES VEMOS LTDA

99.00% Víctor E. Moller Opazo 10.668.361-1

Antonia Saver Morandé 12.853.530-6

100.00% Alberto Nicolás Moller Opazo 10.668.356-5

INMOBILIARIA FRAN SpA.

100.00% Francisca Moller Opazo 16.431.369-7

INVERSIONES VM Y CÍA.

97.00% **Víctor Moller Schiavetti** 4.435.579-5

1.00% Francisca Moller Opazo 16.431.369-7

1.00% Víctor E. Moller Opazo 10.668.361-1

Alberto N. Moller Opazo 10.668.356-5

All of the aforementioned companies are • Francisca Moller Opazo of the Moller Family, who are detailed • Alberto Nicolás Moller Opazo 10.668.356-5

16.431.369-7

directly or indirectly controlled by members • Víctor Edmundo Moller Opazo 10.668.361-1

below: • Víctor Moller Schiavetti 4.435.579-5

SHAREHOLDERS RELATED TO THE VITALBERRY GROUP

	INMOBILIARIA ALGECIRAS LTDA.	SAN JOSÉ FARMS S.A.	EXPORTADORA SAN JOSÉ TRADING LTDA.	TOTAL
ID	86.907.900-6	77.403.750-0	78.304.640-7	
N° OF SHARE	47,146,886	42,592,491	13,359,181	103,098,558
INTEREST	8.17%	7.38%	2.31%	17.86%

PROPERTY STRUCTURE OF THE COMPANIES THAT FORM THE VITALBERRY GROUP

SAN JOSÉ FARMS SpA.

100.00% **Inversiones Torca Ltda.** 79.875.040-2

INVERSIONES TORCA DOS LTDA.

0.0009% Ignacio del Río Goudie

0.1010% **Inversiones Torca Ltda.** 79.875.040-2

0.0001% Alicia Álamos Jordán 8.216.284-8

99.8979% Inversiones Álamos del Río S.A. 99.557.930-8

EXPORTADORA SAN JOSÉ TRADING LTDA.

75.00% San José Farms S.A. 77.403.750-0

Claudio Contreras Concha 5.253.501-8

INVERSIONES TORCA LTDA.

82.3553% Inversiones Álamos del Río S.A. 99.557.930-8

15.9067% Ignacio del Río Goudie 6.921.717-6

1.7380% Alicia Álamos Jordán 8.213.284-8

INVERSIONES ÁLAMOS DEL RÍO S.A.

20.00% Juan Ignacio del Río Álamos 13.829.298-3

Josefina del Río Álamos 15.384.386-4

20.00% Francisco del Río Álamos 14.120.674-5

20.00% Lucas del Río Álamos 17.090.112-6

María Alicia del Río Álamos 17.702.965-3

controlled by those

All of the • Ignacio del Río Goudie 6.921.717-6 aforementioned • María Alicia Álamos Jordán 8.213.284-8 companies are • Juan Ignacio del Río Álamos 13.829.298-3 directly or indirectly • Josefina del Río Álamos 15.384.386-4 Francisco del Río Álamos 14.120.674-5 detailed below: • Lucas del Río Álamos 17.090.112-6 María Alicia del Río Álamos 17.702.965-3



PROPERTY STRUCTURE OF THE COMPANIES THAT FORM THE VITALBERRY GROUP

(CONTINUATION)

INMOBILIARIA ALGECIRAS LTDA.

23.04% Eduardo Elbera Simi 6.038.150-K

Algeciras Holding SpA.

76.125.318-2

11.39%

Inv. Algeciras Chile Ltda.

4.46% **Magda Sheward Mardones** 5 447 768 - 6

ALGECIRAS HOLDING SpA.

77.255.150-9

25.00% Inversiones Paula Elberg Ltda.

Inversiones Karla Elberg Ltda. 76.269.400-K

25.00% Inv. y Ases. Javiera Elberg Ltda.

25.00% Inv. y Ases. Andrés Elberg Ltda. 77.244.190-8

INVERSIONES KARLA ELBERG LTDA.

99.9997% Karla Elberg Sheward 10.009.507-6

0.0003% Magda Sheward Mardones 5.447.768-6

INV. Y ASESORÍAS ANDRÉS ELBERG LTDA.

99.9999% **Andrés Elberg Sheward** 8.548.412-5

0.0001% **Magda Sheward Mardones**

INVERSIONES ALGECIRAS CHILE LTDA.

99.99% Eduardo Elbera Simi 6.038.150-K

Magda Sheward Mardones 5.447.768-6

INVERSIONES PAULA ELBERG LTDA.

99.9997% **Paula Elberg Sheward** 8.806.583-2

Magda Sheward Mardones 5.447.768-6

All of the • Eduardo Elberg Simi companies are directly • Paula Elberg Sheward or indirectly controlled • Karla Elberg Sheward

6.038.150-K aforementioned • Magda Sheward Mardones 5.447.768-6 8.806.583-2 10.009.507-6 by those detailed below: • Javiera Elberg Sheward 17.995.778-7

· Andrés Elberg Sheward

INV. Y ASESORÍAS JAVIERA ELBERG LTDA

Paula Elberg Sheward 8.806.583-2

33.333% Karla Elberg Sheward 10.009.507-6

33.333% **Andrés Elberg Sheward** 8.548.412-5

0.0001% **Magda Sheward Mardones** 5.447.768-6

PROPERTY STRUCTURE OF THE COMPANIES THAT FORM THE QUEVEDO GROUP

8.548.412-5

TALSA CHILE	INVERSIONES	TOTAL
76.820.643-0	76.891.084-7	IOIAL
99,470,599	1,004,752	100,475,351
17.23%	0.17%	17.40%
	III SpA. 76.820.643-0 99,470,599	III SpA. COPERIMA SpA. 76.820.643-0 76.891.084-7 99,470,599 1,004,752

PROPERTY STRUCTURE OF THE COMPANIES THAT FORM THE QUEVEDO GROUP

TALSA CHILE III SpA.

100.0000% Tetraglobal Ventures Inc. S.A.C. 20604478449 (PER)

93.63% Juan Luis Alemparte Rozas 16.096.002-7

6.37% Constanza Maza Paulsen 16.356.758-K

TETRAGLOBAL VENTURES INC. S.A.C.

55.5556%

Ulises Quevedo Berastain 09382988 (PFR)

22.2222%

María del Rocío Quevedo de Portugal

09817446 (PER)

7.4074%

Rafael Quevedo Sturla

42742594 (PER)

7.4074%

Paula Quevedo Sturla

44846181 (PER)

7.4074%

Gabriella Quevedo Sturla

46647057 (PER)

companies are • Rafael Quevedo Sturla

controlled by those • Gabriella Quevedo Sturla

All of the • Ulises Quevedo Berastain

09382988 (PER)

aforementioned • María del Rocío Quevedo de Portugal 09817446 (PER)

42742594 (PER)

directly or indirectly • Paula Quevedo Sturla

44846181 (PER)

46647057 (PER)

detailed below: • Juan Luis Alemparte Rozas

16.096.002-7

• Constanza Maza Paulsen

16.356.758-K



Main Shareholders

In addition to the controllers, there are no natural or legal persons who, by themselves or with others with whom they have a joint action agreement, can designate at least one member of the Hortifrut administration, or possess 10% or more of their capital.

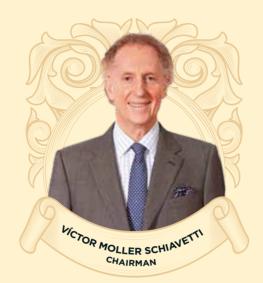




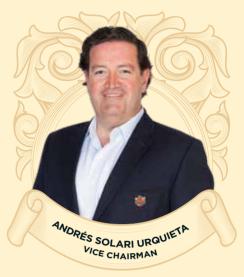








Businessman, Chairman of
Hortifrut S.A., Director of Naturipe
Farms LLC., Naturipe Foods LLC.,
Marbella CC., Corporación Cultural
Virquenco e Inversiones IMG Ltda.,
Business Consultant Sistema B and
Consultant Asociación de
Emprendedores de Chile.



Business Administration Universidad Adolfo Ibáñez, MBA Universidad de Los Andes. General Manager of Algeciras Ltda. Vice Chairman of Banco Internacional and Grupo Patio. Director of Autosummit S.A., Nexxo S.A., Inmobiliaria Alquife SAC, Algeciras S.A., Atton S.A., Mundocrédito S.A. and Vértice SpA.

Hortifrut S.A. is managed by a Board formed by nine members, chosen by the Shareholders Meeting for a period of three years, at the end of which it must be totally renewed and its members can be re-elected indefinitely. The Directors are remunerated for their performance in their positions and the amount of the remuneration is fixed annually by the Ordinary Shareholders Meeting.

At the Ordinary Shareholders Meeting held on July 03, 2018, Mr. Ulises Quevedo Berastain was named Company Director, in replacement of Mr. Francisco Condon Schiavetti, who resigned from the position on June 06, 2018. Also, at Board meeting held on August 07, Mr. Juan Luis Alemparte Rozas was named Company Director, in replacement of Mr. Alfonso Swett Opazo, who presented his resignation to the position on June 05, 2018.

Due to the aforementioned, at the Ordinary Shareholders Meeting held on April 30, 2019 a new Board was chosen, naming Messrs. Víctor Moller Schiavetti, Andrés Solari Urquieta, Germán Novión Verdugo, Víctor Moller Opazo, Andrés Carvallo Prieto, Juan Luis Alemparte Rozas and Ulises Ramón Quevedo Berastain. Also, Patricia Sabag Zarruk and Miguel Ignacio Guerrero Gutiérrez were named as Independent Directors.

Thereby, the Company's Board, as of December 31, 2019, is made up by Messrs.:

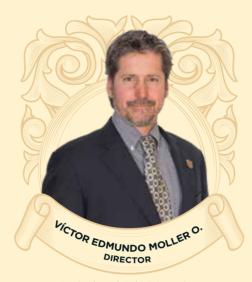


Industrial Engineer Universidad de Lima, MBA Kellogg School of Management at Northwestern University. Executive Chairman of the Grupo Rocio. Vice Chairman of the Asociación de Gremios de Productores Agrarios del Perú (AGAP).

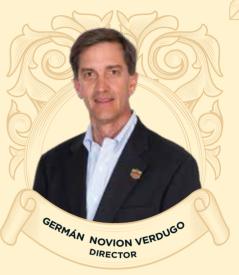




Agricultural Engineer and Master in Business Administration Universidad Mayor. General Manager of Exportadora BAIKA S.A. and San José Farms S.A.



Agricultural Administration Escuela Agrícola de Paine, Post Graduate at Pontificia Universidad Católica de Chile. General Manager Hortifrut LATAM, Executive Director Holding IMG.



Business Administration Pontificia Universidad Católica de Chile, MBA Anderson School at UCLA, Businessman, Organic Agriculturist, Managing Partner of family companies.



Civil Industrial Engineer Pontificia Universidad Católica de Chile, Gerente de Inversiones de Algeciras Ltda. and Director of El Rocío S.A. and Tal S.A.



Business Administration Pontificia
Universidad Católica de Chile and MBA
Harvard University. Director of CMB-Prime
AGF; Inversiones Aguas Metropolitanas SA;
Enjoy SA; Invertec Foods SA; Komax SA
and road and airport infrastructure linked
to Infrastructure Prime Funds.



Business Administration Pontificia Universidad Católica de Chile. Was Finance Vice Chairman for South America. Del Monte Fresh Produce (Chile) S.A. Currently Director at Canontex Ltda., Italmod and Inmobiliaria Encomenderos (Hotel Double Three Hilton).









	DIRECTOR	
	ID	
	APPOINTMENT/RE-ELECTION	
	CESSATION	
919	ALLOWANCES AND INTEREST IN PROFIT (THCLP)	
Year 2019	REMUNERATION (THCLP) ⁷	
۶	TOTAL (MCLP)	
18	ALLOWANCES AND INTEREST IN PROFIT (THCLP)	
Year 2018	REMUNERATION (THCLP) ⁷	
Xe	TOTAL (MCLP)	
	% INTEREST IN THE COMPANY'S PROPERTY	

_ C	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	VÍCTOR MOLLER SCHIAVETTI	ANDRÉS SOLARI URQUIETA	ANDRÉS CARVALLO PRIETO	VÍCTOR MOLLER OPAZO
	4.435.579-5	8.667.254-5	15.383.173-4	10.668.361-1
	30-apr-19	30-apr-19	30-apr-19	30-apr-19
	-	-	-	-
	38,022	23,483	22,919	20,141
	-	-	-	-
	38,022	23,483	22,919	20,141
	22,792	14,124	11,688	11,396
	258,995	-	-	211,488
	281,787	14,124	11,688	222,884
	0.0011%	0.0000%	0.0000%	6.3115%
G	, , ,	6 0		6 0

The Board, during 2019, incurred in the following expense:

▶ Hiring of professional consulting services for the amount of ThCLP\$107,818,271, equal to US\$144,000.

ATTENDANCE RATE TO BOARD MEETINGS

Below we present a summary table which shows the percentage of attendance of the Board Members to the Board meetings held during 2019, compared to 2018:

		YEAR 2019	19 YEAR 2018				
	\bigcirc	\bigcirc	\bigcirc	و و و و و و و و و و و و و و و و و و و	\bigcirc	و و و و	
TYPE OF SESSION	POTENTIAL ATTENDANCE	EFFECTIVE ATTENDANCE	ATTENDANCE %	POTENTIAL ATTENDANCE	EFFECTIVE ATTENDANCE	ATTENDANCE %	
ORDINARY SESSIONS	108	90	83%	106	90	85%	O
EXTRAORDINARY SESSIONS	54	38	70%	34	24	71%	
TOTAL	162	128	79%	140	114	81%	
	6 0	6 0	6 0	6 0	6 0	6 0	

⁷ This amount considers the total of fixed and variable remunerations.





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GERMÁN NOVION VERDUGO	ULISES QUEVEDO BERASTAIN	JUAN LUIS ALEMPARTE ROZAS	MIGUEL IGNACIO GUERRERO GUTIERREZ	PATRICIA SABAG ZARRUK	MARCO COMPARINI FONTECILLA	M. VERÓNICA MORALES MENA	FRANCISCO CONDON SCHIAVETTI	ALFONSO SWETT OPAZO	TOTAL
6.379.404-K	09382988 (PER)	16.096.002-7	5.546.791-9	7.732.779-7	7.731.109-2	6.980.834-4	3.184.816-4	7.016.281-4	
30-apr-19	30-apr-19	30-apr-19	30-apr-19	30-apr-19	26-apr-17	26-apr-17	26-apr-17	26-apr-17	
-	-	-	-		30-apr-19	30-apr-19	06-jun-18	05-jun-18	
23,207	12,925	12,898	2,811	3,370	20,672	20,672	9,440	9,440	219,999
-	-	-	-	-	-	-	-	-	-
23,207	12,925	12,898	2,811	3,370	20,672	20,672	9,440	9,440	219,999
14,937	1,923	1,650			15,215	15,756	13,561	11,935	134,976
-	-	-			-	-	-	-	470,483
14,937	1,923	1,650			15,215	15,756	13,561	11,935	605,459
1.9600%	9.5720%	0,1630%	0.0000%	0.0000%	N/A	N/A	N/A	N/A	18.0075%
6 0	© ©	6 0	(° ° °)	6 0	6 0	6 0	6 0	6 0	(o o o

Board Diversity

GENDER 8 MALE FEMALE





UNDER 30 YEARS OLD

BETWEEN 30 AND 40 YEARS OLD

BETWEEN 41 AND 50 YEARS OLD

BETWEEN 51 AND 60 YEARS OLD

BETWEEN 61 AND 70 YEARS OLD

OVER 70 YEARS OLD

YEARS IN THE COMPANY



LESS THAN 3 YEARS
BETWEEN 3 AND 6 YEARS
BETWEEN 6 AND 9 YEARS
BETWEEN 9 AND 12 YEARS
OVER 12 YEARS









The Board Committee, constituted as per Article 50 Bis of Law N° 18.046, has the faculties and the rights contained in said disposition.

After choosing the Company's new Board at the Ordinary Shareholders Meeting of 2019, at session dated May 07, 2019, the Board, as per what is established in the guidelines, nominated Ms. María Patricia Sabag Zarruk and Mr. Ignacio Guerrero Gutiérrez to integrate the Board Committee as Independent Directors. Subsequently, both Independent Directors, using the faculty contemplated in Article 50 Bis of Law N° 18.046, designated Mr. Andrés Solari Urquieta as the third member of the Committee. The Board Committee is presided by Ms. María Patricia Sabag Zarruk, who was designated in her position at Committee Session held on May 24, 2019.

The remuneration of the Committee's Directors, was agreed at the Company's Ordinary Shareholders Meeting held on April 30, 2019 and is equal to 50 Unidades de Fomento for each session that they attend, plus an additional participation at the prorate of 1% of the profit fixed for the Board, which is paid in the same manner and on the same opportunities as the remuneration of a Director. During 2019, fees paid to the Directors Committee reached ThCLP\$75,087, as per the following detail:

		<u> </u>	<u>_</u>	<u>و</u>	<u>و</u>	<u></u>
DIRECTOR	M. VERÓNICA MORALES MENA	MARCO COMPARINI FONTECILLA	ANDRÉS SOLARI URQUIETA	PATRICIA SABAG ZARRUK	MIGUEL IGNACIO GUERRERO GUTIERREZ	TOTAL
YEAR 2019	24,541	24,541	26,005	9,829	9,829	94,744
YEAR 2018	26,365	25,017	22,301			73,683
	600	600				600

The Directors Committee, during 2019, incurred in the following expenses charged to the budget approved at the Ordinary Shareholders Meeting held in April 2019:

- Appraisals: Transsa Consultores, ID 78.093.110-8 for the amount of ThCLP\$386, equal to US\$592 and to Consultek, ID 76.507.861-K, for the amount of ThCLP\$551, equal to US\$846.
- Hiring of consulting services Comptroller area from the Auditor Carlos Melibosky, ID 6.069.804-K, for the amount of ThCLP\$13,238, equal to US\$19,758.
- Hiring of training services from the company EY Consulting SpA, ID 76.030.665-7, for the amount of ThCLP\$3,538, equal to US\$4,726.

During 2019, the Board Committee presided by Ms. Verónica Morales Mena, formally held sessions on 4 occasions and then, after the Ordinary Shareholders Meeting of 2019, the Committee presided by Ms. María Patricia Sabag Zarruk, formally held sessions on 7 occasions to check and treat matters which correspond as per Article 50 Bis of Law N° 18.046. Below we present the most relevant topics of said guideline, regardless of other matters which are not specifically expressed in it and which the Committee revised within its ordinary management.

The Committee made proposals to the Board with the names of external auditors and proposed the private credit risk classifiers to be suggested to the Ordinary Shareholders Meeting of 2019, as per what is stated in number 2 of Article 50 Bis of Law N° 18.046. For these effects and in relation to the proposal of external auditors, the proposals of four auditor companies were studied, and it was agreed to hire KPMG Auditores y Consultores Ltda. ("KPMG") mainly based on the following reasons (i) said company is the Company's current auditor and, therefore, was involved in the merger process with the Grupo Rocio which took place during 2018 and (ii) the Company's Management had evaluated in a positive manner the auditors performance during 2017 and 2018. It was also agreed to present Deloitte Auditores y Consultores Ltda. ("Deloitte") as a second alternative. Regarding Credit Rating Agencies, after analyzing this matter, the Committee agreed to propose to the Board to maintain ICR Compañía Clasificadora de Riesgo Ltda. ("ICR") and Clasificadora de Riesgo Humphreys Ltda. ("Humphreys").

Regarding the work of the Company's external auditors, during 2019 the Board Committee met with KPMG on two opportunities, the first was in March 2019, as part of the examination of the Company's Financial Statements as of December 2018. The auditors informed regarding the auditing focus realized in the audited countries, and then at the end of August, to check the Financial Statements as of June 2019.

Regarding the Board Committee's responsibilities:

Starting with the checking of the Financial Statements: At session held in May 2019, the Financial Statements as of March 2019 were checked, specifically the main variations of the balance and income statement as of that date, including the impact of lower results compared to the expected, due to a more humid climate in Peru, which meant lower income

and higher costs, as well as analyzing the impact of the adopting of Standard IFRS 16 "Operating Lease". When checking the Financial Statements as of June 2019, the external auditors informed regarding the identified risks and control regarding the procedures applied by the teams of each foreign component, the Committee realized a detailed analysis of the accounting amounts and the variations experienced at a sales cost level, administration expenses, assets, liabilities and equity. Finally, at the session held at the end of November 2019, the Committee checked the Financial Statements as of September 30, 2019, which included analysis of the accounting amounts and the variations experienced at a sales cost level, administration expenses, assets, liabilities and equity. From the end of September 2019, the Board Committee has checked the Consolidated Financial Statements on a monthly basis.

It was informed that the Committee favorably ruled regarding each one of the revised quarterly Financial Statements, for their subsequent presentation to the Company's Board.

Regarding operations with related parties, the Committee performed a detailed analysis and recommended for the following transactions to take place, since they have the Company's interest as their objective, and took place under equal conditions similar to those present in the market, corresponding to the normal line of business of the societies:

- (I) Sale of 51% of Viveros Hortifrut S.A. and license of the "Hortifrut" brand in the countries where it is registered, excluding Chile, for ThCLP\$171,000.
- (II) The Committee approved the proposal to execute a consulting contract for the search for business opportunities in line with Hortifrut's strategic development plan with Mr. Víctor Moller Schiavetti for ThCLP\$14,856, and Mr. Víctor Moller Opazo for ThCLP\$12,098. It is recorded that dated January 02, 2020, the consulting contract with Mr. Víctor Moller Schiavetti was terminated.
- (II) Financing contract for ThUS\$3,750 with Agrícola Valles del Sur SpA to cover cash needs in the harvesting period and to finance investments. Amount which added to the valid debt of US\$252,697, resulted in a total debt of ThUS\$4,003.



(IV) Agrícola los Hualles S.A subscribed two lease contracts from July-18, one with IMG 2 Ltda. for the use of land and Hortifrut Chile S.A. for the use of water, both reaching US\$11,323 per year and the second, with Agrícola e Inmobiliaria Lumaco S.A for the use of land and Hortifrut S.A. (HFSA) for the use of water, which total US\$4,725 per year.

In relation to the Company's remuneration system and compensation plans, at session held on January 31, 2019, the proposal prepared by the following Directors was analyzed in detail: Ms. Verónica Morales Mena, Mr. Andrés Carvallo Prieto, Mr. Ulises Quevedo Berastain and Mr. Víctor Moller Schiavetti together with management and the company Mercer Consulting Ltda., the Committee asked to continue working on other alternatives. At session held on March 25, 2019, the proposal for the Compensation Plan was presented, the Committee agreed that, even though they agreed with the structure, some topics require a greater definition to change the valid policy. At session held on June 24, 2019, work continued on the proposal, and considering that results were not as expected, it was agreed to issue a bonus for the 2018/2019 season, lower than what was given in previous seasons. For the season bonus that begins on July 01, 2019 and ends on June 30, 2020, modifications were approved regarding the measuring system to be used, which was approved at Board meeting on July 02, 2019.

Regarding Internal Audits, the Board Committee performed the follow-up of the agreed Internal Audit Plan and it was confirmed that it has been complied in a satisfactory manner.

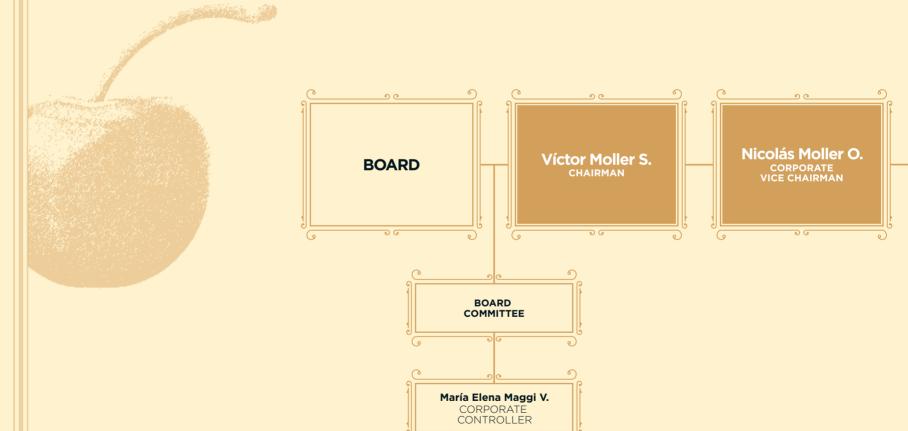
Finally, regarding other matters corresponding to its management, at session held on June 24, 2019, the Board Committee requested to update the Company's Policies and Procedures, task that has been assigned to the Sustain Value consulting firm. Subsequently, the Board Committee met with said advisors to check the progress of the work. After studying the Corporate Policies, the Board Committee agreed to take them to the Board for its approval and subsequent publishing.



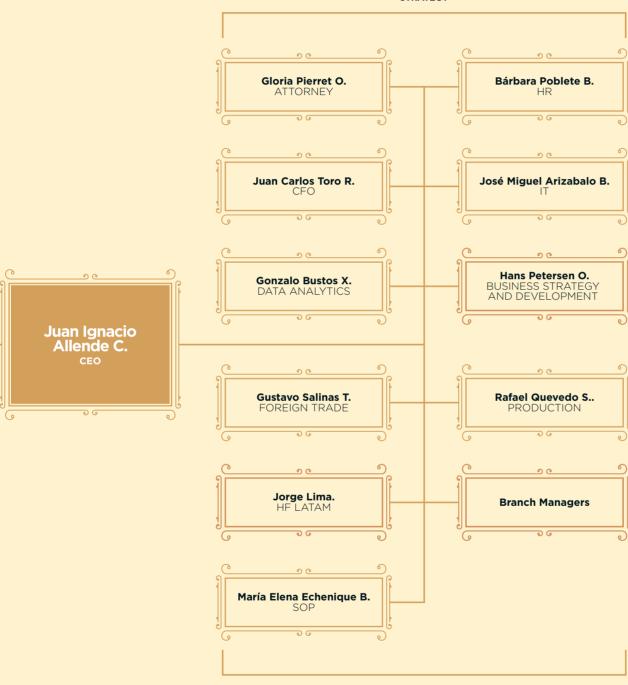




Organization Chart



BACK-OFFICE STRATEGY



FRONT-OFFICE OPERATION

Main Executives

Hortifrut counts with a management team with wide experience within the Berries market and within the Company.

	@		<u> </u>	<u></u>
NAME	ID	POSITION	APPOINTMENT DATE	% INTEREST IN THE COMPANY'S PROPERTY
Alberto Nicolás Moller Opazo	10.668.356-5	Executive Vice Chairman	06-sep-16	5.8035%
Juan Ignacio Allende Connelly	6.196.483-5	Corporate General Manager	06-sep-16	0.2015%
Juan Carlos Toro Ruiz-Tagle	13.256.460-4	Corporate Finance Manager	17-jan-18	0.0000%
Jorge Lima Vicencio	8.968.455-2	General Manager LATAM	21-sep-19	0.0000%
Hans Petersen Oehninger	15.384.983-8	Business Strategy and Development Manager	17-jan-18	0.0000%
María Elena Echenique Braun	6.966.252-8	Corporate SOP Manager	01-nov-03	0.0032%
Bárbara Poblete Bas	14.165.464-0	Corporate Human Resources Manager	15-apr-13	0.0009%
Gloria Pierret Ortiz	13.899.089-3	Attorney	20-feb-12	0.0030%
José Miguel Arizabalo Barra	13.066.136-K	Corporate IT Manager	02-apr-18	0.0000%
Rafael Quevedo Sturla	42742594 (PER)	Corporate Production Manager	01-jul-18	1.2763%
Gustavo Salinas Tapia	12.864.024-K	Corporate Export Manager	01-jul-18	0.0000%
María Elena Maggi Vidaurre	8.512.661-K	Corporate Controller	02-jan-19	0.0000%
Gonzalo Bustos Xaus	13.027.231-2	Head of Data Analytics	20-sep-17	0.0000%
Ramiro Soffia Moller	7.010.418-0	General Manager Subsidiary Chile	01-jul-17	0.0003%
Javier Rico Pedrazo	28900882W (ESP)	General Manager Subsidiary Europe	01-jun-06	0.0000%
Rigoberto Guerrero Acero	830416AL8 (MEX)	General Manager Subsidiary Mexico	01-mar-18	0.0000%
Pier Giua Castiñeira	22809008 (ARG)	General Manager Subsidiary Argentina	31-mar-16	0.0000%
Gonzalo Canessa Salvat	AAA197045 (ARG)	General Manager Subsidiary United States	01-jun-10	0.0186%
David Aymans Rojas	13.027.846-9	General Manager Subsidiary Peru Olmos	01-jun-15	0.0000%
Fernando Méndez Gschwend	10221355 (PER)	General Manager Subsidiary Peru Trujillo	01-apr-18	0.0000%

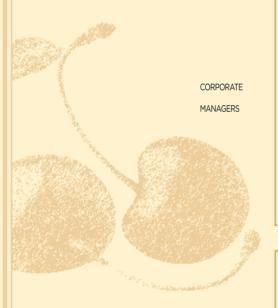
General Manager Subsidiary Brazil

General Manager Hortifrut Comercial (Chile)

0.0000%

0.0000%

02-jan-14



GENERAL

MANAGERS

SUBSIDARIES

Paulo Pavan

Juan Cristobal Lira Herreros

FN235295 (BRA)

Main Executives Remuneration

The total amount of remunerations received by the main executives of the Company and its subsidiaries during 2019 reaches ThCLP\$3,293, of which approximately 11.20% corresponds to variable remunerations. Said amount corresponds to the total of the received remunerations.

Indemnity received by managers and senior executives during 2019 reached ThCLP\$538,295.

Collaborators

To the closing of 2019, Hortifrut counted with 1,310 permanent employees, distributed around the world. It must be stated that out of this total, 34% are women.

Likewise, to the same date the number of temporary employees participating in harvesting, harvesting support and operation tasks reached 23,210 people, distributed in Chile, Mexico, Spain, Brazil, Peru and China.

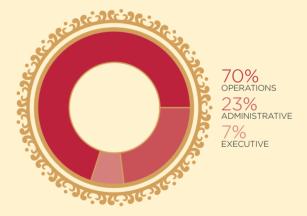
	<u> </u>		
9	PERMANENT EMPLOYEES		
Ŭ	Chile	485	Č
	United States	23	
	Mexico	168	
	Spain	63	
	Brazil	40	
	Argentina	10	
	Peru	480	
	Germany	4	
	England	5	
	China	32	
	TOTAL	1,310	

·			_
	TEMPORARY EMPLOYEES		
	Chile	5,634	
	United States	0	
	Mexico	1,708	
	Spain	45	
	Brazil	75	
	Argentina	0	
	Peru	20,549	
	Germany	0	
	England	0	
	China	246	
	TOTAL	28,257	

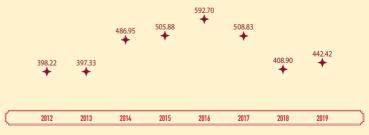
EVOLUTION OF TOTAL COSTS AND REMUNERATION COSTS (THOUSANDS OF DOLLARS)



DISTRIBUTION COLLABORATORS PER TYPE OF POSITION



RELATIONSHIP BETWEEN SALES (THOUSANDS OF DOLLARS) AND N° OF PERMANENT WORKERS









Hortifrut connects the best producers with the best customers, delivering the best fruit for global consumers, creating a virtuous circle which grows based on innovation, better varieties, sustainability and the digitalization of our processes.

Both producers and customers enjoy the benefits of being part of our global business platform, because we integrate all of our operations through the whole value chain, with a special emphasis on the two extremes of this chain: genetic development of new and better varieties, and commercialization for the final customer.

GENETICS

Based on a rigorous program, leader in the world, it contributes to create high efficiency, productivity and quality, which generates preference and loyalty in the best producers and customers in the world



Trade platforms and own brands in the main markets allow to develop the business together with the final customer, obtaining better margins, logistic efficiency, control over key processes and an adequate traceability and food safety

The Hortifrut S.A. parent company consolidates different trade vehicles in several countries in the world where the Company is present, to operate its genetic, productive, export and trade business in an efficient manner. All these companies are connected through SAP, which allows to obtain a first level operating standard through all the Company's operations in the whole world.



HORTIFRUT VALUE CHAIN ACTIVITIES (VERTICAL INTEGRATION)

VARIETAL DEVELOPMENT **Agricultural Crop** BLUEBERRIES BLUEBERRIES PACIFIC BERRY ORGANIC BLUEBERRIES RASPBERRIES RASPBERRIES RASPBERRIES BLACKBERRIES BLACKBERRIES **BLACKBERRIES BERRY BLUE STRAWBERRIES** BLUEBERRIES • BLUEBERRIES **CHERRIES** ORGANIC BLUFBERRIES RASPBERRIES RASPBERRIES **BLACKBERRIES STRAWBERRIES** NURSERY **BLACKBERRIES** BLUEBERRIES ORGANIC BLUEBERRIES **HORTIFRUT NURSERIES BLUEBERRIES** ARÁNDANOS ORGANIC BLUEBERRIES ORGANIC BLUEBERRIES • FRAMBUESAS • MORAS **BLUEBERRIES** RASPBERRIES • FRUTILLAS **EXPORTER IMPORTER DISTRIBUTOR EXPORT FROM:** HORTIFRUT IMPORTS ATURIPE FARMS • CHILE NATURIPE FARMS MEXICO **EUROBERRY MARKETING** ARGENTINA **EUROBERRY MARKETING EUROBERRY UK** • URUGUAY **EUROBERRY UK EUROBERRY GMBH** • SPAIN **EUROBERRY GMBH** • USA BERRY GOOD • PERU BERRY GOOD • COLOMBIA SVA FRUITS **HORTIFRUT FROZEN** SVA FRUITS SAN CLEMENTE VBM BLUEBERRIES SAN CLEMENTE VBM • ORGANIC BLUEBERRIES HORTIFRUT COMERCIAL • RASPBERRIES BLACKBERRIES

Traceability of the product in the whole chain

STRAWBERRIES

Hortifrut, thanks to its SAP development program, is able to follow up its products from varietal development to distribution, allowing it to administer, measure and flexibilize the whole chain.









Leading Genetics Program in the World

The permanent development of new and improved Berries is one of Hortifrut's fundamental strategic pillars. The important investments the Company has performed in the acquisition, development and commercialization of new varieties of Blueberries, Raspberries and Blackberries have been a differentiating and decisive element for the sustained success in the business of producing and commercializing Berries in the world. The great push that the Company has given its program for obtaining new varieties has allowed it to serve the different markets 52 weeks a year, expand to new geographic areas for the production of Berries, improve the quality and condition of the fruit and increase the productivity of its own plantations and those of its producers. Hortifrut permanently looks for and selects Berries with a better flavor, firmer and crispier, and fast start up of production from its planting.

In 2005, Hortifrut started developing Berry Blue, its genetic improvement program (PMG) for Blueberries, together with its North American partners Michigan Blueberry Growers, which is now the program with the most extensive, genetically diverse and with the greatest importance in relation to the genetic improvement of Blueberries in the world. Through "conventional improvement or breeding" and with selection and testing stations at different latitudes where Hortifrut cultivates Blueberries, Berry Blue has already patented 13 new owned and exclusive varieties of Blueberries: Prelude, Presto, Daybreak, Stellar, Bliss, Robust, Temptation, Apolo, Envy, Keepsake, Charisma and Sensation, with exclusive access for Hortifrut's producers around the world. These new varieties have started gaining space in China, Peru, Morocco and Mexico.



At the same time, and always in its permanent search for the best Berries genetics in the world, Hortifrut has subscribed several agreements with private groups and universities at a worldwide level that count with superior varieties of this Berry. In 2009 the Company signed an exclusive production agreement for early varieties of Blueberries with the Spanish group Royal Berries to plant and produce the varieties Rocío and Corona in South America. United States. Peru and Mexico, whose productive and quality characteristics of the fruit have made them the favorites in many markets. These two varieties have displaced the old early varieties and have allowed Hortifrut to expand its plantations in Peru. Since 2004 and to this date. Hortifrut also counts with the exclusive license of the varieties of Blueberries with a high requirement of cold from Michigan State University (MSU), highlighting to date the Draper and Liberty varieties, as well as the new promises Calypso and Osorno.

Furthermore, the Company counts with early variety licenses for Blueberries from the University of Florida for Mexico, Peru and Chile, expanding even more the varietal offer for areas with low latitudes, and since 2018 it counts with an agreement for highlighted evaluations of new advanced selections from the same university for Peru.

Searching to expand the variety of products to offer our customers around the world, Hortifrut works and also backs the development of new Berries, such as Murtilla and Maqui, both natives from Chile and in the process of domestication and harvesting at a commercial level.

In addition to Blueberries, in 2004 the Company decided to participate in the development of new varieties of Raspberries and Blackberries, forming Pacific Berry Breeding LLC (based in Watsonville) together with its partners Naturipe Berry Growers dedicated to the development of new varieties of Raspberries and Blackberries with a growth that is mainly primocane without thorns, which produces a sweet and firm fruit with better post-harvest to assure our customer's supply. Seeing its potential as a generator of new varieties and innovative ideas on behalf of its team, since 2018 this company has been a 100% subsidiary of Hortifrut S.A.. To date, this company already counts with several varieties of Raspberries and for 2020 there are new varieties of

Blackberries with excellent flavor, post-harvest and productivity, within which we highlight Pacific Centennial, Pacific Julieta and Pacific Gema, already planted in the five continents and in several geographic areas in Mexico, Morocco and California to boost quality and supply 12 months a year as per destination market. To this we must add an exclusive agreement with University of Arkansas for the evaluation of selections of Blackberries in Chile, Peru, Brazil, California and Mexico with a commercialization property of new varieties 100% Hortifrut. This acquisition boosts Hortifrut's plan for internationalization of Berries, especially Raspberries and Blackberries.

The challenge that we have as a Company is the permanent development of new genetics and varieties of Berries which adapt to the needs of our constantly more demanding consumers. Every year we identify at Hortifrut new genotypes in our different programs and evaluation sites, in the most diverse environments and where only the best advance. Each one of them is subjected to rigorous tests with investigators, producers and consumers to find new and better state-of-the-art Berries.





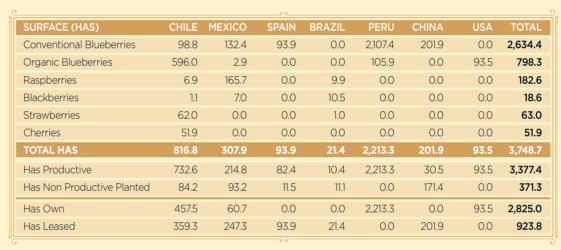


OWN PLANTATIONS AND SEASONALITY

As of December 31, 2019, Hortifrut counted with 3,749 hectares planted with Berries, this is on own land and on land leased from third parties. Of this total, 90% of the hectares are at the productive stage, while the rest is planted but not yet under production, assuring in this manner the necessary productive slack to grow in a sustained manner during the next seasons.

Out of the total planted hectares, the harvesting of Blueberries, both conventional and organic, uses up 91% of the surface. The remaining hectares are distributed between Raspberries (5.0%), Strawberries (1.7%), Blackberries (0.5%) and Cherries (1.4%).

PLANTED HECTARES AND THEIR GEOGRAPHIC DISTRIBUTION 2019



SOURCE: Hortifrut

Hortifrut's plantations are located in Chile from regions IV to X, in Mexico in the states of Jalisco and Michoacan and Sinaloa, in Spain in the localities of Huelva and Asturias, in Brazil in the municipality of Senador Amaral, and in Peru in the departments of Lambayeque and La Libertad and in China in the province of Yunnan, geographic dispersion that, together with the associations that it has in the northern hemisphere, allows it to have a continuous offer of all Berries during 52 weeks of the year.

To the 3,749 total hectares planted at the end of 2019, we must add 99 hectares that, even though they are not administered by Hortifrut, the Company owns 50% of the property of the associated companies that administer them:

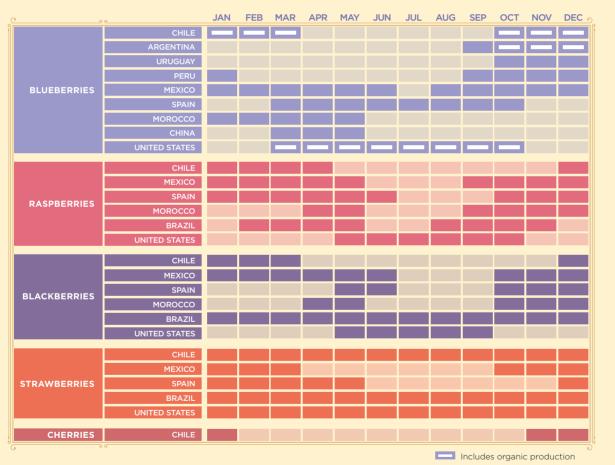
- > 77 hectares of Blueberries planted in Argentina, all of which are in productive state
- 22 hectares of Raspberries and Blackberries in Morocco, all of which are in productive state



To count with different productive zones also allows greater closeness with our consumption centers. This is the case of the plantations located in Mexico and the United States, which mainly supply the North American market, the plantations in Spain are able to supply part of the European market, Brazil and China commercialize their production within the local market and Chile provides counter-season production for North America, Europe and Asia, the same as Peru which contributes with early production in high price windows, all of which is complemented with third party producers in Chile, Mexico, Argentina, Uruguay, Morocco and Europe.

The production business has a great strategic importance, since it allows Hortifrut to count with a secure volume to attend the requirements of its customers, develop niche markets, such as organic, use in an efficient manner the opportunities to place its production in periods of scarce supply and high prices, and to exercise control over the quality of the fruit.

BERRIES PRODUCTION PERIOD OF HORTIFRUT AND ASSOCIATES









Trade Platjorms and Strategic Alliances

The Hortifrut business model is based on strategic alliances, joining the best in the southern hemisphere with the best in the northern hemisphere, in order to have supply all year round.

NORTH AMERICA

In the United States, Hortifrut, through its Naturipe platform, continues to grow with its constantly higher Berries offer from Peru, Mexico, Chile and Argentina, completing 9 months of supply, which together with the local production of its partners, manages to obtain a continuous supply of all Berries the whole year.

During 2019, Hortifrut took an important step in its commercial relationships with the main supermarket chains, providing high level service in terms of logistics, own brands and quality. Also, the Company continues to grow in sales in the food service and on-line channels, consolidating Hortifrut's objective to actively participate in these market segments.





ASIA

In Asia and emerging countries in the Middle East, Hortifrut has reached a relevant market participation because, among other things, its supplies its customers from different points of origin: Chile, Peru, Argentina, Mexico, United States, Canada, Spain and China.

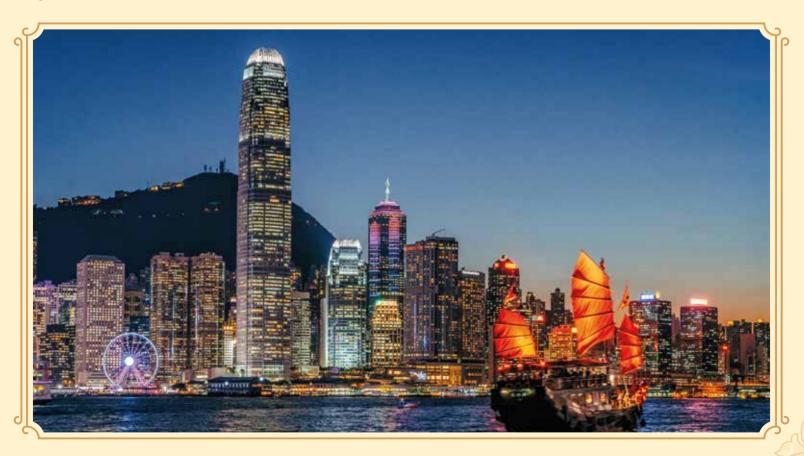
During 2019, the Company managed to supply blueberries to the Chinese Asian giant during most of the year with supply of imported fruit from Peru and Chile, covering a sales window from August to March, complemented with its production of local blueberries in the province of Yunnan, China, from where the highest quality blueberries were produced, using Hortifrut's genetics, from February to May.

China continues to be the main growth destination in the last years, followed by South Korea, Taiwan, Japan, Hong Kong and other countries in South East Asia, where our

customers are attended under the brands Naturipe®, Southern Sun and Berry Collection, with exports and programs that cover almost the 52 weeks of the year in blueberries and most of the year with other Berries such as Mexican blackberries and raspberries.

Also, during 2019, Hortifrut continues to advance in the opening of emerging markets such as India and Israel, also opening a representation office in Dubai to continue with diversification in the Middle East, supplying its own brands to customers in Arab Emirates, Saudi Arabia, Kuwait and Qatar.

As a complement to the blueberries offer within the Asian market, the Company has been developing the cherries market, a very requested product within China, market where Hortifrut sends most of the exported volume of this fruit, which has been growing year to year and which complements the offer of premium products for our customers.





EUROPE

Hortifrut has continued to grow in its supply in all the countries of the European continent, strongly increasing its presence in the German market and other high-quality demand markets such as France, Belgium and Scandinavia.

Furthermore, the Company has strengthened the services provided to all its buyers, through its installations in Netherlands (Hortiblue), where fruit is adjusted to the needs of its customers in terms of packing and service times.

Likewise, in the United Kingdom, Hortifrut is consolidated as the main supplier of the most relevant supermarkets, through its Peruvian, Mexican and Chilean offer, using the highest standards of food safety and quality required by them. Also, in this country, the Company leads the supply of the organics Berries category.



LATIN AMERICA

Hortifrut has been present in the Latin American market since 2008 in Brazil, where it commercializes its products through its BerryGood subsidiary, with commercial offices in São Paulo and consolidated commercial operations in states in the center-west, south and south-east of the country, focusing on the cities of São Paulo, Rio de Janeiro, Brasilia, Campinas, Curitiba, Florianópolis and Porto Alegre. In 2018 we began air delivery operations towards the north-eastern region of Brazil, main tourist area in the country, through the cities of Fortaleza and Salvador.

Apart from importing fruit from points of origin such as Chile, Peru, Mexico, Argentina and the United States, Berrygood has a local production platform to the south of Minas Gerais, where we produce strawberries, blackberries and raspberries.

From the start, this subsidiary has been centered in the development and growth of the Berries industry in Brazil, strengthening the areas of logistics, sourcing and opening into the market.

This commercial platform offers fresh and frozen fruit the 52 weeks of the year to retail customers such as Pao de Azucar, Walmart and Carrefour, as well as other customers of the

food service segment such as commercial stores, restaurants and hotels such as Hilton and Unique.

Also, in order to encourage the consumption of Berries in Chile and to forecast its sustained growth in the future, at the end of the decade of the 90's, the subsidiary Hortifrut Comercial S.A. was created, which has as its objective to supply the need and demand of an offer of products which was not present in the market.

Today, after 2 decades, Hortifrut is a leader in the whole range of Berries, which by maintaining the highest quality and food safety standards required by existing guidelines, consolidate it as number one in Chile. These standards are guaranteed through certifications such as Haccp, B Corporation and a range of certifications that allow us to assure optimum consumption for our customers.

Our purpose is to maintain the sustained growth of our brand, producing and commercializing the best Berries in the market, every day, 12 months a year.

The same as Hortifrut Chile S.A., for the second consecutive year, in 2019 Hortifrut Comercial S.A. was certified as a B Corporation, reaffirming its commitment with sustainable growth.





HORTIFRUT AND ITS ASSOCIATES' BRANDS

All the experience in the Berries business that Hortifrut and its Associates have, has been capitalized through its known brands, developed together with its associates and subsidiaries, some with 100 years in the market:

NATURIPE FARMS:

Second largest Berries distributor at a worldwide level with its brand Naturipe® and the first in the world with Blueberries, with sales for US\$759 million during 2018, which represent 158 million commercialized kilos.



EUROBERRY:

Sells and distributes Berries through its brand Southern Sun and Berry Collection in all the countries of Continental Europe, as well as England and Ireland.



BERRY GOOD:

Produces, imports, sells and distributes in Brazil, to the main supermarket chains and Food Service customers. With 8 years in the market, it supplies a mix of Berries 52 weeks of the year, attending over 670 sale points.



JOYVIO:

Our commercial platform sells our berries to the different markets in Asia, with the brand **Naturipe®** as well as the brands Southern Sun and Berry Collection almost 52 weeks of the year. Also in China, fruit is commercialized through our office SVA Fruits Shanghai, and together with our local partner Joy Wing Mau, produces, sells and distributes with our brand Naturipe and with **Joyvio**, recognized brand of our partner in this market. Thereby, we cover over 80 cities through 40 distribution centers, managing to provide services to thousands of stores, important retailers and different markets throughout the Asian giant.



Apart from these brands, phrases and mottos are used which allow to commercialize products and services under said names in Chile and overseas. The main advertising sentences are:

- > Hortifrut, Berries a todo el mundo, todos los días
- > Hortifrut, berries for the world every day
- Fresh Berries Every Day



MAIN CUSTOMERS

Hortifrut commercializes fruit to over 400 customers in different destination markets, having as its customers the main supermarket chains and retailers in North America, Latin America, Asia and Europe. This diversification strategy has been a fundamental pillar of the Company's success.

Among Hortifrut's main customers we find:

NORTHAMERICA





















EUROPE

































Waitrose







EMERGING MARKETS





















































SUPPLIERS

Also, the main providers of supplies for Hortifrut S.A. and its subsidiaries are:

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	SUPPLIER		SUPPLIER	
Ŭ	IMPRESOS Y CARTONAJES S.A.		ARIS INDUSTRIAL S.A.	
	FABRICA DE PLASTICOS JCK SPA		J.M.C. MAQUINARIAS S.A.C.	
	DEL MONTE FRESH PRODUCE		TRANSPORTES LÍNEA S.A.	
	EXPORTADORA ANDINEXIA S.A.		ARÁNDANOS LA ESTANCIA S.P.R.	
	TRANSPORTE SANTELICES E HIJO LTDA.		LEGRO POTGRONDBEDRIJF B.V.	
	SOF SOUTH ORGANICS FRUITS S.A.		GRAN PEÑÓN ENERGÍA NATURAL S.A.	
	FRIGORÍFICO SAN CLEMENTE S.A.		SISTEMAS DE RIEGO DEL PACÍFICO	
	AGRICOLA Y FRUTERA CURACAVI S.A.		FRÍO EXPRESS S.A. DE C.V.	
	JL INGS S.A.C.		EXPOBERRIES S.A. DE C.V.	
	YARA PERÚ S.R.L.		PANALPINA TRANSPORTES MUNDIALE	
	CARTONES VILLA MARINA S.A.		EDENRED MÉXICO S.A. DE C.V.	
	E&M S.R.L.		COMERCIALIZADORA SIMBS S. DE R.L.	

Value Added Products

FROZEN

During 2019, Hortifrut has boosted the frozen Berries area, increasing the exported volume and expanding its customer network around the world, exporting to different markets such as United States, Europe, Asia and Latin America, and maintaining the excellent product quality which characterizes us. With this, it offers producers new forms to commercialize its products around the whole world and every day of the year, which allows it to complement the fresh products area with frozen products, whether it be in bulk for industries or retail format, ready for sale to the final consumer.

The Company produces four types of frozen Berries (Blueberries, Raspberries, Strawberries and Blackberries), as well as products that are born from the different combinations of these. The production process is performed with the highest quality and food safety standards, which allows it to comply with the highest international standards. Some of the certifications that the plants count with are the following: HACCP, Orgánica, Kosher, Certification SQF-2000 Level 3 and BRC Version 7, as well as certifications that allow us to commercialize with large supermarket chains at a global level.

In the production process, the Company counts with state-of-the-art technology in equipment, color and maturity selectors and calibrators, continuous frozen tunnels, tables for natural selection and weighing machines to fill the products, reaching a greater efficiency in the production processes. The storage of the finished frozen product is performed in chambers of -20°C, with storage system in racks, maintaining the ideal conditions until the final customer.

Hortifrut counts with 2 plants for frozen products, one in Molina and another in Colbún.

MOLINA PLANT

Together with a strict management system, since 2009 this plant counts with very specific certifications, as well as maintaining at every moment the product's highest quality and food safety standards. Since 2012 we have maintained Certification SQF-2000 Level 3, certification that is a declaration that Hortifrut's food safety plans have been developed with the HACCP method and that the applicable regulatory requirements have been efficiently valued and verified to maintain the safety and quality of the food. The plant can process 5,000 tons of Berries a year and store a total of 5,500 tons, allowing the Company to accede to a higher number of customers and supermarket chains with supply during the whole year.



COLBUN PLANT

This frozen products plant was built in 2009 and was designed to process high quality Berries, both in bulk format and retail pack, being able to process up to 5,000 tons of Berries a year. Its process lines were imported from the United States, Canada, New Zealand and Japan, which have a high technological level, allowing to pack the retail product in a completely automatic form, even when 4 Berries have to be mixed in the same bag. This plant's storage capacity is 3,000 tons. This plant counts with a food safety system based on the BRC (British Retail Consortium) standard Version 7.













Innovation has been present since Hortifrut began, therefore, starting a few years ago, we have created the Innovation area to place more emphasis on the development of diverse technological projects oriented to making the processes more efficient and sustainable, always having as the objective to maintain leadership in the industry.

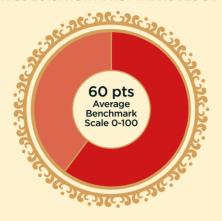
Thanks to the i3 measurement (Innovation Intensity Index), developed by the INNSPIRAL innovation accelerator, Hortifrut quantifies the percentage of its EBITDA from Innovation. For the 18/19 season, the i3 yielded 16% of the company's EBITDA, increasing by 2 numbers compared to the previous measurement.

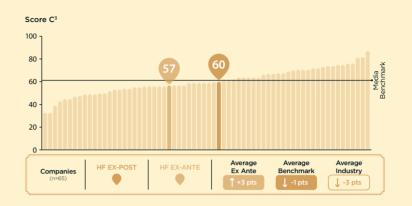
As was forecasted, during 2019 work began on globalizing innovation at its subsidiaries, so, during the months of January to March, the first innovation intensity measurement took place at the Peru subsidiary. A portfolio of 6 projects was identified which have been considered to be innovation under the company's base criteria, and which generate an innovation intensity index of 9% of the EBITDA generated by Hortifrut Peru during the 18/19 season.

Since innovation is transversal in the Company, it is necessary to perform a diagnosis where the collaborators of all the areas participate, so, a fourth analysis took place in the second half of 2019, through the Innovation Diagnosis C3 method, which is a multisector instrument oriented to measuring the innovation capacities in companies and to provide indicators that allow to strengthen innovation management. 60 points were obtained, within a scale of 0 to 100, increasing 3 points from the evaluation of the first semester. Highlighting a notable improvement in the area of Learning Culture, and other improvements in 7 out of 10 dimensions of the model compared to the previous measurement.



BENCHMARK C3 2019: HORTIFRUT IMPROVES 3 POINTS OVER THE LAST MEASUREMENT





The dimension that improved the most in comparison to the last measurement was Leadership, which reflects that the company is building capacities to generate a transversal network of innovation leaders, who boost the positive feedback in front of mistakes and the agile channeling of resources and information for people to develop their ideas and projects (Brinca, 2019)

Recognizing Innovation

In May this year the sixth version of the C3 Creativity and Innovation Ranking took place, organized annually by Brinca and Universidad Del Desarrollo. 65 companies from different industries participated on this opportunity, and for the second consecutive time, Hortifrut was awarded after standing out in its annual innovation diagnosis realized in November 2018, receiving the award in the category "Innovation Initiatives with Technology 4.0" thanks to the BlueScann project. Solution that is the result of the innovation and development process of projects that took place at an internal level at Hortifrut, where different areas of the company were invited.

BlueScan aims to optimize the pruning process of blueberries using "Augmented Reality" (AR) technology which allows to overlap virtual elements over our vision of reality. In this manner, through the use of special lenses for the use of AR, we can scan the blueberry plant and obtain in-situ information regarding what, how and where to prune.





Innovation Within Hortigrut

After constant work in the innovation portfolio, thanks to the project leaders and Innspiral, Hortifrut highlights one of its most advanced projects of this season; BerryAlert. BerryAlert is a mobile platform and application which allows to have a traceability and to monitor in real time, from the harvest to arrival at packing, a series of key fruit indicators, through the complete reading of antennas, sensors and GPS incorporated on trucks and packing.





Recognition of the portfolio Project Leaders.

FIRST INNOVATION FORMATION PROGRAM

With the objective of boosting the Innovation culture within the Company, the first Innovation Formation Program took place in Chile, where leaders were selected at each of the areas by their own chiefs, considering motivation, interest and forecast, generating a multi-disciplinary group, in order to bring theory closer to practice, acquiring the Innovation methodology and with team work to detect problems and opportunities and generate new solutions.

The solutions obtained from this program were presented to the Innovation Committee, where two projects were selected to add them to Chile's portfolio. We plan to once again develop this program in order to expand this knowledge and thereby strengthen the Innovation culture within Hortifrut.





In June we celebrated Innovation month at Hortifrut Chile, where different activities and activations took place at the Santiago offices. Here the collaborators could actively participate in Innovation talks, have a healthy break during the day and finalize with attendance to the 3rd Hortifrut Technology and Innovation Trade Fair. In 2020 we plan to continue dedicating a month to Innovation and to consolidate this Hortifrut pillar with the collaborators, this time reaching all the branch offices in Chile.





Technology and Innovation Trade Fair

On June 18 and 19, 2019, the third version of the Hortifrut Technology and Innovation Trade Fair took place at Espacio Riesco, Santiago de Chile. Over 1,900 business attendants met, including entrepreneurs and school and university students. Members of the whole agricultural productive chain and technology companies actively participated. The main objective of this fair was to accelerate the incorporation of new technologies in the agricultural industry, with a special focus on digitalization, and in this way to continue boosting one of the export sectors with greater projection for Chile. In this version we counted with prominent government members, such as the Minister for the Environment Claudia Schmidt, the Minister of Agriculture Antonio Walker and the Minister of Science, Technology, Knowledge and Innovation Andrés Couve, who could express themselves regarding Chile's current reality.

We also counted with great national and international speakers such as Jose Maza, Jose Cordeiro, Robert Pearlstein and Steve Hoffman. During both days technical presentations took place covering topics such as genetics, controlled production, climate change, sustainability, digitalization, applied robotics, artificial intelligence and current fruit growing challenges.

Over 50 exhibiting companies participated, where also and with the focus of opening new spaces and directly relating entrepreneurship with innovation, an area of 12 presenters of startups was set up so they could show their products and services.

Furthermore, we successfully held the first "Hortifrut Innova" competition, which, in line with its permanent interest to encourage innovation in the agricultural sector, Hortifrut boosted this new project financing opportunity, directed to all the agricultural entrepreneurs in Chile and the world.







Over 35 projects applied, of which 12 were selected to defend their project during one of the trade fair days, with a jury made up of Nicolas Moller, Ramiro Sofia, Ricardo Larraín, Iván Vera and Álvaro Eyzaguirre, plus one vote from the present public, who could participate through the fair's App. 3 projects were awarded in this first version; Agrotrac, Big Autofrut and Zeta Setas. The winner of the first place received US\$2,900, strategic consulting with networks of mentors and experts, as well as an annual membership for the second and third place.











Producers Club

Hortifrut's Producers Club is an initiative that allows to back its producers in their management through a variety of products, technologies and/or services, generating a support network in areas such as genetic development, access to different markets, technical advisory in organic and conventional orchards, financial support, information and back up in the obtaining of certifications.

During 2019 Hortifrut's Producers Club focused on delivering technical and commercial information for its producers, realizing pruning videos providing a special focus on the topic of quality and condition of the fruit, to be able to be more competitive and thereby reach different markets.

Also, during the same year new alliances with suppliers were incorporated, being able to find all the information related with the Producers Club on the web page www.clubproductoreshortifrut.com and on the club's App, ClubHF.

We want to give emphasis to the use of these platforms to access these alliances, videos and activities, to be able to make better use of the benefits that Hortifrut's Producers Club has.



The alliances in force to date are as follows:





































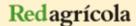


























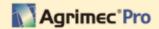
















As always, we want to give emphasis to the use of these platforms to accede to these alliances, videos and activities, to thereby make better use of the benefits that Hortifrut's Producers Club has for them.







Advancing to be a sustainable Company has made us work with conviction to continuously improve in the development of social and environmental aspects, in the whole value chain, contributing with our commitment with the environment, people and the communities where we operate.

This commitment has allowed us to be considered with different recognitions, such as the "B Corp Best for the world 2019" award in the Environment category, recognition that grants the B LAB certification. Within the 3,235 B certified companies, only 10% of the companies that obtained the best scores receive this award, standing out in one of the six categories: Environment, customers, workers, community, governance, agents of change and general score. Best for the world highlights the social and environmental positive impacts and continuous improvements developed at the moment of certification or re-certification in some area of the company.



After a year of Hortifrut Chile being recognized with certification as a B corporation, we have noticed positive effects in differentiation and preferences in the market, such as for example the obtention of a "green" credit (Green&social Loan) for ThUS\$26 that we subscribed with Cöoperatieve Rabobank. The agreement, which applies for 7 years, contemplates that Hortifrut maintains B Certification, with which we commit to progressively advancing in the indicators associated to sustainability in strategic areas.

Also with the aim of diversifying the sources of financing and refinancing of the Company's financial liabilities, in May 2019 we concreted the first issuance of Bonds in the local market for Hortifrut for US\$91 million, by issuing two series (A and B). The A series counts counts with the green and social certification of Vigeo Eiris. This sustainable bond, is used to refinance three categories of projects developed in Peru, in the Region of la Libertad:

- Water Management
- Climate Action
- > Local development and empowerment

Committed with SDG:

At Hortifrut we maintain our commitment with 5 Sustainable Development Goals (SDG) which are priority objectives, linked to the Company's purpose, identifying opportunities to improve in our contribution to the development of people, the environment and communities where we operate.

ZERO HUNGER: To improve nutrition and promote sustainable agriculture.



Hortifrut in its constant innovation, is permanently producing a genetic diversity, to harvest the best and most nutritional berries, increasing their productivity and quality, thereby reaching all the markets in the 5 continents. Also, we aim to offer the best berries thereby obtaining the highest certifications such as Global

GAP, SMETA, Organico, among others, complying with the highest standards of responsible production.

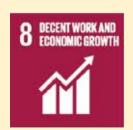
QUALITY EDUCATION: To promote learning opportunities for everyone.



Hortifrut is aware that education is the base to improve the lives of people, so courses, training and programs to develop education, culture and sport in Chile, Peru, Mexico and Brazil have been implemented. We reached 57,000 hours of training with collaborators this 2019, an 18% increase compared to the previous year. Over

8,200 people from the communities near our operations have benefited from education, health, culture, environmental and sports programs.

DECENT WORK AND ECONOMIC GROWTH: To promote full and productive employment and decent work for everyone.



At Hortifrut we are committed with providing a decent job for every worker. This year 2019 we provided over 30,000 job positions in the world. A reflection of this responsibility is in our climate survey with a result of 80% satisfaction and commitment on behalf of our collaborators, and also the rotation rate for 2019 was a corporate 3%.

RESPONSIBLE PRODUCTION AND CONSUMPTION: To guarantee modalities of sustainable consumption and production.



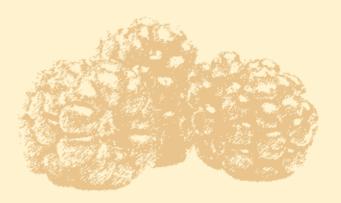
We manage the treatment of chemical and dangerous residues and the recycling of household waste in a responsible manner. Important improvements in the developing of Packaging: a 35% reduction in plastic with the manufacturing and design of compostable and recyclable cellulose packing, which reduces 95% of plastic

in just one use, as well as the exploring of compostable biopolymers.

CLIMATE ACTION: To fight climate change.



Conscious of the climatic urgency, at Hortifrut we have recorded for the 2nd consecutive year the analysis of the life cycle of our operations in Chile, as well as the construction of 8 photovoltaic plants in different farms, to mitigate GEG and encourage the use of renewable energies.







porate Covernance and

Hortifrut counts with formal policies regarding Corporate Governance and Transparency, which are available on Hortifrut's web page, such as: the procedure for Information regarding candidates to Director, Orientation Handbook for New Directors, Procedure for Replacing Executives, Hiring Policy for Expert Consultants, Handbook for Handling Information of Interest for the Market, General Policy of Habituality for Operations with Related Parties. Procedure for the Analysis and Evaluation of Revelations that the Company performs for the Market, Procedure for Quarterly Meetings with Controller and Person in Charge of Crime Prevention

INDEPENDENT COMMUNICATION AND REPORT FOR CONTROL AREAS

Hortifrut's Board and the Board Committee maintain instances of direct and fluid communication with the following control areas:

- a) External Auditors: with them we revise the External Audit program and its results. Within this, we obtain an independent point of view in relation to the risks that the Company faces, the implemented processes and controls and the quality and consistency of the analyzed data, which is expressed in the Letter to Management which is subsequently presented to the Board Committee.
- b) Controller and Person In Charge of Crime Prevention: who inform regarding the Internal Audit program, risks in the process, detected deficiencies, recommendations for improvement, follow up of action plans, strengthening of the scope of control, effectiveness and compliance of the crime prevention model.



COMPLIANCE PROGRAMS

In response to the demands of Law Nº 20.393 which initially established criminal responsibility for legal entities in crimes such as money laundering, financing of terrorism, receipt of stolen goods and bribery, in November 2018 it was modified through Law Nº 21.121, incorporating the crimes of corruption among individuals, misappropriation, unfair management, incompatible negotiation and subsequently, in January 2019, water pollution (Law Nº 21.132), the Company has implemented a **Crime Prevention Model**, through which it promotes the prevention of said actions which are sanctioned by the aforementioned laws.

In August 2018, the certifier BH Compliance Ltda. certified the Crime Prevention Model of Hortifrut S.A. and its subsidiaries in Chile, due to the initial scope of Law N° 20.393 and since January 2019, the same certifier has performed follow-up tests.

Ethical Behavoir Code , Corporate Policies and the Whistleblowing Channel are fundamental components of the Crime Prevention Model, which together with the constant training of the collaborators, reinforces the commitment that Hortifrut has in topics of regulatory compliance. To promote Hortifrut's culture, the organization's values are shown on Hortifrut's web page and, also, the corporate video regarding the Compliance and Risk Prevention Model was updated.

In April and July 2019, two talks were given for the permanent collaborators in Chile, regarding the changes introduced to Law N° 20.393, Criminal Liability of the Legal Entity and Hortifrut's Crime Prevention Model.

Subsequently, during the second semester of 2019, all of Hortifrut's Corporate Policies were checked and updated, which were approved by Hortifrut S.A.'s Board in December 2019.

HORTIFRUT'S COMPLIANCE MODEL AND CRIME PREVENTION MODEL







Since 2014, Hortifrut has worked on the base of a Ethical Behavior Code, which constitutes a formal instance that regulates internal and external ethical behavior and business behavior. The Company plans to stand out as a Company that is honest, transparent and consistent in its business behavior, and to acknowledge its collaborators, shareholders, customers, suppliers, authorities and trade partners as people who reach their objectives in a fair, ethical and respectful manner.

Within this context, the Ethical Behavior Code contains articles corresponding to Criminal Liability of Legal Entities (Law N° 20.393), the Ethics Committee (members, operation), and the procedure that will be followed in case of a problem.

This document is available on Hortifrut's website www.hortifrut.com.



TRAINING IN CRIME PREVENTION MODEL

As a complementary measure to the Company's Code of Ethical Conduct, there is annual training for collaborators, executives and directors, regarding the Crime Prevention Model, providing knowledge, rules and orientation to avoid risky situations and to accompolish upright actions on behalf of our collaborators and directors. Also, we regularly send out internal communications, informing regarding updates to the whistleblowing channel and also reminders of what the Crime Prevention Model is.

WHISTLEBLOWING CHANNEL

The Company counts with a technological solution administered by B-GRC professional consulting services, whose whistleblowing platform is managed independent to the Company; which is available for the whole Hortifrut community and its suppliers, in order to inform regarding irregular and/or suspicious behavior due to non-compliance of the Crime Prevention Model

Whistleblowing is performed via web page (https://denuncias.hortifrut.com/), and is investigated by the Person in Charge of Crime Prevention and the Ethics Committee (formed by a Director, General Manager, Human Resources Manager, Attorney and Person In Charge of Crime Prevention), guaranteeing the absolute confidentiality of the identity of the whistleblowers.





Information whistleblowing channel

HANDBOOK FOR HANDLING INFORMATION OF INTEREST

As an issuer of public issue bonds, in December 2019, Hortifrut's Board updated its Handbook for Handling Information of Interest for the Market, as per what is stated in Law Nº 18.046 for Closely Held Corporations, Law Nº 18.045 of the Stock Market, General Character Norm Nº 270 and other regulations dictated by the Commission for the Financial Market ("CMF"). This Handbook, which is at the shareholder's disposition, can be found on the Company's website, www.hortifrut.com.

Said handbook has as its objective to establish the norms that rule all the information of interest regarding Hortifrut, establishing policies and procedures for the disclosure of said information, as well as the transactions of Hortifrut's shares which take place, all of which are mainly directed to the Directors of the Company and its subsidiaries; Corporate General Manager and the main executives of the Company and its subsidiaries; Advisors or collaborators that perform their work in areas related with securities markets or that have access to the Company's information or regarding its securities, which is considered information of interest, privilege, reserved or confidential.

Likewise, it establishes the policies and procedures for the safeguarding of said information and its disclosure to the market, assuring its transparency.

ANNUAL DECLARATION OF EVENTUAL CONFLICTS OF INTEREST ON BEHALF OF DIRECTORS

The commitment with transparency that Hortifrut has not only falls on its directors, but it is manifested in all the executive staff.

Due to this, all our Directors and front line executives annually declare if they have a conflict of interest or not between their functions with the Company and their personal interests, whether these are economic or not. Together with the aforementioned, they must declare their participation in different companies when they or their relatives own 10% or more of its capital and if they are related with a civil servant, detailing if there is any conflict of interest or devious incentive.

Collaborators on People Management What inspires us.... our Hortifrut values Todos These values are what define our form of relative services are what define services are what



These values are what define our form of relating, define our Hortifrut Culture in that the importance of people, their development and commitment, characterizes the way we are, all of this promoted by different initiatives focused on informing, encouraging and developing our style, of being

Hortifrut at a global level. During 2019 and with that action focus, we have implemented initiatives that allow us to get closer to each one of our collaborators, no matter the place or country where they are, looking to develop a sense of belonging, fluid communication and Hortifrut identity.

LOCAL HIRING POLICY

In 2018 we implemented the Local Hiring Policy, which consists on the formalizing of a practice that Hortifrut has been performing for many years. In accordance with this, Hortifrut's executives make the commitment that, if there are candidates with similar profiles for a position, preference will be given to local people (within a radius of 322 km from the installation). The aim of the aforementioned is to encourage the development of local families and communities, through the generation of quality employment and, at the same time, enriching the work of each team by including people who contribute a necessary view to better adapt to the environment.

MINIMUM SALARY ABOVE THE LEGAL

At Hortifrut it is important to grant a fair retribution to each collaborator, therefore our temporary collaborators, both in Chile and in Peru, benefit from a remuneration which is 30% above the minimum legal salary of each of these countries, to thereby contribute to the social growth of our people, who are key actors in the Company's development and growth.

DIVERSITY

At Hortifrut we maintain the belief that our collaborators are our most valuable asset, so we are permanently monitoring the management of diversity in matters of gender equality, inclusion and non-discrimination.

At the Company we understand that the unique characteristics of each collaborator contribute different visions in each area and are complemented, generating a diversity and richness of views and focus when facing multiple challenges. Within this line, feminine participation plays a fundamental role at all the levels of the Company. The contribution of

women to the workplace is fundamental and facilities at the workplace so more and more women can participate in the workforce should be a focus for all the companies in Chile and the world.

At Hortifrut we permanently aim to reduce the gender gaps, regulate equity in remunerations, as per well compensation policies at each of our subsidiaries.

Below is a detail of the diversity of the permanent employees at Hortifrut and its management in relation to number of people per gender, nationality, age range and years in the Company:

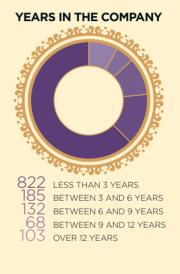
ORGANIZATION (1,310 PEOPLE IN TOTAL)



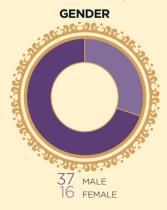




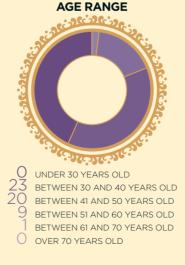
OVER 70 YEARS OLD

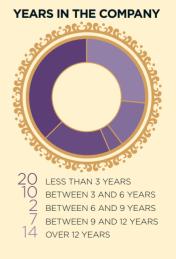


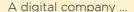
MANAGEMENT (53 PEOPLE IN TOTAL)











DIGITAL TRANSFORMATION OF PEOPLE MANAGEMENT



In order to respond to the demands of maintaining the connection between Hortifrut's 1,300 permanent collaborators, we have launched our digital people management platform **Berryconnect**, the first cloud project with the objective of involving the collaborators in the digital processes, transmitting knowledge among our subsidiaries, self-management of our collaborators, working as a connected and communicated global company, thereby generating a sense of belonging among our collaborators no matter the physical place where they are.

With a 12-month implementation period, led by the digital transformation project team and the change management team and the participation of our 5 subsidiaries in Mexico, USA, Brazil. Peru and Chile.

We have implemented 3 modules: **Central Employee**, which allows our collaborators to self-manage the applications for vacations, obtain their payroll calculation, manage benefits, acceed to the updated Hortifrut organization chart, among others.

Hortifrut University, online learning platform, which allows to have access to our global training plan, corporate induction program, links with other platforms and agreements with Diploma courses backed by the Universidad de Barcelona Our collaborators have access to these learning contents from different mobile devices.



Hortifrut JAM, first corporate social network which allows to maintain all our collaborators informed and connected from wherever they are, forming groups of collaborative work.



This is how our collaborators have access to the Company's information through any mobile device and wherever they are located.





Global launching in Mexico via Streaming of Berryconnect.



Launching of JAM and HF University, from Mexico to the world.

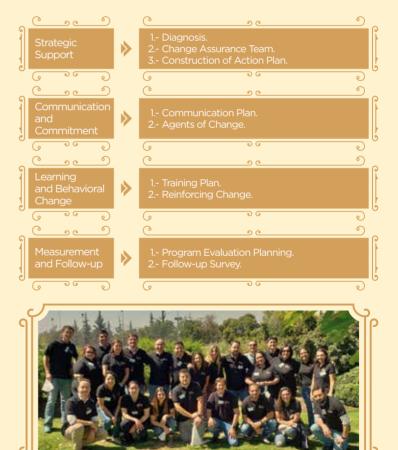


Attendants at launching of Berryconnect México.

CHANGE MANAGEMENT

To perform our constant change processes, we have built a corporate team that leads the implementation and accompanying of these processes, the first of them is related to the digital transformation of the Company. Beginning with BerryConnect, our digital platform for people management through the SAP Success factor.

To perform the process, we count with a diagnosis which covers several dimensions (organizational, cultural, leadership structures, among others), with face-to-face interviews, soundings and online surveys. A Global change management leader was named, also consolidating a team of "agents of change" per country, developing the following stages:



Global Change Management team day.



- > 100% of corporate vacation requests through Berryconnect
- Digital Company Organization Chart updated and available through our platform, updated by the hiring process
- > 70% of Human Resources processes are digitalized
- Bi-directional communication channel, with effectiveness reporting
- Corporate training available from different mobile devices
- 100% automatized compensation flow, information available for team management

We develop and promote talent

PERFORMANCE MANAGEMENT

This year the third version of the Development Management process took place, as a tool that aims to plan the development of our collaborators, directing the individual objectives to the obtaining of the Company's objectives, based on our transversal and specific corporate competencies, and as per the job positions performed by each one of the collaborators. This year we included the subsidiaries of Peru, Mexico and Brazil; all through a people management web platform, administered by the consultor Rankmi, thereby easing the management of the team evaluation leaders and their corresponding action plan for the development of competencies, recognizing talent and that those evaluated can also rate the quality of the feedback received from their team leaders.





Performance Management Workshop Mexico

DEVELOPING OUR TALENT

The development of people is a fundamental pillar for the future, our collaborators are our greatest competitive differential in a constantly more demanding industry, therefore we have invested in programs that allow a wider vision of the demands of the current world, developing technical specializations, generating instances of networking with industry and global peers, encouraging the use of technology.

Annual Emerging Leaders Program

As a member of the Center for Growing Talent by PMA which takes place in Arizona USA, whose objective is to get young industry professionals together in 4 days of intensive work, focused on the acquisition of leadership tools and sharing good practices to face new challenges and establish valuable relationships among its attendants.

Singularity University Chile Summit

2-day program which encourages innovation and exponential technology initiatives, as well as digital transformation in different industries. Regarding the individual development of our collaborators, we count with co-financing of studies leading to a title, encouraging the specialization and acquisition of formal competencies in accordance with the demands that the market requires.

