



**CONSOLIDATED FINANCIAL STATEMENTS**  
**For the periods ending December 31, 2016 and 2015**

**HORTIFRUT S.A. AND SUBSIDIARIES**  
**Thousands of United States Dollars**

## **HORTIFRUT S.A. AND SUBSIDIARIES**

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## HORTIFRUT S.A. AND SUBSIDIARIES

### CLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

For the periods ending December 31, 2016 and 2015

Statement of Financial Position	Note	31-Dec-16 KUS\$	31-Dec-15 Re-expressed KUS\$	1-Jan-15 Re-expressed KUS\$
<b>Assets</b>				
<b>Current Assets</b>				
Cash and cash equivalents	8	35,245	24,599	50,648
Other current financial assets	9	3,155	3	51
Other current non financial assets	14	5,520	6,643	7,238
Current trade debtors and other accounts receivable	10	42,578	44,512	45,707
Current account receivable from related entities	11	45,759	38,555	32,552
Stock	12	56,811	41,679	42,997
Current biological assets	13	6,856	7,182	6,989
<b>Total current assets different to assets or groups of assets (disposal groups) classified as held for sale or held for distribution to the equity holders</b>		<b>195,924</b>	<b>163,173</b>	<b>186,182</b>
Non current assets or groups of assets (disposal groups) classified as held for sale		-	-	587
<b>Non current assets or groups of assets (disposal groups) classified as held for sale or held for distribution to the equity holders</b>		<b>-</b>	<b>-</b>	<b>587</b>
<b>Total current assets</b>		<b>195,924</b>	<b>163,173</b>	<b>186,769</b>
<b>Non current assets</b>				
Other non current financial assets	9	1,101	-	21
Other non current non financial assets	14	1,516	11	30
Non current fees receivable	10	1,794	1,286	1,225
Non current accounts receivable with related entities	11	7,660	9,669	8,415
Investments recorded using the equity method	16	66,654	24,595	20,415
Intangible assets other than appreciation	17	21,794	29,181	15,015
Appreciation	18	26,769	26,769	26,769
Property, plant and equipment	19	207,870	201,902	177,791
Deferred tax assets	20	14,950	14,317	14,018
<b>Total non current assets</b>		<b>350,108</b>	<b>307,730</b>	<b>263,699</b>
<b>Total Assets</b>		<b>546,032</b>	<b>470,903</b>	<b>450,468</b>

The attached notes number 1 to 38 form an integral part of these financial statements.

## **HORTIFRUT S.A. AND SUBSIDIARIES**

### **CLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

**For the periods ending December 31, 2016 and 2015**

		<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b>Note</b>	<b>KUS\$</b>	<b>Re-expressed KUS\$</b>	<b>Re-expressed KUS\$</b>
<b>Equity and Liabilities</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
Other current financial liabilities	21	150,787	100,139	111,942
Current trade accounts and other accounts payable	22	60,009	46,686	51,709
Current accounts payable to related entities	11	6,711	2,253	3,752
Other current provisions	23	160	113	136
Current Tax Liabilities	20	1,698	360	474
Current provisions for employee benefits	23	1,592	1,248	1,182
Other current non financial liabilities		2,658	2,920	1,684
<b>Total current liabilities</b>		<b>223,615</b>	<b>153,719</b>	<b>170,879</b>
<b>Non current liabilities</b>				
Other non current financial liabilities	21	57,630	61,925	50,022
Other non current accounts payable	22	-	756	23
Non current accounts payable to related entities	11	11,690	22,734	12,488
Other non current provisions		134	76	-
Deferred tax liabilities	20	23,492	26,626	21,211
<b>Total non current liabilities</b>		<b>92,946</b>	<b>112,117</b>	<b>83,744</b>
<b>Total liabilities</b>		<b>316,561</b>	<b>265,836</b>	<b>254,623</b>
<b>Equity</b>				
Issued capital	24	136,411	136,411	136,411
Accumulated profit (loss)	25	40,094	25,302	17,908
Issuance premium	24	(1,262)	(1,262)	(1,262)
Otras reservas	26	24,108	14,403	15,854
<b>Equity attributable to the parent company's equity holders</b>		<b>199,351</b>	<b>174,854</b>	<b>168,911</b>
Non parent company ownership	27	30,120	30,213	26,934
<b>Total equity</b>		<b>229,471</b>	<b>205,067</b>	<b>195,845</b>
<b>Total equity and liabilities</b>		<b>546,032</b>	<b>470,903</b>	<b>450,468</b>

The attached notes number 1 to 38 form an integral part of these financial statements.

**HORTIFRUT S.A. AND SUBSIDIARIES**

**CONSOLIDATED INCOME STATEMENT**

**For the periods ending December 31, 2016 and 2015**

<b>Income Statement</b>	<b>Note</b>	<b>1-Jan-16 31-Dec-16 KUS\$</b>	<b>1-Jan-15 31-Dec-15 KUS\$</b>
<b>Profit (loss)</b>			
Operating revenue	29	426,796	348,880
Cost of sales	30	(356,758)	(295,084)
<b>Gross profit</b>		<b>70,038</b>	<b>53,796</b>
Other income, per function	29	1,725	174
Administrative expenses	30	(26,036)	(23,544)
Other expenses, per function	30	(5,916)	(1,615)
Other profit (loss)		(416)	(720)
Financial income		1,191	583
Financial expenses	31	(4,232)	(3,868)
Interest in profit (loss) of related companies and joint ventures which are recorded using the equity method	16	4,940	6,088
Exchange rate differences	32	944	(5,333)
<b>Before tax profit</b>		<b>42,238</b>	<b>25,561</b>
Gains tax profit	20	(11,257)	(8,827)
<b>Profit (loss) from continued operations</b>		<b>30,981</b>	<b>16,734</b>
<b>Profit (loss)</b>		<b>30,981</b>	<b>16,734</b>
<b>Profit (loss) attributable to</b>			
Profit (loss) attributable to parent company equity holders		26,055	13,498
Profit (loss) attributable to non parent company equity holders	27	4,926	3,236
<b>Profit (loss)</b>		<b>30,981</b>	<b>16,734</b>
<b>Profit per share</b>			
<b>Profit per basic share</b>			
Profit (loss) per basic share from continued operations (US\$ per share)	28	0.059825	0.030993
<b>Profit (loss) per basic share</b>		<b>0.059825</b>	<b>0.030993</b>
<b>Profit per diluted share</b>			
Diluted profit (loss) per share from continued operations (US\$ per share)		0.059825	0.030993
<b>Diluted profit (loss) per share</b>		<b>0.059825</b>	<b>0.030993</b> *

The attached notes number 1 to 38 form an integral part of these financial statements.

**HORTIFRUT S.A. AND SUBSIDIARIES**  
**CONSOLIDATED INTEGRAL INCOME STATEMENT**

**For the periods ending December 31, 2016 and 2015**

<b>Estado de otros resultados integrales</b>	<b>1-Jan-16 31-Dec-16 KUS\$</b>	<b>1-Jan-15 31-Dec-15 KUS\$</b>
Ganancia (pérdida)	30,981	16,734
<b>Otro resultado integral</b>		
<b>Components of other integral result, which will not be re-classified to the result of the period, before tax</b>		
Other integral result, before tax, profit (loss) due to revaluation	(11,014)	14,014
Interest in other integral result of associated and joint ventures recorded using the equity method which will not be re-classified to the result of the period, before tax	11,180	-
<b>Other integral result not re-classified to the result of the period, before tax</b>	<b>166</b>	<b>14,014</b>
<b>Components of other integral result, before tax</b>		
<b>Exchange rate differences</b>		
Profit (loss) due to exchange rate differences, before tax	(407)	(7,768)
<b>Other integral result, before tax, exchange rate fluctuations</b>	<b>(407)</b>	<b>(7,768)</b>
<b>Cash flow hedging</b>		
Profit (loss) due to cash flow hedging, before tax (1)	7,132	(1,282)
<b>Other integral result, before tax, cash flow hedging</b>	<b>7,132</b>	<b>(1,282)</b>
<b>Other components of other integral result, before tax</b>	<b>6,891</b>	<b>4,964</b>
<b>Gains tax related with components of other integral result</b>		
Impuesto a las ganancias relacionado con cambios en el superávit de revaluación de otro resultado integral	2,976	(3,525)
Gains tax related with cash flow hedging of other integral result (1)	(1,583)	228
<b>Total gains tax related with components of other integral result</b>	<b>1,393</b>	<b>(3,297)</b>
<b>Other integral result</b>	<b>8,284</b>	<b>1,667</b>
<b>Total integral result</b>	<b>39,265</b>	<b>18,401</b>
<b>Integral result attributable to</b>		
Integral result attributable to parent company equity holders	37,442	12,736
Integral result attributable to non-parent company equity holders	1,823	5,665
<b>Total integral result</b>	<b>39,265</b>	<b>18,401</b>

(1) These concepts will be re-classified in the consolidated income statement per function once they are liquidated.

The attached notes number 1 to 38 form an integral part of these financial statements.

## HORTIFRUT S.A. AND SUBSIDIARIES

### CONSOLIDATED STATEMENT OF CHANGES IN NET EQUITY

**For the periods ending December 31, 2016 and 2015**

	Issued Capital	Issuance premium	Surplus revaluation Bearer Plants	Reserves due to exchange rate differences and others	Cash flow hedging reserves	Other reserves	Accumulated profit (loss)	Equity attributable to parent company equity holders	Non parent company interests	Total Equity
	Note 24 KUS\$	Note 24 KUS\$	Note 26 KUS\$	Note 26 KUS\$	Note 26 KUS\$	Note 26 KUS\$	Note 25 KUS\$	KUS\$	Note 27 KUS\$	KUS\$
Opening balance as of 01/01/2016	136,411	(1,262)	24,936	(7,682)	(2,851)	14,403	25,302	174,854	30,213	205,067
<b>Changes in equity</b>										
<b>Integral Result</b>										
Profit (loss)	-	-	-	-	-	-	26,055	26,055	4,926	30,981
Other integral result	-	-	5,773	65	5,549	11,387	-	11,387	(3,103)	8,284
<b>Integral Result</b>	-	-	5,773	65	5,549	11,387	26,055	37,442	1,823	39,265
Issuance of equity	-	-	-	-	-	-	-	-	-	-
Dividends	-	-	-	-	-	-	(12,945)	(12,945)	(1,916)	(14,861)
Increase (decrease) due to transfers and other changes	-	-	(1,682)	-	-	(1,682)	1,682	-	-	-
Increase (decrease) due to share transactions in portfolio	-	-	-	-	-	-	-	-	-	-
<b>Total changes in equity</b>	-	-	(1,682)	-	-	(1,682)	(11,263)	(12,945)	(1,916)	(14,861)
Closing balance as of 31/12/2016	136,411	(1,262)	29,027	(7,617)	2,698	24,108	40,094	199,351	30,120	229,471

	Issued capital	Issuance premium	Surplus revaluation Bearer Plants	Reserves due to exchange rate differences and others	Cash flow hedging reserves	Other reserves	Accumulated profit (loss)	Equity attributable to parent company equity holders	Non parent company interests	Total Equity
	Note 24 KUS\$	Note 24 KUS\$	Note 26 KUS\$	Note 26 KUS\$	Note 26 KUS\$	Note 26 MUS\$	Note 25 KUS\$	KUS\$	Note 27 KUS\$	KUS\$
Opening balance as of 01/01/2015	136,411	(1,262)	-	(1,596)	(1,797)	(3,393)	37,455	168,911	26,934	195,845
Increase (decrease) due to changes in accounting policies	-	-	19,247	-	-	19,247	(19,247)	-	-	-
<b>Opening balance re-expressed</b>	136,411	(1,262)	19,247	(1,596)	(1,797)	15,854	17,908	168,911	26,934	195,845
<b>Changes in equity</b>										
<b>Integral Result</b>										
Profit (loss)	-	-	-	-	-	-	13,498	13,498	3,236	16,734
Other integral result	-	-	6,378	(6,086)	(1,054)	(762)	-	(762)	2,429	1,667
<b>Integral Result</b>	-	-	6,378	(6,086)	(1,054)	(762)	13,498	12,736	5,665	18,401
Dividends	-	-	-	-	-	-	(6,793)	(6,793)	(2,386)	(9,179)
Increase (decrease) due to transfers and other changes	-	-	(689)	-	-	(689)	689	-	-	-
<b>Total changes in equity</b>	-	-	(689)	-	-	(689)	(6,104)	(6,793)	(2,386)	(9,179)
Closing balance as of 31/12/2015	136,411	(1,262)	24,936	(7,682)	(2,851)	14,403	25,302	174,854	30,213	205,067

The attached notes number 1 to 38 form an integral part of these financial statements.

**HORTIFRUT S.A. AND SUBSIDIARIES**  
**CONSOLIDATED CASH FLOW STATEMENT**  
**- DIRECT METHOD**

**For the periods ending December 31, 2016 and 2015**

<b>Direct Cash Flow Statement</b>	<b>1-Jan-16 31-Dec-16 KUS\$</b>	<b>1-Jan-15 31-Dec-15 KUS\$</b>
<b>Cash flow statement</b>		
<b>Cash flow from (used in) operating activities</b>		
<b>Types of charges per operating activities</b>		
Charges from the sale of goods and the providing of services	422,531	342,288
<b>Types of payments</b>		
Payments to suppliers for the providing of goods and servicios	(302,202)	(262,757)
Payments to and on behalf of employees	(55,194)	(48,256)
Paid interests	(4,232)	(3,868)
Received interests	1,191	583
Gains tax refunds (paid)	(13,686)	(7,353)
Other received (paid) cash	1,195	(854)
<b>Net cash flows from (used in) operating activities</b>	<b>49,603</b>	<b>19,783</b>
<b>Cash flow from (used in) investment activities</b>		
Cash flows used in the purchase of non parent company equity	(26,618)	(1,337)
Loans to related entities	(1,983)	-
Income from the sale of properties, plant and equipment	-	660
Purchase of property, plant and equipment	(39,734)	(17,647)
Purchase of intangible assets	(1,254)	(10,156)
Purchase of other long term assets	-	(7,123)
Charges to related entities	3,992	-
Other received (paid) cash	-	(2,386)
<b>Net cash flows from (used in) investment activities</b>	<b>(65,597)</b>	<b>(37,989)</b>
<b>Cash flow from (used in) financing activities</b>		
Income from long term loans	17,657	20,000
Income from short term loans	99,194	90,076
<b>Total income from loans</b>	<b>116,851</b>	<b>110,076</b>
Loans from related entities	-	-
Payment of loans	(67,587)	(111,133)
Payment of loans to related entities	(12,010)	-
Paid dividends	(10,451)	(6,859)
<b>Net cash flow from (used in) financing activities</b>	<b>26,803</b>	<b>(7,916)</b>
<b>Net increase (decrease) in cash and cash equivalents, before exchange rate fluctuations</b>	<b>10,809</b>	<b>(26,122)</b>
<b>Effects of exchange rate fluctuations on cash and cash equivalents</b>	<b>(163)</b>	<b>73</b>
Effect of exchange rate fluctuations on cash and cash equivalents	(163)	73
<b>Net increase (decrease) of cash and cash equivalents</b>	<b>10,646</b>	<b>(26,049)</b>
Cash and cash equivalents, opening balance	24,599	50,648
<b>Cash and cash equivalents, closing balance</b>	<b>35,245</b>	<b>24,599</b>

The attached notes number 1 to 38 form an integral part of these financial statements.

**HORTIFRUT S.A. AND SUBSIDIARIES****CONSOLIDATED CLASSIFIED FINANCIAL STATEMENT NOTES****As of December 31, 2016 and December 31, 2015.****NOTE 1 – GENERAL INFORMATION**

Hortifrut S.A. RUT 96.896.990 – or (hereinafter “Hortifrut” or the “Company”) is a Publicly Traded Company, inscribed in the Securities Registry of the Superintendencia de Valores y Seguros de Chile (Chilean Securities and Exchange Commission) under number 1.096 dated June 13, 2012, so it is subject to the supervision of the Superintendencia de Valores y Seguros de Chile (hereinafter “SVS”).

The Company is also inscribed in the Santiago Stock Exchange dated July 3, 2012, with the objective that the Company’s shares be traded in the “Emerging Companies Markets” which regulate the Stock Market, in accordance with what is stated in second subsection of article 8° of Law 18.045 of the Stock Market and under General Character Norm N° 118 of the SVS. The Company’s shares are acknowledged under mnemonic code “HF”.

The Company was initially constituted as a Closely held Corporation under the name of Inversiones Hortisur S.A., as per public deed dated June 4, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente, subsequently by public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba Acevedo, the company changed its corporate name to Hortifrut S.A.

Hortifrut, has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or byproducts, as well as the providing of services or consulting in relation to said matters and other activities which the Board or the assemblies agree, and which are related with the aforementioned activities or that complement them; the maintenance of investments in real estate and in instruments, securities, and rights in partnerships, and in the receipt of their earnings and, in general, to enter into and execute all the acts, contracts, businesses, procedures or actions that have as their aim to comply with the corporate purpose.

The Company has its address at Avda. del Cóndor 600, 4th floor, Huechuraba, Santiago, regardless of the agencies, offices or branches which could be established in the country and overseas. The Company’s corporate life is indefinite.

**1.1. History**

**1983** – Hortifrut begins its operations in Chile.

**1984** – Hortifrut becomes the first Chilean company to export berries to the United States in counter-seasons.

**1985** – Hortifrut inaugurates a distribution and commercialization office in the United States.

**1986** – First export of berries from Chile to Europe under its brand Southern Sun and the berries crop is expanded to blackberries, blueberries, raspberries and sarsaparillas.

**1987** – First export of berries to Asia from Chile.

**1988** - Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.

**1989** - Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.

Hortifrut defines its company dream and Vision, to supply the counter-season market with the full berries category (strawberries, raspberries, blackberries and blueberries), in just one organization, under one brand, supplying the market 52 weeks a year, integrated from the paddock to the final customer, defining the great dream with the sentence: "**Berries For The World, Every Day**". Thus Hortifrut created a global and successful business model.



**1990** – Hortifrut invites the main berries producers from the United States, they purchase the brand Naturipe® and form Naturipe Farms.

**1995** – Export and producer subsidiaries are created in Mexico and Guatemala.

**1999** – Hortifrut Argentina is created.

**2000** – Hortifrut Spain is created together with the main Spanish blueberries producer.

**2001** – Start up of the genetic development program for blueberries, raspberries and blackberries.

**2004** – Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.

**2007** – Hortifrut's President receives the ICARE prize for businessman of the year.

**2008** - Hortifrut becomes the largest organic blueberry producer in the world. It receives the Marketer of the Year prize (PMA Produce Marketing Association USA), opens its distribution office in Brazil and begins implementing the SAP system.

**2010** – Begins the Ready to Eat ("RTE") program.

**2011** – Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.

**2012** – Start supplying RTE blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Prize for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.

**2013** – On August 21, 2013 Hortifrut obtained control of VitalBerry’s operations, which must be understood as performed by the first, all in accordance with the merger agreement adopted at the VitalBerry and Hortifrut shareholder’s meetings, held on April 29 and 30, 2013, respectively.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.

**2014** – The constitution of a closely-held corporation in Peru, denominated Hortifrut – Tal SAC, with the objective of producing and commercializing berries, from this country.

Association with the Argentine company Expofresh, for the production and commercializing of early fruit.

Development of the Hortifrut’s first Technology and Innovation Fair.

Signing of the Joint Venture with Joyvio for genetic development in China.

**2015** – The constitution of a closely-held corporation in Peru, denominated HFE Berries Peru SAC, with the objective of producing and commercializing berries, from this country.

Launching of the Agrinnovation and Blue Challenge platform.

**2016** – The Joint Venture between Hortifrut and the Munger Brother Group was constituted, with the objective of producing and commercializing berries in the United States.

Development of the Hortifrut’s second Technology and Innovation Fair.

## 1.2. Parent Company Shareholders

The Company is jointly controlled by the Moller Group and the VitalBerry Group through a Shareholders Agreement, subscribed on August 22, 2013. The Moller Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The VitalBerry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda., Valles del Sur SpA, and Inmobiliaria Algeciras Ltda.

The Agreement covers 217,803,592 of Hortifrut S.A.'s shares, which represent 50.01% of the Company's capital (out of a total of 435,520,079 Hortifrut issued shares), through which they have control of the Company. The Agreement establishes limits to the free disposal of shares. However as of December 31, 2016, the Moller Group and the Vitalberry Group together own 51.21% of the Company's capital, considering the shares that they have in custody.

To date the shareholder's agreement records the following shares:

<u>Shareholder's Agreement</u>	<u>Total Shares</u>	<u>Ownership Percentage</u>	<u>Control Shares</u>	<u>Control Percentage</u>
<b><u>Moller Family</u></b>				
Inversiones IMG Limitada	122,382,222	28.10%	122,382,222	28.10%
San Juan de Virquenco Tres S.A.	7,344,255	1.69%	7,344,255	1.69%
Agrícola San Nicolás Limitada	929,550	0.21%	929,550	0.21%
<b>Total Moller Family</b>	<b>130,656,027</b>	<b>30.00%</b>	<b>130,656,027</b>	<b>30.00%</b>
<b><u>Entities related to Mr. Ignacio Del Río</u></b>				
San José Farms S.A.	23,293,100	5.35%	21,418,100	4.92%
Exportadora San José Trading Ltda.	13,359,181	3.07%	13,359,181	3.07%
Valles del Sur S.P.A.	13,480,494	3.09%	12,718,288	2.92%
<b>Total Entities related to Mr. Ignacio Del Río</b>	<b>50,132,775</b>	<b>11.51%</b>	<b>47,495,569</b>	<b>10.91%</b>
<b><u>Entities related to Mr. Eduardo Elberg</u></b>				
Inmobiliaria Algeciras Ltda.	42,243,674	9.70%	39,651,996	9.10%
<b>Total Entities related to Mr. Eduardo Elberg</b>	<b>42,243,674</b>	<b>9.70%</b>	<b>39,651,996</b>	<b>9.10%</b>
<b>Total shareholders agreement</b>	<b>223,032,476</b>	<b>51.21%</b>	<b>217,803,592</b>	<b>50.01%</b>

The distribution of shares as of December 31, 2016, is as follows:

<u>Shareholders</u>	<u>31-Dec-16</u>		
	<u>Subscribed shares</u>	<u>Paid shares</u>	<u>Percentage</u>
Inversiones IMG Limitada	122,382,222	122,382,222	28.10%
Inmobiliaria Algeciras Ltda.	42,243,674	42,243,674	9.70%
Compass Small Cap Chile Fondo de Inversión	30,558,681	30,558,681	7.02%
Costanera SACI	30,079,545	30,079,545	6.91%
Inmobiliaria Alianza S.A.	29,552,009	29,552,009	6.79%
San José Farms S.A.	23,293,100	23,293,100	5.35%
AFP Habitat S.A. para Fondo de Pensiones (A,B,C,D)	17,427,903	17,427,903	4.00%
Agrícola Costanera S.A.	16,239,705	16,239,705	3.73%
Siglo XXI Fondo de Inversión	14,862,006	14,862,006	3.41%
BTG Pactual Chile S.A. Administradora General de Fondo	14,716,189	14,716,189	3.38%
Comercial Epysa S.A.	14,000,000	14,000,000	3.21%
Valles del Sur S.P.A.	13,480,494	13,480,494	3.10%
Exportadora San José Trading Ltda.	13,359,181	13,359,181	3.07%
San Juan de Virquenco Tres S.A.	7,344,255	7,344,255	1.69%
Empresas Penta S.A.	7,326,908	7,326,908	1.68%
Chile Fondo de Inversión Small Cap	7,068,868	7,068,868	1.62%
Asesorías e Inversiones Pacific Trust Limitada	4,732,485	4,732,485	1.09%
Banco Santander Chile - on behalf of Foreign Investors	4,653,029	4,653,029	1.07%
AFP Cuprum S.A. para Fondo de Pensiones (A,B,C,D)	3,987,528	3,987,528	0.92%
Inversiones Fural Limitada	3,905,756	3,905,756	0.90%
BCI Small Cap Chile Fondo de Inversión	1,638,231	1,638,231	0.38%
Inversiones Canihua S.A.	1,577,475	1,577,475	0.36%
Fondo de Inversión Santander Small Cap.	1,350,272	1,350,272	0.31%
Asesorías, Inversiones e Inmobiliaria Maria Elena Ltda.	1,198,249	1,198,249	0.28%
Inversiones Alba S.A.	1,163,066	1,163,066	0.27%
BTG Pactual Chile S.A. C de B	1,004,453	1,004,453	0.23%
Inmobiliaria e Inversiones Alquileria Ltda.	965,947	965,947	0.22%
Agrícola San Nicolás Limitada	929,550	929,550	0.21%
Banco de Chile (on behalf of third parties)	752,477	752,477	0.17%
Asesorías e Inversiones A y D.S.A.	544,305	544,305	0.12%
Banco Itau on behalf of Foreign Investors	525,841	525,841	0.12%
Banchile C de B S.A.	441,300	441,300	0.10%
Valores Security S.A. C de B	356,055	356,055	0.08%
Inversiones FJ	330,019	330,019	0.08%
Santander C de B	322,908	322,908	0.07%
Soc. de Inveriones Santa Isabel Limitada	250,000	250,000	0.06%
Administradora General de Fondos Sura S.A.	200,214	200,214	0.05%
Fondo de Inversión IM Trust Small Cap Chile	103,197	103,197	0.02%
BCI Corredores de Bolsa S.A.	90,965	90,965	0.02%
Brokering Alacid Karin Lisbeth	86,433	86,433	0.02%
BICE Inversiones Corredores de Bolsa S.A.	83,095	83,095	0.02%
Brokering Alacid Waleter Alexander	76,649	76,649	0.02%
Larrain Vial S.A. Corredores de Bolsa	65,806	65,806	0.02%
Minera Chanar Blanco S.A.	38,569	38,569	0.01%
Francisco Condon Schiavetti	30,831	30,831	0.01%
Euroamerica Corredores de Bolsa S.A.	10,439	10,439	0.00%
Others	170,195	170,195	0.04%
<b>Total</b>	<b>435,520,079</b>	<b>435,520,079</b>	<b>100.00%</b>

These shareholders include shares that are in custody at Banks and/or brokers, as detailed below:

<u>Shareholders</u>	<u>Custodian</u>	<u>Paid shares</u>	<u>Ownership percentage</u>
Comercial Epysa S.A.	MBI Corredores de Bolsa S.A.	2,000,000	0.46%
Asesorías e Inversiones Pacific Trust Limitada	BCI Corredores de Bolsa S.A.	4,732,482	1.09%
Inversiones Fural Limitada	BCI Corredores de Bolsa S.A.	3,905,756	0.90%
Asesorías, Inversiones e Inmobiliaria Maria Elena Ltd.	BTG Pactual Chile S.A. C de B	1,198,249	0.28%
Inversiones Canihua S.A.	BCI Corredores de Bolsa S.A.	1,577,475	0.36%
Asesorías e Inversiones A y D S.A.	Larrain Vial S.A. Corredores de Bolsa	214,286	0.05%
	<b>Total shares</b>	<b><u>13,628,248</u></b>	<b><u>3.14%</u></b>

#### **1.4. Financial Statements**

Hortifrut S.A. and subsidiaries current financial statements are made up of the consolidated classified statement of financial position, the consolidated income statement, the consolidated integral income statement, the consolidated cash flow statement – direct method, the consolidated statement of changes in net equity and the complementary notes with information regarding said consolidated financial statements.

The financial statements show an accurate view of equity and the financial position for the period ending December 31, 2016 and the period ending December 31, 2015, as well as the results of the operations, changes in equity and cash flows which have taken place at Hortifrut in the periods ending December 31, 2016 and 2015.

Hortifrut's consolidated financial statements were prepared on a going concern basis.

The consolidated financial statements for Hortifrut S.A. and subsidiaries corresponding to the period ending December 31, 2016, were approved by its Board at meeting held on March 30, 2017.

## **NOTE 2 – SUMMARY OF MAIN ACCOUNTING POLICIES**

Below we describe the main accounting policies adopted to prepare the consolidated financial statements, which will be applied in a uniform manner to all the periods that are presented in these financial statements.

### **2.1 Preparation Bases**

The current consolidated financial statements for Hortifrut S.A. and subsidiaries correspond to the period ending December 31, 2016 and have been prepared in accordance with the Norms and Instructions issued by the Superintendencia de Valores y Seguros (“SVS”).

The consolidated financial statements have been prepared under the historic cost criteria, though modified by the valuation to fair value of certain financial instruments.

The preparing of the consolidated financial statements as per the aforementioned, requires the use of certain critical accounting estimations. It also demands that Management exercises its judgment in the process of applying the Company’s accounting policies. In Note 4, we reveal the areas that imply a greater level of judgment or complexity or the areas where the hypothesis and estimations are significant for the consolidated financial statements.

With the adoption of the amendment to IAS 16 “Property, plant and equipment” and to IAS 41 “Agriculture”, the opening balances from 2015 and the corresponding notes to the financial statements have been modified for comparative effects and the Statement of Financial Position as of January 01, 2015 (third column), as is required by IAS 1 under these circumstances, has been included.

Also, in order to ease the comparison of the amounts, other minor reclassifications have been made to the consolidated financial statements corresponding to the previous period.

As of the date of the current financial statements, there are no important uncertainties regarding events or conditions that could provide significant doubts regarding the possibility that the entity will continue operating normally as a going concern.

## 2.2 New issued norms and interpretations

### a) The following norms, interpretations and amendments are mandatory for the first time for the financial periods starting on January 1, 2016.

Standard	Description	Mandatory Application for periods starting on:
IFRS 14 "Regulatory deferred accounts"	Provisional norm regarding the recording of certain balances that arise from regulated fee activities ("regulatory deferred accounts"). This norm is only applicable for entities that apply IFRS 1 for the first time.	1/1/2016
<b>Improvements to the International Financial Reporting Standards applicable for the periods starting January 01, 2016:</b>		
IFRS 11 "Joint Arrangements"	Incorporates a guide in relation to how to record the acquisition of an interest in a joint operation which constitutes a business.	1/1/2016
IAS 16 "Property, plant and equipment" and IAS 38 "Intangible Assets"	Clarifies that there is a rebuttable presumption that a depreciation or amortization method, based on income, is not appropriate.	1/1/2016
IAS 16 "Property, plant and equipment" and IAS 41 "Agriculture"	Defines the concept "bearer plant" (for example vines, fruit trees, etc.) and establishes that these must be recorded as property, plant and equipment, since it is understood that its function is similar to manufacturing. Is included within the scope of IAS 16, instead of IAS 41.	1/1/2016
IAS 27 "Separate financial statements"	Allows the entities to use the equity method in acknowledging investments in subsidiaries, joint ventures and associates in their separate financial statements.	1/1/2016
IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in related companies and joint ventures"	Amendment to IFRS 10: clarifies regarding the exception of consolidation that is available for entities in group structures that include investment entities.  Amendment to IAS 28: allows the entity to choose to maintain the fair value measurement applied by the related company or joint venture that is an investment entity, or in its place, to perform a consolidation at the level of the investment entity (associated or joint venture).	1/1/2016
IAS 1 "Presentation of Financial Statements"	Clarifies the application guide of IAS 1 regarding materiality and aggregation, presentation of sub-totals, structure of financial statements and disclosure of accounting policies.	1/1/2016
<b>Improvements to International Financial Reporting Standards (2014) Issued in September 2014:</b>		
Improvements to IFRS 5 "Assets kept for sale and interrupted operations"	When there are re-classifications between the categories "kept for sale" to "kept for distribution" or vice-versa, these do not constitute a modification of the plan and do not have to be recorded as such. The changes in the guideline regarding changes in a sale plan that must be applied to an asset or a group of assets are rectified.	1/1/2016
Improvements to IFRS 7 "Financial Instruments: Information to be disclosed"	1) For the transferring of financial assets to third parties that allow the write-off of the asset, disclosure of any continued implication is required and defines what this term refers to.  2) For interim financial statements, no offsetting of financial assets and liabilities is required for all the interim periods, unless required by IAS 34.	1/1/2016
Improvements to IAS 19, "Employee Benefits"	Clarifies that, to determine the discount rate for the post-employment benefit obligations, what matters is the currency in which the liabilities are denominated, and not the country where they are generated.	1/1/2016
Improvements to IAS 34, "Interim financial information"	Clarifies what is understood by the reference in the standards for "information disclosed in another part of the interim financial information". Requires a cross reference of the interim financial statements and the location of this information. The modification is retroactive.	1/1/2016

The following amendment has been applied retrospectively, since it is effective from January 1, 2016, nevertheless, for comparative effects the opening balances and the presentation of the comparative reports for 2015 have been adjusted:

Amendment to IAS 16 "Property, plant and equipment" and IAS 41 "Agriculture", regarding bearer plants – Published in June 2014. This amendment modifies the financial information in relation to "bearer plants" (for example vines, fruit trees, etc.). The amendment defines the concept of "bearer plant" and establishes that these must be recorded as property, plant and equipment, since it is understood that their function is

similar to manufacturing. Therefore, they are included within the scope of IAS 16, instead of IAS 41. The products that grow on the bearer plants will remain within the scope of IAS 41.

The other adoptions of the aforementioned norms, amendments and interpretations, do not have a significant impact on the Company's consolidated financial statements.

**b) Issued norms, interpretations and amendments, whose application is not yet obligatory, for which anticipated adoption has not been made.**

Standard	Description	Mandatory Application for periods starting on:
IFRS 9 "Financial Instruments"	Substitutes IAS 39. Includes requirements for the classification and measuring of financial assets and liabilities and a model for expected credit loss that replaces the current model for incurred loss impairment.	1/1/2018
IFRS 15 "Revenue from contracts with customers"	Establishes the principles that an entity must apply for reporting useful information to the users of the financial statements in relation to nature, amount, opportunity and uncertainty of income and cash flows from contracts with customers.	1/1/2018
IFRS 16 "Leases"	Establishes the principle for the acknowledgment, measuring, presentation and disclosure of leases.	1/1/2019
IFRIC 22 "Foreign Currency Transaction and Advance Consideration"	Is applied to a transaction in foreign currency (or part of it) when an entity acknowledges a non financial asset or a non financial liability that arises for the payment or charge of an advance consideration before the entity acknowledges the asset, expense or related revenue (or the part of these that corresponds).	1/1/2018
Amendment to IAS 7 "Cash Flow Statement"	Allows the users of the financial statements to evaluate the changes in obligations of financial activities.	1/1/2017
Amendment to IAS 12 "Gains tax".	Clarifies how to record deferred tax assets in relation to debt instruments valued at their fair value.	1/1/2017
Amendment to IFRS 2 "Share-based payment"	Clarifies the measuring of the payments based on shares liquidated in cash and the recording of modifications that change said payments to liquidation with equity instruments. It requires the treatment of premiums as though it was all liquidated as equity instrument, when the employer is forced to retain the tax related with share-based payment.	1/1/2018
Amendment to IFRS 15 "Revenue from Contracts with Customers"	Introduces clarifications to the guideline to identify the performance obligations in contracts with customers, recording of intellectual property licenses and the evaluation of principal versus agent (gross presentations versus net revenue).	1/1/2018
Amendment to IFRS 4 "Insurance Contracts", in relation to the application of IFRS 9 "Financial Instruments"	Introduces two approaches: (1) overlap, gives the companies that issue insurance contracts the option to acknowledge in other integral result the volatility that could arise when IFRS 9 is applied (before the new insurance contract standards) and (2) temporary exemption of IFRS 9, allows the companies whose activities are predominantly related with insurances, optionally apply a temporary exemption of IFRS 9 to 2021, continuing with the application of IAS 39.	1/1/2018
Amendment to IAS 40 "Investment Property"	Clarifies that to transfer, to or from, investment properties, there must exist a change in the use, for which there must exist an evaluation (sustained by evidences) that the property complies with the definition.	1/1/2018
Amendment to IFRS 1 "First-time adoption of IFRS"	Related with the suspension of the short term exceptions for first time adoption in relation to IFRS 7, IAS 19 and IFRS 10.	1/1/2018
Enmienda a IFRS 12 "Disclosure of Interests in Other Entities"	Clarifies the scope of this norm. These modifications must be applied retroactively to the annual periods that begin on January 1, 2017.	1/1/2018
Enmienda a IAS 28 "Investments in Associates and Joint Ventures"	Related with the measuring of the associates or joint venture at fair value.	1/1/2018
IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in associates and joint ventures"	A profit or complete loss is acknowledged when the transaction involves a business (as part of a subsidiary or not) and a profit or partial loss when the transaction involves assets that do not constitute a business, even if these assets are at a subsidiary.	Undetermined

The Company's management estimates that the adoption of the aforementioned norms, interpretations and amendments, will not have a significant impact on the Company's consolidated financial statements in the period of their first application.

