Consolidated Financial Statements as of December 31, 2018 and 2017 and for the years then ended

(With Independent Auditors' Report Thereon)

CONTENTS

Independent Auditor's Report

Consolidated Statements of Financial Position

Consolidated Statements of Profit or Loss

Consolidated Statements of Comprehensive Income

Consolidated Statements of Changes in Equity

Consolidated Statements of Cash Flows

Notes to the Classified Consolidated Financial Statements

US\$: Amounts expressed in United States dollars

ThUS\$: Amounts expressed in thousands of United States dollars



Independent Auditor's Report

The Shareholders and Directors Hortifrut S.A.:

We have audited the accompanying consolidated financial statements of Hortifrut S.A. and its subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of comprehensive income, changes in equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Auditing Standards Generally Accepted in Chile. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hortifrut S.A. and its subsidiaries as of December 31, 2018 and 2017, and the results of their operations and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

The above translation of the auditor's report is provided as a free translation from the Spanish language original, which is the official and binding version. Such translation has been made solely for the convenience of non-Spanish readers

Mario Bar

KPMG Ltda.

Santiago, March 28, 2019



CONSOLIDATED FINANCIAL STATEMENTS For the years ending December 31, 2018 and 2017

HORTIFRUT S.A. AND SUBSIDIARIES
Thousands of United States Dollars (ThUS\$)

FINANCIAL STATEMENTS

Independent Auditor's report
Consolidated statement of financial position
Consolidated income statement
Consolidated integral income statement
Consolidated statement of changes in net equity
Consolidated cash flow statement
Consolidated financial statement notes

INDEX

NOTE 1 – CORPORATE INFORMATION	9
NOTE 2 – PREPARATION BASES	15
NOTE 3 – PRINCIPAL APPLIED ACCOUNTING POLICIES	23
NOTE 4-RISK MANAGEMENT	39
NOTE 5 – CHANGES IN ACCOUNTING POLICIES	49
NOTE 6 – OPERATING SEGMENTS	50
NOTE 7 – FINANCIAL INSTRUMENTS	55
NOTE 8 - CASH AND CASH EQUIVALENTS	59
NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS	60
NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVABLE/NON-CURREN RECEIVABLE	
NOTE 11- BALANCES AND TRANSACTIONS WITH RELATED PARTIES	68
NOTE 12 - INVENTORIES	72
NOTE 13 – BIOLOGICAL ASSETS, CURRENT	73
NOTE 14 – OTHER NON-FINANCIAL ASSETS	74
NOTE 15 – INVESTMENTS IN SUBSIDIARIES	75
NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD	79
NOTE 17 – INTANGIBLE ASSETS OTHER THAN GOODWILL	82
NOTE 18 - GOODWILL	84
NOTE 19 – PROPERTY, PLANT AND EQUIPMENT	86
NOTE 20 – CURRENT INCOME TAX AND DEFERRED TAXES	92
NOTE 21 – OTHER FINANCIAL LIABILITIES	96
NOTE 22 $-$ CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS PAYABLE	109
NOTE 23 – EMPLOYEE BENEFITS AND OTHER PROVISIONS	
NOTE 24 – ISSUED CAPITAL	112
NOTE 25 – ACCUMULATED RETAINED EARNINGS (LOSS)	113
NOTE 26 – OTHER RESERVES	115
NOTE 27 – NON-CONTROLLING INTERESTS	117
NOTE 28 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT	118
NOTE 29 – OPERATING REVENUE AND OTHER REVENUE, PER FUNCTION	119
NOTE 30 – DETAIL OF RELEVANT RESULTS	120
NOTE 31 – FINANCIAL EXPENSES	121
NOTE 32 – OTHER REVENUE – EXPENSE	122
NOTE 33 – EXCHANGE RATE DIFFERENCE	122
NOTE 34 – FOREIGN CURRENCY	123
NOTE 35- CONTINGENCIES	127
NOTE 36 - ENVIRONMENT	131
NOTE 37 – OPERATING AND FINANCIAL LEASES	132
NOTE 38 – SUBSEQUENT EVENTS	134
NOTE 39 – OTHER INFORMATION	135

Consolidated Statement of Financial Position

As of December 31, 2018 and 2017

G. J. CT. J. ID. 111	3 7 .	31-Dec-18	31-Dec-17
Statement of Financial Position	Note	ThUS\$	ThUS\$
Assets			
Current Assets		40.001	07 000
Cash and cash equivalents	8	48,901	27,838
Other current financial assets	9	1,411	4,473
Other current non-financial assets	14	5,462	5,614
Current trade debtors and other accounts receivable	10	82,202	46,092
Current accounts receivable from related entities	11	48,317	48,132
Inventories	12	86,490	44,556
Biological assets, current	13	21,076	9,716
Current tax assets	20	2,007	1,086
Total Current Assets		295,866	187,507
Non-current Assets			
Other non-current financial assets	9	317	1,345
Other non-current non-financial assets	14	1,192	1,417
Non-current fees receivable	10	1,546	1,615
Non-current accounts receivable with related entities	11	4,224	8,060
Equity accounted investees	16	29,385	67,841
Intangible assets other than goodwill	17	15,020	14,483
Goodwill	18	179,770	26,769
Property, plant and equipment	19	693,363	245,060
Deferred tax assets	20	26,637	18,591
Total Non-Current Assets		951,454	385,181
Total Assets		1,247,320	572,688

Consolidated Statement of Financial Position

As of December 31, 2018 and 2017

		31-Dec-18	31-Dec-17
Equity and Liabilities	Note	ThUS\$	ThUS\$
Liabilities			
Current Liabilities			
Other current financial liabilities	21	172,629	151,531
Current trade accounts and other accounts payable	22	88,319	49,724
Current accounts payable to related entities	11	7,646	6,142
Other current provisions	23	829	545
Current provisions for employee benefits	23	2,926	1,612
Other current non-financial liabilities		2,069	992
Total Current Liabilities		274,418	210,546
Non-Current Liabilities			
Other non-current financial liabilities	21	331,443	83,966
Other non-current accounts payable	22	6,506	-
Non-current accounts payable to related entities	11	8,562	12,071
Other non-current provisions		-	35
Deferred tax liabilities	20	106,966	22,495
Total non-current liabilities		453,477	118,567
Total Liabilities		727,895	329,113
Equity			
Issued capital	24	347,191	135,149
Retained earnings	25	135,518	70,503
Issuance premium	24	(4,221)	-
Other reserves	26	(11,806)	1,165
Equity attributable to the parent company's equity holders		466,682	206,817
Non-controlling interest	27	52,743	36,758
Total Equity		519,425	243,575
Total Equity and Liabilities		1,247,320	572,688

Consolidated Income Statement

For the periods ending December 31, 2018 and 2017

	. .	1-Jan-18 31-Dec-18	1-Jan-17 31-Dec-17
Income Statement	Note	ThUS\$	ThUS\$
Profit (loss) Revenue	29	528,157	388,250
Cost of sales	30	(414,184)	(324,718)
Gross profit	30	113,973	63,532
Other income, per function	29	7,503	495
Administrative expenses	30	(38,080)	(26,773)
Other expenses, per function	30	(7,003)	(20,773) $(4,743)$
Other profit (loss)	32	60,823	(363)
Financial income	32	1,448	1,746
Financial expenses	31	(17,254)	(5,711)
Share of profit (loss) of equity accounted investees	16	(3,483)	9,468
Exchange rate differences	33	2,005	(5,256)
Profit before tax		119,932	32,395
Income tax expense	20	(27,416)	(4,690)
Profit (loss) from continued operations		92,516	27,705
Profit (loss)		92,516	27,705
Profit (loss) attributable to			
Profit (loss) attributable to parent company equity holders		83,883	26,563
Profit (loss) attributable to non-controlling interests	27	8,633	1,142
Profit (loss)		92,516	27,705
Earnings per share			
Basic earnings per share			
Basic earnings (loss) per share from continued operations (US\$			
per share)	28	0.174428	0.060991
Basic earnings (loss) per share		0.174428	0.060991
Profit per diluted share			
Diluted earnings (loss) per share from continued operations (USS per share)		0.174428	0.060991
per snare) Diluted earnings (loss) per share		0.174428	0.060991
Direct carnings (1033) per snare		0.174460	0.000991

Consolidated Integral Income Statement

For the periods ending December 31, 2018 and 2017

Statement of other comprehensive income	1-Jan-18 31-Dec-18	1-Jan-17 31-Dec-17
	ThUS\$	ThUS\$
Profit (loss)	92,516	27,705
Other comprehensive income		
Exchange rate fluctuations		
Profit (loss) due to exchange rate differences, before tax	(9,467)	7,516
Other comprehensive income, before tax, exchange rate fluctuations	(9,467)	7,516
Cash flow hedging		
Profit (loss) due to cash flow hedging, before tax	(6,354)	1,216
Other comprehensive income, before tax, cash flow hedging	(6,354)	1,216
Other components of other comprehensive income, before tax	(15,821)	8,732
Gains tax related with components of other comprehensive income	1,008	(364)
Gains tax related with cash flow hedging of other comprehensive income		
Total gains tax related with components of other comprehensive income	1,008	(364)
Other comprehensive income	(14,813)	8,368
Total comprehensive income	77,703	36,073
Comprehensive income attributable to		
Comprehensive income attributable to the company equity holders	70,912	32,647
Comprehensive income attributable to non-controlling interests	6,791	3,426
Total comprehensive income	77,703	36,073

Consolidated Statement of Changes in Equity

For the periods ending December 31, 2018 and 2017

	Issued capital Note 24 ThUS\$	Issuance premium Note 24 ThUS\$	Reserves due to exchange rate differences and others Nota 26 ThUSS	Cash flow hedging reserves Nota 26 ThUSS	Other reserves Nota 26 ThUS\$	Accumulated profit (loss) Note 25 ThUS\$	Equity attributable to parent company equity holders ThUS\$	Non controlling interest Note 27 ThUS\$	Total Equity ThUS\$
Opening balance as of 01/01/2018	135,149	-	(2,351)	3,516	1,165	70,503	206,817	36,758	243,575
Decrease due to application of new accounting standards	-	-	-	=		(786)	(786)	(126)	(912)
Modified opening balance	135,149		(2,351)	3,516	1,165	69,717	206,031	36,632	242,663
Changes in equity Comprehensive income Profit (loss) Other comprehensive income Total comprehensive income		-	(7,701)	(5,190) (5,190)	(12,971) (12,971)		(12,971)	(1,842)	92,516 (14,813) 77,703
Issuance of equity Dividends Increase (decrease) due to transfers and other changes	212,042	(4,221)	-	- - -	- - -	(18,082)	-	(157) 9,477	207,821 (18,239) 9,477
Total changes in equity Closing balance as of 31/12/2018	212,042 347,191	(4,221) (4,221)		(1,674)	(11,806)	(18,082) 135,518			199,059 519,425

	Issued capital Note 24 ThUS\$	Issuance Premium Note 24 ThUS\$	Reserves due to exchange rate differences and others Note 26 ThUS\$	Cash flow hedging reserves Note 26 ThUSS	Other reserves Note 26 ThUS\$	Accumulated profit (loss) Note 25 ThUS\$	Equity attributable to parent company equity holders ThUS\$	Non controlling interests Nota 27 ThUS\$	Total Equity ThUS\$
Opening balance as of 01/01/2017	136,411	(1,262)	(7,617)	2,698	(4,919)	56,218	186,448	29,648	216,096
Changes in equity Comprehensive income Profit (loss) Other comprehensive income	-	- -	5,266	- 818	- 6,0 84	26,563 -	26,563 6,084		27,705 8,368
Total comprehensive income	-	-	5,266	818	6,084	26,563	32,647	3,426	36,073
Dividends Increase (decrease) due to transfers and other	-	-	-	-	-	(12,278)	(12,278)	, ,	(12,591)
changes	(1,262)	1,262	-	-	-	-	-	3,997	3,997
Total changes in equity	(1,262)	1,262	-	-	-	(12,278)	(12,278)	3,684	(8,594)
Closing balance as of 31/12/2017	135,149	-	(2,351)	3,516	1,165	70,503	206,817	36,758	243,575

Consolidated Cash Flow Statements

For the periods ending December 31, 2018 and 2017

	1-Jan-18	1-Jan-17
Direct Cash Flow Statement	31-Dec-18	31-Dec-17
	ThUS\$	ThUS\$
Cash flow statement		
Cash flow from (used in) operating activities		
Types of charges per operating activity		
Collection from the sale of goods and the providing of services	510,895	377,214
Types of payments		
Pay ments to suppliers for the providing of goods and services	(341,780)	(274,144)
Pay ments to and on behalf of employ ees	(93,756)	(54,695)
Paid interests	(13,424)	(5,711)
Received interests	1,448	1,746
Gains tax refund (paid)	(14,954)	(11,300)
Other received (paid) cash	(1,900)	(1,023)
Net cash flow from (used in) operating activities	46,529	32,087
Cash flow from (used in) investment activities		
Cash flow used to obtain the control of subsidiaries or other business	(147,674)	-
Other payments to purchase equity or debt instruments from other entities	(1,908)	(356)
Loans to related entities	(4,018)	(9,946)
Income from the sale of property, plant and equipment	3,682	1,543
Purchase of property, plant and equipment	(68,948)	(58,309)
Purchase of intangible assets	(1,903)	(1,568)
Charges to related entities	7,366	11,590
Other cash income (expenses)	16,542	3,997
Flujos de efectivo netos procedentes de (utilizados en) actividades de inversión	(196,861)	(53,049)
Cash flow from (used in) financing activities		
Income from long term loans	318,010	44,072
Income from short term loans	197,373	101,658
Total income from loans	515,383	145,730
Loans from related entities		1,204
Payment of loans	(319,863)	(117,092)
Payment of liabilities for financial lease	(5,961)	(1,871)
Paid dividends	(13,696)	(13,693)
Other cash income (expenses)	(4,221)	-
Cash flow from (used in) financing activities	171,642	14,278
Net increase (decrease) in cash and cash equivalents, before exchange		
rate fluctuations	21,310	(6,684)
Effects of exchange rate fluctuations on cash and cash equivalents	(247)	(723)
Effecs on exchange rate fluctuations on cash and cash equivalents .	(247)	(723)
Net increase (decrease) of cash and cash equivalents	21,063	(7,407)
Cash and cash equivalents, opening balance	27,838	35,245
Cash and cash equivalents, closing balance	48,901	27,838



CLASSIFIED CONSOLIDATED FINANCIAL STATEMENT NOTES

As of December 31, 2018 and 2017

NOTE 1 – CORPORATE INFORMATION

1.1. Information of the reporting entity

Hortifrut S.A. RUT 96.896.990 – Or (hereinafter "Hortifrut" or the "Company") is a Publicly Traded Company, inscribed in the Registry of the Commission for the Financial Market in Chile under number 1.096 dated June 13, 2012, so it is subject to the supervision of the Commission for the Financial Market (hereinafter "CMF" ex SVS).

The Company is also inscribed in the Santiago Stock Exchange dated July 3, 2012, with the objective that the Company's shares be traded in the "Emerging Companies Markets" which regulate the Stock Market, in accordance with what is stated in second subsection of article 8° of Law 18.045 of the Stock Market and under General Character Norm N° 118 of the CMF. The Company's shares are recognized under the ticker symbol "HF".

The Company was initially constituted as a Closely held Corporation under the name of Inversiones Hortisur S.A., as per public deed dated June 4, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente, subsequently by public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba Acevedo, the company changed its corporate name to Hortifrut S.A.

Hortifrut, has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or byproducts, as well as the providing of services or consulting in relation to said matters and other activities which the Board or the assemblies agree, and which are related with the aforementioned activities or that complement them; the maintenance of investments in real estate and in instruments, securities, and rights in partnerships, and in the receipt of their earnings and, in general, to enter into and execute all the acts, contracts, businesses, procedures or actions that have as their aim to comply with the corporate purpose.

The Company has its address at Avda. del Cóndor 600, 4th floor, Huechuraba, Santiago, regardless of the agencies, offices or branches which could be established in the country and overseas. The Company's corporate life is indefinite.

History

1983 – Hortifrut begins its operations in Chile.

- **1984** Hortifrut becomes the first Chilean company to export berries to the United States in counter-seasons.
- 1985 Hortifrut inaugurates a distribution and commercialization office in the United States.
- **1986** First export of berries from Chile to Europe under its brand Southern Sun and the berries crop is expanded to blackberries, blueberries, raspberries and sarsaparillas.
- **1987** First export of berries to Asia from Chile.



1988 - Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.

1989 - Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.

Hortifrut defines its company dream and Vision, to supply the counter-season market with the full berries category (strawberries, raspberries, blackberries and blueberries), in just one organization, under one brand, supplying the market 52 weeks a year, integrated from the paddock to the final customer, defining the great dream with the sentence: "All Berries, for the Whole World, Every Day". Thus, Hortifrut created a global and successful business model.

1990 — Hortifrut invites the main berries producers from the United States, they purchase the brand Naturipe ${\mathbb R}$ and form Naturipe Farms.

1995 – Export and producer subsidiaries are created in Mexico and Guatemala.

1999 – Hortifrut Argentina is created.

2000 – Hortifrut Spain is created together with the main Spanish blueberries producer.

2001 – Beginning of the genetic development program for blueberries, raspberries and blackberries.

2004 – Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.

2007 - Hortifrut's President receives the ICARE prize for being the businessman of the year.

2008 - Hortifrut becomes the largest organic blueberry producer in the world. It receives the Marketer of the Year prize (PMA Produce Marketing Association USA), opens its distribution office in Brazil and begins implementing the SAP system.

2010 – Begins the Ready to Eat ("RTE") program.

2011 – Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.

2012 – Start supplying RTE blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Prize for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.

2013 — On August 21, 2013 Hortifrut obtained control of VitalBerry Marketing's operations, in accordance with the merger agreement adopted at the VitalBerry Marketing and Hortifrut shareholder's meetings, held on April 29 and 30, 2013, respectively.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.



2014 – The constitution of a closely-held corporation in Peru, denominated Hortifrut – Tal SAC, with the objective of producing and commercializing berries from Peru.

Association with the Argentine company Expofresh, for the production and commercializing of early fruit.

Development of the first Hortifrut Technology and Innovation fair.

Signing of the Joint Venture with Jovvio for genetic development in China.

2015 — The constitution of a closely-held corporation in Peru, denominated HFE Berries Peru SAC, with the objective of producing and commercializing berries, from this country.

Launching of the Agrinnovation and Blue Challenge platform.

2016 – The Joint Venture between Hortifrut and the Munger Brother Group was constituted, with the objective of producing and commercializing berries in the United States.

Development of Hortifrut's second Technology and Innovation Fair.

2017 –Hortifrut's President receives Entrepreneur of the Year prize, granted by EY and El Mercurio, in Chile. The latter also distinguished him within the EY World Entrepreneur of the Year competition, in Monaco.

Signs framework agreement for the sale-purchase and merger with the Rocio Group, one of the most important producers, exporters and distributors of blueberries in the southern hemisphere.

2018 — Materialization of the sale-purchase and merger of Rocio Group's blueberries business, with which 1,450 hectares planted in Peru were incorporated into Hortifrut, thus consolidating its position as a leader in the worldwide berries market.

Hortifrut Chile S.A. (subsidiary of Hortifrut S.A.) was certified as a B Company, thus becoming the largest Chilean company to obtain this important international acknowledgment, related with Sustainability.



1.2. Shareholders

1.2.1. Parent Company Shareholders

The Company is jointly controlled by FM Group, Vitalberry Group and the Quevedo Group through a Shareholders Agreement, subscribed on July 03, 2018. The FM Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The Vitalberry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda. and Inmobiliaria Algeciras Ltda. The Quevedo Group is formed by Talsa Chile III SpA and Inversiones Copemira SpA.

The Agreement covers 270,078,156 of Hortifrut S.A.'s shares, which represent 51.39% of the Company's capital (out of a total of 525,546,131 Hortifrut issued shares), through which they have control of the Company. In accordance with this agreement, none of the aforementioned groups can reduce their participation in Hortifrut S.A.'s property below 17.13%, interest equal to 90,026,052 shares. The shares that any of the parties have over 17.13% of the Company's shareholder capital, are Freely Disposable Shares.

As of December 31, 2018, the FM Group, the Vitalberry Group and the Quevedo Group jointly own 51.85% of the Company's capital, considering the shares they have in custody.

To date the shareholder's agreement records the following shares:

Shareholder's Agreement	Total Shares	Ownership percentage
FM Group		
Inversiones IMG Ltda.	81,792,248	15.56%
San Juan de Virquenco Tres S.A.	7,344,255	1.40%
Agrícolas San Nicolás Ltda.	929,550	0.18%
Total FM Group	90,066,053	17.14%
Vitalberry Group		
San José Farms S.A.	36,773,594	7.00%
Exportadora San José Trading Ltda.	13,359,181	2.54%
Inmobiliaria Algeciras Ltda.	42,243,674	8.04%
Total Vitalberry Group	92,376,449	17.58%
Quevedo Group		
Talsa Chile III SpA	89,125,792	16.96%
Inversiones Copemira S.p.A.	900,260	0.17%
Total Quevedo Group	90,026,052	17.13%
Total Shareholder's Agreement	272,468,554	51.85%



1.2.2. Distribution of shares as of December 31, 2018 and 2017

	Subscribed and paid shares				
<u>Shareholders</u>	31-Dec-18	Percentage	31-Dec-17	Percentage	
Inversiones IMG Limitada	81,792,248	15.56%	109,316,620	25.10%	
Talsa Chile III SpA	89,125,792	16.96%	-	0.00%	
Inmobiliaria Algeciras Ltda.	42,243,674	8.04%	42,243,674	9.70%	
San José Farms S.A.	36,773,594	7.00%	23,293,100	5.35%	
AFP Habitat S.A. para Fondo de Pensiones (A,B,C,D)	24,008,206	4.57%	26,795,710	6.15%	
Compass Small Cap Chile Fondo de Inversión	25,560,724	4.86%	24,696,191	5.67%	
Costanera SACI Inversiones Costanera Ltda.	4,840,000 16,239,705	0.92% 3.09%	30,079,545 16,239,705	6.91% 3.73%	
BTG Pactual Chile S.A. Administradora General de Fondos	14,661,541	2.79%	15,439,253	3.55%	
Inmobiliaria Alianza S.A.	11,001,011	0.00%	29,552,009	6.79%	
Banco Itaú por Cuenta de Inversionistas Extranjeros	27,750,121	5.28%	1,631,577	0.37%	
Comercial Epysa S.A.	13,800,000	2.63%	14,000,000	3.21%	
Exportadora San José Trading Ltda.	13,359,181	2.54%	13,359,181	3.07%	
AFP Cuprum S.A. para Fondo de Pensiones (A,B,C,D)	14,793,830	2.81%	10,211,473	2.34%	
AFP Provida S.A. Para fondo Pensión	21,223,500	4.04%	-	0.00%	
Chile Fondo de Inversión Small Cap	10,605,706	2.02%	10,487,906	2.41%	
San Juan de Virquenco Tres S.A.	7,344,255	1.40%	7,344,255	1.69%	
Valles del Sur S.P.A.		0.00%	13,480,494	3.10%	
Siglo XXI Fondo de Inversión	14,273,620	2.72%	11,182,969	2.57%	
Fondo de Inversión Santander Small Cap. Asesorías e Inversiones Pacific Trust Limitada	7,096,088	1.35%	4,035,990	0.93%	
Banchile C de B S.A.	4,732,485	0.90% 1.45%	4,732,485 484,948	1.09% 0.11%	
Banco Santander Chile - on behalf of foreign investors	7,629,602 3,280,286	0.62%	4.653.029	1.07%	
Banco de Chile (on behalf of third parties)	5,217,701	0.99%	958,903	0.22%	
Toesca Small Cap Chile Fondo de Inversión	5,355,406	1.02%	667,966	0.15%	
Inversiones Fural Limitada	1,982,756	0.38%	3,905,756	0.90%	
Inversiones Visionario SpA	5,537,786	1.05%	-	0.00%	
Inversiones Tricahue Limitada	5,537,785	1.05%	-	0.00%	
Inversiones Barlovento Limitada	5,537,785	1.05%	-	0.00%	
Empresas Penta S.A.	-	0.00%	5,306,908	1.22%	
BCI Small Cap Chile Fondo de Inversión	2,706,959	0.52%	2,335,201	0.54%	
Inversiones Canihua S.A.	1,577,475	0.30%	1,577,475	0.36%	
Inversiones Alba S.A.	1,163,066	0.22%	1,163,066	0.27%	
BTG Pactual Chile S.A. C de B	545,250	0.10%	598,087	0.14%	
Agrícola San Nicolás Limitada	929,550	0.18%	929,550	0.21%	
Inmobiliaria e Inversiones Alqueria Ltda. Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	765,947 840,618	0.15% 0.16%	965,947 1,198,249	0.22% 0.28%	
Valores Security S.A. C de B	590,032	0.11%	483,199	0.28%	
Inversiones Copemira SpA	900,260	0.17%	403,133	0.00%	
Fondo de Inversión Larrainvial Small Cap Chile	811,022	0.15%	_	0.00%	
Asesorías e Inversiones A y DS.A.	397,483	0.08%	397,483	0.09%	
Inversiones FJ	330,019	0.06%	330,019	0.08%	
BICE Inversiones Corredores de Bolsa S.A.	314,993	0.06%	165,165	0.04%	
Soc. de Inversiones Santa Isabel Limitada	350,000	0.07%	100,000	0.02%	
Fondo Mutuo Bice Acciones Chile Mid Cap	437,464	0.08%	-	0.00%	
BBVA Asset Management Administradora General de Fondos S.A.	182,085	0.03%	207,085	0.05%	
Santander Corredores de Bolsa S.A.	132,694	0.03%	152,472	0.04%	
Larraín Vial S.A. Corredores de Bolsa	167,784	0.03%	71,095	0.02%	
FI Credicorp Capital Small Cap Chile	234,063	0.04%	-	0.00%	
FM Toesca Chile Equities BCI Corredores de Bolsa S.A.	214,336	0.04% 0.02%	91,965	0.00% 0.02%	
Fondo de Inversión Privado CCHC-C	113,767 199,648	0.02%	91,965	0.02%	
Fondo Mutuo Sura Acciones Chile MID Cap	154,340	0.03%	-	0.00%	
AFP Planvital S.A. Para Fondo Pensión E	142,113	0.03%	-	0.00%	
Credicorp Capital S.A. Corredores de Bolsa	134,316	0.03%	-	0.00%	
Fondo de Inversión Falcom Small Cap Chile	112,676	0.02%	_	0.00%	
MBI Corredores de Bolsa S.A.	103,370	0.02%	-	0.00%	
Brokering Alacid Karin Lisbeth	-	0.00%	86,433	0.02%	
Brokering Alacid Waleter Alexander	-	0.00%	76,649	0.02%	
Others	691,424	0.14%	491,292	0.07%	
Total Shares	525,546,131	100.00%	435,520,079	100.00%	



Shares in custody

These shareholders include shares that are in custody at banks and/or brokers, as detailed below as of December 31, 2018:

Shareholders	Custodian	Paid shares	Ownership _percentage
Inmobiliaria Algeciras Ltda.	Santander Corredores de Bolsa S.A.	5,000,000	0.95%
Asesorías e Inversiones Pacific Trust Limitada	BCI Corredores de Bolsa S.A.	4,732,482	0.90%
Inversiones Fural Limitada	BCI Corredores de Bolsa S.A.	1,982,756	0.38%
Inversiones Canihua S.A.	BCI Corredores de Bolsa S.A.	1,577,475	0.30%
Asesorías e Inversiones A y DS.A.	Larraín Vial S.A. Corredores de Bolsa	67,464	0.01%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	BTG Pactual Chile S.A. C de B	840,618	0.16%
	Total shares	14,200,795	2.70%



NOTE 2 - PREPARATION BASES

2.1. Compliance Declaration

Hortifrut S.A. and subsidiaries' consolidated financial statements corresponding to the period ending December 31, 2018, were approved by the Board at meeting held on March 28, 2019 and for the period ending December 31, 2017, were approved by the Board at meeting held on March 28, 2018.

2.2. Preparation Bases

The current consolidated financial statements for Hortifrut S.A and Subsidiaries as of December 31, 2018 and December 31, 2017 have been prepared in accordance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (hereinafter IASB).

The consolidated financial statements have been prepared under the historic cost basis, except for the following items of a significant character:

- Financial instruments
- Current biological assets
- Loans and obligations that accrue interests at an amortized cost

The preparing of the consolidated financial statements, requires the use of certain estimations based on the best information available at the closing of the period. In Note 2.6, we reveal the estimations that imply a greater level of judgment or complexity or the areas where the hypothesis and estimations are significant for the consolidated financial statements.

The current consolidated financial statements have been prepared from the accounting records kept by the parent company and by the subsidiaries that form part of the holding. Each entity prepares its financial statements following the accounting principles and criteria of the parent company.

The current consolidated financial statements have been prepared under the going concern principle.

2.3 Covered period

The current consolidated financial statements cover the following periods:

- Consolidated financial statements as of December 31, 2018 and 2017.
- Consolidated income statement, for the periods ending December 31, 2018 and 2017.
- Consolidated Cash Flow statement, for the periods ending December 31, 2018 and 2017.
- Consolidated Statement of Changes in Net Equity, for the periods ending December 31, 2018 and 2017.



2.4 Functional and presentation currency

The items included in the financial statements of each of Hortifrut S.A. and its subsidiaries entities are valued using the currency of the main economic environment where the entity operates (functional currency). Hortifrut S.A.'s functional currency is the United States dollar, which also constitutes the presentation currency of the consolidated financial statements. All of the information is presented in thousands of United States dollars and has been rounded to the closest unit (ThUSS).

2.4.1. Transactions and balances in foreign currency

Transactions in foreign currency, with this being any currency different to the functional currency, are converted to the functional currency by using the valid exchange rates on the dates of the transactions. Profit or loss in foreign currency that results from the liquidation of these transactions and conversion to the exchange rate valid at the closing of the monetary assets and liabilities denominated in foreign currency, are recognized in the consolidated income statement.

2.4.2. Foreign currency exchange rate

The exchange rates have been translated as of the closing date of Hortifrut's consolidated financial statements as per the following:

		31-De	c-18	31-De	ec-17
Currency	Currency Nemo		Annual average	Closing	Annual average
Chilean Peso	CLP	694.77	640.29	614.75	649.33
Euro	EUR	0.87	0.85	0.83	0.89
Mexican Peso	MXN	19.68	19.23	19.74	18.92
Argentine Peso	ARS	37.70	28.61	18.57	16.54
Brazilian Real	RBL	3.86	3.64	3.27	3.19
Peruvian Nuevo sol	PEN	3.37	3.28	3.25	3.26
British Pound	GBP	0.78	0.75	0.74	0.78
Yuan	CNY	6.86	6.61	6.51	6.73
Unidad de fomento	UF	0.0252	0.0236	0.0229	0.0244
		31-Dec-18		31-De	c-17

Currency	Nemo	Closing	Annual average	Closing	Annual average
Chilean Peso	CLP	694.77	640.29	614.75	649.33
Euro	EUR	0.87	0.85	0.83	0.89
Mexican Peso	MXN	19.68	19.23	19.74	18.92
Argentine Peso	ARS	37.70	28.61	18.57	16.54
Brazilian Real	RBL	3.86	3.64	3.27	3.19
Peruvian Nuevo sol	PEN	3.37	3.28	3.25	3.26
British Pound	GBP	0.78	0.75	0.74	0.78
Yuan	CNY	6.86	6.61	6.51	6.73
Unidad de fomento	UF	0.0252	0.0236	0.0229	0.0244

Parity of foreign currency for one United States dollar.

The calculation of the exchange rate corresponding to the accumulated average, is determined over the average based on the daily closing exchange rates.

2.4.3 Entities corresponding to Hortifrut and subsidiaries

The results and financial position of all of Hortifrut and subsidiaries' entities which have a functional currency different to the reporting currency are converted to the reporting currency as follows:



- The assets and liabilities of each presented statement of financial position are converted at the closing exchange rate of the period;
- ii) Income and expenses of each income statement account are converted at the daily exchange rate or when this is not possible, the average monthly exchange rate is used as a reasonable approximation; and
- iii) All of the resulting exchange rate differences are recognized under other integral results and the conversion reserve under net equity.

2.5 New accounting pronouncements

New standards, amendments to standards and interpretations that are mandatory for the first time from the periods starting on January 01, 2018

New IFRS	Mandatory application date
IFRS 9: Financial Instruments	Annual periods starting on or after January 1, 2018. Allows anticipated adoption.
IFRS 15: Operating Activity Revenue from Contracts with Customers	Annual periods starting on or after January 1, 2018. Allows anticipated adoption.
New Interpretations	
IFRIC 22: Foreign Currency Transactions and Advanced Considerations	Annual periods starting on or after January 1, 2018. Allows anticipated adoption.
Amendments to IFRS	
IAS 40: Investment Property Transfers (Amendments to IAS40, Investment Properties).	Annual periods starting on or after January 1, 2018.
IFRS 9, Financial Instruments, and IFRS 4, Insurance Contracts: Amendments to IFRS 4.	Annual periods starting on or after January 1, 2018, for entities that adopt temporary exemption, entities that apply the overlay focus and entities that apply full IFRS 9.
IFRS 2: Payments Based on Shares: Clarifying of the recording of certain types of transactions of share based payments.	Annual periods starting on or after January 1, 2018. Allows anticipated adoption.
IFRS 15: Revenue from Operating Activities from Contracts with Customers: Amendment clarifying requirements and granting additional transition release for companies that implement this new standard.	Annual periods starting on or after January 1, 2018.
Cycle of annual improvements to IFRS 2014-2016 Standards. Amendments to IFRS 1 and IAS 28.	Annual periods starting on or after January 1, 2018. Allows anticipated adoption.

The aforementioned standards, amendments and interpretations, did not have a significant impact on Hortifrut's and its subsidiaries' consolidated financial statements.

New accounting pronouncements

The following new Standards, Amendments and Interpretations have been issued but their application date is not yet valid:



New IFRS	Mandatory application date
IFRS 16: Lease	Annual periods starting on or after January 1, 2019. Allows anticipated adoption for entities that apply IFRS 15 on or before that date.
IFRS 17 : Insurance Contracts	Annual periods starting on or after January 1, 2021. Allows anticipated adoption for entities that apply IFRS 9 and IFRS 15 on or before that date.
New Interpretations	
IFRIC 23: Uncertainty over Tax Treatments	Annual periods starting on or after January 1, 2019. Allows anticipated adoption.
Amendments to IFRS	
IAS 28: Long term intersts in Associated Companies and Joint Ventures	Annual periods starting on or after January 1, 2019. Allows anticipated adoption.
IFRS 9: Prepayment clauses with negative compensation	Annual periods starting on or after January 1, 2019. Allows anticipated adoption.
Modification of Plans, Reductions and Liquidations (Modifications to IAS 19, Employee Benefits).	Annual periods starting on or after January 1, 2019. Allows anticipated adoption.
IFRS 10, Consolidated Financial Statements, and IAS 28, Investments in Associated Companies and Joint Ventures: Transfer contribution of assets between an investor and its associated company or joint venture.	Effective date indefinitely deferred.
Cycle of annual improvements to IFRS 2015-2017 Standards. Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23.	Annual periods starting on or after January 1, 2019. Allows anticipated adoption.
Amendments to references in the Conceptual Framework for Finanical Information.	Annual periods starting on or after January 1, 2020.



