

CONSOLIDATED INTERIM FINANCIAL STATEMENTS

For the periods ending March 31, 2017 and 2016

HORTIFRUT S.A. AND SUBSIDIARIES Thousands of United States Dollars

INDEX OF CONSOLIDATED INTERIM FINANCIAL STATEMENTS

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CLASSIFIED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

For the periods ending March 31, 2017 (unaudited) and the period ending December 31, 2016.

		31-Mar-17	31-Dec-16
Statement of Financial Position	Note	KUS\$	KUS\$
Assets			
Current Assets			
Cash and cash equivalents	8	84,824	35,245
Other current financial assets	9	2,854	3,155
Other current non-financial assets	14	5,529	5,520
Current trade debtors and other accounts receivable	10	41,145	42,578
Current accounts receivable from related entities	11	45,544	45,759
Stock	12	18,822	56,811
Current biological assets	13	4,175	6,856
Total Current Assets		202,893	195,924
Non current assets			
Other non-current financial assets	9	380	1,101
Other non-current non-financial assets	14	1,544	1,516
Non-current fees receivable	10	1,851	1,794
Non-current accounts receivable with related entities	11	8,448	7,660
Investments recorded using the equity method	16	70,348	66,654
Intangible assets other than appreciation	17	18,006	21,794
Appreciation	18	26,769	26,769
Property, plant and equipment	19	211,677	207,870
Deferred tax assets	20	15,948	14,950
Total Non Current Assets		354,971	350,108
Total Assets		557,864	546,032

CLASSIFIED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

For the period ending March 31, 2017 (unaudited) and the period ending December 31, 2016.

		31-Mar-17	31-Dec-16
Equity and Liabilities	Note	KUS\$	KUS\$
Liabilities			
Current Liabilities			
Other current financial liabilities	21	136,780	150,787
Current trade accounts and other accounts payable	22	52,556	60,009
Current accounts payable to related entities	11	4,743	6,711
Other current provisions	23	1,429	160
Current Tax Liabilities	20	3,283	1,698
Current provisions for employee benefits	23	1,657	1,592
Other current non financial liabilities		3,595	2,658
Total Current Liabilities		204,043	223,615
Non Current Liabilities			
Other non-current financial liabilities	21	78,593	57,630
Non-current accounts payable to related entities	11	11,889	11,690
Other non-current provisions		136	134
Deferred tax liabilities	20	23,403	23,492
Total Non Current Liabilities		114,021	92,946
Total Liabilities		318,064	316,561
Equity			
Issued capital	24	136,411	136,411
Accumulated profit (loss)	25	49,773	40,094
Issuance premium	24	(1,262)	(1,262)
Other reserves	26	23,655	24,108
Equity attributable to the parent company's equity holders		208,577	199,351
Non parent company ownership	27	31,223	30,120
Total equity		239,800	229,471
Total equity and liabilities		557,864	546,032

CONSOLIDATED INTERIM INCOME STATEMENT

For the periods ending March 31, 2017 and 2016 (unaudited).

		1-Jan-17 31-Mar-17	1-Jan-16 31-Mar-16
Income Statement	Note	KUS\$	KUS\$
Profit (loss)	0.0	163,460	170,945
Operating revenue Cost of sales	29	(137,216)	(140,293)
Gross profit	30	26,244	30,652
•	0.0		
Other income, per function	29	44	43
Administrative expenses	30	(6,167)	(6,049)
Other expenses, per function	30	(365)	(278)
Other profit (loss)		(116)	(14)
Financial income		132	216
Financial expenses	31	(1,269)	(1,163)
Interest in profit (loss) of related companies and joint ventures		6.	100
which are recorded using the equity method	16	1,461	108
Exchange rate difference	32	460	1,521
Before tax profit		20,424	25,036
Gains tax profit	20	(3,120)	(5,575)
Profit (loss) from continued operations		17,304	19,461
Profit (loss)		17,304	19,461
Profit (loss) attributable to			
Profit (loss) attributable to parent company equity holders		16,437	17,771
Profit (loss) attributable to non parent company equity holders	27	867	1,690
Profit (loss)		17,304	19,461
Profit per share Profit per basic share Profit (loss) per basic share from continued operations (US\$ per			
share)	28	0.037741	0.040804
Profit (loss) per basic share		0.037741	0.040804
Profit per diluted share Diluted profit (loss) per share from continued operations (US\$ per share)		0.037741	0.040804
Diluted profit (loss) per share		0.037741	0.040804
Zanta pront (1000) per onare		0.03//41	0.040004

CONSOLIDATED INTEGRAL INCOME STATEMENT

For the periods ending March 31, 2017 and 2016 (unaudited).

Statement of Other Integral Results	1-Jan-17 31-Mar-17 KUS\$	1-Jan-16 31-Mar-16 KUS\$
Profit (loss)	17,304	19,461
Otro resultado integral		
Components of other integral result, before tax		
Exchange rate fluctuations		
Profit (loss) due to exchange rate differences, before tax	1,822	977
Other integral result, before tax, exchange rate fluctuations	1,822	977
Cash flow hedging		
Profit (loss) due to cash flow hedging before tax (1)	(847)	10,216
Other integral result, before tax, cash flow hedging	(847)	10,216
Other components of other integral result, before tax	975	11,193
Gains tax related with cash flow hedging of other integral result (1)	162	(2,436)
Total gains tax related with components of other integral result	162	(2,436)
Other integral result	1,137	8,757
Total Integral Result	18,441	28,218
Integral result attributable to		
Integral result attributable to parent company equity holders	17,338	25,725
Integral result attributable to non-parent company equity holders	1,103	2,493
Total integral result	18,441	28,218

(1) These concepts will be re-classified in the consolidated income statement per function once they are liquidated.

CONSOLIDATED INTERIM STATEMENT OF CHANGES IN NET EQUITY

As of March 31, 2017 and December 31, 2016

	Issued Capital Note 24 KUS\$	Issuance premium Note 24 KUS\$	Surplus revaluation Bearer Plants Note 26 KUS\$	Reserves due to exchange rate differences and Others Note 26 KUS\$	Cash flow hedging reserves Note 26 KUS\$	Other reserves Note 26 KUS\$	Accumulated profit (loss) Note 25 KUS\$	Equity attributable to parent company equity holders	Non parent company interests Note 27 KUS\$	Total equity KUS\$
Opening balance as of 01/01/2017	136,411	(1,262)	29,027	(7,617)	2,698	24,108	40,094	199,351	30,120	229,471
Changes in equity Integral result										
Profit (loss)	-	-	-	-	-	-	16,437	16,437	867	17,304
Other integral result	-	-	-	1,586	(685)	901		901	236	1,137
Integral result	-	-	•	1,586	(685)	901	16,437	17,338	1,103	18,441
Dividends Increase (decrease) due to transfers and other changes	-	-	(1,354)		-	(1,354)	(8,112) 1,354	(8,112)	-	(0,11=)
Total changes in equity			(1,354)			(1,354)	(6,758)	(8,112)		(8,112)
Closing balance as of 31/03/2017	136,411	(1,262)	27,673	(6,031)	2,013	23,655	49,773	208,577	31,223	

	Issued Capital Note 24 KUS\$	Issuance premium Note 24 KUS\$	Surplus revaluation Bearer Plants Note 26 KUS\$	Reserves due to exchange rate differences and Others Note 26 KUS\$	Cash flow hedging reserves Note 26 KUS\$	Other reserves Note 26 KUS\$	Accumulated profit (loss) Note 25 KUS\$	Equity attributable to parent company equity holders KUS\$	Non parent company interests Note 27 KUS\$	Total equity KUS\$
Opening balance as of 01/01/2016	136,411	(1,262)	24,936	(7,682)	(2,851)	14,403	25,302	174,854	30,213	205,067
Changes in equity Integral Result										
Profit (loss)				-		-	26,055	26,055	4,926	30,981
Other integral result	-	-	5,773	65	5,549	11,387		11,387	(3,103)	
Integral Result	-	-	5,773	65	5,549	11,387	26,055	37,442	1,823	39,265
Dividends Increase (decrease) due to transfers and other changes	-		(1,682)	-	-	(1,682)	(12,945) 1,682	(12,945)	(1,916)	(14,861)
Total changes in equity			(. (0-)			(1,682)	(11,263)	(12,945)	(1,916)	(14,861)
Closing balance as of 31/12/2016	136,411	(1,262)	29,027	(7,617)	2,698	24,108	40,094	199,351	30,120	

CONSOLIDATED INTERIM CASH FLOW STATEMENT - DIRECT METHOD

For the periods ending March 31, 2017 and 2016 (unaudited).

Direct Cash Flow Statement	1-Jan-17 31-Mar-17 KUS\$	1-Jan-16 31-Mar-16 KUS\$
Cash Flow Statement		
Cash flow from (used in) operating activities		
Types of charges per operating activities		
Charges from the sale of goods and the providing of services	166,641	167,092
Types of payments		
Payments to suppliers for the providing of goods and services	(91,842)	(110,815)
Payments to and on behalf of employees	(17,926)	(14,915)
Paid interests	(1,184)	(1,163)
Received interests	132	216
Gains tax refund (paid)	(2,622)	(1,410)
Other received (paid) cash	66	(235)
Net cash flow from (used in) operating activities	53,265	38,770
Cash flow from (used in) investment activities		
Cash flow used in the purchase of non parent company equity	(1,190)	-
Loans to related entities	(427)	-
Income from the sale of property, plant and equipment	-	534
Purchase of property, plant and equipment	(9,717)	(9,929)
Charges to related entities	467	-
Net cash flow from (used in) investment activities	(10,867)	(9,395)
Cash flow from (used in) financing activities		
Income from long term loans	21,939	10,805
Income from short term loans	34	6,626
Total income from loans	21,973	17,431
Loans from related entities	507	_
Pay ment of loans	(15,102)	(5,000)
Net cash flow from (used in) financing activities	7,378	12,431
Net increase (decrease) in cash and cash equivalents, before exchange		
rate fluctuations	49,776	41,806
Effects of exchange rate fluctuations on cash and cash equivalents	(197)	(41)
Effects of exchange rate fluctuations on cash and cash equivalents.	(197)	(41)
Net increase (decrease) of cash and cash equivalents	49,579	41,765
Cash and cash equivalents, opening balance	35,245	24,599
Cash and cash equivalents, closing balance	84,824	66,364



CONSOLIDATED CLASSIFIED INTERIM FINANCIAL STATEMENT NOTES

As of March 31, 2017 (unaudited) and December 2016.

NOTE 1 - GENERAL INFORMATION

Hortifrut S.A. RUT 96.896.990 – or (hereinafter "Hortifrut" or the "Company") is a Publicly Traded Company, inscribed in the Securities Registry of the Superintendencia de Valores y Seguros de Chile (Chilean Securities and Exchange Commission) under number 1.096 dated June 13, 2012, so it is subject to the supervision of the Superintendencia de Valores y Seguros de Chile (hereinafter "SVS").

The Company is also inscribed in the Santiago Stock Exchange dated July 3, 2012, with the objective that the Company's shares be traded in the "Emerging Companies Markets" which regulate the Stock Market, in accordance with what is stated in second subsection of article 8° of Law 18.045 of the Stock Market and under General Character Norm N° 118 of the SVS. The Company's shares are acknowledged under mnemonic code "HF".

The Company was initially constituted as a Closely held Corporation under the name of Inversiones Hortisur S.A., as per public deed dated June 4, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente, subsequently by public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba Acevedo, the company changed its corporate name to Hortifrut S.A.

Hortifrut, has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or byproducts, as well as the providing of services or consulting in relation to said matters and other activities which the Board or the assemblies agree, and which are related with the aforementioned activities or that complement them; the maintenance of investments in real estate and in instruments, securities, and rights in partnerships, and in the receipt of their earnings and, in general, to enter into and execute all the acts, contracts, businesses, procedures or actions that have as their aim to comply with the corporate purpose.

The Company has its address at Avda. del Cóndor 600, 4th floor, Huechuraba, Santiago, regardless of the agencies, offices or branches which could be established in the country and overseas. The Company's corporate life is indefinite.

1.1. History

- 1983 Hortifrut begins its operations in Chile.
- 1984 Hortifrut becomes the first Chilean company to export berries to the United States in counter-seasons.
- 1985 Hortifrut inaugurates a distribution and commercialization office in the United States.
- **1986** First export of berries from Chile to Europe under its brand Southern Sun and the berries crop is expanded to blackberries, blueberries, raspberries and sarsaparillas.
- 1987 First export of berries to Asia from Chile.
- **1988** Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.



1989 - Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.

Hortifrut defines its company dream and Vision, to supply the counter-season market with the full berries category (strawberries, raspberries, blackberries and blueberries), in just one organization, under one brand, supplying the market 52 weeks a year, integrated from the paddock to the final customer, defining the great dream with the sentence: "Berries For The World, Every Day". Thus Hortifrut created a global and successful business model.



1990 – Hortifrut invites the main berries producers from the United States, they purchase the brand Naturipe® and form Naturipe Farms.

1995 – Export and producer subsidiaries are created in Mexico and Guatemala.

1999 – Hortifrut Argentina is created.

2000 – Hortifrut Spain is created together with the main Spanish blueberries producer.

2001 – Start up of the genetic development program for blueberries, raspberries and blackberries.

2004 – Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.

2007 –Hortifrut's President receives the ICARE prize for businessman of the year.

2008 - Hortifrut becomes the largest organic blueberry producer in the world. It receives the Marketer of the Year prize (PMA Produce Marketing Association USA), opens its distribution office in Brazil and begins implementing the SAP system.

2010 – Begins the Ready to Eat ("RTE") program.

2011 – Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.

2012 – Start supplying RTE blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Prize for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.



2013 – On August 21, 2013 Hortifrut obtained control of VitalBerry's operations, which must be understood as performed by the first, all in accordance with the merger agreement adopted at the VitalBerry and Hortifrut shareholder's meetings, held on April 29 and 30, 2013, respectively.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.

2014 – The constitution of a closely-held corporation in Peru, denominated Hortifrut – Tal SAC, with the objective of producing and commercializing berries, from this country.

Association with the Argentine company Expofresh, for the production and commercializing of early fruit.

Development of the first Hortifrut technology and innovation fair.

Signing of the Joint Venture with Joyvio for genetic development in China.

2015 – The constitution of a closely-held corporation in Peru, denominated HFE Berries Peru SAC, with the objective of producing and commercializing berries, from this country.

Launching of the Agrinnovation and Blue Challenge platform.

2016 – The Joint Venture between Hortifrut and the Munger Brother Group was constituted, with the objective of producing and commercializing berries in the United States.

Development of Hortifrut's second Technology and Innovation Fair.



1.2. Parent Company Shareholders

The Company is jointly controlled by the Moller Group and the VitalBerry Group through a Shareholders Agreement, subscribed on August 22, 2013. The Moller Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The VitalBerry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda., Valles del Sur SpA, and Inmobiliaria Algeciras Ltda.

The Agreement covers 217,803,592 of Hortifrut S.A.'s shares, which represent 50.01% of the Company's capital (out of a total of 435,520,079 Hortifrut issued shares), through which they have control of the Company. The Agreement establishes limits to the free disposal of shares. However as of March 31, 2017, the Moller Group and the Vitalberry Group together own 51.21% of the Company's capital, considering the shares that they have in custody.

To date the shareholder's agreement records the following shares:

Shareholder's Agreement	Total Shares	Ownership Percentage	Control Shares	<u>Control</u> <u>Percentage</u>
Moller Family				
Inversiones IMG Limitada	122,382,222	28.10%	122,382,222	28.10%
San Juan de Virquenco Tres S.A.	7,344,255	1.69%	7,344,255	1.69%
Agrícola San Nicolás Limitada	929,550	0.21%	929,550	0.21%
Total Moller Family	130,656,027	30.00%	130,656,027	30.00%
Entities related to Mr. Ignacio Del Río				
San José Farms S.A.	23,293,100	5.35%	21,418,100	4.92%
Exportadora San José Trading Ltda.	13,359,181	3.07%	13,359,181	3.07%
Valles del Sur S.P.A.	13,480,494	3.09%	12,718,288	2.92%
Total Entities related to Mr. Ignacio Del Río	50,132,775	11.51%	47,495,569	10.91%
Entities related to Mr. Eduardo Elberg				
Inmobiliaria Algeciras Ltda.	42,243,674	9.70%	39,651,996	9.10%
Total Entities related to Mr. Eduardo Elberg	42,243,674	9.70%	39,651,996	9.10%
Total Shareholders Agreement	223,032,476	51.21%	217,803,592	50.01%



The distribution of shares as of March 31, 2017, is as follows:

Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01%		31-Mar-17				
Inversiones IMC Limitada	<u>Shareholders</u>		Paid shares	Percentage		
Inmobiliaria Algeciras Ltda. 42,243,674 42,243,674 9.70% Compass Small Cap Chile Fondo de Inversión 30,533,681 30,553,681 7.02% Costanera SACI 30,079,545 30,079,545 30,079,545 Inmobiliaria Alianza S.A. 29,552,009 29,552,009 6.79% San José Farms S.A. 23,293,100 23,293,100 53,53% AFP Habitat S.A. para Fondo de Pensiones (A,B,C,D) 17,534,207 17,534,207 47,342,207	Invarsiones IMC Limitada		100 080 000			
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Asesorías e Inversiones A y D S.A. 544,305 544,305 0.12% Banco Itau por Cuenta de Inversionistas Extranjeros 525,841 525,841 0.12% Valores Security S.A. C de B 438,996 438,996 0.10% Banchile C de B S.A. 425,422 425,422 0.10% Inversiones FJ 330,019 330,019 0.08% Santander C de B 322,908 322,908 0.07% Soc. de Inversiones Santa Isabel Limitada 250,000 250,000 0.06% BCI Corredores de Bolsa S.A. 90,965 90,965 0.02% Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 <td></td> <td></td> <td></td> <td></td>						
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Valores Security S.A. C de B 438,996 438,996 0.10% Banchile C de B S.A. 425,422 425,422 0.10% Inversiones FJ 330,019 330,019 0.08% Santander C de B 322,908 322,908 0.07% Soc. de Inversiones Santa Isabel Limitada 250,000 250,000 0.06% BCI Corredores de Bolsa S.A. 90,965 90,965 0.02% Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%	•	544,305	544,305	0.12%		
Banchile C de B S.A. 425,422 425,422 0.10% Inversiones FJ 330,019 330,019 0.08% Santander C de B 322,908 322,908 0.07% Soc. de Inversiones Santa Isabel Limitada 250,000 250,000 0.06% BCI Corredores de Bolsa S.A. 90,965 90,965 0.02% Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%	Banco Itau por Cuenta de Inversionistas Extranjeros	525,841	525,841	0.12%		
Inversiones FJ 330,019 330,019 0.08% Santander C de B 322,908 322,908 0.07% Soc. de Inversiones Santa Isabel Limitada 250,000 250,000 0.06% BCI Corredores de Bolsa S.A. 90,965 90,965 0.02% Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%	•	438,996	438,996	0.10%		
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Soc. de Inversiones Santa Isabel Limitada 250,000 250,000 0.06% BCI Corredores de Bolsa S.A. 90,965 90,965 0.02% Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		330,019	330,019	0.08%		
BCI Corredores de Bolsa S.A. 90,965 90,965 0.02% Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		322,908	322,908	,		
Brokering Alacid Karin Lisbeth 86,433 86,433 0.02% BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		250,000	250,000	0.06%		
BICE Inversiones Corredores de Bolsa S.A. 81,440 81,440 0.02% Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		90,965	90,965	0.02%		
Brokering Alacid Waleter Alexander 76,649 76,649 0.02% Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%	Brokering Alacid Karin Lisbeth	86,433	86,433	0.02%		
Larrain Vial S.A. Corredores de Bolsa 65,806 65,806 0.02% Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		81,440	81,440	0.02%		
Administradora General de Fondos Sura S.A. 41,058 41,058 0.01% Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		76,649	76,649	0.02%		
Minera Chanar Blanco S.A. 38,569 38,569 0.01% Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%		65,806	65,806	0.02%		
Francisco Condon Schiavetti 30,831 30,831 0.01% Others 198,343 198,343 0.05%	Administradora General de Fondos Sura S.A.	41,058	41,058	0.01%		
Others 198,343 198,343 0.05%	Minera Chanar Blanco S.A.	38,569	38,569	0.01%		
	Francisco Condon Schiavetti	30,831	30,831	0.01%		
Total 435,520,079 435,520,079 100.00%	Others	198,343	198,343	0.05%		
	Total	435,520,079	435,520,079	100.00%		



These shareholders include shares that are in custody at Banks and/or brokers, as detailed below:

Shareholders	Custodian	<u>Paid</u>	<u>Ownership</u>
Shareholders	<u>Custouian</u>	<u>shares</u>	<u>percentage</u>
Comercial Epysa S.A.	MBI Corredores de Bolsa S.A.	2.000.000	0,46%
Asesorías e Inversiones Pacific Trust Limitada	BCI Corredores de Bolsa S.A.	4.732.482	1,09%
Inversiones Fural Limitada	BCI Corredores de Bolsa S.A.	3.905.756	0,90%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	BTG Pactual Chile S.A. C de B	1.198.249	0,28%
Inversiones Canihua S.A.	BCI Corredores de Bolsa S.A.	1.577.475	0,36%
Asesorías e Inversiones A y D S.A.	Larrain Vial S.A. Corredores de Bolsa	214.286	0,05%
	Total shares	13.628.248	3,14%



1.4. Financial Statements

Hortifrut S.A. and subsidiaries current financial statements are made up of the consolidated classified statement of financial position, the consolidated income statement, the consolidated integral income statement, the consolidated cash flow statement – direct method, the consolidated statement of changes in net equity and the complementary notes with information regarding said consolidated financial statements.

The financial statements show an accurate view of equity and the financial position for the period ending March 31, 2017 and the period ending December 31, 2016, as well as the results of the operations, changes in equity and cash flows which have taken place at Hortifrut in the periods ending March 31, 2017 and 2016.

Hortifrut's consolidated financial statements were prepared on a going concern basis.

The consolidated financial statements for Hortifrut S.A. and subsidiaries corresponding to the period ending March 31, 2017, were approved by its Board at meeting held on May 25, 2017.



NOTE 2 - SUMMARY OF MAIN ACCOUNTING POLICIES

Below we describe the main accounting policies adopted to prepare the consolidated financial statements, which will be applied in a uniform manner to all the periods that are presented in these financial statements.

2.1 Preparation Bases

The current consolidated financial statements for Hortifrut S.A. and subsidiaries correspond to the period ending March 31, 2017 and have been prepared in accordance with the Norms and Instructions issued by the Superintendencia de Valores y Seguros ("SVS").

The consolidated financial statements have been prepared under the historic cost criteria, though modified by the valuation to fair value of certain financial instruments.

The preparing of the consolidated financial statements as per the aforementioned, requires the use of certain critical accounting estimations. It also demands that Management exercises its judgment in the process of applying the Company's accounting policies. In Note 4, we reveal the areas that imply a greater level of judgment or complexity or the areas where the hypothesis and estimations are significant for the consolidated financial statements.

In order to ease the comparison of the amounts, other minor reclassifications have been made to the consolidated financial statements corresponding to the previous period.

As of the date of the current financial statements, there are no important uncertainties regarding events or conditions that could provide significant doubts regarding the possibility that the entity will continue operating normally as a going concern.



2.2 New issued norms and interpretations

a) The following norms, interpretations and amendments are mandatory for the first time for the financial periods starting on January 1, 2017.

Standard	Description	Mandatory Application for periods starting on:
I A mandment to I A S 7 "I ach Flow Statement"	Allows the users of the financial statements to evaluate the changes in obligations from financial activities.	1/1/2017
Amendment to IAS 12 "Gains tax".	Clarifies how to record deferred tax assets in relation to debt instruments valued at their fair value.	1/1/2017

The other adoptions of the aforementioned norms, amendments and interpretations, do not have a significant impact on the Company's consolidated financial statements.



b) Issued norms, interpretations and amendments, whose application is not yet obligatory, for which anticipated adoption has not been made.

Standard	Description	Mandatory Application for periods starting on:
IFRS 9 "Financial Instruments"	Substitutes IAS 39. Includes requirements for the classification and measuring of financial assets and liabilities and a model for expected credit loss that replaces the current model for incurred loss impairment.	1/1/2018
IFRS 15 "Revenue from contracts with customers"	Establishes the principles that an entity must apply for reporting useful information to the users of the financial statements in relation to nature, amount, opportunity and of income and cash flows from contracts with customers.	1/1/2018
IFRS 16 "Leases"	Establishes the principle for the acknowledgment, measuring, presentation and disclosure of leases.	1/1/2019
IFRIC 22 "Foreign Currency Transaction and Advance Considerations"	Is applied to a transaction in foreign currency (or part of it) when an entity acknowledges a non financial asset or a non financial liability that arises for the payment or charge of an advance consideration before the entity acknowledges the asset, expense or related revenue (or the part of these that corresponds).	1/1/2018
Amendment to IFRS 2 "Share-based payment."	Clarifies the measuring of the payments based on shares liquidated in cash and the recording of modifications that change said payments to liquidation with equity instruments. It requires the treatment of premiums as though it was all liquidated as equity instrument, when the employer is forced to retain the tax related with share-based payment.	1/1/2018
Amendment to IFRS 15 "Revenue from Contracts with Customers"	Introduces clarifications to the guideline to obligations in contracts with customers, recording of intellectual property licenses and the evaluation of principal versus agent (gross presentations versus net revenue).	1/1/2018
Amendment to IFRS 4 "Insurance Contracts", in relation to the application of IFRS 9 "Financial Instruments"	Introduces two approaches: (1) overlap, gives the companies that issue insurance contracts the option to acknowledge in other integral result the volatility that could arise when IFRS 9 is applied(before the new insurance contract standards) and (2) temporary exemption of IFRS 9, allows the companies whose activities are predominantly related with insurances, to optionally apply a temporary exemption of IFRS 9 to 2021, continuing with the application of IAS 39.	1/1/2018
Amendment to IAS 40 "Investment Property"	Clarifies that to transfer, to or from, investment properties, there must exist a change in the use, for which there must exist an evaluation (sustained by evidence) that the property complies with the definition.	1/1/2018
Amendment to IFRS 1 "First-time adoption of IFRS"	Related with the suspension of the short term exceptions for first time adoption in relation to IFRS 7, IAS 19 and IFRS 10.	1/1/2018
Amendment to IFRS 12 "Disclosure of Intersts in Other Entities"	Clarifies the scope of this standard. These modifications must be applied retroactively to the annual periods that begin on January 1, 2017.	1/1/2018
Amendment to NIC 28 "Investments in Associates and Joint Ventures"	Related with the measuring of the associates or joint venture at fair value.	1/1/2018
IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in associated and joint ventures"	A profit or complete loss is acknowledged when the transaction involves a business (as part of a subsidiary or not) and a profit or partial loss when the transaction involves assets that do not constitute a business, even if these assets are at a subsdiary.	Undetermined

The Company's management estimates that the adoption of the aforementioned norms, interpretations and amendments, will not have a significant impact on the Company's consolidated financial statements in the period of their first application.



2.3 Consolidation Bases

a) Subsidiaries

The consolidated statements of financial position incorporate the Company's financial statements and those of the companies controlled by the Company (its subsidiaries). To have control is when the Company has power over the subsidiary, when it has exposure or the right to variable yields from its implication in the subsidiary and when it has the capacity to use its power to influence the amount of the investor's returns. When evaluating if the Group controls another entity, it must consider the existence and the effect of the potential rights to vote that can currently be executed or converted. The subsidiaries are consolidated from the date when control is transferred and are excluded from the consolidation on the date that this ends.

The acquisition method is used to record the acquisition of subsidiaries. The cost of acquisition is the fair value of the delivered assets, of the issued equity instruments and of the incurred or assumed liabilities on the date of the exchange. The acquired identifiable assets and the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the date of the purchase, regardless of the scope of the interests of non-parent companies. The excess acquisition cost over the fair value of the Company's interests in the acquired net identifiable assets, is acknowledged as lower value or goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the difference will be directly acknowledged in the income statement.

Inter-company transactions, balances and earnings not realized for transactions between related entities are eliminated. The non-realized losses are also eliminated, unless the transaction provides evidence of a loss due to impairment of the transferred asset. When it is necessary to assure its uniformity with the policies adopted by Hortifrut and subsidiaries, then the accounting policies of the subsidiaries are modified.

Below is a detail of the front-line companies included in the current consolidated financial statements:

				31-Mar-17			31-Dec-16
Companies	RUT	Country of Origin	Functional Currency	Direct	<u>Indirect</u>	<u>Total</u>	Total
Agrícola El Avellano S.A. y subsidiarias	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Colmenares Hortisur SPA	99.568.520-5	Chile	CLP	100.0000	-	100.0000	100.0000
Hortifrut Chile S.A. y subsidiarias	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Top Berries & Fruit SPA	76.023.726-4	Chile	US\$	100.0000	-	100.0000	100.0000
Berries de Panguipulli SPA	76.243.167-K	Chile	US\$	100.0000	-	100.0000	100.0000
Inversiones Hortifrut S.A. y subsidiarias	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000

The aforementioned Companies correspond to front line companies where control is kept. In the case of those subsidiaries which directly or indirectly maintain an interest equal to or lower than 50%, they have been included in the consolidation process because the Company has the power to direct the financial and operating policies (see Note 15)



- a.1) Modifications to the consolidation base
- 1.- During the period ending March 31, 2017, no modifications have been incorporated in the consolidation bases.

b) Transactions and interests of non-parent company

The interests of non-parent companies are presented in the item Net Equity of the consolidated classified statement of financial position. The profit or loss attributable to the non-controlling interest is presented in the consolidated income statement, constituting the profit (loss) of the period. The results of the transactions between the non-parent company shareholders and the parent company shareholders of the companies where the property is shared, are recorded under equity and, therefore, are shown in the consolidated statement of changes under net equity.

c) Associates

Associates are all the entities over which Hortifrut S.A. and its subsidiaries have a significant influence, but do not have control over the financial and operating policies, generally with an ownership between 10% and 50%. The investments in associates are recorded when formed or purchased at cost and are subsequently adjusted via the equity method. Hortifrut and its subsidiaries' investments in associates include Appreciation identified in the acquisition, net of any loss due to accumulated impairment.

The non-realized earnings due to transactions between the Group and its associates are eliminated based on the Group's interest percentage. The non-realized losses are also eliminated, except if the transaction provides evidence of loss due to impairment of the asset that is transferred.

Hortifrut and its subsidiaries' participation in the profit or loss after the acquisition of its associates is acknowledged in results, and its interest in the equity activities after the acquisition is acknowledged under the corresponding reserve within Net Equity. When Hortifrut and its subsidiaries' interests in the loss of an associate is the same or higher than its investment in it, including any other non-insured account receivable, Hortifrut and its subsidiaries will not acknowledge additional loss, unless it has incurred in obligations or performed payments on behalf of the associate.

2.4 Financial information per operating segments

IFRS 8 demands that entities adopt "the Administration focus" when revealing information regarding the result of its operating segments. In general, this is the information that Management and the board use internally to evaluate the performance of the segments and to decide how to assign resources for these.

Hortifrut and its subsidiaries present the information by segments (which correspond to business areas) based on the financial information placed at the disposition of the decision makers, in relation to matters such as measuring profitability and assigning investments and based on the difference in products, as indicated in IFRS 8 – Financial Information by Segments. This information is detailed in Note 5.