## 2.3 Consolidation Bases

### a) Subsidiaries

The consolidated statements of financial position incorporate the Company's financial statements and those of the companies controlled by the Company (its subsidiaries). To have control is when the Company has power over the subsidiary, when it has exposure or the right to variable yields from its implication in the subsidiary and when it has the capacity to use its power to influence the amount of the investor's returns. When evaluating if the Group controls another entity, it must consider the existence and the effect of the potential rights to vote that can currently be executed or converted. The subsidiaries are consolidated from the date when control is transferred and are excluded from the consolidation on the date that this ends.

The acquisition method is used to record the acquisition of subsidiaries. The cost of acquisition is the fair value of the delivered assets, of the issued equity instruments and of the incurred or assumed liabilities on the date of the exchange. The acquired identifiable assets and the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the date of the purchase, regardless of the scope of the interests of non-parent companies. The excess acquisition cost over the fair value of the Company's interests in the acquired net identifiable assets, is acknowledged as lower value or goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the difference will be directly acknowledged in the income statement.

Inter-company transactions, balances and earnings not realized for transactions between related entities are eliminated. The non-realized losses are also eliminated, unless the transaction provides evidence of a loss due to impairment of the transferred asset. When it is necessary to assure its uniformity with the policies adopted by Hortifrut and subsidiaries, then the accounting policies of the subsidiaries are modified.

Below is a detail of the front-line companies included in the current consolidated financial statements:

<u>Companies</u>	<u>RUT</u>	<u>Country of Origin</u>	<u>Functional Currency</u>	<u>31-Dec-16</u>			<u>31-Dec-15</u>
				<u>Direct</u>	<u>Indirect</u>	<u>Total</u>	<u>Total</u>
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Colmenares Hortisur SPA	99.568.520-5	Chile	CLP	100.0000	-	100.0000	100.0000
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Top Berries & Fruit SPA	76.023.726-4	Chile	US\$	100.0000	-	100.0000	100.0000
Berries de Panguipulli SPA	76.243.167-K	Chile	US\$	100.0000	-	100.0000	100.0000
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000

The aforementioned Companies correspond to front line companies where control is kept. In the case of those subsidiaries which directly or indirectly maintain an interest equal to or lower than 50%, they have been included in the consolidation process because the Company has the power to direct the financial and operating policies (see Note 15)

a.1) Modifications to the consolidation base

1.- During the period ending December 31, 2015, the company HFE Berries Perú SAC. has been incorporated into the consolidation through the consolidated financial statements of Inversiones Hortifrut S. A.

b) Transactions and interests of non-parent company

The interests of non-parent companies are presented in the item Net Equity of the consolidated classified statement of financial position. The profit or loss attributable to the non-controlling interest is presented in the consolidated income statement, constituting the profit (loss) of the period. The results of the transactions between the non-parent company shareholders and the parent company shareholders of the companies where the property is shared, are recorded under equity and, therefore, are shown in the consolidated statement of changes under net equity.

c) Associates

Associates are all the entities over which Hortifrut S.A. and its subsidiaries have a significant influence, but do not have control over the financial and operating policies, generally with an ownership between 10% and 50%. The investments in associates are recorded when formed or purchased at cost and are subsequently adjusted via the equity method. Hortifrut and its subsidiaries' investments in associates include Appreciation identified in the acquisition, net of any loss due to accumulated impairment.

The non-realized earnings due to transactions between the Group and its associates are eliminated based on the Group's interest percentage. The non-realized losses are also eliminated, except if the transaction provides evidence of loss due to impairment of the asset that is transferred.

Hortifrut and its subsidiaries' participation in the profit or loss after the acquisition of its associates is acknowledged in results, and its interest in the equity activities after the acquisition is acknowledged under the corresponding reserve within Net Equity. When Hortifrut and its subsidiaries' interests in the loss of an associate is the same or higher than its investment in it, including any other non-insured account receivable, Hortifrut and its subsidiaries will not acknowledge additional loss, unless it has incurred in obligations or performed payments on behalf of the associate.

## 2.4 Financial information per operating segments

IFRS 8 demands that entities adopt "the Administration focus" when revealing information regarding the result of its operating segments. In general, this is the information that Management and the board use internally to evaluate the performance of the segments and to decide how to assign resources for these.

Hortifrut and its subsidiaries present the information by segments (which correspond to business areas) based on the financial information placed at the disposition of the decision makers, in relation to matters such as measuring profitability and assigning investments and based on the difference in products, as indicated in IFRS 8 – Financial Information by Segments. This information is detailed in Note 5.

The determined Segments which correspond to the business areas are the following:

Blueberry Segment

Raspberry Segment

Blackberry Segment

Strawberry Segment

Cherry Segment

Value Added Products Segment (Frozen, dehydrated, retail products and any other fruit product which is not fresh)

Others Segment

## 2.5 Transactions in foreign currency

### a) Reporting currency and functional currency

The items included in the financial statements of each of Hortifrut S.A. and its subsidiaries entities are valued using the currency of the main economic environment where the entity operates (functional currency). Hortifrut S.A.'s functional currency is the United States dollar, which also constitutes the reporting currency of the consolidated statement of financial position.

### b) Transactions and balances

Transactions in foreign currency, with this being any currency different to the functional currency, are converted to the functional currency by using the valid exchange rates on the dates of the transactions. Profit and loss in foreign currency that results from the liquidation of these transactions and conversion to the exchange rate valid at the closing of the monetary assets and liabilities denominated in foreign currency, are acknowledged in the consolidated income statement.

### c) Foreign currency exchange rate

The exchange rates of the main currencies used in Hortifrut and its subsidiaries' accounting process, in relation to the dollar, as of December 31, 2016 and 2015, are the following:

Currency	Nemo	31-Dec-16		31-Dec-15	
		Closing	Annual average	Closing	Annual average
Chilean Peso	CLP	669.47	676.83	710.160	654.249
Euro	EUR	0.949	0.904	0.917	0.901
Mexican Peso	MXN	20.664	18.663	17.340	15.860
Argentine Peso	ARS	15.900	14.748	12.972	9.226
Brazilian Real	RBL	3.259	3.491	3.983	3.328
Peruvian Nuevo sol	PEN	3.360	3.374	3.410	3.182

The calculating of the exchange rate corresponding to the accumulated monthly average, is determined over the average base of the monthly average exchange rates.

### d) Entities corresponding to Hortifrut and subsidiaries

The results and financial position of all of Hortifrut and subsidiaries' entities (none of which have the currency of a hyperinflationary economy) which have a functional currency different to the reporting currency are converted to the reporting currency as follows:

- i) The assets and liabilities of each presented statement of financial position are converted at the closing exchange rate of the period;
- ii) Income and expenses of each income statement amount are converted at the daily exchange rate or when this is not possible, the average monthly exchange rate is used as a reasonable approximation; and
- iii) All of the resulting exchange rate differences are acknowledged in the conversion reserve under net equity.

The variation determined by the difference in exchange rate between the investment recorded in a company whose functional currency is different to the functional currency of the subsidiary where it has invested, is recorded in Other integral results, thus forming part of Equity as Reserves due to exchange rate fluctuations.

The differences in exchange rate generated by balances kept in long term current accounts between subsidiaries whose functional currencies differ, are eliminated from the result and are recorded in the bookkeeping account Reserves due to exchange rate fluctuations under Net Equity, because they are treated as net investment in those subsidiaries.

## **2.6 Property, plant and equipment**

The Company's fixed assets are made up of land, constructions, infrastructure, machines, equipment, bearer plants and other fixed assets.

### **2.6.1 Land, constructions, plants, equipment and machinery**

Land is acknowledged at its purchase cost. Constructions, plants, equipment and machinery are acknowledged, both at the initial moment and subsequently, at cost minus the corresponding accumulated depreciation and impairment, in case it exists.

Subsequent costs (improvements, expansions and works in progress) are included in the value of the initial asset or are acknowledged as a separate asset, only when it is probable that the future economic benefits associated with the fixed asset elements will flow to the Group and the cost of the element can be determined in a reliable manner. In the case of the replacement of components, the value of the substituted component is cancelled for accounting purposes.

Derivative costs from daily maintenance and common repairs are acknowledged in the period's result.

Profit or loss from the sale or property, plants and equipment are calculated comparing income obtained from the sale with the book value of the asset (net of depreciation) and are recorded in the consolidated income statement.

### **2.6.2 "Bearer Plants"**

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 1, 2016, fruit "bearer plants", are considered a machinery item in a manufacturing process, so, their value is classified under Property, plant and equipment and recorded as specified in IAS 16.

Fruit "bearer plants" can be differentiated depending on their productive state between the development stage and production stage, and are valued as per the following criteria:

- a) "Bearer plants" in development

"Bearer plants" in development are valued at the acquisition and/or production cost of the plants plus the costs to maintain them until the date when they start producing.

- b) "Bearer plants" in production

"Bearer plants" in production have been acknowledged at revalued cost, which is their fair value, minus the accumulated amortization and the accumulated amount of the loss due to impairment in value which has taken place. The revaluations are performed every 3 or 5 years or when there is evidence that the fair value of the revalued asset significantly differs from its book value.

“Bearer plants” are considered to be in production as per the following:

**Blueberry:**

- Chile, Mexico and Spain: a plantation in production is when the volume of produced fruit surpasses 30% of the potential volume of the variety, which is estimated by expert agronomists.
- Peru: a plantation is considered to be in production when the volume of produced fruit surpasses 50% of the potential volume of the variety, which is estimated by expert agronomists.

Nevertheless, if the period of time that passes between the date of the plantation and the date of the valuation is equal to or higher than 6 years, the plantation must be considered in production, regardless of the reached level of production.

**Raspberry:**

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

**Blackberry:**

A plantation is considered to be in production the season after the plantation takes place, this is regardless of the geographical area where it is located.

Due to the different varieties that the company has, the different geographic areas and the different climates and countries where the planting takes place, the Company estimates that it is necessary to wait for certain production levels to be able to evaluate the potential and the fair value of the “bearer plants”. During this period, given this level of uncertainty, the Company values the biological assets under development at cost.

When the book value of the “bearer plants” is modified, as a result of a revaluation, said variation is taken directly to a revaluation reserves account in net equity.

If the book value is modified due to the presence of impairment in “bearer plants”, said decrease in the value will be attributed first to the revaluation reserves account under net equity, to its complete extinction, and if there is a remaining balance, it will be directly attributed to the results of the period under the account Other expenses, per function.

Method for Calculating Fair Value of Bearer Plants

Since there is not an active market for the products elaborated by the Company, or a price reference or observable market values for the different varieties planted by it, among other things due to the differentiation of its products, the Company uses as a method to determine the fair value of “bearer plants” the discount cash flow model, through which the fair value of the “bearer plants” is calculated by using the cash flows of continuous operations, based on harvesting plans. This means that the fair value of the “bearer plants” is measured as the fair value of the harvest of a growth cycle based on productive fruit plantations. This valuation is performed on a 20 year production horizon for blueberries and 5 years for raspberries and blackberries. In case the plantations are on leased land and/or taken in usufruct, with expiry lower than the previously stated terms, the valuation will be adjusted to those expiries.

This method corresponds to an estimation of the fair value of Level III, as is established in IAS 13.

The most significant variables used in the fair value model described beforehand are the following:

- a) **Production Volume:** this estimation is performed by expert agronomists, who based on the age of the plantations, the varieties and the planted surface, perform projections of the volume of fruit that

each field will generate, which, for valuation purposes, incorporate volatility through a distribution of Normal probability, with an average equal to the estimated production volume for each field and a standard deviation of 10% of the average. This production volume is differentiated depending on if it is sold as fresh fruit or if it is destined to the frozen fruit market.

- b) **Producer return:** from the weekly historical sale price in the 8 season final market, we determine the weekly historical producer return for the fresh fruit from each of the fields, this considers the production curve, data with which we determine the distribution of probability with which said returns are distributed, distributions that are used to incorporate risk to the calculation of the fair value of “bearer plants”. In the case of producer return of the fruit destined to the frozen fruit market, the spot price present in the market at the moment of the valuation is used.
- c) **Fixed cost per hectare:** corresponds to the cost for maintaining plantations, which incorporates tasks such as pruning, phytosanitary controls, pollination, fertilization, irrigation, weed control, general expenses and the cost of the use of the land, among other items, incorporating the supplies used in these tasks, and the workforce necessary to execute them. The best estimation of these costs corresponds to the budget of the current season, every time that a corresponding valuation is realized.
- d) **Variable cost per kilo:** corresponds to harvesting costs incurred to extract fruit from “bearer plants”, mainly considering the harvesting workforce and harvesting and supplies support personnel used for this task. The best estimation of this cost corresponds to the budget of the current season, each time the corresponding valuation is performed.
- e) **Discount rate:** the discount rates employed in the valuation model have been determined using the CAPM model, commonly used in similar market practices, to determine reference discount rates.

The formula specifically considers the following variables:

Expected return rate ( $R_i$ )

$$= \text{Risk free rate } (R_f) + \text{Beta of the asset } (\beta_i) * \text{Risk premium}$$

Where:

$R_f$  - risk free rate  $R_f$

$\beta_i$  - Beta of assets representing the relationship between the return of an asset and the market

**Risk premium** – estimated based on the average difference between the market return and the risk free rate  $R_f$

Based on the preceding formula, the Company uses the following discount rates as of December 31, 2016:

<b>Hortifrut S.A.</b>	<b>Chile (USD)</b>	<b>Mexico (USD)</b>	<b>Spain (EUR)</b>
Risk free rate	3.19%	4.13%	0.41%
Beta HF (Agricultural Business)	0.92	1.20	1.20
Risk premium	6.00%	6.00%	6.00%
<b>Discount rate (CAPM)</b>	<b>8.71%</b>	<b>11.33%</b>	<b>7.61%</b>

The corresponding sovereign bond rates in the indicated currencies (source: Bloomberg) were used for risk free rates, which are detailed as follows:

- Chile: bond EK6406467, with expiry on March 27, 2025, in United States currency
- Mexico: bond EK6138946, with expiry on January 30, 2025, in United States currency
- Spain: bond EK1464453, with expiry January 31, 2022, in Euro currency

The calculation of Beta is based on a sample of 37 companies from the Farming/Agriculture sector of the United States, which gave a result of 0.92 (source: Damodaran on January 5, 2017). In the case of Chile it is reasonable to use this indicator because of the geographic diversification of its fields. This is not the case of Mexico and Spain, where plantations are not so diversified, so Betas of 1.20 were used.

The used risk premium is 6%, which has been historically observed in the main stock markets in the world, including the Chilean, Mexican and Spanish markets.

- f) **Exchange Rate:** the exchange rate is a relevant variable within the valuation model of “bearer plants” in Chile and Mexico, because most fixed costs per hectare and variable costs per kilo are denominated in local currency, while the valuation model uses cash flow in American dollars. For this calculation we incorporate risk into this variable through a distribution of Normal probability, with an average equal to the exchange rate observed as of December 31 of each year and with a standard deviation equal to 10% of the average. In the case of Spain, the valuation is directly realized in Euros and the final result is translated at the closing Exchange rate of the financial statements. The used exchange rates are detailed in Note 2.5.c).

### 2.6.3 Depreciation

Depreciation of the assets (except for bearer plants) is calculated using the lineal method, distributing it in a systematic manner during its useful life. This useful life has been determined based on the natural expected impairment, technical or commercial obsolescence derived from the changes and/or improvements in production and changes in the market’s demands for the products obtained in the operation with said assets. Land is not depreciated.

Depreciation of “bearer plants” is calculated according to its production forecasted in the useful life of the plant and is assigned as per the real production curves. In the case of plantations that are located on leased land, the useful life is adjusted as per the expiry of the corresponding lease contract.

The estimated useful lives are as follows:

	<b>Minimum Life or Rate Years</b>	<b>Maximum Life or Rate Years</b>
<b>Construction and infrastructure works</b>		
Steel, reinforced concrete constructions	50	80
Wooden buildings	10	30
Provisional constructions	5	10
Minor agricultural constructions (macro-tunnel and others)	3	8
<b>Machinery and equipment</b>	8	10
<b>Motor vehicles</b>	8	10
<b>Information technology (IT) equipment</b>	3	6
<b>Bearer Plants</b>		
Blueberries	10	20
Raspberries and others	3	5
<b>Furniture and supplies</b>	5	10

The installations that the Company keeps inactive, continue with their depreciation as per the lineal method.

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each closing of the financial statements of position in order to obtain a remaining useful life as per the value of the assets.

The effects of depreciation are presented under Cost of Sales.

## 2.7 Current Biological Assets

As per what is established in IAS 41, agricultural products that grow on fruit “bearer plants” will follow this norm, which must be measured at their fair value minus sales costs, recording the changes in valuation under results as the product grows.

The minimum amount of said fair value is the cost incurred in during the season in course. Additionally, said fair value would include the margin expected for the fruit that is closest to the harvest, based on the maturity curve of the fruit. Regardless, when the estimation of said margin per subsidiary does not significantly differ from the cost incurred as of the date of the Financial Statements, this value will not be recorded.

The variables used to calculate fair value are the following:

- **Volume:** Corresponds to the fruit which at the closing of the financial statements is estimated to be harvested in no more than 80 days in the case of blueberries and no more than 30 days in the case of raspberries. This estimation of harvest volumes is performed by expert agronomists, who based on the phenological state of the fruit hanging on the “bearer plants”, of the variety and geographic location of the plantations, perform a projection of the volume of fruit that will be harvested during the next weeks.
- **Producer return:** From the weekly historical sale price in the final market (taking as a reference the prices published by USDA for the last 8 seasons), we determine the return that the field will receive, based on the date when the fruit is expected to be sold which, to the closing of each financial statement, is hanging from the “bearer plants”, deducting all the costs that must be incurred from the harvest to the arrival to the final customer.

- **Production Cost:** is determined through the accumulation of real costs for each productive hectare, considering all the maintenance tasks and depreciation of fixed assets used in each of the plantations until the moment of the evaluation.

## **2.8 Intangible assets other than appreciation**

### a) Varietals Licenses

The acquired varietals licenses are shown at purchase cost, and are amortized charged to the cost of sale as income from sales is generated, or by the plant's development cost.

Corresponds to the rights acquired for the production and commercialization of the variety of Berries.

### b) IT programs

Correspond to licenses for acquired software, which are capitalized over the base of the costs incurred in to acquire and prepare them to use the specific program. These costs are amortized during their useful lives estimated at 6 years.

Expenses related with the development or maintenance of software are acknowledged as expenses when they arise. Costs directly related with the production of unique and identifiable software controlled by Hortifrut and subsidiaries, and which will probably generate superior economic benefits than their costs for over a year, are acknowledged as intangible assets. Direct costs include expenses corresponding to the personnel that develop the software and any kind of expense incurred in for its development or maintenance.

## **2.9 Appreciation**

Appreciation arises from the acquisition of subsidiaries and represents the excess of the considerations transferred over Hortifrut S.A. and subsidiaries' interests in the net fair value of the identifiable net assets, liabilities and contingent liabilities of the acquired and the fair value of the non dominating interest in the acquired.

In order to perform the tests for loss due to impairment, the appreciation acquired in a business combination is assigned to each one of the cash generating units, or Groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or Group of units which are assigned the appreciation represent the lowest level within the entity where appreciation is controlled for internal management purposes. Appreciation is controlled at the operating segment level.

Revisions of the loss due to impairment of the value of the appreciation are performed annually or more often if events or changes in circumstances indicate a potential loss due to impairment. The book value of appreciation is compared with the recoverable amount, which is the used value or the fair value minus sales costs, the highest of these values. Any loss due to impairment is immediately acknowledged as an expense and is not subsequently reverted.

## **2.10 Interest Costs**

Interest costs which can be directly attributed to the construction of any rated asset are capitalized during the time that is needed to complete and prepare the asset for the intended use. Other interest costs are recorded under results.

## **2.11 Impairment of non-financial assets**

Assets that have an indefinite useful life are not subject to amortization and are subjected on a yearly basis to loss due to impairment of value tests.

Assets subject to depreciation are subjected to loss due to impairment tests as long as some event or change in the circumstances of the business indicates that the book value of the assets may not be recoverable. A loss due to impairment is acknowledged when the book value is higher than its recoverable value.

The recoverable value of an asset is the highest between the fair value of an asset minus sales cost and its value in use. In order to evaluate the loss due to impairment of value, assets are grouped at the lowest level for which cash flows that can be separately identified (CGU) exist.

Non-financial assets other than purchased Appreciation which have suffered a loss due to impairment are subjected to revision on each closing date of the financial statement of position to verify if reversals of the loss have been produced.

Loss due to impairment in value can be reversed in accounting only up to the amount of the loss acknowledged in previous periods, so that the book value of these assets does not surpass the value that they would have had if said adjustments had not taken place. This reversal is recorded in the Other profit (loss) account.

## **2.12 Financial Assets**

Hortifrut and subsidiaries classify their financial assets under the following categories: a) fair value with changes in results and b) loans and accounts receivable. The Group does not maintain financial instruments held until their expiry or available for sale. The classification depends on the purpose with which the financial assets were acquired. Administration determines the classification of its financial assets at the moment of the initial acknowledgment.

### **Classification of financial assets**

#### a) Financial assets at fair value with changes in results

Financial assets at fair value with changes in results are financial assets held for negotiation. A financial asset is classified in this category if it is mainly acquired with the purpose of selling it in the short term. Assets in this category are classified as current assets.

#### b) Loans and accounts receivable

Loans and accounts receivable are non derivative financial assets with fixed or determinable payments, which are not quoted on an active market. Those items with expiry less than 12 months are classified as current assets. Items with expiry over 12 months are classified as non current assets.

The category loans and accounts receivable includes trade debtors and other accounts receivable, accounts receivable with related entities, term deposits and cash and bank balances.

### **Acknowledging and measuring financial assets**

The acquisition and disposal of financial assets is acknowledged on the date of the negotiation, in other words, the date on which Hortifrut and subsidiaries commit to acquiring or selling the asset.

#### i) Initial acknowledgment

Financial assets are initially acknowledged by the fair value plus the costs of the transaction, for all the financial assets not taken to fair value with changes in results. In case there is no significant difference between the fair value and the nominal value of the financial asset, these are recorded at their nominal value.

Financial assets at fair value with changes in results are initially acknowledged by their fair value, and the costs of the transaction are taken to results.

ii) Subsequent valuation

Financial assets at fair value with changes in result are subsequently recorded by their fair value with an offsetting entry in results. Loans and accounts receivable are recorded at their amortized cost in accordance with the effective interest rate method.

Financial assets are written off when the rights to receive cash flows from investments have expired or have been transferred and Hortifrut and subsidiaries have substantially transferred all the risks and advantages derived from their ownership.

The Company evaluates on the date of each consolidated statement of financial position if there exists objective evidence that a financial asset or a group of financial assets could have suffered loss due to impairment. In the case of financial assets held up to their expiry, if there is evidence of impairment, the amount of the provision is the difference between the book value of the asset and the current value of the future estimated cash flows, discounted at the original effective interest rate.

### **2.13 Derivative financial instruments and hedging activities**

Derivatives are initially acknowledged at fair value on the date that the derivatives contract has taken place and they are subsequently valued again at their fair value. The method to acknowledge the resulting loss or profit depends on if the derivative has been designated as a hedging instrument and, if so, on the nature of the item that is being hedged. The Company designates certain derivatives such as:

- (a) Fair value hedging of acknowledged assets or liabilities (fair value hedging);
- (b) Hedging of a concrete risk associated to an acknowledged liability or a highly probable foreseen transaction (cash flow hedging); or
- (c) Derivatives that do not qualify for hedging accounting

The Company records at the start of the transaction the existing relationship between hedging instruments and the hedged items, as well as their objectives for risk management and the strategy to perform different hedging operations. The Company also records its evaluation, both at the start and over a continuous base, to see if the derivatives that are used in the hedging transactions are highly effective to compensate the changes in fair value or in the cash flows of the hedged items.

The total fair value of the derivatives is classified as Other assets or non current financial liabilities if the remaining expiry of the hedged item is over 12 months and as other current financial assets or liabilities if the remaining expiry of the hedged item is less than 12 months.

- (a) Fair value hedging

Changes in the fair value of derivatives that are designated and rated as fair value hedging are recorded in the consolidated income statement, together with any change in the fair value of the hedged asset or liability which can be attributed to the hedged risk.

- (b) Cash flow hedging

The effective part of changes in the fair value of the derivatives that are designated and classified as cash flow hedging are acknowledged as cash flow hedging reserves under net equity. Profit or loss related with the non effective part is immediately acknowledged in the consolidated income statement, under “Other profit (loss)”.

In the case of variable interest rate hedging, the amounts acknowledged under equity are reclassified to results in the financial expenses line as the interests of the associated debts are accrued.

In the case of exchange rate hedging associated to costs and expenses to be incurred in Chilean pesos and associated to income to be received in Euros, the amounts acknowledged in equity are reclassified to results in the cost of sales item as the corresponding costs and expenses are accrued.

When a hedging instrument expires or is sold or no longer complies with the requirements demanded for hedging accounting, any profit or loss accumulated in net equity up to that moment remains under equity and is acknowledged when the foreseen hedged transaction is finally acknowledged in the consolidated income statement. When it is expected that the foreseen transaction will not take place, the profit or loss accumulated in net equity will immediately be taken to the consolidated income statement under “Other profit (loss)”.

#### **2.14 Stock**

Stocks are valued at their acquisition cost or at their net realizable value, the lower of the two. Cost is determined by the weighted average price (WAP) method.

The cost of the finished products and the products in process include raw materials, direct labor force, other direct costs and general manufacturing expenses (based on a normal operating capacity), but do not include interest costs.

Net realizable value is the estimated sale price during the regular course of business, minus the variable costs of applicable sales.

Obsolete or slow moving products are acknowledged at their realization value.

#### **2.15 Trade debtors and other accounts receivable**

Receivable trade accounts are acknowledged at their nominal value, since average expiry terms do not surpass 90 days.

Additionally, estimations are performed over the doubtful collection accounts based on an objective revision of all the amounts pending at the end of each period. Loss due to impairment related to doubtful credits are recorded in the consolidated income statement in the period that they are produced. Trade credits are included in current asset under Trade debtors and other accounts receivable, in the measure that their estimation for collection is less than a year from the date of the financial statement.

#### **2.16 Cash and cash equivalents**

Hortifrut S.A. and subsidiaries consider as cash and cash equivalents the cash balances held at hand and in current bank accounts, term deposits and other financial investments (negotiable securities of easy liquidation) with an expiry of less than 90 days. Within this item, the administration’s own cash investments are also included, with an expiry which is in accordance with the aforementioned and whose funds are of free disposal.

Used bank overdraft lines are included in Other financial liabilities.

### **2.17 Corporate capital**

Corporate capital is represented by ordinary shares of a single kind.

Incremental costs which can be directly attributed to the issuance of new shares or options are presented in net equity as a deduction, of the obtained income.

The minimum legal dividends over ordinary shares are acknowledged as equity goodwill when they are approved by the shareholder's board.

### **2.18 Payable trade accounts and other accounts payable**

Payable trade accounts are initially acknowledged at their fair value and are subsequently valued by their amortized cost using the effective interest rate method when they have a term of over 90 days for their payment. Lower terms are recorded at nominal value because they do not present significant differences with their fair value.

### **2.19 Other financial liabilities**

Financial liabilities are initially acknowledged, by their fair value, net of costs incurred in the transaction. Subsequently, they are valued at their amortized cost and any difference between the obtained funds (net of the necessary costs for its obtention) and the reimbursement value, are acknowledged in the income statement during the life of the debt as per the effective interest rate method. The effective interest rate method consists on applying the market rate as a reference for debts with similar characteristics to the value of the debt (net of the necessary costs for its obtention).

It must be stated that if the difference between the nominal value and the fair value is not significant, the nominal value is used.

Financial liabilities are classified under current liability and non current liability over the base of the contractual expiry of the nominal capital.

### **2.20 Gains tax and deferred taxes**

Hortifrut and its subsidiaries have acknowledged their tax rights and obligations based on the valid legal dispositions.

Expenses due to gains tax are acknowledged in the income statement, and correspond to tax payment determined over the taxable income of the year, applying the valid tax rates as of the closing date of the financial statements, any adjustment to payable tax for previous years and the effect of the variation of assets and liabilities due to deferred taxes.

When dealing with items acknowledged in other integral results or directly in net equity, in this case, tax is also acknowledged in the other integral results or directly in net equity, respectively.

Deferred tax effects are recorded over the temporary differences that arise between the tax base of assets and liabilities and their corresponding values shown in the financial statements. Deferred tax assets and liabilities are determined using the tax rates that have been promulgated as of the date of the financial statements and are expected to be applicable when the income tax asset is realized or the income tax liability is paid.

Regardless of the aforementioned, deferred tax which is the result of temporary differences that arise from investments in subsidiaries and related companies is not acknowledged if the opportunity to reverse the temporary difference is controlled by the group and it is probable that the temporary difference will not be reverted in the foreseeable future.

## 2.21 Employee Benefits

### a) Employee vacations

Hortifrut and its subsidiaries acknowledge the expense for employee vacations through the accrued method, which is recorded at its nominal value.

### b) Benefits for termination of labor relationship

Hortifrut S.A. and its subsidiaries do not present obligations due to indemnity for termination of employee services, because there is no legal obligation associated or a non formalized practice which results in said obligation.

These are recorded in results (expense) at the moment the employees are paid, as a consequence of the Company's decision to rescind their work contract, before the normal retirement age.

### c) Other benefits

Hortifrut and its subsidiaries acknowledge a liability for bonus to its employees, when it is contractually obligated or when the practice in the past has created an implicit obligation, which is historically defined at the end of the season. If it exists, the provision is presented under current liability.

## 2.22 Provisions

Hortifrut S.A. and subsidiaries acknowledge a provision when they are contractually obligated or when there is a practice in the past which has created an assumed obligation.

Provisions for onerous contracts, lawsuits and other contingencies are acknowledged when:

- (i) Hortifrut S.A. and subsidiaries has a current obligation, whether it is legal or implicit, as a result of past events,
- (ii) It is probable that an exit of resources will be necessary to liquidate the obligation; and
- (iii) The value has been estimated in a reliable form.

Provisions are valued by the current value of the disbursements which are expected to be necessary to liquidate the obligation, using Hortifrut S.A. and subsidiaries' best estimation. The discount rate used to determine the current value reflects the current market evaluations, on the date of the consolidated statement of financial position, the temporary value of money, as well as the specific risk related with the specific liability.

## 2.23 Acknowledging income

Income is acknowledged in the measure that it is probable that the economic benefits will flow towards the Company and can be reliably measured. Income is measured at the fair value of the economic benefits received or to be received and are presented net of value added tax, specific taxes, returns and discounts.

Income from the sale of goods is acknowledged when the Company has transferred to the buyer the risks and benefits that are inherent to the property of these goods and does not maintain the right to dispose of them, or to maintain an efficient control; in general, this means that sales are recorded at the moment the risks and benefits are transferred to the customers as per the terms agreed in commercial agreements, as is described below:

a) Sale of products in the local market

The Company generates its income mainly from the sale of fruit, product that is distributed through retailers, wholesale distributors and supermarket chains. None of them acts as a trade agent of the Company. Income from sales in local markets, net of value added tax, specific taxes, returns and discounts to customers, are acknowledged at the moment that the products are delivered together with the transferring of all their risks and benefits.

b) Export

In general, the Company's delivery conditions for export sales are based on Incoterms 2000, with these being the official rules for interpreting trade terms issued by the International Chamber of Commerce. The structure for acknowledging income is based on the group of Incoterms, mainly in the following groups:

- "FOB (Free on Board) and similar", where the buyer organizes and pays for the transport, so, the point of sale is the delivery of the goods to the transporter hired by the buyer, moment that income is acknowledged.
- "CIF (Cost, Insurance & Freight) and similar", through which the Company organizes and pays the external transport expense and some other expenses, even though the Company ceases to be responsible for the goods once they have been delivered to the maritime or airline Company within the corresponding term. The point of sale is the delivery of the goods to the transporter hired by the seller for transporting to destination, moment that income is acknowledged.

In case there are discrepancies between the trade agreements and Incoterms defined for the operation, those established in the contracts will rule.

c) Estimating Income

The Company, for those sales that to the closing of the Financial Statements are recorded at the invoicing price at the moment of their dispatch and not their final liquidation, adjust the value of invoicing to the value of the sale price obtained in the markets where its products are commercialized.

d) Income from interests

Income from interests is acknowledged using the effective interest rate method.

e) Sale of services

Operating income from the sale of services, is recorded when said service has been provided. A service is considered to have been provided when it is received in agreement by the customer.

f) Income from dividends

Income from dividends is acknowledged when the right to receive the payment has been established.

## **2.24 Trade agreements with distributors and supermarket chains**

The Company performs trade agreements with its main distributors and supermarkets through which they establish (i) discounts for volume and other customer variables; (ii) promotional discounts, which correspond to an additional reduction in the price of the sold products, due to the development of trade initiatives (temporary promotions) and the granting of considerations (use of preferential spaces and others) and (iii) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and the opening up of new sales points.

Discounts due to volume and promotional discounts are acknowledged as a reduction in the sale price of the sold products. The contributions for shared advertising are acknowledged when the advertising campaigns agreed with the distributor have taken place and are recorded as incurred commercializing expenses.

The Company acknowledges the cost of the benefits granted by commercial agreements with distributors only when there is formal evidence of the agreement, the amount of the benefit can be reasonably estimated and its payment is probable.

Commitments with distributors or importers in the exports environment are acknowledged when there is formal evidence of the agreement and its amount can be reliably estimated.

### **2.25 Cost of Sales**

Sales costs include the cost of production of the sold products and other costs incurred in to leave stock at the locations and under the necessary conditions for its sale. These costs include, among others, cost of raw materials, packing costs, labor costs of production personnel, depreciation of assets related with production, payment of leaves of absence and operating costs and maintenance of plants and equipment.

### **2.26 Administrative expenses**

Administrative expenses include remunerations and compensation of personnel at the back up units, the depreciation of offices, equipment, installations and furniture used in these functions, the amortization of non-current assets and other general and administrative expenses.

### **2.27 Lease**

#### a) Financial Lease.

Hortifrut S.A. and its subsidiaries lease determined fixed assets. The fixed asset lease, when the Company substantially has all the risks and benefits inherent to the property, is classified as financial lease. Financial lease is capitalized at the start of the lease at the fair value of the property or leased asset or at the current value of the minimum payments for the lease, the lower of the two.

Each lease payment is distributed between the liability and the financial burdens to obtain a constant interest rate over the pending balance of the debt. The corresponding obligations for lease, net of financial burdens, are included in Other financial liabilities. The interest element of the financial cost is charged in the income statement during the lease period in order to obtain a constant periodic interest rate over the remaining balance of the liability for each period. The asset acquired under a financial lease regime is depreciated during its useful life or the duration of the contract, the lower of the two.