Women's Fresh Perspectives Conference

This two-day program in USA, gathers women from the whole supply chain and all the job descriptions to solve problems, learn and dialogue. With expert speakers and debates between peers, it tackles professional and personal problems that women face in our industry every day.



Women's Fresh Perspectives Conference

CO-FINANCING OF STUDIES

Corporate benefit that aims to help co-finance studies that lead to degrees for our collaborators. During 2019, 20 collaborators benefitted with ThUS\$338, with programs focused on MBA, diplomas, masters and finalization of first professional career.

OUR TRANSVERSAL LEARNING PLAN

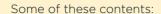
Oriented to all our Hortifrut collaborators, whose objective is to generate instances both face-to-face and digital that allow the obtaining of abilities that give value to their job, encouraging the use of exponential technologies, which allow the development of technical abilities, also encouraging critical and creative thought.

During 2019, Hortifrut invested ThUS\$345 in the annual transversal training program, considering different learning areas such as normative, technical, language, leadership, office automation and quality of life aspects.



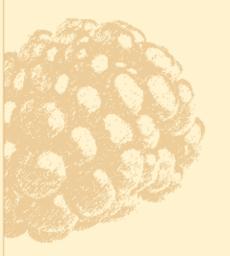
DIGITAL LEARNING WITHIN EVERYONE'S REACH

This year we launched our first Hortifrut University e-learning platform with different available courses, inspired in making learning contents be available for our collaborators no matter where they are found. This is how we encourage content based on our values and strategy as a Company, thereby sharing our knowledge and also generating the assimilating of technical knowledge required for an optimum execution of our work.





Corporate Induction, allows us to reach all our collaborators, permeating HF culture from the start of their career in the company.





Learning capsule for Techniques to perform a work interview, focused on those who have a Leadership role and take an active role in the search and selection of our new Hortifrut members.



Provoke disposition to Innovate, Course with modules, practical and interactive, focused on one of our transversal values: Innovation.



New tendencies in digital economy, course with modules focused on acquiring key competencies for digital transformation.

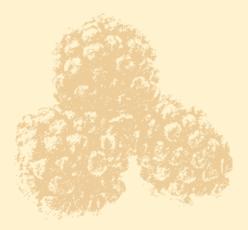
THIS IS HOW WE COMMUNICATE...

Hortifrut JAM Corporate Social Network, in November 2019 we launched our first social network whose objective is the bidirectionality and immediacy of information at a global level and per country. Thereby we generated a greater sense of belonging, possibility to generate collaborative inter-subsidiary work groups, making company information available for all our collaborators, among others.

OUR HORTIFRUT MEETING AND CULTURAL INSTANCES

READER POINT

In order to make access to books easy for our collaborators and to encourage book reading in them and their families, we have inaugurated Reader Points at several of Hortifrut's plants and offices. It is a point self-managed by our collaborators, which allows to temporarily acquire, exchange and donate a book.



OUR GATHERING INSTANCES



VIII Hortifrut Chiloé 2019 Bike Ride.



Eclipse, corporate office, Santiago, Chile.



Hortifrut Peru.



Halloween celebration, Peru.



Soccer championship, Hortifrut Peru Olympics.





94



Halloween celebration, Mexico.

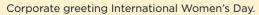




Urban Orchard Workshop, Santiago, Chile.

Friendship day Celebration, Peru.







National holidays Agrícola El Pampino, Chile.

OUR HORTIFRUT CHILDREN

The children of our collaborators are also part of our great Hortifrut family, therefore we generate initiatives that make them part of our culture by encouraging learning and the permanent developemnt of their potential.

HORTIFRUT KIDS EXPERIENCE

Family activity that brings our children closer to the work that their parents perform at Hortifrut, on a field day where they visit one of our nurseries.



The Hortifrut family at the Nursery.



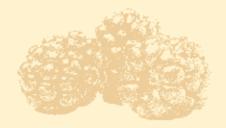
Our children planting blueberries.

ACADEMIC PERFORMANCE AWARD 2019

As every year, we award the children of our collaborators who stand out in the average annual grade at their corresponding school institutions, receiving as a prize for the finalists an IPAD and for the winners per level, a Notebook.



Breakfast with awarded children and their parents.



CHRISTMAS CHOCOLATE PARTY HORTIFRUT PERU

This year's challenge has been to celebrate with our collaborator's and their children through a magical chocolate party, since over 7,000 people participated, in an event for the whole family, where they could taste traditional christmas chocolate, play with inflatables installed for all ages and enjoy a christmas show. We held the celebration for the people from the Farm and the Chao plant at La Ladrillera de Chao and for the people of Trujillo at the Salaverry plant.



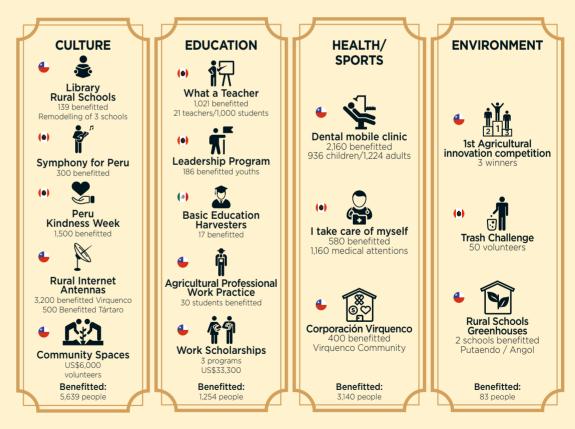


Relationship With the Communities

A fundamental aspect is to maintain trust and good relationships with the neighbouring communities to our operations, with whom we participate with relationship programs that aim to improve their quality of life. For this we have centered on 4 central themes as a guide to focus our action plans:







To perform each one of the initiatives, we associate with different institutions, foundations, corporations, and other specialized entities in order to provide optimum development, transparency and management for each of our projects.

CULTURE

LIBRARY PROGRAM IN RURAL SCHOOLS HE CHILE

Support for the improving of Libraries in Rural Schools next to our operations, spaces with the aim of creating a study area which favors learning in children and teenagers. This year 3 Schools were remodelled, benefitting 139 students.



SYMPHONY FOR PERU

Is focused on creating micro-societies through music. Music strenghtens values and reduces the exposure to symptoms of violence and citizen insecurity.

Benefits 300 children.

KINDNESS WEEK HORTIFRUT PERU



Kindness Week Hortifrut Peru

We intervened Schools in the area mobilizing directors and teachers to participate in a week where kindness is understood and put into practice. Benefits 1,500 students.

INTERNET ANTENNA IN RURAL AREAS IN CHILE

Hortifrut provides free internet signal for its communities, located in Virquenco and El Tártaro, easing the connection of these localities, which due to their location have difficulty accesing quality internet.

Benefitted: 3,200 inhabitants of the locality of Virquenco and 500 people in the locality of El Tártaro.

2 ANTENNAS: 1 IN VIRQUENCO 1 IN PUTAENDO COVERAGE FOR 3,700 PEOPLE



Inauguration Antenna locality of El Tartaro, San Felipe, Chile.

CONSTRUCTION OF COMMUNITY SPACES

In order to encourage volunteering among our collaborators in Chile, encouraging the participation of our collaborators in actions aimed at the wellbeing of vulnerable communities, we have developed alliances with different NGO's including "Proyecta UC" of the Pontifica Universidad Católica, with whom volunteering took place oriented at the construction of community spaces such as social headquarters, spaces for the elderly and play grounds. Also, the company made a donation of ThUS\$6,000 as a contribution for materials for different initiatives realized as part of this project.



EDUCATION

WHAT A TEACHER HORTIFRUT PERU

It is focused on developing in teachers the capacity to motivate students through the development of soft skills.

Benefits 21 teachers and 1,000 Students.

LEADERSHIP PROGRAM HORTIFRUT PERU

Inserts professional youths into the Education System to strengthen the development of socio-emotional abilities in Students and for them to be Agents of Change in the Community.

186 benefitted youths.

BASIC EDUCATION FOR COLLABORATORS IN MEXICO FARMS

Hortifrut together with INEEJAD Zapotiltic, is developing a basic education program for our collaborators in the field, aiming to strengthen labor development and granting possibilities of growth to those who have not yet certified their primary education.

17 benefitted adults.



Primary Education collaborators Mexico Farms.

WORK PRACTICE PROGRAM CHILE FARMS

Another project linked to the educational area is the alliance between Liceo Agrícola el Vergel in Angol and Hortifrut, which aims to boost a series of initiatives that back the learning of the students.

That is why, since 2010, students from this institution perform their professional work practice at Hortifrut, and technical visits of students to the field and packing at Virquenco are organized, where the students get to know the plantations, packing and distribution process of blueberries.

30 students benefitted by realizing their professional work practices.

SOCIAL SCHOLARSHIPS PROGRAM CONTRIBUTION OF HORTIFRUT CHILE

Conscious of the importance of training as a development tool, Hortifrut contributes its surplus of the training tax franchise to the "Work Scholarship Program" oriented to improving labor abilities and easing access to a job or productive activity for workers with a lower qualification or people who look for work for the first time.

2017: World Vision ThUS\$8.5

2018: Imagina Pequeños Negocios Grandes Emprendedores Foundation, part of the Desafío Levantemos Chile

Foundation for ThUS\$15.2

2019: Teletón Foundation ThUS\$9.2

HEALTH / SPORTS

MOBILE DENTAL CLINIC

The mobile dental clinic, began in Chile in the 2013-2014 season with the objective of providing dental care to the communities of rural areas where it is difficult to access health professionals. This program offers free dental care and hygiene education for its collaborators and their families, especially for the children of our temporary workers. In the 6 years of service, over 2,000 people have been attended between children and adults at the different fields and plants throughout Chile.

7 Campaigns

2,160 Attentions

936 Children

1,224 Adults

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9	SEASON	COVERAGE	1
	Season Year 2013-2014	407	Ŭ
	Season Year 2014-2015	150	
	Season Year 2015-2016	407	
	Season Year 2016-2017	580	
	Season Year 2017-2018	367	
	Season Year 2018-2019	249	
	Season Year 2019-2020	559	
	Total	2,719	



Operation Central Office Santiago.





Dental operation Colbun.



Dental Operation Panguipulli.

Dental operation Curepto Farm.





I TAKE CARE OF MYSELF

Initiative of HF Peru focused on attending the people and reinforcing the importance of valuing their health and taking care of themselves through a preventive health campaign. We prescribe medicine for the corresponding treatment given by private and public doctors through strategic alliances, in order to improve preventive health.

Benefitted 580 people with over 1,160 medical attentions.



I take care of Myself campaign Hortifrut Peru.

CORPORACIÓN VIRQUENCO, CHILE.

In 2004, Hortifrut created Corporación Virquenco, in order to improve the quality of life of the inhabitants of Villa Virquenco, place where the Company's largest organic blueberries plantation field is located and where most of the townspeople work in harvesting and field maintenance work.

The Corporation is focused on cultural, social and economic aspects, benefitting over 180 people between adults and children. In order to encourage a healthy life and sport, we count with a soccer school, fun gymnastics workshops and free and unpaid gym access.

At a psychosocial level, the Corporation places at the disposition of the community, a Social Assistant who backs and eases the access to social benefits both of the public and private network related with topics such as education, pensions, housing, among others. Finally, in terms of culture, since its beginning the Corporation has aimed to maintain Chilean traditions, by encouraging folklore through its group, "Raíces de Virguenco".

- Summer workshops for children: 15 children
- Annual Infant Soccer School: 78 children
- Annual training as hairdressers for women: coverage for 18 people
- Preventive educational talks in family health topics: 250 people a year
- Gym for all the community of Virguenco
- Annual transport scholarships for high school and higher education students: coverage for 25 students

ENVIRONMENT

1ST AGRICULTURAL INNOVATION COMPETITION

Where the students participated with their ideas regarding entrepreneurship related with agriculture, with a group attending the 3rd Hortifrut Technology and Innovation Trade Fair.

Benefitted: 3 awarded young people.

TRASH CHALLENGE

We conveened volunteers to clean the streets of Chao, Peru and to generate conscience regarding cleanliness and residues in a city.

Participation of 50 volunteers

CONSTRUCTION OF GREENHOUSES AT RURAL SCHOOLS IN THE SOUTH OF CHILE

Within its purpose Hortifrut presents the importance of preserving natural resources, thinking of the wellbeing of future generations. In this context, since 2018 as part of its CSR action plans, greenhouses and compost pits have been installed in rural schools and kindergardens of communities who are also trained to generate organic crops.

- 2018 volunteers for the communal construction of a greenhouse for students of the Paso Histórico School in Putaendo.
- 2019 volunteers for the communal construction of a greenhouse for the "El Parque" kindergarden in Angol.



Greenhouse "El Parque" Kindergarden in Angol.

CHRISTMAS CELEBRATIONS

For the second year in Chile, together with our collaborators, we develop the campaign "El Árbol de tus Sueños", where with the support of Desafío Levantemos Chile, we sponsor children's homes, kindergardens or schools from vulnerable areas, to celebrate christmas, where apart from the donation of gifts for each boy and girl, volunteer collaborators accompany and share the christmas celebration with the children.

Within this context we have accompanied the Mi Pequeño Mundo kindergarden, in the Maule Region, Escuela Santiago Apostol in the Metropolitan Region and Escuela Rural Cordillera Nevada Chaqueihua in Hornopiren. Benefitting 36 children.

In Peru, in May we also realized a Donation of Christmas Toys which were left over from the 2018 Christmas Campaign. 30 volunteers participated and 100 children benefitted.

Peru 100 benefitted children.



Environmental Management

Being the leaders in production and commercialization of Berries in the world for over 30 years, directly links us with the land and natural resources, so we permanently maintain the evaluation and control of different environmental aspects.

RENEWABLE ENERGIES

EnerGreen Project: Construction of photovoltaic plants for electrical consumption in fields in Chile. The Project has as its objective the reduction of CO_2 emissions, improvement in the energy cost fee and increasing of Hortifrut brand value. It contemplates the installation of 13 premises, which are divided in phase 1 and 2. In Phase 1: during 2019, 8 plants were built and for 2020 the development of Phase 2 with 9 plants is planned. This project in total will mean a replacement for solar energy of up to 50% of power consumption.







21,800 m2



2.8 MMatts



s



25,080

978 Ton

Sustainability indicators







EVALUATION OF ENVIRONMENTAL IMPACT INDICATORS

Hortifrut has realized an evaluation of its environmental impact indicators (18 environmental footprints), for its products, following the life cycle analysis method, as a corporate focus to determine its carbon footprint.

With the objective of knowing and managing its environmental impacts, the agricultural area, the packing unit, the frozen unit and the logistics of its products were evaluated. The impact generated by its operations was analyzed and also the impact produced along the value chain, with special emphasis on the supply chain. Within the evaluated impact sources, we found:

- Fuel
- Refrigerants
- Electricity
- Water
- Residues
- Transport
- Flights
- Packaging
- Agrochemicals

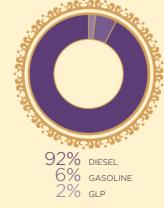
Below, we show some of the results of the carbon footprint, of scope 1 and 2.

Scope 1:

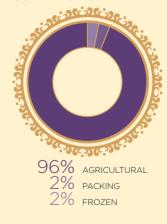
FUEL

The impact of the different types of fuels used by the company was evaluated. These are: Diesel, Gasoline and y GLP.

THE TOTAL FOOTPRINT FOR THIS CONCEPT WAS 1,301 TCO2E.



CONTRIBUTION PER AREA:



REFRIGERANT GASES

The impact of the different types of refrigerant gases used by the company was evaluated.

The freezer unit does not use gases considered as greenhouse effect gases. Also, the packing unit uses R-22 and R-507.

The total footprint for this concept was 5,497 tCO2e.

The contribution for this type of refrigerant gas is shown in the following table.

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	TYPE OF REFRIGERANT	KG	tCO2e	0
	R-507	752	2,309	
	R-22	1,822	3,188	
	Total	2,573	5,497	
		6 0	6 0	

Scope 2:

Scope 2 is associated to the consumption of electrical energy. The emissions factor, which is the equivalent amount of carbon dioxide emissions which are freed into the atmosphere by this item depend on the energy matrix. This factor was 0.4817 kgCO2e/kWh in 2018 and 0.4058 kgCO2e/kWh in 2019. This represents a 16% decrease.

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١	AREA	KWH	tCO2e	9 6
0 -	Agricultural	2,679,965	1,088	0
	Frozen	4,662,037	1,892	
	Packing	3,532,843	1,434	
	Total	10,874,845	4,413	
	9 9	(9 0 0 0)	(9 0 0 0)	

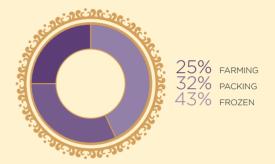
Compared with 2018

- the frozen unit had an increase in consumption of 24% and 5% in CO2e emissions.
- the packings unit had a decrease in consumption of 9% and 23% in CO2e emissions.
- the frozen and packing units together had an increase in consumption of 7% and a 9% decrease in CO2e emissions.

This season the agricultural area was incorporated into the measurement

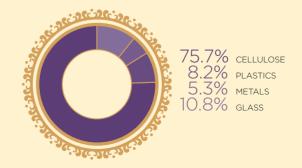
It had an electrical consumption of 2,679,965 kWh and a carbon footprint of 1,088 tCO2e.

Hortifrut's carbon footprint due to the concept of electrical consumption for the season was 4,413 tCO2e, associated to a consumption of 10,874,845 kWh, and is detailed in the following manner:



RESIDUES MANAGEMENT

At the start of 2019 at the Santiago central office, we implemented 4 clean points in alliance with the Triciclos company, to dispose of the post-harvest waste in a responsible manner. In order to have a real impact among the collaborators, we analyzed during 1 month all the residues emitted by the different areas, with the obtained results, specific modules were implemented as per the corresponding flows and volumes. To reinforce good handling of the residues, training sessions took place by the Triciclos Team, passing by all the work areas of the collaborators, thus reinforcing the types of materials and their correct disposal as per residue category.



PACKAGING

One of our main challenges as a producer and commercializing industry is the investigation and development of packaging, for this to be inserted within a circular economy, which allows to provide solutions to the reduction and recycling of the different Packagings, where we commercialize our berries.

REDUCTION OF PLASTIC

Development of a punnet manufactured from PETI 100% recycled material, having a 35% reduction in the use of PETI per packaging.



MOLDABLE CELLULOSE

Development of a thermoformed package with a cellulose Pulp base, reducing by 90% the use of PET1, compostable and recyclable.













Assets for US\$ 1,349 million.

US\$133 million

capital increase
destined to financing
organic growth in the
countries that supply the
markets of North
America, Europe
and Asia.

Successful inaugural placement of bonds on the local market for **UF 2,250,000** to diversify sources of financing and re-finance the Company's financial liabilities.

Hortifrut establishes a commercial alliance with Proplantas for the export of blueberries from Colombia.

Hortifrut and Alifrut, reached an agreement to globally combine and develop their value-added frozen products export business.

Permanent development of **new varieties** of Berries.









The analysis presented below compares the financial statements as of December 31, 2019, with the financial statements as of December 31, 2018.

Total Revenue, that correspond to Revenue from operating activities, plus Hortifrut's other revenue per function reached ThUS\$580,438, representing an 8.4% increase compared to the same period of 2018. This is explained by a 31.5% increase in the commercialized volume, reaching 72,404 tons, while average revenue per kilo experienced an 8.7% decrease.

The main factor that explains the increase in volumes during the period under analysis is the increase in the distributed volume of Blueberries from the plantations in Peru, both due to the merger and the purchase of Grupo Rocio's Blueberries business in this country, and the maturity of the plantations corresponding to the Olmos Project. To this we must add an increase in the sold volumes of value-added products due to the forwarding of commercial programs.

Revenue from the "Fresh Fruit" added segment, which include Blueberries, Raspberries, Blackberries, Strawberries and Cherries represented a 94.4% of the consolidated income during 2019, slightly lower compared to 95.0% in 2018. Likewise, sales income from the "Value-Added Products Products" segment represented a 5.6% of consolidated revenue to the same period.

EVOLUTION OF REVENUE (THOUSANDS OF DOLLARS)



REVENUE 2019 (THOUSANDS OF DOLLARS) / DETAIL PER SEGMENT



(*) Due to changes in accounting policies regarding the valuation method of "Bearer Plants", the amounts of 2016 were adjusted for comparative effects. For greater detail see Note 5 of the Consolidated Financial Statements as of December 31, 2017.





Within the "Fresh Fruit" added segment, sales from the Blueberries segment increased 9.2% reaching ThUS\$508.523 in 2019, mainly explained by a 38.7% increase in distributed volume, offset by a 21.3% decrease in average income per kilo. Raspberries experienced a decrease in income of 9.0% to ThUS\$16.236 due to the reduction recorded in average income per kilo equal to 11.5%, while distributed volume increased 2.8%. In the case of Blackberries, revenue remained in line compared to 2018, reaching ThUS\$13.574. mainly due to a slight decrease in volume of 4.0%, which was offset by an increase in average income per kilo of 2.7%. Also, Strawberries experienced a 49.5% decrease to ThUS\$3,599, variation that is explained by a reduction in the distributed volume of 48.5%, mainly associated to a lower availability of fruit to be harvested in Mexico, while average income per kilo decreased 2.0%. During 2019. Cherries recorded a sales income of ThUS\$5,770, increasing 27.4% compared to the previous year, due to the 62.9% increase in average income per kilo, which was partially offset by a 21.8% decrease in distributed kilos.

EVOLUTION DISTRIBUTED VOLUME (TONS)



DISTRIBUTED VOLUME 2019 (TONS) / DETAIL PER SEGMENT



56,831 9,995 629 848 2,221

BLUEBERRIES

VALUE ADDED PRODUCTS

CHERRIES

STRAWBERRIES

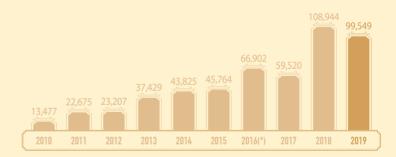
BLACKBERRIES

RASPBERRIES

Value Added Products recorded sales revenue of ThUS\$32,736 during 2019, increasing 23.1% compared to revenue recorded in 2018. This variation is explained by a 33.4% increase in distributed volumes, associated to the forwarding of commercial programs, which was partially offset by a 7.7% decrease in average income per kilo.

The 2019 EBITDA reached ThUS\$99,549, recording an 8.6% decrease compared to the ThUS\$108.944 EBITDA recorded in 2018. The decrease in EBITDA is mainly explained by the lower valuation of fruit on bearer plants recorded at December 2019 closing for ThUS\$1,401, compared with ThUS\$5,332 in 2018, to this we must add lower average prices, associated to lower prices at all the destination markets, mainly linked to the higher volume of fruit from Peru, and the increase in administration and sales expenses. mainly due to the effect of the acquisition of Grupo Rocio's blueberries business in Peru, whose effects were not present during the first half of 2018 but were present during the first half of 2019. These effects were partially offset by the 31.5% increase in commercialized volume. It must be stated that to calculate the EBITDA, the item Impairment in the value of assets was excluded, because it does not constitute flow.

EVOLUTION EBITDA (THOUSANDS OF DOLLARS)



NOTE: EBITDA = Operating Result (excluding Impairment in the value of assets) + Depreciation

Operating Costs recorded an increase in absolute terms of 16.6% to ThUS\$537,397 during 2019, explained by: (1) the increase in distributed volume; (2) the higher agricultural preventive and palliative applications to maintain the quality of the fruit; (3) higher administrative expenses and depreciation linked to the incorporation of Grupo Rocio's blueberries business in Peru, operation which was not consolidated



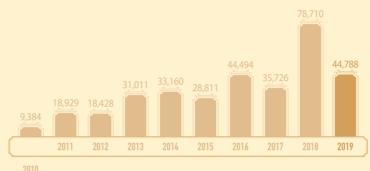


during the first half of 2018; and (4) reversal of fair value of fruit on bearer plants recorded at December 2018 closing for ThUS\$7,357, in the item Other expenses per function. On its part, in unit terms, sales costs decreased from US\$6.97 per kilo in 2018 to US\$5.82 per kilo in 2019.

The ThUS\$43,041 Operating Result experienced a 43.7% decrease compared to the same period of the previous year, thus decreasing the operating margin from 14.3% to 7.4% between 2018 and 2019. Excluding Impairment in the value of assets from this calculation, which increased to ThUS\$1,747 during 2019 and to ThUS\$2,317 in 2018, the Operating Result reached ThUS\$44,788, 43.1% lower than what was recorded in 2018.

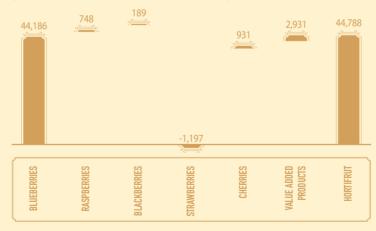
EVOLUTION OPERATING RESULT (THOUSANDS OF DOLLARS)

(EXCLUDING IMPAIRMENT IN VALUE OF ASSETS)



OPERATING RESULT 2019 (THOUSANDS OF DOLLARS) / DETAIL PER SEGMENT

(EXCLUDING IMPAIRMENT IN VALUE OF ASSETS)







In order to comply with the Amendment to IAS 16, the Operating Result for 2019 includes ThUS\$14,911 in depreciation of "bearer plants", which is compared with a ThUS\$10,011 depreciation for this concept in 2019, increase that is explained by the higher volume of Berries produced during 2019.

On its part, an increase in the amortization of Intangible Assets is observed, which passed from ThUS\$1,025 during 2018 to ThUS\$5,997 a year later, mainly associated to the higher sale of royalties of Blueberry plants.

Excluding the Impairment in value of assets of both periods, the Operating Result of the Blueberries segment reached ThUS\$41,186 in 2019, 47.7% lower than what was recorded in 2018, being influenced by the decrease in average income per kilo and the increase in operating costs, associated to the increase in commercialized volumes due to the incorporation of Grupo Rocio's blueberries business. Depreciation of "bearer plants" considered within this segment reached ThUS\$14,005 in 2019, 56.3% higher than the ThUS\$8,960 recorded in 2018 for this concept, explained by the higher volume of Blueberries produced in 2019.

The Raspberries segment recorded an Operating Result of ThUS\$748 in 2019, which is compared with the negative result of ThUS\$1,701 in 2018. Depreciation of "bearer plants" considered within this segment in 2019 reached ThUS\$906, lower than the ThUS\$1,051 recorded in 2018.

The Operating Result of Blackberries was positive by ThUS\$189 in 2019, which is compared with a loss of ThUS\$999 in the same period of 2018, improvement that is associated to the increase in sale price during the period.

Strawberries recorded a negative Operating Result equal to ThUS\$1.197 at the end of 2019, compared with a loss of ThUS\$1,573 recorded in the same period of the previous year. The lower loss is explained by lower operating costs, associated to the 48.5% lower distributed volume.

The Cherries segment recorded a positive Operating Result of ThUS\$931 at the end of 2019, an increase compared to the ThUS\$466 profit recorded in the same period of the previous year. Due to the aforementioned, the operating margin of this product increased from 10.3% of income to 16.1% of income during the period under analysis, linked to the increase in the sale price associated to the lower volume available in the market.

Value Added Products show a positive Operating Result of ThUS\$2,931 in 2019, which is compared to the profit recorded for ThUS\$3,798 a year earlier, a decrease that is explained by the lower average prices and the increase in operating costs, which increase in line with the increase in distributed volume. On its part, the operating margin of this segment was 9.0% in the analysis period, slightly below the 14.3% margin recorded in 2018.

The Blackberry, Strawberry, Cherry and Value-Added Products segments did not record depreciation of "bearer plants".

Non-Operating Result recorded losses for ThUS\$31,418 at the end of 2019, which is compared with a ThUS\$43,539 profit recorded in the same period of 2018.

This variation is mainly explained by the following factors:

- a. A profit of ThUS\$60,823 recorded in other income /(expenses), mainly due to the adjustment to fair value of the 50% interest in Hortifrut Tal S.A.C. (Peru), adjustment which reached ThUS\$60,990, which net of taxes reaches ThUS\$44,520.
- b. Increase in net financial expenses, reaching ThUS\$24,281 during 2019, which is compared with net financial expenses for ThUS\$15,806 in the same period of the previous year. The increase is mainly due to the higher balance of average financial debt during the year, associated to the financing of the merger and acquisition of Grupo Rocio's blueberries business in Peru and the incorporation of the existing debt of the acquired business, debt that generated interests only in the months of July to December 2018 vs. 12 months during 2019, added to costs associated to prepayments of financial debt realized during the second half of 2019.
- c. A loss recorded under Interest in profit (loss) of associated and joint ventures for ThUS\$5,625 at the end of 2019, which is compared with the ThUS\$3,483 loss obtained in the same period in 2018, mainly associated to the higher negative result, as of December 2019, of the associated Munger Hortifrut NA LLC (United States) for ThUS\$6,172 (ThUS\$3,543 loss as of December 2018).

Profits attributable to the Parent Company during 2019 decreased 95.8% compared to what was observed in 2018, reaching the amount of ThUS\$3,556, while the net margin







was 0.6% of revenue, lower than the 15.7% margin obtained a year before. Of the result recorded in 2018, ThUS\$44,520 correspond to the net tax adjustment of the fair value of the investment in Hortifrut Tal S.A.C. In addition to the mentioned adjustment, the period presents a lower operating result explained by: i) lower average prices; ii) an increase in administration and sales expenses, due to the effect of the acquisition of Grupo Rocio's blueberries business in Peru, whose effects were not present during the first half of 2018 but are included during the first half of 2019; iii) the reversal of fair value of fruit on bearer plants recorded at December 2018 closing, and iv) the higher depreciation of the period linked to the incorporation of Grupo Rocio's blueberries business in Peru, operation that was not part of Hortifrut in the first half of 2018. Also, the non-operating result in 2019 presented higher net financial costs, due to the higher average balance of financial debt associated to the financing of the merger and acquisition of Grupo Rocio's blueberries business in Peru and the incorporation of the existing debt of the acquired business, debt which generated interests only in the months of July to December 2018 vs. 12 months during 2019.

EVOLUTION PROFIT ATTRIBUTABLE TO PARENT COMPANY (THOUSANDS OF DOLLARS)



During 2019, Hortifrut performed investments for ThUS\$81,666, in new plantations (51% of the total), maintenance of existing plantations (42% of the total) and infrastructure (7% of the total). This represents a 50% increase compared to investments realized during 2018, mainly due to the execution of the investment plan at new plantations in China and Mexico.



^(*) Due to changes in accounting policies regarding the valuation method of "Bearer Plants", the amounts for 2016 were adjusted for comparative effects. For more details, see Note 5 of the Consolidated Financial Statements as of December 31, 2017.



Strategic Objectives

The Company has structured its future investment plan from the currently valid Strategic Plan, which is based on four strategic pillars: add value to producers, innovation and sustainability, to operate through a global digital platform, and to add value to end customers and consumers.

1. ADD-VALUE to Producers

Hortifrut is a company of producers for producers, so it must optimize the added value that it provides its producers through services such as agricultural administration, post-harvest services, final distribution and own genetics, among others.

The Company must continue investing in optimizing the services that it currently provides and developing new initiatives that allow it to strengthen the link and increase the loyalty of its producers.

2. Innovation and Sustainability

Investments in the development of new crop varieties and technologies have been for years a decisive, innovative and profitable element for Hortifrut. Therefore, the Company must continue working and investing in the development of genetics and in the process of making these genetics reach own and third party producer fields.

This closeness with the field and its people, invites the Company to be a sustainable company which is linked to the communities, so it will continue investing and working to strengthen its corporate governance and improve its position in environmental, food safety and social topics, in order to benefit and have a positive impact on the different communities with whom it interacts, in line with the International B System standards.

3. Global Digital Platform

To control, consolidate and develop trade platforms at a global level have been vital in Hortifrut's business model and have constituted one of its most relevant competitive advantages.

To continue growing within this logic, we must

permanently improve commercial practices, providing our teams with tools for a better fruit management which passes through the Company's platforms by investing in, among other aspects, globally integrating the planning and information technology systems.

Within this line, an important
Technological Program is being
implemented, which has as its
objective to digitalize the Company's
critical processes, denominated
Hortifrut Digital. As part of the
strategy of this program, the digitalization of the
processes and services of People Management has
begun, initiative denominated BerryConnect and which is
already working successfully at all Hortifrut's subsidiaries.

As a second initiative, the main indicators of the Sales & Operation Planning (SOP) area are being automatized and the implementing of a technological world class suite is being started to back the planning and fruit assigning process, considering the offer of all the productive markets and the demand of all the commercial platforms, in order to ease, optimize and make this key process within the Company visible. This initiative is denominated SOP Digital and will be in the implementation process for a 12-month period.

Another initiative which will soon start to be developed corresponds to the digitalization of the Supply Chain process with the objective of obtaining visibility and traceability of all international fruit shipments (by sea, air and land) from all our productive markets and to all the commercial platforms, in order to have visibility, to manage and optimize the Supply Chain process from start to end.

Hortifrut Digital will not only allow to optimize, improve efficiency and provide access to information, reports and dashboard, but it will also allow to strongly boost the use of data in Data Analytics techniques with the aim of improving the prediction and optimization of key aspects of the business (production, demand, etc.).

Hortifrut Digital is based on the search for alliances with world leaders in technology and digitalization such as: SAP, Amazon, Tableau and Salesforce.













4. Add Value to End Customers and Consumers

During the last few years we have experienced an important growth in commercialized volumes. Due to the current investments taking place at Hortifrut and the increase in the demand of current and potential customers in the United States, Europe and Asia, we expect that this growth will remain in the following years.

To be able to capture and serve this growing demand, investments must be made in the development of brands and new distribution channels, incorporating new varieties and implementing new business units which allow the growth of the commercial platforms. adding value to the Company's products in line with consumer preferences.

With this aim, in October 2019 Hortifrut and Alifrut, subsidiary of Duncan Fox, reached an agreement to globally combine and develop its export business of frozen products with added-value in equal parts. The association contemplates direct distribution to customers through Hortifrut's global commercial platforms and Alifrut's industrial and commercial expertise as a multi-product processor of frozen products. The association will allow Hortifrut to consolidate and strengthen its leadership position as a global business platform even more, by complementing its value-added products offer.

Furthermore, the Company is developing several investment plans, together with new commercial alliances, in order to approach the main consumer markets, providing a greater and better offer of products during the different windows of the year. These initiatives are in line with the growth in demand on behalf of current and potential customers, for which the Company performed during 2019 an increase in capital for US\$133 million, funds which will be destined to financing said organic growth projects in Mexico, China and subsequently in Morocco, countries that supply the markets in North America, Europe and Asia.

The projects contemplate 512 hectares of blueberries and 250 hectares of raspberries in Mexico, 508 hectares of blueberries in China and a commercial alliance for the export of blueberries from Colombia.





MEXICO

- Expansion Project in the provinces of Sinaloa and Jalisco, Mexico, of 512 hectares of blueberries (472 conventional and 40 organic) and 250 hectares of raspberries.
- Supply the North America market.
- The blueberries hectares will be planted during the 19/20 season.
- Raspberries will be planted in two stages, in the province of El Rincón. In the 1st stage, 100 hectares will be planted during the 19/20 season and 150 hectares in the 2nd stage.

CHINA

- Through a JV with Joy WIng Mau, Hortifrut (51%) Will plant 508 hectares of conventional blueberries, in Yunnan province, China.
- Supply the total market.
- The hectares will be planted in different stages, to finish during the 21/22 season.
- As of December 31, 2019, there are 147 hectares planted.

COLOMBIA

- Commercial Alliance with Proplantas, Pioneer in the sale of blueberries plants, for the creation of a blueberry export platform form Colombia.
- The objective is to supply niche markets with different characteristics in the fruit and to bring our varieties to local producers in Colombia.
- Marketing by Hortifrut.
- The company Will be controlled 75% by Hortifrut and 25% by the Afanador family, owner of Proplantas.

With these important previously detailed investments, Hortifrut continues its path towards its objective to assure a reliable, opportune and quality supply during the 52 weeks of the year.













Corporate Purpose

The Company has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or sub-products, as well as the providing of services or consulting in relation to said matters and the other activities that the Board or the board meetings agree, and which are related with the previous activities or ones that complement them; the maintenance of investments in real estate, titles, securities and partnership rights, and the receipt of its results; and, in general, perform and execute all the acts, contracts, business, procedures or actions that have as their aim to comply with the corporate purpose.

Incorporation Vocuments

Hortifrut S.A. was constituted as a closely held corporation under the corporate name Inversiones Hortisur S.A., through public deed dated June 04, 1999, granted at the Santiago Notary of Mr. Patricio Raby Benavente under Repertoire N°2.076-99. An extract of the stated deed was inscribed in the *Registro de Valores* of the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* folio 14.913 number 11.912 of 1999, and was published in the *Official Journal* dated July 03, 1999.

In 2008, and with the objective of acceding to new forms of financing, the Company was inscribed as a public offer securities issuer in the *Registro de Valores de la Superintendencia de Valores y Seguros (SVS)*, under number 997.

Regardless of the aforementioned, as per what is stated in article 7° of Law N°18.045 of the Stock Market, and considering that upon the start-up of validity of said legal disposition the Company had no public offer stocks inscribed, the SVS proceeded to cancel the Company's inscription in the Securities Registry. Thereby the Company became a part of and was inscribed, only by the ministry of the law, under N°181 of the Special Registry of Informing Companies mentioned in stated article 7° of Law N°18.045 of the Stock Market, without this generating a right to withdraw on behalf of the Company's shareholders.

By Extraordinary Shareholders Meeting held on March 15, 2012, reduced to public deed dated March 22 of the same year, at the Santiago Notary of Mr. Patricio Raby Benavente, it was agreed that the Company would be a publicly traded company. An extract of the stated deed was inscribed under Folio 22.699 number 15.912 in the *Registro de Valores* of the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* corresponding to 2012 and was published in the *Official Journal* dated April 11 of the same year.

Dated June 13, 2012, the *Superintendencia de Valores y Seguros* inscribed the Company in its corresponding Securities Registry under N°1.096. On this same date, the issuance of the Company's shares was inscribed in the Securities Registry under N°959, shares that were inscribed to be traded on the markets for emerging companies.

To date, the statutes of the Company have been the object of the following modifications:

- By public deed dated October 01, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente under Record N°3.843-99 the statutes were modified, the corporate purpose was expanded and corporate capital was increased. An extract from the stated deed was inscribed at the *Registro de Comercio del Conservador* de Bienes Raíces de Santiago under Folio 25.222 number 19.995 of 1999, and published in the Official Journal dated October 21, 1999.
- 2. By public deed dated November 15, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente under Record N°4.518-99 the statutes were modified and the corporate capital was increased. An extract from the stated deed was inscribed at the Registro de Comercio del Conservador de Bienes Raíces de Santiago under Folio 31.020 number 24.739 of 1999, and published in the Official Journal dated December 24. 1999.
- 3. By public deed dated November 07, 2005, issued at the Santiago Notary of Ms. Antonieta Mendoza Escalas under Record N°9.582-05 the statutes were modified and corporate capital was increased. An extract from the stated deed was inscribed at the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 41.715 number 29.729 of 2005, and published in the *Official Journal* dated November 16, 2005.
- 4. By public deed dated December 28, 2006, issued at the Santiago Notary of Ms. Antonieta Mendoza Escalas under Record N°11.965-06 the statutes were reformed as a result of the division of the Company and capital was decreased. An extract of the stated deed was inscribed in the Registro de Comercio del Conservador de Bienes Raíces de Santiago under Folio 6.910 number 5.091 of 2007, and published in the Official Journal dated February 23, 2007.
- 5. By public deed dated May 28, 2007, issued at the Santiago Notary of Ms. Antonieta Mendoza Escalas under Record N°4.636-07 the deed dated December 28, 2006, individualized in the previous number, was cleared and rectified. An extract of the stated deed was inscribed in the Registro de Comercio del Conservador de Bienes Raíces de Santiago under Folio 28.957 number 20.882 of 2007, and published in the Official Journal dated July 20, 2007.

- 6. By public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba under Record N°4.859-07 the statutes were reformed as a consequence of the merger and absorption of Hortifrut S.A., corporate capital was increased and the corporate name of Inversiones Hortisur S.A. was changed to Hortifrut S.A. An extract from the stated deed was inscribed in the Registro de Comercio del Conservador de Bienes Raíces de Santiago under Folio 24.942 number 18.189 of 2007, and published in the Official Journal dated June 25, 2007.
- 7. By public deed dated June 19, 2007 issued at the Santiago Notary of Mr. Iván Torrealba under Record N°5.726-07 the statutes were reformed and the inscription of the Company's shares at the Registro de Valores de la Superintendencia were approved, thereby making the Company a publicly traded company. An extract of the stated deed was inscribed in the Registro de Comercio del Conservador de Bienes Raíces de Santiago under Folio 26.930 number 19.521 of 2007, and published in the Official Journal dated August 04, 2007.
- 8. By public deed dated September 26, 2007 issued at the Santiago Notary of Mr. Iván Torrealba under Record N°9.809-07 the statutes were reformed and corporate capital increased. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 49.855 number 35.329 of 2007, and published in the *Official Journal* dated November 21, 2007.
- 9. By public deed dated April 14, 2008 issued at the Santiago Notary of Mr. Raúl I. Perry Pefaur under Record N°15.132-08 the statutes were reformed establishing that the Company's Directors will be remunerated. An extract of the stated deed was inscribed in the Registro de Comercio del Conservador de Bienes Raíces de Santiago under Folio 17.749 number 12.067 of 2008, and published in the Official Journal dated April 23, 2008. The stated deed was rectified, rectification that was inscribed in the Trade Registry of the Santiago Real Estate Registrar under Folio 19.484 number 13.254 of 2008, and published in the Official Journal dated May 06, 2008.
- 10. By public deed dated September 09, 2008 issued at the Santiago Notary of Mr. Raúl I. Perry Pefaur under



Record N°39.116-08 the statutes were reformed, increasing the number of directors. An extract of the referred deed was inscribed at the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 45.229 number 31.138 of 2008, and published in the *Official Journal* dated September 30, 2008.

- 11. By public deed dated December 30, 2008 issued at the Santiago Notary of Mr. Raúl I. Perry Pefaur under Record N°56.575-08 the statutes were reformed and corporate capital was increased. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 2.870 number 1.903 of 2009, and published in the *Official Journal* dated January 12, 2009.
- 12. By public deed dated June 22, 2009 issued at the Santiago Notary of Mr. Raúl I. Perry Pefaur under Record N°23.166-09 the statutes were reformed, decreasing capital and modifying the currency in which corporate capital is expressed to United States of America dollars. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 34.780 number 23.799 of 2009, and published in the *Official Journal* dated July 28, 2009.
- 13. By public deed dated June 25, 2009 issued at the Santiago Notary of Mr. Raúl I. Perry Pefaur under Record N°23.705-09 the statutes were reformed and corporate capital was modified. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 34.750 number 23.788 of 2009, and published in the *Official Journal* dated July 29, 2009.
- 14. By public deed dated May 06, 2010 issued at the Santiago Notary of Mr. Raúl I. Perry Pefaur under Record N°17.549-10 the statutes were reformed establishing a consolidated text. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 23.236 number 15.917 of 2010, and published in the *Official Journal* dated May 14, 2010.
- **15.** By public deed dated November 29, 2011 issued at the Notary of Mr. Patricio Raby Benavente under Record N°12.924-11 a decrease of full right of corporate capital was declared, which was noted at the margin of the corporate inscription, dated January 24, 2012.
- 16. By deed dated March 22, 2012 issued at the Notary of Mr. Patricio Raby Benavente under Record N°3.530-12 to which the Extraordinary Shareholders Meeting Minutes dated March 15, 2012, were reduced, the statutes were reformed establishing a consolidated text and the Company's capital was increased and the inscription of the Company and its shares in the *Registro de Valores of the SVS* was agreed. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 22.699 number 15.912 of 2012, and published in the *Official Journal* dated April 11, 2012.
- 17. By public deed dated May 27, 2013 issued at the Notary of Mr. Raúl Perry Pefaur under Record N°24.601-13 to which the Extraordinary Shareholders Meeting Minutes dated April 30, 2013 were reduced, the statutes were reformed establishing a consolidated text and the corporate capital was increased in order to allow the entrance of the company VitalBerry Marketing SpA in merger due to its incorporation into Hortifrut S.A. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador*

- de Bienes Raíces de Santiago under Folio 44.868 number 29.956 of 2013, and published in the *Official Journal* dated June 18, 2013.
- 18. By public deed dated December 27, 2017 issued before Mr. Manuel Ramírez Escobar, Substitute Notary to Public Notary Mr. Eduardo Javier Diez Morello, under Record N°29.222-173 to which the Extraordinary Shareholders Meeting Minutes dated December 22, 2017 were reduced, the statutes were reformed establishing a consolidated text and the corporate capital was increased in order to allow the entrance of the company Talsa Chile II SpA in merger due to its incorporation into Hortifrut S.A. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 6.615 number 3.741 of 2018, and published in the *Official Journal* dated January 31, 2018.
- 19. By public deed dated May 06, 2019 issued at the Notary of Mr. Eduardo Javier Diez Morello, under Record N°8158-2019 to which the Company's Extraordinary Shareholders Meeting Minutes, dated April 30, 2019, were reduced, the statutes were reformed increasing the corporate capital of Hortifrut S.A. An extract of the stated deed was inscribed in the *Registro de Comercio del Conservador de Bienes Raíces de Santiago* under Folio 37.233 number 18.582 of 2019, and published in the *Official Journal* dated May 16, 2019.







APRIL 30, 2019 DEFINITIVE DIVIDEND

Through an Material Fact dated April 30, 2019, Hortifrut informed the Commission for the Financial Market (CMF) of the following:

- At Hortifrut S.A.'s Ordinary Shareholders Meeting (the "Company") held on April 30, 2019, it was approved to distribute, for the concept of definite dividend, a mandatory minimum, of 50% of the distributable net profit obtained by the Company during the commercial period of 2018.
- As a consequence, there is a definite dividend of US\$ 0.034405 per share charged to the distributable net profit obtained during the commercial period of 2018.
- Nevertheless, from said definite dividend we must discount the amount of US\$ 0.0140 per share, which was already paid for the concept of provisional dividend, leaving a pending balance of US\$ 0.020405 per share, which will be paid as Dividend N°41, Definite, from May 24, 2019, in favor of the Company's shareholders, who are inscribed at the Shareholder's Registry as of midnight on May 17, 2019.
- ▶ The aforementioned amount of US\$ 0.020405 per share, will be paid in its equivalent in pesos, national currency, as per the "Observed Dollar" exchange rate which was published in the Official Journal on May 20, 2019.
- The notification referred to in Section II of the quoted Circular 660 was published on May 15, 2019, in the "Diario Financiero" of Santiago.

APRIL 30, 2019 RENEWAL OF THE BOARD

Through an Material Fact dated April 30, 2019, Hortifrut informed the Commission for the Financial Market (CMF) of the following:

- At Hortifrut S.A.'s Ordinary Shareholder's Meeting held on this same date, we proceeded, among other things, to choose the Company's Board for a new statutory period of three years.
- The new Board will be made up by the following people:
 - i. Mr. Víctor Moller Schiavetti.
 - ii. Mr. Andrés Solari Urquieta.
 - iii. Mr. Germán Novión Verdugo.
 - iv. Mr. Victor Moller Opazo.



- v. Mr. Andrés Carvallo Prieto.
- vi. Mr. Juan Luis Alemparte Rozas.
- vii. Mr. Ulises Rafael Ramón Quevedo Berastain.
- viii. Ms. Patricia Sabag Zarruk (independent).
- ix. Mr. Miguel Ignacio Guerrero Gutiérrez (independent).

MAY 09, 2019 BOND PLACEMENT

Dated May 09, 2019 the Company proceeded to inform the Commission for the Financial Market (CMF), through an Material Fact, the following:

- Dated April 15, 2019, your Commission authorized: (i) the placement in the market of general securities, the amount of up to 2,250,000 *Unidades de Fomento* of Series A bonds ("Series A Bonds"), which were issued charged to the 10 year bond line recorded at your Commission dated March 27, 2019 under number 933; and (ii) the placement in the general securities market, the amount of up to 2,250,000 *Unidades de Fomento* of Series B bonds ("Series B Bonds"), which were issued charged to the 30 year bond line recorded in the Securities Registry of your Superintendency dated March 27, 2019 under number 934.
- In compliance with the objective of the placement, on this date a placement of the Company's bonds corresponding to Series A Bonds and Series B Bonds has taken place through the Santiago Stock Market under the modality of Dutch Auction.
- Series A Bonds were placed for the amount of 1,000,000 Unidades de Fomento, with maturity on April 01, 2026 and a placement rate of an annual 1.56% and it counts with green and social certification of Vigeo Eiris.
- Series B Bonds were placed for a total amount of 1,250,000 *Unidades de Fomento*, with maturity on April 1, 2039 and a placement rate of an annual 2.37%.
- Funds from the aforementioned placements, will be destined approximately fifty-five percent to the refinancing of the Company's bank liabilities regardless if they are expressed in national or foreign currency, forty percent to the refinancing of bank liabilities of Subsidiaries and the remaining will be destined to the Company's general corporate aims.

▶ Finally, as per what is established in Circular № 988 of your Commission, we inform you that at this stage it is not possible to quantify the effects that this operation will have on the Company's results.

OCTOBER 15, 2019 SUBSCRIPTION OF BINDING MEMORANDUM OF AGREEMENT WITH DUNCAN FOX

Through Material Fact dated October 15, 2019, the Company proceeded to inform the Commission for the Financial Market (CMF) of the following:

- As of this date, Duncan Fox S.A. ("Duncan Fox") and Hortifrut have subscribed a binding memorandum of agreement whose objective is to combine the frozen fruit and certain vegetables export business, focused on sales outside of Chile.
- ▶ The business combination looks to take advantage of growth opportunities, current and potential, of the business in the world, and includes related food solutions of greater added value, such as new designs, combinations and portions based on mixes of frozen fruit and vegetables.
- The joint Venture contemplates the constitution of a 50/50 company that will be the single and exclusive vehicle for its development, and to which each party will contribute its current frozen fruit and vegetables business, mainly focused on international markets. Additionally, the company has programmed investments for US\$25 million for the next 24 months, mainly in Chile, Peru and the United States.
- The following step of the reciprocal due diligence and the negotiation of the definite contracts, for which the parties fixed as their signature goal, March 30, 2020. The closing of the transaction will be subject to the obtaining of the consent of authorities and/or third parties which are required under the applicable legislation and/or contracts and commitments subscribed by the parties.
- As of this date the confidentiality of the communication is lifted, which was sent as mandatory of a Reserved Essential Fact dated October 2, 2019, whose content



is included in the result of the negotiations and transactions informed with this communication

- As of this date it is not possible to determine the financial effects that the transaction could have over Hortifrut's assets, liabilities or results. It is expected to have this information as of the signing of the definite contracts.
- Hortifrut will maintain the Commission duly informed of every relevant development that takes place in relation with the revealed facts.

NOVEMBER 04, 2019 COMPLEMENT TO MATERIAL FACT SUBSCRIPTION OF BINDING MEMORANDUM OF AGREEMENT WITH DUNCAN FOX

Dated November 04, 2019, as per what is ordered in the Ordinary Official Notice in reference, dated October 30, 2019, complement to Hortifrut S.A.'s Material Fact dated October 15, 2019, in relation to the binding memorandum of agreement subscribed with Duncan Fox S.A.

- ▶ The book value of the assets that Hortifrut will contribute to the new Society 50/50 (the "JV Society") is as follows:
 - Property, plant and equipment: ThUS\$12,580
 - Working capital: ThUS\$8,000
- The form of financing for the programmed investments for US\$25 million by the JV Society for the next 24 months will be defined together with Duncan Fox, once the JV Society is established. Nevertheless, it is estimated that the part that corresponds to Hortifrut (50%) of the financing of these investments, once the JV Society has exhausted financing alternatives with non-related third parties, will come from the cash flow that Hortifrut generates.
- The financial effects that the transaction could have over Hortifrut's assets, liabilities or results depend, among other factors, on the way that the contribution of assets to the JV Society is structured, which is subject to the result of the due diligence and the negotiation of the definite contracts that are in course. Hortifrut will provide this information to the market as soon as it has a reasonable estimation.



Subsequent Facts

As of the date of issuance of the current financial statements, the Government has decreed several measures to stop the spreading of COVID-19 virus (Coronavirus) among the population. COVID-19 (Coronavirus), has generated volatility and uncertainty in the markets at a global level, since it is not possible to foresee the extension in time of the problem and the impact of the measures that the countries implement.

Regarding the Company's operations, it counts with hygiene and safety protocols which comply with what is established by the sanitary authority in order to protect the safety of its workers. The Company's Administration maintains a follow-up of this situation, considering that said events could impact economic activity, which could affect operations and financial results.

Between December 31, 2019 and the date of issuance of this annual report, no other important facts of financial character or otherwise have occurred which significantly affect their interpretations.

Shareholder Comments and Proposals

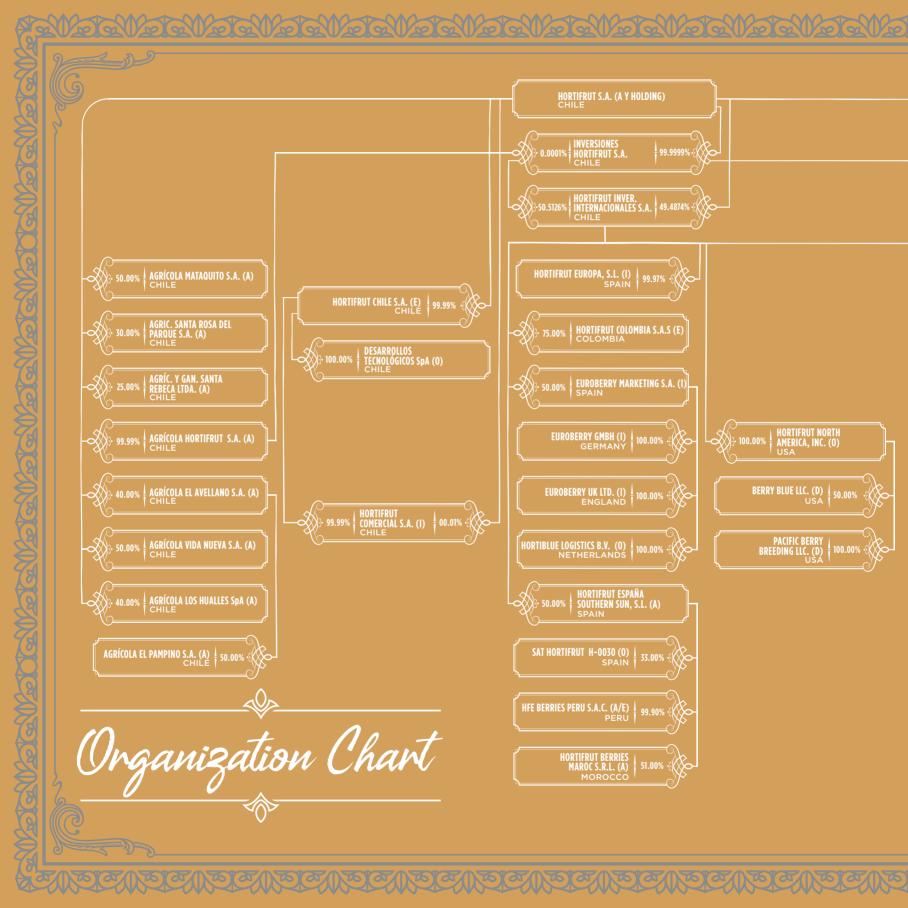
During 2019 there were no comments or proposals on behalf of the shareholders.

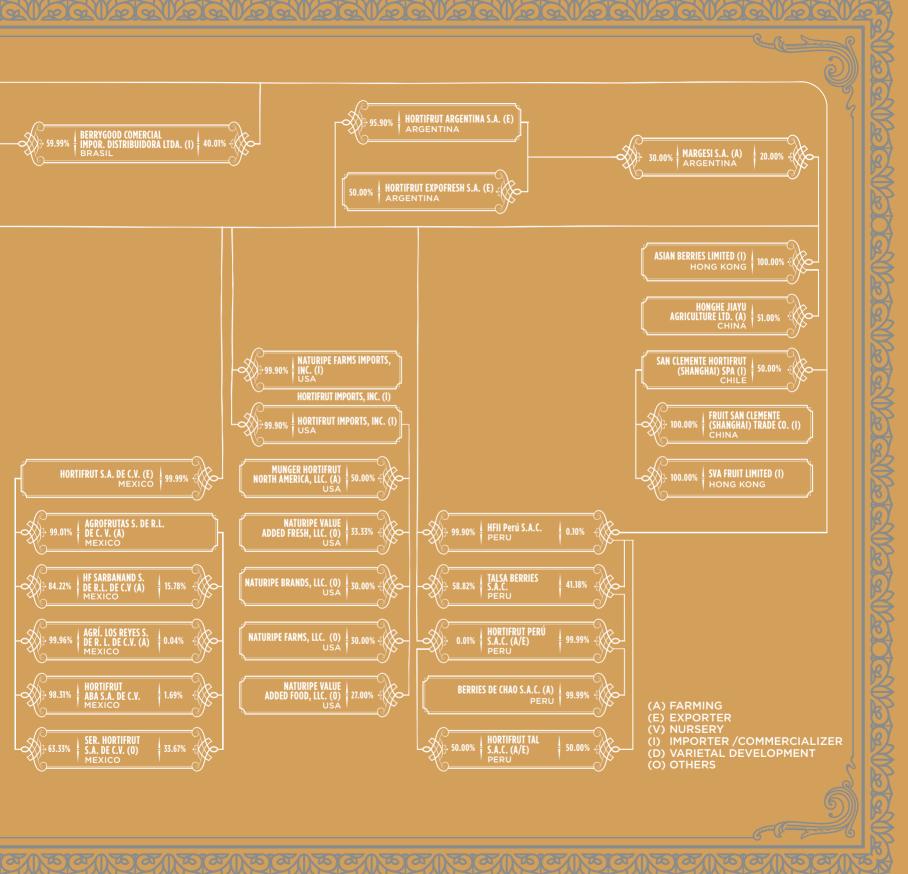
Legal Advisors

Attorney's hire third party legal services as per the specific needs.

Credit Rating Agencies

International Credit Rating Clasificadora de Riesgo Ltda. and Clasificadora de Riesgo Humphreys Ltda.







CHANGES IN THE ORGANIZATION CHART

2019

- 1. Dated September 20, 2019, Hortifrut Inversiones Internacionales S.A. and Proplantas S.A., constituted the company Hortifrut Colombia S.A.S., incorporating it to the consolidated Financial Statements of the subsidiary Hortifrut Chile S.A., owner of 75% of this company.
- 2. Due to the constitution of the company Desarrollos Tecnológicos SpA on November 07, 2018, in June 2019, the company began its activities, incorporating to the consolidated Financial Statements of the subsdiary Hortifrut Chile S.A., owner of 100% of this company.

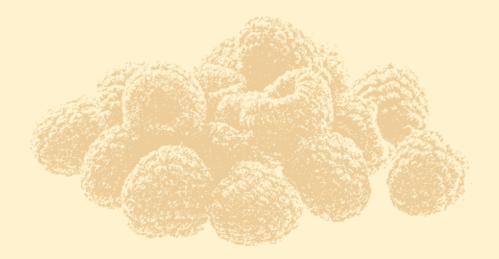
2018

- 1. During 2018, the companies Euroberry GmbH (Germany) and Euroberry UK Ltd. (England) became subsidiaries.
- 2. On March 01, 2018, a 50% additional participation was purchased in the associated Pacific Berry Breeding (United States), thereby owning 100% of it, becoming a subsidiary.
- 3. On July 01, 2018, as a result of the Sale-Purchase and Merger of Grupo Rocio's Blueberry Business in Peru, the following subsidiaries were incorporated into the organization chart: Talsa Chile I SpA (Chile), HFII Perú S.A.C. (Peru), Talsa Berries S.A.C. (Peru), Hortifrut Perú S.A.C. (Peru) and Berries de Chao S.A.C. (Peru).
- **4.** Due to the same transaction stated in the previous point, date July 01, 2018, Hortifrut Tal S.A.C. (Peru) passed from being an associated to a subsidiary.
- 5. On August 02, 2018, the subsidiary Agrícola Los Hualles SpA (Chile) was created.
- 6. On September 25, 2018, the subsidiary Euroberry Marketing S.A. (Spain) formed the company Hortiblue Logistics B.V. (Netherlands).
- 7. Dated December 20, 2018, Talsa Chile I SpA (Chile) transferred to Hortifrut Inversiones Internacionales S.A. (Chile) 58.82% of the property it had over Talsa Berries S.A.C. (Peru), being left without assets, liabilities or equity. Subsequently Talsa Chile I SpA was dissolved.

2017

- 1. On November 01, 2017, the subsidiary Top Berries & Fruit SpA (Chile) was absorbed by the subsidiary Hortifrut Chile S.A. (Chile).
- 2. On November 01, 2017, the subsidiary Berries de Panguipulli SpA (Chile) was absorbed by the subsidiary Agrícola Hortifrut S.A. (Chile).
- **3.** On September 30, 2017, the subsidiary Colmenares Hortisur SpA (Chile) was absorbed by the subsidiary Berries de Panguipulli SpA (Chile).

- **4.** On June 20, 2017, the subsidiary Honghe Jiayu Agriculture Ltd. (China) was created.
- **5.** In April 2017, the subsidiary Euroberry Marketing S.A. (Spain) formed the associated Euroberry UK Ltd. (England).



Description of Subsidiaries and Associated Companies

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Corporate Name	Agrícola El Avellano S.A.
Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	96.923.620-6 (Chile)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated June 23, 2000, Notary Patricio Raby Benavente. Inscription under folio 1.850 number 14.515 of the Registro de Comercio de Santiago of 2000. Published in the Official Journal dated July 21, 2000.
Corporate capital	US\$ 8,261,935 divided in 3,200,000 shares
Interest	40% direct
Corporate purpose	The operation of agricultural fields, whether it be as owner or lessee, the operation, transport, distribution and commercialization, for own account or for others, of all kinds of agricultural products or machinery related with agriculture, import and/or export of these; representation of third parties in all business or activity related with agriculture or its products; to acquire, operate and alienate for own account or for others agricultural, forestry and urban property, and in general to perform all kinds of agricultural business for its own account or for others.
Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.
Board	Víctor Moller Schiavetti/Chairman, Ricardo Swett Saavedra/Director, Alfonso Swett Opazo/Director, Enrique Acevedo Herl/Director
Senior executives	Ramiro Soffia Moller/General Manager
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Corporate Name	Agrícola El Pampino S.A.
Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	76.884.880-7(Chile)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated June 20, 2007, Notary Ricardo Reveco Hormazabal. Inscription under folio 25.382 number 18.480 of the Registro de Comercio de Santiago of 2007. Published in the Official Journal dated June 26, 2007.
Corporate capital	US\$ 11,076 divided in 1,000 shares
Interest	20% indirect
Corporate purpose	The acquisition, production, elaboration, industrialization, distribution, commercialization, sale, export and import of all kinds of agricultural, fruit, farming and other products or sub-products, in own or third party properties; the investment in shares, titles, securities and rights in capital corporations or partnerships and the receipt of its results, as well as the providing of services or consulting in relation to said matters. The company can totally or partially develop its line of business, for itself or for third parties or through other companies where it participates or which it forms for these effects, even being able to have the position of managing partner.
Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.
Board	José Ramón Achurra Larraín/Chairman, Víctor Moller Schiavetti/Director, Juan Achurra Montes/Director, Juan Sutil Servoin/Director.
Senior executives	Ramiro Soffia Moller/General Manager
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4	Corporate Name	Agrícola Mataquito S.A.	
0.	Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile	
	ID	76.306.130-2 (Chile)	
	Type of entity	Closely-held corporation	
	Incorporation documents	Public deed dated June 17, 2005, Notary Antonieta Mendoza Escalas. Inscription under folio 24.329 number 17.664 of the Registro de Comercio de Santiago of 2005. Published in the Official Journal dated July 18, 2005.	
	Corporate capital	US\$ 5,040,670 divided in 500,000 shares	
	Interest	50% direct	
	Corporate purpose	The acquisition, production, elaboration, industrialization, distribution, commercialization, sale, export and import of all kinds of agricultural, fruit, farming and other products or sub-products; the investment in shares, titles, securities and rights in capital corporations or partnerships and the receipt of its results, as well as the providing of services or consulting in relation to said matters.	
	Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.	
	Board	Hernán Boher Rosales/Chairman, Víctor Moller Schiavetti/Director, Pablo Boher Elton/Director, Enrique Acevedo Herl/Director.	
	Senior executives	Ramiro Soffia Moller/General Manager	



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Corporate Name	Agrícola Santa Rosa del Parque S.A.
Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	99.584.440-0 (Chile)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated January 21, 2005, Notary Antonieta Mendoza Escalas. Inscription under folio 4.138 number 2.932 of the Registro de Comercio de Santiago of 2005. Published in the Official Journal dated February 02, 2005.
Corporate capital	US\$ 2,600,738 divided in 1,075,810 shares
Interest	30% direct
Corporate purpose	The acquisition, production, elaboration, transformation, industrialization, distribution, commercialization, sale, export and import of all kinds of agricultural, horticultural, fruit, farming and other products or sub-products; the investment in shares, titles, securities and rights in capital corporations or partnerships and the receipt of its results, as well as the providing of services or counselling in relation to said matters.
Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.
Board	Hernán Boher Rosales/Chairman, Pablo Boher Elton/Director, Víctor Moller Schiavetti/Director, Enrique Acevedo Herl/Director, Alejandro Boher Elton/Director, Horacio Schmidt Cortéz/Director.
Senior executives	Ramiro Soffia Moller/General Manager

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1	Corporate Name	Agrícola Hortifrut S.A.	
	Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile	
	ID	79.764.840-K (Chile)	
	Type of entity	Closely-held corporation	
	Incorporation documents	Public deed dated November 19, 1987, Notary Humberto Quezada Moreno. Inscription under folio 25.656 number 14.839 of the Registro de Comercio de Santiago of 1987. Published in the Official Journal dated December 01, 1987. Modification of the Company, from a limited liability company to a publicly traded company dated December 19, 2011 (Repertoire N°13.886-2011). Inscription under folio 198 number 165 of the Registro de Comercio de Santiago of 2012. Published in the Official Journal dated January 04, 2012.	
	Corporate capital	US\$ 23,631,534 divided in 4,590,205,576 shares	
	Interest	99.997% direct and 0.003% indirect	
	Corporate purpose	The operating and handling of agriculture, fruit, livestock, forestry or in any other form of own or third party agricultural property; the commercialization, distribution, export, processing and alienation of its products and the execution of other activities that are related to the aforementioned, being able to form companies or enter into others that have already been constituted to complement its activities.	
	Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.	
	Board	Víctor Moller Schiavetti/Chairman, Francisca Moller Opazo/Director, Enrique Acevedo Herl/Director, Osvaldo Erbetta Mattig/Director.	
	Senior executives	Ramiro Soffia Moller/General Manager	
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4	Corporate Name	Agrícola y Ganadera Santa Rebeca Ltda.	
	Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile	Ŭ
	ID	78. 988.990-2 (Chile)	
	Type of entity	Limited liability company	
	Incorporation documents	Public deed dated March 26, 1997, Notary Mario Farren Cornejo. Inscription under folio 8.065 number 6.248 of the Registro de Comercio de Santiago of 1997. Published in the Official Journal dated April 10, 1997.	
	Corporate capital	US\$ 42,141	
	Interest	25% direct	
	Corporate purpose	The operating of agricultural property, whether it be as owner and/or lessee of these, the operation, transport and commercialization of the products that result from said properties and, in general, the realization of all kinds of agricultural business or related with agriculture, as well as the execution of acts and all kinds of contracts required for the realization of these aims.	
	Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.	
	Board	Administration falls on Hortifrut S.A.	
	Senior executives	Ramiro Soffia Moller/General Manager	
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9	Corporate Name	Agrícola Vida Nueva S.A.	
9	Corporate Name Legal address	Agrícola Vida Nueva S.A. Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile	
9			
9	Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile	
	Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile 96.996.290-K (Chile)	
	Legal address ID Type of entity	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile 96.996.290-K (Chile) Closely-held corporation Public deed dated July 10, 2002, Notary Patricio Raby Benavente. Inscription under folio 20.009 number 16.362 of the Registro de Comercio de Santiago of 2002.	
	Legal address ID Type of entity Incorporation documents	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile 96.996.290-K (Chile) Closely-held corporation Public deed dated July 10, 2002, Notary Patricio Raby Benavente. Inscription under folio 20.009 number 16.362 of the Registro de Comercio de Santiago of 2002. Published in the Official Journal dated August 09, 2002.	
	Legal address ID Type of entity Incorporation documents Corporate capital	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile 96.996.290-K (Chile) Closely-held corporation Public deed dated July 10, 2002, Notary Patricio Raby Benavente. Inscription under folio 20.009 number 16.362 of the Registro de Comercio de Santiago of 2002. Published in the Official Journal dated August 09, 2002. US\$ 488,179 divided in 76,000 shares	
	Legal address ID Type of entity Incorporation documents Corporate capital Interest	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile 96.996.290-K (Chile) Closely-held corporation Public deed dated July 10, 2002, Notary Patricio Raby Benavente. Inscription under folio 20.009 number 16.362 of the Registro de Comercio de Santiago of 2002. Published in the Official Journal dated August 09, 2002. U\$\$ 488,179 divided in 76,000 shares 50% direct The operation of agricultural property, whether it be as owner, lessee, usufructuary or any other title, the operation, transport, distribution and commercialization on its own behalf or by third party, of all kinds of agricultural products or machinery related with agriculture, import and/or export of these; representation of third parties in all business or activity related with agriculture or its products; to acquire, operate and alienate on its own behalf or third party agricultural, forestry and urban property, and in general to	
	Legal address ID Type of entity Incorporation documents Corporate capital Interest Corporate purpose	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile 96.996.290-K (Chile) Closely-held corporation Public deed dated July 10, 2002, Notary Patricio Raby Benavente. Inscription under folio 20.009 number 16.362 of the Registro de Comercio de Santiago of 2002. Published in the Official Journal dated August 09, 2002. US\$ 488,179 divided in 76,000 shares 50% direct The operation of agricultural property, whether it be as owner, lessee, usufructuary or any other title, the operation, transport, distribution and commercialization on its own behalf or by third party, of all kinds of agricultural products or machinery related with agriculture, import and/or export of these; representation of third parties in all business or activity related with agriculture or its products; to acquire, operate and alienate on its own behalf or third party agricultural, forestry and urban property, and in general to perform all kinds of agricultural business on its own behalf or by third parties. The company is administered by Hortifrut S.A. and all of its fruit production is sold to	

Ramiro Soffia Moller/General Manager



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Corporate Name	Agrícola Los Hualles SpA
Legal Address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	76.914.484-8 (Chile)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated August 02, 2018 Notary Juan Ricardo San Martín Urrejola. Inscription under folio 60.589 number 31.069 of the Registro de Comercio de Santiago of 2018. Published in the Official Journal dated August 16, 2018.
Corporate capital	US\$ 14,739 divided in 1,000 shares
Interest	40% direct
Corporate purpose	The operation of agricultural fields, whether it be as owner and/or lessee , the operation and sale of the products derived from said fields and in general the realization of all kinds of agricultural business or related with the agriculture of an extractive character, as well as the execution of acts and all kinds of contracts that are for the realization of these aims.
Trade relationship	The company is administered by Hortifrut S.A. and all of its fruit production is sold to the trade subsidiaries of said parent company.
Board	Victor Moller Schiavetti/Chairman, Victor Moller Opazo/Director, Enrique Acevedo Herl/Director, Juan Ignacio Allende Connelly/Director
Senior executives	Ramiro Soffia Moller/General Manager
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Corporate Name	Hortifrut Chile S.A.
Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	99.524.450-0 (Chile)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated May 20, 2003, Notary Patricio Raby Benavente. Inscription under folio 14.632 number 11.186 of the Registro de Comercio de Santiago of 2003. Published in the Official Journal dated May 30, 2003.
Corporate capital	US\$ 39,759,084 divided in 48,692,898,864 shares
Interest	99.9999% direct and 0.00001% indirect
Corporate purpose	The acquisition, production, elaboration, transformation, industrialization, distribution, commercialization, export and import of all kinds of agricultural, horticultural, fruit, farming and other products or sub-products, the investment in shares, titles, securities and rights in capital corporations or partnerships and the receipt of its results, as well as the providing of services or consultancy in relation to said matters.
Trade relationship	Hortifrut S.A. sells most of its production to Hortifrut Chile S.A. and the latter performs the export. At the same time Hortifrut S.A. provides administration services to said subsidiary.
Board	Víctor Moller Schiavetti/Chairman, Víctor Moller Opazo/Director, Maria Elena Echenique Braun/Director, Juan Ignacio Allende Connelly/Director, Enrique Acevedo Herl/Director
Senior executives	Ramiro Soffia Moller/General Manager
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Corporate Name	Hortifrut Comercial S.A.
Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	99.535.510-8 (Chile)
Type of entity	Closely-held corporation
	Public deed dated August 06, 2003, Notary Patricio Raby Benavente. Inscription under folio 24.969 number 18.808 of the Registro de Comercio de Santiago of 2003. Published in the Official Journal dated August 23, 2003.
Corporate capital	US\$ 4,895,645 divided in 19,724,000 shares
Interest	0.01% direct and 99.99% indirect
	The acquisition, sale, production, elaboration, distribution, commercialization, export and import of all kinds of agricultural, horticultural, fruit, farming and other products or sub-products; all kinds of dairy, pastry and bakery, non-alcoholic drinks, food and other products or sub-products; all kinds of clothing, toys, library items, recreation, sports and other items; cosmetic, perfume and other products or sub-products; the operation of commercial, minimarket and similar establishments in own or third party premises and everything related with said activity; investment in tangible, intangible goods, furniture or real estate, even shares, titles, securities and rights in capital companies or partnerships, its administration and the receipt of the revenue that results from the aforementioned, as well as the providing of services or consultancy in relation to said matters.
Trade relationship	The company sells and trades Hortifrut S.A.'s production in the Chilean market.
	Víctor Moller Schiavetti/Chairman, Victor Moller Opazo/Director, Francisco Condon Schiavetti/Director, Jorge Lima Asencio/Director, Cristian Valck Honorato/Director
Senior executives	Juan Cristobal Lira Herreros/General Manager
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1	Corporate Name	Inversiones Hortifrut S.A.	
0	Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile	Ī
	ID	99.524.540-K (Chile)	
	Type of entity	Closely-held corporation	
	Incorporation documents	Public deed dated May 28, 2003, Notary Patricio Raby Benavente. Inscription under folio 14.628 number 11.181 of the Registro de Comercio de Santiago of 2003. Published in the Official Journal dated May 30, 2003.	
	Corporate capital	US\$ 32,824,346 divided in 545,969,508 shares	
	Interest	99.9998% direct and 0.00002% indirect	
	Corporate purpose	The realization or execution of all kinds of investments, in movable assets or real estate, corporal or incorporal assets or others of any nature; likewise, the company can invest in companies of any type or objective, whether it be through its constitution or incorporation into it under any title.	
	Trade relationship	Investment company	
	Board	Víctor Moller Schiavetti/Chairman, Francisco Condon Schiavetti/Director, Francisca Moller Opazo/Director, Victor Moller Opazo/Director	
	Senior executives	Juan Ignacio Allende Connelly/General Manager	
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Corporate Name	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.
Legal address	Av. Dr. Chucri Zaldan, 1550 - Conj 512/513 - 5° andar - Villa Sao Francisco - Sao Paulo - SP
# Inscription (Brazil)	10.325.008/0001-81 (CNPJ Brazil)
Type of entity	Limited liability company
Incorporation documents	Public deed dated August 21, 2008. Inscription in CNPJ/MF under number 10.325.008/0001-81. Recorded at the Commerce Meeting of the State of Sao Paulo NIRE under number 35.222.609.957.
Corporate capital	US\$ 13,132,247.60 - Corporate Capital recorded in the contract - Reales 45,489,239.00 USD 3,000,000.00 - Corporate Capital to be recorded - Reales 12,340,500.00
Interest	Inversiones Hortifrut S.A. (99.9%) and Hortifrut S.A. (0.10%)
Corporate purpose	1) To import, commercialize and distribute fresh, frozen and dehydrated fruits and its derivatives, marmalades, etc. 2) To import, commercialize and distribute fresh vegetables and canned legumes; 3) Activity of agricultural farming and production of blackberries, raspberries, strawberries, loganberry, blueberries, physalis (cape gooseberry) and currants, among other permanent harvest fruits; 4) Interest in the capitalof other companies, commercial or simple, as a partner or shareholder.
Trade relationship	The company receives and sells the products sent from Chile to Brazil.
Board	Administration falls on Hortifrut S.A.
Senior executives	Paulo Pavan/General Director
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Corporate Name	Hortifrut Inversiones Internacionales S.A.
Legal address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	76.043.425-6 (Chile)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated December 22, 2008, Notary Iván Torrealba Acevedo. Inscription under folio 60.468 number 41.897 of the Registro de Comercio de Santiago of 2008. Published in the Official Journal dated March 06, 2009.
Corporate capital	US\$ 338,233,631.09 divided in 1,516,670 shares
Interest	49.4874% direct and 50.5126% indirect
Corporate purpose	The realization of all kinds of investments overseas, whether it be in movable assets, corporal or incorporal assets, in all kinds of trade effects, in rights of all kinds of companies constituted overseas, whether it be participating in its creation or acquiring rights in them once constituted; administer said investments in foreign currency and receive the results of these, and in general every other act, contract, business, activity or industry that the shareholders agree to realize overseas.
Trade relationship	Hortifrut S.A. is a shareholder of Hortifrut Inversiones Internacionales S.A., who performs the investments outside the country.
Board	Víctor Moller Schiavetti/Chairman, Juan Ignacio Allende Connelly/Director, Victor Moller Opazo/Director.
Senior executives	Juan Carlos Toro Ruiz-Tagle/General Manager
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Corporate Name	Desarrollos Tecnológicos SpA
Legal Address	Avda. Del Cóndor 600, Piso 4, Huechuraba, Santiago, Chile
ID	76.962.886-K
Type of entity	Joint stock company
Incorporation documents	Public deed dated November 07, 2018 Notary Juan Ricardo San Martín Urrejola. Inscription under folio 92.435 number 47.411 of the Registro de Comercio de Santiago of 2018. Published in the Official Journal dated December 06, 2018.
Corporate capital	US\$100,000,000 divided in 10,000 shares
Interest	10% indirect
Corporate purpose	The Company's objective will be one) The realization of all the activities linked to the development of new technologies or agronomic development and annex activities to said line of business; two) The authorship of all kinds of invention copyright and/or patents regarding software and its diverse applications of all kinds, such as innovation or original, intellectual and/or industrial development of any kind, developing its exploitation and/or licensing through any other recognized system, such as maintenance and updating, both in Chile and overseas. Exploiting of patents, brands, models, procedures, and related products. three) The providing of all kinds of services and and technical and professional consulting in the scope of the agricultural industry in general and related technical services, including all the studies, activities, and actions derived or referred to the same, such as specialized technical assistance in matters of agriculture and agricultural administration projects in general. The technical inspection or supervision of all kinds of agro-industrial works in general. The providing of all kinds of agricultural services, fumigation, plague and harvest monitoring. Four) The purchase, sale, lease and sub-lease of agricultural machinery and heavy machinery; five) The providing of services for land movement, construction and installation of the works necessary for the operating of the agricultural land, construction of water channels and dams and other related activities; six) Preparation, study, design and execution of projects with a technological base. Studies, audits, preparation of reports, data mining, evaluation analysis, training in the investigation scope, plus Development and Innovation in the company and process consulting, seven) The acquisition, exploitation and disposal of movable goods and real estate, destined to the performing of the stated activities. eight) Investments in intangible, tangible, movable or real estate goods, including shares or interests in societies or rights in pa
Trade relationship	The company develops new technologies and agronomic development for Hortifrut and its agricultural companies.
Board	Juan Ignacio Allende Connelly, Víctor Edmundo Moller Opazo Juan Carlos Toro Ruiz-Tagle
Senior executives	Ramiro Soffia Moller/General Manager