The determined Segments which correspond to the business areas are the following:

Blueberry Segment Raspberry Segment Blackberry Segment Strawberry Segment Cherry Segment



Value Added Products Segment (Frozen, dehydrated, retail products and any other fruit product which is not fresh)

Others Segment

2.5 Transactions in foreign currency

a) Reporting currency and functional currency

The items included in the financial statements of each of Hortifrut S.A. and its subsidiaries entities are valued using the currency of the main economic environment where the entity operates (functional currency). Hortifrut S.A.'s functional currency is the United States dollar, which also constitutes the reporting currency of the consolidated statement of financial position.

b) Transactions and balances

Transactions in foreign currency, with this being any currency different to the functional currency, are converted to the functional currency by using the valid exchange rates on the dates of the transactions. Profit and loss in foreign currency that results from the liquidation of these transactions and conversion to the exchange rate valid at the closing of the monetary assets and liabilities denominated in foreign currency, are acknowledged in the consolidated income statement.

c) Foreign currency exchange rate

The exchange rates of the main currencies used in Hortifrut and its subsidiaries' accounting process, in relation to the dollar, as of March 31, 2017 and December 31, 2016, are the following:

	Nemo	31-Ma	ar-17	31-Dec-16		
Currency		Closing	Annual average	Closing	Annual average	
Chilean Peso	CLP	663.97	655.58	669.470	676.83	
Euro	EUR	0.936	0.939	0.949	0.904	
Mexican Peso	MXN	18.809	20.327	20.664	18.663	
Argentine Peso	ARS	15.600	15.671	15.900	14.748	
Brazilian Real	RBL	3.168	3.143	3.259	3.491	
Peruvian Nuevo sol	PEN	3.245	3.284	3.360	3.374	

The calculating of the exchange rate corresponding to the accumulated monthly average, is determined over the average base of the monthly average exchange rates.

d) Entities corresponding to Hortifrut and subsidiaries

The results and financial position of all of Hortifrut and subsidiaries' entities (none of which have the currency of a hyperinflationary economy) which have a functional currency different to the reporting currency are converted to the reporting currency as follows:

- i) The assets and liabilities of each presented statement of financial position are converted at the closing exchange rate of the period;
- ii) Income and expenses of each income statement amount are converted at the daily exchange rate or when this is not possible, the average monthly exchange rate is used as a reasonable approximation; and
- iii) All of the resulting exchange rate differences are acknowledged in the conversion reserve under net equity.



The variation determined by the difference in exchange rate between the investment recorded in a company whose functional currency is different to the functional currency of the subsidiary where it has invested, is recorded in Other integral results, thus forming part of Equity as Reserves due to exchange rate fluctuations.

The differences in exchange rate generated by balances kept in long term current accounts between subsidiaries whose functional currencies differ, are eliminated from the result and are recorded in the bookkeeping account Reserves due to exchange rate fluctuations under Net Equity, because they are treated as net investment in those subsidiaries.

2.6 Property, plant and equipment

The Company's fixed assets are made up of land, constructions, infrastructure, machines, equipment, bearer plants and other fixed assets.

2.6.1 Land, constructions, plants, equipment and machinery

Land is acknowledged at its purchase cost. Constructions, plants, equipment and machinery are acknowledged, both at the initial moment and subsequently, at cost minus the corresponding accumulated depreciation and impairment, in case it exists.

Subsequent costs (improvements, expansions and works in progress) are included in the value of the initial asset or are acknowledged as a separate asset, only when it is probable that the future economic benefits associated with the fixed asset elements will flow to the Group and the cost of the element can be determined in a reliable manner. In the case of the replacement of components, the value of the substituted component is cancelled for accounting purposes.

Derivative costs from daily maintenance and common repairs are acknowledged in the period's result.

Profit or loss from the sale or property, plants and equipment are calculated comparing income obtained from the sale with the book value of the asset (net of depreciation) and are recorded in the consolidated income statement.

2.6.2 "Bearer Plants"

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 1, 2016, fruit "bearer plants", are considered a machinery item in a manufacturing process, so, their value is classified under Property, plant and equipment and recorded as specified in IAS 16.

Fruit "bearer plants" can be differentiated depending on their productive state between the development stage and production stage, and are valued as per the following criteria:

a) "Bearer plants" in development

"Bearer plants" in development are valued at the acquisition and/or production cost of the plants plus the costs to maintain them until the date when they start producing.

b) "Bearer plants" in production

"Bearer plants" in production have been acknowledged at revalued cost, which is their fair value, minus the accumulated depreciation and the accumulated amount of the loss due to impairment in value which has taken place. The revaluations are performed every 3 or 5 years or when there is evidence that the fair value of the revalued asset significantly differs from its book value.



"Bearer plants" are considered to be in production as per the following:

Blueberry:

- Chile, Mexico and Spain: a plantation in production is when the volume of produced fruit surpasses 30% of the potential volume of the variety, which is estimated by expert agronomists.
- Peru: a plantation is considered to be in production when the volume of produced fruit surpasses 50% of the potential volume of the variety, which is estimated by expert agronomists.

Nevertheless, if the period of time that passes between the date of the plantation and the date of the valuation is equal to or higher than 6 years, the plantation must be considered in production, regardless of the reached level of production.

Raspberry:

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Blackberry:

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Due to the different varieties that the company has, the different geographic areas and the different climates and countries where the planting takes place, the Company estimates that it is necessary to wait for certain production levels to be able to evaluate the potential and the fair value of the "bearer plants". During this period, given the level of uncertainty, the Company values "bearer plants" under development at cost.

When the book value of the "bearer plants" is modified, as a result of a revaluation, said variation is taken directly to a revaluation reserves account in net equity.

If the book value is modified due to the presence of impairment in "bearer plants", said decrease in the value will be attributed first to the revaluation reserves account under net equity, to its complete extinction, and if there is a remaining balance, it will be directly attributed to the results of the period under the account Other expenses, per function.

Method for Calculating Fair Value of Bearer Plants

Since there is not an active market for the products elaborated by the Company, or a price reference or observable market values for the different varieties planted by it, among other things due to the differentiation of its products, the Company uses as a method to determine the fair value of "bearer plants" the discount cash flow model, through which the fair value of the "bearer plants" is calculated by using the cash flows of continuous operations, based on harvesting plans. This means that the fair value of the "bearer plants" is measured as the fair value of the harvest of a growth cycle based on productive fruit plantations. This valuation is performed on a 20 year production horizon for blueberries and 5 years for raspberries and blackberries. In case the plantations are on leased land and/or taken in usufruct, with expiry lower than the previously stated terms, the valuation will be adjusted to those expiries.



This method corresponds to an estimation of the fair value of Level III, as is established in IAS 13.

The most significant variables used in the fair value model described beforehand are the following:

- a) **Production Volume**: this estimation is performed by expert agronomists, who based on the age of the plantations, the varieties and the planted surface, perform projections of the volume of fruit that each field will generate, which, for valuation purposes, incorporate volatility through a distribution of Normal probability, with an average equal to the estimated production volume for each field and a standard deviation of 10% of the average. This production volume is differentiated depending on if it is sold as fresh fruit or if it is destined to the frozen fruit market.
- b) **Producer return**: from the weekly historical sale price in the 8 season final market, we determine the weekly historical producer return for the fresh fruit from each of the fields, this considers the production curve, data with which we determine the distribution of probability with which said returns are distributed, distributions that are used to incorporate risk to the calculation of the fair value of "bearer plants". In the case of producer return of the fruit destined to the frozen fruit market, the spot price present in the market at the moment of the valuation is used.
- c) Fixed cost per hectare: corresponds to the cost for maintaining plantations, which incorporates tasks such as pruning, phytosanitary controls, pollination, fertilization, irrigation, weed control, general expenses and the cost of the use of the land, among other items, incorporating the supplies used in these tasks, and the workforce necessary to execute them. The best estimation of these costs corresponds to the budget of the current season, every time that a corresponding valuation is realized.
- d) **Variable cost per kilo**: corresponds to harvesting costs incurred to extract fruit from "bearer plants", mainly considering the harvesting workforce and harvesting and supplies support personnel used for this task. The best estimation of this cost corresponds to the budget of the current season, each time the corresponding valuation is performed.
- e) **Discount rate:** the discount rates employed in the valuation model have been determined using the CAPM model, commonly used in similar market practices, to determine reference discount rates.

The formula specifically considers the following variables:

Expected return rate (R_i)

= Risk free rate (R_f) + Beta of the asset (β_i) * Risk premium

Where:

 R_f - risk free rate R_f

 β_i - Beta of assets representing the relationship between the return of an asset and the market **Risk premium** – estimated based on the average difference between the market return and the risk free rate R_f



Based on the preceding formula, the Company uses the following discount rates as of December 31, 2016:

	Chile	Mexico	Spain
Hortifrut S.A.	(USD)	(USD)	(EUR)
Risk free rate	3.19%	4.13%	0.41%
Beta HF (Agricultural Business)	0.92	1.20	1.20
Risk premium	6.00%	6.00%	6.00%
Discount rate (CAPM)	8.71%	11.33%	7.61%

The corresponding sovereign bond rates in the indicated currencies (source: Bloomberg) were used for risk free rates, which are detailed as follows:

- Chile: bond EK6406467, with expiry on March 27, 2025, in United States currency
- Mexico: bond EK6138946, with expiry on January 30, 2025, in United States currency
- Spain: bond EK1464453, with expiry January 31, 2022, in Euro currency

The calculation of Beta is based on a sample of 37 companies from the Farming/Agriculture sector of the United States, which gave a result of 0.92 (source: Damodaran on January 5, 2017). In the case of Chile it is reasonable to use this indicator because of the geographic diversification of its fields. This is not the case of Mexico and Spain, where plantations are not so diversified, so Betas of 1.20 were used.

The used risk premium is 6%, which has been historically observed in the main stock markets in the world, including the Chilean, Mexican and Spanish markets.

f) **Exchange Rate:** the exchange rate is a relevant variable within the valuation model of "bearer plants" in Chile and Mexico, because most fixed costs per hectare and variable costs per kilo are denominated in local currency, while the valuation model uses cash flow in American dollars. For this calculation we incorporate risk into this variable through a distribution of Normal probability, with an average equal to the exchange rate observed as of December 31 of each year and with a standard deviation equal to 10% of the average. In the case of Spain, the valuation is directly realized in Euros and the final result is translated at the closing Exchange rate of the financial statements. The used exchange rates are detailed in Note 2.5.c).

2.6.3 Depreciation

Depreciation of the assets (except for "bearer plants") is calculated using the lineal method, distributing it in a systematic manner during its useful life. This useful life has been determined based on the natural expected impairment, technical or commercial obsolescence derived from the changes and/or improvements in production and changes in the market's demands for the products obtained in the operation with said assets. Land is not depreciated.

Depreciation of "bearer plants" is calculated according to its production forecasted in the useful life of the plant and is assigned as per the real production curves. In the case of plantations that are located on leased land, the useful life is adjusted as per the expiry of the corresponding lease contract.



The estimated useful lives are as follows:

	Minimum Life or Rate Years	Maximum Life or Rate Years
Construction and infrastructure works		
Steel, reinforced concrete constructions	50	80
Wooden buildings	10	30
Provisional constructions	5	10
Minor agricultural constructions (macro-tunnel and others)	3	8
Machinery and equipment	8	10
Motor vehicles	8	10
Information technology (IT) equipment	3	6
Bearer Plants		
Blueberries	10	20
Raspberries and others	3	5
Furniture and supplies	5	10

The installations that the Company keeps inactive, continue with their depreciation as per the lineal method.

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each closing of the financial statements of position in order to obtain a remaining useful life as per the value of the assets.

The effects of depreciation are presented under Cost of Sales.

2.7 Current Biological Assets

As per what is established in IAS 41, agricultural products that grow on fruit "bearer plants" will follow this norm, which must be measured at their fair value minus sales costs, recording the changes in valuation under results as the product grows.

The minimum amount of said fair value is the cost incurred in during the season in course. Additionally, said fair value would include the margin expected for the fruit that is closest to the harvest, based on the maturity curve of the fruit. Regardless, when the estimation of said margin per subsidiary does not significantly differ from the cost incurred as of the date of the Financial Statements, this value will not be recorded.

The variables used to calculate fair value are the following:

- **Volume:** Corresponds to the fruit which at the closing of the financial statements is estimated to be harvested in no more than 80 days in the case of blueberries and no more than 30 days in the case of raspberries. This estimation of harvest volumes is performed by expert agronomists, who based on the phenological state of the fruit hanging on the "bearer plants", of the variety and geographic location of the plantations, perform a projection of the volume of fruit that will be harvested during the next weeks.
- **Producer return:** From the weekly historical sale price in the final market (taking as a reference the prices published by USDA for the last 8 seasons), we determine the return that the field will receive, based on the date when the fruit is expected to be sold which, to the closing of each financial statement, is hanging from the "bearer plants", deducting all the costs that must be incurred from the harvest to the arrival to the final customer.



- **Production Cost:** is determined through the accumulation of real costs for each productive hectare, considering all the maintenance tasks and depreciation of fixed assets used in each of the plantations until the moment of the evaluation.

2.8 Intangible assets other than appreciation

a) Varietals Licenses

The acquired varietals licenses are shown at purchase cost, and are amortized charged to the cost of sale as income from sales is generated, or by the plant's development cost.

Corresponds to the rights acquired for the production and commercialization of varieties of Berries.

b) IT programs

Correspond to licenses for acquired software, which are capitalized over the base of the costs incurred in to acquire and prepare them to use the specific program. These costs are amortized during their useful lives estimated at 6 years.

Expenses related with the development or maintenance of software are acknowledged as expenses when they arise. Costs directly related with the production of unique and identifiable software controlled by Hortifrut and subsidiaries, and which will probably generate superior economic benefits than their costs for over a year, are acknowledged as intangible assets. Direct costs include expenses corresponding to the personnel that develop the software and any kind of expense incurred in for its development or maintenance.

2.9 Appreciation

Appreciation arises from the acquisition of subsidiaries and represents the excess of the considerations transferred over Hortifrut S.A. and subsidiaries' interests in the net fair value of the identifiable net assets, liabilities and contingent liabilities of the acquired and the fair value of the non dominating interest in the acquired.

In order to perform the tests for loss due to impairment, the appreciation acquired in a business combination is assigned to each one of the cash generating units, or Groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or Group of units which are assigned the appreciation represent the lowest level within the entity where appreciation is controlled for internal management purposes. Appreciation is controlled at the operating segment level.

Revisions of the loss due to impairment of the value of the appreciation are performed annually or more often if events or changes in circumstances indicate a potential loss due to impairment. The book value of appreciation is compared with the recoverable amount, which is the used value or the fair value minus sales costs, the highest of these values. Any loss due to impairment is immediately acknowledged as an expense and is not subsequently reverted.

2.10 Interest Costs

Interest costs which can be directly attributed to the construction of any rated asset are capitalized during the time that is needed to complete and prepare the asset for the intended use. Other interest costs are recorded under results.

2.11 Impairment of non-financial assets

Assets that have an indefinite useful life are not subject to amortization and are subjected on a yearly basis to loss due to impairment of value tests.



Assets subject to depreciation are subjected to loss due to impairment tests as long as some event or change in the circumstances of the business indicates that the book value of the assets may not be recoverable. A loss due to impairment is acknowledged when the book value is higher than its recoverable value.

The recoverable value of an asset is the highest between the fair value of an asset minus sales cost and its value in use. In order to evaluate the loss due to impairment of value, assets are grouped at the lowest level for which cash flows that can be separately identified (CGU) exist.

Non-financial assets other than purchased Appreciation which have suffered a loss due to impairment are subjected to revision on each closing date of the financial statement of position to verify if reversals of the loss have been produced.

Loss due to impairment in value can be reversed in accounting only up to the amount of the loss acknowledged in previous periods, so that the book value of these assets does not surpass the value that they would have had if said adjustments had not taken place. This reversal is recorded in the Other profit (loss) account.

2.12 Financial Assets

Hortifrut and subsidiaries classify their financial assets under the following categories: a) fair value with changes in results and b) loans and accounts receivable. The Group does not maintain financial instruments held until their expiry or available for sale. The classification depends on the purpose with which the financial assets were acquired. Administration determines the classification of its financial assets at the moment of the initial acknowledgment.

Classification of financial assets

a) Financial assets at fair value with changes in results

Financial assets at fair value with changes in results are financial assets held for negotiation. A financial asset is classified in this category if it is mainly acquired with the purpose of selling it in the short term. Assets in this category are classified as current assets.

b) Loans and accounts receivable

Loans and accounts receivable are non-derivative financial assets with fixed or determinable payments, which are not quoted on an active market. Those items with expiry less than 12 months are classified as current assets. Items with expiry over 12 months are classified as non-current assets.

The category loans and accounts receivable includes trade debtors and other accounts receivable, accounts receivable with related entities, term deposits and cash and bank balances.

Acknowledging and measuring financial assets

The acquisition and disposal of financial assets is acknowledged on the date of the negotiation, in other words, the date on which Hortifrut and subsidiaries commit to acquiring or selling the asset.

i) Initial acknowledgment

Financial assets are initially acknowledged by the fair value plus the costs of the transaction, for all the financial assets not taken to fair value with changes in results. In case there is no significant difference between the fair value and the nominal value of the financial asset, these are recorded at their nominal value.



Financial assets at fair value with changes in results are initially acknowledged by their fair value, and the costs of the transaction are taken to results.

ii) Subsequent valuation

Financial assets at fair value with changes in result are subsequently recorded by their fair value with an offsetting entry in results. Loans and accounts receivable are recorded at their amortized cost in accordance with the effective interest rate method.

Financial assets are written off when the rights to receive cash flows from investments have expired or have been transferred and Hortifrut and subsidiaries have substantially transferred all the risks and advantages derived from their ownership.

The Company evaluates on the date of each consolidated statement of financial position if there exists objective evidence that a financial asset or a group of financial assets could have suffered loss due to impairment. In the case of financial assets held up to their expiry, if there is evidence of impairment, the amount of the provision is the difference between the book value of the asset and the current value of the future estimated cash flows, discounted at the original effective interest rate.

2.13 Derivative financial instruments and hedging activities

Derivatives are initially acknowledged at fair value on the date that the derivatives contract has taken place and they are subsequently valued again at their fair value. The method to acknowledge the resulting loss or profit depends on if the derivative has been designated as a hedging instrument and, if so, on the nature of the item that is being hedged. The Company designates certain derivatives such as:

- (a) Fair value hedging of acknowledged assets or liabilities (fair value hedging);
- (b) Hedging of a concrete risk associated to an acknowledged liability or a highly probable foreseen transaction (cash flow hedging); or
- (c) Derivatives that do not qualify for hedging accounting

The Company records at the start of the transaction the existing relationship between hedging instruments and the hedged items, as well as their objectives for risk management and the strategy to perform different hedging operations. The Company also records its evaluation, both at the start and over a continuous base, to see if the derivatives that are used in the hedging transactions are highly effective to compensate the changes in fair value or in the cash flows of the hedged items.

The total fair value of the derivatives is classified as Other assets or non-current financial liabilities if the remaining expiry of the hedged item is over 12 months and as other current financial assets or liabilities if the remaining expiry of the hedged item is less than 12 months.

(a) Fair value hedging

Changes in the fair value of derivatives that are designated and rated as fair value hedging are recorded in the consolidated income statement, together with any change in the fair value of the hedged asset or liability which can be attributed to the hedged risk.

(b) Cash flow hedging

The effective part of changes in the fair value of the derivatives that are designated and classified as cash flow hedging are acknowledged as cash flow hedging reserves under net equity. Profit or loss related with the non-effective part is immediately acknowledged in the consolidated income statement, under "Other profit (loss)".



In the case of variable interest rate hedging, the amounts acknowledged under equity are reclassified to results in the financial expenses line as the interests of the associated debts are accrued.

In the case of exchange rate hedging associated to costs and expenses to be incurred in Chilean pesos and associated to income to be received in Euros, the amounts acknowledged in equity are reclassified to results in the cost of sales item as the corresponding costs and expenses are accrued.

When a hedging instrument expires or is sold or no longer complies with the requirements demanded for hedging accounting, any profit or loss accumulated in net equity up to that moment remains under equity and is acknowledged when the foreseen hedged transaction is finally acknowledged in the consolidated income statement. When it is expected that the foreseen transaction will not take place, the profit or loss accumulated in net equity will immediately be taken to the consolidated income statement under "Other profit (loss)".

2.14 Stock

Stocks are valued at their acquisition cost or at their net realizable value, the lower of the two. Cost is determined by the weighted average price (WAP) method.

The cost of the finished products and the products in process include raw materials, direct labor force, other direct costs and general manufacturing expenses (based on a normal operating capacity), but do not include interest costs.

Net realizable value is the estimated sale price during the regular course of business, minus the variable costs of applicable sales.

Obsolete or slow moving products are acknowledged at their realization value.

2.15 Trade debtors and other accounts receivable

Receivable trade accounts are acknowledged at their nominal value, since average expiry terms do not surpass 90 days.

Additionally, estimations are performed over the doubtful collection accounts based on an objective revision of all the amounts pending at the end of each period. Loss due to impairment related to doubtful credits are recorded in the consolidated income statement in the period that they are produced. Trade credits are included in current asset under Trade debtors and other accounts receivable, in the measure that their estimation for collection is less than a year from the date of the financial statement.

2.16 Cash and cash equivalents

Hortifrut S.A. and subsidiaries consider as cash and cash equivalents the cash balances held at hand and in current bank accounts, term deposits and other financial investments (negotiable securities of easy liquidation) with an expiry of less than 90 days. Within this item, the administration's own cash investments are also included, with an expiry which is in accordance with the aforementioned and whose funds are of free disposal.

Used bank overdraft lines are included in Other financial liabilities.



2.17 Corporate capital

Corporate capital is represented by ordinary shares of a single kind.

Incremental costs which can be directly attributed to the issuance of new shares or options are presented in net equity as a deduction, of the obtained income.

The minimum legal dividends over ordinary shares are acknowledged as equity goodwill when they are approved by the shareholder's board.

2.18 Payable trade accounts and other accounts payable

Payable trade accounts are initially acknowledged at their fair value and are subsequently valued by their amortized cost using the effective interest rate method when they have a term of over 90 days for their payment. Lower terms are recorded at nominal value because they do not present significant differences with their fair value.

2.19 Other financial liabilities

Financial liabilities are initially acknowledged, by their fair value, net of costs incurred in the transaction. Subsequently, they are valued at their amortized cost and any difference between the obtained funds (net of the necessary costs for its obtention) and the reimbursement value, are acknowledged in the income statement during the life of the debt as per the effective interest rate method. The effective interest rate method consists on applying the market rate as a reference for debts with similar characteristics to the value of the debt (net of the necessary costs for its obtention).

It must be stated that if the difference between the nominal value and the fair value is not significant, the nominal value is used.

Financial liabilities are classified under current liability and non-current liability over the base of the contractual expiry of the nominal capital.

2.20 Gains tax and deferred taxes

Hortifrut and its subsidiaries have acknowledged their tax rights and obligations based on the valid legal dispositions.

Expenses due to gains tax are acknowledged in the income statement, and correspond to tax payment determined over the taxable income of the year, applying the valid tax rates as of the closing date of the financial statements, any adjustment to payable tax for previous years and the effect of the variation of assets and liabilities due to deferred taxes.

When dealing with items acknowledged in other integral results or directly in net equity, in this case, tax is also acknowledged in the other integral results or directly in net equity, respectively.

Deferred tax effects are recorded over the temporary differences that arise between the tax base of assets and liabilities and their corresponding values shown in the financial statements. Deferred tax assets and liabilities are determined using the tax rates that have been promulgated as of the date of the financial statements and are expected to be applicable when the income tax asset is realized or the income tax liability is paid.

Regardless of the aforementioned, deferred tax which is the result of temporary differences that arise from investments in subsidiaries and related companies is not acknowledged if the opportunity to reverse the temporary difference is controlled by the group and it is probable that the temporary difference will not be reverted in the foreseeable future.



2.21 Employee Benefits

a) Employee vacations

Hortifrut and its subsidiaries acknowledge the expense for employee vacations through the accrued method, which is recorded at its nominal value.

b) Benefits for termination of labor relationship

Hortifrut S.A. and its subsidiaries do not present obligations due to indemnity for termination of employee services, because there is no legal obligation associated or a non-formalized practice which results in said obligation.

These are recorded in results (expense) at the moment the employees are paid, as a consequence of the Company's decision to rescind their work contract, before the normal retirement age.

c) Other benefits

Hortifrut and its subsidiaries acknowledge a liability for bonus to its employees, when it is contractually obligated or when the practice in the past has created an implicit obligation, which is historically defined at the end of the season. If it exists, the provision is presented under current liability.

2.22 Provisions

Hortifrut S.A. and subsidiaries acknowledge a provision when they are contractually obligated or when there is a practice in the past which has created an assumed obligation.

Provisions for onerous contracts, lawsuits and other contingencies are acknowledged when:

- (i) Hortifrut S.A. and subsidiaries has a current obligation, whether it is legal or implicit, as a result of past events,
- (ii) It is probable that an exit of resources will be necessary to liquidate the obligation; and
- (iii) The value has been estimated in a reliable form.

Provisions are valued by the current value of the disbursements which are expected to be necessary to liquidate the obligation, using Hortifrut S.A. and subsidiaries' best estimation. The discount rate used to determine the current value reflects the current market evaluations, on the date of the consolidated statement of financial position, the temporary value of money, as well as the specific risk related with the specific liability.

2.23 Acknowledging income

Income is acknowledged in the measure that it is probable that the economic benefits will flow towards the Company and can be reliably measured. Income is measured at the fair value of the economic benefits received or to be received and are presented net of value added tax, specific taxes, returns and discounts.

Income from the sale of goods is acknowledged when the Company has transferred to the buyer the risks and benefits that are inherent to the property of these goods and does not maintain the right to dispose of them, or to maintain an efficient control; in general, this means that sales are recorded at the moment the risks and benefits are transferred to the customers as per the terms agreed in commercial agreements, as is described below:



a) Sale of products in the local market

The Company generates its income mainly from the sale of fruit, product that is distributed through retailers, wholesale distributors and supermarket chains. None of them acts as a trade agent of the Company. Income from sales in local markets, net of value added tax, specific taxes, returns and discounts to customers, are acknowledged at the moment that the products are delivered together with the transferring of all their risks and benefits.

b) Export

In general, the Company's delivery conditions for export sales are based on Incoterms 2000, with these being the official rules for interpreting trade terms issued by the International Chamber of Commerce. The structure for acknowledging income is based on the group of Incoterms, mainly in the following groups:

- "FOB (Free on Board) and similar", where the buyer organizes and pays for the transport, so, the point of sale is the delivery of the goods to the transporter hired by the buyer, moment that income is acknowledged.
- "CIF (Cost, Insurance & Freight) and similar", through which the Company organizes and pays the external transport expense and some other expenses, even though the Company ceases to be responsible for the goods once they have been delivered to the maritime or airline Company within the corresponding term. The point of sale is the delivery of the goods to the transporter hired by the seller for transporting to destination, moment that income is acknowledged.

In case there are discrepancies between the trade agreements and Incoterms defined for the operation, those established in the contracts will rule.

c) Estimating Income

The Company, for those sales that to the closing of the Financial Statements are recorded at the invoicing price at the moment of their dispatch and not their final liquidation, adjust the value of invoicing to the value of the sale price obtained in the markets where its products are commercialized.

d) Income from interests

Income from interests is acknowledged using the effective interest rate method.

e) Sale of services

Operating income from the sale of services, is recorded when said service has been provided. A service is considered to have been provided when it is received in agreement by the customer.

f) Income from dividends

Income from dividends is acknowledged when the right to receive the payment has been established.

2.24 Trade agreements with distributors and supermarket chains

The Company performs trade agreements with its main distributors and supermarkets through which they establish: (i) discounts for volume and other customer variables: (ii) promotional discounts, which correspond to an additional reduction in the price of the sold products, due to the development of trade initiatives (temporary promotions) and the granting of considerations (use of preferential spaces and others) and (iii) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and the opening up of new sales points.



Discounts due to volume and promotional discounts are acknowledged as a reduction in the sale price of the sold products. The contributions for shared advertising are acknowledged when the advertising campaigns agreed with the distributor have taken place and are recorded as incurred commercializing expenses.

The Company acknowledges the cost of the benefits granted by commercial agreements with distributors only when there is formal evidence of the agreement, the amount of the benefit can be reasonably estimated and its payment is probable.

Commitments with distributors or importers in the exports environment are acknowledged when there is formal evidence of the agreement and its amount can be reliably estimated.

2.25 Cost of Sales

Sales costs include the cost of production of the sold products and other costs incurred in to leave stock at the locations and under the necessary conditions for its sale. These costs include, among others, cost of raw materials, packing costs, labor costs of production personnel, depreciation of assets related with production, payment of leaves of absence and operating costs and maintenance of plants and equipment.

2.26 Administrative expenses

Administrative expenses include remunerations and compensation of personnel at the back up units, the depreciation of offices, equipment, installations and furniture used in these functions, the amortization of non-current assets and other general and administrative expenses.

2.27 Lease

a) Financial Lease.

Hortifrut S.A. and its subsidiaries lease determined fixed assets. The fixed asset lease, when the Company substantially has all the risks and benefits inherent to the property, is classified as financial lease. Financial lease is capitalized at the start of the lease at the fair value of the property or leased asset or at the current value of the minimum payments for the lease, the lower of the two.

Each lease payment is distributed between the liability and the financial burdens to obtain a constant interest rate over the pending balance of the debt. The corresponding obligations for lease, net of financial burdens, are included in Other financial liabilities. The interest element of the financial cost is charged in the income statement during the lease period in order to obtain a constant periodic interest rate over the remaining balance of the liability for each period. The asset acquired under a financial lease regime is depreciated during its useful life or the duration of the contract, the lower of the two.

b) Operating Lease.

The leases where the lessor keeps an important part of the risks and advantages derived from the ownership of the good are classified as operating lease. The payments for the concept of operating lease (net of any incentive received from the lessor) are charged in the income statement over a lineal base during the lease period.



2.28 Non-current assets or groups of assets (or disposal groups) classified as held for sale

Non-current assets or disposal groups are classified as assets held for sale and are acknowledged at the lower value between the book value and the fair value minus sales cost. When the value will be recovered mainly through its sale, as long as the sale is considered highly probable.

2.29 Environment

In the case of environmental liabilities, these are recorded over the base of the current interpretation of environmental laws and rulings, when it is probable that a current obligation will be produced and the amount of said responsibility can be calculated in a reliable manner.

Investments in infrastructure works destined to complying with environmental requirements are activated by following general accounting criteria for Property, plant and equipment.

2.30 Investigation and development

Investigation and development expenses are presented under the Other expenses by function item in the consolidated income statement, because the realized investigations form a normal part of Hortifrut S.A. and its subsidiaries' operations.

2.31 Advertising expenses

Advertising expenses are acknowledged under results when they take place.

2.32 Profits per share

Net profits per share are calculated by dividing the net profit attributable to the shareholders by the weighted average of the number of ordinary shares in circulation during the period, excluding shares acquired by the company.

2.33 Expenses due to goods and services insurances

The payment of different insurance policies which the Company hires is acknowledged under expenses in proportion to the period of time that they cover, regardless of the payment terms. The paid and non consumed values are acknowledged as advanced payments under current assets.

The costs of the claims are acknowledged under results immediately after known, net of the amount recoverable from the insurance companies. The amounts to be recovered are recorded as an asset to be reimbursed by the insurance Company under the item Trade Debtors and other accounts receivable, calculated according to what was established in the insurance policies.



NOTE 3 – RISK MANAGEMENT

The berries business intrinsically involves a series of risk factors which, in one way or another, affect the development of the industry. Within these factors, we can mention the following:

3.1. Financial Risk

3.1.1 Credit Risk

a) Cash surplus investment risk:

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company (see note 7 b).