As of the date of these consolidated financial statements, these standards have not yet become valid and the Company has not applied them in an anticipated form:

Issued Standards not yet valid

A series of new standards are applicable for the annual periods starting after January 1, 2019 and their anticipated application is allowed; nevertheless, the following standards or their modifications have not been applied beforehand by the Group when preparing these consolidated financial statements.

Out of the standards that are not yet valid, it is expected that Standard IFRS 16 will have a significant impact on the Group's financial statements in the period of its initial application.

a. Standard IFRS 16 Lease

The Group is expected to adopt Standard IFRS 16 Lease from January 1, 2019. The Group has evaluated the estimated impact that the initial application of Standard IFRS 16 will have on its consolidated financial statements, as is described below. The real impacts of the adopting of the standard as of January 1, 2019 can change because:

- The Group has not finalized the test and evaluation of controls over its new IT systems; and
- The new accounting policies are subject to change until the Group presents its first financial statements which include the date of initial application.

Standard IFRS 16 introduces a single accounting lease model for lessees. The lessee recognizes an asset because of the right to use that represents its right to use the underlying asset and a liability for lease which represents its obligation to make lease payments. There are exemptions of recognizing for short term lease and the low value lease items. The accounting of the lessor remains similar to the current standard, in other words, lessors continue to classify the lease as financial or operational.

Standard IFRS 16 replaces the guidelines regarding existing lease including Standard IAS 17 Lease, IFRIC 4 Determining if an Agreement Contains a Lease, Standard SIC-15 Operating Lease — Incentives and Standard SIC 27 Evaluation of the Essence of Transactions that Adopt the Legal Form of a Lease.

Lease where the Group is the lessee

The Group will recognize new assets and liabilities by their operating lease including agricultural land, warehouses, offices and housing (see Note 37). The nature of expenses related with these leases will now change because the Group will recognize a depreciation charge of assets due to the right of use and interest expenses over lease liabilities.

Beforehand, the Group recognized the expense for operating lease over a lineal base during the lease term, and recognized assets and liabilities only in the measure that there was a temporary difference between the real lease payments and the recognized expense.

Furthermore, the Group will stop recognizing provisions for operating lease which it evaluates as burdensome as described in Note 37. Instead, the Group will include the payments owed for the lease in its lease liability.



A significant impact is not expected on the Group's financial lease.

Based on the currently available information, the Group estimates that it will recognize lease liabilities for ThUS\$18,761 as of January 1, 2019. The Group does not expect for the adoption of Standard IFRS 16 to affect its capacity to comply with the maximum leverage loan condition limit described in Note 21 e.4).

Lease where the Group is the Lessor

The Group will reevaluate the classification of sub-lease where it is the lessor. Based on the currently available information, the Group expects to reclassify a sub-lease as financial lease, which would result in the recognizing of an item for financial lease charge of ThUS\$32 as of January 1, 2019.

A significant impact is not expected to exist for other lease where the Group is the lessor.

Transition

The Group plans to initially apply Standard IFRS 16 on January 1, 2019, using the modified retrospective approach. As a consequence, the accumulated effect of adopting Standard IFRS 16 will be recognized as an adjustment to the initial balance of the gains accumulated as of January 1, 2019, without re-expressing the comparative information.

Other standards

The following modified standards and interpretations are not expected to have a significant impact on the Group's consolidated financial statements.

- IFRIC 23 Uncertainty over Income Tax Treatments.
- Characteristics of Anticipated Payment with Negative Compensation (Modifications to Standard IFRS 9).
- Long Term Investments in Associates and Joint Ventures (Modifications to Standard IAS 28).
- Modification, Reduction or Liquidation of a Plan (Modifications to Standard IAS 19).
- Annual improvements to IFRS Standards, Cycle 2015-2017 several standards.
- Modifications to References to the Conceptual Framework of IFRS Standards.
- Standard IFRS 17 Insurance Contracts.



2.6. Use of estimations and judgments

Based on IAS 1, the preparing of the consolidated financial statements requires the use of judgments, estimations and assumptions that affect the amount of assets, liabilities, revenue and expenses as of the date of presentation of the consolidated financial statements. These estimations and assumptions are based on Administration's best knowledge.

When preparing the consolidated financial statements, the following estimations have been defined:

(i) <u>Judgments</u>

- Determining fair value of the current biological assets based on non-observable significant data entries (Note 13).
- Useful life and residual values of the Properties, plants and equipment (Note 19).
- The hypothesis employed to calculate the estimations of un-collectability of debtors due to sales and customer accounts receivable (Note 10).
- Recognizing of Revenue (Note 3.20)
- Other Cost Provisions (Note 3.19).
- Sales Cost Provisions (Note 3.22).

(ii) <u>Assumptions and uncertainties in the estimations</u>

Information regarding estimation assumptions and uncertainties that have the significant risk of resulting in a material adjustment in the year ending December 31, 2019, are included in the following note:

- The valuation of Intangible assets other than goodwill and Goodwill, which could affect the determining of loss due to impairment in value (Note 17 and 18)

(iii) Measurement of fair values

The Company counts with a control framework established in relation to the measuring of fair values.

The Company regularly checks the significant non-observable variables and the valuation adjustments.

If third party information is used, such as quotations from brokers or price establishing services, to measure the fair values, the evidence obtained from third parties is evaluated to back the conclusion that these valuations satisfy the requirements of the IFRS, including the level within the fair value hierarchy where these valuations should be classified.

When the fair value of an asset or a liability is measured, the Company uses observable market data whenever possible. Fair values are classified at different levels within the fair value hierarchy which is based on the variables used in the valuation techniques, as is detailed in Note 7.3.

If the variables used to measure the fair value of an asset or liability can be classified at different levels of the fair value hierarchy, then the fair value measurement is fully classified at the same fair value hierarchy level of the lowest level that is significant for the total measurement.

The Company recognizes the transfer between the levels of the fair value hierarchy at the end of the informed period during which the change occurred.



These estimations have been made based on the best information available on the date of issuance of the current consolidated financial statements, but it is possible that events that could take place in the future, could force these to be modified (increase or decrease) in future periods, which would be done in a prospective manner, recognizing the effects of the change in estimation in the corresponding future consolidated financial statements.

2.7. Changes in accounting policies

From January 1, 2018, the Company records provisions due to impairment over its trade debtors and other accounts receivable, based on the requirements of IFRS 9.

During the period ending December 31, 2018, no other changes have taken place in the Company's accounting policies.

New accounting pronouncements, IFRS 9 and IFRS 15 Standards

a. IFRS 9 "Financial instruments"

The final version of this standard was issued in July 2014. It modifies the classification and measurement of financial assets and introduces a "more prospective" model of expected credit loss for impairment accounting and a substantially reformed focus for hedge accounting. The detailed impact of the three aspects of IFRS 9 is described below:

- Classification and measuring of financial instruments: The Group determined that there is not a significant impact on its financial statements when applying the classification and measurement requirements established by IFRS 9.
- Hedge accounting: The Group will maintain the requirements of IAS 39 as an accounting policy for hedging, so no related impacts are generated.
- Impairment: IFRS 9 requires that the group records credit loss expected in its loans and accounts receivable. The criteria used by the Company to apply this standard is described in Note 10.

b. IFRS 15 "Income from contracts with customers"

Issued on May 28, 2014, this Standard replaces IAS 11 Construction Contracts, IAS 18 Operating Revenue, IFRIC 13 Customer Loyalty Programs, IFRIC 15 Agreements for the Construction of Real Estate, IFRIC 18 Transfer of Assets from Customers and SIC 31 Revenue — Barter Transactions which involve advertising services. This new Standard applies to contracts with customers, but does not apply to insurance contracts, financial instruments or lease contracts, which are within the scope of other IFRS. It introduces a single model for recognizing operating revenue which applies to the contracts with customers and two approaches for recognizing revenue: at one moment in time or during a period. The model considers the analysis of the transactions based on five steps to determine if a revenue is recognized, when it is recognized and for what amount:

- 1.- Identify the contract with the customer.
- 2.- Identify the performance obligations in the contract.
- 3.- Determine the transaction price.
- 4.- Allocate the price of the transaction price to the performance obligation in the contract.
- 5.- Recognize revenue when (or as) the entity satisfies the performance obligation.

The application date corresponds to the Financial Statements issued for periods that start on January 1, 2018 or after. It allows anticipated adoption.

During 2017, the Company performed a detailed study and analysis of IFRS 15. Based on this study the Company has determined that there are no material effects due to the adopting of IFRS 15.



NOTE 3 – PRINCIPAL APPLIED ACCOUNTING POLICIES

3.1 Consolidation Basis

3.1.1 Business combination

Hortifrut S.A. and its subsidiaries, recognize in their consolidated financial statements the identifiable assets (including intangible assets that have not been recognized beforehand) and the assumed liabilities of any interest in companies acquired at fair value, as per IFRS 3, issued and revised by IASB. Also, it recognizes and measures any goodwill or gains from the purchase of these entities. The goodwill generated in a business combination is initially measured at cost. After the initial recognition, it is measured at cost minus any accumulated loss due to impairment. For the purpose of impairment tests, goodwill acquired in a business combination is assigned from the date of acquisition to each cash generating unit or group of these which is expected to benefit from the synergies of the combination.

If the cost of acquisition is lower than the fair value of the net assets of the acquired company, the difference is recognized in results and is presented in the line Other profit (loss). If the initial accounting of a business combination is determined only in a provisional manner, the Company, during the measurement period, will retroactively adjust the acquired provisional amounts, in accordance with the new information obtained. Furthermore, it will recognize any additional asset or liability if any new information is obtained, as long as the measurement period does not exceed a year from the date of the purchase. The business combinations are recorded using the acquisition method as of the date when control is transferred to the Group. Control is understood to be the power to direct the financial policies and the operation of an entity in order to obtain benefits from its activities. The Group values goodwill as of the acquisition date as:

- The fair value of the transferred considerations:
- The recognized amount of any non-parent company interest in the acquired company;
- Plus if the business combination is performed in stages, the fair value of the existing interest in the equity of the acquired;
- Minus the net recognized amount (in general, the fair value) of the identifiable acquired assets and the identifiable assumed liabilities.

Goodwill is the excess of the amount of the transferred consideration recorded over the net value of the acquired assets and the assumed liabilities. If the fair value of the acquired net assets exceeds the value of the transferred consideration, the Company will perform a new evaluation to make sure that all the acquired assets and assumed obligations have been correctly identified and it checks the applied procedures to perform the valuation of the recognized amounts on the date of acquisition. If this new evaluation results in an excess of the fair value of the net acquired assets over the added value of the transferred consideration, the difference is recognized as a profit in the income statement.



3.1.2 Subsidiaries

The consolidated statements of financial position incorporate Hortifrut's financial statements and those of the companies controlled by the Company (its subsidiaries). To have control is when the Company has power over the subsidiary, when it has exposure or the right to variable yields from its implication in the subsidiary and when it has the capacity to use its power to influence the amount of the investor's returns. When evaluating if the Company controls another entity, it must consider the existence and the effect of the potential rights to vote that can currently be executed or converted. The subsidiaries are consolidated from the date when control is transferred and are excluded from the consolidation on the date that this ends.

The acquisition method is used to record the acquisition of subsidiaries. The cost of acquisition is the fair value of the delivered assets, of the issued equity instruments and of the incurred or assumed liabilities on the date of the exchange. The acquired identifiable assets and the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the date of the purchase, regardless of the scope of the interests of non-controlling companies. The excess acquisition cost over the fair value of the Company's interests in the acquired net identifiable assets, is recognized as lower value or goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the difference will be directly recognized in the income statement.

Inter-company transactions, balances and earnings not realized for transactions between related entities are eliminated. The non-realized losses are also eliminated, unless the transaction provides evidence of a loss due to impairment of the transferred asset. When it is necessary to assure its uniformity with the policies adopted by Hortifrut and subsidiaries, then the accounting policies of the subsidiaries are modified.

Below is a detail of the direct subsidiaries included in the current consolidated financial statements:

					31-Dec-18		31-Dec-17
Companies	RUT	Country of Origin	Functional Currency	Direct %	Indirect %	Total %	Total %
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000

The detailed Companies correspond to direct subsidiaries where control is kept. In the case of those subsidiaries which directly or indirectly maintain an interest equal to or lower than 50%, they have been included in the consolidation process because the Company has the power to direct the financial and operating policies (see Note 15).

Modifications to the consolidation base

Dated July 03, 2018, the merger took place between the companies Talsa Chile II SpA. and Hortifrut S.A., with the latter as the legal continuance. With this merger Hortifrut S.A. will take control of 100% of Talsa Chile I SpA.



Dated December 20, 2018, Talsa Chile I SpA. Transferred to Hortifrut Inversiones Internacionales S.A., the shares that it maintains over Talsa Berries S.A.C., company located in Peru.

Dated December 28, 2018, the merger between Talsa Chile I SpA. and Hortifrut S.A. took place, with the latter as the legal continuance.

During the month of July 2018, the consolidation perimeter was modified with the incorporation of the Pacific Berry Breeding LLC company, through the company Hortifrut North América Inc. in Hortifrut Inversiones Internacionales S.A.'s consolidation. HFII Perú S.A.C. is also incorporated into this consolidation, likewise Hortifrut Inversiones Internacionales S.A. and subsidiaries are consolidated in Inversiones Hortifrut S.A.

Furthermore, through the subsidiary Euroberry Marketing S.A. the subsidiaries Euroberry UK Ltd. and Euroberry GmbH were incorporated.

During the period ending December 31, 2017, modifications have been made to the consolidation perimeter, by incorporating the company Asian Berries Limited and Subsidiaries to the consolidation of the subsidiary Inversiones Hortifrut S.A..

3.1.3. Transactions and non-controlling interests

The interests of non-parent companies are presented in the item Net Equity of the consolidated statement of financial position. The profit or loss attributable to the non-controlling interest is presented in the consolidated income statement, constituting the profit (loss) of the period. The results of the transactions between the non-controlling interests and the parent company shareholders of the companies where the property is shared, are recorded under equity and, therefore, are shown in the statement of changes under consolidated net equity.

3.1.4. Associates

Associated companies are all the entities over which Hortifrut S.A. and its subsidiaries have a significant influence, but do not have control over the financial and operating policies, generally with an ownership between 10% and 50%. Investments in associates are recorded when formed or purchased at cost and are subsequently adjusted via the equity method. Hortifrut and its subsidiaries' investments in associates include Goodwill identified in the acquisition, net of any loss due to accumulated impairment.

The non-realized earnings due to transactions between the Company and its associates are eliminated based on the Company's interest percentage. The non-realized losses are also eliminated, except if the transaction provides evidence of loss due to impairment of the asset that is transferred.

Hortifrut and its subsidiaries' participation in the profit or loss after the acquisition of its associates is recognized in results, and its interest in the equity activities after the acquisition is recognized under reserve within Net Equity. When Hortifrut and its subsidiaries' interests in the loss of an associate is the same or higher than its investment in it, including any other non-insured account receivable, Hortifrut and its subsidiaries will not recognize additional loss, unless it has incurred in obligations or performed payments on behalf of the associate.

3.2 Operating Segments financial information

IFRS 8 demands that entities adopt "the Administration focus" when revealing information regarding the result of its operating segments. In general, this is the information that Management and the Board use internally to evaluate the performance of the segments and to decide how to assign resources for these.

Hortifrut S.A. and subsidiaries presented information per segment, considering two segments:



Fresh fruit which includes

- Blueberry
- Raspberry
- Blackberry
- Strawberry
- Cherry

Value Added Products Segment which is made up of frozen, dehydrated, retail products and any other fruit product which is not fresh.

Fresh fruits show similar economic characteristics, which allow the aggregation in a single aggregate operating segment (IFRS 8.12). The segment denominated "Value Added Products" considers the Quantitative thresholds (IFRS 8.13) as well as the administration, customers and distribution channels which are different to those of the "Fresh Fruit" segment, which share similar characteristics in the nature of the products, production processes, customers and distribution methods, as well as if said aggregation results coherent, such as:

a) The nature of the products

In this sense Hortifrut considers that fresh fruit, even if it is of a different species, it is of a similar nature (Berries).

b) The nature of the production process

Even though the purchase of fresh fruit from producers and of own production is differentiated by species, they all share the same productive, installations and distribution process until they reach the final consumer, and only the fruit that does not comply with the quality characteristics requested by customers is destined to the Frozen Fruit process.

c) Category of Customers the products are destined to

There is no difference in customers in relation to the type of fresh fruit. Hortifrut's customers buy the fruit offer that is available, complying with the specific quality requirements established by them. Requirements are not related with the type of fruit, but with food safety aspects.

d) Methods used to distribute the products

Hortifrut has developed a commercial platform which allows it to use, no matter which fruit it brings, a uniform, efficient and effective distribution chain. Hortifrut's business has been based on vertical integration to offer the markets the mix of fruits that satisfies their needs.

"Fresh Fruit" and the "Value Added Products" segment, enable access to information regarding business activities and their economic environment.

3.3 Property, plant and equipment

The Company's property, plant and equipment comprises land, constructions, infrastructure, machinery, equipment, bearer plants and other fixed assets.



3.3.1 Land, constructions, plants, equipment and machinery

Land is recognized at its purchase cost. Constructions, plants, equipment and machinery are recognized, both at the initial moment and subsequently, at cost minus the corresponding accumulated depreciation and impairment, in case it exists.

Subsequent costs (improvements, expansions and works in progress) are included in the value of the initial asset or are recognized as a separate asset, only when it is probable that the future economic benefits associated with the fixed asset elements will flow to the Company and the cost of the element can be determined in a reliable manner. In the case of the replacement of components, the value of the substituted component is cancelled for accounting purposes.

Costs from daily maintenance and common repairs are recognized in the period's result.

Profit or loss from the sale of Property, plants and equipment are calculated comparing income obtained from the sale with the book value of the asset (net of depreciation) and are recorded in the consolidated income statement.

3.3.2 "Bearer Plants"

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 1, 2016, fruit "bearer plants", are considered a machinery item in a manufacturing process, so, their value is classified under Property, plant and equipment and recorded as specified in IAS 16.

Fruit "bearer plants" can be differentiated depending on their productive state between the development stage and production stage, and are valued as per the following criteria:

a) "Bearer plants" in development

"Bearer plants" in development are valued at the acquisition and/or production cost of the plants plus the costs to maintain them until the date when they start producing.

b) "Bearer plants" in production

As of December 31, 2017, a change in accounting policy was made in the valuation of "bearer plants" in production passing from revalued cost to historic cost minus corresponding depreciation and accumulated impairment, in case it exists. It must be stated that the thus determined cost includes the revaluation recorded as of December 31, 2015, date when the amendment to IAS 16 and 41 became valid.

"Bearer plants" are considered to be in production as per the following:

Blueberry:

- Chile, Mexico and Spain: a plantation in production is when the volume of produced fruit exceeds 30% of the potential volume of the variety, which is estimated by expert agronomists.
- Peru and China: a plantation is considered to be in production when the volume of produced fruit exceeds 50% of the potential volume of the variety, which is estimated by expert agronomists.

Nevertheless, if the period of time that passes between the date of the plantation and the date of the valuation is equal to or higher than 6 years, the plantation must be considered in production, regardless of the reached level of production.



Raspberry:

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Blackberry:

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Due to the different varieties that the company has, the different geographic areas and the different climates and countries where the planting takes place, the Company estimates that it is necessary to wait for certain production levels to be able to evaluate the potential of these. During this period, given the level of uncertainty, the Company values "bearer plants" under development at cost.

When "bearer plants" reach the aforementioned production potential, it is considered that they enter the production stage, which implies the start of the depreciation of the asset as is explained in point 3.3.3.

If the book value is modified due to the presence of impairment in "bearer plants", said decrease in the value will be attributed directly to results in the period under the account Other expenses, per function.

3.3.3 Depreciation

Depreciation of the components of Property, plants and equipment (except "bearer plants") is calculated using the lineal method, distributing it in a systematic manner during its useful life. This useful life has been determined based on the natural expected impairment, technical or commercial obsolescence derived from the changes and/or improvements in production and changes in the market's demands for the products obtained in the operation with said assets. Land is not depreciated.

Depreciation of "bearer plants" is calculated according to its production forecasted in the useful life of the plant and is assigned as per real production curves. In the case of plantations that are located on leased land, the useful life is adjusted as per the maturity of the corresponding lease contract.

The estimated useful lives are as follows:

	Minimum Life or Rate Years	Maximum Life or Rate Years
Construction and infrastructure works		
Steel, reinforced concrete constructions	50	80
Wooden buildings	10	30
Provisional constructions	5	10
Minor agricultural construtions (macro-tunnel and others)	3	8
Machinery and equipment	8	10
Information technology (IT) equipment	3	6
Furniture and supplies	5	10
Motor vehicles	8	10
Bearer Plants		
Blueberries	10	20
Raspberries and others	3	5



The installations that the Company keeps inactive, continue with their depreciation as per the lineal method.

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each closing of the financial statements of position in order to obtain a remaining useful life as per the value of the assets.

The effects of depreciation are presented under cost of sales, expenses or other expenses per function.

3.4 Biological Assets, current

As per what is established in IAS 41, agricultural products that grow on fruit "bearer plants" will follow this standard, which must be measured at their fair value minus sales costs, recording the changes in valuation under results as the product grows.

The minimum amount of said fair value is the cost incurred in during the season in course. Additionally, said fair value would include the margin expected for the fruit that is closest to the harvest, based on the maturity curve of the fruit. Regardless, when the estimation of said margin per subsidiary does not significantly differ from the cost incurred as of the date of the Financial Statements, this value will not be recorded.

The variables used to calculate fair value are the following:

- Volume: Corresponds to the fruit which at the closing of the financial statements is estimated to be harvested in no more than 80 days in the case of blueberries and no more than 30 days in the case of raspberries. This estimation of harvest volumes is performed by expert agronomists, who based on the phenological state of the fruit hanging on the "bearer plants", of the variety and geographic location of the plantations, perform a projection of the volume of fruit that will be harvested during the next weeks.
- **Producer return:** From the weekly historical sale price in the final market (taking as a reference the prices published by USDA United States Department of Agriculture- for the last 8 seasons), we determine the return that the field will receive, based on the date when the fruit is expected to be sold which, to the closing of each financial statement, is hanging from the "bearer plants", deducting all the costs that must be incurred from the harvest to the arrival to the final customer.
- Production Cost: is determined through the accumulation of real costs for each productive hectare, considering all the maintenance tasks and depreciation of fixed assets used in each of the plantations until the moment of the evaluation.

3.5 Intangible assets other than goodwill

a) Varietals Licenses

The acquired varietals licenses are shown at purchase cost and are amortized charged to the cost of sale as income from sales is generated, or by the plant's development cost.

Corresponds to the rights acquired for the production and commercialization of varieties of Berries.

b) IT programs

Correspond to licenses for acquired software, which are capitalized over the base of the costs incurred in to acquire and prepare them to use the specific program. These costs are amortized during their useful lives estimated at 6 years.



Expenses related with the development or maintenance of software are recognized as expenses when they arise. Costs directly related with the production of unique and identifiable software controlled by Hortifrut and subsidiaries, and which will probably generate superior economic benefits than their costs for over a year, are recognized as intangible assets. Direct costs include expenses corresponding to the personnel that develop the software and any kind of expense incurred in for its development or maintenance.

c) Water rights

Water rights which have an indefinite useful life, since as per all the considered factors, there is no time limit when the asset generates net cash flows for the Company. It is recorded at the cost incurred in its acquisition.

d) Relationship with Customers

Intangibles generated in the acquisition of Vitalberry Marketing SpA due to the latter's relationship with customers, transferred as part of the merger process. The estimation of returns demanded from this company, considered a customer "outflow" rate of an annual 10%, establishing an amortization period for this intangible of 15 years, which is recorded in the consolidated income statement, under the item of administration expenses.

e) VitalBerry Brand

Due to the market participation in the different continents where Vitalberry sold its products, at the moment of its acquisition, it was considered that this brand has a value. The used focus was the "Relief from Royalty" method based on the assumption that the owner of the intangible asset, saves the payment of Royalty for the use of said asset.

3.6 Goodwill

Goodwill arises from the acquisition of subsidiaries and represents the excess of the considerations transferred over Hortifrut S.A. and subsidiaries' interests in the net fair value of the identifiable net assets, liabilities and contingent liabilities of the acquired and the fair value of the non dominating interest in the acquired.

In order to perform the tests for loss due to impairment, the goodwill acquired in a business combination is assigned to each one of the cash generating units, or Groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or Group of units which are assigned the goodwill represent the lowest level within the entity where goodwill is controlled for internal management purposes.

Revisions of the loss due to impairment of the value of the goodwill are performed annually or more often if events or changes in circumstances indicate a potential loss due to impairment. The book value of goodwill is compared with the recoverable amount, which is the used value or the fair value minus sales costs, the highest of these values. Any loss due to impairment is immediately recognized as an expense and is not subsequently reverted.

3.7 Interest Costs

Interest costs which can be directly attributed to the construction of any qualifying asset are capitalized during the period of time that is needed to complete and prepare the asset for the intended use. Other interest costs are recorded under profit or loss.



3.8 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are subjected on a yearly basis to impairment tests.

Assets subject to depreciation are subjected to impairment tests as long as some event or change in the circumstances of the business indicates that the book value of the assets may not be recoverable. A loss due to impairment is recognized when the book value is higher than its recoverable value.

The recoverable value of an asset is the highest between the fair value of an asset minus sales cost and its value in use. In order to evaluate the loss due to impairment of value, assets are grouped at the lowest level for which cash flows that can be separately identified (CGU) exist.

Non-financial assets other than goodwill which have suffered a loss due to impairment are subjected to revision on each closing date of the financial statement of position to verify if reversals of the loss have been produced.

Loss due to impairment in value can be reversed in accounting only up to the amount of the loss recognized in previous periods, so that the book value of these assets does not surpass the value that they would have had if said adjustments had not taken place. This reversal is recorded in the Other profit (loss) account.

3.9 Financial Assets

Hortifrut and subsidiaries classify their financial assets under the following categories: a) fair value with changes in results and b) loans and accounts receivable. The classification depends on the purpose with which the financial assets were acquired. Administration determines the classification of its financial assets at the moment of the initial recognition.

3.9.1 Classification of financial assets

a) Financial assets at fair value through profit or loss

Financial assets at fair value with changes in profit or loss are financial assets held for negotiation. A financial asset is classified in this category if it is mainly acquired with the purpose of selling it in the short term. Assets in this category are classified as current assets.

b) Loans and accounts receivable

Loans and accounts receivable are non-derivative financial assets with fixed or determinable payments, which are not quoted on an active market. Those items with maturity less than 12 months are classified as current assets. Items with maturity over 12 months are classified as non-current assets.

The category loans and accounts receivable includes trade debtors and other accounts receivable, accounts receivable with related entities, term deposits and cash and bank balances.

3.9.2 Recognition and measurement of financial assets

The acquisition and disposal of financial assets is recognized on the date of the negotiation, in other words, the date on which Hortifrut and subsidiaries commit to acquiring or selling the asset.

i) Initial recognition

Financial assets are initially recognized by the fair value plus the costs of the transaction, for all the financial assets not taken to fair value with changes in results. In case there is no significant difference between the fair value and the nominal value of the financial asset, these are recorded at their nominal value.



Financial assets at fair value with changes in profit or loss are initially recognized by their fair value, and the costs of the transaction are taken to results.

ii) Subsequent valuation

Financial assets at fair value with changes in profit or loss are subsequently recorded by their fair value with an offsetting entry in results. Loans and accounts receivable are recorded at their amortized cost in accordance with the effective interest rate method.

Financial assets are written off when the rights to receive cash flows from investments have expired or have been transferred and Hortifrut and subsidiaries have substantially transferred all the risks and rewards derived from their ownership.

The Company evaluates on the date of each consolidated statement of financial position if there exists objective evidence that a financial asset or a group of financial assets could have suffered loss due to impairment.

In the case of financial assets held up to their maturity, if there is evidence of impairment, the amount of the provision is the difference between the book value of the asset and the current value of the future estimated cash flows, discounted at the original effective interest rate.

3.10 Derivative financial instruments and hedging activities

Derivatives are initially recognized at fair value on the date that the derivatives contract has taken place and they are subsequently valued again at their fair value. The method to recognize the resulting loss or profit depends on if the derivative has been designated as a hedging instrument and, if so, on the nature of the item that is being hedged. The Company designates certain derivatives such as:

- (a) Fair value hedging of recognized assets or liabilities (fair value hedging);
- (b) Hedging of a concrete risk associated to a recognized liability or a highly probable foreseen transaction (cash flow hedging); or
- (c) Derivatives that do not qualify for hedge accounting

The Company records at the start of the transaction the existing relationship between hedging instruments and the hedged items, as well as their objectives for risk management and the strategy to perform different hedging operations. The Company also records its evaluation, both at the start and over a continuous base, to see if the derivatives that are used in the hedging transactions are highly effective to compensate the changes in fair value or in the cash flows of the hedged items.

The total fair value of the derivatives is classified as Other assets or non-current financial liabilities if the remaining maturity of the hedged item is over 12 months and as Other current financial assets or liabilities if the remaining maturity of the hedged item is less than 12 months.

(a) Fair value hedges

Changes in the fair value of derivatives that are designated and rated as fair value hedge are recorded in the consolidated income statement, together with any change in the fair value of the hedged asset or liability which can be attributed to the hedged risk.



(b) Cash flow hedges

The effective part of changes in the fair value of the derivatives that are designated and classified as cash flow hedges are recognized as cash flow hedges reserves under net equity. Profit or loss related with the non-effective part is immediately recognized in the consolidated income statement, under "Other profit (loss)".

In the case of variable interest rate hedging, the amounts recognized under equity are reclassified to results in the financial expenses line as the interests of the associated debts are accrued.

In the case of exchange rate hedging associated to costs and expenses to be incurred in Chilean pesos and associated to income to be received in Euros, the amounts recognized in equity are reclassified to profit or loss in the cost of sales item as the corresponding costs and expenses are accrued.

When a hedging instrument expires or is sold or no longer complies with the requirements demanded for hedge accounting, any profit or loss accumulated in net equity up to that moment remains under equity and is recognized when the foreseen hedged transaction is finally recognized in the consolidated income statement. When it is expected that the foreseen transaction will not take place, the profit or loss accumulated in net equity will immediately be taken to the consolidated income statement under "Other profit (loss)".

3.11 Inventories

Stocks are valued at their acquisition cost or at their net realizable value, the lower of the two. Cost is determined by the weighted average cost (WAC) method.

The cost of the finished products and the products in process include raw materials, direct labor force, other direct costs and general manufacturing expenses (based on a normal operating capacity).

Net realizable value is the estimated sale price during the regular course of business, minus the variable costs of applicable sales.

Obsolete or slow moving materials and supplies are recognized at their net realization value.

The Company values its inventory as per the following:

- a) The production cost of the finished products covers costs directly related with the productive units, such as labor costs, variable and fixed costs which have been incurred to transform raw materials into finished products.
- b) In the case of the cost of acquired stock, the acquisition cost covers the purchase cost, custom duties, transport, storage and others attributable to the acquisition of the goods and materials.

Formula to calculate the cost of inventory

Finished product inventory is valued using the weighted average cost method, which is, the cost of each product unit is determined from the weighted average of the cost recorded at the start of the period and the cost of the articles purchased or produced during the period.

Inventory of raw materials, packing and materials are valued at weighted average cost.



3.12 Trade debtors and other accounts receivable

From January 1, 2018, the Company records provisions for non-collectability over its trade debts and other accounts receivable, based on the requirements of IFRS 9. Based on the aforementioned, the Company estimates the expected credit loss, which result from possible events of non-compliance during the life of its assets measured at amortized cost.

3.13 Cash and cash equivalents

Hortifrut S.A. and subsidiaries consider as cash and cash equivalents the cash balances held at hand and in current bank accounts, term deposits and other financial investments (negotiable securities of easy liquidation) with a maturity of less than 90 days and which are subject to a not very significant risk of changes in value. Investments that correspond to cash management and whose funds are of free disposal are also included.

Used bank overdraft lines are included in Other financial liabilities.

3.14 Corporate capital

Corporate capital is represented by ordinary shares of a single class.

Incremental costs which can be directly attributed to the issuance of new shares or options are presented in net equity as a deduction, of the obtained income.

The minimum legal dividends over ordinary shares are recognized as a reduction of equity when they are approved by the shareholders' meeting.

3.15 Payable trade accounts and other accounts payable

Book values recognized within payable trade accounts are initially recognized at their fair value and are subsequently valued at the amortized cost using the effective interest rate method.

3.16 Other financial liabilities

Financial liabilities are initially recognized, by their fair value, net of costs incurred in the transaction. Subsequently, they are valued at their amortized cost and any difference between the obtained funds (net of the necessary costs for its obtention) and the reimbursement value, are recognized in the income statement during the life of the debt as per the effective interest rate method. The effective interest rate method consists on applying the market rate as a reference for debts with similar characteristics to the value of the debt (net of the necessary costs for its obtention).

Financial liabilities are classified under current liability and non-current liability over the base of the contractual maturity of the nominal capital.

3.17 Income tax and deferred taxes

Hortifrut and its subsidiaries have recognized their tax rights and obligations based on the valid legal dispositions.

Income tax expense is recognized in the income statement and correspond to payable tax determined over the taxable income of the year, applying the valid tax rates as of the closing date of the consolidated financial statements, any adjustment to payable tax for previous years and the effect of the variation of assets and liabilities due to deferred taxes.



When dealing with items recognized in other integral results or directly in net equity, in this case, tax is also recognized in the other integral results or directly in net equity, respectively.

Deferred tax effects are recorded over the temporary differences that arise between the tax base of assets and liabilities and their corresponding values shown in the financial statements. Deferred tax assets and liabilities are determined using the tax rates that have been promulgated as of the date of the financial statements and are expected to be applicable when the income tax asset is realized or the income tax liability is paid.

Regardless of the aforementioned, deferred tax which is the result of temporary differences that arise from investments in subsidiaries and related companies is not recognized if the opportunity to reverse the temporary difference is controlled by the Company and it is probable that the temporary difference will not be reverted in the foreseeable future.

3.18 Employee Benefits

a) Employee vacations

Hortifrut and its subsidiaries recognize the expense for employee vacations through the accrued method, which is recorded at its nominal value.

b) Benefits for termination of labor relationship

Hortifrut S.A. and its subsidiaries do not present obligations due to indemnity for termination of employee services, because there is no legal obligation associated or a non-formalized practice which results in said obligation.

