



**CONSOLIDATED INTERIM FINANCIAL STATEMENTS**  
**For the periods ending September 30, 2020 and 2019**

**HORTIFRUT S.A. AND SUBSIDIARIES**  
**Thousands of United States Dollars (THUS\$)**

**FINANCIAL STATEMENTS**

Consolidated interim statement of financial position  
Consolidated interim income statement  
Consolidated interim integral income statement  
Consolidated interim statement of changes in net equity  
Consolidated interim cash flow statement  
Consolidated interim financial statement notes

**HORTIFRUT S.A. AND SUBSIDIARIES**

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# HORTIFRUT S.A. AND SUBSIDIARIES

## Consolidated Interim Statement of Financial Position

As of September 30, 2020 (unaudited) and December 31, 2019.

		30-Sep-20	31-Dec-19
Statement of Financial Position	Note	ThUS\$	ThUS\$
<b>Assets</b>			
<b>Current Assets</b>			
Cash and cash equivalents	8	78,882	42,002
Other current financial assets	9	1,200	-
Other current non-financial assets	14	7,695	8,710
Current trade debtors and other accounts receivable	10	94,415	97,066
Current accounts receivable from related entities	11	43,136	62,231
Inventories	12	70,830	70,581
Biological assets, current	13	54,980	18,225
Current tax assets	21	5,057	9,292
<b>Total Current Assets</b>		<b>356,195</b>	<b>308,107</b>
<b>Non-current assets</b>			
Other non-current financial assets	9	5,152	755
Other non-current non-financial assets	14	2,007	1,186
Non-current fees receivable	10	2,825	2,960
Non-current accounts receivable with related entities	11	4,533	4,417
Equity accounted investees	16	10,400	11,940
Intangible assets other than goodwill	17	6,854	8,855
Goodwill	18	179,770	179,770
Property, plant and equipment	19	847,088	780,496
Right of use assets	20	24,818	22,867
Deferred tax assets	21	33,915	27,991
<b>Total Non-Current Assets</b>		<b>1,117,362</b>	<b>1,041,237</b>
<b>Total Assets</b>		<b>1,473,557</b>	<b>1,349,344</b>

The accompanying notes form an integral part of the interim consolidated financial statements

# **HORTIFRUT S.A. AND SUBSIDIARIES**

## **Consolidated Interim Statement of Financial Position**

**As of September 30, 2020 (unaudited) and December 31, 2019.**

		<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>Note</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Equity and Liabilities</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Other current financial liabilities	22	132,883	176,345
Current lease liabilities	23	9,302	10,614
Current trade accounts and other accounts payable	24	56,020	78,798
Current accounts payable to related entities	11	1,885	3,348
Other current provisions	25	1,736	1,409
Current provisions for employee benefits	25	4,958	3,676
Other current non-financial liabilities		868	690
<b>Total Current Liabilities</b>		<b>207,652</b>	<b>274,880</b>
<b>Non-Current Liabilities</b>			
Other non-current financial liabilities	22	397,111	279,524
Non-current lease liabilities	23	18,357	24,433
Other non-current accounts payable	24	7,247	6,506
Non-current accounts payable to related entities	11	7,915	5,784
Other provisions, non-current	25	1,669	1,222
Deferred tax liabilities	21	108,766	98,879
<b>Total Non-Current Liabilities</b>		<b>541,065</b>	<b>416,348</b>
<b>Total Liabilities</b>		<b>748,717</b>	<b>691,228</b>
<b>Equity</b>			
Issued capital	26	472,212	472,212
Retained earnings	27	173,004	134,701
Issuance premium	26	3,751	3,751
Other reserves	28	(20,111)	(15,941)
<b>Equity attributable to the parent company's equity</b>		<b>628,856</b>	<b>594,723</b>
Non-controlling interest	29	95,984	63,393
<b>Total Equity</b>		<b>724,840</b>	<b>658,116</b>
<b>Total Equity and Liabilities</b>		<b>1,473,557</b>	<b>1,349,344</b>

The accompanying notes form an integral part of the interim consolidated financial statements

## HORTIFRUT S.A. AND SUBSIDIARIES

### **Consolidated Interim Income Statement**

**For the periods and quarters ending September 30, 2020  
and 2019 (unaudited).**

		01-Jan-20 30-Sep-20	01-Jan-19 30-Sep-19	01-Jul-20 30-Sep-20	01-Jul-19 30-Sep-19
		ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Income Statement</b>	<b>Note</b>				
<b>Profit (loss)</b>					
Operating revenue	31	385,080	320,233	125,777	45,112
Cost of sales	32	(294,551)	(276,363)	(81,298)	(30,533)
<b>Gross Profit</b>		<b>90,529</b>	<b>43,870</b>	<b>44,479</b>	<b>14,579</b>
Other income, per function	31	26,408	38,318	20,151	35,848
Administration expenses	32	(37,206)	(34,679)	(12,584)	(10,642)
Other expenses, per function	32	(5,906)	(12,024)	(2,195)	(2,661)
Other profit (loss)	34	1,063	(345)	1,397	1
Financial income		980	1,932	362	1,415
Financial expenses	33	(17,258)	(22,038)	(6,023)	(8,341)
Share of profit (loss) of equity accounted investees	16	(990)	(4,509)	(558)	(1,574)
Exchange rate differences	35	62	1,297	(1,256)	2,832
<b>Profit (loss) before tax</b>		<b>57,682</b>	<b>11,822</b>	<b>43,773</b>	<b>31,457</b>
Income tax expense	21	(10,966)	(2,877)	(5,563)	(6,368)
<b>Profit (loss) from continued operations</b>		<b>46,716</b>	<b>8,945</b>	<b>38,210</b>	<b>25,089</b>
<b>Profit (loss)</b>		<b>46,716</b>	<b>8,945</b>	<b>38,210</b>	<b>25,089</b>
<b>Profit (loss) attributable to</b>					
Profit (loss), attributable to parent company equity holders		38,303	5,922	35,801	22,123
Profit (loss), attributable to non-controlling interests	29	8,413	3,023	2,409	2,966
<b>Profit (loss)</b>		<b>46,716</b>	<b>8,945</b>	<b>38,210</b>	<b>25,089</b>
<b>Earnings per share</b>					
<b>Basic earnings per share</b>					
Basic earnings (loss) per share from continued operations (US\$ per share)	30	0.066346	0.010906	0.062012	0.040743
<b>Basic earnings (loss) per share</b>		<b>0.066346</b>	<b>0.010906</b>	<b>0.062012</b>	<b>0.040743</b>
<b>Profit per diluted share</b>					
Diluted earnings (loss) per share from continued operations (US\$ per share)		0.066346	0.010906	0.062012	0.040743
<b>Diluted earnings (loss) per share</b>		<b>0.066346</b>	<b>0.010906</b>	<b>0.062012</b>	<b>0.040743</b>

The accompanying notes form an integral part of the interim consolidated financial statements

**HORTIFRUT S.A. AND SUBSIDIARIES**

**Consolidated Interim Comprehensive Income Statement**

**For the periods and quarters ending September 30, 2020  
and 2019 (unaudited).**

<b>Statement of other comprehensive income</b>	<b>1-Jan-20 30-Sep-20 ThUS\$</b>	<b>1-Jan-19 30-Sep-19 ThUS\$</b>	<b>1-Jul-20 30-Sep-20 ThUS\$</b>	<b>1-Jul-19 30-Sep-19 ThUS\$</b>
Profit (loss)	46,716	8,945	38,210	25,089
<b>Other comprehensive income</b>				
<b>Components of other comprehensive income, before tax</b>				
<b>Exchange rate fluctuations</b>				
Profit (loss) due to exchange rate fluctuations, before tax	(332)	(4,267)	4,108	(4,237)
<b>Other comprehensive income, before tax, exchange rate fluctuations</b>	<b>(332)</b>	<b>(4,267)</b>	<b>4,108</b>	<b>(4,237)</b>
<b>Cash flow hedging</b>				
Profit (loss) due to cash flow hedging, before tax	(3,348)	(1,109)	4,827	(1,912)
<b>Other comprehensive income, before tax, cash flow hedging</b>	<b>(3,348)</b>	<b>(1,109)</b>	<b>4,827</b>	<b>(1,912)</b>
<b>Other components of other comprehensive income, before tax</b>	<b>(3,680)</b>	<b>(5,376)</b>	<b>8,935</b>	<b>(6,149)</b>
<b>Gains tax related with components of other comprehensive income</b>				
Gains tax related with cash flow hedging of other comprehensive income	904	298	(1,303)	515
<b>Total gains tax related with components of other comprehensive income</b>	<b>904</b>	<b>298</b>	<b>(1,303)</b>	<b>515</b>
<b>Other comprehensive income</b>	<b>(2,776)</b>	<b>(5,078)</b>	<b>7,632</b>	<b>(5,634)</b>
<b>Total comprehensive income</b>	<b>43,940</b>	<b>3,867</b>	<b>45,842</b>	<b>19,455</b>
<b>Comprehensive income attributable to</b>				
Comprehensive income attributable to parent company shareholders	34,133	1,804	41,575	17,647
Comprehensive income attributable to non-controlling interests	9,807	2,063	4,267	1,808
<b>Total comprehensive income</b>	<b>43,940</b>	<b>3,867</b>	<b>45,842</b>	<b>19,455</b>

The accompanying notes form an integral part of the interim consolidated financial statements

## HORTIFRUT S.A. AND SUBSIDIARIES

### Consolidated Interim Statement of Changes in Equity

**For the periods ending September 30, 2020 and 2019 (unaudited).**

	Issued capital Note 26 ThUS\$	Issuance premium Nota 26 ThUS\$	Reserves due to exchange rate differences and others Note 28 ThUS\$	Cash flow hedging reserves Note 28 ThUS\$	Other reserves Note 28 ThUS\$	Accumulated profit (loss) Note 27 ThUS\$	Equity attributable to parent company equity holders ThUS\$	Non controlling interest Note 29 ThUS\$	Total Equity ThUS\$
Opening balance as of 01/01/2020	472,212	3,751	(12,460)	(3,481)	(15,941)	134,701	594,723	63,393	658,116
Changes in equity									
Comprehensive income									
Profit (loss)	-	-	-	-	-	38,303	38,303	8,413	46,716
Other comprehensive income	-	-	(1,721)	(2,449)	(4,170)	-	(4,170)	1,394	(2,776)
<b>Total comprehensive income</b>	-	-	<b>(1,721)</b>	<b>(2,449)</b>	<b>(4,170)</b>	<b>38,303</b>	<b>34,133</b>	<b>9,807</b>	<b>43,940</b>
Dividend	-	-	-	-	-	-	-	(13,224)	(13,224)
Increase (decrease) due to transfers and other changes	-	-	-	-	-	-	-	36,008	36,008
<b>Total changes in equity</b>	-	-	-	-	-	-	-	<b>22,784</b>	<b>22,784</b>
Closing balance as of 30/09/2020	472,212	3,751	(14,181)	(5,930)	(20,111)	173,004	628,856	95,984	724,840

	Issued capital Note 26 ThUS\$	Issuance premium Note 26 ThUS\$	Reserves due to exchange rate differences and others Note 28 ThUS\$	Cash flow hedging reserves Note 28 ThUS\$	Other reserves Note 28 ThUS\$	Accumulated profit (loss) Note 27 ThUS\$	Equity attributable to parent company equity holders ThUS\$	Non controlling interest Note 29 ThUS\$	Total Equity ThUS\$
Opening balance as of 01/01/2019	347,191	(4,221)	(10,132)	(1,674)	(11,806)	135,518	466,682	52,743	519,425
Changes in equity									
Comprehensive income									
Profit (loss)	-	-	-	-	-	5,922	5,922	3,023	8,945
Other comprehensive income	-	-	(3,179)	(939)	(4,118)	-	(4,118)	(960)	(5,078)
<b>Total comprehensive income</b>	-	-	<b>(3,179)</b>	<b>(939)</b>	<b>(4,118)</b>	<b>5,922</b>	<b>1,804</b>	<b>2,063</b>	<b>3,867</b>
Issuance of equity	129,242	4,315	-	-	-	-	133,557	-	133,557
Dividends	-	-	-	-	-	-	-	(202)	(202)
Increase (decrease) due to transfers and other changes	(4,221)	3,657	-	-	-	-	(564)	4,413	3,849
Increase (decrease) due to transactions of shares in portfolio	-	-	-	-	-	-	-	(313)	(313)
<b>Total changes in equity</b>	<b>125,021</b>	<b>7,972</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>132,993</b>	<b>3,898</b>	<b>136,891</b>
Closing balance as of 30/09/2019	472,212	3,751	(13,311)	(2,613)	(15,924)	141,440	601,479	58,704	660,183

The accompanying notes form an integral part of the interim consolidated financial statements



# **HORTIFRUT S.A. AND SUBSIDIARIES**

## **Consolidated Interim Cash Flow Statements**

**For the periods ending September 30, 2020 and 2019 (unaudited).**

<b>Direct Cash Flow Statement</b>	<b>01-Jan-20 30-Sept-20 ThUS\$</b>	<b>01-Jan-19 30-Sept-19 ThUS\$</b>
<b>Cash Flow Statement</b>		
<b>Cash flow from (used in) operating activities</b>		
<b>Types of charges per operating activities</b>		
Collection from the sale of goods and the providing of services	418,750	358,339
<b>Types of payments</b>		
Payment to suppliers for the providing of goods and services	(241,982)	(291,407)
Payments to and on behalf of employees	(80,012)	(75,516)
Paid interests	(17,258)	(18,170)
Received interests	980	1,932
Gains tax refund (paid)	(12,193)	(8,316)
Other received (paid) cash	2,992	34,927
<b>Net cash flow from (used in) operating activities</b>	<b>71,277</b>	<b>1,789</b>
<b>Cash flow from (used in) investment activities</b>		
Other payments to purchase equity or debt instruments from other entities	889	(265)
Income from the sale of property, plant and equipment	1,815	2,079
Purchase of property, plant and equipment	(94,502)	(69,777)
Purchase of intangible assets	(432)	(193)
Other cash income (expense)	18,936	4,413
<b>Net cash flow from (used in) investment activities</b>	<b>(73,294)</b>	<b>(63,743)</b>
<b>Cash flow from (used in) financing activities</b>		
Income from the issuance of shares	-	132,993
Income from long term loans	139,191	14,859
Income from short term loans	202,742	234,119
<b>Total income from loans</b>	<b>341,933</b>	<b>248,978</b>
Payment of loans	(275,022)	(316,665)
Payment of liabilities for financial lease	(10,120)	(4,109)
Paid dividends	(17,597)	(10,926)
<b>Net cash flow from (used in) financing activities</b>	<b>39,194</b>	<b>50,271</b>
<b>Net increase (decrease) of cash and cash equivalents, before exchange rate fluctuations</b>	<b>37,177</b>	<b>(11,683)</b>
<b>Effects of exchange rate fluctuations on cash and cash equivalents</b>	<b>(297)</b>	<b>1,988</b>
Effects of exchange rate fluctuations on cash and cash equivalents	(297)	1,988
<b>Net increase (decrease) of cash and cash equivalents</b>	<b>36,880</b>	<b>(9,695)</b>
Cash and cash equivalents, opening balance	42,002	48,901
<b>Cash and cash equivalents, closing balance</b>	<b>78,882</b>	<b>39,206</b>

The accompanying notes form an integral part of the interim consolidated financial statements

## **HORTIFRUT S.A. AND SUBSIDIARIES**

### **CONSOLIDATED INTERIM FINANCIAL STATEMENT NOTES**

**As of September 30, 2020 (unaudited) and December 31, 2019**

#### **NOTE 1 – CORPORATE INFORMATION**

##### **1.1. Information of the reporting entity**

Hortifrut S.A. RUT 96.896.990 – or (hereinafter “Hortifrut” or the “Company”) is a Publicly Traded Company, inscribed in the Registry of the Commission for the Financial Market in Chile under number 1.096 dated June 13, 2012, so it is subject to the supervision of the Commission for the Financial Market (hereinafter “CMF” ex SVS).

The Company is also inscribed in the Santiago Stock Exchange dated July 3, 2012, with the objective that the Company’s shares be traded in the “Emerging Companies Markets” which the Stock Market regulates, in accordance with what is stated in second subsection of article 8° of Law 18,045 of the Stock Market and under General Character Norm N° 118 of the CMF. The Company’s shares are recognized under the ticker symbol “HF”.

The Company was initially constituted as a Closely held Corporation under the name of Inversiones Hortisur S.A., as per public deed dated June 4, 1999, issued at the Santiago Notary of Mr. Patricio Raby Benavente, subsequently by public deed dated May 29, 2007, issued at the Santiago Notary of Mr. Iván Torrealba Acevedo, the company changed its corporate name to Hortifrut S.A.

Hortifrut, has as its objective the purchase, production, elaboration, transformation, industrialization, distribution, commercialization, export, import of all kinds of horticultural, fruit, agricultural and other products or byproducts, as well as the providing of services or consulting in relation to said matters and other activities which the Board or the Shareholder Meetings agree, and which are related with the aforementioned activities or that complement them; the maintenance of investments in real estate and in instruments, securities, and rights in partnerships, and in the receipt of their earnings and, in general, to enter into and execute all the acts, contracts, businesses, procedures or actions that have as their aim to comply with the corporate purpose.

The Company has its address at Avda. del Cóndor 600, 4th floor, Huechuraba, Santiago, regardless of the agencies, offices or branches which could be established in the country and overseas. The Company’s corporate life is indefinite.

#### **History**

**1983** – Hortifrut begins its operations in Chile.

**1984** – Hortifrut becomes the first Chilean company to export berries to the United States in counter-seasons.

**1985** – Hortifrut inaugurates a distribution and commercialization office in the United States.

**1986** – First export of berries from Chile to Europe under its brand Southern Sun and the berries crop is expanded to blackberries, blueberries, raspberries and sarsaparillas.

**1987** – First export of berries to Asia from Chile.

**1988** - Hortifrut concretes the first strategic alliance when it associates with the Californian company Coastal Berries.

**1989** - Hortifrut defines its business model: vertical integration and offer during the 52 weeks of the year.

Hortifrut defines its company dream and Vision, to supply the counter-season market with the full berries category (strawberries, raspberries, blackberries and blueberries), in just one organization, under one brand, supplying the market 52 weeks a year, integrated from the paddock to the final customer, defining the great dream with the sentence: **"All Berries, for the Whole World, Every Day"**. Thus, Hortifrut created a global and successful business model.

**1990** – Hortifrut invites the main berries producers from the United States and together they purchase the brand Naturipe® and form Naturipe Farms.

**1995** – Export and producer subsidiaries are created in Mexico and Guatemala.

**1999** – Hortifrut Argentina is created.

**2000** – Hortifrut Spain is created together with the main Spanish blueberries producer.

**2001** – Beginning of the genetic development program for blueberries, raspberries and blackberries.

**2004** – Hortifrut and Atlantic Blue create Euroberry Marketing, in charge of distributing and commercializing in Europe.

**2007** – Hortifrut's President receives the ICARE prize for being the businessman of the year.

**2008** - Hortifrut becomes the largest organic blueberry producer in the world. It receives the Marketer of the Year prize (PMA Produce Marketing Association USA), opens its distribution office in Brazil and begins implementing the SAP system.

**2010** – Begins the Ready to Eat ("RTE") program.

**2011** – Hortifrut and its partner Munger Brothers receive the prestigious award for innovation for the RTE product in the PMA USA.

**2012** – Start supplying RTE blueberries to food-service leaders.

Successful entrance into the stock market, raising over 67 million dollars in capital.

2012 Agricultural Innovation Prize for Víctor Moller Schiavetti, for having contributed in a relevant manner to transforming the national agro-forestry and food sector and the economic, productive and technological process in the country.

**2013** – On August 21, 2013 Hortifrut obtained control of VitalBerry Marketing's operations, in accordance with the merger agreements adopted at the VitalBerry Marketing and Hortifrut shareholder's meetings, held on April 29 and 30, 2013, respectively.

Hortifrut has been delivering Berries to the world for 30 years, every day of the year.

**2014** – The constitution of a closely-held corporation in Peru, denominated Hortifrut – Tal SAC, with the objective of producing and commercializing berries from Peru.

Association with the Argentine company Expofresh, for the production and commercializing of early fruit.

Development of the first Hortifrut Technology and Innovation Fair.

Signing of the Joint Venture with Joyvio for genetic development in China.

**2015** – The constitution of a closely-held corporation in Peru, denominated HFE Berries Peru SAC, with the objective of producing and commercializing berries, from this country.

Launching of the Agrinnovation and Blue Challenge platform.

**2016** – The Joint Venture between Hortifrut and the Munger Brother Group was constituted, with the objective of producing and commercializing berries in the United States.

Development of Hortifrut's second Technology and Innovation Fair.

**2017** – Hortifrut's President receives Entrepreneur of the Year prize, granted by EY and El Mercurio, in Chile. The latter also distinguished him within the EY World Entrepreneur of the Year competition, in Monaco.

Signs framework agreement for the sale-purchase and merger with the Rocio Group, one of the most important producers, exporters and distributors of blueberries in the southern hemisphere.

**2018** – Materialization of the sale-purchase and merger of Rocio Group's blueberries business, with which 1,450 hectares planted in Peru were incorporated into Hortifrut, thus consolidating its position as a leader in the global berries market.

Hortifrut Chile S.A. (subsidiary of Hortifrut S.A.) was certified as a B Company, thus becoming the largest Chilean company to obtain this important international acknowledgment, related with Sustainability.

**2019** – Dated April 30, 2019, the realization of an increase in capital was approved for US\$160 million. The funds from the aforementioned placement, were destined to financing organic growth in the countries that supply the markets of North America, Europe and Asia. The placement of these shares took place from July 2019.

Dated May 09, 2019, the Company concreted its inaugural placement of bonds corresponding to Series A Bonds and Series B Bonds, for a total of UF 2,250,000. Series A Bonds were placed for a total amount of UF 1,000,000, with maturity on April 01, 2026 and a placement rate of an annual 1.56% and count with green and social certification of Vigeo Eiris. Series B Bonds were placed for a total amount of UF 1,250,000, with maturity on April 01, 2039 and a placement rate of an annual 2.37%. Funds from the aforementioned placements were destined to the refinancing of the Company's bank liabilities, to the refinancing of bank liabilities of Subsidiaries and for the Company's general corporate aims.

Dated June 18 and 19, Hortifrut's third Technological and Innovation Fair took place.

On September 20, 2019, as part of the Company's strategy to boost blueberry sales and to get closer to the main destination markets, Hortifrut established a commercial alliance with Proplantas, a Colombian family-owned company pioneer in the sale of strawberries and blueberries in said country. The agreement contemplates the creation of a platform to export blueberries from Colombia, from March 2020.

Dated October 15, 2019, Hortifrut and Alifrut, subsidiary of Duncan Fox, reached an agreement to globally combine and develop their export business of frozen products with added value in equal parts.

**2020** – Dated July 31, 2020, Hortifrut and Alifrut combined the export of frozen fruits and vegetables of both companies, with the purpose of encouraging the international development and growth of innovative products with added value, thus adapting to the new lifestyles of consumers in the main consumption markets in the world, such as the United States, Europe, Asia and Oceania. This operation will take place through the subsidiary Vitafoods SpA.

## 1.2. Shareholders

### 1.2.1. Parent Company Shareholders

The Company is jointly controlled by FM Group, Vitalberry Group and the Quevedo Group through a Shareholders Agreement, subscribed on July 03, 2018. The FM Group is formed by Inversiones IMG Ltda., San Juan de Virquenco Tres S.A. and Agrícola San Nicolás Ltda. The Vitalberry Group is formed by San José Farms S.A., Exportadora San José Trading Ltda. and Inmobiliaria Algeciras Ltda. The Quevedo Group is formed by Talsa Chile III SpA and Inversiones Copemira SpA.

The Agreement covers 296,686,635 of Hortifrut S.A.'s shares, which represent 51.39% of the Company's capital (out of a total of 577,323,671 Hortifrut issued shares), through which they have control of the Company. In accordance with this agreement, none of the aforementioned groups can reduce their participation in Hortifrut S.A.'s property below 17.13%, interest equal to 98,895,545 shares. The shares that any of the parties have over 17.13% of the Company's shareholder capital, are Freely Disposable Shares.

As of September 30, 2020, the FM Group, the Vitalberry Group and the Quevedo Group jointly own 52.67% of the Company's capital, considering the shares they have in custody.