#### b) Operating Lease.

The leases where the lessor keeps an important part of the risks and advantages derived from the ownership of the good are classified as operating lease. The payments for the concept of operating lease (net of any incentive received from the lessor) are charged in the income statement over a lineal base during the lease period.

### **2.28 Non current assets or groups of assets (or disposal groups) classified as held for sale**

Non current assets or disposal groups are classified as assets held for sale and are acknowledged at the lower value between the book value and the fair value minus sales cost. When the value will be recovered mainly through its sale, as long as the sale is considered highly probable.

### **2.30 Environment**

In the case of environmental liabilities, these are recorded over the base of the current interpretation of environmental laws and rulings, when it is probable that a current obligation will be produced and the amount of said responsibility can be calculated in a reliable manner.

Investments in infrastructure works destined to complying with environmental requirements are activated by following general accounting criteria for Property, plant and equipment.

### **2.31 Investigation and development**

Investigation and development expenses are presented under the Other expenses by function item in the consolidated income statement, because the realized investigations form a normal part of Hortifrut S.A. and its subsidiaries' operations.

### **2.32 Advertising expenses**

Advertising expenses are acknowledged under results when they take place.

### **2.33 Profits per share**

Net profits per share are calculated by dividing the net profit attributable to the shareholders by the weighted average of the number of ordinary shares in circulation during the period, excluding shares acquired by the company.

### **2.34 Expenses due to goods and services insurances**

The payment of different insurance policies which the Company hires is acknowledged under expenses in proportion to the period of time that they cover, regardless of the payment terms. The paid and non consumed values are acknowledged as advanced payments under current assets.

The costs of the claims are acknowledged under results immediately after known, net of the amount recoverable from the insurance companies. The amounts to be recovered are recorded as an asset to be reimbursed by the insurance Company under the item Trade Debtors and other accounts receivable, calculated according to what was established in the insurance policies.

### **NOTE 3 – RISK MANAGEMENT**

The berries business intrinsically involves a series of risk factors which, in one way or another, affect the development of the industry. Within these factors, we can mention the following:

#### **3.1. Financial Risk**

##### **3.1.1 Credit Risk**

a) Cash surplus investment risk:

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company (see note 7 b).

The Company's policy regulates investment and debt, trying to limit the impact of the exchange rate fluctuations in the valuation of currencies and interest rates over the Company's net results, through cash surplus investments and the hiring of forwards and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose expiry terms do not exceed 90 days and have high liquidity.

- Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

b) Risk from sales operations:

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to the PACA law. This law protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company evaluates the risk of exposure every week and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from the customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

As a mitigation measure for this risk, the Company has obtained credit insurance for the parent company and subsidiaries as of December 31, 2016 (See Note 3.3).

##### **3.1.2.- Liquidity risk**

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.

The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve. Hortifrut has as its policy to concentrate its financial debts at Hortifrut Chile S.A. Debts are acquired through bank credits in the local and foreign market.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short term credit lines, approved and valid for work capital, which as of December 31, 2016 reach US\$193.85 million (includes credit lines committed with BCI bank for US\$42 million, commitment fixed for 2018 and of which US\$ 37.0 million have been used), distributed among 10 banks. The used amount reaches US\$100.9 million, with an unused balance of US\$92.95 million. The credit lines are distributed among the following companies: Hortifrut Chile S.A. with US\$182.94 million, Hortifrut S.A. with US\$5 million, Agrícola El Pampino S.A. with US\$750 thousand, Agrícola Santa Rosa del Parque S.A. with US\$500 thousand, Agrícola Vida Nueva S.A. with US\$400 thousand, Agrícola Mataquito S.A. with US\$1.3 million and Hortifrut Import Inc., with US\$3 million.

The Hortifrut Group administers the liquidity risk at a consolidated level, with the main source of liquidity being the cash flows from its operating activities.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its obligations.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance work capital and interest payments, for the next 12 months and the foreseeable future.

Below we summarize the expiry of the Company's bank loans as of December 31, 2016, based on the undiscounted contractual cash flows:

	<b>Flows</b>						
	<b>Capital</b>	<b>Interests</b>	<b>Between 0 to 3 months</b>	<b>Between 3 to 12 months</b>	<b>Between 1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
<b>Creditor Bank</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Banco Santander Chile	37,429	119	28,003	9,525	239	-	37,767
Banco Rabobank Chile	3,195	87	-	425	3,452	-	3,877
Banco de Crédito e Inversiones	69,333	783	37,443	6,141	20,962	12,079	76,625
Banco Itaú	315	40	52	203	163	-	418
Banco Bilbao Vizcaya Argentaria	22,164	72	14,099	2,865	5,726	-	22,690
Banco BICE	3,000	4	3,005	-	-	-	3,005
Banco de Chile	35,843	90	8,025	26,889	1,400	-	36,314
Banco Estado	7,600	40	-	2,556	5,303	-	7,859
Banco Scotiabank	11,000	18	11,037	-	-	-	11,037
BBC Tecnología Agrícola Ltda.	502	-	-	502	-	-	502
Banco Santander Central Hispano S.A.	15,704	96	725	1,201	11,500	2,700	16,126
Caja Madrid	55	-	6	17	32	-	55
Caja Rural Asturias	47	-	6	18	25	-	49
Financial Services	16	-	-	3	13	-	16
Banco de Crédito Perú	4	-	4	-	-	-	4
HSBC México S.A.	183	-	50	133	-	-	183
<b>Total</b>	<b>206,390</b>	<b>1,349</b>	<b>102,455</b>	<b>50,478</b>	<b>48,815</b>	<b>14,779</b>	<b>216,527</b>

Below is a summary of the expiries of the total financial liabilities:

<u>Detail</u>	<u>Capital</u>	<u>Accounting Value</u>	<u>Flows</u>				<u>Total</u>
			<u>Between 0 to 3 months</u>	<u>Between 3 to 12 meses</u>	<u>Between 1 to 5 años</u>	<u>Over 5 years</u>	
			<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	
Bank loans	206,390	207,739	102,455	50,478	48,815	14,779	216,527
Trade accounts and other accounts payable	60,009	60,009	50,736	9,273	-	-	60,009
Accounts payable to related entities	18,401	18,401	-	6,711	11,690	-	18,401

### 3.3- Exchange rate risk

The international character of its business and operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations in US Dollar versus Chilean Peso, Mexican Peso, Euro.

#### a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos mainly comes from the costs of the Chilean agricultural companies which are mainly denominated in said currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting forward derivative instruments such as forwards and options. Likewise, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations in Chilean Pesos.

#### b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

#### c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and at a lower scale liquid funds held in financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative contracts.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

### Exposure in currencies different to the dollar

The following table shows the exposure in currencies different to the dollar, over the Company's assets and liabilities as of December 31, 2016:

	<u>Peso/UF</u>	<u>Euro</u>	<u>Mexican \$</u>	<u>Argentine \$</u>	<u>Real/others</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>As of December 31, 2016</b>					
<b><u>Financial Assets</u></b>					
Cash and Cash Equivalents	2,342	11,775	838	6	363
Other current non financial assets	2,000	1,028	2,194	-	120
Current trade debtors and other accounts receivable	13,500	11,088	792	489	3,806
Current accounts receivable with Related Entities	-	2,990	-	-	-
Non current accounts receivable with Related Entities	-	5,468	-	-	-
<b><u>Total Financial Assets</u></b>	<b>17,842</b>	<b>32,349</b>	<b>3,824</b>	<b>495</b>	<b>4,289</b>
<b><u>Current Liabilities</u></b>					
Other current financial liabilities	-	1,904	-	-	-
Current trade accounts and other accounts payable	19,827	1,838	1,382	113	768
Current accounts payable with Related Entities	917	46	-	-	-
Current provisions for employee benefits	441	-	507	-	-
Other non current financial liabilities	-	14,014	-	-	-
Non current accounts payable to Related Entities	1,404	10,286	-	-	-
<b><u>Total Financial Liabilities</u></b>	<b>22,589</b>	<b>28,088</b>	<b>1,889</b>	<b>113</b>	<b>768</b>
<b>Net exposure as of December 31, 2016</b>	<b>(4,747)</b>	<b>4,261</b>	<b>1,935</b>	<b>382</b>	<b>3,521</b>

### **Effects of a potential exchange rate fluctuation**

The potential effect of a 10% devaluation of the United States dollar in front of all the other relevant currencies to which the Company is exposed, would have an approximate effect of KUS\$534 thousand as a higher charge to the company's results as of December 31, 2016, the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in financial assets and liabilities denominated in currency different to the dollar.

<u>Currencies</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Net</u>	<u>Net (10% Devaluation)</u>	<u>Variation</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Peso/UF	17,842	22,589	(4,747)	(4,272)	475
Euro	32,349	28,088	4,261	3,835	(426)
Mexican \$	3,824	1,889	1,935	1,742	(193)
Argentine \$	495	113	382	344	(38)
Real	4,289	768	3,521	3,169	(352)
<b>Total</b>	<b>58,799</b>	<b>53,447</b>	<b>5,352</b>	<b>4,818</b>	<b>(534)</b>

### 3.4.- Interest Rate Risk

The Hortifrut Group has its long term financial liabilities linked to long term investments. All of these long term liabilities are at fixed rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced. If Hortifrut held the debt that it has at a variable rate, which is KUS\$127,583, for the whole year and the rate increased by 10%, the impact on the annual financial cost would be US\$146 thousand.

Below is a detail of the short term financial liabilities, linked to temporary work capital:

<b><u>Creditor Bank</u></b>	<b><u>Capital</u></b>	<b><u>Annual</u></b>	<b><u>10%</u></b>	<b><u>Due to</u></b>
	<b><u>KUS\$</u></b>	<b><u>Interest</u></b>	<b><u>interest</u></b>	<b><u>Variation</u></b>
		<b><u>KUS\$</u></b>	<b><u>in rate</u></b>	<b><u>in Rate</u></b>
			<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Banco Santander Chile	27,900	314	347	33
Banco Itaú	134	1	1	-
Banco Bilbao Vizcaya Argentaria	14,000	145	159	14
Banco BICE	3,000	32	35	3
Banco de Crédito e Inversiones	37,645	409	449	40
Banco de Chile	33,900	418	460	42
Banco Scotiabank	11,000	133	147	14
Banco de Crédito Perú	4	-	-	-
<b>Total</b>	<b>127,583</b>	<b>1,452</b>	<b>1,598</b>	<b>146</b>

### 3.2 Operating Risks

Hortifrut's operating risks are administered by the corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers of greater relevance:

#### 3.2.1 Competition's genetic development

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

#### 3.2.2 Significant increase in offer

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, this phenomenon would affect Hortifrut only if it takes place in the windows of the year when the Company operates.

Also, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to the combination of (i) a product with very positive health effects; (ii) the growing importance for healthy food that consumers seek (iii) a still relatively low consumption of berries per capita.

### **3.2.3 Intensification of competition**

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand acknowledgment, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

### **3.2.4 Climatic risks**

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though it is difficult to control, this risk can be geographically diversified and can be mitigated with correct management. The Company administers this risk by creating export companies and obtaining fruit from different producers in Chile and the rest of the world; investing in agriculture in different countries and in each country in different zones, building deep wells to assure the availability of water in the fields that require it; and investing in infrastructure to control rain, frost and hail, among other initiatives.

Due to the recent floods which took place in Peru, we inform that the Plantations owned by Hortifrut have not suffered damages until the closing date of the current Financial Statements. Nevertheless, the investment projects in infrastructure which are being developed in this country (Packing) could suffer delays in their execution.

### **3.2.5 Plagues and disease**

It is unavoidable for a large surface of any crop to be affected by some incidence of plagues and/or disease. Therefore efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impact on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined. Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine. Other solution measures are to destine the fruit in quarantine zones to markets that have different phytosanitary restrictions.

### **3.2.6 Food-Safety**

As in all foods, there is always the risk of a “recall” in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are transgressed) which could considerably affect the Company’s results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won’t occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.

### 3.2.7 Continuity and costs of supply and services

The development of Hortifrut's business involves a complex logistic regarding the opportune supply of provisions and services which are fundamental to maintain competitiveness. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual paralyzations at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

### 3.3 Insurance

The Hortifrut group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the hedging of these policies is adequate.

The main insurances contracted as of December 31, 2016 are the following:

<u>COUNTRY</u>	<u>TYPE OF INSURANCE</u>	<u>CURRENCY</u>	<u>COVERED AMOUNT</u>
Chile	Infrastructure Fire	UF	1,469,132
Chile	Mobile Agricultural Equipment	UF	70,244
Chile	Motor Vehicles	UF	131,400
Chile	General and Product Civil Liability	UF	127,144
Chile	Maritime Transport	UF	305,147
Chile	Credit Insurance	UF	254,289
Chile	Fruit and Materials Insurance	UF	249,481
Chile	Terrorism	UF	500,000
Chile	Business Interruption	UF	250,000
USA	Product Civil Liability	USD	20,000,000
Mexico	Transporting of Load	USD	200,000/shipment
Mexico	Infrastructure Fire, Theft and Civil Liability	USD	48,000,000
Mexico	Motor Vehicles	USD	Commercial Value
Spain	Motor Vehicles	EUR	Commercial Value / without limit
Spain	Installations	EUR	350,000 per situation
Spain	Goods	EUR	50,000 per situation
Spain	Civil Liability	EUR	6,500,000
Spain	Credit Insurance	EUR	90% unpaid
Peru	Fire	PEN	618,320
Peru	Motor Vehicles	USD	261,820

### 3.4 Risk in the Estimations

#### 3.4.1 Effects in the valuation of "bearer plants" considering changes in the discount rate

Based on the valuation methodology of "bearer plants" described in Note 2.6.2, we proceeded to realize a sensitization to determine the effect that it would have on the value of these assets, a variation of the discount rates used in the model.

Below we present the effect that an increase and a decrease in the discount rate of 50bps would have on said valuation, compared to what was acknowledged as of December 31, 2016 (See Note 19 d)):

	<b>Impairment Book Value Acknowledged as of 31-Dec-16</b>	<b>Impairment Book Value Increased 50bps</b>	<b>Effect of Exch. Rate on Discount Rate</b>
	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Chile	(11,590)	(12,838)	(1,248)
Mexico	(3,612)	(3,835)	(223)
Spain	(495)	(683)	(188)
<b>Total</b>	<b>(15,697)</b>	<b>(17,356)</b>	<b>(1,659)</b>

	<b>Impairment Book Value Acknowledged as of 31-Dec-16</b>	<b>Impairment Book Value Increased 50bps</b>	<b>Effect of Exch. Rate on Discount Rate</b>
	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Chile	(11,590)	(10,502)	1,088
Mexico	(3,612)	(3,434)	178
Spain	(495)	(483)	12
<b>Total</b>	<b>(15,697)</b>	<b>(14,419)</b>	<b>1,278</b>

### 3.4.2 Effects on the valuation of fruits that grow on “bearer plants” considering changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this norm, which must be measured at their fair value minus sales costs, recording the changes in the valuation under result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment when said result is realized.

It must be stated that as of December 31, 2016, the fair value of the fruit in “bearer plants” of the companies that consolidate, does not significantly differ from the incurred cost, so it remains valued at said cost.

On the other hand, within the item Investments recorded using the equity method, the expected margin of the fruit on “fruit bearer plants” has been acknowledged for the company Hortifrut Tal S.A.C. (Peru) based on the participation percentage that it has in it, amount that reaches US\$261 thousand as of December 31, 2016.

Below we detail the effect that a 10% reduction in price and volume would have:

	<b>Adjustment Fair Value as of 31-Dec-16</b>	<b>10% reduction volume (KUSD)</b>	<b>10% reduction price (KUSD)</b>	<b>10% reduction volume and price (KUSD)</b>
Hortifrut Tal SAC-VP	261	229	184	159

#### **NOTE 4 – SIGNIFICANT ACCOUNTING ESTIMATIONS AND CRITERIA**

The used estimations and criteria are regularly evaluated and are based on historic experience and other factors, including the expectations of the occurrence of future events that are considered reasonable according to the circumstances.

Hortifrut S.A. and subsidiaries perform estimations and assumptions regarding the future.

The main estimations and applying of professional criteria is related with the following concepts:

##### **1 Determining provisions for seasons**

###### **1.1 Cost of fruit provision**

In the case of fruit produced by third parties, sales at the closing of the period have not been liquidated (approximately between 20 and 45 days depending on destination), the premium is estimated over the contractual price previously agreed with the producer. The estimation of the premium plus the agreed price constitutes the cost of fruit.

The premium is estimated taking as a reference the real placement prices experienced in the destination market as of the closing date of the Financial Statements.

###### **1.2 Provision for the cost of materials**

Each fruit packing per species has a standard materials cost assigned to it. Based on the arrived shipments, the standard cost is calculated for each of the packings and for the difference with the materials that appear as used in the accounting records, an adjustment is performed in relation to the materials in transit on the closing date of the periods. At the same time, 2% of this cost is provisioned as decrease in materials.

These estimations are performed based on the best information available considering the analyzed events, on the date of issuance of these financial statements.

In any case, it is possible that events that could take place in the future could force these to be modified in the following periods, which if it happens, would be done in a prospective manner.

##### **2 Impairment of Appreciation and Intangibles with an indefinite useful life**

The Company determines on an annual basis if Appreciation and intangible assets with an indefinite useful life are impaired. This test requires an estimation of the 'value in use' of the cash generating units to which Appreciation and Intangibles with an indefinite useful life are associated. The estimating of the value in use requires that the Administration perform an estimation of the future cash flows of the cash generating unit (or group of CGU's), and also defines an appropriate discount rate to calculate the current value of these cash flows.

##### **3 Estimation of Fair Value of the Biological Asset, Current**

As per what is established in IAS 41, agricultural products that grow on fruit "bearer plants" remain within the scope of this norm, which must be measured at their fair value minus sales costs, recording the changes in the valuation un result as the product grows.

To comply with this norm, the Company uses the valuation methodology described in Note 2.7.

#### **4 Estimating Fair Value of the “Bearer Plants” in Production**

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 01, 2016, fruit “bearer plants”, are considered an item of machinery in a manufacturing process, so their value is classified as Property, plant and equipment and recorded as specified in IAS 16.

The Company has defined that “fruit bearer plants” in production be acknowledged at a revalued cost, which is their fair value, minus accumulated depreciation and the accumulated amount of the loss due to impairment of the value that has affected it.

To calculate fair value, the Company uses the valuation method described in Note 2.6.2.

## NOTE 5 – CHANGES IN ACCOUNTING POLICIES

The Amendment to IAS 16 “Properties, plants and equipment” and IAS 41 “Agriculture”, published in June 2014, has been applied since January 01, 2016.

This amendment modifies the financial information in relation to “bearer plants” (for example vines, fruit trees, etc.). The amendment defines the concept of “bearer plant” and establishes that these must be recorded under Properties, Plants and Equipment, since it is understood that its function is similar to manufacturing. As a result, it is included within the scope of IAS 16, instead of IAS 41.

The products that grow on bearer plants are kept within the scope of IAS 41.

For comparative effects the opening balances and the presentation of comparative reports for 2015 have been adjusted and the corresponding financial statement notes have been modified for comparative effects and have been included in the statement of financial position as of January 01, 2015 re-expressed, as is required by IAS 1 under these circumstances.

In the following tables we show in a summarized manner the adjustments and reclassifications performed to the items of the financial statements affected by the aforementioned accounting change:

<u>Income Statement</u>	12/31/2015	Accounting	Depreciation	12/31/2015
	Original	Adjustment Change	"Bearer Plants"	Re-expressed
	KUS\$	KUS\$	KUS\$	KUS\$
<b>Gross profit</b>	<b>59,290</b>	-	<b>(5,494)</b>	<b>53,796</b>
Other revenue, per function	25,010	(24,836)	-	174
Other expenses, per function	(17,928)	16,313	-	(1,615)
Other profit (loss)	(26,794)	-	-	(26,794)
<b>Profit (loss), before tax</b>	<b>39,578</b>	<b>(8,523)</b>	<b>(5,494)</b>	<b>25,561</b>
Gains tax expenses	(12,355)	1,979	1,549	(8,827)
<b>Profit (loss)</b>	<b>27,223</b>	<b>(6,544)</b>	<b>(3,945)</b>	<b>16,734</b>
Profit (loss), attributable to:				
equity holders of the parent company	19,876	(3,267)	(3,111)	13,498
non parent company interests	7,347	(3,277)	(834)	3,236
<b>Profit (loss)</b>	<b>27,223</b>	<b>(6,544) a)</b>	<b>(3,945) b)</b>	<b>16,734</b>

**a) Adjustment due to Accounting Change:** Corresponds to the reversal of the adjustment recorded by the net increase that valuation to Fair Value of the Biological Asset experienced, non-current as of December 31, 2015. The net effect of deferred tax is KUS\$ 6,544.

**b) Depreciation of “Bearer Plants”:** With the application of the aforementioned amendments and as explained in Note 2.6.3, “bearer plants” are subject to depreciation. Expense due to depreciation recorded for this concept as of December 31, 2015 is KUS\$ 3,945, net of deferred taxes.

Detail	Adjustments application amendment IAS 41			Adjustments application amendment IAS 41		
	31-Dec-15	Increase/ (Decrease)	31-Dec-15	1-Jan-15	Increase/ (Decrease)	1-Jan-15
	Original KUS\$	KUS\$	Re-expressed KUS\$	Original KUS\$	KUS\$	Re-expressed KUS\$
<b>Assets</b>						
<b>Total current assets</b>	<b>163,173</b>	-	<b>163,173</b>	<b>186,769</b>	-	<b>186,769</b>
Other non current assets	105,828		105,828	85,908		85,908
Property, Plant and Equipment	83,629	118,273 c)	201,902	77,323	100,468 c)	177,791
Non current biological assets	118,273	(118,273) c)	-	100,468	(100,468) c)	-
<b>Total non current assets</b>	<b>307,730</b>	-	<b>307,730</b>	<b>263,699</b>	-	<b>263,699</b>
<b>Total assets</b>	<b>470,903</b>	-	<b>470,903</b>	<b>450,468</b>	-	<b>450,468</b>
<b>Liabilities</b>						
<b>Total Current Liabilities</b>	<b>153,719</b>	-	<b>153,719</b>	<b>170,879</b>	-	<b>170,879</b>
<b>Total non current liabilities</b>	<b>112,117</b>	-	<b>112,117</b>	<b>83,744</b>	-	<b>83,744</b>
<b>Total liabilities</b>	<b>265,836</b>	-	<b>265,836</b>	<b>254,623</b>	-	<b>254,623</b>
<b>Equity</b>	-	-	-	-	-	-
Issued capital	136,411	-	136,411	136,411	-	136,411
Accumulated profit (loss)	50,238	(24,936) d)	25,302	37,155	(19,247) d)	17,908
Issuance premium	(1,262)	-	(1,262)	(1,262)	-	(1,262)
Other reserves	(10,533)	24,936 d)	14,403	(3,393)	19,247 d)	15,854
<b>Equity attributable to the equity holders of the parent company</b>	<b>174,854</b>	-	<b>174,854</b>	<b>168,911</b>	-	<b>168,911</b>
Non parent company interests	30,213	-	30,213	26,934	-	26,934
<b>Total equity</b>	<b>205,067</b>	-	<b>205,067</b>	<b>195,845</b>	-	<b>195,845</b>
<b>Total equity and liabilities</b>	<b>470,903</b>	-	<b>470,903</b>	<b>450,468</b>	-	<b>450,468</b>

c) Before the application of this amendment, fruit trees were classified and valued as Biological Assets, non-current within the consolidated statement of financial position. As a result of the application of this amendment the book value of fruit trees was reclassified from Biological Assets, non-current to Properties, Plants and Equipment.

d) In the items Equity, we proceeded to reclassify from accumulated Profit (Loss) the adjustments due to valuation to fair value, of the accumulated biological assets from the adoption of IFRS norms, constituting for these effects a new Reserves account to reflect the amount of the revaluation of the asset. See Statement of changes in Consolidated Net Equity.

## **NOTE 6 – FINANCIAL INFORMATION PER SEGMENT**

The Company reports financial information per segments as per what is established in IFRS 8 “Operating Segments”. Said norm establishes standards for the reporting of information per segments in the financial statements as well as revelations regarding products and services, geographical areas and main customers. An operating segment is defined as a component of an entity over which separate financial information is obtained, which is regularly evaluated by upper management to make decisions regarding the assigning of resources and the evaluating of results.

The performance of the segments is evaluated via the Operating Margin (see how to calculate), by sales volumes and income. When evaluating the performance of the segments, assets and liabilities that are attributed to it are not considered.

### **Calculating Operating Margin:**

+ Operating revenue  
 + Other revenue, per function, the increase of the value to fair value of the biological assets is excluded from the latter  
 = Total revenue

#### **Minus:**

- Sales cost  
 - Administrative expenses  
 - Other expenses, per function, the decrease in value to fair value of the biological assets is excluded from the latter  
 = Total costs

### **Geographic Location**

The information of net sales per geographic location is based on the destination continent where our products are consumed (North America – South America -Europe - Asia).

For the period ending December 31, 2016 and 2015, Operating revenue per geographic location is as follows:

<b><u>Sales per geographic destination</u></b>	<b><u>31-Dec-16</u></b>		<b><u>31-Dec-15</u></b>	
	<b><u>KUS\$</u></b>	<b><u>%</u></b>	<b><u>KUS\$</u></b>	<b><u>%</u></b>
North America	271,024	63.2%	206,878	59.3%
Europe	98,749	23.0%	86,857	24.9%
South America	26,779	6.3%	28,093	8.0%
Asia and others	31,969	7.5%	27,226	7.8%
<b>Total / Total revenue</b>	<b>428,521</b>	<b>100.0%</b>	<b>349,054</b>	<b>100.0%</b>

### **North America**

In North America, through its subsidiary Hortifrut Imports Inc., the Company is associated with three of the largest berries producers: Michigan Blueberry Growers Association, Naturipe Berry Growers and Munger Brothers, to together commercialize under the brand Naturipe, during the 52 weeks of the year.

Through this company, it supplies a wide mix of conventional and organic berries to all of the United States and Canada during the whole year.

The commercializing is mainly performed through the Retail and Foodservice channels, reaching the main supermarkets in the country. Naturipe Farms is recognized as one of the main berries brands in the United States and is present in one of the main fruit categories and with the highest growth.

### **Europe**

Hortifrut S.A. is present in the European continent through Euroberry Marketing S.A. (Spain), Euroberry Ltd. (England) and Euroberry GmbH. (Germany), directly participating in the commercializing, production, third party sourcing and distribution centers. Together with its partner Atlantic Blue, the largest producer of blueberries in Spain, it now maintains a year-round offer with the brands “Southern Sun” and “Berry Collection” in continental Europe and the United Kingdom.

Our customers are the main wholesalers and supermarkets of the largest countries in Europe, with a wide atomization of customers.

### **South America**

Hortifrut Comercial S.A., subsidiary of Hortifrut S.A, maintains the leadership in Chile in the Berries category in the Retail and Food service segments.

The main species commercialized in Chile continues to be strawberries out of the total national commercialized volume. It is of vital relevance to mention that since 2011 the blueberry has been consolidated as the second highest selling berry, over raspberries and blackberries.

Hortifrut Comercial S.A. continues to work on its marketing plan focused on introducing the brand and its products, as well as obtaining the loyalty of its final consumers and the Food Service segment.

In order to maximize the consumption alternatives that the brand offers, the different product lines are highlighted in its advertising: Fresh, Frozen and chopped fruit.

The Company commercializes its products in Brazil through its subsidiary Berrygood, with commercial offices in Sao Paulo and operations in the northern and southern states of the country, mainly focusing on the cities of Rio de Janeiro, Brasilia, Campinas, Curitiba and Sao Paulo.

It was created in March 2008 and has focused on the development and growth of the industry of these special fruits in Brazil, strengthening the logistics, sourcing and market establishing areas.

### **Asia**

The Asian market continues to grow at two digit rates for the Company, delivering to the main markets of the region under the brands Southern Sun and Naturipe, with exports from Chile, Argentina, Mexico, United States, Peru, Spain and Canada and a 52 week a year program with the different berries.

The main Asian countries where the Company commercializes its berries are Japan, Taiwan, Hong Kong, Singapore and Malaysia. It is interesting to state that, together with Naturipe Farms, we are advancing in direct trading with the supermarket chains that both Hortifrut and Naturipe work with in other continents, which places us at the forefront in the development of consumption in these markets.

Likewise, the Hortifrut-San Clemente office located in Shanghai, is advocated to the development of direct business with the international and local chains, and those located in regions far from the large cities, as well as continuing developing business with operators at the terminal markets of Guangzhou, Beijing, Shanghai and Dalian, among others.

The Group segments the financial information per business unit, identifying the following segments:

- a) Blueberries segment
- b) Raspberries segment
- c) Blackberries segment
- d) Strawberries segment
- e) Cherries segment
- f) Value added products segment
- g) Others segment

Results per segment as of December 31, 2016 and 2015, are the following:

**Operating Margin**

<u>Segment</u>	<u>31-Dec-16</u>			<u>31-Dec-15</u>		
	<u>Total Revenue</u> <u>KUS\$</u>	<u>Total Costs and Expenses</u> <u>KUS\$</u>	<u>Operating Result</u> <u>KUS\$</u>	<u>Total Revenue</u> <u>KUS\$</u>	<u>Total Costs and Expenses</u> <u>KUS\$</u>	<u>Operating Result</u> <u>KUS\$</u>
Blueberries	320,293	(283,910)	36,383	248,967	(225,980)	22,987
Raspberries	22,052	(20,819)	1,233	24,894	(24,032)	862
Blackberries	28,352	(26,362)	1,990	29,600	(28,747)	853
Strawberries	13,760	(14,239)	(479)	14,794	(15,950)	(1,156)
Cherries	2,235	(1,715)	520	3,169	(2,828)	341
Value Added Products	41,829	(36,982)	4,847	27,630	(22,706)	4,924
<b>Total</b>	<b>428,521</b>	<b>(384,027)</b>	<b>44,494</b>	<b>349,054</b>	<b>(320,243)</b>	<b>28,811</b>

**Calculating Total Revenue**

<u>DETERMINING TOTAL REVENUE</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
Operating Revenue	426,796	348,880
Other revenue, per function	1,725	174
<b>Total Revenue</b>	<b>428,521</b>	<b>349,054</b>

**Calculating Total Costs and Expenses**

<u>DETERMINING TOTAL COSTS AND EXPENSES</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
Cost of sales	356,758	295,084
Administrative expenses	26,036	23,544
Other expenses, per function, excluding decrease in value of the assets	1,233	1,615
<b>Total Costs and Expenses</b>	<b>384,027</b>	<b>320,243</b>

**Other Results Not Attributable to Segments**

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Impairment in value of assets	(4,683)	-
Financial Revenue	1,191	583
Financial Expenses	(4,232)	(3,868)
Other profit (loss)	(416)	(720)
Interest in profit (loss) of associated companies and joint ventures that are recorded using the equity method	4,940	6,088
Exchange rate fluctuations	944	(5,333)
<b>Total</b>	<b><u>(2,256)</u></b>	<b><u>(3,250)</u></b>
<b>Before tax profit</b>	<b><u>42,238</u></b>	<b><u>25,561</u></b>
Gains tax expense	(11,257)	(8,827)
<b>Profit from continued operations</b>	<b><u>30,981</u></b>	<b><u>16,734</u></b>
Profit (loss), attributable to the equity holders of the parent company	26,055	13,498
Profit (loss), attributable to non parent company equity holders	4,926	3,236
<b>Profit of the period</b>	<b><u>30,981</u></b>	<b><u>16,734</u></b>

**NOTE 7 – FINANCIAL INSTRUMENTS**

**7.a) FINANCIAL INSTRUMENTS PER CATEGORY**

<b>Assets</b>	<b>Financial assets and accounts receivable KUS\$</b>	<b>Assets at fair value through result KUS\$</b>	<b>Hedging instruments KUS\$</b>	<b>Total KUS\$</b>
<b><u>31-Dec-16</u></b>				
Cash and cash equivalents	21,841	13,404	-	35,245
Other current financial assets	-	-	3,155	3,155
Current trade debtors and other accounts receivable	42,578	-	-	42,578
Current accounts receivable from related entities	45,759	-	-	45,759
Other non current financial assets	-	-	1,101	1,101
Non current accounts receivable from related entities	7,660	-	-	7,660
Non current fees receivable	1,794	-	-	1,794
<b>Total</b>	<b>119,632</b>	<b>13,404</b>	<b>4,256</b>	<b>137,292</b>

<b>Liabilities</b>	<b>Other financial liabilities KUS\$</b>	<b>Liabilities at fair value with changes in result KUS\$</b>	<b>Hedging instruments KUS\$</b>	<b>Total KUS\$</b>
<b><u>31-Dec-16</u></b>				
Current trade accounts and other accounts payable	60,009	-	-	60,009
Current accounts payable to related entities	6,711	-	-	6,711
Non current accounts payable to related entities	11,690	-	-	11,690
Other current financial liabilities	150,787	-	-	150,787
Other non current financial liabilities	56,952	-	678	57,630
<b>Total</b>	<b>286,149</b>	<b>-</b>	<b>678</b>	<b>286,827</b>

<b>Assets</b>	<b>Financial assets and accounts receivable KUS\$</b>	<b>Assets at fair value through result KUS\$</b>	<b>Hedging instruments KUS\$</b>	<b>Total KUS\$</b>
<b><u>31-Dec-15</u></b>				
Cash and cash equivalents	21,989	2,610	-	24,599
Other current financial assets	-	-	3	3
Current trade debtors and other accounts receivable	44,512	-	-	44,512
Current accounts receivable from related entities	38,555	-	-	38,555
Non current accounts receivable from related entities	9,669	-	-	9,669
Non current fees receivable	1,286	-	-	1,286
<b>Total</b>	<b>116,011</b>	<b>2,610</b>	<b>3</b>	<b>118,624</b>

<b>Liabilities</b>	<b>Other financial liabilities KUS\$</b>	<b>Liabilities at fair value with changes in result KUS\$</b>	<b>Hedging instruments KUS\$</b>	<b>Total KUS\$</b>
<b><u>31-Dec-15</u></b>				
Current trade accounts and other accounts payable	46,686	-	-	46,686
Current accounts payable to related entities	2,253	-	-	2,253
Non current accounts payable to related entities	22,734	-	-	22,734
Other non current accounts payable	756	-	-	756
Other current financial liabilities	98,251	-	1,888	100,139
Other non current financial liabilities	60,224	-	1,701	61,925
<b>Total</b>	<b>230,904</b>	<b>-</b>	<b>3,589</b>	<b>234,493</b>

## 7.b) CREDITWORTHINESS OF FINANCIAL ASSETS

The Company's financial assets can be mainly classified into two large groups i) Commercial Credits with Customers which to measure their risk level are classified according to the age of the debt and provisions are made for bad debt, and ii) Financial investments performed by the Company in accordance with the criteria indicated in Note 3:

<b>Current assets</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Mutual Funds and term deposits classification AA+ fm/M1	13,404	2,610
Bank Current Accounts AAA	21,841	21,989
<b>Sub-total Cash and Cash Equivalents</b>	<b><u>35,245</u></b>	<b><u>24,599</u></b>
Swap rate operations	8	-
Forwards currency operations	2,792	3
Hedging-option operations	355	-
<b>Total other current financial assets</b>	<b><u>3,155</u></b>	<b><u>3</u></b>
Trade debtors and other accounts receivable Without credit rating	42,578	44,512
<b>Sub-total Current trade debtors and other accounts receivable</b>	<b><u>42,578</u></b>	<b><u>44,512</u></b>
<b>Total</b>	<b><u>80,978</u></b>	<b><u>69,114</u></b>

None of the financial assets pending expiry have been the object of renegotiation during the period.