The Company's policy regulates investment and debt, trying to limit the impact of the exchange rate fluctuations in the valuation of currencies and interest rates over the Company's net results, through cash surplus investments and the hiring of forwards and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose expiry terms do not exceed 90 days and have high liquidity.

- Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

b) Risk from sales operations:

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to the PACA law. This law protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company evaluates the risk of exposure every week and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from the customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

As a mitigation measure for this risk, the Company has obtained credit insurance for the parent company and subsidiaries as of December 31, 2016 (See Note 3.3).

3.1.2.- Liquidity risk

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.



The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated Companies. In the case of subsidiaries such as Hortifrut España Southern Sun SL, and related companies such as Hortifrut Tal S.A.C. and Munger Hortifrut N.A. LLC in the United States, credit decisions are made at these business units in coordination with Hortifrut S.A. Debts are incurred through bank credits in Chile and overseas, aiming to optimize the credit conditions based on the financing needs to face investment plans and requirements for work capital.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short term credit lines, approved and valid for work capital, which as of March 31, 2017 reach US\$200.9 million (includes credit lines committed with BCI bank for US\$42 million, commitment fixed for 2018 and of which US\$ 37 million have been used), distributed among 10 banks. The used amount reaches US\$86.4 million, with an unused balance of US\$114.5 million. The credit lines are distributed among the following companies: Hortifrut Chile S.A. with US\$193.0 million, Hortifrut S.A. with US\$5 million, Agrícola El Pampino S.A. with US\$750 thousand, Agrícola Santa Rosa del Parque S.A. with US\$500 thousand, Agrícola Vida Nueva S.A. with US\$400 thousand, Agrícola Mataquito S.A. with US\$1.3 million and Hortifrut Import Inc., with US\$3 million.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance work capital and interest payments, for the next 12 months and the foreseeable future.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its future obligations.

Below we summarize the expiry of the Company's bank loans as of March 31, 2017, based on the undiscounted contractual cash flows:

				Flows			
	Capital	Interests	Between o to 3 months	Between 3 to 12 months	Between 1 to 5 years	Over 5 years	Total
Creditor Bank	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Banco de Crédito e Inversiones	71,228	1,068	42,379	1,372	23,122	11,891	78,764
Banco Santander Chile	31,894	184	31,423	319	424	-	32,166
Banco de Chile	30,843	193	29,194	700	1,400	-	31,294
Banco Bilbao Vizcaya Argentaria	29,320	203	11,465	1,638	17,130	-	30,233
Banco Santander Central Hispano S.A.	15,209	98	436	1,962	13,292	-	15,690
Banco Scotiabank	11,000	13	11,024	-	-	-	11,024
Banco Estado	7,600	82	1,285	1,272	5,303	-	7,860
La Caixa	5,343	-	5	44	5,482	-	5,531
Banco Intercontinental Español	3,205	-	9	27	3,278	-	3,314
Banco Rabobank Chile	3,195	134	-	425	3,452	-	3,877
Banco BICE	3,000	2	3,006	-	-	-	3,006
BBC Tecnología Agrícola Ltda.	503	-	-	507	-	-	507
Banco Itaú	424	-	67	279	175	-	521
Caja Madrid	50	-	6	17	27	-	50
Caja Rural Asturias	41	-	6	19	19	-	44
Financial Services	5	-	5	-	-	-	5
Banco de Crédito Perú	4	-	4	-	-	-	4
Total	212,864	1,977	130,314	8,581	73,104	11,891	223,890



Below is a summary of the expiries of the total financial liabilities:

			Flows					
		•	Between	Between				
		Accounting	o to 3	3 to 12	Between 1	Over 5		
	Capital	Value	months	months	to 5 years	years	Total	
<u>Detail</u>	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	
Bank loans	212,864	214,841	130,314	8,581	73,104	11,891	223,890	
Trade accounts and other accounts payable	52,556	52,556	43,364	9,192	-	-	52,556	
Accounts payable to related entities	16,632	16,632	-	4,743	11,889	-	16,632	

3.1.3 Exchange rate risk

The international character of its business and operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations in US Dollar versus Chilean Peso, Mexican Peso, Euro.

a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos mainly comes from the costs of the Chilean companies denominated in said currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting derivative instruments. Likewise, in the Chilean companies, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations in Chilean Pesos.

b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

Hortifrut performs mitigation measures over the exposure to costs of Mexicna companies, through the contracting of derivative instruments.

c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and at a lower scale liquid funds held in financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative contracts.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.



Exposure in currencies different to the dollar

The following table shows the exposure in currencies different to the dollar, over the Company's assets and liabilities as of March 31, 2017:

	Peso/UF	<u>Euro</u>	Mexican \$	Argentine \$ 1	Real/others
As of March 31, 2017	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Financial Assets					
Cash and Cash Equivalents	2,430	23,470	704	426	271
Other current non financial assets	2,082	330	2,398	-	255
Current trade debtors and other accounts receivable	5,217	12,674	500	296	5,003
Current accounts receivable with Related Entities	25	5,721	-	-	-
Non current accounts receivable with Related Entities	-	6,101	-	-	-
<u>Total Financial Assets</u>	9,754	48,296	3,602	722	5,529
Current Liabilities					
Other current financial liabilities	-	1,809	-	-	295
Current trade accounts and other accounts payable	5,269	1,996	1,278	111	473
Current accounts payable to Related Entities	1,559	3,182	-	-	-
Current provisions for employ ee benefits	441	-	507	-	-
Other non current financial liabilities	-	33,437	-	-	133
Non current accounts payable to Related Entities	1,416	10,473	-	-	-
Total Financial Liabilities	8,685	50,897	1,785	111	901
Net exposure as of March 31, 2017	1,069	(2,601)	1,817	611	4,628

Effects of a potential exchange rate fluctuation

The potential effect of a 10% devaluation of the United States dollar in front of all the other relevant currencies to which the Company is exposed, would have an approximate effect of US\$553 thousand as a higher charge to the company's results as of March 31, 2017, the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in assets and liabilities denominated in currency different to the dollar.

				<u>Net (10%</u>	
	Assets	Liabilities	<u>Net</u>	Devaluation)	Variation
Currencies	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Peso/UF	9,754	8,685	1,069	962	(107)
Euro	48,296	50,897	(2,601)	(2,341)	260
Mexican \$	3,602	1,785	1,817	1,635	(182)
Argentine \$	722	111	611	550	(61)
Real	5,529	901	4,628	4,165	(463)
Total	67,903	62,379	5,524	4,971	(553)



3.1.4 Interest Rate Risk

The Hortifrut Group has its long term financial liabilities linked to long term investments. All of these long term liabilities are at fixed rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced. If Hortifrut held the debt that it has at a variable rate, which is KUS\$113,107 and the rate increased 10%, the impact on the annual financial cost would be US\$131 thousand.

Below is a detail of the short term financial liabilities, linked to temporary work capital:

			<u>10%</u>	
			<u>interest</u>	Due to
		Annual	variation	Variation
	Capital	Interest	<u>in rate</u>	in Rate
<u>Creditor Bank</u>	KUS\$	KUS\$	KUS\$	KUS\$
Banco Santander Chile	22,400	285	313	28
Banco Itaú	159	-	-	-
Banco Bilbao Vizcaya Argentaria	10,000	110	120	10
Banco BICE	3,000	33	36	3
Banco de Crédito e Inversiones	37,644	424	466	42
Banco de Chile	28,900	350	385	35
Banco Scotiabank	11,000	126	139	13
Banco de Crédito Perú	4	-	-	-
Total	113,107	1,328	1,459	131

3.2 Operating Risks

Hortifrut's operating risks are administered by the corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers of greater relevance:

3.2.1 Competition's genetic development

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

3.2.2 Significant increase in offer

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, this phenomenon would affect Hortifrut only if it takes place in the windows of the year when the Company operates.

Also, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to the combination of (i) a product with very positive health effects; (ii) the growing importance for healthy food that consumers seek (iii) a still relatively low consumption of berries per capita.



3.2.3 Intensification of competition

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand acknowledgment, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

3.2.4 Climatic risks

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though it is difficult to control, this risk can be geographically diversified and can be mitigated with correct management. The Company administers this risk by creating export companies and obtaining fruit from different producers in Chile and the rest of the world; investing in agriculture in different countries and in each country in different zones, building deep wells to assure the availability of water in the fields that require it; and investing in infrastructure to control rain, frost and hail, among other initiatives.

Due to the recent floods which took place in Peru, we inform that the Plantations owned by Hortifrut have not suffered damages until the closing date of the current Financial Statements. Nevertheless, the investment projects in infrastructure which are being developed in this country (Packing) could suffer delays in their execution.

3.2.5 Plagues and disease

It is unavoidable for a large surface of any crop to be affected by some incidence of plagues and/or disease. Therefore efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impact on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined. Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine. Other solution measures are to destine the fruit in quarantine zones to markets that have different phytosanitary restrictions.

3.2.6 Food-Safety

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are transgressed) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.



3.2.7 Continuity and costs of supplies and services

The development of Hortifrut's business involves a complex logistic regarding the opportune supply of provisions and services which are fundamental to maintain competitiveness. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual paralyzations at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

3.3 Insurance

The Hortifrut group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the hedging of these policies is adequate.

The main insurances contracted as of March 31, 2017 are the following:

COUNTRY	TYPE OF INSURANCE	CURRENCY	COVERED AMOUNT
Chile	Infrastructure Fire	UF	1,469,132
Chile	Mobile Agricultural Equipment	UF	70,244
Chile	Motor Vehicles	UF	131,400
Chile	General and Product Civil Liability	UF	127,144
Chile	Maritime Transport	UF	305,147
Chile	Credit Insurance	UF	254,289
Chile	Fruit and Materials Insurance	UF	249,481
Chile	Terrorism	UF	500,000
Chile	Business Interruption	UF	250,000
USA	Product Civil Liability	USD	20,000,000
Mexico	Transporting of Load	USD	200,000/shipment
Mexico	Infrastructure Fire, Theft and Civil Liability	USD	48,000,000
Mexico	Motor Vehicles	USD	Commercial Value
Spain	Motor Vehicles	EUR	Commercial Value / without limit
Spain	Installations	EUR	350,000 per event
Spain	Goods	EUR	50,000 per event
Spain	Civil Liability	EUR	6,500,000
Spain	Credit Insurance	EUR	90% unpaid
Peru	Fire	PEN	618,320
Peru	Motor Vehicles	USD	261,820

3.4 Risk in the Estimations

3.4.1 Effects in the valuation of "bearer plants" in case of changes in the discount rate

Based on the valuation methodology of "bearer plants" described in Note 2.6.2, we proceeded to realize a sensitization to determine the effect that it would have on the value of these assets, a variation of the discount rates used in the model.

Below we present the effect than an increase and a decrease in the discount rate of 50bps would have on said valuation, compared to what was acknowledged as of December 31, 2016 (See Note 19 d)):



	Impairment Book Value Acknowledged as of 31 -Dec-16	Impairment Book Value Increased 50bps	Effect of Exch. Rate on Discount Rate
	KUS\$	KUS\$	KUS\$
Chile	(11,590)	(12,838)	(1,248)
Mexico	(3,612)	(3,835)	(223)
Spain	(494)	(683)	(189)
Total	(15,696)	(17,356)	(1,660)
	Impairment Book Value Acknowledged as of 31 -Dec-16	Impairment Book Value Decreased 50bps	Effect of Exch. Rate on Discount Rate
	KUS\$	KUS\$	KUS\$
Chile	(11,590)	(10,502)	1,088
Mexico	(3,612)	(3,434)	178
Spain	(494)	(483)	11
Total	(15,696)	(14,419)	1,277

3.4.2 Effects on the valuation of fruits that grow on "bearer plants" considering changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this norm, which must be measured at their fair value minus sales costs, recording the changes in the valuation under result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment when said result is realized.

As of March 31, 2017, the expected margin of the fruit on the bearer plants from the company Hortifrut España Southern Sun S.L. was acknowledged, for the amount of KUS\$1,013.

Below we detail the effect that a 10% reduction in price and volume would have:

	Adustment Fair Value as of 31-03-2017	10% Reduction volume (KUSD)	10% Reduction Price (KUSD)	10% Reduction volume and price (KUSD)
Hortifrut España Southern Sun S.L	1.013	911	320	287

3.5.1 Risk associated to new technologies:

Hortifrut, in its various undertakings, throughout the world, is increasing the incorporation of new technologies in the whole production process. The aforementioned involves risks associated to the lack of knowledge of all aspects of their behavior. Even though these are mostly technologies widespread around the world, they still do not have an extensive history which allows us to know beforehand all the adverse effects that could occur.



NOTE 4 – SIGNIFICANT ACCOUNTING ESTIMATIONS AND CRITERIA

The used estimations and criteria are regularly evaluated and are based on historic experience and other factors, including the expectations of the occurrence of future events that are considered reasonable according to the circumstances.

Hortifrut S.A. and subsidiaries perform estimations and assumptions regarding the future.

The main estimations and applying of professional criteria is related with the following concepts:

1 Determining provisions for seasons

1.1 Cost of fruit provision

In the case of fruit produced by third parties, sales at the closing of the period have not been liquidated (approximately between 20 and 45 days depending on destination), the premium is estimated over the contractual price previously agreed with the producer. The estimation of the premium plus the agreed price constitutes the cost of fruit.

The premium is estimated taking as a reference the real placement prices experienced in the destination market as of the closing date of the Financial Statements.

1.2 Provision for the cost of materials

Each fruit packing per species has a standard materials cost assigned to it. Based on the arrived shipments, the standard cost is calculated for each of the packings and for the difference with the materials that appear as used in the accounting records, an adjustment is performed in relation to the materials in transit on the closing date of the periods. At the same time, 2% of this cost is provisioned as decrease in materials.

These estimations are performed based on the best information available considering the analyzed events, on the date of issuance of these financial statements.

In any case, it is possible that events that could take place in the future could force these to be modified in the following periods, which if it happens, would be done in a prospective manner.

2 Impairment of Appreciation and Intangibles with an indefinite useful life

The Company determines on an annual basis if Appreciation and intangible assets with an indefinite useful life are impaired. This test requires an estimation of the 'value in use' of the cash generating units to which Appreciation and Intangibles with an indefinite useful life are associated. The estimating of the value in use requires that the Administration perform an estimation of the future cash flows of the cash generating unit (or group of CGU's), and also defines an appropriate discount rate to calculate the current value of these cash flows.

3 Estimation of Fair Value of the Biological Asset, Current

As per what is established in IAS 41, agricultural products that grow on fruit "bearer plants" remain within the scope of this norm, which must be measured at their fair value minus sales costs, recording the changes in the valuation under result as the product grows.

To comply with this norm, the Company uses the valuation methodology described in Note 2.7.



4 Estimating Fair Value of the "Bearer Plants" in Production

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 01, 2016, fruit "bearer plants", are considered an item of machinery in a manufacturing process, so their value is classified as Property, plant and equipment and recorded as specified in IAS 16.

The Company has defined that "fruit bearer plants" in production be acknowledged at a revalued cost, which is their fair value, minus accumulated depreciation and the accumulated amount of the loss due to impairment of the value that has affected it.

To calculate fair value, the Company uses the valuation method described in Note 2.6.2.

NOTE 5 - CHANGES IN ACCOUNTING POLICIES

During the period ending March 31, 2017, no changes in the Company's accounting policies have taken place.



NOTE 6 - FINANCIAL INFORMATION PER SEGMENT

The Company reports financial information per segments as per what is established in IFRS 8 "Operating Segments". Said norm establishes standards for the reporting of information per segments in the financial statements as well as revelations regarding products and services, geographical areas and main customers. An operating segment is defined as a component of an entity over which separate financial information is obtained, which is regularly evaluated by upper management to make decisions regarding the assigning of resources and the evaluating of results.

The performance of the segments is evaluated via the Operating Margin (see how to calculate), by sales volumes and income. When evaluating the performance of the segments, assets and liabilities that are attributed to it are not considered.

Calculating Operating Margin:

- + Operating revenue
- + Other revenue, per function
- = Total revenue

Minus:

- Sales cost
- Administrative expenses
- Other expenses, per function, the impairment in the value of assets is excluded from the latter
- = Total costs

Geographic Location

The information of net sales per geographic location is based on the destination continent where our products are consumed (North America – South America - Europe - Asia).

For the period ending March 31, 2017 and 2016, Operating revenue per geographic location is as follows:

_	31-Mar-17		31-Mar-16		
Sales per geographic destination	KUS\$	<u>%</u>	KUS\$	<u>%</u>	
North America	99,707	61.0%	113,564	66.4%	
Europe	34,921	21.4%	36,064	21.1%	
South America	12,860	7.9%	7,293	4.3%	
Asia and others	16,016	9.8%	14,067	8.2%	
Total / Total revenue	163,504	100.0%	170,988	100.0%	

North America

In North America, through its subsidiary Hortifrut Imports Inc., the Company is associated with three of the largest berries producers: Michigan Blueberry Growers Association, Naturipe Berry Growers and Munger Brothers, to together commercialize under the brand Naturipe, during the 52 weeks of the year.

Through this company, it supplies a wide mix of conventional and organic berries to all of the United States and Canada during the whole year.

The commercializing is mainly performed through the Retail and Foodservice channels, reaching the main supermarkets in the country. Naturipe Farms is recognized as one of the main berries brands in the United States and is present in one of the main fruit categories and with the highest growth.



Europe

Hortifrut S.A. is present in the European continent through Euroberry Marketing S.A. (Spain), Euroberry Ltd. (England) and Eurroberry GmbH. (Germany), directly participating in the commercializing, production, third party sourcing and distribution centers. Together with its partner Atlantic Blue, the largest producer of blueberries in Spain, it now maintains a year-round offer with the brands "Southern Sun" and "Berry Collection" in continental Europe and the United Kingdom.

Our customers are the main wholesalers and supermarkets of the largest countries in Europe, with a wide atomization of customers.

South America

Hortifrut Comercial S.A., subsidiary of Hortifrut S.A, maintains the leadership in Chile in the Berries category in the Retail and Food service segments.

The main species commercialized in Chile continues to be strawberries out of the total national commercialized volume. It is of vital relevance to mention that since 2011 the blueberry has been consolidated as the second highest selling berry, over raspberries and blackberries.

Hortifrut Comercial S.A. continues to work on its marketing plan focused on introducing the brand and its products, as well as obtaining the loyalty of its final consumers and the Food Service segment.

In order to maximize the consumption alternatives that the brand offers, the different product lines are highlighted in its advertising: Fresh, Frozen and chopped fruit.

The Company commercializes its products in Brazil through its subsidiary Berrygood, with commercial offices in Sao Paulo and operations in the northern and southern states of the country, mainly focusing on the cities of Rio de Janeiro, Brasilia, Campinas, Curitiba and Sao Paulo.

It was created in March 2008 and has focused on the development and growth of the industry of these special fruits in Brazil, strengthening the logistics, sourcing and market establishing areas.

Asia

The Asian market continues to grow at two digit rates for the Company, delivering to the main markets of the region under the brands Southern Sun and Naturipe, with exports from Chile, Argentina, Mexico, United States, Peru, Spain and Canada and a 52 week a year program with the different berries.

The main Asian countries where the Company commercializes its berries are Japan, Taiwan, Hong Kong, Singapore and Malaysia. It is interesting to state that, together with Naturipe Farms, we are advancing in direct trading with the supermarket chains that both Hortifrut and Naturipe work with in other continents, which places us at the forefront in the development of consumption in these markets.

Likewise, the Hortifrut-San Clemente office located in Shanghai, is advocated to the development of direct business with the international and local chains, and those located in regions far from the large cities, as well as continuing developing business with operators at the terminal markets of Guangzhou, Beijing, Shanghai and Dalian, among others.



The Group segments the financial information per business unit, identifying the following segments:

- a) Blueberries segment
- b) Raspberries segment
- c) Blackberries segmentd) Strawberries segment
- e) Cherries segment
- f) Value added products segment g) Others segment

Results per segment as of March 31, 2017 and 2016, are the following:

Operating Margin

	31-Mar-17			31-Mar-16			
<u>Segment</u>	Total Revenue <u>KUS\$</u>	Total Costs and Expenses <u>KUS\$</u>	Operating Result <u>KUS\$</u>	Total Revenue <u>KUS\$</u>	Total Costs and Expenses <u>KUS\$</u>	Operating Result <u>KUS\$</u>	
Blueberries	136,681	(116,784)	19,897	134,558	(114,424)	20,134	
Raspberries	6,245	(6,347)	(102)	6,328	(5,584)	744	
Blackberries	6,917	(6,711)	206	11,632	(10,245)	1,387	
Strawberries	6,145	(6,483)	(338)	7,735	(7,536)	199	
Cherries	2,660	(2,254)	406	1,761	(1,509)	252	
Value Added Products	4,856	(5,169)	(313)	8,974	(7,322)	1,652	
Total	163,504	(143,748)	19,756	170,988	(146,620)	24,368	

Calculating Total Revenue

DETERMINING TOTAL REVENUE	31-Mar-17 <u>KUS\$</u>	31-Mar-16 <u>KUS\$</u>
Operating Revenue	163,460	170,945
Other revenue, per function	44	43
Total Revenue	163,504	170,988

Calculating Total Costs and Expenses

DETERMINING TOTAL COSTS AND EXPENSES	31-Mar-17 <u>KUS\$</u>	31-Mar-16 <u>KUS\$</u>
Cost of sales	137,216	140,293
Administrative expenses	6,167	6,049
Other expenses, per function, excluding impairment in the		
value of assets	365	278
Total Costs and Expenses	143,748	146,620



Other Results Not Attributable to Segments

	31-Mar-17 <u>KUS\$</u>	31-Mar-16 <u>KUS\$</u>
Financial Revenue	132	216
Financial Expenses	(1,269)	(1,163)
Other profit (loss)	(116)	(14)
Interest in profit (loss) of associated companies and joint		100
ventures that are recorded using the equity method	1,461	108
Exchange rate fluctuations	460	1,521
Total _	668	668
Before tax profit	20,424	25,036
Gains tax expense	(3,120)	(5,575)
Profit from continued operations	17,304	19,461
Profit (loss), attributable to the equity holders of the parent		
company Profit (loss), attributable to non parent company equity	16,437	17,771
holders	867	1,690
Profit of the period	17,304	19,461



NOTE 7 – FINANCIAL INSTRUMENTS

7.a) FINANCIAL INSTRUMENTS PER CATEGORY

Assets	Financial assets and accounts receivable <u>KUS\$</u>	Assets at fair value through result <u>KUS\$</u>	Hedging Instruments <u>KUS\$</u>	Total <u>KUS\$</u>
<u> 31-Mar-17</u>				
Cash and cash equivalents	40,737	44,087	-	84,824
Other current financial assets	-	-	2,854	2,854
Current trade debtors and other accounts receivable	41,145	-	-	41,145
Current accounts receivable from related entities	45,544	-	-	45,544
Other non current financial assets	-	-	380	380
Non current accounts receivable from related entities	8,448	-	-	8,448
Non current fees receivable	1,851	-	-	1,851
Total	137,725	44,087	3,234	185,046

Liabilities	Other financial liabilities <u>KUS\$</u>	Liabilities at fair value with changes in result <u>KUS\$</u>	Hedging Instruments <u>KUS\$</u>	Total <u>KUS\$</u>
Current trade accounts and other accounts pay able	52,556	-	-	52,556
Current accounts payable to related entities	4,743	-	-	4,743
Non current accounts payable to related entities	11,889	-	-	11,889
Other current financial liabilities	136,780	-	-	136,780
Other non current financial liabilities	78,061	-	532	78,593
Total	284,029		532	284,561

Assets	Financial assets and accounts receivable <u>KUS\$</u>	Assets at fair value through result <u>KUS\$</u>	Hedging Instruments <u>KUS\$</u>	Total <u>KUS\$</u>
31-Dec-16				
Cash and cash equivalents	21,841	13,404	-	35,245
Other current financial assets	-	-	3,155	3,155
Current trade debtors and other accounts receivable	42,578	-	-	42,578
Current accounts receivable from related entities	45,759	-	-	45,759
Other non current financial assets	-	-	1,101	1,101
Non current accounts receivable from related entities	7,660	-	-	7,660
Non current fees receivable	1,794	-	-	1,794
Total	119,632	13,404	4,256	137,292

Current accounts payable to related entities 6,711 - - 6,7 Non current accounts payable to related entities 11,690 - - 11,6 Other current financial liabilities 150,787 - - 150,7	Liabilities	Other financial liabilities <u>KUS\$</u>	Liabilities at fair value with changes in result <u>KUS\$</u>	Hedging Instruments <u>KUS\$</u>	Total <u>KUS\$</u>
Current accounts payable to related entities 6,711 - - 6,7 Non current accounts payable to related entities 11,690 - - 11,6 Other current financial liabilities 150,787 - - 150,7	31-Dec-16				
Non current accounts payable to related entities 11,690 11,6 Other current financial liabilities 150,787 150,7	Current trade accounts and other accounts payable	60,009	-	-	60,009
Other current financial liabilities 150,787 - 150,7	Current accounts payable to related entities	6,711	-	-	6,711
0-7/-/	Non current accounts payable to related entities	11,690	-	-	11,690
Other non current financial liabilities 56 052 - 678 57 6	Other current financial liabilities	150,787	-	-	150,787
	Other non current financial liabilities	56,952		678	57,630
Total <u>286,149</u> <u>- 678</u> <u>286,8</u>	Total	286,149		678	286,827



7.b) CREDITWORTHINESS OF FINANCIAL ASSETS

The Company's financial assets can be mainly classified into two large groups i) Commercial Credits with Customers which to measure their risk level are classified according to the age of the debt and provisions are made for bad debt, and ii) Financial investments performed by the Company in accordance with the criteria indicated in Note 3:

Current Assets	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Mutual funds and term deposits classification AA+fm/M1	44,087	13,404
Bank Current Accounts AAA	40,737	21,841
Sub-total Cash and Cash Equivalents	84,824	35,245
Swap rate operations		8
Forwards currency operations	2,131	2,792
Hedging-option operations	723	355
Total other current financial assets	2,854	3,155
Trade debtors and other accounts receivable without credit rating	41,145	42,578
Sub-total Current trade debtors and other accounts receivable	41,145	42,578
Total	128,823	80,978

None of the financial assets pending expiry have been the object of renegotiation during the period.

There are no significant expired financial assets as of the closing of the period.

7.c) ESTIMATING FAIR VALUE

Financial assets recorded at fair value in the consolidated statement of financial position, have been measured based on the methods stated in IAS 39. For the application of criteria when determining the fair value of the financial assets, the following parameters have been considered:

Level I: Values or quotation prices in active markets for identical assets and liabilities.

Level II: Information from sources that differ from the Level I quotation values, but that can be observed in markets for the assets and liabilities, whether it is in a direct manner (prices) or indirect (derived from prices).

Level III: Information for assets or liabilities that is not based on observable market data.



The following table presents the financial assets that are measured at fair value as of March 31, 2017 and December 31, 2016:

Fair value measurements using values Fair value as considered as Assets/(Liabilities) Level I Level III of 3/31/2017 Level II KUS\$ KUS\$ KUS\$ KUS\$ Short term mutual funds 44,087 44,087 Forwards currency operations 2,131 2,131 Hedging-option operations 723 723Non current forwards currency operations 199 199 Non current hedging-option operations 91 91 90 Non Current Cross Currency Swap Operations 90 Non Current Cross Currency Swap Operations (532)(532)

Assets/(Liabilities)	Fair value as	Fair value mea	surements us nsidered as	ing values
Assets/(Liabilities)	of 12/31/2016	Level I	Level II	Level III
	KUS\$	KUS\$	KUS\$	KUS\$
Short term mutual funds	13,404	13,404	-	-
Cross Currency Swap operations	8	-	8	-
Currency forwards operations	2,792	-	2,792	-
Hedging-option operations	355	-	355	-
Non current forwards currency operations	709	-	709	-
Non current hedging-option operations	347	-	347	-
Non current Cross Currency Swap operations	45	-	45	-
Non current Cross Currency Swap operations	(678)	-	(678)	-



7.d) INFORMATIVE FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows fair values, based on financial instrument categories, compared with the current and non-current book value included in the consolidated statements of financial position:

	31-Mar-17		31-D	ec-16
	Book value	Fair value	Book value	Fair value
	KUS\$	KUS\$	KUS\$	KUS\$
Assets				
Cash and cash equivalents				
Bank balances	40,737	40,737	21,841	21,841
Mutual funds	44,087	44,087	13,404	13,404
Other current financial assets	2,854	2,854	3,155	3,155
Current trade debtors and other accounts receivable and n	on			
current fees receivable	42,996	42,996	44,372	44,372
Current accounts receivable from related entities	45,544	45,544	45,759	45,759
Other non current financial assets	380	380	1,101	1,101
Non current accounts receivable from related entities	8,448	8,448	7,660	7,660
Liabilities				
Other current financial liabilities	136,780	136,780	150,787	150,787
Other non current financial liabilities	78,593	78,593	57,630	57,630
Current trade accounts and other accounts pay able	52,556	52,556	60,009	60,009
Current accounts pay able to related entities	4,743	4,743	6,711	6,711
Non current accounts pay able to related entities	11,889	11,889	11,690	11,690

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is close to the fair value because of the short-term nature of these instruments and for accounts receivable, because any loss due to recoverability is already reflected in the loss due to impairment provisions. The fair value of non-derivative financial assets and liabilities, without quotations on active markets, is estimated via the use of discounted cash flows calculated over market variables that can be observed on the date of the financial statements. The fair value of the derivative instruments is estimated via the future discount cash flows, determined based on information that can be observed in the market or over variables and prices obtained from third parties.



NOTE 8 CASH AND CASH EQUIVALENTS

Cash and cash equivalents correspond to money balances held in current bank accounts, term deposits and other financial investments with an expiry of less than 90 days.

The detail of cash and cash equivalents as of March 31, 2017 and December 31, 2016, is as follows:

Types of Cash and Cash Equivalents	31-Mar-17	31-Dec-16
	KUS\$	KUS\$
Bank balances	40,737	21,841
Mutual funds	44,087	13,404
Total cash and cash equivalents	84,824	35,245

The increase of cash and cash equivalent of US\$49.58 million (140.67%), variation that is mostly explained by the forwarding of the end of the season compared to the previous season and with it the forwarding of liquidations, together with cash available to finance investments at HFE Berries Perú S.A.C.'s plantations.

1.- Detail per currency of cash and cash equivalents as of March 31, 2017 and December 31, 2016, is as follows:

Type of currency	31-Mar-17	31-Dec-16	
	KUS\$	KUS\$	
United States Dollar	57,523	19,921	
Chilean Peso	2,430	2,342	
Mexican Peso	704	838	
Euro	23,470	11,775	
Brazilian Real	92	72	
Nuev o Sol	179	291	
Argentine Peso	426	6	
Total	84,824	35,245	

2.- The detail of mutual funds per bank as of March 31, 2017 and December 31, 2016, is as follows:

Investments in mutual funds	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Banco Crédito e Inversiones	40,318	11,831
Banco Santander Chile	3,077	1,484
BTG Pactual	500	-
Banco Estado	120	-
Itaú - Brasil	72	89
Total investments in mutual funds	44,087	13,404

Mutual fund units are fixed income and are recorded at the market value through the unit value at the closing of each period.

Mutual funds are held by the Group until the moment that they comply with their operating obligations.



NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS

These assets represent the effects of currency forwards instruments used to cover the potential financial risk associated to the volatility of costs and expenses to be incurred in Chilean and Mexican pesos in the agricultural and export business (see Note 3.1.3).

The detail of Other financial assets as of March 31, 2017 and December 31, 2016, is as follows:

Current	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Swap rate operations	-	8
Forward currency operations	2,131	2,792
Hedging-option operations	723	355
Total other current financial assets	2,854	3,155

Non Current	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Swap rate operations	90	45
Forward currency operations	199	709
Hedging-option operations	91	347
Total other non-current financial assets	380	1,101

As of March 31, 2017, and December 31, 2016, no inefficiency is recorded in the Company's results, which arise from the aforementioned hedging of derivatives operations.

a) Detail of the current and non-current swap operations, held by Hortifrut S.A. and subsidiaries are:

	ASSETS Hedging instrument				MtoM V	⁄alue
Company/Subsidiary	· · · · · · · · · · · · · · · · · · ·	<u>Instruments</u>	<u>Type</u>	Capital <u>KUS\$</u>	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Hortifrut S.A.	Santander Santiago Current Sub-Total	Cross Currency Swaps - USD	Rate	8,800 8,800		8
	Current Sub-10tal			8,800		
Hortifrut Chile S.A.	Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	1,217	3	1
Hortifrut Chile S.A.	Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	7,500	56	44
Hortifrut S.A.	Santander Santiago	Cross Currency Swaps - USD	Rate	8,800	31	
	Total			17,517	90	45



b) The detail of the current and non-current forward operations, held by Hortifrut S.A. and subsidiaries is as follows:

As of March 31, 2017:

												MT	<u>N</u>		_
		Contract	I	ees	Liab	ilities	Closing Value	Net Effect	Expiry up to				Total current	Expiry up to	Total non current
Company	Bank	Modality	Type	Currency	Amount	Currency	Amount	Offsetting	1to 3 months 3	to 6 months 6	to 9 months 9	to 12 months	3/31/2017	1 to 2 years	3/31/2017
					KUS\$		KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agr. Vida Nueva S.A	. Santander	Offsetting	Sale	USD	59	CLP	65	6	6	-	-	-	6	-	-
Hortifrut Chile S.A.	BBVA	Offsetting	Sale	USD	3,690	CLP	4,133	443	52	65	108	131	356	57	57
Hortifrut Chile S.A.	BCI	Offsetting	Sale	EUR	995	USD	1,038	43	41	•	-	-	41	-	-
Hortifrut Chile S.A.	BCI	Offsetting	Sale	USD	7,380	CLP	8,262	882	108	131	216	260	715	108	108
Hortifrut Chile S.A.	Chile	Offsetting	Sale	EUR	995	USD	1,038	43	42	-	-	-	42	-	-
Hortifrut Chile S.A.	Itau-Corbanca	Offsetting	Sale	EUR	2,133	USD	2,193	60	55	-	-	-	55	-	-
Hortifrut Chile S.A.	Santander	Offsetting	Sale	USD	486	CLP	542	56	55	-	-	-	55	-	-
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	486	CLP	541	55	57	-	-	-	57	-	-
Hortifrut Chile S.A.	Security	Offsetting	Sale	EUR	995	USD	1,038	43	41	-	-	-	41	-	-
Hortifrut Chile S.A.	Security	Offsetting	Sale	USD	147	CLP	169	22	22		-	-	22	-	-
Hortifrut S.A.	BBVA	Offsetting	Sale	USD	1,895	CLP	2,125	230	11	29	41	120	201	11	11
Hortifrut S.A.	BCI	Offsetting	Sale	USD	3,790	CLP	4,248	458	22	59	84	239	404	23	23
Hortifrut S.A.	Santander	Offsetting	Sale	USD	99	CLP	111	12	11	-	-	-	11	-	•
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	99	CLP	111	12	12	-			12		-
Hortifrut S.A.	Security	Offsetting	Sale	USD	30	CLP	34	4	4	-	-	-	4	-	-
Horifrut S.A. de C.V.	•	Offsetting	Sale	USD	1,433	MXN	1,570	137	109	-		-	109		-
		Total	3/31/201		24,712		27,218	2,506	648	284	449	750	2,131	199	199

As of December 31, 2016:

												MTM	<u>l</u>		-
		Contract	Fo	ees	Liab	ilities	Closing Value	Net Effect	Expiry up to				Total current	Expiry up to	Total non current
Company	<u>Bank</u>	Modality	Type	Currency	Amount	Currency	Amount	Offsetting	1 to 3 months 3	to 6 months 6	to 9 months 9	to 12 months	12/31/2016	1 to 2 years	12/31/2016
					KUS\$		KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agr. Vida Nueva S.A	. Santander	Offsetting	Sale	USD	685	CLP	748	63	58	5	-	-	63	-	-
Hortifrut Chile S.A.	BBVA	Offsetting	Sale	USD	4,858	CLP	5,265	407	97	40	49	80	266	141	141
Hortifrut Chile S.A.	BCI	Offsetting	Sale	EUR	3,638	USD	3,836	198	132	49		-	181	-	•
Hortifrut Chile S.A.	BCI	Offsetting	Sale	USD	9,716	CLP	10,543	827	205	84	100	161	550	276	276
Hortifrut Chile S.A.	Chile	Offsetting	Sale	EUR	3,638	USD	3,840	202	134	49		-	183	-	•
Hortifrut Chile S.A.	Itau-Corbanca	Offsetting	Sale	EUR	7,792	USD	8,102	310	199	73		-	272	-	•
Hortifrut Chile S.A.	Santander	Offsetting	Sale	USD	1,654	CLP	1,813	159	113	47	-	-	160	-	
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	3,854	CLP	4,003	149	104	45	-	-	149	-	
Hortifrut Chile S.A.	Security	Offsetting	Sale	EUR	3,638	USD	3,836	198	132	49	-	-	181	-	
Hortifrut Chile S.A.	Security	Offsetting	Sale	USD	496	CLP	560	64	45	19	-	-	64	-	
Hortifrut S.A.	BBVA	Offsetting	Sale	USD	2,955	CLP	3,202	247	88	8	22	31	149	98	98
Hortifrut S.A.	BCI	Offsetting	Sale	USD	5,910	CLP	6,414	504	186	17	44	63	310	194	194
Hortifrut S.A.	Santander	Offsetting	Sale	USD	1,159	CLP	1,271	112	102	10	-	-	112	-	
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	1,159	CLP	1,266	107	98	9		-	107	-	-
Hortifrut S.A.	Security	Offsetting	Sale	USD	348	CLP	393	45	41	4	-	-	45_	-	-
		Total	12/31/201	6	51,500	-	55,092	3,592	1,734	508	215	335	2,792	709	709

Type of fees from the company's perspective



c) The detail of the current option operations, held by Hortifrut S.A. and subsidiaries are as follows:

As of March 31, 2017:

		Contract	<u>F</u>	ees	Liabi	lities	Closing Value	Net Effect	MTM Closing	
Company	Bank	Modality	Type C	urrency	Amount	Currency	Amount	Offsetting	Exchange Rate	Expiry
					KUS\$		KUS\$	KUS\$	KUS\$	Date
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	54	USD	49	5	6	20-Apr-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	49	USD	44	5	5	19-May-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	44	USD	40	4	4	20-Jun-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	280	USD	252	28	28	20-Jul-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	301	USD	271	30	30	21-Aug-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	363	USD	327	36	36	20-Sep-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	325	USD	293	32	33	20-Oct-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	459	USD	413	46	46	20-Nov-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	752	USD	677	75	75	20-Dec-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	851	USD	766	85	85	19-Jan-18
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	616	USD	555	61	61	20-Feb-18
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	402	USD	362	40	40	20-Mar-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	13	USD	12	1	1	20-Apr-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	8	USD	7	1	1	19-May-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	9	USD	8	1	1	20-Jun-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	146	USD	132	14	14	20-Jul-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	133	USD	120	13	13	21-Aug-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	139	USD	125	14	14	20-Sep-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	134	USD	121	13	14	20-Oct-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	178	USD	160	18	18	20-Nov-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	290	USD	261	29	29	20-Dec-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	982	USD	884	98	98	19-Jan-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	552	USD	497	55	55	20-Feb-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	162	USD	146	16	16	20-Mar-18
		Total			7,242	•	6,522	720	723	

As of December 31, 2016:

Company	<u>Bank</u>	Contract Modality		<u>ees</u> Currency	Amount	lities Currency	Closing Value Amount	Net Effect Offsetting	MTM Closing Exchange Rate	Expiry
** *** * *** * * **	n ar	0.00		ar n	KUS\$	*****	KUS\$	KUS\$	KUS\$	<u>Date</u>
Hortifrut Chile S.A		Offsetting	ZCC	CLP	160	USD	146	14	14	20-Jan-17
Hortifrut Chile S.A		Offsetting	ZCC	CLP	116	USD	106	10	10	20-Feb-17
Hortifrut Chile S.A		Offsetting	ZCC	CLP	75	USD	68	7	6	20-Mar-17
Hortifrut Chile S.A		Offsetting	ZCC	CLP	54	USD	49	5	5	20-Apr-17
Hortifrut Chile S.A		Offsetting	ZCC	CLP	49	USD	45	4	4	19-May-17
Hortifrut Chile S.A		Offsetting	ZCC	CLP	44	USD	40	4	4	20-Jun-17
Hortifrut Chile S.A		Offsetting	ZCC	CLP	280	USD	255	25	23	20-Jul-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	301	USD	274	27	25	21-Aug-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	363	USD	330	33	30	20-Sep-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	325	USD	296	29	26	20-Oct-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	459	USD	417	42	37	20-Nov-17
Hortifrut Chile S.A	. BCI	Offsetting	ZCC	CLP	752	USD	684	68	59	20-Dec-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	184	USD	167	17	16	20-Jan-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	104	USD	95	9	9	20-Feb-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	30	USD	27	3	2	20-Mar-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	13	USD	12	1	1	20-Apr-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	8	USD	7	1	1	19-May-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	9	USD	8	1	1	20-Jun-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	146	USD	133	13	12	20-Jul-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	133	USD	121	12	11	21-Aug-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	139	USD	126	13	11	20-Sep-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	134	USD	122	12	11	20-Oct-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	178	USD	162	16	14	20-Nov-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	290	USD	264	26	23	20-Dec-17
		Total		-	4,346		3,954	392	355	



d) The detail of the non-current option operations, held by Hortifrut S.A. and subsidiaries is as follows:

As of March 31, 2017:

		Contract]	Fees	Liabi	ilities	Closing Value	Net Effect	MTM Closing	
Company	Bank	Modality	Type	Currency	Amount	Currency	Amount	Offsetting	Exchange Rate	Expiry
					KUS\$		KUS\$	KUS\$	KUS\$	<u>Date</u>
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	286	USD	258	28	28	20-Apr-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	259	USD	233	26	25	18-May-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	232	USD	209	23	22	20-Jun-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	69	USD	62	7	7	20-Apr-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	42	USD	38	4	4	18-May-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	48	USD	43	5	5	20-Jun-18
					936		843	93	91	

As of December 31, 2016:

		Contract]	Fees	Liab	ilities	Closing Value	Net Effect	MTM Closing	
Company	Bank	Modality	Type	Currency	Amount	Currency	Amount	Offsetting	Exchange Rate	Expiry
					KUS\$		KUS\$	KUS\$	KUS\$	<u>Date</u>
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	851	USD	774	77	66	19-Jan-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	616	USD	560	56	48	20-Feb-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	402	USD	366	36	31	20-Mar-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	286	USD	260	26	22	20-Apr-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	259	USD	236	23	20	18-May-18
Hortifrut Chile S.A.	BCI	Offsetting	ZCC	CLP	232	USD	211	21	17	20-Jun-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	982	USD	893	89	77	19-Jan-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	552	USD	502	50	43	20-Feb-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	162	USD	147	15	12	20-Mar-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	69	USD	63	6	5	20-Apr-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	42	USD	38	4	3	18-May-18
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	48	USD	44	4	3	20-Jun-18
					4,501	-	4,094	407	347	



NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVABLE /NONCURRENT FEES RECEIVABLE

The detail of trade debtors and other accounts receivable as of March 31, 2017 and December 31, 2016 is as follows:

			31-Mar-	17		
				Recoverable		<u></u>
	Sales	Documents	Others	taxes	Provision	<u>Total</u>
Current per country of origin	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Chile	11,007	1,173	1,036	2,392	(469)	15,139
Spain	11,709	-	1,443	4,883	(41)	17,994
Mexico	299	-	5,872	2,160	(1,530)	6,801
United States	-	-	-	-	-	-
Brazil	613	-	236	172	(105)	916
Argentina	22	<u>-</u> _	173	100		295
Total	23,650	1,173	8,760	9,707	(2,145)	41,145

			31-Dec-	16		
				Recoverable		
	Sales	Documents	Others	taxes	Provision	<u>Total</u>
Current per country of origin	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Chile	8,284	1,391	1,478	8,602	(467)	19,288
Spain	10,190	-	639	3,918	(40)	14,707
Mexico	631	-	6,820	1,146	(1,507)	7,090
United States	-	-	207	-	-	207
Brazil	659	-	100	147	(105)	801
Argentina	<u> </u>		353	132		485
Total	19,764	1,391	9,597	13,945	(2,119)	42,578

The concept others, mainly corresponds to advanced payments to producers and suppliers.

The detail of non-current fees receivable as of March 31, 2017 and December 31, 2016 is as follows:

Non Current	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Non current debtors and accounts receivable	809	803
Other non current fees receivable	1,042	991
Total non current fees receivable	1,851	1,794



Recoverable taxes, the detail of recoverable taxes, presented in other accounts receivable are:

	31-Mar-17	31-Dec-16
Tax receivable accounts	KUS\$	KUS\$
lva (VAT) tax credit	9,086	12,812
Customs refund	61	71
Other recoverable taxes	560	1,062
Total	9,707	13,945

The fair value of trade debts and other accounts receivable does not differ from its book value.

Stratification of the portfolio

The Company does not keep a securitized portfolio as of March 31, 2017 and December 31, 2016. Below is an analysis by age of trade debts and accounts receivable:

	•	Mar-17 ZED PORTFOLIO	31-Dec-16 NON SECURITIZED PORTFOLIO		
Terms	Customers non re- negotiated portfolio	Amount non re- negotiated portfolio	Customers non re- negotiated portfolio	Amount non re- negotiated portfolio	
	<u>N°</u>	<u>KUSD</u>	<u>N°</u>	KUSD	
Up to date	661	21,585	588	19,360	
From 1 to 30 days	132	769	42	843	
From 31-60 days	55	674	30	300	
From 61-90 days	42	1,178	25	271	
From 91-120 days	33	437	25	207	
From 121-150 days	25	96	12	173	
From 151 to 180 days	14	182	9	81	
From 181 to 210 days	20	32	12	3	
From 211 to 250 days	11	50	17	39	
Over 250 days	189	629	217	681	
Total	1,182	25,632	977	21,958	
Provision		(698)		(675)	
Total (net)		24,934		21,283	

⁻ The stratification of the portfolio includes: Sales debtors, Notes receivable, non-current debtors.

Analysis of future expiries (future flows) of these accounts is as follows:

31-Mar-17	31-Dec-16
KUS\$	KUS\$
5,753	7,993
16,884	11,976
9,833	10,961
913	1,065
391	2,252
4	2,180
8	442
106	130
203	-
7,050	5,579
41,145	42,578
	KUS\$ 5,753 16,884 9,833 913 391 4 8 106 203 7,050



The amounts correspond to trade debtors and other accounts receivable individually impaired, which are provisioned as bad debt in their total, these are as follows:

	31-Mar-17	31-Dec-16
	KUS\$	KUS\$
Trade debtors	470	447
Receivable documents	228	228
Other accounts receivable	1,447	1,444
Total	2,145	2,119

Balances due to currency that make up Trade debtors and other accounts receivable as of March 31, 2017 and December 31, 2016, are as follows:

Type of currency	31-Mar-17 KUS\$	31-Dec-16 KUS\$
United states dollar	17,457	12,903
Chilean peso	5,217	13,500
Euro	12,674	11,088
Mexican Peso	500	792
Argentine Peso	296	489
Brazilian Real	916	801
Nuevo Sol	4,087	3,005
Total	41,147	42,578

The Company constitutes provisions due to the evidence of impairment of trade debts. The criteria used to determine if there is objective evidence of loss due to impairment are the maturity of the portfolio, concrete acts of impairment (default) and concrete market signs.

The movement of provision due to loss caused by the impairment of the value of the national and foreign trade debtors as of March 31, 2017 and December 31, 2016, is as follows:

Movement	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
As of January 01	2,119	2,315
Write-offs	-	(732)
Increase in provision	-	674
Exchange rate difference	26	(138)
Total	2,145	2,119

Once all the preliminary and judicial collection efforts have been made, we proceed to write off the assets against the constituted provision.

The historical renegotiations and those which are currently valid are not very relevant and the policy is to analyze case by case in order to classify them depending on the existence of risk, determining if its reclassification to prejudicial collection accounts corresponds. If reclassification corresponds, it is constituted a provision of the overdue and nearly overdue.



The maximum exposure to credit risk as of the presentation date of the information is the book value of each of the accounts receivable categories indicated beforehand.

	A	s of March 31, 20	17	As of December 31, 2016		
	Gross exposure as per balance KUS\$	Gross impaired exposure KUS\$	Net exposure concentration of risk KUS\$	Gross exposure as per balance KUS\$	Gross impaired exposure KUS\$	Net exposure concentration of risk KUS\$
Trade debtors	23,650	(470)	23,180	19,764	(447)	19,317
Notes receivable	1,173	(228)	945	1,391	(228)	1,163
Other accounts receivable	8,760	(1,447)	7,313	9,597	(1,444)	8,153
Recoverable taxes	9,707	-	9,707	13,945	-	13,945
Total	43,290	(2,145)	41,145	44,697	(2,119)	42,578



01-D00-16

NOTE 11- BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals:

- a) Shareholders with the possibility to exercise control
- b) Subsidiaries and members of subsidiaries
- c) Parties with an interest in the entity which grants them significant influence over it
- d) Parties with joint control over the entity
- e) Associates
- f) Interests in joint business
- g) Key management personnel, from the entity or its parent company
- h) Relatives close to the individuals described in the previous points
- i) An entity that is controlled, or is controlled in a joint manner by any of the individuals described in the two previous points.

10.1. Accounts receivable from related entities

In general, transactions with related Companies are of immediate payment or charge and are not subject to special conditions. These operations adjust to what is established under title XVI of Law N^o 18.046, regarding Closely-held Corporations.

The transfer of short term funds from and to the parent company or between related Companies, which do not correspond to the charging or payment of services, are structured under the trade current account modality, establishing an interest rate for the monthly balance, as per market conditions.

Accounts receivable and accounts payable to related entities as of March 31, 2017 and December 31, 2016, are detailed as follows:

					<u>31-Mar-17</u>	<u>31-Dec-16</u>
Current Accounts Receivable	RUT	Country of Origin	Nature of the relationship	Type of Currency	KUS\$	KUS\$
Naturipe Farms LLC	o-E	USA	Associated	US\$	22,081	27,168
Hortifrut Munger North America, LLC	o-E	USA	Associated	US\$	7,339	3,710
Naturipe Value Added Foods LLC	o-E	USA	Associated	US\$	5,484	9,892
Euroberry GmbH	o-E	Germany	Shareholder in subsidiary	EUR	2,814	1,179
S.A.T. Hortifrut H-0030	o-E	Spain	Associated	EUR	2,812	1,503
Valles del Sur SpA	76.243.329-k	Chile	Shareholder	US\$	1,380	939
Naturipe Value Added Fresh, LLC.	o-E	USA	Associated	US\$	837	-
Munger Farms, LLC	o-E	USA	Common shareholder	US\$	632	117
Expofresh S.A.	o-E	Argentina	Common shareholder	US\$	615	-
Hortifrut Tal S.A.C	o-E	Peru	Associated	US\$	486	-
Naturipe Brand, LLC	o-E	USA	Associated	US\$	200	200
Naturipe Berry Growers, LLC	o-E	USA	Associated	US\$	199	-
Margesi S.A.	o-E	Argentina	Associated	US\$	142	59
Hortifrut Expofresh S.A.	o-E	Argentina	Associated	US\$	124	647
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	US\$	89	-
Tal S.A.C.	o-E	Peru	Common shareholder	US\$	79	-
Tierra de Arándanos S.R.L.	o-E	Argentina	Common shareholder in associated	US\$	71	-
Cooperativa de Agricultores Gijon.	o-E	Spain	Affiliated of a common shareholder in subsidiary	EUR	40	39
Agrícola San José de Tilama S.A.	76.043.289-K	Chile	Common shareholder	US\$	36	36
Atlantic Green S.L.	o-E	Spain	Common shareholder	EUR	31	31
Juan Carlos Garcia	o-E	Spain	Common shareholder	EUR	24	33
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP	12	-
Global Organics S.A.	76.404.690-0	Chile	Common shareholder	CLP	7	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	6	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common shareholder	US\$	2	1
Santa María de Gorbea S.A.	99.567.570-6	Chile	Common shareholder	US\$	2	-
Atlantic Blue,S.L.	o-E	Spain	Common shareholder	EUR		205
Total					45,544	45,759



Current accounts receivable correspond to trade operations whose collection period is between 1 and 3 months.

Non-current accounts receivable correspond to the financing of investments whose collection period is over 3 years.

					<u>31-Mar-17</u>	31-Dec-16
Non Current Accounts Receivable	<u>RUT</u>	Country of origin	Nature of the relationship	<u>Type of</u> <u>Currency</u>	KUS\$	KUS\$
S.A.T. Hortifrut H-0030	o-E	Spain	Associated	EUR	3,485	3,485
Tierras de Berries S.A.	o-E	Argentina	Common shareholder in associated	US\$	2,347	2,192
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	2,616	1,983
Total					8,448	7,660

11.2. Accounts payable to related entities

Accounts payable to related entities as of March 31, 2017 and December 31, 2016, are detailed as follows:

					<u>31-Mar-17</u>	31-Dec-16
Current Accounts Payable	RUT	Country of origin	Nature of the relationship	Type of Currency	KUS\$	KUS\$
Atlantic Blue Berries Maroc, SARL	o-E	Spain	Common shareholder	EUR	3,115	14
Andes del Sur Inversiones Ltda.	76.463.392-K	Chile	Common shareholder	CLP	1,401	888
Sociedad Agrícola Catapilco Limitada	78241100-4	Chile	Shareholder in subsidiary	CLP	158	-
Arandanos del Rocío, S.L.	o-E	Spain	Common shareholder	EUR	49	32
Atlantic Blue, S.L.	o-E	Spain	Common shareholder	EUR	18	-
Pacific Berry Breeding, LLC	o-E	USA	Associated	US\$	2	13
Expofresh S.A.	o-E	Argentina	Common shareholder	US\$	-	2,905
Tal S.A.C.	o-E	Peru	Affiliated of a shareholder in associated co.	US\$	-	1,163
Hortifrut Tal S.A.C	o-E	Peru	Associated	US\$	-	727
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	US\$	-	324
Sociedad Agrícola Catapilco Ltda.	78.241.100-4	Chile	Common shareholder	US\$	-	314
Naturipe Berry Growers, LLC	o-E	USA	Associated	US\$	-	177
Munger Bros, LLC	o-E	USA	Common shareholder	US\$	-	125
Santa Maria de Gorbea S.A.	99.567.570-6	Chile	Common shareholder	CLP	-	23
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	-	3
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP		3
Total					4,743	6,711

Current accounts payable correspond to trade operations, the payment period is between 1 and 45 days.

					<u> 31-Mar-17</u>	31-Dec-16
Non current accounts payable	RUT	Country of origin	Nature of the relationship	<u>Type of</u> <u>Currency</u>	KUS\$	KUS\$
Royal Berries S.L.	0-E	Spain	Affiliated of a shareholder in subsidiary	EUR	10,473	10,286
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	979	971
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP	437	433
Total					11,889	11,690

Non-current accounts payable correspond to the financing of investments whose collection period is over 3 years.



11.3. Transactions with related parties and their effects on results

The operations and their effects on results for the periods ending March 31, 2017 and 2016 are as follows:

<u>Company</u>	<u>RUT</u>	Nature of the relationship	Description of the transaction	31-Mar-17 KUS\$	Effect on result (charge)/ deposit KUS\$	31-Mar-16 KUS\$	Effect on result (charge)/ deposit KUS\$
Naturipe Farms LLC	o-E	Associated	Fruit sales	87,016	10,688	101,942	14,672
S.A.T. Hortifrut H-0030	0-E	Associated	Fruit sales	1,434	176	2,442	351
S.A.T. Hortifrut H-0030	0-E	Associated	Gained interests	17	-, -	->++-	-
S.A.T. Hortifrut H-0030	0-E	Associated	Receipt of Payment of Loans	467		_	_
S.A.T. Hortifrut H-0030	0-E	Associated	Received services	2			
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Fruit purchase	1,285		2,772	-
Agrícola Santa Carmen Ltda.	86.776.400-3		Income from Packing services, materials and others	293	_	94	_
Agrícola Santa Carmen Ltda.	86.776.400-3		Income from plant sales	-93 55	7	15	2
Naturipe Value Added Foods LLC	0-E	Associated	Fruit sales	1,906	234	5,636	811
Naturipe Berry Growers	o-E	Associated	Fruit sales	2,413	296	3,530	508
Sociedad Agrícola Catapilco Ltda.	78.241.100-4	Common shareholder	Advanced purchase of plants (Nursery)	997	-	-	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Fruit purchase	19	_	20	_
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6		Income from Packing services, materials and others	19		4	
Atlantic Blue S.L.	0-E	Common shareholder in subsidiary	Received services	9	9	4	_
Atlantic Blue S.L.	0-E	Common shareholder in subsidiary	Fruit sales	10	1	_	_
Valles del Sur SpA	76.243.329-k	•	Fruit sales Fruit purchase	2,219	1	4,500	•
Valles del Sur SpA	76.243.329-k		Income from Packing services, materials and others		-		•
Valles del Sur SpA			-	472	-	253	
Agrícola San José de Tilama S.A.	76.243.329-k	Snarenoider Common shareholder	Income from plant sales Fruit purchase	34 2	4	394 118	57
Agrícola San José de Tilama S.A.		Common shareholder	Income from Packing services, materials and others	1		1	
Agrícola San José de Tilama S.A.		Common shareholder	Income from plant sales	1	_	27	4
Vilcun Organics SPA		Common shareholder	*	_	_	1,229	4
Santa Maria de Gorbea S.A.			Fruit purchase	-	-		-
Agrícola Nueva Cabildo S.A.		Common shareholder	Fruit purchase	-	-	156	-
		Common shareholder	Fruit purchase		-	19	-
Agrícola Nueva Cabildo S.A.		Common shareholder	Income from Packing services, materials and others	1	-	8	-
Andes del Sur Inversiones Limitada		Shareholder in subsidiary	Received loan	507	-	-	-
Hortifrut Tal S.A.C	0-E	Associated	Fruit purchase	6,385	-	5,077	-
Tal S.A.C	0-E	Common shareholder in associated	Fruit purchase	712	-	1,648	-
Tal S.A.C	0-E	Common shareholder in associated		-	-	31	4
Tierras de Berries S.A.	o-E	Common shareholder in associated	*	154	-	-	-
Expofresh S.A.	o-E	Common shareholder in associated	*	1,358	-	-	-
Royal Berries S.L.	o-E	Common shareholder	Fruit sales	9	1	3	-
Royal Berries S.L.	o-E	Common shareholder	Plant purchase (Royalty)	91	-	-	-
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Income from Packing services, materials and others	7	-	-	-
Hortifrut Berries Maroc SRL	o-E	Associated	Loan	427	-	597	-
Hortifrut Berries Maroc SRL	o-E	Associated	Gained interests	40	40	-	-
Atlantic Blue Berries Maroc, SRL	o-E	Common shareholder in subsidiary	Fruit purchase	3,101	-	-	-
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Lease	(9)	-	-	-
Naturipe Value Added Fresh LLC	o-E	Associated	Fruit sales	2,887	355	-	-
Naturipe Value Added Fresh LLC	o-E	Associated	Fruit purchase	338	-	-	-
Euroberry GMBH	o-E	Associated	Fruit sales	2,994	368	-	-
Munger Farm LLC	0-E	Common shareholder	Income from plant sales	1,440	177	-	_
Munger Farm LLC	0-E	Common shareholder	Purchase of machinery	820	-	-	
Munger Farm LLC	0-E	Common shareholder	Fruit sales	17	2	-	-
Hortifrut Munger North America, LLC	0-E	Associated	Income from Packing services, materials and others	130	-	_	
Hortifrut Munger North America, LLC	0-E	Associated	Income from plant sales	2,545	313	-	_
Hortifrut Munger North America, LLC	0-E	Associated	Loans	2,545	313		
Horairut munger Mortii America, LLC	U-E	rosociated	Louis	2,000	-	-	

Hortifrut and subsidiaries, have as their policy to inform the main transactions that are performed with related parties during the period, except for dividends paid by the parent Company, received capital contributions, which are not considered transactions.



11.4. Board Remunerations and fees and Remunerations of key executives

The allowances, remunerations and ownership interests of the Board members as of March 31, 2017 reach KUS\$143. For the same period in 2016 the total of allowances, consulting and ownership interests reached KUS\$114.

The total gross remuneration received by the main executives at Hortifrut and subsidiaries reached KUS\$773 as of March 31, 2017 and KUS\$667 as of March 31, 2016.

Main executive managers are those that have the authority and the responsibility to plan, direct and control the company's activities, whether it be directly or indirectly, including any member (executive or not) of the administrative council or of a government body, its equivalent in the company.



NOTE 12 - STOCK

The stock detail at the closing of the period ending March 31, 2017 and the period ending December 31, 2016 is as follows:

Types of stock	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Finished products	3,240	39,749
Raw material	214	648
Frozen finished products	7,063	3,582
Materials and supplies	9,364	13,749
Provision for obsolescence	(1,059)	(917)
Total	18,822	56,811

Stock Policies

The group's stock is measured at cost or net realization value, whichever is lower.

Stock measuring policy

The Group values its stock according to the following:

- a) The production cost of the manufactured stock includes those costs directly related with the produced units, such as labor, variable and fixed costs which have been included to transform the raw material into finished products.
- b) In the case of the cost of acquired stock, the cost of acquisition covers the purchase price, import fees, transport, storage and others that can be attributed to the acquisition of goods and materials.

Formula to calculate the cost of Stock

The stock of finished products is valued using the average weighted cost method, in other words, the cost of each unit of the product is determined from the weighted average of the cost recorded at the start of the period and the cost of the items purchased or produced during the period.

Stock of raw materials, packing and materials are valued at the average weighted cost.

<u>Information regarding finished products</u>

Until the closing of the corresponding periods, the Company has not performed write-offs of finished products.

During the period ending March 31, 2017 and the period ending December 31, 2016, no stock has been pledged as security.

The cost of stock acknowledged as cost of sales in the periods ending March 31, 2017 and 2016 reach KUS\$78,919 and KUS\$77,967 respectively (see note 30-1).

In order to mitigate the risk of loss of stock, the Company maintains contracted insurances as of March 31, 2017 (See Note 3.3).



NOTE 13 - CURRENT BIOLOGICAL ASSETS

The movements of current biological assets as of the period ending March 31, 2017 and the period ending December 31, 2016, are the following:

	31-Mar-17	31-Dec-16
Movement	KUS\$	KUS\$
Opening biological assets	6,856	7,182
Increase due to activating of costs	6,160	22,328
Exchange rate adjustment	8	95
Fair value adjustment	1,013	-
Amortization	(84)	(144)
Consumption	(9,778)	(22,605)
T otal	4,175	6,856

As described in Note 2.7, the Company has performed the valuation of agricultural products that grow on "bearer plants" as of the date of the current financial statements, determining that said calculation does not significantly differ from acknowledged costs, taking into consideration the natural cycle of the business, reason why it was not acknowledged.