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Corporate Name	Hortifrut Argentina S.A.
Legal address	Libertad 1661, 5to Piso, Departamento H, Ciudad de Buenos Aires, Argentina
CUIC	30-70180143-8 (Argentina)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated April 22, 1999, Authorizing Clerk Mr. Arturo Peruzzotti. Inscription under number 5.925 of the Registry of the General Justice Inspection.
Corporate capital	US\$ 599,841 divided in 8,626,024 shares
Interest	95.9% indirect
Corporate purpose	Take care of, for itself or for third parties or associated to third parties, in any part of the República de Argentina or overseas, the following activities: (i) Farming: through exploitation in all its forms, agricultural establishments, livestock, fruit, forestry, owned by the company or third parties, breed, hibernating, mestization, sale, cattle cross, all types of ranch, exploitation of dairy, crops, purchase, sale and storing of cereals, incorporation and recovery of arid land, hunting, fishing, manufacturing, renovation and reconstruction of machinery and agricultural machinery to prepare the ground, planting, recolecting of crops, preparing crops for the market, preparation of dairy products or cattle, or the execution of other operations and agricultural and/or livestock processes, as well as the purchase, sale, distribution, import and export of all the raw materials and products derived from agricultural and livestock operations; (ii) Importer and Exporter: import and export of all kinds of traditional and non-traditional products, whether in their first phase or elaborated. It has the full legal capacity to acquire rights, contract obligations and perform the actions that are not prohibited by law or by the statute of constitution.
Trade relationship	The company exports fruit from Argentina which is sold to Hortifrut S.A.'s trade subsidiaries.
Board	Pier Giua/Chairman, Gonzalo Canessa/Alternate Director
Senior executives	Does not apply
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	Corporate Name	Naturipe Farms Imports, Inc.	
	Legal address	9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States	
	IDT	26-0546960 (United States)	
	Type of entity	Closely-held corporation	
	Incorporation documents	Public deed dated July 02, 2007. Inscription recorded in the State of Florida, United States.	
	Corporate capital	US\$ 10,000 divided in 10,000 shares	
	Interest	100% indirect	
	Corporate purpose	The import of agricultural products, mainly blueberries, blackberries, raspberries and strawberries, among others.	
	Trade relationship	The company imports fruit to the United States from Hortifruta S.A.'s subsidiaries in Chile, Argentina, Peru and Mexico	
	Board	Nicolás Moller Opazo/Director, Gonzalo Canessa/Director, Aribel Beck/Director, Juan Carlos Toro/Director	
	Senior executives	Gonzalo Canessa/Chairman, Nicolas Moller Opazo/CEO, Aribel Beck/CFO	
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Co	orporate Name	Hortifrut Expofresh S.A.
Leg	al address	Av. Sucre 2477 1ro F, Beccar, Provincia de Buenos Aires, Argentina
CUI	С	30-71457054-0 (Argentina)
Тур	e of entity	Closely-held corporation
Inco	orporation documents	Public deed dated April 03, 2014, Authorizing Clerk Ms Andrea Sack de Iturburu. Inscription under number 11.847 of the Registry of the General Justice Inspection.
Cor	porate capital	US\$ 5,305 divided in 200,000 shares
Inte	erest	50% indirect
Cor	porate purpose	Realize on its own account, for third parties or associated to third parties, in the country or overseas, the following activities: a) Commercial: purchase and sale of agricultural products, raw materials related with the agricultural business and elaborated products related with food, its import and export; b) Services: purchase in the country, distribution, refrigeration, fumigation, transport, storage, holding, packing, shipment, supply of materials of a national or imported origin and everything necessary for the sale or purchase in the country or overseas of the agricultural products on its own behalf or for third parties. For said aim the company has full judicial capacity to acquire rights, contract obligations and execute the acts that are not prohibited by the laws or its constitutional status.
Trac	de relationship	The company exports fruit from Argentina which is sold to Hortifrut S.A.'s trade subsidiaries.
Воа	ard	Luis Alfredo D'Andrea/Chairman, Pier Giua/ViceChairman, Juan Carlos Sardi/Alternate Director
Sen	ior executives	Does not apply
Sen	ior executives	Does not apply
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Co	orporate Name	Hortifrut North America Inc.
Co Leg	orporate Name	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States.
Leg IDT Typ	orporate Name	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States)
Leg IDT Typ Inco	prporate Name al address e of entity	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States) Closely-held corporation Public deed dated June 30, 2004. Inscription recorded in the State of Delaware, United
Leg IDT Typ Inco	prporate Name al address e of entity prporation documents	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States) Closely-held corporation Public deed dated June 30, 2004. Inscription recorded in the State of Delaware, United States.
Leg IDT Typ Inco	prporate Name al address e of entity proporation documents porate capital	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States) Closely-held corporation Public deed dated June 30, 2004. Inscription recorded in the State of Delaware, United States. US\$ 4,318,612 divided in 10,000 shares
Leg IDT Typ Inco	prporate Name al address e of entity proporation documents porate capital erest	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States) Closely-held corporation Public deed dated June 30, 2004. Inscription recorded in the State of Delaware, United States. US\$ 4,318,612 divided in 10,000 shares 100% indirect The investment in entities that produce, process, promote, investigate and distribute agricultural products, mainly strawberries, blueberries and blueberry-based products in
Leg IDT Typ Inco	prporate Name al address e of entity proporation documents porate capital erest porate purpose de relationship	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States) Closely-held corporation Public deed dated June 30, 2004. Inscription recorded in the State of Delaware, United States. US\$ 4,318,612 divided in 10,000 shares 100% indirect The investment in entities that produce, process, promote, investigate and distribute agricultural products, mainly strawberries, blueberries and blueberry-based products in North America. The company mainly receives loans from Hortifrut S.A. and/or its subsidiaries to finance the operations of the different investments that Hortifrut North America Inc. has in the
Leg IDT Typ Inco Cor Inte	prporate Name al address e of entity proporation documents porate capital erest porate purpose de relationship	Hortifrut North America Inc. 9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States. 20-1505721 (United States) Closely-held corporation Public deed dated June 30, 2004. Inscription recorded in the State of Delaware, United States. US\$ 4,318,612 divided in 10,000 shares 100% indirect The investment in entities that produce, process, promote, investigate and distribute agricultural products, mainly strawberries, blueberries and blueberry-based products in North America. The company mainly receives loans from Hortifrut S.A. and/or its subsidiaries to finance the operations of the different investments that Hortifrut North America Inc. has in the United States. Nicolás Moller Opazo/Director, Gonzalo Canessa/Director, Aribel Beck/Director,



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Corporate Name	Hortifrut Imports, Inc.
Legal address	9450 Corkscrew Palms Circle, Suite 202, Estero, Florida, United States
IDT	26-0547315 (United States)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated July 02, 2007. Inscription recorded in the State of Florida, United States.
Corporate capital	US\$ 3,343,333 divided in 10,000 shares
Interest	100% indirect
Corporate purpose	The import of agricultural products, mainly blueberries, blackberries, raspberries and strawberries, among others.
Trade relationship	The company imports fruit to the United States from Hortifrut S.A.'s subsidiaries in Chile, Argentina, Peru and Mexico
Board	Nicolás Moller Opazo/Director, Gonzalo Canessa/Director, Aribel Beck/Director, Juan Carlos Toro/Director
Senior executives	Gonzalo Canessa/Chairman, Nicolas Moller Opazo/CEO, Aribel Beck/CFO
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Corporate Name	Munger Hortifrut North America, LLC.
Legal address	9450 Corkscrew Palms Circle Suite 202, Estero, Florida, United States
IDT	45-5476364 (United States)
Type of entity	Limited liability company
Incorporation documents	Public deed dated June 07, 2012. Inscription recorded in the State of Delaware, United States.
Corporate capital	US\$ 49,032,064
Interest	50% indirect
Corporate purpose	The realization of any licit business or another activity allowed by Law, having all the faculties of a limited liability company as per the Law. Said purpose can be accomplished by performing any action allowed by Law, for which the company has and can exercise all the powers and privileges necessary or convenient for the handling, promotion or realization of said business, purpose or activity. Specifically, the company will take care of the growth, harvest and commercialization of any type of berry in the United States of America, whether it be at own or leased lands.
Trade relationship	Hortifrut S.A. is the owner, indirectly, of the company, without counting with trade relationship.
Board	Víctor Moller Schiavetti/Director, Nicolás Moller Opazo/Director, Víctor Moller Opazo/Director, Kewel Munger/Director, Baldev Munger/Director, Robert Hawk/Director.
Senior executives	Robert Hawk/Executive Director (Munger), Nicolás Moller Opazo/Executive Director (Hortifrut), Clif Woolley/Chief Administrative Officer, Aribel Beck/Secretary-Treasurer

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Corporate Name	Hortifrut S.A. de C.V.
Legal address	Vallarta N°6503, Piso 7, Col. Ciudad Granja, Zapopán, Jalisco, Mexico
RFC	HOR9411237Z4 (Mexico)
Type of entity	Closely-held corporation with variable capital
Incorporation documents	Public deed number 53.370 book 1.213 dated November 23, 1994, Notary Cecilio González Marquéz, City of Mexico, Distrito Federal. Inscription in the Public Registry of Commerce under trade folio number 197.899 dated July 26, 1995.
Corporate capital	US\$ 57,314,541 divided in 739,540,567 shares
Interest	99.9999% indirect
Corporate purpose	1) Production, purchase, sale, consignment, distribution, transformation, import, export, commercialization and in general the realization of all kinds of trade acts with fruits and vegetables, plants, seeds and other agricultural, forestry and livestock products and any other agricultural activity; 2) Purchase, sale, acquisition, elaboration, distribution, commercialization, supply, import, export, and in general the realization of any other act allowed by law, related with the food industry. 3) Act as a parafinancial agent and grant financing to the associates before any Government or Private Institution, receiving the real or personal guarantees that it estimates as pertinant. 4) Establishing of refrigeration plants and food product packing. 5) Manufacturing, production, commercialization of insecticides, rodenticides, pesticides, fertilizers and in general all kinds of agro-chemical products, as well as chemical, pharmaceutical chemist products, equipment and spare-parts for the transportation, packing or application of said products. The air and land application of pesticides, and in general of any product related with said activity. 6)Packing, re-packing, packaging, re-packaging, package, marking or labelling. 7) Providing and receiving technical, administration services and any other service necessary for the realization of its corporate purpose. 8) Constitution of companies and establishing of branches. 9) Obtaining and granting loans. 10) Be an agent, representative, commission agent. 11) Obtain, record, lease brands, commercial names. 12) Acquire movable goods and real estate. 13) Transport along local and federal roads of the necessary products for its corporate purpose. 14) In general the execution of all the acts and operations related with the previous subsections.
Trade relationship	The company exports fruit produced by Hortifrut S.A.'s subsidiaries in Mexico.
Board	Administration falls on Hortifrut S.A.
Senior executives	Rigoberto Guerrero Acero/General Director, Rodrigo de Jesús Orozco Sánchez/Administration and Finance Director
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Corporate Name	Hortifrut ABA S.A. de C.V.
Legal address	Vallarta N°6503, Piso 7, Col. Granja, Zapopán, Jalisco, Mexico
RFC	HOR050721B73 (Mexico)
Type of entity	Closely-held corporation with variable capital
Incorporation documents	Public deed number 6.367 dated July 21, 2005, Notary José Elgar García Rocha, Los Reyes, Michoacán. Inscription in the Registro Público de Comercio under trade folio number 12308*2 dated August 05, 2005.
Corporate capital	US\$ 20,058,764 divided in 258,684,187 shares
Interest	99.99% indirect
Corporate purpose	Realization of agricultural activities; planting, sowing and sale of fruit trees and their production; commercialize agricultural and farming products in national or foreign territory; acquire corporate parties; receive and provide services that are necessary for its Corporate purpose; obtain and commercialize patents and brands; obtain loans; grant and receive personal, real and surety guarantees; subscribe, issue and endorse credit titles; perform training, development and investigation programs; give or take land on lease; act as a commission agent and mediator; execute all the acts, contracts and operations that are necessary for the previous objectives.
Trade relationship	Hortifrut S.A., through its subsidiaries, purchases Hortifrut ABA S.A. de C.V.'s production to exploit it to North America and Europe.
Board	Administration falls on Hortifrut S.A.
Senior executives	Rigoberto Guerrero Acero/General Director, Rodrigo de Jesús Orozco Sánchez/Administration and Finance Director, Clemente Sandoval/Production Manager
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Corporate Name	Hortifrut España Southern Sun S.L.
Legal address	Carretera de Almonte - El Rocío, Km. 24,2, Almonte (Huelva), Spain
CIF	B21292891 (Spain)
Type of entity	Limited liability company
Incorporation documents	Public deed dated February 03, 2000, Notary Antonio Jaén Banilla, Sevilla. Inscription under volume 574 folio 143 registry page H-8814, first inscription, of the Registro Mercantil de Huelva of 2000.
Corporate capital	US\$ 206,448
Interest	50% indirect
Corporate purpose	The commercialization, distribution, import, export and production of all types of vegetable and agricultural products, fruit, vegetables and legumes.
Trade relationship	There is no trade relationship with the parent company Hortifrut S.A., only long term loans to finance planting projects. Additionally, Hortifrut S.A. has committed with the subsidiary with a financial support letter and it is the company who, for all legal effects, directs the financial and operational policies of Hortifrut España Southern Sun S.L.
Board	Vicente Jiménez Guijarro/Chairman, Hans Christian Petersen Oehninger/ViceChairman, Juan Carlos Toro Ruiz-Tagle/Secretary, Carmelo Gabarro Carpios/ViceSecretary.
Senior executives	Juan Luis Navarro Sánchez/General Manager

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Corporate Name	HF Sarbanand S. de R.L. de C.V.
Legal address	Vallarta N°6503, Piso 7, Col. Granja, Zapopán, Jalisco, Mexico
RFC	HSA130531AL7 (Mexico)
Type of entity	Limited liability company with variable capital
Incorporation documents	Public deed number 768 dated May 31, 2013, Notary Diego Robles Farías, San Pedro Tlaquepaque, Jalisco. Inscription in the Registro Mercantil de Comercio under trade folio 74947*1 dated June 14, 2013.
Corporate capital	US\$ 1,202 divided in 2 corporate parts
Interest	99,99% indirect
Corporate purpose	The production, purchase, consignment, import, export, commercialization and trade acts for fruit, vegetables and other agricultural, forestry and livestock products on national and foreign territory; purchase, sale, commercialization and any other act related with the food industry; establishment of refrigeration plants and food product packers; manufacturing, formulation, commercialization of pesticides, fertilizers and providing of related technical services; constitution, administration and operation of companies and establishing branches; acquire movable goods, real and personal rights as well as real estate; acquire share and partnership shares; receive and provide services that are necessary to accomplish its aims or corporate purposes; buy, sell, dispose of brands, licenses and trade names; obtain loans or credits; grant financing or loans to companies; perform training programs; give or take in lease or lending movable goods and real estate; act as commission agent: transport of products that are necessary to develop its Corporate purpose; perform all the acts and contracts necessary for the realization of the previous items.
Trade relationship	Hortifrut S.A., through its subsidiaries, purchases the production of HF Sarbanand S. de R.L. de C.V. to export it to North America and Europe.
Board	Administration falls on Hortifrut S.A.
Senior executives	Rigoberto Guerrero Acero/General Director, Rodrigo de Jesús Orozco Sánchez/Administration and Finance Director, Clemente Sandoval/Production Manager
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1	Corporate Name	Hortifrut Europa S.L.	
0	Legal address	Av. San Francisco Javier 9, Edificio Sevilla 2, Planta 1, of. 4, Sevilla, Spain	Ī
	CIF	B91498246 (Spain)	
	Type of entity	Limited liability company	
	Incorporation documents	Public deed dated October 20, 2005, Notary Javier Fernández Merino, Sevilla. Inscription under volume 4.284 folio 200 registry page 65.112 of the Registro Mercantil de Huelva of 2005.	
	Corporate capital	US\$ 3,446	
	Interest	0.03% direct and 99.97% indirect	
	Corporate purpose	The commercialization, distribution, import, export and production of all types of vegetable and agricultural products, fruit, vegetables and legumes.	
	Trade relationship	The company receives and sells the products sent from Chile to Europe.	
	Board	Does not apply	
	Senior executives	Alan Wotherspoon/ Administrator	



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Corporate Name	Hortifrut Berries Maroc, S.R.L.
Legal address	Rue Cadi Ayad, Residence la Rencontre, immeuble G, 1e étage, n° 552, Tanger, Marruecos
CIF	15251461 (Morocco)
Type of entity	Limited Liability Company
Incorporation documents	Public deed dated May 26, 2015
Corporate capital	US\$ 209,242
Interest	25.5% indirect
Corporate purpose	The company has as its objective a) Agricultural production, packing and commercializing of agricultural products for export; b) investigation, development and innovation in agriculture and the commercializing of plants and fruit; c) the import, purchase, direct sale or commission, export, representation, distribution, intermediation and commercialization in general of all the products, articles, materials, equipment or services related with agriculture and agroindustry; d) The creation, purchase, direct or indirect operation, lease and management of commercial premises, branches and properties that are used for the aforementioned objectives, the concession, operation and sale of patents, brands, licenses, and processes within the scope of the aforementioned objective; e) import and export of all kinds of goods or products related with the aforementioned objective; f) the establishment of branches, the purchase of buildings that can be used in any manner for any of the aforementioned objectives, purchase, concession, operation and sale of all the patents, brands, licenses and processes within the scope of the aforementioned objective; g) the direct or indirect participation in all transactions or business, the creation of companies, participation in ill transactions or business, the creation of sasets in kind or in another manner; h) in general, to perform any industrial, financial, commercial and civil operation related with the aforementioned topics, which could favor the company's development.
Trade relationship	The company produces fruit that is sold to the trade subsidiaries of Hortifrut S.A. in Europe.
Board	Does not apply
Senior executives	Juan Luis Navarro Sánchez/General Manager
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Corporate Name	Euroberry UK Ltd.
Legal address	20-22 Wenlock Road, London, England
CIF	10714917 (England)
Type of entity	Limited Liability Company
Incorporation documents	Public deed dated June 26, 2017. Inscription in the Registry of Companies of England and Wales of 2017.
Corporate capital	US\$1
Interest	50% indirect
Corporate purpose	Wholesale trade of fruits and vegetables
Trade relationship	The Company provides commercialization services for Euroberry Marketing S.A.
Board	Vicente Jiménez Guijarro/Administrator, Alan Wotherspoon/Administrator
Senior executives	David Salter/General Manager
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Corporate Name	Euroberry Marketing S.A.	
Legal address	Av. San Francisco Javier 9, Edificio Sevilla 2, Planta 1, of. 3 y 4, Sevilla, Spain	Ī
CIF	A91248922 (Spain)	
Type of entity	Closely-held corporation	
Incorporation documents	Public deed dated March 11, 2003. Inscription under volume 3,653 folio 62 registry page 51.912, inscription I/A 1, of the Trade Registry of Huelva of 2003.	
Corporate capital	US\$ 70,074 divided in 120,000 shares	
Interest	50% indirect	
Corporate purpose	The acquisition, import, export, distribution, trade of horticultural products; real estate operations; tenure, management, operating of assets and securities; advisory for the development of companies, and others.	
Trade relationship	The company distributes within Continental Europe the fruit sent from Hortifrut S.A.'s subsidiaries in Chile, Argentina, Peru, Mexico and Spain.	
Board	Vicente Jiménez Guijardo/Chairman, Carmelo Gabarro Carpio/Vice-Chairman, Hans Christian Petersen Oehninger/Secretary, Juan Carlos Toro Ruiz-Tagle/Vice-Secretary.	
Senior executives	Javier Rico/General Manager, Alan Wotherspoon/Administration and Finance Manager.	
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	Corporate Name	Euroberry GmbH	
Ĭ	Legal address	Hohe Bleichen 12, 20354 Hamburg	Ī
	CIF	DE306968593 (Germany)	
	Type of entity	Limited Liability Company	
	Incorporation documents	Public deed dated June 21, 2016. Inscription HRB 14179, of the Trade Registry of Kleve of 2016.	
	Corporate capital	US\$ 14,313	
	Interest	50% indirect	
	Corporate purpose	Purchase, import, export, distribution and trade of horticultural products. The company can develop any activity that is needed in a direct or indirect manner to execute this objective. Specifically, it can establish branches, constitute subsidiaries or purchase other companies of the same type or similar, or participate in the corporate capital of these, both in Germany and overseas.	
	Trade relationship	The company distributes within Germany the fruit sent from Hortifrut S.A.'s subsidiaries in Chile, Argentina, Peru, Mexico and Spain.	
	Board	Vicente Jiménez Guijarro/Administrator, Alan Wotherspoon/Administrator	
	Senior executives	Ahmet Aktas/General Manager	
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Corporate Name	HFE Berries Perú S.A.C.	
Legal address	Calle Lord Nelson 359, Miraflores, Lima, Peru	ľ
RUC	20600529481 (Peru)	
Type of entity	Closely-held corporation	
Incorporation documents	Public deed dated April 08, 2015, Notary Lucio Alfredo Zambrano Rodríguez. Inscribed under number 201500400766 at the Superintendencia Nacional de los Registros Públicos, Zona Registral number IX, Cede Lima.	
Corporate capital	US\$ 6,184,191 divided in 19,748,393 shares	
Interest	50% indirect	
Corporate purpose	To dedicate itself to the operating of the blueberry business, including but not limited to the following activities a) agriculture: temporary and permanent crops, the production of seeds, nurseries, fruit trees and species; b) agroindustry and commercialization of agricultural products: that cover storing actions, functions and services, classification, packing, storage, sale-purchase, export and commercialization of agricultural products that take place at the production area; c) agricultural services: such as the remunerated benefit of agricultural mechanization, advisory regarding land and the application of fertilizers, use of seeds and other vegetable preparation materials, phytosanitary control and the application of pesticides and herbicides, for special tasks in cultivating or harvesting and veterinary attention and artificial insemination; d) technical advisory: dedicated to agricultural producers, such as reforestation, preparation for the agricultural livestock operation of lands and everything that contributes to an increase of the productive area.	
Trade relationship	The company produces fruit which is sold to Hortifrut S.A.'s trade subsidiaries	
Board	Juan Luis Navarro Sánchez/Director, Vicente Jiménez Guijarro / Director, Ricardo Larraín Llona/Director, Sebastian Correa Bulnes/Director	
Senior executives	David Aymans Rojas/General Manager.	
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الم	Corporate Name	Hortifrut Colombia S.A.S.	
	Legal address	CL 70 BIS N° 4 41, Ciudad de Bogotá, Colombia	
	ID	N.I.T. 901326430-2	
	Type of entity	Limited Partnership	
	Incorporation documents	Deed dated September 20, 2019, at the 16 Notary of Bogota of Mr. Gustavo Eduardo Vergara Wiesner and recorded at the Cámara de Comercio de Bogotá under Verification Code N° 919394700285DB.	
	Corporate capital	\$300,000,000 (Colombian pesos)	
	Interest	75% indirect	
	Corporate purpose	Retail commerce of agricultural products for the consumption of specialized establishments. Packing and packaging activity.	
	Trade relationship	Subsidiary dedicated to the exporting of fruit obtained from several producers in Colombia.	
	Board	Juan Carlos Toro Ruiz - Tagle, Victor Edmundo Moller Opazo, Jorge Lima Vicencio, Juan Alberto Castro Flores and Luis Carlos Afanador Lopez	
	Senior executives	Luis Carlos Afanador / Manager	
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Corporate Name	Hortifrut-Tal S.A.C
Legal address	Carretera Salaverry Km 2.665 Mz. I Lote 1 Sector Industrial, Distrito de Salaverry, Provincia de Trujillo, Departamento de la Libertad, Peru.
RUC	20559912353 (Peru)
Type of entity	Closely-held corporation
Incorporation documents	Public deed dated March 19, 2014, Notary Ricardo Fernandín Barreda. Inscribed under certificate number 11233020 at the Superintendencia Nacional de los Registros Públicos Zona Registral number V, Sede Trujillo.
Corporate capital	US\$ 9,848,724 (which recorded in national currency is S/28,512,056) divided in 28,512,056 shares
Interest	100% indirect
Corporate purpose	The company will be dedicated to: a) agriculture: temporary and permanent crops, the production of seeds, nurseries, fruit trees and species; b) agroindustry and commercialization of agricultural products: that cover storing actions, functions and services, classification, packing, storage, sale-purchase, export and commercialization of agricultural products that take place at the production area; c) agricultural services: such as the remunerated benefit of agricultural mechanization , advisory regarding land and the application of fertilizers, use of seeds and other vegetable preparation materials, phytosanitary control and application of pesticides and herbicides, for special tasks in cultivating or harvesting and veterinary attention and artificial insemination; d) technical advisory: dedicated to agricultural producers, such as reforestation, preparation for the agricultural livestock operation of lands and everything that contributes to an increase of the productive area. The acts related with this are understood to be included in the Corporate purpose, which contribute to the realization of its aims. Likewise, the company, in order to comply with its Corporate purpose, can realize, without reserves or limitation all the acts and all the civil, trade or corporate acts or of any other nature that Peruvian laws allow closely-held corporations, as well as acquiring movable goods and real estate which is necessary for the development of its corporate aims.
Trade relationship	The company produces fruit that is sold to Hortifrut S.A.'s trade subsidiaries
Board	Victor Moller Opazo/Chairman, Juan Ignacio Allende Connelly/Director, Juan Carlos Toro Ruiz-Tagle/Director, Ulises Quevedo Berastain/Director, Rafael Quevedo Sturia/Director, Juan Luis Alemparte Rozas/Director
Senior executives	Fernando Méndez Gschwend / General Manager, Eduardo Watson Aurich / Class "B" Representative and Finance Manager



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Corporate Name	Hortifrut Perú S.A.C
Legal address	Carretera Industrial Alaredo km 1.5, Zona Industrial El Palmo. Distrito y Provincia Trujillo, Departamento de la Libertad, Peru.
RUC	20602822533 (Peru)
Type of entity	Closely-held corporation
Incorporation documents	Publich deed N°400 dated January 12, 2018. Inscribed under number 11336382 at the Superintendencia Nacional de los Registros Público Zona Registral number V, Sede Trujillo.
Corporate capital	US\$ 42,757,121 (which recorded in national currency are S/ 138,059,800) divided in 138,059,800 shares
Interest	100% indirect
Corporate purpose	The company will be dedicated to: a) agriculture: temporary and permanent crops, the production of seeds, nurseries, fruit trees and species; b) agroindustry and commercialization of agricultural products: that cover storing actions, functions and services, classification, packing, storage, sale-purchase, export and commercialization of agricultural products that take place at the production area; c) agricultural services: such as the remunerated benefit of agricultural mechanization , advisory regarding land and the application of fertilizers, use of seeds and other vegetable preparation materials, phytosanitary control and application of pesticides and herbicides, for special tasks in cultivating or harvesting and veterinary attention and artificial insemination; d) technical advisory: dedicated to agricultural producers, such as reforestation, preparation for the agricultural livestock operation of lands and everything that contributes to an increase of the productive area. The acts related with this are understood to be included in the Corporate purpose, which contribute to the realization of its aims. Likewise, the company, in order to comply with its Corporate purpose can realize, without reserves or limitation, all the acts and all the civil, trade or corporate acts or of any other nature that Peruvian laws allow closely-held corporations, as well as acquiring movable goods and real estate which is necessary for the development of its corporate aims.
Trade relationship	The company produces fruit that is sold to Hortifrut S.A.'s trade subsidiaries
Board	Victor Moller Opazo/Chairman, Juan Ignacio Allende Connelly/Director, Juan Carlos Toro Ruiz-Tagle/Director, Ulises Quevedo Berastain/Director, Rafael Quevedo Sturla/Director, Juan Luis Alemparte Rozas/Director
Senior executives	Fernando Méndez Gschwend/General Manager, Eduardo Watson Aurich/Class "B" Representative and Finance Manager
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	Corporate Name	Berries de Chao S.A.C.
	Legal address	Carretera Industrial Alaredo km 1.5, Zona Industrial El Palmo. Distrito y Provincia Trujillo, Departamento de la Libertad, Peru.
	RUC	20602822207 (Peru)
	Type of entity	Closely-held corporation
	Incorporation documents	Public deed N°401 dated January 12, 2018. Inscribed under number 11336360 at the Superintendencia Nacional de los Registros Públicos Zona Registral number V, Sede Trujillo.
	Corporate capital	US\$ 12,078,447 (which recorded in national currency are \$/39,001,729) divided in 39,001,729 shares
	Interest	100% indirect
	Corporate purpose	The company will be dedicated to: a) agriculture: temporary and permanent crops, the production of seeds, nurseries, fruit trees and species; b) agroindustry and commercialization of agricultural products: that cover storing actions, functions and services, classification, packing, storage, sale-purchase, export and commercialization of agricultural products that take place at the production area; c) agricultural services: such as the remunerated benefit of agricultural mechanization, advisory regarding land and the application of fertilizers, use of seeds and other vegetable preparation materials, phytosanitary control and application of pesticides and herbicides, for special tasks in cultivating or harvesting and veterinary attention and artificial insemination; d) technical advisory: dedicated to agricultural producers, such as reforestation, preparation for the agricultural livestock operation of lands and everything that contributes to an increase of the productive area. The acts related with this are understood to be included in the Corporate purpose, which contribute to the realization of its aims. Likewise, the company, in order to comply with its Corporate purpose can realize, without reserves or limitation, all the acts and all the civil, trade or corporate acts or of any other nature that Peruvian laws allow closely-held corporations, as well as acquiring movable goods and real estate which is necessary for the development of its corporate aims.
	Trade relationship	The company produces fruit that is sold to Hortifrut S.A.'s trade subsidiaries
	Board	Does not apply
	Senior executives	Fernando Méndez Gschwend/General Manager, Eduardo Watson Aurich/Class "B" Representative and Finance Manager
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Corporate Name	Honghe Jiayu Agriculture Ltd.
Legal address	Zuntangzi Village, Chache Town, Jianshui County, Honghe Prefecture, Yunnan Province, China
USCC	91532500MA6KWE404E (China)
Type of entity	Limited liability Company
Incorporation documents	Articles of Association dated June 20, 2017. Registered at the Administration for Industry and Commerce of Honghe Hani & Yi Autonomous Prefecture dated July 28, 2017
Corporate capital	US\$ 26,171,766
Interest	51% indirect
Corporate purpose	Growth, harvest and commercialization of any type of Berries and other fresh fruit; use, operation and development of agricultural technology, know-how and other patented vegetable material; import and export of technologies and goods.
Trade relationship	To date there is no commercial relationship between the company and Hortifrut S.A.
Board	Nicolas Moller Opazo/Director, Juan Ignacio Allende Connelly/Director, Zhang Jian/Director, Tian Lichuan/Director
Senior executives	Wan Lang/Supervisor, Jiang Huitie/General Manager
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Vividend Policy

As per article 26 of the Corporate Statutes, the Company must annually distribute to the shareholders, as cash dividends and pro-rate to its shares, at least 50% of the net distributable profits for each period, unless otherwise agreed in the corresponding Meeting, by unanimity of the issued shares.

During 2019, the Ordinary Shareholder's Meeting agreed to share a definite dividend of US\$0.020405 per share charged to the distributable net profits of the period ending December 31, 2018, which together with a provisional dividend of US\$0.0140 per share agreed at the Company's Ordinary Board Session held on November 06, 2018, equal to 50% of the distributable profits of 2018.



To determine the Company's Distributable Net Income to be considered to calculate dividends, the following will be excluded from gains attributable to the equity holders of the parent company:

- 1. Non-realized results linked to the fair value record of the biological assets regulated by "IAS 41" accounting standard, reintegrating them to the net profit at the moment they are realized. For these effects, the portion of said increase in fair value corresponding to the assets sold or disposed of by another means will be considered realized.
- 2. The non-realized results generated in the acquisition of other entities and, in general, the non-realized results that are produced due to the application of paragraphs 34, 39, 42 and 58 of "International Financial Reporting Standard N° 3", revised, refers to business combination operations. These results will be re-integrated to the net profit at the moment of its realization. For these effects, results will be considered realized when the acquired entities generate profits after their acquisition, or when said entities are alienated.
- **3.** Deferred tax effects associated to the concepts indicated beforehand will follow the same fate as the item that originated them.



Below is the detail of the Distributable Net Income for the periods ending December 31, 2019 and 2018, as per the previously described dividend policy:

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١		31-dic-19	31-dic-18
0.	Profits attributable to the Parent Company's equity holders	3,556	83,883
	Minus:		
	Non-realized results	-	(60,995)
	Increase Biological Assets to Fair Value	6,232	(3,691)
	Deferred Taxes	(1,043)	16,967
	Net Distributable Income	8,745	36,164

DIVIDENDS AND SHARE TRANSACTIONS

PAID DIVIDENDS

<u> </u>	<u> </u>	<u></u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>
N°	PAYMENT DATE	SERIES	N° SHARES	AMOUNT (USD)	AMOUNT (USD/SHARE)	TYPE OF DIVIDEND
27	15-04-12	Single	16,903,986	2,944,648	0.1742	Definite
28	26-10-12	Single	357,126,465	2,499,923	0.0070	Provisional
29	17-04-13	Single	357,126,465	2,392,747	0.0067	Definite
30	25-10-13	Single	435,460,523	3,048,641	0.0070	Provisional
31	16-05-14	Single	435,520,079	3,788,558	0.0087	Definite
32	24-10-14	Single	435,520,079	3,919,681	0.0090	Provisional
33	25-05-15	Single	435,520,079	2,938,690	0.0067	Definite
34	23-10-15	Single	435,520,079	3,919,681	0.0090	Provisional
35	20-05-16	Single	435,520,079	2,873,068	0.0066	Definite
36	21-10-16	Single	435,520,079	5,661,761	0.0130	Provisional
37	19-05-17	Single	435,520,079	7,282,599	0.0167	Definite
38	20-10-17	Single	435,520,079	6,097,281	0.0140	Provisional
39	25-05-18	Single	435,520,079	6,180,901	0.0142	Definite
40	23-11-18	Single	525,546,131	7,357,646	0.0140	Provisional
41	24-05-19	Single	525,546,131	10,721,141	0.0204	Definite
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STOCK INFORMATION (BASE 100)

SHARE PRICE / IPSA VALUE 2019



SHARE PRICE / IPSA VALUE 2018



SOURCE: Bloomberg. Closing price adjusted per dividend.

SOURCE: Bloomberg. Closing price adjusted per dividend.

SHARE TRANSACTIONS

Hortifrut S.A.'s shares are traded on the Santiago Stock Market, Chilean Electronic Stock Exchange and the Valparaiso Stock Market. The following table shows a summary of the transactions performed on these 3 stock markets since the IPO:

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	PERIOD	N° SHARES	TOTAL AMOUNT TRADED (ThCLP)	AVERAGE PRICE (CLP)
	3rd Quarter 2012	274,411,484	87,108,862	317.44
	4th Quarter 2012	25,906,006	8,155,133	314.80
	1st Quarter 2013	16,367,216	5,196,013	317.46
	2nd Quarter 2013	4,501,306	1,433,630	318.49
	3rd Quarter 2013	32,430,108	10,514,598	324.22
	4th Quarter 2013	54,345,921	18,221,879	335.29
	1st Quarter 2014	84,564,593	35,069,020	414.70
	2nd Quarter 2014	16,947,582	8,487,002	500.78
	3rd Quarter 2014	41,738,901	25,728.070	616.41
	4th Quarter 2014	6,338,706	4.193,585	661.58
	1st Quarter 2015	3,082,030	1,863,983	604.79
	2nd Quarter 2015	13,800,073	8,730,410	632.64
	3rd Quarter 2015	3,401,245	2,142,500	629.92
	4th Quarter 2015	2,766,263	1,799,405	650.48
	1st Quarter 2016	1,392,953	939,151	674.22
	2nd Quarter 2016	6,319,546	5,361,272	848.36
	3rd Quarter 2016	3,828,320	4,217,148	1,101.57
	4th Quarter 2016	39,030,352	59,211,255	1,517.06
	1st Quarter 2017	4,523,763	6,135,105	1,356.20
	2nd Quarter 2017	17,275,634	22,021,353	1,274.71
	3rd Quarter 2017	11,325,674	14,875,596	1,313.44
	4th Quarter 2017	7,893,628	14,858,720	1,882.37
	1st Quarter 2018	3,053,101	6,236,834	2,042.79
	2nd Quarter 2018	25,413,427	52,657,914	2,072.05
	3rd Quarter 2018	84,626,655	170,679,143	2,016.85
	4th Quarter 2018	9,564,844	19,758,580	2,065.75
	1st Quarter 2019	6,072,559	13,114,618,559	2,159.65
	2nd Quarter 2019	4,237,315	8,153,731,144	1,924.27
	3rd Quarter 2019	7,849,549	13,541,664,771	1,725.15
	4th Quarter 2019	31,382,433	45,658,279,828	1,454.90
(6	(Garage and Caracteristics)

TRANSACTIONS RELATED SHAREHOLDERS

YEAR 2019

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9	TRANSACTION DATE	DATE OF COMMUNICATION OF THE TRANSACTION TO THE CORPORATION	TYPE OF PERSON	RUT/ID	DV	PATERNAL SURNAME	MATERNAL SURNAME	NAME / CORPORATE NAME	RELATIONSHIP	TYPE OF TRANSACTION	VALUE TYPE	MNEMONIC	SERIES	N° TRADED SHARES	UNIT PRICE (CLP)	AMOUNT TRANSACTION (CLP)	TRANSACTION PERFORMED IN STOCK MARKET	OBSERVATIONS	3
Ŭ	20/12/2019	24/12/2019	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	А	ACC	HF	SINGLE	666,666	1,400.00	933,332,400	S		Ŭ
	20/12/2019	24/12/2019	Legal Entity	93.682.000	K			COMERCIAL EPYSA S A	EDI	E	ACC	HF	SINGLE	2,000,000	1,400.00	2,800,000,000	S		
	19/12/2019	20/12/2019	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	Α	ACC	HF	SINGLE	666,666	1,470.00	979,999,020	S		
	19/12/2019	20/12/2019	Legal Entity	93.682.000	K			COMERCIAL EPYSA S A	EDI	E	ACC	HF	SINGLE	2,000,000	1,470.00	2,940,000,000	S		
	11/12/2019	11/12/2019	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	Α	ACC	HF	SINGLE	666,668	1,570.00	1,046,668,760	S		
	11/12/2019	11/12/2019	Legal Entity	93.682.000	K			COMERCIAL EPYSA S.A	EDI	E	ACC	HF	SINGLE	2,000,000	1,570.00	3,140,000,000	S		
	10/12/2019	11/12/2019	Natural Person	6.975.579	8	DEL SANTE	LIRA	JORGE	EJ	E	ACC	HF	SINGLE	30,969	1,506.39	46,651,500	\$		
	07/08/2019	08/08/2019	Natural Person	1.771.124	5	BARROILHET	BUCHANAN	MONICA LUZ MARIA	CDI	SVPE	ACC	HF	SINGLE	1,789	1,820.00	3,255,980	N	"CONDON SCHIAVETTI FRANCISCO CESAR/DIRECTOR"	
	07/08/2019	08/08/2019	Natural Person	31.848.164	4	CONDON	SCHIAVETTI	FRANCISCO CESAR	DI	SVPE	ACC	HF	SINGLE	3,830	1,820.00	6,970,600	N		
	06/08/2019	07/08/2019	Natural Person	13.899.089	3	PIERRET	ORTIZ	GLORIA	EJ	SVPE	ACC	HF	SINGLE	1,789	1,820.00	3,255,980	S		
	02/08/2019	05/08/2019	Legal Entity	77.403.750	0			SAN JOSE FARMS SA	AM	SVPE	ACC	HF	SINGLE	5,818,897	1,820.00	10,590,392,540	N		
	31/07/2019	05/08/2019	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	SVPE	ACC	HF	SINGLE	642,769	1,820.00	1,169,839,580	N	GERMAN NOVION	
	31/07/2019	05/08/2019	Legal Entity	76.433.220	2			INVERSIONES TRICAHUE LIMITADA	EDI	SVPE	ACC	HF	SINGLE	642,769	1,820.00	1,169,839,580	N	GERMAN NOVION	
	31/07/2019	01/08/2019	Legal Entity	76.820.643	0			TALSA CHILE III SPA	AM	SVPE	ACC	HF	SINGLE	10,344,807	1,820.00	18,827,548,740	N		
	31/07/2019	01/08/2019	Legal Entity	76.891.084	7			INVERSIONES COPEMIRA SPA.	AM	SVPE	ACC	HF	SINGLE	104,492	1,820.00	190,175,440	N		
	31/07/2019	05/08/2019	Legal Entity	77.883.970	9			INVERSIONES BARLOVENTO LTDA	EDI	SVPE	ACC	HF	SINGLE	642,769	1,820.00	1,169,839,580	N	GERMAN NOVION	
	31/07/2019	01/08/2019	Legal Entity	86.907.900	6			INMOBILIARIA ALGECIRAS LTDA	AM	SVPE	ACC	HF	SINGLE	4,903,212	1,820.00	8,923,845,840	N		
	31/07/2019	05/08/2019	Legal Entity	93.682.000	K			COMERCIAL EPYSA SA	EDI	SVPE	ACC	HF	SINGLE	1,601,762	1,820.00	2,915,206,840	N	GERMAN NOVION	
	30/07/2019	31/07/2019	Legal Entity	76.079.263	2			SAN JUAN DE VIRQUENCO TRES S A	AM	SVPE	ACC	HF	SINGLE	852,445	1,820.00	1,551,449,900	N		
	30/07/2019	31/07/2019	Legal Entity	77.813.860	3			INVERSIONES IMG LIMITADA	AM	SVPE	ACC	HF	SINGLE	9,493,604	1,820.00	17,278,359,280	N		
	30/07/2019	31/07/2019	Legal Entity	78.464.610	6			AGRICOLA SAN NICOLAS LIMITADA	AM	SVPE	ACC	HF	SINGLE	107,892	1,820.00	196,363,440	N		
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TRANSACTION DATE	DATE OF COMMUNICATION OF THE TRANSACTION TO THE CORPORATION	TYPE OF PERSON	RUT/ID	DV	PATERNAL SURNAME	MATERNAL SURNAME	NAME / CORPORATE NAME	RELATIONSHIP	TYPE OF TRANSACTION	VALUE TYPE	MNEMONIC	SERIES	N° TRADED SHARES	UNIT PRICE (CLP)	AMOUNT TRANSACTION (CLP)	TRANSACTION PERFORMED IN STOCK MARKET	OBSERVATIONS	
01/08/2018	02/08/2018	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	Α	ACC	HF	SINGLE	1,000,000	2,000.00	2,000,000,000	S	MBI CB	Ĭ
01/08/2018	02/08/2018	Legal Entity	76.433.220	2			INVERSIONES TRICAHUE LTDA	EDI	Α	ACC	HF	SINGLE	1,000,000	2,000.00	2,000,000,000	S	MBI CB	
01/08/2018	02/08/2018	Legal Entity	77.883.970	9			INVERSIONES BARLOVENTO LTDA	EDI	Α	ACC	HF	SINGLE	1,000,000	2,000.00	2,000,000,000	S	MBI CB	
01/08/2018	02/08/2018	Legal Entity	93.682.000	K			COMERCIAL EPYSA SA	EDI	Е	ACC	HF	SINGLE	3,000,000	2,000.00	6,000,000,000	S	MBI CB	
20/07/2018	23/07/2018	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	Α	ACC	HF	SINGLE	1,307,786	2,035.00	2.661,344,510	S		
20/07/2018	23/07/2018	Legal Entity	76.433.220	2			INVERSIONES TRICAHUE LTDA	EDI	Α	ACC	HF	SINGLE	1,307,785	2,035.00	2,661,342,475	S		
20/07/2018	23/07/2018	Legal Entity	77.883.970	9			INVERSIONES BARLOVENTO LTDA	EDI	Α	ACC	HF	SINGLE	1,307,785	2,035.00	2,661,342,475	S		
20/07/2018	23/07/2018	Legal Entity	79.500.050	K			INMOBILIARIA ALIANZA SA	EDI	Е	ACC	HF	SINGLE	3,923,356	2,035.00	7,984,029,460	S		
12/07/2018	12/07/2018	Legal Entity	77.813.860	3			INVERSIONES IMG LTDA	AM	E	ACC	HF	SINGLE	27,524,372	2,000.00	55,048,744,000	S	BANCHILE CB	
12/07/2018	13/07/2018	Legal Entity	79.500.050	K			INMOBILIARIA ALIANZA SA	EDI	Е	ACC	HF	SINGLE	13,138,653	2,000.00	26,277,306	S		
06/07/2018	09/07/2018	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	А	ACC	HF	SINGLE	1,670,000	2,167.00	3,618,890,000	S	MBI CB	
06/07/2018	09/07/2018	Legal Entity	76.433.220	2			INVERSIONES TRICAHUE LTDA	EDI	Α	ACC	HF	SINGLE	1,670,000	2,167.00	3,618,890,000	S	MBI CB	
06/07/2018	09/07/2018	Legal Entity	77.883.970	9			INVERSIONES BARLOVENTO LTDA	EDI	Α	ACC	HF	SINGLE	1,670,000	2,167.00	3,618,890,000	S	MBI CB	
06/07/2018	06/07/2018	Legal Entity	79.500.050	K			INMOBILIARIA ALIANZA SA	EDI	Е	ACC	HF	SINGLE	5,010,000	2,167.00	10,856,670,000	S	MBI	
29/06/2018	29/06/2018	Legal Entity	79.500.050	K			INMOBILIARIA ALIANZA SA	EDI	Е	ACC	HF	SINGLE	4,680,000	2,200.00	10,296,000,000	S	MBI	
28/06/2018	29/06/2018	Legal Entity	52.003.719	5			INVERSIONES VISIONARIO SPA	EDI	А	ACC	HF	SINGLE	1,560,000	2,200.00	1,560,000	S	MBI CB	
28/06/2018	29/06/2018	Legal Entity	76.433.220	2			INVERSIONES TRICAHUE LTDA	EDI	А	ACC	HF	SINGLE	1,560,000	2,200.00	1,560,000	S	MBI CB	
28/06/2018	29/06/2018	Legal Entity	77.883.970	9			INVERSIONES BARLOVENTO LTDA	EDI	А	ACC	HF	SINGLE	1,560,000	2,200.00	1,560,000	S	MBI CB	
25/06/2018	25/06/2018	Legal Entity	93.682.000	K			COMERCIAL EPYSA SA	EDI	А	ACC	HF	SINGLE	2,800,000	2,170.00	6,076,000,000	S	MBI	
21/06/2018	25/06/2018	Legal Entity	79.500.050	K			INMOBILIARIA ALIANZA SA	EDI	Е	ACC	HF	SINGLE	2,800,000	2,170.00	6,076,000,000	S	MBI CB SA	
05/06/2018	07/06/2018	Legal Entity	76.243.329	K			VALLES DEL SUR SPA	SG	Е	ACC	HF	SINGLE	8,980,494	2,030.00	18,230,102,820	S		
05/06/2018	07/06/2018	Legal Entity	77.403.750	0			SAN JOSE FARMS SA	SG	Α	ACC	HF	SINGLE	8,980,494	2,030.00	18,230,402,820	S		
14/05/2018	14/05/2018	Natural Perso		K	COFRE	ALONSO	ANDRES EMILIO	GA	E	ACC	HF	SINGLE	3,255	2,200.00	7,161,000	S	BTG PACTUAL	
17/04/2018	19/04/2018	Legal Entity	76.376.243	2			VALLES DEL SUR SPA	SG	Е	ACC	HF	SINGLE	4,500,000	1,970.00	8,865,000,000	S	BANCHILE CB	
17/04/2018	19/04/2018	Legal Entity	77.403.750	0			SAN JOSE FARMS SA	SG	A	ACC	HF	SINGLE	4,500,000	1,970.00	8,865,000,000	S	BANCHILE CB	
16/04/2018	16/04/2018	Natural Perso	n 13.065.701	K	COFRE	ALONSO	ANDRES EMILIO	EJ	Е	ACC	HF	SINGLE	6,000	2,000.00	12,000,000	S	BTG PACTUAL	11,





Financial Activities

The Company's main financial activities correspond to short and long term credit for the financing of work capital, exports and investments. These credits as well as other instruments such as forwards and swaps, are with the following banks:

- Chile: Banco de Crédito e Inversiones, Banco de Chile, Banco Santander, Banco Estado, Scotiabank, Credicorp, China Construction Bank, Banco Itaú Corpbanca, Banco Consorcio, Banco Bice, Banco Security, Banco Internacional and Rabofinance.
- Peru: Rabofinance, Metlife, BCP and Scotiabank Peru.
- Mexico: Banco HSBC. Banamex.
- Spain: Banco Santander Central Hispano, Bankinter, Banco BBVA, La Caixa and Banco Sabadell.
- United States: Fifth Third Bank, Itau Corpbanca NY Branch, BCI Miami branch.

Financing Policies

Hortifrut'S financing policy is based on the obtaining of short and long term financial resources, taking into account the Company's capital structure, the long-term financing plan, productive, financial and commercial forecasts, as well as the cost of the debt.

Additionally, the following obligations must be fulfilled, over the base of the consolidated financial statements, as of the closing of each year:

- Maintain an annual Net Financial Debt level divided by EBITDA lower or equal to 6.0 times as of December 31 of each year and lower or equal to 4.5 times as of June 30 of each year.
- Maintain Financial Cost Hedging (EBITDA divided by net financial costs of the last 12 months) equal or higher than 4.0 times as of June 30 of each year.
- Maintain the Net Financial Debt divided Total Equity ratio lower than 1.0 time as of June 30 of each year.

Furthermore, in order to diversify sources of financing and refinance the Company's financial liabilities, during 2019 the first placement of bonds took place in the local market, through the issuance of series A for UF 1,250,000 at 20 years Bullet and B for UF 1,000,000 at 7 years with a 4 year grace period. Likewise, series A counts with the green and social certification of Vigeo Eiris. Since the issuance of these debt instruments was in Unidades de Fomento (in Chilean pesos, indexed to inflation), while the Company's functional currency is

in United States dollar, converting the total of the debt to dollars through cross currency swaps.

The green and social bond has an impact on three sustainability categories: Water management, Climate action and Local development and empowerment.

The project associated to the bonus aims to contribute with six sustainable development goals (SDG): SDG4 Quality Education; SDG6 Clean water and sanitation; SDG8 Decent work and economic growth; SDG10 Reduced inequalities; SDG12 Responsible consumption and production and SDG13 Climate action.

Also, Green & Social loan refinancing with Rabobank was subscribed for US\$26 million, in order to continue with our commitment to maintain B certification in the following years.

Licenses and Agreements

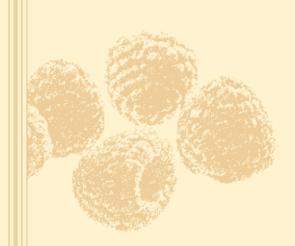
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CONTRACT REFERENCE	SPECIES	LICENSOR	LICENSEE
Blue Berry	Blueberry	Michigan Blueberry Growers	Hortifrut North America, Inc.
Programa Atlantic Blue	Blueberry	Royal Berries	Hortifrut S.A.
Programa Atlantic Blue	Blueberry	Royal Berries	Hortifrut S.A.
Aurora, Draper, Liberty, Calypso y Osorno	Blueberry	Michigan State University	Hortifrut S.A.
Aurora, Draper, Liberty, Calypso y Osorno	Blueberry	Michigan State University	Hortifrut S.A.
Aurora, Draper, Liberty, Calypso y Osorno (Resto del Mundo)	Blueberry	Michigan State University	Hortifrut S.A.
Chickadee, Bobalink, Raven, and Meadowlak	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut S.A.
Licencia Comercializacion Kestrel	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut S.A.
Meadowlak and Kestrel	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut S.A.
Licencia Comercializacion Kestrel	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut N.A.
Meadowlark	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut S.A.
Farthing, Flicker, Scintilla, FLX-1 y Kestel	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut S.A.
Nuevas Selecciones	Blueberry	Florida Foundation Seed Producers, Inc. (University of Florida)	Hortifrut Perú S.A.C. and Hortifrut North America Inc.
UGA Advanced Selections	Blueberry	University of Georgia	Hortifrut S.A.
North Carolina State University Trialing Agreement for Blueberry	Blueberry	North Carolina State University	Hortifrut S.A.
North Carolina State University Hybrid Parental Use Agreement	Blueberry	North Carolina State University	Hortifrut S.A.
OZ Varieties Pty	Blueberry	United Export	Hortifrut S.A.
OZ Varieties Pty	Blueberry	United Export	Hortifrut S.A.
Pacific Berry Breeding	Raspberry	Naturipe Berry Growers	Hortifrut North America, Inc.
Plant Sciences	Raspberry	PSI	Hortifrut Chile S.A. and Hortifrut Tal S.A.C.
Consorcio de la Fruta	Raspberry		Hortifrut Chile S.A.
Breeding Agreement, Chile, México, Argentina, Brasil y Perú	Blackberry	University of Arkansas	Hortifrut S.A.
ENCOCAL	Blackberry	ENCOCAL	Hortifrut S.A.
INIA / Hortifrut	Murtilla	INIA	Hortifrut S.A.
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The Company's main assets are its productive fields, laboratories for the development of varieties, brands and storage centers. Regarding current assets, this is mainly made up of stocks, sale debtors and receivable notes and accounts with related companies.

MAIN LAND AND PROPERTY OWNED BY HORTIFRUT S.A. AND SUBSIDIARIES

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COUNTRY	OWNER	ASSET	DESCRIPTION	SURFACE
Chile	Hortifrut Comercial S.A.	Property	Site 1-2, 4-16, 55-84, Plot N°151, Colonia Gabriel González Videla, La Serena, Chile	23.00 has
Chile	Hortifrut Comercial S.A.	Water Right	2.48 shares, Plot N°151, Colonia Gabriel González Videla, La Serena, Chile	N/A
Chile	Agrícola El Pampino S.A.	Property	Lot N°2 Plot N°12, Proyecto Parcelación Los Maitenes, Purranque, Osorno, Chile	22.16 has
Chile	Agrícola El Pampino S.A.	Property	Lot N°2 Retazo Fundo Carihue, Predio La Piedra, Purranque, Osorno, Chile	26.18 has
Chile	Agrícola El Pampino S.A.	Water Right	Underground water, Purranque, Osorno, Chile	N/A
Chile	Agrícola Sta. Rosa del Parque S.A.	Property	Lot A-1, Hijuela A, Fundo El Parque, Angol, Chile	66.84 has
Chile	Agrícola Sta. Rosa del Parque S.A.	Water Right	Canal Ñipaco, Angol, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Property	Rustic property, Río Negro, Chile	207.00 has
Chile	Agrícola Hortifrut S.A.	Water Right	Aguas Río Forrahue, Río Negro, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Property	Lot N°12-A Plot N°12, Proyecto Parcelación Santa Isabel, Freire, Chile	42.50 has
Chile	Agrícola Hortifrut S.A.	Property	Plot N°10, Santa Isabel y Los Cipreses, Freire, Chile	53.10 has
Chile	Agrícola Hortifrut S.A.	Water Right	Canal Allipén, 50 of 20 shares and 183 of 25,000 shares, Freire, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	Canal Allipén, 14 watering shares, Freire, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	Canal Allipén, 14 watering shares, Freire, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Property	Plot N°4 Proyecto Parcelación Arturo Araya, ex Fundo Curaco, Panguipulli, Chile	14.57 has
Chile	Agrícola Hortifrut S.A.	Property	Plot N°5 Proyecto Parcelación Arturo Araya, ex Fundo Curaco, Panguipulli, Chile	43.40 has
Chile	Agrícola Hortifrut S.A.	Property	Plot N°6 Proyecto Parcelación Arturo Araya, ex Fundo Curaco, Panguipulli, Chile	6.97 has
Chile	Agrícola Hortifrut S.A.	Property	Plot N°8 Proyecto Parcelación Arturo Araya, ex Fundo Curaco, Panguipulli, Chile	22.46 has
Chile	Agrícola Hortifrut S.A.	Property	Lot A Predio Comohue, Vista Hermosa, Panguipulli, Chile	98.53 has
Chile	Agrícola Hortifrut S.A.	Property	Hijuela N° 1 Predios La Pantalla y El Zarzal, Panguipulli, Chile	47.30 has
Chile	Agrícola Hortifrut S.A.	Water Right	50 lts/s and annual volume of 1,576,800 m3 well N°2 Fundo El Mirador, Panquipulli, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	42 lts/s and annual volume of 1.324.512 m3 well N°4 Vista Hermosa, Panguipulli, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	16 lts/s and annual volume of 504.576 m3 well N°3 Vista Hermosa, Panguipulli, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	26 lts/s and annual volume of 819.936 m3 well N°1 Vista Hermosa, Panguipulli, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	28 lts/s and annual volume of 883.008 m3 well, Panguipulli, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	43 lts/s and annual volume of 1.237.500 m3 well N°1 y N°2, Paguipulli, Chile	N/A
Chile	Agrícola Hortifrut S.A.	Water Right	37 lts/s and annual volume of 1.166.832 m3 well N°3 Fundo Curaco, Chile	N/A
Chile	Agrícola Mataquito S.A.	Property	Hijuela Tercera del Fundo Ponunquén, Curepto, Chile	79.00 has
Chile	Agrícola Mataquito S.A.	Property	Lot B of Plano de Hijuelación Ponunquén, Curepto, Chile	20.18 has
Chile	Agrícola Mataquito S.A.	Water Right	88 lt/s and 25% de 88 lts, Curepto, Chile	N/A
Chile	Hortifrut Chile S.A.	Property	Lot 2 of Hijuela 2da de Lot B, Resto o Reserva Fundo Virquenco, Los Ángeles, Chile	5.50 has
Chile	Hortifrut Chile S.A.	Property	Lot 1-B, Resto de la Parte Norte del Fundo El Congreso, Gorbea, Chile	4.83 has
Chile	Hortifrut Chile S.A.	Property	Hijuela N°2, Granja Nahuel, Lot Sector B, Resto Chacra Santa María, Angol, Chile	0.50 has
Chile	Hortifrut Chile S.A.	Property	Hijuela N°2, Hijuela Central Ñipaco, Angol, Chile	0.50 has
Chile	Hortifrut Chile S.A.	Property	Lot Uno Resto Fundo Coihuecura o Potrero de Afuera, Yerbas Buenas, Linares, Chile	6.78 has
Chile	Hortifrut Chile S.A.	Water Right	9 shares of the Comunidad de Aguas Canal Olivar, San Ignacio, Linares, Chile	N/A
Chile	Agrícola Vida Nueva S.A.	Property	Lot Two, of a surface of approximately 8.02 hectares, Loncoche, Chile	8.02 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot D-2, located in sector Manhue, Loncoche, Chile	4.73 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot C Dos, located in Huiscapi, Loncoche, Chile	8.02 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot B, resulting from the subdivision of a property of higher extension located in Huiscapi, Loncoche, Chile	4.73 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot Dos of subdivision of property denominated Santa Marta, located in Huiscapi, Loncoche, Chile	19.35 has



MAIN LAND AND PROPERTY OWNED BY HORTIFRUT S.A. AND SUBSIDIARIES (CONTINUED)

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COUNTRY	OWNER	ASSET	DESCRIPTION	SURFACE
Chile	Agrícola Vida Nueva S.A.	Property	Lot C of 9-A1, Proyecto Parcelación Casahue, Loncoche, Chile	1.00 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot 9 A1-A2, Proyecto Parcelación Casahue, Loncoche, Chile	3.00 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot 9-A 1D of subdivision of property of higher extension denominated Parcela N°9, Proyecto Parcelación Casahue, Loncoche, Chile	16.00 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot 8-A resulting from the subdivision of a property of higher extenstion denominated Parcela N° 8, Loncoche, Chile	20.40 has
Chile	Agrícola Vida Nueva S.A.	Property	Lot 8-B resulting from the subdivision of a property of higher extension denominated Parcela N° 8, Loncoche, Chile	2.80 has
Chile	Agrícola Vida Nueva S.A.	Water Right	Surface Water and currents Estero Sin Nombre, Loncoche, Chile	N/A
Chila	Howelfund C A	Duamantu	Lot 1-AB, Parque Industrial Vespucio Lo Echevers, located on calle Antillanca Norte,	71C has
Chile	Hortifrut S.A.	Property	Pudahuel, Santiago, Chile	3.16 has
Chile	Hortifrut S.A.	Property	Lot 2-AB, Parque Industrial Vespucio Lo Echevers, located on calle Antillanca Norte, Pudahuel, Santiago, Chile	3.16 has
Chile	Hortifrut S.A.	Property	Office 34, parking 3, 55, 91, 92 and 93, and warehouses 8 and 18, Building N°1	NI/A
Cille	Horundt S.A.	rioperty	denominated La Pirámide, Av. Del Condor N°600, Huechuraba, Santiago, Chile	N/A
Chile	Viveros Hortifrut Chile S.A.	Water Right	1.00 share of Canales Coquimbito and Comunidad de la Asociación de Canalistas	N/A
Crinc	VIVEIOS FIOREITAE CITIC S.A.	water right	de Hijuelas y Canal Purutún, Hijuelas, Quillota, Chile	IVA
Spain	Hortifrut España Southern Sun S.L.	Property	Plot 830 of Polígono 258, at site denominated Campo de Aviación, Lugo, Galicia, Spain	117.75 has
Mexico	HF Sarbanand S. de R.L. de C.V.9	Property	Rustic property denominated Camichin Llano, Zapotlán El Grande, Jalisco, Mexico	27.85 has
Mexico	HF Sarbanand S. de R.L. de C.V.9	Property	Fraction resulting from the subdivision of rustic property denominated Camichin Redondo, Zapotlán El Grande, Jalisco, Mexico	27.60 has
Mexico	HF Sarbanand S. de R.L. de C.V.9	Property	Rustic property "Los Camichines", Zapotlán El Grande, Jalisco, Mexico	11.20 has
Mexico	HF Sarbanand S. de R.L. de C.V.9	Property	Fraction resulting from rustic property "Camichín Redondo", Zapotlán El Grande, Jalisco, Mexico	2.14 has
Mexico	Hortifrut S.A. de C.V.	Property	Fraction of land deducted from Rustic Property denominated "La Magdalena", located on Rancho La Magdalena, Tacambaro, Municipio y Distrito de Michoacán, Mexico	0.25 has
Mexico	Hortifrut S.A. de C.V.	Property	Fraction of Lot number 39, Parque Industrial Zapotlán 2000, Zapotlán El Grande, Jalisco, Mexico	0.30 has
Mexico	Hortifrut ABA S.A. de C.V.	Property	Fraction of Rustic Property denominated "Los Guayabos", located within Municipio de Zapotiltic, Jalisco, México	1.50 has
Mexico	Hortifrut S.A. de C.V.	Property	Urban property located on calle fuentes de Camecuaro sin numero, indentified as Lot 26 de la manzana 16 del fraccionamiento las fuentes, Los Reyes, Michoacán.	119 m2
Mexico	Hortifrut S.A. de C.V.	Property	Private Unit 12, identified with number 630-12 of calle Formosa, located on calle condominal formosa en la manzana 2 del condominio almendro en la fraccion 2 del fraccionamiento valle imperial, Zapopan, Jalisco.	141.76 m2
Peru	HFE Berries Perú S.A.C.	Property	Lots B6a and B6b of the Irrigation Project, Olmos, Peru	506.00 h
Peru	Hortifrut Tal S.A.C.	Property	Lot 2(1)D, Fundo Armonía, Chao, Virú, Peru	9.22 has
Peru	Hortifrut Tal S.A.C.	Property	Agonía I, Fundo Agonía, Chao, Virú, Peru	644.45 h
Peru	Hortifrut Tal S.A.C.	Property	Reproductora II, Fundo San Luis, Chao, Virú, Peru	121.60 has
Peru	Hortifrut Tal S.A.C.	Property	Reproductora I, Fundo San Luis, Chao, Virú, Peru	217.40 ha
Peru	Hortifrut Perú S.A.C.	Property	Lot 2(1)A Sector I, Fundo Armonía, Chao, Virú, Peru	16.98 has
Peru	Hortifrut Perú S.A.C.	Property	Lot 2(1)B Sector I, Fundo Armonía, Chao, Virú, Peru	32.02 has
Peru	Hortifrut Perú S.A.C.	Property	Lot 2(1)C, Fundo Armonía, Chao, Virú, Peru	164.55 ha
Peru	Hortifrut Perú S.A.C.	Property	Lot 2(1) Sector I U.C. 2-1, Fundo Armonía, Chao, Virú, Peru	568,13 ha
Peru	Hortifrut Perú S.A.C.	Property	Sub Lot 02 B Sector I, Quebrada La Agonía, Fundo El Remanso, Chao, Virú, Peru	7.61 has
Peru	Hortifrut Perú S.A.C.	Property	Planta Salaverry, Salaverry, Trujillo, Peru	N/A
Peru	Berries de Chao S.A.C.	Property	Apsa II Sub Lot A, Fundo El Remanso, Chao, Virú, Peru	556.13 has
Peru	Berries de Chao S.A.C.	Property	Lot 2A(1)B, Fundo Ilusión, Chao, Virú, Peru	172.33 ha

⁹ HF Sarbanand S. de R.L. de C.V. is Trustee of the described fields, which constitute the equity of the Trust. In case of its extinction, its equity is transferred to the Trustee.