These are recorded in profit or loss (expense) at the moment the employees are paid, as a consequence of the Company's decision to rescind their work contract, before the normal retirement age.

c) Other benefits

Hortifrut and its subsidiaries recognize a liability for bonus to its employees, when it is contractually obligated or when the practice in the past has created an implicit obligation, which is historically defined at the end of the season. If it exists, the provision is presented under current liability.

3.19 Other provisions

Hortifrut S.A. and subsidiaries recognize a provision when they are contractually obligated or when there is a practice in the past which has created an assumed obligation.

Provisions for onerous contracts, lawsuits and other contingencies are recognized when:

- (i) Hortifrut S.A. and subsidiaries has a current obligation, whether it is legal or implicit, as a result of past events,
- (ii) It is probable that an exit of resources will be necessary to liquidate the obligation; and
- (iii) The value has been estimated in a reliable form.

Provisions are regularly revised and quantified, taking into consideration the best information available on the presentation date of the consolidated financial statements.



3.20. Revenue Recognition

Recognizing of revenue under Standard IFRS 15

Revenue is recognized when the goods are sent to the customer's installations and accepted by the customer and transferred to control of goods and the recoverability of the consideration is probable, associated costs and possible performance of the goods can be estimated with reliability, the entity does not maintain for itself any implication in the current management of the sold goods, and the amount of revenue from operating activities is measured net of performance, and eventual commercial discounts.

The Company's types of revenue, are described as follows:

a) Sale of products in the local market

The Company generates its income mainly from the sale of fruit, product that is distributed through retailers, wholesale distributors and supermarket chains. None of them acts as a trade agent of the Company. Revenue from sales in local markets, net of value added tax, specific taxes, returns and discounts to customers, are recognized at the moment that the products are delivered together with the transferring of all their risks and benefits.

b) Export

In general, the Company's delivery conditions for export sales are based on Incoterms 2000, with these being the official rules for interpreting trade terms issued by the International Chamber of Commerce.

The structure for revenue recognition is based on the group of Incoterms, mainly in the following groups:

- "FOB (Free on Board) and similar", where the buyer organizes and pays for the transport, so, the point of sale is the delivery of the goods to the transporter hired by the buyer, moment that revenue is recognized.
- "CIF (Cost, Insurance & Freight) and similar", through which the Company organizes and pays the external transport expense and some other expenses, even though the Company ceases to be responsible for the goods once they have been delivered to the maritime or airline Company within the corresponding term. The point of sale is the delivery of the goods to the transporter hired by the seller for transporting to destination, moment that revenue is recognized.

In case there are discrepancies between the trade agreements and the Incoterms defined for the operation, those established in the contracts will apply.

c) Estimating Income

The Company, for those sales that to the closing of the Financial Statements are recorded at the invoicing price at the moment of their dispatch and not their final liquidation, adjust the value of invoicing to the value of the sale price obtained in the markets where its products are commercialized.

d) Income from interests

Income from interests is recognized using the effective interest rate method.

e) Sale of services

Operating income from the sale of services, is recorded when said service has been provided. A service is considered to have been provided when it is received in agreement by the customer.



f) Income from dividends

Income from dividends is recognized when the right to receive the payment has been established.

3.21 Trade agreements with distributors and supermarket chains

The Company performs trade agreements with its main distributors and supermarkets through which they establish: (i) discounts for volume and other customer variables: (ii) promotional discounts, which correspond to an additional reduction in the price of the sold products, due to the development of trade initiatives (temporary promotions) and the granting of considerations (use of preferential spaces and others) and (iii) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and the opening up of new sales points.

Discounts due to volume and promotional discounts are recognized as a reduction in the sale price of the sold products. The contributions for shared advertising are recognized when the advertising campaigns agreed with the distributor have taken place and are recorded as incurred commercializing expenses.

The Company recognizes the cost of the benefits granted by commercial agreements with distributors only when there is formal evidence of the agreement, the amount of the benefit can be reasonably estimated and its payment is probable.

Commitments with distributors or importers in the exports environment are recognized when there is formal evidence of the agreement and its amount can be reliably estimated.

3.22 Cost of Sales

Sales costs include the cost of production of the sold products and other costs incurred in to leave inventory at the locations and under the necessary conditions for its sale. These costs include, among others, cost of raw materials, packing costs, labor costs of production personnel, depreciation of assets related with production, payment of leaves of absence and operating costs and maintenance of plants and equipment.

Estimating Cost of Sales

Sales from the production of third party fruit (producers), which to the closing of the period have not yet been liquidated (approximately between 20 and 45 days as per destination) the premium over the contractual price previously agreed with the producer is estimated. The estimated premium plus the agreed price constitute the cost of fruit. The premium is estimated taking as a reference the real placement prices experienced in the destination market as of the closing date of the financial statements.

3.23 Administrative expenses

Administrative expenses include remunerations and compensation of personnel at the back up units, the depreciation of offices, equipment, installations and furniture used in these functions, the amortization of non-current assets and other general and administrative expenses.

3.24 Lease

a) Financial Lease.

Hortifrut S.A. and its subsidiaries lease determined fixed assets. The fixed asset lease, when the Company substantially has all the risks and rewards inherent to the property, is classified as financial lease. Financial lease is capitalized at the start of the lease at the fair value of the property or leased asset or at the current value of the minimum payments for the lease, the lower of the two.



Each lease payment is distributed between the liability and the financial burdens to obtain a constant interest rate over the pending balance of the debt. The corresponding obligations for lease, net of financial burdens, are included in Other financial liabilities. The interest element of the financial cost is charged in the income statement during the lease period in order to obtain a constant periodic interest rate over the remaining balance of the liability for each period. The asset acquired under a financial lease regime is depreciated during its useful life or the duration of the contract, the lower of the two.

b) Operating Lease.

The leases where the lessor keeps an important part of the risks and rewards derived from the ownership of the good are classified as operating lease. The payments for the concept of operating lease (net of any incentive received from the lessor) are charged in the income statement over a lineal base during the lease period.

3.25 Non-current assets or groups of assets (or disposal groups) classified as held for sale

Non-current assets or disposal groups are classified as assets held for sale and are recognized at the lower value between the book value and the fair value minus cost to sell. When the value will be recovered mainly through its sale, as long as the sale is considered highly probable.

3.26 Environment

In the case of environmental liabilities, these are recorded based on the current interpretation of environmental laws and rulings, when it is probable that a current obligation will be produced and the amount of said responsibility can be calculated in a reliable manner.

Investments in infrastructure works destined to complying with environmental requirements are activated by following general accounting criteria for Property, plant and equipment.

3.27 Research and development

Research and development expenses are presented under the Other expenses by function item in the consolidated income statement, because the realized investigations form a normal part of Hortifrut S.A. and its subsidiaries' operations.

3.28 Advertising expenses

Advertising expenses are recognized under results when they take place.

3.29 Earnings per share

Net profits per share are calculated by dividing the net profit attributable to the shareholders by the weighted average of the number of ordinary shares in circulation during the period, excluding shares acquired by the company.

3.30 Insurance expenses

The payment of different insurance policies which the Company hires is recognized under expenses in proportion to the period of time that they cover, regardless of the payment terms. The paid and non consumed values are recognized as prepaid expenses under current assets.

The costs of the claims are recognized under results immediately after known, net of the amount recoverable from the insurance companies. The amounts to be recovered are recorded as an asset to be reimbursed by the insurance Company under the item Trade Debtors and other accounts receivable, calculated according to what was established in the insurance policies.



NOTE 4-RISK MANAGEMENT

The Company's business intrinsically involves a series of risk factors which, in one way or another, could affect the development of the industry. Within these factors, we can mention the following:

4.1. Financial Risk

4.1.1 Credit Risk

a) Cash surplus investment risk:

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company (see Note 7.1).

The Company's policy regulates investment and debt, trying to limit the impact of the exchange rate fluctuations in the valuation of currencies and interest rates over the Company's net results, through cash surplus investments and the hiring of forwards and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose maturity terms do not exceed 90 days and have high liquidity.

- Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

b) Risk from sales operations:

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to the PACA law, which protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company frequently evaluates the risk of exposure and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from the customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, the Company may be exposed to this risk.

As a mitigation measure for this risk, the Company has obtained credit insurance for the parent company and subsidiaries as of December 31, 2018 (See Note 4.3).

4.1.2 Liquidity risk and financing

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.



Furthermore, there is the risk that, due to an impairment in its operations or other circumstances, certain financial ratios could reach levels that are higher than the limits established in the credit contract, which could limit the debt capacity or accelerate the maturity of the company's valid financial liabilities.

To mitigate this risk the Company continuously monitors its financial ratios and other obligations regarding what to do and what not to do stipulated in its credit contracts, in order to be able to take opportune actions to avoid the potential negative effects associated to this risk.

Regardless of the fact that to date Hortifrut has not had any problems associated to exceeding the financial ratios stipulated in financial contracts, it is important to bear in mind that this fact does not guarantee that in the future Hortifrut may be exposed to this risk.

The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated Companies. In the case of subsidiaries such as Hortifrut España Southern Sun SL, and related companies such as Munger Hortifrut N.A. LLC in the United States, credit decisions are made at these business units in coordination with Hortifrut S.A. Debts are incurred through bank credits in Chile and overseas, aiming to optimize the credit conditions based on the financing needs to face investment plans and requirements for work capital.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short term credit lines, approved and valid for work capital, which as of December 31, 2018 reach US\$238.34 million (US\$222.0 million as of December 31, 2017), distributed among 14 banks. The used amount reaches US\$131.3 million, with an unused balance of US\$ US\$107.04 million. The credit lines are distributed among the following companies: Hortifrut Chile S.A. with US\$217.45 million, Hortifrut S.A. with US\$5 million, Agrícola El Pampino S.A. with US\$0.75 million, Agrícola Santa Rosa del Parque S.A. with US\$0.50 million, Agrícola Vida Nueva S.A. with US\$0.4 million, Agrícola Mataquito S.A. with US\$1.3 million, Agrícola El Avellano with US\$0.5 million, Hortifrut Import Inc., with US\$5 million and Euroberry Marketing S.A. with US\$7.44 million.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance working capital and interest payments, for the next 12 months and the foreseeable future.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its future obligations.



Below we summarize the maturity of the Company's bank loans as of December 31, 2018 and 2017, based on undiscounted contractual cash flows:

			-	Cash	Flows	-	
		•	Between	Between	Between 1		
			0 to 3	3 and 12	and 5	Over 5	
	Capital	Interests	months	months	years	years	Total
Creditor Bank	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Banco Santander Chile	76,752	254	37,640	1,838	43,491	-	82,969
Banco RaboFinance Chile	48,432	435	537	2,357	31,690	28,656	63,240
Banco de Crédito e Inversiones	68,884	1,408	10,714	7,075	29,614	40,895	88,298
Banco Scotiabank	66,414	117	23,853	4,883	43,807	-	72,543
Banco BICE	7,000	19	7,027	-	-	-	7,027
Banco de Chile	23,115	117	23,227	24	-	-	23,251
Banco China Construction Bank Corp.	9,000	12	9,061	-	-	-	9,061
Banco Estado	35,633	78	5,360	2,063	21,905	14,178	43,506
Banco Itaú	15,000	32	15,065	-	-	-	15,065
Banco Santander Central Hispano S.A.	12,825	=	3,469	3,304	6,234	-	13,007
Banco Bilbao Vizcaya Argentaria	10,048	48	1,469	1,469	7,344	-	10,282
La Caixa	5,022	14	366	1,099	3,662	-	5,127
Bankinter	2,802	3	220	659	1,977	-	2,856
Banco Sabadell	2,151	-	146	439	1,610	-	2,195
Banco de Crédito del Perú	5,295	-	54	2,784	2,774	-	5,612
Scotiabank Peru S.A.	23,500	266	3,194	4,437	18,785	-	26,416
Banco Chile	24,802	47	-	1,324	20,646	8,997	30,967
GC Rent Chile SPA	1	-	-	1	-	-	1
HSBC México SA, Institucion de Banca Multiple	4,501	-	-	1,476	3,274	-	4,750
Coöperatieve Rabobank U.A.	19,742	426	2,292	2,170	18,328	-	22,790
Metlife	39,259	618	2,640	2,598	19,290	28,992	53,520
Total as of December 31, 2018	500,178	3,894	146,334	40,000	274,431	121,718	582,483

			Cash Flows				
		•	Between	Between	Between		
			0 to 3	3 to 12	1 and 5	Over 5	
	Capital	Interests	months	months	years	years	Total
<u>Creditor Bank</u>	KUS\$	KUS\$	<u>KUS\$</u>	KUS\$	KUS\$	KUS\$	KUS\$
Banco de Crédito e Inversiones	57,941	657	26,885	7,624	21,831	7,748	64,088
Banco Santander Chile	32,609	176	32,142	355	373	-	32,870
Banco Bilbao Vizcaya Argentaria	28,187	33	10,106	4,440	14,296	-	28,842
Banco Estado	25,425	98	20,198	5,310	105	-	25,613
Banco RaboFinance Chile	22,960	352	-	1,274	8,312	20,337	29,923
Banco Santander Central Hispano S.A.	15,883	-	1,351	3,668	11,218	-	16,237
Banco de Chile	12,000	34	12,034	-	-	-	12,034
Banco Scotiabank	11,707	41	11,393	361	-	-	11,754
Banco Itaú	10,296	9	10,067	258	59	-	10,384
La Caixa	5,997	-	16	784	5,370	-	6,170
Banco BICE	5,000	5	5,007	-	-	-	5,007
Banco Intercontinental Español	3,599	-	10	690	2,991	-	3,691
Banco Sabadell	2,397	-	7	166	2,300	-	2,473
Caja Madrid	36	-	6	19	11	-	36
Caja Rural Asturias	27	-	7	22	-	-	29
Financial Services	19	-	1	2	20	-	23
Security	5	-	5	-	-	-	5
Banco de Crédito Perú	4	-	4	-	-	-	4
Total as of December 31, 2017	234,092	1,405	129,239	24,973	66,886	28,085	249,183



Below is a summary of the maturity of the total financial liabilities as of al December 31, 2018:

			Cash Flows				
			Between	Between	Between 1		
	Capital	Fair Value	0 and 3 months	3 and 12 months	and 5 years	Over 5 years	Total
<u>Detail</u>	ThUS\$	ThUS\$	ThUS8	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loan	500,178	504,072	146,334	40,000	274,431	121,718	582,483
Trade account and other accounts payable	88,319	88,319	68,006	20,313	-	-	88,319
Accounts payable to related entities	16,208	16,208	-	7,646	8,562	-	16,208

Below is a summary of the maturity of the total financial liabilities as of December 31, 2017:

			Cash Flows				
		Fair	Between 0 to 3	Between 3 and 12	Between 1 and 5	Over 5	_
	Capital	Value	months	months	years	years	Total
<u>Detail</u>	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Bank loans	234,092	235,497	129,239	24,973	66,886	28,085	249,183
Trade accounts and other accounts	49,724	49,724	41,757	7,967	-	-	49,724
Accounts payable to related entitie	18,213	18,213	-	6,142	12,071	-	18,213

4.1.3 Exchange rate risk

The international character of its business and operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations of US Dollar versus Chilean Peso, Mexican Peso, Peruvian Nuevo Sol and Euro.

a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos comes from the costs of the Chilean companies denominated in currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting derivative instruments. Likewise, in the Chilean companies, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations in Chilean Pesos.

b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

Hortifrut performs mitigation measures over the exposure to costs of Mexican companies, through the contracting of derivative instruments.

c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative contracts.



d) Exposure to Peruvian Soles

The source of exposure to Peruvian Soles mainly comes from the costs of agricultural operations in Peru, which are mainly denominated in said currency, and at a lower measure, from trade accounts receivable with customers. Hortifrut constantly evaluates the need to perform actions to mitigate this risk.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk

Exposure in currencies different to the functional currency

The following table shows the exposure in currencies different to the dollar, over the Company's assets and liabilities as of December 31, 2018 and 2017:

	Peso/UF	Nuevo Sol	<u>Euro</u>	Mexican §	Argentine §	Real/others
As of December 31, 2018	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Financial Assets						
Cash and cash Equivalent	505	4,958	9,878	234	2	1,969
Other current non-financial assets	1,369	-	192	3,461	20	22
$Current\ trade\ debtors\ and\ other\ accounts\ receivable$	10,062	9,658	44,441	2,192	1,495	3,207
Current accounts receivable with Related Entities	298	-	5,084	-	-	-
Non-current accounts receivable with Relate Entities	-	-	4,224	-	-	-
Total Financial Assets	12,234	14,616	63,819	5,887	1,517	5,198
Current Liabilities						
Other current financial liabilities	455	1	10,029	-	-	-
Current trade accounts and other accounts pay able	15,723	11,809	6,910	1,238	27	376
Current accounts pay able to Related Entities	4,061	-	245	-	-	-
Current provisions for employ ee benefits	441	-	-	507	-	-
Other non-current financial liabilities	5	-	20,520	-	-	-
Non-current accounts payable with Related Entities	1,209	-	7,353	-	-	<u>-</u>
Total Financial Liabilities	21,894	11,810	45,057	1,745	27	376
Net exposure as of December 31, 2018	(9,660)	2,806	18,762	4,142	1,490	4,822

	Peso/UF	<u>Euro</u>	Mexican § A	Argentine §	Real/others
As of December 31, 2017	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Financial Assets					
Cash and Cash Equivalents	2,313	9,770	430	109	697
Other current non-financial assets	1,359	423	2,208	311	319
Current trade debtors and other accounts receivable	9,700	15,342	2,969	240	9,011
Current accounts receivable with Related Entities	2	8,117	-	-	-
Non-current accounts receivable with Related Entities	=	6,972	=	-	-
Total Financial Assets	13,374	40,624	5,607	660	10,027
Current Liabilities					
Other current financial liabilities	-	10,876	-	-	258
Current trade accounts and other accounts payable	13,543	2,404	1,425	26	1,236
Current accounts pay able to Related Entities	2,263	39	-	-	-
Other current provisions	-	-		-	-
Current provisions for employ ee benefits	441		507	-	-
Other non-current financial liabilities	225	32,617	-	-	42
Non-current accounts payable with Related Entities	1,529	10,542	=	-	-
Total Financial Liabilities	18,001	56,478	1,932	26	1,536
Net exposure as of December 31, 2017	(4,627)	(15,854)	3,675	634	8,491



Sensitivity analysis

The potential effect on financial assets and liabilities of a 10% devaluation of the United States dollar against all the other relevant currencies to which the Company is exposed, would have an approximate effect of ThUS\$2,236 (ThUS\$769 as of December 31, 2017) as a higher charge to the Company's results as of December 31, 2018, the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in financial assets and liabilities denominated in currency different to the dollar.

				Net (10%	
	<u>Assets</u>	<u>Liabilities</u>	<u>Net</u>	Devaluation)	<u>Variation</u>
Currencies	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Chilean Peso/UF	12,234	21,894	(9,660)	(8,694)	966
Nuev o Sol	14,616	11,810	2,806	2,525	(281)
Euro	63,819	45,057	18,762	16,886	(1,876)
Mexican Peso	5,887	1,745	4,142	3,728	(414)
Argentine Peso	1,517	27	1,490	1,341	(149)
Real / Others	5,198	376	4,822	4,340	(482)
Total as of December 31, 2018	103,271	80,909	22,362	20,126	(2,236)

				Net (10%	
	<u>Assets</u>	<u>Liabilities</u>	<u>Net</u>	Devaluation)	<u>Variation</u>
Currencies	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Chilean Peso/UF	13,374	18,001	(4,627)	(4,164)	463
Euro	40,624	56,478	(15,854)	(14,269)	1,585
Mexican \$	5,607	1,932	3,675	3,308	(367)
Argentine \$	660	26	634	571	(63)
Real	10,027	1,536	8,491	7,642	(849)
Total as of December 31, 2017	70,292	77,973	(7,681)	(6,912)	769

4.1.4 Interest rate risk

The Hortifrut Group has its long term financial liabilities linked to long term investments.

Long term liabilities are at fixed and variable rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced. If Hortifrut held a whole year the debt that it has at a variable rate, which is ThUS\$131,741 as of December 31, 2018 (ThUS\$128,233 as of December 31, 2017) and the rate increased 10%, the impact on the annual financial cost would be ThUS\$406 (ThUS\$221 as of December 31, 2017).

4.2 Operating Risks

Hortifrut's operating risks are administered by each corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers to be of greater relevance:

4.2.1 Genetic development

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.



4.2.2 Significant increase in supply

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to a combination of (i) a product with very positive health effects; (ii) the growing importance for healthy food that consumers seek and (iii) a still relatively low consumption of berries per capita.

4.2.3 Intensification of competition

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand recognition, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

4.2.4 Climatic risks

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though this risk is difficult to control, the Hortifrut Group is working towards a greater geographic diversification and invests in infrastructure to assure the availability of water and to face possible inclement weather, such as control of rain, frost and hail.

With the acquisition of Rocio Group's blueberries business, the Company's plantations in Peru reached 63.1% of the total of own plantations, increasing the exposure to climatic risks in that country. Nevertheless, the Company has other smaller plantations in South America, North America, Europe and Asia, which allow it to partially mitigate this risk.

4.2.5 Plagues and disease

It is unavoidable for a large surface of any crop to be affected by some incidence of plagues and/or disease. Therefore, efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impact on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined.

Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage. The aforementioned does not imply that in the future the Company won't be affected by current or new plagues and/or disease.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine.

4.2.6 Food-Safety

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are exceeded) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-



harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.

4.2.7 Risk of Availability of Human Resources

Temporary workers are critical for fruit harvesting, Hortifrut has developed several initiatives to maintain temporary workers from one season to the next. Furthermore, we hire through trade fairs and informative meetings organized with the participation of the municipalities corresponding to the area of each productive unit, for which a relationship of mutual collaboration with the community and the municipalities has been built

4.2.8 Continuity and costs of supplies and services

The development of Hortifrut's business involves a complex logistic where the opportune supply of quality supplies and services are fundamental to maintain competitiveness. As in all agricultural business, the availability of water is critical to assure the good result of the harvest, Hortifrut invests in infrastructure such as reservoirs and deep wells to partially mitigate this risk. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual standstill at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

4.2.9 Risk associated to new technologies

Hortifrut, in its varied entrepreneurships, throughout the world, is incorporating growing new technologies in the whole production process. The aforementioned involves risks associated to the lack of knowledge of all the involved behaviors. Even though most of its technologies are widely widespread in the world, there is still no extended history which allows to know beforehand all the adverse effects that could derive from it.

4.3 Insurance

The Hortifrut group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the coverage of these policies is adequate.

The main insurances contracted as of December 31, 2018 and 2017 are the following:



			31-Dec-18		31-Dec-17
COUNTRY	TYPE OF INSURANCE	CURRENCY	COVERED AMOUNT	CURRENCY	COVERED AMOUNT
Chile	Infrastructure Fire	UF	1,658,152	UF	1,469,132
Chile	Mobile Agricultural Equipment	UF	48,092	UF	70,244
Chile	Motor vehicles	UF	48,563	UF	131,400
Chile	General and Product Civil Liability	USD	5,000,000	UF	127,144
Chile	Maritime Transport	USD	7,000,000	UF	305,147
Chile	Credit Insurance	USD	20,000,000	UF	254,289
Chile	Fruit and Materials Insurance	USD	9,810,916	UF	249,481
Chile	Terrorism	UF	500,000	UF	500,000
Chile	Business Interruption	UF	1,227,000	UF	250,000
USA	Product Civil Liability	USD	20,000,000	USD	20,000,000
Mexico	Transporting of Load	USD	200,000/shipment	USD	200,000/shipment
Mexico	Infrastructure Fire, Theft and Civil Liability	USD	48,000,000	USD	48,000,000
Mexico	Motor vehicles	USD	Commercial Value	USD	Commercial Value
Spain	Motor vehicles	EUR	Commercial value / without limit	EUR	Commercial Value / without limit
Spain	Installations	EUR	350,000 per event	EUR	350,000 per event
Spain	Goods	EUR	50,000 per event	EUR	50,000 per event
Spain	Civil Liability	EUR	6,500,000	EUR	6,500,000
Spain	Credit Insurance	EUR	90% unpaid	EUR	90% unpaid
Peru	Fire	PEN	618,320	PEN	618,320
Peru	Motor vehicles	USD	261,820	USD	261,820

4.4 Risk in the Estimations

Effects of the valuation of fruit that grows on "bearer plants" due to changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this standard, which must be measured at their fair value minus sale costs, recording the changes in valuation in result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment that said result was realized.

As of December 31, 2018, the recognition for the concept of expected margin from fruit on Hortifrut S.A. and subsidiaries' bearer plants is as follows:

	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	12/31/2018	Volume	Price	Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Tal S.A.C.	4,729	4,289	3,448	3,136
Hortifrut Peru S.A.C.	1,130	1,022	516	471
Berries de Chao S.A.C.	324	294	224	204
Agrícola Hortifrut S.A.	1,174	1,057	638	574
Total	7,357	6,662	4,826	4,385

As of December 31, 2018, the expected margin of fruit on the Company's bearer plants was recognized, for the amount of ThUS\$7,357 which is presented in other income, per function net of the amount incorporated by the merger with the Rocio Group as of July 03, 2018, reaching ThUS\$5,332.

As of December 31, 2017, the expected margin of fruit on Agrícola Hortifrut S.A.'s bearer plants was recognized, for the amount of ThUS\$1,640.

Below we detail the effect that a 10% decrease in Price and volume would have on said margin:



	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	31.12.2017	Volume	Price	Volume and Price
	(ThUS\$)	(ThUS\$)	(ThUS\$)	(ThUS\$)
Agrícola Hortifrut S.A.	1,640	1,476	1,016	914

On the other hand, within the item Investments recorded using the equity method as of December 31, 2017, the expected margin of fruit on bearer plants of the company Hortifrut Tal S.A.C. (Peru) has been recognized based on the ownership interest that it has in it, amount that reaches ThUS\$953, as of December 31, 2017.

Below is a detail of the effect that a 10% reduction in price and volume would have on that amount:

	Fair value adjustment as of	10% Reduction	10% Reduction	10% Reduction
Company	31.12.2017	Volume	Price	Volume and Price
		(ThUS\$)	(ThUS\$)	(ThUS\$)
Hortifrut Tal S.A.C.	953	877	744	670

4.5 Risk associated to merger and purchase process

Due to the global character of its business and the Company's intention to remain among the main global participants in the production and commercialization of berries and other fruits, Hortifrut has materialized different purchase and/or merger processes in the past and could materialize other similar transactions in the future. Both the Company and the acquired companies or assets are exposed to potential financial, operational and other previously described risks.

To mitigate these risks, the Company continuously monitors the potential effects that merger and/or acquisition processes could have on its financial ratios, both at results and balance level, in order to be able to take opportune actions to remain within the thresholds permitted by the financing contracts.

Regardless of the fact that to date Hortifrut has not had any problems in relation to its merger and purchase processes, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.



NOTE 5 – CHANGES IN ACCOUNTING POLICIES

From January 01, 2018, the Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9 as per what is indicated in Note 2.7 letter (a).

The application of the described focus, is summarized below:

Initial Application IFRS 9	1-Jan-18 ThUS\$
Initial application of impairment in valid accounts receivable	(1,271)
Deferred tax	485
Total equity	(786)
Minority interest	(126)
Equity attributable to the parent company shareholders	(912)

During the period ending December 31, 2018, no other changes have taken place in the Company's accounting policies.



NOTE 6 – OPERATING SEGMENTS

The Company reports financial information per segments as per what is established in IFRS 8 "Operating Segments". Said norm establishes standards for the reporting of information per segments in the financial statements, as well as revelations regarding products and services, geographical areas and main customers. An operating segment is defined as a component of an entity over which separate financial information is obtained, which is regularly evaluated by upper management to make decisions regarding the assigning of resources and the evaluation of results.

The performance of the segments is evaluated via the Operating Result (excluding impairment in Property, plant and equipment), by sale volume and income, as per the following formula:

Calculating Operating Margin:

- + Operating revenue
- + Other revenue, per function
- = Total revenue

Minus:

- Sales cost
- Administrative expenses
- Other expenses, per function, excluding the impairment of value in Property, plant and equipment
- = Total costs

The Group divides the financial information per business unit, identifying the following segments:

- a) "Fresh Fruit" Added Segment
 - a. Blueberries
 - b. Raspberries
 - c. Blackberries
 - d. Strawberries
 - e. Cherries
- b) "Value Added Products" Segment

6.1. Results per segments

	Fresh	Fruit	Value Adde	ed Products	To	tal
	12/31/2018	12/31/2017	12/31/2018	12/31/2017	12/31/2018	12/31/2017
Operating Results	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Operating Revenue	509,072	364,911	26,588	23,834	535,660	388,74
Operating Costs and Expenses	(434,348)	(333,279)	(22,602)	(19,740)	(456,950)	(353,019
Other results per segments						
Impairment in value of assets	(2,317)	(3,215)	-	-	(2,317)	(3,215
Other profit (loss)	60,823	(363)	-	-	60,823	(363
Net financial income (expenses)	(15,647)	(3,789)	(159)	(176)	(15,806)	(3,965
Interest in profit (loss) of associated companies	(3,483)	9,468	-	-	(3,483)	9,468
Exchange rate differences	2,005	(5,256)	-	-	2,005	(5,256
Gains tax expense	(26,383)	(3,691)	(1,032)	(999)	(27,415)	(4,690
•	89,722	24,786	2,795	2,919	92,517	27,705



6.2. **Results of the operation per segments**

The results of the operation per segments as of December 31, 2018 and 2017, are as follows:

		31-Dec-18			31-Dec-17		
Segments	Total revenue ThUSS	Total costs and expenses ThUS8	Operating Result ThUSS	Total revenue ThUSS	Total costs and expenses ThUS\$	Operating Result ThUS\$	
Fresh Fruit	509,072	(434,348)	74,724	364,911	(333,279)	31,632	
Blueberries	465,235	(386,729)	78,506	314,650	(280,753)	33,897	
Raspberries	18,063	(19,759)	(1,696)	18,349	(19,657)	(1,308)	
Blackberries	14,113	(15,113)	(1,000)	16,121	(16,585)	(464)	
Strawberries	7,132	(8,684)	(1,552)	12,811	(14,005)	(1,194)	
Cherries	4,529	(4,063)	466	2,980	(2,279)	701	
Value Added Products	26,588	(22,602)	3,986	23,834	(19,740)	4,094	
Value added products	26,588	(22,602)	3,986	23,834	(19,740)	4,094	
Total	535,660	(456,950)	78,710	388,745	(353,019)	35,726	

Calculating Total Revenue

TOTAL REVENUE	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Revenue from operating activities	528,157	388,250
Other revenue, per function	7,503	495
Total Revenue	535,660	388,745

Calculating Total Costs and Expenses

31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
414,184	324,718
38,080	26,773
4,686	1,528
456,950	353,019
	ThUS\$ 414,184 38,080 4,686



6.3. Assets and liabilities per segments

Balance per segments						
	Fresh Fruit		Value Adde	d Products	Total	
	12/31/2018	12/31/2017	12/31/2018	12/31/2017	12/31/2018	12/31/2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Assets						
Related and third party trade debtors	127,947	81,470	2,572	12,754	130,519	94,224
Inventories	83,263	42,473	3,227	2,083	86,490	44,556
Other current assets	78,857	48,727	-	-	78,857	48,727
Property, plant and equipment	681,562	233,684	11,801	11,376	693,363	245,060
Other non-current assets	257,897	139,928	194	193	258,091	140,121
Total Assets	1,229,526	546,282	17,794	26,406	1,247,320	572,688
Liabilities						
Commercial, related and third party accounts payable	93,780	55,423	2,185	443	95,965	55,866
Other current and non-current financial liabilities	499,864	230,605	4,208	4,892	504,072	235,497
Other Liabilities	127,858	37,671	-	79	127,858	37,750
Total Liabilities	721,502	323,699	6,393	5,414	727,895	329,113

Within the other financial liabilities, current and non-current, corresponding to the Value Added Products segment, only financing directly related to Property, plant and equipment in Leasing of said segment has been individualized. Financing associated to the required work capital for this segment has not been directly assigned, because it is administered in a centralized manner together with the requirements of the Fresh Fruit segment.

6.4. Cash flows per segments

Cash Flows per Segments						
	Fresh	Fruit	Value Adde	d Products	To	tal
	12/31/2018	12/31/2017	12/31/2018	12/31/2017	12/31/2018	12/31/2017
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
From operating activities	35,680	30,957	10,849	1,130	46,529	32,087
- Types of collection from operating activities	474,125	355,551	36,770	21,663	510,895	377,214
- Types of payments	(438,445)	(324,594)	(25,921)	(20,533)	(464,366)	(345,127)
From investment activities	(196,678)	(52,619)	(183)	(430)	(196,861)	(53,049)
From financing activities	172,314	14,938	(672)	(660)	171,642	14,278



6.5 Sales per Geographic Location:

The information of net sales per geographic location is based on the destination continent where our products are consumed (North America – South America - Europe - Asia).

For the periods ending December 31, 2018 and 2017, operating income per geographic location is as follows:

	31-Dec-18		31-Dec	-17
Sales per geographic destination	ThUS\$	%	ThUS\$	%
North America	275,252	51.39%	227,952	58.64%
Europe	171,690	32.05%	98,743	25.40%
South America	45,288	8.45%	29,840	7.68%
Asia and others	43,430	8.11%	32,210	8.28%
Total revenue	535,660	100.00%	388,745	100.00%

North America

In North America, through its subsidiary Hortifrut Imports Inc., the Company is associated with three of the largest berries producers: Michigan Blueberry Growers Association, Naturipe Berry Growers and Munger Brothers, to together commercialize under the brand Naturipe, during the 52 weeks of the year.

Through Hortifrut Imports Inc., it supplies a wide mix of conventional and organic berries to all of the United States and Canada during the whole year.

The commercializing is mainly performed through the Retail and Foodservice channels, reaching the main supermarkets in the country. Naturipe Farms is recognized as one of the main berries brands in the United States and is present in one of the main fruit categories and with the highest growth.

Europe

Hortifrut S.A. is present in the European continent through Euroberry Marketing S.A. (Spain), Euroberry UK Ltd. (England) and Euroberry GmbH. (Germany), directly participating in the commercializing, production, third party sourcing and distribution centers. Together with its partner Atlantic Blue, the largest producer of blueberries in Spain, it now maintains a year-round offer with the brands "Southern Sun" and "Berry Collection" in continental Europe and the United Kingdom.

Our customers are the main wholesalers and supermarkets of the largest countries in Europe, with a wide atomization of customers.

South America

Hortifrut Comercial S.A., subsidiary of Hortifrut S.A, maintains the leadership in Chile in the Berries category in the Retail and Food service segments.

The main species commercialized in Chile continues to be strawberries out of the total national commercialized volume. It is of vital relevance to mention that since 2011 the blueberry has been consolidated as the second highest selling berry, above raspberries and blackberries.