It must be stated that this valuation corresponds to an estimation, which could vary when the sale of the fruit is perfected, moment when said result is realized.



NOTE 14 – OTHER NON-FINANCIAL ASSETS

The detail of other current non-financial assets is as follows:

	31-Mar-17	31-Dec-16
Current	KUS\$	KUS\$
Advanced payment of blueberry plants	3,462	3,791
Advanced expenses (lease)	711	676
Advanced expenses	1,235	795
Payments in guarantee	121	36
Advanced payment of freight		222
Total	5,529	5,520

The detail of Other non-current non-financial assets is as follows:

	31-Mar-17	31-Dec-16
Non Current	KUS\$	KUS\$
Advanced payment for Water Fee Cap.	1,405	1,371
Advanced expenses (lease)	139	145
Total	1,544	1,516



NOTE 15 – INVESTMENTS IN SUBSIDIARIES

The Company has investments in companies that have been acknowledged as investment in subsidiaries. All the companies defined as subsidiaries have been consolidated in Hortifrut and subsidiaries' financial statements.

The detail of consolidated subsidiaries as of March 31, 2017 and December 31, 2016, is as follows:

				31-Mar-17			31-Dec-16	
<u>Companies</u>	RUT	Country of Origin	Functional Currency	Direct	Indirect	Total	Total	
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000	
Agrícola El Pampino S.A.	76.884.880-7	Chile	US\$	-	20.0000	20.0000	20.0000	
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000	
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000	
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000	
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000	
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000	
Colmenares Hortisur SPA	99.568.520-5	Chile	CLP	100.0000	-	100.0000	100.0000	
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000	
Hortifrut Comercial S.A.	99.535.510-8	Chile	CLP	0.0100	99.9900	100.0000	100.0000	
Viveros Hortifrut Chile S.A.	99.524.470-5	Chile	CLP	-	51.0000	51.0000	51.0000	
Top Berries & Fruit SPA	76.023.726-4	Chile	CLP	100.0000	-	100.0000	100.0000	
Berries de Panguipulli SPA	76.243.167-K	Chile	US\$	100.0000	-	100.0000	100.0000	
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000	
Bery good Comercial Importadora	Foreigner	Brazil	RBR	40.0100	59.9900	100.0000	100.0000	
Hortifrut Inversiones Int. S.A.	76.043.425-6	Chile	US\$	49.4874	50.5126	100.0000	100.0000	
Hortifrut Argentina S.A.	Foreigner	Argentina	\$AR	-	95.9000	95.9000	95.9000	
Hortifrut North America Inc.	Foreigner	USA	US\$	-	100.0000	100.0000	100.0000	
Hortifrut S.A. de C.V. and subsidiaries	Foreigner	Mexico	US\$	-	99.9900	99.9900	99.9900	
Hortifrut Import, Inc.	Foreigner	USA	US\$	-	100.0000	100.0000	100.0000	
Naturipe Farm Import, Inc.	Foreigner	USA	US\$	-	100.0000	100.0000	100.0000	
Hortifrut Europa SL	Foreigner	Spain	EUR	0.0300	99.9700	100.0000	100.0000	
Euroberry Ltd.	Foreigner	England	EUR	-	100.0000	100.0000	100.0000	
Hortifrut España Southern Sun SL	Foreigner	Spain	EUR	-	50.0000	50.0000	50.0000	
Asturian Berries SL	Foreigner	Spain	EUR	-	25.5000	25.5000	25.5000	
HFE Berries Perú S.A.C.	Foreigner	Peru	US\$	-	50.0000	50.0000	50.0000	
Euroberry Marketing S.A.	Foreigner	Spain	EUR	-	50.0000	50.0000	50.0000	

The Companies detailed in the first margin, correspond to front line companies and those in the second margin are the companies where control is maintained, but that form part of the consolidated financial statements of front line companies (note 2.3).

In the case of those subsidiaries that directly or indirectly maintain an ownership equal to or lower than 50%, these have been included in the consolidation process because the Company has the power to direct the financial and operating policies.



During the period ending March 31, 2017, no new companies were incorporated into Hortifrut group's financial statement consolidation.

During 2016, no new companies were incorporated into Hortifrut group's financial statement consolidation. Nevertheless, a restructuring of the company took place, where 99.9% of the companies Hortifrut Import, Inc. and Naturipe Farm Import, Inc., passed from Hortifrut S.A. de C.V. (Mexico) to Hortifrut Inversiones Internacionales S.A. (Chile).

Euroberry B.V. (Holland), subsidiary of Hortifrut Europa SL, was dissolved in September 2016.

During the last quarter of 2016, the merger of the companies Hortifrut Argentina S.A. (continuation), Tecnovital S.A. and Vitalpack S.A. has been arranged, which to date is in the inscription process.

Summarized financial information corresponding to significant subsidiaries, financial statements as of March 31, 2017 and December 31, 2016 and results as of March 31, 2017 and 2016:

	Hortifrut Chile and subsidiaries		Inversiones Hortifrut S.A. and subsidiaries		Agrícola Vida Nueva S.A.		Colmenares Hortisur S.P.A.	
	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16
Assets	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Current	167,202	175,468	97,050	83,300	1,996	1,200	244	276
Non current	89,443	93,161	167,800	154,221	11,480	12,303	164	158
Total	256,645	268,629	264,850	237,521	13,476	13,503	408	434
Liabilities								
Current	166,045	188,015	82,310	97,151	3,526	3,813	15	28
Non current	34,223	33,598	99,377	62,928	2,149	2,099	-	-
Total	200,268	221,613	181,687	160,079	5,675	5,912	15	28
Equity	56,377	47,016	83,163	77,442	7,801	7,591	393	406
Equity	50,3//	4/,010	63,103	77,442	7,001	7,591	393	400
	Hortifrut Chile a	and subsidiaries	Inversiones Hortifrut S.A	. and subsidiaries	Agrícola Vida N	ueva S.A.	Colmenares Hor	rtisur S.P.A.
	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16
Results	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Operating Revenue	113,636	124,273	130,152	143,019	3,089	3,642	-	5
Costs and Expenses	(100,204)	(109,557)	(128,283)	(140,534)	(2,742)	(2,850)	(25)	(34)
Other results	(511)	1,358	1,551	(39)	(39)	(156)	1	1
Tax	(3,064)	(3,861)	441	(579)	(56)	(106)		6
Net profit (loss)	9,857	12,213	3,861	1,867	252	530	(17)	(22)
	A méssle El Avellon e	C A] b.: di	Agrícola Hortifi	C A	Agrícola Matac		A amí anla Camta	Dana C A
	Agrícola El Avellano	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-17	31-Dec-16	Agrícola Santa 31-Mar-17	31-Dec-16
Assets	• ,	KUS\$,	KUS\$,	KUS\$	KUS\$	KUS\$
Current	KUS\$	702	KUS\$		KUS\$ 801	1,106		
Non current	970 8,717	8,904	3,520	1,941			1,430	1,726
Total	9,687	9,606	26,952	27,547	14,496	12,319	5,592	5,547
Total	9,087	9,000	30,472	29,488	15,297	13,425	7,022	7,273
Liabilities								
Current	1,593	1,687	464	637	6,094	6,867	1,063	1,790
Non current	2,104	2,043	5,330	5,095	6,202	3,595	1,768	1,664
Total	3,697	3,730	5,794	5,732	12,296	10,462	2,831	3,454
Equity	5,990	5,876	24,678	23,756	3,001	2,963	4,191	3,819
	Agrícola El Avellano S.A. and subsidiarie		Agrícola Hortifrut S.A.		Agrícola Mataquito S.A.		Agrícola Santa Rosa del Parque S.A.	
	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16
Results	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Operating Revenue	2,608	2,769	6,422	6,936	1,627	1,871	1,411	2,941
Costs and Expenses	(2,481)	(2,462)	(5,583)	(5,714)	(1,486)	(1,594)	(907)	(1,139)
0.1	(18)	(136)	(14)	(137)	(122)	(124)	(22)	(64)
Other results	(- /	,	(1/					
Other results Tax	6	41	98	(100)	19	22	(110)	(368)



	Top Berries	& Fruit S.P.A	Berries de Pangui	pulli S.P.A	Agrícola y Ganandera Sta. Rebeca Ltda.			
Assets	31-Mar-17 KUS\$	31-Dec-16 KUS\$	31-Mar-17 KUS\$	31-Dec-16 KUS\$	31-Mar-17 KUS\$	31-Dec-16 KUS\$		
Current	1,920	919	4,457	3,395	28	53		
Non current	12,241	12,505	22,737	23,357	152	145		
Total	14,161	13,424	27,194	26,752	180	198		
Liabilities								
Current	1,575	1,549	847	870	10	20		
Non current	6,726	6,949	5,476	5,349	5	1		
Total	8,301	8,498	6,323	6,219	15	21		
Equity	5,860	4,926	20,871	20,533	165	177		
	Top Berries	& Fruit S.P.A	Berries de Pangui	pulli S.P.A	Agrícola y Ganandera	Sta. Rebeca Ltda.		
	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16	31-Mar-17	31-Mar-16		
Results	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$		
Operating Revenue	1,958	1,976	4,076	5,478	10	21		
Costs and Expenses	(677)	(598)	(3,643)	(3,565)	(29)	(31)		
Other results	(65)	49	(25)	(72)	1	3		
Tax	(290)	(292)	(70)	(365)	5	6		
Net profit (loss)	926	1,135	338	1,476	(13)	(1)		



NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD

The Company has acknowledged as investment in companies the ownership that it has in the following companies and in accordance with the detailed movement:

			Functional	Interest %			Interest in	Exchange rate	Other increase	Balance
Company	RUT	Country	currency	Indirect	1-Jan-1 <u>7</u>	Investments	result	difference	(decrease)	31-Mar-17
Berry Blue LLC	0-E	USA	Dollar	50.00%	(5)	190	(80)	-	-	105
Pacific Berry Breeding LLC	0-E	USA	Dollar	50.00%	243	-	(103)	-	-	140
Munger Hortifrut N.A. LLC	0-E	USA	Dollar	50.00%	25,539	1,000	-	-	-	26,539
Naturipe Brands LLC	0-E	USA	Dollar	30.00%	855	-	85	-	-	940
Naturipe Farms LLC	0-E	USA	Dollar	30.00%	1,432	-	(68)	-	(124)	1,240
Naturipe Value Added Foods LLC	0-E	USA	Dollar	27.00%	193	-	25	-	-	218
Naturipe Value Added Fresh, LLC	0-E	USA	Dollar	33.33%	4,491	-	(5)	-	-	4,486
S.A.T. Hortifrut H-0030	0-E	Spain	Euro	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	Dirham	51.00%	64	-	-	-	-	64
Euroberry GmbH	0-E	Germany	Euro	50.00%	13	-	-	-	-	13
Margesi S.A.	0-E	Argentina	Argentine\$	50.00%	2,441	-	(208)	44	-	2,277
San Clemente Vitalberry (Shanghai) SpA	0-E	Chile	Dollar	50.00%	853	-	233	-	-	1,086
Hortifrut Tal S.A.C	0-E	Peru	Nuevo Sol	50.00%	30,727	-	1,358	1,125	-	33,210
Hortifrut Expofresh S.A.	0-E	Argentina	Argentine \$	50.00%	(193)		224	(2)		29
Total					66,654	1,190	1,461	1,167	(124)	70,348

								Exchange		
			Functional	Interest %			Interest in	rate	Other increase	Balance
<u>Company</u>	RUT	Country	currency	Indirect	1-Jan-16	Investments	<u>result</u>	difference	(decrease)	31-Dec-16
Berry Blue LLC	0-E	USA	Dollar	50.00%	15	250	(270)	-	-	(5)
Pacific Berry Breeding LLC	0-E	USA	Dollar	50.00%	415	-	(172)	-	-	243
Munger Hortifrut N.A. LLC	0-E	USA	Dollar	50.00%	3	25,972	(436)	-	-	25,539
Naturipe Brands LLC	0-E	USA	Dollar	30.00%	149	278	200	-	228	855
Naturipe Farms LLC	0-E	USA	Dollar	30.00%	1,388	-	44	-	-	1,432
Naturipe Value Added Foods LLC	0-E	USA	Dollar	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	0-E	USA	Dollar	33.33%	3,930	-	561	-	-	4,491
S.A.T. Hortifrut H-0030	0-E	Spain	Euro	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	Dirham	51.00%	3	104	(36)	(7)	-	64
Euroberry GmbH	0-E	Germany	Euro	50.00%	-	14	-	(1)	-	13
Margesi S.A.	0-E	Argentina	Argentine \$	50.00%	2,796	-	564	(919)	-	2,441
San Clemente Vitalberry (Shanghai) SpA	0-E	Chile	Dollar	50.00%	726	-	127	-	-	853
Hortifrut Tal S.A.C	0-E	Peru	Nuevo Sol	50.00%	14,761	-	4,574	212	11,180	30,727
Hortifrut Expofresh S.A.	0-E	Argentina	Argentine \$	50.00%	215		(216)	(192)		(193)
Total					24,595	26,618	4,940	(907)	11,408	66,654



The detail of movements as of March 31, 2017 and December 31, 2016:

Movement		31-mar-17 <u>KUS\$</u>	31-dic-16 <u>KUS\$</u>
Opening balance as of January 1		66.654	24.595
Interest in results		1.461	4.940
Capital contributions	(a)	1.190	26.618
Surplus of revaluation Bearer Plants		-	11.180
Other adjustments		(124)	228
Ajustments due to exchange rate fluctuations		1.167	(907)
Closing balance		70.348	66.654

The associated Hortifrut Tal S.A.C, as per what is established in IAS 41, indicates that the agricultural products that grow on the bearer plants must be measured at their fair value minus cost of sales, recording the changes in valuation under result as the product grows, so the effect of this valuation has been acknowledged. The result acknowledged by the interest that Hortifrut maintains in this company includes US\$100 thousand for this adjustment, as of December 31, 2016. Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment when said result is realized. As of March 31, 2017 no adjustment has been recorded for this concept, since there is no fruit on the bearer plants

a) Capital contributions

Capital contributions during the periods ending March 31, 2017 and the period ending December 31, 2016 are shown in the following detail:

Capital Contributions Company	31-mar-17 KUS\$	31-dic-16 KUS\$
Berry Blue LLC	190	<u>κοσφ</u> 250
•	,	· ·
Munger Hortifrut N.A. LLC	1.000	25.972
Naturipe Brands LLC	-	278
Hortifrut Berries Maroc S.R.L.	-	104
Euroberry GmbH	-	14
Total capital contributions	1.190	26.618

Contributions to Limited Liability Companies (LLC) in the United States, aim to maintain the interest in said companies, except for Munger Hortifrut N.A. LLC, that corresponds to capitalization with the purpose of developing the 344-hectare organic blueberry investment plan.

b) New Investments

During the period ending March 31, 2017, no new investments were incorporated.

In the period ending December 31, 2016, the following new investments were incorporated:

Dated June 21, 2016, Euroberry Marketing S.A., formed in Germany the company Euroberry GmbH. The new company will have as its corporate purpose, the commercializing of berries in that country.

c) Reclassification of investment for sale

During the period ending March 31, 2017 and the period ending December 31, 2016 no reclassifications of investments for sale took place.



d) Other changes

No other changes in investments have been incorporated.

e) Summarized financial information

The summarized financial information, which is presented below, corresponds to the total assets, liabilities and equity and a summary of the results of the associated companies, for the periods under analysis.

						31-Mar-1	7				
		Non									
	Current	Current	<u>Total</u>	Current	Non current	<u>Total</u>		Operating	Costs and	<u>Other</u>	Net profit
<u>Associated</u>	Assets	Assets	Assets	Liabilities	Liabilities	<u>Liabilities</u>	Equity	Revenue	Expenses	results	(loss)
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Berry Blue LLC	338	-	338	58	70	128	210	10	(170)	-	(160)
Pacific Berry Breeding LLC	240	123	363	83	-	83	280	70	(276)	-	(206)
Munger Hortifrut N.A. LLC	-	64,671	64,671	1,169	10,424	11,593	53,078	-	(246)	246	-
Naturipe Brands LLC	4,003	871	4,874	1,741	-	1,741	3,133	1,000	(717)	-	283
Naturipe Farms LLC	55,534	5,370	60,904	55,003	1,768	56,771	4,133	140,401	(140,628)	-	(227)
Naturipe Value Added Foods LLC	12,678	25	12,703	11,896	-	11,896	807	2,173	(2,080)	-	93
Naturipe Value Added Fresh, LLC	4,473	11,500	15,973	2,514	-	2,514	13,459	5,237	(5,252)	-	(15)
S.A.T. Hortifrut H-0030	9	-	9	6	-	6	3	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,159	1,418	2,577	359	2,093	2,452	125	-	-	-	-
Euroberry GmbH	26	-	26	-	-	-	26	-	-	-	-
Margesi S.A.	3,215	2,390	5,605	398	653	1,051	4,554	4	(420)	-	(416)
San Clemente Vitalberry (Shanghai) SpA	10,018	114	10,132	7,960	-	7,960	2,172	2,962	(2,489)	(7)	466
Hortifrut Tal S.A.C	24,076	77,216	101,292	9,991	24,881	34,872	66,420	6,826	(3,845)	(265)	2,716
Hortifrut Expofresh S.A.	272	43	315	257	-	257	58	709	(224)	(37)	448
Total	116,041	163,741	279,782	91,435	39,889	131,324	148,458	159,392	(156,347)	(63)	2,982

31-Dec-16						31-Mar	-16				
<u>Associated</u>	Current Assets KUS\$	Non Current Assets KUS\$	Total Assets KUS\$	Current Liabilities KUS\$	Non current Liabilities KUS\$	Total Liabilities KUS\$	Equity KUS\$	Operating Revenue KUS\$	Costs and Expenses KUS\$	Other results KUS\$	Net profit (loss) KUS\$
Berry Blue LLC	103	-	103	113	-	113	(10)	8	(148)	-	(140)
Pacific Berry Breeding LLC	433	129	562	76	-	76	486	163	(353)	52	(138)
Munger Hortifrut N.A. LLC	51,078	-	51,078	-	-	-	51,078	-	-	-	-
Naturipe Brands LLC	3,057	870	3,927	1,077	-	1,077	2,850	104	(104)	-	-
Naturipe Farms LLC	52,736	5,802	58,538	51,997	1,768	53,765	4,773	158,104	(157,899)	(205)	-
Naturipe Value Added Foods LLC	14,979	26	15,005	14,195	95	14,290	715	767	(501)	(266)	-
Naturipe Value Added Fresh, LLC	4,268	11,511	15,779	2,285	20	2,305	13,474	5,299	(4,745)	(554)	-
S.A.T. Hortifrut H-0030	9	-	9	6	-	6	3	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,159	1,418	2,577	359	2,093	2,452	125	-	-	-	-
Euroberry GmbH	26	-	26	-	-	-	26	-	-	-	
Margesi S.A.	3,359	3,432	6,791	1,277	632	1,909	4,882	10	(38)	(48)	(76)
San Clemente Vitalberry (Shanghai) SpA	2,671	113	2,784	1,078	-	1,078	1,706	914	(735)	(1)	178
Hortifrut Tal S.A.C	27,413	71,967	99,380	13,882	24,044	37,926	61,454	4,847	(3,759)	(426)	662
Hortifrut Expofresh S.A.	219	58	277	663	-	663	(386)	640	(990)	80	(270)
Total	161,510	95,326	256,836	87,008	28,652	115,660	141,176	170,856	(169,272)	(1,368)	216



NOTE 17 - INTANGIBLE ASSETS OTHER THAN APPRECIATION

The detail of the main types of intangible assets is shown as follows:

	Useful Life	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Varietal licenses	Finite	13,277	16,969
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	3,041	3,107
Software	Finite	242	272
Total		18,006	21,794

a) Varietal licenses

The acquired varietal licenses are shown at cost of acquisition, and are amortized charged to the cost of sale in the measure in which the sales income is generated or by the plant's development cost.

The movement of varietal licenses for the period ending March 31, 2017 and the period ending December 31, 2016, is as follows:

	31-Mar-17	31-Dec-16
Movement	KUS\$	KUS\$
Opening balance as of January 01	16,969	23,913
Sales	-	(2,401)
Amortization /consumption	(3,692)	(4,543)
Closing balance	13,277	16,969

b) Software

The acquired software is recorded over the acquisition cost base minus accumulated amortization. These assets are amortized during their useful life, estimated at 6 years by the lineal method.

The movement of software for the periods ending March 31, 2017 and the period ending December 31, 2016, is as follows:

Movement	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Opening balance as of January 01	272	448
Investments	-	1
Amortization	(30)	(177)
Closing balance	242	272

The amortization of intangible assets is recorded in the consolidated income statement under the item cost of sales and administration expenses.

Management has not observed signs of impairment in relation to intangible assets.



c) Other intangibles

The identified intangible assets are detailed as follows:

TT 6 1 T 6	31-Mar-17	31-Dec-16
Userui Lite	<u>KUS\$</u>	KUS\$
Indefinite	977	977
Indefinite	469	469
Finite	3,041	3,107
	4,487	4,553
	Indefinite	Useful LifeKUS\$Indefinite977Indefinite469Finite3,041

	31-Mar-17	31-Dec-16
Movement	KUS\$	KUS\$
Opening balance as of January 01	4,553	4,820
Amortization	(66)	(267)
Closing balance	4,487	4,553

The amortization of the intangible asset Relationship with Customers, is recorded in the consolidated income statement under the Administrative expenses item, which has assigned it a useful life of 15 years.

In accordance with IFRS 3 norm, it is established that, from the date of acquisition, the purchaser must acknowledge, separate from appreciation, the identifiable assets acquired, the assumed liabilities and any non-parent company interest of the acquired.

In relation to the identifiable intangible assets, the norm suggests that the purchasing entity acknowledges these, separate to Goodwill.

For the period ending March 31, 2017 and the period ending December 31, 2016, Management has not observed signs of impairment in relation to intangible assets denominated water rights, relationship with customers and VBM brand.

d) Intangibles subject to guarantees or restrictions

There are no guarantees associated to or restrictions associated to intangibles as of March 31, 2017.



NOTE 18 - APPRECIATION

Appreciation represents the surplus of the acquisition cost over the fair value of the Company's interests in the net identifiable assets of the subsidiary or related company on the date of acquisition.

The balance of appreciation compared as of the closing of each period is as follows:

		31-Mar-17	31-Dec-16
Investor	Issuer	KUS\$	KUS\$
Hortifrut S.A.	Agrícola El Avellano S.A.	344	344
Hortifrut S.A. de C.V.	Hortifrut ABA S.A. de C.V.	342	342
Hortifrut S.A.	Vital Berry Marketing SPA	26,083	26,083
	Total	26,769	26,769

No movement has taken place under Appreciation between January 1 and March 31, 2017.

Management has not observed signs of impairment in relation to appreciation.



NOTE 19 - PROPERTY, PLANT AND EQUIPMENT

The detail of the different categories of Property, Plant and Equipment and their movements as of March 31, 2017 is as follows:

	Construction and infrastructure works	Land	Machinery and Equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total other property, plant and equipment
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
As of January 1, 2016										
Cost or valuation	74,483	20,507	24,152	14,334	2,602	1,899	7,045	129,916	13,725	288,663
Accumulated depreciation	(31,085)	-	(14,210)	(2,132)	(1,898)	(1,071)	(4,316)	(26,081)	-	(80,793)
Net amount 01/01/2017	43,398	20,507	9,942	12,202	704	828	2,729	103,835	13,725	207,870
Investments	102	83	1,015	2,113	25	72	146	1,937	4,224	9,717
Expropriation and Write-off	-	-	(381)	-	(1)	-	(5)	-	-	(387)
Reclassification	(148)	-	-	-	-	-	-	-	148	-
Depreciation	(1,365)	-	(489)	(178)	(53)	(56)	(200)	(4,115)	-	(6,456)
Exchange rate adjustment	160	156	21	1	(3)	8	18	326	246	933
Net amount as of 31/03/2017	42,147	20,746	10,108	14,138	672	852	2,688	101,983	18,343	211,677

The detail of the different categories of Property, Plant and Equipment and their movements as of December 31, 2016 is as follows:

	Construction and infrastructure works	Land	Machinery and Equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total other property, plant and equipment
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
As of January 1, 2016										
Cost or valuation	67,450	16,735	22,705	5,506	2,497	1,663	6,375	124,347	7,323	254,601
Accumulated depreciation	(26,763)	-	(12,120)	(1,459)	(1,688)	(899)	(3,696)	(6,074)	-	(52,699)
Net amount as of 01/01/2016	40,687	16,735	10,585	4,047	809	764	2,679	118,273	7,323	201,902
Investments	4,125	3,703	1,987	7,226	173	251	858	9,322	12,089	39,734
Revaluation (Impairment)	-	-	-	-	-	-	-	(11,014)	-	(11,014)
Expropriation and Write-off	(498)	-	(118)	(1)	(39)	(5)	(42)	(4,683)	-	(5,386)
Reclassification	3,649	-	165	1,602	1	11	3	449	(5,833)	47
Depreciation	(4,796)	-	(2,694)	(674)	(248)	(206)	(781)	(8,105)	-	(17,504)
Exchange rate adjustment	231	69	17	2	8	13	12	(407)	146	91
Net amount as of 31/12/2016	43,398	20,507	9,942	12,202	704	828	2,729	103,835	13,725	207,870

The valuation method of the items that make up Property, Plant and Equipment, as well as their depreciation criteria, are described in Note 2.6.

The method to calculate the Fair Value of Bearer Plants, establishes that in the cases when the plantations are on land that is leased and/or taken in usufruct, with expiry lower than the terms stated in Note 2.6.2 b), the valuation is adjusted to these expiries.



Except for the contracts entered into with Inversiones IMG Ltda. and Inmobiliaria Lumaco S.A., which represent 9% of the total hectares planted by the Company at a global level, a valuation horizon higher than the current expiry of the leases and/or usufructs is used, since dated March 24, 2014 a "Contract for Irrevocable Option of Extension of Lease Contracts" was subscribed, where it establishes that both companies granted in a unilateral and irrevocable manner an option in favor of Hortifrut S.A. for the latter to execute under its exclusive discretion the renewal of the currently valid contracts. It must be stated that this contract assures the lease, nevertheless, the amount of annual income per hectare is subject to negotiation. The mentioned contracts expire in December 2017.

As of March 31, 2017, the detail of Property, plant and equipment is as follows:

	March 31, 2017			
	Gross Value	Accumulated depreciation	Net Value	
	KUS\$	KUS\$	KUS\$	
Construction and infrastructure works	74,664	(32,517)	42,147	
Land	20,746	-	20,746	
Machinery and equipment	24,153	(14,045)	10,108	
Leased Equipment	16,449	(2,311)	14,138	
Information Technology (IT) equipment	2,619	(1,947)	672	
Furniture and supplies	1,985	(1,133)	852	
Motor vehicles	7,200	(4,512)	2,688	
Bearer Plants	128,880	(26,897)	101,983	
Works in progress	18,343	-	18,343	
Total Property, Plant and Equipment	295,039	(83,362)	211,677	

As of December 31, 2016, the detail of Property, plant and equipment is as follows:

	<u>December 31, 2016</u>			
	Gross Value	Accumulated depreciation	Net Value	
	KUS\$	KUS\$	KUS\$	
Construction and infrastructure works	74,483	(31,085)	43,398	
Land	20,507	-	20,507	
Machinery and equipment	24,152	(14,210)	9,942	
Leased Equipment	14,334	(2,132)	12,202	
Information Technology (IT) equipment	2,602	(1,898)	704	
Furniture and supplies	1,899	(1,071)	828	
Motor vehicles	7,045	(4,316)	2,729	
Bearer Plants	129,916	(26,081)	103,835	
Works in progress	13,725	=	13,725	
Total Property, Plant and Equipment	288,663	(80,793)	207,870	



a) Estimated economic useful life or depreciation rate

The estimated economic useful life per type of asset is as follows:

	Minimum Life or Rate	Maximum Life or Rate
	Years	Years
Construction and infrastructure works		
Steel, reinforced concrete constructions	50	80
Wooden buildings	10	30
Provisional constructions	5	10
Minor agricultural constructions (macro-tunnel and oth	3	8
Machinery and equipment	8	10
Motor vehicles	8	10
Information technology (IT) equipment	3	6
Bearer Plants		
Blueberries	10	20
Raspberries and others	3	5
Furniture and supplies	5	10

The residual value and the useful life of the assets will be checked, and adjusted if necessary, at each closing of the consolidated statements of financial position.

b) Insurance

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that movable goods, vehicles, equipment, plants and machinery are subject to. The Company considers that the hedging of these policies is adequate for risks inherent to the activity (See Note 3.3).

c) Information regarding "Bearer Plants"

Hortifrut's "Bearer Plants" correspond to berries plantations, that are on leased and own lands.

The Company's berries plantations are located in Chile between the Coquimbo Region and Los Ríos Region, in Mexico in the states of Jalisco and Michoacán, in Brazil in Barrio Lagoa Grande, Sn - Senador Amaral, in Spain in the localities of Huelva and Asturias, and in Peru in the locality of Chiclayo.

Said geographic dispersion allows the Company to count with a diversified offer during the year, which is complemented by the producer partners that the Company has in USA and in Europe. Thereby, Hortifrut's trade platforms and distributors can have berries during the 52 weeks of the year. The productive areas also allow greater closeness with the consumption centers. This is the case of plantations located in Mexico which mainly supply the North American market, main berries consumer in the world. Likewise, our plantations in Spain are able to supply part of the European market. Chile and Peru contribute the counter-season production for said markets.



Below is a detail of the hectares planted per type of fruit:

Surface in Hectares	<u>31-Mar-17</u>	31-Dec-16
Blueberries	648	635
Organic blueberries	405	401
Raspberries	163	163
Blackberries	13	14
Strawberries	35	32
Cherries	7	7
Total Planted Hectares	1,271	1,252
Total Planted Hectares	1,271	1,252
Total Planted Hectares Own Hectares	1,271 560	1,252 545
Own Hectares	560	545

d) Loss due to impairment in value

As of the date of the current financial statements, no events or changes in circumstances have taken place in the business that imply that the book value of property, plant and equipment may not be recoverable.

In the specific case of "bearer plants" there were changes in the circumstances of the business as of December 31, 2016, which generated an impairment in their book value, as per the application of the valuation method described in Note 2.6.2. Particularly in the case of Chilean plantations, a reduction in expected "producer returns" was observed due to the concentration, in certain weeks, of high volumes of berries in the destination markets. At the Mexican plantations, the impairment in value was mainly associated to the reduction in the expected performance of these. In Spain, there was a start up of productive hectares.

As indicated in Note 2.6.2, if the book value is modified due to the presence of impairment of "bearer plants", said decrease in value will first be attributed to the Revaluation Reserves account under Net Equity, until its complete extinction, and if there is a remaining balance, it will be directly attributed to the results of the period under the account Other expenses, per function.