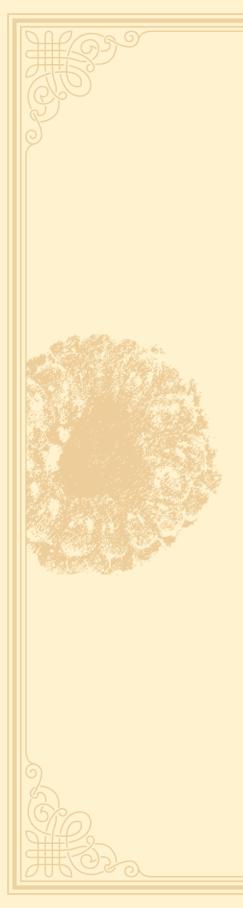


FIELDS AND PROPERTIES LEASE CONTRACTS

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COUNTRY	LESSOR	LESSEE	DESCRIPTION OF ASSET	SURFACE
Chile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Part of a piece of three, Predio Virquenco, Santa Fe, Fundo Los Robles, Los Ángeles, Chile	21.00 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Lot N°1 and N°2, Plot N°67, Proyecto Parcelación Virguenco, Los Ángeles, Chile	3.00 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°52, Proyecto Parcelación Virquenco, Los Ángeles, Chile	12.60 has
nile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°66, Proyecto Parcelación Virquenco, Los Ángeles, Chile	21.10 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°69, Proyecto Parcelación Virquenco, Los Ángeles, Chile	7.00 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°71, Proyecto Parcelación Virquenco, Los Ángeles, Chile	16.83 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°72, Proyecto Parcelación Virquenco, Los Ángeles, Chile	8.00 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°73, Proyecto Parcelación Virquenco, Los Ángeles, Chile	18.10 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot N°74, Proyecto Parcelación Virquenco, Los Ángeles, Chile	22.30 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Hijuela 2da, Lot B, Resto o Reserva Hacienda Virquenco, Los Ángeles, Chile	10.50 has
hile	Inversiones IMG Dos Ltda.	Hortifrut S.A.	Plot № 50, Proyecto Parcelación Virguenco, Los Ángeles, Chile	4.26 has
hile	Agrícola e Inmobiliaria Lumaco S.A.	Hortifrut S.A.	Plot N°68, Proyecto Parcelación Virquenco, Los Ángeles, Chile	13.60 has
IIIIE	Agricola e il il lobiliaria Luttiaco 3.A.	HOLUITUL S.A.		13.00 11d5
hile	Agrícola e Inmobiliaria Lumaco S.A.	Hortifrut S.A.	A portion of property denominated Plot N°51, Proyecto Parcelación Virquenco, Los Ángeles, Chile	6.22 has
hile	Agrícola e Inmobiliaria Lumaco S.A.	Hortifrut S.A.	A portion of property denominated Plot N°64, Proyecto Parcelación Virquenco, Los Ángeles, Chile	8.10 has
hile	Agrícola e Inmobiliaria Lumaco S.A.	Hortifrut S.A.	Plot N°75, Proyecto Parcelación Virquenco, Los Ángeles, Chile	20.00 has
hile	Sociedad Agrícola y Ganadera El Otonal Ltda.	Agrícola El Avellano S.A.	Fundo El Avellano, Osorno, Chile	130.00 has
hile	Silvia García Salas y Otros	Hortifrut S.A.	Plot N°20, Proyecto Parcelación Por la Razón o la Fuerza, Mulchén, Chile	11.00 has
		Hortifrut S.A.		
hile	Miguel Angel Muñoz Hidalgo y Otros	(sub-leased to Hortifrut Comercial S.A.)	Piece of land denominated Las Mercedes, Chanco, Chile	21.67 has
hile	Sergio Meza Pérez y Otra	Hortifrut S.A. (sub-leased to Hortifrut Comercial S.A.)	Part of Fundo San Baldomero, Chanco, Chile	50.00 has
hile	Francisco Cancino Tapia	Hortifrut S.A. (sub-leased to Hortifrut Comercial S.A.)	Rural property, Sector Punchema, Chanco, Chile	8.05 has
hile	Eliseo Retamal Meza	Hortifrut Comercial S.A.	Part of property denominated El Recreo, Reloca, Chanco, Chile	1.00 has
hile	Pedro Peñailillo Peralta	Hortifrut Comercial S.A.	Part of property Punchema, Chanco, Chile	5.49 has
hile	Andreas Wagner Lamers y Otros	Hortifrut Comercial S.A.	Lot N°2, Plot N°116, Colonia Gabriel González Videla, La Serena, Chile	10.00 has
hile	María Angélica Osorio Cortés	Hortifrut Comercial S.A.	Part of Plot N°136, Colonia Gabriel González Videla, La Serena, Chile	22.30 has
hile	María Angélica Osorio Cortés	Hortifrut Comercial S.A.	Water Rights Plot N°136, Colonia Gabriel González Videla, La Serena, Chile	N/A
hile	Sara Eugenia Letelier Letelier	Hortifrut S.A.	Resto Hijuela 2da, Fundo Ponunquén and Lot A of Plano de Hijuelación, Fundo Ponunquén, Curepto, Chile	76.37 has
hile	Olga Albina Álvarez Schilling y Otros	Hortifrut S.A.	Lot C of Resto de la Hijuela de 160 has, Comuna de Gorbea (4ta faja), IX Región de la Araucanía, Chile	19.30 has
hile	Arándanos del Sur S.A.	Agrícola Hortifrut S.A.	Resto denominated Lot C, Santa Olga, Comuna Padre Las Casas, Chile	92.00 has
hile	Hortifrut S.A.	Agrícola y Ganadera Santa Rebeca Ltda.	A portion of property denominated Plot N°64, Proyecto Parcelación Virquenco, Los Ángeles, Chile	2.50 has
hile	Alena Sneberger González	Agrícola Mataquito S.A.	Plots 81, 83, 86, 88 and Lot D of Plot 82, Proyecto Parcelación El Tártaro y Lo Vicuña, Putaendo, Chile	42.21 has
hile	Satel Inversiones Inmobiliarias S.A.	Hortifrut Chile S.A.	Offices 31 and 33, warehouse 28 and underground parkings 71, 72, 73, 74, 75 and 76, Building N°1 denominated La Pirámide, Av. Del Condor N°600, Huechuraba, Santiago, Chile	291 mts2
hile	Agrícola Hortifrut S.A.	Hortifrut Chile S.A.	Storage center located inside Rustic Field Río Negro, Chile	0.80 has
hile	Agrícola Hortifrut S.A.	Hortifrut Chile S.A.	Portion of land of 1 hectare of Lot 12-A, Plot N°12, Proyecto Parcelación Santa Isabel, Freire, Chile	1.00 has
hile	SOF South Organic Fruits S.A. (propiedad arrendada a Frigorífico Santa Rosa)	Hortifrut Chile S.A.	Warehouse of 1,200 m2 and office of 140 m2, Chillán, Chile	1,340 mts2
hile	SOF South Organic Fruits S.A. (propiedad arrendada a Frigorífico Santa Rosa)	Hortifrut Chile S.A.	Space of 340 m2, refrigeration chamber 1 of 826 m2; refrigeration chamber 2 of 268 m2 and refrigeration chamber 3 of 356 m2, Chillán, Chile	1,790 mts2
hile	Agrícola e Inmobiliaria Lumaco S.A.	Agrícola Los Hualles Spa	Plot 51, Proyecto Parcelación Virquenco, Los Ángeles, Chile	5.4 has
hile	Inversiones IMG Dos Ltda.	Agricola Los Hualles SpA	Lot One of Hijuela Segunda Lote B	8.73 has
hile	Inversiones IMG Dos Ltda.	Agricola Los Hualles SpA		4.21 has
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FIELDS AND PROPERTIES LEASE CONTRACTS (CONTINUED)

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COUNTRY	LESSOR	LESSEE	DESCRIPTION OF ASSET	SURFACE
Chile	Hortifrut Chile S.A.	Agricola Los Hualles SpA	Water rights in well located in Virquenco, Los Angeles, reaching 12.4 lts/seg.	N/A
Chile	Hortifrut S.A.	Agricola Los Hualles SpA	Water rights in well located in Virquenco, Los Angeles, reaching 45 lts/seg.	N/A
Chile	Hortifrut S.A.	Agricola Los Hualles SpA	Water rights in well located in Virguenco, Los Angeles, reaching 45 lts/seg.	N/A
Mexico	Guillermo Cortés Santiago	Hortifrut ABA S.A. de C.V.	Plot 65 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	9.47 has
Mexico	Abraham Mendoza Gudiño		Plot 257 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	2.83 has
Mexico	Juan José Vargas Mendoza		Plot 58 and 75 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	20.05 has
Mexico	Ramón Villalcazo M.		Plot 62 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	9.41 has
Mexico	Hilario Javier Alcaraz		Plot 531 and 61 Z1 P2/4, Guayabos, Zapotilitic, Jalisco, Mexico	5.00 has
Mexico	Víctor Morales Aguilar		Plot 64 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	9.71 has
Mexico	Consuelo Ocegueda Cardenas		Plot 59 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	5.00 has
Mexico	Gonzalo Mendoza Villalvazo		Plot 78 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	11.28 has
Mexico	M° Isabel Preciado Sánchez	Hortifrut ABA S.A. de C.V.	Plot 89 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	3.42 has
Mexico	Pedro Mendoza Ocegueda	Hortifrut ABA S.A. de C.V.	Plot 60 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	5.02 has
Mexico	Mº del Refugio Preciado Barragán	Hortifrut ABA S.A. de C.V.	Plot 67 Z1 P2/4, Guayabos, Zapotiltic, Jalisco, Mexico	9.55 has
Mexico	Silvino Hernández Madrid		Plot 1943 Z1 P2/7, Ahualulco de Mercado, Jalisco, Mexico	12.74 has
Mexico	Arturo González Vallejo	Hortifrut ABA S.A. de C.V.		7.98 has
Mexico	José de Jesús Sandoval Sandoval		Precio Coyotes, El Salvador, Tequila, Jalisco, Mexico	89.25 has
I-IEXICO	Jose de Jesus Janutyan Janutyan	HORLITUL ADA 3.A. UE C.V.		03.23 HdS
Mexico	Gerogina del Toro Bayardo y Otros	Hortifrut ABA S.A. de C.V.	Part of Rustic Property denominated Loma de Apango, El Crucero y El Molino, Zapotlán el Grande, Jalisco, Mexico	77.57 has
Mexico	Carlos del Toro Figueroa	Hortifrut ABA S.A. de C.V.	Middle field, Loma de Apango, El Crucero, Rincón del Zapote, Jalisco, Mexico	41.26 has
Mexico	Promociones Biogeneticas S.A. de C.V.	HF Sarbanand S. de R.L. de C.V.	Fraction of Rustic Property denominated El Gato, Zapotiltic, Jalisco, Mexico	30.00 has
Mexico	Lenin García Torres	HF Sarbanand S. de R.L. de C.V.	Rustic Property Los Alamos, Ahome, Sinaloa, Mexico	68.80 has
Mexico	Lenin García García	HF Sarbanand S. de R.L. de C.V.	Rustic Property Los Alamos, Ahome, Sinaloa, Mexico	12.19 has
Mexico	Inversiones Corerepe, S.A. DE C.V.	HF Sarbanand S. de R.L. de C.V.	Store # 6, Blvd Adolfo López Mateos 1224, Colocia Fraccionamiento Las Fuentes, Los Mochis, Sinaloa, Mexico	101 mts2
Mexico	Francisco Javier Gutierrez Torres	Agrícola Los Reyes S. de R.L. de C.V.	Lot Number 12,13,14,15 and 16 of Manzana G, Fraccionamiento Pradera Moctezuma, Zapotiltic, Jalisco, Mexico	590.32 mts2
Mexico	Jaime Lares Rangel	Agrícola Los Reyes S. de R.L. de C.V.	Store F-56, Condominio Concentro, Avenida Vallarta 6503, Colonia Ciudad Granja, Zapopán, Jalisco, Mexico	56.25 mts2
Mexico	Daniel Oregel Madrigal y Otra	Hortifrut S.A. de C.V.	Rustic property denominated "El Casco o la Sierrilla", Municipio de Peribán, Michoacán, Mexico	1.75 has
Mexico	Victor Mercado Calles	Hortifrut S.A. de C.V.	Part of Lot 19, Fraccionamiento Predio Santa Rosa, Ahome, Los Mochis, Sinaloa, Mexico	4.00 has
Mexico	Agrícola Famevi, S.P.R. de R.L.	Agrofrutas, S. de R.L. de C.V.	Fraction of Plot ejidal número 1 Z-1 PI/1, Periban de Ramos, Michoacán, Mexico	3.00 has
Mexico	Heinrich Wolfgang Wulfert	Agrícola Los Reyes S. de R.L. de C.V.	9th Floor, Torre Corey, Av. Vallarta 6503, Colonia Ciudad Granja, Zapopán, Jalisco, Mexico	303 mts2
Mexico	Patricia Judith Ceballos Larios y Marisa	Agrícola Los Reyes S. de R.L. de C.V.	Francisco I Madero 77, Zapotiltic, Jalisco, Mexico	733.50 mts2
Mexico	Patricia Judith Ceballos Larios	Agrícola Los Reyes S. de R.L. de C.V.	Francisco I Madero 75, Zapotiltic, Jalisco, Mexico	292 mts2
Mexico	Silvia Gutiérrez Torres	Agrícola Los Reyes S. de R.L. de C.V.	Farm N°26, Calle David Ceballos, Interior 1, Colonia Colinde, Zapotiltic, Jalisco, Mexico	1.00 has
Mexico	Aurora Torres Galván y Otro	Agrícola Los Reyes S. de R.L. de C.V.	Calle Guerrero N°12, Zapotiltic, Jalisco, Mexico	385 mts2
Mexico	José Gutiérres Torres y Otra	Agrícola Los Reyes S. de R.L. de C.V.	Calle Guerrero N°14, Zapotiltic, Jalisco, Mexico	325 mts2
Mexico	Francisco Gutiérrez Torres	Agrícola Los Reyes S. de R.L. de C.V.	Lot 5 Manzana 5, Fraccionimiento La Presa, Zapotiltic, Jalisco, Mexico	125.40 mts2
Mexico	Germán Daniel Argueso Mendoza	HF Sarbanand, S. de R.L. de C.V.	Property Corerepe, Guasave Sinaloa	56.29 has
Mexico	Daniel Montaño Peña	HF Sarbanand, S. de R.L. de C.V.	Ejido San José, Ahome Sinaloa	36.07 has
Mexico	Joaquín Montaño Yamuni	HF Sarbanand, S. de R.L. de C.V.	Ejido San José, Ahome Sinaloa	124.59 has
Mexico	Victor Raúl Mercado Mexia	HF Sarbanand, S. de R.L. de C.V.	Property Santa Rosa, Ahome Sinaloa	32.00 has
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FIELDS AND PROPERTIES LEASE CONTRACTS (CONTINUED)

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COUNTRY	LESSOR	LESSEE	DESCRIPTION OF ASSET	SURFACE
Mexico	Victor Raúl Mercado Mexia	HF Sarbanand, S. de R.L. de C.V.	Property Santa Rosa, Ahome Sinaloa	35.00 has
Mexico	Rosa Mireya Mercado Mexia	HF Sarbanand, S. de R.L. de C.V.	Property Corerepe, Guasave Sinaloa	38.00 has
Mexico	Juan Manuel Medina Olvera	Agricola Los Reyes, S. de R.L. de C.V.	Calle Degollado #61, Col. Centro, Ahualulco del Mercado, Jalisco, C.P. 46730	681.15 m2
Mexico	Juan Carlos López Sánchez	HF Sarbanand, S. de R.L. de C.V.	Degollado #3947, Carretera Internacional, Las Malvinas, Los Mochis, Sinaloa, C.P. 81216	1,344 m2
Mexico	Servicios Inmobiliarios y Logísticos del Pacifico, S.A. de C.V.	Agricola Los Reyes, S. de R.L. de C.V.	Boulevard Fuente de poseidón number 455, Fraccionamiento las Fuentes, Los Mochis, Sinaloa, C.P. 81223. Stores 1,2,3,4,5,6,7,8 A andy B.	1,241.34 m2
Mexico	Alejandro Martín Villanueva Mendez	Agricola Los Reyes, S. de R.L. de C.V.	Storel B12 facing avenida Santiago, Condominio Comercial Paraíso Azul, Zamora, Michoacán, C.P. 59636.	64 m2
Mexico	Rodolfo Peña Roman	HF Sarbanand, S. de R.L. de C.V.	Corerepe Field, Guasave Sinaloa	105.74 has
Mexico	Rodolfo Peña Roman	HF Sarbanand, S. de R.L. de C.V.	Calle 4 y carretera nacional, Guasave, Sinaloa	1.75 has
Mexico	Irma Margarita Rendón Herran	HF Sarbanand, S. de R.L. de C.V.	Rustic farm located on carretera km 175, Guasave, Sinaloa, C.P. 81121.	1,500 m2
Mexico	Victor Raúl Mercado Mexia y Rosa Mireya Mercado Mexia	HF Sarbanand, S. de R.L. de C.V.	Rurstic farm R-3357-9, corerepe field, Guasave, Sinaloa.	0.4420 has
Mexico	Rodolfo Joaquin Peña Farber	HF Sarbanand, S. de R.L. de C.V.	Corerepe Field, Guasave Sinaloa	44.00 has
Mexico	Zaida Roman Castro	HF Sarbanand, S. de R.L. de C.V.	Corerepe Field, Guasave Sinaloa	95.59 has
Mexico	Ramón Sandoval Cordero	Agricola Los Reyes, S. de R.L. de C.V.	Calle iturbide 124, El Salvador, Tequila, Jalisco, C.P. 46400.	478 m2
Mexico	José Novoa Mossberger	Agricola Los Reyes, S. de R.L. de C.V.	Calle constitución number 123-7, Ciudad Guzmán, Zapotlán el Grande, Jalisco, C.P. 49000.	238 m2
Mexico	Habbibi Teresita Grayeb Moreno	Hortifrut-ABA, S.A. de C.V.	Rustic field known as el Ranchito, El Salvador, Tequila, Jalisco	38-11-85.00 has
Spain	Destro S.A.	Hortifrut España Southern Sun S.L.	Rustic farm denominated El Alamillo, Municipio de Almonte, Provincia de Huelva, Andalucía, España	200.00 has
Spain	Patrimonial Arándalus, S.L.	Hortifrut España Southern Sun S.L.	Rustic farm denominated El Rompido, Municipio de Cartaya, Provincia de Huelva, Andalucía, España	11.90 has
Spain	Ayuntamiento de Villaviciosa	Asturian Berries, S.L.	Communcal Farm, located on Monte La Rasa de Selorio, Ayuntamiento de Villaviciosa, Asturias, Spain	13.00 has
Brazil	Antônio Marcos da Conceição Pereira	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Commercial Warehouse - Rua: Sebastião Alves de Resende, 02 - Centro - Senador Amaral - MG	N/A
Brazil	Ricardo Gianini Filho	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Commercial Warehouse - Av. Perimetral, 09 - Loteamento Elisa Bueno - Centro - Senador Amaral - MG	N/A
Brazil	Ricardo Gianini Filho	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Commercial Warehouse - Av. Perimetral, 10 - Loteamento Elisa Bueno - Centro - Senador Amaral - MG	N/A
Brazil	Edson Lopes	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Commercial Warehouse - Rua João Silvério, 312 - Centro - Senador Amaral - MG	N/A
Brazil	Hudson Nogueira Luz	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Refrigeration Chamber - Rua João Silvério, 332 - Centro - Senador Amaral - MG	N/A
Brazil	Anadir Helena da Silveira	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Apartment Keli - Rua Geraldo Júlio, 65 - Senador Amaral - MG	N/A
Brazil	Maria Silvério de Mendonça	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Land Lagoa Grande - Senador Amaral - MG	42.35 has

FIELDS AND PROPERTIES LEASE CONTRACTS (CONTINUED)

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	COUNTRY	LESSOR	LESSEE	DESCRIPTION OF ASSET	SURFACE
	Brazil	Espólio de Gilberto Silvéiro de Rezende	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Area B1 and B2 Sitio Lagoa Grande - Senador Amaral - MG	6.79 has
	Brazil	Espólio de João Alves de Rezende	BerryGood Comercial ólio de João Alves de Rezende Importadora y Distribuidora Area B Sitio Lagoa Grande - Senador Amaral - MG de Frutas Ltda.		6.00 has
	Brazil	Armando Merli Júnior e Antônio Romualdo Morales Filho	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Head office - Av. Dr. Chucri Zaidan, 1550 - Conj. 512/513 - Vila São Francisco - São Paulo - SP	N/A
	Brazil	Taffrio Servicos de Armazenagens Refrigeradas Ltda	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Logistics Subsdiary Office - Av. Prefeito João Villalobo Quero, 1505 - G-01 - Jardim Belval - Barueri - SP	N/A
	Brazil	Taffrio Servicos de Armazenagens Refrigeradas Ltda	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Refrigeration Chamber - Av. Prefeito João Villalobo Quero, 1505 - G-01 - Jardim Belval - Barueri - SP	N/A
	Brazil	Elisabete Rodrigues Rezende de Araujo	BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Warehouse - Sitio Lagoa Grande S/N - Senador Amaral - MG	N/A
	Peru	Beatriz Nunura Mío y Otro	HFE Berries Perú S.A.C.	Floor 1 and 2, Calle Grua N°1028, Olmos, Lambayeque, Peru	N/A
	Peru	María Emerita Farroñan More	HFE Berries Perú S.A.C.	House locatd in Caserío La Algodonera, Olmos, Lambayeque, Peru	N/A
	Peru	Asencio Tineo Ursinio	HFE Berries Perú S.A.C.	House located in Caserío La Algodonera, Olmos, Lambayeque, Peru	N/A
	Peru	Juan Mío Chunga	HFE Berries Perú S.A.C.	House located in Caserío La Algodonera, Olmos, Lambayeque, Peru	N/A
	Peru	Elmer Bances Cajusol	HFE Berries Perú S.A.C.	House located in Caserío La Algodonera, Olmos, Lambayeque, Peru	N/A
	Peru	Constructora e Inmobiliaria Brisas del Norte S.A.C.	HFE Berries Perú S.A.C.	Apartment N°201, calle Los Zapadores N°135, Urb. Santa Victoria, Chiclayo, Lambayeque, Peru	N/A
	Peru	Constructora e Inmobiliaria Brisas del Norte S.A.C.	HFE Berries Perú S.A.C.	Apartment N°202, calle Los Zapadores N°135, Urb. Santa Victoria, Chiclayo, Lambayeque, Peru	N/A
	Peru	Constructora e Inmobiliaria Brisas del Norte S.A.C.	HFE Berries Perú S.A.C.	Apartment N°203, calle Los Zapadores N°135, Urb. Santa Victoria, Chiclayo, Lambayeque, Peru	N/A
	Peru	Tal S.A.	Hortifrut Tal S.A.C.	Lot VD 3, Puerto Mori 2, Virú, Peru	10.00 has
	Peru	María Raquel Cerdeña	Hortifrut Perú S.A.C.	El Palmar N°115, Urbanización El Golf, Victor Largo Herrera, Trujillo, Peru	1,180 mts2
	Peru	Tal S.A. Hortifrut Perú S.A.C. Office №702, №703 & №704, 7th Floor, Edificio Link Tower, Av. Manuel Olguin №351, Surco, Lima, Peru		Office N°702, N°703 & N°704, 7th Floor, Edificio Link Tower, Av. Manuel Olguin N°351, Surco, Lima, Peru	167 mts2
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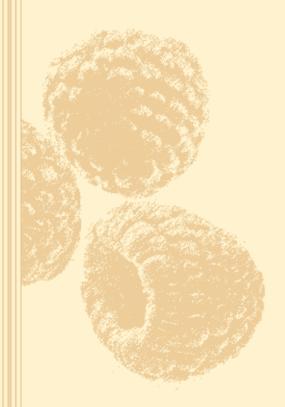


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١	COUNTRY	USUFRUCTOR	USUFRUCTUARY	DESCRIPTION OF ASSET	SURFACE
0.	Chile	Rosa Villablanca Franco	Agrícola Vida Nueva S.A.	Plot N°33, Proyecto Parcelación Vida Nueva, Villarrica, Chile	10.00 has
	Chile	Inversiones Canihua S.A.	Agrícola Vida Nueva S.A.	Resto Plot N°33, Proyecto Parcelación Vida Nueva, Villarrica, Chile	29.70 has
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MAIN GOODS IN LEASING





Insurance Policies

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BENEFICIARY COMPANY	COUNTRY	TYPE OF INSURANCE	ТОРІС	CURRENCY	COVERED AMOUNT	VALIDITY
Hortifrut Comercial S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	23,600	31-05-2020
Hortifrut Comercial S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	11,000	31-05-2020
Hortifrut Comercial S.A.	Chile	Vehicles	Pick-up trucks	UF	5,600	31-08-20
Agrícola Hortifrut S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	52,940	31-05-2020
Agrícola Hortifrut S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	100,000	31-05-2020
Agrícola Hortifrut S.A.	Chile	Agricultural Mobile Equipment	Tractors	UF	7,282	31-08-20
Agrícola Hortifrut S.A.	Chile	Vehicles	Pick-up trucks	UF	5,600	31-08-20
Agrícola El Avellano S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	7,800	31-05-2020
Agrícola El Avellano S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	11,000	31-05-2020
Agrícola El Avellano S.A.	Chile	Agricultural Mobile Equipment	Tractor - Damages and Expenses	UF	5,363	31-08-2019
Agrícola El Avellano S.A.	Chile	Vehicles	Pick-up trucks	UF	8,624	31-08-2019
Agrícola Vida Nueva S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	31,975	31-05-2020
Agrícola Vida Nueva S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	60,000	31-05-2020
Agrícola Vida Nueva S.A.	Chile	Vehicles	Pick-up trucks	UF	1,400	31-08-20
Agrícola Vida Nueva S.A.	Chile	Agricultural Mobile Equipment	Tractor - Damages and Expenses	UF	2.425	31-08-20
Agrícola Santa Rosa del Parque S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	12,600	31-05-20
Agrícola Santa Rosa del Parque S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	55.000	31-05-2020
	Chile	Vehicles	Pick-up trucks	UF	1,400	31-03-2020
Agrícola Santa Rosa del Parque S.A.				UF	7.249	31-08-2020
Agrícola Santa Rosa del Parque S.A.	Chile	Agricultural Mobile Equipment	Tractor - Damages and Expenses			
Agrícola Mataquito S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	30,000	31-05-20
Agrícola Mataquito S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	40,000	31-05-2020
Agrícola Mataquito S.A.	Chile	Agricultural Mobile Equipment	Tractor - Damages and Expenses	UF	3,541	31-08-2020
Agrícola Mataquito S.A.	Chile	Vehicles	Pick-up trucks	UF	1,400	31-08-2020
Agrícola El Pampino S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	4,150	31-05-2020
Agrícola El Pampino S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	25,000	31-05-2020
Agrícola El Pampino S.A.	Chile	Vehicles	Pick-up trucks	UF	700	31-08-2020
Agrícola El Pampino S.A.	Chile	Agricultural Mobile Equipment	Tractor - Damages and Expenses	UF	2,409	31-08-2020
Hortifrut Chile S.A.	Chile	Fire	Building, Machinery and Installations, Content	UF	1,372,700	31-05-2020
Hortifrut Chile S.A.	Chile	Loss due to stoppage	Loss due to stoppage	UF	850,000	31-05-2020
Hortifrut Chile S.A.	Chile	Terrorism	Terrorism	UF	500,000	31-05-2020
Hortifrut Chile S.A.	Chile	Fresh Fruit	Fresh Fruit, IQF, Materials	USD	9,810,916	10-01-2020
Hortifrut Chile S.A.	Chile	Agricultural Mobile Equipment	Harvesting Machine	UF	5,245	31-08-2020
Hortifrut Chile S.A.	Chile	Personal accidents	Damage to Staff (Guards)	UF	3,000	31-08-2020
Hortifrut Chile S.A.	Chile	Vehicles	Pick-up trucks	UF	34.300	31-08-2020
Hortifrut Chile S.A.	Chile	Vehicles	Pick-up trucks	UF	9,800	31-08-2020
Hortifrut Chile S.A.	Chile	Vehicles	Pick-up trucks	UF	2,800	31-08-2020
Hortifrut Chile S.A.	Chile	Vehicles	Pick-up trucks	UF	700	31-08-2020
Hortifrut Chile S.A.	Chile	Health and Life	Health and Life	UF	400 x pers.	31-07-2020
Hortifrut Chile S.A.	Chile	General Civil and Product Liability	General Civil and Product Liability	USD	5,000,000	04-09-2020
Hortifrut Chile S.A.	Chile	Credit Insurance	Credit Insurance	USD	50.000.000	31-10-2020
Hortifrut Chile S.A.	Chile	Maritime Transport Insurance	Maritime Transport	USD	7,000,000	30-06-2020
Hortifrut Chile S.A. Hortifrut S.A.	Chile	Fire		UF	39,900	31-05-2020
			Building, Machinery and Installations, Content	UF		
Hortifrut S.A.	Chile	Loss due to stoppage	Loss due to stoppage		75,000	31-05-2020
Hortifrut S.A.	Chile	Directors and Executives (D&O)	Civil Liability of Directors and Executives	USD	10,000,000	10-07-2020
Hortifrut S.A.	Chile	Agricultural Mobile Equipment	Tractor - Damages and Expenses	UF	14,218	31-08-2020
Hortifrut S.A.	Chile	Vehicles	Pick-up trucks	UF	700	31-08-2020
Hortifrut S.A.	Chile	Vehicles	Pick-up trucks	UF	7,000	31-08-2020
Desarrollos Tecnológicos	Chile	Vehicles	Pick-up trucks	UF	700	31-08-2020
Hortifrut Imports Inc. / Naturipe Farms Imports Inc.	USA	Civil Product Liability	Responsabilidad Civil de Producto	USD	20,000,000	01-09-2020
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INSURANCE POLICIES (CONTINUED)

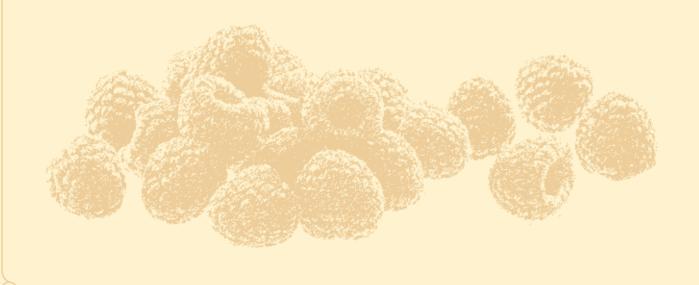
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BENEFICIARY COMPANY	COUNTRY	TYPE OF INSURANCE	ТОРІС	CURRENCY	COVERED AMOUNT	VALIDITY
Hortifrut Imports Inc. / Naturipe Farms Imports Inc.	USA	Civil Product Liability	Responsabilidad Civil de Producto	USD	20,000,000	01-09-2020
Hortifrut Imports Inc. / Naturipe Farms Imports Inc.	USA	Civil Automobile Liability	Responsabilidad Civil Automoviles	USD	20,000,000	01-09-2020
Hortifrut Imports Inc. / Naturipe Farms Imports Inc.	USA	Value of Product at Warehouse / and Local Freight	Value of Product at Warehouse / and Local Freight	USD	500,000/150,000	19-01-2020
Hortifrut Imports Inc. / Naturipe Farms Imports Inc.	USA	Liability of Directors and Administration	Civil Liability of Directors and Administration	USD	1,000,000	27-02-2020
Hortifrut Imports Inc. / Naturipe Farms Imports Inc.	USA	Civil Liability for Agriculture: Trucks, Property, Product	Civil Liability for Agriculture: Trucks, Property, Product	USD	1,000,000	01-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
		Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agricola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
		Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-09-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-11-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-09-2020
		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-09-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-09-2020
Agrícola Los Reyes S de RL de CV				PMEX	Commercial Value	30-10-2020
		Vehicles	Pick-up trucks		Commercial Value	
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX		30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
3,		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV		Vehicles	Pick-up trucks	PMEX	Commercial Value	30-10-2020
Agrícola Los Reyes S de RL de CV	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	05-11-2020
Hortifrut S.A. DE C.V.	Mexico	Protection of Business Goods	Fire, Technology, Machinery, Civil Liability, Electronic Equipment, Theft with violence	USD	22,937	01-11-2020
Hortifrut ABA S.A de C.V.	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	25-02-2020
Agrícola Los Reyes S. de R.L. de C.V.		Vehicles	Pick-up trucks	PMEX	Commercial Value	25-02-2020
HF Sarbanand S. de R.L. de C.V.	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	25-02-2020
Hortifrut S.A. de C.V.	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	25-02-2020

INSURANCE POLICIES (CONTINUED)

BENEFICIARY COMPANY	COUNTRY	TYPE OF INSURANCE	TOPIC	CURRENCY	COVERED AMOUNT	VALIDITY
Servicios Hortifrut S.A. de C.V.	Mexico	Vehicles	Pick-up trucks	PMEX	Commercial Value	25-02-2020
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Greater Medical Expenses	Medical Expenses of Fortnightly Personnel	PMEX	1.734 times the minimum monthly salary	28-05-2020
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Greater Medical Expenses	Medical Expenses of Dependant Personnel	PMEX	1.734 times the minimum monthly salary	28-05-2020
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Life Insurance	Natural Death, Accidental Death, Total and Permanent Disability	PMEX	36 months of gross monthly salary	24-07-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Tractor - Damage / Civil Liability	EUR	Commercial Value / without limit	01-01-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-01-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Trailer - Damage / Civil Liaiblity	EUR	Commercial Value / without limit	01-01-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-03-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-03-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-05-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-05-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-06-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-06-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-06-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-06-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	06-09-202
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	24-10-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-11-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	01-11-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	13-11-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	26-11-2020
Hortifrut España Southern Sun, S.L.	Spain	Vehicles	Pick-up truck - Damage / Civil Liability	EUR	Commercial Value / without limit	13-12-2020
Hortifrut España Southern Sun, S.L.	Spain	Installations	Personal insurance fixed	EUR	360,500 per event	10-11-2020
Hortifrut España Southern Sun, S.L.	Spain	Accident Insurance for Workers	Installations Insurance ALAMILLO	EUR	As per standard	30-10-2020
Hortifrut España Southern Sun, S.L.	Spain	Goods	Travel Insurance J.L.NAVARRO	EUR	50,000 per event	14-06-2020
Hortifrut España Southern Sun, S.L.	Spain	Civil Liability	Civil Liability Insurance	EUR	3,000,000	01-07-2020
Hortifrut España Southern Sun, S.L.	Spain	Goods	GOODS Insurance	EUR	Commercial Value / without limit	12-05-2020
Euroberry Marketing S.A.	Spain	Civil Liability	Retrieval of goods	EUR	3,000,000	23-08-2019
Euroberry Marketing S.A.	Spain	Civil Liability	Product Civil Liability	EUR	12,000,000	23-08-2019
Euroberry Marketing S.A.	Spain	Civil Liability	Civil Liability Accident per Victim	EUR	450,000	23-08-201
Euroberry Marketing S.A.	Spain	Credit Insurance	Sales to Customers	EUR	90% unpaid	05-12-2019
HFE Berries Perú S.A.C.	Peru	Vehicles	Pick-up truck - Damage / Civil Liability	USD	319,893	12-06-2021
HFE Berries Perú S.A.C.	Peru	Multi-risk	All risk to first risk of stock, fixed machinery, mobile machinery and or/equipment, furniture and buildings	USD	21,788,333	12-06-2021
HFE Berries Perú S.A.C.	Peru	Dishonesty	Theft of fixed assets, assaults, goods, money and/or valuables of Directors in the power of messengers, among others	USD	100,000	12-06-2021
HFE Berries Perú S.A.C.	Peru	Responsabilidad Civil	Civil Liability of load, contractual, third party and/or own vehicles, employer, among others	USD	1,000,000	12-06-2021
Hortifrut Tal S.A.C. / Hortifrut Perú S.A.C. / Berries de Chao S.A.C.	Peru	Multi-risk	Multi-risk	USD	9,552,095	08-05-202
Hortifrut Tal S.A.C. / Hortifrut Perú S.A.C. / Berries de Chao S.A.C.	Peru	Dishonesty, Disappearance and Destruction	Loss of Money and/or Valuables, Forgery of Money Orders, Purchase Orders, Checks, Invoices, Bank Documents and Others, Theft and Assault	USD	656,250	08-05-202
Hortifrut Tal S.A.C. / Hortifrut Perú S.A.C. / Berries de Chao S.A.C.	Peru	Civil Liability	Third Party Damage	USD	500,000	08-05-202
Hortifrut Tal S.A.C. / Hortifrut Perú S.A.C. / Berries de Chao S.A.C.	Peru	Transporting of National Load	Land and Maritime Load Transport Insurance	USD	25,000/shipment	08-05-202



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BENEFICIARY COMPANY	COUNTRY	TYPE OF INSURANCE	TOPIC	CURRENCY	COVERED AMOUNT	VALIDITY
Hortifrut Tal S.A.C. / Hortifrut Perú S.A.C. / Berries de Chao S.A.C.	Peru	Transporting of International Load	Land and Maritime Load Transport Insurance	USD	200,000/shipment	08-05-2020
Hortifrut Tal S.A.C. / Hortifrut Perú S.A.C. / Berries de Chao S.A.C.	Peru	Vehicles	Pick-up truck - Damage / Civil Liability	USD	Commercial Value	01-03-2020
Hortifrut Perú S.A.C.	Peru	Contractors All Risk (CAR)	Construction in Process	USD	2,353,103	25-03-2019
Hortifrut Perú S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	01-11-2020
Hortifrut Perú S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	26-04-2020
Hortifrut Perú S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	07-04-2020
Hortifrut Perú S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	15-01-2020
Hortifrut Perú S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	04-04-2020
Hortifrut Perú S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	02-02-2020
Hortifrut Tal S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	01-11-2020
Hortifrut Tal S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	26-01-2020
Hortifrut Tal S.A.C.	Peru	Accident Insurance for Workers	Health, Pension, Medical Assistance and Life	USD	As per standard	31-07-2020
Berries de Chao S.A.C.	Peru	Accident Insurance for Workers	Health and Life	USD	As per standard	01-11-2020
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Wage Gap

During 2019, Hortifrut, with the consultancy of Mercer Consulting Ltda., continued to work on the evaluation of work positions process, in order to establish an equal compensation policy, which can be compared at an international level. For this a regional salary structure was defined, in accordance with the Company's knowledge, defining salary bands from A to N.

The following table indicates the remuneration percentage of women in relation to men in the same professional position level, using the existing staff as of December 31, 2019:

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LEVEL	CATEGORY	% REMUNERATION WOMEN VS MEN	0
N	Corporate General Management	0%	
K	Front Line Executives	114%	
J	Corporate Management	75%	
1	Area Managers	77%	
	Corporate Vice Managers	109%	
Н	Local Market Manager	61%	
	Vice Managers	102%	
G	Front Line Chiefs	84%	
F	Professionals / Functional Chiefs	110%	
	Professionals / Senior Chiefs	100%	
	Support Professionals	95%	
Е	Operational Chiefs	119%	
D	Senior Analysts	83%	
	In Charge of Area	97%	
С	Analysts	99%	
	Supervisors	118%	
	Technical	106%	
В	Assistants	108%	
	In Charge	105%	
Α	Administrative	90%	
	Operators	94%	
TOTAL		93%	

When the percentage corresponds to 100%, it indicates that there is no wage gap or difference in remuneration per gender. Likewise, when the percentage surpasses this value, it indicates that women's remunerations are higher than men's, while below 100% indicates that women's remuneration is lower. Additionally, when the percentage is 0%, it means that there are no women working at that level.

The wage gap at Hortifrut decreased 9 percent in relation to the previous year (3 more points than the previous year), 10 levels remain where men earn more than women, which is due to the low or null rotation of personnel in these categories, nevertheless, it must be considered that the gaps are minimum compared to previous years and Hortifrut in its effort to minimize this difference, has considerably decreased this percentage range, differences that are mainly explained by years of service in the position. educational level and the diversity of responsibilities associated to these. These responsibilities, depending on the area where each person works, will depend on, among other factors, the number of hectares they are in charge of, volumes of fruit to be packed, administration of money. work teams under their charge and access to the Company's strategic information.

It is necessary to mention that Hortifrut, in its constant challenge to decrease gender gaps, has shown great progress during the year, which we expect to surpass during 2020.



Risk Factors

1. FINANCIAL RISKS

1.1 CREDIT RISKS

a. Risk of investments of cash surplus

The financial institutions with whom Hortifrut S.A. and its subsidiaries operate and the type of financial products into which cash surplus investments are materialized, are considered low risk for the Company.

The Company's policy regulates investments and debt, trying to limit the impact of changes in the valuation of currencies and the interest rates over the Company's net results, through investments of cash surplus and hiring of forwards and other instruments in order to maintain a balanced exchange rate and rate position.

Within the instruments authorized to operate are those whose maturity term does not exceed 90 days, and have high liquidity.

- Cash on hand
- Term deposits
- Mutual fund investments
- Other short term and high liquidity investments

The financial entities where investments are placed are of high creditworthiness.

b. Risk from sales operations

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States where the fresh fruit business is subject to PACA law, which protects fresh fruit and vegetable suppliers in the USA.

In sales outside the United States, the Company's policy is to take out credit insurance policies. For those customers whose policies have a maximum amount, the Company frequently evaluates the risk of exposure and decreases/increases deliveries as per the performed analysis or demands advanced payment from the customers.



Even though to date Hortifrut has not had any problems in relation to credit risk, it is important to keep in mind that this fact does not guarantee that in the future the Company will not be exposed to this risk

In order to mitigate this risk, the Company has hired credit insurance for the parent company and subsidiaries as of December 31, 2019.

1.2 LIQUIDITY AND FINANCING RISK

This risk is associated to the probability that Hortifrut S.A. and subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.

Additionally, there is the risk that, as a result of the impairment of its operations or other circumstances, determined financial ratios could reach higher levels than the limits established in the credit contracts, which could limit the debt capacity or accelerate the maturity of the Company's valid financial liabilities.

To mitigate this risk, the Company continuously monitors its financial ratios and other obligations stipulated in its credit contracts, in order to be able to take opportune actions to avoid potential negative effects associated to this risk.

Even though to date the Company has not had any problems associated to exceeding the financial ratios stipulated in the financing contracts, it must be taken into account that this fact does not guarantee that the Company will not be exposed to this risk in the future.

The Hortifrut Group, administers these risks in a central manner from the parent company through an appropriate distribution, extension of terms and limits to the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated companies. Specifically, in the case of subsidiaries such as Hortifrut Spain Southern Sun SL, and associated companies such as Munger Hortifrut N.A. LLC in the United States, credit decisions at these business units are made in

coordination with Hortifrut S.A. Debts are contracted through bank credits in Chile and overseas, aiming to optimize credit conditions based on financing needs, to face investment plans and work capital requirements.

The application of IFRS16, implies an increase in the Company's financial liabilities, by recognizing the lease obligation. The company, considering financial guarantees, has agreed with the corresponding financial institutions to not include lease obligations in the related calculation formulas.

Even though to date Hortifrut has not had any problems in relation to liquidity risk, it is important to keep in mind that this fact does not guarantee that in the future the Company will not be exposed to this risk.

1.3 EXCHANGE RATE RISK

The international character of its business and operations in different countries, expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to variations in the exchange rate of United States Dollar versus Chilean Pesos, Mexican Pesos, Peruvian Nuevo Sol and Euros.

a) Exposure to Chilean pesos

The source of exposure to Chilean Pesos comes from the costs of Chilean companies denominated in this currency, commercial accounts receivable of national customers, and liquid funds maintained in financial instruments and bank obligations.

Hortifrut performs mitigation actions over the exposure to costs of the Chilean companies, through the hiring of derivative instruments. Also, in Chilean companies, cross currency swap instruments are used to mitigate the exchange rate risk of bank obligations denominated in Chilean pesos.

b) Exposure to Mexican Pesos

The source of exposure to Mexican pesos mainly comes from the costs of the





agricultural operation in Mexico, which are mostly denominated in said currency and, at a lower measure, commercial accounts receivable from Mexican customers.

Hortifrut performs mitigation actions over the exposure to costs of the Mexican companies, through the hiring of derivative instruments.

c) Exposure to Euros

The source of exposure to Euros comes from sales realized in said currency, bank obligations and financial instruments. Hortifrut performs mitigation actions over the exposure to sales in Euros through the use of derivative forward instruments.

d) Exposure to Peruvian Soles

The source of exposure to Peruvian Soles mainly comes from agricultural operating costs in Peru, which are mostly denominated in said currency and, at a lower measure, commercial accounts receivable with customers. Hortifrut constantly evaluates the need to perform mitigation actions of this risk.

Even though to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to keep in mind that this fact does not guarantee that in the future Hortifrut will not be exposed to this risk.

1.4 INTEREST RATE RISK

The Hortifrut Group has long term financial liabilities linked to long term investments.

Long term liabilities are at fixed and variable rates and are mostly in dollars to avoid variations in costs and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital, are at a fixed rate, these experience an exposure to the variability of market rates at the moment they are contracted and/or renewed.

As of December 31, 2019, the variable rate debt that Hortifrut maintained was ThUS\$290,175 (ThUS\$365,711 as of December 31, 2018), if this debt level is maintained for a one year term and the rate increased 10% today, the impact on the annual financial cost would be ThUS\$915 (ThUS\$1,480 as of December 31, 2018).

2. OPERATING RISKS

Hortifrut's operating risks are administered by each management, as per the norms and standards defined at a corporate level. Below is a detail of those that management considers to be most relevant:

2.1 GENETIC DEVELOPMENT

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this line of business, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

2.2 SIGNIFICANT INCREASE IN SUPPLY

In the case of very significant increases in the hectares planted at a global level, this could generate a scenario of over-supply of Berries which could lead to a fall in prices at the destination markets. Nevertheless, at the main markets where Hortifrut operates, we can still observe a great growth potential in the demand for Berries. This is due a combination of (i) a product with very positive effects on health; (ii) the growing importance of the search for healthy food on behalf of consumers and (iii) a still relatively low consumption of berries per capita.

2.3 INTENSIFICATION OF COMPETITION

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand acknowledgment, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh Berries every day of the year.

2.4 CONTINGENCIES/ PANDEMICS AT DESTINATION MARKETS

The Company faces the risk that the destination markets are not able to receive the planned fruit under expected conditions. To face this risk, the Company maintains fluid communication with the commercial platform and continuously monitors its shipments, being able to re-destine part of the fruit to other markets when protocols and demand allow it. The aforementioned does not imply that the Company will not be affected by eventual contingencies at the destination markets.

2.5 CLIMATIC RISKS

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available for commercializing during the year. Even though this risk is difficult to control, the Hortifrut Group aims for a greater geographic diversification and invests in infrastructure to assure the availability of water and to face possible weather conditions, such as rain, frost and hail control.

With the acquisition of Rocio Group's blueberries business, the Company's plantations in Peru reached 63.1% of total own plantations, increasing the exposure to climatic risk in this country. Nevertheless, Hortifrut has other smaller plantations in South America, North America, Europe and Asia, which allow it to partially mitigate this risk.

2.6 PLAGUES AND DISEASES

It is unavoidable for part of crops to be affected by plagues and/or disease. Therefore, efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease can impact the quality and/or performance and can affect the appearance and post-harvest life of the fruit. In some cases, this risk leads to the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined.

Nevertheless, through a good control (search and



monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage. The aforementioned does not imply that in the future, the Company will not be affected by current or new plagues and/or disease.

Since 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, finally ending up in the lifting of the quarantine.

2.7 FOOD-SAFETY

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are transgressed) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its Berries, by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.

2.8 RISK OF HUMAN RESOURCES AVAILABILITY

Temporary collaborators are vital for the fruit harvest, so Hortifrut has developed several initiatives to attract, retain and maintain the temporary collaborators from one season to the next. In addition, people are hired through labor fairs and informative meetings organized with the intermediation of the municipalities corresponding to the zone of each productive unit, so a relationship of mutual collaboration has been built with the community and its municipalities. Given the extension of operations in Peru, the human resources factor is especially critical in the peak production weeks. To assure the necessary number of collaborators for the harvesting seasons, Hortifrut has invested in infrastructure to assure housing for a percentage of collaborators, as well as implementing initiatives that create loyalty with the temporary collaborators, such as for example developing attention channels.

2.9 CONTINUITY AND COST OF SUPPLIES AND SERVICES

The development of Hortifrut's business involves a complex logistic where the opportune supply of quality services and supplies are fundamental to maintain competitiveness. As in all agricultural business, the availability of water is critical to assure the good result of crops, so Hortifrut invests in infrastructure such as reservoirs and deep wells to partially mitigate this risk. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans

to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future supply restrictions could generate discontinuities in supply and/or higher costs for Hortifrut's plants. It is also important to consider eventual stoppages at ports and transport companies in general, which could affect Hortifrut's performance if these events extend in time.

2.10 RISK ASSOCIATED TO NEW TECHNOLOGIES

Hortifrut, in its various entrepreneurships around the world, is constantly incorporating new technologies in the whole production process, which implies risks associated to the lack of knowledge regarding their behavior. Even though they are mostly technologies that are widely used in the world, there is not yet an extended history that allows to know all the adverse effects that could result beforehand.

2.11 INSURANCE

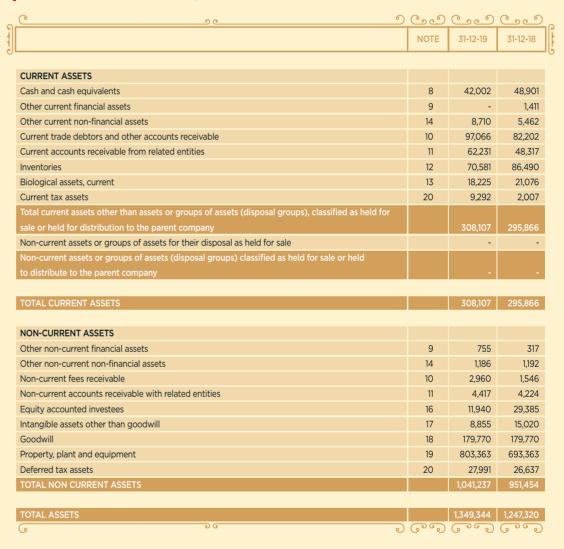
The Hortifrut Group has contracted insurance policies to cover exposure to the main financial and operating risks, considering that the coverage of these policies is adequate.







Consolidated Statement of Financial Position (thousands of dollars)

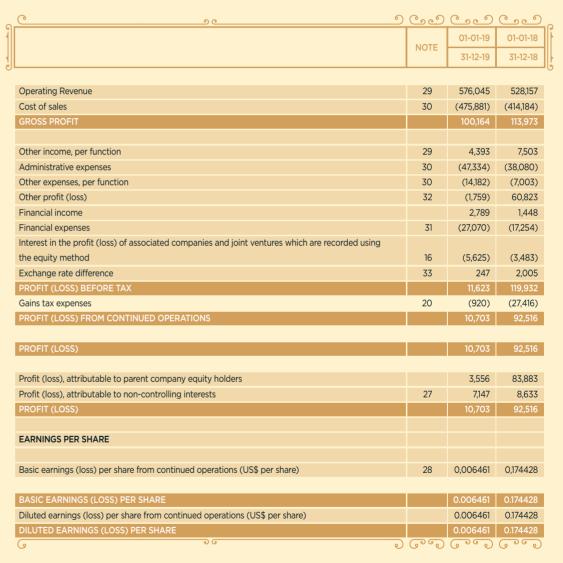




Consolidated Statement of Financial Position (thousands of dollars)

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	NOTE	31-12-19	31-12-18
CURRENT LIABILITIES			
Other current financial liabilities	21	186,959	172,629
Current trade accounts and other accounts payable	22	78,798	88,319
Current accounts payable to related entities	11	3,348	7,646
Other current provisions	23	1,409	829
Current provisions for employee benefits	23	3,676	2,926
Other current non-financial liabilities		690	2,069
Total current liabilities other than liabilities included in groups of assets (disposal groups)			
classified as held for sale		274,880	274,418
Liabilities included in groups of assets (disposal groups) classified as held for sale		-	-
TOTAL CURRENT LIABILITIES		274,880	274,418
NON CURRENT LIABILITIES			
NON-CURRENT LIABILITIES	04	707.057	774 4 47
Other non-current financial liabilities	21	303,957	331,443
Other non-current accounts payable	22	6,506	6,506
Non-current accounts payable to related entities	11	5,784	8,562
Other non-current provisions		1,222	-
Deferred tax liabilities	20	98,879	106,966
TOTAL NON-CURRENT LIABILITIES		416,348	453,477
TOTAL LIABILITIES		691,228	727,895
EQUITY			
Issued Capital	24	472,212	347,191
Retained earnings	25	134,701	135,518
Issuance premium	24	3,751	(4,221)
Other reserves	26	(15,941)	(11,806)
Equity attributable to the parent company's equity holders		594,723	466,682
Non-controlling interest	27	63,393	52,743
TOTAL EQUITY		658,116	519,425
TOTAL LIABILITIES AND EQUITY		1,349,344	1,247,320
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Consolidated Income Statement (thousands of dollars)





Consolidated Comprehensive Income Statement (thousands of dollars)

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1		01-01-19	01-01-18
		31-12-19	31-12-18
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	Profit (loss)	10,703	92,516
	COMPONENTS OF OTHER COMPREHENSIVE INCOME, BEFORE TAX		
	EXCHANGE RATE FLUCTUATIONS		
	Profit (loss) due to exchange rate differences, before tax	(3,006)	(9,467)
	OTHER COMPREHENSIVE INCOME, BEFORE TAX, EXCHANGE RATE FLUCTUATIONS	(3,006)	(9,467)
	CASH FLOW HEDGING		
	Profit (loss) due to cash flow hedging, before tax	(2,528)	(6,354)
	OTHER COMPREHENSIVE INCOME, BEFORE TAX, CASH FLOW HEDGING	(2,528)	(6,354)
	OTHER COMPONENTS OF OTHER COMPREHENSIVE INCOME, BEFORE TAX	(5,534)	(15,821)
	GAINS TAX ORELATED WITH COMPONENTS OF OTHER COMPREHENSIVE INCOME		
	Gains tax related with cash flow hedging of other comprehensive income	682	1,008
	TOTAL GAINS TAX RELATED WITH COMPONENTS OF OTHER COMPREHENSIVE INCOME	682	1,008
	OTHER COMPREHENSIVE INCOME	(4,852)	(14,813)
	TOTAL COMPREHENSIVE INCOME	5,851	77,703
	COMPREHENSIVE INCOME ATTRIBUTABLE TO	(mmc)	70.045
	Comprehensive income attributable to the company equity holders	(579)	70,912
	Comprehensive income attributable to non-controlling interests	6,430	6,791
	TOTAL COMPREHENSIVE INCOME	5,851	77,703
	0	(000)	(000)

Consolidated Statement of Changes in Net Lquity (thousands of dollars)



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AS OF DECEMBER 31, 2019		
	ISSUED CAPITAL	ISSUANCE PREMIUM
	NOTE 24	NOTE 24
OPENING BALANCE AS OF 01/01/2019	347,191	(4,221)
CHANGES IN EQUITY		
COMPREHENSIVE INCOME		
Profit (loss)	-	-
Other comprehensive income	-	-
TOTAL COMPREHENSIVE INCOME	-	-
Issuance of equity	129,242	-
Dividends	-	-
Increase (decrease) due to transfers and other changes	(4,221)	4,221
Increase (decrease) due to transactions of shares in portfolio	-	3,751
TOTAL CHANGES IN EQUITY	125,021	7,972
CLOSING BALANCE AS OF 31/12/2019	472,212	3,751
0		
AS OF DECEMBER 31 2018		<u> </u>

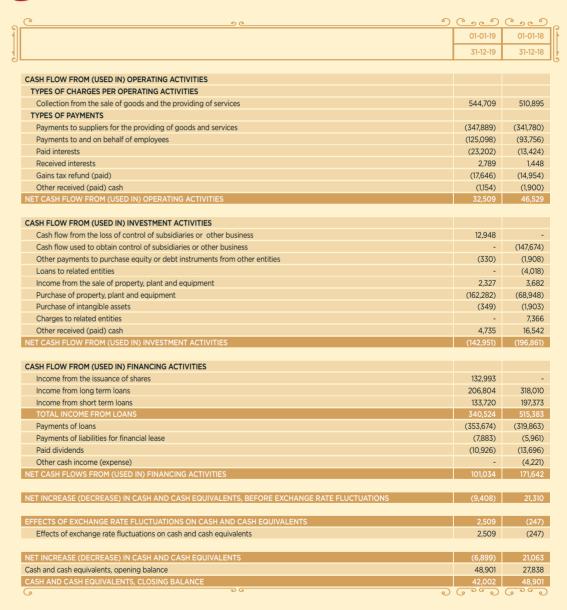
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AS OF DECEMBER 31, 2018		
	ISSUED CAPITAL	ISSUANCE PREMIUM
	NOTE 24	NOTE 24
OPENING BALANCE AS OF 01/01/2018	135,149	-
Decrease due to application of new accounting standards	-	-
OPENING BALANCE MODIFIED	135,149	-
CHANGES IN EQUITY		
COMPREHENSIVE INCOME		
Profit (loss)	-	-
Other comprehensive income	-	-
TOTAL COMPREHENSIVE INCOME	-	-
Issuance of equity	212,042	(4,221)
Dividends	-	-
Increase (decrease) due to transfers and other changes	-	-
TOTAL CHANGES IN EQUITY	212,042	(4,221)
CLOSING BALANCE AS OF 31/12/2018	347,191	(4,221)
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EXCHANGE RATE FLUCTUATIONS RESERVES	CASH FLOW HEDGING RESERVES	OTHER RESERVES	ACCUMULATED PROFIT (LOSS)	EQUITY ATTRIBUTABLE TO PARENT COMPANY EQUITY HOLDERS	NON CONTROLLING INTEREST	TOTAL EQUITY
NOTE 26	NOTE 26	NOTE 26	NOTE 25		NOTE 27	
(10,132)	(1,674)	(11,806)	135,518	466,682	52,743	519,425
-	-	-	3,556	3,556	7,147	10,703
(2,328)	(1,807)	(4,135)	-	(4,135)	(717)	(4,852)
(2,328)	(1,807)	(4,135)	3,556	(579)	6,430	5,851
-	-	-	-	129,242	-	129,242
-	-	-	(4,373)	(4,373)	(202)	(4,575)
-	-	-	-	-	4,735	4,735
-	-	-	-	3,751	(313)	3,438
-	-	-	(4,373)	128,620	4,220	132,840
(12,460)	(3,481)	(15,941)	134,701	594,723	63,393	658,116
	(6 00 0	(6 00 0	6 00 0	6 00 0

EXCHANGE RATE FLUCTUATIONS RESERVES	CASH FLOW HEDGING RESERVES	OTHER RESERVES	ACCUMULATED PROFIT (LOSS)	EQUITY ATTRIBUTABLE TO PARENT COMPANY EQUITY HOLDERS	NON CONTROLLING INTEREST	TOTAL EQUITY
NOTE 26	NOTE 26	NOTE 26	NOTE 25		NOTE 27	
(2,351)	3,516	1,165	70,503	206,817	36,758	243,575
-	-	-	(786)	(786)	(126)	(912)
(2,351)	3,516	1,165	69,717	206,031	36,632	242,663
-	-	-	83,883	83,883	8,633	92,516
(7,781)	(5,190)	(12,971)	-	(12,971)	(1,842)	(14,813)
(7,781)	(5,190)	(12,971)	83,883	70,912	6,791	77,703
-	-	-	-	207,821	-	207,821
-	-	-	(18,082)	(18,082)	(157)	(18,239)
-	-	-	-	-	9,477	9,477
-	-	-	(18,082)	189,739	9,320	199,059
(10,132)	(1,674)	(11,806)	135,518	466,682	52,743	519,425
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Consolidated Cash Flow Statement (thousands of dollars)



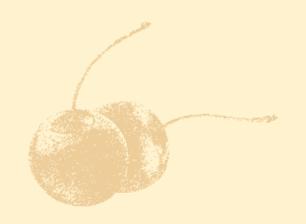


Indicators

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١	RESULT INDICATORS (CONSOLIDATED)		31-12-19	31-12-18
	Operating Revenues	Thousands of dollars	576,045	528,157
	EBITDA (1)	Thousands of dollars	99,549	108,895
	Profit (loss) (2)	Thousands of dollars	10,703	92,516
	Number of issued shares		577,323,671	525,546,131
	Earnings per share	Dollars	0.0065	0.1744
		6 0	6	600

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	INDICATORS OF FINANCIAL POSITION (CONSOLIDATED)		31-12-19	31-12-18
0 -	Total assets	Thousands of dollars	1,349,344	1,247,320
	Total liabilities	Thousands of dollars	691,228	727,895
	Equity	Thousands of dollars	658,116	519,425
	Net financial debt (3)	Thousands of dollars	448,914	455,171
	Current liquidity (4)	Times	1.12	1.08
	Acid-test ratio (5)	Times	0.77	0.67
	Debt ratio (6)	Times	1.16	1.56
	Solvency ratio (7)	Times	2.05	2.40
	Proportion short term debt / total debt (8)	%	39.77%	37.70%
	Proportion long term debt / total debt (9)	%	60.23%	62.30%
	Profitability of Equity (10)	%	1.63%	17.81%
		6	600	6

- (1) Operating Result + Depreciation and Amortization, in IFRS
- (2) Corresponds to profit (loss) attributable to parent company equity holders and non parent company interests, in IFRS
- (3) Other current financial liabilities + Other non current financial liabilities Cash and cash equivalent, in IFRS
- (4) Current assets / Current liability, in IFRS
- (5) Available assets (Current asset Inventories Advanced payments) / Current liability, in IFRS
- (6) Total liabilities / Equity attributable to parent company equity holders, in IFRS
- (7) Total assets / Total equity, in IFRS
- (8) Current liabilities / Total liabilities, in IFRS
- (9) Non-current liabilities / Total liabilities, in IFRS
- (10) Profit (loss) of the period / Total equity, in IFRS

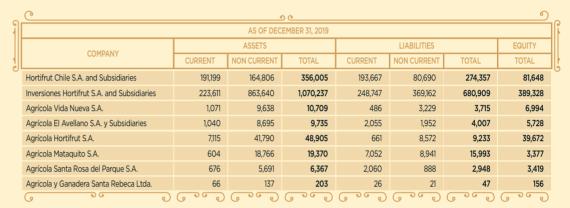


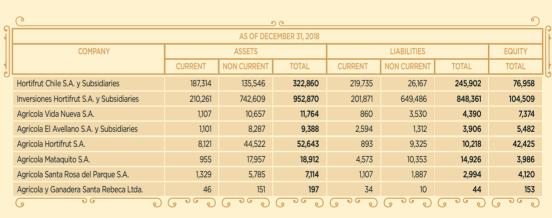






Statement of Financial Position







Income Statement

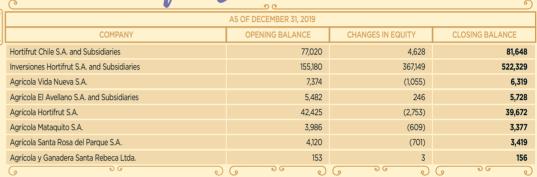
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1		AS (OF DECEMBER 31, 2019				Î
	COMPANY	OPERATING INCOME	COSTS AND EXPENSES	OTHER RESUTLS	TAX	PROFIT (LOSS)	
0	Hortifrut Chile S.A. and Subsidiaries	186,235	(173,926)	(2,575)	(2,493)	7,241	
	Inversiones Hortifrut S.A. and Subsidiaries	479,519	(441,059)	(24,414)	(1,182)	12,864	
	Agrícola Vida Nueva S.A.	2,905	(3,404)	45	94	(360)	
	Agrícola El Avellano S.A. and Subsidiaries	2,436	(2,748)	80	(24)	(256)	
	Agrícola Hortifrut S.A.	9,035	(12,463)	(31)	706	(2,753)	
	Agrícola Mataquito S.A.	4,448	(5,065)	(83)	129	(571)	
	Agrícola Santa Rosa del Parque S.A.	1,692	(2,064)	(143)	117	(398)	
	Agrícola y Ganadera Santa Rebeca Ltda.	72	(66)	0	(4)	2	

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1		AS (OF DECEMBER 31, 2018			
$\parallel \parallel$	COMPANY	OPERATING	COSTS AND	OTHER RESUTLS	TAX	PROFIT (LOSS)
	CONTANT	INCOME	EXPENSES	OTHER RESULES	IAX	TROTTI (E033)
0	Hortifrut Chile S.A. and Subsidiaries	192,378	(178,443)	(3,063)	(2,793)	8,079
	Inversiones Hortifrut S.A. and Subsidiaries	428,527	(361,129)	(4,663)	(25,428)	37,307
	Agrícola Vida Nueva S.A.	3,153	(3,803)	233	51	(366)
	Agrícola El Avellano S.A. and Subsidiaries	2,433	(2,518)	215	(239)	(109)
	Agrícola Hortifrut S.A.	12,421	(13,270)	105	(281)	(1,025)
	Agrícola Mataquito S.A.	5,668	(4,428)	481	(593)	1,128
	Agrícola Santa Rosa del Parque S.A.	2,324	(2,126)	(119)	(66)	13
	Agrícola y Ganadera Santa Rebeca Ltda.	74	(63)	(2)	(8)	1
			(0 0 0	(0 0 0)		









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1		AS OF DECEMBER 31, 2018			1
	COMPANY	OPENING BALANCE	CHANGES IN EQUITY	CLOSING BALANCE	1
	Hortifrut Chile S.A. and Subsidiaries	73,004	4,016	77,020	
	Inversiones Hortifrut S.A. and Subsidiaries	83,209	71,971	155,180	
	Agrícola Vida Nueva S.A.	7,891	(517)	7,374	
	Agrícola El Avellano S.A. and Subsidiaries	5,206	276	5,482	
	Agrícola Hortifrut S.A.	43,450	(1,025)	42,425	
	Agrícola Mataquito S.A.	2,942	1,044	3,986	
	Agrícola Santa Rosa del Parque S.A.	4,371	(251)	4,120	
	Agrícola y Ganadera Santa Rebeca Ltda.	167	(14)	153	
	0 0	6		6	



Cash Flow Statement

0				<u></u>			<u></u>	
1	AS OF DECEMBER 31, 2019							
COMPANY	NET	CASH FLOWS F	ROM	NET INCREASE	EFFECT OF EXCHANGE	CASH AND CASH	CASH AND CASH	
	(USED I	N) ONE OF THE I	OLLOWING	(DECREASE) OF	RATE FLUCTUATION	EQUIVALENTS	EQUIVALENTS	
		ACTIVITIES		CASH AND CASH	ON CASH AND CASH	AT THE START	AT THE END	
	OPERATION	INVESTMENT	FINANCING	EQUIVALENTS	EQUIVALENTS	OF THE PERIOD	OF THE PERIOD	
Hortifrut Chile S.A. and Subsidiaries	50,283	(2,982)	(50,313)	(3,012)	(130)	10,287	7,145	
Inversiones Hortifrut S.A. and Subsidiaries	106,432	134,993	(252,046)	(10,621)	(187)	37,840	27,032	
Agrícola Vida Nueva S.A.	329	(386)	56	(1)	(12)	17	4	
Agrícola El Avellano S.A. and Subsidiaries	469	(290)	(83)	96	(2)	20	114	
Agrícola Hortifrut S.A.	47	18	-	65	12	11	88	
Agrícola Mataquito S.A.	1,241	(1,759)	535	17	15	22	54	
Agrícola Santa Rosa del Parque S.A.	364	(139)	(171)	54	(1)	15	68	
Agrícola y Ganadera Santa Rebeca Ltda.	2	(2)	-	0	(2)	7	5	
	<u> </u>	<u> </u>	<u> </u>	6	6	6	6 0	

<u></u>								
	AS OF DECEMBER 31, 2018							
COMPANY	NET	CASH FLOWS F	ROM	NET INCREASE	EFFECT OF EXCHANGE	CASH AND CASH	CASH AND CASH	
	(USED I	N) ONE OF THE F	FOLLOWING	(DECREASE) OF	RATE FLUCTUATION	EQUIVALENTS	EQUIVALENTS	
		ACTIVITIES		CASH AND CASH	ON CASH AND CASH	AT THE START	AT THE END	
0	OPERATION	INVESTMENT	FINANCING	EQUIVALENTS	EQUIVALENTS	OF THE PERIOD	OF THE PERIOD	
Hortifrut Chile S.A. and Subsidiaries	39,048	(4,928)	(31,958)	2,162	(130)	8,255	10,287	
Inversiones Hortifrut S.A. and Subsidiaries	119,991	(191,612)	92,067	20,446	(187)	17,581	37,840	
Agrícola Vida Nueva S.A.	933	(706)	(231)	(4)	(12)	33	17	
Agrícola El Avellano S.A. and Subsidiaries	603	(968)	65	(300)	(2)	322	20	
Agrícola Hortifrut S.A.	810	(1,064)	-	(254)	12	253	11	
Agrícola Mataquito S.A.	2,427	(1,662)	(957)	(192)	15	199	22	
Agrícola Santa Rosa del Parque S.A.	408	(73)	(375)	(40)	(1)	56	15	
Agrícola y Ganadera Santa Rebeca Ltda.	11	-	(13)	(2)	(2)	11	7	
6 0	600	600	600	6 0 0	6 0 0	6 0	6 00 0	







HORTIFRUT S.A. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENT NOTES

As of December 31, 2019 and 2018

NOTE 1 - CORPORATE INFORMATION

1.1. Information of the reporting entity

Hortifrut S.A. RUT 96.896.990 – or (hereinafter "Hortifrut" or the "Company") is a Publicly Traded Company, inscribed in the Registry of the Commission for the Financial Market in Chile under number 1.096 dated June 13, 2012, so it is subject to the supervision of the Commission for the Financial Market (hereinafter "CMF" ex SVS).

The Company is also inscribed in the Santiago Stock Exchange dated July 3, 2012, with the objective that the Company's shares be traded in the "Emerging Companies Markets" which the Stock Market regulates, in accordance with what is stated in second subsection of article 8° of Law 18.045 of the Stock Market and under General Character Norm N° 118 of the CMF. The Company's shares are recognized under the ticker symbol "HF".

The Company was initially constituted as a Closely held Corporation under the name of Inversiones Hortisur S.A., as per public deed dated June 4, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente, subsequently by public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba Acevedo, the company changed its corporate name to Hortifrut S.A.

Hortifrut, has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or byproducts, as well as the providing of services or consulting in relation to said matters and other activities which the Board or the assemblies agree, and which are related with the aforementioned activities or that complement them; the maintenance of investments in real estate and in instruments, securities, and rights in partnerships, and in the receipt of their earnings and, in general, to enter into and execute all the acts, contracts, businesses, procedures or actions that have as their aim to comply with the corporate purpose.

The Company has its address at Avda. del Cóndor 600, 4th floor, Huechuraba, Santiago, regardless of the agencies, offices or branches which could be established in the country and overseas. The Company's corporate life is indefinite.

History

- 1983 Hortifrut begins its operations in Chile.
- **1984** Hortifrut becomes the first Chilean company to export berries to the United States in counter-seasons.
- **1985** Hortifrut inaugurates a distribution and commercialization office in the United States.
- **1986** First export of berries from Chile to Europe under its brand Southern Sun and the berries crop is expanded to blackberries, blueberries, raspberries and sarsaparillas.
- 1987 First export of berries to Asia from Chile.

- **1988** Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.
- 1989 Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.

Hortifrut defines its company dream and Vision, to supply the counter-season market with the full berries category (strawberries, raspberries, blackberries and blueberries), in just one organization, under one brand, supplying the market 52 weeks a year, integrated from the paddock to the final customer, defining the great dream with the sentence: "All Berries, for the Whole World, Every Day". Thus, Hortifrut created a global and successful business model.

- **1990** Hortifrut invites the main berries producers from the United States and together they purchase the brand Naturipe® and form Naturipe Farms.
- **1995** Export and producer subsidiaries are created in Mexico and Guatemala.
- 1999 Hortifrut Argentina is created.
- **2000** Hortifrut Spain is created together with the main Spanish blueberries producer.
- **2001** Beginning of the genetic development program for blueberries, raspberries and blackberries.
- **2004** Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.
- **2007** –Hortifrut's President receives the ICARE prize for being the businessman of the year.
- **2008** Hortifrut becomes the largest organic blueberry producer in the world. It receives the Marketer of the Year prize (PMA Produce Marketing Association USA), opens its distribution office in Brazil and begins implementing the SAP system.
- **2010** Begins the Ready to Eat ("RTE") program.
- **2011** Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.
- **2012** Start supplying RTE blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Prize for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.

2013 – On August 21, 2013 Hortifrut obtained control of VitalBerry Marketing's operations, in accordance with the merger agreement adopted at the VitalBerry Marketing and Hortifrut shareholder's meetings, held on April 29 and 30, 2013, respectively.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.

2014 – The constitution of a closely-held corporation in Peru, denominated Hortifrut – Tal SAC, with the objective of producing and commercializing berries from Peru.

Association with the Argentine company Expofresh, for the production and commercializing of early fruit.

Development of the first Hortifrut Technology and Innovation fair.

Signing of the Joint Venture with Joyvio for genetic development in China.

2015 – The constitution of a closely-held corporation in Peru, denominated HFE Berries Peru SAC, with the objective of producing and commercializing berries, from this country.

Launching of the Agrinnovation and Blue Challenge platform.

2016 – The Joint Venture between Hortifrut and the Munger Brother Group was constituted, with the objective of producing and commercializing berries in the United States.

Development of Hortifrut's second Technology and Innovation Fair.

2017 –Hortifrut's President receives Entrepreneur of the Year prize, granted by EY and El Mercurio, in Chile. The latter also distinguished him within the EY World Entrepreneur of the Year competition, in Monaco.

Signs framework agreement for the sale-purchase and merger with the Rocio Group, one of the most important producers, exporters and distributors of blueberries in the southern hemisphere.

2018 – Materialization of the sale-purchase and merger of Rocio Group's blueberries business, with which 1,450 hectares planted in Peru were incorporated into Hortifrut, thus consolidating its position as a leader in the global berries market.

Hortifrut Chile S.A. (subsidiary of Hortifrut S.A.) was certified as a B Company, thus becoming the largest Chilean company to obtain this important international acknowledgment, related with Sustainability.

2019 – Dated May 09, 2019, the Company concreted its inaugural placement of bonds corresponding to Series A Bonds and Series B Bonds, for a total of UF 2,250,000. Series A Bonds were placed for a total amount of UF 1,000,000, with maturity on April 01, 2026 and a placement rate of an annual 1.56% and count with green and social certification of Vigeo Eiris. Series B Bonds were placed for a total amount of UF 1,250,000, with maturity on April 01, 2039 and a placement rate of an annual 2.37%. Funds from the aforementioned placements will be destined to the refinancing of the Company's bank liabilities, to the refinancing of bank liabilities of Subsidiaries and for the Company's general corporate aims.

Dated April 30, 2019, the realization of an increase in capital was approved for US\$160 million. The funds from the aforementioned placement, will be destined to financing organic growth in the countries that supply the markets of North America, Europe and Asia. The placement of these shares will take place from the month of July 2019.

Development of Hortifrut's third Technology and Innovation Fair.

On September 20, 2019, as part of the Company's strategy to boost blueberry sales and to get closer to the main destination markets, Hortifrut established a commercial alliance with Proplantas, a Colombian family-owned company pioneer in the sale of strawberries and blueberries in said country. The agreement contemplates the creation of a platform to export blueberries from Colombia, from March 2020.

Dated October 15, 2019, Hortifrut and Alifrut, subsidiary of Duncan Fox, reached an agreement to globally combine and develop their export business of frozen products with added value in equal parts.

1.2. Shareholders

1.2.1. Parent Company Shareholders

The Company is jointly controlled by FM Group, Vitalberry Group and the Quevedo Group through a Shareholders Agreement, subscribed on July 03, 2018. The FM Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The Vitalberry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda. and Inmobiliaria Algeciras Ltda. The Quevedo Group is formed by Talsa Chile III SpA and Inversiones Copemira SpA.

The Agreement covers 296,686,635 of Hortifrut S.A.'s shares, which represent 51.39% of the Company's capital (out of a total of 577,323,671 Hortifrut issued shares), through which they have control of the Company. In accordance with this agreement, none of the aforementioned groups can reduce their participation in Hortifrut S.A.'s property below 17.13%, interest equal to 98,895,545 shares. The shares that any of the parties have over 17.13% of the Company's shareholder capital, are Freely Disposable Shares.

As of December 31, 2019, the FM Group, the Vitalberry Group and the Quevedo Group jointly own 52.67% of the Company's capital, considering the shares they have in custody.

To date the shareholder's agreement records the following shares:

Shareholder's Agreement	Total Shares	Ownership percentage
FM Group		percentage
Inversiones IMG Limitada	91,285,852	15.81%
San Juan de Virquenco Tres S.A.	8,196,700	1.42%
Agrícola San Nicolás Limitada	1,037,442	0.18%
Total FM Group	100,519,994	17.41%
<u>Vitalberry Group</u>		
San José Farms S.A.	42,592,491	7.38%
Exportadora San José Trading Ltda.	13,359,181	2.31%
Inmobiliaria Algeciras Ltda.	47,146,886	8.17%
Total Vitalberry Group	103,098,558	17.86%
Quevedo Group		
Talsa Chile III SpA	99,470,599	17.23%
Inversiones Copemira SpA	1,004,752	0.17%
Total Quevedo Group	100,475,351	17.40%
Total Shareholders Agreement	304,093,903	52.67%

1.1.1. Distribution of shares as of December 31, 2019 and 2018.

<u>Shareholders</u>	31-Dec-19	Subscribed and Percentage	31-Dec-18	Percentage
Talsa Chile III SpA	99,470,599	17.23%	89,125,792	16.96%
Inversiones IMG Limitada	91,285,852	15.81%	81,792,248	15.56%
Inmobiliaria Algeciras Ltda.	47,146,886	8.17 %	42,243,674	8.04%
San José Farms S.A. AFP Habitat S.A. para Fondo de Pensiones (A,B,C,D)	42,592,491 33,807,823	7.38% 5.86%	36,773,594 24,008,206	7.00% 4.57%
Banco Itaú por Cuenta de Inversionistas Extranjeros	30,332,170	5.25%	27,750,121	5.28%
AFP Provida S.A. Para fondo Pensión	24,889,170	4.31%	21,223,500	4.04%
AFP Cuprum S.A. para Fondo de Pensiones (A,B,C,D)	18,038,114	3.12%	14,793,830	2.81%
Compass Small Cap Chile Fondo de Inversión	16,647,817	2.88%	25,560,724	4.86%
Inversiones Costanera Ltda.	16,239,705	2.81%	16,239,705	3.09%
Comercial Epysa S.A.	15,401,762	2.67%	13,800,000	2.63%
Exportadora San José Trading Ltda.	13,359,181	2.31%	13,359,181	2.54%
Siglo XXI Fondo de Inversión	12,880,796	2.23%	14,273,620	2.72%
Chile Fondo de Inversión Small Cap Banchile C de B S.A.	8,460,437 8,239,215	1.47 % 1.43%	10,605,706	2.02% 1.45%
San Juan de Virquenco Tres S.A.	8,196,700	1.42%	7,629,602 7,344,255	1.40%
Toesca Small Cap Chile Fondo de Inversión	7,835,042	1.36%	5,355,406	1.02%
Banco de Chile (on behalf of third parties)	7,725,178	1.34%	5,217,701	0.99%
BTG Pactual Chile S.A. Administradora General de Fondos	6,257,097	1.08%	14,661,541	2.79%
Inversiones Visionario SpA	6,180,555	1.07%	5,537,786	1.05%
Inversiones Tricahue Limitada	6,180,554	1.07%	5,537,785	1.05%
Inversiones Barlovento Limitada	6,180,554	1.07%	5,537,785	1.05%
AFP Capital S.A. Fondos de Pensión Tipo A,B,C,D,E	5,000,000	0.87%	-	0.00%
Costanera SACI	4,839,999	0.84%	4,840,000	0.92%
Asesorías e Inversiones Pacific Trust Limitada	4,732,485	0.82%	4,732,485	0.90%
Banco Santander Chile - por cuenta de Inv. Extranjeros AFP Planvital S.A. Para Fondo Pensión E	4,024,831	0.70%	3,280,286	0.62% 0.03%
Fondo de Inversión Santander Small Cap.	3,314,185 2,857,561	0.57 % 0.49%	142,113 7,096,088	1.35%
BCI Small Cap Chile Fondo de Inversión	2,368,096	0.41%	2,706,959	0.52%
Credicorp Capital S.A. Corredores de Bolsa	2,251,987	0.39%	134,316	0.03%
Inversiones Fural Limitada	1,982,756	0.34%	1,982,756	0.38%
Fondo de Inversión Larrainvial Small Cap Chile	1,947,102	0.34%	811,022	0.15%
AFP Modelo S.A., Fondo A y B	1,819,080	0.32%	-	0.00%
Inversiones Canihua S.A.	1,577,475	0.27%	1,577,475	0.30%
Fondo Mutuo Larrain Vial	1,364,093	0.24%	-	0.00%
Inversiones Alba S.A.	1,163,066	0.20%	1,163,066	0.22%
Agrícola San Nicolás Limitada	1,037,442	0.18%	929,550	0.18%
Inversiones Copemira SpA	1,004,752	0.17%	900,260	0.17%
Larraín Vial S.A. Corredores de Bolsa BICE Inversiones Corredores de Bolsa S.A.	990,878	0.17 % 0.16%	167,784	0.03% 0.06%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	900,681 740,618	0.13%	314,993 840,618	0.16%
BTG Pactual Chile S.A. C de B	599,986	0.10%	545,250	0.10%
Fondo de Inversión Larrain Vial Chile Equity	473,837	0.08%		0.00%
Valores Security S.A. C de B	414,563	0.07%	590,032	0.11%
Bola de Comercio de Santiago, Bolsa de Valores	412,688	0.07%	7,598	0.00%
Fondo Mutuo Credicorp Capital Acciones Estrategicas	408,109	0.07%	-	0.00%
Asesorías e Inversiones A y D S.A.	397,483	0.07%	397,483	0.08%
Soc. de Inversiones Santa Isabel Limitada	373,000	0.06%	350,000	0.07%
Inversiones FJ	316,519	0.05%	330,019	0.06%
Scotia Chile Mid Cap	291,630	0.05%		0.00%
FI Credicorp Capital Small Cap Chile FM Toesca Chile Equities	277,902	0.05%	234,063	0.04%
Fondo de Inversión Privado CCHC-C	230,643 228,454	0.04% 0.04%	214,336 199,648	0.04% 0.04%
Tanner C de B S.A.	201,445	0.04%	10,000	0.04%
Santander Corredores de Bolsa S.A.	192,868	0.03%	132,694	0.03%
Fondo de Inversión Falcom Small Cap Chile	175,000	0.03%	112,676	0.02%
Fondo Mutuo Sura Acciones Chile MID Cap	173,944	0.03%	154,340	0.03%
BCI Corredores de Bolsa S.A.	99,955	0.02%	113,767	0.02%
MBI Corredores de Bolsa S.A.	75,371	0.01%	103,370	0.02%
Inmobiliaria e Inversiones Alqueria Ltda.	-	0.00%	765,947	0.15%
Fondo Mutuo Bice Acciones Chile Mid Cap	-	0.00%	437,464	0.08%
BBVA Asset Management Administradora General de Fondos S.A.		0.00%	182,085	0.03%
Others	715,489	0.15%	673,826	0.14%
T otal shares	577,323,671	100.00%	525,546,131	100.00%

Shares in custody

These shareholders include shares that are in custody at banks and/or brokers, as detailed below as of December 31, 2019:

Shareholders	Custodian	Paid shares	Ownership percentage
Comercial Epysa S.A.	MBI Corredores de Bolsa S.A.	6,000,000	1.04%
Asesorías e Inversiones Pacific Trust Limitada	BCI Corredores de Bolsa S.A.	4,732,482	0.82%
Costanera SACI	Banchile C de B S.A.	3,439,999	0.60%
Inversiones Fural Limitada	BCI Corredores de Bolsa S.A.	1,982,756	0.34%
Inversiones Canihua S.A.	BCI Corredores de Bolsa S.A.	1,577,475	0.27%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	BTG Pactual Chile S.A. C de B	740,618	0.13%
Asesorías e Inversiones A y DS.A.	Larraín Vial S.A. Corredores de Bolsa	67,464	0.01%
	Total shares	18,540,794	3.21%

NOTE 2 - PREPARATION BASES

2.1. Compliance Declaration

Hortifrut S.A. and subsidiaries' consolidated financial statements corresponding to the period ending December 31, 2019, were approved by the Board at meeting held on March 27, 2020 and those for the period ending December 31, 2018, were approved by the Board at meeting held on March 28, 2019.

2.2. Preparation Bases

The current consolidated financial statements for Hortifrut S.A and Subsidiaries as of December 31, 2019 and 2018 have been prepared in accordance with the International Financial Reporting Standards ("IFRS"), issued by the International Accounting Standards Board (hereinafter IASB).

The consolidated financial statements have been prepared under the historic cost basis, except for the following items of a significant character:

- Financial instruments
- Current biological assets
- Loans and obligations that accrue interests at an amortized cost
- Lease contracts

The preparing of the consolidated financial statements requires the use of certain estimations based on the best information available at the closing of the period. In Note 2.6, we reveal the estimations that imply a greater level of judgment or complexity over the areas where the hypothesis and estimations are significant for the consolidated financial statements.

The current consolidated financial statements have been prepared from the accounting records kept by the parent company and by the subsidiaries that form part of the holding. Each entity prepares its financial statements following the accounting principles and criteria of the parent company.

The current consolidated financial statements have been prepared under the going concern principle.

2.3. Covered period

The current consolidated financial statements cover the following periods:

- Consolidated financial statements as of December 31, 2019 and December 31, 2018.
- Consolidated income statement, for the periods ending December 31, 2019 and 2018.
- Consolidated Cash Flow statement, for the periods ending December 31, 2019 and 2018.
- Consolidated Statement of changes in Net Equity, for the periods ending December 31, 2019 and 2018.