Hortifrut Comercial S.A. continues to work on its marketing plan focused on introducing the brand and its products, as well as obtaining the loyalty of its final consumers and the Food Service segment.

In order to maximize the consumption alternatives that the brand offers, the different product lines are highlighted in its advertising: Fresh and Frozen.



The Company commercializes its products in Brazil through its subsidiary Berrygood, with commercial offices in Sao Paulo and operations in the northern and southern states of the country, mainly focusing on the cities of Rio de Janeiro, Brasilia, Campinas, Curitiba and Sao Paulo.

It was created in March 2008 and has focused on the development and growth of the industry of these special fruits in Brazil, strengthening the logistics, sourcing and market establishing areas.

Asia

The Asian market continues to grow at two-digit rates for the Company, delivering to the main markets of the region under the brands Southern Sun and Naturipe, with exports from Chile, Argentina, Mexico, United States, Peru and Spain and a 52 week a year program with the different berries.

The main Asian countries where the Company commercializes its berries are Japan, Taiwan, Hong Kong, Singapore and Malaysia. It is interesting to state that, together with Naturipe Farms, we are advancing in direct trading with the supermarket chains that both Hortifrut and Naturipe work with in other continents, which places us at the forefront in the development of consumption in these markets.

Likewise, the Hortifrut-San Clemente office located in Shanghai, is advocated to the development of direct business with the international and local chains, and those located in regions far from the large cities, as well as continuing developing business with operators at the terminal markets of Guangzhou, Beijing, Shanghai and Dalian, among others.



NOTE 7 – FINANCIAL INSTRUMENTS

7.1 FINANCIAL INSTRUMENTS PER CATEGORY

Assets December 31, 2018	Financial assets and accounts receivable ThUS\$	Assets at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Cash and cash equivalents	37,752	11,149	-	48,901
Other current financial assets	913	-	498	1,411
Current trade debtors and other accounts receivable	82,202	=	=	82,202
Current accounts receivable from related entities	48,317	-	-	48,317
Other non-current financial assets	-	-	317	317
Non-current accounts receivable from related entities	4,224	-	-	4,224
Non-current fees receivable Total	1,546 174,954	11,149	815	1,546 186,918
Total	174,534	11,145		180,918
	Other financial	Liabilities at fair		
	liabilities	value through	Hedging	
Liabilities December 31, 2018	ThUS\$	profit or loss ThUS\$	instruments ThUS\$	Total ThUS\$
Current trade accounts and other accounts payable	88,319			88,319
Current accounts payable to related entities	7,646	-	- -	7,646
Non-current accounts pay able to related entities	8.562	_	_	8.562
Other current financial liabilities	170,557	-	2.072	172,629
Other non-current accounts payable	6,506	=	-	6,506
Other non-current financial liabilities	330,136		1,307	331,443
Total	611,726		3,379	615,105
Assets December 31, 2017	Financial assets and accounts receivable ThUS\$	Assets at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
Cash and cash equivalents	20.752	7.086		27.838
Other current financial assets	20,732	7,000	4,442	4,473
Current trade debtors and other accounts receivable	46,092	-	-	46,092
Current accounts receivable from related entities	48,132	-	-	48,132
Other non-current financial assets	244	=	1,101	1,345
Non-current accounts receivable from related entities	8,060	=	=	8,060
Non-current fees receivable	1,615			1,615
Total	124,926	7,086	5,543	137,555
Liabilities	Other financial liabilities	Liabilities at fair value through profit or loss ThUS\$	Hedging instruments ThUS\$	Total ThUS\$
December 31, 2017	ThUS\$	111022	111035	111022
Current trade accounts and other accounts pay able				
current trade accounts and other accounts pay able	49,724	-	-	49,724
Current accounts pay able to related entities	49,724 6,142	-	-	49,724 6,142
Current accounts pay able to related entities Non-current accounts pay able to related entities	6,142 12,071	- - -	- -	6,142 12,071
Current accounts pay able to related entities Non-current accounts pay able to related entities Other current financial liabilities	6,142 12,071 150,819	- - -	712	6,142 12,071 151,531
Current accounts pay able to related entities Non-current accounts pay able to related entities	6,142 12,071	- - - -	712 280 992	6,142 12,071



7.2 CREDITWORTHINESS OF FINANCIAL ASSETS

The Company's financial assets can be mainly classified into two large groups i) Commercial Credits with Customers, which to measure their risk level are classified according to the age of the debt and provisions are made for bad debt, and ii) Financial investments performed by the Company in accordance with the criteria indicated in Note 4.1.1:

Current Assets	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Mutual Funds and term deposits classification		
AA+fm/M1	11,149	7,086
Current Bank Accounts AAA	37,752	20,752
Sub-total Cash and cash equivalents	48,901	27,838
Swap rate operations	30	2
Forwards currency operations	468	3,606
Hedging operations - options	-	834
Other financial assets	913	31_
Total other current financial assets	1,411	4,473
Trade debtors and other accounts receivable		
without credit rating	82,202	46,092
Sub-total current trade debtors and other		
accounts reeivable	82,202	46,092
Total	132,514	78,403

None of the financial assets pending maturity have been the object of renegotiation during the period.

There are no significant expired financial assets as of the closing of the period which have not been duly provisioned.

7.3 ESTIMATING FAIR VALUE

Financial assets recorded at fair value in the consolidated statement of financial position, have been measured based on the methods stated in IAS 13. For the application of criteria when determining the fair value of the financial assets, the following parameters have been considered:

Level I: Values or quotation prices in active markets for identical assets and liabilities.

Level II: Information from sources that differ from the Level I quotation values, but that can be observed in markets for the assets and liabilities, whether it is in a direct manner (prices) or indirect (derived from prices).

Level III: Information for assets or liabilities that is not based on observable market data.



The following table presents the financial assets and liabilities that are measured at fair value as of December 31, 2018 and December 31, 2017:

		Fair value measurements using values					
Assets /(Liabilities)	Fair value	considered as					
	31-Dec-18	Level I	Level II	Level III			
	ThUS\$	ThUS\$	ThUS\$	ThUS\$			
<u>Assets</u>							
Short term mutual funds	4,600	4,600	-	-			
Term deposits	6,549	=	6,549	-			
Cross Currency Swap Operations	30	-	30	-			
Forwards currency operations	468	-	468	-			
Other financial assets	913	-	913	-			
Non-current forwards currency operations	9	-	9	-			
Non-current Cross Currency Swap Operations	308	-	308	-			
<u>Liabilities</u>							
Forwards currency operations	(1,751)	=	(1,751)	=			
Current Cross Currency Swap Operations	(321)	=	(321)	=			
Non-current forwards currency operations	(378)	=	(378)	=			
Non-current Cross Currency Swap operations	(929)	=	(929)	=			

Assets/(Liabilities)	Fair value		Fair value measurements using values considered as			
Assets/(Liabilities)	31-Dec-17	Level I	Level I	Level I		
	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
<u>Assets</u>						
Short term mutual funds	7,086	7,086	-	-		
Cross Currency Swap Operations	2	-	2	-		
Forwards currency swap operations	3,606	-	3,606	-		
Hedging operaitons-options	834	-	834	-		
Other financial assets	31	-	31	-		
Non-current forwards currency operations	1,126	-	1,126	-		
Non-current Cross Currency Swap operations	219	-	219	-		
<u>Liabilities</u>						
Forwards currency operations	(712)	-	(712)	-		
Non-current Cross Currency Swap operations	(280)	-	(280)	-		



7.4 INFORMATIVE FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows fair values, based on financial instrument categories, compared with the current and non-current book value included in the consolidated statements of financial position:

		31-I	Dec-18	31-Dec-17			
		Book value	Fair value	Book value	Fair value		
	Notes	ThUS\$	ThUS\$	ThUS\$	ThUS\$		
Assets				•			
Cash and cash equivalents	8						
Bank balances		37,752	37,752	20,752	20,752		
Term deposits		6,549	6,549	-	-		
Mutual funds		4,600	4,600	7,086	7,086		
Other current financial assets	9	1,411	1,411	4,473	4,473		
Current trade debtors and other accounts receivable and	d						
non-current fees receivable	10	83,748	83,748	47,707	47,707		
Current accounts receivable from related entities	11	48,317	48,317	48,132	48,132		
Other non-current financial assets	9	317	317	1,345	1,345		
Non-current accounts receivable from related entities	11	4,224	4,224	8,060	8,060		
Liabilities							
Other current financial liabilities	21	172,629	172,629	151,531	151,531		
Other non-current financial liabilities	21	331,443	331,443	83,966	83,966		
Current trade accounts and other accounts payable	22	88,319	88,319	49,724	49,724		
Other non-current accounts payable		6,506	6,506	-	-		
Current accounts payable to related entities	11	7,646	7,646	6,142	6,142		
Non-current accounts payable to related entities	11	8,562	8,562	12,071	12,071		

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is close to the fair value because of the short-term nature of these instruments and for accounts receivable, because any loss due to recoverability is already reflected in the loss due to impairment provisions. The fair value of non-derivative financial assets and liabilities, without quotations on active markets, is estimated via the use of discounted cash flows calculated over market variables that can be observed on the date of the financial statements. The fair value of the derivative instruments is estimated via the future discount cash flows, determined based on information that can be observed in the market or over variables and prices obtained from third parties.



NOTE 8 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents correspond to money balances held in current bank accounts, term deposits and other financial investments with a maturity of less than 90 days, which do not have restrictions of use.

The detail of cash and cash equivalents as of December 31, and December 31, 2017, is as follows:

Types of Cash and Cash Equivalents	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Bank balances	37,752	20,752
Term deposits	6,549	-
Mutual funds	4,600	7,086
Total cash and cash equivalents	48,901	27,838

The detail per currency of cash and cash equivalent as of December 31, 2018 and December 31, 2017, is as follows:

Type of currency	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
United States Dollar	31,355	14,519
Chilean Peso	505	2,313
Mexican Peso	234	430
Euro	9,878	9,770
Pound	1,467	-
Brazilian Real	502	89
Peruvian Nuevo Sol	4,958	608
Argentine Peso	2	109
Total	48,901	27,838

The detail of term deposits per bank as of December 31, 2018 and December 31, 2017, is as follows:

Investments in term deposits	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Banco de Crédito del Perú	6,549	
Total investments in term deposits	6,549	

The detail of mutual funds per bank as of December 31, 2018 and December 31, 2017, is as follows:

Investments in mutual funds	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$	
Banco Crédito e Inversiones	4,437	5,085	
Banco Santander Chile	163	1,801	
Banco Estado	-	116	
Itaú - Brasil	-	84	
Total investments in mutual funds	4,600	7,086	

Mutual fund units are fixed income and are recorded at the market value through the unit value at the closing of each period.



NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS

These assets represent the effects of currency forwards instruments used to cover the potential financial risk associated to the volatility of costs and expenses to be incurred in currencies different to the United States dollar in the agriculture and export business (see Note 4.1.3).

The detail of Other financial assets as of December 31, 2018 and December 31, 2017, is as follows:

Current	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Swap rate operations	30	2
Forward currency operations	468	3,606
Hedging operations - options	-	834
Other financial assets	913	31_
Total other current financial assets	1,411	4,473
Non-Current	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Swap Operations	308	219
Forward currency operations	9	1,126
Total other non-current financial assets	317	1,345

As of December 31, 2018 and December 31, 2017, there are no ineffective hedging instruments recognized in the Company's results, which arise from the aforementioned hedging of derivative operations.

a) The detail of the current and non-current swap operations, held by Hortifrut S.A. and subsidiaries is:

			Mark to M	arket Value
Instruments	Туре	Capital ThUS\$	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Cross Currency Swaps CLP/USD	Rate	2,500	30	-
Cross Currency Swaps - USD	Rate	5,200		2
		7,700	30	2
Cross Currency Swaps - USD	Rate	576	4	7
Cross Currency Swaps - USD	Rate	5,000	-	40
Cross Currency Swaps CLP/USD	Currency	559	-	55
Cross Currency Swaps - USD	Rate	4,184	117	117
Cross Currency Swaps EUR/USD	Currency	5,000	187	
		15,319	308	219



b) The detail of the current and non-current forward operations, as of December 31, 2018 and December 31, 2017 held by Hortifrut S.A. and subsidiaries are the following:

									Mark to Market						
		Contract		Fees	Liabi	lities	Closing Value	Net Effect	Maturity up t	10			Total current	Maturity up to	Total non-current
Company	Bank	Type	Typ	e Currency	Type	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months (6 to 9 months	9 to 12 months	12/31/2018	1 to 2 years	12/31/2018
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Vida Nueva S.A.	BCI	Offsetting	Sale	USD	160	CLP	160	-		-	-	-		1	1
Hortifrut Chile S.A.	Estado	Offsetting	Sale	USD	7,246	CLP	7,246	-		-	1	3	4	5	5
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	928	CLP	928	-	2	1	-	-	3		
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	EUR	17,439	USD	17,439	-	424	34	-	-	458		
Hortifrut S.A.	Estado	Offsetting	Sale	USD	3,404	CLP	3,404	-	-	-	1	1	2	3	3
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	517	CLP	517		1	-	-		1		-
	Total	31-Dec-18			29,694	_	29,694	-	427	35	2	4	468	9	9

									Mark to Market						
		Contract		Fees	Liabi	ities	Closing Value	Net Effect	Maturity up t	0		1	otal current	Maturity up to	Total non-current
Company	Bank	Type	Тур	e Currency	Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	12/31/2017	1 to 2 years	12/31/2017
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agr. Vida Nueva S.A.	BCI	Offsetting	Sale	USD	1,681	CLP	1,787	106	96	7			103		-
Hortifrut Chile S.A.	BBVA	Offsetting	Sale	USD	4,948	CLP	5,570	622	251	107	90	151	599	251	251
Hortifrut Chile S.A.	BCI	Offsetting	Sale	USD	3,308	CLP	4,023	715	496	210			706	-	-
Hortifrut Chile S.A.	Estado	Offsetting	Sale	USD	2,352	CLP	2,593	241	168	70			238	-	-
Hortifrut Chile S.A.	Santander	Offsetting	Sale	USD	3,495	CLP	3,831	336	160	67	38	62	327	112	112
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	6,279	CLP	6,679	400	37	15	117	194	363	325	325
Hortifrut S.A.	BBVA	Offsetting	Sale	USD	2,276	CLP	2,616	340	227	22	30	53	332	162	162
Hortifrut S.A.	BCI	Offsetting	Sale	USD	2,318	CLP	2,815	497	449	43	-		492		-
Hortifrut S.A.	Estado	Offsetting	Sale	USD	1,022	CLP	1,125	103	84	18	-		102		-
Hortifrut S.A.	Santander	Offsetting	Sale	USD	1,775	CLP	1,943	168	110	16	18	22	166	69	69
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	2,256	CLP	2,401	145	18	4	41	69	132	207	207
Agrícola Mataquito S.A.	Santander	Offsetting	Sale	USD	516	CLP	543	27	22	4		-	26		-
Agrícola Santa Rosa del Parque S.A.	Santander	Offsetting	Sale	USD	383	CLP	403	20	17	3	-	-	20		
	Total	31-Dec-17			32,609	_	36,329	3,720	2,135	586	334	551	3,606	1,126	1,126

Type of fees from the company's perspective.



c) As of December 31, 2018, the Company does not maintain option operations, as of December 31, 2017, the detail of the current options held by Hortifrut S.A. and subsidiaries is as follows:

									Mark to	
		Contract	Fe	es	Liabi	lities	Closing Value	Net Effect	Market Closin	g
Company	Bank	Type	Type	Currency	Amount	Currency	Amount	Offsetting	Exch. Rate	Maturity
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	Date
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	851	USD	691	160	158	19-Jan-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	616	USD	501	115	114	20-Feb-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	402	USD	327	75	74	20-Mar-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	286	USD	232	54	53	20-Apr-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	259	USD	210	49	48	18-May -18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	232	USD	189	43	43	20-Jun-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	982	USD	798	184	183	19-Jan-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	552	USD	449	103	102	20-Feb-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	162	USD	132	30	30	20-Mar-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	69	USD	56	13	13	20-Apr-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	42	USD	34	8	8	18-May-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	48	USD	39	9	8	20-Jun-18
		Total	Offsetting	•	4,501	_	3,658	843	834	



NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVABLE/NONCURRENT FEES RECEIVABLE

The detail of trade debtors and other accounts receivable as of December 31, 2018 and as of December 31, 2017, is as follows:

	31-Dec-18										
Current per country of origin	Sales ThUS\$	Receivable documents ThUS\$	Other receivables ThUS\$	Recoverable taxes ThUS\$	Allowance for doubtful accounts ThUS\$	Total _ThUS\$_					
Chile	8,165	1,906	1,714	6,372	(566)	17,591					
Spain	34,262	-	248	2,881	(504)	36,887					
Mexico	68	-	8,698	-	(3,195)	5,571					
United States	-	-	1	-	-	1					
Brazil	622	-	108	191	(46)	875					
Argentina	67	-	1,441	20	(33)	1,495					
Peru	921	-	1,369	17,492	-	19,782					
Total	44,105	1,906	13,579	26,956	(4,344)	82,202					

	31-Dec-17										
Current per country of origin	Sales ThUS\$	Receivable documents ThUS\$	Other receivables ThUS\$	Recoverable taxes ThUS\$	Allowance for doubtful accounts ThUS\$	Total ThUS\$					
Chile	5,870	2,546	1,393	6,035	(239)	15,605					
Spain	14,124	-	918	1,070	(13)	16,099					
Mexico	94	-	5,331	1,376	(2,531)	4,270					
United States	2	-	-	-	-	2					
Brazil	548	-	179	242	(79)	890					
Argentina	-	-	210	30	-	240					
Peru	1		917	8,068		8,986					
Total	20,639	2,546	8,948	16,821	(2,862)	46,092					

The concept others, mainly corresponds to advanced payments to producers (which will be liquidated within the season) and suppliers. The provision corresponds to the impairment of trade debtors and other accounts receivable.

The detail of non-current fees receivable as of December 31, 2018 and December 31, 2017, is as follows:

Non-current	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Non-current debtors and accounts receivable	460	660
Other non-current fees receivable	1,086	955
Total non-current fees receivable	1,546	1,615



The detail of recoverable taxes, presented in other accounts receivable are as follows:

	31-Dec-18	31-Dec-17
Tax receivable accounts	ThUS\$	ThUS\$
Iva (VAT) tax credit	25,473	16,526
Other recoverable taxes	1,483	295
Total	26,956	16,821

The fair value of trade debtors and other accounts receivable does not differ from its book value.

Stratification of the portfolio

The Company does not keep a securitized portfolio as of December 31, 2018 and December 31, 2017. Below is an analysis by age of trade debts and accounts receivable:

		ec-18	31-Dec-17			
		ZED PORTFOLIO	NON SECURITIZED PORTFO			
Terms	Customers non- renegotiated portfolio	Amount non- renegotiated portfolio	Customers non re- negotiated portfolio	Amount non- renegotiated portfolio		
	N°	ThUS\$	N°	ThUS\$		
Non past due	648	24,765	503	20,797		
From 1 to 30 days	92	20,850	164	764		
From 31-60 days	25	83	50	575		
From 61-90 days	21	111	24	839		
From 91-120 days	13	55	7	51		
From 121-150 days	4	60	6	8		
From 151-180 days	3	=	4	1		
From 181-210 days	21	155	7	6		
From 211-250 days	5	=	17	176		
Over 250 days	66	392	109	628		
Total	898	46,471	891	23,845		
Provision		(1,141)		(412)		
Total (net)		45,330		23,433		

The stratification of the portfolio includes: Sales debtors, Notes receivable, non-current debtors in the item non-current accounts receivable.

The analysis of future maturities (future flows) of these accounts is as follows:

	31-Dec-18	
Terms	ThUS\$	ThUS\$
Non past due	3,293	7,569
From 1 a 30 days	44,390	19,368
From 31-60 days	9,574	7,380
From 61-90 days	1,431	353
From 91-120 days	864	2,570
From 121-150 days	58	139
From 151-180 days	7,587	79
From 181-210 days	246	6
From 211-250 days	715	-
Over 250 days	14,044	8,628
Total	82,202	46,092



Balances of currencies that make-up trade debtors and other current accounts receivable as of December 31, 2018 and December 31, 2017, are as follows:

Type of currency	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
United States dollar	11,147	8,830
Chilean Peso	10,062	9,700
Euro	44,441	15,342
Pound	2,335	-
Mexican Peso	2,192	2,969
Argentine Peso	1,495	240
Brazilian Real	872	801
Peruvian Nuevo Sol	9,658	8,210
Total	82,202	46,092

The maximum exposure to credit risk as of the date of presentation of the information is the book value of each of the aforementioned accounts receivable categories.

	As of December 31, 2018			As of December 31, 2017			
	Gross	Gross Gross Net exposure	Gross	Gross	Net exposure		
	exposure as	impaired concentration of		exposure as impaired		concentration of	
	per balance	exposure	risk	per balance	exposure	risk	
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	<u>ThUS\$</u>	ThUS\$	
Trade Debtors	44,105	(895)	43,210	20,639	(202)	20,437	
Notes receivable	1,906	(246)	1,660	2,546	(210)	2,336	
Other accounts receivable	13,579	(3,203)	10,376	8,948	(2,450)	6,498	
Recoverable taxes	26,956		26,956_	16,821		16,821	
Total	86,546	(4,344)	82,202	48,954	(2,862)	46,092	

The amounts corresponding to trade debtors and other impaired accounts receivable, are totally provisioned and are the following:

	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
National trade debtors	895	202
Receivable documents	246	210
Other accounts receivable	3,203	2,450
Total	4,344	2,862

The movement of provision due to loss caused by the impairment of the value of trade debtors and others as of December 31, 2018 and December 31, 2017, is as follows:

Movement	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
As of January 01	2,862	2,119
Provision reversal	(170)	-
Write-offs	(317)	(356)
Equity provision	952	-
Increase in provision	997	1,058
Exchange rate difference	20	41
Total	4,344	2,862

Once all the preliminary and judicial collection efforts have been made, we proceed to write off the assets against the constituted provision.

Historical renegotiations and those which are currently valid are not very relevant and the policy is to analyze case by case in order to classify them depending on the existence of risk, determining if its reclassification to



prejudicial collection accounts corresponds. If reclassification corresponds, it is constituted a provision of the overdue and nearly overdue.

From January 1, 2018, the Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9 in accordance with what is indicated in Note 2.7 letter (a).

Until December 31, 2017, the Company constituted provisions for non-collectability based on estimations and considering evidence of impairment of trade debtors and others. The criteria used to determine the existence of objective evidence for loss due to impairment was the maturity of the portfolio, concrete acts of impairment (default) and specific market signs.

Standard IFRS 9 replaces the "incurred loss" model of Standard IAS 39 previously used, by a model of "expected credit loss" (ECL). Based on the aforementioned, from January 1, 2018, Hortifrut will estimate the expected credit loss, which results from possible events of non-collectability during the expected life of its assets measured at amortized cost, as the result of the following three components: Exposure at Default (EAD), frequency (PD) and severity (LGD).

Expected Loss (EL): EAD x PD x LGD

(EAD) Exposure at Default: Measures exposure considering the life of the asset. It is calculated for each remaining year of the account receivable discounting all the future cash flows at effective interest rate, approximately equal the rate at which it was disbursed.

(PD) Probability of Default events during each future period of exposure: To perform this calculation, a focus based on the weighted default days is used.

This probability was built based on historic information of 4 years, where the amount of weighted defaults per year was obtained for each one of the debtors.

To perform this calculation, 2 definitions of default have been determined.

- <u>Producers:</u> On average the maturity date assigned to invoices issued due to advanced harvests to producers is 30 days from its date of issuance, nevertheless the normal payment term for producers is considered to be one season (1 year), so for this calculation default is when a producer pays its financing after 330 days from its maturity date (given the total term of 360 days).
- Other Debtors: The maturity date assigned to other debtors considers an average payment term of 45 days from the date of issuance of the invoice. Due to the aforementioned, it is considered default if the payment date is after the maturity date.

To obtain the probability of default events (PD), Hortifrut has classified its debtors in 5 groups with common risk characteristics and, at the same time, it has defined 7 levels of default measured in days, which are detailed below.

<u>Class</u>	<u>sification</u>	<u>Days</u>	<u>s past due</u>
-	Producers	-	0-30 days
-	Commercial Sale (Local market)	-	31-60 days
-	Sale of Frozen Fruit (Export)	-	61-90 days
-	Sale of Fresh Fruit (Export)	-	91-120 days
-	Others (Other Sales)	-	121-150 days
		-	151-180 days
		-	> 180 days

The probability of average default events determined for the period ending December 31, 2018 and the period ending January 01, 2018 is as follows:



	Probability of Probability		
	Default	Default	
Days past due	31.12.2018	01.01.2018	
0-30	0.86%	1.12%	
31-60	11.95%	12.14%	
61-90	20.28%	20.28%	
91-120	29.44%	28.88%	
121-150	37.03%	36.99%	
151-180	45.83%	45.79%	
>180	81.05%	80.34%	

(LGD) Loss given Default: Loss due to non-compliance refers to the expected percentage of loss since there is already a default event, in other words, what is the estimated severity of the loss. This concept takes into account the value of possible guarantees, the type of guarantees and the order of priority of the debt, as well as costs incurred in the recovery process.

Hortifrut has considered that loss given default (LGD) is 100%, since the cases where real guarantees exist are very specific, in those cases the expected loss is evaluated in a separate manner.

The determined expected loss at the end of the period as of December 31, 2018 is ThUS\$4,344 (ThUS\$2,862 as of December 31, 2017) and the adjustment as of January 01, 2018 is ThUS\$1,380.



NOTE 11– BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals:

- a) Shareholders with the possibility to exercise control
- b) Subsidiaries and members of subsidiaries
- c) Parties with an interest in the entity which grants them significant influence over it
- d) Parties with joint control over the entity
- e) Associates
- f) Interests in joint business
- g) Key management personnel, from the entity or its parent company
- h) Relatives close to the individuals described in the previous points
- i) An entity that is controlled, or is controlled in a joint manner by any of the individuals described in letters g) and h).

11.1. Accounts receivable from related entities

In general, transactions with related Companies are of immediate payment or charge and are not subject to special conditions. These operations adjust to what is established under title XVI of Law N^o 18.046, regarding Closely-held Corporations and in Title XV of law N^o 18.045.

The transfer of short term funds from and to the parent company or between related Companies, which do not correspond to the charging or payment of fruits and services, are structured under the trade current account modality, establishing an interest rate for the monthly balance, as per market conditions.

Accounts receivable and accounts payable to related entities as of December 31, 2018 and 2017, are detailed as follows:

					31-Dec-18	31-Dec-17
Current Accounts Receivable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Naturipe Farms LLC	0-E	USA	Associated	USD	30,681	22,707
S.A.T. Hortifrut H-0030	0-E	Spain	Associated	EUR	3,137	-
Tal S.A.C.	0-E	Peru	Common shareholder	USD	2,748	-
Valles del Sur SpA	76.243.329-k	Chile	Accionista en común	USD	2,717	3,394
Hortiblue Logistics BV	0-E	Spain	Associated	EUR	1,909	-
Naturipe Value Added Foods LLC	0-E	USA	Associated	USD	1,698	12,181
Expofresh S.A.	0-E	Argentina	Common shareholder	USD	870	-
Naturipe Value Added Fresh, LLC.	0-E	USA	Associated	USD	1,141	-
Hortifrut Expofresh S.A.	0-E	Argentina	Associated	USD	1,087	993
Munger Hortifrut North America, LLC	0-E	USA	Associated	USD	794	3
Tierras de Berries S.A.	0-E	Argentina	Common shareholder	USD	516	-
Golden Wing Mau Agricultural P	0-E	China	Common shareholder	USD	318	-
Agrícola Los Hualles SpA	76.914.483-8	Chile	Associated	CLP	292	-
Cooperativa de Agricultores Gijon.	0-E	Spain	Affiliate of a common shareholder in subsidiar	EUR	5	47
Agrícola del Valle del Sur SpA	76.923.964-2	Chile	Common shareholder	USD	212	-
Tierra de Arándanos S.R.L.	0-E	Argentina	Common sharehoder in associated	USD	142	43
Juan Luis Navarro	0-E	Spain	Shareholder in associated	EUR	29	-
Juan Carlos Garcia	0-E	Spain	Common shareholder	EUR	-	28
Talsa Agroexport Perú S.A.C.	0-E	Peru	Common shareholder	USD	8	-
Global Organics S.A.	76.404.690-0	Chile	Common shareholder	CLP	5	2
Atlantic Blue,S.L.	0-E	Spain	Common shareholder	EUR	4	1
Agrícola San José de Tilama S.A.	76.043.289-K	Chile	Common shareholder	USD	3	25
Agrícola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP	1	-
Euroberry GmbH	0-E	Germany	Subsidiary of subsidiary	EUR	-	4,714
Euroberry UK Ltd.	0-E	England	Subsidiary of subsidiary	EUR	-	3,320
Naturipe Berry Growers, LLC	0-E	USA	Associated	USD	-	615
Atlantic Green S.L.	0-E	Spain	Common shareholder	EUR	-	35
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common shareholder	USD	-	24
Total					48,317	48,132



Current accounts receivable correspond to trade operations whose collection period is between 1 and 3 months.

Non-current accounts receivable correspond to the financing of investments whose collection period is over 3 years.

					31-Dec-18	31-Dec-17
Non-current accounts receivable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Hortifrut Berries Maroc SRL	0-E	Morocco	Associated	EUR	4,224	4,243
S.A.T. Hortifrut H-0030	0-E	Spain	Associated	EUR	-	2,729
Tierras de Berries S.A.	0-E	Argentina	Common shareholder in associated	USD		1,088
Total		-			4,224	8,060

Accounts receivable held with Hortifrut Berries Maroc SRL correspond to successive working capital loans granted by Hortifrut España Southern Sun SL, while the development stage of this investment lasts. These loans accrue an annual 3% interest, with expiry in November 2027.

11.2. Accounts payable to related entities

Accounts payable to related entities as of December 31, 2018 and December 31, 2017, are detailed below:

Current accounts payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Andes Sur Inversiones Ltda.	76.463.392-K	Chile	Common shareholder	CLP	2,049	2,192
Sociedad Agrícola Catapilco Limitada	78.241.100-4	Chile	Subsidiary of a shareholder in associated	CLP	2,002	-
Inversiones Jordie S.A.	0-E	Peru	Common shareholder	PEN	1,143	-
Aguacates del Perú S.A.C.	0-E	Peru	Common shareholder	PEN	672	-
Qingdao Wolin Blueberry Fruit Industry	0-E	China	Common shareholder	USD	415	-
Monarch Nut Company, LLC	0-E	USA	Common shareholder	USD	251	113
Atlantic Blue Berries Maroc, SARL	0-E	Spain	Common shareholder in subsidiary	EUR	245	39
Avo Peú S.A.C.	0-E	Peru	Affiliate of a Shareholder in associated	PEN	242	-
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	USD	237	724
Naturipe Berry Growers, LLC	0-E	USA	Associated	USD	180	-
El Rocio S.A.	0-E	Peru	Affiliate of a Shareholder in associated	PEN	98	-
Techagri	0-E	Spain	Common shareholder	USD	53	-
Berry Blue, LLC	0-E	USA	Associated	USD	48	7
S.A.T. Hortifrut H-0030	0-E	Spain	Associated	EUR	-	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	10	45
Munger Bros, LLC	0-E	USA	Common shareholder	USD	1	125
Hortifrut Tal S.A.C	0-E	Peru	Associated	USD	-	1,124
Expofresh S.A.	0-E	Argentina	Common shareholder	USD	-	1,002
Tal S.A.C.	0-E	Peru	Affiliate of a Shareholder in associated	USD	-	736
Santa María de Gorbea S.A.	99.567.570-6	Chile	Common shareholder	CLP	-	26
Pacific Berry Breeding, LLC	0-E	USA	Associated	USD	-	9
Agrícola San José de Tilama S.A.	76.043.289-K	Chile	Common shareholder	USD	-	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common shareholder	USD	-	-
Munger Hortifrut North America, LLC	0-E	USA	Associated	USD	-	-
Hortifrut Berries Maroc SRL.	0-E	Morocco	Associated	EUR	-	-
Atlantic Blue, S.L.	0-E	Spain	Common shareholder	EUR	-	-
Arandanos del Rocío, S.L.	0-E	Spain	Common shareholder	EUR	-	-
Euroberry GmbH	0-E	Germany	Shareholder in subsidiary	USD	-	-
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP	-	-
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	-	-
San José Farms S.A.	77.403.750-0	Chile	Shareholder	USD		
Total					7,646	6,142

Current accounts payable correspond to trade operations, the payment period is between 1 and 45 days.

					31-Dec-18	31-Dec-17
Non-current accounts payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	ThUS\$	ThUS\$
Royal Berries S.L.	0-E	Spain	Affiliate of a Shareholder in subsidiary	EUR	7,353	10,542
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	792	1,057
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP	417	472
Total					8,562	12,071

The payable balance held with Royal Berries SL corresponds to the pending instalment payments for the purchase of the berries varietal license to exploit in America. The contract was subscribed in July 2015 for the total amount of US\$20 million, with Hortifrut paying 50% on the spot. The balance is being paid in annual



instalments until the year 2022, which will accrue an annual interest of 2.9%. Accounts payable to Inversiones Canihua S.A. and Inversiones Purranque S.A., correspond to investment financing with a liquidation period higher than 3 years and which are not subject to interests.