There are no significant expired financial assets as of the closing of the period.

## 7.c) ESTIMATING FAIR VALUE

Financial assets recorded at fair value in the consolidated statement of financial position, have been measured based on the methods stated in IAS 39. For the application of criteria when determining the fair value of the financial assets, the following parameters have been considered:

Level I: Values or quotation prices in active markets for identical assets and liabilities.

Level II: Information from sources that differ from the Level I quotation values, but that can be observed in markets for the assets and liabilities, whether it is in a direct manner (prices) or indirect (derived from prices).

Level III: Information for assets or liabilities that is not based on observable market data.

The following table presents the financial assets that are measured at fair value as of December 31, 2016 and December 31, 2015:

<u>Assets/(Liabilities)</u>	Fair value as of December 31, 2016 <u>KUS\$</u>	Fair value measurements using values considered as		
		Level I	Level II	Level III
		<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Short term mutual funds	13,404	13,404	-	-
Cross Currency Swap Operations	8	-	8	-
Forwards currency operations	2,792	-	2,792	-
Hedging-option operations	355	-	355	-
Current Cross Currency Swap Operations	-	-	-	-
Non current forwards currency operations	709	-	709	-
Non current hedging-option operations	347	-	347	-
Non current Cross Currency Swap Operations	45	-	45	-
Non current Cross Currency Swap Operations	(678)	-	(678)	-

<u>Assets/(Liabilities)</u>	Fair value as of December 31, 2015 <u>KUS\$</u>	Fair value measurements using values considered as		
		Level I	Level II	Level III
		<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Short term mutual funds	2,610	2,610	-	-
Currency forwards operations	3	-	3	-
Current Cross Currency Swap Operations	(15)	-	(15)	-
Currency forwards operations	(1,839)	-	(1,839)	-
Hedging-option operations	(34)	-	(34)	-
Non current forwards currency operations	(300)	-	(300)	-
Non current Cross Currency Swap Operations	(1,401)	-	(1,401)	-

#### 7.d) INFORMATIVE FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows fair values, based on financial instrument categories, compared with the current and non-current book value included in the consolidated statements of financial position:

	31-Dec-16		31-Dec-15	
	Book value	Fair value	Book value	Fair value
	KUS\$	KUS\$	KUS\$	KUS\$
<b>Assets</b>				
Cash and cash equivalents				
Bank balances	21,841	21,841	21,989	21,989
Mutual funds	13,404	13,404	2,610	2,610
Other current financial assets	3,155	3,155	3	3
Current trade debtors and other accounts receivable and non current fees receivable	44,372	44,372	45,798	45,798
Current accounts receivable from related entities	45,759	45,759	38,555	38,555
Other non current financial assets	1,101	1,101	-	-
Non current accounts receivable from related entities	7,660	7,660	9,669	9,669
<b>Liabilities</b>				
Other current financial liabilities	150,787	150,787	100,139	100,139
Other non current financial liabilities	57,630	57,630	61,925	61,925
Current trade accounts and other accounts payable	60,009	60,009	46,686	46,686
Other non current accounts payable	-	-	756	756
Current accounts payable to related entities	6,711	6,711	2,253	2,253
Non current accounts payable to related entities	11,690	11,690	22,734	22,734

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is close to the fair value because of the short term nature of these instruments and for accounts receivable, because any loss due to recoverability is already reflected in the loss due to impairment provisions. The fair value of non derivative financial assets and liabilities, without quotations on active markets, is estimated via the use of discounted cash flows calculated over market variables that can be observed on the date of the financial statements. The fair value of the derivative instruments is estimated via the future discount cash flows, determined based on information that can be observed in the market or over variables and prices obtained from third parties.

## NOTE 8 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents correspond to money balances held in current bank accounts, term deposits and other financial investments with an expiry of less than 90 days.

The detail of cash and cash equivalents as of December 31, 2016, December 31, 2015 and January 01, 2015, is as follows:

<b>Types of Cash and Cash Equivalents</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Bank balances	21,841	21,989	27,697
Term deposits	-	-	12,027
Mutual funds	13,404	2,610	10,924
<b>Total cash and cash equivalents</b>	<b><u>35,245</u></b>	<b><u>24,599</u></b>	<b><u>50,648</u></b>

1.- Detail per currency of cash and cash equivalents held as of December 31, 2016, December 31, 2015 and January 01, 2015, is as follows:

<b>Type of currency</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
United States Dollar	19,921	11,890	35,550
Chilean Peso	2,342	1,263	2,562
Mexican Peso	838	248	580
Euro	11,775	10,739	11,556
Brazilian Real	72	267	228
Nuevo Sol	291	-	-
Argentine Peso	6	192	172
<b>Total</b>	<b><u>35,245</u></b>	<b><u>24,599</u></b>	<b><u>50,648</u></b>

2.- The detail of mutual funds per bank as of December 31, 2016, December 31, 2015 and January 01, 2015, is as follows:

<b>Mutual fund investments</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Banco Crédito e Inversiones	11,831	1,229	7,585
Scotiabank	-	-	3,000
Banco Santander Chile	1,484	1,188	239
BTG Pactual	-	-	100
Itaú - Brazil	89	193	-
<b>Total investments in mutual funds</b>	<b><u>13,404</u></b>	<b><u>2,610</u></b>	<b><u>10,924</u></b>

Mutual fund units are fixed income and are recorded at the market value through the unit value at the closing of each period.

Mutual funds are held by the Group until the moment that they comply with their operating obligations.

**NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS**

These assets represent the effects of currency forwards instruments used to cover the potential financial risk associated to the volatility of costs and expenses to be incurred in Chilean pesos in the agricultural and export business (see Note 3.3).

The detail of Other financial assets as of December 31, 2016, December 31, 2015 and January 01, 2015, is as follows:

<b>Current</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Swap rate operations	8	-	-
Forward currency operations	2,792	3	47
Hedging-option operations	355	-	4
<b>Total other current financial assets</b>	<b><u>3,155</u></b>	<b><u>3</u></b>	<b><u>51</u></b>
<b>Non Current</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Swap rate operations	45	-	-
Forward currency operations	709	-	21
Hedging-option operations	347	-	-
<b>Total other non current financial assets</b>	<b><u>1,101</u></b>	<b><u>-</u></b>	<b><u>21</u></b>

No inefficiency is recorded during the period in the Company's results, which arise from the aforementioned hedging of derivatives operations.

a) Detail of the current and non-current swap operations, held by Hortifrut S.A. and subsidiaries are:

<b><u>ASSETS</u></b>				<b><u>MtoM Value</u></b>	
<b><u>Hedging instrument</u></b>				<b><u>Capital</u></b>	<b><u>31-Dec-16</u></b>
<b><u>Company/Subsidiary</u></b>	<b><u>Entities</u></b>	<b><u>Instruments</u></b>	<b><u>Type</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Hortifrut S.A.	Santander Santiago	Cross Currency Swaps - USD	Rate	8,800	8
	<b>Current Sub-total</b>			<b><u>8,800</u></b>	<b><u>8</u></b>
Hortifrut Chile S.A.	Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	1,307	1
Hortifrut Chile S.A.	Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	7,500	44
	<b>Total</b>			<b><u>8,807</u></b>	<b><u>45</u></b>

b) The detail of the current and non-current forward operations, held by Hortifrut S.A. and subsidiaries is as follows:

**As of December 31, 2016:**

Company	Bank	Contract Modality	Fees Type	Currency	Liabilities		Closing Value	Net Effect	MTM Expiry up to				Total current	Expiry up to	Total non current
					Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	12/31/2016	1 to 2 years	12/31/2016
					KUS\$		KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agr. Vida Nueva S.A.	Santander	Offsetting Sale		USD	685	CLP	748	63	58	5	-	-	63	-	-
Hortifrut Chile S.A.	BBVA	Offsetting Sale		USD	4,858	CLP	5,265	407	97	40	49	80	266	141	141
Hortifrut Chile S.A.	BCI	Offsetting Sale		EUR	3,638	USD	3,836	198	132	49	-	-	181	-	-
Hortifrut Chile S.A.	BCI	Offsetting Sale		USD	9,716	CLP	10,543	827	205	84	100	161	550	276	276
Hortifrut Chile S.A.	Chile	Offsetting Sale		EUR	3,638	USD	3,840	202	134	49	-	-	183	-	-
Hortifrut Chile S.A.	Itau-Corbanca	Offsetting Sale		EUR	7,792	USD	8,102	310	199	73	-	-	272	-	-
Hortifrut Chile S.A.	Santander	Offsetting Sale		USD	1,654	CLP	1,813	159	113	47	-	-	160	-	-
Hortifrut Chile S.A.	Scotiabank	Offsetting Sale		USD	3,854	CLP	4,003	149	104	45	-	-	149	-	-
Hortifrut Chile S.A.	Security	Offsetting Sale		EUR	3,638	USD	3,836	198	132	49	-	-	181	-	-
Hortifrut Chile S.A.	Security	Offsetting Sale		USD	496	CLP	560	64	45	19	-	-	64	-	-
Hortifrut S.A.	BBVA	Offsetting Sale		USD	2,955	CLP	3,202	247	88	8	22	31	149	98	98
Hortifrut S.A.	BCI	Offsetting Sale		USD	5,910	CLP	6,414	504	186	17	44	63	310	194	194
Hortifrut S.A.	Santander	Offsetting Sale		USD	1,159	CLP	1,271	112	102	10	-	-	112	-	-
Hortifrut S.A.	Scotiabank	Offsetting Sale		USD	1,159	CLP	1,266	107	98	9	-	-	107	-	-
Hortifrut S.A.	Security	Offsetting Sale		USD	348	CLP	393	45	41	4	-	-	45	-	-
<b>Total</b>			<b>12/31/2016</b>		<b>51,500</b>		<b>55,092</b>	<b>3,592</b>	<b>1,734</b>	<b>508</b>	<b>215</b>	<b>335</b>	<b>2,792</b>	<b>709</b>	<b>709</b>

**As of December 31, 2015:**

Company	Bank	Contract Modality	Fees Type	Currency	Liabilities		Closing Value	Net Effect	MTM Expiry up to				Total current	Expiry up to	Total non current
					Amount	Currency	Amount	Offsetting	1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	12/31/2015	1 to 2 years	12/31/2015
					KUS\$		KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Hortifrut Chile S.A.	BCI	Offsetting Sale		CLP	590	USD	603	13	-	-	3	-	3	-	-
Hortifrut Chile S.A.	BCI	Offsetting Sale		CLP	203	USD	208	5	-	-	-	-	-	-	-
Hortifrut Chile S.A.	BCI	Offsetting Sale		CLP	590	USD	605	15	-	-	-	-	-	-	-
Hortifrut S.A.	Scotiabank	Offsetting Sale		CLP	204	USD	204	-	-	-	-	-	-	-	-
Hortifrut Chile S.A.	BCI	Offsetting Sale		CLP	261	USD	267	6	-	-	-	-	-	-	-
Hortifrut S.A.	BCI	Offsetting Sale		CLP	84	USD	86	2	-	-	-	-	-	-	-
Hortifrut Chile S.A.	BCI	Offsetting Sale		CLP	261	USD	267	6	-	-	-	-	-	-	-
<b>Total</b>			<b>12/31/2015</b>		<b>2,193</b>		<b>2,240</b>	<b>47</b>	<b>-</b>	<b>-</b>	<b>3</b>	<b>-</b>	<b>3</b>	<b>-</b>	<b>-</b>

Type of fees from the company's perspective

c) The detail of the current option operations, held by Hortifrut S.A. and subsidiaries is as follows:

**As of December 31, 2016:**

<u>Company</u>	<u>Bank</u>	<u>Contract</u> <u>Modality</u>	<u>Type</u>	<u>Fees</u>		<u>Liabilities</u>		<u>Closing Value</u>		<u>Net Effect</u>		<u>MTM Closing</u>	
				<u>Currency</u>	<u>Amount</u>	<u>Currency</u>	<u>Amount</u>	<u>Amount</u>	<u>Amount</u>	<u>Offsetting</u>	<u>Exchange Rate</u>	<u>Expiry</u>	
					<u>KUS\$</u>		<u>KUS\$</u>		<u>KUS\$</u>		<u>KUS\$</u>		<u>Date</u>
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	160	USD	146		14		14		20-Jan-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	116	USD	106		10		10		20-Feb-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	75	USD	68		7		6		20-Mar-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	54	USD	49		5		5		20-Apr-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	49	USD	45		4		4		19-May-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	44	USD	40		4		4		20-Jun-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	280	USD	255		25		23		20-Jul-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	301	USD	274		27		25		21-Aug-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	363	USD	330		33		30		20-Sep-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	325	USD	296		29		26		20-Oct-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	459	USD	417		42		37		20-Nov-17
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	752	USD	684		68		59		20-Dec-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	184	USD	167		17		16		20-Jan-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	104	USD	95		9		9		20-Feb-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	30	USD	27		3		2		20-Mar-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	13	USD	12		1		1		20-Apr-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	8	USD	7		1		1		19-May-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	9	USD	8		1		1		20-Jun-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	146	USD	133		13		12		20-Jul-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	133	USD	121		12		11		21-Aug-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	139	USD	126		13		11		20-Sep-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	134	USD	122		12		11		20-Oct-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	178	USD	162		16		14		20-Nov-17
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	290	USD	264		26		23		20-Dec-17
<b>Total</b>					<b>4,346</b>		<b>3,954</b>		<b>392</b>		<b>355</b>		

- d) The detail of the non-current forward operations, held by Hortifrut S.A. and subsidiaries is as follows:

**As of December 31, 2016:**

<u>Company</u>	<u>Bank</u>	<u>Contract</u> <u>Modality</u>	<u>Type</u>	<u>Fees</u>		<u>Obligations</u>		<u>Closing Value</u>		<u>Net Effect</u>	<u>MTM Closing</u>	
				<u>Currency</u>	<u>Amount</u>	<u>Currency</u>	<u>Amount</u>	<u>Offsetting</u>	<u>Exchange Rate</u>	<u>Expiry</u>		
					<u>KUS\$</u>		<u>MUS\$</u>	<u>MUS\$</u>		<u>KUS\$</u>	<u>Date</u>	
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	851	USD	774	77		66	19-Jan-18	
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	616	USD	560	56		48	20-Feb-18	
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	402	USD	366	36		31	20-Mar-18	
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	286	USD	260	26		22	20-Apr-18	
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	259	USD	236	23		20	18-May-18	
Hortifrut Chile S.A. BCI		Offsetting	ZCC	CLP	232	USD	211	21		17	20-Jun-18	
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	982	USD	893	89		77	19-Jan-18	
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	552	USD	502	50		43	20-Feb-18	
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	162	USD	147	15		12	20-Mar-18	
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	69	USD	63	6		5	20-Apr-18	
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	42	USD	38	4		3	18-May-18	
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	48	USD	44	4		3	20-Jun-18	
					<b>4.501</b>		<b>4.094</b>	<b>407</b>		<b>347</b>		

**NOTE 10 – TRADE DEBTOR AND OTHER CURRENT ACCOUNTS RECEIVABLE/NON-CURRENT FEES RECEIVABLE**

The detail of trade debtors and other accounts receivable as of December 31, 2016, December 31, 2015 and January 01, 2015 is as follows:

Current per country of origin	31-Dec-16					
	<u>Sales</u>	<u>Documents</u>	<u>Others</u>	<u>Recoverable</u>	<u>Provision</u>	<u>Total</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>taxes</u>	<u>KUS\$</u>	<u>KUS\$</u>
Chile	8,284	1,391	1,478	8,602	(467)	19,288
Spain	10,190	-	639	3,918	(40)	14,707
Mexico	631	-	6,820	1,146	(1,507)	7,090
United States	-	-	207	-	-	207
Brazil	659	-	100	147	(105)	801
Argentina	-	-	353	132	-	485
<b>Total</b>	<b>19,764</b>	<b>1,391</b>	<b>9,597</b>	<b>13,945</b>	<b>(2,119)</b>	<b>42,578</b>

Current per country of origin	31-Dec-15					
	<u>Sales</u>	<u>Documents</u>	<u>Others</u>	<u>Recoverable</u>	<u>Provision</u>	<u>Total</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>taxes</u>	<u>KUS\$</u>	<u>KUS\$</u>
Chile	5,428	2,765	1,526	9,089	(1,029)	17,779
Spain	10,253	-	170	1,705	(10)	12,118
Mexico	4,728	-	8,419	795	(1,213)	12,729
Brazil	647	-	545	-	-	1,192
Argentina	-	-	320	437	(63)	694
<b>Total</b>	<b>21,056</b>	<b>2,765</b>	<b>10,980</b>	<b>12,026</b>	<b>(2,315)</b>	<b>44,512</b>

Current per country of origin	1-Jan-15					
	<u>Sales</u>	<u>Documents</u>	<u>Others</u>	<u>Recoverable</u>	<u>Provision</u>	<u>Total</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>taxes</u>	<u>KUS\$</u>	<u>KUS\$</u>
Chile	8,080	3,311	1,213	8,421	(931)	20,094
Spain	10,094	-	-	230	(8)	10,316
Mexico	657	-	7,524	3,515	(1,100)	10,596
Brazil	1,301	-	127	52	(79)	1,401
Argentina	71	-	1,490	1,836	(97)	3,300
<b>Total</b>	<b>20,203</b>	<b>3,311</b>	<b>10,354</b>	<b>14,054</b>	<b>(2,215)</b>	<b>45,707</b>

The concept others mainly corresponds to advanced payments to producers and suppliers.

The detail of non-current accounts receivable as of December 31, 2016, December 31, 2015 and January 01, 2015 is as follows:

<b>Non current</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Non current debtors and accounts receivable	803	475	482
Other non current fees receivable	991	811	743
<b>Total non current fees receivable</b>	<b><u>1,794</u></b>	<b><u>1,286</u></b>	<b><u>1,225</u></b>

Recoverable taxes, the detail of recoverable taxes, presented in other accounts receivable are:

<b>Tax receivable accounts</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Iva (vat) tax credit	12,812	9,956	11,902
Customs refund	71	184	550
Other recoverable taxes	1,062	1,886	1,602
<b>Total</b>	<b><u>13,945</u></b>	<b><u>12,026</u></b>	<b><u>14,054</u></b>

The fair value of trade debts and other accounts receivable does not differ from its book value.

### **Stratification of the portfolio**

The Company does not keep a securitized portfolio as of December 31, 2016 and December 31, 2015. Below is an analysis by age of the trade debts and accounts receivable:

<b>Terms</b>	<b>31-Dec-16</b>		<b>31-Dec-15</b>	
	<b>NON SECURITIZED PORTFOLIO</b>		<b>NON SECURITIZED PORTFOLIO</b>	
	<b>Customers Non re- negotiated portfolio</b>	<b>Amount Non re- negotiated portfolio</b>	<b>Customers non re- negotiated portfolio</b>	<b>Amount Non re- negotiated portfolio</b>
	<b><u>N°</u></b>	<b><u>KUSD</u></b>	<b><u>N°</u></b>	<b><u>KUSD</u></b>
Up to date	588	19,360	662	21,330
From 1 to 30 days	42	843	651	449
From 31-60 days	30	300	84	105
From 61-90 days	25	271	26	284
From 91-120 days	25	207	7	14
From 121-150 days	12	173	11	42
From 151 to 180 days	9	81	19	149
From 181 to 210 days	12	3	71	214
From 211 to 250 days	17	39	32	139
Over 250 days	217	681	378	1,570
<b>Total</b>	<b><u>977</u></b>	<b><u>21,958</u></b>	<b><u>1,941</u></b>	<b><u>24,296</u></b>
<b>Provision</b>		<b><u>(675)</u></b>		<b><u>(879)</u></b>
<b>Total (net)</b>		<b><u>21,283</u></b>		<b><u>23,417</u></b>

- The stratification of the portfolio includes: Sales debtors, Notes receivable, non-current debtors.

Analysis of future expiries (future flows) of these accounts is as follows:

<b>Terms</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
Up to date	7,993	8,890
From 1 to 30 days	11,976	10,949
From 31-60 days	10,961	9,262
From 61-90 days	1,065	3,130
From 91-120 days	2,252	3,041
From 121-150 days	2,180	3,170
From 151 to 180 days	442	770
From 181 to 210 days	130	237
From 211 to 250 days	-	2,106
Over 250 days	5,579	2,957
<b>Total</b>	<u><b>42,578</b></u>	<u><b>44,512</b></u>

The amounts correspond to trade debtors and other accounts receivable individually impaired, which are provisioned as bad debt in their total, these are as follows:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
Trade debtors	447	371
Receivable documents	228	508
Other accounts receivable	1,444	1,436
<b>Total</b>	<u><b>2,119</b></u>	<u><b>2,315</b></u>

Balances due to currency that make up Trade debtors and other accounts receivable as of December 31, 2016 and December 31, 2015, are as follows:

<b>Type of currency</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
United States Dollar	12,903	14,894
Chilean Peso	13,500	11,122
Euro	11,088	11,603
Mexican Peso	792	4,492
Argentine Peso	489	693
Brazilian Real	801	1,192
Nuevo Sol	3,005	516
<b>Total</b>	<u><b>42,578</b></u>	<u><b>44,512</b></u>

The Company constitutes provisions due to the evidence of impairment of trade debts. The criteria used to determine if there is objective evidence of loss due to impairment are the maturity of the portfolio, concrete acts of impairment (default) and concrete market signs.

The movement of provision due to loss caused by the impairment of the value of the national and foreign trade debtors as of December 31, 2016 and December 31, 2015, is as follows:

<b>Movement</b>	<b>31-Dec-16</b> <b><u>KUS\$</u></b>	<b>31-Dec-15</b> <b><u>KUS\$</u></b>
As of January 01	2,315	2,215
Reversal of provision	-	(79)
Write-offs	(732)	-
Increase of provision	674	271
Exchange rate difference	(138)	(92)
<b>Total</b>	<b><u>2,119</u></b>	<b><u>2,315</u></b>

Once all the preliminary and judicial collection efforts have been made, we proceed to write off the assets against the constituted provision.

The historical renegotiations and those which are currently valid are not very relevant and the policy is to analyze case by case in order to classify them depending on the existence of risk, determining if its reclassification to prejudicial collection accounts corresponds. If reclassification corresponds, it is constituted a provision of the overdue and nearly overdue.

The maximum exposure to credit risk as of the presentation date of the information is the book value of each of the accounts receivable categories indicated beforehand.

	<u>As of December 31, 2016</u>			<u>As of December 31, 2015</u>		
	<u>Gross exposure as per balance</u>	<u>Gross impaired exposure</u>	<u>Net exposure concentration of risk</u>	<u>Gross exposure as per balance</u>	<u>Gross impaired exposure</u>	<u>Net exposure concentration of risk</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Trade debtors	19,764	(447)	19,317	21,056	(371)	20,685
Notes receivable	1,391	(228)	1,163	2,765	(508)	2,257
Other accounts receivable	9,597	(1,444)	8,153	10,980	(1,436)	9,544
Recoverable taxes	13,945	-	13,945	12,026	-	12,026
<b>Total</b>	<b><u>44,697</u></b>	<b><u>(2,119)</u></b>	<b><u>42,578</u></b>	<b><u>46,827</u></b>	<b><u>(2,315)</u></b>	<b><u>44,512</u></b>

## NOTE 11– BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals:

- a) Shareholders with the possibility to exercise control
- b) Subsidiaries and members of subsidiaries
- c) Parties with an interest in the entity which grants them significant influence over it
- d) Parties with joint control over the entity
- e) Associates
- f) Interests in joint business
- g) Key management personnel, from the entity or its parent company
- h) Relatives close to the individuals described in the previous points
- i) An entity that is controlled, or is controlled in a joint manner by any of the individuals described in the two previous points.

### 11.1. Accounts receivable from related entities

In general, transactions with related Companies are of immediate payment or charge and are not subject to special conditions. These operations adjust to what is established under title XVI of Law N° 18.046, regarding Closely-held Corporations.

The transfer of short term funds from and to the parent company or between related Companies, which do not correspond to the charging or payment of services, are structured under the trade current account modality, establishing an interest rate for the monthly balance, as per market conditions.

Accounts receivable and accounts payable to related entities as of December 31, 2016, December 31, 2015 and January 01, 2015, are detailed as follows:

<u>Current Accounts Receivable</u>	<u>RUT</u>	<u>Country of Origin</u>	<u>Nature of the relationship</u>	<u>Type of Currency</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>1-Jan-15</u>
					<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Naturipe Farms LLC	0-E	USA	Associated	US\$	27,168	20,237	17,305
Naturipe Value Added Foods LLC	0-E	USA	Associated	US\$	9,892	6,781	6,171
Hortifrut Munger North America, LLC	0-E	USA	Associated	US\$	3,710	-	-
S.A.T. Hortifrut H-0030	0-E	Spain	Associated	EUR	1,503	6,440	7,008
Euroberry GmbH	0-E	Germany	Shareholder in subsidiary	EUR	1,179	-	-
Valles del Sur SpA	76.243.329-K	Chile	Associated	US\$	939	2,275	-
Hortifrut Expofresh S.A.	0-E	Argentina	Associated	US\$	647	514	-
Atlantic Blue, S.L.	0-E	Spain	Shareholder in subsidiary	EUR	205	-	-
Naturipe Brand, LLC	0-E	USA	Associated	US\$	200	-	-
Munger Farms, LLC	0-E	USA	Common shaholder	US\$	117	-	-
Margesi S.A.	0-E	Argentina	Associated	US\$	59	59	59
Cooperativa de Agricultores Gijon.	0-E	Spain	Affiliated of a common shareholder in subsidiary	EUR	39	221	261
Agrícola San José de Tilama S.A.	76.043.289-K	Chile	Common shaholder	US\$	36	-	12
Juan Carlos Garcia	0-E	Spain	Common shaholder	EUR	33	40	44
Atlantic Green S.L.	0-E	Spain	Common shaholder	EUR	31	33	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common shaholder	US\$	1	39	-
Tal S.A.	0-E	Peru	Associated	US\$	-	-	842
Southern Cone Inversiones Ltda.	77.942.310-7	Chile	Shareholder in subsidiary	CLP	-	-	606
Horacio Schmidt Cortes	3.171.221-1	Chile	Shareholder in subsidiary	CLP	-	-	234
Sociedad Agrícola Catapilco Limitada	78241100-4	Chile	Shareholder in subsidiary	CLP	-	915	-
Berry Blue, LLC	0-E	USA	Associated	US\$	-	3	2
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shaholder	CLP	-	-	3
Agrícola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shaholder	CLP	-	2	-
Naturipe Berry Growers	0-E	USA	Associated	US\$	-	404	-
Hortifrut Berries Maroc SRL	0-E	Morocco	Associated	EUR	-	382	-
Vileun Organics SpA	76.158.225-9	Chile	Common shaholder	US\$	-	210	-
Arandanos del Rocio	0-E	Spain	Affiliated of a shareholder in subsidiary	EUR	-	-	5
<b>Total</b>					<b>45,759</b>	<b>38,555</b>	<b>32,552</b>

Current accounts receivable correspond to trade operations whose collection period is between 1 and 3 months.

Non-current accounts receivable correspond to the financing of investments whose collection period is over 3 years.

<u>Non Current Accounts Receivable</u>	<u>RUT</u>	<u>Country of Origin</u>	<u>Nature of the Relationship</u>	<u>Type of Currency</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>1-Jan-15</u>
					<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
S.A.T. Hortifrut H-0030	0-E	España	Associated	EUR	3,485	3,485	3,485
Tierras de Berries S.A.	0-E	Argentina	Common shareholder in associated	US\$	2,192	3,252	-
Hortifrut Berries Maroc SRL	0-E	Marruecos	Associated	EUR	1,983	-	-
Hortifrut Tal S.A.C	0-E	Peru	Associated	US\$	-	2,788	4,027
Atlantic Blue,S.L.	0-E	España	Common shareholder	EUR	-	144	375
Naturipe Berry Growers	0-E	EEUU	Associated	US\$	-	-	309
Munger Farms, LLC	0-E	EEUU	Common shareholder	US\$	-	-	219
<b>Total</b>					<b>7,660</b>	<b>9,669</b>	<b>8,415</b>

### 11.2. Accounts payable to related entities

Accounts payable to related entities as of December 31, 2016, December 31, 2015 and January 01, 2015, are detailed as follows:

<u>Current Accounts Payable</u>	<u>RUT</u>	<u>Country of Origin</u>	<u>Naturaleza de la relación</u>	<u>Type of Currency</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>1-Jan-15</u>
					<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Expofresh S.A.	0-E	Argentina	Common shareholder	US\$	2,905	83	273
Tal S.A.C.	0-E	Peru	Affiliated of a shareholder in an associated co.	US\$	1,163	563	-
Andes del Sur Inversiones Ltda.	76.463.392-K	Chile	Common shareholder	CLP	888	-	-
Hortifrut Tal S.A.C	0-E	Peru	Associated	US\$	727	-	-
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	US\$	324	456	445
Sociedad Agrícola Catapilco Ltda.	78.241.100-4	Chile	Common shareholder	US\$	314	-	-
Naturipe Berry Growers, LLC	0-E	USA	Associated	US\$	177	-	-
Munger Bros, LLC	0-E	USA	Common shareholder	US\$	125	-	-
Arandos del Rocío, S.L.	0-E	Spain	Common shareholder	EUR	32	-	-
Santa Maria de Gorbea S.A.	99.567.570-6	Chile	Common shareholder	CLP	23	79	80
Atlantic Blue Berries Maroc, SARL	0-E	Spain	Common shareholder	EUR	14	66	9
Pacific Berry Breeding, LLC	0-E	USA	Associated	US\$	13	57	232
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	3	27	-
Agrícola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP	3	-	26
Royal Berries S.L	0-E	Spain	Affiliated of a shareholder in a subsidiary	US\$	-	-	1,496
Valles del Sur SpA	76.243.329-k	Chile	Common shareholder	US\$	-	-	121
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	-	915	247
Agrícola San José de Tilama S.A.	76.043.289-K	Chile	Common shareholder	US\$	-	7	-
San José Farms S.A.	77.403.750-0	Chile	Shareholder	US\$	-	-	13
Vilcun Organics SpA	76.158.225-9	Chile	Common shareholder	US\$	-	-	603
<b>Total</b>					<b>6,711</b>	<b>2,253</b>	<b>3,545</b>

Current accounts payable correspond to trade operations, the payment period is between 1 and 45 days.

<u>Non Current Accounts Payable</u>	<u>RUT</u>	<u>Country of Origin</u>	<u>Nature of the relationship</u>	<u>Type of Currency</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>1-Jan-15</u>
					<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Royal Berries S.L.	0-E	Spain	Affiliated of a shareholder in a subsidiary	EUR	10,286	10,316	12,010
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	971	-	-
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP	433	408	478
Munger Bros, LLC	0-E	USA	Common shareholder	US\$	-	12,010	-
<b>Total</b>					<b>11,690</b>	<b>22,734</b>	<b>12,488</b>

Non-current accounts payable correspond to the financing of investments whose collection period is over 3 years.

### 11.3. Transactions with related parties and their effects on results

The operations and their effects on results for the periods ending December 31, 2016 and 2015 are as follows:

<u>Company</u>	<u>RUT</u>	<u>Nature of the Relationship</u>	<u>Description of the transaction</u>	<u>Effect on result (charge)/ deposit</u>		<u>Effect on result (charge)/ deposit</u>	
				<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>
				<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Naturipe Farms LLC	0-E	Associated	Fruit sales	217,711	22,446	169,007	17,316
S.A.T. Hortifrut H-0030	0-E	Associated	Fruit sales	25,667	2,646	19,870	2,036
S.A.T. Hortifrut H-0030	0-E	Associated	Fruit purchase	149	-	-	-
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Fruit purchase	14,117	-	10,477	-
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from Packing services, materials and others	861	-	597	-
Agrícola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from plant sales	314	32	20	2
Naturipe Value Added Foods LLC	0-E	Associated	Fruit sales	29,651	3,057	20,670	2,118
Naturipe Value Added Foods LLC	0-E	Associated	Fruit sales	205	-	528	-
Naturipe Berry Growers	0-E	Associated	Fruit sales	5,283	545	3,638	373
Sociedad Agrícola Catapilco Ltda.	78.241.100-4	Common shareholder	Advanced purchase of plants (Nursery)	6,332	-	3,002	-
Sociedad Agrícola Catapilco Ltda.	78.241.100-4	Common shareholder	Received services	22	-	-	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Fruit purchase	90	-	215	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Income from Packing services, materials and others	40	-	74	-
Valles del Sur SpA	76.243.329-k	Shareholder	Fruit purchase	9,141	-	6,608	-
Valles del Sur SpA	76.243.329-k	Shareholder	Income from Packing services, materials and others	816	-	738	-
Valles del Sur SpA	76.243.329-k	Shareholder	Income from plant sales	523	54	87	9
Agrícola San José de Tilama S.A.	76.043.289-K	Common shareholder	Fruit purchase	1,938	-	736	-
Agrícola San José de Tilama S.A.	76.043.289-K	Common shareholder	Income from Packing services, materials and others	169	-	1	-
Agrícola San José de Tilama S.A.	76.043.289-K	Common shareholder	Income from plant sales	56	6	10	1
Vileun Organics SPA	76.158.225-9	Common shareholder	Income from Packing services, materials and others	-	-	165	-
Vileun Organics SPA	76.158.225-9	Common shareholder	Fruit purchase	1,722	-	2,157	-
Santa Maria de Gorbea S.A.	99.567.570-6	Common shareholder	Income from Packing services, materials and others	20	-	34	-
Santa Maria de Gorbea S.A.	99.567.570-6	Common shareholder	Fruit purchase	254	-	306	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Fruit purchase	348	-	243	-
Agrícola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Income from Packing services, materials and others	33	-	46	-
Horacio Schmidt Cortes	3.171.221-1	Shareholder in subsidiary	Received services	3	-	-	-
Horacio Schmidt Cortes	3.171.221-1	Shareholder in subsidiary	Paid dividend	348	-	-	-

<u>Company</u>	<u>RUT</u>	<u>Nature of the relationship</u>	<u>Description of the transaction</u>	<u>Effect on result (charge)/ deposit</u>		<u>Effect on result (charge)/ deposit</u>	
				<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>
				<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Andes del Sur Inversiones Limitada	76.463.392-K	Shareholder in subsidiary	Paid dividend	1,092	-	-	-
Andes del Sur Inversiones Limitada	76.463.392-K	Shareholder in subsidiary	Received loan	883	-	-	-
Andes del Sur Inversiones Limitada	76.463.392-K	Shareholder in subsidiary	Loan payment	-	-	605	-
San José Farms S.A.	77.403.750-0	Shareholder	Received services	10	-	-	-
Hortifrut Tal S.A.C	0-E	Associated	Fruit purchase	36,046	-	9,935	-
Hortifrut Tal S.A.C	0-E	Associated	Income from plant sales	1,081	111	2,122	217
Tal S.A.C	0-E	Common shareholder in associated	Fruit purchase	21,547	-	14,721	-
Tal S.A.C	0-E	Common shareholder in associated	Income from plant sales	813	-	1,105	113
Tierras de Berries S.A.	0-E	Common shareholder in associated	Advanced payment to producer	-	-	3,252	-
Tierras de Berries S.A.	0-E	Common shareholder in associated	Charge from advanced payment	1,060	-	-	-
Expofresh S.A.	0-E	Common shareholder in associated	Fruit purchase	16,419	-	2,577	-
Royal Berries S.L.	0-E	Common shareholder	Fruit sales	18	2	61	6
Royal Berries S.L.	0-E	Common shareholder	Purchase berries genetics (plants)	-	-	20,000	-
Royal Berries S.L.	0-E	Common shareholder	Plant purchase	1,338	(1,338)	1,125	(1,125)
Royal Berries S.L.	0-E	Common shareholder	Payment - purchase berries genetics (plants)	1,254	-	-	-
Royal Berries S.L.	0-E	Common shareholder	Interest expenses	268	(268)	-	-
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Income from packing services, materials and others	17	-	-	-
Inversiones Canihua	95.526.000-7	Shareholder in subsidiary	Paid dividend	375	-	-	-
Hortifrut Berries Maroc SRL	0-E	Associated	Loan	1,844	-	382	-
Hortifrut Berries Maroc SRL	0-E	Associated	Earned interests	58	58	-	-
Hortifrut Berries Maroc SRL	0-E	Associated	Income from plant sales	123	13	-	-
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Lease	51	-	-	-
Tierras de Berries S.A.	0-E	Common shareholder in associated	Income from plant sales	306	66	-	-
Tierras de Arándanos S.A.	0-E	Common shareholder in associated	Income from plant sales	56	16	-	-
Margesi S.A.	0-E	Associated	Income from plant sales	23	8	-	-
Atlantic Blue S.L.	0-E	Common shareholder in subsidiary	Fruit sales	176	18	121	12
Naturipe Value Added Fresh LLC	0-E	Associated	Fruit sales	9,671	997	8,068	827
Euroberry GMBH	0-E	Associated	Fruit sales	1,193	123	-	-

Hortifrut and subsidiaries, have as their policy to inform the main transactions that it performs with related parties during the period, except for dividends paid by the parent company, received capital contributions, which are not considered transactions.