2.4 Functional and presentation currency

The items included in the financial statements of each of Hortifrut S.A. and its subsidiaries entities are valued using the currency of the main economic environment where the entity operates (functional currency). Hortifrut S.A.'s functional currency is the United States dollar, which also constitutes the presentation currency of the consolidated financial statements. All of the information is presented in thousands of United States dollars and has been rounded to the closest unit (ThUS\$).

2.4.1. Transactions and balances in foreign currency

Transactions in foreign currency, with this being any currency different to the functional currency, are converted to the functional currency by using the valid exchange rates on the dates of the transactions. Profit or loss in foreign currency that results from the liquidation of these transactions and conversion to the exchange rate valid at the closing of the monetary assets and liabilities denominated in foreign currency, are recognized in the consolidated income statement.

2.4.2. Foreign currency exchange rate

The exchange rates have been translated as of the closing date of Hortifrut's consolidated financial statements as per the following:

		31-De	c-19	31-De	ec-18
Currency Nemo		Closing Annual Average		Closing	Annual Average
Chilean Peso	CLP	748.74	702.63	694.77	640.29
Euro	EUR	0.89	0.89	0.87	0.85
Mexican Peso	MXN	18.85	19.26	19.68	19.23
Argentine Peso	ARS	60.50	47.91	37.70	28.61
Brazilian Peso	RBL	4.02	3.94	3.86	3.64
Peruvian Nuevo Sol	PEN	3.32	3.34	3.37	3.28
Colombian Peso	COL	3,271.55	3,279.12	3,239.45	2,951.23
British Pound	GBP	0.76	0.78	0.78	0.75
Yuan	CNY	6.98	6.91	6.86	6.61
Unidad de fomento	UF	0.0264	0.0252	0.0252	0.0236

Parity of foreign currency for one United States dollar.

The calculation of the exchange rate corresponding to the accumulated average, is determined over the average based on the daily closing exchange rates.

2.4.3 Entities corresponding to Hortifrut and subsidiaries

The results and financial position of all of Hortifrut and subsidiaries' entities which have a functional currency different to the reporting currency are converted to the reporting currency as follows:

- i) The assets and liabilities of each presented statement of financial position are converted at the closing exchange rate of the period;
- ii) Income and expenses of each income statement account are converted at the daily exchange rate or when this is not possible, the average monthly exchange rate is used as a reasonable approximation; and
- iii) All of the resulting exchange rate differences are recognized under other integral results and the conversion reserve under net equity.

2.5 New accounting pronouncements

New standards, amendments to standards and interpretations that are mandatory for the first time from the periods starting on January 01, 2019

Standards and Interpretations:

Standards and Interpretations	Content	Mandatory for periods beginning on :
IFRS 16	"Lease"	1-Jan-19
IFRIC 23	"Uncertainty over Income Tax Treatments"	1-Jan-19

Amendments and improvements:

Standards and		Mandatory for periods
Interpretations	Content	beginning on :
IFRS 9	"Share-based payments" Prepayment features with Negative Compensation	1-Jan-19
IAS 28	"Financial Instruments" Long term Interests in Associates and Joint Ventures	1-Jan-19
IFRS 3	"Business Combinations"	1-Jan-19
IFRS 11	"Joint Arrangements"	1-Jan-19
IAS 12	"Income Taxes"	1-Jan-19
IAS 23	"Borrowing Costs"	1-Jan-19
IAS 19	"Employee Benefits" Plan Amendment, Curtailment and Settlement	1-Jan-19

The Company implemented IFRS 16 from January 1, 2019 and the revelation of the impact on the consolidated financial statements is detailed in note 5. The application of other pronouncements has not had any significant effects for Hortifrut S.A. and Subsidiaries. The rest of the applicable accounting criteria during the 2019 period has not varied compared to the ones used in the previous period.

New accounting pronouncements

The following new Standards, Amendments and Interpretations have been issued but their application date is not yet valid:

Standards and Interpretations:

Standards and		Mandatory for periods
Interpretations	Content	beginning on :
IFRS 17	Insurance Contracts	1-Jan-21

Amendments to IFRS

Standards and Interpretations	Content	Mandatory for periods beginning on :
	"Consolidated Financial Statements" and IAS 28 "Sale or Contribution of Assets between an	
IFRS 10	Investor and its Associate or Joint Venture"	Undetermined
IFRS 3	"Definition of a Business"	1-Jan-20
IAS 1 and IAS 8	"Definition of Material"	1-Jan-20
IFRS 9, IAS 39		ľ
and IFRS 7	"Interest Rate Benchmark Reform"	1-Jan-20
	Amendments to References to the Conceptual Framework in IFRS Standards	1-Jan-20

As of the date of these consolidated financial statements, these standards have not yet become valid and the Company has not applied them in an anticipated form.

2.6. Use of estimations and judgments

Based on IAS 1, the preparing of the consolidated financial statements requires the use of judgments, estimations and assumptions that affect the amount of assets, liabilities, revenue and expenses as of the date of presentation of the consolidated financial statements. These estimations and assumptions are based on Administration's best knowledge.

When preparing the consolidated financial statements, the following estimations have been defined:

(i) Judgments

- Determining fair value of the current biological assets based on non-observable significant data entries (Note 13).
- Useful life and residual values of the Properties, plants and equipment (Note 19).
- The hypothesis employed to calculate the estimations of un-collectability of debtors due to sales and customer accounts receivable (Note 10).
- Recognizing of Revenue (Note 3.20)
- Other Cost Provisions (Note 3.19).
- Sales Cost Provisions (Note 3.22).
- Assignment and terms and rates for lease contracts (Note 3.24 b)

(ii) Measurement of fair values

The Company counts with a control framework established in relation to the measuring of fair values.

The Company regularly checks the significant non-observable variables and the valuation adjustments.

If third party information is used, such as quotations from brokers or price establishing services, to measure the fair values, the evidence obtained from third parties is evaluated to back the conclusion that these valuations satisfy the requirements of the IFRS, including the level within the fair value hierarchy where these valuations should be classified.

When the fair value of an asset or a liability is measured, the Company uses observable market data whenever possible. Fair values are classified at different levels within the fair value hierarchy which is based on the variables used in the valuation techniques, as is detailed in Note 7.3.

2.7. Changes in accounting policies

From January 01, 2019, the Company adopted the IFRS 16 standard, proceeding to record all the operating leases, which meant an increase in assets due to the right to use which represents its right to use the underlying asset for the value of ThUS\$12,850 and a lease liability which represents its obligation to make lease payments for ThUS\$12,850 in current value.

The Group applies Standard IFRS 16 since January 01, 2019, using the modified retroactive focus, according to which, the accumulated effect of adopting Standard IFRS 16 is recognized as an adjustment to the initial balance of the accumulated gains as of January 01, 2019, without re-expressing the comparative information.

Standard IFRS 16 replaces the guidelines regarding existing lease including Standard IAS 17 Leases, IFRIC 4 Determining whether an Arrangement Contains a Lease, Standard SIC-15 Operating Leases - Incentives and Standard SIC 27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease.

Within the analysis performed by the Company, lease contracts were identified for Agricultural Fields, Buildings and Constructions.

Hortifrut S.A., previously classified lease as operating or financial based on its evaluation if the lease significantly transferred all the risks and benefits incidental to the property of the corresponding asset as per IAS 17.

Nevertheless, Hortifrut has chosen to not recognize the right to use of the lease assets and liabilities for some asset leases with a contract value lower than US\$10,000 and contracts with a term lower than 12 months, for these the Company recognizes the associated lease payments as a lineal expense during the term of the contract.

For the new leases, Hortifrut will recognize the right of use of the lease assets and liabilities when the value of the asset to be leased, is higher than US\$10,000 and with a contract longer than 12 months, as is established in Note 3.24 b).

The lease liability is initially measured at the current value of the lease payments that are not paid on the starting date, discounted using the interest rate implicit in the lease or, if this rate cannot be easily determined, the debt rate of the subsidiary starting from the Company's debt rate. The lease liability is subsequently increased by the interest cost over the lease liability and reduced by the payment of the realized lease. It is measured again when there is a change in the future lease payments that arise due to a change in index or rate, a change in the estimation of the amount that is expected to be paid, changes in the evaluation if a purchase option or extension is reasonably sure to be executed or a termination option is reasonably sure to not be executed.

The nature of expenses related with those leases has changed because the Company recognizes a charge due to depreciation for assets for right of use and expenses due to interest over lease liabilities.

Beforehand, the Group recognized the expense due to operating lease over a lineal base during the lease term and recognized assets and liabilities only in the measure that a temporary difference between real lease payments and recognized expense existed.

Hortifrut S.A., presents the right to use of assets in Property, plant and equipment, and the liability due to lease in Other financial, current and non-current liabilities.

Lease where the Group is the lessor

The Group evaluates if a contract is or contains lease based on the definition of a lease, as is explained in note 3.24. In transition to IFRS 16, the Company chose to apply the practical expedient to evaluate which transactions are leases.

As lessor, it is not required for Hortifrut to realize adjustments in the transition to IFRS 16. The Company applied IFRS 15 to assign the offsetting in the contract for each lease and non-lease component.

NOTE 3 - PRINCIPAL APPLIED ACCOUNTING POLICIES

3.1 Consolidation Basis

3.1.1 Business combination

Hortifrut S.A. and its subsidiaries, recognize in their consolidated financial statements the identifiable assets (including intangible assets that have not been recognized beforehand) and the assumed liabilities of any interest in companies acquired at fair value, as per IFRS 3, issued and revised by IASB. Also, it recognizes and measures any goodwill or gains from the purchase of these entities. The goodwill generated in a business combination is initially measured at cost. After the initial recognition, it is measured at cost minus any accumulated loss due to impairment. For the purpose of impairment tests, goodwill acquired in a business combination is assigned from the date of acquisition to each cash generating unit or group of these which is expected to benefit from the synergies of the combination.

If the cost of acquisition is lower than the fair value of the net assets of the acquired company, the difference is recognized in results and is presented in the line Other profit (loss). If the initial accounting of a business combination is determined only in a provisional manner, the Company, during the measurement period, will retroactively adjust the acquired provisional amounts, in accordance with the new information obtained. Furthermore, it will recognize any additional asset or liability if any new information is obtained, as long as the measurement period does not exceed a year from the date of the purchase. The business combinations are recorded using the acquisition method as of the date when control is transferred to the Group. Control is understood to be the power to direct the financial policies and the operation of an entity in order to obtain benefits from its activities. The Group values goodwill as of the acquisition date as:

- The fair value of the transferred considerations:
- The recognized amount of any non-parent company interest in the acquired company;
- Plus if the business combination is performed in stages, the fair value of the existing interest in the equity of the acquired;
- Minus the net recognized amount (in general, the fair value) of the identifiable acquired assets and the identifiable assumed liabilities.

Goodwill is the excess of the amount of the transferred consideration recorded over the net value of the acquired assets and the assumed liabilities. If the fair value of the acquired net assets exceeds the value of the transferred consideration, the Company will perform a new evaluation to make sure that all the acquired assets and assumed obligations have been correctly identified and it checks the applied procedures to perform the valuation of the recognized amounts on the date of acquisition. If this new evaluation results in an excess of the fair value of the net acquired assets over the added value of the transferred consideration, the difference is recognized as a profit in the income statement.

3.1.2 Subsidiaries

The consolidated statements of financial position incorporate Hortifrut's financial statements and those of the companies controlled by the Company (its subsidiaries). To have control is when the Company has power over the subsidiary, when it has exposure or the right to variable yields from its implication in the subsidiary and when it has the capacity to use its power to influence the amount of the investor's returns. When evaluating if the Company controls another entity, it must consider the existence and the effect of the potential rights to vote that can currently be executed or converted. The subsidiaries are consolidated from the date when control is transferred and are excluded from the consolidation on the date that these end.

The acquisition method is used to record the acquisition of subsidiaries. The cost of acquisition is the fair value of the delivered assets, of the issued equity instruments and of the incurred or assumed liabilities on the date of the exchange. The acquired identifiable assets and the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the date of the purchase, regardless of the scope of the interests of non-controlling companies. The excess acquisition cost over the fair value of the Company's interests in the acquired net identifiable assets, is recognized as lower value or goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the difference will be directly recognized in the income statement.

Inter-company transactions, balances and earnings not realized for transactions between related entities are eliminated. The non-realized losses are also eliminated, unless the transaction provides evidence of a loss due to impairment of the transferred asset. When it is necessary to assure its uniformity with the policies adopted by Hortifrut and subsidiaries, then the accounting policies of the subsidiaries are modified.

Below is a detail of the direct subsidiaries included in the current consolidated financial statements:

					31-Dec-19		31-Dec-18
Companies	RUT	Country of Origin	Functional Currency	Direct %	Indirect %	Total %	Total %
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000

The detailed Companies correspond to direct subsidiaries where control is kept. In the case of those subsidiaries which directly or indirectly maintain an interest equal to or lower than 50%, they have been included in the consolidation process because the Company has the power to direct the financial and operating policies (see Note 15).

Modifications to the consolidation base

During the period ending December 31, 2019, the following modification was made to the consolidation perimeter, by incorporating the following company:

Hortifrut Colombia SAS

Dated September 20, 2019, the company Hortifrut Colombia SAS was constituted, the Company's capital was fixed at US\$100 thousand, divided in 300 thousand subscribed and paid shares, the owners are the companies Hortifrut Inversiones Internacionales S.A. with a 75% interest (225,000 shares) and Proplantas S.A. with a 25% interest (75,000 shares). The corporate purposes are the purchase and commercializing of blueberries and activities related with said line of business.

Desarrollos Tecnológicos SpA

Dated November 07, 2018, the company Desarrollos Tecnológicos SpA was constituted, whose objective is the realization of activities linked to the development of new technologies or agronomic development and activities related to said line of business. The Company's capital was fixed at \$100 million, which has been paid by the parent company Hortifrut Chile S.A. in June 2019, date when it began its operations by incoporating them into the consolidated financial statements of the subsidiary Hortifrut Chile S.A., owner of 100% of this company.

During the period ending December 31, 2018, modifications have been made to the consolidation perimeter, by incorporating the following companies:

Rocio Group blueberry business

Dated July 03, 2018, the merger took place between the companies Talsa Chile II SpA. and Hortifrut S.A., with the latter as the legal continuance. With this merger Hortifrut S.A. took control of 100% of Talsa Chile I SpA.

Dated December 20, 2018, Talsa Chile I SpA. transferred to Hortifrut Inversiones Internacionales S.A., the shares that it maintains over Talsa Berries S.A.C., company located in Peru. Dated December 28, 2018, the merger between Talsa Chile I SpA. and Hortifrut Inversiones Internacionales S.A. took place, with the latter as the legal continuance.

Pacific Berry Breeding LLC

During the month of July 2018, the consolidation perimeter was modified with the incorporation of the Pacific Berry Breeding LLC company, through the company Hortifrut North América Inc. in Hortifrut Inversiones Internacionales S.A.'s consolidation. HFII Perú S.A.C. was also incorporated into this consolidation, likewise Hortifrut Inversiones Internacionales S.A. and subsidiaries were consolidated in Inversiones Hortifrut S.A.

Euroberry UK Ltd. and Euroberry GmbH

Furthermore, through the subsidiary Euroberry Marketing S.A. the subsidiaries Euroberry UK Ltd. and Euroberry GmbH were incorporated from January 2018.

3.1.3 Transactions and non-controlling interests

The interests of non-parent companies are presented in the item Net Equity of the consolidated statement of financial position. The profit or loss attributable to the non-controlling interest is presented in the consolidated income statement, constituting the profit (loss) of the period. The results of the transactions between the non-controlling interests and the parent company shareholders of the companies where the property is shared, are recorded under equity and, therefore, are shown in the statement of changes under consolidated net equity.

3.1.4 Associates

Associated companies are all the entities over which Hortifrut S.A. and its subsidiaries have a significant influence, but do not have control over the financial and operating policies, generally with an ownership between 10% and 50%. Investments in associates are recorded when formed or purchased at cost and are subsequently adjusted via the equity method. Hortifrut S.A. and its subsidiaries' investments in associates include Goodwill identified in the acquisition, net of any loss due to accumulated impairment.

The non-realized earnings due to transactions between the Company and its associates are eliminated based on the Company's interest percentage. The non-realized losses are also eliminated, except if the transaction provides evidence of loss due to impairment of the asset that is transferred.

Hortifrut S.A. and its subsidiaries' participation in the profit or loss after the acquisition of its associates is recognized in results, and its interest in the equity activities after the acquisition is recognized under reserve within Net Equity. When Hortifrut S.A. and its subsidiaries' interests in the loss of an associate is the same or higher than its investment in it, including any other non-insured account receivable, Hortifrut S.A. and its subsidiaries will not recognize additional loss, unless it has incurred in obligations or performed payments on behalf of the associate.

3.2 Operating Segments financial information

IFRS 8 demands that entities adopt "the Administration focus" when revealing information regarding the result of its operating segments. In general, this is the information that Management and the Board use internally to evaluate the performance of the segments and to decide how to assign resources for these.

Hortifrut S.A. and subsidiaries presented information per segment, considering two segments:

Fresh fruit which includes

- Blueberries
- Raspberries
- Blackberries
- Strawberries
- Cherries

Value Added Products Segment which is made up of frozen, dehydrated, retail products and any other fruit product which is not fresh.

Fresh fruits show similar economic characteristics, which allow the aggregation in a single aggregate operating segment (IFRS 8.12). The segment denominated "Value Added Products" considers the Quantitative thresholds (IFRS 8.13) as well as administration, customers and distribution channels which are different to those of the "Fresh Fruit" segment. Each of these segments share similar characteristics, such as:

a) The nature of the products

In this sense Hortifrut considers that fresh fruit, even if it is of a different species, it is of a similar nature (Berries).

b) The nature of the production process

Even though the purchase of fresh fruit from producers and of own production is differentiated by species, they all share the same productive, installations and distribution process until they reach the final consumer, and only the fruit that does not comply with the quality characteristics requested by customers is destined to the Frozen Fruit process.

c) Category of Customers the products are destined to

There is no difference in customers in relation to the type of fresh fruit. Hortifrut's customers buy the fruit offer that is available, complying with the specific quality requirements established by them. Requirements are not related with the type of fruit, but with food safety aspects.

d) Methods used to distribute the products

Hortifrut has developed a commercial platform which allows it to use, no matter which fruit, a uniform, efficient and effective distribution chain. Hortifrut's business has been based on vertical integration to offer the markets the mix of fruits that satisfies their needs.

"Fresh Fruit" and the "Value Added Products" segment, enable access to information regarding business activities and their economic environment.

3.3 Property, plant and equipment

The Company's property, plant and equipment comprises land, constructions, infrastructure, machinery, equipment, bearer plants and other fixed assets.

3.3.1 Land, constructions, plants, equipment and machinery

Land is recognized at its purchase cost. Constructions, plants, equipment and machinery are recognized, both at the initial moment and subsequently, at cost minus the corresponding accumulated depreciation and impairment, in case it exists.

Subsequent costs (improvements, expansions and works in progress) are included in the value of the initial asset or are recognized as a separate asset, only when it is probable that the future economic benefits associated with the fixed asset elements will flow to the Company and the cost of the element can be determined in a reliable manner. In the case of the replacement of components, the value of the substituted component is cancelled for accounting purposes. Costs from daily maintenance and common repairs are recognized in the period's result.

Profit or loss from the sale of Property, plants and equipment are calculated comparing income obtained from the sale with the book value of the asset (net of depreciation) and are recorded in the consolidated income statement.

3.3.2 "Bearer Plants"

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 1, 2016, fruit "bearer plants" are considered a machinery item in a manufacturing process, so, their value is classified under Property, plant and equipment and recorded as specified in IAS 16.

Fruit "bearer plants" can be differentiated depending on their productive state between the development stage and production stage, and are valued as per the following criteria:

a) "Bearer plants" in development

"Bearer plants" in development are valued at the acquisition and/or production cost of the plants plus the costs to maintain them until the date when they start producing.

b) "Bearer plants" in production

"Bearer plants" in production are valued at their historic cost minus corresponding depreciation and accumulated impairment, in case it exists.

"Bearer plants" are considered to be in production as per the following:

Blueberry:

- Chile, Mexico and Spain: a plantation in production is when the volume of produced fruit exceeds 30% of the potential volume of the variety, which is estimated by expert agronomists.
- Peru and China: a plantation is considered to be in production when the volume of produced fruit exceeds 50% of the potential volume of the variety, which is estimated by expert agronomists.

Nevertheless, if the period of time that passes between the date of the plantation and the date of the valuation is equal to or higher than 6 years, the plantation must be considered in production, regardless of the reached level of production.

Raspberry:

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Blackberry:

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Due to the different varieties that the company has, the different geographic areas and the different climates and countries where the planting takes place, the Company estimates that it is necessary to wait for certain production levels to be able to evaluate the potential of these. During this period, given the level of uncertainty, the Company values "bearer plants" under development at cost.

When "bearer plants" reach the aforementioned production potential, it is considered that they enter the production stage, which implies the start of the depreciation of the asset as is explained in point 3.3.3.

If the book value is modified due to the presence of impairment in "bearer plants", said decrease in the value will be attributed directly to results in the period under the account Other expenses, per function.

3.3.3 Depreciation

Depreciation of the components of Property, plants and equipment (except "bearer plants") is calculated using the lineal method, distributing it in a systematic manner during its useful life. This useful life has been determined based on the natural expected impairment, technical or commercial obsolescence derived from the changes and/or improvements in production and changes in the market's demands for the products obtained in the operation with said assets. Land is not depreciated.

Depreciation of "bearer plants" is calculated according to its production forecasted in the useful life of the plant and is assigned as per real production curves. In the case of plantations that are located on leased land, the useful life is adjusted as per the maturity of the corresponding lease contract.

The estimated useful lives are as follows:

	Minimum Life	Maximum Life
	or Rate	or Rate
	Years	Years
Construction and infrastructure works		
Steel, reinforced concrete constructions	30	80
Wooden buildings	10	30
Provisional constructions	8	10
Minor agricultural constructions (macro-tunnel and others)	3	8
Machinery and equipment	8	10
Information technology (IT) equipment	3	6
Furniture and supplies	5	10
Motor vehicles	8	10
Bearer plants		
Blueberries	10	20
Raspberries and others	3	5
Right of use assets	According to con	ntract duration

The installations that the Company keeps inactive, continue with their depreciation as per the lineal method.

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each closing of the financial statements of position in order to obtain a remaining useful life as per the value of the assets.

The effects of depreciation are presented under cost of sales, expenses or other expenses per function.

3.4 Biological Assets, current

As per what is established in IAS 41, agricultural products that grow on fruit "bearer plants" will follow this standard, which must be measured at their fair value minus sales costs, recording the changes in valuation under results as the product grows.

The minimum amount of said fair value is the cost incurred in during the season in course. Additionally, said fair value would include the margin expected for the fruit that is closest to the harvest, based on the maturity curve of the fruit. Regardless, when the estimation of said margin per subsidiary does not significantly differ from the cost incurred as of the date of the Financial Statements, this value will not be recorded.

The variables used to calculate fair value are the following:

- Volume: Corresponds to the fruit which at the closing of the financial statements is estimated to be harvested in no more than 80 days in the case of blueberries and no more than 30 days in the case of raspberries. This estimation of harvest volumes is performed by expert agronomists, who based on the phenological state of the fruit hanging on the "bearer plants", of the variety and geographic location of the plantations, perform a projection of the volume of fruit that will be harvested during the next weeks.
- Producer return: From the weekly historical average sale price in the final market (taking as a reference the prices published by USDA United States Department of Agriculture- for the last 8 seasons), we determine the return that the field will receive, based on the date when the fruit is expected to be sold which, to the closing of each financial statement, is hanging from the "bearer plants", deducting all the costs that must be incurred from the harvest to the arrival to the final customer.
- Production Cost: is determined through the accumulation of real costs for each productive hectare, considering all the maintenance tasks and depreciation of fixed assets used in each of the plantations until the moment of the evaluation.

3.5 Intangible assets other than goodwill

a) Varietals Licenses

The acquired varietals licenses are shown at purchase cost and are amortized charged to the cost of sale as income from sales is generated, or by the plant's development cost.

Corresponds to the rights acquired for the production and commercialization of varieties of Berries.

b) IT programs

Correspond to licenses for acquired software, which are capitalized over the base of the costs incurred in to acquire and prepare them to use the specific program. These costs are amortized during their useful lives estimated at 6 years.

Expenses related with the development or maintenance of software are recognized as expenses when they arise. Costs directly related with the production of unique and identifiable software controlled by Hortifrut S.A. and subsidiaries, and which will probably generate superior economic benefits than their costs for over a year, are recognized as intangible assets. Direct costs include expenses corresponding to the personnel that develop the software and any kind of expense incurred in for its development or maintenance.

c) Water rights

Water rights which have an indefinite useful life, since as per all the considered factors, there is no time limit when the asset generates net cash flows for the Company. It is recorded at the cost incurred in its acquisition.

d) Relationship with Customers

Intangibles generated in the acquisition of Vitalberry Marketing SpA due to the latter's relationship with customers, transferred as part of the merger process. The estimation of returns demanded from this company, considered a customer "outflow" rate of an annual 10%, establishing an amortization period for this intangible of 15 years, which is recorded in the consolidated income statement, under the item of administration expenses.

e) VitalBerry Brand

Due to the market participation in the different continents where Vitalberry sold its products, at the moment of its acquisition, it was considered that this brand has a value. The used focus was the "Relief from Royalty" method based on the assumption that the owner of the intangible asset, saves the payment of Royalty for the use of said asset.

3.6 Goodwill

Goodwill arises from the acquisition of subsidiaries and represents the excess of the considerations transferred over Hortifrut S.A. and subsidiaries' interests in the net fair value of the identifiable net assets, liabilities and contingent liabilities of the acquired and the fair value of the non-dominating interest in the acquired.

In order to perform the tests for loss due to impairment, the goodwill acquired in a business combination is assigned to each one of the cash generating units, or Groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or Group of units which are assigned the goodwill represent the lowest level within the entity where goodwill is controlled for internal management purposes.

Revisions of the loss due to impairment of the value of the goodwill are performed annually or more often if events or changes in circumstances indicate a potential loss due to impairment. The book value of goodwill is compared with the recoverable amount, which is the used value or the fair value minus sales costs, the highest of these values. Any loss due to impairment is immediately recognized as an expense and is not subsequently reverted.

3.7 Interest Costs

Interest costs which can be directly attributed to the construction of any qualifying asset are capitalized during the period of time that is needed to complete and prepare the asset for the intended use. Other interest costs are recorded under profit or loss.

3.8 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are subjected on a yearly basis to impairment tests.

Assets subject to depreciation are subjected to impairment tests as long as some event or change in the circumstances of the business indicates that the book value of the assets may not be recoverable. A loss due to impairment is recognized when the book value is higher than its recoverable value.

The recoverable value of an asset is the highest between the fair value of an asset minus sales cost and its value in use. In order to evaluate the loss due to impairment of value, assets are grouped at the lowest level for which cash flows that can be separately identified (CGU, cash generating unit) exist.

Non-financial assets other than Goodwill which have suffered a loss due to impairment are subjected to revision on each closing date of the financial statement of position to verify if reversals of the loss have been produced.

Loss due to impairment in value can be reversed in accounting only up to the amount of the loss recognized in previous periods, so that the book value of these assets does not surpass the value that they would have had if said adjustments had not taken place. This reversal is recorded in the Other profit (loss) account.

3.9 Financial Assets

Hortifrut and subsidiaries classify their financial assets under the following categories: a) fair value with changes in results and b) loans and accounts receivable. The classification depends on the purpose with which the financial assets were acquired. Administration determines the classification of its financial assets at the moment of the initial recognition.

3.9.1 Classification of financial assets

Hortifrut classifies its financial assets based on the business model and the characteristics of the contractual cash flows.

The business model refers to the way in which groups of financial assets are managed to achieve a specific business objective. The Administration will evaluate the business model and its considerations, whenever it perceives a relevant change in said model. However, this review will be carried out no more than every 3 years. The evaluation of the business model considers reviewing the objectives defined for the portfolio, how performance will be evaluated, what the risks are and how they will be managed, how management will be informed, among others.

Regarding contractual cash flows, it is evaluated whether these are only payments of principal and interest based on the contractual terms of the instrument. This includes evaluating whether a financial asset contains a contractual condition that could change the schedule or amount of contractual cash flows in a way that would not fulfill this condition.

The classification, initial and subsequent valuation of financial instruments and how the gains or losses originated by them are recognized are detailed below:

Financial Instrument	Condition	Assets that make up this category	Classification	Initial Valuation (first recording)	Subsequent Valuation	Profit and Loss
Financial Assets	The objective of the business model is to maintain the financial asset to obtain contractual cash flows and, based on contract conditions, to receive cash flows on specific dates, only corresponding to payments of the principal plus interests over the principal (*).	Term deposits, accounts receivable from related entities, accounts receivable from customers and other fees receivable, current cash accounts, among others.	At amortized cost	Commercial debtors without components of signficant financing are valued at the price of the transaction. The rest of the assets are measured at fair value plus transaction costs directly attributable to its acquisition or issuance.	These assets are subsequently measured at amortized cost using the effective interest rate method. The amortized cost is reduced by the loss due to impairment.	Income from interest, profit and loss due to exchange rate fluctuations and impairment are recognized in profit and loss.
Financial Instrument	Condition	Assets that make up this category	Classification	Initial Valuation (first recording)	Subsequent Valuation	Profit and Loss
Financial Assets	The objective of the business model is to maintain the financial asset to obtain contractual cash flows or to sell it and, based on contract conditions, to receive cash flows on specific dates, only corresponding to payments of the principal plus interests over the principal (*).	Mutual funds	At fair value with changes in other comprehensive income (equity)	Fair value plus transaction costs directly attributable to its acquisition or issuance.	Fair Value	Revenue from interest calculated under the effective interest rate method, profit and loss due to exchange rate fluctuations and impairment are recognized in profit and loss. Other net profit and loss are recognized in other comprehensive income. At the moment of write-off in accounts, the accumulated profit and loss in other comprehensive income is re-classified in profit and loss.
Financial Assets	Assets under different scenarios to the two previously mentioned.	Rate or forward currency swap	At fair value with changes in results	Fair Value	Fair Value	Net profit and loss, including any income from interests or dividends, are recognized in profit and loss.

3.9.2 Recognition and measurement of financial assets

The acquisition and disposal of financial assets is recognized on the date of the negotiation, in other words, the date on which Hortifrut and subsidiaries commit to acquiring or selling the asset.

i) Initial recognition

Financial assets are initially recognized by the fair value plus the costs of the transaction, for all the financial assets not taken to fair value with changes in results. In case there is no significant difference between the fair value and the nominal value of the financial asset, these are recorded at their nominal value.

Financial assets at fair value with changes in profit or loss are initially recognized by their fair value, and the costs of the transaction are taken to results.

ii) Subsequent valuation

Financial assets at fair value with changes in profit or loss are subsequently recorded by their fair value with an offsetting entry in results. Loans and accounts receivable are recorded at their amortized cost in accordance with the effective interest rate method.

Financial assets are written off when the rights to receive cash flows from investments have expired or have been transferred and Hortifrut S.A. and subsidiaries have substantially transferred all the risks and rewards derived from their ownership.

The Company evaluates on the date of each consolidated statement of financial position if there exists objective evidence that a financial asset or a group of financial assets could have suffered loss due to impairment.

In the case of financial assets held up to their maturity, if there is evidence of impairment, the amount of the provision is the difference between the book value of the asset and the current value of the future estimated cash flows, discounted at the original effective interest rate.

3.10 Derivative financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date that the derivatives contract has taken place and they are subsequently valued again at their fair value. The method to recognize the resulting loss or profit depends on if the derivative has been designated as a hedging instrument and, if so, on the nature of the item that is being hedged. The Company designates certain derivatives such as:

- (a) Fair value hedging of recognized assets or liabilities (fair value hedging);
- (b) Hedging of a concrete risk associated to a recognized liability or a highly probable foreseen transaction (cash flow hedging); or
- (c) Derivatives that do not qualify for hedge accounting

The Company records at the start of the transaction the existing relationship between hedging instruments and the hedged items, as well as their objectives for risk management and the strategy to perform different hedging operations. The Company also records its evaluation, both at the start and over a continuous base, to see if the derivatives that are used in the hedging transactions are highly effective to offset the changes in fair value or in the cash flows of the hedged items.

The total fair value of the derivatives is classified as Other assets or non-current financial liabilities if the remaining maturity of the hedged item is over 12 months and as Other current financial assets or liabilities if the remaining maturity of the hedged item is less than 12 months.

The accounting treatment of derivatives as per their classification is as follows:

(a) Fair value hedges

Changes in the fair value of derivatives that are designated and rated as fair value hedge are recorded in the consolidated income statement, together with any change in the fair value of the hedged asset or liability which can be attributed to the hedged risk.

(b) Cash flow hedges

The effective part of changes in the fair value of the derivatives that are designated and classified as cash flow hedges are recognized as cash flow hedges reserves under net equity. Profit or loss related with the non-effective part is immediately recognized in the consolidated income statement, under "Other profit (loss)".

In the case of variable interest rate hedging, the amounts recognized under equity are reclassified to results in the financial expenses line as the interests of the associated debts are accrued.

In the case of exchange rate hedging associated to costs and expenses to be incurred in Chilean pesos and associated to income to be received in Euros, the amounts recognized in equity are reclassified to profit or loss in the cost of sales item as the corresponding costs and expenses are accrued.

When a hedging instrument matures or is sold or no longer complies with the requirements demanded for hedge accounting, any profit or loss accumulated in net equity up to that moment remains under equity and is recognized when the foreseen hedged transaction is finally recognized in the consolidated income statement. When it is expected that the foreseen transaction will not take place, the profit or loss accumulated in net equity will immediately be taken to the consolidated income statement under "Other profit (loss)".

3.11 Inventories

Stocks are valued at their acquisition cost or at their net realizable value, the lower of the two. Cost is determined by the weighted average cost (WAC) method.

The cost of the finished products and the products in process include raw materials, direct labor force, other direct costs and general manufacturing expenses (based on a normal operating capacity).

Net realizable value is the estimated sale price during the regular course of business, minus the variable costs of applicable sales.

Obsolete or slow moving materials and supplies are recognized at their net realization value.

The Company values its inventory as per the following:

- a) The production cost of the finished products covers costs directly related with the productive units, such as labor costs, variable and fixed costs which have been incurred to transform raw materials into finished products.
- b) In the case of the cost of acquired stock, the acquisition cost covers the purchase cost, custom duties, transport, storage and others attributable to the acquisition of the goods and materials.

Formula to calculate the cost of inventory

Finished product inventory is valued using the weighted average cost method, which is, the cost of each product unit is determined from the weighted average of the cost recorded at the start of the period and the cost of the articles purchased or produced during the period.

Inventory of raw materials, packing and materials are valued at weighted average cost.

3.12 Trade debtors and other accounts receivable

Trade debtors and other accounts receivable are initially presented at fair value and then at amortized cost.

The Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9. Based on the aforementioned, the Company estimates the expected credit loss, which result from possible events of non-compliance during the life of its assets measured at amortized cost. The details of the model are described in Note 10.

3.13 Cash and cash equivalents

Hortifrut S.A. and subsidiaries consider as cash and cash equivalents the cash balances held at hand and in current bank accounts, term deposits and other financial investments (negotiable securities of easy liquidation) with a maturity of less than 90 days and which are subject to a not very significant risk of changes in value. Investments that correspond to cash management and whose funds are of free disposal are also included.

Used bank overdraft lines are included in Other financial liabilities.

3.14 Corporate capital

Corporate capital is represented by ordinary shares of a single class.

Incremental costs which can be directly attributed to the issuance of new shares or options are presented in net equity as a deduction, of the obtained income.

The minimum legal dividends over ordinary shares are recognized as a reduction of equity when they are approved by the shareholders' meeting.

3.15 Payable trade accounts and other accounts payable

Book values recognized within payable trade accounts are initially recognized at their fair value and are subsequently valued at the amortized cost using the effective interest rate method.

3.16 Other financial liabilities

Financial liabilities are initially recognized, by their fair value, net of costs incurred in the transaction. Subsequently, they are valued at their amortized cost and any difference between the obtained funds (net of the necessary costs for its obtention) and the reimbursement value, are recognized in the income statement during the life of the debt as per the effective interest rate method. The effective interest rate method consists on applying the market rate as a reference for debts with similar characteristics to the value of the debt (net of the necessary costs for its obtention).

Financial liabilities are classified under current liability and non-current liability over the base of the contractual maturity of the nominal capital.

3.17 Income tax and deferred taxes

Hortifrut and its subsidiaries have recognized their tax rights and obligations based on the valid legal dispositions.

Income tax expense is recognized in the income statement and correspond to payable tax determined over the taxable income of the year, applying the valid tax rates as of the closing date of the consolidated financial statements, including any adjustment to payable tax for previous years and the effect of the variation of assets and liabilities due to deferred taxes.

When dealing with items recognized in other integral results or directly in net equity, in this case, tax is also recognized in the other integral results or directly in net equity, respectively.

Deferred tax effects are recorded over the temporary differences that arise between the tax base of assets and liabilities and their corresponding values shown in the financial statements. Deferred tax assets and liabilities are determined using the tax rates that have been promulgated as of the date of the financial statements and are expected to be applicable when the income tax asset is realized or the income tax liability is paid.

Regardless of the aforementioned, deferred tax which is the result of temporary differences that arise from investments in subsidiaries and related companies is not recognized when the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not be reverted in the foreseeable future.

3.18 Employee Benefits

a) Employee vacations

Hortifrut and its subsidiaries recognize the expense for employee vacations through the accrued method, which is recorded at its nominal value.

b) Benefits for termination of labor relationship

Hortifrut S.A. and its subsidiaries do not present obligations due to indemnity for termination of employee services, because there is no legal obligation associated or a non-formalized practice which results in said obligation.

These are recorded in profit or loss (expense) at the moment the employees are paid, as a consequence of the Company's decision to rescind their work contract, before the normal retirement age.

c) Other benefits

Hortifrut and its subsidiaries recognize a liability for bonus to its employees, when it is contractually obligated or when the practice in the past has created an implicit obligation, which is historically defined at the end of the season. If it exists, the provision is presented under current liability.

3.19 Other provisions

Hortifrut S.A. and subsidiaries recognize a provision when they are contractually obligated or when there is a practice in the past which has created an assumed obligation.

Provisions for onerous contracts, lawsuits and other contingencies are recognized when:

- i. Hortifrut S.A. and subsidiaries has a current obligation, whether it is legal or implicit, as a result of past events,
- ii. It is probable that an exit of resources will be necessary to liquidate the obligation; and
- iii. The value has been estimated in a reliable form.

Provisions are regularly revised and quantified, taking into consideration the best information available on the presentation date of the consolidated financial statements.

3.20. Revenue Recognition

The Company recognizes revenue from the following sources:

- a) Sale of fresh fruit
- b) Sale of frozen fruit.
- c) Sale of bearer plants.

Revenue is recognized when the customer obtains control of the goods and a significant reversal will probably not take place in the amount of recognized accumulated revenue. As a result, in those contracts where the Group cannot perform a reasonable estimation of the return, it is expected that revenue be recognized as soon as the collection of the consideration and its corresponding payment is highly probable.

All the facts and circumstances that are relevant when applying each step of the model established by IFRS 15 to the contracts with customers are analyzed and taken into account:

- i. Identifying of the contract,
- ii. Identifying performance obligations,
- iii. Determining price of the transaction,
- iv. Assigning Price, and
- v. Recognizing income.

The following specific criteria for recognizing must also be fulfilled before recognizing revenue:

- a) Sale of fresh fruit Revenue from the sale of fresh fruit is recognized when a customer obtains control of the goods, which usually occurs at the moment the goods are dispatched or upon the sale to the destination customer. The identified performance obligation is related with the delivery of fresh fruit from the Hortifrut group to the customer, who can be national or foreigner, there are no variable considerations included in the price, such as discounts applied for the customers, rebates or other elements that affect the price of the sold products. Even though the contract establishes payment for the services provided by the commercial platforms, these costs are discounted in the value of the liquidation of each sale. The contract establishes a variable sale price which basically depends on the spot price of Berries. Finally, the contract establishes that the control of the sold products be transferred once the products are transferred to the final customer, date that coincides with the invoicing of the products.
- b) Sale of frozen products The Hortifrut group maintains sale contracts with retail chains to whom fresh and frozen Berries are sold. Sales of this type are realized mainly in Chile and Brazil. In this aspect, supermarket chains realize charges to the group for the concept of discounts applied to the final consumer, promotions performed by the chain, services for the replacement of products at sales stores, among others. The fulfilment of the performance obligation is realized at the moment when products are delivered to the customer at the contractually established place, which generally corresponds to the chain's distribution center, when the Hortifrut group delivers the frozen fruit, at the place agreed with the customer or at the moment of the transfer of the risk depending on the incoterm used when dispatching the products.
- c) Sale of bearer plants Sales revenue is recognized when a producer receives the plants.
- d) Revenue from the providing of services Operating revenue from the sale of services, is recorded when said service has been provided. A service is considered to have been provided when it is received in acceptance by the customer.
- e) Revenue from dividends Revenue from dividends is recognized when the right to receive the payment is established.

f) Revenue from interests – Revenue from interests is recognized using the effective interest rate method.

3.21 Trade agreements with distributors and supermarket chains

The Company performs trade agreements with its main distributors and supermarkets through which they establish: (i) discounts for volume and other customer variables: (ii) promotional discounts, which correspond to an additional reduction in the price of the sold products, due to the development of trade initiatives (temporary promotions) and the granting of considerations (use of preferential spaces and others) and (iii) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and the opening up of new sales points.

Discounts due to volume and promotional discounts are recognized as a reduction in the sale price of the sold products. The contributions for shared advertising are recognized when the advertising campaigns agreed with the distributor have taken place and are recorded as incurred commercializing expenses.

The Company recognizes the cost of the benefits granted by commercial agreements with distributors only when there is formal evidence of the agreement, the amount of the benefit can be reasonably estimated and its payment is probable.

Commitments with distributors or importers in the exports environment are recognized when there is formal evidence of the agreement and its amount can be reliably estimated.

3.22 Cost of Sales

Sales costs include the cost of production of the sold products and other costs incurred in to leave inventory at the locations and under the necessary conditions for its sale. These costs include, among others, cost of raw materials, packing costs, labor costs of production personnel, depreciation of assets related with production, payment of leaves of absence and operating costs and maintenance of plants and equipment.

Estimating Cost of Sales

Sales from the production of third party fruit (producers), which to the closing of the period have not yet been liquidated (approximately between 20 and 45 days as per destination) the premium over the contractual price previously agreed with the producer is estimated. The estimated premium plus the agreed price constitute the cost of fruit. The premium is estimated taking as a reference the real placement prices experienced in the destination market as of the closing date of the financial statements.

3.23 Administrative expenses

Administrative expenses include remunerations and compensation of personnel at the back up units, the depreciation of offices, equipment, installations and furniture used in these functions, the amortization of non-current assets and other general and administrative expenses.

3.24 Lease

a) Financial Lease

Hortifrut S.A. and its subsidiaries lease determined fixed assets. The fixed asset lease, when the Company substantially has all the risks and rewards inherent to the property, is classified as financial lease. Financial lease is capitalized at the start of the lease at the fair value of the property and/or leased asset or at the current value of the minimum payments for the lease, the lower of the two.

Each lease payment is distributed between the liability and the financial burdens to obtain a constant interest rate over the pending balance of the debt. The corresponding obligations for lease, net of financial burdens, are included in Other financial liabilities. The interest element of the financial cost is charged in the income statement during the lease period in order to obtain a constant periodic interest rate over the remaining balance of the liability for each period. The asset acquired under a financial lease regime is depreciated during its useful life or the duration of the contract, the lower of the two.

b) Operating Lease

Hortifrut S.A. and its subsidiaries lease certain fixed assets, the lease where the lessor conserves an important part of the risks and advantages derived from the ownership of the good is classified as operating lease. The nature of expenses related with this lease has changed from January 01, 2019, with the application of IFRS 16, the Group recognizes a charge for asset depreciation due to the right to use and interest expense over lease liabilities.

Beforehand, the Group recognized the operating lease expense over a lineal base during the term of the lease, and recognizes assets and liabilities only in the measure that a temporary difference between the real lease payment and the recognized expense exists.

The Group has applied IFRS 16 using the modified retrospective focus and, therefore, the information as of December 31, 2018 has not been re-expressed and continues to be informed as per IAS 17 and IFRIC 4. The details of the previously used accounting policies and the impact of the changes the changes are revealed in Note 5.

I. Identification of lease - Definition

At the start of a contract, Hortifrut determines if a contract is, or contains, a lease.

To determine if a contract transmits the right to control the use of an identified asset, Hortifrut evaluates if:

- The contract involves the use of an identified asset:
- It has the right to substantially obtain all the economic benefits derived from the use of the asset during the period of use; and
- It has the right to direct the use of the asset

This policy is applied to the executed or modified contracts, from January 01, 2019.

Hortifrut will once again evaluate if a contract is, or has, a lease only if the terms and conditions of the contract change.

II. Exemptions of recognition

Hortifrut applies the exemptions to the recognition of leases established in IFRS 16, in the following cases:

- In short term lease, for contracts with terms of less than a year, except when there is the intention to renew in subsequent periods.
- In underlying asset leases of a low value, calculated over the base of the individual value of the assets when they are new, for amounts lower than ThUS\$10.

III. As Lessee

Hortifrut recognizes assets for the right of use and liabilities for lease at the start of the lease contract, associated companies, mainly, lease contracts and usufruct of the land, which do not comply with the recognition exemptions.

a) Lessee accounting model – assets for right of use (DDU):

DDU assets are initially recognized at cost, which includes:

- The amount of the initial measurement of the liability for lease, adjusted.

- The asset for right of use is subsequently measured at cost minus accumulated depreciation and the loss due to impairment determined under IAS 36, adjusted by the new measurements of the lease liability.
- In this sense, the depreciation term is defined by Hortifrut from the starting date to the end of the useful life of the asset with the right of use or until the end of the lease term, whichever is first. In the case of lease with contract renewable for a year, for example in the case of offices, these are depreciated based on history.

b) Lessee accounting model – lease liability:

On the starting date, Hortifrut will measure the liability for lease at the current value of the lease payments that have not been paid on that date. Hortifrut will discount the lease payments using the interest rate implicit in the lease, if that rate can be easily determined, if not, Hortifrut's incremental loan rate must be used, as per the business, currency and valid term segment of the contracts.

Lease liability is subsequently measured:

- Increasing the book value to reflect the interest over the lease liability;
- Reducing the book value to reflect the realized lease payments; and
- Once again measuring the book value to reflect the new lease measurements or modifications due to changes in the terms, fixed payments, residual value guarantees, etc.

Lease payments, lease payments included within the liability are the following:

- Fixed payments in local currency;
- Variable lease payments, which depend on an index such as the consumer Price index (UF)

Term of lease, the criteria applied by Hortifrut to define the lease term, are the following:

- For contracts without renewal clause, the termination date of the contract is considered.
- For contracts with renewal clause, the term is advised by the operating area as per the business plan.

Hortifrut will evaluate in the new lease contracts all the renewal considerations, anticipated termination, investment and business plan to establish the term of each contract.

If a change in the lease term is produced or if there is a change in the evaluation of an option to purchase the underlying asset, Hortifrut will once again measure the lease liability discounting the remaining lease terms using a modified discount rate, namely, determining a new rate as of the date of the modification. If there are changes in future payments, the remaining payments will be discounted with the initial discount rate, unless the change in lease payments proceeds from a change in variable interest rates. In this case, Hortifrut will use a modified discount rate which reflects the changes in the interest rate.

IV. Consolidation

At a consolidation level, all the transactions related with leases between companies will be eliminated, so the lease contracts over goods owned by the parent company given in lease to the subsidiaries and the sub-lease over said properties will be left without effect in the consolidation. In the case of sub-lease given by the parent company to its subsidiaries over goods owned by third parties, in the consolidated financial statements, the items associated to sub-lease must be eliminated, but the parent company will present the DDU assets and lease liabilities derived from the main lease contract.

V. Presentation of the lessee

Hortifrut will present in the statement of financial position or in the notes:

- Assets for right of use separate from other assets.
- Lease liabilities separate from the other liabilities.

VI. Revelations of the lessee

Hortifrut will reveal information regarding its leases, where it acts as a lessee, in a section of the financial statements.

VII. Classification of the lessor

Hortifrut as a lessor, will classify each one of its leases as an operating lease or a financial lease.

Revenue from operating lease is recognized in a lineal manner during the term of the lease.

3.25 Non-current assets or groups of assets (or disposal groups) classified as held for sale

Non-current assets or disposal groups are classified as assets held for sale and are recognized at the lower value between the book value and the fair value minus cost to sell. When the value will be recovered mainly through its sale, as long as the sale is considered highly probable.

3.26 Environment

In the case of environmental liabilities, these are recorded based on the current interpretation of environmental laws and rulings, when it is probable that a current obligation will be produced and the amount of said responsibility can be calculated in a reliable manner.

Investments in infrastructure works destined to complying with environmental requirements are activated by following general accounting criteria for Property, plant and equipment.

3.27 Research and development

Research and development expenses are presented under the Other expenses by function item in the consolidated income statement, because the realized investigations form a normal part of Hortifrut S.A. and its subsidiaries' operations.

3.28 Advertising expenses

Advertising expenses are recognized under results when they take place.

3.29 Earnings per share

Net profits per share are calculated by dividing the net profit attributable to the shareholders by the weighted average of the number of ordinary shares in circulation during the period, excluding shares acquired by the company.

3.30 Insurance expenses

The payment of different insurance policies which the Company hires is recognized under expenses in proportion to the period of time that they cover, regardless of the payment terms. The paid and non consumed values are recognized as prepaid expenses under current assets.

The costs of the claims are recognized under results immediately once known, net of the amounts recoverable from the insurance companies. The amounts to be recovered are recorded as an asset to be reimbursed by the insurance Company under the item Trade Debtors and other accounts receivable, calculated according to what was established in the insurance policies.

NOTE 4- RISK MANAGEMENT

The Company's business intrinsically involves a series of risk factors which, in one way or another, could affect the development of the business. Within these factors, we can mention the following:

4.1. Financial Risk

4.1.1 Credit Risk

a) Cash surplus investment risk:

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company (see Note 7.1).

The Company's policy regulates investment and debt, trying to limit the impact of the exchange rate fluctuations in the valuation of currencies and interest rates over the Company's net results, through cash surplus investments and the hiring of forwards and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose maturity terms do not exceed 90 days and have high liquidity.

- · Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

a) Risk from sales operations

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to the PACA law, which protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company frequently evaluates the risk of exposure and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from the customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, the Company may be exposed to this risk.

As a mitigation measure for this risk, the Company has obtained credit insurance for the parent company and subsidiaries (See Note 4.3).

4.1.2 Liquidity risk and Financing

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.

Furthermore, there is the risk that, due to an impairment in its operations or other circumstances, certain financial ratios could reach levels that are higher than the limits established in the credit contract, which could limit the debt capacity or accelerate the maturity of the company's valid financial liabilities.

To mitigate this risk the Company continuously monitors its financial ratios and other obligations and restrictions stipulated in its credit contracts, in order to be able to take opportune actions to avoid the potential negative effects associated to this risk.

Regardless of the fact that to date Hortifrut has not had any problems associated to exceeding the financial ratios stipulated in financial contracts, it is important to bear in mind that this fact does not guarantee that in the future Hortifrut may be exposed to this risk.

The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated Companies. In the case of subsidiaries such as Hortifrut España Southern Sun SL, and related companies such as Munger Hortifrut N.A. LLC in the United States, credit decisions are made at these business units in coordination with Hortifrut S.A. Debts are incurred through bank credits in Chile and overseas, aiming to optimize the credit conditions based on the financing needs to face investment plans and requirements for work capital.

The application of IFRS16, involves an increase in the Company's financial liabilities by recognizing the lease obligation. The Company, considering financial safeguards, has agreed with the corresponding financial institutions to no include the lease obligations in the related calculation formulas.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short-term credit lines, approved and valid for work capital, which as of December 31, 2019 reach US\$276.79 million (US\$238.34 million as of December 31, 2018), distributed among 16 banks. The used amount reaches US\$144.43 million, with an unused balance of US\$132.36 million. The credit lines are distributed among the following companies: Hortifrut Chile S.A. with US\$260.17 million, Agrícola El Pampino S.A. with US\$0.75 million, Agrícola El Avellano with US\$0.50 million, Agrícola Santa Rosa del Parque S.A. with US\$1.00 million, Agrícola Mataquito S.A. with US\$1.70 million, Agrícola Vida Nueva S.A. with US\$0.40 million, Euroberry Marketing S.A. with US\$7.28 million and Hortifrut Import Inc., with US\$5.00 million.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance working capital and interest payments, for the next 12 months and the foreseeable future.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its future obligations.

Below we summarize the maturity of the Company's bank loans (bank loans and financial leasing) as of December 31, 2019 and December 31, 2018, based on undiscounted contractual cash flows:

	Cash Flows						
	Capital	Interests	From o to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total
Creditor Bank	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Banco de Crédito e Inversiones	74,033	1,329	29,190	6,126	26,377	30,322	92,015
Banco Estado	42,116	121	12,128	1,503	26,849	6,869	47,349
Banco de Chile	29,845	58	5,022	5,248	19,186	4,346	33,802
Metropolitan Life Insurance Company	29,770	-	-	765	14,837	24,725	40,327
Banco Scotiabank	27,124	102	17,212	10,177	-	-	27,389
Banco RaboFinance Chile	29,093	86	317	4,045	23,663	5,970	33,995
Banco de Crédito del Perú	21,076	64	18,285	2,961	63	-	21,309
Scotiabank Perú S.A.	16,925	263	3,086	3,108	12,591	-	18,785
Banco Itaú	15,000	77	15,126	-	-	-	15,126
Banco BICE	16,674	81	16,040	510	248	-	16,798
Communications Bank Yunnan Branch	14,358	-	-	-	16,902	-	16,902
Banco Santander Chile	13,469	52	10,375	224	73	-	10,672
Banco Santander Central Hispano S.A.	10,378	-	1,251	6,511	2,866	-	10,628
Banco China Construction Bank Corp.	10,000	14	10,064	-	-	-	10,064
Banco Bilbao Vizcaya Argentaria	7,272	41	1,558	1,488	4,348	-	7,394
HSBC México SA, Institución de Banca Múltiple	3,188	-	591	1,739	944	-	3,274
Bankinter	3,027	2	215	1,763	1,074	-	3,052
Banco Internacional del Perú S.A.	1,722	-	303	920	557	-	1,780
Banco Sabadell	1,549	-	143	429	1,001	-	1,573
Credicorp Capital	1,111	-	196	503	412	-	1,111
Total as of December 31, 2019	373,147	2,300	141,458	50,812	154,138	72,232	418,640

			Cash Flows				
Creditor Bank	Capital ThUS\$	Interests ThUS\$	From 0 to 3 months ThUS\$	Between 3 and 12 months ThUS\$	Between 1 and 5 years ThUS\$	Over 5 years ThUS\$	Total ThUS\$
Banco Santander Chile	76,752	254	37,640	1,838	43,491		82,969
Banco RaboFinance Chile	48,432	435	537	2,357	31,690	28,656	63,240
Banco de Crédito e Inversiones	68,884		10,714	7,075	29,614	40,895	88,298
Banco Scotiabank	66,414	117	23,853	4,883	43,807	-	72,543
Banco BICE	7,000	19	7,027	_	-	-	7,027
Banco de Chile	23,115	117	23,227	24	-	-	23,251
Banco China Construction Bank Corp.	9,000	12	9,061	-	-	-	9,061
Banco Estado	35,633	78	5,360	2,063	21,905	14,178	43,506
Banco Itaú	15,000	32	15,065	-	-	-	15,065
Banco Santander Central Hispano S.A.	12,825	-	3,469	3,304	6,234	-	13,007
Banco Bilbao Vizcaya Argentaria	10,048	48	1,469	1,469	7,344	-	10,282
La Caixa	5,022	14	366	1,099	3,662	-	5,127
Bankinter	2,802	3	220	659	1,977	-	2,856
Banco Sabadell	2,151	-	146	439	1,610	-	2,195
Banco de Crédito del Perú	5,295	-	54	2,784	2,774	-	5,612
Scotiabank Peru S.A.	23,500	266	3,194	4,437	18,785	-	26,416
Banco Chile	24,802	47	-	1,324	20,646	8,997	30,967
GC Rent Chile SPA	1	-	-	1	-	-	1
HSBC México SA, Institución de Banca Multiple	4,501	-	-	1,476	3,274	-	4,750
Coöperatieve Rabobank U.A.	19,742	426	2,292	2,170	18,328	-	22,790
Metlife	39,259	618	2,640	2,598	19,290	28,992	53,520
Total as of December 31, 2018	500,178	3,894	146,334	40,000	274,431	121,718	582,483

Below is a summary of the maturity of the total financial liabilities as of December 31, 2019:

				Cash	Flows		
	Capital	Fair Value	From o to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total
<u>Detail</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	373,147	375,447	141,458	50,812	154,138	72,232	418,640
Bonds - Obligations with the public	92,588	93,655	869	3,402	36,799	75,288	116,358
Operating lease obligations	35,047	35,047	2,790	8,513	14,964	11,058	37,325
Trade accounts and other accounts payable	78,798	78,798	69,535	9,263	-	-	78,798
Accounts payable to related entities	9,132	9,132	-	3,348	5,784	-	9,132

Below is a summary of the maturity of the total financial liabilities as of December 31, 2018:

	Cash Flows						
	Capital	Fair Value	From o to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total
<u>Detail</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank Loans	500,178	504,072	146,334	40,000	274,431	121,718	582,483
Lease Liabilities	18,841	18,841	1,742	6,647	11,278	418	20,085
Trade accounts and other accounts payable	88,319	88,319	68,006	20,313	-	-	88,319
Accounts payable to related entities	16,208	16,208	-	7,646	8,562	-	16,208

4.1.3 Exchange rate risk

The international character of its business and operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations of US Dollar versus Chilean Peso, Mexican Peso, Peruvian Nuevo Sol and Euro.

a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos comes from the costs of the Chilean companies denominated in this currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting derivative instruments. Likewise, in the Chilean companies, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations in Chilean Pesos.

b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico, which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

Hortifrut performs mitigation measures over the exposure to costs of Mexican companies, through the contracting of derivative instruments.

c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and at a lower scale, liquid funds held in financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative contracts.

d) Exposure to Peruvian Soles

The source of exposure to Peruvian Soles mainly comes from the costs of agricultural operations in Peru, which are mainly denominated in said currency, and at a lower measure, from trade accounts receivable with customers. Hortifrut constantly evaluates the need to perform actions to mitigate this risk.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Exposure in currencies different to the functional currency

The following table shows the exposure in currencies different to the dollar, over the Company's assets and liabilities as of December 31, 2019 and 2018:

	Pesos	Nuevo Sol	<u>Euro</u>	Mexican \$	<u>Yuan</u>	<u>Others</u>
As of December 31, 2019	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<u>Financial Assets</u>						
Cash and Cash Equivalents	1,053	4,816	6,164	538	924	1,517
Other current non-financial assets	1,052	934	141	2,139	52	15
Current trade debtors and other accounts receivable	15,537	24,344	20,222	4,575	3,593	1,541
Current accounts receivable with Related Entities	754	-	5,091	-	48	-
Non-current accounts receivable with Related Entities		-	4,417	-	-	_
<u>Total Financial Assets</u>	18,396	30,094	36,035	7,252	4,617	3,073
Financial Liabilities						
Other current financial liabilities	671	-	10,354	250	-	1,693
Current trade accounts and other accounts pay able	19,616	13,477	3,172	3,536	8	1,340
Current accounts pay able to Related Entities	2,003	549	276	-	-	-
Current provisions for employee benefits	441	-	-	507	-	-
Other non-current financial liabilities	2,208	-	12,265	506	-	15,292
Non-current accounts pay able with Related Entities	1,122	-	4,662	-	-	
<u>Total Financial Liabilities</u>	26,061	14,026	30,729	4,799	8	18,325
Net exposure as of December 31, 2019	(7,665)	16,068	5,306	2,453	4,609	(15,252)
		Nuevo Sol		Mexican \$	<u>Yuan</u>	<u>Others</u>
As of December 31, 2018	Peso/UF ThUS\$	Nuevo Sol ThUS\$	Euro ThUS\$	Mexican \$ ThUS\$	Yuan ThUS\$	Others ThUS\$
Financial Assets					·	·
Financial Assets Cash and Cash Equivalents		ThUS\$			·	·
Financial Assets Cash and Cash Equivalents Other current non-financial assets	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS \$	ThUS\$
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities	ThUS\$ 505	ThUS\$ 4,958 9,658	9,878	ThUS\$ 234 3,461	ThUS\$ 2 20	ThUS\$ 1,969 22
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities	ThUS\$ 505 1,369 10,062	ThUS\$ 4,958 9,658	9,878 192 44,441	ThUS\$ 234 3,461	ThUS\$ 2 20	ThUS\$ 1,969 22
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities	ThUS\$ 505 1,369 10,062	ThUS\$ 4,958 9,658	9,878 192 44,441 5,084	ThUS\$ 234 3,461	ThUS\$ 2 20	ThUS\$ 1,969 22
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities	ThUS\$ 505 1,369 10,062 298	ThUS\$ 4,958 9,658	9,878 192 44,441 5,084 4,224	ThUS\$ 234 3,461 2,192 -	ThUS\$ 2 20 1,495 -	1,969 22 3,207
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets	ThUS\$ 505 1,369 10,062 298	ThUS\$ 4,958 9,658 - 14,616	9,878 192 44,441 5,084 4,224	ThUS\$ 234 3,461 2,192 -	ThUS\$ 2 20 1,495 -	1,969 22 3,207
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets Financial Liabilities	505 1,369 10,062 298	ThUS\$ 4,958 9,658 14,616	7hUS\$ 9,878 192 44,441 5,084 4,224 63,819	ThUS\$ 234 3,461 2,192 5,887	ThUS\$ 2 20 1,495 -	1,969 22 3,207
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets Financial Liabilities Other current financial liabilities	ThUS\$ 505 1,369 10,062 298 12,234	ThUS\$ 4,958 9,658 14,616 11,809	7hUS\$ 9,878 192 44,441 5,084 4,224 63,819 10,029 6,910	ThUS\$ 234 3,461 2,192 - 5,887	ThUS\$ 2 20 1,495 1,517	1,969 22 3,207 - 5,198
Financial Assets Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets Financial Liabilities Other current financial liabilities Current trade accounts and other accounts payable	ThUS\$ 505 1,369 10,062 298 12,234 455 15,723	ThUS\$ 4,958 9,658 14,616 11,809	7hUS\$ 9,878 192 44,441 5,084 4,224 63,819 10,029 6,910	ThUS\$ 234 3,461 2,192 - 5,887	ThUS\$ 2 20 1,495 1,517	1,969 22 3,207 - 5,198
Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets Financial Liabilities Other current financial liabilities Current trade accounts and other accounts payable Current accounts payable to Related Entities	1,369 10,062 298 12,234 455 15,723 4,061	ThUS\$ 4,958 9,658 11,616	9,878 192 44,441 5,084 4,224 63,819 10,029 6,910 245	ThUS\$ 234 3,461 2,192 - 5,887	ThUS\$ 2 20 1,495 1,517	1,969 22 3,207 - 5,198
Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets Financial Liabilities Other current financial liabilities Current trade accounts and other accounts payable Current accounts pay able to Related Entities Current provisions for employee benefits Other non-current financial liabilities Non-current accounts payable with Related Entities	1,369 10,062 298 12,234 455 15,723 4,061 441	ThUS\$ 4,958 9,658 14,616 11,809	7hUS\$ 9,878 192 44,441 5,084 4,224 63,819 10,029 6,910 245 20,520	ThUS\$ 234 3,461 2,192 - 5,887	ThUS\$ 2 20 1,495 1,517	1,969 22 3,207 - 5,198
Cash and Cash Equivalents Other current non-financial assets Current trade debtors and other accounts receivable Current accounts receivable with Related Entities Non-current accounts receivable with Related Entities Total Financial Assets Financial Liabilities Other current financial liabilities Current trade accounts and other accounts payable Current accounts payable to Related Entities Current provisions for employee benefits Other non-current financial liabilities	1,369 10,062 298 12,234 455 15,723 4,061 441	ThUS\$ 4,958 9,658 14,616 11,809	7hUS\$ 9,878 192 44,441 5,084 4,224 63,819 10,029 6,910 245 20,520	ThUS\$ 234 3,461 2,192 - 5,887 - 1,238 - 507	ThUS\$ 2 20 1,495 1,517	1,969 22 3,207 - 5,198

Sensitivity Analysis

The potential net effect on financial assets and liabilities of a 10% devaluation of the United States dollar against all the other relevant currencies to which the Company is exposed, would have an approximate effect of ThUS\$553 as a higher charge to the Company's results as of December 31, 2019 (ThUS\$2,236 as of December 31, 2018), the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in financial assets and liabilities denominated in currency different to the dollar.

				Net (10%	
	Assets	Liabilities	Net	Devaluation)	Variation
<u>Currencies</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chilean Peso	18,396	26,061	(7,665)	(6,899)	766
Nu ev o Sol	30,094	14,026	16,068	14,461	(1,607)
Euro	36,035	30,729	5,306	4,775	(531)
Mexican Peso	7,252	4,799	2,453	2,208	(245)
Yuan	4,617	8	4,609	4,148	(461)
Others	3,073	18,325	(15,252)	(13,727)	1,525
Total as of December 31, 2019	99,467	93,948	5,519	4,966	(553)

				Net (10%	
	Assets	Liabilities	Net	Devaluation)	Variation
<u>Currencies</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chilean Peso	12,234	21,894	(9,660)	(8,694)	966
Nu ev o Sol	14,616	11,810	2,806	2,525	(281)
Euro	63,819	45,057	18,762	16,886	(1,876)
Mexican Peso	5,887	1,745	4,142	3,728	(414)
Yuan	1,517	27	1,490	1,341	(149)
Others	5,198	376	4,822	4,340	(482)
Total as of December 31, 2018	103,271	80,909	22,362	20,126	(2,236)

4.1.4 Interest Rate Risk

The Hortifrut Group has its long term financial liabilities linked to long term investments.

Long term liabilities are at fixed and variable rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced. As of December 31, 2019 the debt at a variable rate that Hortifrut has is ThUS\$290,175 (ThUS\$365,711 as of December 31, 2018), if this debt level is maintained for a year and the rate increased 10%, the impact on the annual financial cost would be ThUS\$915 (ThUS\$1,480 as of December 31, 2018).

4.2 Operating Risks

Hortifrut's operating risks are administered by each corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers to be of greater relevance:

4.2.1 Genetic Development

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

4.2.2 Significant increase in Supply

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to a combination of (i) a product with very positive health effects; (ii) the growing importance for healthy food that consumers seek and (iii) a still relatively low consumption of berries per capita.

4.2.3 Intensification of Competition

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand recognition, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

4.2.4 Contingencies / Pandemics in destination markets

The Company faces the risk that the destination markets may not be able to receive the planned fruit under expected conditions. To face this risk, the Company maintains fluid communication with commercial platforms and constantly monitors its shipments, being able to redirect part of the fruit to other markets when protocols and demand allow it. The foregoing does not imply that the Company cannot be affected by eventual contingencies in the destination markets.

4.2.5 Climatic Risks

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though this risk is difficult to control, the Hortifrut Group is working towards a greater geographic diversification and invests in infrastructure to assure the availability of water and to face possible inclement weather, such as control of rain, frost and hail.

With the acquisition of Rocio Group's blueberries business, the Company's plantations in Peru reached 63.1% of the total of own plantations, increasing the exposure to climatic risk in that country. Nevertheless, the Company has other smaller plantations in South America, North America, Europe and Asia, which allow it to partially mitigate this risk.

4.2.6 Plagues and Disease

It is unavoidable for part of the crop to be affected by some incidence of plagues and/or disease. Therefore, efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impact on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined.

Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage. The aforementioned does not imply that in the future the Company won't be affected by current or new plagues and/or disease.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine.

4.2.7 Food-Safety

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are exceeded) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.

4.2.8 Risk of Availability of Human Resources

Temporary workers are critical for fruit harvesting, Hortifrut has developed several initiatives to attract and maintain temporary workers from one season to the next. Furthermore, we hire through trade fairs and informative meetings organized with the participation of the municipalities corresponding to the area of each productive unit, for which a relationship of mutual collaboration with the community and the municipalities has been built. Due to the extension of operations in Peru, the human resources factors is particularly critical, especially in the peak production weeks. To assure the necessary number of collaborators for the harvest seasons, Hortifrut invests in infrastructure to assure the housing of a percentage of collaborators, as well as implementing initiatives that encourage the loyalty of the temporary collaborators, such as for example, developing attention channels and daycare for their children will soon be incorporated.

4.2.9 Continuity and Costs of Supplies and Services

The development of Hortifrut's business involves a complex logistic where the opportune supply of quality supplies and services are fundamental to maintain competitiveness. As in all agricultural business, the availability of water is critical to assure the good result of the harvest, Hortifrut invests in infrastructure such as reservoirs and deep wells to partially mitigate this risk. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual standstill at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

4.2.10 Risk associated to New Technologies

Hortifrut, in its varied entrepreneurships, throughout the world, is incorporating growing new technologies in the whole production process. The aforementioned involves risks associated to the lack of knowledge of all the involved behaviors. Even though most of its technologies are widely widespread in the world, there is still no extended history which allows to know beforehand all the adverse effects that could derive from it.

4.3 Insurance

The Hortifrut group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the coverage of these policies is adequate.

The main insurances contracted as of December 31, 2019 and 2018 are the following:

		31-Dec-19	31-Dec-18
TYPE OF INSURANCE	CURRENCY	COVERED AMOUNT	COVERED AMOUNT
Infrastructure Fire	UF	1,583,352	1,658,152
Mobile Agricultural Equipment	UF	47,732	48,092
Motor Vehicles	UF	73,500	48,563
General and Product Civil Liability	USD	5,000,000	5,000,000
Maritime Transport	USD	7,000,000	7,000,000
Credit Insurance	USD	50,000,000	20,000,000
Fruit and Materials Insurance	USD	14,400,000	9,810,916
Terrorism	UF	500,000	500,000
Business Interruption	UF	1,227,000	1,227,000
Product Civil Liability	USD	20,000,000	20,000,000
Transporting of Load	USD	200.000/embarque	200.000/embarque
Infrastructure Fire, Theft and Civil Liability	USD	48,000,000	48,000,000
Motor Vehicles	USD	Valor Comercial	Valor Comercial
Motor Vehicles	EUR	Valor Comercial / sin tope	Valor Comercial / sin tope
Installations	EUR	350.000 por evento	350.000 por evento
Goods	EUR	50.000 por evento	50.000 por evento
Civil Liability	EUR	6,500,000	6,500,000
Credit Insurance	EUR	90% impago	90% impago
Fire	PEN	618,320	618,320
Motor Vehicles	USD	261,820	261,820

4.4 Risk in the Estimations

Effects of the valuation of fruit that grows on "bearer plants" due to changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this standard, which must be measured at their fair value minus sale costs, recording the changes in valuation in result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment that said result was realized.

As of December 31, 2019, the expected margin of the fruit was recognized in the Company's bearer plants, for an amount that amounts to ThUS\$1,401, which as a result is presented in the item Other income by function.

The estimate of this same concept registered at December 31, 2018 for a value of ThUS\$7,357, which was presented in Other income per function, net of the reversal of the amount incorporated in the merger with Grupo Rocío of ThUS\$2,025, remaining in ThUS\$5,332.

Below we detail the effect that a 10% decrease in price and volume would have on said margin:

	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	12/31/2019	Volume	Price	Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Tal S.A.C.	27	37	28	25
Hortifrut Peru S.A.C.	718	860	683	615
Berries de Chao S.A.C.	105	131	99	89
HFE Berries Perú S.A.	8	7	-51	-46
Agrícola el Avellano S.A.	6	6	-47	-42
Agrícola Vida Nueva S.A.	125	112	-31	-28
Agrícola Santa Rosa S.A.	107	96	30	27
Agrícola Hortifrut S.A.	173	155	-163	-147
Hortifrut ABA S.A de C.V	132	114	58	53
Total	1,401	1,518	606	546

	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	12/31/2018	Volume	Price	Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Tal S.A.C.	4,729	4,289	3,448	3,136
Hortifrut Peru S.A.C.	1,130	1,022	516	471
Berries de Chao S.A.C.	324	294	224	204
Agrícola Hortifrut S.A.	1,174	1,057	638	574
Total	7,357	6,662	4,826	4,385

4.5 Risk associated to Merger and Purchase process

Due to the global character of its business and the Company's intention to remain among the main global participants in the production and commercialization of berries and other fruits, Hortifrut has materialized different purchase and/or merger processes in the past and could materialize other similar transactions in the future. Both the Company and the acquired companies or assets are exposed to potential financial, operational and other previously described risks.

To mitigate these risks, the Company continuously monitors the potential effects that merger and/or acquisition processes could have on its financial ratios, both at results and balance level, in order to be able to take opportune actions to remain within the thresholds permitted by the financing contracts.

Regardless of the fact that to date Hortifrut has not had any problems in relation to its merger and purchase processes, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

NOTE 5 - CHANGES IN ACCOUNTING POLICIES

The Company implemented IFRS16 as of January 01, 2019, beforehand it recognized the operating lease expense over a lineal base during the term of the lease, and it recognized assets and liabilities only when there was a temporary difference between the real lease payments and the recognized expense.

The implementing of IFRS16 meant an increase in assets for right of use which represent its right to use the underlying asset for a value of ThUS\$12,850 and a lease liability which represents its obligation to make lease payments for ThUS\$12,850 in current value.

During the period ending December 31, 2019, no other changes in the Company's accounting policies have been realized.

NOTE 6 – OPERATING SEGMENTS

The Company reports financial information per segments as per what is established in IFRS 8 "Operating Segments". Said norm establishes standards for the reporting of information per segments in the financial statements, as well as revelations regarding products and services, geographical areas and main customers. An operating segment is defined as a component of an entity over which separate financial information is obtained, which is regularly evaluated by upper management to make decisions regarding the assigning of resources and the evaluation of results.

The performance of the segments is evaluated via the Operating Result (excluding impairment in Property, plant and equipment), by sale volume and income, as per the following formula:

Calculating Operating Margin:

- + Operating revenue
- + Other revenue, per function
- = Total revenue

Minus:

- Sales cost
- Administrative expenses
- Other expenses, per function, excluding the impairment of value in Property, plant and equipment
- = Total costs

The Group divides the financial information per business unit, identifying the following segments:

- a) "Fresh Fruit" Added Segment
 - a. Blueberries
 - b. Raspberries
 - c. Blackberries
 - d. Strawberries
 - e. Cherries
- b) "Value Added Products" Segment

6.1 Results per segments

	Fresh	Fresh Fruit		d Products	Total	
Operating Results	12/31/2019 ThUS\$	12/31/2018 ThUS\$	12/31/2019 ThUS\$	12/31/2018 ThUS\$	12/31/2019 ThUS\$	12/31/2018 ThUS\$
Operating Revenue	547,702	509,072	32,736	26,588	580,438	535,66
Operating Costs and Expenses	(506,514)	(434,348)	(29,136)	(22,602)	(535,650)	(456,950
Other Results per Segments						
Impairment in the value of assets	(1,747)	(2,317)	-	-	(1,747)	(2,317
Other profit (loss)	(1,759)	60,823	-	-	(1,759)	60,82
Net financial income (expense)	(24,186)	(15,647)	(95)	(159)	(24,281)	(15,806
Interest in profit (loss) of associates	(5,625)	(3,483)	-	-	(5,625)	(3,483
Exchange rate difference	247	2,005	-	-	247	2,00
Gains tax expense	(15)	(26,384)	(905)	(1,032)	(920)	(27,416
-	8,103	89,721	2,600	2,795	10,703	92,51

6.2 Results of the operation per segments

The results of the operation per segments as of December 31, 2019 and 2018, are as follows:

		31-Dec-19			31-Dec-18	
Segments	Total revenue ThUS\$	Total costs and expenses ThUS\$	Operating Result ThUS\$	Total revenue ThUS\$	Total costs and expenses ThUS\$	Operating Result ThUS\$
Fresh Fruit	547,702	(506,514)	41,188	509,072	(434,161)	74,911
Blueberries	508,523	(468,402)	40,121	465,799	(387,082)	78,717
Raspberries	16,236	(15,292)	944	17,845	(19,546)	(1,701)
Blackberries	13,574	(13,240)	334	13,767	(14,766)	(999)
Strawberries	3,599	(4,751)	(1,152)	7,132	(8,705)	(1,573)
Cherries	5,770	(4,829)	941	4,529	(4,062)	467
Value Added Products	32,736	(29,136)	3,600	26,588	(22,789)	3,799
Value Added Products	32,736	(29,136)	3,600	26,588	(22,789)	3,799
Total	580,438	(535,650)	44,788	535,660	(456,950)	78,710

Calculating Total Revenue

TOTAL REVENUE	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Revenue from operating activities	576,045	528,157
Other revenue, per function	4,393	7,503
Total Revenue	580,438	535,660

Calculating Total Costs and Expenses

TOTAL COSTS AND EXPENSES	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Cost of sales	475,881	414,184
Administration expenses	47,334	38,080
Other expenses, per function, including impairment		
in the value of assets (*)	12,435	4,686
Total Costs and Expenses	535,650	456,950

Impairment in the value of assets (*)	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Impairment in the value of assets	(1,747)	(2,317)
Total	(1,747)	(2,317)

6.3. Assets and liabilities per segments

Balance per segments						
	Fresh Fruit		Value Added Products		Total	
	31-12-2019 ThUS\$	31-12-2018 ThUS\$	31-12-2019 ThUS\$	31-12-2018 ThUS\$	31-12-2019 ThUS\$	31-12-2018 ThUS\$
Assets						
Related and third party trade debtors	152,158	127,947	7,139	2,572	159,297	130,519
Inventories	67,362	83,263	3,219	3,227	70,581	86,490
Other current assets	78,229	78,857	-	-	78,229	78,857
Property, plant and equipment	791,260	681,562	12,103	11,801	803,363	693,363
Other non-current assets	237,680	257,897	194	194	237,874	258,091
Total Assets	1,326,689	1,229,526	22,655	17,794	1,349,344	1,247,320
Liabilities						
Trade ccounts payable related and third party	81,350	93,780	796	2,185	82,146	95,965
Other current and non-current financial liabilities	487,416	499,864	3,500	4,208	490,916	504,072
Other Liabilities	118,166	127,858	-	-	118,166	127,858
Total Liabilities	686,932	721,502	4,296	6,393	691,228	727,895

Within the other financial liabilities, current and non-current, corresponding to the Value Added Products segment, only financing directly related to Property, plant and equipment in Leasing of said segment has been individualized. Financing associated to the required work capital for this segment has not been directly assigned, because it is administered in a centralized manner together with the requirements of the Fresh Fruit segment.