11.3. Transactions with related parties and their effects on results

The operations and their effects on results for the periods ending December 31, 2018 and December 31, 2017:

				31-Dec-	Effect on profit or loss (charge) / deposit	31-Dee	e-17 Effect on profit or loss (charge) / deposit
Company	RUT	Nature of the relationship	Description of the transaction	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Naturipe Farms LLC	0-E	Associated	Fruit sales	233,812	33,597	183,177	17,343
Naturipe Farms LLC	0-E	Associated	Income from Packing services, materials and other	195	-	97	-
Naturipe Farms LLC	0-E	Associated	Fruit purchases	286	41	115	11
S.A.T. Hortifrut H-0030	0-E	Associated	Fruit sales	14,528	2,088	14,376	1,361
S.A.T. Hortifrut H-0030	0-E	Associated	Earned interests	79	11	85	(85)
S.A.T. Hortifrut H-0030	0-E	Associated	Received services	835	-	-	-
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Fruit purchases	13,071	-	10,112	-
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from Packing services, materials and other	7 4 7	-	807	-
Agrícola Santa Carmen Ltda.		Common shareholder	Income from plant sales	47	-	116	11
Naturipe Value Added Foods LLC	0-E	Associated	Fruit sales	19,330	2,778	15,917	1,507
Naturipe Berry Growers LLC	0-E	Associated	Fruit sales	2,194	315	3,860	365
Sociedad Agrícola Catapilco Limitada	78.241.100-4	Afiliate of a Shareholder in associated	Advanced purchase of plants (Nursery)	6,017	-	-	-
Sociedad Agrícola Catapilco Limitada	78.241.100-4	Afiliate of a Shareholder in associated	Income from Packing services, materials and other	12	-	-	-
Agrícola e Inmobiliaria Don Vitoco Ltda. Agrícola e Inmobiliaria Don Vitoco Ltda.		Common shareholder Common shareholder	Fruit purchases Income from Packing services, materials and other	101 72	-	71 36	-
Valles del Sur SpA		Common shareholder	Fruit purchases	9.488		6.783	
Valles del Sur SpA	76.243.329-k	Common shareholder	Income from Packing services, materials and other	219		818	
Valles del Sur SpA Agrícola San José de Tilama S.A.		Common shareholder Common shareholder	Income from plant sales Fruit purchases	2 1.566	-	634 1.866	60
Agrícola San José de Tilama S.A.	76.043.289-K	Common shareholder	Income from Packing services, materials and other	55		-	
Agrícola San José de Tilama S.A.	76.043.289-K	Common shareholder	Income from plant sales	2		132	12
Vilcun Organics SPA	76.158.225-9	Common shareholder	Income from Packing services, materials and other	_		135	
Santa Maria de Gorbea S.A.	99.567.570-6	Common shareholder	Income from Packing services, materials and other	27			
Santa Maria de Gorbea S.A.	99.567.570-6	Common shareholder	Fruit purchases	307	_	80	_
Agrícola Nueva Cabildo S.A.		Common shareholder	Fruit purchases	484		320	
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Income from Packing services, materials and other	31		31	
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Income from plant sales		_	25	2
Andes Sur Inversiones Limitada		Shareholder in subsidiary	Received loan	-	-	1.204	-
Hortifrut Tal S.A.C Techagri	0-E 0-E	Associated Common shareholder	Fruit purchases Fruit purchases	16,509 1,979	-	55,466	-



				<u>31-Dec-</u> Amount	Effect on profit or loss (charge) /	<u>31-De</u> Amount	c-17 Effect on profit or loss (charge) /
Company	RUT	Nature of the relationship	Description of the transaction	transaction ThUS\$	deposit ThUS\$	transaction ThUS\$	deposit ThUS\$
Hortifrut Tal S.A.C	0-E	Associated	Income from plant sales	16	2	2,891	274
Tal S.A.C	0-E	Common shareholder	Fruit purchases	17,423	-	11,786	-
Tal S.A.C	0-E	Common shareholder	Income from plant sales	-	_	1,202	114
Expofresh S.A.	0-E	Common shareholder	Fruit purchases	7,361	-	16,998	-
Expofresh S.A.	0-E	Common shareholder	Payments to producers	(9,233)			
Royal Berries S.L.	0-E	Affiliate of a shareholder in subsidiar	•	-	-	11	1
Royal Berries S.L.	0-E	Affiliate of a shareholder in subsidiar		217	31	166	16
Royal Berries S.L.	0-E	Affiliate of a shareholder in subsidiar		1,030		-	-
Royal Berries S.L.	0-E		Payment-Purchase Berries Genetics (plants)	2.682		1.429	
Atlantic Green S.L.	0-E	Common shareholder	Fruit sales	-	-	29	3
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Income from Packing services, materials and other	18		15	
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Lease	(64)	_	(17)	
Hortifrut Berries Maroc SRL	0-E	Associated	Granted loans	(01)	_	1,739	
Hortifrut Berries Maroc SRL	0-E	Associated	Earned interests	346	50	78	78
Hortifrut Berries Maroc SRL	0-E	Associated	Income from plant sales	-	-	165	16
Hortifrut Berries Maroc SRL	0-E	Associated	Fruit purchases	_	_	35	-
Atlantic Blue Berries Maroc, SARL	0-E	Common shareholder in subsidiary	Fruit purchases	3,663	_	-	_
Hortiblue Logistics BV	0-E	Associated	Payments and advanced payments to producers	1,840	_	_	_
Naturipe Value Added Fresh LLC	0-E	Associated	Fruit sales	6,046	869	9,144	866
Euroberry GMBH	0-E	Subsidiary of subsidiary	Fruit sales		-	10.342	979
Munger Farm LLC	0-E	Common shareholder	Income from plant sales	_	_	1.313	124
Munger Farm LLC	0-E	Common shareholder	Purchase of machinery	_	_	820	-
Munger Farm LLC	0-E	Common shareholder	Income from Packing services, materials and other	_	_	17	2
Munger Hortifrut North America, LLC	0-E	Associated	Income from Packing services, materials and other	161		261	-
Munger Hortifrut North America, LLC	0-E	Associated	Income from plant sales	123	18	3,057	289
Munger Hortifrut North America, LLC	0-E	Associated	Granted loans		-	8,207	
Munger Hortifrut North America, LLC	0-E	Associated	Loan collection	_		11.590	
Euroberry UK Ltd.	0-E	Subsidiary of subsidiary	Fruit sales	-	-	1,286	122
Hortifrut Expofresh S.A.	0-E	Associated	Fruit purchases	-	-	7.5	-
SVA Fruits Ltd.	0-E	Common shareholder in associated	Income from Packing services, materials and other	-	-	42	4
Global Organics S.A.	76.404.690-0	Common shareholder	Income from Packing services, materials and other	21	-	20	2
Arandanos del Rocio	0-E	Common shareholder in associated	Fruit sales	-	-	7	1
Hortifrut Perú S.A.C	0-E	Common shareholder in associated	Fruit purchases	32	-	-	-
Golden Wing Mau Agricultural Prod.	0-E	Common shareholder in subsidiary	Fruit sales	13,247	1,904	-	-
Avo Peú S.A.C.	0-E	Affiliate of a shareholder in subsidiar	Income from Packing services, materials and other	167	24	-	-
Inversiones Jordie S.A.	0-E	Common shareholder	Income from Packing services, materials and other	29	4	-	-
Tal S.A.C	0-E	Common shareholder	Income from Packing services, materials and other	8,858	1,273	-	-
Agrícola Valles del Sur SpA	76.923.964-2	Common shareholder	Income from Packing services, materials and other	821	118	-	-
Agrícola Valles del Sur SpA	76.923.964-2	Common shareholder	Fruit purchases	2,440	-	-	-
Agrícola Los Hualles SpA	76.914.483-8	Associated	Income from Packing services, materials and other	198	28	-	
Hortifrut Tal SAC	0-E	Associated	Income from Packing services, materials and other	59	8	-	-
Hortifrut Berries Maroc SRL	0-E	Associated	Fruit sales	90	13	-	-

Hortifrut and subsidiaries, have as their policy to inform the main transactions that are performed with related parties, except for dividends paid by the parent Company and received capital contributions.

Transactions with Hortifrut Tal S.A.C., correspond to those performed before the merger.

11.4. Board Remunerations and fees and Remunerations of key executives

The allowances, remunerations and ownership interests of the Board members as of December 31, 2018 reach ThUS\$1,073. For the same period in 2017 the total of allowances, remunerations and ownership interests reached ThUS\$971.

The total gross remuneration received by the main executives at Hortifrut S.A. and subsidiaries reached ThUS\$8,411 as of December 31, 2018 and ThUS\$4,221 as of December 31, 2017.

The main managers are those that have the authority and the responsibility to plan, direct and control the company's activities, whether it be directly or indirectly, including any member (executive or not) of the administrative council or of a government body, its equivalent in the company.



NOTE 12 - INVENTORIES

The stock detail at the closing of the period ending December 31, 2018 and the period ending December 31, 2017, is as follows:

Types of inventory	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Finished products	61,053	29,016
Raw material	650	1,352
Frozen finished products	2,978	1,937
Materials and supplies	22,893	13,358
Provision for obsolescence	(1,084)	(1,107)
Total	86,490	44,556

	31-Dec-18	31-Dec-17
Provision for obsolescence	ThUS\$	ThUS\$
As of January 01	1,107	917
Reversal of provision	(237)	-
Increase of provision	214	190
Total	1,084	1,107

The provision for obsolescence, corresponds to the cost of packing materials that are obsolete or whose use has been discontinued.

Information regarding finished products

Until the closing of the corresponding periods, the Company has not performed write-offs of finished products.

During the period ending December 31, 2018 and the period ending December 31, 2017, no inventory has been pledged as security.

The cost of inventory recognized as costs of sale in the periods ending December 31, 2018 and 2017, reaches ThUS\$169,618 and ThUS\$180,961 respectively (see Note 30.1).

In order to mitigate the risk of loss of inventory, the Company maintains insurances as of December 31, 2018 (See Note 4.3).



NOTE 13 - BIOLOGICAL ASSETS, CURRENT

The movements of biological assets, for the period ending December 31, 2018 and the period ending December 31, 2017 are the following:

	31-Dec-18	31-Dec-17
Movement	ThUS\$	ThUS\$
Opening biological assets	9,716	6,856
Incorporation due to merger Rocio Group	16,991	-
Increase due to capitalization of costs	69,553	21,538
Exchange rate adjustment	(141)	(10)
Adjustment to fair value	5,332	1,640
Amortization	(206)	(234)
Consumption	(80,169)	(20,074)
T otal	21,076	9,716

As described in Note 3.4, the Company performs the valuation of agricultural products that grow on "bearer plants" as of the date of issuance of the financial statements. As of December 31, 2018, the expected margin of fruit on "bearer plants" reaches ThUS\$5,332 (ThUS\$1,640 as of December 31, 2017) see detail in Note 4.4.

It must be stated that this valuation corresponds to an estimation, which could vary when the sale of the fruit is perfected, moment when said result is realized.

In this item the costs of plants that produce fruit in a single season, such as strawberries, are also included.



NOTE 14 – OTHER NON-FINANCIAL ASSETS

The detail of other current non-financial assets is as follows:

	31-Dec-18	31-Dec-17
Current	ThUS\$	ThUS\$
Advanced payment of blueberry plants	1,890	2,326
Advanced expenses (lease)	1,378	826
Advanced expenses	1,058	2,368
Advanced payment for water fee collection	61	-
Payments in guarantee	100	94
Advanced freight payment	975	
Total	5,462	5,614

The detail of Other non-current non-financial assets is as follows:

	31-Dec-18	31-Dec-17
Non-Current	ThUS\$	ThUS\$
Advanced payment for water fee collection	1,189	1,361
Advanced expenses (lease)	3	56
Total	1,192	1,417



NOTE 15 – INVESTMENTS IN SUBSIDIARIES

The Company has investments in companies that have been recognized as investment in subsidiaries. All the companies defined as subsidiaries have been consolidated in Hortifrut and subsidiaries' financial statements.

The detail of consolidated subsidiaries as of December 31, 2018 and December 31, 2017, is as follows:

			_		31-Dec-18		31-Dec-17
Companies	RUT	Country of Origin	Functional Currency	Direct	Indirect	Total	Total
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	USD	40.000	-	40.000	40.000
Agrícola El Pampino S.A.	76.884.880-7	Chile	USD	-	20.000	20.000	20.000
Agrícola Mataquito S.A.	76.306.130-2	Chile	USD	50.000	-	50.000	50.000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	USD	30.000	-	30.000	30.000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	USD	99.990	0.010	100.000	100.000
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	USD	25.000	-	25.000	25.000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	USD	50.000	-	50.000	50.000
Colmenares Hortisur SPA	99.568.520-5	Chile	CLP	-	-	-	100.000
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	USD	99.990	0.010	100.000	100.000
Hortifrut Comercial S.A.	99.535.510-8	Chile	CLP	0.010	99.990	100.000	100.000
Viveros Hortifrut Chile S.A.	99.524.470-5	Chile	CLP	-	51.000	51.000	51.000
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	USD	100.000	0.000	100.000	100.000
Berry good Comercial Importadora	Foreigner	Brazil	BRL	40.010	59.990	100.000	100.000
Hortifrut Inversiones Int. S.A.	76.043.425-6	Chile	USD	49.487	50.513	100.000	100.000
Hortifrut Argentina S.A.	Foreigner	Argentina	ARS	-	95.900	95.900	95.900
Hortifrut North America Inc. and subsidiary	Foreigner	USA	USD	-	100.000	100.000	100.000
Pacific Berry Breending LLC	Foreigner	USA	USD	-	100.000	100.000	-
Hortifrut S.A. de C.V. and subsidiaries	Foreigner	Mexico	USD	-	99.990	99.990	99.990
Hortifrut Import, Inc.	Foreigner	USA	USD	-	100.000	100.000	100.000
Naturipe Farm Import, Inc.	Foreigner	USA	USD	-	100.000	100.000	100.000
Hortifrut Europa SL	Foreigner	Spain	EUR	0.030	99.970	100.000	100.000
Hortifrut España Southern Sun SL	Foreigner	Spain	EUR	-	50.000	50.000	50.000
Asturian Berries SL	Foreigner	Spain	EUR	-	25.000	25.000	25.500
HFE Berries Perú S.A.C.	Foreigner	Peru	USD	-	50.000	50.000	50.000
Euroberry Marketing S.A. and subsidiaries	Foreigner	Spain	EUR	-	50.000	50.000	50.000
Euroberry UK Ltd.	Foreigner	England	EUR	-	50.000	50.000	-
Euroberry GmbH	Foreigner	Germany	GBP	-	50.000	50.000	-
Asian Berries Limited and subsidiary	Foreigner	China	USD	-	100.000	100.000	100.000
Honghe Jiayu Agriculture Limited	Foreigner	China	CNY	-	51.000	51.000	51.000
HFII Perú S.A.C.	Foreigner	Peru	USD	-	100.000	100.000	-
Talsa Berries S.A.C. and subsidiaries	Foreigner	Peru	USD	-	100.000	100.000	-

The Companies detailed in the first margin, correspond to direct subsidiaries and those in the second margin are the companies where control is maintained indirectly, but that form part of the consolidated financial statements of direct subsidiaries (Note 3.1.2).

In the case of those subsidiaries that directly or indirectly maintain an ownership equal to or lower than 50%, these have been included in the consolidation process because the Company has the power to direct the financial and operating policies.

Movements in Subsidiaries in 2018

During the period ending December 31, 2018, new companies have been incorporated into the consolidation of Hortifrut group's financial statement:

- On July 03, 2018, the merger between Talsa Chile II SpA. and Hortifrut S.A. took place, with the latter as the legal continuance. With this merger, Hortifrut S.A. takes control of 100% of Talsa Chile I SpA company.
- On December 20, 2018, Talsa Chile I SpA., transfers to Hortifrut Inversiones Internacionales S.A. the shares that it has in Talsa Berries S.A.C., company located in Peru.



- On December 28, 2018 the merger between Talsa Chile I SpA., and Hortifrut S.A. took place, with the latter as the legal continuance.
- On January 01, 2018, at the subsidiary Euroberry Marketing S.A., the companies Euroberry UK Ltd. and Euroberry GmbH were incorporated, they are both subsidiaries of Euroberry Marketing, where we have control.
- At the subsidiary Hortifrut North America Inc., the company Pacific Berry Breeding LLC was incorporated, by the acquisition of 50% of its property, with this it came to have a 100% interest.
- Also, the HFII Perú S.A.C. company was incorporated, subsidiary of Hortifrut Inversiones Internacionales S.A.
- As of December 31, 2018, the partners of Asturian Berries SL, affiliate of the subsidiry Hortifrut España Southern Sun SL, have decided to end their operations, because it is a small operation and the company is focused on growing in other regions with higher profitability. Currently in the process of legal closing.

Movements in Subsidiaries in 2017

During the period ending December 31, 2017, the Asian Berries Limited company was incorporated to the consolidation of the financial statements of the Hortifrut group.

On November 01, 2017, the Berries de Panguipulli SpA. company was absorbed by the Agrícola Hortifrut S.A. company.

On November 01, 2017, the Top Berries & Fruit SpA. company was absorbed by the Hortifrut Chile S.A. company.

On December 31, 2017, the Colmenares Hortisur SpA, company was absorbed by the Berries de Panguipulli SpA. Company.

Summarized financial information of significant subsidiaries

Below we present the statements of financial position, income statements and cash flow statements of the subsidiaries as of December 31, 2018 and 2017:

	31-Dec-18						
	As	ssets	Assets Liabilities			Liabilities	Equity
	Current	Non-current	Total	Current	Non-current	Total	Total
Statement of Financial Position	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile and Subsidiaries	189,679	135,546	325,225	222,038	26,167	248,205	77,020
Inversiones Hortifrut S.A. and Subsidiaries	210,261	742,609	952,870	201,875	646,486	848,361	104,509
Agrícola Vida Nueva S.A.	1,107	10,657	11,764	860	3,530	4,390	7,374
Agrícola El Avellano S.A. and Subsidiaries	1,101	8,287	9,388	2,594	1,312	3,906	5,482
Agrícola Hortifrut S.A.	8,121	44,522	52,643	893	9,325	10,218	42,425
Agrícola Mataquito S.A.	955	17,957	18,912	4,573	10,353	14,926	3,986
Agrícola Santa Rosa del Parque S.A.	1,329	5,785	7,114	1,107	1,887	2,994	4,120
Agrícola y Ganadera Sta Rebeca Ltda	46	151	197	34	10	44	153
Total	412,599	965,514	1,378,113	433,974	699,070	1,133,044	245,069



	31-Dec-17									
	A:	ssets	Assets	Liabilities		<u>Liabilities</u>	Equity			
Statement of Financial Position	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Total ThUS\$			
Hortifrut Chile and Subsidiaries	156,559	143,833	300,392	179,615	47,773	227,388	73,004			
Inversiones Hortifrut S.A. and Subsidiaries	97,377	186,955	284,332	19,466	181,657	201,123	83,209			
Agrícola Vida Nueva S.A.	1,371	11,521	12,892	818	4,183	5,001	7,891			
Agrícola El Avellano S.A. and Subsidiaries	1,277	7,775	9,052	2,505	1,341	3,846	5,206			
Agrícola Hortifrut S.A.	6,970	46,971	53,941	935	9,556	10,491	43,450			
Agrícola Mataquito S.A.	1,799	16,713	18,512	4,331	11,239	15,570	2,942			
Agrícola Santa Rosa del Parque S.A.	1,621	5,981	7,602	1,332	1,899	3,231	4,371			
Agrícola y Ganadera Sta. Rebeca Ltda.	24	159	183	12	4	16	167			
Total	266,998	419,908	686,906	209,014	257,652	466,666	220,240			

		31-Dec-18								
Income Statement	Operating Revenue ThUS\$	Costs and Expenses ThUS\$	Other Results ThUS\$	Taxes ThUS\$	Gains (loss) ThUS\$					
Hortifrut Chile and Subsidiaries	192,464	(176,925)	(4,581)	(2,816)	8,142					
Inversiones Hortifrut S.A. and Subsidiaries	428,527	(361,129)	(4,663)	(25,428)	37,307					
Agrícola Vida Nueva S.A.	3,153	(3,803)	233	51	(366)					
Agrícola El Avellano S.A. and Subsidiaries	2,433	(2,518)	215	(239)	(109)					
Agrícola Hortifrut S.A.	12,421	(13,270)	105	(281)	(1,025)					
Agrícola Mataquito S.A.	5,668	(4,428)	481	(593)	1,128					
Agrícola Santa Rosa del Parque S.A.	2,324	(2,126)	(119)	(66)	13					
Agrícola y Ganadera Sta Rebeca Ltda	74	(63)	(2)	(8)	1					
Total	647,064	(564,262)	(8,331)	(29,380)	45,091					

	31-Dec-17								
Income Statement	Operating Revenue ThUS\$	Costs and Expenses ThUS\$	Other Results ThUS\$	Taxes ThUS\$	Gains (loss) ThUS\$				
Hortifrut Chile and Subsidiaries	193,086	(164,614)	(2,777)	(6,305)	19,390				
Inversiones Hortifrut S.A. and Subsidiaries	302,918	(302,307)	4,482	1,098	6,191				
Agrícola Vida Nueva S.A.	3,426	(2,993)	(176)	14	271				
Colmenares Hortisur SpA	4	(87)	2	23	(58)				
Agrícola El Avellano S.A. and Subsidiaries	2,896	(3,145)	(151)	322	(78)				
Agrícola Hortifrut S.A.	7,150	(4,813)	(32)	(224)	2,081				
Agrícola Mataquito S.A.	3,751	(3,280)	(706)	194	(41)				
Agrícola Santa Rosa del Parque S.A.	3,292	(1,998)	(96)	(228)	970				
Top Berries & Fruit SpA	3,105	(2,068)	(143)	(138)	756				
Berries de Panguipulli SpA	4,877	(4,399)	2	(25)	455				
Agrícola y Ganadera Sta. Rebeca Ltda.	45	(53)	1	8	1				
Total	524,550	(489,757)	406	(5,261)	29,938				

	31-Dec-18							
Statement of Cash Flows	Operating Flows ThUS\$	Investment Flows ThUS\$	Financing Flows ThUS\$	Total ThUS\$				
Hortifrut Chile and Subsidiaries	39,048	(4,928)	(31,958)	2,162				
Inversiones Hortifrut S.A. and Subsidiaries	119,991	(191,612)	92,067	20,446				
Agrícola Vida Nueva S.A.	933	(706)	(231)	(4)				
Agrícola El Avellano S.A. and Subsidiaries	603	(968)	65	(300)				
Agrícola Hortifrut S.A.	810	(1,064)	-	(254)				
Agrícola Mataquito S.A.	2,427	(1,662)	(957)	(192)				
Agrícola Santa Rosa del Parque S.A.	408	(73)	(375)	(40)				
Agrícola y Ganadera Sta. Rebeca Ltda.	11	-	(13)	(2)				
Total	164,231	(201,013)	58,598	21,816				



	31-Dec-17								
	Operating Flows	Investment Flows	Financing Flows	Total					
Statement of Cash Flows	ThUS\$	ThUS\$	ThUS\$	ThUS\$					
Hortifrut Chile and Subsidiaries	59,411	(9,660)	(58,198)	(8,447)					
Inversiones Hortifrut S.A. and Subsidiaries	(326)	(22,409)	23,511	776					
Agrícola Vida Nueva S.A.	670	(190)	(545)	(65)					
Colmenares Hortisur SpA	92	(196)	=	(104)					
Agrícola El Avellano S.A. and Subsidiaries	491	184	(392)	283					
Agrícola Hortifrut S.A.	1,106	(899)	-	207					
Agrícola Mataquito S.A.	17	(4,143)	4,294	168					
Agrícola Santa Rosa del Parque S.A.	572	(731)	(175)	(334)					
Top Berries & Fruit SpA	878	(382)	(513)	(17)					
Berries de Panguipulli SpA	1,773	2	(1,799)	(24)					
Agrícola y Ganadera Sta. Rebeca Ltda.	41	(25)	(12)	4					
Total	64,725	(38,449)	(33,829)	(7,553)					

Note IAS 29 Hortifrut Argentina

Argentine hyperinflationary economy during 2018, the International Practice Task Force (IPFT) for the Center for Audit Quality (CAQ) declared that the Argentine economy was hyperinflationary from July 01, 2018, considering that Argentina's accumulated inflation during the last 3 years surpassed 100%.

Considering this information, IAS 29 "Financial Reporting in Hyperinflationary Economies" must be applied. In the current Consolidated Financial Statements, since the functional currency of the subsidiary Hortifrut Argentina S.A. is the Argentine Peso (Ars\$), the non-monetary items have been re-expressed from the year 2012 (year when it stopped having USD as its functional currency). According to what is established in IAS 29, the financial statements of our subsidiary in Argentina have been retrospectively re-expressed applying a general price index to the historic cost, in order to reflect the changes in the purchasing power of the Argentine Peso, as of the closing date of the current Financial Statements. Nevertheless, in the current Financial Statements, the comparative information of 2017 related with the subsidiary in Argentina, has not been re-expressed, as per what is established in IAS 21.

The consolidated financial statements present an equity charge during 2018 in the item "Other Reserves" reaching ThUS\$620 due to the accumulated effect as of the date when Argentina was defined as a hyperinflationary economy.



NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD

The Company has recognized as investment in companies the ownership that it has in the following countries:

31-Dec-18	31-Dec-17
ThUS\$	ThUS\$
28,114	31,897
1	1
(789)	(561)
-	15
804	1,833
1,255	1,066
	33,590
29,385	67,841
	28,114 1 (789) - 804 1,255

The Company has recognized as investment in companies the ownership that it has in the following companies and in accordance with the detailed movement as of December 31, 2018 and December 31, 2017:

			Functional	Interest %			Share of profit of equity-accounted	Exchange rate	Other Increase	Balance
Company	RUT	Country	currency	Indirect	1-Jan-18	Investment	investees	differences	(decrease)	31-Dec-18
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	47	425	(390)	-	=	82
Pacific Berry Breeding LLC	0-E	USA	USD	50.00%	42	1,440	(73)	-	(1,409)	-
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	24,504	-	(3,543)	-	-	20,961
Naturipe Brands LLC	0-E	USA	USD	30.00%	2,024	37	(307)	-	-	1,754
Naturipe Farms LLC	0-E	USA	USD	30.00%	230	-	120	-	(124)	226
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	4,857	-	41	-	-	4,898
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	25.50%	(561)	-	(296)	68	-	(789)
Euroberry GmbH	0-E	Germany	EUR	50.00%	15	-	-	-	(15)	-
Margesi S.A.	0-E	Argentina	ARS	50.00%	1,805	-	(7)	(969)	-	829
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	1,066	-	183	-	-	1,249
Hortifrut Tal S.A.C	0-E	Peru	USD	50.00%	33,590	-	840	-	(34,430)	-
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	28	-	(51)	(2)	-	(25)
Agricola los Hualles SpA	76.914.483	-8 Chile	USD	40.00%		6				6
Total					67,841	1,908	(3,483)	(903)	(35,978)	29,385

Company	RUT	Country	Functional currency	Interest % Indirect	1-Jan-17	Investment	Share of profit of equity-accounted investees	Exchange rate difference	Other increase (decrease)	Balance 31-Dec-17
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	(5)	380	(328)			47
Pacific Berry Breeding LLC	0-E	USA	USD	50.00%	243	100	(301)	=	-	42
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	25,539	=	(1,035)	=	-	24,504
Naturipe Brands LLC	0-E	USA	USD	30.00%	855	1,167	2	=	-	2,024
Naturipe Farms LLC	0-E	USA	USD	30.00%	1,432	(1,291)	89	=	-	230
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	4,491	-	366	-	-	4,857
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	51.00%	64	-	(601)	(24)	-	(561)
Euroberry GmbH	0-E	Germany	EUR	50.00%	13	-	-	2	-	15
Margesi S.A.	0-E	Argentina	ARS	50.00%	2,441	-	(368)	(268)	-	1,805
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	853	-	213	-	-	1,066
Hortifrut Tal S.A.C	0-E	Peru	USD	50.00%	19,547	-	11,211	2,832	-	33,590
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	(193)		220	1		28
Total					55,474	356	9,468	2,543		67,841



The detail of movements as of December 31, 2018 and December 31, 2017:

Movement		31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Opening balance as of January 01		67,841	55,474
Share of profit of equity-accounted investees		(3,483)	9,468
Capital contributions	(a)	1,908	356
Incorporation due to acquisition	(d)	(35,839)	-
Other adjustments		(139)	-
Adjustment due to exchange rate fluctuation		(903)	2,543
Final Balance		29,385	67,841

a) Capital contributions

Capital contributions during the period ending December 31, 2018 and the period ending December 31, 2017 are shown in the following detail:

Capital contributions (decrease)	31-Dec-18	31-Dec-17
Company	ThUS\$	ThUS\$
Berry Blue LLC	425	380
Pacific Berry Breeding LLC	1,440	100
Naturipe Brands LLC	37	1,167
Naturipe Farms LLC	-	(1,291)
Agrícola Los Hualles SpA	6	
Total contributions	1,908	356

Contributions to Limited Liability Companies (LLC) in the United States, aim to maintain the interest in said companies, except at Pacific Berry Breeding LLC, which corresponds to the acquisition of the remaining 50% of the property.

b) New investments

During the period ending December 31, 2018 the company Agrícola Los Hualles SpA was incorporated, an agricultural company formed on August 02, 2018, together with the companies Agrícola Pichimalvén Limitada (60% interest) and Hortifrut S.A. (40% interest), with the main task being the production and commercializing of cherries. The capital contribution realized by Hortifrut S.A. to constitute this company was ThUS\$6.

c) Reclassification of investment for sale

During the period ending December 31, 2018 and the period ending December 31, 2017 no reclassifications of investments for sale were made.

d) Other changes

On October 03, 2017 a sale-purchase and merger agreement was signed with the Rocio Group, one of the most important producers, exporters and distributors of blueberries in the southern hemisphere. The aforementioned implies that once the agreement has been materialized, the Hortifrut Tal S.A.C. company together with other companies of the Rocio group, will be incorporated to the consolidation of the Company's financial statements. This was performed as of July 01, 2018, date when Hortifrut Inversiones Internacionales S.A., maintained US\$35.84 million in investments in Hortifrut Tal S.A.C.



Due to the acquisition of the remaining 50% of the investment over Pacific Berry Breeding LLC, on behalf of the subsidiary Hortifrut North America, Inc., this company came to be included within the consolidation perimeter, during the second quarter of 2018.

e) Summarized financial information

Summarized financial information as of December 31, 2018 and December 31, 2017, which is presented below corresponds to the total assets, liabilities and equity and a summary of the results of the associated companies as of December 31, 2018 and 2017:

_	31-Dec-18										
		Non-									
	Current	current	<u>Total</u>	Current	Non-current	<u>Total</u>		Operating	Costs and	<u>Other</u>	Net Profit
<u>Associated</u>	Assets	Assets	Assets	Liabilities	<u>Liabilities</u>	Liabilities	Equity	Revenue	Expenses	Results	(Loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	118	151	269	105	-	105	164	37	(806)	(11)	(780)
Pacific Berry Breeding LLC	-	-	-	-	-	-	-	-	(146)	-	(146)
Munger Hortifrut N.A. LLC	3,139	89,472	92,611	7,953	42,736	50,689	41,922	-	(5,453)	(1,633)	(7,086)
Naturipe Brands LLC	2,164	5,764	7,928	2,081	-	2,081	5,847	276	(1,212)	(87)	(1,023)
Naturipe Farms LLC	62,305	1,690	63,995	61,327	1,915	63,242	753	760,626	(760,170)	(56)	400
Naturipe Value Added Foods LLC	7,062	10	7,072	5,933	424	6,357	715	8,467	(8,139)	(328)	-
Naturipe Value Added Fresh, LLC	4,804	12,066	16,870	2,175	-	2,175	14,695	23,638	(23,515)	-	123
S.A.T. Hortifrut H-0030	9	-	9	6	-	6	3	-	-	-	-
Hortifrut Berries Maroc S.R.L	883	2,272	3,155	828	3,874	4,702	(1,547)	1,259	(1,725)	(114)	(580)
Margesi S.A.	1,380	1,018	2,398	687	53	740	1,658	182	(76)	(120)	(14)
San Clemente Vitalberry (Shanghai) SpA	6,680	51	6,731	4,233	-	4,233	2,498	18,758	(18, 258)	(134)	366
Hortifrut Tal S.A.C	-	-	-	-	-	-	-	17,744	(12,120)	(3,944)	1,680
Hortifrut Expofresh S.A.	934	12	946	994	-	994	(48)	387	(329)	(160)	(102)
Agríola Los Hualles SpA	99	347	446	244	187	431	15		(4,178)	4,178	
Total	89,577	112,853	202,430	86,566	49,189	135,755	66,675	831,374	(836,127)	(2,409)	(7,162)

<u>-</u>	31-Dec-17										
Associated	Current Assets	Non- current Assets	<u>Total</u> Assets	<u>Current</u> Liabilities	Non-current Liabilities	<u>Total</u> Liabilities	<u>Equity</u>	<u>Operating</u> Revenue	Costs and Expenses	<u>Other</u> Results	Net Profit (Loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	197	-	197	103	-	103	94	73	(729)	-	(656)
Pacific Berry Breeding LLC	102	98	200	116		116	84	571	(1,173)		(602)
Munger Hortifrut N.A. LLC	7,600	86,811	94,411	4,938	40,465	45,403	49,008	-	(1,971)	(99)	(2,070)
Naturipe Brands LLC	628	7,730	8,358	1,611		1,611	6,747	1,000	(995)	2	7
Naturipe Farms LLC	50,550	1,783	52,333	51,566		51,566	767	718,903	(718,583)	(23)	297
Naturipe Value Added Foods LLC	14,637	31	14,668	13,953		13,953	715	9,195	(9,195)	-	-
Naturipe Value Added Fresh, LLC	5,209	12,156	17,365	2,793		2,793	14,572	23,207	(22,136)	27	1,098
S.A.T. Hortifrut H-0030	9	-	9	6		6	3	-	-	-	-
Hortifrut Berries Maroc S.R.L	746	2,736	3,482	647	3,935	4,582	(1,100)	526	(1,621)	(83)	(1,178)
Euroberry GmbH	7,496	-	7,496	7,466		7,466	30	14,200	(14,015)	(185)	-
Margesi S.A.	2,635	2,714	5,349	1,391	348	1,739	3,610	3,138	(3,660)	(214)	(736)
San Clemente Vitalberry (Shanghai) SpA	6,675	46	6,721	4,589		4,589	2,132	14,038	(13,401)	(211)	426
Hortifrut Tal S.A.C	46,175	71,487	117,662	17,748	32,734	50,482	67,180	58,736	(29,578)	(6,736)	22,422
Hortifrut Expofresh S.A.	985	49	1,034	978		978	56	1,386	(886)	(60)	440
Total	143,644	185,641	329,285	107,905	77,482	185,387	143,898	844,973	(817,943)	(7,582)	19,448



NOTE 17 – INTANGIBLE ASSETS OTHER THAN GOODWILL

The detail of the main types of intangible assets is shown as follows:

	Useful Life	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Varietal license	Finite	10,408	9,887
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,575	2,841
Software	Finite	591	309
Total		15,020	14,483

a) Varietal licenses

The acquired varietal licenses are shown at cost of acquisition and are amortized charged to the cost of sale in the measure in which the sales income is generated or by the plant's development cost.

The movement of varietal licenses for the period ending December 31, 2018 and the period ending December 31, 2017, is as follows:

	31-Dec-18	31-Dec-17
Movement	ThUS\$	ThUS\$
Opening balance as of January 01	9,887	16,969
Investments	1,546	-
Amortization /consumption	(1,025)	(7,082)
Closing balance	10,408	9,887

b) Software

The acquired software is recorded over the acquisition cost base minus accumulated amortization. These assets are amortized during their useful life, estimated at 6 years by the lineal method.

The movement of software for the period ending December 31, 2018 and 2017, is as follows:

	31-Dec-18	31-Dec-17
Movement	ThUS\$	ThUS\$
Opening balance as of January 01	309	272
Investments	357	139
Amortization	(75)	(102)
Closing balance	591	309

The amortization of intangible assets is recorded in the consolidated income statement under the item cost of sales and administration expenses.