#### **11.4. Board Remunerations and fees and Remunerations of key executives**

The allowances, remunerations and ownership interests of the Board members as of December 31, 2016 reach KUS\$764 of which KUS\$136 correspond to interests. For the same period in 2015 the total of allowances, consulting and ownership interests reached KUS\$741.

The total gross remuneration received by the main executives at Hortifrut and subsidiaries reached KUS\$4,190 as of December 31, 2016 and KUS\$3,641 as of December 31, 2015.

Main executive managers are those that have the authority and the responsibility to plan, direct and control the company's activities, whether it be directly or indirectly, including any member (executive or not) of the administrative council or of a government body, its equivalent in the company.

## NOTE 12 - STOCK

The stock detail at the closing of the period ending December 31, 2016, December 31, 2015 and January 01, 2015 is as follows:

<u>Types of stock</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>	<u>1-Jan-15</u> <u>KUS\$</u>
Finished products	39,749	22,101	24,981
Raw material	648	2,238	3,065
Frozen finished products	3,582	6,348	3,632
Materials and supplies	13,749	11,688	11,938
Provision for obsolescence	(917)	(696)	(619)
<b>Total</b>	<b>56,811</b>	<b>41,679</b>	<b>42,997</b>

### Stock Policies

The group's stock is measured at cost or net realization value, whichever is lower.

### Stock measuring policy

The Group values its stock according to the following:

- a) The production cost of the manufactured stock includes those costs directly related with the produced units, such as labor, variable and fixed costs which have been included to transform the raw material into finished products.
- b) In the case of the cost of acquired stock, the cost of acquisition covers the purchase price, import fees, transport, storage and others that can be attributed to the acquisition of goods and materials.

### Formula to calculate the cost of Stock

The stock of finished products is valued using the average weighted cost method, in other words, the cost of each unit of the product is determined from the weighted average of the cost recorded at the start of the period and the cost of the items purchased or produced during the period.

Stock of raw materials, packing and materials are valued at the average weighted cost.

### Information regarding finished products

Until the closing of the corresponding periods, the Company has not performed write-offs of finished products.

During the period ending December 31, 2016 and the period ending December 31, 2015, no stock has been pledged as security.

The cost of stock acknowledged as cost of sales in the periods ending December 31, 2016 and 2015 reach KUS\$192,169 and KUS\$150,500 respectively (see note 30-1).

In order to mitigate the risk of loss of stock, the Company maintains contracted insurances as of December 31, 2016 (See Note 3.3)

**NOTE 13 – CURRENT BIOLOGICAL ASSETS**

The movements of current biological assets in the 2016 and 2015 periods, are the following:

<b><u>Movement</u></b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Opening biological assets	7,182	6,989
Increase due to activating of costs	22,328	17,805
Exchange rate adjustment	95	-
Additions / transfers	-	264
Amortization	(144)	(257)
Consumption	(22,605)	(17,619)
<b>Total</b>	<b><u>6,856</u></b>	<b><u>7,182</u></b>

As described in Note 2.7, the Company has performed the valuation of agricultural products that grow on “bearer plants” as of the date of the current financial statements, determining that said calculation does not significantly differ from acknowledged costs, taking into consideration the natural cycle of the business, reason why it was not acknowledged.

It must be stated that this valuation corresponds to an estimation, which could vary when the sale of the fruit is perfected, moment when said result is realized.

**NOTE 14 – OTHER NON FINANCIAL ASSETS**

The detail of other non-financial assets is as follows:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
<b><u>Current</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Advanced payment of blueberry plants	3,791	1,813	1,135
Advanced expenses (lease)	676	58	1,426
Advanced expenses	795	899	405
Advanced payment for Water Fee Cap.	-	1,408	-
Payments in guarantee	36	-	2,798
Advanced payment of freight	222	2,465	1,474
<b>Total</b>	<b><u>5,520</u></b>	<b><u>6,643</u></b>	<b><u>7,238</u></b>

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
<b><u>Non Current</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Advanced payment for Water Fee Cap.	1,371	-	-
Advanced expenses	145	11	30
<b>Total</b>	<b><u>1,516</u></b>	<b><u>11</u></b>	<b><u>30</u></b>

## NOTE 15 – INVESTMENTS IN SUBSIDIARIES

The Company has investments in companies that have been acknowledged as investment in subsidiaries. All the companies defined as subsidiaries have been consolidated in Hortifrut and subsidiaries' financial statements.

The detail of consolidated subsidiaries as of December 31, 2016 and December 31, 2015, is as follows:

<u>Companies</u>	<u>RUT</u>	<u>Country of Origin</u>	<u>Functional Currency</u>	<u>31-Dec-16</u>			<u>31-Dec-15</u>
				<u>Direct</u>	<u>Indirect</u>	<u>Total</u>	<u>Total</u>
Agrícola El Avellano S.A. y subsidiarias	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola El Pampino S.A.	76.884.880-7	Chile	US\$	-	20.0000	20.0000	20.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	-	25.0000	25.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Colmenares Hortisur SPA	99.568.520-5	Chile	CLP	100.0000	-	100.0000	100.0000
Hortifrut Chile S.A. y subsidiarias	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Hortifrut Comercial S.A.	99.535.510-8	Chile	CLP	0.0100	99.9900	100.0000	100.0000
Viveros Hortifrut Chile S.A.	99.524.470-5	Chile	CLP	-	51.0000	51.0000	51.0000
Top Berries & Fruit SPA	76.023.726-4	Chile	CLP	100.0000	-	100.0000	100.0000
Berries de Panguipulli SPA	76.243.167-K	Chile	US\$	100.0000	-	100.0000	100.0000
Inversiones Hortifrut S.A. y subsidiarias	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000
Bery good Comercial Importadora	Extranjero	Brazil	RBR	0.0100	99.9900	100.0000	100.0000
Hortifrut Inversiones Int. S.A.	76.043.425-6	Chile	US\$	49.4874	50.5126	100.0000	100.0000
Hortifrut Argentina S.A.	Foreigner	Argentina	\$AR	-	95.9000	95.9000	95.9000
Tecnovital S.A.	Foreigner	Argentina	\$AR	3.0000	97.0000	100.0000	100.0000
Hortifrut North America Inc.	Foreigner	USA	US\$	-	100.0000	100.0000	100.0000
Hortifrut S.A. de C.V. y subsidiarias	Foreigner	Mexico	US\$	-	99.9900	99.9900	99.9900
Hortifrut Import, Inc.	Foreigner	USA	US\$	-	100.0000	100.0000	100.0000
Naturipe Farm Import, Inc.	Foreigner	USA	US\$	-	100.0000	100.0000	100.0000
Hortifrut Europa SL	Foreigner	Spain	EUR	0.0300	99.9700	100.0000	100.0000
Euroberry Ltd.	Foreigner	England	EUR	-	100.0000	100.0000	100.0000
Euroberry B.V.	Foreigner	Holland	EUR	-	100.0000	100.0000	100.0000
Hortifrut España Southern Sun SL	Foreigner	Spain	EUR	-	50.0000	50.0000	50.0000
Asturian Berries SL	Foreigner	Spain	EUR	-	25.5000	25.5000	25.5000
HFE Berries Perú S.A.C.	Foreigner	Peru	US\$	-	50.0000	50.0000	50.0000
Euroberry Marketing S.A.	Foreigner	Spain	EUR	-	50.0000	50.0000	50.0000

The Companies detailed in the first margin, correspond to front line companies and those in the second margin are the companies where control is maintained, but that form part of the consolidated financial statements of front line companies (note 2.3).

In the case of those subsidiaries that directly or indirectly maintain an ownership equal to or lower than 50%, these have been included in the consolidation process because the Company has the power to direct the financial and operating policies.

During 2016, no new companies were incorporated into Hortifrut group's financial statement consolidation. Nevertheless, a restructuring of the company took place, where 99.9% of the companies Hortifrut Import, Inc. and Naturipe Farm Import, Inc., passed from Hortifrut S.A. de C.V. (Mexico) to Hortifrut Inversiones Internacionales S.A. (Chile).

Euroberry B.V. (Holland), subsidiary of Hortifrut Europa SL, was dissolved in September 2016.

During the last quarter of 2016, the merger of the companies Hortifrut Argentina S.A. (continuation), Tecnovital S.A. and Vitalpack S.A. has been arranged, which to date is in the inscription process.

In 2015, the following company was incorporated into Hortifrut España Southern Sun SL's consolidation:

On April 08, 2015, Hortifrut España Southern Sun SL (99% interest), together with Hortifrut Inversiones Internacionales S.A. (0.5% interest) and Atlantic Blue S.L. (0.5% interest), constituted a new company denominated HFE Berries Perú S.A.C., destined to the production and commercialization of blueberries.

Summarized financial information corresponding to significant subsidiaries, financial statements as of December 31, 2016 and December 31, 2015.

	Hortifrut Chile and subsidiaries		Inversiones Hortifrut S.A. and subsidiaries		Agrícola Vida Nueva S.A.		Colmenares Hortisur S.P.A.	
	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
<b>Assets</b>								
Current	175,468	121,442	83,300	78,248	1,200	957	276	181
Non current	93,161	75,616	154,221	98,395	12,303	14,814	158	167
<b>Total</b>	<b>268,629</b>	<b>197,058</b>	<b>237,521</b>	<b>176,643</b>	<b>13,503</b>	<b>15,771</b>	<b>434</b>	<b>348</b>
<b>Liabilities</b>								
Current	188,015	129,926	97,151	53,173	3,813	2,996	28	14
Non current	33,598	44,870	62,928	63,432	2,099	3,744	-	-
<b>Total</b>	<b>221,613</b>	<b>174,796</b>	<b>160,079</b>	<b>116,605</b>	<b>5,912</b>	<b>6,740</b>	<b>28</b>	<b>14</b>
<b>Equity</b>	<b>47,016</b>	<b>22,262</b>	<b>77,442</b>	<b>60,038</b>	<b>7,591</b>	<b>9,031</b>	<b>406</b>	<b>334</b>

	Hortifrut Chile and subsidiaries		Inversiones Hortifrut S.A. and subsidiaries		Agrícola Vida Nueva S.A.		Colmenares Hortisur S.P.A.	
	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
<b>Results</b>								
Operating Revenue	228,260	192,249	339,937	278,819	4,482	2,841	179	273
Costs and Expenses	(200,713)	(171,886)	(332,573)	(274,205)	(3,441)	(1,850)	(115)	(126)
Other results	(317)	(4,435)	4,841	1,939	(164)	246	4	-
Tax	(6,302)	(3,541)	(5,019)	(3,379)	(147)	(309)	(15)	(36)
<b>Net profit (loss)</b>	<b>20,928</b>	<b>12,387</b>	<b>7,186</b>	<b>3,174</b>	<b>730</b>	<b>928</b>	<b>53</b>	<b>111</b>

	Agrícola El Avellano S.A. and subsidiaries		Agrícola Hortifrut S.A.		Agrícola Mataquito S.A.		Agrícola Santa Rosa. S.A.	
	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>Assets</b>								
Current	702	774	1,941	1,515	1,106	632	1,726	2,175
Non current	8,904	9,100	27,547	26,357	12,319	12,623	5,547	5,394
<b>Total</b>	<b>9,606</b>	<b>9,874</b>	<b>29,488</b>	<b>27,872</b>	<b>13,425</b>	<b>13,255</b>	<b>7,273</b>	<b>7,569</b>
<b>Liabilities</b>								
Current	1,687	1,708	637	1,330	6,867	924	1,790	1,668
Non current	2,043	2,415	5,095	4,874	3,595	5,441	1,664	1,912
<b>Total</b>	<b>3,730</b>	<b>4,123</b>	<b>5,732</b>	<b>6,204</b>	<b>10,462</b>	<b>6,365</b>	<b>3,454</b>	<b>3,580</b>
<b>Equity</b>	<b>5,876</b>	<b>5,751</b>	<b>23,756</b>	<b>21,668</b>	<b>2,963</b>	<b>6,890</b>	<b>3,819</b>	<b>3,989</b>

	Agrícola El Avellano S.A. and subsidiaries		Agrícola Hortifrut S.A.		Agrícola Mataquito S.A.		Agrícola Santa Rosa del Parque S.A.	
	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>Results</b>								
Operating Revenue	3,035	2,036	7,812	5,021	2,433	2,545	5,057	4,236
Costs and Expenses	(3,261)	(2,362)	(7,352)	(4,644)	(2,792)	(2,272)	(2,163)	(1,725)
Other results	(175)	127	(132)	85	(243)	69	(150)	(172)
Tax	273	(175)	156	(492)	255	(248)	(600)	(586)
<b>Net profit (loss)</b>	<b>(128)</b>	<b>(374)</b>	<b>484</b>	<b>(30)</b>	<b>(347)</b>	<b>94</b>	<b>2,144</b>	<b>1,753</b>

	Top Berries & Fruit S.P.A		Berries de Panguipulli S.P.A		Agrícola y Ganandera Sta. Rebeca Ltda.	
	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>Assets</b>						
Current	919	139	3,395	1,361	53	76
Non current	12,505	5,377	23,357	24,088	145	624
<b>Total</b>	<b>13,424</b>	<b>5,516</b>	<b>26,752</b>	<b>25,449</b>	<b>198</b>	<b>700</b>
<b>Liabilities</b>						
Current	1,549	1,483	870	305	20	45
Non current	6,949	629	5,349	5,670	1	121
<b>Total</b>	<b>8,498</b>	<b>2,112</b>	<b>6,219</b>	<b>5,975</b>	<b>21</b>	<b>166</b>
<b>Equity</b>	<b>4,926</b>	<b>3,404</b>	<b>20,533</b>	<b>19,474</b>	<b>177</b>	<b>534</b>

	Top Berries & Fruit S.P.A		Berries de Panguipulli S.P.A		Agrícola y Ganandera Sta. Rebeca Ltda.	
	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15	31-Dec-16	31-Dec-15
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>Results</b>						
Operating Revenue	4,300	2,934	5,810	4,632	66	82
Costs and Expenses	(2,324)	(1,816)	(4,354)	(3,298)	(160)	(50)
Other results	(59)	(174)	(74)	72	3	-
Tax	(371)	(288)	(233)	(471)	30	(15)
<b>Net profit (loss)</b>	<b>1,546</b>	<b>656</b>	<b>1,149</b>	<b>935</b>	<b>(61)</b>	<b>17</b>

**NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD**

The Company has acknowledged as investment in companies the ownership that it has in the following companies and in accordance with the detailed movement:

<u>Company</u>	<u>RUT</u>	<u>Country</u>	<u>Functional Currency</u>	<u>Interest % Indirect</u>	<u>1-Jan-16</u>	<u>Investment</u>	<u>Interest in result</u>	<u>Exchange rate difference</u>	<u>Other increase (decrease)</u>	<u>Balance 31-Dec-16</u>
Berry Blue LLC	o-E	USA	Dollar	50.00%	15	250	(270)	-	-	(5)
Pacific Berry Breeding LLC	o-E	USA	Dollar	50.00%	415	-	(172)	-	-	243
Munger Hortifrut N.A. LLC	o-E	USA	Dollar	50.00%	3	25,972	(436)	-	-	25,539
Naturipe Brands LLC	o-E	USA	Dollar	30.00%	149	278	200	-	228	855
Naturipe Farms LLC	o-E	USA	Dollar	30.00%	1,388	-	44	-	-	1,432
Naturipe Value Added Foods LLC	o-E	USA	Dollar	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	o-E	USA	Dollar	33.33%	3,930	-	561	-	-	4,491
S.A.T. Hortifrut H-0030	o-E	Spain	Euro	33.00%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	o-E	Morocco	DH	51.00%	3	104	(36)	(7)	-	64
Euroberry GmbH	o-E	Germany	Euro	50.00%	-	14	-	(1)	-	13
Margesi S.A.	o-E	Argentina	Argentine \$	50.00%	2,796	-	564	(919)	-	2,441
San Clemente Vitalberry (Shanghai) SpA	o-E	Chile	Chilean \$	50.00%	726	-	127	-	-	853
Hortifrut Tal S.A.C	o-E	Peru	Nuevo Sol	50.00%	14,761	-	4,574	212	11,180	30,727
Hortifrut Expofresh S.A.	o-E	Argentina	Argentine \$	50.00%	215	-	(216)	(192)	-	(193)
<b>Total</b>					<b>24,595</b>	<b>26,618</b>	<b>4,940</b>	<b>(907)</b>	<b>11,408</b>	<b>66,654</b>

<u>Company</u>	<u>RUT</u>	<u>Country</u>	<u>Functional Currency</u>	<u>Interest % Indirect</u>	<u>1-Jan-15</u>	<u>Investment</u>	<u>Interest in result</u>	<u>Exchange rate difference</u>	<u>Other increase (decrease)</u>	<u>Balance 31-Dec-15</u>
Berry Blue LLC	o-E	USA	Dollar	50.00%	6	262	(247)	-	(6)	15
Pacific Berry Breeding LLC	o-E	USA	Dollar	50.00%	531	-	(115)	-	(1)	415
Munger Hortifrut N.A. LLC	o-E	USA	Dollar	50.00%	2	-	-	-	1	3
Naturipe Brands LLC	o-E	USA	Dollar	30.00%	3	263	(117)	-	-	149
Naturipe Farms LLC	o-E	USA	Dollar	30.00%	1,247	124	140	-	(123)	1,388
Naturipe Value Added Foods LLC	o-E	USA	Dollar	27.00%	193	-	-	-	-	193
Naturipe Value Added Fresh, LLC	o-E	USA	Dollar	33.33%	3,707	-	100	-	123	3,930
S.A.T. Hortifrut H-0030	o-E	Spain	Euro	33.00%	4	-	-	(3)	-	1
Hortifrut Berries Maroc S.R.L.	o-E	Spain	DH	51.00%	-	5	(3)	1	-	3
Margesi S.A.	o-E	Argentina	Argentine \$	40.00%	3,712	270	170	(1,356)	-	2,796
San Clemente Vitalberry (Shanghai) SpA	o-E	Chile	Chilean \$	30.00%	249	413	311	-	(247)	726
Hortifrut Tal S.A.C	o-E	Peru	Nuevo Sol	50.00%	10,795	-	5,568	(1,602)	-	14,761
Hortifrut Expofresh S.A.	o-E	Argentina	Argentine \$	50.00%	(34)	-	281	(32)	-	215
<b>Total</b>					<b>20,415</b>	<b>1,337</b>	<b>6,088</b>	<b>(2,992)</b>	<b>(253)</b>	<b>24,595</b>

The detail of movements as of December 31, 2016 and December 31, 2015:

<b><u>Movement</u></b>	<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
<b>Opening balance as of January 1</b>	<b>24,595</b>	<b>20,415</b>
Interest in results	4,940	6,088
Capital Contributions (a)	26,618	1,337
Surplus of revaluation Bearer Plants	11,180	-
Other adjustments	228	(253)
Adjustments due to exchange rate fluctuations	(907)	(2,992)
<b>Closing balance</b>	<b>66,654</b>	<b>24,595</b>

The associated Hortifrut Tal S.A.C, as per what is established in IAS 41, indicates that the agricultural products that grow on the bearer plants must be measured at their fair value minus cost of sales, recording the changes in valuation under result as the product grows, so the effect of this valuation has been acknowledged. The result acknowledged by the interest that Hortifrut maintains in this company includes US\$100 thousand for this adjustment. Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment when said result is realized.

a) Capital contributions

Capital contributions during the periods ending December 31, 2016 and December 31, 2015 are shown in the following detail:

<b><u>Capital Contributions</u></b>	<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
<b><u>Company</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Berry Blue LLC	250	262
Munger Hortifrut N.A. LLC	25,972	-
Naturipe Brands LLC	278	263
Naturipe Farms LLC	-	124
Hortifrut Berries Maroc S.R.L.	104	5
Euroberry GmbH	14	-
Margesi S.A.	-	270
San Clemente Vitalberry (Shanghai) SpA	-	413
<b>Total Contributions</b>	<b>26,618</b>	<b>1,337</b>

Contributions to Limited Liability Companies (LLC) in the United States, aim to maintain the interest in said companies, except for Munger Hortifrut N.A. LLC, that corresponds to capitalization with the purpose of developing the 344-hectare organic blueberry investment plan.

b) New Investments

During the period ending December 31, 2016, the following new investments were incorporated:

Dated June 21, 2016, Euroberry Marketing S.A., formed in Germany the company Euroberry GmbH. The new company will have as its corporate purpose, the commercializing of berries in that country.

In the period ending December 31, 2015, the following new investments were incorporated:

Dated June 30, 2015, a 20% interest was purchased in the San Clemente Vitalberry SpA. company, with which the Company will own 50% of the property.

Dated May 26, 2015, Hortifrut España Southern Sun S.L. (51%) together with M. Ahmed Al Amouri, formed the Hortifrut Berries Maroc S.R.L. company, the new Company will have as its corporate purpose the production and commercializing of berries.

Dated April 29, 2015, a 10% ownership was purchased in Margesi S.A. company, with which the company now owns 50% of the property.

c) Reclassification of investment for sale

During the period ending December 31, 2016 and the period ending December 31, 2015 no reclassifications of investments for sale took place.

c) Other changes

The following companies have changed names:

- Naturipe Foods LLC, is now Naturipe Value Added Foods, LLC.
- Naturipe RTE LLC, is now Naturipe Value Added Fresh, LLC.
- Hortifrut Munger LLC, is now Munger Hortifrut N.A. LLC.

## e) Summarized financial information

The summarized financial information, which is presented below, corresponds to the total assets, liabilities and equity and a summary of the results of the associated companies, for the periods under analysis.

31-Dec-16																		
<u>Associated</u>	<u>Non</u>			<u>Current</u>	<u>Non current</u>	<u>Total</u>	<u>Equity</u>	<u>Operating</u>	<u>Costs and</u>	<u>Other</u>	<u>Net profit</u>							
	<u>Assets</u>	<u>Assets</u>	<u>Assets</u>									<u>Liabilities</u>	<u>Liabilities</u>	<u>Liabilities</u>	<u>Revenue</u>	<u>Expenses</u>	<u>results</u>	<u>(loss)</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>									<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Berry Blue LLC	103	-	103	113	-	113	(10)	43	(583)	-	(540)							
Pacific Berry Breeding LLC	433	129	562	76	-	76	486	874	(1,218)	-	(344)							
Munger Hortifrut N.A. LLC	51,078	-	51,078	-	-	-	51,078	-	(872)	-	(872)							
Naturipe Brands LLC	3,057	870	3,927	1,077	-	1,077	2,850	1,000	(333)	-	667							
Naturipe Farms LLC	52,736	5,802	58,538	51,997	1,768	53,765	4,773	704,422	(704,468)	193	147							
Naturipe Value Added Foods LLC	14,979	26	15,005	14,195	95	14,290	715	8,222	(8,222)	-	-							
Naturipe Value Added Fresh, LLC	4,268	11,511	15,779	2,285	20	2,305	13,474	22,837	(21,179)	25	1,683							
S.A.T. Hortifrut H-0030	9	-	9	6	-	6	3	-	-	-	-							
Hortifrut Berries Maroc S.R.L	1,159	1,418	2,577	359	2,093	2,452	125	79	(103)	(47)	(71)							
Euroberry GmbH	26	-	26	-	-	-	26	-	-	-	-							
Margesi S.A.	3,359	3,432	6,791	1,277	632	1,909	4,882	4,526	(3,378)	(20)	1,128							
San Clemente Vitalberry (Shanghai) SpA	2,671	113	2,784	1,078	-	1,078	1,706	2,437	(2,206)	23	254							
Hortifrut Tal S.A.C	27,413	71,967	99,380	13,882	24,044	37,926	61,454	37,182	(24,299)	(3,735)	9,148							
Hortifrut Expofresh S.A.	219	58	277	663	-	663	(386)	2,777	(3,191)	(18)	(432)							
<b>Total</b>	<b>161,510</b>	<b>95,326</b>	<b>256,836</b>	<b>87,008</b>	<b>28,652</b>	<b>115,660</b>	<b>141,176</b>	<b>784,399</b>	<b>(770,052)</b>	<b>(3,579)</b>	<b>10,768</b>							

  

31-Dec-15																		
<u>Associated</u>	<u>Non</u>			<u>Current</u>	<u>Non Current</u>	<u>Total</u>	<u>Equity</u>	<u>Operating</u>	<u>Costs and</u>	<u>Other</u>	<u>Net profit</u>							
	<u>Assets</u>	<u>Assets</u>	<u>Assets</u>									<u>Liabilities</u>	<u>Liabilities</u>	<u>Liabilities</u>	<u>Revenue</u>	<u>Expenses</u>	<u>results</u>	<u>(loss)</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>									<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Berry Blue LLC	157	-	157	127	-	127	30	10	(394)	-	(384)							
Pacific Berry Breeding LLC	890	129	1,019	189	-	189	830	1,778	(2,024)	-	(246)							
Munger Hortifrut N.A. LLC	6	-	6	-	-	-	6	-	-	-	-							
Naturipe Brands LLC	2,043	-	2,043	742	804	1,546	497	-	(310)	-	(310)							
Naturipe Farms LLC	47,021	1,237	48,258	43,631	-	43,631	4,627	575,295	(575,122)	-	173							
Naturipe Value Added Foods LLC	12,676	9	12,685	11,875	95	11,970	715	7,226	(6,545)	(133)	548							
Naturipe Value Added Fresh, LLC	4,830	11,786	16,616	4,825	-	4,825	11,791	14,555	(13,736)	-	819							
S.A.T. Hortifrut H-0030	9	-	9	6	-	6	3	-	-	-	-							
Hortifrut Berries Maroc S.R.L	112	272	384	378	-	378	6	-	-	-	-							
Margesi S.A.	1,457	5,061	6,518	520	406	926	5,592	702	(399)	(5)	298							
San Clemente Vitalberry (Shanghai) SpA	7,702	66	7,768	6,316	-	6,316	1,452	3,282	(2,712)	(2)	568							
Hortifrut Tal S.A.C	19,591	35,042	54,633	8,788	16,323	25,111	29,522	10,515	(2,064)	(1,855)	6,596							
Hortifrut Expofresh S.A.	928	38	966	536	-	536	430	112	(351)	(11)	(250)							
<b>Total</b>	<b>97,422</b>	<b>53,640</b>	<b>151,062</b>	<b>77,933</b>	<b>17,628</b>	<b>95,561</b>	<b>55,501</b>	<b>613,475</b>	<b>(603,657)</b>	<b>(2,006)</b>	<b>7,812</b>							

**NOTE 17 – INTANGIBLE ASSETS OTHER THAN APPRECIATION**

The detail of the main types of intangible assets is shown as follows:

	<u>Useful Life</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>	<u>1-Jan-15</u> <u>KUS\$</u>
Varietal licenses	Finite	16,969	23,913	9,392
VBM Brand	Indefinite	977	977	977
Water Rights	Indefinite	469	469	469
Relationship with Customers	Finite	3,107	3,374	3,640
Software	Finite	272	448	537
<b>Total</b>		<b>21,794</b>	<b>29,181</b>	<b>15,015</b>

a) Varietal licenses

The acquired varietal licenses are shown at cost of acquisition, and are amortized charged to the cost of sale in the measure in which the sales income is generated or by the plant's development cost.

The movement of varietal licenses for the period ending December 31, 2016 and the period ending December 31, 2015, is as follows:

<u>Movement</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
Opening balance as of January 01	23,913	9,392
Investments	-	20,000
Cost Biologicals	-	(3,739)
Sales	(2,401)	-
Amortization /consumption	(4,543)	(1,740)
<b>Closing Balance</b>	<b>16,969</b>	<b>23,913</b>

b) Software

The acquired software is recorded over the acquisition cost base minus accumulated amortization. These assets are amortized during their useful life, estimated at 6 years by the lineal method.

The movement of software for the periods ending December 31, 2016 and the period ending December 31, 2015, is as follows:

<u>Movement</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
Opening balance as of January 01	448	537
Investments	1	156
Amortization	(177)	(245)
<b>Closing balance</b>	<b>272</b>	<b>448</b>

The amortization of intangible assets is recorded in the consolidated income statement under the item cost of sales and administration expenses.

Management has not observed signs of impairment in relation to intangible assets.

c) Other intangibles

The identified intangible assets are detailed as follows:

	<b>Useful Life</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
		<b>KUS\$</b>	<b>KUS\$</b>
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	3,107	3,374
<b>Total</b>		<b>4,553</b>	<b>4,820</b>

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
<b>Movement</b>	<b>KUS\$</b>	<b>KUS\$</b>
Opening balance as of January 01	4,820	5,086
Amortization	— '(267)	— '(266)
<b>Closing Balance</b>	<b>4,553</b>	<b>4,820</b>

The amortization of the intangible asset Relationship with Customers, is recorded in the consolidated income statement under the Administrative expenses item, which has assigned it a useful life of 15 years.

In accordance with IFRS 3 norm, it is established that, from the date of acquisition, the purchaser must acknowledge, separate from appreciation, the identifiable assets acquired, the assumed liabilities and any non-parent company interest of the acquired.

In relation to the identifiable intangible assets, the norm suggests that the purchasing entity acknowledges these, separate to Goodwill.

For the period ending December 31, 2016 and the period ending December 31, 2015, Management has not observed signs of impairment in relation to intangible assets denominated water rights, relationship with customers and VBM brand.

d) Intangibles subject to guarantees or restrictions

There are no guarantees associated to or restrictions associated to intangibles as of December 31, 2016.

**NOTE 18 - APPRECIATION**

Appreciation represents the surplus of the acquisition cost over the fair value of the Company's interests in the net identifiable assets of the subsidiary or related company on the date of acquisition.

The balance of appreciation compared as of the closing of each period is as follows:

<b>Investor</b>	<b>Issuer</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
		<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
Hortifrut S.A.	Agrícola El Avellano S.A.	344	344	344
Hortifrut S.A. de C.V.	Hortifrut ABA S.A. de C.V.	342	342	342
Hortifrut S.A.	Vital Berry Marketing SPA	26,083	26,083	26,083
	<b>Total</b>	<b>26,769</b>	<b>26,769</b>	<b>26,769</b>

No movement has taken place under Appreciation between January 1, 2016 and December 31, 2016.

Management has not observed signs of impairment in relation to appreciation.

**NOTE 19 – PROPERTY, PLANT AND EQUIPMENT**

The detail of the different categories of Property, Plant and Equipment and their movements as of December 31, 2016 is as follows:

	Construction and infrastructure works	Land	Machinery and Equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total other properties, plants and equipment
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
As of January 1, 2016										
Cost or valuation	67,450	16,735	22,705	5,506	2,497	1,663	6,375	124,347	7,323	254,601
Accumulated depreciation	(26,763)	-	(12,120)	(1,459)	(1,688)	(899)	(3,696)	(6,074)	-	(52,699)
<b>Net amount as of 01/01/2016</b>	<b>40,687</b>	<b>16,735</b>	<b>10,585</b>	<b>4,047</b>	<b>809</b>	<b>764</b>	<b>2,679</b>	<b>118,273</b>	<b>7,323</b>	<b>201,902</b>
Investments	4,125	3,703	1,987	7,226	173	251	858	9,322	12,089	39,734
Revaluation (Impairment)	-	-	-	-	-	-	-	(11,014)	-	(11,014)
Expropriation and Write-off	(498)	-	(118)	(1)	(39)	(5)	(42)	(4,683)	-	(5,386)
Reclassification	3,649	-	165	1,602	1	11	3	449	(5,833)	47
Depreciation	(4,796)	-	(2,694)	(674)	(248)	(206)	(781)	(8,105)	-	(17,504)
Exchange rate conversion	231	69	17	2	8	13	12	(407)	146	91
<b>Net amount as of 31/12/2016</b>	<b>43,398</b>	<b>20,507</b>	<b>9,942</b>	<b>12,202</b>	<b>704</b>	<b>828</b>	<b>2,729</b>	<b>103,835</b>	<b>13,725</b>	<b>207,870</b>

The detail of the different categories of Property, Plant and Equipment and their movements as of December 31, 2015 is as follows:

	Construction and infrastructure	Land	Machinery and Equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total other properties, plants and equipment
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
As of January 1, 2015										
Cost or valuation	64,357	13,436	20,976	3,782	2,182	1,527	6,244	100,955	3,940	217,399
Accumulated depreciation	(22,826)	-	(9,576)	(1,225)	(1,511)	(761)	(3,222)	(487)	-	(39,608)
<b>Net amount as of 01/01/2015</b>	<b>41,531</b>	<b>13,436</b>	<b>11,400</b>	<b>2,557</b>	<b>671</b>	<b>766</b>	<b>3,022</b>	<b>100,468</b>	<b>3,940</b>	<b>177,791</b>
Investments	2,501	3,501	1,980	1,774	310	235	677	10,862	6,669	28,509
Expropriation and Write-off	(1)	(107)	(303)	-	(4)	-	(245)	-	-	(660)
Revaluation bearer plants	-	-	-	-	-	-	-	14,017	-	14,017
Reclassifications	2,954	-	159	(20)	63	(3)	73	-	(3,230)	(4)
Depreciation	(5,312)	-	(2,581)	(262)	(207)	(181)	(789)	(5,587)	-	(14,919)
Exchange rate adjustment	(986)	(95)	(70)	(2)	(24)	(53)	(59)	(1,487)	(56)	(2,832)
<b>Net amount as of 31/12/2015</b>	<b>40,687</b>	<b>16,735</b>	<b>10,585</b>	<b>4,047</b>	<b>809</b>	<b>764</b>	<b>2,679</b>	<b>118,273</b>	<b>7,323</b>	<b>201,902</b>

The valuation method of the items that make up Property, Plant and Equipment, as well as their depreciation criteria, are described in Note 2.6.

The method to calculate the fair value of Bearer Plants, establishes that in the cases when the plantations are on land that is leased and/or taken in usufruct, with expiry lower than the terms stated in Note 2.6.2 b), the valuation is adjusted to these expiries.

Except for the contracts entered into with Inversiones IMG Ltda. y and Inmobiliaria Lumaco S.A., which represent 9% of the total hectares planted by the Company at a global level, a valuation horizon higher than the current expiry of the leases and/or usufructs is used, since dated March 24, 2014 a “Contract for Irrevocable Option of Extension of Lease Contracts” was subscribed, where it establishes that both companies granted in a unilateral and irrevocable manner an option in favor of Hortifrut S.A. for the latter to execute under its exclusive discretion the renewal of the currently valid contracts. It must be stated that this contract assures the lease, nevertheless, the amount of annual income per hectare is subject to negotiation. The mentioned contracts expire in December 2017.