As per the aforementioned criteria, the effect of the previously mentioned impairment was recorded in the financial statements as of December 31, 2016, as detailed below:

	Bearer Plant Revaluation Reserves KUS\$	Other expense, per function KUS\$	Book Value Bearer Plants <u>KUS\$</u>
Chile	(10,801)	(789)	(11,590)
Mexico	-	(3,612)	(3,612)
Spain	(212)	(282)	(494)
Total	(11,013)	(4,683)	(15,696)



e) Financial lease

The net book value as of March 31, 2017 and December 31, 2016 of the assets under financial lease, classified as Assets in Leasing under the item Property, plant and equipment, is as follows:

Denomination KUS\$ KUS\$ Construction 1,042 1,053 Parking administrative offices 38 38 Metallic structure 5.3 hectares 257 260 Metallic structure 2.0 hectares 57 62 Greenhouse 4.08 hectares 1,093 1,093 Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 542 555 IQF processing line 542 555 IQF processing line and machinery 1,315 1,352 BBC Soft Sorter Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment		31-Mar-17	31-Dec-16
Administrative office 1,042 1,053 Parking administrative offices 38 38 Metallic structure 5.3 hectares 257 260 Metallic structure 2.0 hectares 57 62 Greenhouse 4.08 hectares 1,093 1,093 Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 304 324 Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles<	Denomination	KUS\$	KUS\$
Parking administrative offices 38 38 Metallic structure 5.3 hectares 257 260 Metallic structure 2.0 hectares 57 62 Greenhouse 4.08 hectares 1,093 1,093 Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 <	Construction		
Metallic structure 5.3 hectares 257 260 Metallic structure 2.0 hectares 57 62 Greenhouse 4.08 hectares 1,093 1,093 Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Administrative office	1,042	1,053
Metallic structure 2.0 hectares 57 62 Greenhouse 4.08 hectares 1,093 1,093 Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 8 236 Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Parking administrative offices	38	38
Greenhouse 4.08 hectares 1,093 1,093 Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 8 236 Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Metallic structure 5.3 hectares	257	260
Greenhouse 4.00 hectares 862 - Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land Land Molina Plant 236 236 Total Land 236 236 Machinery and equipment Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Metallic structure 2.0 hectares	57	62
Molina Plant 4,171 4,194 Total Construction 7,520 6,700 Land Land Molina Plant 236 236 Total Land 236 236 Machinery and equipment Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Greenhouse 4.08 hectares	1,093	1,093
Total Construction 7,520 6,700 Land 236 236 Total Land 236 236 Machinery and equipment 8 8 Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Greenhouse 4.00 hectares	862	-
Land Land Molina Plant 236 236 Total Land 236 236 Machinery and equipment Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Molina Plant	4,171	4,194
Land Land Molina Plant 236 236 Total Land 236 236 Machinery and equipment Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Total Construction	7,520	6,700
Total Land 236 236 Machinery and equipment 8 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Land		
Machinery and equipment Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Land Molina Plant	236	236
Blueberries processing line 542 555 IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Total Land	236	236
IQF processing line 304 324 Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Machinery and equipment		
Molina Plant processing line and machinery 1,315 1,352 BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Blueberries processing line	542	555
BBC Filling Machine 669 681 BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 17 Fertigation machinery 17 17 5 Several equipment 35 45 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	IQF processing line	304	324
BBC Soft Sorter Machine 697 710 Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Molina Plant processing line and machinery	1,315	1,352
Calibrating and Classifying Machine 1,477 1,503 Plant pots for Greenhouse 1,251 17 17 Fertigation machinery 17 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	BBC Filling Machine	669	681
Plant pots for Greenhouse 1,251 Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	BBC Soft Sorter Machine	697	710
Fertigation machinery 17 17 Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Calibrating and Classifying Machine	1,477	1,503
Several equipment 35 45 Total Machinery and equipment 6,307 5,187 Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Plant pots for Greenhouse	1,251	
Motor vehicles 71 74 Tractors 4 5 Total motor vehicles 75 79	Fertigation machinery	17	17
Motor vehicles 71 74 Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Several equipment	35_	45
Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Total Machinery and equipment	6,307	5,187
Vans 71 74 Tractors 4 5 Total motor vehicles 75 79	Motor vehicles		
Tractors 4 5 Total motor vehicles 75 79	·	71	7.4
Total motor vehicles 75 79		· .	



Debt associated to these leasings as of March 31, 2017 and December 31, 2016, is presented in the item Other current financial liabilities and Other non-current financial liabilities.

The debt associated to each item under Property, plant and equipment is detailed as follows:

<u>Leasing Liability</u>	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Constructions		
Administrative office	599	637
Parking administrative offices	25	27
Metallic structure 5.3 hectares	211	246
Metallic structure 2.0 hectares	63	63
Greenhouse	1,126	1,115
Greenhouse	862	-
Molina Plant	3,929	4,029
Total Construction	6,815	6,117
Land		
Land Molina Plant	222	227
Total Land	222	227
Machinery and equipment		
Plant pots for Greenhouse	1,251	-
BBC Filling Machine	248	247
BBC Soft Sorter Machine	255	255
Molina Plant processing line and machinery	1,239	1,299
Calibrating and Classifying Machine	1,226	1,315
Total Machinery and equipment	4,219	3,116
Motor Vehicles		
Vans	21	22
Total motor vehicles	21	22
General Total	11,277	9,482

f) Property, plant and equipment temporarily out of service

As of March 31, 2017 and December 31, 2016, there are no Property, plant and equipment temporarily out of service.



g) Property, plant and equipment totally depreciated

As of March 31, 2017, the detail of Property, plant and equipment which are totally depreciated is as follows:

	Gross Value
	KUS\$
Construction and infrastructure works	2,721
Machinery and equipment	2,567
Leased equipment	33
Information Technology (IT) equipment	484
Furniture and supplies	188
Motor vehicles	649
Total Property, Plant and Equipment	6,642

h) Property, plant and equipment removed from its active use

The book value of the properties, plant and equipment elements which have been removed from their active use and have not been classified by the Company as held for sale reach KUS\$ 15, which will be transferred for its use in other fields.



NOTE 20 - CURRENT INCOME TAX AND DEFERRED TAXES

In the period ending on March 31, 2017, we proceeded to calculate and record taxable net income with a 25.5% rate for the commercial period ending March 31, 2017, based on what was established in Law N° 20.780, Tax Reform, published in the Diario Oficial (Official Newspaper) on September 29, 2014.

Among the main modifications, is the progressive increase of First Category Tax, reaching 27% from 2018, in case the "Partially Integrated Tax System" is applied.

The aforementioned Law establishes that since Hortifrut S.A. is a publicly traded company, as a general rule the "Partially Integrated Tax System" is applied to it.

In the other countries where Hortifrut has subsidiaries and associates, the corresponding tax rates are applied in accordance with the valid law.

Deferred tax assets and liabilities are compensated if the right to compensate the current tax assets and liabilities has been legally acknowledged and the deferred taxes refer to the same entity and tax authority.

a) Current income tax

The Company and subsidiaries maintain as of March 31, 2017, an accumulated current income tax provision of KUS\$17,608 (KUS\$13,556 as of December 31, 2016), which is presented net of provisional payments and other credits for KUS\$14,325 (KUS\$ 11,858 as of December 31, 2016). In this manner, the balance under current tax liability is of KUS\$3,283 (As of December 31, 2016, the balance is KUS\$1,698).

Provisional payments and other credits that are applied to current income tax are detailed below:

	31-Mar-17	31-Dec-16
<u>Detail Recoverable Tax</u>	KUS\$	KUS\$
Monthly provisional payments	13,896	11,318
Personnel training	220	218
Other Credits	25	140
Donation Law	184	182
Total	14,325	11,858

Recoverable taxes from provisional payments o credits applicable to income tax are presented reducing the income tax provision.

b) Deferred taxes

Deferred taxes correspond to the amount of tax over profits that Hortifrut and subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related with temporary differences between the fiscal or tax base and the accounting book value of certain assets and liabilities.

The main deferred tax asset corresponds to the tax loss of subsidiaries, which will be recovered in future periods. The main deferred tax liability payable in future periods, corresponds to the temporary differences originated by manufacturing expenses, revaluation of biological assets and the revaluation of Property, plant and equipment on the transition date to IFRS.



Deferred tax assets as of March 31, 2017 and December 31, 2016, refer to the following concepts:

_	31-Mai	r-17	31-Dec-16					
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities				
Detail	KUS\$	KUS\$	KUS\$	KUS\$				
Manufacturing expenses	-	575	-	1,294				
Valuation biological assets	-	9,939	-	11,924				
Land appraisal	-	34	-	34				
Anticipated income	-	-	-	151				
Tax loss	9,731	-	9,482	-				
Provisions	2,646	=	2,241	=				
Intangibles	-	1,095	-	1,103				
Fixed asset	-	8,945	-	8,986				
Forward hedging	123	-	131	-				
Price adjustment	-	2,815	-	-				
Others	3,448	-	2,917	-				
Non realized earnings in investments	-	-	179	-				
Total	15,948	23,403	14,950	23,492				

Deferred tax for forward hedging forms part of the Other integral result.

Deferred taxes have not been acknowledged for the temporary differences between the tax and accounting value generated by investments in Subsidiaries, so, deferred tax due to adjustments in conversion directly recorded in net equity, exposed in the other integral income statement is also not acknowledged.

As of March 31, 2017 the deferred tax asset originated by tax loss reached KUS\$9,731 (KUS\$9,482 as of December 31, 2016) which is chargeable to the profits which can be generated in the future in the companies that present said condition, as per the following detail:

		31-Mar-17 KUS\$	31-Dec-16 KUS\$	Variation KUS\$
Ag. Santa Rosa del Parque S.A.	Chile	2	-	2
Ag. Mataquito S.A.	Chile	1,291	1,214	77
Ag. El Avellano S.A.	Chile	1,675	1,612	63
Ag. El Pampino S.A.	Chile	5	-	5
Ag. y Gand. Santa Rebeca Ltda.	Chile	3	-	3
Ag. Hortifrut S.A.	Chile	1,073	813	260
Colmenares Hortisur S.A.	Chile	7	-	7
Hortifrut S.A. de C.V.	Mexico	4,727	4,963	(236)
Berrygood Comercial Importadora	Brazil	591	575	16
Hortifrut Europa	Spain	24	23	1
HFE Berries Perú S.A.C.	Peru	99	123	(24)
Hortifrut Argentina S.A.	Argentina	227	159	68
Viveros Hortifrut Chile S.A.	Chile	1	-	1
Berries de Panguipulli SpA.	Chile	6	-	6
Total		9,731	9,482	249

Regarding the statute of limitations of the tax loss susceptible to be charged to future profits, we can state that in the case of those generated in companies constituted in Chile, Brazil and Spain, these do not prescribe. In Mexico, these have an expiry of 10 years and Argentina expires in 5 years.



Below is the activity of deferred tax assets:

	31-Mar-17	31-Dec-16
	KUS\$	KUS\$
Opening balance	14,950	14,317
Provisions	405	393
Tax loss	249	(1,429)
Forward hedging	(8)	(209)
Others	531	1,988
Unrealized gains on investments	(179)	(110)
Final Balance	15,948	14,950

Below is the activity of deferred tax liabilities:

	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Opening balance	23,492	26,626
Manufacturing expenses	(719)	(213)
Fixed asset	(41)	2,617
Intangibles	(8)	(72)
Advanced income	(151)	151
Valuation bearer plants	(1,985)	(5,532)
Price adjustment	2,815	(85)
Final Balance	23,403	23,492

Gains tax expense has the following detail:

	31-Mar-17	31-Mar-16
<u>Detail</u>	KUS\$	KUS\$
Current tax expense	4,074	7,065
Deferred tax effect	(805)	(1,161)
Adjustment of conversion	(149)	(329)
Total	3,120	5,575



The following is the detail of the income tax expense conciliation, using the legal rate with the tax expense, using the effective rate:

	<u> 31-Mar</u>	<u>-17</u>	31-Ma	<u>r-16</u>
	KUS\$	<u>%</u>	KUS\$	<u>%</u>
Tax expense (income) using the legal rate	5,208	25.50%	6,009	24.000%
Tax effect of rate in other jurisdictions	46	0.22%	156	0.62%
Tax effect of non taxable operating income	(256)	-1.25%	(3)	-0.01%
Tax effect of non deductible tax expenses	(199)	-0.97%	261	1.04%
Tax effect for fiscal currency different to functional currency	(1,679)	-8.22%	(754)	-3.01%
Other increase (decrease) in charge for legal taxes	-	0.00%	(94)	-0.39%
Total tax expense adjustment using the legal rate	(2,088)	-10.23%	(434)	-1.74%
Total tax expense adjustment using the legal rate	3,120	15.27%	5,575	22.26%



NOTE 21 - OTHER FINANCIAL LIABILITIES

As of March 31, 2017 and December 31, 2016, Hortifrut and subsidiaries maintain financial loans which are detailed below:

Other current financial liabilities

	31-Mar-17	31-Dec-16
	KUS\$	KUS\$
Obligations with banks and financial institutions	134,594	148,782
Financial Leasing	2,186	2,005
Total bank obligations with expiry before 12 months	136,780	150,787

Other non-current financial liabilities

	31-Mar-17	31-Dec-16
	KUS\$	KUS\$
Obligations with banks and financial institutions	68,970	49,475
Financial Leasing	9,091	7,477
Cross Currency Swap operations	532	678
Total bank obligations with expiry over 12 months	78,593	57,630



Total Non

Detail of balance and expiries

a) Obligations with Banks and financial institutions Obligations with Banks and financial institutions grouped by expiries are detailed below, as of March 31, 2017 and December 31, 2016:

									Current		Total current			Non current			current
					Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Expiry up to 1 month	1 to 3 months 3	3 to 12 months	as of 31-03-2017	Expiry 1 to 2 years	Expiry 2 to 3 years	3 to 4 years	4 to 5 years	5 or more years	as of 31-03-2017
Debtor Company	RUT	Country	Creditor Bank	Currency		· <u></u>		KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agrícola El Pampino S.A.	76.884.880-7		Banco Santander Chile	US\$	Annual	6.069	6.06%		229	-	229	210	-				210
Agrícola El Pampino S.A.	76.884.880-7		Banco Santander Chile	US\$	Annual	1.759		-	400	-	400		-	-	-	-	- 1
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Rabobank Chile	US\$	Annual	5.529		-		167	167	150	150	-	-	-	300
Agrícola Mataquito S.A.	76.306.130-2		Banco Rabobank Chile	US\$	Annual	6.269		-	-	65	65	-	-	1,500	-	-	1,500
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	1.809		-	501	-	501	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	1.759	6 1.75%	-	500	-	500	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Rabobank Chile	US\$	Annual	5.589	6 5.31%	-	-	98	98	85	85	90	-	-	260
Agrícola Santa Rosa del Parque S.A.	99.584.440-0		Banco Rabobank Chile	US\$	Annual	6.239		-	-	39	39		- "	900	-	-	900
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.169	6 2.16%	7	13	-	20	-	-	-	-	-	-
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	0.009	6 0.00%	- 1	- 1	88	88	-	-	-	-	-	-
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	1.669	6 1.66%	1	3	14	18	17	16	-	-	-	33
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	1.669	6 1.66%	1	3	13	17	17	17	-	-	-	34
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.119	6 2.11%	2	4	18	24	14	- 1	-	-	-	14
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.149	6 2.14%	3	6	27	36	27	-	-	-	-	27
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.029	6 2.02%	3	6	28	37	25	-	-	-	-	25
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	0.009	6 0.00%		-	51	51		-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcay a Argentaria	US\$	Annual	2.889		1,341	-	1,250	2,591	2,500	2,500	-	-	-	5,000
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcay a Argentaria	US\$	Annual	1.129	6 1.12%	-	3,002	-	3,002	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcay a Argentaria	US\$	Annual	1.089	6 1.08%	2,003	-		2,003	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcay a Argentaria	US\$	Annual	1.089	6 1.08%	5,008	-		5,008	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco BICE	US\$	Annual	1.109	6 1.10%	-	3,002		3,002	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	1.159	6 1.15%	-	15,026	-	15,026	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	5.429		-	3,990	-	3,990	2,734	3,000	3,000	3,000	9,00	20,734
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	1.159		-	10,012	-	10,012		-	-	-	-	- ""
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	1.159		-	6,007	-	6,007	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	1.159		-	6,007	-	6,007	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	0.909		644		-	644	-	_	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	1.059		3,003		-	3,003	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	1.269		-	14,091	-	14,091	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	1.199		-	11,971	-	11,971	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	2.209		1,282		1,200	2,482	5,200	_	_	-	-	5,200
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.339		10,001	_	-,	10,001	-	-	-	-	_	3,
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.129		3,002	_	-	3,002	-	-	-	-	_	
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.169			3,005	-	3,005	-	-	-	-	_	
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.169		-	5,009	-	5,009	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	US\$	Annual	1.229		3,008		-	3,008	_	_	-	-	-	
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	US\$	Annual	1.169		-	3,002	-	3,002	-	-	-	-	_	
Hortifrut Chile S.A.	99.524.450-0		Banco Scotiabank	US\$	Annual	1.169		_	5,003	-	5,003	-	_	-	-	-	-
Hortifrut España Southern Sun SL	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	2.969		110		996	1,326	1,345	1,364	-	-	-	2,709
Hortifrut España Southern Sun SL	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.159		-		98	98	2,625	2,655	2,686	2,717	-	10,683
Hortifrut España Southern Sun SL	o-E	Spain	Banco Bilbao Vizcay a Argentaria	EUR	Monthly	1.169		-	-	99	99	2,625	2,655	2,686	2,717	-	10,683
Hortifrut España Southern Sun SL	o-E	Spain	La Caixa	EUR	Monthly	1.109		-	_			984	1,324	1,339	1,696	_	5,343
Hortifrut España Southern Sun SL	0-E	Spain	Banco Intercontinental Español	EUR	Monthly	1.109		_	_	_		788	796	805	816	_	3,205
Asturian Berries SL.	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.389		8	24	64	96	96	24	-		_	120
Asturian Berries SL.	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.509		12		94	142	133	-4	-	_	_	133
Asturian Berries SL.	o-E	Spain	Caja Madrid	EUR	Monthly	0.879		2	-	17	23	27	-	-	_	_	133 27
Asturian Berries SL.	0-E	Spain	Caja Rural Asturias	EUR	Monthly	5.009		2		13	23 20	2/	-	-	-	-	21
Asturian Berries SL.	0-E	Spain	Financial Services	EUR	Monthly	9.209		2	5	13 5	5	21	-	-	-	-	- 21
Asturian Berries SL.	0-E	Spain	Banco Bilbao Vizcay a Argentaria	EUR	Monthly	1.409			_		ə	115	256	142	-	-	513
Berries Peru	0-E	Peru	Banco de Crédito Perú	SOL	Monthly	0.009		- 4	-		4	115	250	142	-	-	313
Hortiftut S.A.	96.896.990-0		Banco Santander Chile	US\$	Annual	3.919		8,947	-		8,947	-	-	-	-	-	
Hortiftut S.A.	96.896.990-0		Banco de Chile	US\$	Annual	5.359		3,94/		675	675	648	648	_	_	_	1,296
more than the control of the control	30.090.990-0	OHIIC	Total	ОБФ		J-35/	/.30/0	38,394	91,081	5,119	134,594	20,386	15,490	13,148	10,946	9,000	
			ı viai					30,394	91,001	3,119	+34,594	20,300	13,490	13,140	10,940	9,000	00,9/0





									Current		Total current			Non current			Total Non current
					Type of Amortizatio	Effective Annual Rate	Nominal Annual Rate	Expiry up to 1 month	1 to 3 m on ths 3	to 12 months	as of 31-12-2016	Expiry 1 to 2 years	Expiry 2 to 3 years	3 to 4 años	4 to 5 years	5 or more years	as of 31-12-201
Debtor Company	RUT	Countr	v Creditor Bank	Currency				KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	6.069	6.06%	<u>1000</u>	-	223	223	210	-	- ILOUG	-	-	210
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	1.739		_	_	400	400	-	_	_	_	_	
Agrícola Mataquito S.A.	76.306.130-2		Banco Rabobank Chile	US\$	Annual	5.529		_	_	161	161	150	150	_	_	_	300
Agrícola Mataquito S.A.	76.306.130-2		Banco Rabobank Chile	US\$	Annual	6.269		_	_	42	42			1,500	_	_	1,500
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	1.689		501	_	4-	501	_	_	1,500	_	_	1,300
Agrícola Mataquito S.A.	76.306.130-2		Banco Santander Chile	US\$	Annual	1.739		501	500	_	500	_	_	_	_	_	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0		Banco Rabobank Chile	US\$	Annual	5.589			500	94	94	85	85	90			260
Agrícola Santa Rosa del Parque S.A. Agrícola Santa Rosa del Parque S.A.		Chile	Banco Rabobank Chile	US\$	Annual	6.239		-	-			0.5	05	900	-	-	900
Agrícola Santa Rosa del Parque S.A.	99.584.440-0 99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	1.739		-	500	25	25 500	-	-	900	-	-	900
								- ,			•	-	-	-	-	-	-
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.169		6	13	20	39		-	-	-	=	-
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	0.009				86	86	-	-	-	-	-	-
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.119		2		17	23	17	-	-	-	-	17
Berry Good Com Imp E Dist	0-E	Brazil	Banco Itaú	BRL	Monthly	2.149		3		26	35	35	-	-	-	-	35
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	2.029		3	6	28	37	34	-	-	-	-	34
Berry Good Com Imp E Dist	o-E	Brazil	Banco Itaú	BRL	Monthly	0.009				49	49	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Annual	2.889	6 2.06%	-	-	2,538	2,538	2,500	2,500	-	-	-	5,000
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Annual	0.959	6 0.95%	3,000	-	-	3,009	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Annual	1.039	6 1.03%	-	2,005	-	2,005	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Annual	1.109	6 1.10%	-	5,012	-	5,012	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Bilbao Vizcaya Argentaria	US\$	Annual	1.019	6 1.01%	4,008	-	-	4,008	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	1.059	6 1.05%	3,004		-	3,004	-	-	-	-		
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1.229		-	15,043	-	15,043	_	-	-	_	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.429		-	-	3,664	3,664	2,710	3,000	3,000	3,000	9,000	20,710
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	1.009		-	10,019		10,019	-,,	3,	-	-	,,	,,
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1.009		6,016		_	6,016	_	_	_	_	_	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	1.089		0,010	3,003	-	3,003	-		-	-		
Hortifrut Chile S.A.	99.524.450-0		Banco de Chile	US\$	Annual	1.359			5,003		5,003						
Hortifrut Chile S.A.			Banco de Chile	US\$	Annual	1.269		-	5,003			-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0							-	-	14,047	14,047	-	-	-	-	-	-
	99.524.450-0		Banco de Chile	US\$	Annual	1.199		-	-	11,935	11,935	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0		Banco Estado	US\$	Annual	2.209	00	-	-	2,440	2,440	5,200	-	-	-	-	5,200
Hortifrut Chile S.A.	99.524.450-0		Banco Santander Chile	US\$	Annual	1.149		-	-	15,016	15,016	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	0.819	6 0.81%	3,010	-	-	3,010	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	1.149	6 1.14%	3,008	-	-	3,008	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	1.149	6 1.14%	-	3,008	-	3,008	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	1.299	6 1.29%	-	5,002	-	5,002	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	1.119	6 1.11%	-	3,007	-	3,007	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	1.069		-	5,011	_	5,011	_	-	_	_	_	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1.009		-	6,012	_	6,012	_	-	_	_	_	-
Hortifrut Chile S.A.	99.524.450-0		Banco de Crédito e Inversiones	US\$	Annual	0.909		_	0,012	645	645	_	_	_	_	_	
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.409		70		045	211	-					
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	2.969		217		979	1,412	1,321	1,341	338			3,000
•	0-E		Banco Santander Central Hispano S.A.	EUR				21/	210	9/9	· ·				. (=0	-(-	
Hortifrut España Southern Sun SL		Spain			Monthly	1.159		- ,	-		-	1,939	2,612	2,642	2,673	769	
Asturian Berries SL.	0-E	Spain	Banco Santander Central Hispano S.A.	EUR EUR	Monthly	1.389		3		61	93	95	47	-	-	-	142
Asturian Berries SL.	0-E	Spain	Banco Santander Central Hispano S.A.		Monthly	1.509		12		94	141	141	25	-	-	-	166
Asturian Berries SL.	o-E	Spain	Caja Madrid	EUR	Monthly	0.879		2	7	17	23	32	-	-	-	-	32
Asturian Berries SL.	o-E	Spain	Caja Rural Asturias	EUR	Monthly	5.009		2	5	15	22	25	-	-	-	-	25
Asturian Berries SL.	0-E	Spain	Financial Services	EUR	Monthly	9.209		=	-	3	3	13	=	-	-	-	1;
Berries Peru	0-E	Peru	Banco de Crédito Perú	SOL	Monthly	0.009		4	-	-	4	-	-	-	-	-	-
Hortifrut México S.A. de C.V.	o-E	Mexico	HSBC México S.A.	US\$	Annual	2.209		-	50	133	183	-	-	-	-	-	-
Hortiftut S.A.	96.896.990-0		Banco Santander Chile	US\$	Annual	3.919	6 2.88%	-	-	8,861	8,861	-	-	-	-	-	-
Hortiftut S.A.	96.896.990-0	Chile	Banco de Chile	US\$	Annual	5.359	6 7.38%	-	-	649	649	648	648	-	-	-	1,296
								22,885									



Financial Leasing Obligations

Obligations with Banks and financial institutions per financial leasing, grouped by expiry, are detailed below, as of March 31, 2017 and December 31, 2016:

									Current		Total Current			Non Current			Total Non Current
					Type of Amortization		Nominal Annual Rate	Expiry up to 1 month	1 to 3 months 3	to 12 months a	s of 31-03-2017	Expiry 1 to 2 years	Expiry 2 to 3 years	3 to 4 years	4 to 5 years		as of 31-03-2017
Debtor Company	RUT	Country	Creditor Bank	Currenc	<u>v</u>			KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	68	68	70	73	-	-	-	143
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	8	7	15	15	16	17	-	-	48
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	234	234	209	218	228	237	-	892
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	-	153	153	161	169	178	201	-	709
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.55%	5.55%	-	-	-		457	247	260	287	-	1,251
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	4	6	6	6	3	-	-	15
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	255	-	255	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	14.02%	14.02%	-	-	248	248	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	2.79%	98	-	280	378	366	384	98	-	-	848
Hortiftut S.A.	96.896.990-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Monthly	9.79%	9.79%	14	28	95	137	228	204	55	-	-	487
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	3.29%	-	192	500	692	688	711	735	760	1,804	4,698
			Total					113	484	1,589	2,186	2,200	2,028	1,574	1,485	1,804	9,091

									Current		Total Current			Non Current			Total Non Current
					Type of Amortization		Nominal Annual Rate	Expiry up to 1 m on th		3 to 12 months	as of 31-12-2016	Expiry 1 to 2 years	Expiry 2 to 3 years	3 to 4 years	4 to 5 years		as of 31-12-2016
Debtor Company	RUT	Country	Creditor Bank	Currency	<u> </u>			KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	67	67	70	72	37	-	-	179
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	15	15	16	16	16	-	-	48
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	223	223	209	218	228	237	-	892
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	4	6	6	6	4	-	-	16
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	-	255	255	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	14.02%	14.02%	247	-		247	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	2.79%	98	-	271	369	370	381	195	-	-	946
Hortiftut S.A.	96.896.990-0	Chile	Banco Bilbao Vizcay a Argentaria	US\$	Monthly	9.79%	9.79%	14	28	93	135	222	200	107	-	-	529
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	3.29%	-	192	496	688	683	705	729	753	1,997	4,867
			Total					360	221	1,424	2,005	1,576	1,598	1,316	990	1,997	7,477



Additional information regarding financial liabilities

- a.1) Hortifrut Chile S.A.
- a.1.1) Dated November 05, 2015, BBVA Bank granted Hortifrut Chile S.A. a credit for US\$10 million.

The Company assumes the following obligations over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 6 times as of December 31 of each year;
 - lower or equal to 4.5 times as of June 30 of each year.
- To maintain financial cost hedging (EBITDA divided net financial expenses of the last 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
 - lower or equal to 1 time as of June 30 of each year.

a.1.2) Dated October 06, 2015, Banco del Estado de Chile bank granted Hortifrut Chile S.A. a credit for KCLP 6,855,000. For this credit, dollarization hedging was used.

The Company assumes the following obligations, over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
 - lower or equal to 4.5 times as of June 30, 2016;
 - lower or equal to 4 times as of June 30, 2017;
 - lower or equal to 3.5 times as of June 30, 2018.
- To maintain financial cost hedging (EBITDA divided net financial expenses of the last 12 months)
 - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by total equity level
 - not higher than 1 time as of June 30 of each year.

a.1.3) By public deed dated April 30, 2014, granted at the Notary of Santiago of Mr. José Musalem Faffie, Hortifrut Chile S.A. and Banco de Crédito e Inversiones bank subscribed a Financing Contract. In said instrument, Hortifrut S.A. was constituted as a jointly and severally liable co-debtor of the subsidiary Hortifrut Chile S.A., for a US\$ 30 million loan and an approved credit line with Banco de Crédito e Inversiones bank for the amount of US\$ 42 million.

Hortifrut S.A. maintains the security and co-debt for the loan with Banco de Crédito e Inversiones bank for US\$ 30 million, of which to date Hortifrut Chile S.A. owes US\$ 24.17 million.

The financing contract establishes certain obligations for Hortifrut S.A.'s consolidated financial statements that are normal in this type of operations, among which are the following, under the specific terms and conditions stated in the corresponding credit contract:

- To maintain the Company's current corporate purpose and its legal existence; to maintain the assets necessary for the Company's normal business; to comply with the applicable laws and norms; to opportunely send the Company's financial information; to hire and maintain insurances that conveniently cover the risks as per what is the custom in the industry.



- To maintain a Net Financial debt level divided by EBITDA
 - lower or equal to 6 times as of December 31 of each year
 - and lower or equal to 5 times as of June 30, 2014 and 2015, considering the EBITDA of the last 12 months
 - and lower or equal to 4.5 times as of June 30, 2016 and onwards, considering the EBITDA of the last 12 months
- To maintain financial cost hedging (EBITDA divided net financial expense of the last 12 months) equal to or higher than 4 times as of June 30 of each year.
- To maintain a Net Financial Debt level divided by Total Equity
 - lower or equal to 1 time as of June 30 of each year
- Prohibition to tax assets, except under the terms agreed in the contract and to perform operations with related people mainly at market prices

a.2) Hortifrut S.A.

Dated December 26, 2011, Banco de Chile bank granted Hortifrut S.A. the following credits:

- Credit documented in promissory note number 1232 for the original amount of KCLP\$ 1,131,000.
- Credit documented in promissory note number 1230 for the original amount of KCLP\$ 1,152,180.
- Credit documented in promissory note number 1248 for the original amount of KCLP\$ 1,557,420.

As of March 31, 2017, the total owed amount of these credits is KCLP1,008,158

For these credits, dollarization hedging was used.

The Company assumes the following obligations, over the base of its consolidated financial statements accumulated at 12 months:

- Provide Consolidated Financial Statements to Banco de Chile bank, with their corresponding notes, at least twice a year, for the balances closed on December 31 and June 30 of each period, in a term lower than 120 days from said dates. The individual and consolidated Financial Statements, must be audited by Independent Auditors, and given with the opinion of these auditors.
- Maintain a net financial debt divided by annual EBITDA level lower or equal to 3 times as of June 30 of each year considering the annual EBITDA
- Maintain financial cost hedging (EBITDA divided by net financial costs of the last 12 months) equal to or higher than 4 times as of June 30 of each year.
- Maintain a total Equity of at least US\$ 25 million as of June 30 and December 31 of each year.



a.3) Compliance of Covenants

a.3.1) Net financial debt divided by annual EBITDA.