To date the shareholder's agreement records the following shares:

<u>Shareholder's Agreement</u>	<u>Total Shares</u>	<u>Ownership Percentage</u>
<b><u>FM Group</u></b>		
Inversiones IMG Limitada	91,285,852	15.81%
San Juan de Virquenco Tres S.A.	8,196,700	1.42%
Agrícola San Nicolás Limitada	1,037,442	0.18%
<b>Total FM Group</b>	<b>100,519,994</b>	<b>17.41%</b>
<b><u>Vitalberry Group</u></b>		
San José Farms S.A.	42,592,491	7.38%
Exportadora San José Trading Ltda.	13,359,181	2.31%
Inmobiliaria Algeciras Ltda.	47,146,886	8.17%
<b>Total Vitalberry Group</b>	<b>103,098,558</b>	<b>17.86%</b>
<b><u>Quevedo Group</u></b>		
Talsa Chile III SpA	99,470,599	17.23%
Inversiones Copemira SpA	1,004,752	0.17%
<b>Total Quevedo Group</b>	<b>100,475,351</b>	<b>17.40%</b>
<b>Total Shareholders Agreement</b>	<b>304,093,903</b>	<b>52.67%</b>

### 1.2.2. Distribution of shares as of September 30, 2020 and December 31, 2019.

<u>Shareholders</u>	<u>Subscribed and paid shares</u>			
	<u>30-Sep-20</u>	<u>Percentage</u>	<u>31-Dec-19</u>	<u>Percentage</u>
Talsa Chile III SpA	99,470,599	17.23%	99,470,599	17.23%
Inversiones IMG Limitada	91,285,852	15.81%	91,285,852	15.81%
Inmobiliaria Algeciras Ltda.	47,146,886	8.17%	47,146,886	8.17%
San José Farms S.A.	42,592,491	7.38%	42,592,491	7.38%
Banco de Chile (on behalf of third parties)	41,816,238	7.24%	7,725,178	1.34%
AFP Habitat S.A. para Fondo de Pensiones (A,B,C,D)	34,357,823	5.95%	33,807,823	5.86%
AFP Provida S.A. Para fondo Pensión	30,995,910	5.37%	24,889,170	4.31%
AFP Cuprum S.A. para Fondo de Pensiones (A,B,C,D)	29,748,092	5.15%	18,038,114	3.12%
Inversiones Costanera Ltda.	15,444,705	2.68%	16,239,705	2.81%
AFP Capital S.A. Fondos de Pensión Tipo A,B,C,D,E	14,004,140	2.43%	5,000,000	0.87%
Exportadora San José Trading Ltda.	13,359,181	2.31%	13,359,181	2.31%
Comercial Epysa S.A.	9,401,762	1.63%	15,401,762	2.67%
San Juan de Virquenco Tres S.A.	8,196,700	1.42%	8,196,700	1.42%
Inversiones Visionario SpA	8,180,555	1.42%	6,180,555	1.07%
Inversiones Tricahue Limitada	8,180,554	1.42%	6,180,554	1.07%
Inversiones Barlovento Limitada	8,180,554	1.42%	6,180,554	1.07%
Banchile C de B S.A.	7,097,310	1.23%	8,239,215	1.43%
Siglo XXI Fondo de Inversión	6,629,823	1.15%	12,880,796	2.23%
AFP Modelo S.A., Fondo A y B	6,596,571	1.14%	1,819,080	0.32%
Banco Itaú por Cuenta de Inversionistas Extranjeros	5,700,686	0.99%	30,332,170	5.25%
AFP Planvital S.A. Para Fondo Pensión E	5,528,809	0.96%	3,314,185	0.57%
Asesorías e Inversiones Pacific Trust Limitada	4,732,485	0.82%	4,732,485	0.82%
Costanera SACI	4,366,000	0.76%	4,839,999	0.84%
Banco Santander Chile - por cuenta de Inv. Extranjeros	4,024,831	0.70%	4,024,831	0.70%
Larraín Vial S.A. Corredores de Bolsa	2,855,400	0.49%	990,878	0.17%
Fondo Mutuo Larraín Vial	2,819,375	0.49%	1,364,093	0.24%
Inversiones Fural Limitada	1,982,756	0.34%	1,982,756	0.34%
Quest Acciones Chile Fondo De Inversion	1,779,505	0.31%	-	0.00%
Fondo Mutuo Bci Selecccion	1,596,492	0.28%	-	0.00%
Inversiones Canihua S.A.	1,577,475	0.27%	1,577,475	0.27%
Credicorp Capital S.A. Corredores de Bolsa	1,374,406	0.24%	2,251,987	0.39%
BTG Pactual Chile S.A. C de B	1,319,096	0.23%	599,986	0.10%
BICE Inversiones Corredores de Bolsa S.A.	1,201,740	0.21%	900,681	0.16%
Inversiones Alba S.A.	1,163,066	0.20%	1,163,066	0.20%
Agrícola San Nicolás Limitada	1,037,442	0.18%	1,037,442	0.18%
Inversiones Copemira SpA	1,004,752	0.17%	1,004,752	0.17%
Compass Small Cap Chile Fondo de Inversión	930,150	0.16%	16,647,817	2.88%
Fondo de Inversión Larraín Vial Chile Equity	813,978	0.14%	473,837	0.08%
Fondo de Inversión Santander Small Cap.	748,005	0.13%	2,857,561	0.49%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	740,618	0.13%	740,618	0.13%
Valores Security S.A. C de B	616,497	0.11%	414,563	0.07%
Chile Fondo de Inversión Small Cap	586,054	0.10%	8,460,437	1.47%
FM Toesca Chile Equities	540,643	0.09%	230,643	0.04%
Fondo Mutuo Bice Acciones Chile Activo	539,278	0.09%	-	0.00%
Fondo Mutuo Security Selectivo	519,371	0.09%	-	0.00%
Bolsa de Comercio de Santiago, Bolsa de Valores	442,911	0.08%	412,688	0.07%
Asesorías e Inversiones A y D S.A.	405,313	0.07%	397,483	0.07%
Soc. de Inversiones Santa Isabel Limitada	375,000	0.06%	373,000	0.06%
Inversiones FJ	316,519	0.05%	316,519	0.05%
Fondo de Inversión Privado CCHC-C	305,519	0.05%	228,454	0.04%
BCI Corredores de Bolsa S.A.	282,517	0.05%	99,955	0.02%
Santander Corredores de Bolsa S.A.	279,730	0.05%	192,868	0.03%
Scotia Chile Mid Cap	229,298	0.04%	291,630	0.05%
Tanner C de B S.A.	201,445	0.03%	201,445	0.03%
Arrayan Acciones Chilenas Fip	129,166	0.02%	-	0.00%
Fondo Mutuo Sura Acciones Chile MID Cap	111,625	0.02%	173,944	0.03%
Toesca Small Cap Chile Fondo de Inversión	-	0.00%	7,835,042	1.36%
BTG Pactual Chile S.A. Administradora General de Fondos	-	0.00%	6,257,097	1.08%
BCI Small Cap Chile Fondo de Inversión	-	0.00%	2,368,096	0.41%
Fondo de Inversión Larraínvial Small Cap Chile	-	0.00%	1,947,102	0.34%
Fondo De Inversion Falcom Small Cap Chile	-	0.00%	175,000	0.03%
Bolsa Electronica de Chile Bolsa de Valores	-	0.00%	138,016	0.02%
FFMM Credicorp Capital Acciones Estrategicas	-	0.00%	408,109	0.07%
Fi Credicorp Capital Small Cap Chile	-	0.00%	277,902	0.05%
Otros	1,459,972	0.25%	652,844	0.14%
<b>Total shares</b>	<b>577,323,671</b>	<b>100.00%</b>	<b>577,323,671</b>	<b>100.00%</b>

### **Shares in custody**

These shareholders include shares that are in custody at banks and/or brokers, as detailed below as of September 30, 2020:

<b>Shareholders</b>	<b>Custodian</b>	<b>Paid shares</b>	<b>Ownership percentage</b>
Inversiones Costanera Ltda.	BTG Pactual Chile S.A. C de B	15,444,705	2.68%
Asesorías e Inversiones Pacific Trust Limitada	BCI Corredores de Bolsa S.A.	4,732,482	0.82%
Costanera SACI	Banchile C de B S.A.	4,366,000	0.76%
Inversiones Fural Limitada	BTG Pactual Chile S.A. C de B	1,000,000	0.17%
Inversiones Fural Limitada	BCI Corredores de Bolsa S.A.	982,756	0.17%
Inversiones Canihua S.A.	BCI Corredores de Bolsa S.A.	1,577,475	0.27%
Asesorías, Inversiones e Inmobiliaria María Elena Ltda.	BTG Pactual Chile S.A. C de B	740,618	0.13%
Asesorías e Inversiones A y D S.A.	Larraín Vial S.A. Corredores de Bolsa	75,294	0.01%
	<b>Total shares</b>	<b>28,919,330</b>	<b>5.01%</b>

## **NOTE 2 -PREPARATION BASES**

### **2.1. Compliance Declaration**

Hortifrut S.A. and subsidiaries' interim consolidated financial statements corresponding to the period ending September 30, 2020, were approved by the Board at meeting held on November 12, 2020 and those for the period ending September 30, 2019, were approved by the Board at meeting held on November 27, 2019.

### **2.2. Preparation Bases**

The current consolidated Financial Statements of Financial Position of Hortifrut S.A. and subsidiaries as of September 30, 2020, the Consolidated interim Comprehensive Income Statement per function for the six and three month periods ending September 30, 2020 and 2019, the Consolidated Interim Statement of Changes in Net Equity and Consolidated Interim Cash Flow Statements for the nine month periods ending September 30, 2020 and 2019, have been prepared as per what is established by International Accounting Standard N°34 (IAS 34) "Interim Financial Information", incorporated in the International Financial Reporting Standards ("IFRS").

The Consolidated Financial Statements of Hortifrut S.A. and subsidiaries as of December 31, 2019, have been prepared as per the International Financial Reporting Standards ("IFRS") and were approved by the Board on March 27, 2020.

The interim consolidated financial statements have been prepared under the historic cost basis, except for the following items of a significant character:

- Financial instruments
- Current biological assets
- Loans and obligations that accrue interests at an amortized cost
- Lease contracts

The preparing of the interim consolidated financial statements requires the use of certain estimations based on the best information available at the closing of the period. In Note 2.6, we reveal the estimations that imply a greater level of judgment or complexity over the areas where the hypothesis and estimations are significant for the interim consolidated financial statements.

The current interim consolidated financial statements have been prepared from the accounting records kept by the parent company and by the subsidiaries that form part of the holding. Each entity prepares its financial statements following the accounting principles and criteria of the parent company.

The current interim consolidated financial statements have been prepared under the going concern principle.

### **2.3. Covered period**

The current interim consolidated financial statements cover the following periods:

- Interim consolidated financial statements for the period ending September 30, 2020 and the period ending December 31, 2019.
- Interim consolidated Income statement, for the periods and quarters ending September 30, 2020 and 2019.
- Interim consolidated Cash Flow statement, for the periods ending September 30, 2020 and 2019.



- Interim consolidated statement of Changes in Net Equity, for the periods ending September 30, 2020 and 2019.

## 2.4. Functional and presentation currency

The items included in the financial statements of each of Hortifrut S.A. and its subsidiaries entities are valued using the currency of the main economic environment where the entity operates (functional currency). Hortifrut S.A.'s functional currency is the United States dollar, which also constitutes the presentation currency of the interim consolidated financial statements. All of the information is presented in thousands of United States dollars and has been rounded to the closest unit (ThUS\$).

For Hortifrut S.A. and Subsidiaries' entities whose functional currency is different to the parent company's presentation currency, the financial results and situation are translated as per the guidelines described in Note 2.4.3.

### 2.4.1. Transactions and balances in foreign currency

Transactions in foreign currency, with this being any currency different to the functional currency, are converted to the functional currency by using the valid exchange rates on the dates of the transactions. Profit or loss in foreign currency that results from the liquidation of these transactions and conversion to the exchange rate valid at the closing of the monetary assets and liabilities denominated in foreign currency, are recognized in the consolidated income statement.

### 2.4.2. Foreign currency exchange rate

The exchange rates have been translated as of the closing date of Hortifrut's interim consolidated financial statements as per the following:

Moneda	Nemo	30-sept-20		31-dic-19	
		Cierre	Promedio anual	Cierre	Promedio anual
Peso chileno	CLP	788,15	802,00	748,74	702,63
Euro	EUR	0,85	0,89	0,89	0,89
Peso mexicano	MXN	22,46	21,77	18,85	19,26
Peso argentino	ARS	77,50	67,40	60,50	47,91
Real brasileño	RBL	5,64	5,06	4,02	3,94
Nuevo sol peruano	PEN	3,60	3,46	3,32	3,34
Peso colombiano	COL	3.878,94	3.701,21	3.271,55	3.279,12
Libra esterlina	GBP	0,78	0,79	0,76	0,78
Yuan	CNY	6,81	7,46	6,98	6,91
Unidad de fomento	UF	0,0275	0,0280	0,0264	0,0252

This table presents the parity of foreign currency for one United States dollar.

The calculation of the exchange rate corresponding to the accumulated average, is determined over the average based on the daily closing exchange rates.

### 2.4.3 Entities corresponding to Hortifrut and subsidiaries

The results and financial position of all of Hortifrut and subsidiaries' entities which have a functional currency different to the reporting currency are converted to the reporting currency as follows:

- i) The assets and liabilities of each presented statement of financial position are converted at the closing exchange rate of the period;
- ii) Income and expenses of each income statement account are converted at the daily exchange rate or when this is not possible, the average monthly exchange rate is used as a reasonable approximation; and
- iii) All of the resulting exchange rate differences are recognized under other comprehensive income and the conversion reserve under net equity.

### 2.5. New accounting pronouncements

As of the date of issuance of these Interim Consolidated Financial Statements, new Standards, Improvements, Amendments and Interpretations have been published for the existing standards which are not yet valid and which the Company has not adopted beforehand or has applied when it corresponds. These are of mandatory application from the dates indicated below.

#### Amendments and improvements:

Standards and Interpretations	Content	Mandatory for periods beginning on:
IFRS 3	"Definition of a business"	01/01/2020
IAS 1 and IAS 8	"Definition of Material"	01/01/2020
IFRS 9, IAS 39 and IFRS 7	"Interest Rate Benchmark Reform"	01/01/2020
IFRS 16	"COVID-19 Related Rent Concessions Amendment"	01/01/2020

During the period ending September 30, 2020, the Amendments and improvements have been analyzed and no impact has been determined for Hortifrut in the current Financial Statements.

#### New accounting pronouncements

The following new Standards, Amendments and Interpretations have been issued but their application date is not yet valid:

#### Standards and Interpretations:

Standards and Interpretations	Content	Mandatory for periods beginning on:
IFRS 17	Insurance Contracts	1/1/2023

IFRS 17 will be effective for periods that begin on or after January 01, 2023, requiring comparative numbers. Advanced application is allowed, as long as the entity applies IFRS 9 *Financial Instruments*, on or before the date that IFRS 17 is applied for the first time.

The entity will realize the evaluation of the impact of the amendment once it becomes valid.

## Amendments and improvements:

Standards and Interpretations	Content	Mandatory for periods beginning on:
IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	Interest Rate Benchmark Reform	1/1/2021
IAS 1	Classification of Liabilities as Current or Non-Current	1/1/2022
IFRS 3	References to the Conceptual Framework	1/1/2022
IAS 16	Property, Plant and Equipment: Proceeds before intended use	1/1/2022
IAS 37	Onerous Contracts - Cost of Fulfilling a Contract	1/1/2022
IFRS 10 and IAS 28	Consolidated Financial Statements - Sale or Contribution of Assets between an Investor and its Association or Joint Venture	To be determined

### 2.6. Use of estimations and judgments

Based on IAS 1, the preparing of the interim consolidated financial statements requires the use of judgments, estimations and assumptions that affect the amount of assets, liabilities, revenue and expenses as of the date of presentation of the interim consolidated financial statements. These estimations and assumptions are based on Administration's best knowledge.

When preparing the interim consolidated financial statements, the following estimations have been defined:

#### (i) Judgments

- Determining fair value of the current biological assets based on non-observable significant data entries (Note 13).
- Useful life and residual values of the Properties, plants and equipment (Note 19).
- The hypothesis employed to calculate the estimations of un-collectability of debtors due to sales and customer accounts receivable (Note 10).
- Recognizing of Revenue (Note 3.20)
- Other Cost Provisions (Note 3.19).
- Sales Cost Provisions (Note 3.22).
- Assignment and terms and rates for lease contracts (Note 3.24 b)

#### (ii) Measurement of fair values

The Company counts with a control framework established in relation to the measuring of fair values.

The Company regularly checks the significant non-observable variables and the valuation adjustments.

If third party information is used, such as quotations from brokers or price establishing services, to measure the fair values, the evidence obtained from third parties is evaluated to back the conclusion that these valuations satisfy the requirements of the IFRS, including the level within the fair value hierarchy where these valuations should be classified.

When the fair value of an asset or a liability is measured, the Company uses observable market data whenever possible. Fair values are classified at different levels within the fair value hierarchy which is based on the variables used in the valuation techniques, as is detailed in Note 7.3.

## **2.7. Changes in accounting policies**

During the period ending September 30, 2020, no changes in the accounting policies have taken place.

## **NOTE 3 – PRINCIPAL APPLIED ACCOUNTING POLICIES**

### **3.1. Consolidation Basis**

#### **3.1.1 Business combination**

Hortifrut S.A. and its subsidiaries, recognize in their interim consolidated financial statements the identifiable assets (including intangible assets that have not been recognized beforehand) and the assumed liabilities of any interest in companies acquired at fair value, as per IFRS 3, issued and revised by IASB. Also, it recognizes and measures any goodwill or gains from the purchase of these entities. The goodwill generated in a business combination is initially measured at cost. After the initial recognition, it is measured at cost minus any accumulated loss due to impairment. For the purpose of impairment tests, goodwill acquired in a business combination is assigned from the date of acquisition to each cash generating unit or group of these which is expected to benefit from the synergies of the combination.

If the cost of acquisition is lower than the fair value of the net assets of the acquired company, the difference is recognized in results and is presented in the line Other profit (loss). If the initial accounting of a business combination is determined only in a provisional manner, the Company, during the measurement period, will retroactively adjust the acquired provisional amounts, in accordance with the new information obtained. Furthermore, it will recognize any additional asset or liability if any new information is obtained, as long as the measurement period does not exceed a year from the date of the purchase. The business combinations are recorded using the acquisition method as of the date when control is transferred to the Group. Control is understood to be the power to direct the financial policies and the operation of an entity in order to obtain benefits from its activities. The Group values goodwill as of the acquisition date as:

- The fair value of the transferred considerations;
- The recognized amount of any non-parent company interest in the acquired company;
- Plus if the business combination is performed in stages, the fair value of the existing interest in the equity of the acquired;
- Minus the net recognized amount (in general, the fair value) of the identifiable acquired assets and the identifiable assumed liabilities.

Goodwill is the excess of the amount of the transferred consideration recorded over the net value of the acquired assets and the assumed liabilities. If the fair value of the acquired net assets exceeds the value of the transferred consideration, the Company will perform a new evaluation to make sure that all the acquired assets and assumed obligations have been correctly identified and it checks the applied procedures to perform the valuation of the recognized amounts on the date of acquisition. If this new evaluation results in an excess of the fair value of the net acquired assets over the added value of the transferred consideration, the difference is recognized as a profit in the income statement.

#### **3.1.2 Subsidiaries**

The consolidated interim statements of financial position incorporate Hortifrut's financial statements and those of the companies controlled by the Company (its subsidiaries). To have control is when the Company has power over the subsidiary, when it has exposure or the right to variable yields from its implication in the subsidiary and when it has the capacity to use its power to influence the amount of the investor's returns. When evaluating if the Company controls another entity, it must consider the existence and the effect of the potential rights to vote that can currently be executed or converted. The subsidiaries are consolidated from the date when control is transferred and are excluded from the consolidation on the date that these end.

The acquisition method is used to record the acquisition of subsidiaries. The cost of acquisition is the fair value of the delivered assets, of the issued equity instruments and of the incurred or assumed liabilities on the date of the exchange. The acquired identifiable assets and the identifiable liabilities and contingencies assumed in a business combination are initially valued at their fair value on the date of the purchase, regardless of the scope of the interests of non-controlling companies. The excess acquisition cost over the fair value of the Company's interests in the acquired net identifiable assets, is recognized as lower value or goodwill. If the acquisition cost is lower than the fair value of the net assets of the acquired subsidiary, the difference will be directly recognized in the income statement.

Inter-company transactions, balances and earnings not realized for transactions between related entities are eliminated. The non-realized losses are also eliminated, unless the transaction provides evidence of a loss due to impairment of the transferred asset. When it is necessary to assure its uniformity with the policies adopted by Hortifrut and subsidiaries, then the accounting policies of the subsidiaries are modified.

Below is a detail of the direct subsidiaries included in the current interim consolidated financial statements:

Companies	RUT	Country of Origin	Functional Currency	30-Sep-20			31-Dec-19
				Direct %	Indirect %	Total %	Total %
Hortifrut Chile S.A. and subsidiaries	99.524.450-0	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Vitafoods SpA	77.180.654-6	Chile	US\$	50.0000	-	50.0000	-
Inversiones Hortifrut S.A. and subsidiaries	99.524.540-k	Chile	US\$	99.9999	0.0001	100.0000	100.0000
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola El Avellano S.A. and subsidiaries	96.923.620-6	Chile	US\$	40.0000	-	40.0000	40.0000
Agrícola Hortifrut S.A.	79.764.840-k	Chile	US\$	99.9900	0.0100	100.0000	100.0000
Agrícola Mataquito S.A.	76.306.130-2	Chile	US\$	50.0000	-	50.0000	50.0000
Agrícola Sta. Rosa del Parque S.A.	99.584.440-0	Chile	US\$	30.0000	-	30.0000	30.0000
Agrícola Los Hualles SpA	76.914.483-8	Chile	US\$	40.0000	-	40.0000	-
Agrícola y Gan. Santa Rebeca Ltda.	78.988.990-2	Chile	US\$	25.0000	75.0000	100.0000	25.0000

The detailed Companies correspond to direct subsidiaries where control is kept. In the case of those subsidiaries which directly or indirectly maintain an interest equal to or lower than 50%, they have been included in the consolidation process because the Company has the power to direct the financial and operating policies (see Note 15).

### Modifications to the consolidation base

During the period ending September 30, 2020, companies have been incorporated into the consolidation of Hortifrut group's financial statements.

#### Vitafoods SpA

Dated May 12, 2020, a spin-off of Hortifrut Chile S.A. took place, constituting the company Hortifrut Congelados SpA. from this operation. The company's capital was fixed at US\$7.21 million divided in 48,697,362,964 subscribed and paid shares. The owners are Hortifrut S.A. with a 99.99% interest and Inversiones Hortifrut S.A. with a 0.01% interest. The company's objective is the acquisition, production, elaboration, transformation, industrialization, distribution, commercialization, export and import of all kinds of agricultural products or sub-products, as well as the hiring and/or providing of services related with said products or sub-products.

Dated July 29, 2020, Hortifrut Congelados SpA's shareholders have agreed an increase in capital which reaches USD 19,199,034.37, whose increase is realized without an increase in the amount of shares that each shareholder has, so, both maintain their interest percentage. As a result, as of this date, the company's capital reaches the amount of USD 26,406,410.96 divided in 48,697,362,964 shares, fully subscribed and paid.

Dated July 31, 2020, the merger due to absorption of Hortifrut Congelados SpA with Alifrut Export SpA is approved. As a result of the Merger, Hortifrut Congelados SpA. acquired all the assets, rights, authorizations, permits, obligations and liabilities of Alifrut Export SpA. and will succeed it in all its rights and obligations. As a result of the Merger, the total of Alifrut Export SpA.'s equity and shareholders are incorporated into Hortifrut Congelados SpA., it will be dissolved without needing to perform its liquidation. In the same act, Hortifrut Congelados SpA.'s shareholders agreed to change the name of the company to Vitafoods SpA.

Through a shareholder's agreement on the same date, Hortifrut group maintains control of the merged company, in consideration of the definition of the company's relevant activities as per IFRS10. The business combination as per IFRS3, meant the entrance through this merger of net assets for the value of ThUS\$38,157 and liabilities for ThUS\$2,438 into Hortifrut group's consolidation and a profit in the income statement of ThUS\$1,364 which is presented in Other income.

As per IFRS 3 standard, it is established that, as of the date of acquisition, Hortifrut recognizes, separate from goodwill, the acquired identified assets, the assumed liabilities and any non- controlling interest of the acquired, nevertheless and as per the same Standard, the Company considers the 1 year term that it has to adjust the assignment.

The share detail after the merger

<b>New Shareholder Detail</b>	<b>% Interest</b>	<b>N° Shares</b>
Hortifrut S.A.	49.995%	48,692,895,448
Inversiones Hortifrut S.A.	0.005%	4,467,516
Inversiones Los Cerezos S.A.	15.866%	15,452,628,480
Duncan Fox S.A.	34.134%	33,244,734,484
<b>Total</b>	<b>100.00%</b>	<b>97,394,725,928</b>

### **Agrícola Los Hualles SpA**

Dated March 10, 2020, it was agreed in shareholders agreement that the representation and management of the company, as well as the use of the corporate name, corresponds to Hortifrut S.A., with the latter being who designates the General Manager, directs the company's financial policies and operation, with the latter being defined as controller for financial effects.

### **Hortifrut Management SpA**

Dated March 04, 2020, the company Hortifrut Management SpA. was constituted. The company's capital was fixed at \$10 million divided in 1,000 subscribed shares. The only owner is Agrícola Hortifrut S.A. The corporate objective is the administration and operating of agricultural fields, whether it be as their owner, lessee or administrator, the operating and sale of products that derive from said fields, among others.

During the period ending December 31, 2019, modifications were made to the consolidation perimeter, by incorporating the following companies:

### **Hortifrut Colombia SAS**

Dated September 20, 2019, the company Hortifrut Colombia SAS was constituted. The Company's capital was fixed at US\$100 thousand, divided in 300 thousand subscribed and paid shares. The owners are the companies Hortifrut Inversiones Internacionales S.A. with a 75% interest (225,000 shares) and Proplantas S.A. with a 25% interest (75,000 shares). The corporate purposes are the purchase and commercializing of blueberries and activities related with said line of business.

### **Desarrollos Tecnológicos SpA**

Dated November 07, 2018, the company Desarrollos Tecnológicos SpA was constituted, whose objective is the realization of activities linked to the development of new technologies or agronomic development and activities related to said line of business. The Company's capital was fixed at \$100 million, which was paid by the parent company Hortifrut Chile S.A. in June 2019, date when it began its operations by incorporating them into the consolidated interim financial statements of the subsidiary Hortifrut Chile S.A., owner of 100% of this company.

#### **3.1.3 Transactions and non-controlling interests**

The interests of non-parent companies are presented in the item Net Equity of the consolidated statement of financial position. The profit or loss attributable to the non-controlling interest is presented in the consolidated income statement, constituting the profit (loss) of the period. The results of the transactions between the non-controlling interests and the parent company shareholders of the companies where the property is shared, are recorded under equity and, therefore, are shown in the statement of changes under consolidated net equity.

#### **3.1.4 Associates**

Associated companies are all the entities over which Hortifrut S.A. and its subsidiaries have a significant influence, but do not have control over the financial and operating policies, generally with an ownership between 10% and 50%. Investments in associates are recorded when formed or purchased at cost and are subsequently adjusted via the equity method. Hortifrut S.A. and its subsidiaries' investments in associates include Goodwill identified in the acquisition, net of any loss due to accumulated impairment.

The non-realized earnings due to transactions between the Company and its associates are eliminated based on the Company's interest percentage. The non-realized losses are also eliminated, except if the transaction provides evidence of loss due to impairment of the asset that is transferred.

Hortifrut S.A. and its subsidiaries' participation in the profit or loss after the acquisition of its associates is recognized in results, and its interest in the equity activities after the acquisition is recognized under reserve within Net Equity. When Hortifrut S.A. and its subsidiaries' interests in the loss of an associate is the same or higher than its investment in it, including any other non-insured account receivable, Hortifrut S.A. and its subsidiaries will not recognize additional loss, unless it has incurred in obligations or performed payments on behalf of the associate.

### **3.2. Operating Segments financial information**

IFRS 8 demands that entities adopt "the Administration focus" when revealing information regarding the result of its operating segments. In general, this is the information that Management and the Board use internally to evaluate the performance of the segments and to decide how to assign resources for these.



Hortifrut S.A. and subsidiaries presented information per segment, considering two segments:

**Fresh fruit, which includes:**

- Blueberries
- Raspberries
- Blackberries
- Strawberries
- Cherries

**Value added products, which include:**

Value added products segment which is made up of frozen, dehydrated, retail products and any other fruit product which is not fresh.

Fresh fruits show similar economic characteristics, which allow the aggregation in a single aggregate operating segment (IFRS 8.12). The segment denominated “Value Added Products” considers the Quantitative thresholds (IFRS 8.13) as well as administration, customers and distribution channels which are different to those of the “Fresh Fruit” segment. Each of these segments share similar characteristics, such as:

- a) The nature of the products

In this sense Hortifrut considers that fresh fruit, even if it is of a different species, it is of a similar nature (Berries).

- b) The nature of the production process

Even though the purchase of fresh fruit from producers and of own production is differentiated by species, they all share the same productive, installations and distribution process until they reach the final consumer, and only the fruit that does not comply with the quality characteristics requested by customers is destined to the Frozen Fruit process.

- c) Category of Customers the products are destined to

There is no difference in customers in relation to the type of fresh fruit. Hortifrut’s customers buy the fruit offer that is available, complying with the specific quality requirements established by them. Requirements are not related with the type of fruit, but with food safety aspects.

- d) Methods used to distribute the products

Hortifrut has developed a commercial platform which allows it to use, no matter which fruit, a uniform, efficient and effective distribution chain. Hortifrut’s business has been based on vertical integration to offer the markets the mix of fruits that satisfies their needs.

“Fresh Fruit” and the “Value Added Products” segment, enable access to information regarding business activities and their economic environment.