As of December 31, 2016, the detail of Property, plant and equipment is as follows:

	<u>December 31, 2016</u>		
	Gross Value	Accumulated depreciation	Net Value
	KUS\$	KUS\$	KUS\$
Construction and infrastructure works	74,483	(31,085)	43,398
Land	20,507	-	20,507
Machinery and equipment	24,152	(14,210)	9,942
Leased Equipment	14,334	(2,132)	12,202
Information Technology (IT) equipment	2,602	(1,898)	704
Furniture and supplies	1,899	(1,071)	828
Motor Vehicles	7,045	(4,316)	2,729
Bearer Plants	129,916	(26,081)	103,835
Works in progress	13,725	-	13,725
<b>Total Property, Plant and Equipment</b>	<b>288,663</b>	<b>(80,793)</b>	<b>207,870</b>

As of December 31, 2015, the detail of Property, plant and equipment is as follows:

	<u>December 31, 2015</u>		
	Gross Value	Accumulated Depreciation	Net Value
	KUS\$	KUS\$	KUS\$
Construction and infrastructure works	67,450	(26,763)	40,687
Land	16,735	-	16,735
Machinery and equipment	22,705	(12,120)	10,585
Leased equipment	5,506	(1,459)	4,047
Information Technology (IT) equipment	2,497	(1,688)	809
Furniture and supplies	1,663	(899)	764
Motor Vehicles	6,375	(3,696)	2,679
Bearer plants	124,347	(6,074)	118,273
Works in progress	7,323	-	7,323
<b>Total Property, Plant and Equipment</b>	<b>254,601</b>	<b>(52,699)</b>	<b>201,902</b>

a) Estimated economic useful life or depreciation rate

The estimated economic useful life per type of asset is as follows:

	<b>Minimum Life or Rate Years</b>	<b>Maximum Life or Rate Years</b>
<b>Construction and infrastructure works</b>		
Steel, reinforced concrete constructions	50	80
Wooden buildings	10	30
Provisional constructions	5	10
Minor agricultural constructions (macro-tunnel and others)	3	8
<b>Machinery and equipment</b>	8	10
<b>Motor vehicles</b>	8	10
<b>Information technology (IT) equipment</b>	3	6
<b>Bearer Plants</b>		
Blueberries	10	20
Raspberries and others	3	5
<b>Furniture and supplies</b>	5	10

The residual value and the useful life of the assets will be checked, and adjusted if necessary, at each closing of the consolidated statements of financial position.

b) Insurance

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that movable goods, vehicles, equipment, plants and machinery are subject to. The Company considers that the hedging of these policies is adequate for risks inherent to the activity (See Note 3.3).

c) Information regarding “Bearer Plants”

Hortifrut’s “Bearer Plants” correspond to berries plantations, that are on leased and own lands.

The Company’s berries plantations are located in Chile between the Coquimbo Region and Los Ríos Region, in Mexico in the states of Jalisco and Michoacán, in Brazil in Barrio Lagoa Grande, Sn - Senador Amaral, in Spain in the localities of Huelva and Asturias, and in Peru in the locality of Chiclayo.

Said geographic dispersion allows the Company to count with a diversified offer during the year, which is complemented by the producer partners that the Company has in USA and in Europe. Thereby, Hortifrut’s trade platforms and distributors can have berries during the 52 weeks of the year. The productive areas also allow greater closeness with the consumption centers. This is the case of plantations located in Mexico which mainly supply the North American market, main berries consumer in the world. Likewise, our plantations in Spain are able to supply part of the European market. Chile and Peru contribute the counter-season production for said markets.

Below is a detail of the hectares planted per type of fruit:

<b>Surface in Hectares</b>	<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
Blueberries	635	681
Organic blueberries	401	345
Raspberries	163	185
Blackberries	14	11
Strawberries	32	59
Cherries	7	7
<b>Total Planted Hectares</b>	<b><u>1,252</u></b>	<b><u>1,288</u></b>
Own Hectares	545	471
Blueberries Hectares	707	817
Productive Hectares	1,063	1,122
Planted Non Productive Hectares	189	166

d) Loss due to impairment in value

As of the date of the current financial statements, no events or changes in circumstances have taken place in the business that imply that the book value of land, constructions, infrastructure, machinery, equipment and other fixed assets may not be recoverable.

In the case of “bearer plants” there were changes in the circumstances of the business which generated an impairment in their book value, as per the application of the valuation method described in Note 2.6.2. Particularly in the case of Chilean plantations, a reduction in expected “producer returns” was observed due to the concentration, in certain weeks, of high volumes of berries in the destination markets. At the Mexican plantations, the impairment in value was mainly associated to the reduction in the expected performance of these. In Spain, there was a start up of productive hectares.

As indicated in Note 2.6.2, if the book value is modified due to the presence of impairment of “bearer plants”, said decrease in value will first be attributed to the Revaluation Reserves account under Net Equity, until its complete extinction, and if there is a remaining balance, it will be directly attributed to the results of the period under the account Other expenses, per function.

As per the aforementioned criteria, the effect of the previously mentioned impairment was recorded in the financial statements as of December 31, 2016, as detailed below:

	<b>Bearer Plant Revaluation Reserves</b>	<b>Other expenses, per function</b>	<b>Book Value Bearer Plants</b>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Chile	(10,801)	(789)	(11,590)
Mexico	-	(3,612)	(3,612)
Spain	(212)	(282)	(494)
<b>Total</b>	<b>(11,013)</b>	<b>(4,683)</b>	<b>(15,696)</b>

e) Financial lease

The net book value as of December 31, 2016 and December 31, 2015 of the assets under financial lease, classified as Assets in Leasing under the item Property, plant and equipment, is as follows:

<u>Denomination</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
<b><u>Constructions</u></b>		
Administrative office	1,053	1,097
Parking administrative offices	38	40
Metallic structure 5.3 hectares	260	274
Metallic structure 2.0 hectares	62	-
Greenhouse	1,093	-
Molina plant	4,194	-
<b>Total Constructions</b>	<b>6,700</b>	<b>1,411</b>
<b>Land</b>		
Land Molina Plant	236	-
<b>Total Land</b>	<b>236</b>	<b>-</b>
<b><u>Machinery and equipment</u></b>		
Blueberries processing line	555	606
IQF processing line	324	403
Molina Plant processing line and machinery	1,352	-
BBC Filling machine	681	730
BBC Soft Sorter Machine	710	761
Calibrating and Classifying Machine	1,503	-
Fertigation machinery	17	25
Several equipment	45	87
<b>Total Machinery and equipment</b>	<b>5,187</b>	<b>2,612</b>
<b><u>Motor vehicles</u></b>		
Vans	74	17
Tractors	5	7
<b>Total motor vehicles</b>	<b>79</b>	<b>24</b>
<b>General Total</b>	<b>12,202</b>	<b>4,047</b>

Debt associated to these leasings as of December 31, 2016 and December 31, 2015, is presented in the item Other current financial liabilities and Other non-current financial liabilities.

The debt associated to each item under Property, plant and equipment is detailed as follows:

<b><u>Leasing Liability</u></b>	<b><u>31-Dec-16</u></b> <b><u>KUS\$</u></b>	<b><u>31-Dec-15</u></b> <b><u>KUS\$</u></b>
<b><u>Constructions</u></b>		
Administrative offices	637	811
Parking administrative offices	27	29
Metallic structure 5.3 hectares	246	274
Metallic structure 2.0 hectares	63	-
Greenhouse	1,115	-
Molina plant	4,029	-
<b>Total Constructions</b>	<b><u>6,117</u></b>	<b><u>1,114</u></b>
<b><u>Land</u></b>		
Land Molina Plant	227	-
<b>Total Land</b>	<b><u>227</u></b>	<b><u>-</u></b>
 <b><u>Machinery and equipment</u></b>		
IQF processing line	-	113
IQF processing line	-	27
Blueberries processing line	-	173
BBC Filling machine	247	491
BBC Soft Sorter Machine	255	510
Molina plant processing line and machinery	1,299	-
Calibrating and Classifying Machine	1,315	-
<b>Total Machinery and equipment</b>	<b><u>3,116</u></b>	<b><u>1,314</u></b>
 <b><u>Motor vehicles</u></b>		
Vans	22	-
<b>Total Motor vehicles</b>	<b><u>22</u></b>	<b><u>-</u></b>
<b>General Total</b>	<b><u>9,482</u></b>	<b><u>2,428</u></b>

f) Property, plant and equipment temporarily out of service

As of December 31, 2016, and December 31, 2015, there are no property, plant and equipment temporarily out of service.

g) Property, plant and equipment totally depreciated

As of December 31, 2016, the detail of Property, plant and equipment which are totally depreciated is as follows:

	<b>Gross Value</b>
	<b><u>KUS\$</u></b>
Construction and infrastructure works	1,736
Machinery and equipment	1,715
Leased equipment	33
Information Technology (IT) equipment	588
Furniture and supplies	185
Motor vehicles	<u>559</u>
<b>Total Property, Plant and Equipment</b>	<b><u>4,816</u></b>

h) Property, plant and equipment removed from its active use

The book value of the properties, plant and equipment elements which have been removed from their active use and have not been classified by the Company as held for sale reach KUS\$ 15, which will be transferred for its use in other fields.

**NOTE 20 – CURRENT INCOME TAX AND DEFERRED TAXES**

In the period ending on December 31, 2016, we proceeded to calculate and record taxable net income with a 24% rate for the 2016 commercial period, based on what was established in Law N° 20.780, Tax Reform, published in the Diario Oficial (Official Newspaper) on September 29, 2014.

Among the main modifications, is the progressive increase of First Category Tax, reaching 27% from 2018, in case the “Partially Integrated Tax System” is applied.

The aforementioned Law establishes that since Hortifrut S.A. is a publicly traded company, as a general rule the “Partially Integrated Tax System” is applied to it.

In the other countries where Hortifrut has subsidiaries and associates, the corresponding tax rates are applied in accordance with the valid law.

Deferred tax assets and liabilities are compensated if the right to compensate the current tax assets and liabilities has been legally acknowledged and the deferred taxes refer to the same entity and tax authority.

a) Current income tax

The Company and subsidiaries maintain as of December 31, 2016, an accumulated current income tax provision of KUS\$13,556 (KUS\$6,412 as of December 31, 2015), which is presented net of provisional payments and other credits for KUS\$11,858 (KUS\$ 6,052 as of December 31, 2015). In this manner, the balance under current tax liability is of KUS\$1,698 (As of December 31, 2015, the balance is KUS\$360).

Provisional payments and other credits that are applied to current income tax are detailed below:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
<b><u>Detail Recoverable Tax</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Monthly provisional payments	11,318	5,069	6,211
Personnel training	218	168	212
Other Credits	140	738	20
Donation Law	182	77	-
<b>Total</b>	<b><u>11,858</u></b>	<b><u>6,052</u></b>	<b><u>6,443</u></b>

Recoverable taxes from provisional payments o credits applicable to income tax are presented reducing the income tax provision.

b) Deferred taxes

Deferred taxes correspond to the amount of tax over profits that Hortifrut and subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related with temporary differences between the fiscal or tax base and the accounting book value of certain assets and liabilities.

The main deferred tax asset corresponds to the tax loss of subsidiaries, which will be recovered in future periods. The main deferred tax liability payable in future periods, corresponds to the temporary differences originated by manufacturing expenses, revaluation of biological assets and the revaluation of Property, plant and equipment on the transition date to IFRS.

Deferred tax assets as of December 31, 2016, December 31, 2015 and January 01, 2015, refer to the following concepts:

Detail	31-Dec-16		31-Dec-15		1-Jan-15	
	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities	Deferred tax assets	Deferred tax liabilities
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Manufacturing expenses	-	1,294	-	1,507	-	1,168
Valuation biological assets	-	11,924	-	17,456	-	13,490
Land appraisal	-	34	-	34	-	34
Anticipated income	-	151	-	-	-	112
Tax loss	9,482	-	10,911	-	12,215	-
Provisions	2,241	-	1,848	-	1,216	-
Intangibles	-	1,103	-	1,175	-	1,247
Fixed asset	-	8,986	-	6,369	-	5,087
Forward hedging	131	-	340	-	354	-
Price adjustment	-	-	-	85	-	35
Others	2,917	-	929	-	31	-
Sales assets	-	-	-	-	-	38
Non realized earnings in investments	179	-	289	-	202	-
<b>Total</b>	<b>14,950</b>	<b>23,492</b>	<b>14,317</b>	<b>26,626</b>	<b>14,018</b>	<b>21,211</b>

Deferred tax for forward hedging forms part of the Other integral result.

Deferred taxes have not been acknowledged for the temporary differences between the tax and accounting value generated by investments in Subsidiaries, so, deferred tax due to adjustments in conversion directly recorded in net equity, exposed in the other integral income statement is also not acknowledged.

As of December 31, 2016, the deferred tax asset originated by tax loss reached KUS\$9,482 (KUS\$10,911 as of December 31, 2015) which is chargeable to the profits which can be generated in the future in the companies that present said condition, as per the following detail:

		31-Dec-16	31-Dec-15	Variation
		KUS\$	KUS\$	KUS\$
Ag. Mataquito S.A.	Chile	1,214	1,144	70
Ag. El Avellano S.A.	Chile	1,612	1,424	188
Ag. El Pampino S.A.	Chile	-	135	(135)
Ag. Hortifrut S.A.	Chile	813	1,000	(187)
Colmenares Hortisur S.A.	Chile	-	9	(9)
Hortifrut S.A. de C.V.	Mexico	4,963	6,573	(1,610)
Berrygood Comercial Importadora	Brazil	575	480	95
Hortifrut Europa	Spain	23	62	(39)
HFE Berries Perú S.A.C.	Peru	123	11	112
Hortifrut Argentina S.A.	Argentina	159	63	96
Viveros Hortifrut Chile S.A.	Chile	-	10	(10)
<b>Total</b>		<b>9,482</b>	<b>10,911</b>	<b>(1,429)</b>

Regarding the statute of limitations of the tax loss susceptible to be charged to future profits, we can state that in the case of those generated in companies constituted in Chile, Brazil and Spain, these do not prescribe. In Mexico, these have an expiry of 10 years and Argentina expires in 5 years.

Below is the activity of deferred tax assets:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
<b>Opening balance</b>	<b>14,317</b>	<b>14,018</b>
Provisions	393	632
Tax loss	(1,429)	(1,304)
Forward hedging	(209)	(14)
Others	1,988	898
Unrealized gains on investments	(110)	87
<b>Final Balance</b>	<u><b>14,950</b></u>	<u><b>14,317</b></u>

Below is the activity of deferred tax liabilities:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
<b>Opening balance</b>	<b>26,626</b>	<b>21,211</b>
Manufacturing expenses	(213)	339
Fixed asset	2,617	1,282
Intangibles	(72)	(72)
Advanced income	151	(112)
Forward hedging	-	-
Valuation biological assets	(5,532)	3,966
Price adjustment	(85)	50
Assets for sale	-	(38)
<b>Final Balance</b>	<u><b>23,492</b></u>	<u><b>26,626</b></u>

Gains tax expense has the following detail:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
<u><b>Detail</b></u>	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
Current tax expense	12,546	7,440
Tax benefit for tax loss	(362)	(428)
Deferred tax effect	(1,170)	1,573
Adjustment previous year	124	(167)
Adjustment of conversion	119	409
<b>Total</b>	<u><b>11,257</b></u>	<u><b>8,827</b></u>

The following is the detail of the income tax expense conciliation, using the legal rate with the tax expense, using the effective rate:

	<u>31-Dec-16</u>		<u>31-Dec-15</u>	
	<u>KUS\$</u>	<u>%</u>	<u>KUS\$</u>	<u>%</u>
<b>Tax expense (income)using the legal rate</b>	<b>10,137</b>	<b>24.00%</b>	<b>5,751</b>	<b>22.50%</b>
Tax effect of rate in other jurisdictions	(309)	-0.73%	(864)	-3.38%
Tax effect of non taxable operating incoe	(1,744)	-4.13%	223	0.87%
Tax effect of non deductible tax expense	1,253	2.97%	407	1.59%
Tax effect for fiscal currency differentto functional currency	2,011	4.76%	4,890	19.13%
Tax effect of tax surplus foreseen in previous periods	(91)	-0.22%	(167)	-0.65%
Other increase (decrease) in charge for legal taxes	-	0.00%	(1,413)	-5.53%
<b>Total tax expense adjustment using the legal rate</b>	<b>1,120</b>	<b>2.65%</b>	<b>3,076</b>	<b>12.04%</b>
<b>Tax expense using the effective rate</b>	<b>11,257</b>	<b>26.65%</b>	<b>8,827</b>	<b>34.54%</b>

**NOTE 21 – OTHER FINANCIAL LIABILITIES**

As of December 31, 2016, December 31, 2015 and January 01, 2015, Hortifrut and subsidiaries maintain financial loans which are detailed below:

**Other current financial liabilities**

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
Obligations with banks and financial institutions	148,782	97,236	110,632
Financial Leasing	2,005	1,015	501
Cross Currency Swap Operations	-	15	-
Forwards currency operations	-	1,839	662
Currency option operations	-	34	147
<b>Total bank obligations with expiry before 12 months</b>	<u><b>150,787</b></u>	<u><b>100,139</b></u>	<u><b>111,942</b></u>

**Other non-current financial liabilities**

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>	<u><b>KUS\$</b></u>
Obligations with banks and financial institutions	49,475	58,811	47,340
Financial Leasing	7,477	1,413	1,109
Forwards currency operations	-	300	-
Cross Currency Swap operations	678	1,401	1,573
<b>Total bank obligations with expiry over 12 months</b>	<u><b>57,630</b></u>	<u><b>61,925</b></u>	<u><b>50,022</b></u>

**Detail of balance and expiries**

a) Obligations with Banks and financial institutions

Obligations with banks and financial institutions grouped by expiries are detailed below, as of December 31, 2016 and December 31, 2015:

Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current			Total current as of 31-12-2016	Non current					Total Non current as of 31-12-2016	
								Expiry up to 1 month	1 to 3 months	3 to 12 months		Expiry 1 to 2 years	Expiry 2 to 3 years	3 to 4 years	4 to 5 years	5 or more years		
																		KUS\$
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	6,06%	6,06%	-	-	223	223	210	-	-	-	-	-	210
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	1,73%	1,73%	-	-	400	400	-	-	-	-	-	-	-
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3,93%	3,93%	-	-	67	67	70	72	37	-	-	-	179
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3,93%	3,93%	-	-	15	15	16	16	16	-	-	-	48
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Rabobank Chile	US\$	Annual	5,32%	5,20%	-	-	161	161	150	150	-	-	-	-	300
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Rabobank Chile	US\$	Annual	6,26%	6,03%	-	-	42	42	-	-	1.500	-	-	-	1.500
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	1,68%	1,68%	-	-	501	-	-	-	-	-	-	-	501
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	1,73%	1,73%	-	-	500	-	500	-	-	-	-	-	500
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4,29%	4,29%	-	-	223	223	209	218	228	237	-	-	892
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4,30%	4,30%	1	1	4	6	6	6	4	-	-	-	16
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Rabobank Chile	US\$	Annual	5,58%	5,31%	-	-	94	94	85	85	90	-	-	-	260
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Rabobank Chile	US\$	Annual	6,23%	6,01%	-	-	25	25	-	-	900	-	-	-	900
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	1,73%	1,73%	-	-	500	-	-	-	-	-	-	-	500
BerryGood Com Imp E Dist	0-E	Brasil	Banco Itaú	BRL	Monthly	2,16%	2,16%	6	13	20	39	-	-	-	-	-	-	39
BerryGood Com Imp E Dist	0-E	Brasil	Banco Itaú	BRL	Monthly	0,00%	0,00%	-	-	86	86	-	-	-	-	-	-	86
BerryGood Com Imp E Dist	0-E	Brasil	Banco Itaú	BRL	Monthly	2,11%	2,11%	2	4	17	23	17	-	-	-	-	-	17
BerryGood Com Imp E Dist	0-E	Brasil	Banco Itaú	BRL	Monthly	2,14%	2,14%	3	6	26	35	35	-	-	-	-	-	35
BerryGood Com Imp E Dist	0-E	Brasil	Banco Itaú	BRL	Monthly	2,02%	2,02%	3	6	28	37	34	-	-	-	-	-	34
BerryGood Com Imp E Dist	0-E	Brasil	Banco Itaú	BRL	Monthly	0,00%	0,00%	-	-	49	49	-	-	-	-	-	-	49
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentina	US\$	Annual	2,88%	2,06%	-	-	2.538	2.538	2.500	2.500	-	-	-	-	5.000
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentina	US\$	Annual	0,95%	0,95%	3.009	-	-	3.009	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentina	US\$	Annual	1,03%	1,03%	-	-	2.005	2.005	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentina	US\$	Annual	1,10%	1,10%	-	-	5.012	5.012	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentina	US\$	Annual	1,01%	1,01%	4.008	-	-	4.008	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco BICE	US\$	Annual	1,05%	1,05%	3.004	-	-	3.004	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1,22%	1,22%	-	-	15.043	15.043	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	5,42%	3,02%	-	-	3.664	3.664	2.710	3.000	3.000	3.000	9.000	-	20.710
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1,00%	1,00%	-	-	10.019	10.019	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1,00%	1,00%	6.016	-	-	6.016	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	1,08%	1,08%	-	-	3.003	3.003	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	1,35%	1,35%	-	-	5.003	5.003	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	1,26%	1,26%	-	-	14.047	14.047	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	1,19%	1,19%	-	-	11.935	11.935	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	US\$	Annual	2,50%	5,03%	-	-	2.440	2.440	5.200	-	-	-	-	-	5.200
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	1,14%	1,14%	-	-	15.016	15.016	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	0,81%	0,81%	3.010	-	-	3.010	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	1,14%	1,14%	3.008	-	-	3.008	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	1,14%	1,14%	-	-	3.008	3.008	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	1,29%	1,29%	-	-	5.002	5.002	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	1,11%	1,11%	-	-	3.007	3.007	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	1,06%	1,06%	-	-	5.011	5.011	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0,00%	0,00%	-	-	255	255	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	14,02%	14,02%	247	-	-	247	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1,00%	1,00%	-	-	6.012	6.012	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	0,90%	0,90%	-	-	645	645	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2,79%	2,79%	98	-	271	369	370	381	195	-	-	-	946
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1,40%	1,40%	70	141	-	211	-	-	-	-	-	-	-
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	2,96%	2,96%	216	216	979	1.411	1.322	1.341	338	-	-	-	3.001
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1,15%	1,15%	-	-	-	-	1.939	2.612	2.642	2.673	769	-	10.635
Asturian Berries SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1,80%	1,80%	8	24	61	93	95	47	-	-	-	-	142
Asturian Berries SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1,50%	1,50%	12	35	94	141	141	25	-	-	-	-	166
Asturian Berries SL	0-E	Spain	Caja Madrid	EUR	Monthly	0,87%	0,87%	2	4	17	23	32	-	-	-	-	-	32
Asturian Berries SL	0-E	Spain	Caja Rural Asturias	EUR	Monthly	5,00%	5,00%	2	5	15	22	25	-	-	-	-	-	25
Asturian Berries SL	0-E	Spain	Financial Services	EUR	Monthly	9,20%	9,20%	-	-	3	3	13	-	-	-	-	-	13
Berries Peru	0-E	Peru	Banco de Crédito Perú	SOL	Monthly	0,00%	0,00%	-	-	4	4	-	-	-	-	-	-	4
Hortifrut México S.A. de C.V.	0-E	Mexico	HSBC México S.A.	US\$	Annual	2,20%	2,20%	-	-	50	133	-	-	-	-	-	-	183
Hortifrut S.A.	96.896.990-0	Chile	Banco Santander Chile	US\$	Annual	3,91%	2,88%	-	-	8.861	8.861	-	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco de Chile	US\$	Annual	5,35%	7,38%	-	-	649	649	648	648	-	-	-	-	1.296
Hortifrut S.A.	96.896.990-0	Chile	Banco Bilbao Vizcaya Argentina	US\$	Monthly	9,79%	9,79%	14	28	93	135	222	200	107	-	-	-	529
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3,29%	3,29%	-	-	192	496	683	705	729	753	1.997	-	4.867
<b>Total</b>								<b>23.244</b>	<b>63.850</b>	<b>63.692</b>	<b>150.786</b>	<b>16.732</b>	<b>12.006</b>	<b>9.786</b>	<b>6.663</b>	<b>11.766</b>		<b>56.953</b>

Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current		Total current	Non current					Total non current		
								Expiry up to 1 month	1 to 3 months	3 to 12 months	as of 31-12-2015	Expiry 1 to 2 years	Expiry 2 to 3 years	3 to 4 years	4 to 5 years	5 or more years	as of 31-12-2015	
								KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Rabobank Chile	US\$	Annual	5.52%	5.20%	-	-	165	165	150	150	150	150	-	-	450
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Rabobank Chile	US\$	Annual	6.26%	6.03%	-	-	36	36	-	-	-	-	-	1,500	1,500
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	1.10%	1.65%	-	500	-	500	-	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Rabobank Chile	US\$	Annual	5.58%	5.31%	-	-	96	96	85	85	85	87	-	-	342
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Rabobank Chile	US\$	Annual	6.23%	6.01%	-	-	25	25	-	-	-	-	-	900	900
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	1.65%	1.65%	-	500	-	500	-	-	-	-	-	-	-
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	6.06%	6.06%	-	-	230	230	210	210	-	-	-	-	420
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	28	28	67	70	72	37	-	-	246
Agrícola Vida Nueva S.A.	96.996.290-K	Chile	Banco Santander Chile	US\$	Annual	1.60%	1.60%	-	400	-	400	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Annual	0.98%	0.98%	10,020	-	-	10,020	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Annual	2.06%	2.88%	-	-	2,545	2,545	2,500	2,500	2,500	-	-	-	7,500
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	0.88%	0.88%	-	10,012	-	10,012	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	3.42%	3.02%	-	-	3,360	3,360	3,000	3,000	3,000	3,000	12,000	-	24,000
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	0.93%	0.93%	-	10,023	-	10,023	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	0.88%	0.88%	-	10,009	-	10,009	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	0.79%	0.79%	-	5,012	-	5,012	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	EUR	Annual	0.39%	0.39%	645	-	-	645	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	0.95%	0.95%	-	3,007	-	3,007	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	US\$	Annual	0.96%	0.96%	-	10,017	-	10,017	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	US\$	Annual	5.03%	2.20%	-	-	2,453	2,453	2,400	5,200	-	-	-	-	7,600
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	0.87%	0.87%	5,010	-	-	5,010	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	0.87%	0.87%	10,020	-	-	10,020	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Monthly	4.28%	4.28%	14	28	131	173	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	0.99%	0.99%	-	7,003	-	7,003	-	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	-	255	255	255	-	-	-	-	-	255
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	-	254	254	237	-	-	-	-	-	237
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Rabobank Chile	US\$	Biannual	5.35%	5.35%	-	25	26	51	-	-	-	-	-	-	-
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Rabobank Chile	US\$	Biannual	5.57%	5.57%	-	-	-	-	-	-	-	-	-	-	-
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Rabobank Chile	US\$	Biannual	5.45%	5.45%	-	31	31	62	-	-	-	-	-	-	-
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Santander Chile	US\$	Biannual	5.06%	5.06%	-	-	27	27	-	-	-	-	-	-	-
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	3.33%	3.33%	70	211	574	855	219	-	-	-	-	-	219
Hortifrut España Southern Sun SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.40%	1.40%	-	-	1,001	1,001	1,346	1,368	1,387	353	-	-	4,454
Asturian Berries SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.38%	1.38%	8	25	65	98	98	98	49	-	-	-	245
Asturian Berries SL	0-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	5.42%	5.42%	9	18	64	91	-	-	-	-	-	-	-
Asturian Berries SL	0-E	Spain	Caja Badajoz	EUR	Monthly	5.90%	5.90%	2	7	18	27	-	-	-	-	-	-	-
Asturian Berries SL	0-E	Spain	La Caixa	EUR	Quarterly	1.23%	1.23%	11	-	-	11	-	-	-	-	-	-	-
Asturian Berries SL	0-E	Spain	Caja Madrid	EUR	Monthly	0.87%	0.87%	2	6	16	24	23	23	10	-	-	-	56
Asturian Berries SL	0-E	Spain	Banesto	EUR	Monthly	5.00%	5.00%	2	5	15	22	24	25	-	-	-	-	49
Asturian Berries SL	0-E	Spain	Financiral Services	EUR	Monthly	9.20%	9.20%	-	1	2	3	16	-	-	-	-	-	16
Hortifrut México S.A. de C.V.	0-E	Mexico	HSBC México S.A.	US\$	Annual	2.20%	2.20%	-	50	150	200	200	117	-	-	-	-	317
Hortifrut S.A.	96.896.990-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Monthly	9.79%	9.79%	13	27	125	165	176	189	203	107	-	-	675
Hortifrut S.A.	96.896.990-0	Chile	Banco Santander Chile	US\$	Annual	3.91%	2.88%	-	-	2,265	2,265	8,800	-	-	-	-	-	8,800
Hortifrut S.A.	96.896.990-0	Chile	Banco de Chile	US\$	Annual	5.35%	5.35%	-	-	648	648	648	648	647	-	-	-	1,943
Hortifrut S.A.	96.896.990-0	Chile	Banco Penta	US\$	Annual	6.20%	6.20%	-	-	903	903	-	-	-	-	-	-	-
<b>Total</b>								<b>25,826</b>	<b>56,917</b>	<b>15,508</b>	<b>98,251</b>	<b>20,454</b>	<b>13,683</b>	<b>8,103</b>	<b>3,584</b>	<b>14,400</b>		<b>60,224</b>

## b) Financial Leasing Obligations

Obligations with Banks and financial institutions per financial leasing, grouped by expiry, are detailed below, as of December 31, 2016 and December 31, 2015:

Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current		Total current	Non current					Total Non current	
								Expiry up to 1 month	1 to 3 months	3 to 12 months	as of 31-12-2016	Expiry 1 to 2 years	Expiry 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	as of 31-12-2016
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	67	67	70	72	37	-	-	179
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	15	15	16	16	16	-	-	48
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	223	223	209	218	228	237	-	892
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	4	6	6	6	4	-	-	16
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	-	255	255	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	14.02%	14.02%	247	-	247	247	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	2.79%	98	-	271	369	370	381	195	-	-	946
Hortifrut S.A.	96.896.990-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Monthly	9.79%	9.79%	14	28	93	135	222	200	107	-	-	529
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco de Crédito e Inversiones	US\$	Quarterly	3.29%	3.29%	-	192	496	688	683	705	729	753	1,997	4,867
<b>Total</b>								<b>360</b>	<b>221</b>	<b>1,424</b>	<b>2,005</b>	<b>1,576</b>	<b>1,598</b>	<b>1,316</b>	<b>990</b>	<b>1,997</b>	<b>7,477</b>

Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current		Total current	Non current					Total Non current	
								Expiry up to 1 month	1 to 3 months	3 to 12 months	as of 31-12-2015	Expiry 1 to 2 years	Expiry 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	as of 31-12-2015
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	-	28	28	67	70	72	37	-	246
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Monthly	4.28%	4.28%	14	28	131	173	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	-	255	255	255	-	-	-	-	255
Hortifrut Chile S.A.	99.524.450-0	Chile	BBC Tecnología Agrícola Ltda.	US\$	Annual	0.00%	0.00%	-	-	254	254	237	-	-	-	-	237
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Rabobank Chile	US\$	Biannual	5.35%	5.35%	-	25	26	51	-	-	-	-	-	-
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Rabobank Chile	US\$	Biannual	5.57%	5.57%	-	-	-	-	-	-	-	-	-	-
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Rabobank Chile	US\$	Biannual	5.45%	5.45%	-	31	31	62	-	-	-	-	-	-
Top Berries & Fruit SpA	76.023.726-4	Chile	Banco Santander Chile	US\$	Biannual	5.06%	5.06%	-	-	27	27	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Bilbao Vizcaya Argentaria	US\$	Monthly	9.79%	9.79%	13	27	125	165	176	189	203	107	-	675
<b>Total</b>								<b>27</b>	<b>111</b>	<b>877</b>	<b>1,015</b>	<b>735</b>	<b>259</b>	<b>275</b>	<b>144</b>	<b>-</b>	<b>1,413</b>

Additional information regarding financial liabilities

a.1) Hortifrut Chile S.A.

a.1.1) Dated November 05, 2015, BBVA Bank granted Hortifrut Chile S.A. a credit for US\$10 million.

The Company assumes the following obligations over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
  - lower or equal to 6 times as of December 31 of each year;
  - lower or equal to 4.5 times as of June 30 of each year.
- 
- To maintain financial cost hedging (EBITDA divided net financial expenses of the last 12 months)
  - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by Total Equity level
  - lower or equal to 1 time as of June 30 of each year.

a.1.2) Dated October 06, 2015, Banco del Estado de Chile bank granted Hortifrut Chile S.A. a credit for MCLP 6,855,000. For this credit, dollarization hedging was used.

The Company assumes the following obligations, over the base of its consolidated financial statements:

- To maintain a Net Financial Debt level divided by annual EBITDA
  - lower or equal to 4.5 times as of June 30, 2016;
  - lower or equal to 4 times as of June 30, 2017;
  - lower or equal to 3.5 times as of June 30, 2018.
- To maintain financial cost hedging (EBITDA divided net financial expenses of the last 12 months)
  - higher or equal to 4 times as of June 30 of each year.
- To maintain a Net Financial Debt divided by total equity level
  - not higher than 1 time as of June 30 of each year.

a.1.3) By public deed dated April 30, 2014, granted at the Notary of Santiago of Mr. José Musalem Faffie, Hortifrut Chile S.A. and Banco de Crédito e Inversiones bank subscribed a Financing Contract. In said instrument, Hortifrut S.A. was constituted as a jointly and severally liable co-debtor of the subsidiary Hortifrut Chile S.A., for a US\$ 30 million loan and an approved credit line with Banco de Crédito e Inversiones bank for the amount of US\$ 42 million.

Hortifrut S.A. maintains the security and co-debt for the loan with Banco de Crédito e Inversiones bank for US\$ 30 million, of which to date Hortifrut Chile S.A. owes US\$ 24.17 million.

The financing contract establishes certain obligations for Hortifrut S.A.'s consolidated financial statements that are normal in this type of operations, among which we count the following, under the specific terms and conditions stated in the corresponding credit contract:

- To maintain the Company's current corporate purpose and its legal existence; to maintain the assets necessary for the Company's normal business; to comply with the applicable laws and norms; to opportunely send the Company's financial information; to hire and maintain insurances that conveniently cover the risks as per what is the custom in the industry.

- To maintain a Net Financial debt level divided by EBITDA
  - lower or equal to 6 times as of December 31 of each year
  - and lower or equal to 5 times as of June 30, 2014 and 2015, considering the EBITDA of the last 12 months
  - and lower or equal to 4.5 times as of June 30, 2016 and onwards, considering the EBITDA of the last 12 months
  - Maintain financial cost hedging (EBITDA divided net financial expense of the last 12 months) equal to or higher than 4 times as of June 30 of each year.
- To maintain a Net Financial Debt level divided by Total Equity
  - lower or equal to 1 time as of June 30 of each year
- Prohibition to tax assets, except under the terms agreed in the contract and to perform operations with related people mainly at market prices

a.2) Hortifrut S.A.