6.4. Cash flows per segments

Cash flows per segments	Fresh	Fruit	Value Adde	d Products	Tot	al
	31-12-2019 ThUS\$	31-12-2018 ThUS\$	31-12-2019 ThUS\$	31-12-2018 ThUS\$	31-12-2019 ThUS\$	31-12-2018 ThUS\$
From operating activities	35,857	35,680	(3,348)	10,849	32,509	46,529
- Types of collection from operating activities	516,540	474,125	28,169	36,770	544,709	510,895
- Types of payents	(480,683)	(438,445)	(31,517)	(25,921)	(512,200)	(464,366)
From investment activities	(142,417)	(196,678)	(534)	(183)	(142,951)	(196,861)
From financing activities	86,931	172,314	14,103	(672)	101,034	171,642

6.5 Sales per Geographic Location:

The information of net sales per geographic location is based on the destination continent where our products are consumed (North America – South America - Europe - Asia).

For the periods ending December 31, 2019 and 2018, operating income per geographic location is as follows:

	31-Dec-19		31-Dec	-18
Sales per geographic destination	ThUS\$	%	ThUS\$	%
North America	318,173	54.82%	275,252	51.39%
Europe	167,662	28.89%	171,690	32.05%
South America	39,977	6.89%	45,288	8.45%
Asia and others	54,626	9.40%	43,430	8.11%
Total Revenue	580,438	100.00%	535,660	100.00%

North America

In North America, through its subsidiary Hortifrut Imports Inc., the Company is associated with three of the largest berries producers: Michigan Blueberry Growers Association, Naturipe Berry Growers and Munger Brothers, to together commercialize under the brand Naturipe, during the 52 weeks of the year.

Through Hortifrut Imports Inc., it supplies a wide mix of conventional and organic berries to all of the United States and Canada during the whole year.

The commercializing is mainly performed through the Retail and Foodservice channels, reaching the main supermarkets in the country. Naturipe Farms is recognized as one of the main berries brands in the United States and is present in one of the main fruit categories and with the highest growth.

Europe

Hortifrut S.A. is present in the European continent through Euroberry Marketing S.A. (Spain), Euroberry UK Ltd. (England) and Euroberry GmbH. (Germany), directly participating in the commercializing, production, third party sourcing and distribution centers. Together with its partner Atlantic Blue, the largest producer of blueberries in Spain, it now maintains a year-round offer with the brands "Southern Sun" and "Berry Collection" in continental Europe and the United Kingdom.

Our customers are the main wholesalers and supermarkets of the largest countries in Europe, with a wide atomization of customers.

South America

Hortifrut Comercial S.A., subsidiary of Hortifrut S.A, maintains the leadership in Chile in the Berries category in the Retail and Food service segments.

The main species commercialized in Chile continues to be strawberries out of the total national commercialized volume. It is of vital relevance to mention that since 2011 the blueberry has been consolidated as the second highest selling berry, above raspberries and blackberries.

Hortifrut Comercial S.A. continues to work on its marketing plan focused on introducing the brand and its products, as well as obtaining the loyalty of its final consumers and the Food Service segment.

In order to maximize the consumption alternatives that the brand offers, the different product lines are highlighted in its advertising: Fresh and Frozen.

The Company commercializes its products in Brazil through its subsidiary Berrygood, with commercial offices in Sao Paulo and operations in the northern and southern states of the country, mainly focusing on the cities of Rio de Janeiro, Brasilia, Campinas, Curitiba and Sao Paulo.

It was created in March 2008 and has focused on the development and growth of the industry of these special fruits in Brazil, strengthening the logistics, sourcing and market establishing areas.

Asia

The Asian market continues to grow at two-digit rates, delivering to the main markets of the region under the brands Southern Sun and Naturipe, with exports from Chile, Argentina, Mexico, United States, Peru and Spain and a 52 week a year program with the different berries.

The main Asian countries where the Company commercializes its berries are Japan, Taiwan, Hong Kong, Singapore and Malaysia. It is interesting to state that, together with Naturipe Farms, we are advancing in direct trading with the supermarket chains that both Hortifrut and Naturipe work with in other continents, which places us at the forefront in the development of consumption in these markets.

Likewise, the Hortifrut-San Clemente office located in Shanghai, is advocated to the development of direct business with the international and local chains, and those located in regions far from the large cities, as well as continuing developing business with operators at the terminal markets of Guangzhou, Beijing, Shanghai and Dalian, among others.

NOTE 7 – FINANCIAL INSTRUMENTS

7.1 FINANCIAL INSTRUMENTS PER CATEGORY

Assets December 31, 2019	Financial assets and accounts receivable ThUS\$	Assets at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Cash and cash equivalents	33,349	8,653	_	42,002
Current trade debtors and other accounts receivable	97,066	-	_	97,066
Current accounts receivable with related entities	62,231	-	-	62,231
Other non-current financial assets	-	-	755	755
Non-current accounts receivable with related entities	4,417	-	-	4,417
Non-current fees receivable	2,960			2,960
Total	200,023	8,653	<u>755</u>	209,431
Liabilities December 31, 2019	Other financial liabilities ThUS\$	Liabilities at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Current trade accounts and other accounts payable	78,798	-	-	78,798
Current accounts pay able to related entities	3,348	-	-	3,348
Non-current accounts pay able to related entities	5,784	-	-	5,784
Other current financial liabilities	183,557	-	3,402	186,959
Other non-current accounts payable	6,506	-	-	6,506
Other non-current financial liabilities Total	299,971		3,986	303,957
1 otai	577,964		7,388	585,352
Assets December 31, 2018	Financial assets and accounts receivable ThUS\$	Assets at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Cash and cash equivalents	37,752	11,149		48,901
Other current financial assets	913	-	498	1,411
Current trade debtors and other accounts receivable	82,202	-	-	82,202
Current accounts receivable with related entities	48,317	-	-	48,317
Other non-current financial assets Non-current accounts receivable with related entities	-	-	317	317
Non-current accounts receivable with related entitles Non-current fees receivable	4,224 1,546	-	-	4,224 1,546
Total	174,954	11,149	815	186,918
		,		
Liabilities	Other financial liabilities	Liabilities at fair value through profit or loss	Hedging instruments	Total
December 31, 2018	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current trade accounts and other accounts payable	88,319	_	-	88,319
Current accounts pay able to related entities	7,646	-	=	7,646
Non-current accounts pay able to related entities	8,562	-	=	8,562
Other non-current accounts payable	6,506	-	-	6,506
Other current financial liabilities	170,557	-	2,072	172,629
Other non-current financial liabilities	330,136		1,307	331,443
Total	611,726		3,379	615,105

7.2 CREDITWORTHINESS OF FINANCIAL ASSETS

The Company's financial assets can be mainly classified into two large groups i) Commercial Credits with Customers, which to measure their risk level are classified according to the age of the debt and provisions are made for bad debt, and ii) Financial investments performed by the Company in accordance with the criteria indicated in Note 4.1.1:

Current Assets	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Mutual Funds and term deposits classification		-
AA+fm/M1	8,653	11,149
Current Bank Account AAA	33,349	37,752
Sub-total Cash and Cash Equivalents	42,002	48,901
Swap rate operations	=	30
Forward currency operations	-	468
Other financial assets	-	913
Total other current financial assets	-	1,411
Trade debtors and other accounts receivable		
without credit rating	97,066	82,202
Sub-total current debtors and other		
accounts receivable	97,066	82,202
Total	139,068	132,514

None of the financial assets pending maturity have been the object of renegotiation during the period.

There are no significant expired financial assets as of the closing of the period which have not been duly provisioned.

7.3 ESTIMATING FAIR VALUE

Financial assets recorded at fair value in the consolidated statement of financial position, have been measured based on the methods stated in IAS 13. For the application of criteria when determining the fair value of the financial assets, the following parameters have been considered:

Level I: Values or quotation prices in active markets for identical assets and liabilities.

Level II: Information from sources that differ from the Level I quotation values, but that can be observed in markets for the assets and liabilities, whether it is in a direct manner (prices) or indirect (derived from prices).

Level III: Information for assets or liabilities not based on observable market data.

If the variables used to measure the fair value of an asset or liability can be classified in different levels of the fair value hierarchy, then the measurement of fair value is classified in its totality at the same level of fair value hierarchy as the lowest level which is significant for the total measurement.

The Company recognizes the transfer between the levels of hierarchy of fair value at the end of the period which is being informed when the change occurred.

These estimations have been made based on the best information available on the date of issuance of the current consolidated financial statements, but it is possible that events that could take place in the future could force these to be modified in future periods, which would be done in a prospective manner, recognizing the effects of change in estimation in the corresponding future consolidated financial statements.

The following table presents the financial assets and liabilities that are measured at fair value as of December 31, 2019 and 2018:

Assets/(Liabilities)	Fair value		easurements us considered as	ing values
	31/12/2019	Level I	Level II	LevelIII
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<u>Assets</u>				·
Short term mutual funds	5,011	5,011	-	-
Term deposits	3,642	-	3,642	-
Non-current forwards currency operations	749	-	749	-
Non-current Cross Currency Swap operations	6	-	6	-
<u>Liabilities</u>				
Forwards currency operations	(3,247)	-	(3,247)	-
Current Cross Currency Swap operations	(155)	-	(155)	-
Non-current Cross Currency Swap operations	(2,924)	-	(2,924)	-

	Fair Value		easurements us considered as	ing values	
Assets/(Liabilities)	31-Dec-18	Level I	Level II	LevelIII	-
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
<u>Assets</u>					
Short term mutual funds	4,600	4,600	-	-	
Term deposits	6,549	-	6,549	-	
Cross Currency Swap Operations	30	-	30	-	
Forwards currency operations	468	-	468	-	
Other financial assets	913	-	913	-	
Non-current forwards currency operations	9	-	9	-	
Non-current Cross Currency Swap operations	308	-	308	-	
<u>Liabilities</u>					
Forwards currency operations	(1,751)	-	(1,751)	-	
Current Cross Currency Swap operations	(321)	-	(321)	-	
Non-current forwards currency operations	(378)	-	(378)	-	
Non-current Cross Currency Swap operations	(929)	-	(929)	-	

7.4 INFORMATIVE FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows fair values, based on financial instrument categories, compared with the current and non-current book value included in the consolidated statements of financial position:

		31-Dec-19		31-Dec-18	
		Book value	Fair value	Book value	Fair value
	Notes	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Assets					
Cash and cash equivalents	8				
Bank balances		33,349	33,349	37,752	37,752
Term deposits		3,642	3,642	6,549	6,549
Mutual funds		5,011	5,011	4,600	4,600
Other current financial assets	9	-	-	1,411	1,411
Current trade debtors and other accounts receivable					
and non-current fees receivable	10	100,026	100,026	83,748	83,748
Current accounts receivable from related entities	11	62,231	62,231	48,317	48,317
Other non-current financial assets	9	755	755	317	317
Non-current accounts receivable from related entities	11	4,417	4,417	4,224	4,224
Liabilities					
Other current financial liabilities	21	186,959	186,959	172,629	172,629
Other non-current financial liabilities	21	303,957	303,957	331,443	331,443
Current trade accounts and other accounts payable	22	78,798	78,798	88,319	88,319
Other non-current accounts payable		6,506	6,506	6,506	6,506
Current accounts payable to related entities	11	3,348	3,348	7,646	7,646
Non-current accounts payable to related entities	11	5,784	5,784	8,562	8,562

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is close to the fair value because of the short-term nature of these instruments and for accounts receivable, because any loss due to recoverability is already reflected in the loss due to impairment provisions. The fair value of non-derivative financial assets and liabilities, without quotations on active markets, is estimated via the use of discounted cash flows calculated over market variables that can be observed on the date of the financial statements. The fair value of the derivative instruments is estimated via the future discount cash flows, determined based on information that can be observed in the market or over variables and prices obtained from third parties.

NOTE 8 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents correspond to money balances held in current bank accounts, term deposits and other financial investments with a maturity of less than 90 days, which do not have restrictions of use.

The detail of cash and cash equivalents as of December 31, 2019 and 2018, is as follows:

Types of Cash and Cash Equivalents	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Bank balances	33,349	37,752
Term deposits	3,642	6,549
Mutual funds	5,011	4,600
Total cash and cash equivalents	42,002	48,901

The detail per currency of cash and cash equivalents as of December 31, 2019 and 2018, is as follows:

Type of currency	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
United States Dollar	26,990	31,355
Chilean Peso	1,053	505
Euro	6,164	9,878
Mexican Peso	538	234
Pound	93	1,467
Brazilian Real	1,415	502
Peruvian Nuevo Sol	4,816	4,958
Yuan	924	-
Argentine Peso	9	2
Total	42,002	48,901

The detail of term deposits per bank as of December 31, 2019 and 2018, is as follows:

Investments in term deposits	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Banco de Crédito del Perú	3,642	6,549
Total investments in term deposits	3,642	6,549

The detail of mutual funds per bank as of December 31, 2019 and 2018, is as follows:

Investments in mutual funds	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Banco Crédito e Inversiones	2,716	4,437
Banco Santander	923	163
Itaú - Brasil	1,372	-
Total investments in mutual funds	5,011	4,600

Mutual fund units are fixed income and are recorded at the market value through the unit value at the closing of each period.

NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS

These assets represent the effects of currency forwards instruments used to cover the potential financial risk associated to the volatility of costs and expenses to be incurred in currencies different to the United States dollar in the agriculture and export business (see Note 4.1.3).

The detail of Other financial assets as of December 31, 2019 and 2018, is as follows:

Current	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Swap rate operations	-	30
Forward currency operations	-	468
Other financial assets	-	913
Total other current financial assets		1,411

Non-Current	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Swap Operations	6	308
Forward currency operations	749	9
Total other non-current financial assets	755	317

As of December 31, 2019 and 2018, there are no ineffective hedging instruments recognized in the Company's results, which arise from the aforementioned hedging of derivative operations.

The detail of the current and non-current swap operations, held by Hortifrut S.A. and subsidiaries is:

<u>ASSETS</u> Hedging instruments				Mark to Ma	ırket Value
Banks	Instruments	Туре	Capital ThUS\$	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Scotiabank	Cross Currency Swaps - USD	Rate	-	-	30
Total current					30
Santander	Cross Currency Swaps EUR/US	D Currency	-	_	187
Crédito e Inversiones	Cross Currency Swaps - USD	Rate	3,479	6	117
Crédito e Inversiones	Cross Currency Swaps - USD	Rate	-	-	4
Total non-current			3,479	6	308

b) The detail of the current and non-current forward operations, as of December 31, 2019 and 2018 held by Hortifrut S.A. and subsidiaries are the following:

													Mark to Market			
		Contract		Fees	Liabi	lities	Closing Value	Net Effect	Maturity up t	0			Total Current	Maturity up to		Total Non-Current
Company	Bank	Type	Typ	e Currency	Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	12/31/2019	1 to 2 years	2 to 3 years	12/31/2019
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Mataquito SA	BCI	Offsetting	Sale	USD	550	CLP	585	35		-	-			20	11	31
Agrícola Santa Rosa Del Parque S.A	BCI	Offsetting	Sale	USD	280	CLP	300	20		-	-	-	-	10	10	20
Agrícola Vida Nueva S.A.	BCI	Offsetting	Sale	USD	340	CLP	362	22		-	-	-	-	7	15	22
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	6,810	CLP	7,300	490		-	-	-	-	218	248	466
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	3,650	CLP	3,874	224		-	-	-	-	87	123	210
	Total	31-Dec-19		-	11,630	_	12,421	791						342	407	749

													Mark to Market			
		Contract		Fees	Liabi	ities	Closing Value	Net Effect	Maturity up t	0			Total Current	Maturity up to		Total Non-Current
Company	Bank	Type	Тур	e Currency	Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	12/31/2018	1 to 2 years	2 to 3 yea	<u>rs</u> 12/31/2018
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Vida Nueva S.A.	BCI	Offsetting	Sale	USD	160	CLP	160		-						1	- 1
Hortifrut Chile S.A.	Estado	Offsetting	Sale	USD	7,246	CLP	7,251	5	-		1	3	4		5	- 5
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	928	CLP	928		2	1	-		3		-	
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	EUR	17,439	USD	17,960	521	424	34	-		458		-	
Hortifrut S.A.	Estado	Offsetting	Sale	USD	3,404	CLP	3,406	2	-		1	1	2		3	- 3
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	517	CLP	517		1				1		-	<u> </u>
	Total	31-Dec-18			29,694		30,222	528	427	35	2	4	468		9	- 9

Type of fees from the company's perspective.

NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVABLE/NON-CURRENT FEES RECEIVABLE

The detail of trade debtors and other accounts receivable as of December 31, 2019 and 2018, is as follows:

	31-Dec-19								
Current per country of origin	Sales ThUS\$	Receivable documents ThUS\$	Other receivables ThUS\$	Recoverable taxes ThUS\$	Allowance for doubtful accounts ThUS\$	Total ThUS\$			
Chile	10,569	3,522	1,868	4,247	(839)	19,367			
Spain	34,215	-	48	699	(307)	34,655			
Mexico	540	-	10,913	1,668	(1,675)	11,446			
United States	-	-	24	-	-	24			
Brazil	1,096	-	119	-	-	1,215			
Argentina	-	-	177	-	-	177			
Asia	3,416	-	-	-	-	3,416			
Peru	2,939		1,354	22,781	(308)	26,766			
Total	<u>52,775</u>	3,522	14,503	29,395	(3,129)	97,066			

Current per country of origin	Sales ThUS\$	Receivable documents ThUS\$	Other receivables ThUS\$	Recoverable taxes ThUS\$	Allowance for doubtful accounts ThUS\$	Total ThUS\$
Chile	8,165	1,906	1,714	6,372	(566)	17,591
Spain	34,262	-	248	2,881	(504)	36,887
Mexico	68	-	8,698	-	(3,195)	5,571
United States	-	-	1	-	-	1
Brazil	622	-	108	191	(46)	875
Argentina	67	-	1,441	20	(33)	1,495
Peru	921		1,369	17,492		19,782
Total	44,105	1,906	13,579	26,956	(4,344)	82,202

31-Dec-18

The concept others, mainly corresponds to advanced payments to producers (which will be liquidated within the season) and suppliers. The provision corresponds to the impairment of trade debtors and other accounts receivable.

The detail of non-current fees receivable as of December 31, 2019 and 2018, is as follows:

Non-Current	31-Dec-19 <u>ThUS</u> \$	31-Dec-18 ThUS\$
Non-current debtors and accounts receivable	2,146	460
Other non-current fees receivable	637	1,086
Recoverable taxes	183	-
Bad debt provision	(6)	
Total non-current fees receivable	2,960	1,546

The detail of recoverable taxes, presented in other accounts receivable are as follows:

	31-Dec-19	31-Dec-18
Tax receivable accounts	ThUS\$	ThUS\$
lva (VAT) tax credit	28,564	25,473
Other recoverable taxes	831	1,483
Total	29,395	26,956

The fair value of trade debtors and other accounts receivable does not differ from its book value.

Stratification of the portfolio

The Company does not keep a securitized portfolio as of December 31, 2019 and December 31, 2018. Below is an analysis by age of trade debts and accounts receivable:

31-Dec-19			31-Dec-18			
	NON SECURITI	ZED PORTFOLIO	NON SECURITIZED PORTFOLIO			
Terms	Customers non- renegotiated portfolio	Amount non- renegotiated portfolio	Customers non- renegotiated portfolio	Amount non- renegotiated portfolio		
	\mathbf{N}^{o}	ThUS\$	$\mathbf{N}^{\mathbf{o}}$	ThUS\$		
Non past due	646	54,734	648	24,765		
From 1 to 30 days	110	1,460	92	20,850		
From 31-60 days	41	439	25	83		
From 61-90 days	24	989	21	111		
From 91-120 days	11	7	13	55		
From 121-150 days	26	192	4	60		
From 151-180 days	41	36	3	-		
From 181-210 days	6	292	21	155		
From 211-250 days	9	120	5	-		
Over 250 days	57_	174	66	392		
Total	971	58,443	898	46,471		
Provision		(890)		(1,141)		
Total (net)		57,553		45,330		

The stratification of the portfolio includes: Sales debtors, Notes receivable, non-current debtors in the item non-current accounts receivable.

The analysis of future maturities (future flows) of these accounts is as follows:

	31-Dec-19	31-Dec-18
Terms	ThUS\$	ThUS\$
Non past due	4,243	3,293
From 1 to 30 days	46,887	44,390
From 31-60 days	19,419	9,574
From 61-90 days	263	1,431
From 91-120 days	781	864
From 121-150 days	1,898	58
From 151-180 days	6,629	7,587
From 181-210 days	604	246
From 211-250 days	23	715
Over 250 days	16,319	14,044
Total	97,066	82,202

Balances of currencies that make-up trade debtors and other current accounts receivable as of December 31, 2019 and 2018, are as follows:

Type of currency	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
United States Dollar	27,254	11,147
Chilean Peso	15,537	10,062
Euro	20,222	44,441
Pound	330	2,335
Mexican Peso	4,575	2,192
Argentine Peso	177	1,495
Brazilian Real	1,211	872
Yuan	3,416	-
Peruvian Nuevo Sol	24,344	9,658
Total	97,066	82,202

The maximum exposure to credit risk as of the date of presentation of the information is the book value of each of the aforementioned accounts receivable categories.

	As	s of December 31,	2019	As	of December 3	1, 2018
	Gross	Gross	Net exposure	Gross	Gross	Net exposure
	exposure as per balance <u>ThUS\$</u>	impaired exposure <u>ThUS\$</u>	concentration of risk <u>ThUS\$</u>	exposure as per balance <u>ThUS\$</u>	impaired exposure <u>ThUS\$</u>	concentration of risk <u>ThUS\$</u>
Trade Debtors	52,775	(722)	52,053	44,105	(895)	43,210
Notes receivable	3,522	(168)	3,354	1,906	(246)	1,660
Other accounts receivable	14,503	(2,239)	12,264	13,579	(3,203)	10,376
Recoverable Taxes	29,395		29,395	26,956		26,956
Total	100,195	(3,129)	97,066	86,546	(4,344)	82,202

The amounts corresponding to trade debtors and other impaired accounts receivable, are totally provisioned and are the following:

	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
National trade debtors	722	895
Receivable documents	168	246
Other accounts receivable	2,239	3,203
Total	3,129	4,344

The movement of provision due to loss caused by the impairment of the value of trade debtors and others as of December 31, 2019 and 2018, is as follows:

Movement	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
As of January 01	4,344	2,862
Provision reversal	(2,668)	(170)
Write-offs	(81)	(317)
Equity provision	-	952
Increase provision	1,534	997
Exchange rate difference	<u>-</u> _	20
Total	3,129	4,344

Once all the preliminary and judicial collection efforts have been made, we proceed to write off the assets against the constituted provision.

Historical renegotiations and those which are currently valid are not very relevant and the policy is to analyze case by case in order to classify them depending on the existence of risk, determining if its reclassification to prejudicial collection accounts corresponds. If reclassification corresponds, it is constituted a provision of the overdue and nearly overdue.

From January 1, 2018, the Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9.

Hortifrut estimates the expected credit loss, which results from possible events of non-collectability during the expected life of its assets measured at amortized cost, as the result of the following three components: Exposure at Default **(EAD)**, frequency **(PD)** and severity **(LGD)**.

Expected Loss (EL): EAD x PD x LGD

(EAD) Exposure at Default: Measures exposure considering the life of the asset. It is calculated for each remaining year of the account receivable discounting all the future cash flows at effective interest rate, approximately equal the rate at which it was disbursed.

(PD) Probability of Default events during each future period of exposure: To perform this calculation, a focus based on the weighted default days is used.

This probability was construed based on information of the last 5 years, accounting date and of the last year, payment date, where the amount of weighted defaults per year was obtained for each one of the debtors.

The company has established to check the model and calculations every three years, regardless if they are previously checked, in case of events that could alter said estimations.

To perform this calculation, the following definitions of default have been determined.

- **Producers**: On average the maturity date assigned to invoices issued due to advanced harvests to producers is 30 days from its date of issuance, nevertheless the normal payment term for producers is considered to be one season (1 year), so for this calculation default is when a producer pays its financing after 330 days from its maturity date (given the total term of 360 days).

- **Other Debtors**: The maturity date assigned to other debtors considers an average payment term of 45 days from the date of issuance of the invoice. Due to the aforementioned, it is considered default if the payment date is after the maturity date.
- **Tax Debt:** based on the 100% recovery history or use of said credits (IVA), it was considered non-risky, resulting in a percentage of impairment equal to zero.

To obtain the probability of default events (PD), Hortifrut has classified its debtors in 5 groups with common risk characteristics and, at the same time, it has defined 7 levels of default measured in days, which are detailed below.

Classification

- Producers
- Commercial Sale (Local market)
- Sale of Frozen Fruit (Export)
- Sale of Fresh Fruit (Export)
- Others (Other Sales)

Days past due

- 0-30 days
- 31-60 days
- 61-90 days
- 91-120 days
- 121-150 days
- 151-180 days
- >180 days

The probability of average default events determined for the period ending December 31, 2019 and the period ending December 31, 2018, is as follows:

Classification	o to 30 days	31 to 60 days	61 to 90 days	91 to 120 days	121 to 150 days	151 to 180 days	>180 days
Producers	0.04%	12.54%	20.72%	29.01%	36.89%	45.14%	75.52%
Fresh Fruit Sale (Local Market)	1.52%	11.03%	20.17%	29.09%	37.51%	46.54%	89.04%
Fresh Fruit Sale (Export)	1.52%	11.03%	20.17%	29.09%	37.51%	46.54%	89.04%
Frozen Fruit Sale	2.14%	12.42%	20.54%	29.10%	37.31%	46.64%	68.66%
Others	0.65%	12.56%	19.39%	28.82%	35.42%	44.81%	84.40%

(LGD) Loss given Default: Loss due to non-compliance refers to the expected percentage of loss since there is already a default event, in other words, what is the estimated severity of the loss. This concept takes into account the value of possible guarantees, the type of guarantees and the order of priority of the debt, as well as costs incurs in the recovery process.

Hortifrut has considered that loss given default (LGD) is 100%, since the cases where real guarantees exist are very specific, in those cases the expected loss is evaluated in a separate manner.

Even though it is possible to add a prospective sensitivity to the estimation of the expected credit loss, management has decided to maintain this estimation at zero.

In determining the credit risk of a financial asset, Hortifrut and subsidiaries consider reasonable and sustainable information that is relevant and available without undue cost or effort. This includes quantitative and qualitative information and analysis, based on the historical experience of Hortifrut and on the analysis and expectations of the industry and the economic environment.

Presentation of the correction of value for expected credit losses in the statement of financial position

Value adjustments for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets.

Impairments

The gross carrying amount of a financial asset is written off when Hortifrut and subsidiaries have no reasonable expectation of recovering a financial asset in whole or in part. In the case of commercial debtors and other accounts receivable, the policy of Hortifrut and subsidiaries is to penalize the gross carrying amount when all the preliminary or judicial collection procedures have been exhausted in the cases in which it is carried out. lower assets against the estimate made.

NOTE 11- BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals:

- a) Shareholders with the possibility to exercise control
- b) Subsidiaries and members of subsidiaries
- c) Parties with an interest in the entity which grants them significant influence over it
- d) Parties with joint control over the entity
- e) Associates
- f) Interests in joint business
- g) Key management personnel, from the entity or its parent company
- h) Relatives close to the individuals described in the previous points
- i) An entity that is controlled, or is controlled in a joint manner by any of the individuals described in letters g) and h).

11.1. Accounts receivable from related entities

In general, transactions with related Companies are of immediate payment or charge and are not subject to special conditions. These operations adjust to what is established under title XVI of Law N° 18.046, regarding Closely-held Corporations and in Title XV of law N°18.045.

The transfer of short term funds from and to the parent company or between related Companies, which do not correspond to the charging or payment of fruits and services, are structured under the trade current account modality, establishing an interest rate for the monthly balance, as per market conditions.

Accounts receivable and accounts payable to related entities as of December 31, 2019 and 2018, are detailed as follows:

					31-Dec-19	31-Dec-18
Current Accounts Receivable	ID	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Naturipe Farms LLC	o-E	USA	Associated	USD	41,637	30,681
Naturipe Value Added Foods LLC	o-E	USA	Associated	USD	6,120	1,698
Expofresh S.A.	o-E	Argentina	Common Shareholder	USD	2,808	870
S.A.T. Hortifrut H-0030	o-E	Netherlands	Associated	EUR	2,620	3,137
Hortiblue Logistics BV	o-E	Spain	Associated	EUR	2,471	1,909
Agrícola Valles del Sur SpA	o-E	China	Common Shareholder	USD	2,264	212
Naturipe Value Added Fresh, LLC.	o-E	Argentina	Associated	USD	1,271	1,141
Agrícola Los Hualles SpA	76.914.483-8	Chile	Associated	CLP	747	292
Hortifrut Expofresh S.A.	o-E	Argentina	Common Shareholder	USD	749	1,087
Tierras de Berries S.A.	o-E	USA	Associated	USD	546	516
Agrícola Santa Carmen Ltda	76.923.964-2	Chile	Common Shareholder	USD	415	-
Naturipe Berry Growers, LLC	o-E	USA	Associated	USD	301	-
Tierra de Arándanos S.R.L.	o-E	Argentina	Common shareholder in associated	USD	119	142
Munger Hortifrut North America, LLC	o-E	Argentina	Associated	PAR	-	794
Margesi S.A.	o-E	USA	Common Shareholder	USD	48	-
Berry Blue, LLC	o-E	Spain	Shareholder in associated	EUR	33	-
Talsa Agroexport Perú S.A.C.	o-E	Peru	Common Shareholder	PEN	29	8
Agrícola Nueva Cabildo S.A.	96.761.430-0	Chile	Common Shareholder	CLP	17	-
Juan Luis Navarro	76.404.690-0	Chile	Common Shareholder	CLP	-	29
Avo Peú S.A.C.	o-E	Morocco	Common shareholder in subsidiary	EUR	14	-
Proplantas S.A.	o-E	Peru	Common Shareholder	USD	10	-
Agrícola e Inmobiliaria Lumaco S.A.	76.243.329-k	Chile	Common Shareholder	USD	5	1
Naturipe Avocado Farms	o-E	USA	Associated	USD	5	-
Global Organics S.A.	o-E	China	Common Shareholder	USD	2	5
Tal S.A.C.	o-E	Spain	Subsidiary of common shareholder in subsidiary	EUR	-	2,748
Valles del Sur SpA	o-E	Spain	Common Shareholder	EUR	-	2,717
Golden Wing Mau Agricultural P	76.043.289-K	Chile	Common Shareholder	USD	-	318
Cooperativa de Agricultores Gijon.	о-Е	Spain	Subsidiary of common shareholder in subsidiary	EUR	-	5
Atlantic Blue,S.L.	76.849.930-6	Chile	Common Shareholder	CLP	-	4
Agrícola San José de Tilama S.A.	77.813.860-3	Chile	Common Shareholder	CLP	-	3
Total					62,231	48,317

Current accounts receivable corresponds to trade operations whose collection period is between 1 and 12 months.

Non-current accounts receivable corresponds to the financing of investments whose collection period is over 1 year.

					31-Dec-19	31-Dec-18
Non-current accounts receivable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	4,417	4,224
Total					4,417	4,224

Accounts receivable held with Hortifrut Berries Maroc SRL correspond to successive working capital loans granted by Hortifrut España Southern Sun SL, while the development stage of this investment lasts. These loans accrue an annual 3.0% interest, with expiry in November 2027.

Impairment in accounts with related parties:

The company has estimated that the risk of default of the Related Parties that consolidate or over which Hortifrut has control or influence in its administration, is immaterial, for which reason, it has considered an impairment percentage of said accounts equivalent to zero. In related cases that do not comply with the above, the same methodology is applied as for a producer financing (see Note 10).

Classification	o to 30 days	31 to 60 days	61 to 90 days	91 to 120 days	121 to 150 days	151 to 180 days	>180 days
Related non-controlling	0.04%	12.54%	20.72%	29.01%	36.89%	45.14%	75.52%

11.2. Accounts payable to related entities

Accounts payable to related entities as of December 31, 2019 and 2018, are detailed below:

					31-Dec-19	31-Dec-18
Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Andes Sur Inversiones Ltda.	76.463.392-K	Chile	Common shareholder	CLP	1,969	2,049
Inversiones Jordie S.A.	o-E	Peru	Common shareholder	PEN	486	1,143
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Chile	Shareholder in subsidiary	USD	262	-
Atlantic Blue Berries Maroc, SARL	o-E	Morocco	Common shareholder in subsidiary	EUR	224	245
Tal S.A.C.	o-E	Peru	Common shareholder	USD	149	-
Munger Hortifrut North America, LLC	o-E	USA	Associated	USD	109	-
Techagri S.A.R.L.	o-E	Spain	Common shareholder	EUR	48	53
Yapu Solutions S.A.C	o-E	Peru	Affiliate of a Shareholder in associated	PEN	41	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	25	10
Talsa Apicultura S.A.C.	o-E	Peru	Common shareholder	PEN	22	-
Southern Cone Inversiones Ltda.	77.942.310-7	Chile	Shareholder in subsidiary	CLP	9	-
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	4	-
Sociedad Agrícola Catapilco Limitada	78.241.100-4	Chile	Affiliate of a Shareholder in associated	CLP	-	2,002
Aguacates del Perú S.A.C.	o-E	Peru	Common shareholder	PEN	-	672
Qingdao Wolin Blueberry Fruit Industry	o-E	China	Common shareholder	USD	-	415
Monarch Nut Company, LLC	o-E	USA	Common shareholder	USD	-	251
Avo Peú S.A.C.	o-E	Peru	Affiliate of a Shareholder in associated	PEN	-	242
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	USD	-	237
Naturipe Berry Growers, LLC	o-E	USA	Associated	USD	-	180
El Rocío S.A.	o-E	Peru	Affiliate of a Shareholder in associated	PEN	-	98
Berry Blue, LLC	o-E	USA	Associated	USD	-	48
Munger Bros, LLC	o-E	USA	Common shareholder	USD		1
Total					3,348	7,646

Current accounts payable correspond to trade operations, the payment period is between 1 and 45 days.

					31-Dec-19	31-Dec-18
Non-Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Royal Berries S.L.	o-E	Spain	Affiliate of a shareholder in subsidiary	EUR	4,662	7,353
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	735	792
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP	387	417
Total					5,784	8,562

The payable balance held with Royal Berries SL corresponds to the pending instalment payments for the purchase of the berries varietal license to exploit in America. The contract was subscribed in July 2015 for the total amount of US\$20 million, with Hortifrut paying 50% on the spot. The balance is being paid in annual instalments until the year 2022, which will accrue an annual interest of 2.9%, as of December 31, 2019 the amount is US\$4.35 million.

Accounts payable to Inversiones Canihua S.A. and Inversiones Purranque S.A., correspond to investment financing with a liquidation period higher than 3 years and which are not subject to interests.

11.3 Transactions with related parties and their effects on results

The operations and their effects on results for the periods ending December 31, 2019 and 2018:

				31-Dec-19		31-Dec-19		
				Amount Transaction	Effect on profit or loss (charge)/ deposit	Amount Transaction	Effect on profit or loss (charge)/ deposit	
Company	<u>ID</u>	Nature of the relationship	Description of the transaction	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common Shareholder	Fruit purchase	121		101	-	
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common Shareholder Common Shareholder	Income from Packing services, materials and others	49	-	72 18	-	
Agrícola e Inmobiliaria Lumaco S.A. Agrícola Los Hualles SpA	96.761.430-0 76.914.483-8	Associated	Income from Packing services, materials and others Income from Packing services, materials and others	29 1,089	100	198	28	
Agrícola Los Hualles SpA	76.914.483-8	Associated	Remittances (Payments)	(565)	100	190	- 20	
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common Shareholder	Fruit purchase	408		484		
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common Shareholder	Income from Packing services, materials and others	22		31		
Agrícola San José de Tilama S.A.	76.043.289-K	Common Shareholder	Income from Packing services, materials and others	-	_	55	_	
Agrícola San José de Tilama S.A.	76.043.289-K	Common Shareholder	Income from plant sales		_	2	_	
Agrícola Santa Carmen Ltda.	86.776.400-3	Common Shareholder	Fruit purchase	11,718	_	13,071		
Agrícola Santa Carmen Ltda.	86.776.400-3	Common Shareholder	Income from Packing services, materials and others	557		747		
Agrícola Santa Carmen Ltda.	86.776.400-3	Common Shareholder	Income from plant sales	-	-	47		
Agrícola Valles del Sur SpA	76.923.964-2	Common Shareholder	Fruit purchase	15,156		2,440		
Andes Sur Inversiones Limitada	76.463.392-K	Shareholder in subsidiary	Paid dividend	168		-		
Atlantic Blue S.L.	o-E	Common shareholder in subsidiary	Interest expenses	-		-		
Avo Peú S.A.C.	o-E	Affiliate of a Shareholder in associated	Purchase of services	159	15	-		
Euroberry GMBH	o-E	Subsidiary of subsidiary	Fruit sales	-	-	-	-	
Euroberry UK Ltd.	o-E	Subsidiary of subsidiary	Fruit sales	-	-	-	-	
Expofresh S.A.	o-E	Common Shareholder	Fruit purchase	3,914	-	7,361	-	
Hortifrut Berries Maroc SRL	o-E	Associated	Granted loans	-	-	-	-	
Hortifrut Berries Maroc SRL	o-E	Associated	Fruit purchase	-	-	-	-	
Hortifrut Berries Maroc SRL	o-E	Associated	Fruit sales	-	-	90	13	
Hortifrut Expofresh S.A.	o-E	Associated	Fruit purchase	93	-	-	-	
Hortifrut Tal S.A.C	o-E	Associated	Income from plant sales	-	-	-	-	
Munger Farm LLC	o-E	Common Shareholder	Income from plant sales	-	-	-	-	
Munger Hortifrut North America, LLC	o-E	Associated	Income from plant sales	-	-	123	18	
Munger Hortifrut North America, LLC	0-E	Associated	Loan collection	-	-	-	-	
Naturipe Berry Growers LLC	0-E	Associated	Purchase of shares	-	-	-	-	
Naturipe Berry Growers LLC	0-E	Associated	Income from Packing services, materials and others	-	-	-	-	
Naturipe Berry Growers LLC	o-E	Associated	Fruit sales	-	-	2,194	315	
Naturipe Value Added Foods LLC	o-E	Associated	Fruit sales	21,731	1,993	19,330	2,778	
Naturipe Value Added Fresh LLC	o-E	Associated	Fruit sales	7,970	731	6,046	869	
Royal Berries S.L.	o-E	Affiliate of a Shareholder in subsidiary	Income from plant sales	-	-	217	31	
Royal Berries S.L.	o-E	Affiliate of a Shareholder in subsidiary	Berries genetics (plants)	-	-	1,030	-	
Royal Berries S.L.	o-E	Common Shareholder	Plant purchase (Royalty)	-	-	-	-	
S.A.T. Hortifrut H-0030	o-E	Associated	Earned interests	-	-	79	11	
S.A.T. Hortifrut H-0030	o-E	Associated	Received services	-	-	835	-	
S.A.T. Hortifrut H-0030 San José Farms S.A.	o-E	Associated	Fruit purchase			-	-	
	77.403.750-0	Shareholder	Received services	-	-	-	-	
Sociedad Agrícola Catapilco Limitada Sociedad Agrícola Catapilco Limitada	78.241.100-4	Affiliate of a Shareholder in associated Common Shareholder	Income from Packing services, materials and others	23		12		
Tal S.A.C	78.241.100-4 0-E	Common Shareholder	Received services		-	0.0=0	1.070	
Tal S.A.C	0-E	Common Shareholder	Income from Packing services, materials and others Fruit purchase	2,396	220	8,858	1,273	
Tal S.A.C	0-E	Common Shareholder	Income from plant sales	2,953		17,423		
Talsa Apicultura S.A.C.	0-E	Common Shareholder	Income from Packing services, materials and others	2		-		
El Rocio S.A.	0-E	Common Shareholder	Income from Packing services, materials and others	8	1			
Tierras de Berries S.A.	0-E	Common Shareholder	Income from Packing services, materials and others					
Tierras de Berries S.A.	0-E	Common Shareholder	Fruit purchase			-		
Valles del Sur SpA	76.243.329-k	Common Shareholder	Income from plant sales			2		
Vilcun Organics SPA	76.158.225-9	Common Shareholder	Income from Packing services, materials and others			-		
Vilcun Organics SPA	76.158.225-9	Common Shareholder	Fruit purchase				-	
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Shareholder in subsidiary	Received loan	627	-	_		
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Shareholder in subsidiary	Lease	32/	_	_	_	
Hortiblue Logistics BV	0-E	Associated	Income from Packing services, materials and others	6		-		
Yapu Solutions S.A.C	0-E	Common shareholder	Purchase of services	447		-		
*				117				

Hortifrut and subsidiaries, have as their policy to inform the main transactions that are performed with related parties, except for dividends paid by the parent Company and received capital contributions. Transactions with Hortifrut Tal S.A.C., correspond to those performed before the merger.

11.4. Board Remunerations and fees and Remunerations of key executives

The allowances, remunerations and ownership interests of the Board members as of December 31, 2019 reach ThUS\$1,369. For the same period in 2018 the total of allowances, remunerations and ownership interests reached ThUS\$1,073

The total gross remuneration received by the main executives at Hortifrut S.A. and subsidiaries reached ThUS\$3,901 as of December 31, 2019 and ThUS\$8,411 as of December 31, 2018.

The main managers are those that have the authority and the responsibility to plan, direct and control the company's activities, whether it be directly or indirectly, including any member (manager or not) of the administrative council or of a government body, its equivalent in the company.

NOTE 12 – INVENTORIES

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Total

The stock detail at the closing of the period ending December 31, 2019 and 2018, is detailed as follows:

04 Dec 40

Types of inventory	31-Dec-19 <u>ThUS\$</u>	31-Dec-18 ThUS\$
Finished products	37,743	61,053
Raw material	674	650
Frozen finished products	3,311	2,978
Materials and supplies	29,371	22,893
Provision for obsolescence	(518)	(1,084)
Total	70,581	86,490
	31-Dec-19	31-Dec-18
Dura dalam Camahan Languaga	•	· ·
Provision for obsolescence	ThUS\$	ThUS\$
As of January 01	1,084	1,107
Reversal of provision	(787)	(237)
Increase of provision	221	214

The provision for obsolescence, corresponds to the cost of packing materials that are obsolete or whose use has been discontinued.

1,084

Information regarding finished products

Until the closing of the corresponding periods, the Company has not performed write-offs of finished products.

During the periods ending December 31, 2019 and 2018, no inventory has been pledged as security.

518

The cost of inventory recognized as cost of sales in the period ending December 31, 2019 and 2018, reaches ThUS\$178,316 and ThUS\$169,618 respectively (see Note 30.1).

In order to mitigate the risk of loss of inventory, the Company maintains insurances as of December 31, 2019 (See Note 4.3).

NOTE 13 - BIOLOGICAL ASSETS, CURRENT

The movements of biological assets, for the periods ending December 31, 2019 and 2018 are the following:

Movement	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Opening biological assets	21,076	9,716
Incorporation due to merger with Rocio Group	-	16,991
Increase due to capitalization of costs	125,932	69,553
Exchange rate adjustment	(37)	(141)
Adjustment to fair value	(5,956)	5,332
Amortization	(168)	(206)
Consumption	(122,622)	(80,169)
Total	18,225	21,076

As described in Note 3.4, the Company performs the valuation of agricultural products that grow on "bearer plants" as of the date of issuance of the financial statements. As of December 31, 2019, the expected margin of the Company's fruit on bearer plants was recognized for the amount of ThUS\$1,401, which is presented under results in the item Other income per function. The movement due to increase (decrease) of the adjustment to fair value of the current biological asset, is calculated by decreasing from the estimation at the closing of the period the value recorded as of December 31 of the previous year.

The estimation of this same concept recorded as of December 31, 2018 was for the amount of ThUS\$7,357, which was presented in Other income per function, net of the reversal of the amount incorporated in the merger with the Rocio Group of ThUS\$2,025, reaching ThUS\$5,332.

It must be stated that this valuation corresponds to an estimation, which could vary when fruit sales are perfected, moment when said result is realized.

In this item the costs of plants that produce fruit in a single season, such as strawberries, are also included.

NOTE 14 – OTHER NON-FINANCIAL ASSETS

The detail of other current non-financial assets is as follows:

	31-Dec-19	31-Dec-18
Current	ThUS\$	ThUS\$
Advanced payment of blueberry plants	2,973	1,890
Advanced expenses (lease)	498	1,378
Advanced expenses	2,595	1,058
Advanced payment for water fee collection	-	61
Payments in guarantee	1,266	100
Advanced freight payment	1,378	975
Total	8,710	5,462

The detail of Other non-current non-financial assets is as follows:

	31-Dec-19	31-Dec-18
Non-Current	ThUS\$	ThUS\$
Advanced payment for water fee collection	1,158	1,189
Advanced expenses (lease)	28	3
Total	1,186	1,192

NOTE 15 – INVESTMENTS IN SUBSIDIARIES

The Company has investments in companies that have been recognized as investment in subsidiaries. All the companies defined as subsidiaries have been consolidated in Hortifrut and subsidiaries' financial statements.

The detail of consolidated subsidiaries as of December 31, 2019 and December 31, 2018, is as follows:

				31-Dec-19		31-Dec-19	31-Dec-18
Companies	RUT	Country of Origin	Functional Currency	Direct	Indirect	Total	Total
Hortifrut Chile S.A. and subsidiaries	96.923.620-6	Chile	USD	99.990	0.010	100.000	100.000
Hortifrut Comercial S.A.	76.884.880-7	Chile	USD	0.010	99.990	100.000	100.000
Viveros Hortifrut Chile S.A.	76.306.130-2	Chile	USD	-	-	-	51.000
Desarrollos Tecnológicos SpA	99.584.440-0	Chile	USD	-	100.000	100.000	-
Agrícola El Avellano S.A. and subsidiaries	79.764.840-k	Chile	USD	40.000	-	40.000	40.000
Agrícola El Pampino S.A.	78.988.990-2	Chile	USD	-	20.000	20.000	20.000
Agrícola Hortifrut S.A.	96.996.290-k	Chile	USD	99.990	0.010	100.000	100.000
Agrícola Sta. Rosa del Parque S.A.	99.524.450-0	Chile	USD	30.000	-	30.000	30.000
Agrícola Vida Nueva S.A.	99.535.510-8	Chile	CLP	50.000	-	50.000	50.000
Agrícola y Gan. Santa Rebeca Ltda.	99.524.470-5	Chile	CLP	25.000	-	25.000	25.000
Inversiones Hortifrut S.A. and subsidiaries	76.962.886-k	Chile	USD	100.000	0.000	100.000	100.000
Berrygood Comercial Importadora	99.524.540-k	Chile	USD	40.010	59.990	100.000	100.000
Hortifrut Inversiones Int. S.A.	Foreigner	Brazil	BRL	22.670	77.331	100.000	100.000
HFII Perú S.A.C.	76.043.425-6	Chile	USD	-	100.000	100.000	100.000
Talsa Berries S.A.C. and subsidiaries	Foreigner	Argentina	ARS	-	100.000	100.000	100.000
Hortifrut S.A. de C.V. and subsidiaries	Foreigner	USA	USD	-	99.990	99.990	99.990
Hortifrut España Southern Sun SL	Foreigner	USA	USD	-	50.000	50.000	50.000
Asturian Berries SL	Foreigner	Mexico	USD	-	-	-	25.000
HFE Berries Perú S.A.C.	Foreigner	USA	USD	-	50.000	50.000	50.000
Euroberry Marketing S.A. and subsidiaries	Foreigner	USA	USD	-	50.000	50.000	50.000
Euroberry UK Ltd.	Foreigner	Spain	EUR	-	50.000	50.000	50.000
Euroberry GmbH	Foreigner	Spain	EUR	-	50.000	50.000	50.000
Hortifrut Europa SL	Foreigner	España	EUR	0.030	99.970	100.000	100.000
Hortifrut North America Inc. and subsidiary	Foreigner	Peru	USD	-	100.000	100.000	100.000
Pacific Berry Breending LLC	Foreigner	Spain	EUR	-	100.000	100.000	100.000
Hortifrut Import, Inc.	Foreigner	England	EUR	-	100.000	100.000	100.000
Naturipe Farm Import, Inc.	Foreigner	Germany	GBP	-	100.000	100.000	100.000
Asian Berries Limited and subsidiary	Foreigner	China	USD	-	100.000	100.000	100.000
Honghe Jiayu Agriculture Limited	Foreigner	China	CNY	-	51.000	51.000	51.000
Hortifrut Colombia SAS	Foreigner	Peru	USD	-	75.000	75.000	-
Hortifrut Argentina S.A.	Foreigner	Peru	USD	-	95.900	95.900	95.900

The Companies detailed in the first margin, correspond to direct subsidiaries and those in the second margin are the companies where control is maintained indirectly, but that form part of the consolidated financial statements of direct subsidiaries (Note 3.1.2).

In the case of those subsidiaries that directly or indirectly maintain an ownership equal to or lower than 50%, these have been included in the consolidation process because the Company has the power to direct the financial and operating policies.

Movements in Subsidiaries in 2019

During the period ending December 31, 2019, the following companies have been incorporated into the consolidation of Hortifrut group's financial statement:

• Dated September 20, 2019, Hortifrut Inversiones Internacionales S.A. and Proplantas S.A., constituted the company Hortifrut Colombia S.A.S., whose objective is the obtention and commercializing of berries and the additional activities of said line of business. The Company's capital was set at US\$100 thousand, which have been totally paid.

- Dated November 07, 2018, the company Desarrollos Tecnológicos SpA was constituted, whose
 objective is the realization of activities linked to the development of new technologies or agricultural
 developments and the activities in addition to this line of business, the company's capital was fixed at
 \$100 million, which was paid by the parent company Hortifrut Chile S.A. in June 2019, date when
 activities started.
- Dated July 11, 2019, Hortifrut Chile S.A., proceeded to sell 51% of the property that it maintains in the company Viveros Hortifrut Chile S.A., leaving the consolidation scope.

Movements in Subsidiaries in 2018

During the period ending December 31, 2018, new companies have been incorporated into the consolidation of Hortifrut group's financial statement:

- On July 03, 2018, the merger between Talsa Chile II SpA. and Hortifrut S.A. took place, with the latter as the legal continuance. With this merger, Hortifrut S.A. takes control of 100% of Talsa Chile I SpA company.
- On December 20, 2018, Talsa Chile I SpA., transfers to Hortifrut Inversiones Internacionales S.A. the shares that it has in Talsa Berries S.A.C., company located in Peru.
- On December 28, 2018 the merger between Talsa Chile I SpA., and Hortifrut S.A. took place, with the latter as the legal continuance.
- On January 01, 2018, at the subsidiary Euroberry Marketing S.A., the companies Euroberry UK Ltd. and Euroberry GmbH were incorporated, they are both subsidiaries of Euroberry Marketing, where we have control.
- At the subsidiary Hortifrut North America Inc., the company Pacific Berry Breeding LLC was incorporated, by the acquisition of 50% of its property, with this it came to have a 100% interest.
- Also, the HFII Perú S.A.C. company was incorporated, subsidiary of Hortifrut Inversiones Internacionales S.A.
- As of December 31, 2018, the partners of Asturian Berries SL, affiliate of the subsidiry Hortifrut España Southern Sun SL, have decided to end their operations, because it is a small operation and the company is focused on growing in other regions with higher profitability. Currently in the process of legal closing.

Summarized financial information of significant subsidiaries

Below we present the statements of financial position, income statements and cash flows of subsidiaries as of December 31, 2019 and 2018:

	A	ssets	Assets Li		abilities	Liabilities	Equity
	Current	Non-Current	Total	Current	Non-Current	Total	Total
Balance	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A. and Subsidiaries	191,199	164,806	356,005	193,667	80,690	274,357	81,648
Agrícola Vida Nueva S.A.	1,071	9,638	10,709	486	3,229	3,715	6,994
Agrícola El Avellano S.A. and Subsidiaries	1,040	8,695	9,735	2,317	1,690	4,007	5,728
Agrícola Hortifrut S.A.	7,115	41,790	48,905	661	8,572	9,233	39,672
Agrícola Mataquito S.A.	605	18,766	19,371	7,052	8,941	15,993	3,378
Agrícola Santa Rosa del Parque S.A.	676	5,691	6,367	2,060	888	2,948	3,419
Agrícola y Ganadera Sta Rebeca Ltda	66	137	203	26	21	47	156
Total	425,383	1,096,149	1,521,532	491,016	500,193	991,209	530,323

	31-Dec-18							
	A	Assets		Lia	bilities Lia		abilities	
Balance	Current ThUS\$	Non-Current ThUS\$	Total ThUS\$	Current ThUS\$	Non-Current ThUS\$	Total ThUS\$	Total ThUS\$	
Hortifrut Chile S.A. and Subsidiaries	187,314	135,546	322,860	219,735	26,167	245,902	76,958	
Inversiones Hortifrut S.A. and Subsidiaries	210,261	742,609	952,870	201,875	646,486	848,361	104,509	
Agrícola Vida Nueva S.A.	1,107	10,657	11,764	860	3,530	4,390	7,374	
Agrícola El Avellano S.A. and Subsidiaries	1,101	8,287	9,388	2,594	1,312	3,906	5,482	
Agrícola Hortifrut S.A.	8,121	44,522	52,643	893	9,325	10,218	42,425	
Agrícola Mataquito S.A.	955	17,957	18,912	4,573	10,353	14,926	3,986	
Agrícola Santa Rosa del Parque S.A.	1,329	5,785	7,114	1,107	1,887	2,994	4,120	
Agrícola y Ganadera Sta. Rebeca Ltda.	46	151	197	34	10	44	153	
Total	410,234	965,514	1,375,748	431,671	699,070	1,130,741	245,007	

	31-Dec-19						
	Operating Revenue	Costs and Expenses	Other Results	Taxes	Profit (loss)	Parent Company Result	Non Parent Company Result
Income Statement	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A. and Subsidiaries	186,235	(173,926)	(2,575)	(2,493)	7,241	7,214	27
Inversiones Hortifrut S.A. and Subsidiaries	479,519	(441,059)	(24,414)	(1,182)	12,864	2,337	10,527
Agrícola Vida Nueva S.A.	2,905	(3,404)	45	94	(360)	(360)	О
Agrícola El Avellano S.A. and Subsidiaries	2,436	(2,748)	84	(24)	(252)	(276)	24
Agrícola Hortifrut S.A.	9,035	(12,463)	(31)	706	(2,753)	(2,753)	o
Agrícola Mataquito S.A.	4,448	(5,065)	(83)	129	(571)	(571)	0
Agrícola Santa Rosa del Parque S.A.	1,693	(2,065)	(143)	117	(398)	(398)	0
Agrícola y Ganadera Sta Rebeca Ltda	72	(66)	0	(4)	2	2	0
Total	686,343	(640,796)	(27,117)	(2,657)	15,773	5,195	10,578

	31-Dec-18							
Income Statement	Operating Revenue ThUS\$	Costs and Expenses ThUS\$	Other Results ThUS\$	Taxes ThUS\$	Profit (loss) ThUS\$	Parent Company Result ThUS\$	Non Parent Company Result ThUS\$	
Hortifrut Chile and Subsidiaries	192,378	(178,443)	(3,063)	(2,793)	8,079	7,927	152	
Inversiones Hortifrut S.A. and Subsidiaries	428,527	(361,129)	(4,663)	(25,428)	37,307	4,241	33,066	
Talsa Chile I SpA and Subsidiaries	0	0	0	О	0	0	0	
Agrícola Vida Nueva S.A.	3,153	(3,803)	233	51	(366)	(366)	0	
Agrícola El Avellano S.A. and Subsidiaries	2,433	(2,518)	215	(239)	(109)	(183)	74	
Agrícola Hortifrut S.A.	12,421	(13,270)	105	(281)	(1,025)	(1,025)	0	
Agrícola Mataquito S.A.	5,668	(4,428)	481	(593)	1,128	1,128	0	
Agrícola Santa Rosa del Parque S.A.	2,324	(2,126)	(119)	(66)	13	13	0	
Agrícola y Ganadera Sta Rebeca Ltda	74	(63)	(2)	(8)	1	1	0	
Total	646,978	(565,780)	(6,813)	(29,357)	45,028	11,736	33,292	

	31-Dec-19					
	Operating Flows	Investment Flows	Financing Flows	Total		
Statement of Cash Flows	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Hortifrut Chile S.A. and Subsidiaries	24,392	(4,524)	(15,863)	4,005		
Inversiones Hortifrut S.A. and Subsidiaries	106,134	134,993	(252,046)	(10,919)		
Agrícola Vida Nueva S.A.	303	(360)	56	(1)		
Agrícola El Avellano S.A. and Subsidiaries	273	(471)	237	39		
Agrícola Hortifrut S.A.	480	(519)	-	(39)		
Agrícola Mataquito S.A.	1,241	(1,759)	535	17		
Agrícola Santa Rosa del Parque S.A.	511	(193)	(293)	25		
Agrícola y Ganadera Sta. Rebeca Ltda.	5	0	-	5		
Total	133,339	127,167	(267,374)	(6,868)		

	31-Dec-18					
	Operating Flows	Investment Flows	Financing Flows	Total		
Statement of Cash Flows	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Hortifrut Chile and Subsidiaries	38,945	(4,928)	(31,855)	2,162		
Inversiones Hortifrut S.A. and Subsidiaries	120,079	(191,700)	92,067	20,446		
Talsa Chile I SpA and Subsidiaries				0		
Agrícola Vida Nueva S.A.	932	(706) -	230	(4)		
Agrícola El Avellano S.A. and Subsidiaries	603	(968)	65	(300)		
Agrícola Hortifrut S.A.	810	(1,064)	-	(254)		
Agrícola Mataquito S.A.	2,427	(1,662)	(957)	(192)		
Agrícola Santa Rosa del Parque S.A.	408	(73)	(376)	(41)		
Agrícola y Ganadera Sta. Rebeca Ltda.	10	-	(12)	(2)		
Total	164,214	(201,101)	58,702	21,815		

NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD

The Company has recognized as investment in companies the ownership that it has in the following countries:

	31-Dec-19	31-Dec-18
Detail per country	ThUS\$	ThUS\$
United States	9,433	28,114
Spain	1	1
Morocco	-	(789)
Argentina	802	804
Chile	1,324	1,255
Netherlands	380	
	11,940	29,385

The Company has recognized as investment in companies the ownership that it has in the following companies and in accordance with the detailed movement as of December 31, 2019 and 2018:

			Functional	Interest %			Share of profit of equity-accounted	Exchange rate	Other Increase	Balance
Company	RUT	Country	Currency	Indirect	01-Jan-19	Investments	investees	difference	(Decrease)	31-Dec-19
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	o-E	USA	USD	50.00%	82	330	(387)	-	-	25
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	20,961	-	(6,172)	-	(12,948)	1,841
Naturipe Brands LLC	o-E	USA	USD	30.00%	1,754	-	90	-	-	1,844
Naturipe Farms LLC	0-E	USA	USD	30.00%	226	-	146	-	59	431
Naturipe Value Added Foods LLC	o-E	USA	USD	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	o-E	USA	USD	33.33%	4,898	-	201	-	-	5,099
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	o-E	Morocco	MAD	25.50%	(789)	-	(82)	(28)	899	-
Hortiblue Logistics B.V.	o-E	Netherlands	EUR	50.00%	-	-	383	(3)	-	380
Margesi S.A.	o-E	Argentina	ARS	50.00%	829	-	(22)	(140)	-	667
San Clemente Vitalberry SpA	o-E	Chile	USD	50.00%	1,249	-	38	-	-	1,287
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	(25)	-	149	11	-	135
Agrícola los Hualles SpA	76.914.483-8	Chile	USD	40.00%	6		31			37
Total					29,385	330	(5,625)	(160)	(11,990)	11,940

Company	RUT	Country	Functional Currency	Interest % Indirect	1-Jan-18	Investments	Share of profit of equity-accounted investees	Exchange rate difference	Other Increase (Decrease)	Balance 31-Dec-18
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	47	425	(390)	-	-	82
Pacific Berry Breeding LLC	0-E	USA	USD	50.00%	42	1,440	(73)	-	(1,409)	-
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	24,504	-	(3,543)	-	-	20,961
Naturipe Brands LLC	0-E	USA	USD	30.00%	2,024	37	(307)	-	-	1,754
Naturipe Farms LLC	0-E	USA	USD	30.00%	230	-	120	-	(124)	226
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	4,857	-	41	-	-	4,898
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	25.50%	(561)	-	(296)	68	-	(789)
Euroberry GmbH	0-E	Germany	EUR	50.00%	15	-	-	-	(15)	-
Margesi S.A.	0-E	Argentina	ARS	50.00%	1,805	-	(7)	(969)	-	829
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	1,066	-	183	-	-	1,249
Hortifrut Tal S.A.C	0-E	Peru	USD	50.00%	33,590	-	840	-	(34,430)	-
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	28	-	(51)	(2)	-	(25)
Agrícola los Hualles SpA	76.914.483	-8 Chile	USD	40.00%		6				6
Total					67,841	1,908	(3,483)	(903)	(35,978)	29,385

The detail of movements as of December 31, 2019 and 2018:

Movement		31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Opening balance as of January 01		29,385	67,841
Share of profit of equity-accounted investees		(5,625)	(3,483)
Capital contributions	(a)	330	1,908
Incorporation due to acquisition	(d)	-	(35,839)
Other adjustments		(11,990)	(139)
Adjustment due to exchange rate fluctuations		(160)	(903)
Final Balance		11,940	29,385

a) Capital contributions

Capital contributions during the periods ending December 31, 2019 and 2018 are shown in the following detail:

Capital Contributions (decrease)	31-Dec-19	31-Dec-18
Company	ThUS\$	ThUS\$
Berry Blue LLC	330	425
Pacific Berry Breeding LLC	-	1,440
Naturipe Brands LLC	-	37
Agrícola Los Hualles SpA	<u>-</u> _	6
Total contributions	330	1,908

Contributions to Limited Liability Companies (LLC) in the United States, aim to maintain the interest in said companies, except at Pacific Berry Breeding LLC, which corresponds to the acquisition of the remaining 50% of the property.

b) New investments

During the period ending December 31, 2019, no new companies have been incorporated.

During the period ending December 31, 2018 the company Agrícola Los Hualles SpA was incorporated, an agricultural company formed on August 02, 2018, together with the companies Agrícola Pichimalvén Limitada (60% interest) and Hortifrut S.A. (40% interest), with the main task being the production and commercializing of cherries. The capital contribution realized by Hortifrut S.A. to constitute this company was ThUS\$6.

c) Reclassification of investment for sale

During the period ending December 31, 2019 and the period ending December 31, 2018, no reclassifications of investments for sale were made.

d) Other changes

Dated October 15, 2019, Hortifrut and Alifrut, subsidiary of Duncan Fox, reached an agreement to globally combine and develop their export business of frozen products with added value in equal parts, which is estimated to be materialized in the first half of 2020.

On November 30, 2019, Hortifrut Import, Inc and its partner Munger Brothers, LLC, agreed to a distribution of assets, without causing the dissolution of the company Munger Hortifrut N.A. LLC, the agreement implied that Hortifrut Import, Inc, incorporated US\$28.9 million agricultural assets (Land, Biological assets and equipment) and inventories for US\$1.5 million, reducing its participation by US\$12.9 million, an additional payment of US\$10, 3 million and the settlement of related accounts.

e) Summarized financial information

Summarized financial information as of December 31, 2019 and December 31, 2018, which is presented below, corresponds to the total assets, liabilities and equity and a summary of the results of the associated companies.

						31	-Dec-19				
		Non-			Non-					Other	
	Current	Current		Current	Current	<u>Total</u>		Operating	Costs and	profit or	
Associated	Assets	Assets	Total Assets	Liabilities	Liabilities	Liabilities	Equity	Revenue	Expenses	loss	Net profit (loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	165	-	165	115	-	115	50	393	(1,167)	-	(774)
Pacific Berry Breeding LLC											-
Munger Hortifrut N.A. LLC	2,735	1,559	4,294	612	-	612	3,682	-	(9,303)	(3,041)	(12,344)
Naturipe Brands LLC	118	8,047		2,018	-	2,018	6,147	636	(619)	283	300
Naturipe Farms LLC	79,774	1,774	81,548	80,111	-	80,111	1,437	794,335	(793,266)	(582)	487
Naturipe Value Added Foods LLC	12,114	-	12,114	11,399	-	11,399	715	10,745	(10,745)	-	-
Naturipe Value Added Fresh, LLC	7,276	13,047	20,323	5,025	-	5,025	15,298	27,064	(26,564)	103	603
S.A.T. Hortifrut H-0030	9	-	. 9	3	-	3	6	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,739	1,702	3,441	5,140	-	5,140	(1,699)	1,881	(1,954)	(88)	(161)
Hortiblue Logistics B.V.	2,022	2,773	4,795	980	3,055	4,035	760	6,940	(6,259)	85	766
Hortifrut Colombia SaS											
Margesi S.A.	1,933	1,207	3,140	1,554	252	1,806	1,334	814	(1,129)	271	(44)
Hortifrut Tal S.A.C			-			-	-				-
Hortifrut Expofresh S.A.	957	22	979	709	-	709	270	1,197	(934)	35	298
Agrícola Los Hualles SpA	337	1,664	2,001	120	1,789	1,909	92		(3)	80	
Total	112,598	31,893	144,491	108,729	5,096	113,825	30,666	863,008	(870,611)	(3,113)	(10,716)

31-Dec-18								31-Dec-	-18		
		Non-			Non-					<u>Other</u>	
	Current	Current	<u>Total</u>	Current	Current	<u>Total</u>		Operating	Costs and	profit or	Net profit
<u>Associated</u>	Assets	Assets	Assets	Liabilities	Liabilities	Liabilities	Equity	Revenue	Expenses	loss	(loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	118	151	269	105	-	105	164	37	(806)	(11)	(780)
Pacific Berry Breeding LLC	-	-	-	-	-	-	-	-	(146)	-	(146)
Munger Hortifrut N.A. LLC	3,139	89,472	92,611	7,953	42,736	50,689	41,922	-	(5,453)	(1,633)	(7,086)
Naturipe Brands LLC	2,164	5,764	7,928	2,081	-	2,081	5,847	276	(1,212)	(87)	(1,023)
Naturipe Farms LLC	62,305	1,690	63,995	61,327	1,915	63,242	753	760,626	(760,170)	(56)	400
Naturipe Value Added Foods LLC	7,062	10	7,072	5,933	424	6,357	715	8,467	(8,139)	(328)	-
Naturipe Value Added Fresh, LLC	4,804	12,066	16,870	2,175	-	2,175	14,695	23,638	(23,515)	-	123
S.A.T. Hortifrut H-0030	9	-	9	6	-	6	3	-	-	-	-
Hortifrut Berries Maroc S.R.L	883	2,272	3,155	828	3,874	4,702	(1,547)	1,259	(1,725)	(114)	(580)
Margesi S.A.	1,380	1,018	2,398	687	53	740	1,658	182	(76)	(120)	(14)
San Clemente Vitalberry (Shanghai) SpA	6,680	51	6,731	4,233	-	4,233	2,498	18,758	(18,258)	(134)	366
Hortifrut Tal S.A.C	-	-	-	-	-	-	-	17,744	(12,120)	(3,944)	1,680
Hortifrut Expofresh S.A.	934	12	946	994	-	994	(48)	387	(329)	(160)	(102)
Agrícola Los Hualles SpA	99	347	446	244	187	431	15		(4,178)	4,178	
Total	89,577	112,853	202,430	86,566	49,189	135,755	66,675	831,374	(836,127)	(2,409)	(7,162)

NOTE 17 – INTANGIBLE ASSETS OTHER THAN GOODWILL

The detail of the main types of intangible assets is shown as follows:

	Useful Life	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Varietal License	Finit	4,170	10,408
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,308	2,575
Software	Finite	931	591
Total		8,855	15,020

a) Varietal licenses

The acquired varietal licenses are shown at cost of acquisition and are amortized charged to the cost of sale in the measure in which the sales income is generated or by the plant's development cost.

The movement of varietal licenses for the period ending December 31, 2019 and 2018, are shown in the following detail:

	31-Dec-19	31-Dec-18
Movement	ThUS\$	ThUS\$
Opening balance as of January 01	10,408	9,887
Investments	-	1,546
Withdrawals	(135)	-
Amortization / consumption	(6,103)	(1,025)
Closing balance	4,170	10,408

b) Software

The acquired software is recorded over the acquisition cost base minus accumulated amortization. These assets are amortized during their useful life, estimated at 6 years by the lineal method.

The movement of software for the periods ending December 31, 2019 and 2018, is as follows:

Movement	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Opening balance as of January 01	591	309
Investments	499	357
Withdrawals	(15)	-
Amortization	(144)	(75)
Closing balance	931	591

The amortization of intangible assets is recorded in the consolidated income statement under the item cost of sales and administration expenses.

Management has not observed signs of impairment in relation to intangible assets.

There are no intangible assets in use which are totally amortized.

c) Other intangibles

The identified intangible assets are detailed as follows:

	Useful Life	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,308	2,575
Total		3,754	4,021

	31-Dec-19	31-Dec-18
Movement	ThUS\$	ThUS\$
Opening balance as of January 01	4,021	4,287
Amortization	(267)	(266)
Closing Balance	3,754	4,021

Water rights have an indefinite useful life, since in accordance with the considered factors, there is not a time limit where the asset generates net cash flows for the Company, these are recorded at cost incurred in its purchase.

In accordance with IFRS 3 standard, it is established that, from the date of acquisition, the purchaser must recognize, separate from goodwill, the identifiable assets acquired, the assumed liabilities and any non-parent company interest of the acquired. Therefore in the acquisition of Vital Berry Marketing, intangibles denominated Relationship with Customers and Vitalberry Brand Marketing were generated. (See Note 3.5).

For the period ending December 31, 2019 and the period ending December 31, 2018, Management has not observed signs of impairment in relation to intangible assets denominated water rights, relationship with customers and VBM brand.

d) Intangibles subject to guarantees or restrictions

There are no intangible assets over which there is a restriction in its titles, nor have partial or total guarantees been constituted over them, as of December 31, 2019 and December 31, 2018.

e) Impairment of Intangibles with indefinite useful life

The Company determines annually if the intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Intangibles with an indefinite useful life are associated. The estimation of the value in use requires that Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to intangibles with an indefinite useful life.

NOTE 18 - GOODWILL

Goodwill represents the surplus of the acquisition cost over the fair value of the Company's interests in the net identifiable assets of the subsidiary or related company on the date of acquisition.

The balance of goodwill compared as of the closing of each period is as follows:

		31-Dec-19	31-Dec-18
Investor	Issuer	ThUS\$	ThUS\$
Hortifrut S.A.	Agrícola El Avellano S.A.	344	344
Hortifrut S.A. de C.V.	Hortifrut ABA S.A. de C.V.	342	342
Hortifrut S.A.	VitalBerry Marketing SPA	26,083	26,083
Hortifrut S.A.	Talsa Chile II SpA	153,001	153,001
	Total	179,770	179,770

The Company determines annually if Goodwill and intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Goodwill and Intangibles with an indefinite useful life are associated. The estimation of the value in use requires Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to goodwill.

As of July 03, 2018, the acquisition of Talsa Chile II SpA was finalized on behalf of Hortifrut S.A., the sale-purchase and merger of Rocio Group's blueberry business in Peru, took place under the following operation structure.

- Cash payment of US\$148 million for 41.18% of the equity where Rocio Group's Blueberry Business is found (1), in accordance with what was established in the First Modification of the Framework Agreement.
- Payment of 17.13% of Hortifrut's shares for 58.82% of the Blueberries Business, as per the Expert Report. Due to the agreed price per share, as of 30.09.2017, the amount will reach US\$212 million.
- Earn-out (contingent consideration) defined based on the differences that exist between the real and forecasted results.

In accordance with standard IFRS 3, it was established that, as of the date of purchase, Hortifrut recognizes, separate from goodwill, the acquired identified assets, the assumed liabilities and any other non controlling interest of the acquired.

In relation to the identifiable intangible assets, the standard suggests that the acquiring companies recognizes them separate from Goodwill.

NOTE 19 – PROPERTY, PLANT AND EQUIPMENT

As of December 31, 2019, the detail of Property, plant and equipment is as follows:

	December 31, 2019				
	Gross Value	Accumulated Depreciation	Net Value		
	ThUS\$	ThUS\$	ThUS\$		
Construction and infrastructure works	212,954	(65,525)	147,429		
Land	79,321	-	79,321		
Machinery and equipment	61,772	(26,548)	35,224		
Leased equipment	35,786	(10,871)	24,915		
Information technology (IT) equipment	4,309	(2,465)	1,844		
Furniture and supplies	3,796	(2,014)	1,782		
Motor vehicles	11,384	(6,996)	4,388		
Bearer plants	516,527	(82,937)	433,590		
Works in progress	52,003	-	52,003		
Sub-Total Property, plant and equipment	977,852	(197,356)	780,496		
Right of use of Leased Assets	25,708	(2,841)	22,867		
Total Property, plant and equipment	1,003,560	(200,197)	803,363		

As of December 31, 2018, the detail of Property, plant and equipment, is as follows:

	December 31, 2018			
	Gross Value	Accumulated Depreciation	Net Value	
	ThUS\$	ThUS\$	ThUS\$	
Construction and infrastructure works	178,467	(53,162)	125,305	
Land	70,976	-	70,976	
Machinery and equipment	54,634	(21,787)	32,847	
Leased equipment	32,895	(7,243)	25,652	
Information technology (IT) equipment	3,336	(1,954)	1,382	
Furniture and supplies	9,946	(1,549)	8,397	
Motor vehiclees	10,083	(5,824)	4,259	
Bearer plants	481,817	(78,197)	403,620	
Works in progress	20,925	-	20,925	
Total Property, plant and equipment	863,079	(169,716)	693,363	

The detail of different categories of property, plant and equipment and their movements as of December 31, 2019 is as follows:

	Construction and infrastructure works	Land	Machinery and equipment		IT Equipment		Motor vehicles	Bearer Plants	Works in Progress	Rights of Use	Total property, plant and equipment
	ThUS\$	ThUS\$	ThUS\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$	ThUS\$	ThUS\$	ThUS\$
As of January 01, 2019											
Cost	178,467	70,976	54,634	32,895	3,336	9,946	10,083	481,817	20,925	-	863,079
Accumulated depreciation	(53,162)	-	(21,787)	(7,243)	(1,954)	(1,549)	(5,824)	(78,197)	-	-	(169,716)
Net amount as of 01-01-2019	125,305	70,976	32,847	25,652	1,382	8,397	4,259	403,620	20,925	-	693,363
Investments	17,292	8,391	5,019	3,141	742	644	1,281	39,894	60,297	25,581	162,282
Expropriation and write-off	(1,634)	(143)	(736)	(21)	(201)	(43)	(245)	(2,338)	(501)	(140)	(6,002)
Accumulated depreciation decrease	1,151	-	368	143	197	18	(15)	37	-	29	1,928
Reclassification	19,256	195	3,238	(263)	507	(6,731)	267	12,138	(28,607)	-	-
Depreciation	(13,497)	-	(5,452)	(3,734)	(778)	(498)	(1,153)	(19,434)	-	(2,603)	(47,149)
Exchange rate adjustment	(444)	(98)	(60)	(3)	(5)	(5)	(6)	(327)	(111)	-	(1,059)
Net amount as of 31-12-2019	147,429	79,321	35,224	24,915	1,844	1,782	4,388	433,590	52,003	22,867	803,363

The detail of the different categories of property, plant and equipment and their movements as of December 31, 2018 is as follows:

	Construction and infrastructure works	Land	Machinery and equipment		IT Equipment	Furniture and supplies	Motor vehicles	Bearer Plants	Works in Progress	Total property, plant and equipment
As of January 01, 2018	Th US\$	Th US\$	Th US\$	ThUS\$	Th US\$	Th US\$	ThUS\$	ThUS\$	Th US\$	ThUS\$
Cost	83,957	20,929	33,489	16,793	2,301	8,837	7,838	145,868	20,351	340,363
Accumulated depreciation	(36,739)	-	(15,052)	(2,858)	(1,552)	(1,133)	(4,834)	(33,135)	-	(95,303)
Net amount as of 01-01-2018	47,218	20,929	18,437	13,935	749	7,704	3,004	112,733	27,249	245,060
Investments	15,731	-	6,005	635	695	535	1,353	24,701	19,293	68,948
Incorporations due to merger	49,370	49,769	11,490	13,521	142	7,353	1,085	267,947	15,887	416,564
Expropriation and write-off	(984)	-	(911)	(11)	(4)	(51)	(201)	(3,587)	(250)	(5,999)
Reclassification	23,985	481	2,746	262	135	82	-	13,005	(40,698)	(2)
Depreciation	(9,134)	-	(4,817)	(2,687)	(329)	(314)	(949)	(10,427)	-	(28,657)
Exchange rate adjustment	(881)	(203)	(103)	(3)	(6)	(14)	(33)	(752)	(556)	(2,551)
Net amount as of 31-12-2018	125,305	70,976	32,847	25,652	1,382	8,397	4,259	403,620	20,925	693,363

The detail of right of use, as per the different Property, plant and equipment categories and their movements as of December 31, 2019 is as follows:

Right of Use Asset As of January 01, 2019	Construction <u>ThUS\$</u>	Land <u>ThUS\$</u>	Machinery <u>MUS\$</u>	IT Equipment <u>ThUS\$</u>	Motor Vehicles <u>ThUS\$</u>	Total Assets per Right of Use <u>ThUS\$</u>
Initial investments	10,662	12,018	577	424	1,900	25,581
Misappropriations and write-offs	(119)	(21)	-	-	-	(140)
Accumulated depreciation decrease	22	7	-	-	-	29
Depreciation	(480)	(1,754)	(96)	(69)	(204)	(2,603)
Net amount as of 31-12-2019	10,085	10,250	481	355	1,696	22,867

The measuring of Property, plant and equipment, as well as the depreciation criteria for these, is described in Note 3.3.