### **3.3. Property, plant and equipment**

The Company’s property, plant and equipment comprises land, constructions, infrastructure, machinery, equipment, bearer plants and other fixed assets.



### **3.3.1 Land, constructions, plants, equipment and machinery**

Land is recognized at its purchase cost. Constructions, plants, equipment and machinery are recognized, both at the initial moment and subsequently, at cost minus the corresponding accumulated depreciation and impairment, in case it exists.

Subsequent costs (improvements, expansions and works in progress) are included in the value of the initial asset or are recognized as a separate asset, only when it is probable that the future economic benefits associated with the fixed asset elements will flow to the Company and the cost of the element can be determined in a reliable manner. In the case of the replacement of components, the value of the substituted component is cancelled for accounting purposes.

Costs from daily maintenance and common repairs are recognized in the period's result.

Profit or loss from the sale of Property, plants and equipment are calculated comparing income obtained from the sale with the book value of the asset (net of depreciation) and are recorded in the consolidated income statement.

### **3.3.2 “Bearer Plants”**

Due to the application of Amendment to IAS 16 and IAS 41, which became valid on January 1, 2016, fruit “bearer plants” are considered a machinery item in a manufacturing process, so, their value is classified under Property, plant and equipment and recorded as specified in IAS 16.

Fruit “bearer plants” can be differentiated depending on their productive state between the development stage and production stage, and are valued as per the following criteria:

a) “Bearer plants” in development

“Bearer plants” in development are valued at the acquisition and/or production cost of the plants plus the costs to maintain them until the date when they start producing.

b) “Bearer plants” in production

As of December 31, 2017, a change in the accounting policy took place, in the valuation of “bearer plants” in production, passing from revalued cost to historical cost minus its corresponding depreciation and accumulated impairment, if it exists. It must be stated that determined cost includes the revaluation recorded until December 31, 2015, date when the amendment to IAS 16 and 41 came into effect.

“Bearer plants” are considered to be in production from the first season when they start to produce, regardless of the corresponding species (blueberries, raspberries, blackberries and cherries).

Nevertheless, if the period of time that passes between the plantation date and the current season surpasses the following thresholds, the plantation must still be considered in production, regardless if it had its first harvest or not:

- Tropical blueberries: 2 years
- Temperate blueberries: 4 years
- Raspberries: 1 year
- Primocane blackberries: 1 year
- Floricane blackberries: 2 years

When “bearer plants” enter the production stage, it means the start-up of the depreciation of the asset, as is explained in point 3.3.3.

If the book value is modified due to the presence of impairment in “bearer plants”, said decrease in the value will be attributed directly to results in the period under the account Other expenses, per function.

### 3.3.3 Depreciation

Depreciation of the components of Property, plants and equipment (except “bearer plants”) is calculated using the lineal method, distributing it in a systematic manner during its useful life. This useful life has been determined based on the natural expected impairment, technical or commercial obsolescence derived from the changes and/or improvements in production and changes in the market’s demands for the products obtained in the operation with said assets. Land is not depreciated.

Depreciation of “bearer plants” is calculated according to its production forecasted in the useful life of the plant and is assigned as per real production curves. In the case of plantations that are located on leased land, the useful life is adjusted as per the maturity of the corresponding lease contract.

The estimated useful lives are as follows:

	Minimum Life or Rate Years	Maximum Life or Rate Years
<b>Construction and infrastructure works</b>		
Steel, reinforced concrete constructions	30	80
Wooden buildings	10	30
Provisional constructions	8	10
Minor agricultural constructions (macro-tunnel and others)	3	8
<b>Machinery and equipment</b>	8	10
<b>Information technology (IT) equipment</b>	3	6
<b>Furniture and supplies</b>	5	10
<b>Motor vehicles</b>	8	10
<b>Bearer plants</b>		
Blueberries and cherries	10	25
Blackberries	5	10
Raspberries and others	3	5
Assets for right of use	As per duration of the contract	

The installations that the Company keeps inactive, continue with their depreciation as per the lineal method.

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each closing of the financial statements of position in order to obtain a remaining useful life as per the value of the assets.

The effects of depreciation are presented under cost of sales, expenses or other expenses per function.

### 3.4. Biological Assets, current

As per what is established in IAS 41, agricultural products that grow on fruit “bearer plants” will follow this standard, which must be measured at their fair value minus sales costs, recording the changes in valuation under results as the product grows.

The minimum amount of said fair value is the cost incurred in during the season in course. Additionally, said fair value would include the margin expected for the fruit that is closest to the harvest, based on the maturity curve of the fruit. Regardless, when the estimation of said margin per subsidiary does not significantly differ from the cost incurred as of the date of the Financial Statements, this value will not be recorded.

The variables used to calculate fair value are the following:

- **Volume:** Corresponds to the fruit which at the closing of the financial statements is estimated to be harvested in no more than 80 days in the case of blueberries and cherries, no more than 30 days in the case of raspberries and no more than 50 days in the case of blackberries. This estimation of harvest volumes is performed by expert agronomists, who based on the phenological state of the fruit hanging on the “bearer plants”, of the variety and geographic location of the plantations, perform a projection of the volume of fruit that will be harvested during the next weeks.
- **Producer return:** From the weekly historical average sale price in the final market (taking as a reference the prices published by USDA - United States Department of Agriculture, for the last 3 seasons), we determine the return that the field will receive, based on the date when the fruit is expected to be sold which, to the closing of each financial statement, is hanging from the “bearer plants”, deducting all the costs that must be incurred from the harvest to the arrival to the final customer.
- **Production Cost:** is determined through the accumulation of real costs for each productive hectare, considering all the maintenance tasks and depreciation of fixed assets used in each of the plantations until the moment of the evaluation.

### 3.5. Intangible assets other than goodwill

#### a) Varietals Licenses

The acquired varietals licenses are shown at purchase cost and are amortized charged to the cost of sale as income from sales is generated, or by the plant’s development cost.

Corresponds to the rights acquired for the production and commercialization of varieties of Berries.

#### b) IT programs

Correspond to licenses for acquired software, which are capitalized over the base of the costs incurred in to acquire and prepare them for use. These costs are amortized during their useful lives estimated at 6 years.

Expenses related with the development or maintenance of software are recognized as expenses when they arise. Costs directly related with the production of unique and identifiable software controlled by Hortifrut S.A. and subsidiaries, and which will probably generate superior economic benefits than their costs for over a year, are recognized as intangible assets. Direct costs include expenses corresponding to the personnel that develop the software and any kind of expense incurred in for its development or maintenance.

#### c) Water rights

Water rights which have an indefinite useful life, since as per all the considered factors, there is no time limit when the asset generates net cash flows for the Company. It is recorded at the cost incurred in its acquisition.

#### d) Relationship with Customers

Intangibles generated in the acquisition of Vitalberry Marketing SpA due to the latter’s relationship with customers, transferred as part of the merger process. The estimation of returns demanded from this company, considered a customer “outflow” rate of an annual 10%, establishing an amortization period for this intangible of 15 years, which is recorded in the consolidated interim income statement, under the item of administration expenses.

e) VitalBerry Brand

Due to the market participation in the different continents where Vitalberry sold its products, at the moment of its acquisition, it was considered that this brand has a value. The used focus was the “Relief from Royalty” method based on the assumption that the owner of the intangible asset, saves the payment of Royalty for the use of said asset.

### **3.6. Goodwill**

Goodwill arises from the acquisition of subsidiaries and represents the excess of the considerations transferred over Hortifrut S.A. and subsidiaries’ interests in the net fair value of the identifiable net assets, liabilities and contingent liabilities of the acquired and the fair value of the non-dominating interest in the acquired.

In order to perform the tests for loss due to impairment, the goodwill acquired in a business combination is assigned to each one of the cash generating units, or Groups of cash generating units, that are expected to benefit from the synergies of the combination. Each unit or Group of units which are assigned the goodwill represent the lowest level within the entity where goodwill is controlled for internal management purposes.

Revisions of the loss due to impairment of the value of the goodwill are performed annually or more often if events or changes in circumstances indicate a potential loss due to impairment. The book value of goodwill is compared with the recoverable amount, which is the used value or the fair value minus sales costs, the highest of these values. Any loss due to impairment is immediately recognized as an expense and is not subsequently reverted.

### **3.7. Interest Costs**

Interest costs which can be directly attributed to the construction of any qualifying asset are capitalized during the period of time that is needed to complete and prepare the asset for the intended use. Other interest costs are recorded under profit or loss.

### **3.8. Impairment of non-financial assets**

Assets that have an indefinite useful life are not subject to amortization and are subjected on a yearly basis to impairment tests.

Assets subject to depreciation are subjected to impairment tests as long as some event or change in the circumstances of the business indicates that the book value of the assets may not be recoverable. A loss due to impairment is recognized when the book value is higher than its recoverable value.

The recoverable value of an asset is the highest between the fair value of an asset minus sales cost and its value in use. In order to evaluate the loss due to impairment of value, assets are grouped at the lowest level for which cash flows that can be separately identified (CGU, cash generating unit) exist.

Non-financial assets other than Goodwill which have suffered a loss due to impairment are subjected to revision on each closing date of the financial statement of position to verify if reversals of the loss have been produced.

Loss due to impairment in value can be reversed in accounting only up to the amount of the loss recognized in previous periods, so that the book value of these assets does not surpass the value that they would have had if said adjustments had not taken place. This reversal is recorded in the Other profit (loss) account.

### **3.9. Financial Assets**

Hortifrut and its subsidiaries initially recognize financial assets and liabilities, when they become part of the contractual dispositions of the instrument, in other words, when the contractual conditions between Hortifrut and its counterpart are met so that the rights and obligations between both begin.

### 3.9.1 Classification of financial assets

Hortifrut classifies its financial assets based on the business model and the characteristics of the contractual cash flows.

The business model refers to the way in which groups of financial assets are managed to obtain a concrete business objective. Management will evaluate the business model and its considerations, each time that a relevant change in said model is perceived. Nevertheless, said revision will take place every 3 years at the most. The evaluation of the business model considers checking the objectives defined for the portfolio, how performance will be evaluated, what the risks are and how they will be managed, how management will be informed, among others.

Regarding contractual cash flows, it will be evaluated if these are only payments of the principal and interests based on the contractual terms of the instrument. This includes evaluating if a financial asset contains a contractual condition that could change the calendar or amount of the contractual cash flows so that it won't comply with this condition.

Below we detail the classification, initial and subsequent valuation of the financial instruments, and how profit or loss originated by these are recognized:

Financial Instrument	Condition	Assets that make up this category	Classification	Initial valuation (first recording)	Subsequent Valuation	Profit and Loss
Financial Assets	The objective of the business model is to maintain the financial asset to obtain contractual cash flows and, based on the conditions of the contract, to receive cash flows on specific dates, only corresponding to payments of the principal plus interests over the principal.	Term deposits, accounts receivable from related entities, accounts receivable from customers and other receivable fees, cash in current accounts, among others.	At amortized cost	Trade debtors without significant financing components are valued at the price of the transaction.  The rest of the assets are measured at fair value plus transaction costs directly attributable to their acquisition or issuance.	These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by the loss due to impairment.	Interest income, profit and loss due to foreign currency exchange rate fluctuations and impairment are recognized in results.
Financial Assets	The objective of the business model is to maintain the financial asset to obtain contractual cash flows or to sell and, based on the conditions of the contract, to receive cash flows on specific dates, only corresponding to payments of the principal plus interests over the principal.	Mutual Funds	At fair value with changes in income	Fair value plus transaction costs directly attributable to its acquisition or issuance.	Fair Value	Income from interests calculated under the effective interest method, profits and loss due to foreign currency exchange rate fluctuations and impairment are recognized in results.  Other net profit and loss are recognized in other comprehensive income. At the moment of cancelled accounts, profit and loss accumulated in other comprehensive income will be reclassified in results.
Financial Assets	Assets under scenarios different to the two aforementioned.	Swap rate or forward currency	At fair value with changes in other comprehensive income (equity)	Fair Value	Fair Value	Net profit and loss, including any income from interests or dividends, are recognized in results.

Hortifrut and its subsidiaries do not reclassify financial assets after their initial recognition unless Management changes its business model to administer the financial assets, in which case, all the affected financial assets will be re-classified on the first day of the first period of presentation of the consolidated interim financial statements, after the changes in the business model.

In the initial recognition of an equity investment which is not kept for negotiation, Hortifrut and subsidiaries can perform an irrevocable election at the moment of the initial recognition of presenting the subsequent changes in fair value in other comprehensive income. This choice is made individually for each investment.

In the initial recognition, Hortifrut and subsidiaries can irrevocably designate a financial asset which somehow complies with the requirement of being measured at amortized cost or at fair value with changes in other comprehensive income such as at fair value with changes in result, if doing so significantly eliminates or reduces an inconsistency of measurement or recognition which would arise in another case.

### **Cancelling of accounts**

Hortifrut and subsidiaries cancel or stop recognizing a financial asset in accounts, when the contractual rights over cash flows of the financial asset expire, or when the rights to receive contractual cash flows in a transaction are transferred, where all the rights and benefits of the financial asset are substantially transferred, or the risks and benefits related with the property are not transferred or substantially retained and control is not kept over the transferred assets.

Hortifrut and subsidiaries cancel or stop recognizing a financial liability in accounts when its contractual obligations are paid or cancelled. Hortifrut and subsidiaries also cancel a financial liability in accounts when its conditions are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability is recognized based on the new conditions at fair value.

At the moment of the cancelling of a financial liability in accounts, the difference between the book value of the extinct financial liability and the paid consideration (including the assets that are not effectively transferred or the assumed liabilities) are recognized in results.

### **Offsetting**

A financial asset and liability will be the objective of offsetting, so that its net amount is presented in the statement of financial position, when and only when the Group has, at the current moment, the right, legally demandable, to offset the recognized amounts and has the intention to liquidate by the net amount, or to realize the asset and simultaneously liquidate the liability.

### **3.10. Derivative financial instruments and hedging activities**

Derivatives are initially recognized at fair value on the date that the derivatives contract has taken place and they are subsequently valued again at their fair value. The method to recognize the resulting loss or profit depends on if the derivative has been designated as a hedging instrument and, if so, on the nature of the item that is being hedged. The Company designates certain derivatives such as:

- (a) Fair value hedging of recognized assets or liabilities (fair value hedging);
- (b) Hedging of a concrete risk associated to a recognized liability or a highly probable foreseen transaction (cash flow hedging); or
- (c) Derivatives that do not qualify for hedge accounting

The Company records at the start of the transaction the existing relationship between hedging instruments and the hedged items, as well as their objectives for risk management and the strategy to perform different hedging operations. The Company also records its evaluation, both at the start and over a continuous base, to see if the derivatives that are used in the hedging transactions are highly effective to offset the changes in fair value or in the cash flows of the hedged items.

The total fair value of the derivatives is classified as Other non-current financial assets or non-current financial liabilities if the remaining maturity of the hedged item is over 12 months and as Other current financial assets or liabilities if the remaining maturity of the hedged item is less than 12 months.

The accounting treatment of derivatives as per their classification is as follows:

(a) Fair value hedges

Changes in the fair value of derivatives that are designated and rated as fair value hedge are recorded in the consolidated income statement, together with any change in the fair value of the hedged asset or liability which can be attributed to the hedged risk.

(b) Cash flow hedges

The effective part of changes in the fair value of the derivatives that are designated and classified as cash flow hedges are recognized as cash flow hedges reserves under net equity. Profit or loss related with the non-effective part is immediately recognized in the consolidated income statement, under “Other profit (loss)”.

In the case of variable interest rate hedging, the amounts recognized under equity are reclassified to results in the financial expenses line as the interests of the associated debts are accrued.

In the case of exchange rate hedging associated to costs and expenses to be incurred in Chilean pesos and associated to income to be received in Euros, the amounts recognized in equity are reclassified to profit or loss in the cost of sales item as the corresponding costs and expenses are accrued.

When a hedging instrument matures or is sold or no longer complies with the requirements demanded for hedge accounting, any profit or loss accumulated in net equity up to that moment remains under equity and is recognized when the foreseen hedged transaction is finally recognized in the consolidated income statement. When it is expected that the foreseen transaction will not take place, the profit or loss accumulated in net equity will immediately be taken to the consolidated income statement under “Other profit (loss)”.

### **3.11. Inventories**

Stocks are valued at their acquisition cost or at their net realizable value, the lower of the two. Cost is determined by the weighted average cost (WAC) method.

The cost of the finished products and the products in process include raw materials, direct labor force, other direct costs and general manufacturing expenses (based on a normal operating capacity).

Net realizable value is the estimated sale price during the regular course of business, minus the variable costs of applicable sales.

Obsolete or slow moving materials and supplies are recognized at their net realization value.



The Company values its inventory as per the following:

- a) The production cost of the finished products covers costs directly related with the productive units, such as labor costs, variable and fixed costs which have been incurred to transform raw materials into finished products.
- b) In the case of the cost of acquired stock, the acquisition cost covers the purchase cost, custom duties, transport, storage and others attributable to the acquisition of the goods and materials.

Formula to calculate the cost of inventory

Finished product inventory is valued using the weighted average cost method, which is, the cost of each product unit is determined from the weighted average of the cost recorded at the start of the period and the cost of the articles purchased or produced during the period.

Inventory of raw materials, packing and materials are valued at weighted average cost.

**3.12. Trade debtors and other accounts receivable**

Trade debtors and other accounts receivable are initially presented at fair value and then at amortized cost.

The Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9. Based on the aforementioned, the Company estimates the expected credit loss, which result from possible events of non-compliance during the life of its assets measured at amortized cost. The details of the model are described in Note 10.

**3.13. Cash and cash equivalents**

Hortifrut S.A. and subsidiaries consider as cash and cash equivalents the cash balances held at hand and in current bank accounts, term deposits and other financial investments (negotiable securities of easy liquidation) with a maturity of less than 90 days and which are subject to a not very significant risk of changes in value. Investments that correspond to cash management and whose funds are of free disposal are also included.

Used bank overdraft lines are included in Other financial liabilities.

**3.14. Corporate capital**

Corporate capital is represented by ordinary shares of a single class.

Incremental costs which can be directly attributed to the issuance of new shares or options are presented in net equity as a deduction, of the obtained income.

The minimum legal dividends over ordinary shares are recognized as a reduction of equity when they are approved by the shareholders' meeting.

**3.15. Payable trade accounts and other accounts payable**

Book values recognized within payable trade accounts are initially recognized at their fair value and are subsequently valued at the amortized cost using the effective interest rate method.

**3.16. Other financial liabilities**

Financial liabilities are initially recognized, by their fair value, net of costs incurred in the transaction.

Subsequently, they are valued at their amortized cost and any difference between the obtained funds (net of the necessary costs for its obtention) and the reimbursement value, are recognized in the income statement during the life of the debt as per the effective interest rate method. The effective interest rate method consists on applying the market rate as a reference for debts with similar characteristics to the value of the debt (net of the necessary costs for its obtention).

Financial liabilities are classified under current liability and non-current liability over the base of the contractual maturity of the nominal capital.

### **3.17. Gains tax and deferred taxes**

Hortifrut and subsidiaries have recognized their tax rights and obligations based on the valid legal dispositions.

Income tax expense is recognized in the income statement and correspond to payable tax determined over the taxable income of the year, applying the valid tax rates as of the closing date of the consolidated interim financial statements, including any adjustment to payable tax for previous years and the effect of the variation of assets and liabilities due to deferred taxes.

When dealing with items recognized in other integral results or directly in net equity, in this case, tax is also recognized in the other integral results or directly in net equity, respectively.

Deferred tax effects are recorded over the temporary differences that arise between the tax base of assets and liabilities and their corresponding values shown in the financial statements. Deferred tax assets and liabilities are determined using the tax rates that have been promulgated as of the date of the financial statements and are expected to be applicable when the income tax asset is realized or the income tax liability is paid.

Regardless of the aforementioned, deferred tax which is the result of temporary differences that arise from investments in subsidiaries and related companies is not recognized when the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not be reverted in the foreseeable future.

### **3.18. Employee Benefits**

#### **a) Employee vacations**

Hortifrut and its subsidiaries recognize the expense for employee vacations through the accrued method, which is recorded at its nominal value.

#### **b) Benefits for termination of labor relationship**

Hortifrut and its subsidiaries do not present obligations due to indemnity for termination of employee services, because there is no legal obligation associated or a non-formalized practice which results in said obligation.

These are recorded in profit or loss (expense) at the moment the employees are paid, as a consequence of the Company's decision to rescind their work contract, before the normal retirement age.

#### **c) Other benefits**

Hortifrut and its subsidiaries recognize a liability for bonus to its employees, when it is contractually obligated or when the practice in the past has created an implicit obligation, which is historically defined at the end of the season. If it exists, the provision is presented under current liability.

### **3.19. Other provisions**

Hortifrut and subsidiaries recognize a provision when they are contractually obligated or when there is a practice in the past which has created an assumed obligation.

Provisions for onerous contracts, lawsuits and other contingencies are recognized when:

- i. Hortifrut S.A. and subsidiaries has a current obligation, whether it is legal or implicit, as a result of past events,
- ii. It is probable that an exit of resources will be necessary to liquidate the obligation; and
- iii. The value has been estimated in a reliable form.

Provisions are regularly revised and quantified, taking into consideration the best information available on the presentation date of the consolidated interim financial statements.

### **3.20. Revenue Recognition**

The Company recognizes revenue from the following sources:

- a) Sale of fresh fruit
- b) Sale of frozen fruit.
- c) Sale of bearer plants.

Revenue is recognized when the customer obtains control of the goods and a significant reversal will probably not take place in the amount of recognized accumulated revenue. As a result, in those contracts where the Group cannot perform a reasonable estimation of the return, it is expected that revenue be recognized as soon as the collection of the consideration and its corresponding payment is highly probable.

All the facts and circumstances that are relevant when applying each step of the model established by IFRS 15 to the contracts with customers are analyzed and taken into account:

- i. Identifying of the contract,
- ii. Identifying performance obligations,
- iii. Determining price of the transaction,
- iv. Assigning Price, and
- v. Recognizing income.

The following specific criteria for recognizing must also be fulfilled before recognizing revenue:

- a) Sale of fresh fruit – Revenue from the sale of fresh fruit is recognized when a customer obtains control of the goods, which usually occurs at the moment the goods are dispatched or upon the sale to the destination customer. The identified performance obligation is related with the delivery of fresh fruit from the Hortifrut group to the customer, who can be national or foreigner, there are no variable considerations included in the price, such as discounts applied for the customers, rebates or other elements that affect the price of the sold products. Even though the contract establishes payment for the services provided by the commercial platforms, these costs are discounted in the value of the liquidation of each sale. The contract establishes a variable sale price which basically depends on the spot price of Berries. Finally, the contract establishes that the control of the sold products be transferred once the products are transferred to the final customer, date that coincides with the invoicing of the products.

- b) Sale of frozen products – The Hortifrut group maintains sale contracts with retail chains to whom fresh and frozen Berries are sold. Sales of this type are realized mainly in Chile and Brazil. In this aspect, supermarket chains realize charges for the concept of discounts applied to the final consumer, promotions performed by the chain, services for the replacement of products at sales stores, among others. The fulfilment of the performance obligation is realized at the moment when products are delivered to the customer at the contractually established place, which generally corresponds to the chain's distribution center, when the Hortifrut group delivers the frozen fruit, at the place agreed with the customer or at the moment of the transfer of the risk depending on the incoterm used when dispatching the products.
- c) Sale of bearer plants – Sales revenue is recognized when a producer receives the plants.
- d) Revenue from the providing of services – Operating revenue from the sale of services, is recorded when said service has been provided. A service is considered to have been provided when it is received in acceptance by the customer.
- e) Revenue from dividends – Revenue from dividends is recognized when the right to receive the payment is established.
- f) Revenue from interests – Revenue from interests is recognized at market value, if it corresponds, and accrued monthly. For example, Mutual Funds are recorded at unit value, Term deposits, at nominal value.

### 3.21. Trade agreements with distributors and supermarket chains

The Company performs trade agreements with its main distributors and supermarkets through which they establish: (i) discounts for volume and other customer variables: (ii) promotional discounts, which correspond to an additional reduction in the price of the sold products, due to the development of trade initiatives (temporary promotions) and the granting of considerations (use of preferential spaces and others) and (iii) shared advertising, which corresponds to the Company's participation in advertising campaigns, promotional magazines and the opening up of new sales points.

Discounts due to volume and promotional discounts are recognized as a reduction in the sale price of the sold products. The contributions for shared advertising are recognized when the advertising campaigns agreed with the distributor have taken place and are recorded as incurred commercializing expenses.

The Company recognizes the cost of the benefits granted by commercial agreements with distributors only when there is formal evidence of the agreement, the amount of the benefit can be reasonably estimated and its payment is probable.

Commitments with distributors or importers in the exports environment are recognized when there is formal evidence of the agreement and its amount can be reliably estimated.

### **3.22 Cost of Sales**

Sales costs include the cost of production of the sold products and other costs incurred in to leave inventory at the locations and under the necessary conditions for its sale. These costs include, among others, cost of raw materials, packing costs, labor costs of production personnel, depreciation of assets related with production, payment of leaves of absence and operating costs, maintenance of plants and equipment.

#### Estimating Cost of Sales

Sales from the production of third party fruit (producers), which to the closing of the period have not yet been liquidated (approximately between 20 and 45 days as per destination) the premium over the contractual price previously agreed with the producer is estimated. The estimated premium plus the agreed price constitute the cost of fruit. The premium is estimated taking as a reference the real placement prices experienced at the destination market as of the closing date of the consolidated interim financial statements.

### **3.23. Administrative expenses**

Administrative expenses include remunerations and compensation of personnel at the back up units, the depreciation of offices, equipment, installations and furniture used in these functions, the amortization of non-current assets and other general and administrative expenses.

### **3.24. Lease**

#### **a) Financial Lease**

Hortifrut S.A. and its subsidiaries lease determined fixed assets. The fixed asset lease, when the Company substantially has all the risks and rewards inherent to the property, is classified as financial lease. Financial lease is capitalized at the start of the lease at the fair value of the property and/or leased asset or at the current value of the minimum payments for the lease, the lower of the two.

Each lease payment is distributed between the liability and the financial burdens to obtain a constant interest rate over the pending balance of the debt. The corresponding obligations for lease, net of financial burdens, are included in Other financial liabilities. The interest element of the financial cost is charged in the income statement during the lease period in order to obtain a constant periodic interest rate over the remaining balance of the liability for each period. The asset acquired under a financial lease regime is depreciated during its useful life or the duration of the contract, the lower of the two.

#### **b) Operating Lease**

Hortifrut S.A. and its subsidiaries lease certain fixed assets, the lease where the lessor conserves an important part of the risks and advantages derived from the ownership of the good is classified as operating lease. The nature of expenses related with this lease has changed from January 01, 2019, with the application of IFRS 16, the Group recognizes a charge for asset depreciation due to the right to use and interest expense over lease liabilities.

Estimated economic useful life or depreciation rate.

Useful life is defined by the duration of the corresponding contracts, the depreciation of right of use is recognized monthly, said depreciation is calculated lineally during the term of the lease.

For this type of assets, the company does not maintain a residual value.

The group has applied IFRS 16, taking into account the following considerations:

#### I. Identification of lease - Definition

At the start of a contract, Hortifrut determines if a contract is, or contains, a lease.