Dated December 26, 2011, Banco de Chile bank granted Hortifrut S.A. the following credits:

- Credit documented in promissory note number 1232 for the original amount of KCLP\$ 1,131,000.
- Credit documented in promissory note number 1230 for the original amount of KCLP\$ 1,152,180.
- Credit documented in promissory note number 1248 for the original amount of KCLP\$ 1,557,420.

As of December 31, 2016, the total owed amount of these credits is KCLP1,008,158

For these credits, dollarization hedging was used.

The Company assumes the following obligations, over the base of its consolidated financial statements accumulated at 12 months:

- Provide Consolidated Financial Statements to Banco de Chile bank, with their corresponding notes, at least twice a year, for the balances closed on December 31 and June 30 of each period, in a term lower than 120 days from said dates. The individual and consolidated Financial Statements, must be audited by Independent Auditors, and given with the opinion of these auditors.
- Maintain a net financial debt divided by annual EBITDA lower or equal to 3 times as of June 30 of each year considering the annual EBITDA
- Maintain financial cost hedging (EBITDA divided by net financial costs of the last 12 months) equal to or higher than 4 times as of June 30 of each year.
- Maintain a total Equity of at least US\$ 25 million as of June 30 and December 31 of each year.

a.3) Compliance of Covenants

a.3.1) Net financial debt divided by annual EBITDA.

	<b>31-dic-16</b>	<b>30-jun-16</b>	<b>31-dic-15</b>	<b>30-jun-15</b>	<b>01-jul-15</b>
	<u>MUS\$</u>	<u>MUS\$</u>	<u>MUS\$</u>	<u>MUS\$</u>	<u>MUS\$</u>
EBITDA	66.902	43.315	45.764	34.332	54.747
Costos Financieros neto	3.041	1.812	3.285	1.998	3.099
<b>EBITDA ANUAL / Costo Financiero neto</b>	<b>22,0</b>	<b>23,9</b>	<b>13,9</b>	<b>17,2</b>	<b>17,7</b>
<b>Deuda Neta Financiera</b>	<b>173.172</b>	<b>92.974</b>	<b>137.465</b>	<b>68.868</b>	<b>92.974</b>
<b>Deuda Financiera Neta / EBITDA</b>	<b>2,59</b>	<b>2,15</b>	<b>3,00</b>	<b>2,01</b>	<b>1,70</b>

Net financial debt divided by annual EBITDA was 1.70 for the 12 month periods ending June 30, 2016, (lower than the 5 times requested by BCI, 4.5 times requested by BBVA and 3 times requested by Banco de Chile).

The net financial debt divided by annual EBITDA was 2.59 for the 12-month period ending December 31, 2016 (3.0 as of December 31, 2015), (lower than the 6 times requested by BCI and BBVA).

The EBITDA corresponding to the periods ending December 31, 2016 and 2015 and for the 12-month periods ending June 30, 2016 and 2015 are as follows:

	<b>31-Dec-16</b>	<b>30-Jun-16</b>	<b>31-Dec-15</b>	<b>30-Jun-15</b>	<b>12 month period</b>	
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<b>1-Jul-15</b>	<b>1-Jul-14</b>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>DETERMINING EBITDA</b>						
Income for operating activities	426,796	236,746	348,880	213,770	371,856	344,522
Other income, per function	1,725	391	174	81	484	1,781
<b>Total Income</b>	<b>428,521</b>	<b>237,137</b>	<b>349,054</b>	<b>213,851</b>	<b>372,340</b>	<b>346,303</b>
Cost of sales	(356,758)	(190,602)	(295,084)	(177,817)	(307,869)	(288,537)
Administration expenses	(26,036)	(13,619)	(23,544)	(10,436)	(26,727)	(22,198)
Other expenses, per function, excluding impairment in the value of assets	(1,233)	(550)	(1,615)	(1,055)	(1,110)	(2,017)
<b>Total Costs and Expenses</b>	<b>(384,027)</b>	<b>(204,771)</b>	<b>(320,243)</b>	<b>(189,308)</b>	<b>(335,706)</b>	<b>(312,752)</b>
<b>Operating Result</b>	<b>44,494</b>	<b>32,366</b>	<b>28,811</b>	<b>24,543</b>	<b>36,634</b>	<b>33,551</b>
Depreciation and amortization	22,408	10,949	16,953	9,789	18,113	16,256
<b>EBITDA</b>	<b>66,902</b>	<b>43,315</b>	<b>45,764</b>	<b>34,332</b>	<b>54,747</b>	<b>49,807</b>

**Detail of amortization and depreciation of the periods.**

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
<b>Depreciation and Amortization</b>		
Property, plant and equipment	9,255	9,332
Intangibles - Software	177	245
Intangibles - Licenses	4,543	1,740
Relationship with customers	267	266
Amortization biologicals	8,249	5,844
Amortization activated / others	(83)	(474)
<b>Total</b>	<b><u>22,408</u></b>	<b><u>16,953</u></b>

**DETERMINING NET FINANCIAL DEBT**

<b>Determining net financial debt</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
<b><u>Items</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Other current financial liabilities	150,787	100,139
Other non current financial liabilities	57,630	61,925
<b>Total financial liabilities</b>	<b><u>208,417</u></b>	<b><u>162,064</u></b>
<b>Minus:</b>		
Cash and cash equivalents	35,245	24,599
<b>Total net financial debt</b>	<b><u>173,172</u></b>	<b><u>137,465</u></b>

a.3.2) Financial cost hedging (EBITDA divided net financial expenses of the last 12 months).

Financial cost hedging for a 12-month period, was 17.7 times, higher than the 4 required as of June 30, 2016 by BCI, BBVA, Banco del Estado and Banco de Chile.

a.3.3) Net Financial Debt divided by Total Equity

- As of June 30, 2016, it was 0.39 times, (lower than 1 time required by BCI, BBVA and Banco del Estado)

a.3.4) Total equity higher than US\$ 25 million as of June 30 and December 31 of each year.

Total equity was US\$229.41 million as of December 31, 2016 (higher than the requested US\$25 million), and US\$ 205.07 million as of December 31, 2015.

a.4) Financial risk management policies

The Company, following the financial risk management policy described in note 3.1, contracts financial derivatives to cover its exposure to the exchange rate and interest rate fluctuations.

The derivatives to cover the exposure of the exchange rate fluctuations which Hortifrut S.A. and subsidiaries currently maintain correspond to derivative instruments classified as Cross Currency Swaps (CCS), Currency Forwards and Options. The first are used to hedge the variable interest rate of the financial debt, the others are used to assure exchange rate levels for future transactions.

## b) Cross Currency Swap Operations:

The detail of the derivative instruments is as follows:

<b>LIABILITIES</b>						<b>MtoM Value</b>	
<b>Hedging instruments</b>			<b>Capital</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>		
			<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>		
<b>Entities</b>	<b>Instruments</b>	<b>Type</b>					
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	24,000	521	1,050		
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	1,307	-	-		
Banco Bilbao Viscaya	Cross Currency Swaps - USD	Rate	7,500	-	14		
Banco Estado	Cross Currency Swaps CLP/USD	Rate	7,600	64	115		
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	5,526	31	-		
Banco Santander Santiago	Cross Currency Swaps - USD	Rate	8,800	-	54		
Banco de Chile	Cross Currency Swaps CLP/USD	Rate	1,943	36	113		
Banco Bilbao Viscaya	Cross Currency Swaps CLP/USD	Currency	849	26	55		
<b>Total non current</b>			<b>57,525</b>	<b>678</b>	<b>1,401</b>		

The total of the market valuation of these derivative instruments is acknowledged in the other integral results.

Swaps cover the significant variations in cash flows associated to the market risk implicit in the increase in the 6 month LIBOR interest rate for long term credits originated by investments. These contracts are recorded as cash flow hedging contracts.

## c) Currency forwards operations

The detail of the currency forwards operations kept by Hortifrut and subsidiaries as of December 31, 2015, is as follows:

Company	Bank	Contract Modality	Fees Type	Currency	Liabilities Amount	Closing Value Currency	Net Effect Offsetting	MTM							
								Expiry up to				Total current	Expiry up to		Total non current
								1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months	12/31/2015	1 to 2 years	2 to 3 years	12/31/2015
	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$	KUS\$			
Hortifrut Chile S.A. BBVA	Offsetting	Sale	USD	9,140	CLP	9,104	36	223	53	6	11	293	46	28	74
Hortifrut Chile S.A. BCI	Offsetting	Sale	USD	14,669	CLP	14,987	(318)	124	29	4	9	166	55	50	105
Hortifrut Chile S.A. Santander	Offsetting	Sale	USD	2,614	CLP	2,708	(94)	-	-	-	1	1	4	-	4
Hortifrut Chile S.A. Scotiabank	Offsetting	Sale	USD	7,687	CLP	7,728	(41)	58	12	1	4	75	7	-	7
Hortifrut Chile S.A. Scotiabank	Offsetting	Sale	EUR	3,273	USD	3,208	65	43	31	-	-	74	-	-	-
Hortifrut Chile S.A. Corpanca	Offsetting	Sale	USD	82	CLP	75	7	-	8	-	-	8	-	-	-
Hortifrut Chile S.A. Estado	Offsetting	Sale	USD	566	CLP	526	40	28	15	-	-	43	-	-	-
Hortifrut Chile S.A. Estado	Offsetting	Sale	EUR	3,273	USD	3,208	65	39	26	-	-	65	-	-	-
Hortifrut Chile S.A. Security	Offsetting	Sale	EUR	6,549	USD	6,478	71	55	36	-	-	91	-	-	-
Hortifrut S.A. BBVA	Offsetting	Sale	USD	6,610	CLP	6,448	162	245	65	3	4	317	23	20	43
Hortifrut S.A. BCI	Offsetting	Sale	USD	9,518	CLP	9,549	(31)	180	58	3	4	245	22	31	53
Hortifrut S.A. Santander	Offsetting	Sale	USD	1,535	CLP	1,589	(54)	-	-	-	-	-	5	-	5
Hortifrut S.A. Scotiabank	Offsetting	Sale	USD	4,776	CLP	4,581	195	211	52	1	3	267	9	-	9
Hortifrut S.A. Corpanca	Offsetting	Sale	USD	714	CLP	651	63	62	5	-	-	67	-	-	-
Hortifrut S.A. Estado	Offsetting	Sale	USD	1,790	CLP	1,677	113	88	39	-	-	127	-	-	-
<b>Total</b>		<b>12/31/2015</b>		<b>72,796</b>		<b>72,517</b>	<b>279</b>	<b>1,356</b>	<b>429</b>	<b>18</b>	<b>36</b>	<b>1,839</b>	<b>171</b>	<b>129</b>	<b>300</b>

Forwards, cover the significant variations in cash flows associated to the implicit market risk in the changes in the price of futures purchase costs.

The type of fees indicated in the forwards, are presented from the perspective of the Company, for banks it is the opposite.

d) Currency Option Operations

The detail of the currency option operations kept by Hortifrut S.A. and subsidiaries as of December 31, 2015, is as follows:

<u>Company</u>	<u>Bank</u>	<u>Contract</u>		<u>Type</u>	<u>Fees</u>		<u>Liabilities</u>		<u>Closing value</u>		<u>Net Effect</u>		<u>MTM closing</u>	
		<u>Modality</u>	<u>Modality</u>		<u>Currency</u>	<u>Amount</u>	<u>Currency</u>	<u>Amount</u>	<u>Offsetting</u>	<u>exch. rate</u>	<u>Expiry</u>	<u>Date</u>		
													<u>KUS\$</u>	<u>KUS\$</u>
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	379	USD	360	19	19	1/20/2016				
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	197	USD	188	9	9	2/19/2016				
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	57	USD	55	2	3	3/21/2016				
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	25	USD	24	1	1	4/20/2016				
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	18	USD	18	-	1	5/20/2016				
Hortifrut S.A.	BCI	Offsetting	ZCC	CLP	20	USD	20	-	1	6/20/2016				
<b>Total</b>			<b>31-Dec-15</b>		<b>696</b>		<b>665</b>	<b>31</b>	<b>34</b>					

**NOTE 22 – CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS.**

The concepts that make up this item are the following:

<b>Current</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Suppliers	44,650	36,379	41,525
Pay able notes	319	990	712
Retentions and pay able tax	7,757	6,444	6,533
Pay able dividend	7,283	2,873	2,939
<b>Total</b>	<b>60,009</b>	<b>46,686</b>	<b>51,709</b>

<b>Non Current</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Pay able notes	-	756	23
<b>Total</b>	<b>-</b>	<b>756</b>	<b>23</b>

Accounts payable per currency are as follows:

<b>Current</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
United States Dollar	36,081	29,485	26,353
Chilean Peso	19,827	11,829	15,530
Euro	1,838	2,043	1,540
Mexican Peso	1,382	2,148	3,535
Argentine Peso	113	560	4,562
Nuevo Sol	561	-	-
Brazilian Real	207	621	189
<b>Total</b>	<b>60,009</b>	<b>46,686</b>	<b>51,709</b>

**Suppliers with payments up to date, as of December 31, 2016**

Type of Supplier Goods/Services/Others	Amounts in thousands of dollars, as per payment terms						Total KUS\$	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 plus		
Goods	14,018	20,512	2,365	817	1,138	-	38,850	61
Services	12,929	850	34	34	1	-	13,848	32
Others	28	-	-	-	7,283	-	7,311	364
<b>Total as of 31-12-2016</b>	<b>26,975</b>	<b>21,362</b>	<b>2,399</b>	<b>851</b>	<b>8,422</b>	<b>-</b>	<b>60,009</b>	

**Suppliers with payments up to date, as of December 31, 2015**

Type of Supplier Goods/Services/Others	Amounts in thousands of dollars, as per payment terms						Total KUS\$	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 plus		
Goods	16,550	7,270	6,602	1,211	441	756	32,830	64
Services	10,750	89	82	16	-	-	10,937	31
Others	802	-	-	2,873	-	-	3,675	100
<b>Total as of 31-12-2015</b>	<b>28,102</b>	<b>7,359</b>	<b>6,684</b>	<b>4,100</b>	<b>441</b>	<b>756</b>	<b>47,442</b>	

The main suppliers are the following:

- Envases Impresos S.A.	- Autoadhesivos PyR Ltda.
- Coemba Chile S. A	- Impresos Autoadhesivos Ltda.
- Ultrapac Sudamérica S.A.	- Ind. y Cia. Solucorp Ltda.
- Typack S.A.	- Cartocor Chile S. A.
- Bo Packaging S.A.	- Sof South Organic Fruits
- Madeex Pallets Chile S.A.	- Wenco S.A.

The average payment term of the main suppliers is 61 days. Prices are mostly agreed in dollars and there are no interests associated to the credit.

**Producing Suppliers**

The Company currently maintains over 700 producers in the countries where it has its operations. Due to the level of atomization of said producers, none of them surpasses 2% of the volume purchased from third parties.

**NOTE 23 – PROVISIONS FOR EMPLOYEE BENEFITS AND OTHER PROVISIONS**

The concepts that make up this item are the following:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
<b>Current provisions</b>			
<b>Other provisions</b>			
Cost provisions	160	113	136
<b>Other provisions</b>	<b><u>160</u></b>	<b><u>113</u></b>	<b><u>136</u></b>
<b>Provision for employee benefits</b>			
Vacations	967	562	675
Substitute retirement benefits	324	363	507
Other benefits for personnel (bonus)	301	323	-
<b>Provision for employee benefits</b>	<b><u>1,592</u></b>	<b><u>1,248</u></b>	<b><u>1,182</u></b>
<b>Total</b>	<b><u>1,752</u></b>	<b><u>1,361</u></b>	<b><u>1,318</u></b>

The movement of provisions during the period ending December 31, 2016 and the period ending December 31, 2015, is as follows:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>	<b>1-Jan-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
<b>Movement</b>			
Opening Balance	1,361	1,318	1,268
Increase in provisions	1,389	854	1,318
Used provisions	(998)	(811)	(1,268)
<b>Total</b>	<b><u>1,752</u></b>	<b><u>1,361</u></b>	<b><u>1,318</u></b>

## NOTE 24 – ISSUED CAPITAL

The objectives of Hortifrut and subsidiaries when administering capital are to safeguard the capacity to continue as a going concern, in order to generate returns for its shareholders, benefits to other interest groups and to maintain an optimum structure to reduce the cost of capital.

Consistent with the industry, Hortifrut and subsidiaries monitor their capital with the leverage ratio base. This ratio is calculated by dividing the net debt between the total capital. The net debt corresponds to the total debt (including current and non current debt) minus cash and cash equivalents. The total capital corresponds to equity just as is shown in the consolidated statement of position plus net debt.

In this aspect Hortifrut and subsidiaries have combined different sources of financing such as: operation flows, bank credits, among others.

a) Subscribed, paid, to be subscribed capital and number of shares

Subscribed and paid capital as of December 31, 2016, reaches KUS\$136,411 equal to 435,520,079 shares of a single series and without nominal value.

b) Movements of 2016

No movements in capital have taken place in the period ending December 31, 2016 and in the period ending December 31, 2015.

### Number of Subscribed Shares

<u>Weighted average of ordinary shares in circulation</u>	<u>N° days in circulation</u>	<u>N° Shares</u>	<u>% Weighting</u>	<u>Weighted average of ordinary shares in circulation</u>	
				<u>31-Dec-16</u>	<u>31-Dec-15</u>
Opening balance	365	435,520,079	100%	435,520,079	435,520,079
	<b>365</b>	<b>435,520,079</b>		<b>435,520,079</b>	<b>435,520,079</b>

- Capitalization share issuance premiums (issuance expenses)

The movements of the share issuance Premium during the period ending December 31, 2016 and the period ending December 31, 2015, are detailed below:

	<u>31-Dec-16</u>	<u>31-Dec-15</u>
<u>Movement of Capital</u>	<u>KUS\$</u>	<u>KUS\$</u>
Capital	<u>136,411</u>	<u>136,411</u>
<b>Capital</b>	<b><u>136,411</u></b>	<b><u>136,411</u></b>
<u>Capital issuance premium</u>		
Capital issuance expense	<u>(1,262)</u>	<u>(1,262)</u>
<b>Share issuance premium (Issuance expense)</b>	<b><u>(1,262)</u></b>	<b><u>(1,262)</u></b>

There have not been any movements in the stated period.

**NOTE 25 – ACCUMULATED PROFIT (LOSS)**

The detail of the Accumulated Result account is as follows:

<u>Movement</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>	<u>1-Jan-15</u> <u>KUS\$</u>
Opening balance	25,302	17,908	28,395
Profit (loss), attributable to the parent company	26,055	13,498	17,655
ID change of rate in Chile	-	-	(2,035)
Minimum dividend provision	(7,283)	(2,873)	(2,939)
Reversal minimum dividend provision previous year	2,873	2,939	3,788
Definite dividend	(2,873)	(2,939)	(3,789)
Provisional dividend	(5,662)	(3,920)	(3,920)
Adjustment at the Start (IAS 41)	-	-	(19,247)
Reclassification depreciation Revaluation Plants	1,682	689	-
<b>Total</b>	<b>40,094</b>	<b>25,302</b>	<b>17,908</b>

a) Dividend policy

As per what is stated in the Closely Held Corporation Law, the Company is obligated to the distribution of an obligatory minimum dividend equal to 30% of profits, nevertheless and as per the social statutes, the minimum dividend established for the Company is 50%, unless otherwise unanimously agreed by the shareholders.

Under IFRS the acknowledgment of the minimum dividend obligation in favor of the shareholders must anticipate itself to the closing date of the annual statements of financial position with the corresponding decrease in equity.

In virtue of what was informed to the Superintendencia de Valores y Seguros, related with regulation (circular) N° 1945, in order to determine the Company's net distributable profit, to be considered to calculate the dividend, the following will be excluded from gains attributable to the controller's parent Company:

- 1) Non-realized results linked with the fair value record of the biological assets regulated by "IAS 41" accounting norm, reintegrating them to the net profit at the moment of its realization. For these effects, the portion of said increases in fair value corresponding to the assets sold or allocated by another means will be understood to be realized.
- 2) Non-realized results generated in the acquisition of other entities and, in general, those non realized results that are produced due to the application of paragraphs 34, 42, 39 and 58 of the "International Financial Reporting Standards N° 3", amended accounting norm, that refers to business combination operations. These results are also reintegrated to the net profit at the moment of their realization. For these effects, results are understood to be realized when the acquired entities generate profit after their acquisition, or when said entities are disposed of.
- 3) The effects of deferred taxes associated to the concepts indicated in 1) y 2) will follow the same fate as the item that originated them.

b) Dividend Provision

In 2016 the Company recorded a minimum dividend provision of US\$7,283 (KUS\$2,873 as of December 31, 2015).

Below is the calculation of accrued dividend for the period ending December 31, 2016 and the period ending December 31, 2015:

<u>Concept</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
Gains attributable to the owners of the parent company	26,055	13,498
<b>Minus:</b>		
Increase biological asset to fair value net of tax - PEV	(165)	-
<b>Result to be Distributed</b>	<b><u>25,890</u></b>	<b><u>13,498</u></b>
Minimum dividend %	50.00%	50.00%
<b>Minimum accrued dividend</b>	<b>12,945</b>	<b>6,749</b>
<b>Minus:</b>		
Provisional dividend paid in October	(5,662)	(3,920)
<b>Calculation minimum dividend</b>	<b>7,283</b>	<b>2,829</b>
<b>Minimum dividend provision</b>	<b>7,283</b>	<b>2,873</b>

**Paid dividends**

Below is a detail of the dividends paid in previous years:

<u>Month and year</u> <u>of Payment</u>	<u>Type</u>	<u>Last 3 years</u> <u>KUS\$</u>
May-14	Definite	3,789
Oct-14	Provisional	3,920
	<b>Total year 2014</b>	<b><u>7,709</u></b>
May-15	Definite	2,939
Oct-15	Provisional	3,920
	<b>Total year 2015</b>	<b><u>6,859</u></b>
May-16	Definite	2,873
Oct-16	Provisional	5,662
	<b>Total year 2016</b>	<b><u>8,535</u></b>

**NOTE 26 – OTHER RESERVES**

The detail of Other Reserves account and its movement is as follows:

<u>Movement</u>	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>	<u>1-Jan-15</u> <u>KUS\$</u>
<b>Opening balance</b>	14,403	15,854	416
Reserves Revaluation Bearer plants	4,091	5,689	19,247
Reserves for cash flow hedging	5,549	(1,054)	(670)
Reserves for exchange rate fluctuations	65	(6,086)	(3,139)
<b>Total</b>	<u>24,108</u>	<u>14,403</u>	<u>15,854</u>

The movement of cash flow hedging reserves in the period ending December 31, 2016 and 2015 is as follows:

	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
<b>Movement Reserves for cash flow hedging</b>		
<b>Opening balance</b>	(2,851)	(1,797)
Other integral result	5,549	(1,054)
<b>Total</b>	<u>2,698</u>	<u>(2,851)</u>

Cash flow hedging reserve is net of deferred tax.

Income tax included in cash flow hedging reserves is detailed in the following table:

	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
<b>Movement Reserves for cash flow hedging</b>		
Income tax	3,545	(3,587)
	(847)	736
<b>Total</b>	<u>2,698</u>	<u>(2,851)</u>

The movement of Reserves due to Exchange rate fluctuations in the period ending December 31, 2016 and 2015 is as follows:

	<u>31-Dec-16</u> <u>KUS\$</u>	<u>31-Dec-15</u> <u>KUS\$</u>
<b>Movement Reserves for exchange rate fluctuations</b>		
<b>Opening balance</b>	(7,682)	(1,596)
Other integral result	65	(6,086)
<b>Total</b>	<u>(7,617)</u>	<u>(7,682)</u>

The movement of Bearer Plant Revaluation Reserves in the period ending December 31, 2016 and 2015 is as follows:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u>KUS\$</u>	<u>KUS\$</u>
<b>Reserves Revaluation Bearer Plants</b>		
<b>Opening balance</b>	24,936	19,247
Revaluation bearer plants	(5,407)	6,378
Revaluation bearer plants Associates	11,180	-
Amortization revaluation bearer plants	<u>(1,682)</u>	<u>(689)</u>
<b>Total</b>	<u><b>29,027</b></u>	<u><b>24,936</b></u>

The related company Hortifrut Tal S.A.C., applying the valuation criteria for bearer plants, adopted by Hortifrut (see note 2.6), valued its 294 hectares that are under production at re-valued cost. The net interest in said adjustment on behalf of Hortifrut is KUS\$11,180, and is recorded under reserves of Revaluation of bearer plants.

This effect has been recorded during 2016, moment that “bearer plants” reached a production volume of 50%.

**NOTE 27 – NON PARENT COMPANY INTERESTS**

Corresponds to the acknowledging of equity value and the result of the subsidiaries that correspond to minority investors.

a) The detail of the interests of non-parent companies is as follows:

<u>Subsidiaries</u>	<u>Interest percentage of non parent companies</u>		<u>Interest in equity non parent companies</u>		<u>Interest of non parent companies in revenue (loss) result</u>	
	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>
	<u>%</u>	<u>%</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
Agrícola El Avellano S.A.	60.0%	60.0%	2,864	3,053	(164)	(222)
Agrícola El Pampino S.A.	80.0%	80.0%	1,103	662	145	10
Agrícola Santa Rebeca Ltda.	75.0%	75.0%	133	401	(46)	12
Agrícola Vida Nueva S.A.	50.0%	50.0%	3,796	4,515	365	464
Viveros Hortifrut Chile S.A.	49.0%	49.0%	140	156	(25)	(2)
Hortifrut Argentina S.A.	4.1%	4.1%	10	9	(1)	4
Agrofrutas, SRL. de C.V.	1.0%	1.0%	(4)	(4)	-	(6)
Hortifrut España Southern Sun S.L.	50.0%	50.0%	16,373	13,883	3,056	1,638
Agrícola Santa Rosa del Parque S.A.	70.0%	70.0%	2,673	2,792	1,501	1,227
Agrícola Mataquito S.A.	50.0%	50.0%	1,481	3,445	(173)	46
Euroberry Marketing S.A.	50.0%	50.0%	1,107	832	294	203
Asturian Berries S.A.	49.0%	49.0%	444	469	(26)	(138)
<b>Total</b>			<b>30,120</b>	<b>30,213</b>	<b>4,926</b>	<b>3,236</b>

b) The movements of non-parent Company interests are as follows:

<u>Movement</u>	<u>31-Dec-16</u>	<u>31-Dec-15</u>	<u>1-Jan-15</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>Opening balance</b>	30,213	26,934	23,745
Profit	4,926	3,236	5,589
Reserves for exchange rate fluctuations	(491)	(281)	(2,123)
Cash flow hedging reserves	24	-	-
Capital increase (dividends) at subsidiaries	(1,916)	(2,386)	-
Reserve for asset surplus	(2,636)	2,710	-
ID Adjustment of rate in Chile	-	-	(277)
<b>Total</b>	<b>30,120</b>	<b>30,213</b>	<b>26,934</b>

## NOTE 28 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT

### 28.1. Profits per share

The calculation of profits per basic share has been performed by dividing the amount of profits attributable to the shareholders by the weighted average of the number of shares of the single series. Hortifrut has not issued a convertible debt or other equity values. As a result, there are no potentially diluting effects in the Company's income per share.

The detail of profits per share is as follows:

<b>Basic profit (loss) per share</b>	<b>Measuring unit</b>	<b>31-Dec-16</b>	<b>31-Dec-15</b>
Profit (loss) of activities continued after tax	<b>KUS\$</b>	26,055	13,498
Basic weighted average of number of shares	<b>Unit</b>	435,520,079	435,520,079
Basic profit per share from continued operations	<b>(US\$ per share)</b>	<b>0.059825</b>	<b>0.030993</b>

The calculation of the weighted average of the number of shares in circulation, is detailed below:

<b><u>Weighted average of ordinary shares in circulation</u></b>	<b><u>N° days in circulation</u></b>	<b><u>N° shares</u></b>	<b><u>% Weighting</u></b>	<b><u>Weighted average of ordinary shares in circulation</u></b>	
				<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
Opening balance	365	435,520,079	100%	435,520,079	435,520,079
	<b>365</b>	<b>435,520,079</b>		<b>435,520,079</b>	<b>435,520,079</b>

### 28.2. Distributable net profit

The dividend policy consists on distributing as dividend 50% of the period's net profit, and through the distributing of a final dividend, which must be agreed by the Ordinary Shareholders Meeting, payable on the date that said meeting designates.

In virtue of what is stated in SVS regulation (circular) N° 1945, dated September 29, 2009, the Board agreed to establish as a general policy that the net profit, for the payment of the minimum 30% obligatory dividend, established in article 79 of Law 18.046, will be determined over the base of the refined profit of the relevant variations in the fair value of the assets and liabilities that are not realized, which must be re-entered into the calculation of the net profit of the period when said variations are performed.

Additional dividends will be determined based on the mentioned criteria, as per the agreement that the Shareholder's Meeting adopts.

The determining of the Result to be Distributed for the periods ending December 31, 2016 and 2015, is presented in Note 25 b).

**NOTE 29 – OPERATING REVENUE AND OTHER REVENUE PER FUNCTION**

The detail is as follows:

<b>Concept</b>	<b>31-Dec-16</b> <b><u>KUS\$</u></b>	<b>31-Dec-15</b> <b><u>KUS\$</u></b>
Revenue from operating activities	426,796	348,880
Other revenue, per function	<u>1,725</u>	<u>174</u>
<b>Total</b>	<b><u>428,521</u></b>	<b><u>349,054</u></b>

The detail of the Group's income considers Income from operating income plus Other income, per function.

<b>Other revenue, per function</b>	<b>31-Dec-16</b> <b><u>KUS\$</u></b>	<b>31-Dec-15</b> <b><u>KUS\$</u></b>
Profit from fixed asset sale and materials	115	174
Profit from sale of Licenses	725	-
Official operating subsidies	494	-
Other revenue	<u>391</u>	<u>-</u>
<b>Total</b>	<b><u>1,725</u></b>	<b><u>174</u></b>

Therefore, the detail per segment for the periods ending December 31, 2016 and 2015 is as follows:

<b>Product</b>	<b>31-Dec-16</b> <b><u>KUS\$</u></b>	<b>31-Dec-15</b> <b><u>KUS\$</u></b>
Blueberries	320,293	248,967
Raspberries	22,052	24,894
Blackberries	28,352	29,600
Strawberries	13,760	14,794
Cherries	2,235	3,169
Value added products	<u>41,829</u>	<u>27,630</u>
<b>Total</b>	<b><u>428,521</u></b>	<b><u>349,054</u></b>

The Group's operating income is mainly constituted by the sale of products derived from the harvesting of bearer plants.