Assets in Leasing under the item Property, plant and equipment are separately detailed by item in Note 19 letter e).

"Bearer plants" in the item Property, plant and equipment, separated if they are "in development" or "in production", are detailed in Note 19 letter g).

a) Estimated economic useful life or depreciation rate

The estimated economic useful life per type of asset is described in Note 3.3.3

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each reporting date of the consolidated statements of financial position.

b) Insurance

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that movable goods, vehicles, equipment, plants and machinery are subject to. The Company considers that the hedging of these policies is adequate for risks inherent to its activity (See Note 4.3).

c) Information regarding "Bearer Plants"

Hortifrut's "Bearer Plants" correspond to berries plantations, that are on leased and own lands.

The Company's berries plantations are located in Chile between Coquimbo Region and Los Ríos Region, in Mexico in the states of Jalisco, Michoacán and Sinaloa, in Brazil in Barrio Lagoa Grande, Sn - Senador Amaral, in Spain in the locality of Huelva, in Peru in the locality of Olmos and Trujillo, and in China in the province of Yunnan.

Said geographic dispersion allows the Company to count with a diversified offer during the year, which is complemented by the producer partners that the Company has in USA and in Europe. Thereby, Hortifrut's trade platforms and distributors can have berries during the 52 weeks of the year. The productive areas also allow greater closeness with the consumption centers. This is the case of plantations located in Mexico which mainly supply the North American market, main berries consumer in the world. Likewise, our plantations in Spain are able to supply part of the European market. Chile and Peru contribute the counter-season production for said markets.

Below is a detail of the hectares planted per type of fruit:

Surface in Hectares	31-Dec-19	31-Dec-18
Blueberries	2,634	2,482
Organic Blueberries	705	712
Raspberries	182	106
Blackberries	19	14
Strawberries	63	65
Cherries	52	52
Total Planted Hectares	3,655	3,431
Own Hectares	2,721	2,570
Leased Hectares	934	861
Total Hectares	3,655	3,431
n 1		
Productive Hectares	3,284	3,116
Non-Productive Planted Hectares	371	315
Total Hectares	3,655	3,431

d) Loss due to impairment in value

As of December 31, 2019, no events or changes in circumstances have taken place in the business that imply that the book value of Property, plant and equipment may not be recoverable, nevertheless, as is natural in assets denominated "bearer plants", write-offs were realized in the period ending December 31, 2019, since its production is not profitable, for ThUS\$1,747, as of December 31, 2018 write-offs of "bearer plants" were realized for ThUS\$2.317.

As indicated in Note 3.3.2, if the book value is modified due to the presence of impairment of "bearer plants", said decrease in value will be directly attributed to the results of the period under the account Other expenses, per function.

e) Financial Lease (Property, plant and equipment on leasing)

The net book value as of December 31, 2019 and 2018 of the assets under financial lease, classified as Assets in Leasing under the item Property, plant and equipment, is as follows:

	31-Dec-19	31-Dec-18
Denomination	ThUS\$	ThUS\$
Construction		
Administrative offices	832	964
Parking administrative offices	33	35
Metallic structure 5.3 hectares	219	233
Metallic structure 2.0 hectares	53	56
Metallic structure roof	220	250
Greenhouse 4.08 hectares	984	1,057
Greenhouse 4.00 hectares	776	833
Molina Plant	3,918	4,010
Total Construction	7,035	7,438
Land		
Land Molina Plant	236	236
Total Land	236	236
Machinery and equipment		
Machinery and Equipment Peru	9,901	12,162
Blueberries processing line	408	452
IQF processing line	65	154
Molina plant processing line and machinery	900	1,056
BBC Filling Machine	534	583
BBC Soft Sorter Machine	557	608
Calibrating and Classifying machine	1,183	1,290
Plant pots for Greenhouse	1,114	1,236
Sulphur burners	26	28
Nebulizer	1,213	
Total Machinery and Equipment	15,901	17,569
Motor vehicles		
Trucks and vans	316	350
Truck bodywork	48	44
Tractors	1,379	15
Total motor vehicles	1,743	409
General Total	24,915	25,652

Debt associated to these leasings as of December 31, 2019 and 2018, is presented in the item Other current financial liabilities and Other non-current financial liabilities (see Note 21 c).

Debt associated to each item under Property, plant and equipment is detailed as follows:

Leasing Liability	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$	Bank or financial institution
Construction	120	312	Banco Scotiabank
Administrative offices	4	15	Banco Scotiabank
Parking administrative offices	36	110	Banco Santander Chile
Metallic structure 5.3 hectares	17	33	Banco Santander Chile
Metallic structure 2.0 hectares	141	208	Banco Santander Chile
Metallic structure roof	566	696	Banco de Crédito e Inversiones
Greenhouse 4.08 hectares	474	733	Banco de Crédito e Inversiones
Greenhouse 4.00 hectares	2,711	3,183	Banco de Crédito e Inversiones
Molina Plant	4,069	5,290	
Total Constructions			
Land	163	187	Banco de Crédito e Inversiones
Land Molina Plant	163	187	
Total Land			
Machinery and equipment	2,556	5,016	Banco de Crédito del Perú
Machinery and Equipment Peru	839	1,085	Banco de Crédito e Inversiones
Plant pots for Greenhouse	2,329	5,153	Scotiabank Perú S.A.
Machinery and Equipment Peru	623	838	Banco de Crédito e Inversiones
Moline Plant processing line and machinery	196	580	Banco de Crédito e Inversiones
Calibrating and classifying machine	21	27	Banco de Crédito e Inversiones
Sulphur burners	50	93	Banco de Crédito del Perú
Others - surveillance system	163	-	Banco de Crédito del Perú
Nebulizer		1	GC Rent Chile SPA
Others	6,777	12,793	
Total Machinery and equipment			
Motor vehicles	69	185	Banco de Crédito del Perú
Vans and trucks	3	10	Banco de Crédito e Inversiones
Vans and trucks	196	368	Scotiabank Perú S.A.
Truck bodywork	144	-	Banco Internacional del Perú S.A.
Tractors and equipment	1,578	-	Banco Internacional del Perú S.A.
Tractors	234	8	Banco de Crédito del Perú
Total motor vehicles	2,224	571	
General Total	13,233	18,841	

As of December 31, 2019 and 2018, , there are no Property, plant and equipment temporarily out of service.

f) Property, plant and equipment totally depreciated

As of December 31, 2019, the detail of Property, plant and equipment which are totally depreciated is as follows:

	Gross
	Value
	ThUS\$
Construction and infrastructure works	6,652
Machinery and equipment	8,900
Leased equipment	532
Information Technology (IT) equipment	648
Furniture and supplies	457
Motor vehicles	1,321
Total Property, plant and equipment	18,510

Historic costs are considered.

g) Productive bearer plants, in development or in production.

The book value of "Bearer Plants", is distributed among plants in development or in production in the following manner:

	_			Movement			
Bearer Plants	31-Dec-18	Additions	Amortization	Transfers	Decrease and/or reclassification	Exchange rate adjustment	31-Dec-19
Dearer Flames							<u> </u>
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
In production	335,799	-	(19,434)	-	(2,301)	(327)	313,737
In development	67,821	39,894	-	12,138	-	-	119,853
Total	403,620	39,894	(19,434)	12,138	(2,301)	(327)	433,590

NOTE 20 - CURRENT INCOME TAX AND DEFERRED TAXES

In the period ending December 31, 2019, we proceeded to calculate and record taxable net income with a 27% rate (as of December 31, 2018 with a 27% rate), based on what was established in Law N° 20.780, Tax Reform, published in the Diario Oficial (Official Newspaper) on September 29, 2014.

Among the main modifications, is the progressive increase of First Category Tax, reaching 27% from 2018, in case the "Partially Integrated Tax System" is applied.

The aforementioned Law establishes that since Hortifrut S.A. is a publicly traded company, as a general rule the "Partially Integrated Tax System" is applied to it.

In the other countries where Hortifrut has subsidiaries and associates, the corresponding tax rates are applied in accordance with the valid law.

Deferred tax assets and liabilities are compensated if the right to compensate the current tax assets and liabilities has been legally recognized and the deferred taxes refer to the same entity and tax authority.

a) Current income tax

The Company and subsidiaries maintain as of December 31, 2019, a current income tax provision of ThUS\$9,472 (ThUS\$14,127 as of December 31, 2018), which is presented net of credits applicable against income tax as of these same dates for ThUS\$18,764 (ThUS\$16,134 as of December 31, 2018). In this manner, when presented net in the statement of financial position, as of December 31, 2019, a balance is presented in favor of the company for recoverable taxes of ThUS\$9,292 (ThUS\$2,007 as of December 31, 2018).

Provisional payments and other credits that are applied to current income tax are detailed below:

	31-Dec-19	31-Dec-18
Detail Recoverable Tax	ThUS\$	ThUS\$
Monthly provisional payments	18,471	15,627
Personnel training	293	209
Other credits	-	270
Donations Law		28
Total Credits	18,764	16,134
Income tax provision	(9,472)	(14,127)
Total Credits (Income Tax Provision)	9,292	2,007

b) Deferred taxes

Deferred taxes correspond to the amount of tax over profits that Hortifrut and subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related with temporary differences between the fiscal or tax base and the accounting book value of certain assets and liabilities.

The main deferred tax asset corresponds to the tax loss of subsidiaries, which will be recovered in future periods. The main deferred tax liability payable in future periods, corresponds to the temporary differences originated by manufacturing expenses, adjustment to fair value of current biological assets and the revaluation of Property, plant and equipment on the transition date to IFRS.

Deferred tax assets and liabilities as of December 31, 2019 and 2018, refer to the following concepts:

	31-Dec-19		31-Dec-18		
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities	
Detail	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Manufacturing expenses	-	2,477	-	1,665	
Valuation bearer plants	-	73,715	-	77,996	
Land appraisals	-	8,205	-	8,052	
Advanced revenue	2,747	-	1,760	-	
Tax loss	20,219	-	18,157	-	
Provisions	3,181	-	2,893	-	
Lease (Right of Use)	-	555	-	-	
Intangibles	-	990	-	999	
Fixed asset	-	12,541	-	17,010	
Forward hedging	1,304	-	493	-	
Price adjustments	258	-	225	-	
Others	-	159	2,814	-	
FV Fruit on plants	-	237	-	1,244	
Non-realized profits in investments	282	-	295	-	
Total	27,991	98,879	26,637	106,966	

Deferred tax hedging is presented net of other comprehensive income.

Deferred taxes have not been recognized for the temporary differences between the tax and accounting value generated by investments in Subsidiaries, so, deferred tax due to adjustments in conversion directly recorded in net equity, exposed in the other comprehensive income statement is also not recognized.

As of December 31, 2019 the deferred tax asset originated by tax los reached ThUS\$20,790 (ThUS\$18,157 as of December 31, 2018) which are chargeable to the profits which could be generated in the future in companies that present said condition, as per the following detail:

		31-Dec-19 ThUS\$	31-Dec-18 ThUS\$	Variation ThUS\$
Hortifrut S.A. de C.V.	Mexico	11,733	12,015	(282)
Hortifrut S.A.	Chile	4,211	2,298	1,913
Ag. El Avellano S.A.	Chile	1,782	1,760	22
Ag. Mataquito S.A.	Chile	1,579	1,191	388
Berrygood Comercial Importadora	Brazil	585	-	585
Hortifrut Chile S.A.	Chile	-	-	-
Ag. Santa Rosa del Parque S.A.	Chile	469	485	(16)
Hortifrut Perú S.A.C.	Peru	203	6	197
Hortifrut Argentina S.A.	Argentina	119	201	(82)
Hortifrut Europa SL	Spain	67	96	(29)
Ag. y Gand. Santa Rebeca Ltda.	Chile	35	52	(17)
Ag. Hortifrut S.A.	Chile	7	3	4
Asian Berries Limited	China	-	28	(28)
Ag. Vida Nueva S.A.	Chile	-	16	(16)
Ag. El Pampino S.A.	Chile		6	(6)
Total		20,790	18,157	2,633

Regarding the statute of limitations of the tax loss susceptible to be charged to future profits, we can state that in the case of those generated in companies constituted in Chile, Peru, Brazil and Spain, these do not prescribe. In Mexico, these have a tax loss carry forward expire of 10 years and Argentina 5 years.

Movement in deferred tax asset balances as of December 31, 2019 and 2018 is as follows:

	31-Dec-19	31-Dec-18
	ThUS\$	ThUS\$
Opening balance	26,637	18,591
Provisions	288	36
Tax loss	2,062	5,712
Forward hedging	811	439
Advanced income	987	1,760
Others	(2,814)	154
Price adjustment	33	225
Profit not realized in investments	(13)	(280)
Final balance	27,991	26,637

Movement in deferred tax liabilities as of December 31, 2019 and 2018 is as follows:

	31-Dec-19	31-Dec-18
	ThUS\$	ThUS\$
Opening balance	106,966	22,495
Manufacturing expenses	812	(464)
Land appraisal	153	8,018
Fixed asset	(4,469)	12,513
Intangibles	(9)	(81)
Lease (Right of Use)	555	-
Valuation bearer plants	(4,281)	63,745
Price adjustment	-	(362)
Others	159	-
FV Fruit on plants	(1,007)	1,102
Final balance	98,879	106,966

Income tax expense (gain) and deferred gains tax for the periods ending December 31, 2019 and 2018 have the following detail:

	31-Dec-19	31-Dec-18
<u>Detail</u>	ThUS\$	ThUS\$
Current tax expense	9,348	14,295
Tax benefit for tax loss	(16)	-
Deferred tax effect	(8,630)	13,329
Adjustment previous year	291	(138)
Adjustment of conversion	(73)	(70)
Total	920	27,416

The following is the detail of income tax expense (gain) and deferred gains tax conciliation, using the legal rate with the tax expense, using the effective rate:

	31-Dec	:-19	31-Dec	:-18
	ThUS\$	%	ThUS\$	%
Tax expense (income) using the legal rate	3,138	27.00%	32,382	27.00%
Tax effect of rates in other jurisdictions	(5,423)	(46.66%)	(7,678)	(6.40%)
Tax effect of non-taxable operating income	(2,683)	(23.08%)	587	0.49%
Tax effect of non-deductible tax expense	4,936	42.47%	668	0.56%
Tax effect of fiscal currency other than functional currency	797	6.86%	1,596	1.33%
Tax effect of tax provided in excess previous period	155	1.33%	(139)	(0.12%)
Total tax expense adjustment using the legal rate	(2,218)	(19.08%)	(4,966)	(4.14%)
Tax expense using the effective rate	920	7.92%	27,416	22.86%

NOTE 21 – OTHER FINANCIAL LIABILITIES

As of December 31, 2019 and 2018, Hortifrut and subsidiaries maintain financial liabilities, which are detailed below:

Other current financial liabilities

	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Obligations with banks and financial institutions	171,462	162,718
Bonds	1,481	-
Lease Liabilities	10,614	7,839
Cross Currency Swap Operations	155	321
Forwards currency operations	3,247	1,751
Total current bank obligations	186,959	172,629

Other non-current financial liabilities

	31-Dec-19 ThUS\$	31-Dec-18
	111055	ThUS\$
Obligations with banks and financial institutions	183,364	319,134
Bonds	92,174	-
Lease Liabilities	24,433	11,002
Cross Currency Swap Operations	2,924	929
Forwards currency operations	1,062	378
Total non-current bank obligations	303,957	331,443

Detail of balance and expiries

a) Obligations with Banks and financial institutions, grouped by maturity, as of December 31, 2019 and 2018 are as follows:

									Current		Total Current			Non-Current			Total Non- Current
					Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Maturity up to 1 month	1 to 3 months 3	to 12 months	31-Dec-19	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	_ 31-Dec-19
Debtor Company	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%		403		403						
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco RaboFinance Chile	US\$	Annual	6.26%	6.03%	-	-	1,542	1,542	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	3.55%		-	503	-	503	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.58%	5.31%	-	-	92	92	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	6.23%	6.01%	-	-	925	925	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.43%	4.43%	-	81	-	81	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	4,010	-	4,010	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	4,010	-	4,010	-	-	-	-	-	-
Hortifrut Chile S.A.			Banco Scotiabank	US\$	Annual	2.30%	2.30%	-	-	5,028	5,028	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	US\$	Annual	2.35%	2.35%	-	5,016	-	5,016	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	US\$	Annual	2.30%	2.30%	-	-	5,028	5,028	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	4,010	-	4,010	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,025	-	5,025	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,033	-	5,033	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,033	-	5,033	-	-	-	-	-	-
Hortifrut Chile S.A.			Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,025	-	5,025	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,033	-	5,033	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	2.55%	2.55%	-	5,027	-	5,027	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	2.55%	2.55%	-	5,027	-	5,027	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	2.55%	2.55%	-	5,027	-	5,027	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	2.55%	2.55%	5,012	-	-	5,012	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco China Construction Bank Corp.	US\$	Annual	2.57%	2.57%	-	5,007	-	5,007	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco China Construction Bank Corp.	US\$	Annual	2.57%	2.57%	-	5,007	-	5,007	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito del Perú	US\$	Annual	2.61%	2.61%	-	4,019	-	4,019	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito del Perú	US\$	Annual	2.60%	2.60%	-	6,027	-	6,027	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito del Perú	US\$	Annual	2.51%	2.51%	5,012	-	-	5,012	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito del Perú	US\$	Annual	2.59%		-	3,006	-	3,006	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	US\$	Annual	2.58%	2.58%	-	6,039	-	6,039	-	-	-	=	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	2.58%	2.58%	-	6,039	-	6,039	-		-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	CLP	Annual	0.70%	0.70%	-	-	6	6	-	-	-	-	-	-

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																	Total Non-
									Current		Total Current			Non-Current			Current
					Type of	<u>Annual</u>	<u>Annual</u>	Maturity up to 1				Maturity 1 to	Maturity 2 to	from 3 to 4	from 4 to 5	5 or more	
					Amortization	n Rate	<u>Rate</u>	month	1 to 3 months 3	to 12 months	31-Dec-19	2 years	3 years	years	years	years	31-Dec-19
<u>Debtor Company</u>	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	CLP	Annual	0.35%			-	140	140	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Itaú	US\$	Annual	2.53%	2.53%		5,026	-	5,026	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Itaú	US\$	Annual	2.53%	2.53%		5,026	-	5,026	-	-	-	-	-	-
Hortifrut Chile S.A.		Chile	Banco Itaú	US\$	Annual	2.53%	2.53%		5,025	-	5,025	-	-	-	-	-	-
Hortifrut Chile S.A.	96.996.290-k		Banco Santander Chile	US\$	Annual	2.54%	2.54%		4,019	-	4,019	-	-	-	-	-	-
Hortifrut Chile S.A.	96.996.290-k	Chile	Banco Santander Chile	US\$	Annual	2.54%	2.54%		4,019	-	4,019	-	-	-	-	-	-
Hortifrut España Southern Sun SL	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.40%	1.40%	119	239	-	358	-	-	-	-	-	-
Hortifrut España Southern Sun SL	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Quarterly	1.15%	1.15%		700	2,113	2,813	2,846	-	-	-	-	2,846
Hortifrut España Southern Sun SL	0-E	Spain	Banco Bilbao Vizcaya Argentaria	EUR	Biannual	1.16%	1.16%		1,435	1,403	2,838	2,830	1,427	-	-	-	4,257
Hortifrut España Southern Sun SL	o-E	Spain	La Caixa	EUR	Quarterly	1.10%	1.10%	358	-	1,050	1,408	1,414	713	-	-	-	2,127
Hortifrut España Southern Sun SL	0-E	Spain	Bankinter	EUR	Monthly	1.10%	1.10%	72	140	632	844	779	287	-	-	-	1,066
Hortifrut España Southern Sun SL	o-E	Spain	Banco Sabadell	EUR	Monthly	1.10%	1.10%	46	93	419	558	517	474	-	-	-	991
HFE Berries Perú S.A.C.	o-E	Peru	Banco de Crédito del Perú	US\$	Monthly	5.50%	5.50%	4	-	-	4		-	-	-	-	
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.50%	5.50%		2,063	1,800	3,863	3,600	3,600	3,600	-	-	10,800
Euroberry Marketing S.A.	o-E	Spain	Banco Santander Central Hispano S.A.	US\$	Monthly	2.39%	2.39%		4,361		4,361			-	-		
Euroberry Marketing S.A.	o-E	Spain	La Caixa	US\$	Monthly	0.99%			1,718		1,718			-	-		-
Euroberry Marketing S.A.	o-E	Spain	Bankinter	EUR	Monthly	2.44%			1,119		1,119						
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.70%				4	4			-	-		-
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.30%	0.30%			47	47						
Hortiftut S.A.	96.896.990-0		Banco Estado	CLP	Annual	0.30%				54	54			_			-
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%				2	2	326	662	664	665	665	2,982
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%	4.04%			8	8	1,468	2,982	2,987	2,992	2,997	13,426
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%				8	8	1,468	2,982	2,987	2,992	2,997	13,426
Hortiftut S.A.	96.896.990-0		Banco de Crédito e Inversiones	US\$	Annual	5.20%				3,848	3,848	2,634	3,538	3,543	4,450	25,970	
Hortiftut S.A.	96.896.990-0		Banco de Crédito e Inversiones	CLP	Annual	0.40%				-		74	-	-		-	74
Hortiftut S.A.	96.896.990-0		Banco de Crédito e Inversiones	CLP	Annual	0.40%					-	/ 1	4	_			4
Hortiftut S.A.	96.896.990-0		Banco de Chile	US\$	Annual	5.39%				4,189	4,189	4,107	4,137	4,145	4,152	4,161	20,702
Hortiftut S.A.	96.896.990-0		Banco RaboFinance Chile	US\$	Annual	5.67%				4,107	4,207	2,838	5,750	5,757	5,765	5,773	25,883
Hortiftut S.A.	96.896.990-0		Banco Santander Chile	CLP	Annual	0.50%				132	132	_,0,0	3,730	3,737	3,7 0 3	3,773	-3,003
HF Sarbanand S de R.L.	0-E	Mexico	HSBC México SA, Institución de Banca Múltiple		Annual	4.08%			374	1.688	2,250	938	-	_	_		938
Hortifrut-Peru SAC.	0-E	Peru	Metropolitan Life Insurance Company	US\$	Biannual	5.20%			0, 1		397	-	2,683	3,142	3,142	20,406	
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	Banco Santander Chile	US\$	Annual	3.55%			302	_	302	_	2,003	5,142	3,142	20,400	=710/3 -
Asian Berry Ltd	90.990.290-k 0-E	China	Communications Bank Yunnan Branch	US\$	Annual	5.46%		24		-	302	4,029	3,358	4,029	2,918		14 99 4
Asian Derry Liu	0-12	Citild	Total	υυφ	Aiiiuai	5.40%	5.40%	10,835		30,158	171,462	29,868	32,597	30,854	27,076	62,969	183,364
			10001					10,033	130,409	30,130	1/1,402	29,000	32,39/	30,034	-/,0/0	32,909	103,304

																	Total Non	
									Current		Total Current			Non-Current			Current	
					Type of	<u>Annual</u>	<u>Annual</u>	Maturity up to 1				Maturity 1 to	Maturity 2 to	from 3 to 4	from 4 to 5	5 or more		
					Amortizatio	n Rate	<u>Rate</u>	month	1 to 3 months 3	3 to 12 months	31-Dec-18	2 years	3 years	years	years	years	31-Dec-18	
<u>Debtor Company</u>	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.519		403	-	-	403	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2		Banco RaboFinance Chile	US\$	Annual	5.529	6 5.20%		-	154	154	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2		Banco RaboFinance Chile	US\$	Annual	6.269	6.03%	-	-	42	42	1,500	-	-	-	-	1,500	
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	3.519	6 3.51%	504	-	-	504	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	3.519	6 3.51%	504	-	-	504	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.589	6 5.31%		-	89	89	90	-	-	-	-	90	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	6.239	6.01%		-	25	25	900	-	-	-	-	900	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	3.519	6 3.51%	504	-	-	504	-	-	-		-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.889			-	2,512	2,512	-	-	-	-	-	-	
Hortifrut Chile S.A.		Chile	Banco Scotiabank	US\$	Annual	3.199	6 3.19%	5,006	-	-	5,006	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	3.199	6 3.19%	5,006	-	-	5,006		-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	3.079	6 3.07%	5,009	-	-	5,009		-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	3.079		5,009	-	-	5,009		-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco BICE	US\$	Annual	2.999	6 2.99%	1,007	-	-	1,007		-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	2.999		1,007	-	-	1,007		-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco BICE	US\$	Annual	3.069	6 3.06%	5,005	-	-	5,005		-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	3.909		3,015			3,015						-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	3.909		5,024			5,024						-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	3.909		5,024			5,024						-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	3.909		5,024			5,024						-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	2.839		5,030			5,030						-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco China Construction Bank Corp.	US\$	Annual	2.959		0,101	5,008	-	5,008		-				-	
Hortifrut Chile S.A.	99.524.450-0		Banco China Construction Bank Corp.	US\$	Annual	3.039			•	-	4,004		-				-	
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	3.009		5,029		-	5,029		-				-	
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	CLP	Annual	0.709		0,,	_	6	6		-				-	
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	0.359	,		_	151	151		-				-	
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	0.359			_	94	94		-				-	
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	CLP	Annual	0.709			102	-	102		-				-	
Hortifrut Chile S.A.		Chile	Banco Itaú	US\$	Annual	3.209	,		5,022	_	5,022		_	_	_	_	_	
Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	US\$	Annual	3.019		5,005		_	5,005		_	_	_	_	_	
Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	US\$	Annual	3.019		5,005		_	5,005		_	_	_	_	_	
Hortifrut Chile S.A.	99.524.450-0		Banco RaboFinance Chile	US\$	Annual	5.349		5,005	327		327			1,759	3,621	14,510	19,890	
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	3.029		10,052		_	10,052			1,/39	3,021	14,310	19,090	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	2.829		5,034			5,034						-	
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	2.829		5,034			5,034						-	
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	2.829		5,034	_	_	5,034		_			_	-	
north at Chile S.A.	99.524.450-0	CHIE	Danco Santanuer Chine	ODĢ	Aiilludi	2.027	0 2.0270	5,034	-		5,034						•	

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																	Total Non-
									Current		Total Current			No corrientes			Current
					Type of	<u>Annual</u>	<u>Annual</u>	Maturity up to 1				Maturity 1 to	Maturity 2 to	3 to 4 years	from 4 to 5	5 or more	
					<u>Amortization</u>	Rate	<u>Rate</u>	month	1 to 3 months 3	to 12 months	31-Dec-18	2 years	3 years	0 1,	years	years	31-Dec-18
Debtor Company	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	2.89%	2.89%	5,029			5,029						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	2.94%	,	5,005	-		5,005	-	_	-		_	-
Hortifrut Chile S.A.		Chile	Banco Scotiabank	US\$	Annual	2.92%		5,022	-		5,022	-	_	-		-	-
Hortifrut Chile S.A.			Banco Scotiabank	US\$	Annual	3.19%		5,006	-		5,006					-	-
Hortifrut Chile S.A.	,, 0 1 10		Banco Scotiabank	US\$	Annual	2.99%		-	3,014		3,014					-	-
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.40%		121	242	1,094	1,457	368	_	-		-	368
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Quarterly	1.15%			708	2,137	2,845	2,879	2,912	-		-	5,791
Hortifrut España Southern Sun SL	0-E	Spain	Banco Bilbao Vizcaya Argentaria	EUR	Biannual	1.16%	-	1,459	-	1,419	2,878	2,862	2,896	1,460		-	7,218
Hortifrut España Southern Sun SL	0-E	Spain	La Caixa	EUR	Quarterly	1.10%		366	-	1,063	1,429	1,431	1,447	729		-	
Hortifrut España Southern Sun SL	0-E	Spain	Bankinter	EUR	Monthly	1.10%		74		639	854	861	870	220		_	
Hortifrut España Southern Sun SL	0-E	Spain	Banco Sabadell	EUR	Monthly	1.10%		47	94	425	566	571	577	437		_	
HFE Berries Perú S.A.C.	0-E	Peru	Banco de Crédito del Perú	PEN	Monthly	5.00%		1		1-0	1	-	-	-		_	
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.50%	-		2,045	1,800	3,845	3,600	3,600	3,600	3,600	-	14,400
Euroberry Marketing S.A.	0-E	Spain	Banco Santander Central Hispano S.A.	US\$	Monthly	3.08%		786	-,-10	-,	786	-	-	-	-	-	
Euroberry Marketing S.A.	0-E	Spain	Banco Santander Central Hispano S.A.	US\$	Monthly	3.08%		1,256	-		1,256					-	-
Hortiftut S.A.	96.896.990-0		Banco Estado	CLP	Annual	0.70%	•	-	-	93	93	-	_	-		_	-
Hortiftut S.A.	96.896.990-0		Banco Estado	CLP	Annual	0.70%	,	-	-	-	-	5	_	-		_	5
Hortiftut S.A.	96.896.990-0		Banco Estado	CLP	Annual	0.30%	,	-	-	55	55	-	_	_			-
Hortiftut S.A.	96.896.990-0		Banco Estado	CLP	Annual	0.30%	-	-	-	62	62	-	_	_			-
Hortiftut S.A.	96.896.990-0		Banco Estado	CLP	Annual	0.30%	-	-	136	-	136	-	_	-		_	-
Hortiftut S.A.	96.896.990-0		Banco de Crédito e Inversiones	US\$	Annual	5.20%	-	-	-0*	4,354	4,354	2,929	2,934	3,938	3,944	33,822	47,567
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%		-	-	1,001	1	-,,-,	323	663	664	1,330	2,980
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%		-	-	1	1	-	1,457	2,982	2,987	5,988	13,414
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%		-	-	1	1		1,457	2,982	2,987	5,988	13,414
Hortiftut S.A.	96.896.990-0		Banco Chile	US\$	Annual	5.39%		-	-	5	5	4,122	4,130	4,137	4,145	8,310	24,844
Hortiftut S.A.	96.896.990-0		Banco RaboFinance Chile	US\$	Annual	5.67%		-	-	19	19	7,	2,789	5,750	5,757	11,535	25,831
Hortifrut Inversiones Internacionales S			Banco Santander Chile	US\$	Monthly	4.54%		-	-	51	51	6,283	13,053	13,104	6,570		39,010
Hortifrut Inversiones Internacionales S		Chile	Banco Scotiabank	US\$	Monthly	4.54%		_	_	50	50	6,284	13,053	13,104	6,570		
HF Sarbanand S de R.L.	0-E	Mexico	HSBC México SA, Institución de Banca Múltip	1	Annual	4.08%		_		1,313	1,313	2,250	938	13,104	- 0,5/0		3,188
Hortifrut Tal S.A.C.	0-E	Peru	Coöperatieve Rabobank U.A.	US\$	Biannual	4.35%		2,070		1,644	3,714	3,287	3,287	3,287	3,287	3,306	16,454
Hortifrut-Perú S.A.C.	0-E	Peru	Metlife	US\$	Biannual	5.20%		2,0/0	2,160	1,600	3,760	3,207	3,139	3,139	3,139	23,560	36,116
Agrícola Vida Nueva S.A.			Banco Santander Chile	US\$	Annual	3.74%		300	2,100	1,000	3,700	3,139	3,139	3,139	3,239	23,300	30,110
riginosa riua muora osti.	70.990.290 ⁻ K	onne	Total	υυφ	.11111111111	3./4/	3./4/0	118,816	23,003	20,899	162,718	43,361	58,862	61,291	47,271	108,349	
			i Utai					110,010	23,003	20,099	102,/10	43,301	30,002	01,291	4/,4/1	100,549	319,134

b) Bonds – Obligations with the Public

Bonds – Obligations with the Public, grouped by maturity, are detailed below, as of December 31, 2019:

									Current		_Total Current			Non-Curre	nt		Total Non- Current
								Maturity up to 1 month	1 to 3 months 3	to 12 months	12/31/2019	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	12/31/2019
				Type of Amortization	Effective Annual	Nominal Annual											
Debtor Company	RUT	Country	Currency		Rate	Rate	Type	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortiftut S.A.	96.896.990	o Chile	US\$	Annual	4.06%	4.24%	Bono A	-	469	65	534	130	130	6,857	13,555	19,554	40,226
Hortiftut S.A.	96.896.990	o Chile	US\$	Annual	4.84%	4.94%	Bono B	-	-	947	947	418	419	419	421	50,271	51,948
			Total					-	469	1,012	1,481	548	549	7,276	13,976	69,825	92,174

c) Financial Leasing

Obligations with Banks and financial institutions per financial leasing, grouped by maturity, are detailed below, as of December 31, 2019 and 2018:

																Total Non-
								Current		Total Current			Non-Curren	t		Current
							Maturity	1 to 3	3 to 12		Maturity	2 to 3	from 3 to 4	•	•	
							up to 1 month	months	months	31-Dec-19	1 to 2 years	years	years	5 years	years	31-Dec-19
				Type of		Nominal										
Debtor Company	Country	Creditor Bank	Curre	Amortization	Annual Rate	Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	Chile	Banco Santander Chile	US\$	Annual	3.93%		-	36	<u> </u>	36	<u>111050</u>	I II COO	THUSO -	<u>111050</u> -	-	<u> </u>
Agrícola El Pampino S.A.	Chile	Banco Santander Chile	US\$	Annual	3.91%		-	-	17	17	-	_	_		-	-
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%		_	_	237	237	237	_	_	_	_	237
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%		_	186	-57	186	178	202	_	-	-	380
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%		_	281	_	281	261	297	_	_	_	558
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.45%		_	7	_	7	7	7	_	_	_	14
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%		1	1	1	3	,	_	_	_	_	
Agrícola Santa Rosa del Parque S.A.	Chile	Banco Santander Chile	US\$	Annual	3.74%			-	69	69	72	_	_	_	_	72
Hortifrut Chile S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%			98	-	196	/-	_	_	_	_	/-
Hortifrut Chile S.A.	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%		,-	198	548	746	754	779	805	413	-	2,751
HFE Berries Perú S.A.C.	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.00%		_	350	333	683	666			7-3	-	666
Hortiftut S.A.	Chile	Banco Scotiabank	US\$	Monthly	9.79%	0		36	49	124	-	_	_	_	_	-
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	3.60%			-	2,556	2,556	_		_	_	_	_
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%			10	18	31	-	_	_		_	-
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	4.55%			11	30	45	5		_	_	_	5
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%			34	94	139	24		_	_	_	24
Hortifrut TAL SAC	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%		40	79	364	483	165		_	_	_	165
Hortifrut TAL SAC	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%		1	7 7	13	17	18	26	_	_	_	44
Hortifrut TAL SAC	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%		1	7	32	43	30		_	_	_	30
Hortifrut-Peru SAC.	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%		3	7	21	31	-	-	_	_	_	-
Hortifrut-Peru SAC.	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%		1	1	5	7	_		_	_	_	_
Hortifrut-Peru SAC.	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%		33	33	134	200	34	_	_	_	_	34
Hortifrut-Peru SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.90%		80	161	244	485	-	_	_	-	_	-
Hortifrut-Peru SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.90%			80		160	_	_	_	-	_	-
Hortifrut-Peru SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.25%		23	47	216	286	49	_	_	_	_	49
Hortifrut-Peru SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.10%		15	30	136	181	15		_	_	_	15
Hortifrut-Peru SAC.	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%		46	90	420	556	189	_	_	_	_	189
Hortifrut-Peru SAC.	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%		40	6	26	35	36	53	_	_	_	89
Hortifrut-Peru SAC.	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.61%	0.,	3 2	4	16	33 22	15		_	_	_	15
Berries de CHAO S.A.C.	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%		-		20	20	14	-	_			14
201110		Total	000		3.0470	3.30%	487	1,796	5,599	7,882	2,769	1,364	805	413	-	5,351
									2,0,7				· ·			

								Current		Total Current			Non-Curren	t .		Total Non- Current
							Maturity up to 1 month	1 to 3 months	3 to 12 months	31-Dec-18	Maturity 1 to 2 years	2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-18
Debtor Company	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	Chile	Banco Santander Chile	US\$	Annual	3.939	<u> </u>	. — .	37	36	73	37					37
Agrícola El Pampino S.A.	Chile	Banco Santander Chile	US\$	Annual	3.919			-	16	16	17	-	-	-	-	17
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.299	6 4.29%	-	-	231	231	228	237	-	-	-	465
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.109	5.10%	-	184	-	184	169	178	202	-	-	549
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.549	6 5.54%	-	280	-	280	247	261	297	-	-	805
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.339	6 5.33%	1	1	6	8	-	-	-	-	-	-
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.459	6 5.45%	-	7	-	7	6	7	7	-	-	20
Agrícola Mataquito S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.309	4.30%	1	1	5	7	3	-	-	-	-	3
Agrícola Santa Rosa del Parque S.A.	Chile	Banco Santander Chile	US\$	Annual	3.749	8 3.74%	-	-	67	67	69	72	-	-	-	141
Hortifrut Chile S.A.	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.799	8 3.68%	98	-	288	386	194	-	-	-	-	194
Hortifrut Chile S.A.	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.299	4.05%	-	196	532	728	728	754	779	805	414	3,480
HFE Berries Perú S.A.C.	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.009	5.00%	-	354	333	687	667	667	-	-	-	1,334
Hortiftut S.A.	Chile	Banco Scotiabank	US\$	Monthly	9.799	6 9.79%	16	32	171	219	108	-	-	-	-	108
Hortifrut Comercial S.A.	Chile	GC Rent Chile SPA	CLP	Annual	16.939	6 16.93%	-	-	1	1	-	-	-	-	-	-
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	3.609	8 3.54%	-	-	2,445	2,445	2,556	-	-	-	-	2,556
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	3.709	8 3.64%	3	6	29	38	31	-	-	-	-	31
Hortifrut TAL SAC	Peru	Banco de Crédito del Perú	US\$	Monthly	3.869	٠,		7	33	44	49	-	-	-	-	49
Hortifrut-Perú SAC.	Peru	Banco de Crédito del Perú	US\$	Monthly	3.579			1	6	8	7	-	-	-	-	7
Hortifrut-Perú SAC.	Peru	Banco de Crédito del Perú	US\$	Monthly	3.579	8 3.51%	7	13	27	47	-	-	-	-	-	-
Hortifrut-Perú SAC.	Peru	Banco de Crédito del Perú	US\$	Monthly	3.709	8 3.64%	3	6	29	38	31	-	-	-	-	31
Hortifrut-Perú SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.109	6 4.02%	14	28	131	173	180	15	-	-	-	195
Hortifrut-Perú SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.259	6 4.17%	22	45	207	274	286	49	-	-	-	335
Hortifrut-Perú SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.909			155	710	942	485	-	-	-	-	485
Hortifrut-Perú SAC.	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.909	3.83%		154	705	936	160	-	-	-	-	160
		Total					324	1,507	6,008	7,839	6,258	2,240	1,285	805	414	11,002

d) Leasing Liabilities

Leasing Liabilities grouped by maturity are detailed below, as of December 31, 2019:

															Total Non-
							Current		Total Current			Non-Curre	nt		Current
						Maturity up to				Maturity 1 to 2	from 2 to	from 3 to	from 4 to	5 or more	
							1 to 3 months	3 to 12 months	31-Dec-19	vears	3 years	4 years	5 years	vears	31-Dec-19
				Type of				-		•		• •		•	-
				Amortization	Effective										
<u>Debtor Company</u>	Country	<u>Creditor</u>	Currency		Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut S.A.	Chile	Agrícola e Inmobiliaria Lumaco S.A.	US\$	Annual	4.45%	11	-	-	11	14	17	19	23	440	513
Hortifrut S.A.	Chile	Alfredo Demian Asfura	UF	Annual	4.24%	-	-	44	44	46	48	4	-		98
Hortifrut S.A.	Chile	Inversiones IMG DOS Ltda.	US\$	Annual	4.45%	30	-	-	30	38	45	52	58	1,179	1,372
Hortifrut Comercial S.A.	Chile	María Angélica Osorio Cortés	UF	Annual	4.24%	-	12	-	12	12	13	1	-	-	26
Hortifrut Comercial S.A.	Chile	Herminia del Río Perez Guajardo	UF	Annual	4.24%	-	-	1	1	-	-	-	-	-	-
Hortifrut Comercial S.A.	Chile	Sergio Otilio Meza Perez	UF	Annual	4.24%	-	2	-	2	-	-	-	-	-	-
Hortifrut Chile S.A.	Chile	Satel Inversiones Inmobiliarias S.A.	UF	Annual	4.03%	-	-	48	48	52	55	57	23	-	187
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%	-	-	48	48	51	54	57	60	186	408
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%	-	-	40	40	43	45	48	50	104	290
Agrícola Vida Nueva	Chile	Inversiones Canihua S.A.	US\$	Annual	4.24%	-	-	9	9	9	9	1	-	-	19
Agrícola Vida Nueva	Chile	Rosa Villablanca Franco	CLP	Annual	4.45%	1	-	-	1	2	2	2	2	16	24
Agrícola Mataquito S.A.	Chile	Alena Sneberger González	UF	Annual	4.45%	54	-	-	54	60	66	71	76	542	815
Agrícola Mataquito S.A.	Chile	Sara Letelier Letelier	UF	Annual	4.45%	-	-	38	38	41	43	46	48	104	282
Agrícola El Avellano S.A.	Chile	Sociedad Agrícola y Ganadera El Otoñal Ltda.	US\$	Annual	4.45%	-	-	20	20	22	24	26	28	245	345
Hortifrut ABA S.A. de C.V.	Mexico	Gonzalo Mendoza Villalvazo	US\$	Annual	6.29%	-	-	26	26	21	21	21	21	104	188
Hortifrut ABA S.A. de C.V.	Mexico	Abraham Mendoza Gudiño y Mº Refugio Preciado Barragan	US\$	Annual	5.55%	10	-	-	10	10	-	-	-	-	10
Hortifrut ABA S.A. de C.V.	Mexico	Guillerm o Cortés Santiago	US\$	Annual	6.29%	-	-	19	19	16	16	16	16	80	144
Hortifrut ABA S.A. de C.V.	Mexico	Victor Morales Aguilar	US\$	Annual	6.29%	-	-	21	21	18	18	18	18	90	162
Hortifrut ABA S.A. de C.V.	Mexico	Juan José Vargas Mendoza	US\$	Annual	6.29%	18	-	-	18	15	-	-	-	-	15
Hortifrut ABA S.A. de C.V.	Mexico	Ramon Villalvazo Magaña	US\$	Annual	6.29%	-	-	21	21	17	17	17	17	87	155
Hortifrut ABA S.A. de C.V.	Mexico	Pedro Mendoza Oceguera	US\$	Annual	6.29%	11	-	-	11	9	9	9	9	52	88
Hortifrut ABA S.A. de C.V.	Mexico	Gerogina del Toro Bayardo y Otros	US\$	Annual	5.55%	-	164	-	164	123	123	123	123	986	1,478
Hortifrut ABA S.A. de C.V.	Mexico	Carlos del Toro Figueroa	US\$	Annual	6.29%	-	-	93	93	69	69	69	69	624	900
Hortifrut ABA S.A. de C.V.	Mexico	Consuelo Ocegueda Cardenas	US\$	Annual	6.29%	-	-	12	12	10	10	10	10	51	91
HF Sarbanand, S. de R.L. de C.V.	Mexico	Promociones Biogenetica, S.A. De C.V./Arturo Silva Mendoza	US\$	Annual	5.92%	-	75	-	75	104	104	-	-	-	208
HF Sarbanand, S. de R.L. de C.V.	Mexico	Antonio Mendoza Ramírez	US\$	Annual	5.55%	-	-	15	15	22	-	-	-	-	22
HF Sarbanand, S. de R.L. de C.V.	Mexico	Lenin García Torres	US\$	Annual	6.29%	-	-	113	113	83	83	83	83	584	916
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	J. Jesus Barragán Plascencia	MXN	Annual	5.92%	-	-	9	9	12	12	12	-	-	36
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Loit, S.C.	MXN	Annual	5.55%	-	-	45	45	67	-	-	-	-	67
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Patricia Judith Ceballos Larios y Marissa Ceballos Larios	MXN	Annual	5.92%	-	-	10	10	-	-	-	-	-	-
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Heinrich Wolfgang Wulfert	MXN	Annual	5.55%	-	-	38	38	57	57	-	-	-	114
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Jorge Abel Ceballos Espinoza	MXN	Annual	5.55%	-	-	22	22	-	-	-	-	-	-
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Teresa de Jesús Jimenez Rodriguez	MXN	Annual	5.55%	-	-	15	15	11	-	-	-	-	11
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	José Gutiérrez Torres y Otra	MXN	Annual	5.55%	-	-	21	21	35	-	-	-	-	35
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Francisco Gutierrez Torrez	MXN	Annual	5.55%	-	36	-	36	21	-	-	-	-	21
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Silvia Gutierrez Torres	MXN	Annual	5.55%	-	-	36	36	57	-	-	-	-	57
· ·								-	-						

Continues on the following page

															Total Non-
							Current		Total Current			Non-Curre	ent		Current
						Maturity up to			_	Maturity 1 to 2	from 2 to	from 3 to	from 4 to	5 or more	•
						1 month		3 to 12 months	31-Dec-19	years	3 years	4 years	5 years	years	31-Dec-19
				Type of				_	_	•				•	•
	_	- ·	_	A	<u>Effective</u>										
Debtor Company	Country		Currency	-	Annual Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Los Rey es S. de R.L. de C.V.	Mexico	Aurora Torres Galván y Francisco Gutiérrez Torres	MXN	Annual	5.55%		-	18	18	30	-	-	-	-	30
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Román	US\$	Annual	6.29%	-	-	-	-	51	51	51	51	512	716
HF Sarbanand, S. de R.L. de C.V.	Mexico	Zaida Román Castro	US\$	Annual	6.29%		-	-	-	36	36	36	36	362	506
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Joaquin Peña Farber	US\$	Annual	6.29%		-	-	-	18	18	18	18	184	256
Hortifrut ABA S.A. de C.V.	Mexico	Silvino Hernandez Madrid	MXN	Annual	6.29%	-	-	-	-	12	12	12	12	87	135
Hortifrut ABA S.A. de C.V.	Mexico	José de Jesús Sandov al Sandov al	US\$	Annual	6.29%		-	-	-	134	134	134	134	936	1,472
HF Sarbanand, S. de R.L. de C.V.	Mexico	German Daniel Argueso Mendoza	US\$	Annual	6.29%	-	-	-	-	53	53	53	53	584	796
HF Sarbanand, S. de R.L. de C.V.	Mexico	Joaquin Montoñao Yamuni	US\$	Annual	6.29%		-	-	-	103	103	103	103	1,136	1,548
HF Sarbanand, S. de R.L. de C.V.	Mexico	Daniel Montaño Peña	US\$	Annual	6.29%	-	-	-	-	30	30	30	30	329	449
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%		-	-	-	36	36	36	36	395	539
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%		-	-	-	31	31	31	31	338	462
Hortifrut TAL SAC	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	8	16	63	87	106	50	-	-	-	156
Hortifrut TAL SAC	Peru	Hewlett-Packard Perú S.R.L.	US\$	Annual	2.52%	-	1	2	3	4	2	-	-	-	6
Hortifrut TAL SAC	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	1	2	7	10	12	9	-	-	-	21
Hortifrut TAL SAC	Peru	IBM Capital Perú S.A.C.	US\$	Annual	3.93%	1	1	1	3		-	-	-	-	-
Hortifrut TAL SAC	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	2.50%	4	8	29	41	57	51	35	-	-	143
Hortifrut-Perú SAC.	Peru	Tal S.A.	US\$	Annual	3.93%	4	8	35	47	8	-	-	5	65	78
Hortifrut-Perú SAC.	Peru	Quadtech PERU E.I.R.L.	US\$	Annual	2.50%	8	17	77	102	98	108	82	-	-	288
Hortifrut-Perú SAC.	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	8	16	71	95	98	50	-	-	-	148
Hortifrut-Perú SAC.	Peru	Mendieta Genovez Olivia	US\$	Annual	2.52%	8	18	83	109	112	-		-		112
Hortifrut-Perú SAC.	Peru	CSI Renting Perú S.A.C.	US\$	Annual	3.52%	11	22	100	133	135	77	-	-	-	212
Hortifrut-Perú SAC.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	16	32	144	192	198	145		-		343
Hortifrut-Perú SAC.	Peru	Talsa Apicultuta S.A.C.	US\$	Annual	4.02%	1	2	13	16	16	-	-	-	-	16
Berries de CHAO S.A.C.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	4.02%		1	4	5	5	6	4	-		15
HFE Berries Perú S.A.C.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.74%		-	182	182	330	54	-	-	-	384
Berry Good Com Imp E Dist	Brazil	Anadir Helena	BRL	Annual	5.22%		-	1	1	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Antônio e Romualdo	BRL	Annual	5.22%		-	15	15	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Antônio Marcos	BRL	Annual	5.22%		-	2	2	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Edson Lopes	BRL	Annual	5.22%	-	-	4	4	2	-	-	-	-	2
Berry Good Com Imp E Dist	Brazil	Elisabete Rodrigues Rezende Araujo	BRL	Annual	5.22%		-	3	3	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Hudson Nogueira	BRL	Annual	5.22%		-	6	6	9	-	-	-	-	9
Berry Good Com Imp E Dist	Brazil	Maria Silverio	BRL	Annual	5.22%		-	-	-	-	165	-	-	-	165
Berry Good Com Imp E Dist	Brazil	Ricardo Gianini Galpão	BRL	Annual	5.22%		-	8	8	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Taffrio Armazenagem	BRL	Annual	5.22%		-	43	43	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Taffrio Escritório	BRL	Annual	5.22%		-	3	3	-	-	-	-	-	-
Euroberry Marketing S.A.	Spain	Camilo Lebón, Fco. Paz Barroso, Pilar Blasco, Sara Housing	EUR	Annual	1.30%	3	7	28	38	-	-				-
Hortifrut España Southern Sun,S.L:	Spain	Destro, S.A.	EUR	Annual	1.30%	29	58	242	329	281	241	206	-	-	728
Hortifrut España Southern Sun,S.L:	Spain	Patrimonial Arandalus, S. L.	EUR	Annual	1.30%	4	9	36	49	42	36	31	26	115	250
		Sub Total Lease				241	507	1,984	2,732	3,214	2,458	1,624	1,269	10,517	19,082
		Total Letters c + d				728	2,303	7,583	10,614	5,983	3,822	2,429	1,682	10,517	24,433
								, ,5 - 0	· ·	5,7-0	· · · · · · · · · · · · · · · · · · ·			/5 /	1/100

a) Cross Currency Swap Operations

The detail of the derivative instruments portfolio as of December 31, 2019 and 2018 are the following:

<u>LIABILITIES</u>			Capital	Mark to Ma	rket Value
Hedging instruments			Balance	31-Dec-19	31-Dec-18
			ThUS\$	ThUS\$	ThUS\$
Entities	<u>Instruments</u>	Type			
Banco Scotiabank	Cross Currency Swaps CLP/USD	Currency	121	5	-
Banco Santander Central Hispano S.A.	Cross Currency Swaps - USD/EUR	Currency	4,550	150	321
Total Current			4,671	155	321
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Currency	-	-	-
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	43,200	2,900	909
Banco Scotiabank	Cross Currency Swaps CLP/USD	Currency		<u> </u>	20
Total Non-Current			43,200	2,924	929

The total of the fair value of these derivative instruments are recognized in other comprehensive income.

Swaps cover the significant variations in cash flows associated to the market risk implicit in the increases in LIBOR interest rate of 6 months for long term credits originated by investments. These contracts are recorded as cash flow hedging contracts.

The type of fee indicated in the forwards, is presented from the company's perspective, it is the contrary for banks.

a) Currency Forwards operations:

The details of currency forwards operations held by Hortifrut and subsidiaries as of December 31, 2019 and 2018, is as follows:

									<u>Mark to Market</u>						
			_										Total		Total Non-
		<u>Contract</u>		ees	<u>Liabilit</u>	_	Closing Value	Net Effect		Maturity	•		Current	Maturity up to	Current
<u>Company</u>	<u>Bank</u>	<u>Type</u>	<u>Type</u>	<u>Currency</u>		<u>Currency</u>		<u>Offsetting</u>	1 to 3 months	•	6 to 9 months 9		31-Dec-19	1 to 2 years	31-Dec-19
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	<u>ThUS\$</u>	ThUS\$
Agríc. Santa Rosa del Parque S.A		Offsetting	Sale	USD	672	CLP	635	(37)	2	1	7	14	24	14	14
Agríc. y Gan. Sta. Rebeca Ltd.	Banco Santander Chile	Offsetting	Sale	USD	50	CLP	47	(3)	3		-		3	-	
Agrícola Mataquito S.A.	Credicorp Capital	Offsetting	Sale	USD	1,067	CLP	1,007	(60)		1	13	23	37	19	19
Agrícola Mataquito S.A.	Banco Santander Chile	Offsetting	Sale	USD	1,938	CLP	1,811	(127)	64	14	9	17	104	19	19
Agrícola Vida Nueva S.A.	Credicorp Capital	Offsetting	Sale	USD	1,167	CLP	1,099	(68)	19	3	6	10	38	29	29
Agrícola Vida Nueva S.A.	Banco Santander Chile	Offsetting	Sale	USD	662	CLP	620	(42)	24		-	2	26	14	14
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	-	CLP	-	-			-	-	-		-
Hortifrut Chile S.A.	Banco de Chile	Offsetting	Sale	USD	5,480	CLP	5,168	(312)	90	42	31	54	217	96	96
Hortifrut Chile S.A.	Banco Estado	Offsetting	Sale	USD	7,476	CLP	6,966	(510)	186	87	39	63	375	111	111
Hortifrut Chile S.A.	Credicorp Capital	Offsetting	Sale	USD	13,382	CLP	12,545	(837)	155	127	98	142	522	267	267
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	17,119	CLP	15,969	(1,150)	536	242	72	110	960	203	203
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	USD	5,645	CLP	5,147	(498)	37.5	58	10	18	461	45	45
Hortifrut S.A.	Banco de Chile	Offsetting	Sale	USD	2,749	CLP	2,591	(158)	65	10	14	18	107	55	55
Hortifrut S.A.	Banco Estado	Offsetting	Sale	USD	3,835	CLP	3,572	(263)	131	21	16	21	189	62	62
Hortifrut S.A.	Credicorp Capital	Offsetting	Sale	USD	2,962	CLP	2,789	(173)	20	2	15	41	78	83	83
Hortifrut S.A.	Banco Itaú	Offsetting	Sale	USD	1,351	CLP	1,286	(65)			8	12	20	36	36
		Total	31-Dec-19)	66,892		62,489	(4,403)	1,743	614	338	552	3,247	1,062	1,062

									<u>Mark to Market</u>						
													Total		Total Non-
		<u>Contract</u>	<u>F</u>	ees	<u>Liabil</u>	lities	Closing Value	Net Effect		Maturity	up to		Current	Maturity up to	Current
<u>Company</u>	<u>Bank</u>	<u>Type</u>	<u>Type</u>	Curren	<u>icy Amount (</u>	<u>Currency</u>	<u>Amount</u>	Offsetting	1 to 3 months	3to6months	6 to 9 months 9	to 12 months	31-Dec-18	1 to 2 years	31-Dec-18
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agric. Santa Rosa del Parque S.A	A. Banco Santander Chile	Offsetting	Sale	USD	606	CLP	554	(52)	45	7	-	-	52		
Agric. y Gan. Sta. Rebeca Ltd.	Banco Santander Chile	Offsetting	Sale	USD	50	CLP	46	(4)	4	-		-	4	-	
Agrícola Mataquito S.A.	Banco Santander Chile	Offsetting	Sale	USD	1,270	CLP	1,175	(95)	79	14		-	93	-	
Agrícola Vida Nueva S.A.	Banco de Crédito e Inversiones	Offsetting	Sale	USD	1,428	CLP	1,326	(102)	79	7	2	2	90	9	9
Agrícola Vida Nueva S.A.	Banco Santander Chile	Offsetting	Sale	USD	70	CLP	65	(5)	4	-	-	-	4		
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	7,003	CLP	6,745	(258)	115	48	13	21	197	43	43
Hortifrut Chile S.A.	Banco de Chile	Offsetting	Sale	USD	813	CLP	741	(72)	50	20		-	70		
Hortifrut Chile S.A.	Banco Estado	Offsetting	Sale	USD	2,685	CLP	2,546	(139)	74	61		-	135	-	
Hortifrut Chile S.A.	Banco Santander Chile	Offsetting	Sale	USD	1,175	CLP	1,150	(25)	17	6		-	23		
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	15,092	CLP	14,289	(803)	274	109	69	112	564	190	190
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	USD	3,710	CLP	3,568	(142)	89	10	7	7	113	20	20
Hortifrut S.A.	Banco de Chile	Offsetting	Sale	USD	521	CLP	474	(47)	41	4		-	45		
Hortifrut S.A.	Banco Estado	Offsetting	Sale	USD	629	CLP	597	(32)	10	22		-	32	-	-
Hortifrut S.A.	Banco Santander Chile	Offsetting	Sale	USD	726	CLP	710	(16)	14	1		-	15		
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	USD	8,346	CLP	7,890	(456)	226	23	26	39	314	116	116
		Total	31-Dec-18		44,124		41,876	(2,248)	1,121	332	117	181	1,751	378	378

b) Additional information regarding financial liabilities

Annual covenant required with June 30th and December 31st, 2019 cut-off date

					Covenant						
Company	Bank	Process Date	Opening Balance	Balance to date	Financial debt /EBITDA	Financial debt /EBITDA	EBITDA/ financial costs	Financial debt /Equity			
			(US\$mm)	(US\$mm)	Cut off as of December 31	Cut off as of June 30	Cut off as of June 30	Cut off as of June 30			
					Net financial debt divided by annual EBITDA must be lower than or equal to:	Net financial debt divided by annual EBITDA must be lower than or equal to:	EBITDA divided by net financial costs must be higher than or equal to:	Net financial debt divided by total equity must be equal to or lower than:			
Hortifrut Chile S.A.	Scotiabank	05-nov-15	10.00	1.26	<=4.5 times	<=4.5 times	>=4 times	<=1 time			
Hortifrut Chile S.A. Nota 2	Coöperatieve Rabobank U.A.	07-sept-17	20.00	20.24	<=4.5 times	<=4.5 times	>=4 times	<=1 time			
Hortifrut S.A. Nota 1	BCI	07-feb-18	54.00	47.60	Note 3	Note 3	>=4 times	<=1 time			
Hortifrut S.A. Nota 4	Rabobank	20-jun-18	34.00	25.88	<=6.0 times	<=4.5 times	>=4 times	<=1 time			
Hortifrut S.A.	Banco Chile	18-dic-18	25.00	24.87	<=6.0 times	<=4.5 times	>=4 times	<=1 time			
Hortifrut S.A. Nota 5	Banco Estado	19-dic-18	30.00	29.83	<=6.0 times	<=4.5 times	>=4 times	<=1 time			
Hortifrut Inversiones Internacionales S.A.	Santander	20-jun-18	53.00	19.32	<=6.0 times	<=4.5 times	>=4 times	<=1 time			
Hortifrut Inversiones Internacionales S.A.	Scotiabank	20-jun-18	53.00	19.32	<=6.0 times	<=4.5 times	>=4 times	<=1 time			

	ThUS\$	ThUS\$	ThUS\$	ThUS\$
EBITDA UDM	99.55	106.50	99.55	
Net Financial Debt	448.91	479.28		448.91
Net Financial Cost UDM			24.28	
Total Equity				658.12
Effect IFRS 16 on Net Financial Debt	21.81	13.49		21.81
Effect IFRS 16 on Net Financial Cost			1.21	
EBITDA adjusted UDM	99.55	105.45	99.55	
Adjusted net Financial Debt	427.10	465.79		427.10
Adjusted Financial Cost UDM			23.07	
Covenant determined by the Company	4.29 times	4,42 Times	4.31 times	0.65 times
	Complies	Complies	Complies	Complies

The EBITDA for the periods ending June 30, 2019 and 2018, for the period ending December 31, 2018 and the 12 month period ending June 30, 2019 (UDM) are:

EBIT DA	31-Dec-19 ThUS\$	30-Jun-19 ThUS\$	31-Dec-18 ThUS\$	30-Jun-18 ThUS\$	UDM as of 30-jun-19 ThUS\$
Income from operating activities	576,045	275,121	528,157	260,683	542,595
Other income, per function	4,393	2,470	7,503	1,572	8,401
Total Income	580,438	277,591	535,660	262,255	550,996
Cost of sales	(475,881)	(245,830)	(414,184)	(228,908)	(431,106)
Administration Expenses	(47,334)	(24,037)	(38,080)	(17,560)	(44,557)
Other expenses, per function, excluding impairment in the value of assets_	(12,435)	(9,363)	(4,686)	(1,161)	(12,888)
Total Costs and Expenses	(535,650)	(279,230)	(456,950)	(247,629)	(488,551)
Operating Result	44,788	(1,639)	78,710	14,626	62,445
Depreciation and amortization	54,760	25,250	30,234	11,433	44,051
EBITDA	99,548	23,611	108,944	26,059	106,496
Depreciation and Amortization IFRS 16	2,603	827	-	-	827
Lease Payments	(2,889)	(1,875)	-	-	(1,875)
Adjusted EBITDA	99,262	22,563	108,944	26,059	105,448

The detail of depreciation and amortization of the periods ending June 30, 2019 and 2018, for the period ending December 31, 2018 and for the 12 month period ending June 30, 2019 (UDM) are as follows:

Depreciation and Amortization	31-Dec-19 <u>MUS\$</u>	30-Jun-19 <u>ThUS\$</u>	31-Dec-18 <u>ThUS\$</u>	30-Jun-18 <u>ThUS\$</u>	LTM as of 30-Jun-19 <u>ThUS\$</u>
Property, plant and equipment	44,546	23,412	28,657	20,167	31,902
Assets for rights of use	2,603	827	-	-	827
Intangibles - Software	144	52	75	50	77
Intangibles - Licenses	6,103	1,410	1,025	814	1,621
Relationship with customers	267	134	266	201	199
Amortization biologicals	168	32	206	-	238
Capitalized amortization / others	929	(617)	5	257	(869)
Total	54,760	25,250	30,234	21,489	33,995

The determining of net financial debt as of December 31, 2018 and for the period ending June 30, 2019 and 2018, is as follows:

Determining Net Financial Debt	31-Dec-19 ThUS\$	30-Jun-19 ThUS\$
Other Current Financial Liabilities	186,959	111,642
Other Non-Current Financial Liabilities	303,957	394,544
Total Financial Liability	490,916	506,186
Minus:		
Cash and cash equivalents	42,002	26,909
Total Net Financial Debt	448,914	479,277
Current Operating Lease Obligations	(2,732)	(809)
Non-Current Operating Lease Obligations	(19,082)	(12,677)
Total Net Financial Debt Adjusted	427,100	465,791

a) Financial risk management policies

The Company, following the financial risk management policy described in note 4.1, contracts financial derivatives to cover its exposure to the exchange rate and interest rate fluctuations.

The derivatives to cover the exposure of the exchange rate fluctuations which Hortifrut S.A. and subsidiaries currently maintain correspond to derivative instruments classified as Cross Currency Swaps (CCS), Currency Forwards and Options. The first are used to hedge the variable interest rate of the financial debt, the others are used to assure exchange rate levels for future transactions.

b) The conciliation of movements as of December 31, 2019, between financial liabilities (banks) and cash flows for financing activities is as follows:

Concepts	Opening balance	Cash	balance Into			Reclassifications	31-Dec-19	
		Loans	Payments					
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Short term loans with financial entities	162,718	206,804	(351,891)	630	-	153,201	171,462	
Long term loans with financial entities	319,134	15,761	-	1,670	-	(153,201)	183,364	
Bonds issued Short Term	-	416	(1,783)	1,067	-	1,781	1,481	
Bonds issued Long Term	-	93,955	-	-	-	(1,781)	92,174	
Financial Leasing Liabilities	18,841	2,275	(7,883)	-	-		13,233	
Leasing Liabilities	-	-	-	966	20,848	-	21,814	
Derivative Instruments	3,379	-	-	-	4,009	-	7,388	
Total	504,072	319,211	(361,557)	4,333	24,857	-	490,916	

NOTE 22 – CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS PAYABLE.

6,506

The detail of this item as of December 31, 2019 and 2018 is as follows:

Current	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Suppliers	58,709	61,466
Pay able notes	2,568	3,379
Retentions and payable tax	13,148	12,750
Pay able dividend	4,373	10,724
Total	78,798	88,319
Non Current	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Contingent consideration	6,506	6,506

Total

Accounts payable per currency as of December 31, 2019 and 2018 are as follows:

6,506

Current	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
United States Dollar	34,019	52,236
Chilean Peso	19,616	15,723
Euro	3,172	6,910
Mexican Peso	3,536	1,238
Argentine Peso	8	27
Nuevo Sol	13,477	11,809
Pound	1,005	156
Yuan	3,630	-
Brazilian Real	335	220
Total	78,798	88,319
Non Current	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
United States Dollar	6,506	6,506
Total	6,506	6,506

Suppliers with payments non past due, as of December 31, 2019

Type of Supplier Goods/Services/Others		Amounts in thousands of dollars, as per payment terms					Total	Average payment period (days)
	up to 30 days	31-60	61-90	91-120	121-365	366 and more	ThUS\$	
Goods	15,468	21,667	9,663	1,835	1,079	-	49,712	65
Services	8,891	12,654	237	13	1,957	-	23,752	74
Others	949	-	6	-	4,379	6,506	11,840	338
Total as of 31-12-2019	25,308	34,321	9,906	1,848	7,415	6,506	85,304	

Suppliers with payments non past due, as of December 31, 2018

Type of Supplier Goods/Services/Others		Amounts in thousands of dollars, as per payment terms					Total	Average payment period (days)
	up to 30 days	31-60	61-90	91 - 120	121 - 365	366 and more	ThUS\$	1 2 2 (
Goods	12,170	28,015	7,570	5,923	416	-	54,094	66
Services	15,069	4,301	396	18	3,229	-	23,013	84
Others	484	-	1	10,727	-	6,506	17,718	208
Total as of 31-12-2018	27,723	32,316	7,967	16,668	3,645	6,506	94,825	

The main suppliers are the following:

 Impresos y Cartonajes S.A. 	 J.M.C. Maquinarias S.A.C.
 Fábrica de Plásticos JCK SpA 	 Transportes Línea S.A.
- Del Monte Fresh Produce	 Arándanos La Estancia, S.P.R.
 Exportadora Andinexia S.A. 	 Legro Potgrondbedrijf B.V.
 Transporte Santelices e Hijo Ltda. 	 Gran Peñón Energía Natural, S.A.
 Sof South Organics Fruits S.A. 	 Sistemas De Riego Del Pacifico
 Frigorífico San Clemente S.A. 	 Frio Express S.A. de C.V.
 Agrícola y Frutera Curacaví S.A. 	 Expoberries, S.A. de C.V.
- JL Ings S.A.C.	 Panalpina Transportes Mundiale
- Yara Perú S.R.L.	 Edenred México S.A. de C.V.
 Cartones Villa Marina S.A. 	 Comercializadora Simbs S de R.L.
- E & M S.R.L.	
- Aris Industrial S.A.	

The average payment term of the main suppliers is 61 days. Prices are mostly agreed in dollars and there are no interests associated to the credit.

Producing Suppliers

The Company currently maintains over 800 producers in the countries where it has its operations. Due to the level of atomization of said producers, none of them surpasses 2% of the volume purchased from third parties.

NOTE 23 – EMPLOYEE BENEFITS AND OTHER PROVISIONS

The concepts that make up this item are the following:

Current provisions	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Other provisions		
Cost provisions	1,409	829
Other provisions	1,409	829
Employee benefits		
Vacations	2,788	2,245
Substitute retirement benefits	829	605
Other benefits for personnel (bonus)	59	76
Employee benefits	3,676	2,926
Total	5,085	3,755

The movement of provisions during the period ending December 31, 2019 and 2018, is as follows:

Movement	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Opening balance	3,755	2,157
Incorporation in merger	-	505
Increase in provisions	4,437	2,510
Used provisions	(3,107)	(1,417)
Total	5,085	<u>3,755</u>

NOTE 24 - ISSUED CAPITAL

The objectives of Hortifrut and subsidiaries when administering capital are to safeguard the capacity to continue as a going concern, in order to generate returns for its shareholders, benefits to other interest groups and to maintain an optimum structure to reduce the cost of capital.

Consistent with the industry, Hortifrut and subsidiaries monitor their capital with the leverage ratio base. This ratio is calculated by dividing the net debt between the total capital. The net debt corresponds to the total debt (including current and non-current debt) minus cash and cash equivalents. The total capital corresponds to equity just as is shown in the consolidated statement of position plus net debt.

In this aspect Hortifrut and subsidiaries have combined different sources of financing such as: operation flows and bank credits, among others.

a) Subscribed, paid, to be subscribed capital and number of shares

Subscribed and paid capital as of December 31, 2019, reaches ThUS\$472,212 (ThUS\$347,191 as of December 31, 2018) equal to 577,323,671 shares of a singles series and without nominal value.

b) Movements of 2019

At the Extraordinary Shareholders Meeting on April 30, 2019, it was agreed to increase the company's capital by ThUS\$160,000, through the issuance of 64,100,000 payment shares, to be issued, subscribed and paid within a 3 year term, counted from the date of the stated Meeting.

Furthermore, it was approved to reduce from the paid capital, the issuance and placement costs of shares issued in 2017, for the amount of ThUS\$4,221.

The stated 64,100,000 shares were inscribed in the Securities Registry of the Commission for the Financial Markets under number N°1.084, dated June 27, 2019.

The Board, at Session held on June 21, 2019, agreed to offer and place, charged to the referred amount, a first installment of 61,000,000 shares, which will be preferentially offered to the company's shareholders, or assignees of the options, during the 30 day period between July 09, 2019 and August 07, 2019, so as of the closing of these financial statements none of these shares had been subscribed and paid.

The preferential option process finalized successfully, subscribing 51,777,540 shares for a nominal value of ThUS\$129,242 and a sale value of ThUS\$133,557, out of a total of 61,000,000 authorized shares, equal to 84.88%, at a fixed value of \$1,820 per share. Out of the aforementioned amount, it must be mentioned that the Controlling Group subscribed the pro-rate corresponding to 51.85% of the total for \$57,588,135,180.

	31-Dec-19	31-Dec-18
Capital Movement	ThUS\$	ThUS\$
Capital	347,191	135,149
Issuance of Shares	129,242	212,042
Capital issuance expenses	(4,221)	-
Capital	472,212	347,191
Capital issuance expenses		
Capital issuance premium	4,315	-
Capital issuance expenses	(564)	(4,221)
Share issuance premium (Issuance expense)	3,751	(4,221)

Expenses incurred in for the aforementioned issuance and merger were ThUS\$564, as per the following detail:

	31-Dec-19
Capital issuance expenses	ThUS\$
Financial and Brokerage Advisory	476
Backoffice	86
Legal Advisory	2
Total	564

c) Movements of 2018

During the period ending December 31, 2018, 90,026,052 shares were issued for a value of ThUS\$212,042, shares destined to the swap that originated the merger with the blueberries business of the Peruvian Rocio Group. Expenses incurred in for the aforementioned issuance and merger were ThUS\$4,221, as per the following detail:

	31-Dec-18
Capital issuance expenses	ThUS\$
Financial and Brokerage Advisory	456
Backoffice	2,448
Legal Advisory	1,285
Otros	32
Total	4,221

There are no own shares in portfolio.

NOTE 25 – ACCUMULATED RETAINED EARNINGS (LOSS)

The detail of the accumulated result as of December 31, 2019 and 2018, is as follows:

	31-Dec-19	31-Dec-18
Movement	ThUS\$	ThUS\$
Opening balance	135,518	70,503
Profit (loss), attributable to the parent	0070	, ,,
company	3,556	83,883
Minimum dividend provision	(4,373)	(10,724)
Reversal minimum dividend provision		
previous year	10,724	6,181
Definite dividend	(10,724)	(6,181)
Provisional dividend	-	(7,358)
Impact due to change in accounting policy	<u> </u>	(786)
T otal	134,701	135,518

a) Dividend policy

As per what is stated in the Corporation Law, the Company is obligated to the distribution of an obligatory minimum dividend equal to 30% of profits, nevertheless and as per the corporate statutes, the minimum dividend established for the Company is at least 50%, unless otherwise agreed at the corresponding meeting, by unanimity of the issued shares.

In virtue of what was informed to the Commission for the Financial Market (CMF), related with regulation (circular) N° 1945, in order to determine the Company's net distributable profit, to be considered to calculate the dividend, the following will be excluded from gains attributable to the controller's parent Company:

- 1. Non-realized results linked with the fair value record of the biological assets regulated by "IAS 41" accounting standard, reintegrating them to the net profit at the moment of its realization. For these effects, the portion of said increases in fair value corresponding to the assets sold or allocated by another means will be understood to be realized.
- 2. Non-realized results generated in the acquisition of other entities and, in general, those non-realized results that are produced due to the application of paragraphs 34, 42, 39 and 58 of the "International Financial Reporting Standards N° 3", amended accounting standard, that refers to business combination operations. These results are also reintegrated to the net profit at the moment of their realization. For these effects, results are understood to be realized when the acquired entities generate profit after their acquisition, or when said entities are disposed of.
- 3. The effects of deferred taxes associated to the concepts indicated in 1) and 2) will follow the same fate as the item that originated them.

a) Dividend Provision

In the period ending December 31, 2019, the Company recorded a minimum dividend provision of ThUS\$4,373 (ThUS\$10,724 as of December 31, 2018).

Below is the calculation of the result to be distributed for the period ending December 31, 2019 and December 31, 2018:

Concept	-	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Gains attributable to owners of the parent company Minus:		3,556	83,883
Non realized results	i.	-	(60,995)
Increase biological assets to fair value	ii.	904	467
Increase biological assets to fair value foreign companies	ii.	5,328	(4,158)
Deferred taxes		(1,043)	16,967
Result to be distributed	•	8,745	36,164
Minimum dividend %		50.00%	50.00%
Accrued minimum dividend Minus:		4,373	18,082
Paid provisional dividend		-	(7,358)
Calculation of minimum dividend		4,373	10,724
Minimum dividend provision		4,373	10,724

i.Non-realized results generated in the acquisition of Hortifrut Tal S.A.C.

ii. Non-realized results linked to the recording at fair value of biological assets regulated by "IAS 41" accounting standard.

Paid dividends

Below is a detail of the dividends paid in the previous years:

Month and year of paymer	Туре	Last 3 years ThUS\$
May-17	Definite	7,283
Oct-17	Provisional	6,097
	Total year 2017	13,380
May-18	Definite	6,181
Oct-18	Provisional	7,358
	Total year 2018	13,539
May-19	Definite	10,724
•	Total year 2019	10,724

NOTE 26 – OTHER RESERVES

The other reserves that are presented in the consolidated statement of changes in equity, are of the following nature:

Cash Flow hedging reserve – Corresponds to the difference between spot values and the fair value of the cash Flow hedging contracts (CCS) which are qualified as efficient, net of deferred tax.