To determine if a contract transmits the right to control the use of an identified asset, Hortifrut evaluates if:

- The contract involves the use of an identified asset;
- It has the right to substantially obtain all the economic benefits derived from the use of the asset during the period of use; and
- It has the right to direct the use of the asset

This policy is applied to the executed or modified contracts, from January 01, 2019.

Hortifrut will once again evaluate if a contract is, or has, a lease only if the terms and conditions of the contract change.

#### II. Exemptions of recognition

Hortifrut applies the exemptions to the recognition of leases established in IFRS 16, in the following cases:

- In short term lease, for contracts with terms of less than a year, except when there is the intention to renew in subsequent periods.
- In underlying asset leases of a low value, calculated over the base of the individual value of the assets when they are new, for amounts lower than ThUS\$10.

#### III. As Lessee

Hortifrut recognizes assets for the right of use and liabilities for lease at the start of the lease contract, associated companies, mainly, lease contracts and usufruct of the land, which do not comply with the recognition exemptions.

##### a) Lessee accounting model – assets for right of use (ROU):

ROU assets are initially recognized at cost, which includes:

- The amount of the initial measurement of the liability for lease, adjusted.
- The asset for right of use is subsequently measured at cost minus accumulated depreciation and the loss due to impairment determined under IAS 36, adjusted by the new measurements of the lease liability.
- In this sense, the depreciation term is defined by Hortifrut from the starting date to the end of the useful life of the asset with the right of use or until the end of the lease term, whichever is first. In the case of lease with contract renewable for a year, for example in the case of offices, these are depreciated based on history.

b) Lessee accounting model – lease liability:

On the starting date, Hortifrut will measure the liability for lease at the current value of the lease payments that have not been paid on that date. Hortifrut will discount the lease payments using the interest rate implicit in the lease, if that rate can be easily determined, if not, Hortifrut's incremental loan rate must be used, as per the business, currency and valid term segment of the contracts.

Lease liability is subsequently measured:

- Increasing the book value to reflect the interest over the lease liability;
- Reducing the book value to reflect the realized lease payments; and
- Once again measuring the book value to reflect the new lease measurements or modifications due to changes in the terms, fixed payments, residual value guarantees, etc.

Lease payments, lease payments included within the liability are the following:

- Fixed payments in local currency;
- Variable lease payments, which depend on an index such as the consumer price index (UF)

Term of lease, the criteria applied by Hortifrut to define the lease term, are the following:

- For contracts without renewal clause, the termination date of the contract is considered.
- For contracts with renewal clause, the term is advised by the operating area as per the business plan.

Hortifrut will evaluate in the new lease contracts all the renewal considerations, anticipated termination, investment and business plan to establish the term of each contract.

If a change in the lease term is produced or if there is a change in the evaluation of an option to purchase the underlying asset, Hortifrut will once again measure the lease liability discounting the remaining lease terms using a modified discount rate, namely, determining a new rate as of the date of the modification. If there are changes in future payments, the remaining payments will be discounted with the initial discount rate, unless the change in lease payments proceeds from a change in variable interest rates. In this case, Hortifrut will use a modified discount rate which reflects the changes in the interest rate.

#### IV. Consolidation

At a consolidation level, all the transactions related with leases between companies will be eliminated, so the lease contracts over goods owned by the parent company given in lease to the subsidiaries and the sub-lease over said properties will be left without effect in the consolidation. In the case of sub-lease given by the parent company to its subsidiaries over goods owned by third parties, in the consolidated interim financial statements, the items associated to sub-lease must be eliminated, but the parent company will present the ROU assets and lease liabilities derived from the main lease contract.

V. Presentation of the lessee

Hortifrut will present in the statement of financial position or in the notes:

- Assets for right of use separate from other assets.
- Lease liabilities separate from the other liabilities.

VI. Revelations of the lessee

Hortifrut will reveal information regarding its leases, where it acts as a lessee, in a section of the financial statements.

VII. Classification of the lessor

Hortifrut as a lessor, will classify each one of its leases as an operating lease or a financial lease.

Revenue from operating lease is recognized in a lineal manner during the term of the lease.

**3.25. Non-current assets or groups of assets (or disposal groups) classified as held for sale**

Non-current assets or disposal groups are classified as assets held for sale and are recognized at the lower value between the book value and the fair value minus cost to sell. When the value will be recovered mainly through its sale, as long as the sale is considered highly probable.

**3.26. Environment**

In the case of environmental liabilities, these are recorded based on the current interpretation of environmental laws and rulings, when it is probable that a current obligation will be produced and the amount of said responsibility can be calculated in a reliable manner.

Investments in infrastructure works destined to complying with environmental requirements are activated by following general accounting criteria for Property, plant and equipment.

**3.27. Research and development**

Research and development expenses are presented under the “Other expenses, by function” item in the consolidated income statement, because the realized investigations form a normal part of Hortifrut S.A. and its subsidiaries’ operations.

**3.28. Advertising expenses**

Advertising expenses are recognized under results when they take place.

**3.29. Earnings per share**

Net profits per share are calculated by dividing the net profit attributable to the shareholders by the weighted average of the number of ordinary shares in circulation during the period, excluding shares acquired by the company.



### **3.30. Insurance expenses**

The payment of different insurance policies which the Company hires is recognized under expenses in proportion to the period of time that they cover, regardless of the payment terms. The paid and non consumed values are recognized as prepaid expenses under current assets.

The costs of the claims are recognized under results immediately once known, net of the amounts recoverable from the insurance companies. The amounts to be recovered are recorded as an asset to be reimbursed by the insurance Company under the item Trade Debtors and other accounts receivable, calculated according to what was established in the insurance policies.

## **NOTE 4- RISK MANAGEMENT**

The Company's business intrinsically involves a series of risk factors which, in one way or another, could affect the development of the business. Within these factors, we can mention the following:

### **4.1. Financial Risk**

#### **4.1.1 Credit Risk**

Credit risk is the risk of financial loss which Hortifrut and its subsidiaries face if a customer or a counterpart in a financial instrument does not comply with its contractual obligations, and is mainly originated from customer accounts receivable.

##### **a) Cash surplus investment risk:**

The financial institutions with whom Hortifrut S.A. and subsidiaries operate and the type of financial products where they materialize said cash surplus investments, are considered low risk for the Company (see Note 7.1).

The Company's policy regulates investment and debt, trying to limit the impact of the exchange rate fluctuations in the valuation of currencies and interest rates over the Company's net results, through cash surplus investments and the hiring of forwards and other instruments in order to maintain a balanced rate and exchange rate position.

Within the authorized instruments, are those whose maturity terms do not exceed 90 days and have high liquidity.

- Cash at hand
- Term deposits
- Investments in mutual funds
- Other short term and high liquidity investments.

The financial entities where the investments are placed have a high creditworthiness.

##### **b) Risk from sales operations**

Hortifrut has diversified sales in several countries.

The main customers are supermarkets in the United States, where the fresh fruit business is subject to the PACA law, which protects fresh fruit and vegetable suppliers in the USA.

For sales outside the United States, the Company's policy is to obtain credit insurance policies. For those customers whose policies have a maximum limit, the Company frequently evaluates the risk of exposure and decreases/increases deliveries in accordance with the performed analysis or demands advanced payment from its customers.

Regardless of the fact that to date Hortifrut has not had any problems in relation to credit risk, it is important to bear in mind that this fact does not guarantee that in the future, the Company may be exposed to this risk.

As a mitigation measure for this risk, the Company has obtained credit insurance for the parent company and subsidiaries (See Note 4.3).

#### 4.1.2 Liquidity risk and Financing

This risk is associated to the probability that Hortifrut S.A. and its subsidiaries cannot comply with their obligations, as a result of insufficient liquidity or the impossibility to obtain credits.

Furthermore, there is the risk that, due to an impairment in its operations or other circumstances, certain financial ratios could reach levels that are higher than the limits established in the credit contract, which could limit the debt capacity or accelerate the maturity of the Company's valid financial liabilities.

To mitigate this risk the Company continuously monitors its financial ratios and other obligations and restrictions stipulated in its credit contracts, in order to be able to take opportune actions to avoid the potential negative effects associated to this risk.

Regardless of the fact that to date Hortifrut has not had any problems associated to exceeding the financial ratios stipulated in financial contracts, it is important to bear in mind that this fact does not guarantee that in the future Hortifrut may be exposed to this risk.

The Hortifrut Group centrally administers these risks from the parent company through an appropriate distribution, extension of terms and by limiting the amount of its debt, as well as the maintenance of an adequate liquidity reserve, constantly monitoring the debt of the Subsidiaries and Associated Companies. Specifically in the case of subsidiaries such as Hortifrut España Southern Sun SL and Honghe Jiayu Agriculture Limited and associated companies such as Munger Hortifrut N.A. LLC in the United States, credit decisions are made at these business units in coordination with Hortifrut S.A.. Debts are incurred through bank credits in Chile and overseas, aiming to optimize the credit conditions based on the financing needs to face investment plans and requirements for work capital.

The application of IFRS16, involves an increase in the Company's financial liabilities by recognizing the lease obligation. The Company, considering financial covenants, has established in contracts with the corresponding financial institutions and bond holders to not include lease obligations in the related calculation formulas.

Regardless of the fact that to date Hortifrut has not had any problems in relation to liquidity risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

Hortifrut has available short-term credit lines, approved and valid for work capital, which as of September 30, 2020 reach US\$232.38 million (US\$276.79 million as of December 31, 2019), distributed among 16 banks. The used amount reaches US\$80.43 million, with an available balance of US\$151.95 million. Credit lines are distributed among the following companies: Hortifrut Chile S.A. with US\$215.5 million, Agrícola El Pampino S.A. with US\$0.75 million, Agrícola El Avellano S.A. with US\$0.50 million, Agrícola Santa Rosa del Parque S.A. with US\$1.00 million, Agrícola Mataquito S.A. with US\$1.70 million, Agrícola Vida Nueva S.A. with US\$0.40 million, Euroberry Marketing S.A. with US\$7.53 million and Hortifrut Import Inc., with US\$5.00 million.

Based on the current operational performance and its liquidity position, the Company estimates that cash flows from operating activities and available cash will be enough to finance working capital and interest payments, for the next 12 months and the foreseeable future.

To administer short term liquidity, the Company uses as a base its cash flows forecasted for a mobile period of twelve months and maintains cash and cash equivalents which are available to comply with its future obligations.

Below we summarize the maturity of the Company's bank loans and financial leasing as of September 30, 2020 and December 31, 2019, based on undiscounted contractual cash flows:

Cash Flows							
	Capital	Interests	From 0 to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total
<u>Creditor Bank</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
Banco de Crédito e Inversiones	56,635	622	12,512	6,280	25,823	24,447	69,062
Banco Estado	30,379	217	546	756	28,553	3,376	33,231
Banco de Chile	30,284	203	9,657	565	18,075	4,225	32,522
Metropolitan Life Insurance Company	29,423	-	60	1,441	17,314	19,995	38,810
Banco Scotiabank	27,729	329	1,272	27,081	-	-	28,353
Banco RaboFinance Chile	48,291	301	2,902	1,059	46,686	2,930	53,577
Banco de Crédito del Perú	15,276	30	5,241	8,830	1,455	-	15,526
Scotiabank Perú S.A.	8,850	13	5,133	3,756	-	-	8,889
Banco Internacional	10,000	10	10,012	-	-	-	10,012
Coöperatieve Rabobank U.A.	20,000	91	191	292	14,520	7,540	22,543
Banco Latinoamericano de Comercio Exterior, S.A.	17,926	50	5,006	446	14,230	-	19,682
Banco Industrial and Commercial Bank of China Limited.	29,829	85	-	1,030	32,839	-	33,869
Banco de Occidente S.A.	7,955	27	-	275	8,757	-	9,032
Itaú Corpbanca	108	-	31	77	-	-	108
Communications Bank Yunnan Branch	24,952	-	-	-	6,121	19,571	25,692
Banco Santander Chile	35,125	134	5,444	1,183	32,876	-	39,503
Banco Santander Central Hispano S.A.	8,292	12	773	2,787	5,115	-	8,675
Banco China Construction Bank Corp.	15,000	240	-	15,468	-	-	15,468
Banco Bilbao Vizcaya Argentaria	10,777	27	381	4,147	6,836	-	11,364
La Caixa	2,593	6	374	1,123	1,123	-	2,620
HSBC México SA, Institución de Banca Múltiple	1,500	-	607	1,012	-	-	1,619
Bankinter	1,336	1	224	673	450	-	1,347
Banco Internacional del Perú S.A.	4,647	3	2,114	2,463	95	-	4,672
Banco Sabadell	1,184	-	150	449	599	-	1,198
Credicorp Capital	1,185	-	421	764	-	-	1,185
Banco Continental BBVA	2,745	4	2,712	19	21	-	2,752
GC Rent Chile SpA.	83	2	7	28	53	-	88
<b>Total as of September 30, 2020</b>	<b>442,104</b>	<b>2,407</b>	<b>65,770</b>	<b>82,004</b>	<b>261,541</b>	<b>82,084</b>	<b>491,399</b>

Cash Flows							
	Capital	Interests	From 0 to 3 months	Between 3 and 12 months	Between 1 and 5 years	Over 5 years	Total
<u>Creditor Bank</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
Banco de Crédito e Inversiones	74,033	1,329	29,190	6,126	26,377	30,322	92,015
Banco Estado	42,116	121	12,128	1,503	26,849	6,869	47,349
Banco de Chile	29,845	58	5,022	5,248	19,186	4,346	33,802
Metropolitan Life Insurance Company	29,770	-	-	765	14,837	24,725	40,327
Banco Scotiabank	27,124	102	17,212	10,177	-	-	27,389
Banco RaboFinance Chile	29,093	86	317	4,045	23,663	5,970	33,995
Banco de Crédito del Perú	21,076	64	18,285	2,961	63	-	21,309
Scotiabank Perú S.A.	16,925	263	3,086	3,108	12,591	-	18,785
Banco Itaú	15,000	77	15,126	-	-	-	15,126
Banco BICE	16,674	81	16,040	510	248	-	16,798
Communications Bank Yunnan Branch	14,358	-	-	-	16,902	-	16,902
Banco Santander Chile	13,469	52	10,375	224	73	-	10,672
Banco Santander Central Hispano S.A.	10,378	-	1,251	6,511	2,866	-	10,628
Banco China Construction Bank Corp.	10,000	14	10,064	-	-	-	10,064
Banco Bilbao Vizcaya Argentaria	7,272	41	1,558	1,488	4,348	-	7,394
La Caixa	5,417	10	356	2,792	2,147	-	5,295
HSBC México SA, Institución de Banca Múltiple	3,188	-	591	1,739	944	-	3,274
Bankinter	3,027	2	215	1,763	1,074	-	3,052
Banco Internacional del Perú S.A.	1,722	-	303	920	557	-	1,780
Banco Sabadell	1,549	-	143	429	1,001	-	1,573
Credicorp Capital	1,111	-	196	503	412	-	1,111
<b>Total as of December 31, 2019</b>	<b>373,147</b>	<b>2,300</b>	<b>141,458</b>	<b>50,812</b>	<b>154,138</b>	<b>72,232</b>	<b>418,640</b>

Below is a summary of the maturity of total financial liabilities as of September 30, 2020:

<u>Detail</u>	<u>Cash Flows</u>						<u>Total</u> <u>ThUS\$</u>
	<u>Capital</u> <u>ThUS\$</u>	<u>Fair Value</u> <u>ThUS\$</u>	<u>From 0 to</u> <u>3 months</u> <u>ThUS\$</u>	<u>Between</u> <u>3 and 12</u> <u>months</u> <u>ThUS\$</u>	<u>Between</u> <u>1 and 5</u> <u>years</u> <u>ThUS\$</u>	<u>Over 5</u> <u>years</u> <u>ThUS\$</u>	
Bank loans	433,328	435,687	65,722	78,595	258,770	79,045	482,132
Bonds - obligations with the public	93,680	94,307	1,267	2,993	49,242	59,852	113,354
Leasing Liabilities	8,776	8,824	48	3,409	2,771	3,039	9,267
Rent Liabilities	17,502	18,835	499	3,174	7,689	9,942	21,304
Trade accounts and other accounts payable	63,267	63,267	48,427	7,593	7,247	-	63,267
Accounts payable to related entities	9,800	9,800	-	1,885	7,915	-	9,800

Below is a summary of the maturity of total financial liabilities as of December 31, 2019:

<u>Detail</u>	<u>Cash Flows</u>						<u>Total</u> <u>ThUS\$</u>
	<u>Capital</u> <u>ThUS\$</u>	<u>Fair Value</u> <u>ThUS\$</u>	<u>From 0 to</u> <u>3 months</u> <u>ThUS\$</u>	<u>Between</u> <u>3 and 12</u> <u>months</u> <u>ThUS\$</u>	<u>Between</u> <u>1 and 5</u> <u>years</u> <u>ThUS\$</u>	<u>Over 5</u> <u>years</u> <u>ThUS\$</u>	
Bank loans	359,914	362,214	139,184	44,841	148,486	72,232	404,743
Bonds - obligations with the public	92,588	93,655	869	3,402	36,799	75,288	116,358
Leasing Liabilities	13,233	13,233	2,274	5,971	5,652	-	13,897
Rent Liabilities	21,814	21,814	516	2,542	9,312	11,058	23,428
Trade accounts and other accounts payable	85,304	85,304	69,535	9,263	6,506	-	85,304
Accounts payable to related entities	9,132	9,132	-	3,348	5,784	-	9,132

#### 4.1.3 Exchange Rate Risk

The international character of its business and operations in different countries expose Hortifrut to risks due to exchange rate fluctuations. The main exposures refer to exchange rate fluctuations of US Dollar versus Chilean Peso, Mexican Peso, Peruvian Nuevo Sol and Euro.

##### a) Exposure to Chilean Pesos

The source of exposure to Chilean Pesos comes from the costs of the Chilean companies denominated in this currency, trade accounts receivable with national customers and liquid funds held in financial instruments and bank obligations.

Hortifrut performs actions to mitigate the exposure to costs of the Chilean companies by contracting derivative instruments. Likewise, in the Chilean companies, Cross Currency Swap instruments are used to mitigate the exchange rate risk in bank obligations in Chilean Pesos.

##### b) Exposure to Mexican Pesos

The source of exposure to Mexican Pesos mainly comes from agricultural operating costs in Mexico, which are mostly denominated in said currency and, at a lower scale, trade accounts receivable with Mexican customers.

Hortifrut performs mitigation measures over the exposure to costs of Mexican companies, through the contracting of derivative instruments.

##### c) Exposure to Euros

The source of exposure to Euros comes from sales performed in said currency, bank obligations and at a lower scale, liquid funds held in financial instruments. Hortifrut performs actions to mitigate the exposure to sales in Euros through the use of forward derivative contracts.

#### d) Exposure to Peruvian Soles

The source of exposure to Peruvian Soles mainly comes from the costs of agricultural operations in Peru, which are mainly denominated in said currency, and at a lower measure, from trade accounts receivable with customers. Hortifrut constantly evaluates the need to perform actions to mitigate this risk.

Regardless of the fact that to date Hortifrut has not had any problems in relation to exchange rate risk, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

#### Exposure in currencies different to the functional currency

The following table shows the exposure in currencies different to the dollar, over the Company's financial assets and liabilities as of September 30, 2020 and December 31, 2019:

	<u>Chilean</u>			<u>Mexican</u>		
	<u>Pesos</u>	<u>Nuevo Sol</u>	<u>Euro</u>	<u>Pesos</u>	<u>Yuan</u>	<u>Others</u>
	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
<b>As of September 30, 2020</b>						
<b><u>Financial Assets</u></b>						
Cash and Cash Equivalents	7,718	3,679	7,621	250	4,549	1,664
Current trade debtors and other accounts receivable	4,014	13,555	26,304	16,940	4,297	856
Current accounts receivable with Related Entities	9	-	2,995	-	47	-
Non-current accounts receivable with Related Entities	-	-	4,533	-	-	-
<b><u>Total Financial Assets</u></b>	<b>11,741</b>	<b>17,234</b>	<b>41,453</b>	<b>17,190</b>	<b>8,893</b>	<b>2,520</b>
<b><u>Financial Liabilities</u></b>						
Other current financial liabilities	265	-	9,382	-	5,956	-
Current rent liabilities	259	-	414	170	-	195
Current trade accounts and other accounts payable	7,992	12,079	3,506	5,124	1,360	271
Current accounts payable to Related Entities	190	35	142	-	-	-
Current provisions for employee benefits	441	-	-	507	-	-
Other non-current financial liabilities	4	-	8,507	-	18,996	-
Non-current lease liabilities	1,901	-	862	68	-	483
Non-current accounts payable with Related Entities	4,155	-	3,760	-	-	-
<b><u>Total Financial Liabilities</u></b>	<b>15,207</b>	<b>12,114</b>	<b>26,573</b>	<b>5,869</b>	<b>26,312</b>	<b>949</b>
<b>Net exposure as of September 30, 2020</b>	<b>(3,466)</b>	<b>5,120</b>	<b>14,880</b>	<b>11,321</b>	<b>(17,419)</b>	<b>1,571</b>

	<u>Chilean</u>			<u>Mexican</u>		<u>Others</u>
	<u>Pesos</u>	<u>Nuevo Sol</u>	<u>Euro</u>	<u>Pesos</u>	<u>Yuan</u>	
<b>As of December 31, 2019</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
<b><u>Financial Assets</u></b>						
Cash and Cash Equivalents	1,053	4,816	6,164	538	924	1,517
Current trade debtors and other accounts receivable	15,537	24,344	20,222	4,575	3,416	1,718
Current accounts receivable with Related Entities	754	-	5,091	-	48	-
Non-current accounts receivable with Related Entities	-	-	4,417	-	-	-
<b><u>Total Financial Assets</u></b>	<b>17,344</b>	<b>29,160</b>	<b>35,894</b>	<b>5,113</b>	<b>4,388</b>	<b>3,235</b>
<b><u>Financial Liabilities</u></b>						
Other current financial liabilities	383	-	9,938	-	-	-
Current rent liabilities	288	-	416	250	-	85
Current trade accounts and other accounts payable	19,616	13,477	3,172	3,536	3,630	1,348
Current accounts payable to Related Entities	2,003	549	276	-	-	-
Current provisions for employee benefits	441	-	-	507	-	-
Other non-current financial liabilities	78	-	11,287	-	-	-
Non-current lease liabilities	2,130	-	978	506	-	176
Non-current accounts payable with Related Entities	1,122	-	4,662	-	-	-
<b><u>Total Financial Liabilities</u></b>	<b>26,061</b>	<b>14,026</b>	<b>30,729</b>	<b>4,799</b>	<b>3,630</b>	<b>1,609</b>
<b>Net exposure as of December 31, 2019</b>	<b>(8,717)</b>	<b>15,134</b>	<b>5,165</b>	<b>314</b>	<b>758</b>	<b>1,626</b>

### Sensitivity Analysis

The potential net effect on financial assets and liabilities of a 10% devaluation of the United States dollar against all the other relevant currencies to which the Company is exposed, would be approximately ThUS\$1,331 (ThUS\$1,426 as of 2019), the aforementioned maintaining all the other variables constant. The calculation considers the Company's exposure in financial assets and liabilities denominated in currency different to the dollar.

<u>Currencies</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Net</u>	<u>Net (10% Devaluation)</u>	<u>Variation</u>
	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
Chilean Peso	11,741	15,207	(3,466)	(3,119)	347
Nuevo Sol	17,234	12,114	5,120	4,608	(512)
Euro	41,453	26,573	14,880	13,392	(1,488)
Mexican Peso	17,190	5,869	11,321	10,189	(1,132)
Yuan	8,893	26,312	(17,419)	(15,677)	1,742
Others	2,520	949	1,571	1,414	(157)
<b>Total as of September 30, 2020</b>	<b>99,031</b>	<b>87,024</b>	<b>12,007</b>	<b>10,807</b>	<b>(1,200)</b>

<u>Currencies</u>	<u>Assets</u>	<u>Liabilities</u>	<u>Net</u>	<u>Net (10% Devaluation)</u>	<u>Variation</u>
	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
Chilean Peso	17,344	26,061	(8,717)	(7,845)	872
Nuevo Sol	29,160	14,026	15,134	13,621	(1,513)
Euro	35,894	30,729	5,165	4,649	(516)
Mexican Peso	5,113	4,799	314	283	(31)
Yuan	4,388	3,630	758	682	(76)
Others	3,235	1,609	1,626	1,463	(163)
<b>Total as of December 31, 2019</b>	<b>95,134</b>	<b>80,854</b>	<b>14,280</b>	<b>12,853</b>	<b>(1,427)</b>

#### **4.1.4 Interest Rate Risk**

The Hortifrut Group has its long term financial liabilities linked to long term investments.

Long term liabilities are at fixed and variable rates and mostly in dollars to avoid cost variations and to be aligned with the Company's functional currency. Even though short term financial liabilities, linked to temporary work capital are at a fixed rate, an exposure to fluctuations in the market rates at the moment of its contracting and/or renewal is experienced.

As of September 30, 2020 the debt at variable rate that Hortifrut had was ThUS\$358,218 (ThUS\$290,175 as of December 31, 2019), if this debt level is maintained for a year and the rate increased 10% today, the impact on the annual financial cost would be ThUS\$972 (ThUS\$915 as of December 31, 2019).

#### **4.2. Operating Risks**

Hortifrut's operating risks are administered by each corresponding management, in accordance with the norms and standards defined at a corporate level. Below is a detail of those that management considers to be of greater relevance:

##### **4.2.1 Contingencies/Pandemics at destination market or market of origin, which affect the production and commercialization cycle**

The Company faces the risk that the different areas of the organization may be affected by pandemics, from production to commercialization.

Even though all governments consider the agricultural industry as an essential activity, the Company has the risk of seeing its operations affected at point of origin, affecting its fruit harvest or processing in a negative manner. The Company complies with the measures imposed by government organisms and global organizations. Due to the imminent possibility of contagion, frequent emergency committees are held, where the action plans are adjusted, and a constant monitoring of the operations is maintained, counting with different harvesting techniques at origin and packing options at the destination markets which allow to somewhat mitigate this risk.

Furthermore, there is the risk that the destination markets may not be able to receive the planned fruit, under expected conditions. To face this risk, the Company maintains fluid communication with the commercial platforms and continuously monitors its shipments, being able to re-destine part of the fruit to other markets when protocols and demand allow it. The aforementioned does not imply that the Company will not be affected by eventual contingencies at the destination markets.

##### **4.2.2 Genetic Development**

The lack of modern varieties of plants could affect the competitiveness of the business, both agricultural and export and trade. The Hortifrut Group currently counts with varietal development programs, maintaining in Chile and overseas strategic alliances with universities and companies dedicated to this sector, as well as establishing agreements with the main nurseries in the world, guaranteeing Hortifrut access to a large spectrum of modern and attractive plant varieties.

##### **4.2.3 Significant increase in Supply**

In the case of very significant increases in the planted hectares at a global level, a scenario of over-supply of berries could be generated, which would lead to a fall in prices at the destination markets. Nevertheless, at the main markets where Hortifrut operates we can still observe a great growth potential in the demand for berries, due to a combination of (i) a product with very positive health effects; (ii) the growing importance for healthy food that consumers seek and (iii) a still relatively low consumption of berries per capita.