Management has not observed signs of impairment in relation to intangible assets.

There are no intangible assets in use which are totally amortized.



c) Other intangibles

The identified intangible assets are detailed as follows:

		31-Dec-18	31-Dec-17
	Useful Life	ThUS\$	ThUS\$
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,575	2,841
Total		4,021	4,287

	31-Dec-18	31-Dec-17
Movement	ThUS\$	ThUS\$
Opening balance as of January 01	4,287	4,553
Amortization	(266)	(266)
Closing Balance	4,021	4,287

Water rights have an indefinite useful life, since in accordance with the considered factors, there is not a time limit where the asset generates net cash flows for the Company, these are recorded at cost incurred in its purchase.

In accordance with IFRS 3 standard, it is established that, from the date of acquisition, the purchaser must recognize, separate from goodwill, the identifiable assets acquired, the assumed liabilities and any non-parent company interest of the acquired. Therefore in the acquisition of Vital Berry Marketing, intangibles denominated Relationship with Customers and Vitalberry Brand Marketing were generated. (See Note 3.5).

For the period ending December 31, 2018 and the period ending December 31, 2017, Management has not observed signs of impairment in relation to intangible assets denominated water rights, relationship with customers and VBM brand.

d) Intangibles subject to guarantees or restrictions

There are no intangible assets over which there is a restriction in its titles, nor have partial or total guarantees been constituted over them, as of December 31, 2018 and 2017.

e) Impairment of Intangibles with indefinite useful life

The Company determines annually if the intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Intangibles with an indefinite useful life are associated. The estimation of the value in use requires that Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to intangibles with an indefinite useful life.



NOTE 18 - GOODWILL

Goodwill represents the surplus of the acquisition cost over the fair value of the Company's interests in the net identifiable assets of the subsidiary or related company on the date of acquisition.

The balance of goodwill compared as of the closing of each period is as follows:

		31-Dec-18	31-Dec-17
Investor	Issuer	ThUS\$	ThUS\$
Hortifrut S.A.	Agrícola El Avellano S.A.	344	344
Hortifrut S.A. de C.V.	Hortifrut ABA S.A. de C.V.	342	342
Hortifrut S.A.	VitalBerry Marketing SPA	26,083	26,083
Hortifrut S.A.	Talsa Chile II SpA	153,001	
	Total	179,770	26,769

The Company determines annually if Goodwill and intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Goodwill and Intangibles with an indefinite useful life are associated. The estimation of the value in use requires Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to goodwill.

As of July 03, 2018, the acquisition of Talsa Chile II SpA was finalized on behalf of Hortifrut S.A., the sale-purchase and merger of Rocio Group's blueberry business in Peru, took place under the following operation structure.

- Cash payment of US\$ 148 million for 41.18% of the equity where Rocio Group's Blueberry Business is found (1), in accordance with what was established in the First Modification of the Framework Agreement.
- Payment of 17.13% of Hortifrut's shares for 58.82% of the Blueberry Business, as per the Expert Report. Due to the agreed price per share, as of 30.09.2017, the amount reaches a total of USD 212 million.
- Earn-out (contingent payment) defined based on the differences that exist between the real and forecasted results.

In accordance with standard IFRS 3, it was established that, as of the date of purchase, Hortifrut recognizes, separate from goodwill, the acquired identified assets, the assumed liabilities and any other non controlling interest of the acquired, nevertheless and in accordance with the same Standard, the Company will consider the 1 year term that it has to adjust the assignment.

In relation to the identifiable intangible assets, the standard suggests that the acquiring companies recognizes them separate from Goodwill.



Below are the main effects as a result of the business combination, which was materialized on July 03, 2018:

Detail distribution of purchase price	ThUS\$
Cash	147,674
Hortifrut Shares	212,042
Contingent Considerations	6,506
Paid Price Acquired Equity	366,222
Non-controlling Interest	77,865
Paid Price Equity at 100%	444,087
Minus:	
Net historical assets	(107,052)
Adjustments at fair value:	
Estimation of fair value of acquired assets	
Land	(11,164)
Construction and Infrastructure works	(10,661)
Machinery and equipment	(1,189)
Plantations	(222,189)
Others	(6,898)
Deferred tax liability	68,067
Total adjustments	(184,034)
Total net assets at fair value	(291,086)
Goodwill as of July 03, 2018	153,001
4004,111,115,010,115,000,100	100,001

Below is the effect of the updating to fair value of assets and liabilities of the blueberry business subject to this transaction:

Fair value as of July 01, 2018

	Financial Values	Fair Values	Modifications to fair value
Detail	ThUS\$	ThUS\$	ThUS\$
Assets			
Cash and cash equivalents	7,065	7,065	-
Other current non-financial assets	2,126	2,126	-
Current trade debtors and other accounts receivable	2,680	2,680	-
Current accounts receivable from related entities	13,550	13,550	-
Inventories	23,725	23,725	-
Biological assets, current	-	-	-
Current tax assets	2,684	2,684	-
Property, plant and equipment	121,097	151,009	29,912
Non-current biological assets	43,366	265,555	222,189
Deferred tax assets	5	5	-
<u>Liabilities</u>			
Other current financial liabilities	(70,423)	(70,423)	-
Current trade accounts and other accounts payable	(6,408)	(6,408)	-
Other current provisions	(15,402)	(15,402)	-
Current provisions for employee benefits	(505)	(505)	-
Other non-current financial liabilities	(2,376)	(2,376)	-
Deferred tax liabilities	(14,132)	(82,199)	(68,067)
Net assets at fair value	107,052	291,086	184,034



NOTE 19 - PROPERTY, PLANT AND EQUIPMENT

The detail of the different categories of Property, Plant and Equipment and their movements as of December 31, 2018 is as follows:

	Construction and infrastructure works	Land	Machinery and equipment	Leased equipment	IT Equipment	Furniture and supplies	Motor vehicles	Bearer Plants	Works in Progress	Total other property, plant and equipment
	ThUS\$	Th USS	ThUS\$	Th US\$	ThUS\$	ThUS\$	ThUS\$	Th US\$	ThUS\$	ThUS\$
As of January 1, 2018										
Cost	83,957	20,929	33,489	16,793	2,301	1,939	7,838	145,868	27,249	340,363
Accumulated depreciation	(36,739)	-	(15,052)	(2,858)	(1,552)	(1,133)	(4,834)	(33,135)		(95,303)
Net amount as of 01-01-2018	47,218	20,929	18,437	13,935	749	806	3,004	112,733	27,249	245,060
Investments	15 701		6 005	635	605	£ 9 £	1 252	94.701	10.202	69.049
nivestments	15,731	-	6,005	633	695	535	1,353	24,701	19,293	68,948
Incorporation due to merger	49,370	49,769	11,490	13,521	142	7,353	1,085	267,947	15,887	416,564
Expropriation and write-off	(984)	-	(911)	(11)	(4)	(51)	(201)	(3,587)	(250)	(5,999)
Reclassification	23,985	481	2,746	262	135	82	-	13,005	(40,698)	(2)
Depreciation	(9,134)	-	(4,817)	(2,687)	(329)	(314)	(949)	(10,427)	-	(28,657)
Exchange rate adjustment	(881)	(203)	(103)	(3)	(6)	(14)	(33)	(752)	(556)	(2,551)
Net amount as of 31-12-2018	125,305	70,976	32,847	25,652	1,382	8,397	4,259	403,620	20,925	693,363

The detail of the different categories of property, plant and equipment and their movements as of December 31, 2017 is as follows:

	Construction and infrastructure	Land	Machinery and equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total other property, plant and equipment
	Th US\$	Th US\$	Th US\$	ThUS\$	ThUS\$	Th US\$	Th US\$	Th US\$	Th US\$	Th US\$
As of January 1, 2017										
Cost	74,483	20,507	24,152	14,334	2,602	1,899	7,045	126,909	13,725	285,656
Accumulated depreciation	(31,085)	-	(14,210)	(2,132)	(1,898)	(1,071)	(4,316)	(26,081)	-	(80,793)
Net amount as of 01-01-2017	43,398	20,507	9,942	12,202	704	828	2,729	100,828	13,725	204,863
Investments	1,282	158	5,714	2,453	288	232	1,119	20,498	26,564	58,308
Revaluation (Impairment)	-	-	-	-	-	-	-	-	-	-
Expropriations and write-off	(210)	(255)	(698)	-	(1)	(122)	(73)	(3,224)	(184)	(4,767)
Reclassification	7,491	-	5,526	-		63	-	30	(13,110)	-
Depreciation	(5,396)	-	(2,122)	(721)	(248)	(234)	(813)	(6,938)	-	(16,472)
Exchange rate adjustment	653	519	75	1	6	39	42	1,539	254	3,128
Net amount as of 31-12-2017	47,218	20,929	18,437	13,935	749	806	3,004	112,733	27,249	245,060

The measuring of Property, plant and equipment, as well as the depreciation criteria for these, is described in Note 3.3.

Assets in Leasing under the item Property, plant and equipment are separately detailed by item in Note 19 letter e).

"Bearer plants" in the item Property, plant and equipment, separated if they are "in development" or "in production", are detailed in Note 19 letter g).



As of December 31, 2018, the detail of Property, plant and equipment is as follows:

December 31, 2018 Accumulated **Gross Value** Net value depreciation **ThUSS ThUSS ThUSS** Construction and infrastructure works 178,467 (53,162)125,305 Land 70,976 70,976 Machinery and equipment 54,634 (21,787)32,847 Leased equipment 32,895 (7,243)25,652 Information technology (IT) equipment 3,336 (1,954)1,382 Furniture and supplies 9,946 (1,549)8,397 Motor vehicles 10,083 (5,824)4,259 Bearer plants 481,817 (78,197)403,620 Works in progress 20,925 20,925 Total Property, plant and equipment 863,079 (169,716)693,363

As of December 31, 2017, the detail of Property, plant and equipment is as follows:

	December 31, 2017				
	Gross Value	Accumulated depreciation	Net value		
	ThUS\$	ThUS\$	ThUS\$		
Construction and infrastructure works	83,957	(36,739)	47,218		
Land	20,929	-	20,929		
Machinery and equipment	33,489	(15,052)	18,437		
Leased equipment	16,793	(2,858)	13,935		
Information technology (IT) equipment	2,301	(1,552)	749		
Furniture and supplies	1,939	(1,133)	806		
Motor vehicles	7,838	(4,834)	3,004		
Bearer plants	145,868	(33,135)	112,733		
Works in progress	27,249	-	27,249		
Total Property, plant and equipment	340,363	(95,303)	245,060		

a) Estimated economic useful life or depreciation rate

The estimated economic useful life per type of asset is described in Note 3.3.3

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each reporting date of the consolidated statements of financial position.

b) Insurance

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that movable goods, vehicles, equipment, plants and machinery are subject to. The Company considers that the hedging of these policies is adequate for risks inherent to its activity (See Note 4.3).

c) Information regarding "Bearer Plants"

Hortifrut's "Bearer Plants" correspond to berries plantations, that are on leased and own lands.

The Company's berries plantations are located in Chile between Coquimbo Region and Los Ríos Region, in



Mexico in the states of Jalisco and Michoacán, in Brazil in Barrio Lagoa Grande, Sn - Senador Amaral, in Spain in the locality of Huelva, and in Peru in the locality of Olmos and Trujillo and in China in the province of Yunnan.

Said geographic dispersion allows the Company to count with a diversified offer during the year, which is complemented by the producer partners that the Company has in USA and in Europe. Thereby, Hortifrut's trade platforms and distributors can have berries during the 52 weeks of the year. The productive areas also allow greater closeness with the consumption centers. This is the case of plantations located in Mexico which mainly supply the North American market, main berries consumer in the world. Likewise, our plantations in Spain are able to supply part of the European market. Chile and Peru contribute the counter-season production for said markets.

Below is a detail of the hectares planted per type of fruit:

Surface in Hectares	31-Dec-18	<u>31-Dec-17</u>
Blueberries	2,482	590
Organic Blueberries	712	630
Raspberries	106	136
Blackberries	14	13
Strawberries	65	65
Cherries	52	7
Total Planted Hectares	3,431	1,441
Own Hectares	2,570	792
Leased Hectares	861	649
Total Hectares	3,431	1,441
Productive Hectares	3,116	1,176
Non-Productive Planted Hectares	315	265
Total Hectares	3,431	1,441

d) Loss due to impairment in value

As of December 31, 2018, no events or changes in circumstances have taken place in the business that imply that the book value of Property, plant and equipment may not be recoverable, nevertheless, during the period and as is natural in this type of asset, write-offs of "bearer plants" have been realized since its production is not profitable, the write-off during the year wasThUS\$2,317.

During 2017, in the specific case of "bearer plants", there were changes in the circumstances of the business which generated an impairment in their book value. The recognized impairments are associated with the pulling up of hectares in Chile, Mexico and Spain, with a total of ThUS\$3,215 in write-off in this period.

As indicated in Note 3.3.2, if the book value is modified due to the presence of impairment of "bearer plants", said decrease in value will be directly attributed to the results of the period under the account Other expenses, per function.



As per the aforementioned criteria, the effect of the previously mentioned impairment was recorded in the financial statements as of December 31, 2018 and 2017, as detailed below:

	31-Dec-18	31-Dec-17
	ThUS\$	ThUS\$
Chile	2,194	641
Mexico	123	1,768
Spain		806
Total	2,317	3,215

e) Financial lease

The net book value as of December 31, 2018 and 2017 of the assets under financial lease, classified as Assets in Leasing under the item Property, plant and equipment, is as follows:

Denomination	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Construction		
Administrative office	964	1,008
Parking administrative offices	35	36
Metallic structure 5.3 hectares	233	246
Metallic structure 2.0 hectares	56	59
Metallic Structure Roof	250	279
Greenhouse 4.08 hectares	1,057	1,093
Greenhouse 4.00 hectares	833	862
Molina Plant	4,010	4,102
Total Constructions	7,438	7,685
Land		
Land Molina Plant	236	236
Total Land	236	236
Machinery and Equipment		
Machinery and Equipment Peru	12,531	-
Blueberries processing line	452	503
IQF processing line	154	243
Molina plant processing line and machinery	1,056	1,203
BBC Filling Machine	583	632
BBC Soft Sorter Machine	608	659
Calibrating and classifying machine	1,290	1,396
Plant pots for greenhouse	1,236	1,260
Fertigation machinery	-	9
Sulphur burners	28	31
Miscellaneous equipment		3
Total Machinery and euqipment	17,938	5,939
Motor vehicles		
Vans	25	56
Tractors	15	19
Total motor vehicles	40	75
General total	25,652	13,935



Debt associated to these leasings as of December 31, 2018 and 2017, is presented in the item Other current financial liabilities and Other non-current financial liabilities.

The debt associated to each item under Property, plant and equipment is detailed as follows:

Leasing Liability	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Construction		
Administrative offices	312	488
Parking administrative offices	15	19
Metallic structure 5.3 hectares	110	178
Metallic structure 2.0 hectares	33	48
Metallic structure roof	208	273
Greenhouse 4.08 hectares	696	910
Greenhouse 4.00 hectares	733	901
Molina Plant	3,183	3,622
Total Construction	5,290	6,439
Land		
Land Molina Plant	187	208
Total Land	187	208
Machinery and equipment		
Machinery and equipment Peru	5,016	-
Plant pots for greenhouse	1,085	1,316
Machinery and equipment Peru	5,153	-
Molina plant processing line and machinery	838	1,062
Calibrating and classifying machine	580	953
Sulfur burners	27	32
Others-Surveillance system	93	-
Others	1	-
Total Machinery and equipment	12,793	3,363
Motor vehicles		
Vans and trucks	195	18
Vans and trucks	368	-
Tractors	8	16
Total motor vehicles	571	34
General Total	18,841	10,044

As of December 31, 2018 and 2017, there are no Property, plant and equipment temporarily out of service.



f) Property, plant and equipment totally depreciated

As of December 31, 2018, the detail of Property, plant and equipment which are totally depreciated is as follows:

	Gross Value
	ThUS\$
Construction and infrastructure works	4,568
Machinery and equipment	5,620
Leased equipment	33
Information Technology (IT) equipment	293
Furniture and supplies	282
Motor vehicles	1,000
Total Property, plant and equipment	11,796

Historic costs are considered.

g) Productive bearer plants, in development or in production.

The book value of "Bearer Plants", is distributed among plants in development or in production in the following manner:

		_			Movement			
						Decreases		
		Incorporation				and/or	Exchange rate	
Bearer Plants	31-Dec-17	due to merger	Additions	Amortizations	Transfers	Reclassifications	adjustment	31-Dec-18
	ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
In production	82,618	267,947	-	(10,427)	-	(3,587)	(752)	335,799
In development	30,115	-	24,701	-	13,005	-	-	67,821
Total	112,733	267,947	24,701	(10,427)	13,005	(3,587)	(752)	403,620



NOTE 20 - CURRENT INCOME TAX AND DEFERRED TAXES

In the period ending December 31, 2018, we proceeded to calculate and record taxable net income with a 27% rate (as of December 31, 2017 with a 25.5% rate), based on what was established in Law N° 20.780, Tax Reform, published in the Diario Oficial (Official Newspaper) on September 29, 2014.

Among the main modifications, is the progressive increase of First Category Tax, reaching 27% from 2018, in case the "Partially Integrated Tax System" is applied.

The aforementioned Law establishes that since Hortifrut S.A. is a publicly traded company, as a general rule the "Partially Integrated Tax System" is applied to it.

In the other countries where Hortifrut has subsidiaries and associates, the corresponding tax rates are applied in accordance with the valid law.

Deferred tax assets and liabilities are compensated if the right to compensate the current tax assets and liabilities has been legally recognized and the deferred taxes refer to the same entity and tax authority.

a) Current income tax

The Company and subsidiaries maintain as of December 31, 2018, a current income tax provision of ThUS\$14,127 (ThUS\$9,236 as of December 31, 2017), which is presented net of credits applicable against income tax as of these same dates for ThUS\$16,134 (ThUS\$10,322 as of December 31, 2017). In this manner, when presented net of the statement of financial position, as of December 31, 2018, a balance is presented in favor of the company for recoverable taxes for ThUS\$2,007 (ThUS\$1,086 as of December 31, 2017).

Provisional payments and other credits that are applied to current income tax are detailed below:

	31-Dec-18	31-Dec-17
Detail Recoverable Tax	ThUS\$	ThUS\$
Monthly provisional payments	15,627	9,883
Personnel training	209	194
Other Credits	270	42
Donations Law	28	203
Total Credits	16,134	10,322
Income tax provision	(14,127)	(9,236)
Total Credits (Income Tax Provision)	2,007	1,086

b) Deferred taxes

Deferred taxes correspond to the amount of tax over profits that Hortifrut and subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related with temporary differences between the fiscal or tax base and the accounting book value of certain assets and liabilities.

The main deferred tax asset corresponds to the tax loss of subsidiaries, which will be recovered in future periods. The main deferred tax liability payable in future periods, corresponds to the temporary differences originated by manufacturing expenses, adjustment to fair value of current biological assets and the revaluation of Property, plant and equipment on the transition date to IFRS.



Deferred tax assets as of December 31, 2018 and December 31, 2017, refer to the following concepts:

	31-Dec-18		31-De	31-Dec-17		
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities		
Detail	ThUS\$	ThUS\$	ThUS8	ThUS\$		
Manufacturing expenses	-	1,982	-	2,129		
Valuation bearer plants	-	77,996	-	14,251		
Land appraisals	-	8,052	-	34		
Advanced revenue	1,760	-	-	-		
Tax loss	18,157	-	12,445	-		
Provisions	2,893	-	2,857	-		
Functional currency	-	-	-	-		
Intangibles	-	999	-	1,080		
Fixed asset	-	17,937	-	4,639		
Forward hedging	493	-	54	-		
Price adjustment	225	-	-	362		
Others	2,814	-	2,660	-		
Non-realized profit in investments	295		575			
Total	26,637	106,966	18,591	22,495		

Deferred tax hedging is presented net of other comprehensive income.

Deferred taxes have not been recognized for the temporary differences between the tax and accounting value generated by investments in Subsidiaries, so, deferred tax due to adjustments in conversion directly recorded in net equity, exposed in the other comprehensive income statement is also not recognized.

As of December 31, 2018 the deferred tax asset originated by tax loss reached ThUS\$18,157 (ThUS\$12,445 as of December 31, 2017) which is chargeable to the profits which could be generated in the future in the companies that present said condition, as per the following detail:

		31-Dec-18	31-Dec-17	Variation
		ThUS\$	ThUS\$	ThUS\$
Hortifrut S.A.	Chile	2,298	-	2,298
Ag. Santa Rosa del Parque S.A.	Chile	6	-	6
Ag. Mataquito S.A.	Chile	1,191	1,288	(97)
Ag. El Avellano S.A.	Chile	1,760	1,865	(105)
Ag. El Pampino S.A.	Chile	6	-	6
Ag. y Gand. Santa Rebeca Ltda.	Chile	3	5	(2)
Ag. Hortifrut S.A.	Chile	201	714	(513)
Ag. Vida Nueva S.A.	Chile	16	-	16
Hortifrut S.A. de C.V.	Mexico	12,015	7,620	4,395
Berrygood Comercial Importadora	Brazil	485	573	(88)
Hortifrut Europa SL	Spain	52	55	(3)
Hortifrut España Southern Sun SL and Subsidiaries	Spain	-	106	(106)
Hortifrut Argentina S.A.	Argentina	96	214	(118)
Asian Berries Limited	China	28	-	28
Viveros Hortifrut Chile S.A.	Chile		5	(5)
Total		18,157	12,445	5,712

Regarding the statute of limitations of the tax loss susceptible to be charged to future profits, we can state that in the case of those generated in companies constituted in Chile, Peru, Brazil and Spain, these do not prescribe. In Mexico, these have a tax loss carry forward expire of 10 years and Argentina 5 years.



Movement in deferred tax asset balances as of December 31, 2018 and 2017 is as follows:

	ThUS\$	ThUS\$
Opening balance	18,591	14,950
Provisions	36	616
Tax loss	5,712	2,963
Forward hedging	439	(77)
Advanced income	1,760	-
Others	154	(257)
Price adjustment	225	-
Profit not realized in investments	(280)	396
Final balance	26,637	18,591

Movement in deferred tax liabilities as of December 31, 2018 and 2017 is as follows:

	31-Dec-18	31-Dec-17
	ThUS\$	ThUS\$
Opening balance	22,495	22,680
Manufacturing expenses	(147)	835
Land appraisal	8,018	-
Fixed asset	13,298	(4,347)
Intangibles	(81)	(23)
Advanced income	-	(151)
Valuation bearer plants	63,745	3,139
Price adjustment	(362)	362
Functional currency		-
Final balance	106,966	22,495

Income tax expense for the periods ending December 31, 2018 and 2017 have the following detail:

31-Dec-18	31-Dec-17
ThUS\$	ThUS\$
14,295	8,975
-	(207)
13,329	(3,904)
(138)	(228)
(70)	54
27,416	4,690
	ThUS\$ 14,295 13,329 (138) (70)



The following is the detail of income tax expense conciliation, using the legal rate with the tax expense, using the effective rate:

	31-Dec	-18	31-Dec	:-17
	ThUS\$	%	ThUS\$	%
Tax expense (income) using the legal rate	32,382	27.00%	8,261	25.50%
Tax effect of rates in other jurisdictions	(7,678)	(6.40%)	(259)	(0.80%)
Tax effect of non-taxable operating income	587	0.49%	(2,654)	(8.19%)
Tax effect of non-deductible tax expense	668	0.56%	806	2.49%
Tax effect of fiscal currency other than functional currency	1,596	1.33%	(1,276)	(3.94%)
Tax effect of tax provided in excess previous period	(139)	(0.12%)	(188)	(0.58%)
Total tax expense adjustment using the legal rate	(4,966)	(4.14%)	(3,571)	(11.02%)
Tax expense using the effective rate	27,416	22.86%	4,690	14.48%



NOTE 21 – OTHER FINANCIAL LIABILITIES

As of December 31, 2018 and December 31, 2017, Hortifrut and subsidiaries maintain financial liabilities which are detailed below:

Other current financial liabilities

	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Obligations with banks and financial institutions	162,718	148,691
Financial Leasing	7,839	2,128
Cross Currency Swap operations	321	-
Forwards currency operations	1,751	712
Total current bank obligations	172,629	151,531

Other non-current financial liabilities

	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Obligations with banks and financial institutions	319,134	75,770
Financial Leasing	11,002	7,916
Cross Currency Swap operations	929	280
Forwards currency operations	378	<u>-</u> _
Total non-current obligations	331,443	83,966



Total Non-

Detail of balance and expiries

a) Obligations with banks and financial institutions. Grouped by maturity, as of December 31, 2018 and December 31, 2017 are as follows:

											Total current	nt Non-current					current
					Type of Amortization	Effective	<u>Nominal</u> annual rate	Maturity up to 1 month	1 to 3 months	3 to 12 months	31-Dec-18	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-18
Debtor Company	RUT	Country	Creditor Bank	Currency				ThUS8	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS8	ThUS8	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.51%	3.51%	403	-		403						
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco RaboFinance Chile	US\$	Annual	5.52%	5.20%		-	154	154				-		-
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco RaboFinance Chile	US\$	Annual	6.26%	6.03%		-	42	42	1,500					1,500
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	3.51%	3.51%	504	-		504						
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	3.51%	3.51%	504	-	-	504	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.58%	5.31%	-	-	89	89	90	-	-	-	-	90
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	6.23%	6.01%			25	25	900	-		-		900
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	3.51%	3.51%	504	-	-	504	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.88%	2.06%	-	-	2,512	2,512	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	3.19%	3.19%	5,006	-		5,006			-			
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	3.19%	3.19%	5,006	-	-	5,006	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	3.07%	3.07%	5,009			5,009		-			-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	3.07%	3.07%	5,009	-		5,009						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	2.99%	2.99%	1,007			1,007				-		
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	2.99%	2.99%	1,007			1,007						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	3.06%	3.06%	5,005			5,005				-		
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	3.90%	3.90%	3,015			3,015						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	3.90%	3.90%	5,024			5,024						
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	3.90%	3.90%	5.024			5.024						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	3.90%	3.90%	5,024			5,024						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	2.83%	2.83%	5.030			5.030						
Hortifrut Chile S.A.	99.524.450-0		Banco China Construction Bank Corp.	USS	Annual	2.95%	2.95%	-	5.008		5,008						
Hortifrut Chile S.A.	99.524.450-0		Banco China Construction Bank Corp.	US\$	Annual	3.03%	3.03%		4.004	-	4,004			-			
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	3.00%	3.00%	5,029		-	5,029			-			
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	CLP	Annual	0.70%	0.70%	-		6	6						
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	USS	Annual	0.35%	0.35%			151	151		-				
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	USS	Annual	0.35%	0.35%			94	94				_		
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	CLP	Annual	0.70%	0.70%		102		102						
Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	USS	Annual	3.20%	3.20%		5.022		5.022				_		
Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	USS	Annual	3.01%	3.01%	5.005	.,.		5,005						
Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	USS	Annual	3.01%	3.01%	.,		_	5.005					-	
Hortifrut Chile S.A.	99.524.450-0		Banco RaboFinance Chile	US\$	Annual	5.34%	5.34%	.,	327		327			1.759	3,621	14,510	19,890
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	USS	Annual	3.02%	3.02%	10.052			10.052	-		1,733	0,021	- 14,310	-
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	USS	Annual	2.82%	2.82%	5,034			5,034	-		-			
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	USS	Annual	2.82%	2.82%	5,034			5.034						
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	USS	Annual	2.82%	2.82%	5.034			5.034	_		_			
HOI THE UT CHIEF S.A.	0-064.430-0	Cime	Danco Santanuci Cirile	UJŲ	Alliqui	2.02/0	2.02/0	3,034			3,034						

Continues on the following page





					W. 1.1					Total current			Non-current			Total Non- current	
					Type of Amortization	_	<u>iominal</u> nnual ate	Maturity up to 1 month	1 to 3 months 3	to 12 months	31-Dec-18	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-18
Debtor Company	RUT	Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUSS	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	USS	Annual	2.89%	2.89%	5,029	-		5,029	-		-	-		-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	2.94%	2.94%	5.005	-	-	5.005	-	-	-	-		
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.92%	2.92%	5,022			5,022		-				-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	3.19%	3.19%	5,006			5,006		-				-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.99%	2.99%		3,014	-	3,014	-	-	-	-		-
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.40%	1.40%	121	242	1,094	1,457	368	-	-	-		368
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Quarterly	1.15%	1.15%	-	708	2,137	2,845	2,879	2,912	-	-		5,791
Hortifrut España Southern Sun SL	0-E	Spain	Banco Bilbao Vizcay a Argentaria	EUR	Biannual	1.16%	1.16%	1,459	-	1,419	2,878	2,862	2,896	1,460	-		7,218
Hortifrut España Southern Sun SL	0-E	Spain	La Caixa	EUR	Quarterly	1.10%	1.10%	366	-	1,063	1,429	1,431	1,447	729	-		3,607
Hortifrut España Southern Sun SL	0-E	Spain	Bankinter	EUR	Monthly	1.10%	1.10%	74	141	639	854	861	870	220	-	-	1,951
Hortifrut España Southern Sun SL	0-E	Spain	Banco Sabadell	EUR	Monthly	1.10%	1.10%	47	94	425	566	571	577	437	-	-	1,585
HFE Berries Perú S.A.C.	0-E	Peru	Banco de Crédito del Perú	PEN	Monthly	5.00%	5.00%	1	-	-	1	-	-	-	-	-	-
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Peru S.A.	US\$	Monthly	5.50%	5.50%	-	2,045	1,800	3,845	3,600	3,600	3,600	3,600	-	14,400
Euroberry Marketing S.A.	0-E	Spain	Banco Santander Central Hispano S.A.	US\$	Monthly	3.08%	3.08%	786	-	-	786	-	-	-	-	-	-
Euroberry Marketing S.A.	0-E	Spain	Banco Santander Central Hispano S.A.	US\$	Monthly	3.08%	3.08%	1,256	-	-	1,256	-	-	-	-		-
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.70%	0.70%	-	-	93	93	-	-	-	-		-
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.70%	0.70%	-	-	-	-	5	-	-	-		5
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.30%	0.30%	-	-	55	55	-	-	-	-		-
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.30%	0.30%	-	-	62	62	-	-	-	-	-	-
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.30%	0.30%	-	136	-	136	-	-	-	-		-
Hortiftut S.A.	96.896.990-0		Banco de Crédito e Inversiones	US\$	Annual	5.20%	4.22%	-	-	4,354	4,354	2,929	2,934	3,938	3,944	33,822	47,567
Hortiftut S.A.	96.896.990-0		Banco Estado	US\$	Annual	5.14%	4.99%	-	-	1	1	-	323	663	664	1,330	2,980
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	4.99%	-	-	1	1	-	1,457	2,982	2,987	5,988	13,414
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	4.99%	-	-	1	1	-	1,457	2,982	2,987	5,988	13,414
Hortiftut S.A.	96.896.990-0	Chile	Banco Chile	US\$	Annual	5.39%	5.23%	-	-	5	5	4,122	4,130	4,137	4,145	8,310	24,844
Hortiftut S.A.	96.896.990-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.67%	5.36%	-	-	19	19	-	2,789	5,750	5,757	11,535	25,831
Hortifrut Inversiones Internacionales		Chile	Banco Santander Chile	US\$	Monthly	4.54%	4.20%	-	-	51	51	6,283	13,053	13,104	6,570		39,010
Hortifrut Inversiones Internacionales	S.A76.043.425-6	Chile	Banco Scotiabank	US\$	Monthly	4.54%	4.20%	-	-	50	50	6,284	13,053	13,104	6,570	-	39,011
HF Sarbanand S de R.L.	0-E	Mexico	HSBC México SA, Institucion de Banca Multiple	e US\$	Annual	4.08%	4.08%	-	-	1,313	1,313	2,250	938	-	-	-	3,188
Hortifrut Tal S.A.C.	0-E	Perú	Coöperatieve Rabobank U.A.	US\$	Biannual	4.35%	4.30%	2,070	-	1,644	3,714	3,287	3,287	3,287	3,287	3,306	16,454
Hortifrut-Perú S.A.C.	0-E	Perú	Metlife	US\$	Biannual	5.20%	5.13%	-	2,160	1,600	3,760	3,139	3,139	3,139	3,139	23,560	36,116
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	300	-	-	300	-	-	-	-	-	
			Total					118,816	23,003	20,899	162,718	43,361	58,862	61,291	47,271	108,349	319,134