	31-Dec-16 <u>KUS\$</u>	30-Jun-16 <u>KUS\$</u>	31-Dec-15 <u>KUS\$</u>	30-Jun-15 <u>KUS\$</u>	1-Jul-15 30-Jun-16 <u>KUS\$</u>
EBITDA	66,902	43,315	45,764	34,332	54,747
Net Financial Costs	3,041	1,812	3,285	1,998	3,099
ANNUAL EBITDA / Net Financial Cost	22.0	23.9	13.9	17.2	17.7
Net Financial Debt	173,172	92,974	137,465	68,868	92,974
Net Financial Debt / EBITDA	2.59	2.15	3.00	2.01	1.70

Net financial debt divided by annual EBITDA was 1.70 for the 12 month period ending June 30, 2016, (lower than the 5 times requested by BCI, 4.5 times requested by BBVA and 3 times requested by Banco de Chile).

The net financial debt divided by annual EBITDA was 2.59 for the 12-month period ending December 31, 2016 (3.0 as of December 31, 2015), (lower than the 6 times requested by BCI and BBVA).

The EBITDA corresponding to the periods ending December 31, 2016 and 2015 and for the 12-month periods ending June 30, 2016 and 2015 are as follows:

					<u>12 montl</u> 1-Jul-15	h period 1-Jul-14
	31-Dec-16	30-Jun-16	31-Dec-15	30-Jun-15	30-Jun-16	30-Jun-15
DETERMINING EBITDA	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Income for operating activities	426,796	236,746	348,880	213,770	371,856	344,522
Otros income, per function	1,725	391	174	81	484	1,781
Total Income	428,521	237,137	349,054	213,851	372,340	346,303
Cost of sales	(356,758)	(190,602)	(295,084)	(177,817)	(307,869)	(288,537)
Administration expenses	(26,036)	(13,619)	(23,544)	(10,436)	(26,727)	(22,198)
Other expenses, per function, excluding impairment						
in the value of assets	(1,233)	(550)	(1,615)	(1,055)	(1,110)	(2,017)
Total Costs and Expenses	(384,027)	(204,771)	(320,243)	(189,308)	(335,706)	(312,752)
Operating Result	44,494	32,366	28,811	24,543	36,634	33,551
Depreciation and amortization	22,408	10,949	16,953	9,789	18,113	16,256
EBITDA	66,902	43,315	45,764	34,332	54,747	49,807



The EBITDA of the periods ending March 31, 2017 and 2016 are as follows:

	31-Mar-17	31-Mar-16
DETERMINING EBIT DA	KUS\$	KUS\$
Income from operating activities Other income, per function	163,460 44	170,945 43
Total Income	163,504	170,988
Cost of sales	(137,216)	(140,293)
Administration expenses	(6,167)	(6,049)
Other expenses	(365)	(278)
Total Costs and Expenses	(143,748)	(146,620)
Operating Result	19,756	24,368
Depreciation and amortization	10,043	6,244
EBITDA	29,799	30,612

Detail of amortization and depreciation of the periods.

Depreciation and Amortization	31-Mar-17 KUS\$	31-Mar-16 KUS\$
Property, plant and equipment	2,257	2,299
Intangibles - Software	30	56
Intangibles - Licenses	3,692	35
Relationship with customers	66	67
Amortization biologicals	4,199	3,884
Amortization activated / others	(201)	(97)
Total	10,043	6,244

DETERMINING NET FINANCIAL DEBT

Determining net financial debt	31-Mar-17	31-Dec-16
<u>Items</u>	KUS\$	KUS\$
Other current financial liabilities	136,780	150,787
Other non current financial liabilities	78,593	57,630
Total financial liabilities	215,373	208,417
Minus:		
Cash and cash equivalents	84,824	35,245
Total net financial debt	130,549	173,172

a.3.2) Financial cost hedging (EBITDA divided net financial expenses of the last 12 months).

Financial cost hedging for a 12-month period, was 17.7 times, higher than the 4 required as of June 30, 2016 by BCI, BBVA, Banco del Estado and Banco de Chile.

a.3.3) Net Financial Debt divided by Total Equity

- As of June 30, 2016, it was 0.39 times, (lower than 1 time required by BCI, BBVA and Banco del Estado)



a.3.4) Total equity higher than US\$ 25 million as of June 30 and December 31 of each year.

Total equity was US\$239.80 million as of March 31, 2017 (higher than the requested US\$25 million), and US\$ 229.47 million as of December 31, 2016.

a.4) Financial risk management policies

The Company, following the financial risk management policy described in note 3.1, contracts financial derivatives to cover its exposure to the exchange rate and interest rate fluctuations.

The derivatives to cover the exposure of the exchange rate fluctuations which Hortifrut S.A. and subsidiaries currently maintain correspond to derivative instruments classified as Cross Currency Swaps (CCS), Currency Forwards and Options. The first are used to hedge the variable interest rate of the financial debt, the others are used to assure exchange rate levels for future transactions.

b) Cross Currency Swap Operations:

The detail of the derivative instruments is as follows:

LIABILITIES				MtoM	Value
Hedging instruments			Capital KUS\$	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Entities	Instruments	Type	Κυσφ	Κυσφ	Κουφ
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	24,000	452	521
Banco Estado	Cross Currency Swaps CLP/USD	Rate	7,600	38	64
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	5,364	21	31
Banco de Chile	Cross Currency Swaps CLP/USD	Rate	1,943	7	36
Banco Bilbao Viscaya	Cross Currency Swaps CLP/USD	Currency	789	14	26
Total non current			39,696	532	678

The total of the market valuation of these derivative instruments is acknowledged in the other integral results.

Swaps cover the significant variations in cash flows associated to the market risk implicit in the increase in the 6 month LIBOR interest rate for long term credits originated by investments. These contracts are recorded as cash flow hedging contracts.

The type of fees indicated in the forwards, are presented from the perspective of the Company, for banks it is the opposite.



NOTE ${f 22}$ – CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS PAYABLE.

The concepts that make up this item are the following:

	31-Mar-17	31-Dec-16
Current	KUS\$	KUS\$
Suppliers	34,609	44,650
Pay able notes	236	319
Retentions and pay able tax	2,317	7,757
Pay able dividend	15,394	7,283
Total	52,556	60,009

As of March 31, 2017 and December 31, 2016, there are no non-current trade accounts and other accounts payable.

Accounts payable per currency are as follows:

Current	31-Mar-17 KUS\$	31-Dec-16 KUS\$
United States Dollar	43,429	36,081
Chilean Peso	5,269	19,827
Euro	1,996	1,838
Mexican Peso	1,278	1,382
Argentine Peso	111	113
Nuevo Sol	122	561
Brazilian Real	351	207
Total	52,556	60,009



Suppliers with payments up to date, as of March 31, 2017

Type of Supplier Goods/Services/Others							Total	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 plus	KUS\$	
Goods	6,062	23,905	654	1,050	-	-	31,671	57
Services	4,769	53	28	31	-	-	4,881	31
Others	609	7,284	-	-	8,111	-	16,004	213
Total as of 31-03-2017	11,440	31,242	682	1,081	8,111	-	52,556	

Suppliers with payments up to date, as of December 31, 2016

Type of Supplier Goods/Services/Others							Total	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 plus	KUS\$	
Goods	14,018	20,512	2,365	817	1,138	-	38,850	61
Services	12,929	850	34	34	1	-	13,848	32
Others	28	-	-	-	7,283	-	7,311	364
Total as of 31-12-2016	26,975	21,362	2,399	851	8,422	-	60,009	

The main suppliers are the following:

- Envases Impresos S.A.	- Autoadhesivos PyR Ltda.
- Coembal Chile S. A	- Impresos Autoadhesivos Ltda.
 Ultrapac Sudamérica S.A. 	- Ind. y Cia. Solucorp Ltda.
- Typack S.A.	- Cartocor Chile S. A.
- Bo Packaging S.A.	- Sof South Organic Fruits
- Madeex Pallets Chile S.A.	- Wenco S.A.

The average payment term of the main suppliers is 61 days. Prices are mostly agreed in dollars and there are no interests associated to the credit.

Producing Suppliers

The Company currently maintains over 700 producers in the countries where it has its operations. Due to the level of atomization of said producers, none of them surpasses 2% of the volume purchased from third parties.



NOTE 23 – PROVISIONS FOR EMPLOYEE BENEFITS AND OTHER PROVISIONS

The concepts that make up this item are the following:

Current Provisions	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Other provisions	<u>-</u>	·
Cost provisions	1,429	160
Other provisions	1,429	160
Provision for employee benefits		
Vacations	1,042	967
Substitute retirement benefits	340	324
Other benefits for personnel (bonus)	275	301
Provision for employee benefits	1,657	1,592
Total	3,086	1,752

The movement of provisions during the period ending March 31, 2017 and the period ending December 31, 2016, is as follows:

Movement	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Opening Balance	1,752	1,361
Increase in provisions	2,607	1,389
Used provisions	(1,273)	(998)
Total	3,086	1,752



Waighted average of ordinary

NOTE 24 – ISSUED CAPITAL

The objectives of Hortifrut and subsidiaries when administering capital are to safeguard the capacity to continue as a going concern, in order to generate returns for its shareholders, benefits to other interest groups and to maintain an optimum structure to reduce the cost of capital.

Consistent with the industry, Hortifrut and subsidiaries monitor their capital with the leverage ratio base. This ratio is calculated by dividing the net debt between the total capital. The net debt corresponds to the total debt (including current and non-current debt) minus cash and cash equivalents. The total capital corresponds to equity just as is shown in the consolidated statement of position plus net debt.

In this aspect Hortifrut and subsidiaries have combined different sources of financing such as: operation flows, bank credits, among others.

a) Subscribed, paid, to be subscribed capital and number of shares

Subscribed and paid capital as of March 31, 2017, reaches KUS\$136,411 equal to 435,520,079 shares of a single series and without nominal value.

b) Movements of 2017

No movements in capital have taken place in the period ending March 31, 2017 and in the period ending December 31, 2016.

Number of Subscribed Shares

				shares in circulation		
Weighted average of ordinary shares in circulation	N° of days in circulation	N° shares	% Weighting	31-Mar-17	31-Dec-16	
Opening balance	90	435,520,079	100%	435,520,079	435,520,079	
	90	435,520,079		435,520,079	435,520,079	

- Capitalization share issuance premiums (issuance expenses)

The movements of the share issuance premium during the period ending March 31, 2017 and the period ending December 31, 2016, are detailed below:

	31-Mar-17	31-Dec-16
Movement of Capital	KUS\$	KUS\$
Capital	136,411	136,411
Capital	136,411	136,411
Capital issuance premium		
Capital issuance expense	(1,262)	(1,262)
Share issuance premium (issuance expense)	(1,262)	(1,262)

There have not been any movements in the stated period.



NOTE 25 – ACCUMULATED PROFIT (LOSS)

The detail of the Accumulated Result account is as follows:

	31-Mar-17	31-Dec-16
<u>Movement</u>	KUS\$	KUS\$
Opening balance	40,094	25,302
Profit (loss) attributable to the parent company	16,437	26,055
Minimum dividend provision	(8,112)	(7,283)
Reversal minimum dividend provision		
previous year	-	2,873
Definite dividend	-	(2,873)
Provisional dividend	-	(5,662)
Reclassification depreciation Revaluation		
Bearer Plants	1,354	1,682
Total	49,773	40,094

a) Dividend policy

As per what is stated in the Closely Held Corporation Law, the Company is obligated to the distribution of an obligatory minimum dividend equal to 30% of profits, nevertheless and as per the social statutes, the minimum dividend established for the Company is 50%, unless otherwise unanimously agreed by the shareholders.

Under IFRS the acknowledgment of the minimum dividend obligation in favor of the shareholders must anticipate itself to the closing date of the annual statements of financial position with the corresponding decrease in equity.

In virtue of what was informed to the Superintendencia de Valores y Seguros, related with regulation (circular) N° 1945, in order to determine the Company's net distributable profit, to be considered to calculate the dividend, the following will be excluded from gains attributable to the controller's parent Company:

- 1) Non-realized results linked with the fair value record of the biological assets regulated by "IAS 41" accounting norm, reintegrating them to the net profit at the moment of its realization. For these effects, the portion of said increases in fair value corresponding to the assets sold or allocated by another means will be understood to be realized.
- 2) Non-realized results generated in the acquisition of other entities and, in general, those non realized results that are produced due to the application of paragraphs 34, 42, 39 and 58 of the "International Financial Reporting Standards N° 3", amended accounting norm, that refers to business combination operations. These results are also reintegrated to the net profit at the moment of their realization. For these effects, results are understood to be realized when the acquired entities generate profit after their acquisition, or when said entities are disposed of.
- 3) The effects of deferred taxes associated to the concepts indicated in 1) y 2) will follow the same fate as the item that originated them.



b) Dividend Provision

In the period ending March 31, 2017 the Company recorded a minimum dividend provision of US\$8,112 (KUS\$7,283 as of December 31, 2016).

Below is the calculation of accrued dividend for the period ending March 31, 2017 and the period ending December 31, 2016:

Concept	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Gains attributable to the owners of the parent company <u>Minus:</u>	16,437	26,055
Increase biological assets to fair value net of tax - PEV	165	(165)
Increase biological asset to fair value (*)	(506)	-
Deferred taxes	127	-
Result to be distributed	16,223	25,890
Minimum dividend %	50.00%	50.00%
Minimum accrued dividend Minus:	8,112	12,945
Provisional dividend paid in October	-	(5,662)
Minimum dividend provision	8,112	7,283

Paid dividends

Below is a detail of the dividends paid in previous years:

Month and year of payment	<u>Type</u>	Last 3 years <u>KUS\$</u>
May-14	Definite	3,789
Oct-14	Provisional	3,920
	Total year 2014	7,709
May-15	Definite	2,939
Oct-15	Provisional	3,920
	Total year 2015	6,859
May-16	Definite	2,873
Oct-16	Provisional	5,662
	Total year 2016	8,535



NOTE 26 – OTHER RESERVES

The detail of Other Reserves account and its movement is as follows:

<u>Movement</u>	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Opening balance	24,108	14,403
Reserves Revaluation Bearer Plants	(1,354)	4,091
Reserves for cash flow hedging	(685)	5,549
Reserves for exchange rate fluctuations	1,586	65
Total	23,655	24,108

The movement of cash flow hedging reserves in the period ending March 31, 2017 and the period ending December 31, 2016 is as follows:

Movement cash flow hedging reserves	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Opening balance	2,698	(2,851)
Other integral result	(685)	5,549
Total	2,013	2,698

Cash flow hedging reserve is net of deferred tax.

Income tax included in cash flow hedging reserves is detailed in the following table:

	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
Cash flow hedging reserves	2,699	3,545
Income tax	(686)	(847)
Total	2,013	2,698

The movement of Reserves due to Exchange rate fluctuations in the period ending March 31, 2017 and the period ending December 31, 2016 is as follows:

Movement reserves for exchange rate	31-Mar-17 <u>KUS\$</u>	31-Dec-16 <u>KUS\$</u>
fluctuations Opening balance	(7,617)	(7,682)
Other integral result	1,586	65
Total	(6,031)	(7,617)



The movement of Bearer Plant Revaluation Reserves in the period ending March 31, 2017 and the period ending December 31, 2016, is as follows:

	31-Mar-17	31-Dec-16
Reserves Revaluation Bearer Plants	KUS\$	KUS\$
Opening balance	29,027	24,936
Revaluation bearer plants	-	(5,407)
Revaluation bearer plants Associates	-	11,180
Amortization revaluation bearer plants	(1,354)	(1,682)
Total	27,673	29,027

The related company Hortifrut Tal S.A.C., applying the valuation criteria for bearer plants, adopted by Hortifrut (see note 2.6), valued as of December 31, 2016, its 294 hectares that are under production at revalued cost. The net interest in said adjustment on behalf of Hortifrut is KUS\$11,180, and is recorded under reserves of Revaluation of bearer plants.

This effect has been recorded during 2016, moment that "bearer plants" reached a production volume of 50%.



NOTE 27 – NON PARENT COMPANY INTERESTS

Corresponds to the acknowledging of equity value and the result of the subsidiaries that correspond to minority investors.

a) The detail of the interests of non-parent companies is as follows:

	Interest perce parent co		Interest in ed parent con		Interest of companies (loss)	
<u>Subsidiaries</u>	31-Mar-17 <u>%</u>	31-Dec-16 %	31-Mar-17 KUS\$	31-Dec-16 KUS\$	31-Mar-17 KUS\$	31-Mar-16 KUS\$
Agrícola El Avellano S.A.	60.0%	60.0%	2,866	2,864	2	24
Agrícola El Pampino S.A.	80.0%	80.0%	1,214	1,103	111	172
Agrícola Santa Rebeca Ltda.	75.0%	75.0%	124	133	(10)	(1)
Agrícola Vida Nueva S.A.	50.0%	50.0%	3,900	3,796	126	265
Viveros Hortifrut Chile S.A.	49.0%	49.0%	141	140	-	(13)
Hortifrut Argentina S.A.	4.1%	4.1%	16	10	(1)	(3)
Agrofrutas, SRL. de C.V.	1.0%	1.0%	(6)	(4)	(1)	-
Hortifrut España Southern Sun S.L.	50.0%	50.0%	16,834	16,373	238	95
Agricola Santa Rosa del Parque S.A.	70.0%	70.0%	2,934	2,673	261	959
Agricola Mataquito S.A.	50.0%	50.0%	1,500	1,481	19	87
Euroberry Marketing S.A.	50.0%	50.0%	1,300	1,107	178	154
Asturian Berries S.A.	49.0%	49.0%	400	444	(56)	(49)
Total			31,223	30,120	867	1,690

b) The movements of non-parent company interests are as follows:

	31-Mar-17	31-Dec-16
	KUS\$	KUS\$
Movement		
Opening balance	30,120	30,213
Profit	867	4,926
Reserves for exchange rate		
fluctuations	258	(491)
Cash flow hedging reserves	(22)	24
Capital increase (dividends) at		
subsidiaries	-	(1,916)
Reserve for asset surplus	<u>-</u> _	(2,636)
Total	31,223	30,120



Weighted average of

NOTE 28 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT

28.1. Profits per share

The calculation of profits per basic share has been performed by dividing the amount of profits attributable to the shareholders by the weighted average of the number of shares of the single series. Hortifrut has not issued a convertible debt or other equity values. As a result, there are no potentially diluting effects in the Company's income per share.

The detail of profits per share is as follows:

Basic profit (loss) per share	Measuring unit	31-Mar-17	31-Mar-16
Profit (loss) of activities continued after tax	KUS\$	16,437	17,771
Basic weighted average of number of shares	Unit	435,520,079	435,520,079
Basic profit per share from continued operations	(US\$ per share)	0.037741	0.040804

The calculation of the weighted average of the number of shares in circulation, is detailed below:

				ordinary shares in circulation
Weighted average of ordinary shares in circulation	Nº days in circulation	N° shares	Weighting %	31-Mar-17
Opening Balance	90	435,520,079	100%	435,520,079
Issuance of new payment shares Emisión	0	0	ο%	0
		435,520,079		435,520,079

28.2. Distributable net profit

The dividend policy consists on distributing as dividend 50% of the period's net profit, and through the distributing of a final dividend, which must be agreed by the Ordinary Shareholders Meeting, payable on the date that said meeting designates.

In virtue of what is stated in SVS regulation (circular) N° 1945, dated September 29, 2009, the Board agreed to establish as a general policy that the net profit, for the payment of the minimum 30% obligatory dividend, established in article 79 of Law 18.046, will be determined over the base of the refined profit of the relevant variations in the fair value of the assets and liabilities that are not realized, which must be re-entered into the calculation of the net profit of the period when said variations are performed.

Additional dividends will be determined based on the mentioned criteria, as per the agreement that the Shareholder's Meeting adopts.

The determining of the Result to be Distributed for the periods ending March 31, 2017 and 2016, is presented in Note 25 b).



NOTE 29 - OPERATING REVENUE AND OTHER REVENUE, PER FUNCTION

The detail is as follows:

Concept	31-Mar-17 <u>KUS\$</u>	31-Mar-16 <u>KUS\$</u>
Revenue from operating activities	163,460	170,945
Other revenue, per function	44_	43
Total	163,504	170,988

The detail of the Group's revenue considers Revenue from operating activities plus other revenue, per function.

Other revenue, per function	31-Mar-17 <u>KUS\$</u>	31-Mar-16 <u>KUS\$</u>
Profit from fixed asset sale and materials	44	43
Total	44	43

Therefore, the detail per segment for the periods ending March 31, 2017 and 2016 is as follows:

	31-Mar-17	31-Mar-16
Product	KUS\$	KUS\$
Blueberries	136,681	134,558
Raspberries	6,245	6,328
Blackberries	6,917	11,632
Strawberries	6,145	7,735
Cherries	2,660	1,761
Value Added Products	4,856	8,974
Total	163,504	170,988

The Group's operating revenue is mainly constituted by the sale of products derived from the harvesting of bearer plants.



NOTE 30 – DETAIL OF RELEVANT RESULTS

The items in the income statement per function for the periods ending March 31, 2017 and 2016, are detailed as indicated below:

1) Cost of sales

Below are the main sales costs that the Company maintains to the closing of the periods:

	31-Mar-17	31-Mar-16
Cost of sales	KUS\$	KUS\$
Cost of sales	78,919	77,967
Materials	11,403	16,453
Remunerations	14,864	12,153
Depreciations and amortizations	9,652	5,838
Other general expenses	3,099	8,162
Freight	11,541	12,920
Lease of properties, machinery, etc.	1,404	1,019
Third party services	6,334	5,781
Total Cost of sales	137,216	140,293

2) Administrative expenses

Below are the main administrative expenses that the Company has to the closing of the periods:

	31-Mar-17	31-Mar-16
Administration Expenses	KUS\$	KUS\$
Remunerations	2,968	2,658
Depreciations and amortizations	386	402
Other general expenses	1,541	1,962
Lease of properties, machinery, etc.	246	179
Third party services	1,026	848
Total Administration Expenses	6,167	6,049



3) Other expenses, per function

	31-Mar-17	31-Mar-16
Other expenses, per function	KUS\$	KUS\$
Investigation expenses		
Cost of Sales	4	-
Materials	10	4
Remunerations	94	104
Depreciations and amortizations	5	4
Other general expenses	59	56
Freight	2	1
Lease of property, machinery, etc.	2	2
Third party services	52	50
Sub-total investigation expenses	228	221
Other expenses		
Loss from sale of assets and materials	137	57
Sub-total Other expenses	137	5 7
Total Other expenses, per function	365	278

NOTE 31 – FINANCIAL EXPENSES

Financial expenses for the periods ending March 31, 2017 and 2016, are detailed below:

	31-Mar-17	31-Mar-16
Financial Expenses	KUS\$	KUS\$
Bank loans	1,077	972
Expenses / commissions	157	128
Interests with related parties	(48)	9
Leasing interests	83	54
Total Financial Expenses	1,269	1,163



NOTE 32 – EXCHANGE RATE DIFFERENCES

The detail of Exchange rate difference for the periods ending March 31, 2017 and 2016, are detailed as follows:

Assets	Currency	31-Mar-17 <u>KUS\$</u>	31-Mar-16 <u>KUS\$</u>
Cash and cash equivalents	CLP	(152)	123
Cash and cash equivalents	USD	(5)	(59)
Cash and cash equivalents	EUR	(46)	(21)
Cash and cash equivalents	MXN	6	(84)
Trade debtors and other accounts receivable	CLP	4	120
Trade debtors and other accounts receivable	USD	(136)	239
Trade debtors and other accounts receivable	EUR	7	53
Trade debtors and other accounts receivable	MXN	339	(148)
Accounts receivable from related entities	EUR	77	426
Current tax assets	CLP	246	1,040
Current tax assets	MXN	57	58
Current tax assets	USD	2	14
Sub-total		399	1,761
Liabilities			
Other financial liabilities	CLP	-	(772)
Other financial liabilities	EUR	-	28
Other financial liabilities	MXN	-	(4)
Trade accounts and other accounts payable	CLP	(113)	653
Trade accounts and other accounts payable	USD	542	(9)
Trade accounts and other accounts payable	EUR	(123)	(68)
Trade accounts and other accounts payable	MXN	(206)	(140)
Accounts payable to related entities	CLP	-	7 O
Accounts payable to related entities	USD	(100)	58
Accounts payable to related entities	MXN	61	(56)
Sub-total		61	(240)
Total exchange rate difference		460	1,521



NOTE 33 – FOREIGN CURRENCY

NOTE 33-1 - FOREIGN CURRENCY TOTAL CURRENT ASSETS

Current Assets		31-Mar-17	31-Dec-1
Current Assets	Cook and Cook Fourisalants	KUS\$	KUS\$
	Cash and Cash Equivalents Dollar	FE 500	10.001
		57,523	19,921
	Euros	23,470	11,775
	Chilean Pesos	2,430	2,342
	Mexican Pesos	704	838
	Other Currencies	697	36
	Other current financial assets		
	Dollar	2,854	3,15
	Other current non financial assets		
	Dollar	464	17
	Euros	330	1,02
	Chilean Pesos	2,082	2,00
	Mexican Pesos	2,398	2,19
	Other Currencies	255	12
	Current trade debtors and other accounts receivable		
	Dollar	17,455	12,90
	Euros	12,674	11,08
	Chilean Pesos	5,217	13,50
	Mexican Pesos	500	79
	Other Currencies	5,299	4,29
	Current accounts receivable from related entities		
	Dollar	39,798	42,76
	Euros	5,721	2,99
	Chilean Pesos	25	-
	Stock		
	Dollar	16,239	53,18
	Euros	651	1,03
	Chilean Pesos	630	7.5
	Other currencies	1,302	1,83
	Current biological assets		
	Dollar	204	4,31
	Euros	2,358	1,08
	Chilean Pesos	1,347	1,12
	Other currencies	266	34
Γotal Current Ass	eets	202,893	195,92



NOTE 33-2 – FOREIGN CURRENCY NON-CURRENT ASSETS

Non Current Assets	31-Mar-17 KUS\$	31-Dec-16 <u>KUS\$</u>
Otros non current financial assets		
Dollar	380	1,101
Other non current non financial assets		
Euros	1,421	1,387
Chilean Pesos	111	110
Other currencies	12	19
Non current fees receivable		
Dollar	1,656	1,604
Euros	3	
Chilean Pesos	192	190
Non current accounts receivable from related entities		ĺ
Dollar	2,347	2,192
Euros	6,101	5,468
Investments recorded using the equity method	-, -	0,1
Dollar	34,754	33,601
Euros	78	78
Other currencies	35,516	32,975
Intangible assets other than appreciation	33,3-4	3-,7/ 0
Dollar	18,006	21,794
Appreciation	10,000	==,/, /=
Dollar	26,769	26,769
Property, Plant and Equipment	=0,, 0,	=0,, 0,
Dollar	165,796	167,923
Euros	16,112	16,171
Chilean Pesos	3,683	3,687
Other currencies	26,086	20,089
Deferred tax assets	20,000	20,009
Dollar	15,948	14,950
Total non current assets	354,971	350,108
Total assets	557,864	546,032
Dollar	400,193	406,355
Euros	68,919	52,108
Chilean Pesos	15,717	23,701
Mexican Pesos	3,602	3,824
Other currencies	69,433	60,044
Total Assets per currency	557,864	546,032
1 other resources per currency	jj/,004	540,032



NOTE ${\bf 33\text{-}3}$ – FOREIGN CURRENCY CURRENT LIABILITIES

Current liabilities	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Other current financial liabilities		
Dollar	134,676	148,610
Euros	1,809	1,904
Other currencies	295	273
Current trade accounts and other accounts payable	,,	, 3
Dollar	43,429	36,081
Euros	1,996	1,838
Chilean Pesos	5,269	19,827
Mexican Pesos	1,278	1,382
Other currencies	584	881
Current accounts payable to related entities		
Dollar	2	5,748
Euros	3,182	46
Chilean Pesos	1,559	917
Other current provisions		
Dollar	1,429	160
Current tax liabilities		
Dollar	3,283	1,698
Current provisions for employee benefits		
Dollar	709	644
Chilean Pesos	441	441
Mexican Pesos	507	507
Other current non financial liabilities		
Dollar	3,164	2,227
Euros	431	431
Fotal current liabilities	204,043	223,615



NOTE 33-4 – FOREIGN CURRENCY NON-CURRENT LIABILITIES

Non current liabilities	31-Mar-17 KUS\$	31-Dec-16 KUS\$
Other non curren	t financial liabilities	
Dollar	45,023	43,530
Euros	33,437	14,014
Other curren	cies 133	86
Non current acco	unts payable to related entities	
Euros	10,473	10,286
Chilean Peso	s 1,416	1,404
Other non curren	t provisions	
Dollar	136	134
Deferred tax liabi	lities	
Dollar	23,403	23,492
Total non current liabilities	114,021	92,946
Total liabilities	318,064	316,561
Dollar	255,254	262,324
Euros	51,328	28,519
Chilean Pe	• .•	22,589
Mexican Pe	, •	1,889
Other curr	encies 1,012	1,240
Total liabilities per currency	318,064	316,561
Summary of thousands of net dollars	per currency	
Dollar	144,939	144,031
Euros	17,591	23,589
Chilean Pe	50S 7,032	1,112
Mexican Pe	esos 1,817	1,935
Other curr	encies 68,421	58,804
Total net per currency	239,800	229,471



NOTE 34- CONTINGENCIES

a) Pledged shares

To the closing of the current financial statement, the Company does not present pledged shares.

b) Direct guarantees

Dated February 12, 2015, a Stand By Letter was issued with Banco Estado bank in order to guarantee the faithful compliance of the payment commitment with Royal Berries S.L. for the purchase of an operating license for varieties of berries. As of March 31, 2017, the balance of the Stand By Letter was at US\$8.57 million.

At the subsidiaries Agrícola Santa Rosa del Parque S.A, Agrícola Mataquito S.A., Agrícola El Pampino S.A. and Agrícola Hortifrut S.A. there are restrictions (guarantees and/or mortgages) over its biological assets.