**NOTE 30 – DETAIL OF RELEVANT RESULTS**

The items in the income statement per function for the periods ending December 31, 2016 and 2015, are detailed as indicated below:

**1) Cost of sales**

Below are the main sales costs that the Company maintains to the closing of the periods:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
<b>Cost of sales</b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Cost of sales	192,169	150,500
Materials	30,838	25,935
Remunerations	40,786	36,907
Depreciations and amortizations	20,956	15,025
Other general expenses	24,067	20,388
Freight	25,664	31,479
Lease of properties, machinery, etc.	6,023	4,456
Third party services	16,255	10,394
<b>Total Cost of sales</b>	<b><u>356,758</u></b>	<b><u>295,084</u></b>

**2) Administrative expenses**

Below are the main administrative expenses that the Company has to the closing of the periods:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
<b>Administration expenses</b>	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
Remunerations	14,015	11,124
Depreciations and amortizations	1,435	1,914
Other general expenses	5,869	5,175
Lease of properties, machinery, etc.	1,004	670
Third party services	3,713	4,661
<b>Total Administration Expenses</b>	<b><u>26,036</u></b>	<b><u>23,544</u></b>

### 3) Other expenses, per function

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
<b>Other expenses, per function</b>		
Impairment value of assets	4,683	-
<b>Sub-total impairment</b>	<b><u>4,683</u></b>	<b><u>-</u></b>
<b>Investigation expenses</b>		
Cost of Sales	5	7
Materials	12	4
Remunerations	393	225
Depreciations and amortizations	17	14
Other general expenses	231	434
Freight	6	22
Lease of property, machinery, etc.	22	16
Third party services	202	311
Received contributions	(59)	-
<b>Sub-total Investigation expenses</b>	<b><u>829</u></b>	<b><u>1,033</u></b>
<b>Other expenses</b>		
Loss from sale of assets and materials	125	276
Asset write-off	279	306
Result from sale of investments recorded using the equity method	-	-
Other expenses	-	-
Others (recoveries)	-	-
<b>Sub-total Other expenses</b>	<b><u>404</u></b>	<b><u>582</u></b>
<b>Total Other expenses, per function</b>	<b><u>5,916</u></b>	<b><u>1,615</u></b>

### NOTE 31 – FINANCIAL EXPENSES

Financial expenses for the periods ending December 31, 2016 and 2015, are detailed below:

	<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<b><u>KUS\$</u></b>	<b><u>KUS\$</u></b>
<b>Financial Expenses</b>		
Bank loans	3,296	3,215
Expenses / commissions	349	555
Interests with related parties	268	-
Leasing interests	319	98
<b>Total Financial Expenses</b>	<b><u>4,232</u></b>	<b><u>3,868</u></b>

**NOTE 32 – EXCHANGE RATE DIFFERENCES**

The detail of the Exchange rate difference for the periods ending December 31, 2016 and 2015, are detailed as follows:

		<b>31-Dec-16</b>	<b>31-Dec-15</b>
	<u>Currency</u>	<u>KUS\$</u>	<u>KUS\$</u>
<b>Assets</b>			
Cash and cash equivalents	CLP	54	(51)
Cash and cash equivalents	USD	(141)	378
Cash and cash equivalents	EUR	(5)	(192)
Cash and cash equivalents	GBP	-	(2)
Cash and cash equivalents	MXN	(71)	(60)
Trade debtors and other accounts receivable	CLP	187	(201)
Trade debtors and other accounts receivable	USD	156	19
Trade debtors and other accounts receivable	EUR	48	(67)
Trade debtors and other accounts receivable	MXN	(546)	(639)
Accounts receivable from related entities	EUR	(171)	(890)
Current tax assets	CLP	1,227	(896)
Current tax assets	MXN	400	(357)
Current tax assets	EUR	-	(9)
Current tax assets	USD	(34)	20
	<b>Sub-total</b>	<b>1,104</b>	<b>(2,947)</b>
<b>Liabilities</b>			
Other financial liabilities	CLP	16	(81)
Other financial liabilities	EUR	26	3
Other financial liabilities	MXN	-	(10)
Other financial liabilities	USD	(827)	(15)
Trade accounts and other accounts payable	CLP	(1,059)	(100)
Trade accounts and other accounts payable	USD	(42)	303
Trade accounts and other accounts payable	EUR	490	(51)
Trade accounts and other accounts payable	MXN	118	148
Accounts payable to related entities	CLP	4	(177)
Accounts payable to related entities	USD	1,258	(2,400)
Accounts payable to related entities	MXN	(144)	(6)
	<b>Sub-total</b>	<b>(160)</b>	<b>(2,386)</b>
	<b>Total exchange rate difference</b>	<b>944</b>	<b>(5,333)</b>

**NOTE 33 – FOREIGN CURRENCY**

**NOTE 33-1 – FOREIGN CURRENCY TOTAL CURRENT ASSETS**

<b>Current Assets</b>	<b>31-Dec-16</b> <b>KUS\$</b>	<b>31-Dec-15</b> <b>KUS\$</b>
<b>Cash and Cash equivalents</b>		
Dollar	19,921	11,890
Euros	11,775	10,739
Chilean Pesos	2,342	1,263
Mexican Pesos	838	248
Other currencies	369	459
<b>Other current financial assets</b>		
Dollar	3,155	3
<b>Other current non financial assets</b>		
Dollar	178	17
Euros	1,028	1,511
Chilean Pesos	2,000	4,475
Mexican Pesos	2,194	632
Other currencies	120	8
<b>Current trade debtors and other accounts receivable</b>		
Dollar	12,903	14,894
Euros	11,088	11,603
Chilean Pesos	13,500	11,122
Mexican Pesos	792	4,492
Other currencies	4,295	2,401
<b>Current accounts receivable from related entities</b>		
Dollar	42,769	30,522
Euros	2,990	7,116
Chilean Pesos	-	917
<b>Stock</b>		
Dollar	53,184	39,186
Euros	1,038	781
Chilean Pesos	752	668
Other currencies	1,837	1,044
<b>Current biological assets</b>		
Dollar	4,311	4,864
Euros	1,085	1,346
Chilean Pesos	1,120	682
Other currencies	340	290
<b>Total current assets</b>	<b>195,924</b>	<b>163,173</b>

**NOTE 33-2 – FOREIGN CURRENCY NON-CURRENT ASSETS**

<b>Non current assets</b>	<b>31-Dec-16 KUS\$</b>	<b>31-Dec-15 KUS\$</b>
<b>Other non current financial assets</b>		
Dollar	1,101	-
<b>Other non current non financial assets</b>		
Euros	1,387	3
Chilean Pesos	110	7
Other currencies	19	1
<b>Non current fees receivable</b>		
Dollar	1,604	1,286
Chilean Pesos	190	-
<b>Non current accounts receivable from related entities</b>		
Dollar	2,192	6,040
Euros	5,468	3,629
<b>Investments recorded using the equity method</b>		
Dollar	66,654	24,595
<b>Intangible assets other than appreciation</b>		
Dollar	21,794	29,181
<b>Appreciation</b>		
Dollar	26,769	26,769
<b>Property, Plant and Equipment</b>		
Dollar	167,923	180,351
Euros	16,171	16,146
Chilean Pesos	3,687	3,062
Other currencies	20,089	2,343
<b>Deferred tax assets</b>		
Dollar	14,950	14,317
<b>Total non current assets</b>	<b>350,108</b>	<b>307,730</b>
<b>Total assets</b>	<b>546,032</b>	<b>470,903</b>
<b>Dollar</b>	439,408	383,915
<b>Euros</b>	52,030	52,874
<b>Chilean Pesos</b>	23,701	22,196
<b>Mexican Pesos</b>	3,824	5,372
<b>Other currencies</b>	27,069	6,546
<b>Total Assets per currency</b>	<b>546,032</b>	<b>470,903</b>

**NOTE 33-3 – FOREIGN CURRENCY CURRENT LIABILITIES**

<b>Current liabilities</b>	<b>31-Dec-16 KUS\$</b>	<b>31-Dec-15 KUS\$</b>
<b>Other current financial liabilities</b>		
Dollar	148,883	97,449
Euros	1,904	2,690
<b>Current trade accounts and other accounts payable</b>		
Dollar	36,081	29,485
Euros	1,838	2,043
Chilean Pesos	19,827	11,829
Mexican Pesos	1,382	2,148
Other currencies	881	1,181
<b>Current accounts payable to related entities</b>		
Dollar	5,748	1,166
Euros	46	66
Chilean Pesos	917	1,021
<b>Other current provisions</b>		
Dollar	160	113
<b>Current tax liabilities</b>		
Dollar	1,698	360
<b>Current provisions for employee benefits</b>		
Dollar	644	300
Chilean Pesos	441	441
Mexican Pesos	507	507
<b>Other current non financial liabilities</b>		
Dollar	2,227	2,489
Euros	431	431
<b>Total current liabilities</b>	<b>223,615</b>	<b>153,719</b>

**NOTE 33-4 – FOREIGN CURRENCY NON-CURRENT LIABILITIES**

<b>Non current liabilities</b>	<b>31-Dec-16 KUS\$</b>	<b>31-Dec-15 KUS\$</b>
<b>Otros non current financial liabilities</b>		
Dollar	43,616	57,007
Euros	14,014	4,918
<b>Other non current accounts payable</b>		
Dollar	-	756
<b>Non current accounts payable to related entities</b>		
Dollar	-	12,010
Euros	10,286	10,316
Chilean Pesos	1,404	408
<b>Other non current provisions</b>		
Dollar	134	76
<b>Deferred tax liabilities</b>		
Dollar	23,492	26,626
<b>Total non current liabilities</b>	<b>92,946</b>	<b>112,117</b>
<b>Total liabilities</b>	<b>316,561</b>	<b>265,836</b>
<b>Dollar</b>	262,683	227,837
<b>Euros</b>	28,519	20,464
<b>Chilean Pesos</b>	22,589	13,699
<b>Mexican Pesos</b>	1,889	2,655
<b>Other currencies</b>	881	1,181
<b>Total liabilities per currency</b>	<b>316,561</b>	<b>265,836</b>
<b>Summary of thousands of net dollars per currency</b>		
<b>Dollar</b>	176,725	156,078
<b>Euros</b>	23,511	32,410
<b>Chilean Pesos</b>	1,112	8,497
<b>Mexican Pesos</b>	1,935	2,717
<b>Other currencies</b>	26,188	5,365
<b>Total net per currencies</b>	<b>229,471</b>	<b>205,067</b>

**NOTE 34- CONTINGENCIES**

a) Pledged shares

To the closing of the current financial statement, the Company does not present pledged shares.

b) Direct guarantees

Dated February 12, 2015, a Stand By Letter was issued with Banco Estado bank in order to guarantee the faithful compliance of the payment commitment with Royal Berries S.L. for the purchase of an operating license for varieties of berries. As of December 31, 2016, the balance of the Stand By Letter was at US\$8.57 million.

At the subsidiaries Agrícola Santa Rosa del Parque S.A, Agrícola Mataquito S.A., Agrícola El Pampino S.A. and Agrícola Hortifrut S.A. there are restrictions (guarantees and/or mortgages) over its biological assets.

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets:

<u>Company</u>	<u>Biological</u>	<u>Other</u>	<u>Debt</u>	
	<u>Assets</u>	<u>Properties</u>	<u>Associated</u>	<u>to</u>
	<u>KUS\$</u>	<u>KUS\$</u>	<u>KUS\$</u>	<u>Bank</u>
Agrícola Santa Rosa del Parque S.A	3,256	2,284	1,279	Banco Rabobank Chile
Agrícola Mataquito S.A. (Curepto Field)	4,005	1,877	2,003	Banco Rabobank Chile
Agrícola El Pampino S.A.	3,936	1,067	433	Banco Santander Chile
Agrícola Hortifrut S.A.	19,431	7,296	1,945	Banco de Chile
Berries de Panguipulli SpA (Curaco Field)	-	2,304		
Top Berries & Fruit SpA (Colbun plant)	-	4,428		
Hortifrut S.A. (Antillanca Plant)	-	865	24,374	Banco de Crédito e Inversiones
Hortifrut Comercial S.A. (La Serena Field)	-	2,168		
Hortifrut Chile S.A. (Gorbea-Los Angeles-Angol Plant)	-	12,346		
<b>Total</b>	<b>30,628</b>	<b>34,635</b>	<b>30,034</b>	

Detail of Properties, Plants and Equipment subject to to guarantees or restrictions

b.1) Agrícola Santa Rosa del Parque S.A.

b.1.1) Mortgage in favor of Rabobank over: (i) Hijuera A, resulting from the division of the "El Parque" estate, Angol, (ii) water use rights corresponding to 10 water irrigators from the Parque Ñipado channel which waters the aforementioned branch drain and (iii) permanent and continuous consumptive water use rights for 75 liters/sec. at Huequén River (EP 24.08.12, Not. Gloria Acharán). The amount of the used credit is KU\$1,279.

b.1.2) Non-transferable pledge in favor of Rabobank over the movable goods located on the properties stated in letter b.1.1) (EP 24.08.12, Not. Gloria Acharán).

b.2) Agrícola El Pampino S.A.

b.2.1) Mortgages in favor of Banco Santander-Chile over: (i) Lot N°.2 of the subdivision of a piece of land denominated Fundo Carihue, which forms part of the resulting of the property called "La Piedra", located in the locality of Oromo, Purranque and (ii) Lot N°.2 of the subdivision of Farm N°.12 of the "Los Maitenes" Subdivision Project, Purranque (EP 10.07.08, Not. C.Gomila). The amount of the used credit is KUS\$433.

b.3) Agrícola Vida Nueva S.A.

b.3.1) Pledge in favor of Banco Crédito e Inversiones without displacement over movable goods located in the property denominated "Fundo Las Encinas", locality of Santa Fe, Los Angeles (EP 24.11.05, Not. P.Zaldívar). To date the amount of the credit is at KUS\$0.

b.3.2) Pledge in favor of Banco Crédito e Inversiones without displacement over movable goods located on the property denominated Resto de la Parcela N° 33, which forms part of the Vida Nueva Subdivision Project, camino Loncovaca, Villarica (EP 09.11.05, Not. P.Zaldívar).

b.4) Agrícola Mataquito S.A.

b.4.1) Mortgages in favor of Rabobank over: (i) Hijuera Tercera of the Fundo Ponunquén Estate, commune of Curepto; (ii) Lot B of the Informe de Hijuera map, out of a surface of 20.18 hectares, Commune of Curepto and (iii) Water rights which water the aforementioned properties (EP.27.08.12, Not. Gloria Acharán). The amount of the used credit is KUS\$2,003.

b.4.2) Pledge without displacement in favor of Rabobank over the movable goods located on the properties described in letter b.4.1) (EP.27.08.12, Not. Gloria Acharán).

b.5) Agrícola Hortifrut S.A.

b.5.1) Mortgage in favor of Banco de Chile over: (i) Subdivision N° 10 of a surface of 53.1 hectares, of the "Santa Isabel" and "Los Cipreses" Subdivision Project, commune of Cunco; (ii) Lot N° 12-A out of a surface of 42.50 hectares of the subdivision plan of Subdivision 12 of the "Santa Isabel" Subdivision Project, Commune of Cunco; (iii) Agricultural property, located in the commune of Río Negro, with a surface of 207 hectares; (iv) Water rights to irrigate the aforementioned properties. (EP 24.04.12, Not. A.Bianchi).

b.5.2) Pledge without displacement in favor of Banco de Chile over the movable goods located on the properties detailed in letter b.5.1) (EP 21.06.12, Not. A.Bianchi). The amount of the used credit is KUS\$1.945.

As of December 31, 2016, the Company does not have a legal or contractual obligation to disassemble, remove or rehabilitate sites where its operations are developed, reason why its assets do not incorporate costs associated to said requirements.

b.6) Hortifrut Chile S.A.

b.6.1) Mortgages in favor of BCI over: (i) Lot One - B, part of El Congreso Farm, Commune of Gorbea (EP 28.07.14., Not. José Musalem S.).

b.6.2) Pledge without displacement in favor of BCI over the movable goods located on the properties detailed in letter b.6.1) (EP.02.09.14, Not. José Musalem S.).

b.6.3) Mortgages in favor of BCI over: Lot Two of Hijuera Segunda of Lot B of the Property denominated Resto Hacienda Virquenco (EP 09.12.2014, Not. José Musalem S.).

b.6.4) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.3) (EP 13.11.2014, Not. José Musalem S.).

b.7) Berries de Panguipulli SpA.

b.7.1) Mortgage in favor of BCI over: Lot A, Vista Hermosa property; Hijueta N°1, La Pantalla and El Zarzal; Lot 4-1 Arturo Araya; Farm N° 5 Arturo Araya; Lot 6-1 Arturo Araya; Lot 8-1 Arturo Araya; and their corresponding water rights; all corresponding to the Commune of Panguipulli (EP 28.07.14., Not. José Musalem S.).

b.8) Hortifrut S.A.

b.8.1) Mortgages in favor of BCI over: property located on Antillanca street N° 370 (Lot 4-B) and N° 540 (Lot 5-B), both located in the Commune of Pudahuel (EP 28.07.14., Not. José Musalem S.).

b.9) Top Berries & Fruit SpA.

b.9.1) Mortgages in favor of BCI over: (i) property located on Lot One of Resto del Fundo Coihuecura, Commune of Yerbas Buenas and its water rights (EP 05.08.14., and EP 17.10.14. Not. José Musalem S.).

b.9.2) Pledge without displacement in favor of BCI over the movable goods located on property detailed in letter b.9.1) (EP.02 09.14, Not. José Musalem S.).

b.10) Hortifrut Comercial S.A.

b.10.1) Mortgages in favor of BCI over: (i) Lots 1, 2, 4 to 16 and 55 to 84 and water rights, of the sub-division of Farm 151, of Colonia Gabriel Gonzalez Videla, Vegas Norte Sector, La Serena, (EP 18.08.14., Not. José Musalem S.).

The credit received by BCI, for the mortgages individualized in letters b.6 to b.10, correspond to the amount of US\$30 million. The amount of the used credit is KUS\$24,374.-

c) Indirect guarantees

Below we detail the Guarantees directly managed by the subsidiaries:

<u>Creditor of the Guarantee</u>	<u>Debtor Name</u>	<u>Relationship</u>	<u>Type of Guarantee</u>	<u>KUS\$</u>
Banco Rabobank (Curacao) (1)	Hortifrut Chile S.A.	Filial	Aval	10,000
Banco Santander (2)	Hortifrut España Southern Sun S.L	Filial	Aval	185
Banco Santander (3)	Hortifrut España Southern Sun S.L	Filial	Aval	213
Banco Santander (4)	Hortifrut España Southern Sun S.L	Filial	Aval	425

- (1) Surety granted by Hortifrut Chile S.A to guarantee 50% of the loan granted to HF TAL S.A.C., for the total amount of US\$20 million, of which to date US\$17 million have been used.
- (2) Surety granted for the loan denominated “Bank Line European Investment Fund for I+D financing”, granted for Euro 900,000
- (3) Surety issued for loans granted for the amount of Euro 1,400,000.
- (4) Surety granted for the contracted obligations, by Hortifrut Berries Perú S.A.C., for the contract for the providing of water collection services, which the Company contracted with the company H2 Olmos.

Points (2) and (3), correspond to guarantees granted in favor of the company S.A.T. Hortifrut H-0030, in proportion to its 33% interest.

d) Guarantees obtained from third parties

To the closing of the current financial statement, the Company has not received relevant guarantees from third parties.

e) Restrictions

Management restrictions or limit of financial indicators are presented detailed in Note 21

f) Lawsuits

Below we present the main valid lawsuits:

<u>Plaintiff</u>	<u>Defendant</u>	<u>Type of Lawsuit</u>	<u>Claimed Amount</u>	<u>Probable Resolution</u>	<u>Provision</u>
Hortifrut S.A de CV	Berries La Grana	Civil Mortgage (*)	USD 589,529	Favorable for Hortifrut	Does not apply
Hortifrut S.A. de CV	Agricola Gavilanes	Executory Commercial (*)	USD 168,281	Favorable for Hortifrut	Does not apply
Hortifrut S.A.	Cristina Ortiz y Otro	Misappropriation	CLP 100,002,477	Uncertain	Does not apply
Hortifrut S.A. (Ex VBM)	Marchant Morales	Executory Commercial	USD 138,694	Uncertain	Provisioned
Confederación Hidrográfica de Guadalquivir	Hortifrut España Southern Sun S.L	Water Law Infringement	Eur 127,039	Uncertain	Provisioned

(\*) Provision does not apply because there are seizable guarantees, enough to cover the owed amount.

g) Other contingencies

The Company, to the closing of these Financial Statements, does not maintain other contingencies that could significantly affect the current financial statements.

### **NOTE 35 - ENVIRONMENT**

Hortifrut is a Company that is concerned for the environment. Most of its production has been converted into organic production, thus becoming the largest organic blueberry producer in the world.

For the period ending December 31, 2016, the Company has not performed disbursements related with protecting the environment, and there are no future commitments regarding this matter.

In the future, the Company and its subsidiaries will reiterate their commitment for taking care of the environment by performing new investments, constantly training its workers and subscribing new agreements that allow it to advance towards sustainable development in order to obtain a harmonic progress between its operations and its surroundings.

**NOTE 36 – OPERATING AND FINANCIAL LEASES**

The main operating lease contracts are:

Lessee Company	Lessor	Description	Surface (hectares)	Contract Date	Term	Value of annual instalment KUS\$	Up to 1 year	1 to 5 years	5 or more years
							KUS\$	KUS\$	KUS\$
Hortifrut S.A.	Inversiones IMG Ltda.	Part of a piece of three, Predio Virquenco, Santa Fe, Fundo Los Robles, Los Ángeles	22.50	10/14/1999	25	14	14	56	39
Hortifrut S.A.	Inversiones IMG Ltda.	Lot N°1 and N°2, Farm N°67, Parcelación Virquenco Project, Los Ángeles	8.25	12/30/2009	10	5	5	10	-
Agrícola El Avellano S.A.	Sociedad Agrícola y Ganadera El Otonal Ltda.	Farm El Avellano, Osorno	130.00	6/30/2000	32	40	40	160	420
Hortifrut S.A.	Agrícola e Inmobiliaria Lumaco S.A.	Farm N°68, Parcelación Virquenco Project, Los Angeles	10.00	7/1/2012	10	6	6	24	3
Hortifrut S.A.	Garcia Salas, Silvia and Others	Farm N°20, Parcelación Por la Razón o la Fuerza Project, Mulchén, Los Angeles	11.00	5/1/2002	18	6	6	14	-
Hortifrut S.A.	Alfredo Demian Asfura	Farm N°4 y N°6, Parcelación Por la Razón o la Fuerza Project, Mulchén	33.40	5/3/2006	17	53	53	212	71
Hortifrut S.A.	Miguel Angel Muñoz Hidalgo and Others	Piece of property denominatod Las Mercedes, Chanco (La Laguna)	21.67	5/23/2007	13	13	13	31	-
Hortifrut S.A.	Sergio Meza Pérez and Other	Part of Farm San Baldomero, Chanco	50.00	3/1/2010	10	22	22	48	-
Hortifrut Comercial S.A.	Pedro Peñailillo Peralta	Piece of Punchema property, Chanco	5.49	3/10/2015	5	4	4	9	-
Hortifrut Comercial S.A.	Integrity S.A.	Office, laboratory and warehouse located at San Pablo Antiguo s/n lote R1-A, Km 16,5 Ruta 68, Pudahuel, Chile	470 mts2	1/25/2015	2	19	2	-	-
Hortifrut S.A.	Francisco Cancino Tapia	Rural property, Punchema Sector, Chanco	8.05	6/24/2005	15	5	5	12	-
Hortifrut S.A.	Manuel Retamal Chamorro	Part of property denominatod El Recreo, Reloca, Chanco	1.00	7/4/2008	9	1	1	-	-
Hortifrut S.A.	María Angélica Osorio Cortés	Part of Farm N°136, Colonia Gabriel González Videla, La Serena (Includes water rights)	22.50	3/27/2010	7	13	3	-	-
Hortifrut S.A.	Sara Letelier Letelier	Resto Hijueta 2da, Ponunquén Farm and Lot A of Plano de Hijueta, Ponunquén Farm, Curepto	76.37	5/1/2007	20	50	50	200	266
Agrícola Vida Nueva	Inversiones Canihua S.A.	Resto Farm N°33, Parcelación Vida Nueva Project, Villarrica	29.70	5/1/2002	21	10	10	40	13
Agrícola Vida Nueva	Inversiones IMG Ltda.	Las Encinas Farm, Santa Fe Sector, Los Angeles.	41.40	5/1/2005	25	13	13	52	108
Agrícola Vida Nueva	Rosa Villablanca Franco	Farm N°33 Vida Nueva, Villarrica.	10.00	1/2/2007	25	2	2	8	20
Agrícola Mataquito S.A.	Alena Sneider Gonzalez	El Tartaro and lo Vicuña PC 81,82,83,88,96 Putaendo, San Felipe	42.21	4/26/2016	15	103	103	412	960
Agrícola Hortifrut S.A	Juan Ibáñez Pardo and María Ibáñez Pardo	Las Casas del Fundo, Commune of Molina, Province of Curicó	18.00	8/1/2016	8	9	9	36	23
Hortifrut S.A.	Inversiones IMG Ltda.	Farm N°50 Parcelación Virquenco, Los Angeles.	12.60	7/1/2008	15	6	6	24	9
Hortifrut S.A.	Agrícola e Inmobiliaria Lumaco S.A.	Farm N°51 and 64 Parcelación Virquenco, Los Angeles.	13.50	7/1/2008	15	6	6	24	9
Hortifrut S.A.	Inversiones IMG Ltda.	Farm N°74 Parcelación Virquenco, Los Angeles.	17.50	6/1/2003	25	6	6	24	39
Hortifrut S.A.	Agrícola e Inmobiliaria Lumaco S.A.	Farm N°75 Farmción Virquenco, Los Angeles.	17.50	6/1/2003	25	6	6	24	39
Hortifrut S.A.	Olga Alvarez S. and Claudio Alvarez S.	Petrengo Lote C Farm, Gorbea Temuco	19.30	7/1/2014	10	12	12	48	30
Hortifrut S.A.	Inés Aravena Guzmán	Farms N° 51,52, and 53 Parcelación Colín	31.78	6/30/2016	1	34	17	-	-
Hortifrut Chile S.A.	Satel Inversiones Inmobiliarias S.A.	Office Avenida del condor 600, Huechuraba, Santiago n°31 and 33 Parkings N° 71 to 76, Warehouse n°28	291 mts2	4/1/2014	5	57	57	71	-
Hortifrut Chile S.A.	Agrícola Santa Carmen Ltda.	Part of Farms N°42 and N°43, of subdivision of Lot 65-A, 66 and 67 of the subdivision of Ex Hacienda Curacaví, Curacaví		5/26/2011	20	1	1	4	9
Hortifrut Chile S.A.	SOF South Organic Fruits S.A. (property leased to Frigorífico Santa Rosa)	1,200 m2 warehouse and 140 m2 office, 340 m2 space and refrigeration chamber 1 of 826 m2; refrigeration chamber 2 of 268 m2 and refrigeration chamber 3 of 356 m2, Chillán	3130 mt2	10/1/2009	8	57	43	-	-

Lessee Company	Lessor	Description	Surface (hectares)	Contract Date	Term	Value of annual instalment KUS\$	Up to 1 year	1 to 5 years	5 or more years	
							KUS\$	KUS\$	KUS\$	
Hortifrut ABA S.A. de C.V.	Guillermo Cortés Santiago	Guayabos Field, Zapotiltic, Jalisco, Mexico	9.48	5/10/2008	12	7	7	16	-	
Hortifrut ABA S.A. de C.V.	Abraham Mendoza Gudiño and M <sup>o</sup> Refugio Preciado Barragan	Guayabos Field, Zapotiltic, Jalisco, Mexico	12.39	1/1/2009	12	10	10	30	-	
Hortifrut ABA S.A. de C.V.	Juan José Vargas Mendoza and others	Guayabos Field, Zapotiltic, Jalisco, Mexico	70.09	6/10/2005	12	43	19	-	-	
Hortifrut ABA S.A. de C.V.	Pedro Mendoza Ocegüera	Guayabos Field, Zapotiltic, Jalisco, Mexico	5.02	1/1/2013	18	9	9	36	81	
Hortifrut ABA S.A. de C.V.	Alfonso Esparza Sánchez and others	Ocote Cuate Field, Zapotiltic, Jalisco, Mexico	60.80	1/1/2013	20	91	91	364	1,001	
Hortifrut S.A. de C.V.	Productores Ziracuaretiro	Acopio Ziracuaretiro, Michoacán, Mexico		8/21/2016	1	38	24	-	-	
Hortifrut S.A. de C.V.	Consultores y Servicios S.A. De C.V.	Commercial Warehouse, Lot land n <sup>o</sup> 1, Municipio Jocotepec, Jalisco Mexico		4/3/2014	4	6	6	2	-	
Hortifrut S.A. de C.V.	José Millan Hinojosa	Part of Farm 28 Z-1 P1/1 located at Ejido de Zirimicuaro, Ziracuaretiro, Michoacán, Mexico	97.81	7/31/2014	5	5	5	8	-	
Hortifrut S.A. de C.V.	Baudelia Barreto Fabian	Fraction of rustic property denominated "Magallón", Rancho de Magallón, Peribán de Ramos, Michoacán, Mexico	66.00	5/31/2016	1	4	2	-	-	
Hortifrut S.A. de C.V.	Ignacio Mendoza Valencia	Lot 15, Block 1, Zone O, located in the locality of Corona, Peribán, Michoacán, Mexico	2204.41 mt2	10/31/2016	1	3	2	-	-	
Hortifrut S.A. de C.V.	Gerardo Morales Medina	Fraction of Farm 62 Z-1 P2/4 of Ejido de Taretan, Taretán, Michoacán, Mexico	627 mt2	8/31/2010	7	1	1	-	-	
Hortifrut S.A. de C.V.	Grupo Tequilero Azul Esmeralda, S.P.R. de R.L. de C.V.	Farm ejidal denominated "La Cofradía", Chiquilistlán, Jalisco, Mexico	2.00	7/31/2015	2	1	1	-	-	
Hortifrut ABA S.A. de C.V.	Valentín García Elizondo	Ocote Cuate Field, Zapotiltic, Jalisco, Mexico	9.02	1/30/2009	12	5	5	15	-	
HF SARBANAND, S. de R.L. De C.V.	Juan Carlos Caballos Espinoza and Adriana Gutiérrez Gutiérrez	Fresnos I Field, Zapotiltic, Jalisco, Mexico	45.00	5/11/2009	12	81	81	272	-	
HF SARBANAND, S. de R.L. De C.V.	Raúl Silva Mendoza, Angélica Gutiérrez and others	Fresnos II Field, Zapotiltic, Jalisco, Mexico	77.51	7/15/2009	12	171	171	605	-	
HF SARBANAND, S. de R.L. De C.V.	PROMOCIONES BIOGENÉTICAS, S.A. De C.V./Arturo Silva Mendoza	El Gato y La Tuza Field, Zapotiltic, Jalisco, Mexico	30.00	2/4/2011	12	66	66	264	72	
HF SARBANAND, S. de R.L. De C.V.	Arturo Silva Mendoza	El Gato y La Tuza Field, Zapotiltic, Jalisco, Mexico	7.00	7/15/2009	12	15	15	53	-	
HF SARBANAND, S. de R.L. De C.V.	M <sup>o</sup> Trinidad García Aguayo and/or Héctor Quintanar García	El Gato y La Tuza Field, Zapotiltic, Jalisco, Mexico	9.79	1/1/2011	12	18	18	72	18	
Hortifrut ABA S.A. de C.V.	Eduardo Morales Valencia	La Cañada Field, Comala, Colima, Mexico	5.01	8/24/2012	5	10	6	-	-	
Hortifrut ABA S.A. de C.V.	Georgina del Toro Bayardo, José del Toro Bayardo and José de Jesús del Toro Bayardo	San José Field, Zapotiltic, Jalisco, Mexico	77.57	2/28/2013	20	167	167	668	1,864	
Agrícola Los Reyes S. de R.L. de C.V.	J. Jesus Barragán Plascencia	Farm number 99-Z P1/2, Municipio de Los Reyes, Michoacán, Mexico	2.50	4/24/2014	10	6	6	24	14	
Agrícola Los Reyes S. de R.L. de C.V.	Pablo Martínez González	Farm number 101 Z-1 P1/2, Municipio de Los Reyes, Michoacán, Mexico	14.65	12/18/2014	5	25	25	49	-	
Agrícola Los Reyes S. de R.L. de C.V.	Adelina Ceja Zaragoza	Fraction of Farm number 191-Z1 P1/2, Municipio de Los Reyes, Michoacán, Mexico	1.00	2/10/2007	10	1	-	-	-	
Agrícola Los Reyes S. de R.L. de C.V.	Manuel Barragán Macías	Farm number 107 Z-1 P1/2, Municipio de Los Reyes, Michoacán, Mexico	7.39	5/1/2015	3	11	11	4	-	
Agrícola Los Reyes S. de R.L. de C.V.	Salvador Nuñez Figueroa	Farm number 102 Z-1 P1/2, Núcleo agrario "Los Limones", Municipio de Los Reyes, Michoacán, Mexico	6.33	3/15/2006	12	7	7	1	-	
Agrícola Los Reyes S. de R.L. de C.V.	J. Jesus Barragán Osegüera	Farm ejidal number 104 Z-1 P1/2, Municipios de Los Reyes, Michoacán, Mexico	4.40	3/2/2014	6	6	6	13	-	
Agrícola Los Reyes S. de R.L. de C.V.	J. Jesus Barragán Osegüera	Farm number 220 Z-1 P1/2, Núcleo agrario "Los Limones", Municipio de Los Reyes, Michoacán, Mexico	4.47	3/2/2014	6	15	15	33	-	
Hortifrut España Southern Sun S.L.	Destro S.A. (CIF A46105532)	El Alamillo Field, Sevilla, Spain	200.00	12/15/2005	18	448	448	1,792	875	
Asturian Berries S.L	Ayuntamiento de Villaviciosa de Asturias	Finca Comunal monte la Rasa de Selorio, Spain	13.00	10/26/2006	25	2	2	8	20	
BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Hudson Nogueira Luz	Refrigeration Installations Rua Joao n <sup>o</sup> 332, Senador Amaral, Minas Gerais, Brazil	1.00	4/1/2012	10	8	8	32	2	
BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Espólio de Gilberto Silvério de Rezende	Area B2, Sitio Lagoa Grande, Senador Amaral, Minas Gerais, Brazil	6.79	1/7/2013	8	7	7	21	-	
BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Maria Silvério de Mendonza	Sitio Correntinho, Senador Amaral, Minas Gerais, Brazil	42.35	2/6/2013	8	61	61	189	-	
BerryGood Comercial Importadora y Distribuidora de Frutas Ltda.	Espólio de Joao Alves de Rezende	Sitio Lagoa Grande and Sitio Senador Amaral	18.00	7/25/2011	9	20	20	51	-	
<b>Total</b>							<b>1,837</b>	<b>6,165</b>	<b>6,005</b>	

The flows were determined based on the contractually agreed lease terms, without considering the negotiations that are maintained to date to extend the validity term of said contracts.

The minimum payable amounts as per the contracts are:

<b>Short Term Portion</b>	<b>1 to 5</b>	<b>Over 5 years</b>	<b>Total</b>
<b>KUS\$</b>	<b>Years</b>	<b>KUS\$</b>	<b>KUS\$</b>
<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
<b>1,837</b>	<b>6,165</b>	<b>6,005</b>	<b>14,007</b>

The expense of used lease as of December 31, 2016 is KUS\$1,837

The main financial leasing contracts are:

<b>Bank or financial institution</b>	<b>Description of Leased good</b>	<b>Minimum Payment</b>			
		<b>Up to one</b>	<b>Between</b>	<b>Over five</b>	<b>Total</b>
		<b>year</b>	<b>one and</b>	<b>years</b>	
		<b>five years</b>	<b>years</b>	<b>KUS\$</b>	
		<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Banco Santander Chile	Macro-tunnels	75	188	-	263
Banco Santander Chile	Tunnels	17	51	-	68
Banco de Crédito e Inversiones	Greenhouse	248	990	-	1,238
Banco de Crédito e Inversiones	Van	7	17	-	24
BBC Tecnología Agrícola Ltda.	BBC-01	255	-	-	255
BBC Tecnología Agrícola Ltda.	BBC-02	247	-	-	247
Banco de Crédito e Inversiones	UNITEC	393	984	-	1,377
Banco Bilbao Vizcaya Argentaria	Offices and parking	217	544	-	761
Banco de Crédito e Inversiones	Molina Plant	836	3,344	2,090	6,270
	<b>General total</b>	<b>2,295</b>	<b>6,118</b>	<b>2,090</b>	<b>10,503</b>

<b>Bank or financial institution</b>	<b>Description of Leased good</b>	<b>Future Financial Burden</b>			
		<b>Up to one</b>	<b>Between</b>	<b>Over five</b>	<b>Total</b>
		<b>year</b>	<b>one and</b>	<b>years</b>	
		<b>five years</b>	<b>years</b>	<b>KUS\$</b>	
		<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>	<b>KUS\$</b>
Banco Santander Chile	Macro-tunnels	8	8	-	16
Banco Santander Chile	Tunnels	2	3	-	5
Banco de Crédito e Inversiones	Greenhouse	25	98	-	123
Banco de Crédito e Inversiones	Van	1	1	-	2
BBC Tecnología Agrícola Ltda.	BBC1	-	-	-	-
BBC Tecnología Agrícola Ltda.	BBC2	5	-	-	5
Banco de Crédito e Inversiones	UNITEC	24	37	-	61
Banco Bilbao Vizcaya Argentaria	Offices and parking	45	51	-	96
Banco de Crédito e Inversiones	Molina Plant	156	474	93	723
	<b>General total</b>	<b>266</b>	<b>672</b>	<b>93</b>	<b>1,031</b>

## NOTE 37 – EVENTS SUBSEQUENT TO THE DATE OF THE FINANCIAL STATEMENTS

### Joint Venture Hortifrut-Joy Wing Mau

On March 20, 2017, Hortifrut informed to the *Superintendencia de Valores y Seguros* as a Material Fact the following:

- On March 17, 2017, the Company, directly and through a subsidiary in Hong Kong, has concluded the negotiation and has executed the agreements aimed at implementing a joint venture in Mainland China with Joy Wing Mau, the leading producer and distributor of fruit in said country (the “Joint Venture”).
- The implementation of the Joint Venture will be effected by means of the legal and contractual structures available in Mainland China for associations between local and foreign companies, which involves (i) the execution of an *Equity Joint Venture Agreement*, which basically operates as a shareholders agreement and a foreign investment statute, and (ii) the incorporation of a company in Mainland China (“JVCo”), by means of the execution of the relevant *Articles of Association*.
- The ownership structure of JVCo is 51% indirectly held by the Company and 49% indirectly held by Joy Wing Mau. The capital of JVCo in the first phase amounts US\$15,000,000, 1/3 of which is paid by the partners at the time of incorporation, 1/3 shall be paid within one year and 1/3 is subject to the approval of the board of JVCo.
- The Joint Venture plans to initiate the berries plantations mainland China in early 2018. For these purposes, in addition to the capital contribution, the Company will provide technical assistance to JVCo. Also, under a *License Agreement*, the Company will provide berries varieties to JVCo, and under a *Nursery Agreement* with a nursery owned by Joy Wing Mau, the controlled propagation of plants in Mainland China will be implemented.
- Finally, the Joint Venture also contemplates an integral agreement with Joy Wing Mau for the distribution of products of the Company into Mainland China by means of a service provider agreement.

As of this date it is not possible to determine the financial effects that are informed may have on assets, liabilities or results of the Company.

The Company would keep your *Superintendencia* duly informed of all relevant development to occur in relation to the facts reveals.

Between December 31, 2016 and the date of issuance of these consolidated financial statements, no other events of a financial characteristic or others have occurred, which significantly affect the interpretations of these.

**NOTE 38 – OTHER INFORMATION**

The number of Hortifrut and subsidiaries employees per category is as follows:

	<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
Indefinite Contracts	723	690
Temporary Contracts	8,695	6,201
<b>Total contracts</b>	<b><u>9,418</u></b>	<b><u>6,891</u></b>

**Breakdown by Country**

<b><u>Indefinite Contracts</u></b>	<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
Chile	487	470
United States	9	8
Mexico	137	136
Spain	30	26
Brazil	37	36
Argentina	14	12
Peru	9	2
<b>Total</b>	<b><u>723</u></b>	<b><u>690</u></b>

<b><u>Temporary Contracts</u></b>	<b><u>31-Dec-16</u></b>	<b><u>31-Dec-15</u></b>
Chile	7,319	4,958
Mexico	936	1,128
Spain	73	81
Brazil	41	31
Peru	326	3
<b>Total</b>	<b><u>8,695</u></b>	<b><u>6,201</u></b>