									Current		Total Current			Non-current			Total Non- Current
					<u>Type of</u> <u>Amortization</u>	Effective Annual Rate	Nominal Annual Rate	Maturity up to 1 month	1 to 3 months	3 to 12 months	31-Dec-17	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-17
Debtor Company	RUT		y Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS8	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	USS	Annual	6.069		-	-	217	217	-	-	-			-
Agrícola El Pampino S.A. Agrícola Mataquito S.A.	76.884.880-7 76.306.130-2		Banco Santander Chile Banco RaboFinance Chile	US\$ US\$	Annual Annual	2.689 5.529		401	-	157	401 157	150	-	-	-	-	150
Agricola Mataquito S.A.	76.306.130-2		Banco RaboFinance Chile	USS	Annual	6.269				42	42	-	1,500				1,500
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	USS	Annual	2.689		501	-	-	501	-		-		-	
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	2.689		501	-		501		-	-		-	
Agrícola Santa Rosa del Parque S. A			Banco RaboFinance Chile Banco RaboFinance Chile	US\$ US\$	Annual Annual	5.589 6.239				91 25	91 25	85	90 900	-		-	175 900
Agrícola Santa Rosa del Parque S.A Agrícola Santa Rosa del Parque S.A			Banco Santander Chile	USS	Annual	2.689		501		23	501			-			900
Berry Good Com Imp E Dist	0-E	Brazil	Banco Itaú	BRL	Monthly	2.029		-		85	85						
Berry Good Com Imp E Dist	0-E	Brazil	Banco Itaú	BRL	Monthly	1.669		1	3	13	17	17	4				21
Berry Good Com Imp E Dist	0-E	Brazil	Banco Itaú	BRL	Monthly	1.669		1	3	13	17	17	4		-	-	21
Berry Good Com Imp E Dist	0-E 0-E	Brazil	Banco Itaú	BRL BRL	Monthly	2.119		2	4	11	17	-		-		-	-
Berry Good Com Imp E Dist Berry Good Com Imp E Dist	0-E 0-E	Brazil Brazil	Banco Itaú Banco Itaú	BRL BRL	Monthly Monthly	2.149		3	6	26 24	35 33	-	-	-	-	-	-
Berry Good Com Imp E Dist	0-E	Brazil	Banco Itaú	BRL	Monthly	2.149		-	-	50	50						
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcaya Argentaria	USS	Annual	2.889				2,525	2,525	2,500			-		2,500
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcaya Argentaria	US\$	Annual	1.999		5,004	-	-	5,004	-	-	-	-		-
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcaya Argentaria	US\$	Annual	1.999		5,004			5,004	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcay a Argentaria Banco Bice	US\$ US\$	Annual	1.209		5,005	110		110 5.005		-	-			
Hortifrut Chile S.A. Hortifrut Chile S.A.	99.524.450-0 99.524.450-0		Banco de Crédito e Inversiones	USS	Annual Annual	1.779		5,005			5,005 5,015						
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	USS	Annual	5.429		3,013		3,581	3,581	2,661	3,000	3,000	3,000	6,000	17,661
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	USS	Annual	1.789		5,015			5,015	-,	-,	-		-,	
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	USS	Annual	1.789		5,015			5,015						
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	USS	Annual	1.789		10,028	-		10,028		-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	EUR	Annual	0.419			2,038		2,038		-			-	-
Hortifrut Chile S.A. Hortifrut Chile S.A.	99.524.450-0 99.524.450-0		Banco de Crédito e Inversiones Banco de Chile	EUR US\$	Annual Annual	0.759		6,017	927		927 6,017		-	-		-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	USS	Annual	1.709		6,017			6,017						
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	USS	Annual	2.209		0,017		5,227	5,227						
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	CLP	Annual	0.709	6 0.70%		-			7				-	7
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	1.669		5,018	-		5,018		-	-		-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	USS	Annual	1.669		5,015	-		5,015		-	-	-	-	
Hortifrut Chile S.A. Hortifrut Chile S.A.	99.524.450-0 99.524.450-0		Banco Estado Banco Estado	US\$ CLP	Annual Annual	1.669 0.709		10,038	-	-	10,038	114			-	-	
Hortifrut Chile S.A. Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	USS	Annual Annual	1.839		5,005			5.005	114					114
Hortifrut Chile S.A.	99.524.450-0		Banco Itaú	USS	Annual	1.999		3,003	5.004		5,004						
Hortifrut Chile S.A.	99.524.450-0		Banco RaboFinance Chile	USS	Annual	4.269	6 4.26%		272		272				1,819	18,181	20,000
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	USS	Annual	1.669		3,021	-		3,021		-	-		-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.669		5,035	-		5,035		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.669		7,058	-		7,058		-	-		-	
Hortifrut Chile S.A. Hortifrut Chile S.A.	99.524.450-0 99.524.450-0		Banco Santander Chile Banco Santander Chile	US\$ US\$	Annual Annual	1.689		10,031	5,020		10,031 5,020			-		-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	USS	Annual	1.707		3,011	3,020		3,020		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	USS	Annual	1.709		3,011		-	3,011	-			-		
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	USS	Annual	1.709		5,019			5,019	-		-	-		-
Hortifrut España Southern Sun SI		Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	2.969		249	250	1,130	1,629	1,525	385		-		1,910
Hortifrut España Southern Sun SI		Spain	Banco Santander Central Hispano S.A.	EUR EUR	Quarterly Biannaul	1.159			734	2,213	2,947 1,469	2,981 2,965	3,015 2,998	3,050	1,530		9,046 10,526
Hortifrut España Southern Sun SI Hortifrut España Southern Sun SI		Spain Spain	Banco Bilbao Vizcaya Argentaria La Caixa	EUR	Guarterly	1.169			-	1,469 735	1,469 735	2,965 1,483	2,998 1,499	3,033 1,516	1,530 764		10,526 5,262
Hortifrut España Southern Sun SL		Spain	Banco Intercontinental Español	EUR	Monthly	1.109				663	663	817	901	911	307		2,936
Hortifrut España Southern Sun SI		Spain	Banco Sabadell	EUR	Monthly	1.109				147	147	591	597	604	458		2,250
Asturian Berries SL.	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.389		9	27	72	108	54	-	-	-		54
Asturian Berries SL.	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.509		13	40	107	160	29	-		-	-	29
Asturian Berries SL	0-E	Spain	Caja Madrid	EUR	Monthly	0.879		2	4	19	25	11	-		-	-	11
Asturian Berries SL. Asturian Berries SL.	0-E 0-E	Spain Spain	Caja Rural Asturias Financial Services	EUR EUR	Monthly Monthly	5.009 9.209		2	6	19	27 1	- 2	16		-		18
Asturian Berries SL.	0-E	Spain	Banco Bilbao Vizcay a Argentaria	EUR	Monthly	1.409				1		129	287	159			575
Berries Peru	0-E	Peru	Banco de Crédito Perú	SOL	Monthly	5.009		4			4	123	207	-			-
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.709	6 0.70%			-		99			-		99
Hortiftut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.709	6 0.70%	115,575	14,454	18,662	148,691	16,237	5 15,201	12,273	7,878	24,181	75,770
			Total														



b) Financial Leasing Obligations

Obligations with banks and financial institutions per financial leasing, grouped by maturity, as of December 31, 2018 and December 31, 2017, are as follows:

									Current		Total current			Non-current			Total Non- current
								Maturity up to	0		-	Maturity 1 to 2	Maturity 2 to 3	from 3 to 4	from 4 to 5	5 or more	
								1 month	1 to 3 months 3	to 12 months	31-Dec-18	years	years	years	years	years	31-Dec-18
						Effective	Nominal				-			•			
					Type of	Annual	Annual										
Debtor Company	RUT	Country	Creditor Bank	Currency	<u>Amortization</u>	Rate	Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS8	ThUS8	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.8	80-7 Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%		37	36	73	37	-		-	-	37
Agrícola El Pampino S.A.	76.884.8	80-7 Chile	Banco Santander Chile	US\$	Annual	3.91%	3.91%	-	-	16	16	17					17
Agrícola Mataquito S.A.	76.306.1	30-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	231	231	228	237	-	-	-	465
Agrícola Mataquito S.A.	76.306.1	30-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	184	-	184	169	178	202	-	-	549
Agrícola Mataquito S.A.	76.306.1	30-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%	5.54%	-	280	-	280	247	261	297	-	-	805
Agrícola Mataquito S.A.	76.306.1	30-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.33%	5.33%	1	1	6	8		-	-	-	-	-
Agrícola Mataquito S.A.	76.306.1	30-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.45%	5.45%	-	7	-	7	6	7	7	-		20
Agrícola Mataquito S.A.	76.306.1	30-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	5	7	3	-	-	-	-	3
Agrícola Santa Rosa del Parque S.A.	99.584.4	40-0 Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	-		67	67	69	72	-	-		141
Hortifrut Chile S.A.	99.524.4	50-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	3.68%	98	3 -	288	386	194		-	-		194
Hortifrut Chile S.A.	99.524.4	50-0 Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	4.05%	-	196	532	728	728	754	779	805	414	3,480
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Peru S.A.	US\$	Monthly	5.00%	5.00%	-	354	333	687	667	667	-	-		1,334
Hortiftut S.A.	96.896.9	90-0 Chile	Banco Scotiabank	US\$	Monthly	9.79%	9.79%	16	32	171	219	108		-	-	-	108
Hortifrut Comercial S.A.	99.535.5	10-8 Chile	GC Rent Chile SPA	CLP	Annual	16.93%	16.93%	-	-	1	1			-	-	-	
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.60%	3.54%	-		2,445	2,445	2,556	-	-	-	-	2,556
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	3 6	29	38	31	-	-	-	-	31
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.86%	3.64%	4	1 7	33	44	49	-	-	-	-	49
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%	3.51%	1	1 1	6	8	7	-	-	-	-	7
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%	3.51%	7	13	27	47	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	6	29	38	31	-	-	-	-	31
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Peru S.A.	US\$	Monthly	4.10%	4.02%	14	1 28	131	173	180		-	-	-	195
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Peru S.A.	US\$	Monthly	4.25%	4.17%	22	2 45	207	274	286	49	-	-	-	335
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Peru S.A.	US\$	Monthly	3.90%	3.83%	77	155	710	942	485	-	-	-	-	485
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Peru S.A.	US\$	Monthly	3.90%	3.83%	77	154	705	936	160	-	-	-	-	160
			Total					324	1,507	6,008	7,839	6,258	2,240	1,285	805	414	11,002



								Current		Total current			Non-current			Total Non- current
				Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Maturity up to		3 to 12 months		Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-17
Debtor Company	RUT Country	Creditor Bank	Currency				ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola El Pampino S.A.	76.884.880-7 Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%		34	34	68	73	37	-		-	110
Agrícola El Pampino S.A.	76.884.880-7 Chile	Banco Santander Chile	US\$	Annual	3.91%	3.91%	-	-	16	16	16	16	-	-	-	32
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	227	227	218	228	237	-	-	683
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	191	-	191	161	169	178	202	-	710
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%	5.54%	-	277	-	277	234	247	261	297	-	1,039
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.33%	5.33%	1	1	6	8	8	-	-	-	-	8
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	5.45%	5.45%	-	7	-	7	6	6	6	7	-	25
Agrícola Mataquito S.A.	76.306.130-2 Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	5	7	7	4	-	-	-	11
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	-	-	65	65	67	69	72	-	-	208
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	2.79%	98	-	279	377	381	195	-	-	-	576
Hortifrut Chile S.A.	99.524.450-0 Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	3.29%	-	193	514	707	705	729	754	779	1,218	4,185
Hortiftut S.A.	96.896.990-0Chile	Banco Bilbao Vizcay a Argentaria	US\$	Monthly	9.79%	9.79%	14	29	135	178	195	134	-	-	-	329
		Total		•			114	733	1,281	2,128	2,071	1,834	1,508	1,285	1,218	7,916



c) Cross Currency Swap Operations

The detail of the derivative instruments portfolio as of December 31, 2018 and December 31, 2017 are the following:

<u>LIABILITIES</u>			Balance	Mark to Ma	rket Value
Hedging Instruments			Capital	31-Dec-18	31-Dec-17
Entities _	<u>Instruments</u>	Type	ThUS\$	ThUS\$	ThUS\$
Banco Santander Central Hispano S.A.	Cross Currency Swaps - USD/EUI	R Currency	10,000	321	-
Total Current			10,000	321	
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	21,000	-	280
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	51,000	909	=
Banco Scotiabank	Cross Currency Swaps CLP/USD	Currency	364	20	
Total Non-Current			72,364	929	280

The total of the fair value of these derivative instruments are recognized in other comprehensive income.

Swaps cover the significant variations in cash flows associated to the market risk implicit in the increases in LIBOR interest rate of 6 months for long term credits originated by investments. These contracts are recorded as cash flow hedging contracts.

The type of fee indicated in the forwards, is presented from the company's perspective, it is the contrary for banks.

d) Currency Forwards operations:

The details of currency forwards operations held by Hortifrut and subsidiaries as of December 31, 2018 and December 31, 2017, is as follows:

									Mark to Market						
													Total		Total non-
		Contract	<u>F</u>	es	<u>Liabil</u>	<u>ities</u>	Closing Value	Net Effect		Maturity	up to		current	Maturity up to	current
<u>Company</u>	<u>Bank</u>	<u>Type</u>	<u>Type</u>	Currenc	<u>y Amount C</u>	urrency	<u>Amount</u>	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months 9	9 to 12 months	31-Dec-18	1 to 2 years	31-Dec-18
					ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agríc. Santa Rosa del I Banco	o Santander Chile	Offsetting	Sale	USD	606	CLP	554	(52)	45	7	-	-	52	-	-
Agríc. y Gan. Sta. RebeBanco	o Santander Chile	Offsetting	Sale	USD	50	CLP	46	(4)	4	-	-	-	4	-	-
Agrícola Mataquito S./ Banco	o Santander Chile	Offsetting	Sale	USD	1,270	CLP	1,175	(95)	79	14	-	-	93	-	-
Agrícola Vida Nueva S Banco	o de Crédito e Inversiones	Offsetting	Sale	USD	1,428	CLP	1,326	(102)	79	7	2	2	90	9	9
Agrícola Vida Nueva S Banco	o Santander Chile	Offsetting	Sale	USD	70	CLP	65	(5)	4	-	-	-	4	-	-
Hortifrut Chile S.A. Banco	o Scotiabank	Offsetting	Sale	USD	7,003	CLP	6,745	(258)	115	48	13	21	197	43	43
Hortifrut Chile S.A. Banco	o de Chile	Offsetting	Sale	USD	813	CLP	741	(72)	50	20	-	-	70	-	-
Hortifrut Chile S.A. Banco	o Estado	Offsetting	Sale	USD	2,685	CLP	2,546	(139)	74	61	-	-	135	-	-
Hortifrut Chile S.A. Banco	o Santander Chile	Offsetting	Sale	USD	1,175	CLP	1,150	(25)	17	6	-	-	23	-	
Hortifrut Chile S.A. Banco	o Scotiabank	Offsetting	Sale	USD	15,092	CLP	14,289	(803)	274	109	69	112	564	190	190
Hortifrut S.A. Banco	o Scotiabank	Offsetting	Sale	USD	3,710	CLP	3,568	(142)	89	10	7	7	113	20	20
Hortifrut S.A. Banco	o de Chile	Offsetting	Sale	USD	521	CLP	474	(47)	41	4	-	-	45	-	-
Hortifrut S.A. Banco	o Estado	Offsetting	Sale	USD	629	CLP	597	(32)	10	22	-		32	-	-
Hortifrut S.A. Banco	o Santander Chile	Offsetting	Sale	USD	726	CLP	710	(16)	14	1	-		15	-	-
Hortifrut S.A. Banco	o Scotiabank	Offsetting	Sale	USD	8,346	CLP	7,890	(456)	226	23	26	39	314	116	116
		Total	31-Dec-18		44,124		41,876	(2,248)	1,121	332	117	181	1,751	378	378



											<u>N</u>	lark to Market			
													Total		Total non-
		Contract	<u>F</u>	ees	<u>Liabil</u>	<u>lities</u>	Closing Value	Net Effect		Maturity	up to		current	Maturity up to	current
Company	<u>Bank</u>	<u>Type</u>	Type	Currency	Amount C	urrency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months 9	to 12 months	31-Dec-17	1 to 2 years	31-Dec-17
					ThUS8		ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A.	Security	Offsetting	Purchase	USD	2,200	CLP	2,197	(3)	5				5		-
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	EUR	15,345	USD	15,999	(654)	324	361	-	-	685		-
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	2,000	CLP	2,020	(20)	22	-	-	-	22		-
		Total	31-Dec-17		19,545		20,216	(677)	351	361			712	-	

- e) Additional information regarding financial liabilities
- e.1) Hortifrut Chile S.A.
- e.1.1) Dated November 05, 2015, Banco Scotiabank (Ex BBVA) granted Hortifrut Chile S.A. a credit for US\$10 million and to date US\$2.51 million are owed.

The Company assumes the following obligations over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 6 times as of December 31 of each year;
 - lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses of the last 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.

e.1.2) Con fecha 07 de Septiembre de 2017, Coöperatieve Rabobank U.A. otorgó a Hortifrut Chile S.A. un crédito por US\$20 millones.

Hortifrut S.A. maintains the security and co-debt for the loan with Rabobank for US\$ 20 million, of which to date Hortifrut Chile S.A. owes the total.

The Company assumes the following obligations over the base of its consolidated financial statements:

- To maintain a Net Financial Debt divided by annual EBITDA
 - lower or equal to 6 times as of December 31 of each year;
 - lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.
- To maintain a hedge ratio of the assets at trade value over the owed capital balance
 - higher or equal to 1 time.



- e.2) Hortifrut S.A.
- e.2.1) Dated February 07, 2018, Banco de Crédito e Inversiones granted financing for Hortifrut S.A. for a credit for USD 54 million, of which US\$51.92 million are owed.

Hortifrut Chile S.A. maintains the security and co-debt for the loans with Banco de Crédito e Inversiones, indicated in the previous paragraph.

The Company assumes the following obligations, over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 5.25 times as of December 31 of each year;
 - lower or equal to 4.0 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.
- e.2.2) Dated June 20, 2018, Rabobank granted Hortifrut Inversiones Internacionales S.A. a credit for US\$ 34 million, as of December 26, 2018, said debt was transferred to Hortifrut S.A., with previous amortization to date the owed amount is US\$25.85 million.

The Company assumes the following obligations over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 6.0 times as of December 31 of each year;
 - lower or equal to 4.5 tiems as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.
- e.2.3) Dated December 18, 2018, Banco de Chile granted Hortifrut S.A. a credit for US\$25 million.

The Company assumes the following obligations, over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 6.0 times as of December 31 of each year;
 - lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.



e.2.4) Dated December 19, 2018, Banco Estado granted 3 credits to Hortifrut S.A., for a total of US\$30 million.

The Company assumes the following obligations, over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 6.0 times as of December 31 of each year;
 - lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - Lower or equal to 1 time as of June 30 of each year.
- e.3) Hortifrut Inversiones Internacionales S.A.
- e.3.1) Dated June 20, 2018, Banco Santander granted Hortifrut Inversiones Internacionales S.A. a credit for US\$53 million of which to date it owes US\$39.06 million.

The Company assumes the following obligations, over the base of its consolidated financial statements

- To maintain a Net Financial Debt level divided by annual EBITDA
 - Lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
 - To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.
- e.3.2) Dated June 20, 2018, Scotiabank granted Hortifrut Inversiones Internacionales S.A. a credit for US\$53 million of which to date it owes US\$39.06 million.

The Company assumes the following obligations, over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost coverage (EBITDA divided net financial expenses for 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.



e.4) Compliance of Covenants

e.4.1) Net financial debt divided by annual EBITDA

Net financial debt divided by annual EBITDA was 3.75 for the 12-month period ending June 30, 2018, (lower than the 4 times requested by BCI, 4.5 times requested by Rabobank, Santander, Scotiabank and BBVA).

Dated June 12, 2018, the non-measurement of this obligation as of June 30, 2018, was agreed with Banco del Estado de Chile.

Net financial debt divided by annual EBITDA was 4.18 for the 12-month period ending December 31, 2018, (lower than the 5.25 times requested by BCI and lower than the 6.0 times requested by Rabobank, Banco de Chile and Banco Estado).

	31-Dec-18 <u>ThUS\$</u>	30-Jun-18 <u>ThUS\$</u>	31-Dec-17 <u>ThUS\$</u>	30-Jun-17 <u>ThUS\$</u>	1-Jul-18 30-Jun-18 <u>ThUS\$</u>
EBITDA	108,944	26,059	59,520	37,266	48,313
Net Financial Debt	455,171	181,287	207,659	142,968	181,287
Net Financial Debt / EBITDA	4.18	6.96	3.49	3.84	3.75

e.4.2) Financial cost hedging (EBITDA divided by net financial costs of the last 12 months)

Financial cost hedging for a 12-month period ending on June 30, 2018, was 8.2 times, (higher than the 4 required by BCI, BBVA, Banco del Estado, Scotiabank, Santander and Rabobank).

	30-Jun-18 ThUS\$	31-Dec-17 ThUS\$	30-Jun-17 ThUS\$	1-Jul-18 30-Jun-18 ThUS\$
EBITDA	26,059	59,520	37,266	48,313
Net Financial Cost	3,807	3,965	1,879	5,893
EBITDA / Net Financial Cost	6.8	15.0	19.8	8.2

e.4.3) Net Financial Debt divided by Total Equity

As of June 30, 2018 it was 0.73 times (lower than 1 time required by BCI, BBVA, Banco del Estado, Scotiabank, Santander and Rabobank).

	30-Jun-18	30-Jun-17	
	ThUS\$	ThUS\$	
Total Equity	247,541	236,305	
Net Financial Debt	181,287	142,968	
Net Financial Debt / Total Equity	0.73	0.61	

e.4.4) Assets at commercial value over the owed capital balance

As of June 30, 2018 it was 2.2 times (higher than 1 time required by Coöperatieve Rabobank U.A.).



e.4.4) Parameters to calculate ratios

The EBITDA of the periods ending December 31, 2018 and 2017 and for the periods ending June 30, 2018 and 2017, are the following:

DETERMINING EBITDA	31-Dec-18 ThUS\$	30-Jun-18 ThUS\$	31-Dec-17 ThUS\$	30-Jun-17 ThUS\$	1-Jul-18 30-Jun-18 ThUS\$
	528.157	260.683	388.250	203,588	445.345
Income from operating activities	,	,	,	203,300	-,
Other income, per function	7,503	1,572	495	234	1,833
Total Income	535,660	262,255	388,745	203,822	447,178
Cost of sales	(414,184)	(228,908)	(324,718)	(167,211)	(386,415)
Administration expenses	(38,080)	(17,560)	(26,773)	(14,109)	(30,224)
Other expenses, per function, excluding					
impairment in the value of assets	(4,686)	(1,161)	(1,528)	(718)	(1,971)
Total Costs and Expenses	(456,950)	(247,629)	(353,019)	(182,038)	(418,610)
Operating Result	78,710	14,626	35,726	21,784	28,568
Depreciation and amortization	30,234	11,433	23,794	15,482	19,745
EBITDA	108,944	26,059	59,520	37,266	48,313

The detail of depreciation and amortization as of December 31, 2018 and 2017 and for the periods ending June 30, 2018 and 2017, are as follows:

	31-Dec-18	30-Jun-18	31-Dec-17	30-Jun-17
Depreciation and Amortization	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Property, plant and equipment	28,657	5,188	9,300	4,487
Intangibles - Software	75	33	102	60
Intangibles - Licenses	1,025	706	7,082	5,080
Relationship with customers	266	133	266	133
Amortization biologicals	206	5,193	7,172	5,650
Capitalized amortization / others	5	180	(128)	72
Total	30,234	11,433	23,794	15,482

The determining of net financial debt as of December 31, 2018 and 2017 and for the periods ending June 30, 2018 and 2017, is as follows:

Determining net financial debt	31-Dec-18	30-Jun-18	31-Dec-17	30-Jun-17
Items	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Other current financial liabilities	172,629	92,361	151,531	99,660
Other non-current financial liabilities	331,443	268,408	83,966	72,824
Total financial liability	504,072	360,769	235,497	172,484
Minus:				
Cash and cash equivalents	48,901	179,482	27,838	29,516
Total net financial debt	455,171	181,287	207,659	142,968

e.5) Financial risk management policies

The Company, following the financial risk management policy described in note 4.1, contracts financial derivatives to cover its exposure to the exchange rate and interest rate fluctuations.

The derivatives to cover the exposure of the exchange rate fluctuations which Hortifrut S.A. and subsidiaries currently maintain correspond to derivative instruments classified as Cross Currency Swaps (CCS), Currency Forwards and Options. The first are used to hedge the variable interest rate of the financial debt, the others are used to assure exchange rate levels for future transactions.



e.6) The conciliation of movements as of December 31, 2018, between financial liabilities and cash flows for financing activities is as follows:

Concepts	31-Dec-17	Incorporation merger	Cash Flows		Cash Flows		Cash Flows		Payable interests	Changes in fair value	Reclassifications	31-Dec-18
			Loans	Payments								
	ThUS\$	ThUS\$	Th\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$				
Short term loans with financial entities	148,691	62	195,373	(319,863)	729	-	137,726	162,718				
Long term loans with financial entities	75,770	60,000	318,010	-	3,080	-	(137,726)	319,134				
Financial leasing liabilities	10,044	12,737	2,000	(5,961)	21	-	-	18,841				
Derivative instruments	992	-	-	-	-	2,387	-	3,379				
Total	235,497	72,799	515,383	(325,824)	3,830	2,387	-	504,072				



NOTE 22 - CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS PAYABLE.

The detail of this item as of December 31, 2018 and 2017 is as follows:

Current	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Suppliers	61,466	37,657
Pay able notes	3,379	33
Retentions and payable tax	12,750	5,853
Pay able dividend	10,724	6,181
Total	88,319	49,724
	31-Dec-18	31-Dec-17
Non-Current	ThUS\$	ThUS\$
Contingent Consideration	6,506	
Total	6,506	

Accounts payable per currency are as follows:

Current	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
United States Dollar	52,236	31,090
Chilean Peso	15,723	13,543
Euro	6,910	2,404
Mexican Peso	1,238	1,425
Argentine Peso	27	26
Nuevo Sol	11,809	1,021
Pound	156	-
Brazilian Real	220	215
Total	88,319	49,724
	31-Dec-18	31-Dec-17
Non-Current	ThUS\$	ThUS\$
United States Dollar	6,506	_
Total	6,506	-

Suppliers with payments non past due, as of December 31, 2018

Type of Supplier Goods/Services/Others		Amounts in	thousands of do	ollars, as per pay	ment terms		Total	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 and more	ThUS\$	
Goods	12,170	28,015	7,570	5,923	416	-	54,094	66
Services	15,069	4,301	396	18	3,229	-	23,013	84
Others	484	-	1	10,727	-	6,506	17,718	208
Total as of 31-12-2018	27,723	32,316	7,967	16,668	3,645	6,506	94,825	



Suppliers with payments non past due, as of December 31, 2017

Type of Supplier Goods/Services/Others		Amounts in	thousands of do	ollars, as per pay	ment terms		Total	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 and more	ThUS\$	
Goods	8,516	17,990	3,364	1,772	-	-	31,642	58
Services	11,238	477	-	-	-	-	11,715	31
Others	169	-	3	6,181	14	-	6,367	118
Total as of 31-12-2017	19,923	18,467	3,367	7,953	14	-	49,724	

The main suppliers are the following:

- Impresos y Cartonajes S.A.	- J.M.C. Maquinarias S.A.C.
- Fábrica de Plásticos JCK SpA	- Transportes Línea S.A.
- Del Monte Fresh Produce	- Arándanos La Estancia, S.P.R.
- Exportadora Andinexia S.A.	 Legro Potgrondbedrijf B.V.
 Transporte Santelices e Hijo Ltda. 	 Gran Peñón Energía Natural, S.A.
 Sof South Organics Fruits S.A. 	 Sistemas De Riego Del Pacifico
 Frigorífico San Clemente S.A. 	- Frio Express S.A. de C.V.
 Agrícola y Frutera Curacaví S.A. 	- Expoberries, S.A. de C.V.
- JL Ings S.A.C.	- Panalpina Transportes Mundiale
- Yara Perú S.R.L.	 Edenred México S.A. de C.V.
- Cartones Villa Marina S.A.	- Comercializadora Simbs S de R.L.
- E & M S.R.L.	
- Aris Industrial S.A.	

The average payment term of the main suppliers is 61 days. Prices are mostly agreed in dollars and there are no interests associated to the credit.

Producing Suppliers

The Company currently maintains over 700 producers in the countries where it has its operations. Due to the level of atomization of said producers, none of them surpasses 2% of the volume purchased from third parties.



NOTE 23 – EMPLOYEE BENEFITS AND OTHER PROVISIONS

The concepts that make up this item are the following:

Current provisions	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Other provisions Cost provisions	829	545
Other provisions	829	545
Employee benefits		
Vacations	2,245	1,142
Substitute retirement benefits	605	470
Other benefits for personnel (bonus)	76	
Employee benefits	2,926	1,612
Total	3,755	2,157

The movement of provisions during the period ending December 31, 2018 and the period ending December 31, 2017, is as follows:

	31-Dec-18	31-Dec-17
Movement	ThUS\$	ThUS\$
Opening balance	2,157	1,752
Incorporation in merger	505	-
Increase in provisions	2,510	1,870
Used provisions	(1,417)	(1,465)
Total	3,755	2,157



NOTE 24 – ISSUED CAPITAL

The objectives of Hortifrut and subsidiaries when administering capital are to safeguard the capacity to continue as a going concern, in order to generate returns for its shareholders, benefits to other interest groups and to maintain an optimum structure to reduce the cost of capital.

Consistent with the industry, Hortifrut and subsidiaries monitor their capital with the leverage ratio base. This ratio is calculated by dividing the net debt between the total capital. The net debt corresponds to the total debt (including current and non-current debt) minus cash and cash equivalents. The total capital corresponds to equity just as is shown in the consolidated statement of position plus net debt.

In this aspect Hortifrut and subsidiaries have combined different sources of financing such as: operation flows and bank credits, among others.

a) Subscribed, paid, to be subscribed capital and number of shares

Subscribed and paid capital as of December 31, 2018, reaches ThUS\$347,191 (ThUS\$135,149 as of December 31, 2017) equal to 525,546,131 shares of a single series and without nominal value.

b) Movements of the year

During the period ending December 31, 2018, 90,026,052 shares were issued for a value of ThUS\$212,042, shares destined to the swap that originated the merger with the blueberries business of the Peruvian Rocio group. Expenses incurred in for the aforementioned issuance and merger were ThUS\$4,221, as per the following detail:

31-Dec-18
ThUS\$
456
2,448
1,285
32
4,221

In 2017, at extraordinary shareholder's meeting, it was authorized to legally decrease the Company's capital, by the amount of ThUS\$1,262 which was kept as a share issuance expense.

Weighted average of ordinary

There are no own shares in portfolio.

Number of Subscribed Shares

				shares in c	irculation
Weighted average of ordinary N° of days in shares in circulation circulation		N° of Shares	% Weighting	31-Dec-18	31-Dec-17
Opening balance	365	435,520,079	100%	435,520,079	435,520,079
Issuance of new shares for Swap	184	90,026,052	100%	45,382,996	-
	365	525.546.131		480.903.075	435.520.079



NOTE 25 – ACCUMULATED RETAINED EARNINGS (LOSS)

The detail of the accumulated result as of December 31, 2018 and 2017, is as follows:

	31-Dec-18	31-Dec-17
Movement	ThUS\$	ThUS\$
Opening balance	70,503	56,218
Profit (loss), attributable to the parent company	83,883	26,563
Minimum dividend provision	(10,724)	(6,181)
Reversal minimum dividend provision		
previous year	6,181	7,283
Definite dividend	(6,181)	(7,283)
Provisional dividend	(7,358)	(6,097)
Impact due to change in accounting policy	(786)	-
T otal	135,518	70,503

a) Dividend policy

As per what is stated in the Corporation Law, the Company is obligated to the distribution of an obligatory minimum dividend equal to 30% of profits, nevertheless and as per the corporate statutes, the minimum dividend established for the Company is at least 50%, unless otherwise agreed at the corresponding meeting, by unanimity of the issued shares.

In virtue of what was informed to the Commission for the Financial Market (CMF), related with regulation (circular) N° 1945, in order to determine the Company's net distributable profit, to be considered to calculate the dividend, the following will be excluded from gains attributable to the controller's parent Company:

- 1) Non-realized results linked with the fair value record of the biological assets regulated by "IAS 41" accounting standard, reintegrating them to the net profit at the moment of its realization. For these effects, the portion of said increases in fair value corresponding to the assets sold or allocated by another means will be understood to be realized.
- 2) Non-realized results generated in the acquisition of other entities and, in general, those non-realized results that are produced due to the application of paragraphs 34, 42, 39 and 58 of the "International Financial Reporting Standards N° 3", amended accounting standard, that refers to business combination operations. These results are also reintegrated to the net profit at the moment of their realization. For these effects, results are understood to be realized when the acquired entities generate profit after their acquisition, or when said entities are disposed of.
- 3) The effects of deferred taxes associated to the concepts indicated in 1) and 2) will follow the same fate as the item that originated them.



b) Dividend Provision

In the period ending December 31, 2018, the Company recorded a provision for minimum dividend of ThUS\$10,724 (ThUS\$6,181 as of December 31, 2017).

Below is the calculation of the accrued dividend for the period ending December 31, 2018 and 2017:

Concept	-	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Gains attributable to owners of the parent company Minus:		83,883	26,563
Non realized results	i.	(60,995)	(810)
Increase biological assets to fair value	ii.	467	(1,640)
Increase biological asset to fair value foreign companies	ii.	(4,158)	
Deferred taxes		16,967	443
Result to be Distributed		36,164	24,556
Minimum dividend %		50.00%	50.00%
Accrued minimum dividend Minus:		18,082	12,278
Paid provisional dividend		(7,358)	(6,097)
Calculation of minimum dividend		10,724	6,181
Minimum dividend provision		10,724	6,181

- i. Non-realized results generated in the acquisition of Hortifrut Tal S.A.C.
- ii. Non-realized results linked to the recording at fair value of biological assets regulated by "IAS 41" accounting standard.

Paid dividends

Below is a detail of the dividends paid in the previous years:

Month and year of payment	Туре	Last 3 years ThUS\$
May-16	Definite	2,873
Oct-16	Provisional	5,662
	Total year 2016	8,535
May-17	Definite	7,283
Oct-17	Provisional	6,097
	Total year 2017	13,380
May-18	Definite	6,181
Oct-18	Provisional	7,358
	Total year 2018	13,539



NOTE 26 – OTHER RESERVES

The other reserves that are presented in the consolidated statement of changes in equity, are of the following nature:

Cash Flow hedging reserve – Corresponds to the difference between spot values and the fair value of the cash Flow hedging contracts (CCS) which are qualified as efficient, net of deferred tax.

Reserves due to exchange rate fluctuations. — This balance reflects the accumulated results, by exchange rate fluctuations, when converting the financial statements of overseas subsidiaries, from their functional currency to Hortifrut's reporting currency (United States Dollars).

The detail of the account Other Reserves and its movement is as follows:

Movement	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Opening balance	1,165	(4,919)
Cash flow hedging reserves	(5,190)	818
Reserves for exchange rate fluctuations	(7,781)	5,266
Total	(11,806)	1,165
Other Reserves	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Cash flow hedging reserves (*)	(1,674)	3,516
Reserves for exchange rate fluctuations	(10,132)	(2,351)
Total	(11,806)	1,165

(*) The movement of cash flow hedging reserves in the period ending December 31, 2018 and 2017 is as follows:

Movement cash flow hedging reserves	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Opening balance	3,516	2,698
Other comprehensive income	(5,190)	818
Total	(1,674)	3,516

Cash Flow hedging reserve is net of deferred tax.

Income tax included in cash flow hedging reserves is detailed below:

	31-Dec-18	31-Dec-17
Cash flow hedging reserves	ThUS\$	ThUS\$
Cash flow hedging reserves	(2,292)	4,735
Gains tax	618	(1,219)
Total	(1,674)	3,516



The movement of reserves due to Exchange rate fluctuations, in the period ending December 31, 2018 and 2017, is as follows:

	31-Dec-18	31-Dec-17
Movement exchange rate fluctuations		
reserve	ThUS\$	ThUS\$
Opening balance	(2,351)	(7,617)
Other comprehensive income	(7,781)	5,266
Total	(10,132)	(2,351)



NOTE 27 – NON-CONTROLLING INTERESTS

Corresponds to the recognizing of equity value and the result of the subsidiaries that correspond to minority investors.