#### **4.2.4 Intensification of Competition**

The Company also faces the risk of an eventual intensification of competition or the appearance of new actors in the berries market. To face these risks, the Company concentrates its efforts on actions aimed at maintaining its leadership in costs, maintaining a strong distribution chain, constantly improving the offer of products and obtaining brand recognition, among others. Likewise, Hortifrut has privileged an international expansion through strategic alliances both in the productive and commercial area, which allows it to better face competition and be able to supply its customers with fresh berries every day of the year.

#### **4.2.5 Climatic Risks**

Climate is an external factor which is difficult to control, which can affect quality and cause variations in the volume of fruit available to commercialize during the year. Even though this risk is difficult to control, the Hortifrut Group is working towards a greater geographic diversification and invests in infrastructure to assure the availability of water and to face possible inclement weather, such as control of rain, frost and hail.

With the acquisition of Rocio Group's blueberries business, the Company's plantations in Peru reached 48.18% of total plantations as of September 30, 2020, increasing the exposure to climatic risk in that country. Nevertheless, the Company has other smaller plantations in South America, North America, Europe and Asia, which allow it to partially mitigate this risk.

#### **4.2.6 Plagues and Disease**

It is unavoidable for part of the crop to be affected by some incidence of plagues and/or disease. Therefore, efficient control of these is as necessary as fertilizing or watering. Risk associated with plagues or disease impact on the quality and/or performance, being able to affect appearance and post-harvest life of the fruit; in some cases this risk involves the application of quarantines in specific productive zones on behalf of the phytosanitary authorities of the countries where the fruit is destined.

Nevertheless, through a good control (search and monitoring) an outbreak of plagues or disease can be detected on time, allowing to eliminate the problem before it causes greater damage. The aforementioned does not imply that in the future the Company won't be affected by current or new plagues and/or disease.

From 2013, the United States applied quarantine to some regions in Chile due to the detection of the Lobesia Botrana moth. These quarantines can generally be lifted immediately through fumigation of the fruit at destination or, in the medium term, working with the authorities on preventive measures to control the plague which prove contention or eradication, ending up in the lifting of the quarantine. Since the 2020/2021 seasons, the regions of Bio Bio and Ñuble have become part of an inspection process of their fruit and orchards (System approach) which allows for blueberries in these regions to be able to enter the USA without having to be fumigated.

#### **4.2.7 Food-Safety**

As in all foods, there is always the risk of a "recall" in the industry (term employed in case a product is removed from the market if there is a suspicion or a certainty that it violates the valid food laws or that the quality standards established by the company for said market are exceeded) which could considerably affect the Company's results. Until now Hortifrut has never had a problem in this aspect, nevertheless, this does not assure that it won't occur in the future. The Company guarantees the quality and sanity of its berries by investing in technology, specifically traceability systems, working with a rigorous quality assurance and food safety program which applies during all the phases of the productive process (pre-harvest, harvest and post-harvest), which allows to circumscribe the eventual problem to a lower volume, not affecting the complete production.

#### **4.2.8 Risk of Availability of Human Resources**

Temporary workers are critical for fruit harvesting, Hortifrut has developed several initiatives to attract and maintain temporary workers from one season to the next. Furthermore, we hire through trade fairs and informative meetings organized with the participation of the municipalities corresponding to the area of each productive unit, for which a relationship of mutual collaboration with the community and the municipalities has been built. Due to the extension of operations in Peru, the human resources factor is particularly critical, especially in the peak production weeks. To assure the necessary number of collaborators for the harvest seasons, Hortifrut invests in infrastructure to assure the housing of a percentage of collaborators, as well as implementing initiatives that encourage the loyalty of the temporary collaborators, such as for example, developing attention channels.

#### **4.2.9 Continuity and Costs of Supplies and Services**

The development of Hortifrut's business involves a complex logistic where the opportune supply of quality supplies and services are fundamental to maintain competitiveness. As in all agricultural business, the availability of water is critical to assure the good result of the harvest, Hortifrut invests in infrastructure such as reservoirs and deep wells to partially mitigate this risk. Regarding electrical energy, Hortifrut's process plants count with generators that allow to assure the continuity of the operation in front of supply cuts. Also, all the plants have contingency plans to face restrictive supply scenarios. Nevertheless, it is not possible to discard that in the future, supply shortages could generate a discontinuity in the supply and/or higher costs at Hortifrut's plants. It is also important to consider eventual standstill at ports and transport companies in general, which could affect Hortifrut's performance if the events extend in time.

#### **4.2.10 Risk associated to New Technologies**

Hortifrut, in its varied entrepreneurship, throughout the world, is incorporating growing new technologies in the whole production process. The aforementioned involves risks associated to the lack of knowledge of all the involved behaviors. Even though most of its technologies are widely widespread in the world, there is still no extended history which allows to know beforehand all the adverse effects that could derive from it.

#### **4.2.11 Regulatory risks of origin and destination markets**

The Company, due to its production and export operations, as well as importing and sales in different countries, is exposed to different regulations applied at each of them and the potential changes that they could suffer.

To mitigate this risk, the Company maintains constant monitoring of the applicable regulations and their fulfilment, as well as potential changes that are under discussion. Also, the geographic diversity of the destination markets and productive operations, mitigates these risks by being able to destine fruit from different origins, fruit to different markets, taking into account the applicable regulations and safeguards.

An example of this is the current investigation performed by the United States International Trade Committee (USITC), due to the petition of local blueberry producers. In this investigation we are working with lawyers, economists, producers from different origins and importers to demonstrate that the importing of blueberries has generated permanent availability of blueberries for the American consumer, thus generating an increase in demand, thus benefitting the complete industry, including local producers.

### 4.3. Insurance

The Hortifrut group has contracted insurance policies to cover exposure to the main financial and operational risks, considering that the coverage of these policies is adequate.

The main insurances contracted as of September 30, 2020 and December 31, 2019 are the following:

<u>COUNTRY</u>	<u>TYPE OF INSURANCE</u>	<u>CURRENCY</u>	<u>30-Sep-20</u> <u>COVERED AMOUNT</u>	<u>31-Dec-19</u> <u>COVERED AMOUNT</u>
Chile	Infrastructure Fire	UF	1,595,352	1,583,352
Chile	Mobile Agricultural Equipment	UF	47,732	47,732
Chile	Motor Vehicles	UF	74,200	73,500
Chile	General and Product Civil Liability	USD	5,000,000	5,000,000
Chile	Maritime Transport	USD	7,000,000	7,000,000
Chile	Credit Insurance	USD	50,000,000	50,000,000
Chile	Fruit and Materials Insurance	USD	14,400,000	14,400,000
Chile	Terrorism	UF	500,000	500,000
Chile	Business Interruption	UF	1,227,000	1,227,000
USA	Product Civil Liability	USD	20,000,000	20,000,000
Mexico	Transporting of Load	USD	200,000/shipment	200,000/shipment
Mexico	Infrastructure Fire, Theft and Civil Liability	USD	48,000,000	48,000,000
Mexico	Motor Vehicles	USD	Commercial Value	Commercial Value
Spain	Motor Vehicles	EUR	Commercial Value / without limit	Commercial Value / without limit
Spain	Installations	EUR	350,000 per event	350,000 per event
Spain	Goods	EUR	50,000 per event	50,000 per event
Spain	Civil Liability	EUR	6,500,000	6,500,000
Spain	Credit Insurance	EUR	90% unpaid	90% unpaid
Peru	Fire	PEN	618,320	618,320
Peru	Motor Vehicles	USD	261,820	261,820

### 4.4. Risk of Estimations

#### Effects of the valuation of fruit that grows on “bearer plants” due to changes in volume and price

As per what is established in IAS 41, agricultural products that grow on fruit bearer plants will remain within the scope of this standard, which must be measured at their fair value minus sale costs, recording the changes in valuation in result as the product grows.

Since this valuation corresponds to an estimation, it could vary when fruit sales are perfected, moment that said result was realized.

As of September 30, 2020, the expected margin of the Company's fruit on bearer plants was recognized, for an amount that reaches ThUS\$22,249, which is presented in the income statement under Other income, per function.

The estimation of this same concept recorded as of December 31, 2019 was for the value of ThUS\$1,401, which is presented in Other income per function.

Below we detail the effect that a 10% decrease in price and volume would have on said margin:

Company	Fair value adjustment as of 9/30/2020 (ThUS\$)	10% Reduction Volume (ThUS\$)	10% Reduction Price (ThUS\$)	10% Reduction Volume and Price (ThUS\$)
Hortifrut Perú S.A.C.	12,538	11,283	9,453	8,508
Hortifrut Tal S.A.C.	7,507	6,756	5,614	5,052
Berries de Chao S.A.C.	56	51	36	32
HFE Berries Perú S.A.C.	2,102	1,892	1,243	1,119
Agrícola Mataquito S.A.	46	42	-	-
<b>Total</b>	<b>22,249</b>	<b>20,024</b>	<b>16,346</b>	<b>14,711</b>

Company	Fair value adjustment as of 12/31/2019 (ThUS\$)	10% Reduction Volume (ThUS\$)	10% Reduction Price (ThUS\$)	10% Reduction Volume and Price (ThUS\$)
Hortifrut Tal S.A.C.	27	25	15	14
Hortifrut Perú S.A.C.	718	646	469	422
Berries de Chao S.A.C.	105	95	63	56
HFE Berries Perú S.A.	8	7	(51)	(46)
Agrícola el Avellano S.A.	6	6	(47)	(42)
Agrícola Vida Nueva S.A.	125	112	(31)	(28)
Agrícola Santa Rosa S.A.	107	96	30	27
Agrícola Hortifrut S.A.	173	155	(163)	(147)
Hortifrut ABA S.A. de C.V	132	114	58	53
<b>Total</b>	<b>1,401</b>	<b>1,256</b>	<b>343</b>	<b>309</b>

#### 4.5. Risk associated to Merger and Purchase process

Due to the global character of its business and the Company's intention to remain among the main global participants in the production and commercialization of berries and other fruits, Hortifrut has materialized different purchase and/or merger processes in the past and could materialize other similar transactions in the future. Both the Company and the acquired companies or assets are exposed to potential financial, operational and other previously described risks.

To mitigate these risks, the Company continuously monitors the potential effects that merger and/or acquisition processes could have on its financial ratios, both at results and balance level, in order to be able to take opportune actions to remain within the thresholds permitted by the financing contracts.

Regardless of the fact that to date Hortifrut has not had any problems in relation to its merger and purchase processes, it is important to bear in mind that this fact does not guarantee that in the future, Hortifrut may be exposed to this risk.

#### NOTE 5 – CHANGES IN ACCOUNTING POLICIES

During the period ending September 30, 2020, no changes in the Company's accounting policies have been realized.

## NOTE 6 – OPERATING SEGMENTS

The Company reports financial information per segments as per what is established in IFRS 8 “Operating Segments”. Said norm establishes standards for the reporting of information per segments in the financial statements, as well as revelations regarding products and services, geographical areas and main customers. An operating segment is defined as a component of an entity over which separate financial information is obtained, which is regularly evaluated by upper management to make decisions regarding the assigning of resources and the evaluation of results.

The performance of the segments is evaluated via the Operating Result (excluding impairment in Property, plant and equipment), by sale volume and income, as per the following formula:

### Calculating Operating Margin:

+ Operating revenue  
+ Other income, per function  
= Total revenue

### Minus:

- Sales cost  
- Administrative expenses  
- Other expenses, per function, excluding the impairment of value in Property, plant and equipment  
= Total costs

The Group divides the financial information per business unit, identifying the following segments:

- a) “Fresh Fruit” Added Segment
  - a. Blueberries
  - b. Raspberries
  - c. Blackberries
  - d. Strawberries
  - e. Cherries
- b) “Value Added Products” Segment

### 6.1. Results per segments

Results per segments						
	Fresh Fruit		Value Added Products		Total	
	9/30/2020 ThUS\$	9/30/2019 ThUS\$	9/30/2020 ThUS\$	9/30/2019 ThUS\$	9/30/2020 ThUS\$	9/30/2019 ThUS\$
<b>Operating Results</b>						
Operating Revenue	383,187	328,453	28,301	30,098	411,488	358,551
Operating Costs and Expenses	(310,989)	(296,039)	(25,290)	(27,027)	(336,279)	(323,066)
<b>Other Results per Segments</b>						
Impairment in value of assets	(1,384)	-	-	-	(1,384)	0
Other profit (loss)	1,063	(345)	-	-	1,063	(345)
Net financial income (expense)	(16,265)	(20,008)	(13)	(98)	(16,278)	(20,106)
Interest in profit (loss) of associates	(990)	(4,509)	-	-	(990)	(4,509)
Exchange rate difference	62	1,297	-	-	62	1,297
Gains tax expense	(10,156)	(2,074)	(810)	(803)	(10,966)	(2,877)
	<b>44,528</b>	<b>6,775</b>	<b>2,188</b>	<b>2,170</b>	<b>46,716</b>	<b>8,945</b>

## 6.2. Results of the operation per segments

The results of the operation per segments as of the periods and quarters ending September 30, 2020 and 2019, are the following:

Segments	30-Sep-20			30-Sep-19		
	Total Revenue ThUS\$	Total costs and expenses ThUS\$	Operating Result ThUS\$	Total Revenue ThUS\$	Total costs and expenses ThUS\$	Operating Result ThUS\$
<b>Fresh Fruit</b>	<b>383,187</b>	<b>(310,989)</b>	<b>72,198</b>	<b>328,453</b>	<b>(296,039)</b>	<b>32,414</b>
Blueberries	348,275	(281,087)	67,188	303,974	(274,561)	29,413
Raspberries	23,981	(19,619)	4,362	7,641	(5,545)	2,096
Blackberries	5,075	(4,027)	1,048	8,949	(8,125)	824
Strawberries	1,760	(2,432)	(672)	2,560	(3,295)	(735)
Cherries	4,096	(3,824)	272	5,329	(4,513)	816
<b>Value Added Products</b>	<b>28,301</b>	<b>(25,290)</b>	<b>3,011</b>	<b>30,098</b>	<b>(27,027)</b>	<b>3,071</b>
Value Added Products	28,301	(25,290)	3,011	30,098	(27,027)	3,071
<b>Total</b>	<b>411,488</b>	<b>(336,279)</b>	<b>75,209</b>	<b>358,551</b>	<b>(323,066)</b>	<b>35,485</b>

  

Segments	Third quarter of 2020			Third quarter of 2019		
	Total Revenue ThUS\$	Total costs and expenses ThUS\$	Operating Result ThUS\$	Total Revenue ThUS\$	Total costs and expenses ThUS\$	Operating Result ThUS\$
<b>Fresh Fruit</b>	<b>136,095</b>	<b>(86,462)</b>	<b>49,633</b>	<b>69,878</b>	<b>(34,999)</b>	<b>34,879</b>
Blueberries	126,576	(76,138)	50,438	68,696	(32,757)	35,939
Raspberries	8,208	(9,045)	(837)	45	(847)	(802)
Blackberries	722	(630)	92	800	(902)	(102)
Strawberries	589	(649)	(60)	337	(493)	(156)
Cherries	-	-	-	-	-	-
<b>Value Added Products</b>	<b>9,833</b>	<b>(9,108)</b>	<b>725</b>	<b>11,082</b>	<b>(8,837)</b>	<b>2,245</b>
Value Added Products	9,833	(9,108)	725	11,082	(8,837)	2,245
<b>Total</b>	<b>145,928</b>	<b>(95,570)</b>	<b>50,358</b>	<b>80,960</b>	<b>(43,836)</b>	<b>37,124</b>

## Calculating Total Revenue

	30-Sep-20		30-Sep-19		QUARTER	
	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	1-Jul-20 ThUS\$	1-Jul-19 ThUS\$
<b>TOTAL REVENUE</b>						
Revenue from operating activities	385,080	320,233	125,777	45,112		
Other revenue, per function	26,408	38,318	20,151	35,848		
<b>Total Revenue</b>	<b>411,488</b>	<b>358,551</b>	<b>145,928</b>	<b>80,960</b>		

## Calculating Total Costs and Expenses

	30-Sep-20		30-Sep-19		QUARTER	
	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	1-Jul-20 ThUS\$	1-Jul-19 ThUS\$
<b>TOTAL COSTS AND EXPENSES</b>						
Cost of sales	294,551	276,363	81,298	30,533		
Administration expenses	37,206	34,679	12,584	10,642		
Other expenses, per function, excluding impairment in the value of assets (*)	4,522	12,024	1,688	2,661		
<b>Total Costs and Expenses</b>	<b>336,279</b>	<b>323,066</b>	<b>95,570</b>	<b>43,836</b>		

	QUARTER			
	30-Sep-20	30-Sep-19	1-Jul-20 30-Sep-20	1-Jul-19 30-Sep-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Impairment in the value of assets (*)</b>				
Impairment in value of assets	(1,384)	-	(507)	-
<b>Total</b>	(1,384)	-	(507)	-

### 6.3. Assets and liabilities per segments

Balance per segments						
	Fresh Fruit		Value Added Products		Total	
	9/30/2020 ThUS\$	12/31/2019 ThUS\$	9/30/2020 ThUS\$	12/31/2019 ThUS\$	9/30/2020 ThUS\$	12/31/2019 ThUS\$
<b>Assets</b>						
Related and third party trade debtors	133,146	152,158	4,405	7,139	137,551	159,297
Inventories	69,896	67,362	934	3,219	70,830	70,581
Other current assets	112,661	78,229	35,153	-	147,814	78,229
Property, plant and equipment	819,139	791,260	27,949	12,103	847,088	803,363
Other non-current assets	270,274	237,680	-	194	270,274	237,874
<b>Total Assets</b>	<b>1,405,116</b>	<b>1,326,689</b>	<b>68,441</b>	<b>22,655</b>	<b>1,473,557</b>	<b>1,349,344</b>
<b>Liabilities</b>						
Trade accounts and payable related and third party	56,797	81,350	1,108	796	57,905	82,146
Other current and non-current financial liabilities	527,043	487,416	2,951	3,500	529,994	490,916
Other Liabilities	160,818	118,166	-	-	160,818	118,166
<b>Total Liabilities</b>	<b>744,658</b>	<b>686,932</b>	<b>4,059</b>	<b>4,296</b>	<b>748,717</b>	<b>691,228</b>

Within the other financial liabilities, current and non-current, corresponding to the Value Added Products segment, only financing directly related to Property, plant and equipment in Leasing of said segment has been individualized. Financing associated to the required work capital for this segment has not been directly assigned, because it is administered in a centralized manner together with the requirements of the Fresh Fruit segment.

### 6.4. Cash flows per segments

Cash flows per segments						
	Fresh Fruit		Value Added Products		Total	
	9/30/2020 ThUS\$	9/30/2019 ThUS\$	9/30/2020 ThUS\$	9/30/2019 ThUS\$	9/30/2020 ThUS\$	9/30/2019 ThUS\$
From operating activities	63,758	14,020	7,519	(12,231)	71,277	1,789
- Types of collection from operating activities	387,715	337,540	31,035	20,799	418,750	358,339
- Types of payments	(323,957)	(323,520)	(23,516)	(33,030)	(347,473)	(356,550)
From investment activities	(108,488)	(63,209)	35,194	(534)	(73,294)	(63,743)
From financing activities	39,374	36,168	(180)	14,103	39,194	50,271

### Sales per Geographic Location:

The information of net sales per geographic location is based on the destination continent where our products are consumed (North America - South America - Europe - Asia).

For the periods ending September 30, 2020 and 2019, operating income per geographic location is as follows:

<b>Sales per geographic destination</b>	<b>30-Sep-20</b>		<b>30-Sep-19</b>	
	<b>ThUS\$</b>	<b>%</b>	<b>ThUS\$</b>	<b>%</b>
North America	188,041	45.70%	203,748	56.83%
Europe	119,701	29.09%	95,076	26.52%
South America	49,396	12.00%	27,576	7.69%
Asia and others	54,350	13.21%	32,151	8.96%
<b>Total Revenue</b>	<b>411,488</b>	<b>100.00%</b>	<b>358,551</b>	<b>100.00%</b>

  

<b>Sales per geographic destination</b>	<b>Third quarter of 2020</b>		<b>Third quarter of 2019</b>	
	<b>ThUS\$</b>	<b>%</b>	<b>ThUS\$</b>	<b>%</b>
North America	65,403	44.82%	60,581	74.83%
Europe	35,998	24.67%	10,712	13.23%
South America	30,022	20.57%	7,297	9.01%
Asia and others	14,505	9.94%	2,370	2.93%
<b>Total Revenue</b>	<b>145,928</b>	<b>100.00%</b>	<b>80,960</b>	<b>100.00%</b>

### North America

In North America, through its subsidiary Hortifrut Imports Inc., the Company is associated with three of the largest berries producers: Michigan Blueberry Growers Association, Naturipe Berry Growers and Munger Brothers, to together commercialize under the brand Naturipe, during the 52 weeks of the year.

Through Hortifrut Imports Inc., it supplies a wide mix of conventional and organic berries to all of the United States and Canada during the whole year.

The commercializing is mainly performed through the Retail and Foodservice channels, reaching the main supermarkets in the country. Naturipe Farms is recognized as one of the main berries brands in the United States and is present in one of the main fruit categories and with the highest growth.

### Europe

Hortifrut S.A. is present in the European continent through Euroberry Marketing S.A. (Spain), Euroberry UK Ltd. (England) and Euroberry GmbH. (Germany), directly participating in the commercializing, production, third party sourcing and distribution centers. Together with its partner Atlantic Blue, the largest producer of blueberries in Spain, it now maintains a year-round offer with the brands "Southern Sun" and "Berry Collection" in continental Europe and the United Kingdom.

Our customers are the main wholesalers and supermarkets of the largest countries in Europe, with a wide atomization of customers.

### South America

Hortifrut Comercial S.A., subsidiary of Hortifrut S.A, maintains the leadership in Chile in the Berries category in the Retail and Food service segments.

The main species commercialized in Chile continues to be strawberries out of the total national commercialized volume. It is of vital relevance to mention that since 2011 the blueberry has been consolidated as the second highest selling berry, above raspberries and blackberries.



Hortifrut Comercial S.A. continues to work on its marketing plan focused on introducing the brand and its products, as well as obtaining the loyalty of its final consumers and the Food Service segment.

In order to maximize the consumption alternatives that the brand offers, the different product lines are highlighted in its advertising: Fresh and Frozen.

The Company commercializes its products in Brazil through its subsidiary Berrygood, with commercial offices in Sao Paulo and operations in the northern and southern states of the country, mainly focusing on the cities of Rio de Janeiro, Brasilia, Campinas, Curitiba and Sao Paulo. Berrygood was created in March 2008 and has focused on the development and growth of the industry of these special fruits in Brazil, strengthening the logistics, sourcing and market establishing areas.

### **Asia**

The Asian market continues to grow at two-digit rates, delivering to the main markets of the region under the brands Southern Sun and Naturipe, with exports from Chile, Argentina, Mexico, United States, Peru and Spain and a 52 week a year program with the different berries.

The main Asian countries where the Company commercializes its berries are Japan, Taiwan, Hong Kong, Singapore and Malaysia. It is interesting to state that, together with Naturipe Farms, we are advancing in direct trading with the supermarket chains that both Hortifrut and Naturipe work with in other continents, which places us at the forefront in the development of consumption in these markets.

Likewise, the Hortifrut-San Clemente office located in Shanghai, is advocated to the development of direct business with the international and local chains, and those located in regions far from the large cities, as well as continuing developing business with operators at the terminal markets of Guangzhou, Beijing, Shanghai and Dalian, among others.

## NOTE 7 – FINANCIAL INSTRUMENTS

### 7.1. FINANCIAL INSTRUMENTS PER CATEGORY

<b>Assets</b>	<b>Financial assets and accounts receivable ThUS\$</b>	<b>Assets at fair value through profit or loss ThUS\$</b>	<b>Hedging instruments ThUS\$</b>	<b>Total ThUS\$</b>
<b>September 30, 2020</b>				
Cash and cash equivalents	55,588	23,294	-	78,882
Other current financial assets	-	473	727	1,200
Current trade debtors and other accounts receivable	94,415	-	-	94,415
Current accounts receivable with related entities	43,136	-	-	43,136
Other non-current financial assets	-	-	5,152	5,152
Non-current accounts receivable with related entities	4,533	-	-	4,533
Non-current fees receivable	2,825	-	-	2,825
<b>Total</b>	<b>200,497</b>	<b>23,767</b>	<b>5,879</b>	<b>230,143</b>

<b>Liabilities</b>	<b>Other financial liabilities ThUS\$</b>	<b>Liabilities at fair value through profit or loss ThUS\$</b>	<b>Hedging instruments ThUS\$</b>	<b>Total ThUS\$</b>
<b>September 30, 2020</b>				
Current trade accounts and other accounts payable	56,020	-	-	56,020
Current accounts payable to related entities	1,885	-	-	1,885
Non-current accounts payable to related entities	7,915	-	-	7,915
Other current financial liabilities	129,852	-	3,031	132,883
Current lease liabilities	9,302	-	-	9,302
Other non-current accounts payable	7,247	-	-	7,247
Other non-current accounts liabilities	390,909	-	6,202	397,111
Non-current lease liabilities	18,357	-	-	18,357
<b>Total</b>	<b>621,487</b>	<b>-</b>	<b>9,233</b>	<b>630,720</b>

<b>Assets</b>	<b>Financial assets and accounts receivable ThUS\$</b>	<b>Assets at fair value through profit or loss ThUS\$</b>	<b>Hedging instruments ThUS\$</b>	<b>Total ThUS\$</b>
<b>December 31, 2019</b>				
Cash and cash equivalents	33,349	8,653	-	42,002
Current trade debtors and other accounts receivable	97,066	-	-	97,066
Current accounts receivable with related entities	62,231	-	-	62,231
Other non-current financial assets	-	-	755	755
Non-current accounts receivable with related entities	4,417	-	-	4,417
Non-current fees receivable	2,960	-	-	2,960
<b>Total</b>	<b>200,023</b>	<b>8,653</b>	<b>755</b>	<b>209,431</b>

<b>Liabilities</b>	<b>Other financial liabilities ThUS\$</b>	<b>Liabilities at fair value through profit or loss ThUS\$</b>	<b>Hedging instruments ThUS\$</b>	<b>Total ThUS\$</b>
<b>December 31, 2019</b>				
Current trade accounts and other accounts payable	78,798	-	-	78,798
Current accounts payable to related entities	3,348	-	-	3,348
Non-current accounts payable to related entities	5,784	-	-	5,784
Other current financial liabilities	172,943	-	3,402	176,345
Current lease liabilities	10,614	-	-	10,614
Other non-current accounts payable	6,506	-	-	6,506
Other non-current accounts liabilities	275,538	-	3,986	279,524
Non-current lease liabilities	24,433	-	-	24,433
<b>Total</b>	<b>577,964</b>	<b>-</b>	<b>7,388</b>	<b>585,352</b>

## 7.2. CREDITWORTHINESS OF FINANCIAL ASSETS

The Company's financial assets can be mainly classified into two large groups i) Commercial Credits with Customers, which to measure their risk level are classified according to the age of the debt and provisions are made for bad debt, and ii) Financial investments performed by the Company in accordance with the criteria indicated in Note 4.1.1:

<b>Current Assets</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Mutual Funds and term deposits AA+fm/M1 classification	23,294	8,653
Current Bank Accounts AAA	55,588	33,349
<b>Sub-total Cash and Cash Equivalents</b>	<b>78,882</b>	<b>42,002</b>
Forwards currency operations	727	-
Other financial assets	473	-
<b>Total other current financial assets</b>	<b>1,200</b>	<b>-</b>
Trade debtors and other accounts receivable without credit rating	94,415	97,066
<b>Sub-total current trade debtors and other accounts receivable</b>	<b>94,415</b>	<b>97,066</b>
<b>Total</b>	<b>174,497</b>	<b>139,068</b>

None of the financial assets pending maturity have been the object of renegotiation during the period.