Reserves due to exchange rate fluctuations. – This balance reflects the accumulated results, by exchange rate fluctuations, when converting the financial statements of overseas subsidiaries, from their functional currency to Hortifrut's reporting currency (United States Dollars).

The detail of the account Other Reserves and its movement is as follows:

Movement	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Opening balance	(11,806)	1,165
Cash flow hedging reserves	(1,807)	(5,190)
Reserves for exchange rate fluctuations	(2,328)	(7,781)
Total	(15,941)	(11,806)
Other Reserves Cash flow hedging reserves (*) Reserves for exchange rate fluctuations Total	31-Dec-19 ThUS\$ (3,481) (12,460) (15,941)	31-Dec-18 ThUS\$ (1,674) (10,132) (11,806)
1 Otal	(15,941)	(11,800)

^(*) The movement of cash flow hedging reserves in the period ending December 31, 2019 and 2018, is as follows:

	31-Dec-19	31-Dec-18
Movement cash flow hedging reserves	ThUS\$	ThUS\$
Opening balance	(1,674)	3,516
Other comprehensive income	(1,807)	(5,190)
Total	(3,481)	(1,674)

Cash Flow hedging reserve is net of deferred tax.

Income tax included in cash flow hedging reserves is detailed below:

Cash flow hedging reserves	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Cash flow hedging reserves	(4,768)	(2,292)
Gains tax	1,287	618
Total	(3,481)	(1,674)

The movement of reserves due to Exchange rate fluctuations, in the period ending December 31, 2019 and 2018, is as follows:

	31-Dec-19	31-Dec-18
Movement exchange rate fluctuation		
reserves	ThUS\$	ThUS\$
Opening balance	(10,132)	(2,351)
Other comprehensive income	(2,328)	(7,781)
Total	(12,460)	(10,132)

NOTE 27 – NON-CONTROLLING INTERESTS

Corresponds to the recognizing of equity value and the result of the subsidiaries that correspond to minority investors.

The detail of the interests of non-parent companies as of December 31, 2019 and 2018, are the following:

	Non controll percen	U	Non controlling in	nterest equity	Non controlli	na interest in
					profit (los	U
Subsidiaries	31-dic-19 %	31-dic-18 %	31-dic-19 ThUS\$	31-dic-18 ThUS\$	31-dic-19 ThUS\$	31-dic-18 ThUS\$
Agrícola El Avellano S.A.	60.0%	60.0%	2,824	2,689	(165)	(109)
Agrícola El Pampino S.A.	80.0%	80.0%	1,022	1,001	20	74
Agr. y Ganandera Santa Rebeca Ltda.	75.0%	75.0%	117	115	1	1
Agrícola Vida Nueva S.A.	50.0%	50.0%	3,497	3,687	(180)	(183)
Viveros Hortifrut Chile S.A.	-	49.0%	-	280	26	151
Hortifrut Colombia SAS	25.0%	0.0%	22	-	(4)	-
Hortifrut Argentina S.A.	4.1%	4.1%	6	7	1	(1)
Agrofrutas, SRL. de C.V.	1.0%	1.0%	(98)	(24)	(32)	(2)
Hortifrut España Southern Sun S.L.	50.0%	50.0%	29,680	24,465	5,553	7,064
Agrícola Santa Rosa del Parque S.A.	70.0%	70.0%	2,393	2,884	(279)	9
Agrícola Mataquito S.A.	50.0%	50.0%	1,689	1,993	(285)	566
Euroberry Marketing S.A.	50.0%	50.0%	4,268	2,985	1,333	1,246
Asturian Berries S.A.	74.5%	74.5%	<u> </u>	21		
Total			63,393	52,743	7,147	8,633

The movements of non-parent company interests are the following:

	31-Dec-19	31-Dec-18
	ThUS\$	ThUS\$
Movement		
Opening balance	52,743	36,758
Profit	7,147	8,633
Reserves for exchange rate		
fluctuations	(678)	(1,938)
Cash flow hedging reserves	(39)	(156)
Capital increase (dividends) at		
subsidiaries	(202)	(157)
Changes in accounting policies	-	126
Sale interest in Nursery	(313)	-
Contributions in subsidiaries (*)	4,735	9,477
Total	63,393	52,743

(*) Contributions at Subsidiaries:

- Corresponds to contributions to Honghe Jiayu Agriculture Limited, on behalf of the minority investor, for the amount of ThUS\$4,410 (ThUS\$9,477 as of December 31st 2018).
- Corresponds to contributions to Agrícola el Avellano S.A., on behalf of the minority investor, for the amount of ThUS\$300.
- Corresponds to contributions to Hortifrut Colombia SAS, on behalf of the minority investor, for ThUS\$25.

NOTE 28 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT

28.1. Profits per share

The calculation of profits per share has been performed by dividing the amount of profits attributable to the shareholders by the weighted average of the number of shares of the single series. Hortifrut has not issued a convertible debt or other equity values. As a result, there are no potentially diluting effects in the Company's income per share.

The detail of profits per share is as follows:

Basic profit (loss) per share	Measuring unit	31-Dec-19	31-Dec-18
Profit (loss) of continued operations after tax	ThUS\$	3,556	83,883
Basic weighted average of number of shares	Unit	550,370,979	480,903,075
Basic profit per share from continued operations	(US\$ per share)	0.006461	0.174428

The calculation of the weighted average of the number of shares in circulation, is detailed below:

				shares in ci	rculation
Weighted average of ordinary shares in circulation	N° of days in circulation	Nº of shares	% Weighting	31-Dec-19	31-Dec-18
Opening balance	365	525,546,131	100%	525,546,131	435,520,079
Issuance new payment shares	175	51,777,540	48%	24,824,848	45,382,996
	365	577,323,671		550,370,979	480,903,075

Weighted average of ordinary

28.2. Distributable net profit

The dividend policy consists on distributing as dividend 50% of the period's net profit, and through the distributing of a final dividend, which must be agreed by the Ordinary Shareholders Meeting, payable on the date that said meeting designates.

In virtue of what is stated in CMF's regulation (circular) N° 1.945, dated September 29, 2009, the Board agreed to establish as a general policy that the net profit, for the payment of the minimum 30% obligatory dividend, established in article 79 of Law 18.046, will be determined over the base of the refined profit of the relevant variations in the fair value of the assets and liabilities that are not realized, which must be re-entered into the calculation of the net profit of the period when said variations are performed.

Additional dividends will be determined based on the mentioned criteria, as per the agreement that the Shareholder's Meeting adopts.

The calculation of the Result to be Distributed for the period ending December 31, 2019 and 2018, is presented in Note 25 b).

NOTE 29 - OPERATING REVENUE AND OTHER REVENUE, PER FUNCTION

The detail of the item for the periods ending December 31, 2019 and 2018 is as follows:

	31-Dec-19	31-Dec-18
Concept	ThUS\$	ThUS\$
Revenue from operating activities	576,045	528,157
Other revenue, per function	4,393	7,503
Total	580,438	535,660

The detail of the Company's revenue considers revenue from operation activities plus Other revenue, per function.

Other income, per function	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Adjustment to Biological Fair Value	1,401	5,332
Profit from the sale of property, plant		
and equipment	1,204	1,232
Other revenue	72	-
Official operating subsidies	118	-
Third party recoveries	1,598	939
Total	4,393	7,503

Below we detail revenue per segment for the periods ending December 31, 2019 and 2018:

Product	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Fruta fresca		
Blueberries	508,523	465,799
Raspberries	16,236	17,845
Blackberries	13,574	13,767
Strawberries	3,599	7,132
Cherries	5,770	4,529
Total Fresh Fruit	547,702	509,072
Value Added Products	32,736	26,588
Total	580,438	535,660

The Company's revenue is mainly constituted by the sale of products derived from the harvesting of "bearer plants".

NOTE 30 - DETAIL OF RELEVANT RESULTS

The items in the income statement per function for the semesters and quarters ending December 31, 2019 and 2018, are detailed as indicated below:

30.1. Cost of sales

Below are the main concepts that make up the Company's sales costs for the periods ending December 31, 2019 and 2018:

	31-Dec-19	31-Dec-18
Cost of sales	ThUS\$	ThUS\$
Cost of sales	178,316	169,618
Materials	38,637	45,838
Remunerations	102,792	73,357
Depreciation	46,243	27,500
Amortization	6,103	1,025
Other general expenses	23,893	24,340
Freight	37,021	26,676
Lease of property, machinery, etc.	3,593	7,196
Third party services	39,283	38,634
Total Cost of Sales	475,881	414,184

Cost of sales, is presented net of the cost and expense activation to inventories.

30.2. Administrative expenses

Below is the detail of administrative expenses for the periods ending December 31, 2019 and 2018:

	31-Dec-19	31-Dec-18
Administration expenses	ThUS\$	ThUS\$
Remunerations	21,942	19,810
Depreciation	1,936	1,313
Amortization	411	341
Other general expenses	12,721	10,910
Lease of property, machinery, etc.	1,252	722
Third party services	9,072	4,984
Total Administration Expenses	47,334	38,080

30.3 Other expenses, per function

Below is the detail of Other expenses, per function for the periods ending December 31, 2019 and 2018:

Other expenses, per function	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Impairment value of assets	1,747	2,317
Adjustment to Fair Value Biologicals	7,357	
Sub-total impairment	9,104	2,317
Research expenses		
Cost of Sales	143	11
Materials	99	8
Remunerations	364	589
Depreciation	67	55
Other general expenses	271	274
Freight	7	33
Lease of property, machinery, etc	51	17
Third party services	609	791
Received contributions	(309)	(190)
Sub-total investigation expenses	1,302	1,588
Other expenses		
Loss from the sale of property, plants and equipment and materials	876	016
Asset write-offs	,	916
Asset write-ons	19	1,315
Impairment accounts receivable	1,129	239
Other expenses	1,752	628
Sub-total Otros expenses	3,776	3,098
Total Other expenses, per function	14,182	7,003

NOTE 31 – FINANCIAL EXPENSES

Below is a detail of financial expenses for the periods ending December 31, 2019 and 2018:

	31-Dec-19	31-Dec-18
Financial Expenses	ThUS\$	ThUS\$
Bank loans	18,940	14,865
Bonds	3,203	-
Other financial expenses	2,673	1,464
Interests with related parties	291	188
Leasing interests under IFRS 16	1,207	-
Leasing interests	756	737
Total Financial Expenses	27,070	17,254

NOTE 32 – OTHER REVENUE - EXPENSE

Below is a detail of Other Revenue – Expense for the periods ending December 31, 2019 and 2018:

Other revenue (expenses)	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Profit from FV acquisition Hortifrut Tal S.A.C (*)		60,823
Expenses due to fines and tax readjustments	(1,263)	-
Donations	(754)	-
Otros Revenue (expenses)	258	
Total Other Revenue (expenses)	(1,759)	60,823

NOTE 33 – EXCHANGE RATE DIFFERENCE

Below is a detail of the Exchange rate difference for the periods ending December 31, 2019 and 2018:

	Currency	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Assets			
Cash and cash equivalents	CLP	406	125
Cash and cash equivalents	USD	2,441	(297)
Cash and cash equivalents	EUR	(365)	(33)
Cash and cash equivalents	MXN	(160)	(42)
Cash and cash equivalents	PEN	76	-
Trade debtors and other accounts receivable	CLP	496	510
Trade debtors and other accounts receivable	USD	584	664
Trade debtors and other accounts receivable	EUR	8	9
Trade debtors and other accounts receivable	MXN	189	(111)
Trade debtors and other accounts receivable	GBP	-	-
Trade debtors and other accounts receivable	PEN	54	-
Accounts receivable from related entities	EUR	102	469
Accounts receivable from related entities	GBP	166	-
Current tax assets	CLP	(221)	(545)
Current tax assets	MXN	-	2,441
Current tax assets	EUR	1	-
Current tax assets	PEN	(139)	-
Current tax assets	USD	105	(1,711)
Sub-total		3,854	1,479
Liabilities Other financial liabilities	CI D		
	CLP	9	53
Other financial liabilities	EUR	52	10
Other financial liabilities	USD	(125)	7
Other financial liabilities	PEN	(10)	-
Trade accounts and other accounts payable	CLP	(1,604)	683
Trade accounts and other accounts payable	USD	(826)	(1,960)
Trade accounts and other accounts payable	EUR	43	3
Trade accounts and other accounts payable	MXN	(269)	-
Trade accounts and other accounts payable	PEN	(218)	-
Accounts payable to related entities	CLP	219	(397)
Accounts payable to related entities	USD	(890)	2,151
Accounts payable to related entities	MXN	1	(24)
Accounts payable to related entities	PEN	(13)	-
Other liabilities	MXN	181	_
Other liabilities	PEN	(167)	_
Sub-total		(3,607)	526
Total exchange rate difference		9.45	2.005
i otai exchange rate umerence		247	2,005

NOTE 34 – FOREIGN CURRENCY

34.1. Foreign Currency Current Assets

Current Assets	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Cash and Cash Equivalents	1	
Dollar	26,990	31,355
Euros	6,164	9,878
Chilean Pesos	1,053	505
Mexican Pesos	538	234
Peruvian Nuevo sol	4,816	4,958
Other currencies	2,441	1,971
Other current financial assets	, , ,	
Dollar	-	1,411
Other current non-financial assets		· ·
Dollar	4,377	398
Euros	141	192
Chilean Pesos	1,052	1,369
Mexican Pesos	2,139	3,46
Peruvian Nuevo sol	934	0,11
Other currencies	67	4:
Current trade debtors and other accounts receivable	- /	•
Dollar	27,254	11,147
Euros	20,222	44,44
Chilean Pesos	15,537	10,06
Mexican Pesos	4,575	2,19
Peruvian Nuevo sol	24,344	9,65
Yuan	3,593	<i>)</i> ,-0
Other currencies	1,541	4,70
Current accounts receivable from related entities	-,0 1-	1,7,
Dollar	56,338	42,93
Euros	5,091	5,08
Chilean Pesos	754	29
Other currencies	48	- 2
Inventories	79	
Dollar	67,835	81,450
Euros	1,250	3,94
Chilean Pesos	421	62;
Other currencies	1,075	47
Biological assets, current	1,0/3	7/
Dollar	16,756	18,687
Euros	899	1,82
Chilean Pesos	422	460
Other currencies	148	10
Current tax assets	140	10
Dollar	3,316	2,007
Euros	584	2,00
Chilean Pesos	564 574	
Peruvian Nuevo sol	5/4 4,818	
Total Current Assets	308,107	295,866

34.2. Foreign Currency Non-Current Assets

Non-Current Assets	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Other non-current financial assets		
Dollar	755	317
Other non-current non-financial assets	, 00	0 /
Dollar	1,158	1,189
Euros	28	-
Other currencies	-	3
Non-current fees receivable		
Dollar	2,682	1,500
Chilean Pesos	85	46
Other currencies	193	
Non-current accounts receivable from related entities		
Euros	4,417	4,224
Investments recorded using the equity method		
Dollar	10,757	29,369
Euros	381	- 788
Other currencies	802	804
Intangible assets other than goodwill		
Dollar	8,855	15,020
Goodwill		
Dollar	179,770	179,770
Property, plant and equipment		
Dollar	733,618	674,775
Euros	12,871	11,458
Chilean Pesos	3,260	4,00
Other currencies	53,614	3,128
Deferred tax assets		
Dollar	27,991	26,637
Total Non-Current Assets	1,041,237	951,454
Total Assets	1,349,344	1,247,320
Dollar	1,168,452	1,117,967
Euros	52,048	80,26
Chilean Pesos	23,158	17,368
Mexican Pesos		5,887
Peruvian Nuevo Sol	7,252	5,007 14,616
Yuan	34,912	14,010
Other currencies	3,593	- 11 01/
Total Assets per Currency	59,929	11,219
1 otal Assets per Currency	1,349,344	1,247,320

34.3. Foreign Currency Current Liabilities

Current Liabilities	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Other current financial liabilities		
Dollar	173,991	162,144
Euros	10,354	10,029
Chilean Pesos	671	455
Mexican Pesos	250	
Peruvian Nuevo Sol	-	:
Other currencies	1,693	
Current trade accounts and other accounts payable	1,093	
Dollar	37,649	52,230
Euros	3,172	6,910
Chilean Pesos	19,616	15,72
Mexican Pesos	3,536	1,23
Peruvian Nuevo Sol	13,477	11,80
Other currencies	1,348	40;
Current accounts payable to related entities	, , ,	
Dollar	520	3,340
Euros	276	24
Chilean Pesos	2,003	4,06
Peruvian Nuevo Sol	549	
Other current provisions		
Dollar	1,409	82
Current provisions for employee benefits		
Dollar	2,728	1,97
Chilean Pesos	441	44
Mexican Pesos	507	507
Other current non-financial liabilities		
Dollar	690	1,638
Euros	-	43
Total current liabilities	274,880	274,418

34.4. Foreign Currency Non-Current Liabilities

Non-Current Liabilities	31-Dec-19 ThUS\$	31-Dec-18 ThUS\$
Other non-current financial liabilities	·	·
Dollar	273,686	310,918
Euros	12,265	20,520
Chilean Pesos	2,208	5
Mexican Pesos	506	-
Other currencies	15,292	-
Other non-current accounts payable		
Dollar	6,506	6,506
Non-current accounts payable to related entities		
Euros	4,662	7,353
Chilean Pesos	1,122	1,209
Other provisions, non current		
Dollar	1,222	-
Deferred tax liabilities	,	
Dollar	98,879	106,966
Total Non-Current Liabilities	416,348	453,477
Total Liabilities	691,228	727,895
Dollar	597,280	646,555
Euros	30,729	45,488
Chilean Pesos	26,061	21,894
Mexican Pesos	4,799	1,745
Peruvian Nuevo Sol	14,026	11,810
Other Currencies	18,333	403
Total liabilities per currencies	691,228	727,895
Summary of thousands of dollars per currency		
Dollar	571,172	471,412
Euros	21,319	34,775
Chilean Pesos	(2,903)	(4,526)
Mexican Pesos	2,453	4,142
Peruvian Nuevo Sol	20,886	2,806
Yuan	3,593	-
Other Currencies	41,596	10,816
Total net per currencies	658,116	519,425

NOTE 35- CONTINGENCIES

a) Pledged shares

To the closing of the current financial statement, the Company does not present pledged shares.

b) Direct guarantees

Dated February 12, 2015, a Stand By Letter was issued with Banco Estado bank in order to guarantee the faithful compliance of the payment commitment with Royal Berries S.L. for the purchase of an operating license for varieties of berries. As of December 31, 2018, the balance of the Stand By Letter was at US\$4.35 million.

At the subsidiaries Agrícola Santa Rosa del Parque S.A., Agrícola Mataquito S.A., Agrícola El Pampino S.A., and Agrícola Hortifrut S.A. there are restrictions (guarantees and/or mortgages) over its biological assets.

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Chile:

	Bearer Plants	<u>Other</u> Properties	Associated Debt	
<u>Company</u>	ThUS\$	ThUS\$	ThUS\$	<u>Bank</u>
Agrícola Santa Rosa del Parque S.A	2,839	2,573	1,017	Banco RaboFinance Chile
Agrícola Mataquito S.A. (Curepto field)	4,005	1,877	1,542	Banco RaboFinance Chile
Agrícola Hortifrut S.A.	-	2,304		
Hortifrut Chile S.A. (Colbún plant)	-	4,428		
Hortiftut S.A. (Antillanca plant)	-	865	40.080	Banco Credito e Inversiones
Hortifrut Comercial S.A. (La Serena field)	-	2,168	43,903	Balico Ciedito e Iliversiones
Hortifrut Chile S.A. (Angol-Gorbea-Los Angeles plant)		12,346		_
Total	6,844	26,561	72,828	

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Peru:

		I and	<u>Associated</u>	
		<u> Lanu</u>	<u>Debt</u>	
<u>Surface</u>		ThUS\$	ThUS\$	
566	has	10,429	11,085	Metlife
568	has	10,086	11,124	Metlife
172	has	1,845	3,369	Metlife
214	has	2,127	4,191	Metlife
39,981	m2	3,534	-	Scotiabank
122	has	2,361	-	Rabobank
9	has	450	-	Scotiabank
644	has	8,254		Rabobank
		39,086	29,769	
	566 568 172 214 39,981 122	566 has 568 has 172 has 214 has 39,981 m2 122 has 9 has	566 has 10,429 568 has 10,086 172 has 1,845 214 has 2,127 39,981 m2 3,534 122 has 2,361 9 has 450 644 has 8,254	Surface ThUS\$ ThUS\$ 566 has 10,429 11,085 568 has 10,086 11,124 172 has 1,845 3,369 214 has 2,127 4,191 39,981 m2 3,534 - 122 has 2,361 - 9 has 450 - 644 has 8,254 -

Detail of Property, Plants and Equipment subject to guarantees or restrictions in Chile

- b.1) Agrícola Santa Rosa del Parque S.A.
- b.1.1) Mortgage in favor of RaboFinance over: (i) Hijuela A, resulting from the division of the "El Parque" estate, Angol, (ii) water use rights corresponding to 10 water irrigators from the Parque Ñipado channel which water the aforementioned branch drain and (iii) permanent and continuous consumptive water use rights for 75 liters/sec. at Huequén River (EP 24.08.12, Not. Gloria Acharán). The amount of the used credit is ThUS\$1,017.
- b.1.2) Pledge without displacement in favor of RaboFinance over the real estate located on the property denominated in letter b.1.1) (EP 24.08.12, Not. Gloria Acharán).
- b.2) Agrícola Mataquito S.A.
- b.2.1) Mortgages in favor of the RaboFinance on: (i) Hijuela Tercera del Fundo Ponunquén, commune of Curepto; (ii) Lot B of the Hijuelación Report plan, with an area of 20.18 hectares, Curepto Commune and (iii) Water rights that irrigate the aforementioned properties (EP.27.08.12, Not. Gloria Acharán). The amount of the credit used is ThUS\$1,542.
- b.2.2) Pledge without displacement in favor of the RaboFinance on the movable property located in the properties singled out in letter b.4.1) (EP.27.08.12, Not. Gloria Acharán).
- b.3) Agrícola Hortifrut S.A.
- b.3.1) Mortgages in favor of the BCI on: Lot A, Predio Vista Hermosa; Hijuela N ° 1, The Screen and El Zarzal; Lot 4-1 Arturo Araya; Plot No. 5 Arturo Araya; Lot 6-1 Arturo Araya; Lot 8-1 Arturo Araya; and their respective water rights; all corresponding to Comuna de Panguipulli (EP 28.07.14., Not. José Musalem S.).
- As of December 31, 2019, the Company has no legal or contractual obligation to dismantle, remove or rehabilitate sites where it operates, which is why its assets do not incorporate costs associated with said requirements.
- b.4) Hortifrut Chile S.A.
- b.4.1) Mortgages in favor of BCI over: (i) Lot One B, part of El Congreso Farm, Commune of Gorbea (EP 28.07.14., Not. José Musalem S.).
- b.4.2) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.1) (EP.02.09.14, Not. José Musalem S.).
- b.4.3) Mortgages in favor of BCI over: Lot Two of Hijuela Segunda of Lot B of the Property denominated Resto Hacienda Virquenco (EP 09.12.2014, Not. José Musalem S.).
- b.4.4) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.3) (EP 13.11.2014, Not. José Musalem S.).
- b.4.5) Mortgages in favor of BCI over: (i) property located in Lot One of Resto of Farm Coihuecura, Commune of Yerbas Buenas and its water rights (EP 05.08.14., and EP 17.10.14. Not. José Musalem S.).
- b.4.6) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.9.1) (EP.02 09.14, Not. José Musalem S.).
- b.5) Hortifrut S.A.
- b.5.1) Mortgages in favor of BCI over: property located on Antillanca street N° 370 (Lot 4-B) and N° 540 (Lot 5-B), both located in the Commune of Pudahuel (EP 28.07.14., Not. José Musalem S.).

b.6) Hortifrut Comercial S.A.

b.6.1) Mortgages in favor of BCI over: (i) Lots 1, 2, 4 to 16 and 55 to 84 and water rights, of the sub-division of Farm 151, of Colonia Gabriel Gonzalez Videla, Vegas Norte Sector, La Serena, (EP 18.08.14., Not. José Musalem S.).

The credit received by BCI, for the mortgages individualized in letters b.6 to b.8 and b.5.3, correspond to the amount of US\$54 million. The amount of used credit is ThUS\$43,983.-

c) Indirect guarantees

Below we detail the Guarantees directly managed by the subsidiaries.

d) Guarantees obtained from third parties

To the closing of the current financial statement, the Company has not received relevant guarantees from third parties.

e) Restrictions

Management restrictions or limit of financial indicators are presented detailed in Note 21.

f) Lawsuits

Below we present the main valid lawsuits:

			Claimed		
<u>Plaintiff</u>	<u>Defendant</u>	Type of Lawsuit	Amount	Probable Resolution	<u>Provision</u>
Hortifrut S.A. de CV	Agrícola Gavilanes	Executory Commercial (*)	USD 173,420	Favorable for Hortifrut	50% provisioned
Hortifrut S.A. (Ex VBM)	Marchant Morales	Executory Commercial	USD 138,694	Uncertain	Provisioned
Confederación Hidrográfica de	Hortifrut España Southern Sun	Water law infringement	EUR 127,039	Uncertain	
Guadalquivir	S.L	water iaw initingement	EUK 12/,039	Uncertain	Provisioned

(*) Net provisions have been constituted of the seizable guarantees.

g) Other contingencies

The Company, to the closing of these Financial Statements, does not maintain other contingencies that could significantly affect the current financial statements

NOTE 36 - ENVIRONMENT

Hortifrut is a Company that is concerned with the environment. Most of its production has been converted into organic production, thus becoming the largest organic blueberry producer in the world.

For the period ending December 31, 2019, the Company has not performed disbursements related with protecting the environment, and there are no future commitments regarding this matter.

In the future, the Company and its subsidiaries reiterate their commitment for taking care of the environment by constantly training its workers and subscribing agreements that allow it to advance towards sustainable development in order to obtain a harmonic progress between its operations and its surroundings.

NOTE 37 – FINANCIAL LEASE

The flows were determined based on the contractually agreed lease terms, without considering the negotiations that are maintained to date to extend the validity term of said contracts.

The main financial leasing contracts are:

		Minimum Payment		ent
		Up to one year	Between one and four years	Total
Bank or financial institution	Description of leased goods	ThUS\$	ThUS\$	ThUS\$
L-Banco de Crédito e Inversiones	Sulfurer	7	15	22
L-Banco de Crédito del Perú	Trucks	31	-	31
L-Banco de Crédito del Perú	Trucks and accesories	7	-	7
L-Banco de Crédito e Inversiones	Trucks	4	-	4
L-Banco Internacional del Perú S.A.	Truck bodywork	89	59	148
L-Scotiabank Perú S.A.	Several Equipment	295	49	344
L-Banco Santander Chile	RoofStructure	73	73	146
L-Banco de Crédito e Inversiones	Greenhouse	445	657	1,102
L-Banco de Crédito e Inversiones	Plant pots	291	605	896
L-Banco Santander Chile	Macro-tunnels	37	-	37
L-Banco de Crédito del Perú	Machinery and Equipment	2,653	-	2,653
L-Scotiabank Perú S.A.	Machinery and Equipment Peru	726	692	1,418
L-Scotiabank Perú S.A.	Machinery-Equipment and Others	160	-	160
L-Banco de Crédito del Perú	Nebulizer	144	24	168
L-Banco Internacional del Perú S.A.	Nebulizers	576	192	768
L-Banco Scotiabank	Offices and parking	142	-	142
L-Banco de Crédito e Inversiones	Molina Plant	836	2,926	3,762
L-Scotiabank Perú S.A.	Processing system	490	-	490
L-Banco de Crédito del Perú	Sistema Video Vigilancia	47	5	52
L-Banco de Crédito del Perú	Tractors	205	34	239
L-Banco Internacional del Perú S.A	A. Tractors	58	139	197
L-Banco Internacional del Perú S.A.	Tractors-Nebulizers	500	167	667
L-Banco Santander Chile	Tunnels	17	-	17
L-Banco de Crédito e Inversiones	UNITEC	196	-	196
L-Banco de Crédito del Perú	Vehicles	31	-	31
L-Scotiabank Perú S.A.	Vehicles and others	185	15	200
	General Total	8,245	5,652	13,897

		Future financial burden		ırden
		Between		
		Up to one	one and	
		year	four years	Total
Bank or financial institution	Description of leased good	ThUS\$	ThUS\$	ThUS\$
L-Banco de Crédito e Inversiones	Sulfurer	-	1	1
L-Banco de Crédito e Inversiones	Truck	1	-	1
L-Banco Internacional del Perú S.A.	Truck bodywork	4	-	4
L-Scotiabank Perú S.A.	Several Equipment	9	-	9
L-Banco Santander Chile	Roof Structure	4	1	5
L-Banco de Crédito e Inversiones	Greenhouse	22	40	62
L-Banco de Crédito e Inversiones	Plant pots	10	47	57
L-Banco Santander Chile	Macro-tunnels	1	-	1
L-Banco de Crédito del Perú	Machinery and Equipment	97	-	97
L-Scotiabank Perú S.A.	Machinery and Equipment Peru	43	26	69
L-Banco de Crédito del Perú	Nebulizer	5	-	5
L-Banco Internacional del Perú S.A.	Nebulizers	20	3	23
L-Banco Scotiabank	Offices and parking	18	-	18
L-Banco de Crédito e Inversiones	Molina Plant	90	175	265
L-Scotiabank Perú S.A.	Processing plant	5	-	5
L-Banco de Crédito del Perú	Video Surveillance System	2	-	2
L-Banco de Crédito del Perú	Tractors	5	-	5
L-Banco Internacional del Perú S.A	A. Tractors	6	6	12
L-Banco Internacional del Perú S.A.	Tractors-Nebulizers	17	2	19
L-Scotiabank Perú S.A.	Vehicles and Others	4	_	4
	General Total	363	301	664

NOTE 38 – SUBSEQUENT EVENTS

As of the date of issuance of these financial statements, the Government has decreed various measures to stop the spread of the COVID-19 virus (Coronavirus) among the population. COVID-19 (Coronavirus), has generated volatility and uncertainty in the markets worldwide, since the extent of the problem and the impacts that the measures implemented by the countries will have cannot be foreseen.

Regarding the Company's operations, it has hygiene and safety protocols that comply with the provisions of the health authority in order to safeguard the safety of its workers. The Company's Administration will keep track of this situation considering that such events could impact economic activity, which could affect operations and financial results.

Between December 31, 2019 and the date of issuance of these consolidated financial statements, no other events of a financial or other nature have occurred that significantly affect their interpretations.

NOTE 39 – OTHER INFORMATION

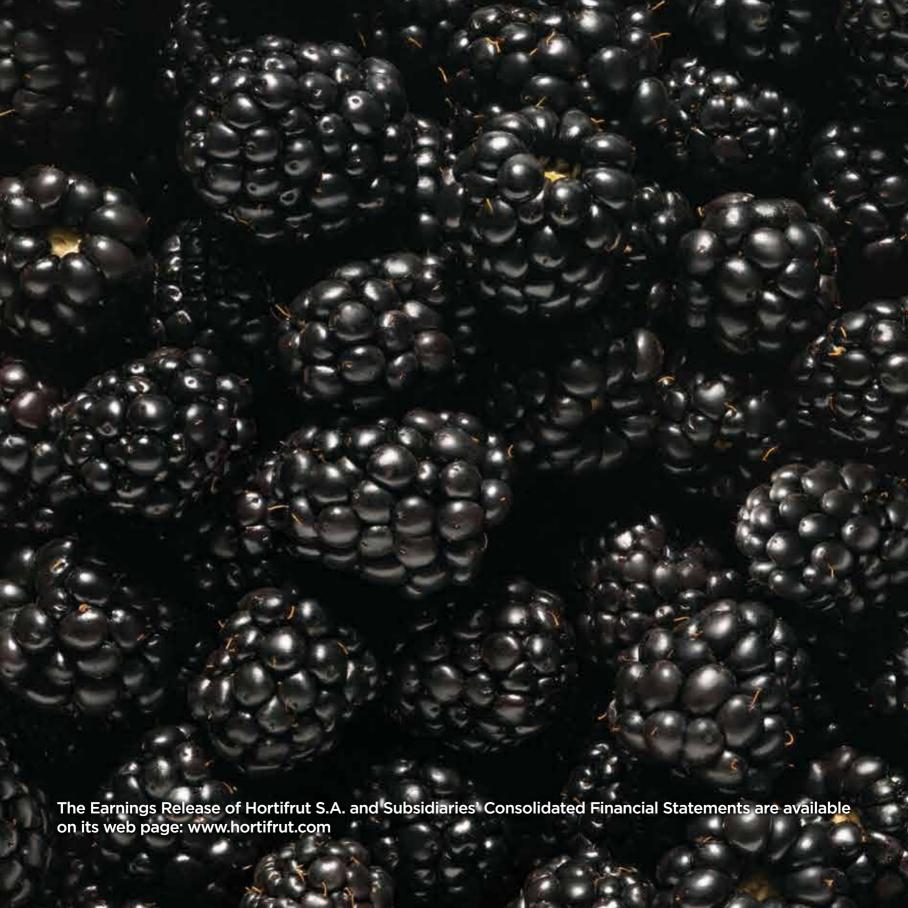
The number of Hortifrut and subsidiaries employees per category is as follows:

	31-Dec-19	31-Dec-18
Indefinite contracts	1,310	1,118
Temporary contracts	23,210	23,128
Total contracts	24,520	24,246

Detail per country

Indefinite Contracts	31-Dec-19	31-Dec-18
Chile	485	502
United States	23	20
Mexico	168	126
Spain	63	53
Brazil	40	35
Argentina	10	13
Peru	480	354
Germany	4	2
England	5	3
China	32	10
Total	1,310	1,118

Temporary Contracts	31-Dec-19	31-Dec-18
Chile	5,634	5,293
Mexico	1,708	892
Spain	45	28
Brazil	75	60
Peru	20,549	16,777
China	246	78
Total	28,257	23,128





EARNINGS RELEASE OF HORTIFRUT S.A.'S CONSOLIDATED FINANCIAL STATEMENTS

As of December 31, 2019 (In thousands of United States dollars)

The current earnings report has been prepared for the period ending December 31, 2019, compared with the financial statements as of December 31, 2018.

1. HIGHLIGHTS OF THE PERIOD AND SUBSEQUENT FACTS

Hortifrut purchases a non-controlling interest of BFruit

In order to continue strengthening the leadership position in the commercializing of berries in Europe, specially raspberries, Hortifrut has reached an agreement to purchase a non-controlling interest in the BFruit producers' organization in Portugal.

The full volume produced by BFruit will be commercialized through Hortifrut's commercial platform for Europe, thus increasing the already existing integrated vertical volume of the business. Furthermore, this will allow Hortifrut to perform a faster commercial escalation of the new varieties of raspberries, blackberries and blueberries from their own varietal development programs throughout the world.

Combination of frozen products business with Alifrut

Regarding the Company's growth strategy, in October 2019 Hortifrut and Alifrut, subsidiary of Duncan Fox, reached an agreement to globally combine and develop the frozen products export business with added value in equal parts.

The association contemplates the direct distribution to customers through Hortifrut's global commercial platforms and Alifrut's industrial and commercial expertise as a multi-product processor of frozen products.

The association will allow Hortifrut to consolidate and strengthen even more its leadership position as a global business platform, by complementing its value-added products offer.

Hortifrut establishes a commercial alliance to export from Colombia

In October 2019, as part of the Company's strategy to boost the sale of blueberries and to get closer to the main destination markets, Hortifrut established a commercial alliance with Proplantas, a Colombian family company pioneer in the sale of strawberries and blueberries in the country. The agreement contemplates the creation of a platform for the exporting of blueberries from Colombia from March 2020, destined to the main consumption markets in the northern hemisphere, whose commercialization will be under Hortifrut's charge. The company will be controlled 75% by Hortifrut and 25% by the Afanador family, owner of Proplantas.

Increase in capital for US\$160 million

Regarding the Company's growth strategy, at the Extraordinary Shareholder's Meeting, held on April 30, 2019, the realization of an increase in capital for US\$160 million was approved. The funds from said increase in capital will be destined to financing organic growth in the countries that supply the markets of North America, Europe and Asia, during all the weeks of the year, strengthening commercial platforms and satisfying the growing demand for the Company's products Said growth will be forecasted through investments in countries physically close to the corresponding destination markets, where China, Morocco and Northern Mexico stand out.

During the preferential option period, 51,777,540 shares were subscribed, reaching an 84.88% subscription. It must be highlighted that the Company's controlling group subscribed the total of the corresponding prorate (51.85%), thus demonstrating its commitment with the Company's growth projects.

2. SUMMARY OF THE PERIOD

Since the Company administers its operations with a vision of agricultural season (July 01 to June 30) which is the relevant criteria for this type of business, in this analysis we include the comparison of the first 6 months of the 18/19 and 19/20 seasons.

In the first 6 months of the 19/20 season ("2H19"), profit attributable to the parent company shareholders reached US\$19.76 million compared to the US\$78.39 million recorded during the first half of the 18/19 season ("2H18") (-74.79%). The lower profit is mainly due to the positive effect of the onetime US\$60.99 million in the non-operating result of 2S18, which is recorded in other income (expense) outside the operation, due to the adjustment to fair value of the 50% interest in Hortifrut Tal S.A.C. (Peru), which net of taxes reaches US\$44.52 million. Separating this effect, the profit attributable to the parent company shareholders during 2H18 would be US\$33.87 million. US\$14.11 million higher than the result of 2H19. The lower profit of the period is explained because even though a 45.12% increase was recorded in commercialized volumes, average price fell 19,90% due to lower prices at all the destination markets, linked to the higher fruit offer mainly from Peru. Also, in line with the increase in volume, the period recorded higher sales costs, which increased in higher proportion than income. Higher costs are mainly associated to increases in: 1) remuneration expenses linked to higher production volume and strengthening of the corporate structure in line with the Company's growth: 2) harvest costs due to increased volume and higher preventive and palliative agricultural applications to maintain fruit quality: 3) depreciation, associated to an adjustment performed in July 2019, as a result of a change in the accounting method of deprecation of companies in Peru Trujillo (a lineal depreciation is taking place, and depreciation is modified based on the production curve, and 4) freight. To this we add lower other income, due to lower fair value of fruit on bearer plants (US\$1.05 million in 2H19, vs. US\$5.33 million in 2H18).

At 2019 calendar year closing ("Dec19") a profit attributable to the parent company shareholders of US\$3.56 million was recorded, representing an US\$80.33 million decrease compared to the same period in 2018 ("Dec18"). The lower result attributable to the parent company shareholders compared to Dec18 is mainly due to the US\$60.99 million adjustment recorded in the non-operating result as of Dec18, previously explained, and to the US\$16.20 million loss recorded in the first half of 2019 (1S19), as the result of extraordinary climatic events in Peru which delayed the production curve in the country during 2S18, concentrating a relevant volume of fruit in Peru and Chile during the 1Q19, impacting the decrease of prices during said period. These effects were partially offset by an increase in the commercialized volume during the 2S19 of 45.12% since the previous effects associated to climatic events were not present in the first half of 19/20 season, resulting in a mainly normalized production curve in Peru.

Also, the non-operating result as of Dec19 presents: 1) the incorporation of administrative and sales expenses from the business purchased in Peru, which was not in the consolidation during the first 6 months of 2018; 2) higher net financial costs as a result of higher average balance of financial debt associated to the financing of the sale-purchase and merger of Grupo Rocio's blueberries business in Peru and the incorporation of existing debt in the purchased business, debt that generated interests only in the months of July to December 2018 vs. 12 months during 2019, 3) US\$7.18 million increase in other expenses, per function, mainly due to the reversal in 2019 of the fair value of fruit on bearer plant recorded as of the closing of 2018; and 4) lower other income, per function, associated to lower fair value of fruit on the company's bearer plants, amount which reaches US\$1.40 million as of Dec19, compared to US\$5.33 million as of Dec18.

Income from operating activities in 2H19 increased 12.51% compared to the same period in 2018, reaching US\$300.92 million. The higher income is due to a 45.12% increase in sales volume, mainly in the blueberries and added value products segments. The higher volume was partially offset by a 19.90% decrease in the average price associated to falls in prices at all the destination markets, linked to the greater offer of fruit mainly from Peru.

In accumulated terms, income from operating activities reached US\$576.05 million as of Dec19, representing a 9.07% increase compared to the same period in 2018. This increase is mainly due to a 31.49% increase in sales volume, mostly due to a greater volume of blueberries and value added products, effect that was partially offset by a decrease in average price per kilo of 8.74% associated to extraordinary climatic events in Peru which delayed the production curve of the previous season in said country, concentrating a relevant volume of fruit in Peru during 1Q19, period which coincides with Chilean production, impacting sale prices downwards and lower prices at the destination markets during the first have of the 19/20 season, previously explained.

Operating costs as of Dec19 reached US\$475.88 million, 14.90% higher compared to Dec18, mainly explained by the aforementioned increase in distributed volume, the expanded preventive and palliative agricultural applications to maintain the quality of the fruit and the higher depreciation linked to the incorporation of Grupo Rocio's blueberries business in Peru in July 2018. As a result of the aforementioned, the gross margin reached US\$100.16 million, decreasing 12.12% compared to the US\$113.97 million recorded as of Dec18.

On its part, 2H19 EBITDA reached US\$75.94 million, representing an 8.38% decrease compared to the US\$82.89 million EBITDA recorded in the same period of last year. The lower EBITDA is mainly explained because even though a 45.12% increase was recorded in the commercialized volumes, the average price fell 19.90%. Also, in line with the increase in volumes, the period recorded higher sales costs, which increased in greater proportion compared to income. To this we must add lower other income, per function related with the aforementioned lower fair value of fruit on bearer plants.

The accumulated EBITDA as of Dec19 reached US\$99.55 million, which represents an 8.62% decrease compared to the US\$108.94 million recorded as of Dec18. Excluding the effect associated to the lower fair value of fruit on bearer plants (US\$1.40 million as of Dec19, vs. US\$5.33 million as of Dec18), the lower EBITDA as of Dec19 (-5.27%) is mainly due to the lower operating result, because of the aforementioned extraordinary climatic events in Peru which delayed the production curve during 2H18, affecting the results of the first 6 months of 2019. To this we must add the aforementioned decrease in average prices per kilo recorded during 2H19. These effects were partially offset by an increase in the commercialized volume during 2H19 of 45.12%, because the aforementioned effects associated to climatic events were not present in this period, resulting in a mostly normalized production curve in Peru.

The EBITDA calculation is detailed below:

	jul19-dec19	jul18-dec18	31-dec-19	31-dec-18
DETERMINING EBITDA	MUS\$	MUS\$	MUS\$	MUS\$
Operating income	300,924	267,474	576,045	528,157
Other income, per function	1,923	5,931	4,393	7,503
Total Income	302,847	273,405	580,438	535,660
Sales Cost	(230,051)	(185,276)	(475,881)	(414,184)
Administration Expenses	(23,297)	(20,520)	(47,334)	(38,080)
Other expenses	(3,072)	(3,525)	(12,435)	(4,686)
Total Costs and Expenses	(256,420)	(209,321)	(535,650)	(456,950)
Operating Result	46,427	64,084	44,788	78,710
Depreciation and amortizations	29,511	18,801	54,761	30,234
EBITDA	75,938	82,885	99,549	108,944

The Company's net financial debt decreased from US\$455.17 million as of December 31, 2018 to US\$448.91 million as of December 31, 2019, which is mainly explained by the pre-payment of debt executed during the 3Q19 with funds from the increase in capital realized in July and August 2019, partly offset by the startup of the investment plan announced for Mexico and China, by the obtaining of new credits to finance the higher work capital needs associated to the higher volume produced in Peru and the entry into effect of standards IFRS 16, through which lease contracts must record two accounting entries, on one side a financial lease is recognized and on the other the value of the leased asset. In Hortifrut's case, the liability associated to lease contracts which the Company has is US\$21.81 million as of December 2019. To this, we must add the additional work capital needed for the incorporation of operations in Peru.

Determining Net Financial Debt	31-Dec-19	31-Dec-18
Items	ThUS\$	ThUS\$
Other current financial liabilities	186,959	172,629
Other non-current financial liabilities	303,957	331,443
Total financial liability	490,916	504,072
Minus:		
Cash and cash equivalents	42,002	48,901
Total net financial debt	448,914	455,171

3. INCOME STATEMENT ANALYSIS

As of the closing of December 2019 ("Dec19") a profit attributable to the parent company shareholders of US\$3.56 million was recorded, representing a decrease of US\$80.33 million in relation to the same period in 2018 ("Dec18"). The lower result attributable to the parent company shareholders in relation to Dec18 is mainly due to the US\$60.99 million adjustment recorded under non-operating result as of Dec18, previously explained, and to the US\$16.20 million loss recorded in the first semester of 2019 (1H19), as a result of extraordinary climatic events in Peru which delayed the production curve in said country during the 2S18, concentrating an important volume of fruit in Peru and Chile during the 1Q19, impacting prices downwards during said period. These effects were partially offset by an increase in the commercialized volume during the 2H19 of 45.12% since the previous effects associated to climatic events were not present in the first half of the 19/20 season, resulting in a mostly normalized production curve in Peru.

Likewise, the non-operating result as of Dec19 presents: 1) the incorporation of administrative and sales expenses of the business purchased in Peru, which was not in the consolidation during the first 6 months of 2018; 2) higher net financial expenses as a result of the higher average balance of the financial debt associated to the financing of the sale-purchase and merger of Grupo Rocio's blueberries business in Peru and the incorporation of the existing debt of the acquired business, debt that generated interests only in the months of July to December 2018 vs. 12 months during 2019, 3) US\$7.18 million increase in other expenses, per function, mainly due to the reversal in 2019 of the fair value of fruit on bearer plants recorded as of the closing of 2018; and 4) other lower income, per function, associated to the lower fair value of the company's fruit on bearer plants, amount that reaches US\$1.40 million as of Dec19, compared with US\$5.33 million as of Dec18.

Income from operating activities in the 2H19 increased 12.51% compared to the same period in 2018, reaching US\$300.92 million. The higher increase is due to a 45.12% increase in sales volume, mainly from the blueberry and value-added product segments. The higher volume was partially offset by a 19.90% decrease in the average price per kilo, associated to falls in prices at all the destination markets, linked to the higher fruit offer mainly from Peru.

a) Main components of Income

The Company's income as of Dec19, which include income from operating activities and other income, per function, increased 8.36% compared to the same period the previous year, reaching US\$580.44 million, as can be seen in the following table:

Operating Income, Total	31-Dec-2019 MUS\$	31-Dec-2018 MUS\$	variación %
Operating Income	576,045	528,157	9.07%
1 0	-,		
Other operating income, per function	4,393	7,503	-41.45%
Operating Income, Total	580,438	535,660	8.36%

Detail of total operating income per business segment:

	31-Dec-19	31-Dec-18
Income per Segment	ThUS\$	ThUS\$
Blueberries	508,523	465,235
Raspberries	16,236	18,063
Blackberries	13,574	14,113
Strawberries	3,599	7,132
Cherries	5,770	4,529
Value Added Products	32,736	26,588
Total	580,438	535,660

In blueberry sales, we observed a 9.30% increase compared to the previous period, mainly explained by a 38.68% increase in commercialized volume, partially offset by a 21.28% decrease in average income per kilo compared to Dec18.

Raspberries experienced a decrease in sales income of 10.11%, as a result of a decrease in average income per kilo of 11.53%, partially offset by an increase in commercialized volume of 2.84%.

The blackberries segment recorded a slight decrease of 3.82% in income compared to Dec18, explained by a 3.97% decrease in commercialized volumes, which was mostly offset by a 2.67% increase in the average price per kilo.

Strawberries experienced a decrease in sales of 49.54% compared to Dec18, variation which is mainly explained by a 48,51% decrease in distributed volume, mainly associated to a lower availability of fruit on the Mexican market.

Cherries recorded an increase in sales income of 27.40% as Dec19. This increase in income is due to an increase in average income per kilo of 62.86%, slightly offset by a decrease in commercialized volume of 21.76%.

Value added products recorded an increase in sales income of 23.12% compared to income recorded in the same period of 2018. This variation is explained by an increase in the sold volume of 33.40%, slightly offset by a decrease in average income per kilo of 7.71%.

b) Main Components of Costs and Expenses

Total Expenses and Costs	31-dic-19 ThUS\$	31-dic-18 ThUS\$	Variation %
Cost of Sales	(475,881)	(414,184)	14.90%
Administration expenses	(47,334)	(38,080)	24.30%
Other expenses, per function	(14,182)	(7,003)	102.51%
Other operating costs and			
expenses	(61,516)	(45,083)	36.45%
Minus:			
Deterioro de valor de activos	1,747	2,317	-24.60%
Fotal Expenses and Costs	(535,650)	(456,950)	17.22%

Main Components of Cost of Sales

Sales costs corresponding to Dec19 reached US\$475.88 million, 14.90% higher than Dec18, explained by the increase in the aforementioned distributed volume, the expanded agricultural preventive and palliative applications to maintain the quality of the fruit and the higher depreciation linked to the incorporation of Grupo Rocio's blueberries business in Peru in July 2018. As a result of the aforementioned, the gross margin reached US\$100.16 million, decreasing 12.12% compared to the US\$113.97 million recorded as of Dec18.

Main Components of Administrative Expenses

Administrative expenses increased US\$9.25 million, reaching US\$47.33 million. The increase in this concept is mainly due to the incorporation of Grupo Rocio's blueberries business in Peru, which did not belong to the Hortifrut group during the first half of 2018.

Main Components of Other Expenses, per function

Other expenses per function increased US\$7.18 million, reaching US\$14.18 million as of Dec19. The increase is mainly due to the reversal of the adjustment to fair value of fruit on "bearer plants" of operations in Peru, recognized as of December 31, 2018 for the amount of US\$7.36 million, which will be recognized during the period under operating results (sales income and expenses),as the fruit is sold.

c) Other Components of Income Statement

	31-Dec-19	31-Dec-18	Variation
Other income (expenses)	ThUS\$	ThUS\$	%
Other profit (loss)	(1,759)	60,823	-102.89%
Financial income	2,789	1,448	92.61%
Financial expenses Interest in profit (loss) of	(27,070)	(17,254)	56.89%
associated companies	(5,625)	(3,483)	61.50%
Exchange rate fluctuation	247	2,005	-87.68%
Other Income (expenses)	(31,418)	43,539	-172.16%

The other components of the income statement passed from a US\$43.54 million profit as of December 2018 to a US\$31.42 million loss as of December 2019.

The main items that explain this variation are the following:

- a. Other profit (loss) passed from a profit of US\$60.82 million as of Dec18 to a loss of US\$1.76 million as of Dec19, difference that is explained by an adjustment of US\$60.99 million, due to the adjustment to fair value of the 50% interest in Hortifrut Tal S.A.C. (Peru), which net of taxes reaches US\$44.52 million.
- b. Increase in financial costs which increased from US\$17.25 million as of Dec18 to US\$27.07 million as of Dec19, variation which is mainly explained by the higher average balance of financial debt as a result of the financing of the purchase and merger of Grupo Rocio's blueberries business in Peru and the incorporation of the existing debt of the acquired business, debt which generated interests only in the months of July to December 2018 vs. 12 months during 2019. To this we must add prepayment costs associated to the refinancing of financial debt, realized during 3Q19, which reached US\$3.2 million.
- c. The loss due to interest in profit (loss) of associated companies reached negative US\$5.63 million as of Dec19, which is compared with a US\$3.48 million loss in the same period the previous year. This difference is mainly made up of US\$0.84 million at Hortifrut Tal S.A.C. (Peru) which is no longer reflected in this line and is incorporated into Hortifrut Group's consolidation from the purchase and merger of Grupo Rocio's blueberries business in Peru in July 2018, and a higher loss of US\$2.63 million in the associated Munger Hortifrut NA LLC in the United States.

d) Income tax expense

Income tax expense reached US\$0.92 million as of Dec19, which is compared with US\$27.42 million as of Dec18. The lower tax expense for the period is subtracted in a current tax expense of US\$9.53 million (US\$14.30 million as of Dec18) and -US\$8.63 million in deferred tax (US\$13.33 million as of Dec18).

e) Other Result Indicators

Activity Indicators:

Indicator	Unit of	Dec-2019 31-I	200 2019
Activity	Olit 31-	Dec-2019 31-1	Jec-2016
Rotation of Assets	Times	0.46	0.62
Operating revenue / Total average assets of the period			
Rotation of inventory	Times	7.96	9.44
Cost of sales / Average inventory			
Permanence of inventory (days)	Days	45	38
Inventory / Annual cost of sale (360 day base)			

The rotation of assets between the periods ending December 31, 2019 and 2018, mainly decreased due to the increase in income (+9.07%) which was proportionally lower than the increase in average total assets in the same period (+69.30%).

Likewise, the rotation of inventories decreased due to the increase in average inventories passing from US\$43.88 million as of Dec18 to US\$59.76 million in the same period of 2019, variation which was proportionally lower than the previously explained increase in sales costs.

4. COMPARATIVE ANALYSIS OF MAIN TENDENCIES

The evolution of the main financial indicators is the following:

Indicator	Unit	31-Dec-19	31-Dec-18	Variations %
Current Liquidity	times	1.12	1.08	3.96%
Current Asset / Current Liability				
Acid Ratio Current assets (-) Other non financial assets, inventories and current biological assets / Current liability	times	0.77	0.67	14.99%
Debt Ratio	times	1.16	1.56	-25.48%
Total liabilities/Equity attributable to Parent Company				
Short term debt		39.8%	37.7%	5.48%
Total current liabilities /Total liabilities				
Long term debt		60.2%	62.3%	-3.32%
Total non-current liabilities/Total liabilities				
Book value of the stock	US\$ /Share	108.1%	97.0%	11.35%
Equity of the parent/ Average number of shares				

- Current liquidity and acid ratio were 1.12 and 0.77 times as of Dec19, experiencing improvements of 3.96% and 14.99%, respectively, in relation to the period ending December 31, 2018. Both increases are mainly explained by the 4.14% increase in current assets, mainly accounts payable, associated to the seasonality of the business, plus the 0.17% decrease in current liabilities, mostly accounts payable.
- The debt ratio decreased 25.48% compared to December 31, 2018, explained by a decrease in total liabilities of US\$36.67 million (5.04%) and the increase in equity attributable to the parent company of US\$128.04 million (27.44%), associated to the increase in capital realized between July and August 2019.
- The short-term debt percentage as of Dec19, was 39.8%, an increase compared to 37.7% as of December 31, 2018, mainly explained by the previously mentioned decrease in total liabilities, mostly because of long term refinancing with bonds on the local market.
- The long-term debt percentage as of Dec19, was 60.2%, lower than the value of 62.3% as of December 31, 2018, due to a decrease in total liabilities, proportionally higher than the decrease of total non-current liabilities.
- The book value of the share increased by 11.35%, from 0.9704 US\$/share to 1.0806 US\$/share, mainly associated with the 27.4% increase in the equity of the parent company due to the increase of capital for US\$133,00 million made in 2019.

Indicator	Unit	31-Dec-19	31-Dec-18	Variations %
Financial expense hedge	times	1.43	7.95	-82.02%
(Before tax profit - Financial costs)/Financial costs				
Profitability of parent company equity		0.6%	18.0%	-96.67%
Parent company gains/Parent company equity				
Profitability of equity		1.6%	17.8%	-90.87%
Profit of the period/ Total equity				

- The decrease in the financial expense hedge index as of Dec19 compared to the same period in 2018 is due to the decrease in the before tax result of US\$108.31 million, which is added to the higher financial expenses, which passed from US\$17.25 million during the period ending December 31, 2018 to US\$27.07 million as of the closing in December 2019.
- The return on equity accounts for the lower result attributable to the owners of the parent compared to Dec18 mainly due to the adjustment of US\$60.99 million recorded in the non-operating result to Dec18, explained above.

5. ANALYSIS OF STATEMENT OF FINANCIAL POSITION

Main items of the consolidated statement of financial position.

	31-Dec-19	31-Dec-18	Variat	ion
Statement of Financial Position	ThUS\$	ThUS\$	ThUS\$	<u>%</u>
Total current assets	308,107	295,866	12,242	4.149
Total non-current assets	1,041,237	951,454	89,783	9.449
Total assets	1,349,344	1,247,320	102,025	8.18%
Total current liabilities	274,880	274,418	462	0.179
Total non-current liabilities	416,348	453,477	(37,129)	-8.199
Total liabilities	691,228	727,895	(36,667)	-5.04%
Equity attributable to parent company equity holders	594,723	466,682	128,041	27.449
Non-controlling interest	63,393	52,743	10,650	20.19%
Total equity	658,116	519,425	138,691	26.70%

As of December 31, 2019, total assets increased US\$102.03 million in relation to the existing as of December 31, 2018, which is equal to an 8.18% increase.

Current assets slightly increased US\$12.24 million (4.14%), mainly due to an increase of: 1) Accounts receivable US\$14.87 million, due to the seasonality of the business; 2) accounts receivable from related entities US\$13.91 million; 3) Tax assets US\$7.29 million; and 4) other non-financial assets US\$3.25 million. These effects are offset by the decrease in 1) Inventories US\$15.91 million; 2) Cash and Cash Equivalents US\$6.90 million; and 3) Biological Assets US\$2.85 million.

Non-current assets experienced an increase of US\$89.78 million (9.44%), mainly due to the increase in Property, Plant and Equipment (asset due to right of use) of US\$110.00 and as an offset, the decrease in: 1) Investments recorded using the equity method for US\$17.45 million, and 2) Intangible assets other than equity for US\$6.17 million.

Current liabilities remained in line in relation to the same period of the previous year, reaching US\$274.88 million as of Dec19.

On its part, non-current liabilities decreased US\$37.13 million (-8.19%), mainly due to the decrease in: 1) Other financial liabilities, noncurrent for US\$27.49 million; 2) Deferred tax liability for US\$8.09 million; and 3) Accounts payable to related entities for US\$2.78 million.

The Company's total equity recorded an increase of US\$138.69 million (26.70%) compared to December 31, 2018, reaching US\$658.12 million as of December 31, 2019, mainly associated to the increase in capital realized between July and August 2019.

6. MAIN COMPONENTS OF NET OPERATING INVESTMENT AND FINANCING CASH FLOWS

Main sources and uses of funds in the period (US\$ million)	January- December 2019	January - December 2018	Comments
Charges from the sale of goods and providing of services	545	511	Increase in income due to higher commercialized volume from Peru
Payment to suppliers for supplying of goods and services	(348)	(342)	A higher cost associated to the incorporation of Grupo Rocio blueberries business in Peru from July 2018
Payment for and on behalf of employees	(125)	(94)	·
Net interests	(20)	(12)	
Taxes	(18)	(15)	
Others	(1)	(1)	
(1) Total Cash Flow for Operating Activities	33	47	
Sale and purchase of property, plant and equipment	(160)	(65)	Addition of assets for investment plans in Mexico, Peru and China, added to the incorporation of 50% of the assets of Munger Hortifrut N.A. LLC, due to partial division of the company.
Other investment activities (sum of all the rest)	17	(132)	Purchase and merger of Rocio Group's blueberries business in Peru
(2) Total Cash Flow for Investment Activities	(143)	(197)	
Income from financing	341	515	Higher financing of long term debt during the frist half of 2018, associated to the payment of the purchase and merger in Peru.
Payment of loans	(362)	(326)	
Amounts from the issuance of shares	133	-	Issuance of shares in 2019 destined to financing investment projects in Mexico and China
Paid dividends and other investment cash flows	(11)	(18)	Higher dividend payments due to higher results
(3) Total Cash Flow for Financing Activities	101	171	
Net Increase of Cash and Cash Equivalents (1) + (2) +			
(3)	(9)	21	
Effect due to exchange rate fluctuation	2	-	
Cash and cash equivalents at the start of the period	49	28	
Cash and Cash Equivalents at the End of the Period	42	49	

7. RISK FACTORS ANALYSIS

The Company's business intrinsically involves a series of risk factors which, in one way or another, could affect the performance of the business. Within these factors, we can mention the following:

7.1 Financial Risk

7.1.1 Credit Risk

a) Investment risk of cash surpluses:

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company.

The Company's policy regulates investment and debt, trying to limit the impact of currency valuation and interest rate changes over the Company's net results, through cash surplus investments and signing of forwards contracts and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose maturity terms do not exceed 90 days and have high liquidity.

- Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

b) Risk from sales operations:

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to PACA law, which protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company constantly evaluates the risk of exposure and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, the Company may be exposed to this risk.

In order to mitigate this risk, the Company has credit insurance for the parent company and subsidiaries as of December 31, 2019.

7.1.2 Liquidity risk and Financing

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.

Additionally, there is the risk that, due to an impairment in its operations or other circumstances, certain financial ratios could reach levels higher than the limits established in the credit contracts, which could limit the debt capacity or accelerate the maturity of the Company's valid financial liabilities.

To mitigate this risk, the Company continuously monitors its financial ratios and other affirmative and negative covenants stipulated in its credit contracts, in order to be able to take opportune actions to avoid the potential negative effects associated to this risk.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exceeding the financial ratios stipulated in the financing contracts, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated Companies. In the case of subsidiaries such as Hortifrut España Southern Sun SL, and associated companies such as Munger Hortifrut N.A. LLC in the United States, credit decisions are made at these business units in coordination with Hortifrut S.A. Debts are incurred through bank credits in Chile and overseas, aiming to optimize credit conditions based on the financing needs to face investment plans and requirements for work capital.

The application of IFRS16, means an increase in the company's financial liabilities when recognizing the lease obligation. The company, considering financial safeguards, has agreed with the corresponding financial institutions to not include the obligations due to lease in the related calculation formulas.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short-term credit lines, approved and valid for work capital, which as of December 31, 2019 reach the amount of US\$276.79 million (US\$238.34 million as of December 31, 2018), distributed among 16 banks. The used amount reaches US\$144.43 million, with an available balance of US\$132.36 million. Credit lines are distributed amount the following companies: Hortifrut Chile S.A. with US\$260.17 million, Agrícola El Pampino S.A. with US\$0.75 million, Agrícola El Avellano with US\$0.50 million, Agrícola Santa Rosa del Parque S.A. with US\$1.00 million, Agrícola

Mataquito S.A. with US\$1.70 million, Agrícola Vida Nueva S.A. with US\$0.40 million, Euroberry Marketing S.A. with US\$7.28 million and Hortifrut Import Inc., with US\$5.00 million.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance work capital and interest payments, for the next 12 months and the foreseeable future.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its future obligations.

Below we summarize the maturity of the Company's bank loans as of December 31, 2019, based on undiscounted contractual flows:

		_	Cash Flows				
		-	From o	Between	Between		
	G!t-1	T4	to 3	3 and 12	1 and 5	Over 5	m - 4 - 1
a 11. p. 1	Capital	Interests	months	months	years	years	Total
<u>Creditor Bank</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Banco de Crédito e Inversiones	74,033	1,329	29,190	6,126	26,377	30,322	92,015
Banco Estado	42,116	121	12,128	1,503	26,849	6,869	47,349
Banco de Chile	29,845	58	5,022	5,248	19,186	4,346	33,802
Metropolitan Life Insurance Company	29,770	-	-	765	14,837	24,725	40,327
Banco Scotiabank	27,124	102	17,212	10,177	-	-	27,389
Banco RaboFinance Chile	29,093	86	317	4,045	23,663	5,970	33,995
Banco de Crédito del Perú	21,076	64	18,285	2,961	63	-	21,309
Scotiabank Perú S.A.	16,925	263	3,086	3,108	12,591	-	18,785
Banco Itaú	15,000	77	15,126	-	-	-	15,126
Banco BICE	16,674	81	16,040	510	248	-	16,798
Communications Bank Yunnan Branch	14,358	-	-	-	16,902	-	16,902
Banco Santander Chile	13,469	52	10,375	224	73	-	10,672
Banco Santander Central Hispano S.A.	10,378	-	1,251	6,511	2,866	-	10,628
Banco China Construction Bank Corp.	10,000	14	10,064	-	-	-	10,064
Banco Bilbao Vizcaya Argentaria	7,272	41	1,558	1,488	4,348	-	7,394
La Caixa	5,417	10	356	2,792	2,147	-	5,295
HSBC México SA, Institución de Banca Múltiple	3,188	-	591	1,739	944	-	3,274
Bankinter	3,027	2	215	1,763	1,074	-	3,052
Banco Internacional del Perú S.A.	1,722	-	303	920	557	-	1,780
Banco Sabadell	1,549	-	143	429	1,001	-	1,573
Credicorp Capital	1,111		196	503	412		1,111
Total as of December 31, 2019	373,147	2,300	141,458	50,812	154,138	72,232	418,640

Below is a summary of the maturities of the total financial liabilities as of December 31, 2019:

			Cash Flows				
	Capital	Fair Value	From 0 to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total
<u>Detail</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	373,147	375,447	141,458	50,812	154,138	72,232	418,640
Bonds- obligations with the public	92,588	93,655	869	3,402	36,799	75,288	116,358
Operating lease obligations	35,047	35,047	2,790	8,513	14,964	11,058	37,325
Trade accounts and other accounts payable	78,798	78,798	69,535	9,263	-	-	78,798
Accounts payable to related companies	9,132	9,132	-	3,348	5,784	-	9,132

7.1.3 Exchange rate risk

The international character of its business and its operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations in US Dollar versus Chilean Pesos, Mexican Pesos, Peruvian Nuevo Sol and Euros.

a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos comes from the costs of the Chilean companies denominated in said currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting derivative instruments. Likewise, in the Chilean companies, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations denominated in Chilean Pesos.

b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

Hortifrut performs mitigation measures over the exposure to costs of Mexican companies, through the contracting of derivative instruments.

c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative instruments.

d) Exposure to Peruvian Soles

The source of exposure to Peruvian Soles mainly comes from agricultural operating costs in Peru, which are mainly denominated in said currency, and, at a lower measure, customer's receivable trade accounts. Hortifrut constantly evaluates the need to realize risk mitigation actions.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Exposure in currencies different to the functional currency

The following table shows exposure in currencies different to the dollar, over the Company's financial assets and liabilities as of December 31, 2019:

As of December 31, 2019	Pesos ThUS\$	Nuevo Sol ThUS\$	Euro ThUS\$	Mexican \$ ThUS\$	Yuan ThUS\$	Others ThUS\$
Financial Assets						
Cash and Cash Equivalents	1,053	4,816	6,164	538	924	1,517
Other current non-financial assets	1,052	934	141	2,139	52	15
Current trade debtors and other accounts receivable	15,537	24,344	20,222	4,575	3,593	1,541
Current Accounts Receivable with Related Entities	754	-	5,091	-	48	-
Non-current accounts receivable with Related Entities	-	-	4,417	-	-	-
Total Financial Assets	18,396	30,094	36,035	7,252	4,617	3,073
Financial Liabilities						
Other current financial liabilities	671	-	10,354	250	-	1,693
Current trade accounts and other accounts payable	19,616	13,477	3,172	3,536	8	1,340
Current Accounts Payable to Related Entities	2,003	549	276	-	-	-
Current provisions for employee benefits	441	-	-	507	-	-
Other non-current financial liabilities	2,208	-	12,265	506	-	15,292
Non-current accounts payable to Related Entities	1,122	-	4,662	-	-	
Total Financial Liabilities	26,061	14,026	30,729	4,799	8	18,325
Net exposure as of December 31, 2019	(7,665)	16,068	5,306	2,453	4,609	(15,252)

Sensitivity analysis

The potential net effect on financial assets and liabilities of a 10% devaluation of the United States dollar against all the other relevant currencies to which the Company is exposed, would be approximately ThUS\$553 as a higher charge to the Company's results as of December 31, 2019 (ThUS\$2,236 as of December 31, 2018), the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in financial assets and liabilities denominated in currency different to the dollar.

				Net (10%	
	Assets	Liabilities	Net	Devaluation)	Variation
<u>Currencies</u>	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Chilean Peso	18,396	26,061	(7,665)	(6,899)	766
Nuevo Sol	30,094	14,026	16,068	14,461	(1,607)
Euro	36,035	30,729	5,306	4,775	(531)
Mexican Peso	7,252	4,799	2,453	2,208	(245)
Yuan	4,617	8	4,609	4,148	(461)
Others	3,073	18,325	(15,252)	(13,727)	1,525
Total as of December 31, 2019	99,467	93,948	5,519	4,966	(553)

7.1.4 Interest Rate Risk

The Hortifrut Group has its long-term financial liabilities linked to long term investments.

Long term liabilities are both at fixed and variable rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short-term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced.

As of December 31, 2019 the variable debt rate that Hortifrut maintained was ThUS\$290,175 (ThUS\$365,711 as of December 31, 2018), if it maintained this debt level for a one year term and today the rate increased 10%, the impact on the annual financial cost would be ThUS\$915 (ThUS\$1,480 as of December 31, 2018).

7.2 Operating Risks

Hortifrut's operating risks are administered by each corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers to be of greater relevance:

7.2.1 Genetic development

The lack of plant modern varieties could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

7.2.2 Significant increase in Supply

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to the combination of (i) a product with very positive health effects; (ii) the growing importance given by consumers to healthy food and (iii) a still relatively low consumption of berries per capita.

7.2.3 Intensification of Competition

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand recognition, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

7.2.4 Contingencies/Pandemics at destination markets

The Company faces the risk that the destination markets are no table to receive the planned fruit, in the expected conditions. To face this risk, the Company maintains fluid communication with the commercial platforms and continuously monitors its shipments, being able to re-destine part of the fruit to other markets when the protocols and demand allow it. The aforementioned does not imply that the Company will be affected by eventual contingencies at the destination markets.

7.2.5 Climatic risks

Climate is an external factor that is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though this risk is difficult to control, the Hortifrut Group aims for a greater geographic diversification and invests in infrastructure to assure the availability of water and to face possible climatic risks, such as rain, hail and frost control.

With the acquisition of Grupo Rocio's blueberries business, the Company's plantations in Peru reached 63.1% of the total own plantations, increasing exposure to climatic risk in this country. Nevertheless, the Company has other smaller plantations in South America, North America, Europe and Asia, which allow it to partially mitigate this risk.

7.2.6 Plagues and disease

It is unavoidable for part of the crop to be affected by some incidence of plagues and/or disease. Therefore, efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impacts on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined.

Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage. The aforementioned does not imply that in the future the Company will not be affected by current or new plagues and/or disease.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the *Lobesia Botrana* moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine.

7.2.7 Food-Safety

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are exceeded) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.

7.2.8 Risks of Availability of Human Resources

Temporary collaborators are vital for fruit harvest, so Hortifrut has developed several initiatives to attract, retain and maintain the temporary collaborators from one season to the next. Additionally, people are recruited through labor fairs and informative meetings organized with the intermediation of the regional governments corresponding to the area of each productive unit, so a relationship of mutual collaboration with the community and its municipalities has been built. Due to the extension of operations in Peru, the human resources factor is especially critical, especially in the main production weeks. To assure the necessary quantity of collaborators for the harvesting periods, Hortifrut invests in infrastructure to assure housing for a percentage of collaborators, as well as implementing initiatives that create loyalty with the temporary collaborators, such as for example, to develop attention channels.

7.2.9 Continuity and Costs of Supplies and Services

The development of Hortifrut's business involves a complex logistic regarding the opportune availability of quality supplies and services which are fundamental to maintain competitiveness. As in all agricultural business, the availability of water is critical to assure the good result of the harvest, Hortifrut invests in infrastructure such as reservoirs and deep wells to partially mitigate this risk. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual standstill at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

7.2. Risk associated to New Technologies

Hortifrut, in its varied entrepreneurships, throughout the world, is incorporating growing new technologies in the whole production process, which involves risks associated to the lack of knowledge in their behaviors. Even though most of its technologies are widely widespread in the world, there is still no extended history which allows to know beforehand all the adverse effects that could derive from it.

7.3 Insurance

The Hortifrut Group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the coverage of these policies is adequate.

The main insurances contracted as of December 31, 2019 and December 31, 2018 are the following:

			31-Dec-19		31-Dec-18
COUNTRY	TYPE OF INSURANCE	CURRENCY	COVERED AMOUNT	CURRENCY	COVERED AMOUNT
Chile	Infrastructure Fire	UF	1,583,352	UF	1,658,152
Chile	Mobile Agricultural Equipment	UF	47,732	UF	48,092
Chile	Motor Vehicles	UF	145,287	UF	48,563
Chile	General and Product Civil Liability	USD	5,000,000	USD	5,000,000
Chile	Maritime Transport	USD	7,000,000	USD	7,000,000
Chile	Credit Insurance	USD	20,000,000	USD	20,000,000
Chile	Fruit and Materials Insurance	USD	9,810,916	USD	9,810,916
Chile	Terrorism	UF	500,000	UF	500,000
Chile	Business Interruption	UF	1,227,000	UF	1,227,000
USA	Product Civil Liability	USD	20,000,000	USD	20,000,000
Mexico	Transporting of Load	USD	200,000/shipment	USD	200,000/shipment
Mexico	Infrastructure Fire, Theft and Civil Liability	USD	48,000,000	USD	48,000,000
Mexico	Motor Vehicles	USD	Commercial Value	USD	Commercial Value
Spain	Motor Vehicles	EUR	Commercial Value / without limit	EUR	Commercial Value / without limit
Spain	Installations	EUR	350,000 per event	EUR	350,000 per event
Spain	Goods	EUR	50,000 per event	EUR	50,000 per event
Spain	Civil Liability	EUR	6,500,000	EUR	6,500,000
Spain	Credit Insurance	EUR	90% unpaid	EUR	90% unpaid
Peru	Fire	PEN	618,320	PEN	618,320
Peru	Motor Vehicles	USD	261,820	USD	261,820

7.4 Risk in the Estimations

Effects of the valuation of fruit that grows on "bearer plants" due to changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this standard, which must be measured at their fair value minus sale costs, recording the changes in valuation in result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, the moment that said result is realized.

As of December 31, 2019, the expected margin of fruit on the Company's bearer plants was recognized, for the amount of ThUS\$1,401, which is presented net of the reversal of this estimation recorded as of December 31, 2018, in the item Other income (expense) per function.

As of December 31, 2018, the expected margin of fruit on the Company's bearer plants was of ThUS\$7,357, which is presented under Other income (expense) per function net of the reversal of the amount incorporated in the merger with Grupo Rocío of ThUS\$2,025, remaining in ThUS\$5,332.

Below we detail the effect that a 10% decrease in price and volume would have had on said margin:

Company	Fair Value Adjustment as of Dec 31, 2019	10% Reduction Volume	10% Reduction Price	10% Reduction Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Tal S.A.C.	27	37	28	25
Hortifrut Peru S.A.C.	718	860	683	615
Berries de Chao S.A.C.	105	131	99	89
HFE Berries Perú S.A.	8	7	-51	-46
Agrícola el Avellano S.A.	6	6	-4 7	-42
Agrícola Vida Nueva S.A.	125	112	-31	-28
Agrícola Santa Rosa S.A.	107	96	30	27
Agrícola Hortifrut S.A.	173	155	-163	-147
Hortifrut ABA S.A de C.V	132	114	58	53
Total	1,401	1,518	606	546

7.5 Risk Associated to Merger and Acquisition Process

Due to the global character of the business and the Company's intention to remain within the main global participants in the production and commercialization of berries and other fruits, Hortifrut has materialized different purchase and/or merger processes in the past, and could materialize other similar transactions in the future. Both the Company and the acquired companies or assets are exposed to the potential financial, operational and other previously described risks.

To mitigate these risks, the Company continuously monitors the potential effects that the merger and/or acquisition processes could have on the financial ratios, both at a profit and balance level, in order to take opportune actions to remain within the scopes allowed by its financing contracts.

Even though to date Hortifrut has not had any problems associated to the merger and acquisition processes, it must keep in mind that this fact does not guarantee that in the future Hortifrut will not be exposed to this risk.







The Directors and General Manager of Hortifrut S.A., detailed below, under oath declare themselves responsible regarding the veracity of all the information incorporated in the current Annual Report, which they subscribe 12.

Víctor Moller Schiavetti

Chairman 4,435,579-5 (Chile)

Andrés Sŏlari Urquieta

Vice-chairman 8,667,254-5 (Chile)

Andrés Carvallo Prieto

Director 15,383,173-4 (Chile)

Víctor Edmundo Moller Opazo

Director 10,668,361-1 (Chile)

Germán Novión Verdugo

Director 6,379,404-K Ulises Quevedo Berastain

Director 09382988 (Perú)

Juan Luis Alemparte Rozas

Director 16,096,002-7

Miguel Ignacio Guerrero Gutierrez

Independent Director 5,546,791-9

Patricia Sabag Zarruk

Independent Director

Juan Ignacio Allende Connelly

General Manager 6,196,483-5

The current Declaration of Responsibility has been subscribed by the Directors and the General Manager, as per what is stated in General Character Standard N°283, whose signatures feature in the copies that have been sent to the Superintendencia de Valores y Seguros, thereby complying with the requirement contained in Section II literal C.16) of General Character Standard N°30.



Diseño y Diagramación:

shackleton

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Corporate Name: Hortifrut S.A.

Type of entity: Publicly traded company

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Duration of the company: Indefinite
Inscription number Securities Registry: 1.096

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