The detail of the interests of non-parent companies as of December 31, 2018 and 2017 and the interest of non-parent companies in results for the periods ending December 31, 2018 and 2017, are the following:

	Non controlling interest Percentage		Non controlling interest Equity		Non controll in profit (le	
Subsidiaries	31-Dec-18 %	31-Dec-17	31-Dec-18 ThUS\$	31-Dec-17 ThUS8	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Agrícola El Avellano S.A.	60.0%	60.0%	2,689	2,568	(109)	(119)
Agrícola El Pampino S.A.	80.0%	80.0%	1,001	927	74	120
Agr. y Ganandera Santa Rebeca Ltda.	75.0%	75.0%	115	125	1	2
Agrícola Vida Nueva S.A.	50.0%	50.0%	3,687	3,945	(183)	135
Viveros Hortifrut Chile S.A.	49.0%	49.0%	280	149	151	(4)
Hortifrut Argentina S.A.	4.1%	4.1%	7	14	(1)	-
Agrofrutas, SRL. de C.V.	1.0%	1.0%	(24)	(8)	(2)	(4)
Hortifrut España Southern Sun S.L.	50.0%	50.0%	24,465	18,653	7,064	(55)
Agrícola Santa Rosa del Parque S.A.	70.0%	70.0%	2,884	3,059	9	679
Agrícola Mataquito S.A.	50.0%	50.0%	1,993	1,470	566	(21)
Euroberry Marketing S.A.	50.0%	50.0%	2,985	1,904	1,246	613
Asturian Berries S.A.	74.5%	74.5%	21	-	-	(159)
Honghe Jiayu Agriculture Limited	49.0%	49.0%	12,640	3,952	(183)	(45)
Total			52,743	36,758	8,633	1,142

The movements of non-parent company interests are the following:

	31-Dec-18	31-Dec-17
	ThUS\$	ThUS\$
Movement		
Opening balance	36,758	29,648
Profit	8,633	1,142
Reserves for exchange rate		
fluctuations	(1,938)	2,298
Cash flow hedging reserves	(156)	(14)
Capital increase (dividends) at		
subsidiaries	(157)	(313)
Changes in accounting policy	126	-
Contributions in subsidiaries (*)	9,477	3,997
Total	52,743	36,758

(*) Correspond to contributions to Honghe Jiayu Agriculture Limited, on behalf of the minority investor.



Weighted average of ordinary

NOTE 28 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT

28.1. Profits per share

The calculation of profits per share has been performed by dividing the amount of profits attributable to the shareholders by the weighted average of the number of shares of the single series. Hortifrut has not issued a convertible debt or other equity values. As a result, there are no potentially diluting effects in the Company's income per share.

The detail of profits per share is as follows:

Basic profit (loss) per share	Measuring unit	31-Dec-18	31-Dec-17
Profit (loss) of continued operations after tax	ThUS\$	83,883	26,563
Basic weighted average of number of shares	Unit	480,903,075	435,520,079
Basic profit per share from continued			
operations	(US\$ per share)	0.174428	0.060991

The calculation of the weighted average of the number of shares in circulation, is detailed below:

				shares in ci	
Weighted average of ordinary shares in circulation	N° of days in circulation	N° Shares	% Weighting	31-Dec-18	31-Dec-17
Opening balance	365	435,520,079	100%	435,520,079	435,520,079
Issuance new shares for Swap	184	90,026,052	100%	45,382,996	-
	365	525.546.131		480.903.075	435.520.079

28.2. Distributable net profit

The dividend policy consists on distributing as dividend 50% of the period's net profit, and through the distributing of a final dividend, which must be agreed by the Ordinary Shareholders Meeting, payable on the date that said meeting designates.

In virtue of what is stated in CMF's regulation (circular) N° 1.945, dated September 29, 2009, the Board agreed to establish as a general policy that the net profit, for the payment of the minimum 30% obligatory dividend, established in article 79 of Law 18.046, will be determined over the base of the refined profit of the relevant variations in the fair value of the assets and liabilities that are not realized, which must be re-entered into the calculation of the net profit of the period when said variations are performed.

Additional dividends will be determined based on the mentioned criteria, as per the agreement that the Shareholder's Meeting adopts.

The calculation of the Result to be Distributed for the period ending December 31, 2018 and the period ending December 31, 2017, is presented in Note 25 b).



NOTE 29 – OPERATING REVENUE AND OTHER REVENUE, PER FUNCTION

The detail of the item as of December 31, 2018 and 2017 is as follows:

	31-Dec-18	31-Dec-17
Concept	ThUS\$	ThUS\$
Revenue from operating activities	528,157	388,250
Other revenue, per function	7,503	495
Total	535,660	388,745

The detail of the Company's revenue considers Revenue from operating activities plus Other revenue, per function.

Other income, per function	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Adjustment to Fair Value Biologicals	5,332	-
Profit from the sale of Property, plant and equipment	1,232	495
Third party recoveries	939	-
Total	7,503	495

Below we detail revenue per segment for the periods ending December 31, 2018 and 2017:

Product	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Fresh fruit		
Blueberries	465,235	314,650
Raspberries	18,063	18,349
Blackberries	14,113	16,121
Strawberries	7,132	12,811
Cherries	4,529	2,980
Total Fresh Fruit	509,072	364,911
Valued Added Products	26,588	23,834
T otal	535,660	388,745

The Company's revenue is mainly constituted by the sale of products derived from the harvesting of "bearer plants".



NOTE 30 – DETAIL OF RELEVANT RESULTS

The items in the income statement per function for the periods ending December 31, 2018 and 2017, are detailed as indicated below:

30.1. Cost of sales

Below are the main sales costs that the Company maintains as of December 31, 2018 and 2017:

	31-Dec-18	31-Dec-17
Cost of sales	ThUS\$	ThUS\$
Cost of sales	169,618	180,961
Materials	45,838	20,753
Remunerations	73,357	40,124
Depreciations and amortizations	28,525	22,326
Other general expenses	24,340	17,100
Freight	26,676	21,175
Lease of property, machinery, etc.	7,196	6,774
Third party services	38,634	15,505
Total Cost of Sales	414,184	324,718

30.2. Administrative expenses

Below is the detail of administrative expenses as of December 31, 2018 and 2017:

	31-Dec-18	31-Dec-17
Administration expenses	ThUS\$	ThUS\$
Remunerations	19,810	14,064
Depreciations and amortizations	1,654	1,443
Other general expenses	10,910	5,866
Lease of property, machinery, etc.	7 2 2	836
Third party services	4,984	4,564
Total Administration Expenses	38,080	26,773



30.3. Other expenses, per function

Other expenses, per function	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Impairment value of assets Sub-total impairments	2,317 2,317	3,215 3,215
Research expenses Cost of Sales Materials Remunerations Depreciations and amortizations Other general expenses Freight	11 8 589 55 274 33	42 17 507 25 269 42
Lease of property, machinery, etc. Third party services Received contributions Sub-total Investigation expenses	17 791 (190) 1,588	21 289 (200) 1,012
Other expenses Loss from sale of property, plants and equipment and materials Asset write-offs	916 1,315	516
Impairment accounts receivable Other expenses Sub-total Other expenses	239 628 3,098	516
Total Other expenses, per function	7,003	4,743

NOTE 31 – FINANCIAL EXPENSES

Financial expenses for the periods ending December 31, 2018 and 2017, are detailed below:

	31-Dec-18	31-Dec-17
Financial Expenses	ThUS\$	ThUS\$
Bank loans	14,865	4,668
Other financial expenses	1,464	402
Interests with related parties	188	241
Leasing interests	737	400
Total Financial Expenses	17,254	5,711



NOTE 32 – OTHER REVENUE – EXPENSE

Other Revenue – Expenses for the periods ending December 31, 2018 and 2017, are detailed as follows:

	31-Dec-18	31-Dec-17
Other revenue (expense)	ThUS\$	ThUS\$
Profit due to FV acquisition Hortifrut Tal S.A.C (*)	60,995	-
Other expenses	(172)	(363)
Total Other Revenue (expense)	60,823	(363)

(*) Corresponds to the adjustments to fair value of interests in Hortifrut Tal S.A.C. (Peru), which was originated due to the purchase and merger of Grupo Rocio's blueberry business in Peru.

NOTE 33 – EXCHANGE RATE DIFFERENCE

The detail of the Exchange rate difference for the periods ending December 31, 2018 and 2017, are detailed as follows:

	Currency	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Assets			
Cash and cash equivalents	CLP	125	(229)
Cash and cash equivalents	USD	(297)	(332)
Cash and cash equivalents	EUR	(33)	(93)
Cash and cash equivalents	MXN	(42)	(69)
Trade debtors and other accounts receivable	CLP	510	232
Trade debtors and other accounts receivable	USD	664	(101)
Trade debtors and other accounts receivable	EUR	9	103
Trade debtors and other accounts receivable	MXN	(111)	200
Accounts receivable from related entities	EUR	469	(4,866)
Current tax assets	CLP	(545)	900
Current tax assets	MXN	2,441	(38)
Current tax assets	USD	(1,711)	87
Sub-total		1,479	(4,206)
Liabilities			
Other financial liabilities	CLP	53	5
Other financial liabilities	EUR	10	(20)
Other financial liabilities	MXN	-	(463)
Other financial liabilities	USD	7	(11)
Trade accounts and other accounts payable	CLP	683	(790)
Trade accounts and other accounts payable	USD	(1,960)	(477)
Trade accounts and other accounts payable	EUR	3	(683)
Trade accounts and other accounts payable	MXN	-	(174)
Accounts payable to related entities	CLP	(397)	91
Accounts payable to related entities	USD	2,151	1,443
Accounts payable to related entities	MXN	(24)	29
Sub-total		526	(1,050)
Total exchange rate difference		2,005	(5,256)



NOTE 34 – FOREIGN CURRENCY

34.1. Foreign Current Assets

	31-Dec-18	31-Dec-17
Current Assets	ThUS\$	ThUS\$
Cash and Cash Equivalents		
Dollar	31,355	14,519
Euros	9,878	9,770
Chilean Pesos	505	2,313
Mexican Pesos	234	430
Peruvian Nuevo sol	4,958	-
Other currencies	1,971	806
Other current financial assets		
Dollar	1,411	4,473
Other current non-financial assets		
Dollar	398	994
Euros	192	423
Chilean Pesos	1,369	1,359
Mexican Pesos	3,461	2,208
Other currencies	42	630
Current trade debtors and other accounts receival	ble	
Dollar	11,147	8,830
Euros	44,441	15,342
Chilean pesos	10,062	9,700
Mexican pesos	2,192	2,969
Peruvian Nuevo sol	9,658	
Other currencies	4,702	9,251
Current accounts receivable from related entities		
Dollar	42,935	40,013
Euros	5,084	8,117
Chilean pesos	298	2
Inventory		
Dollar	81,450	41.115
Euros	3.946	646
Chilean Pesos	623	7 4 3
Other currencies	471	2,052
Current biological assets		,
Dollar	18,687	7,349
Euros	1,828	1,193
Chilean pesos	460	1.041
Other currencies	101	133
Current tax assets	131	130
Dollar	2,007	1,086
Total Current Assets	295,866	187,507



34.2. Foreign Currency Non-Current Assets

Non-Current Assets	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Other non-current financial assets	111000	111000
Dollar	317	1,345
Other non-current non-financial assets	011	1,010
Euros	1,190	1,379
Chilean Pesos	-	9
Other currencies	3	29
Non-current fees receivable	_	
Dollar	1,500	1,445
Euros	-	4
Chilean Pesos	46	166
Non-current accounts receivable from related entities		
Dollar	-	1,088
Euros	4,224	6,972
Investments recorded using the equity method	,	
Dollar	29,369	32,963
Euros	- 788	- 545
Other currencies	804	35,423
Intangible assets other than goodwill		
Dollar	15,020	14,483
Goodwill		
Dollar	179,770	26,769
Property, Plant and Equipment		
Dollar	674,775	176,886
Euros	11,458	15,749
Chilean Pesos	4,005	4,819
Other currencies	3,125	47,606
Deferred tax assets		
Dollar	26,637	18,591
	20,001	10,001
Total Non-Current Assets	951,454	385,181
T otal assets	1,247,320	572,688
Dollar	1,116,778	391,949
Euros	81,453	59,050
Chilean Pesos	17,368	20,152
Mexican Pesos	5,887	5,607
Peruvian Nuevo Sol	14,616	
Other currencies	11,218	95,930
Total Assets per currencies	1,247,320	572,688



34.3. Foreign Currency Current Liabilities

	31-Dec-18	31-Dec-1
Current Liabilities	ThUS\$	ThUS\$
Other current financial liabilities		
Dollar	162,144	140,397
Euros	10,029	10,876
Chilean pesos	455	
Mexican pesos	-	
Peruvian nuevo sol	1	
Other currencies	-	258
Current trade accounts and other accounts payable		
Dollar	52,236	31,090
Euros	6,910	2,40
Chilean pesos	15,723	13,543
Mexican pesos	1,238	1,42
Peruvian nuevo sol	11,809	
Other currencies	403	1,26
Current accounts payable to related entities		
Dollar	3,340	3,840
Euros	245	3
Chilean pesos	4,061	2,26
Other current provisions		
Dollar	829	54
Current provisions for employee benefits		
Dollar	1,978	66
Chilean pesos	441	44
Mexican pesos	507	507
Other current non-financial liabilities		
Dollar	1,638	56
Euros	431	43
Total current liabilities	274,418	210,546



34.4. Foreign Currency Non-Current Liabilities

Non-Current Liabilities	31-Dec-18 ThUS\$	31-Dec-17 ThUS\$
Other non-current financial liabilities		
Dollar	310,918	51,082
Euros	20,520	32,617
Chilean pesos	5	225
Other currencies	-	42
Other non-current accounts payable		
Dollar	6,506	-
Non-current accounts payable to related entit	ties	
Euros	7,353	10,542
Chilean pesos	1,209	1,529
Other non-current provisions		
Dollar	-	35
Deferred tax liabiliites		
Dollar	106,966	22,495
Total Non-Current Liabilities	453,477	118,567
Total Liabilities	727,895	329,113
Dollar	646,555	250,709
Euros	45,488	56,909
Chilean pesos	21,894	18,001
Mexican pesos	1,745	1,932
Peruvian nuevo sol	11,810	=
Other currencies	403	1,562
Total liabilities per currencies	727,895	329,113
Summary of thousands of dollars per currency		
Dollar	470,223	141,240
Euros	35,965	2,141
Chilean pesos	(4,526)	2.151
Mexican pesos	4,142	3,675
Peruvian nuevo sol	2,806	-
Other currencies	10,815	94,368
Total net per currencies	519,425	243,575



NOTE 35- CONTINGENCIES

a) Pledged shares

To the closing of the current financial statement, the Company does not present pledged shares.

b) Direct guarantees

Dated February 12, 2015, a Stand By Letter was issued with Banco Estado bank in order to guarantee the faithful compliance of the payment commitment with Royal Berries S.L. for the purchase of an operating license for varieties of berries. As of December 31, 2018, the balance of the Stand By Letter was at US\$5.71 million.

At the subsidiaries Agrícola Santa Rosa del Parque S.A., Agrícola Mataquito S.A., Agrícola El Pampino S.A., and Agrícola Hortifrut S.A. there are restrictions (guarantees and/or mortgages) over its biological assets.

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Chile:

	Bearer Plants	<u>Other</u>	Associated	
	Dearer Flaints	Properties	<u>Debt</u>	
<u>Company</u>	ThUS\$	ThUS\$	ThUS\$	Bank
Agrícola Santa Rosa del Parque S.A	3,012	2,666	1,104	Banco RaboFinance Chile
Agrícola Mataquito S.A. (Curepto Field)	4,005	1,877	1,696	Banco RaboFinance Chile
Agrícola El Pampino S.A.	2,800	1,053	403	Banco Santander Chile
Agrícola Hortifrut S.A.	30,452	13,377	25,850	Banco RaboFinance Chile
Agrícola Hortifrut S.A. (Curaco Field)	=	2,304		
Hortifrut Chile S.A. (Colbun plant)	-	4,428		
Hortiftut S.A. (Antillanca plant)	-	865	51,919	Banco Credito e Inversiones
Hortifrut Comercial S.A. (La Serena Field)	-	2,168		
Hortifrut Chile S.A. (Angol-Gorbea-Los Angeles Plant)	<u> </u>	12,346		_
Total	40,269	41,084	80,972	-

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Peru:

<u>Company</u>	<u>Surface</u>		<u>Land</u> ThUS\$	Associated <u>Debt</u> ThUS\$	
Berries de Chao S.A.C Remanso 1 y 2	566	has	10,429	14,848	Metlife
Hortifrut Perú S.A.C Armonia 1,2 y 3	568	has	10,086	14,901	Metlife
Hortifrut Perú S.A.C Ilusión Tal y Avo	172	has	1,845	4,512	Metlife
Hortifrut Perú S.A.C El Tumi	214	has	2,127	5,614	Metlife
Hortifrut Tal S.A.C Fundo San Luis	122	has	2,361	3,212	Rabobank
Hortifrut Tal S.A.C Esperanza 1,2 y 3	644	has	8,254	16,955	Rabobank
		_	35,102	60,042	_



Detail of Property, Plants and Equipment subject to guarantees or restrictions in Chile

- b.1) Agrícola Santa Rosa del Parque S.A.
- b.1.1) Mortgage in favor of RaboFinance over: (i) Hijuela A, resulting from the division of the "El Parque" estate, Angol, (ii) water use rights corresponding to 10 water irrigators from the Parque Ñipado channel which water the aforementioned branch drain and (iii) permanent and continuous consumptive water use rights for 75 liters/sec. at Huequén River (EP 24.08.12, Not. Gloria Acharán). The amount of the used credit is ThUS\$1,104.
- b.1.2) Pledge without displacement in favor of RaboFinance over the real estate located on the property denominated in letter b.1.1) (EP 24.08.12, Not. Gloria Acharán).
- b.2) Agrícola El Pampino S.A.
- b.2.1) Mortgages in favor of Banco Santander-Chile over: (i) Lot N° .2 of the subdivision of a piece of land denominated Fundo Carihue, which forms part of the resulting of the property called "La Piedra", located in the locality of Oromo, Purranque and (ii) Lot N° .2 of the subdivision of Farm N° 12 of the "Los Maitenes" Subdivision Project, Purranque (EP 10.07.08, Not. C.Gomila). The amount of the used credit is ThUS\$403.
- b.3) Agrícola Vida Nueva S.A.
- b.3.1) Pledge in favor of Banco Crédito e Inversiones without displacement over movable goods located in the property denominated "Fundo Las Encinas", locality of Santa Fe, Los Angeles (EP 24.11.05, Not. P.Zaldívar). To date the amount of the credit is at ThUS\$0.
- b.3.2) Pledge in favor of Banco Crédito e Inversiones without displacement over movable goods located on the property denominated Resto de la Parcela N° 33, which forms part of the Vida Nueva Subdivision Project, camino Loncovaca, Villarica (EP 09.11.05, Not. P.Zaldívar).
- b.4) Agrícola Mataquito S.A.
- b.4.1) Mortgages in favor of RaboFinance over: (i) Hijuela Tercera of the Fundo Ponunquén Estate, commune of Curepto; (ii) Lot B of the Informe de Hijuelación map, out of a surface of 20.18 hectares, Commune of Curepto and (iii) Water rights which water the aforementioned properties (EP.27.08.12, Not. Gloria Acharán). The amount of the used credit is ThUSS1.696.
- b.4.2) Pledge without displacement in favor of RaboFinance over the movable goods located on the properties described in letter b.4.1) (EP.27.08.12, Not. Gloria Acharán).
- b.5) Agrícola Hortifrut S.A.
- b.5.1) Mortgage in favor of Coöperatieve Rabobank U.A. over:
 - i. Subdivision N° 10 of a surface of 53.1 hectares, of the "Santa Isabel" and "Los Cipreses" Subdivision Project, commune of Cunco;
 - ii. Lot N° 12-A out of a surface of 42.50 hectares of the subdivision plan of Subdivision 12 of the "Santa Isabel" Subdivision Project, Commune of Cunco; (EP 02.11.17, Not. Eduardo Avello Concha, Rep. N°39.141-2017; and Rectifications dated 11.01.18, Not. Eduardo Avello Concha, Rep. N°1.283-2018; 13.02.18, Not. Eduardo Diez Morello, Rep. N°2.740-2018 and 28.03.18, Not. Eduardo Diez Morello, Rep. N°5.858-2018);



- iii. Water rights that irrigate the aforementioned land, which covers: a) 50 shares of the Asociación de Canalistas del Canal Allipén; b) 14 irrigation shares of Canal Allipén, for use and exclusive Benefit of Lot 12-A; and c) 14 irrigation shares of Canal Allipén, for use and exclusive benefit of Subdivision N°10 (EP 02.11.2017 Not. Eduardo Avello Concha, Rep N°39.143-2017, and its Rectifications dated 11.01.2018, Not. Eduardo Avello Concha, Rep N°1.284-2018 and 13.02.2018, Not. Eduardo Diez Morello, Rep. N°2.741-2018);
- iv. Rustic land, located in the commune of Río Negro, with a surface of 207 hectares (EP 02.11.2017 Not. Eduardo Avello Concha, Rep. N°39.142-2017, and its Rectification dated 13.02.2018, Not. Eduardo Diez Morello, Rep. N°2.738-2018);
- v. Water rights that irrigate the aforementioned land, which includes: Rights of consumptive use of water of Forrahue River (EP 02.11.2017, Not. Eduardo Avello Concha, Rep. N°39.144-2017, and its Rectification dated 13.02.2018, Not. Eduardo Diez Morello, Rep. N°2.739-2018).
- b.5.2) Pledge without displacement in favor of Coöperatieve Rabobank U.A. over the movable goods located on land detailed in letter b.5.1) (Public deed dated 02.11.2017, Rep. $N^{\circ}39.145-2017$; date 0.11.2017, Rep. $N^{\circ}39.146-2017$; date 02.11.2017, Rep. $N^{\circ}39.147-2017$; and date 02.11.2017, Rep. $N^{\circ}39.148-2017$, all issued at the Notary of Eduardo Avello Concha). The amount of the credit is ThUS25,850.
- b.5.3) Mortgage in favor of BCI over: Lot A, Vista Hermosa Subdivision; Hijuela N°1, La Pantalla y El Zarzal; Lot 4-1 Arturo Araya; Farm N° 5 Arturo Araya; Lot 6-1 Arturo Araya; Lot 8-1 Arturo Araya; and its respective water rights; all corresponding to the commune of Panguipulli (EP 28.07.14., Not. José Musalem S.).

As of December 31, 2018, the Company does not have a legal or contractual obligation to disassemble, remove or rehabilitate sites where its operations are developed, reason why its assets do not incorporate costs associated to said requirements.

- b.6) Hortifrut Chile S.A.
- b.6.1) Mortgages in favor of BCI over: (i) Lot One B, part of El Congreso Farm, Commune of Gorbea (EP 28.07.14., Not. José Musalem S.).
- b.6.2) Pledge without displacement in favor of BCI over the movable goods located on the properties detailed in letter b.6.1) (EP.02.09.14, Not. José Musalem S.).
- b.6.3) Mortgages in favor of BCI over: Lot Two of Hijuela Segunda of Lot B of the Property denominated Resto Hacienda Virquenco (EP 09.12.2014, Not. José Musalem S.).
- b.6.4) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.3) (EP 13.11.2014, Not. José Musalem S.).
- b.6.5) Mortgages in favor of BCI over: (i) property located in Lot One of Resto of Farm Coihuecura, Commune of Yerbas Buenas and its water rights (EP 05.08.14., y EP 17.10.14. Not. José Musalem S.).
- b.6.6) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.9.1) (EP.02 09.14, Not. José Musalem S.).
- b.7) Hortifrut S.A.
- b.7.1) Mortgages in favor of BCI over: property located on Antillanca street N° 370 (Lot 4-B) and N° 540 (Lot 5-B), both located in the Commune of Pudahuel (EP 28.07.14., Not. José Musalem S.).



b.8) Hortifrut Comercial S.A.

b.8.1) Mortgages in favor of BCI over: (i) Lots 1, 2, 4 to 16 and 55 to 84 and water rights, of the sub-division of Farm 151, of Colonia Gabriel Gonzalez Videla, Vegas Norte Sector, La Serena, (EP 18.08.14., Not. José Musalem S.).

The credit received by BCI, for the mortgages individualized in letters b.6 to b.8 and b.5.3, correspond to the amount of US\$54 million. The amount of used credit is ThUS \$51,919.-

c) Indirect guarantees

Below we detail the Guarantees directly managed by the subsidiaries:

Creditor of the Guarantee	<u>Debtor Name</u>	<u>Relationship</u>	Type of Guarantee	ThUS\$
Banco Santander (1)	Hortifrut España Southern Sun S.L	Subsidiary	Guarantor	435
Banco Santander (2)	Hortifrut España Southern Sun S.L	Subsidiary	Guarantor	50

- (1) Surety granted for the contracted obligations (Stand By Letter of credit), by Hortifrut Berries Perú S.A.C., for the contract for the providing of water collection services, which the Company contracted with the company H2 Olmos.
- (2) Mortgage surety for loans granted for the amount of EUR 1,400,000, in favor of the associated S.A.T. Hortifrut H-0030, in proportion to its 33% interest.

d) Guarantees obtained from third parties

To the closing of the current financial statement, the Company has not received relevant guarantees from third parties.

e) Restrictions

Management restrictions or limit of financial indicators are presented detailed in Note 21.

f) Lawsuits

Below we present the main valid lawsuits:

			Claimed		
<u>Plaintiff</u>	<u>Defendant</u>	Type of Lawsuit	Amount	Probable Resolution	Provision
Hortifrut S.A. de CV	Agrícola Gavilanes	Executory Commercial (*)	USD 173,420	Favorable for Hortifrut	50% provisioned
Hortifrut S.A.	Cristina Ortiz y Otro	Misappropriation	CLP 100,002,477	Uncertain	Does not apply
Hortifrut S.A. (Ex VBM)	Marchant Morales	Executory Commercial	USD 138,694	Uncertain	Provisioned
Confederación Hidrográfica de	Hortifrut España Southern Sun	Water Law Infringement	EUR 127.039	Uncertain	Provisioned
Cuadalquivir	12	Water Law Hillingement	EUR 127,039	Citcertain	1 TOVISIONEU

(*) Net provisions have been constituted of the seizable guarantees.

g) Other contingencies

The Company, to the closing of these Financial Statements, does not maintain other contingencies that could significantly affect the current financial statements.



NOTE 36 - ENVIRONMENT

Hortifrut is a Company that is concerned with the environment. Most of its production has been converted into organic production, thus becoming the largest organic blueberry producer in the world.

For the period ending December 31, 2018, the Company has not performed disbursements related with protecting the environment, and there are no future commitments regarding this matter.

In the future, the Company and its subsidiaries will reiterate their commitment for taking care of the environment by constantly training its workers and subscribing agreements that allow it to advance towards sustainable development in order to obtain a harmonic progress between its operations and its surroundings.



NOTE 37 – OPERATING AND FINANCIAL LEASES

The main operating lease contracts are:

Future	Cach	Flore

						Expenses of the	Less than 1	from 1 to	Over 5	
					Annual Fee	period	year	5 years	years	Total
			Measuring							
Country	Company	Type	<u>unit</u>	Surface	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Brazil	BerryGood Comercial Importadora y Distribuidora d Ro	efrigeratin chamber	m2	153	2	2	1	-	-	1
Brazil	BerryGood Comercial Importadora y Distribuidora d O	ffices	has	6.79	7	7	7	7	-	14
Brazil	BerryGood Comercial Importadora y Distribuidora d O		m2	18.2	8	59	8	3	-	11
Brazil	BerryGood Comercial Importadora y Distribuidora d Aş	gricultural land	has	61.35	91	91	91	97	-	188
Brazil	BerryGood Comercial Importadora y Distribuidora d Pe	ermanent personnel housing	m2	180	31	31	17	-	-	17
Chile	Agrícola El Avellano S.A. Ag	gricultural land	has	130	40	40	40	160	340	540
Chile		gricultural land	has	42.21	104	104	104	416	761	1,281
Chile	Agricola Vida Nueva Ag	gricultural land	has	39.7	13	13	13	45	24	82
Chile	Hortifrut Chile S.A.	ollection center	m2	3130	64	64	64	256	240	560
Chile	Hortifrut Chile S.A.	ffices	m2	4500	1	1	1	4	7	12
Chile	Hortifrut Chile S.A. Ag	gricultural land	m2	291	57	57	11	-	-	11
Chile	Hortifrut Comercial S.A. Ag	gricultural land	has	27.79	17	17	17	49	-	66
Chile	Hortifrut S.A. Ag	gricultural land	has	428.83	472	502	439	1,553	2,405	4,397
Chile	Agricola Hortifrut S.A. Ag	gricultural land	has	92	42	54	42	76	-	118
Chile	Inverisones Hortifrut S.A.	ffices	m2	2	1	-	1	-	-	1
Chile	Inversiones Internacionales S.A O	ffices	m2	2	1	-	1	-	-	1
Spain	Asturian Berries S.L Ag	gricultural land	has	13	2	2	2	8	16	26
Spain	Hortifrut España Southern Sun S.L.	emporary laborer housing	has	200	448	448	448	1,792	-	2,240
Mexico	Agrícola Los Reyes S. de R.L. de C.V. M	laterials Warehouse	m2	945.45	3	3	1	-	-	1
Mexico	Agrícola Los Reyes S. de R.L. de C.V.	ffices	m2	758.98	79	79	78	184	-	262
Mexico	Agrícola Los Reyes S. de R.L. de C.V.	gricultural land	has	39.75	82	68	63	45	5	113
Mexico	Agrícola Los Reyes S. de R.L. de C.V.	emporary laborer housing	has	1	37	37	37	74	-	111
Mexico	Agrícola Los Reyes S. de R.L. de C.V.	emporary laborer housing	m2	4104.19	162	162	146	132	-	278
Mexico	Agrofrutas, S. de R.L. de C.V.	gricultural land	has	5	5	5	5	1	-	6
Mexico	HF Sarbanand, S. de R.L. de C.V.	ffices	m2	101	101	92	10	-	-	10
Mexico	HF Sarbanand, S. de R.L. de C.V.	gricultural land	has	243.31	449	449	449	1,082	979	2,510
Mexico	Hortifrut S.A. de C.V.	gricultural land	has	4.81	5	5	3		-	3
Mexico	Hortifrut ABA S.A. de C.V. W	'arehouse	m2	400	1	1	1	4	6	11
Mexico	Hortifrut ABA S.A. de C.V.	ollection center	has	9.48	17	17	17	68	108	193
Mexico	Hortifrut ABA S.A. de C.V.	gricultural land	has	259.34	420	420	420	1,587	3,410	5,417
Peru	Hortifrut Tal S.A. Ag	gricultural land	has	10	1	1	2	-	-	2
Peru	Hortifrut Perú S.A. 0	ffices	m2	1347.01	87	41	40	36	-	76
Peru	Hortifrut Perú S.A. Aş	gricultural land	m2	3679.91	21	10	21	84	89	194
Peru	HFE Berries Peru S.A.C 0	ffices	m2	231.73	18	6	11_			11
	D	ecember 31, 2018			2,889	2,888	2,611	7,763	8,390	18,764

The flows were determined based on the contractually agreed lease terms, without considering the negotiations that are maintained to this date to extend the validity term of said contracts.

The expense for consumed lease as of December 31, 2018 is ThUS\$2,888 (ThUS\$2,337 as of December 31, 2017).



The main leasing contracts are:

		Minimum Payment		
			Between	
		Up to one	one and	Over five
		year	four years	years
Bank or Financial Institution	Description of Leased Goods	ThUS\$	ThUS\$	ThUS\$
Banco Santander Chile	Macro-tunnels	76	38	-
Banco Santander Chile	Tunnels	17	17	-
Banco de Crédito e Inversiones	Greenhouse	445	1,102	-
Banco Santander Chile	Roof structure	73	146	-
Banco de Crédito e Inversiones	Plant pots	291	896	-
Banco de Crédito e Inversiones	Sulfurer	7	22	-
Banco de Crédito e Inversiones	Van	7	3	-
Banco de Crédito e Inversiones	Tractor	8	-	-
L-GC Rent Chile SPA	Refrigerator	1	-	-
Banco de Crédito e Inversiones	Unitec	393	197	-
Banco Bilbao Vizcaya Argentaria	Offices and parking	220	128	-
Banco de Crédito e Inversiones	Molina Plant	836	3,344	418
Banco de Crèdito	Machinery and equipment	3,407	4,070	-
Banco de Crèdito	Trucks	41	31	-
Banco de Crèdito	Video surveillance system	47	51	-
Banco de Credito del Peru	Truck scale	8	7	-
Banco de Credito del Peru	Vehicles	48	-	-
Banco de Credito del Peru	Trucks-Accesories	40	32	-
Scotiabank Peru S.A.	Vehicles and others	185	200	-
Scotiabank Peru S.A.	Equipment	295	344	-
Scotiabank Peru S.A.	Processing equipment	981	490	-
Scotiabank Peru S.A.	Machinery-Equipment and others	963	160	
	General Total	8,389	11,278	418

		Future financial burden		
			Between	
		Up to one	one and	Over five
	5 1 11 07 16 1	year	four years	years
Bank or Financial Institution	Description of Leased Good	ThUS\$	ThUS\$	ThUS\$
Banco Santander Chile	Macro-tunnels	3	1	-
Banco Santander Chile	Tunnels	1	-	-
Banco de Crédito e Inversiones	Greenhouse	30	88	-
Banco Santander Chile	Roof structure	6	5	-
Banco de Crédito e Inversiones	Plant pots	11	91	-
Banco de Crédito e Inversiones	Sulfurer	-	2	-
Banco de Crédito e Inversiones	Unitec	7	3	-
Banco Bilbao Vizcaya Argentaria	Offices and parking	1	20	-
Banco de Crédito e Inversiones	Molina plant	108	278	4
Banco de Crèdito	Machinery and Equipment	275	180	-
Banco de Crèdito	Trucks	3	-	-
Banco de Crèdito	Video Surveillance System	3	2	-
Banco de Credito del Peru	Truck scale	-	-	-
Banco de Credito del Peru	Vehicles	1	-	-
Banco de Credito del Peru	Trucks-Accesories	2	1	-
Scotiabank Peru S.A.	Vehicles and others	12	5	-
Scotiabank Peru S.A.	Equipment	21	9	-
Scotiabank Peru S.A.	Processing system	39	5	-
Scotiabank Peru S.A.	Machinery-equipment and others	27	-	
	General Total	550	690	4



NOTE 38 – SUBSEQUENT EVENTS

Between December 31, 2018 and the date of issuance of these consolidated financial statements, no other events of a financial or other nature have taken place which significantly affect the interpretations of these.



NOTE 39 – OTHER INFORMATION

The number of Hortifrut and subsidiaries employees per category is as follows:

	31-Dec-18	31-Dec-17
Indefinite contracts	1,118	764
Temporary contracts	23,128	7,777
Total contracts	24,246	8,541

Detail per country

Indefinite Contracts	31-Dec-18	31-Dec-17
Chile	502	489
United States	20	23
Mexico	126	141
Spain	53	47
Brazil	35	36
Argentina	13	12
Peru	354	12
Germany	2	2
England	3	2
China	10_	
Total	1,118	764

Temporary contracts	31-Dec-18	31-Dec-17
Chile	5,293	4,857
Mexico	892	824
Spain	28	60
Brazil	60	38
Peru	16,777	1,998
China	78	-
Total	23,128	7,777