There are no significant matured financial assets as of the closing of the period which have not been duly provisioned.

## 7.3. ESTIMATING FAIR VALUE

Financial assets recorded at fair value in the consolidated statement of financial position, have been measured based on the methods stated in IAS 13. For the application of criteria when determining the fair value of the financial assets, the following parameters have been considered:

Level I: Values or quotation prices in active markets for identical assets and liabilities.

Level II: Information from sources that differ from the Level I quotation values, but that can be observed in markets for the assets and liabilities, whether it is in a direct manner (prices) or indirect (derived from prices).

Level III: Information for assets or liabilities not based on observable market data.

If the variables used to measure the fair value of an asset or liability can be classified in different levels of the fair value hierarchy, then the measurement of fair value is classified in its totality at the same level of fair value hierarchy as the lowest level which is significant for the total measurement.

The Company recognizes the transfer between the levels of hierarchy of fair value at the end of the period which is being informed when the change occurred.

These estimations have been made based on the best information available on the date of issuance of the current consolidated interim financial statements, but it is possible that events that could take place in the future could force these to be modified in future periods, which would be done in a prospective manner, recognizing the effects of change in estimation in the corresponding future consolidated interim financial statements.

The following table presents the financial assets and liabilities that are measured at fair value as of September 30, 2020 and December 31, 2019:

<u>Assets/(Liabilities)</u>	Fair value 30/09/2020 ThUS\$	Fair value measurements using values considered as		
		Level I ThUS\$	Level II ThUS\$	Level III ThUS\$
<u>Assets</u>				
Short term mutual funds	5,445	5,445	-	
Term deposits	17,849	-	17,849	
Forwards currency operations	727	-	727	
Other financial assets	473	-	473	
Non-current forwards currency operations	201	-	201	
Other non current financial assets	4,951	-	4,951	
<u>Liabilities</u>				
Forwards currency operations	(3,031)	-	(3,031)	
Non-current Cross Currency Swap operations	(6,202)	-	(6,202)	

  

<u>Assets/(Liabilities)</u>	Fair value 31/12/2019 ThUS\$	Fair value measurements using values considered as		
		Level I ThUS\$	Level II ThUS\$	Level III ThUS\$
<u>Assets</u>				
Short term mutual funds	5,011	5,011	-	
Term deposits	3,642	-	3,642	
Forwards currency operations - non-current	749	-	749	
Non-current Cross Currency Swap operations	6	-	6	
<u>Liabilities</u>				
Fowards currency operations	(3,247)	-	(3,247)	
Current Cross Currency Swap operations	(155)	-	(155)	
Non-current forwards currency operations	(1,062)	-	(1,062)	
Non-current Cross Currency Swap operations	(2,924)	-	(2,924)	

#### 7.4. INFORMATIVE FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows fair values, based on financial instrument categories, compared with the current and non-current book value included in the consolidated interim statements of financial position:

	Notes	30-Sep-20		31-Dec-19	
		Book value	Fair value	Book value	Fair value
		ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Assets</b>					
Cash and cash equivalents	8				
Bank balance		55,588	55,588	33,349	33,349
Term deposit		17,849	17,849	3,642	3,642
Mutual funds		5,445	5,445	5,011	5,011
Other current financial assets	9	1,200	1,200	-	-
Current trade debtors and other accounts receivable and non-current fees receivable	10	97,240	97,240	100,026	100,026
Current accounts receivable from related entities	11	43,136	43,136	62,231	62,231
Other non-current financial assets	9	5,152	5,152	755	755
Non-current accounts receivable from related entities	11	4,533	4,533	4,417	4,417
<b>Liabilities</b>					
Other current financial liabilities	22	132,883	132,883	176,345	176,345
Other non-current financial liabilities	22	397,111	397,111	279,524	279,524
Current lease liabilities	23	9,302	9,302	10,614	10,614
Non-current lease liabilities	23	18,357	18,357	24,433	24,433
Current trade accounts and other accounts payable	24	56,020	56,020	78,798	78,798
Other non-current accounts payable	24	7,247	7,247	6,506	6,506
Current accounts payable to related entities	11	1,885	1,885	3,348	3,348
Non-current accounts payable to related entities	11	7,915	7,915	5,784	5,784

The book value of current accounts receivable, cash and cash equivalents, and other financial assets and liabilities is close to the fair value because of the short-term nature of these instruments and for accounts receivable, because any loss due to recoverability is already reflected in the loss due to impairment provisions. The fair value of non-derivative financial assets and liabilities, without quotations on active markets, is estimated via the use of discounted cash flows calculated over market variables that can be observed on the date of the financial statements. The fair value of the derivative instruments is estimated via the future discount cash flows, determined based on information that can be observed in the market or over variables and prices obtained from third parties.

## NOTE 8 - CASH AND CASH EQUIVALENTS

Cash and cash equivalents correspond to money balances held in current bank accounts, term deposits and other financial investments with a maturity of less than 90 days, which do not have restrictions of use.

The detail of cash and cash equivalents as of September 30, 2020 and December 31, 2019, is as follows:

<b>Types of Cash and Cash Equivalents</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Bank balances	55,588	33,349
Term deposits	17,849	3,642
Mutual funds	5,445	5,011
<b>Total cash and cash equivalents</b>	<b>78,882</b>	<b>42,002</b>

The detail per currency of cash and cash equivalents as of September 30, 2020 and December 31, 2019, is as follows:

<b>Type of currency</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
United States Dollar	53,401	26,990
Chilean Peso	7,718	1,053
Euro	7,621	6,164
Mexican Peso	250	538
Pound	932	93
Brazilian Real	633	1,415
Peruvian Nuevo Sol	3,679	4,816
Yuan	4,549	924
Argentine Peso	99	9
<b>Total</b>	<b>78,882</b>	<b>42,002</b>

The detail of term deposits per banks as of September 30, 2020 and December 31, 2019, is as follows:

<b>Investments in term deposits</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Banco de Crédito del Perú	610	3,642
Fondo Sura del Perú	236	-
Banco Bilbao Vizcaya Argentaria	17,003	-
<b>Total investments in term deposits</b>	<b>17,849</b>	<b>3,642</b>

The detail of mutual funds per bank as of September 30, 2020 and December 31, 2019, is as follows:

<b>Inversiones en fondos mutuos</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Banco Crédito e Inversiones	1,570	2,716
Banco Santander	1,210	923
Banco Credito del Perú	1,590	-
Banco de Chile	477	-
Banco Estado	22	-
Itaú - Brasil	576	1,372
<b>Total investments in mutual funds</b>	<b>5,445</b>	<b>5,011</b>

Mutual fund units are fixed income and are recorded at the market value through the unit value at the closing of each period.

## NOTE 9 - OTHER CURRENT AND NON-CURRENT FINANCIAL ASSETS

These assets represent the effects of currency forwards instruments used to cover the potential financial risk associated to the volatility of costs and expenses to be incurred in currencies different to the United States dollar in the agriculture and export business (see Note 4.1.3).

The detail of Other financial assets as of September 30, 2020 and December 31, 2019, is as follows:

<b>Current</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Forward currency operations	727	-
Other financial assets	473	-
<b>Total other current financial assets</b>	<b>1,200</b>	<b>-</b>
<b>Non-Current</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Swap Operations	-	6
Forward currency operations	201	749
Banco Scotiabank term deposit	4,951	-
<b>Total other non-current financial assets</b>	<b>5,152</b>	<b>755</b>

As of September 30, 2020 and December 31, 2019, there are no ineffective hedging instruments recognized in the Company's results, which arise from the aforementioned hedging of derivative operations.

a) The detail of the current and non-current swap operations, held by Hortifrut S.A. and subsidiaries is:

<b>ASSETS</b>			<b>Mark to Market Value</b>		
<b>Hedging instruments</b>			<b>Capital</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>Instruments</b>	<b>Type</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Banks</b>					
Crédito e Inversiones	Cross Currency Swaps - USD	Rate	-	-	6
<b>Total non-current</b>			-	-	6

- b) Hortifrut S.A. and subsidiaries record forward financial assets, the details of the forward operations in financial assets, as of September 30, 2020 and December 31, 2019, are the following:

														Mark to Market				
Company	Bank	Contract Type	Fees Type Currency	Liabilities		Closing Value Amount	Net Effect Offsetting	Maturity up to				Total current 9/30/2020	Maturity up to		Total Non-Current 9/30/2020			
				Amount	Currency			1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months		1 to 2 years	2 to 3 years				
						ThUS\$	ThUS\$					ThUS\$			ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agricola Mataquito SA	BCI	Offsetting	Sale	USD	550	CLP	554	4	-	-	-	2	2	7	-	7		
Agricola Santa Rosa Del Parque S.A	BCI	Offsetting	Sale	USD	280	CLP	282	2	-	-	-	1	1	4	-	4		
Agricola Vida Nueva S.A.	Santander	Offsetting	Sale	USD	340	CLP	342	2	-	-	-	1	1	5	-	5		
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	16,929	CLP	17,483	554	163	192	104	30	489	139	-	139		
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	EUR	4,919	CLP	4,974	55	48	-	-	-	48	-	-	-		
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	5,670	CLP	5,869	199	51	111	17	7	186	46	-	46		
	<b>Total</b>	<b>30-Sep-20</b>			<b>28,688</b>		<b>29,504</b>	<b>816</b>	<b>262</b>	<b>303</b>	<b>121</b>	<b>41</b>	<b>727</b>	<b>201</b>	<b>-</b>	<b>201</b>		
														Mark to Market				
Company	Bank	Contract Type	Fees Type Currency	Liabilities		Closing Value Amount	Net Effect Offsetting	Maturity up to				Total current 12/31/2019	Maturity up to		Total Non-Current 12/31/2019			
				Amount	Currency			1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months		1 to 2 years	2 to 3 years				
						ThUS\$	ThUS\$					ThUS\$			ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agricola Mataquito SA	BCI	Offsetting	Sale	USD	550	CLP	585	35	-	-	-	-	-	20	11	31		
Agricola Santa Rosa Del Parque S.A	BCI	Offsetting	Sale	USD	280	CLP	300	20	-	-	-	-	-	10	10	20		
Agricola Vida Nueva S.A.	BCI	Offsetting	Sale	USD	340	CLP	362	22	-	-	-	-	-	7	15	22		
Hortifrut Chile S.A.	Scotiabank	Offsetting	Sale	USD	6,810	CLP	7,300	490	-	-	-	-	-	218	248	466		
Hortifrut S.A.	Scotiabank	Offsetting	Sale	USD	3,650	CLP	3,874	224	-	-	-	-	-	87	123	210		
	<b>Total</b>	<b>31-Dec-19</b>			<b>11,630</b>		<b>12,421</b>	<b>791</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>342</b>	<b>407</b>	<b>749</b>		

Type of fees from the company's perspective.



# **NOTE 10 – TRADE DEBTORS AND OTHER CURRENT ACCOUNTS RECEIVABLE/NON-CURRENT FEES RECEIVABLE**

The detail of trade debtors and other accounts receivable as of September 30, 2020 and December 31, 2019, is as follows:

<b>30-Sep-20</b>						
<b>Current per country of origin</b>	<b>Sales ThUS\$</b>	<b>Receivable documents ThUS\$</b>	<b>Other receivables ThUS\$</b>	<b>Recoverable taxes ThUS\$</b>	<b>Allowances for doubtful accounts ThUS\$</b>	<b>Total ThUS\$</b>
Chile	10,877	2,775	1,198	3,561	(1,095)	17,316
Spain	25,860	-	3	814	(321)	26,356
Mexico	567	-	11,116	6,703	(1,446)	16,940
United States	7,493	-	43	-	-	7,536
Brazil	630	-	78	-	(24)	684
Argentina	-	-	116	-	-	116
Asia	4,297	-	-	-	-	4,297
Peru	7,278	-	1,765	12,705	(578)	21,170
<b>Total</b>	<b>57,002</b>	<b>2,775</b>	<b>14,319</b>	<b>23,783</b>	<b>(3,464)</b>	<b>94,415</b>

  

<b>31-Dec-19</b>						
<b>Current per country of origin</b>	<b>Sales ThUS\$</b>	<b>Receivable documents ThUS\$</b>	<b>Other receivables ThUS\$</b>	<b>Recoverable taxes ThUS\$</b>	<b>Allowances for doubtful accounts ThUS\$</b>	<b>Total ThUS\$</b>
Chile	10,569	3,522	1,868	4,247	(839)	19,367
Spain	34,215	-	48	699	(307)	34,655
Mexico	540	-	10,913	1,668	(1,675)	11,446
United States	-	-	24	-	-	24
Brazil	1,096	-	119	-	-	1,215
Argentina	-	-	177	-	-	177
Asia	3,416	-	-	-	-	3,416
Peru	2,939	-	1,354	22,781	(308)	26,766
<b>Total</b>	<b>52,775</b>	<b>3,522</b>	<b>14,503</b>	<b>29,395</b>	<b>(3,129)</b>	<b>97,066</b>

The concept Other receivables, mainly corresponds to advanced payments to producers (which will be liquidated within the season) and suppliers. The provision (allowance for doubtful account) corresponds to the impairment of trade debtors and other accounts receivable.

The detail of non-current fees receivable as of September 30, 2020 and December 31, 2019, is as follows:

<b>Non-Current</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
Non-current debtors and accounts receivable	2,125	2,146
Other non-current fees receivable	587	637
Recoverable taxes	114	183
Bad debt provision	(1)	(6)
<b>Total non-current fees receivable</b>	<b>2,825</b>	<b>2,960</b>

The detail of recoverable taxes, presented in other current accounts receivable are as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
<b>Tax receivable accounts</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Iva (VAT) tax credit	21,270	28,564
Other recoverable taxes	2,513	831
<b>Total</b>	<b>23,783</b>	<b>29,395</b>

The fair value of trade debtors and other accounts receivable does not differ from its book value.

### Stratification of the portfolio

The Company does not keep a securitized portfolio as of September 30, 2020 and December 31, 2019. Below is the analysis by age of trade debts and accounts receivable:

	<b>30-Sep-20</b>		<b>31-Dec-19</b>	
	<b>NON SECURITIZED PORTFOLIO</b>		<b>NON SECURITIZED PORTFOLIO</b>	
	<b>Customers non-renegotiated portfolio</b>	<b>Amount non-renegotiated portfolio</b>	<b>Customers non-renegotiated portfolio</b>	<b>Amount non-renegotiated portfolio</b>
<b>Terms</b>	<b>Nº</b>	<b>MUS\$</b>	<b>Nº</b>	<b>MUS\$</b>
Non past due	530	53,542	646	54,734
From 1 - 30 days	87	4,570	110	1,460
From 31-60 days	38	951	41	439
From 61-90 days	54	1,599	24	989
From 91-120 days	21	140	11	7
From 121-150 days	19	33	26	192
From 151 - 180 days	18	570	41	36
From 181 - 210 days	15	81	6	292
From 211 - 250 days	12	21	9	120
Over 250 days	58	395	57	174
<b>Total</b>	<b>852</b>	<b>61,902</b>	<b>971</b>	<b>58,443</b>
<b>Provision</b>		<b>(1,698)</b>		<b>(890)</b>
<b>Total (net)</b>		<b>60,204</b>		<b>57,553</b>

The stratification of the portfolio includes: Sales debtors, Notes receivable, non-current debtors in the item non-current accounts receivable.

The analysis of future maturities (future flows) of these accounts is as follows:

<b>Terms</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Non past due	15,512	4,243
From 1 to 30 days	37,112	46,887
From 31-60 days	29,878	19,419
From 61-90 days	4,788	263
From 91-120 days	2,625	781
From 121-150 days	1,012	1,898
From 151 - 180 days	1,970	6,629
From 181 - 210 days	172	604
From 211 - 250 days	1,309	23
Over 250 days	37	16,319
<b>Total</b>	<b>94,415</b>	<b>97,066</b>

Balances of currencies that make-up trade debtors and other current accounts receivable as of September 30, 2020 and December 31, 2019, are as follows:

<b>Type of currency</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
United States Dollar	28,449	27,254
Chilean Peso	4,014	15,537
Euro	26,304	20,222
Pound	56	330
Mexican Peso	16,940	4,575
Argentine Peso	116	177
Brazilian Real	684	1,211
Yuan	4,297	3,416
Peruvian Nuevo Sol	13,555	24,344
<b>Total</b>	<b>94,415</b>	<b>97,066</b>

The maximum exposure to credit risk as of the date of presentation of the information is the book value of each of the aforementioned accounts receivable categories.

	<b>As of September 30, 2020</b>			<b>As of December 31, 2019</b>		
	<b>Gross exposure as per balance</b>	<b>Gross impaired exposure</b>	<b>Net exposure concentration of risk</b>	<b>Gross exposure as per balance</b>	<b>Gross impaired exposure</b>	<b>Net exposure concentration of risk</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Trade Debtors	57,002	(1,330)	55,672	52,775	(722)	52,053
Notes receivable	2,775	(368)	2,407	3,522	(168)	3,354
Other accounts receivable	14,319	(1,766)	12,553	14,503	(2,239)	12,264
Recoverable Taxes	23,783	-	23,783	29,395	-	29,395
<b>Total</b>	<b>97,879</b>	<b>(3,464)</b>	<b>94,415</b>	<b>100,195</b>	<b>(3,129)</b>	<b>97,066</b>

The amounts corresponding to trade debtors and other impaired accounts receivable, are totally provisioned and are the following:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
National trade debtors	1,330	722
Receivable documents	368	168
Other accounts receivable	1,766	2,239
<b>Total</b>	<b>3,464</b>	<b>3,129</b>

The movement of provision due to loss caused by the impairment of the value of trade debtors and others as of September 30, 2020 and December 31, 2019, is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Movement</b>		
As of January 01	3,129	4,344
Provision reversal	(3,129)	(2,668)
Write-offs	-	(81)
Increase provision	3,464	1,534
<b>Total</b>	<b>3,464</b>	<b>3,129</b>

Once all the preliminary and judicial collection efforts have been made, we proceed to write off the assets against the constituted provision.

Historical renegotiations and those which are currently valid are not very relevant and the policy is to analyze case by case in order to classify them depending on the existence of risk, determining if its reclassification to prejudicial collection accounts corresponds. If reclassification corresponds, it is constituted a provision of the overdue and nearly overdue.

The Company records provisions for non-collectability over its trade debtors and other accounts receivable, based on the requirements of IFRS 9.

The Company applies the simplified focus, which requires that expected loss over the life of the instrument is recognized from the initial recognition of the financial assets.

Hortifrut estimates the expected credit loss, which results from possible events of non-collectability during the expected life of its assets measured at amortized cost, as the result of the following three components: Exposure at Default (**EAD**), frequency (**PD**) and severity (**LGD**).

**Expected Loss (EL): EAD x PD x LGD**

**(EAD) Exposure at Default:** Measures exposure considering the life of the asset. It is calculated for each remaining year of the account receivable discounting all the future cash flows at effective interest rate, approximately equal the rate at which it was disbursed.

**(PD) Probability of Default events during each future period of exposure:** To perform this calculation, a focus based on the weighted default days is used.

This probability was construed based on information of the last 5 years, accounting date and of the last year, payment date, where the amount of weighted defaults per year was obtained for each one of the debtors.

The company has established to check the model and calculations every three years, regardless if they are previously checked, in case of events that could alter said estimations.

To perform this calculation, the following definitions of default have been determined.

- **Financing for Producers:** The normal payment term for producers is considered to be one season (1 year), so for this calculation default is when a producer pays its financing after 330 days from its maturity date (given the total term of 360 days).
- **Other Debtors:** The maturity date assigned to other debtors considers an average payment term of 45 days from the date of issuance of the invoice. Due to the aforementioned, it is considered default if the payment date is after the maturity date.
- **Tax Debt:** based on the 100% recovery history or use of said credits (IVA), it was considered non-risky, resulting in a percentage of impairment equal to zero.

To obtain the probability of default events (PD), Hortifrut has classified its debtors into 5 groups with common risk characteristics and, at the same time, it has defined 7 levels of default measured in days, which are detailed below.

#### **Classification**

- Producers
- Fresh Fruit Sales (Local market)
- Fresh Fruit Sales (Export)
- Frozen Fruit Sales (Export)
- Others (Other Sales for example, bearer plants, technological development, personnel accounts (payroll deduction), advanced payments to suppliers, fiscal accounts receivable (IVA), among others)

#### **Days past due**

- 0-30 days
- 31-60 days
- 61-90 days
- 91-120 days
- 121-150 days
- 151-180 days
- >180 days

The probability of average default events determined for the period ending September 30, 2020 and the period ending December 31, 2019 is as follows:

Classification	0 - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	>180 days
Producers	0.04%	12.54%	20.72%	29.01%	36.89%	45.14%	75.52%
Fresh Fruit Sale (Local Market)	1.52%	11.03%	20.17%	29.09%	37.51%	46.54%	89.04%
Fresh Fruit Sale (Export)	1.52%	11.03%	20.17%	29.09%	37.51%	46.54%	89.04%
Frozen Fruit Sale	2.14%	12.42%	20.54%	29.10%	37.31%	46.64%	68.66%
Others	0.65%	12.56%	19.39%	28.82%	35.42%	44.81%	84.40%

**(LGD) Loss given Default:** Loss due to non-compliance refers to the expected percentage of loss since there is already a default event, in other words, what is the estimated severity of the loss. This concept takes into account the value of possible guarantees, the type of guarantees and the order of priority of the debt, as well as costs incurred in the recovery process.

Hortifrut has considered that loss given default (LGD) is 100%, since the cases where real guarantees exist are very specific, in those cases the expected loss is evaluated in a separate manner.

Even though it is possible to add a prospective sensitivity to the estimation of the expected credit loss, management has decided to maintain this estimation at zero.

When determining the credit risk of a financial asset, Hortifrut and subsidiaries consider the reasonable and sustainable information that is relevant and is available without cost or undue efforts. This includes, quantitative and qualitative information and analysis, based on Hortifrut's historical experience and on the analysis and expectations of the industry and the economic environment.

#### Presentation of the correction of value for expected credit loss in the statement of financial position

The corrections of value for financial assets measured at amortized cost are deducted from the gross book value of the assets.

#### Write-off

The gross book value of a financial asset is written-off when Hortifrut and subsidiaries do not have reasonable expectations of the total or partial recovery of a fixed asset. In the case of trade debtors and other accounts receivable, Hortifrut and its subsidiaries policy is to write-off the gross book value when all the steps of pre-judicial or judicial collection have been exhausted, when this takes place, then we proceed to write-off the assets against the constituted estimation.

## NOTE 11– BALANCES AND TRANSACTIONS WITH RELATED PARTIES

Related parties include the following entities and individuals:

- Shareholders with the possibility to exercise control
- Subsidiaries and members of subsidiaries
- Parties with an interest in the entity which grants them significant influence over it
- Parties with joint control over the entity
- Associates
- Interests in joint business
- Key management personnel, from the entity or its parent company
- Relatives close to the individuals described in the previous points
- An entity that is controlled, or is controlled in a joint manner by any of the individuals described in letters g) and h).

### 11.1. Accounts receivable from related entities

In general, transactions with related Companies are of immediate payment or charge and are not subject to special conditions. These operations adjust to what is established under title XVI of Law N° 18,046, regarding Closely-held Corporations and in Title XV of law N°18,045.

The transfer of short term funds from and to the parent company or between related Companies, which do not correspond to the charging or payment of fruits and services, are structured under the trade current account modality, establishing an interest rate for the monthly balance, as per market conditions.

Accounts receivable and accounts payable to related entities as of September 30, 2020 and December 31, 2019, are detailed as follows:

Current Accounts Receivable	RUT	Country of Origin	Nature of the Relationship	Type of Currency	30-Sep-20	31-Dec-19
					ThUS\$	ThUS\$
Naturipe Farms LLC	o-E	USA	Associated	USD	29,524	41,637
Expofresh S.A.	o-E	Argentina	Common shareholder	USD	4,405	2,808
S.A.T. Hortifrut H-0030	o-E	Spain	Associated	EUR	2,995	2,620
Naturipe Value Added Fresh, LLC.	o-E	USA	Associated	USD	1,498	1,271
Alimentos y Frutos S.A.	96.557.910-9	Chile	Affiliate of a common shareholder in subsidiary	USD	1,307	-
Hortifrut Expofresh S.A.	o-E	Argentina	Associated	USD	1,026	749
Agrícola Valles del Sur SpA	76.923.964-2	Chile	Common shareholder	USD	928	2,264
Tierras de Berries S.A.	o-E	Argentina	Common shareholder	USD	544	546
Naturipe Berry Growers, LLC	o-E	USA	Associated	USD	308	301
Hortifrut Ecuador S.A.	o-E	Ecuador	Associated	USD	251	-
Proplantas S.A.	o-E	Colombia	Affiliate of a common shareholder in subsidiary	USD	141	10
Tierra de Arándanos S.R.L.	o-E	Argentina	Common shareholder in associated	USD	104	119
Margesi S.A.	o-E	Argentina	Associated	PAR	47	48
Agrícola Santa Carmen Ltda	86.776.400-3	Chile	Common shareholder	USD	32	415
Avo Peú S.A.C.	o-E	Peru	Affiliate of a Shareholder in associated	PEN	10	14
Naturipe Avocado Farms	o-E	USA	Common shareholder	USD	5	5
Inversiones IMG Limitada.	77.813.860-3	Chile	Shareholder	CLP	5	-
Agrícola e Inmobiliaria Lumaco S.A.	96.761.430-0	Chile	Common shareholder	CLP	3	5
Munger Hortifrut North America, LLC	o-E	USA	Shareholder	USD	2	-
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common shareholder	CLP	1	-
Naturipe Value Added Foods LLC	o-E	USA	Associated	USD	-	6,120
Hortiblue Logistics BV	o-E	Netherlands	Associated	EUR	-	2,471
Agrícola Los Hualles SpA	76.914.483-8	Chile	Associated	CLP	-	747
Berry Blue, LLC	o-E	USA	Associated	USD	-	33
Talsa Agroexport Perú S.A.C.	o-E	Peru	Common shareholder	PEN	-	29
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common shareholder	USD	-	17
Global Organics S.A.	76.404.690-0	Chile	Common shareholder	CLP	-	2
<b>Total</b>					<b>43,136</b>	<b>62,231</b>

Current accounts receivable correspond to trade operations whose collection period is between 1 and 12 months.

Non-current accounts receivable correspond to the financing of investments whose collection period is over 1 year.

Non-Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	30-Sep-20	31-Dec-19
					ThUS\$	ThUS\$
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	4,533	4,417
<b>Total</b>					<b>4,533</b>	<b>4,417</b>

Accounts receivable held with Hortifrut Berries Maroc SRL correspond to successive working capital loans granted by Hortifrut España Southern Sun SL, while the development stage of this investment lasts. These loans accrue an annual 3.0% interest, with expiry in November 2027.