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets:

	Biological	<u>Other</u>	Associated	
	Assets	properties	Debt	
Company	KUS\$	KUS\$	KUS\$	Bank
Agrícola Santa Rosa del Parque S.A	3,208	2,334	1,297	Banco Rabobank Chile
Agrícola Mataquito S.A. (Curepto Field)	4,005	1,877	2,032	Banco Rabobank Chile
Agrícola El Pampino S.A.	3,725	1,060	439	Banco Santander Chile
Agrícola Hortifrut S.A.	18,568	7,230	1,971	Banco de Chile
Berries de Panguipulli SpA (Curaco Field)	-	2,304		
Top Berries & Fruit SpA (Colbun plant)	-	4,428		
Hortiftut S.A. (Planta Antillanca)	-	865	24,724	Banco de Crédito e Inversiones
Hortifrut Comercial S.A. (La Serena Field)	-	2,168		
Hortifrut Chile S.A. (Gorbea-Los Angeles-Angol Plant)	-	12,346		
Total	29,506	34,612	30,463	-

Detail of Properties, Plants and Equipment subject to to guarantees or restrictions

b.1) Agrícola Santa Rosa del Parque S.A.

b.1.1) Mortgage in favor of Rabobank over: (i) Hijuela A, resulting from the division of the "El Parque" estate, Angol, (ii) water use rights corresponding to 10 water irrigators from the Parque Ñipado channel which water the aforementioned branch drain and (iii) permanent and continuous consumptive water use rights for 75 liters/sec. at Huequén River (EP 24.08.12, Not. Gloria Acharán). The amount of the used credit is KU\$1,279.

b.1.2) Non-transferable pledge in favor of Rabobank over the movable goods located on the properties stated in letter b.1.1) (EP 24.08.12, Not. Gloria Acharán).

b.2) Agrícola El Pampino S.A.

b.2.1) Mortgages in favor of Banco Santander-Chile over: (i) Lot N°.2 of the subdivision of a piece of land denominated Fundo Carihue, which forms part of the resulting of the property called "La Piedra", located in the locality of Oromo, Purranque and (ii) Lot N°.2 of the subdivision of Farm N°12 of the "Los Maitenes" Subdivision Project, Purranque (EP 10.07.08, Not. C.Gomila). The amount of the used credit is KUS\$439.



b.3) Agrícola Vida Nueva S.A.

b.3.1) Pledge in favor of Banco Crédito e Inversiones without displacement over movable goods located in the property denominated "Fundo Las Encinas", locality of Santa Fe, Los Angeles (EP 24.11.05, Not. P.Zaldívar). To date the amount of the credit is at KUS\$o.

b.3.2) Pledge in favor of Banco Crédito e Inversiones without displacement over movable goods located on the property denominated Resto de la Parcela N° 33, which forms part of the Vida Nueva Subdivision Project, camino Loncovaca, Villarica (EP 09.11.05, Not. P.Zaldívar).

b.4) Agrícola Mataquito S.A.

b.4.1) Mortgages in favor of Rabobank over: (i) Hijuela Tercera of the Fundo Ponunquén Estate, commune of Curepto; (ii) Lot B of the Informe de Hijuelación map, out of a surface of 20.18 hectares, Commune of Curepto and (iii) Water rights which water the aforementioned properties (EP.27.08.12, Not. Gloria Acharán). The amount of the used credit is KUS\$2,032.

b.4.2) Pledge without displacement in favor of Rabobank over the movable goods located on the properties described in letter b.4.1) (EP.27.08.12, Not. Gloria Acharán).

b.5) Agrícola Hortifrut S.A.

b.5.1) Mortgage in favor of Banco de Chile over: (i) Subdivision N° 10 of a surface of 53.1 hectares, of the "Santa Isabel" and "Los Cipreses" Subdivision Project, commune of Cunco; (ii) Lot N° 12-A out of a surface of 42.50 hectares of the subdivision plan of Subdivision 12 of the "Santa Isabel" Subdivision Project, Commune of Cunco; (iii) Agricultural property, located in the commune of Río Negro, with a surface of 207 hectares; (iv) Water rights to irrigate the aforementioned properties. (EP 24.04.12, Not. A.Bianchi).

b.5.2) Pledge without displacement in favor of Banco de Chile over the movable goods located on the properties detailed in letter b.5.1) (EP 21.06.12, Not. A.Bianchi). The amount of the used credit is KUS\$1.971.

As of December 31, 2016, the Company does not have a legal or contractual obligation to disassemble, remove or rehabilitate sites where its operations are developed, reason why its assets do no incorporate costs associated to said requirements.

b.6) Hortifrut Chile S.A.

b.6.1) Mortgages in favor of BCI over: (i) Lot One - B, part of El Congreso Farm, Commune of Gorbea (EP 28.07.14., Not. José Musalem S.).

b.6.2) Pledge without displacement in favor of BCI over the movable goods located on the properties detailed in letter b.6.1) (EP.02.09.14, Not. José Musalem S.).

b.6.3) Mortgages in favor of BCI over: Lot Two of Hijuela Segunda of Lot B of the Property denominated Resto Hacienda Virquenco (EP 09.12.2014, Not. José Musalem S.).

b.6.4) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.3) (EP 13.11.2014, Not. José Musalem S.).

b.7) Berries de Panguipulli SpA.

b.7.1) Mortgage in favor of BCI over: Lot A, Vista Hermosa property; Hijuela N°1, La Pantalla and El Zarzal; Lot 4-1 Arturo Araya; Farm N° 5 Arturo Araya; Lot 6-1 Arturo Araya; Lot 8-1 Arturo Araya; and their



corresponding water rights; all corresponding to the Commune of Panguipulli (EP 28.07.14., Not. José Musalem S.).

- b.8) Hortifrut S.A.
- b.8.1) Mortgages in favor of BCI over: property located on Antillanca street N° 370 (Lot 4-B) and N° 540 (Lot 5-B), both located in the Commune of Pudahuel (EP 28.07.14., Not. José Musalem S.).
- b.9) Top Berries & Fruit SpA.
- b.9.1) Mortgages in favor of BCI over: (i) property located on Lot One of Resto del Fundo Coihuecura, Commune of Yerbas Buenas and its water rights (EP 05.08.14., and EP 17.10.14. Not. José Musalem S.).
- b.9.2) Pledge without displacement in favor of BCI over the movable goods located on property detailed in letter b.9.1) (EP.02 09.14, Not. José Musalem S.).
- b.10) Hortifrut Comercial S.A.
- b.10.1) Mortgages in favor of BCI over: (i) Lots 1, 2, 4 to 16 and 55 to 84 and water rights, of the sub-division of Farm 151, of Colonia Gabriel Gonzalez Videla, Vegas Norte Sector, La Serena, (EP 18.08.14., Not. José Musalem S.).

The credit received by BCI, for the mortgages individualized in letters c.6 to c.10, correspond to the amount of US\$30 million. The amount of the used credit is KUS\$24,724.-

c) Indirect guarantees

Below we detail the Guarantees directly managed by the subsidiaries:

<u>C1</u>	reditor of the Guarantee	<u>Debtor Nam e</u>	<u>Relationship</u>	Type of Guarantee	KUS\$
Ban	nco Rabobank (Curacao) (1)	Hortifrut Chile S.A.	Subsidiary	Guarantor	10,000
Ban	nco Santander (2)	Hortifrut España Southern Sun S.L	Subsidiary	Guarantor	185
Ban	nco Santander (3)	Hortifrut España Southern Sun S.L	Subsidiary	Guarantor	213
Ban	nco Santander (4)	Hortifrut España Southern Sun S.L	Subsidiary	Guarantor	425

- (1) Surety granted by Hortifrut Chile S.A to guarantee 50% of the loan granted to HF TAL S.A.C., for the total amount of US\$20 million, of which to date US\$15.66 million have been used.
- (2) Surety granted for the loan denominated "Bank Line European Investment Fund for I+D financing", granted for Euro 900,000
- (3) Surety issued for loans granted for the amount of Euro 1,400,000.
- (4) Surety granted for the contracted obligations, by Hortifrut Berries Perú S.A.C., for the contract for the providing of water collection services, which the Company contracted with the company H2 Olmos.

Points (2) and (3), correspond to guarantees granted in favor of the company S.A.T. Hortifrut H-0030, in proportion to its 33% interest.



d) Guarantees obtained from third parties

To the closing of the current financial statement, the Company has not received relevant guarantees from third parties.

e) Restrictions

Management restrictions or limit of financial indicators are presented detailed in Note 21

f) Lawsuits

Below we present the main valid lawsuits:

			Claimed		
<u>Plaintiff</u>	<u>Defendant</u>	Type of Lawsuit	Amount	Probable Resolution	Provision
Hortifrut S.A de CV	Berries La Grana	Civil Mortgage (*)	USD 589,529	Favorable for Hortifrut	Does not apply
Hortifrut S.A. de CV	Agricola Gavilanes	Executory Commercial (*)	USD 168,281	Favorable for Hortifrut	Does not apply
Hortifrut S.A.	Cristina Ortiz y Otro	Misappropriation	CLP 100,002,477	Uncertain	Does not apply
Hortifrut S.A. (Ex VBM)	Marchant Morales	Executory Commercial	USD 138,694	Uncertain	Provisioned
Confederación Hidrográfica de					
Guadalquivir	Hortifrut España Southern Sun S.L	Water Law Infringement	Eur 127,039	Uncertain	Provisioned

^(*) Provision does not apply because there are seizable guarantees, enough to cover the owed amount.

g) Other contingencies

The Company, to the closing of these Financial Statements, does not maintain other contingencies that could significantly affect the current financial statements.



NOTE 35 - ENVIRONMENT

Hortifrut is a Company that is concerned for the environment. Most of its production has been converted into organic production, thus becoming the largest organic blueberry producer in the world.

For the period ending March 31, 2017, the Company has not performed disbursements related with protecting the environment, and there are no future commitments regarding this matter.

In the future, the Company and its subsidiaries will reiterate their commitment for taking care of the environment by performing new investments, constantly training its workers and subscribing new agreements that allow it to advance towards sustainable development in order to obtain a harmonic progress between its operations and its surroundings.



NOTE 36 – OPERATING AND FINANCIAL LEASES

The main operating lease contracts are:

							Up to 1 year	1 to 5 years	5 or more years
Lessee Company	Lessor	Description	Surface (has.)	Contract Date	Term	Value annual instalment KUS\$	KUS\$	KUS\$	KUS\$
Hortifrut S.A.	Inversiones IMG Ltda.	Part of a piece of three, Predio Virquenco, Santa Fe, Fundo Los Robles, Los Ángeles	22.50	10/14/1999	25	14	14	56	36
Hortifrut S.A.	Inversiones IMG Ltda.	Lot N°1 and N°2, Farm N°67, Parcelación Virquenco Project, Los Ángeles	8.25	12/30/2009	10	5	5	9	-
Agrícola El Avellano S.A.	Sociedad Agrícola y Ganadera El Otonal Ltda.	Farm El Avellano, Osorno	130.00	6/30/2000	32	40	40	160	410
Hortifrut S.A.	Agrícola e Inmobiliaria Lumaco S.A.	Farm N°68, Parcelación Virquenco Project, Los	10.00	7/1/2012	10	6	6	24	2
Hortifrut S.A.	Garcia Salas,Silvia and Others	Ángeles Farm N°20, Parcelación Por la Razón o la Fuerza	11.00	5/1/2002	18	6	6	13	-
Hortifrut S.A.	Alfredo Demian Asfura	Project, Mulchén, Los Angeles Farm N°4 and N°6, Parcelación Por la Razón o la	33.40	5/3/2006	17	53	53	212	58
Hortifrut S.A.	Miguel Angel Muñoz Hidalgo and	Fuerza Project, Mulchén Piece of property denominated Las Mercedes,	21.67	5/23/2007	13	14	14	30	
Hortifrut S.A.	Others Sergio Meza Pérez and Other	Chanco (La Laguna) Part of San Baldomero Farm, Chanco	50.00	3/1/2010	10	24	24	46	
Hortifrut Comercial S.A.	Pedro Peñailillo Peralta	Piece of Punchema property, Chanco	5.49	3/10/2015	5	4	4	8	
						6	6		
Hortifrut S.A.	Francisco Cancino Tapia	Inmueble rural, Sector Punchema, Chanco Part of property denominated El Recreo, Reloca,	8.05	6/24/2005	15			13	
Hortifrut S.A.	Manuel Retamal Chamorro	Chanco Part of Farm N°136, Colonia Gabriel González	1.00	7/4/2008	9	1	0	-	-
Hortifrut Comercial S.A.	María Angélica Osorio Cortés	Videla, La Serena (Includes water righrs)	22.30	3/2/2017	6	14	14	56	13
Hortifrut S.A.	Sara Letelier Letelier	Resto Hijuela 2da, Ponunquén Farm and Lot A of Plano de Hijuelación, Fundo Ponunquén, Curepto	76.37	5/1/2007	20	51	51	204	259
Agricola Vida Nueva	Inversiones Canihua S.A.	Resto Farm Nº33, Parcelación Vida Nueva Project, Villarrica	29.70	5/1/2002	21	10	10	40	11
Agricola Vida Nueva	Inversiones IMG Ltda.	Las Encinas Farm, Santa Fe Sector, Los Angeles.	41.40	5/1/2005	25	13	13	52	105
Agricola Vida Nueva	Rosa Villablanca Franco	Farm Nº33 Vida Nueva, Villarrica.	10.00	1/2/2007	25	3	3	12	29
Agricola Mataquito S.A.	Alena Sneberger Gonzalez	El Tartaro and lo Vicuña PC 81,82,83,88,96 Putaendo, San Felipe	42.21	4/26/2016	15	104	104	416	943
Agricola Hortifrut S.A	Juan Ibáñez Pardo and María Ibáñez Pardo	Las Casas del Fundo, Comuna Molina, Provincia Curicó	18.00	8/1/2016	8	9	9	36	21
Hortifrut S.A.	Inversiones IMG Ltda.	Farm Nº50 Parcelación Virquenco, Los Angeles.	12.60	7/1/2008	15	6	6	24	8
Hortifrut S.A.	Agrícola e Inmobiliaria Lumaco S.A.	Farm N°51 and 64 Parcelación Virquenco, Los Angeles.	13.50	7/1/2008	15	6	6	24	8
Hortifrut S.A.	Inversiones IMG Ltda.	Farm Nº74 Parcelación Virquenco, Los Angeles.	17.50	6/1/2003	25	6	6	24	37
Hortifrut S.A.	Agrícola e Inmobiliaria Lumaco S.A.	Farm Nº75 Parcelación Virquenco, Los Angeles.	17.50	6/1/2003	25	6	6	24	37
Hortifrut S.A.	Olga Alvarez S. Y Claudio Alvarez S.	Petrenco Lote C Farm, Gorbea Temuco	19.30	7/1/2014	10	12	12	48	27
Hortifrut S.A.	Inés Aravena Guzmán	Farm No 51,52, and 53 Parcelación Colín	31.78	6/30/2016	1	34	8	-	-
Hortifrut Chile S.A.	Satel Inversiones Inmobiliarias S.A.	Office Avenida del condor 600, Huechuraba, Santiago nº31 and 33 Estacionamientos Nº 71 al 76. Bodega nº28	291 mts2	4/1/2014	5	57	57	57	-
Hortifrut Chile S.A.	Agrícola Santa Carmen Ltda.	Part of Farms N°42 and N°43, of subdivision of Lot 65-A, 66 and 67 of the subdivision of Ex Hacienda Curacaví, Curacaví		5/26/2011	20	1	1	4	9
Hortifrut Chile S.A.	SOF South Organic Fruits S.A. (property leased to Frigorífico Santa Rosa)	1,200 m2 warehouse and 140 m2 office, 340 m2 space and refrigeration chamber 1 of 826 m2; refrigeration chamber 2 of 268 m2 and refrigeration chamber 3 of 356 m2, Chillán	3130 mt2	10/1/2009	8	58	29	-	-
Hortifrut ABA S.A. de C.V.	Guillermo Cortés Santiago	Guayabos Field, Zapotiltic, Jalisco, Mexico	9.48	5/10/2008	12	7	7	15	-
Hortifrut ABA S.A. de C.V.	Abraham Mendoza Gudiño and Mº Refugio Preciado Barragan	Guayabos Field, Zapotiltic, Jalisco, Mexico	12.39	1/1/2009	12	10	10	28	-
Hortifrut ABA S.A. de C.V.	Juan José Vargas Mendoza y otros	Guayabos Field, Zapotiltic, Jalisco, Mexico	70.09	6/10/2005	12	43	8	-	-
Hortifrut ABA S.A. de C.V.	Pedro Mendoza Oceguera	Guayabos Field, Zapotiltic, Jalisco, Mexico	5.02	1/1/2013	18	9	9	36	79
Hortifrut ABA S.A. de C.V.	Alfonso Esparza Sánchez and others	Ocote Cuate Field, Zapotiltic, Jalisco, Mexico	60.80	1/1/2013	20	91	91	364	979
Hortifrut S.A. de C.V.	Productores Ziracuaretiro	Acopio Ziracuaretiro, Michoacán, Mexico	1	8/21/2016	1	38	15	-	-
Hortifrut S.A. de C.V.	Consultores y Servicios S.A. De C.V.	Commercial Warehouse, Lot land nº1, Municipio Jocotepec, Jalisco Mexico		4/3/2014	4	6	6	-	
Hortifrut S.A. de C.V.	José Millan Hinojosa	Fraction of Farm 28 Z-1 P1/1 located in the ejido de Zirimicuaro, Ziracuaretiro, Muchoacán, Mexico	4.81	7/31/2014	5	5	5	8	-
Hortifrut S.A. de C.V.	Baudelia Barreto Fabian	Fraction of rural property denominated "Magallón", Rancho de Magallón, Peribán de Ramos, Michoacán, Mexico	2.80	5/31/2016	1	4	2	ı	-





							Up to 1 year	1 to 5 years	5 or more years
Lessee Company	Lessor	Description	Surface (has.)	Contract Date	Term	Value annual instalment KUS\$	KUS\$	KUS\$	KUS\$
Hortifrut S.A. de C.V.	Ignacio Mendoza Valencia	Lot 15, Block 1, Zone O, located in the locality of Corona, Peribán, Michoacán, Mexico	2204.41 mt2	10/31/2016	1	3	2	-	-
Hortifrut S.A. de C.V.	Gerardo Morales Medina	Fraction of Farm 62 Z-1 P2/4 of the Ejido de Taretan, Taretán, Michoacán, Mexico	627 mt2	8/31/2010	7	1	1	-	-
Hortifrut S.A. de C.V.	Grupo Tequilero Azul Esmeralda,	Farm ejidal denominated "La Cofradia",	2.00	7/31/2015	2	1	1	-	-
Hortifrut ABA S.A. de	S.P.R. de R.L. de C.V. Valentín García Elizondo	Chiquilistlán, Jalisco, Mexico Ocote Cuate Field, Zapotiltic, Jalisco, Mexico	9.02	1/30/2009	12	5	5	14	-
C.V. HF SARBANAND, S. de	Juan Carlos Caballos Espinoza and	Fresnos I Field, Zapotiltic, Jalisco, Mexico	45.00	5/11/2009	12	81	81	252	-
R.L. De C.V. HF SARBANAND, S. de	Adriana Gutiérrez Gutiérrez Raúl Silva Mendoza, Angélinaand	Fresnos II Field, Zapotiltic, Jalisco, Mexico	77.51	7/15/2009	12	171	171	563	_
R.L. De C.V. HF SARBANAND, S. de	others PROMOCIONES BIOGENETICAS,	El Gato y La Tuza Field, Zapotiltic, Jalisco, Mexico	30.00	2/4/2011	12	66	66	264	56
R.L. De C.V. HF SARBANAND, S. de	S.A. De C.V./Arturo Silva Mendoza Arturo Silva Mendoza				12				50
R.L. De C.V. HF SARBANAND, S. de	M° Trinidad García Aguayo and/or	El Gato y La Tuza Field, Zapotiltic, Jalisco, Mexico	7.00	7/15/2009		15	15	49	
R.L. De C.V. Hortifrut ABA S.A. de	Héctor Quintanar García	El Gato y La Tuza Field, Zapotiltic, Jalisco, Mexico Middle field, Loma de Apango, El Crucero, Rincón	9.79	1/1/2011	12	18	18	72	14
C.V.	Carlos del Toro Figueroa Georgina del Toro Bayardo, José del	del Zapote, Jalisco, Mexico	41.26	6/25/2014	20	83	83	332	1,015
Hortifrut ABA S.A. de C.V.	Toro Bayardo and José de Jesús del Toro Bayardo	San José Field. Zapotiltic, Jalisco, Mexico	77.57	2/28/2013	20	167	167	668	1,823
Agrofrutas, S. de R.L. de C.V.	Agrícola Famevi, S.P.R. de R.L.	Fraction of Farm ejidal number 1 Z-1 P1/1, Periban de Ramos, Michoacán, Mexico	3.00	6/30/2016	4	9	9	23	-
Agrícola Los Reyes S. de R.L. de C.V.	J. Jesus Barragán Plascencia	Farm number 99-Z P1/2, Municipio de Los Reyes, Michoacán, Mexico	2.50	4/24/2014	10	6	6	24	12
Agrícola Los Reyes S. de R.L. de C.V.	Pablo Martínez González	Farm number 101 Z-1 P1/2, Municipio de Los Reyes, Michoacán, Mexico	14.65	12/18/2014	5	25	25	43	-
Agrícola Los Reyes S. de R.L. de C.V.	Adelina Ceja Zaragoza	Fraction of Farm number 191-Z1 P1/2, Municipio de Los Reyes, Michoacán, Mexico	1.00	2/10/2007	10	1	-	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Manuel Barragán Macías	Farm number 107 Z-1 P1/2, Municipio de Los Reves, Michoacán, Mexico	7.39	5/1/2015	3	11	11	1	-
Agrícola Los Reyes S. de R.L. de C.V.	Salvador Nuñez Figueroa	Farm number 102 Z-1 P1/2, Núcleo agrario "Los Limones", Municipio de Los Reyes, Michoacán,	6.33	3/15/2006	12	7	7	-	-
Agrícola Los Reyes S. de R.L. de C.V.	J. Jesus Barragán Oseguera	Mexico Farm ejidal number 104 Z-1 P1/2, Municipios de Los Reyes, Michoacán, Mexico	4.40	3/2/2014	6	6	6	12	-
Agrícola Los Reyes S. de R.L. de C.V.	J. Jesus Barragán Oseguera	Farm number 220 Z-1 P1/2, Núcleo agrario "Los Limones", Municipio de Los Reyes, Michoacán, Mexico	4.47	3/2/2014	6	15	15	29	-
Agrícola Los Reyes S. de R.L. de C.V.	Heinrich Wolfgang Wulfert	Floor 9-A, Torre Corey, Av. Vallarta 6503, Colonia Ciudad Granja, Zapopán, Jalisco, Mexico	FLOOR 9- A	11/30/2016	2	19	19	13	-
Agrícola Los Reyes S. de R.L. de C.V.	Loit, S.C.	Floor 7 , Torre Corey, Av. Vallarta 6503, Colonia Ciudad Granja, Zapopán, Jalisco, Mexico	FLOOR 7	2/28/2012	5	40	8	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Isela Vargas Mejías and Others	Hidalgo 296, Zapotiltic, Jalisco, Mexico	594 mts2	9/30/2015	2	2	1	-	-
Agrícola Los Reyes S. de	Lucila Sandoval Villalvazo	Independencia 104, Zapotiltic, Jalisco, Mexico	304 mts2	9/20/2016	3	4	4	6	-
R.L. de C.V. Agrícola Los Reyes S. de	Patricia Judith Ceballos Larios	Francisco I Madero 77, Zapotiltic, Jalisco,	7 34 mts2	8/31/2016	3	28	28	40	_
R.L. de C.V. Agrícola Los Reyes S. de	Jorge Abel Ceballos Espinoza	Mexico Zaragoza 24, Zapotiltic, Jalisco, Mexico	453 mts2	8/31/2016	3	13	13	18	_
R.L. de C.V. Agrícola Los Reyes S. de	Patricia Judith Ceballos Larios	Francisco I Madero 75, Zapotiltic, Jalisco, Mexico	292 mts2	8/31/2016	3			6	
R.L. de C.V. Agrícola Los Reyes S. de		Farm number 14 of street Guerrero del cuartel				4	4	0	
R.L. de C.V. Hortifrut España	José Gutiérrez Torres and Other	4to, manzana 5ta, Zapotiltic, Jalisco, Mexico	325 mts2	10/11/2015	2	20	16	-	
Southern Sun S.L.	Destro S.A. (CIF A46105532) Ayuhtamiento de Villaviciosa de	El Alamillo Field, Sevilla, Spain	200.00	12/15/2005	18	448	448	1,792	765
Asturian Berries S.L Berry Good Comercial	Asturias	Finca Comunal monte la Rasa de Selorio, Spain	13.00	10/26/2006	25	2	2	8	19
Importadora y Distribuidora de Frutas Ltda.	Hudson Nogueira Luz	Refrigeration installations Rua Joao nº332,Senador Amaral,Minas Gerais, Brazil	1.00	4/1/2012	10	8	8	32	-
Berry Good Comercial Importadora y Distribuidora de Frutas Ltda.	Anadir Helena da Silveira	Rua Geraldo Julio 65, Bairro Centro, Senador Amaral, Minas Gerais, Brazil		7/11/2016	1	2	1	-	-
Berry Good Comercial Importadora y Distribuidora de Frutas Ltda.	Marcos Michel de Godoi	Rua Joao Silverio 70, Centro, Senador Amaral, Minas Gerais, Brazil		1/27/2016	1	3	3	-	-
BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Armando Merli Junior and Antonio Romualdo Morales Filho	Offices 512 and 513 of Capital Corporate Office Building, Avenida Doutor Chucri Zaidan 1550, Sao Paulo, Brazil		8/9/2016	2	28	28	10	-
Berry Good Comercial Importadora y Distribuidora de Frutas Ltda.	Taffrio Servicos de Armazenagens Refrigeradas Ltda.	Commercial room №14-external, Avenida Prefeito Joao Vilallobo Quero 1505, Barueri, Sao Paulo, Brazil		6/6/2016	2	118	118	22	-
BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Espólio de Gilberto Silvério de Rezende	Area B2, Sitio Lagoa Grande, Senador Amaral, Minas Gerais, Brazil	6.79	1/7/2013	8	7	7	19	-
Berry Good Comercial Importadora y Distribuidora de Frutas Ltda.	Maria Silvério de Mendonza	Sitio Correntinho, Senador Amaral, Minas Gerais, Brazil	42.35	2/6/2013	8	61	61	174	-
Berry Good Comercial Importadora y Distribuidora de Frutas Ltda.	Espólio de Joao Alves de Rezende	Sitio Lagoa Grande and Sitio Senador Amaral	18.00	7/25/2011	9	20	20	46	-



The flows were determined based on the contractually agreed lease terms, without considering the negotiations that are maintained to date to extend the validity term of said contracts.

The minimum payable amounts as per the contracts are:

Short Term Portion <u>KUS\$</u>	1 to 5 Years <u>KUS\$</u>	Over 5 years <u>KUS\$</u>	Total KUS\$
2,138	6,575	6,775	15,488

The expense of used lease as of March 31, 2017 is KUS\$820.

The main financial leasing contracts are:

			Minimum payment			
Bank or Financial Institution	Description of Leased good	Up to one year KUS\$	Between one and four years	Over five years KUS\$	Total KUS\$	
Banco Santander Chile	Macro-tunnels	<u>κυσφ</u>	<u>κουφ</u> 150	<u>κουφ</u> -	<u>κυσφ</u> 225	
Banco Santander Chile	Tunnels	16	51	_	67	
Banco de Crédito e Inversiones	Greenhouse	445	1,793	_	2,238	
Banco de Crédito e Inversiones	Plant pots	-	1,458	22	1,480	
Banco de Crédito e Inversiones	Van	7	15	-	22	
BBC Tecnología Agrícola Ltda.	BBC-01	255	-	-	255	
BBC Tecnología Agrícola Ltda.	BBC-02	252	-	-	252	
Banco de Crédito e Inversiones	UNITEC	393	885	-	1,278	
Banco Bilbao Vizcaya Argentaria	Offices and parking	217	489	-	706	
Banco de Crédito e Inversiones	Molina plant	836	3,344	1,880	6,060	
	General Total	2,496	8,185	1,902	12,583	

Bank or Financial institution	Description of Leased good	Up to one year <u>KUS\$</u>	Between one and four years	Over five years <u>KUS\$</u>	Total KUS\$
Banco Santander Chile	Macro-tunnels	7	7	-	14
Banco Santander Chile	Tunnels	2	3	-	5
Banco de Crédito e Inversiones	Greenhouse	91	192	-	283
Banco de Crédito e Inversiones	Plant pots	70	148	11	229
Banco de Crédito e Inversiones	Van	1	1	-	2
BBC Tecnología Agrícola Ltda.	BBC-01	-	-	-	-
BBC Tecnología Agrícola Ltda.	BBC-02	7	-	-	7
Banco de Crédito e Inversiones	UNITEC	31	31	-	62
Banco Bilbao Vizcaya Argentaria	Offices and parking	42	42	-	84
Banco de Crédito e Inversiones	Molina plant	171	450	76	697
	General Total	422	874	87	1,383

Future Financial Burden



NOTE 37 - EVENTS SUBSEQUENT TO THE DATE OF THE FINANCIAL STATEMENTS

At Ordinary Shareholders Meeting held on April 26, 2017, the following was agreed:

i.- Payment of Dividends.

The Board agreed the payment of a dividend of USD 0.016722 per share charged to the distributable net profits of the period ending December 31, 2016.

In case the Board approves this proposal, the dividend will be paid in its equivalent in pesos, national currency, as per the "Observed Dollar" exchange rate (Chapter I No 6 of the Compendium of Foreign Exchange Regulations), published in the Diario Oficial dated May 15, 2017. The payment will take place from May 19, 2017, at the Share's Department of the Company, DCV Registros S.A., located at Huérfanos No770, Floor 22°, Santiago Centro, open from 9:00am to 5:00pm, from Monday to Thursday and from 9:00am to 4:00pm on Friday, as per the modality that was instructed before this date and sent in writing to each shareholder.

The Shareholders that have been inscribed as such in the Shareholder's Registry of the Company as of midnight of the fifth business day before the date of payment, which is midnight on May 13, 2017, will have the right to receive this dividend.

ii.- Policy used to determine dividend.

The Board agreed to maintain the policy used in 2016 to determine the net distributable profit that the period corresponding to the current year 2017 presents, in relation to annually dividing with its shareholders as definite dividend in cash, at least 50% of the Period's distributable net profits.

iii.- Naming of a new Director for the Company, formed by the following people:

Víctor Moller Schiavetti
Francisco Condon Schiavetti
Víctor Edmundo Moller Opazo
Andrés Solari Urquieta
Germán Novión Verdugo
Alfonso Swett Opazo
Marco Comparini Fontecilla
Andrés Carvallo Prieto
Verónica Morales Mena (independant director)

iv.- Board's Remuneration.

The Board agreed that for the 2017 Period the Board will receive the following remunerations:

- (i) An allowance of 10 Unidades de Fomento for each Director, for each Session attended.
- (ii) A participation of one percent of the Company's distributable net profits for the 2017 Period, which will be distributed in equal parts among all the directors, in proportion to the number of months that s/he has participated in the position, except for the Board Chairman, who will have the right to double what corresponds to each Director as remuneration for attendance and participation in the aforementioned profits.

v.- Remuneration Director's Committee and Committee Expenses budget.

The Board agreed that each of the three members of this Committee will receive a remuneration of UF 50 for each meeting that they attend, plus an additional participation in the pro-rate of 1% of profit, fixed for the Board. Likewise, a total expenses budget has been agreed for the Director's Committee of UF 2,000 for 2017.



vi.- Choosing of External Auditors.

The Board agreed to name KPMG Auditores Consultores Limitada as the Company's External Auditors for 2017.

vii.- Choosing of Risk Classifier.

The Board agreed to maintain the current companies Clasificadora de Riesgo Humphreys Limitada and International Credit Rating Compañía Clasificadora de Riesgo Limitada as the Company's private risk rating companies.

Between March 31, 2017 and the date of issuance of these consolidated financial statements, no other events of a financial characteristic or others have occurred, which significantly affect the interpretations of these.



NOTE 38 – OTHER INFORMATION

The number of Hortifrut and subsidiaries employees per category is as follows:

	<u>31-Mar-17</u>	31-Dec-16
Indefinite Contracts	732	723
Temporary Contracts	5,100	8,695
Total contracts	5,832	9,418

Breakdown by Country

Indefinite Contracts	<u> 31-Mar-17</u>	31-Dec-16
Chile	481	487
United States	10	9
Mexico	140	137
Spain	43	30
Brazil	36	37
Argentina	12	14
Peru	10	9
Total	732	723

Temporary Contracts	<u> 31-Mar-17</u>	31-Dec-16
Chile	2,249	7,319
Mexico	1,717	936
Spain	648	73
Brazil	39	41
Peru	447	326
Total	5,100	8,695