Impairment in accounts with related parties:

The company has estimated that the risk of non-compliance of Related Parties which consolidate or over which Hortifrut has control or influence in its administration, is intangible, so it has considered an impairment percentage for said accounts equal to zero. In the cases of related parties that do not comply with the aforementioned, the same method is applied as for financing for producers (see Note 10).

Classification	0 - 30 days	31 - 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	>180 days
Non controlled related party	0.04%	12.54%	20.72%	29.01%	36.89%	45.14%	75.52%

## 11.2. Accounts payable to related entities

Accounts payable to related entities as of September 30, 2020 and December 31, 2019, are detailed below:

Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	30-Sep-20	31-Dec-19
					ThUS\$	ThUS\$
Munger Bros, LLC	o-E	USA	Common Shareholder	USD	1,403	-
Inversiones Canihua S.A.	95.526.000-7	Chile	Common Shareholder	CLP	190	-
Atlantic Blue Berries Maroc, SARL	o-E	Morocco	Common Shareholder in Subsidiary	EUR	142	224
Berry Blue, LLC	o-E	USA	Associated	USD	70	-
Tal S.A.C.	o-E	Peru	Common Shareholder	USD	28	149
Yapu Solutions S.A.C	o-E	Peru	Affiliate of a Shareholder in associated	PEN	17	41
Agrícola Nueva Cabildo S.A.	76.107.465-2	Chile	Common Shareholder	USD	17	-
Inversiones Jordie S.A.	o-E	Peru	Common Shareholder	PEN	10	486
Talsa Agroexport Perú S.A.C.	o-E	Peru	Common Shareholder	PEN	8	-
Andes Sur Inversiones Ltda.	76.463.392-K	Chile	Shareholder in subsidiary	CLP	-	1,969
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Chile	Shareholder in subsidiary	USD	-	262
Munger Hortifrut North America, LLC	o-E	USA	Associated	USD	-	109
Techagri S.A.R.L.	o-E	Spain	Common Shareholder	EUR	-	48
Agrícola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Chile	Common Shareholder	CLP	-	25
Talsa Apicultura S.A.C.	o-E	Peru	Common Shareholder	PEN	-	22
Southern Cone Inversiones Ltda.	77.942.310-7	Chile	Shareholder in subsidiary	CLP	-	9
Hortifrut Berries Maroc SRL	o-E	Morocco	Associated	EUR	-	4
<b>Total</b>					<b>1,885</b>	<b>3,348</b>

Current accounts payable correspond to trade operations, the payment period is between 1 and 45 days.



Non-Current Accounts Payable	RUT	Country of Origin	Nature of the relationship	Type of Currency	30-Sep-20	31-Dec-19
					ThUS\$	ThUS\$
Royal Berries S.L.	0-E	Spain	Affiliate of a shareholder in subsidiary	EUR	2,881	4,662
Andes Sur Inversiones Ltda.	76.463.392-K	Chile	Shareholder in subsidiary	CLP	1,925	-
Agrícola Pichimalven Ltda.	76.847.435-4	Chile	Shareholder in subsidiary	CLP	1,862	-
B. Fruit-Comercio Internacional de Fruta	0-E	Portugal	Associated	EUR	879	-
Inversiones Purranque S.A.	96.539.710-8	Chile	Shareholder in subsidiary	CLP	368	387
Inversiones Canihua S.A.	95.526.000-7	Chile	Common shareholder	CLP	-	735
<b>Total</b>					<b>7,915</b>	<b>5,784</b>

The payable balance held with Royal Berries SL corresponds to the pending unit payments for the purchase of the berries varietal license to exploit in America. The contract was subscribed in July 2015 for the total amount of US\$20 million, with Hortifrut paying 50% on the spot. The balance is being paid in annual instalments until the year 2022, which will accrue an annual interest of 2.9%, as of September 30, 2020 the amount is US\$2.88 million.

The other accounts in this item, correspond to financing of the partners in their corresponding agricultural companies, for new investments.

### 11.3 Transactions with related parties and their effects on results

The operations and their effects on results for the periods ending September 30, 2020 and 2019:

Company	RUT	Nature of the relationship	Description of the transaction	30-Sep-20		30-Sep-19	
				Amount transaction ThUS\$	Effect on profit or loss (charge)/ deposit ThUS\$	Amount transaction ThUS\$	Effect on profit or loss (charge)/ deposit ThUS\$
Naturipe Farms LLC	0-E	Associated	Fruit sales	161,021	22,297	138,782	3,983
Joy Wing Mau Corporation Limited	0-E	Common shareholder in subsidiary	Fruit sales	5,718	792	82	4
Golden Wing Mau Agricultural Prod.	0-E	Common shareholder in subsidiary	Fruit sales	18,837	2,608	13,099	376
Qindao Wallen Blueberry Co. Ltd.	0-E	Common shareholder in subsidiary	Interest to be paid	-	-	3,625	104
Agricola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Fruit purchase	4,906	-	6,199	-
Naturipe Value Added Foods LLC	0-E	Associated	Fruit sales	16,255	2,251	20,110	577
S.A.T. Hortifrut H-0030	0-E	Associated	Fruit sales	10,090	1,397	7,418	213
Agricola Valles del Sur SpA	76.923.964-2	Common shareholder	Income from Packing services, materials and others	846	117	899	26
Agricola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from Packing services, materials and others	182	25	48	-
Agricola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Fruit purchase	230	-	97	-
Expofresh S.A.	0-E	Common shareholder	Fruit purchase	185	-	1,244	-
Agricola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Fruit purchase	46	-	45	-
Agricola e Inmobiliaria Don Vitoco Ltda.	76.849.930-6	Common shareholder	Income from Packing services, materials and others	41	6	14	-
Tal S.A.C	0-E	Common shareholder	Income from Packing services, materials and others	57	8	2,378	68
Avo Perú S.A.C.	0-E	Affiliate of a Shareholder in subsidiary	Income from Packing services, materials and others	36	5	71	2
Inversiones Jordie S.A.	0-E	Common shareholder	Income from Packing services, materials and others	13	2	24	1
Agricola Los Hualles SpA	76.914.483-8	Associated	Income from Packing services, materials and others	55	8	136	4
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Income from Packing services, materials and others	24	3	21	-
Global Organics S.A.	76.404.690-0	Common shareholder	Income from Packing services, materials and others	12	2	23	-
Hortifrut Berries Maroc SRL	0-E	Associated	Fruit sales	2	-	-	-
Agricola Santa Carmen Ltda.	86.776.400-3	Common shareholder	Income from plant sales	12	2	3	-
Agricola Valles del Sur SpA	76.923.964-2	Common shareholder	Fruit purchase	12,498	-	8,042	-
Agricola e Inmobiliaria Lumaco S.A.	96.761.430-0	Common shareholder	Lease	42	-	42	-
Agricola Nueva Cabildo S.A.	76.107.465-2	Common shareholder	Income from Packing services, materials and others	8	1	-	-
Agricola San José de Tilama S.A.	76.043.289-K	Common shareholder	Fruit purchase	-	-	16	-
Andes Sur Inversiones Ltda.	76.463.392-K	Shareholder in subsidiary	Paid dividend	-	-	144	-
Agricola Valles del Sur SpA	76.923.964-2	Common shareholder	Income from plant sales	31	4	125	4
Inversiones Canihua S.A.	95.526.000-7	Common shareholder	Lease	10	-	10	-
Naturipe Farms LLC	0-E	Associated	Income from Packing services, materials and others	100	14	59	-
Naturipe Farms LLC	0-E	Associated	Fruit purchase	-	-	143	-
Royal Berries S.L.	0-E	Affiliate of a Shareholder in subsidiary	Interest expense	83	(83)	125	(125)
Sociedad Agrícola Catapilco Limitada	78.241.100-4	Affiliate of a Shareholder in subsidiary	Advanced purchase of plants (Nursery)	-	-	(3,785)	-
Tal S.A.C	0-E	Common shareholder	Fruit purchase	-	-	2,957	-
Tal S.A.C	0-E	Common shareholder	Fruit sales	-	-	4	-
Talsa Apicultura S.A.C.	0-E	Common shareholder	Income from Packing services, materials and others	-	-	(16)	-
El Rocío S.A.	0-E	Common shareholder	Income from Packing services, materials and others	3	-	8	-
Talsa Agroexport Perú S.A.C.	0-E	Common shareholder	Income from Packing services, materials and others	-	-	2	-
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Shareholder in subsidiary	Received loan	-	-	262	-
Soc. Agr. de Inversiones El Otoñal S.A.	79.598.270-1	Shareholder in subsidiary	Lease	40	-	40	-
Inversiones IMG Dos Limitada	76.376.222-K	Common shareholder	Income from Packing services, materials and others	3	-	-	-
Inversiones IMG Dos Limitada	76.376.222-K	Common shareholder	Lease	112	-	112	-

Hortifrut S.A. and subsidiaries, have as their policy to inform the main transactions that are performed with related parties, except for dividends paid by the parent Company and received capital contributions.

### 11.4. Board Remunerations and fees and Remunerations of Key executives

The allowances, remunerations and ownership interests of the Board members as of September 30, 2020 reach ThUS\$254. For the same period in 2019 the total of allowances, remunerations and ownership interests reached ThUS\$1.280.

The total gross remunerations received by the main executives at Hortifrut S.A. and subsidiaries reached ThUS\$2,561 as of September 30, 2020 and ThUS\$3,258 as of September 30, 2019.

The main managers are those that have the authority and the responsibility to plan, direct and control the company's activities, whether it be directly or indirectly, including any member (manager or not) of the administrative council or of a government body, its equivalent in the company.

## NOTE 12 - INVENTORIES

The inventory detail at the closing of the period ending September 30, 2020 and the period ending December 31, 2019, is detailed as follows:

<b>Types of inventory</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Finished products	34,134	37,743
Raw material	7,242	674
Frozen finished products	934	3,311
Materials and supplies	28,852	29,371
Provision for obsolescence	(332)	(518)
<b>Total</b>	<b>70,830</b>	<b>70,581</b>

  

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
<b>Provision for obsolescence</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
As of January 01	518	1,084
Reversal of provision	(227)	(787)
Increase of provision	45	221
Exchange rate difference	(4)	-
<b>Total</b>	<b>332</b>	<b>518</b>

The provision for obsolescence, corresponds to the cost of packing materials that are obsolete or whose use has been discontinued.

### Information regarding finished products

Until the closing of the corresponding periods, the Company has not performed write-offs of finished products.

During the period ending September 30, 2020 and the period ending December 31, 2019, no inventory has been pledged as security.

The cost of inventory recognized as cost of sales in the periods ending September 30, 2020 and 2019, reach ThUS\$86,950 and ThUS\$110,189 respectively (see Note 32.1).

In order to mitigate the risk of loss of inventory, the Company maintains insurances as of September 30, 2020 (See Note 4.3).

### NOTE 13 – BIOLOGICAL ASSETS, CURRENT

The movements of biological assets, for the periods ending September 30, 2020 and the period ending December 31, 2019, are the following:

<b>Movement</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Fruit from bearer plants</b>		
Opening biological assets	17,655	20,513
Increase due to capitalization of costs	74,380	125,408
Increase/(Decrease) due to fair value adjustment	20,848	(5,956)
Consumption	(58,074)	(122,310)
<b>Sub Total Fruta from bearer plants</b>	<b>54,809</b>	<b>17,655</b>
<b>Strawberries</b>		
Opening biological assets	570	563
Increase due to capitalization of costs	462	524
Exchange rate adjustment	(64)	(37)
Amortization Strawberry Plants	(84)	(168)
Consumption	(713)	(312)
<b>Sub Total Strawberries</b>	<b>171</b>	<b>570</b>
<b>Total</b>	<b>54,980</b>	<b>18,225</b>

As described in Note 3.4, the Company performs the valuation of agricultural products that grow on “bearer plants” as of the date of issuance of the financial statements. As of September 30, 2020, the expected margin of the Company’s fruit on bearer plants was recognized for the amount of ThUS\$22,249 which is presented under results in the item Other income per function. The movement due to increase (decrease) of the adjustment to fair value of the current biological asset, is calculated by decreasing from the estimation at the closing of the period the value recorded as of December 31 of the previous year (ThUS\$1,401).

The estimation of this same concept recorded as of December 31, 2019 was for the amount of ThUS\$1,401, which was presented in Other income per function, in the movement in this item, presented net of the reversal of this same concept determined as of December 31, 2018 which was ThUS\$7,357, and is presented as a deduction of ThUS\$5,956.

It must be stated that this valuation corresponds to an estimation, which could vary when fruit sales are perfected, moment when said result is realized.

In this item the costs of plants that produce fruit in a single season, such as strawberries, are also included.

## NOTE 14 – OTHER NON-FINANCIAL ASSETS

The detail of other current non-financial assets is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
<b>Current</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Advanced payment of blueberry plants	2,937	2,973
Advanced payments insurances	718	498
Advanced expenses	2,539	2,595
Payments in guarantee	482	1,266
Advanced freight payment	1,019	1,378
<b>Total</b>	<b>7,695</b>	<b>8,710</b>

The detail of Other non-current non-financial assets is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
<b>Non-Current</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Advanced payment for water fee collection	1,178	1,158
Advanced expenses	829	28
<b>Total</b>	<b>2,007</b>	<b>1,186</b>

## NOTE 15 – INVESTMENTS IN SUBSIDIARIES

The Company has investments in companies that have been recognized as investment in subsidiaries. All the companies defined as subsidiaries have been consolidated in Hortifrut and subsidiaries' financial statements.

The detail of consolidated subsidiaries as of September 30, 2020 and December 31, 2019, is as follows:

Companies	RUT	Country of Origin	Functional Currency	30-Sep-20			31-Dec-19
				Direct	Indirect	Total	Total
<b>Hortifrut Chile S.A. and subsidiaries</b>	99.524.450-0	Chile	USD	99.990	0.010	100.000	100.000
Hortifrut Comercial S.A.	99.535.510-8	Chile	CLP	0.010	99.990	100.000	100.000
Desarrollos Tecnológicos SpA	76.962.886-k	Chile	USD	-	100.000	100.000	100.000
<b>Agrícola El Avellano S.A. and subsidiaries</b>	96.923.620-6	Chile	USD	40.000	-	40.000	40.000
Agrícola El Pampino S.A.	76.884.880-7	Chile	USD	-	20.000	20.000	20.000
<b>Agrícola Hortifrut S.A. and Subsidiaries</b>	79.764.840-k	Chile	USD	99.990	0.010	100.000	100.000
Hortifrut Management SpA	77.136.382-2	Chile	USD	-	100.000	100.000	-
<b>Agrícola Mataquito S.A.</b>	76.306.130-2	Chile	USD	50.000	-	50.000	50.000
<b>Agrícola Sta. Rosa del Parque S.A.</b>	99.584.440-0	Chile	USD	30.000	-	30.000	30.000
<b>Agrícola Vida Nueva S.A.</b>	96.996.290-k	Chile	USD	50.000	-	50.000	50.000
<b>Agrícola Los Hualles SpA</b>	76.914.483-8	Chile	US\$	40.000	-	40.000	-
<b>Agrícola y Gan. Santa Rebeca Ltda.</b>	78.988.990-2	Chile	USD	25.000	-	25.000	25.000
<b>Vitafoods SpA</b>	77.180.654-6	Chile	USD	50.000	-	50.000	-
<b>Inversiones Hortifrut S.A. and subsidiaries</b>	99.524.540-k	Chile	USD	100.000	0.000	100.000	100.000
Berry good Comercial Importadora	Foreigner	Brazil	BRL	40.010	59.990	100.000	100.000
Hortifrut Inversiones Int. S.A.	76.043.425-6	Chile	USD	89.740	10.260	100.000	100.000
HFII Perú S.A.C.	Foreigner	Peru	USD	-	100.000	100.000	100.000
Talsa Berries S.A.C. and subsidiaries	Foreigner	Peru	USD	-	100.000	100.000	100.000
Hortifrut S.A. de C.V. and subsidiaries	Foreigner	Mexico	USD	-	99.990	99.990	99.990
Hortifrut España Southern Sun SL	Foreigner	Spain	EUR	-	50.000	50.000	50.000
HFE Berries Perú S.A.C.	Foreigner	Peru	USD	-	50.000	50.000	50.000
Euroberry Marketing S.A. and subsidiaries	Foreigner	Spain	EUR	-	50.000	50.000	50.000
Euroberry UK Ltd.	Foreigner	England	GBP	-	50.000	50.000	50.000
Euroberry GmbH	Foreigner	Germany	EUR	-	50.000	50.000	50.000
Hortiblue Logistic B.V.	Foreigner	Netherlands	EUR	-	50.000	50.000	-
Hortifrut Europa SL	Foreigner	Spain	EUR	0.030	99.970	100.000	100.000
Hortifrut North America Inc. and subsidiary	Foreigner	USA	USD	-	100.000	100.000	100.000
Pacific Berry Breeding LLC	Foreigner	USA	USD	-	100.000	100.000	100.000
Hortifrut Import, Inc.	Foreigner	USA	USD	-	100.000	100.000	100.000
Naturipe Value Added Foods LLC	Foreigner	USA	USD	-	71.430	71.430	-
Naturipe Farm Import, Inc.	Foreigner	USA	USD	-	100.000	100.000	100.000
Asian Berries Limited and subsidiary	Foreigner	China	USD	-	100.000	100.000	100.000
Honghe Jiayu Agriculture Limited	Foreigner	China	CNY	-	51.000	51.000	51.000
Hortifrut Colombia SAS	Foreigner	Colombia	COL	-	75.000	75.000	75.000
Hortifrut Argentina S.A.	Foreigner	Argentina	ARS	-	95.900	95.900	95.900

The Companies detailed in the first margin, correspond to direct subsidiaries and those in the second margin are the companies where control is maintained indirectly, but that form part of the consolidated interim financial statements of direct subsidiaries (Note 3.1.2).

In the case of those subsidiaries that directly or indirectly maintain an ownership equal to or lower than 50%, these have been included in the consolidation process because the Company has the power to direct the financial and operating policies.

## Movements in Subsidiaries in 2020

During the period ending September 30, 2020, companies have been incorporated into the consolidation of Hortifrut group's financial statement.

- **Vitafoods SpA**

Dated May 12, 2020, a spin-off of Hortifrut Chile S.A. took place, constituting the company Hortifrut Congelados SpA. from this operation. The company's capital was fixed at US\$7.21 million divided in 48,697,362,964 subscribed and paid shares. The owners are Hortifrut S.A. with a 99.99% interest and Inversiones Hortifrut S.A. with a 0.01% interest. The company's objective is the acquisition, production, elaboration, transformation, industrialization, distribution, commercialization, export and import of all kinds of agricultural products or sub-products, as well as the hiring and/or providing of services related with said products or sub-products.

Dated July 29, 2020, Hortifrut Congelados SpA's shareholders have agreed an increase in capital which reaches US\$ 19,199,034.37, whose increase is realized without an increase in the amount of shares that each shareholder has, so, both maintain their interest percentage. As a result, as of this date, the company's capital reaches the amount of US\$ 26,406,410.96 divided in 48,697,362,964 shares, fully subscribed and paid.

Dated July 31, 2020, the merger due to absorption of Hortifrut Congelados SpA with Alifrut Export SpA is approved. As a result of the Merger, Hortifrut Congelados SpA. acquired all the assets, rights, authorizations, permits, obligations and liabilities of Alifrut Export SpA. and will succeed it in all its rights and obligations. As a result of the Merger, the total of Alifrut Export SpA.'s equity and shareholders are incorporated into Hortifrut Congelados SpA., it will be dissolved without needing to perform its liquidation. In the same act, Hortifrut Congelados SpA.'s shareholders agreed to change the name of the company to Vitafoods SpA.

**The share detail after the merger is as follows:**

<b>New shareholder detail</b>	<b>% Interest</b>	<b>N° Shares</b>
Hortifrut S.A.	49.995%	48,692,895,448
Inversiones Hortifrut S.A.	0.005%	4,467,516
Inversiones Los Cerezos S.A.	15.866%	15,452,628,480
Duncan Fox S.A.	34.134%	33,244,734,484
<b>Total</b>	<b>100.00%</b>	<b>97,394,725,928</b>

- **Agrícola Los Hualles SpA**

Dated August 02, 2018, Hortifrut S.A. and Agrícola Pichimalvén Ltda., constituted the company Agrícola Los Hualles SpA, whose objective is the production and commercialization of berries and activities related to said line of business. The company's capital is fixed at 1,000 nominative shares, of which 400 shares are subscribed and paid by Hortifrut S.A. and 600 by Agrícola Pichimalvén Ltda.. Dated March 10, 2020, it was agreed in a shareholders agreement that the company's representation and administration, as well as the corporate name, corresponds to Hortifrut S.A., with the latter being whom designates the General Manager, directs the financial policies and the company's operation, with the latter being defined as controller for financial effects.

- **Hortifrut Management SpA**

Dated March 04, 2020, the company Hortifrut Management SpA. was constituted. The Company's capital was fixed at \$10 million divided into 1,000 subscribed shares. The only owner is Agrícola Hortifrut S.A. The corporate purpose is the administration and operation of agricultural land, whether it be as owner, tenant or administrator, the operation and sale of the products that are derived from said land, among others.

- **Horto Frutas Portugal Unipersonal LDA**

Dated February 19, 2020, the company Horto Frutas Portugal Unipersonal LDA. was constituted, by the company Hortifrut Inversiones Internacionales S.A. with a 100% interest, the corporate capital is 1,000 Euros, to date the company is in the formation period and still without movements.

### **Movements in Subsidiaries in 2019**

During the period ending December 31, 2019, new companies have been incorporated into the consolidation of Hortifrut group's financial statement:

- **Hortifrut Colombia S.A.S.**

Dated September 20, 2019, Hortifrut Inversiones Internacionales S.A. and Proplantas S.A., constituted the company Hortifrut Colombia S.A.S., whose objective is the obtention and commercializing of berries and the additional activities of said line of business. The Company's capital was set at ThUS\$100, which have been totally paid.

- **Desarrollos Tecnológicos SpA**

Dated November 07, 2018, the company Desarrollos Tecnológicos SpA was constituted, whose objective is the realization of activities linked to the development of new technologies or agricultural developments and the activities in addition to this line of business. The company's capital was fixed at CLP\$100 million, which was paid by the parent company Hortifrut Chile S.A. in June 2019, date when activities started.

During the period ending December 31, 2019, the following company was eliminated from the consolidation of Hortifrut group's financial statement:

- **Viveros Hortifrut Chile S.A.**

Dated July 11, 2019, Hortifrut Chile S.A., proceeded to sell 51% of the property that it maintains in the company Viveros Hortifrut Chile S.A., leaving the consolidation scope.

### **Summarized financial information of significant subsidiaries**

Below we present the statements of financial position as of September 30, 2020 and December 31, 2019, the income statements and cash flows as of September 30, 2020 and 2019:

Balance	30-Sep-20						
	Assets			Liabilities			Equity
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Total ThUS\$
Hortifrut Chile S.A. and Subsidiaries	124,719	203,822	328,541	119,111	136,612	255,723	72,818
Inversiones Hortifrut S.A. and Subsidiaries	271,868	878,787	1,150,655	104,867	621,479	726,346	424,309
Agrícola Vida Nueva S.A.	1,080	8,600	9,680	959	1,709	2,668	7,012
Agrícola El Avellano S.A. and Subsidiaries	670	9,146	9,816	809	1,584	2,393	7,423
Agrícola Hortifrut S.A. and Subsidiaries	9,015	40,272	49,287	3,237	7,984	11,221	38,066
Agrícola Mataquito S.A.	957	18,105	19,062	8,247	7,803	16,050	3,012
Agrícola Santa Rosa del Parque S.A.	395	5,633	6,028	1,922	757	2,679	3,349
Agrícola Los Hualles SpA	1,007	2,609	3,616	216	3,259	3,475	141
Agrícola y Ganadera Sta Rebeca Ltda	1	127	128	-	19	19	109
Vitafoods SpA	50,807	29,258	80,065	6,646	5,458	12,104	67,961
<b>Total</b>	<b>460,519</b>	<b>1,196,359</b>	<b>1,656,878</b>	<b>246,014</b>	<b>786,664</b>	<b>1,032,678</b>	<b>624,200</b>



31-Dec-19							
	Assets		Assets	Liabilities		Liabilities	Equity
	Current	Non-current	Total	Current	Non-current	Total	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Balance</b>							
Hortifrut Chile S.A. and Subsidiaries	191,199	164,806	356,005	193,667	80,690	274,357	81,648
Inversiones Hortifrut S.A. and Subsidiaries	223,611	846,626	1,070,237	284,747	396,162	680,909	389,328
Agrícola Vida Nueva S.A.	1,071	9,638	10,709	486	3,229	3,715	6,994
Agrícola El Avellano S.A. and Subsidiaries	1,040	8,695	9,735	2,317	1,690	4,007	5,728
Agrícola Hortifrut S.A.	7,115	41,790	48,905	661	8,572	9,233	39,672
Agrícola Mataquito S.A.	605	18,766	19,371	7,052	8,941	15,993	3,378
Agrícola Santa Rosa del Parque S.A.	676	5,691	6,367	2,060	888	2,948	3,419
Agrícola y Ganadera Sta. Rebeca Ltda.	66	137	203	26	21	47	156
<b>Total</b>	<b>425,383</b>	<b>1,096,149</b>	<b>1,521,532</b>	<b>491,016</b>	<b>500,193</b>	<b>991,209</b>	<b>530,323</b>

30-Sep-20									
Income Statement	Operating Revenue	Costs and Expenses	Other Income (expenses) per function	Other Results	Taxes	Profit (loss)	Parent Company Result	Non Parent Company Result	Comprehensive Income
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A. and Subsidiaries	134,953	(127,594)	(815)	501	(2,031)	5,014	5,016	(2)	5,194
Inversiones Hortifrut S.A. and Subsidiaries	322,567	(274,205)	22,032	(13,631)	(9,649)	47,114	(20,351)	67,465	34,015
Agrícola Vida Nueva S.A.	3,100	(2,988)	(123)	45	(32)	2	2	-	18
Agrícola El Avellano S.A. and Subsidiaries	2,383	(2,766)	(4)	(164)	31	(520)	(480)	(40)	(519)
Agrícola Hortifrut S.A. and Subsidiaries	8,097	(9,817)	(166)	(95)	376	(1,605)	(1,605)	-	(1,604)
Agrícola Mataquito S.A.	1,555	(2,070)	-	19	83	(413)	(413)	-	(413)
Agrícola Santa Rosa del Parque S.A.	1,315	(1,217)	(107)	(51)	(5)	(65)	(65)	-	(69)
Agrícola Los Hualles SpA	38	(39)	-	63	(14)	48	48	-	48
Agrícola y Ganadera Sta Rebeca Ltda	30	(30)	-	4	(3)	1	1	-	3
Vitafoods SpA	7,268	(8,255)	(2)	(333)	279	(1,043)	(1,043)	-	(1,043)
<b>Total</b>	<b>481,306</b>	<b>(428,981)</b>	<b>20,815</b>	<b>(13,642)</b>	<b>(10,965)</b>	<b>48,533</b>	<b>(18,890)</b>	<b>67,423</b>	<b>35,630</b>

30-Sep-19									
Income Statement	Operating Revenue	Costs and Expenses	Other Income (expenses) per function	Other Results	Taxes	Profit (loss)	Parent Company Result	Non Parent Company Result	Comprehensive Income
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A. and Subsidiaries	140,082	(135,713)	(1,750)	(2,622)	118	115	86	29	(855)
Inversiones Hortifrut S.A. and Subsidiaries	289,468	(240,485)	(9,244)	(18,016)	(5,458)	16,265	6,199	10,066	14,399
Agrícola Vida Nueva S.A.	2,655	(3,156)	(8)	21	116	(372)	(372)	-	(332)
Agrícola El Avellano S.A. and Subsidiaries	2,430	(2,681)	-	36	9	(206)	(225)	19	(206)
Agrícola Hortifrut S.A.	8,173	(10,455)	(1,138)	25	779	(2,616)	(2,616)	-	(2,616)
Agrícola Mataquito S.A.	2,476	(2,718)	(7)	(7)	33	(223)	(223)	-	(95)
Agrícola Santa Rosa del Parque S.A.	533	(1,163)	-	(88)	182	(536)	(536)	-	(475)
Agrícola y Ganadera Sta Rebeca Ltda	17	(15)	-	(2)	(2)	(2)	(2)	-	2
<b>Total</b>	<b>445,834</b>	<b>(396,386)</b>	<b>(12,147)</b>	<b>(20,653)</b>	<b>(4,223)</b>	<b>12,425</b>	<b>2,311</b>	<b>10,114</b>	<b>9,822</b>

Statement of Cash Flows	30-Sep-20			
	Operating Flows	Investment Flows	Financing Flows	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A. and Subsidiaries	72,342	(8,206)	(68,372)	(4,236)
Inversiones Hortifrut S.A. and Subsidiaries	(10,399)	(22,028)	35,776	3,349
Agrícola Vida Nueva S.A.	1,565	147	(1,110)	602
Agrícola El Avellano S.A. and Subsidiaries	(3,142)	3,205	(45)	18
Agrícola Hortifrut S.A. and Subsidiaries	424	(359)	(5)	60
Agrícola Mataquito S.A.	929	(151)	(689)	89
Agrícola Santa Rosa del Parque S.A.	73	(36)	(7)	30
Agrícola Los Hualles SpA	1,584	(2,526)	1,289	347
Agrícola y Ganadera Sta. Rebeca Ltda.	(12)	-	(12)	(24)
Vitafoods SpA	143	19,130	(184)	19,089
<b>Total</b>	<b>63,507</b>	<b>(10,824)</b>	<b>(33,359)</b>	<b>19,324</b>

Statement of Cash Flows	30-Sep-19			
	Operating Flows	Investment Flows	Financing Flows	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut Chile S.A. and Subsidiaries	50,283	(2,982)	(50,313)	(3,012)
Inversiones Hortifrut S.A. and Subsidiaries	133,791	(37,291)	(108,484)	(11,984)
Agrícola Vida Nueva S.A.	230	(149)	-	81
Agrícola El Avellano S.A. and Subsidiaries	469	(290)	(83)	96
Agrícola Hortifrut S.A.	47	18	-	65
Agrícola Mataquito S.A.	872	158	(946)	84
Agrícola Santa Rosa del Parque S.A.	364	(139)	(171)	54
Agrícola y Ganadera Sta. Rebeca Ltda.	2	(2)	-	-
<b>Total</b>	<b>186,058</b>	<b>(40,677)</b>	<b>(159,997)</b>	<b>(14,616)</b>

## NOTE 16 – INVESTMENTS RECORDED USING THE EQUITY METHOD

The Company has recognized as investment in companies the ownership that it has in the following countries:

	30-Sep-20	31-Dec-19
Detail per country	ThUS\$	ThUS\$
United States	8,869	9,433
Spain	1	1
Argentina	297	802
Chile	664	1,324
Netherlands	-	380
Portugal	569	-
	<b>10,400</b>	<b>11,940</b>

The Company has recognized as investment in companies the ownership that it has in the following companies and in accordance with the detailed movement as of September 30, 2020 and December 31, 2019:

Company	RUT	Country	Functional Currency	Interest % Indirect	1-Jan-20 ThUS\$	Investments ThUS\$	Share of profit of equity- accounted investees ThUS\$	Exchange rate difference ThUS\$	Other increases (decreases) ThUS\$	Balance 30-Sep-20 ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	25	320	(251)	-	-	94
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	1,841	-	457	-	(534)	1,764
Naturipe Brands LLC	0-E	USA	USD	30.00%	1,844	-	9	-	(30)	1,823
Naturipe Farms LLC	0-E	USA	USD	30.00%	431	-	90	-	(9)	512
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	-	210	-	(403)	-
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	5,099	-	(423)	-	-	4,676
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	16.50%	1	-	-	-	-	1
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	25.50%	-	-	(315)	(123)	438	-
Hortiblue Logistics B.V.	0-E	Netherlands	EUR	50.00%	380	-	-	-	(380)	-
Margesi S.A.	0-E	Argentina	ARS	50.00%	667	-	(330)	(22)	-	315
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	1,287	-	(261)	(362)	-	664
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	135	-	(176)	23	-	(18)
Agricola Los Hualles SpA	76.914.483-8	Chile	USD	40.00%	37	-	-	-	(37)	-
B. Fruit-Comercio Internacional de Fruta S.A.	0-E	Portugal	EUR	11.84%	-	569	-	-	-	569
<b>Total</b>					<b>11,940</b>	<b>889</b>	<b>(990)</b>	<b>(484)</b>	<b>(955)</b>	<b>10,400</b>

Company	RUT	Country	Functional Currency	Interest % Indirect	1-Jan-19 ThUS\$	Investments ThUS\$	Share of profit of equity- accounted investees ThUS\$	Exchange rate difference ThUS\$	Other increases (decreases) ThUS\$	Balance 31-Dec-19 ThUS\$	Share of profit of equity accounted investees 30-Sep-19 ThUS\$
Berry Blue LLC	0-E	USA	USD	50.00%	82	330	(387)	-	-	25	(269)
Munger Hortifrut N.A. LLC	0-E	USA	USD	50.00%	20,961	-	(6,172)	-	(12,948)	1,841	(4,223)
Naturipe Brands LLC	0-E	USA	USD	30.00%	1,754	-	90	-	-	1,844	46
Naturipe Farms LLC	0-E	USA	USD	30.00%	226	-	146	-	59	431	93
Naturipe Value Added Foods LLC	0-E	USA	USD	27.00%	193	-	-	-	-	193	10
Naturipe Value Added Fresh, LLC	0-E	USA	USD	33.33%	4,898	-	201	-	-	5,099	82
S.A.T. Hortifrut H-0030	0-E	Spain	EUR	16.50%	1	-	-	-	-	1	-
Hortifrut Berries Maroc S.R.L.	0-E	Morocco	MAD	25.50%	(789)	-	(82)	(28)	899	-	(138)
Hortiblue Logistics B.V.	0-E	Netherlands	EUR	50.00%	-	-	383	(3)	-	380	(94)
Margesi S.A.	0-E	Argentina	ARS	50.00%	829	-	(22)	(140)	-	667	(33)
San Clemente Vitalberry SpA	0-E	Chile	USD	50.00%	1,249	-	38	-	-	1,287	38
Hortifrut Expofresh S.A.	0-E	Argentina	ARS	50.00%	(25)	-	149	11	-	135	(40)
Agricola los Hualles SpA	76.914.483-8	Chile	USD	40.00%	6	-	31	-	-	37	19
<b>Total</b>					<b>29,385</b>	<b>330</b>	<b>(5,625)</b>	<b>(160)</b>	<b>(11,990)</b>	<b>11,940</b>	<b>(4,509)</b>

The detail of movements as of September 30, 2020 and December 31, 2019:

<b>Movement</b>	<b>30-Sep-20</b> <b>ThUS\$</b>	<b>31-Dec-19</b> <b>ThUS\$</b>
<b>Opening balance as of January 01</b>	<b>11,940</b>	<b>29,385</b>
Share of profit of equity-accounted investees	(990)	(5,625)
Capital contributions (a)	889	330
Reclassification investments (impairment)	438	899
Other adjustments	(1,393)	(12,889)
Adjustments due to exchange rate fluctuations	(484)	(160)
<b>Final Balance</b>	<b>10,400</b>	<b>11,940</b>

a) Capital contributions

Capital contributions during the period ending September 30, 2020 and the period ending December 31, 2019 are shown in the following detail:

<b>Capital Contributions (decrease)</b>	<b>30-Sep-20</b> <b>ThUS\$</b>	<b>31-Dec-19</b> <b>ThUS\$</b>
<b>Company</b>		
Berry Blue LLC	320	330
B. Fruit-Comercio Internacional de Fruta S. A.	569	-
<b>Total contributions</b>	<b>889</b>	<b>330</b>

Contributions to Limited Liability Companies (LLC) in the United States, aim to maintain the interest in said companies.

b) New investments

During the period ending September 30, 2020 a new company has been incorporated:

Investment in Portugal

B. Fruit-Comercio Internacional de Fruta S. A., dated February 07, 2020, Hortifrut acquired an 11.84% interest in this company, in order to continue strengthening our leadership in the commercialization of berries in Europe.

During the period ending December 31, 2019, no new companies were incorporated

c) Reclassification of investment for sale

During the period ending September 30, 2020 and the period ending December 31, 2019, no new companies have been incorporated.

d) Other changes

During the period ending December 31, 2019, the following changes took place:

Dated November 30, 2019, Hortifrut Import, Inc and its partner Munger Brothers, LLC., agreed a distribution of assets, without causing the dissolution of the company Munger Hortifrut N.A. LLC., the agreement meant that Hortifrut Import, Inc., incorporated agricultural assets (Land, biological assets and equipment) for the value of US\$28.9 million and inventory for US\$1.5 million, reducing its participation by US\$12.9 million, an additional payment of US\$10.3 million and the liquidation of related accounts.

e) Summarized financial information

Summarized financial information as of the period ending September 30, 2020 and the period ending December 31, 2019, which is presented below, corresponds to the total assets, liabilities and equity and a summary of the results of associated companies as of September 30, 2020 and 2019.

30-Sep-20											
Associated	Current	Non-Current	Total	Current	Non-Current	Total	Equity	Operating	Costs and	Other	Net profit
	Assets	Assets	Assets	Liabilities	Liabilities	Liabilities		Revenue	Expenses	profit or	(loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	377	-	377	328	-	328	49	401	(903)	-	(502)
Munger Hortifrut N.A. LLC	2,604	1,073	3,677	102	-	102	3,575	392	(10)	532	914
Naturipe Brands LLC	306	2,000	2,306	2,485	-	2,485	(179)	510	(493)	13	30
Naturipe Farms LLC	106,036	1,573	107,609	103,520	-	103,520	4,089	605,287	(602,521)	(2,466)	300
Naturipe Value Added Foods LLC	-	-	-	-	-	-	-	4,588	(4,343)	533	778
Naturipe Value Added Fresh, LLC	5,773	2,849	8,622	4,460	-	4,460	4,162	19,070	(20,117)	(222)	(1,269)
S.A.T. Hortifrut H-0030	9	-	9	3	-	3	6	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,190	1,589	2,779	5,404	-	5,404	(2,625)	805	(1,340)	(84)	(619)
Margesi S.A.	1,421	757	2,178	1,218	465	1,683	495	957	(1,259)	(358)	(660)
San Clemente Vitalberry (Shanghai) SpA	4,136	67	4,203	3,108	-	3,108	1,095	16,599	(17,185)	64	(522)
Hortifrut Expofresh S.A.	934	14	948	998	-	998	(50)	116	(416)	(52)	(352)
<b>Total</b>	<b>122,786</b>	<b>9,922</b>	<b>132,708</b>	<b>121,626</b>	<b>465</b>	<b>122,091</b>	<b>10,617</b>	<b>648,725</b>	<b>(648,587)</b>	<b>(2,040)</b>	<b>(1,902)</b>

  

31-Dec-19											
Associated	Current	Non-Current	Total	Current	Non-Current	Total	Equity	Operating	Costs and	Other	Net profit
	Assets	Assets	Assets	Liabilities	Liabilities	Liabilities		Revenue	Expenses	profit or	(loss)
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$		ThUS\$	ThUS\$	ThUS\$	ThUS\$
Berry Blue LLC	165	-	165	115	-	115	50	368	(906)	-	(538)
Munger Hortifrut N.A. LLC	2,735	1,559	4,294	612	-	612	3,682	-	(7,036)	(1,292)	(8,328)
Naturipe Brands LLC	118	8,047	8,165	2,018	-	2,018	6,147	508	(554)	199	153
Naturipe Farms LLC	79,774	1,774	81,548	80,111	-	80,111	1,437	1,799	(473)	-	1,326
Naturipe Value Added Foods LLC	12,114	-	12,114	11,399	-	11,399	715	8,808	(8,409)	-	399
Naturipe Value Added Fresh, LLC	7,276	13,047	20,323	5,025	-	5,025	15,298	18,215	(18,963)	994	246
S.A.T. Hortifrut H-0030	9	-	9	3	-	3	6	-	-	-	-
Hortifrut Berries Maroc S.R.L	1,739	1,702	3,441	5,140	-	5,140	(1,699)	840	(1,023)	(87)	(270)
Hortiblue Logistics B.V.	2,022	2,773	4,795	980	3,055	4,035	760	3,861	(3,834)	(6)	21
Margesi S.A.	1,933	1,207	3,140	1,554	252	1,806	1,334	636	(718)	94	12
San Clemente Vitalberry (Shanghai) SpA	3,419	98	3,517	943	-	943	2,574	19,003	(18,668)	(260)	75
Hortifrut Expofresh S.A.	957	22	979	709	-	709	270	761	(854)	(3)	(96)
Agrícola Los Hualles SpA	337	1,664	2,001	120	1,789	1,909	92	-	(1)	49	48
<b>Total</b>	<b>112,598</b>	<b>31,893</b>	<b>144,491</b>	<b>108,729</b>	<b>5,096</b>	<b>113,825</b>	<b>30,666</b>	<b>54,799</b>	<b>(61,439)</b>	<b>(312)</b>	<b>(6,952)</b>

## NOTE 17 – INTANGIBLE ASSETS OTHER THAN GOODWILL

The detail of the main types of intangible assets is shown as follows:

	Useful Life	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$
Varietal License	Finite	2,085	4,170
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,431	2,308
IT programs	Finite	892	931
<b>Total</b>		<b>6,854</b>	<b>8,855</b>

### a) Varietal licenses

The acquired varietal licenses are shown at cost of acquisition and are amortized charged to the cost of sale in the measure in which the sales income is generated or by the plant's development cost.

The movement of varietal licenses for the period ending September 30, 2020 and the period ending December 31, 2019, are shown in the following detail:

Movement	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance as of January 01	4,170	10,408
Withdrawals	-	(135)
Amortization / consumption	(2,085)	(6,103)
<b>Closing balance</b>	<b>2,085</b>	<b>4,170</b>

### b) Software

The acquired software is recorded over the acquisition cost base minus accumulated amortization. These assets are amortized during their useful life, estimated at 6 years by the lineal method.

The movement of software for the periods ending September 30, 2020 and the period ending December 31, 2019, are shown in the following detail:

Movement	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$
Opening balance as of January 01	931	591
Investments	109	499
Withdrawals	-	(15)
Amortization	(148)	(144)
<b>Closing balance</b>	<b>892</b>	<b>931</b>

The amortization of intangible assets is recorded in the consolidated interim income statement under the item cost of sales and administration expenses.

Management has not observed signs of impairment in relation to intangible assets.

There are no intangible assets in use which are totally amortized.

c) Other intangibles

The identified intangible assets are detailed as follows:

	<b>Useful Life</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
VBM Brand	Indefinite	977	977
Water Rights	Indefinite	469	469
Relationship with Customers	Finite	2,431	2,308
<b>Total</b>		<b>3,877</b>	<b>3,754</b>

  

<b>Movement</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
Opening balance as of January 01	3,754	4,021
Investments	323	-
Amortization	(200)	(267)
<b>Closing Balance</b>	<b>3,877</b>	<b>3,754</b>

Water rights have an indefinite useful life, since in accordance with the considered factors, there is not a time limit where the asset generates net cash flows for the Company, these are recorded at cost incurred in its purchase.

In accordance with IFRS 3 standard, it is established that, from the date of acquisition, the purchaser must recognize, separate from goodwill, the identifiable assets acquired, the assumed liabilities and any non-parent company interest of the acquired. Therefore, in the acquisition of Vital Berry Marketing, intangibles denominated Relationship with Customers and Vitalberry Brand Marketing were generated. (See Note 3.5).

For the period ending September 30, 2020 and the period ending December 31, 2019, Management has not observed signs of impairment in relation to intangible assets denominated water rights, relationship with customers and VBM brand.

d) Intangibles subject to guarantees or restrictions

There are no intangible assets over which there is a restriction in its titles, nor have partial or total guarantees been constituted over them, as of September 30, 2020 and December 31, 2019.

e) Impairment of Intangibles with indefinite useful life

The Company determines annually if the intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Intangibles with an indefinite useful life are associated. The estimation of the value in use requires that Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to intangibles with an indefinite useful life.

## NOTE 18 - GOODWILL

Goodwill represents the surplus of the acquisition cost over the fair value of the Company's interests in the net identifiable assets of the subsidiary or related company on the date of acquisition.

The balance of goodwill compared as of the closing of each period is as follows:

Investor	Issuer	30-Sep-20	31-Dec-19
		ThUS\$	ThUS\$
Hortifrut S.A.	Agrícola El Avellano S.A.	344	344
Hortifrut S.A. de C.V.	Hortifrut ABA S.A. de C.V.	342	342
Hortifrut S.A.	VitalBerry Marketing SPA	26,083	26,083
Hortifrut S.A.	Talsa Chile II SpA	153,001	153,001
	<b>Total</b>	<b>179,770</b>	<b>179,770</b>

The Company determines annually if Goodwill and intangible assets with an indefinite useful life are impaired. This test requires an estimation of 'value in use' of the cash generating units to which Goodwill and Intangibles with an indefinite useful life are associated. The estimation of the value in use requires Management performs an estimation of the future cash flows of the cash generating unit (or group of CGU's), and that it also defines an appropriate discount rate to calculate the current value of those cash flows.

Management has not observed signs of impairment in relation to goodwill.



## NOTE 19 – PROPERTY, PLANT AND EQUIPMENT

As of September 30, 2020, the detail of Property, plant and equipment is as follows:

	September 30, 2020		
	Gross Value	Accumulated depreciation	Net Value
	ThUS\$	ThUS\$	ThUS\$
Construction and infrastructure works	237,389	(83,230)	154,159
Land	79,601	-	79,601
Machinery and equipment	90,506	(40,388)	50,118
Leased equipment	37,795	(13,069)	24,726
Information Technology (IT) equipment	4,790	(2,956)	1,834
Furniture and supplies	4,341	(2,518)	1,823
Motor vehicles	12,337	(7,871)	4,466
Bearer plants	573,018	(99,119)	473,899
Works in progress	56,462	-	56,462
<b>Total Property, plant and equipment</b>	<b>1,096,239</b>	<b>(249,151)</b>	<b>847,088</b>

As of December 31, 2019, the detail of Property, plant and equipment, is as follows:

	December 31, 2019		
	Gross Value	Accumulated depreciation	Net Value
	ThUS\$	ThUS\$	ThUS\$
Construction and infrastructure works	212,954	(65,525)	147,429
Land	79,321	-	79,321
Machinery and equipment	61,772	(26,548)	35,224
Leased equipment	35,786	(10,871)	24,915
Information Technology (IT) equipment	4,309	(2,465)	1,844
Furniture and supplies	3,796	(2,014)	1,782
Motor vehicles	11,384	(6,996)	4,388
Bearer plants	516,527	(82,937)	433,590
Works in progress	52,003	-	52,003
<b>Total Property, plant and equipment</b>	<b>977,852</b>	<b>(197,356)</b>	<b>780,496</b>

The detail of different categories of Property, plant and equipment and their movements as of September 30, 2020 is as follows:

	Construction and infrastructure works	Land	Machinery and equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total property, plant and equipment
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>As of January 01, 2020</b>										
Cost	212,954	79,321	61,772	35,786	4,309	3,796	11,384	516,527	52,003	977,852
Accumulated depreciation	(65,525)	-	(26,548)	(10,871)	(2,465)	(2,014)	(6,996)	(82,937)	-	(197,356)
<b>Net amount as of 01-01-2020</b>	<b>147,429</b>	<b>79,321</b>	<b>35,224</b>	<b>24,915</b>	<b>1,844</b>	<b>1,782</b>	<b>4,388</b>	<b>433,590</b>	<b>52,003</b>	<b>780,496</b>
Investments	13,476	319	18,630	422	554	531	1,068	41,951	34,623	111,574
Expropriation and write-off	(558)	(122)	(477)	(1,461)	(102)	(243)	(186)	(2,870)	(814)	(6,833)
Accumulated depreciation decrease	364	-	688	1,180	46	187	187	982	-	3,634
Reclassification	8,010	(10)	2,617	2,386	32	95	54	16,431	(29,724)	(109)
Depreciation	(14,285)	-	(6,567)	(2,715)	(507)	(533)	(1,038)	(16,544)	-	(42,189)
Exchange rate adjustment	(277)	93	3	(1)	(33)	4	(7)	359	374	515
<b>Net amount as of 30-09-2020</b>	<b>154,159</b>	<b>79,601</b>	<b>50,118</b>	<b>24,726</b>	<b>1,834</b>	<b>1,823</b>	<b>4,466</b>	<b>473,899</b>	<b>56,462</b>	<b>847,088</b>

The detail of the different categories of property, plant and equipment and their movements as of December 31, 2019 is as follows:

	Construction and infrastructure works	Land	Machinery and equipment	Leased Equipment	IT Equipment	Furniture and Supplies	Motor Vehicles	Bearer Plants	Works in Progress	Total property, plant and equipment
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>As of January 01, 2019</b>										
Cost	178,467	70,976	54,634	32,895	3,336	9,946	10,083	481,817	20,925	863,079
Accumulated depreciation	(53,162)	-	(21,787)	(7,243)	(1,954)	(1,549)	(5,824)	(78,197)	-	(169,716)
<b>Net amount as of 01-01-2019</b>	<b>125,305</b>	<b>70,976</b>	<b>32,847</b>	<b>25,652</b>	<b>1,382</b>	<b>8,397</b>	<b>4,259</b>	<b>403,620</b>	<b>20,925</b>	<b>693,363</b>
Investments	17,292	8,391	5,019	3,141	742	644	1,281	39,894	60,297	136,701
Expropriation and write-off	(1,634)	(143)	(736)	(21)	(201)	(43)	(245)	(2,338)	(501)	(5,862)
Accumulated depreciation decrease	1,151	-	368	143	197	18	(15)	37	-	1,899
Reclassification	19,256	195	3,238	(263)	507	(6,731)	267	12,138	(28,607)	-
Depreciation	(13,497)	-	(5,452)	(3,734)	(778)	(498)	(1,153)	(19,434)	-	(44,546)
Exchange rate adjustment	(444)	(98)	(60)	(3)	(5)	(5)	(6)	(327)	(111)	(1,059)
<b>Net amount as of 31-12-2019</b>	<b>147,429</b>	<b>79,321</b>	<b>35,224</b>	<b>24,915</b>	<b>1,844</b>	<b>1,782</b>	<b>4,388</b>	<b>433,590</b>	<b>52,003</b>	<b>780,496</b>

Incorporation of assets per merger, dated July 31, 2020, the merger at Vitafoods SpA, was materialized, adding Property, plant and equipment for the amount of ThUS\$16,715, distributed in: Land ThUS\$289, Construction and infrastructure works ThUS\$6,350, Machinery and equipment ThUS\$9,302 and others ThUS\$774.

The measuring of Property, plant and equipment, as well as the depreciation criteria for these, is described in Note 3.3.

Assets in Leasing under the item Property, plant and equipment are separately detailed by item in Note 19 letter e).

“Bearer plants” in the item Property, plant and equipment, separated if they are “in development” or “in production”, are detailed in Note 19 letter g).

#### a) Estimated economic useful life or depreciation rate

The estimated economic useful life per type of asset is described in Note 3.3.3.

The residual value and the useful life of the assets are checked, and adjusted if necessary, at each reporting date of the consolidated interim statements of financial position.

#### b) Insurance

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that movable goods, vehicles, equipment, plants and machinery are subject to. The Company considers that the hedging of these policies is adequate for risks inherent to its activity (See Note 4.3).

#### c) Information regarding “Bearer Plants”

Hortifrut’s “Bearer Plants” correspond to berries and cherries plantations, that are on leased and own lands.

The Company’s plantations are located in Chile between Coquimbo Region and Los Ríos Region, in Mexico in the states of Jalisco, Michoacán and Sinaloa, in Brazil in Barrio Lagoa Grande, Sn - Senador Amaral, in Spain in the locality of Huelva, in Peru in the locality of Olmos and Trujillo, and in China in the province of Yunnan.

Said geographic dispersion allows the Company to count with a diversified offer during the year, which is complemented by the producer partners that the Company has in USA and in Europe. Thereby, Hortifrut’s trade platforms and distributors can have berries during the 52 weeks of the year. The productive areas also allow greater closeness with the consumption centers. This is the case of plantations located in Mexico which mainly supply the North American market, main berries consumer in the world. Likewise, our plantations in Spain are able to supply part of the European market. Chile and Peru contribute the counter-season production for said markets.

Below is a detail of the hectares planted per type of fruit:

<b>Surface in Hectares</b>	<b><u>30-Sep-20</u></b>	<b><u>31-Dec-19</u></b>
Blueberries	3,274	2,634
Organic Blueberries	797	799
Raspberries	231	182
Blackberries	51	19
Strawberries	27	63
Cherries	158	52
<b>Total Planted Hectares</b>	<b><u>4,538</u></b>	<b><u>3,749</u></b>
Own Hectares	2,759	2,825
Leased Hectares	<u>1,779</u>	<u>924</u>
<b>Total Hectares</b>	<b><u>4,538</u></b>	<b><u>3,749</u></b>
Productive Hectares	3,551	3,378
Non Productive Planted Hectares	<u>987</u>	<u>371</u>
<b>Total Hectares</b>	<b><u>4,538</u></b>	<b><u>3,749</u></b>

d) Loss due to impairment in value

As of September 30, 2020, no events or changes in circumstances have taken place in the business that imply that the book value of Property, plant and equipment may not be recoverable, nevertheless, as is natural in assets denominated “bearer plants”, write-offs are realized when production is not profitable. In the period ending September 30, 2020 there are write-offs for the amount of ThUS\$1,384, as of December 31, 2019, write-offs of “bearer plants” were realized for ThUS\$1,747.

As indicated in Note 3.3.2., if the book value is modified due to the presence of impairment of “bearer plants”, said decrease in value will be directly attributed to the results of the period under the account Other expenses, per function, if it exists.

e) Financial lease (Property, plant and equipment on leasing)

The net book value as of September 30, 2020 and December 31, 2019 of the assets under financial lease, classified as Assets in Leasing under the item Property, plant and equipment, is as follows:

<b>Denomination</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Construction</b>		
Administrative offices	799	832
Parking administrative offices	32	33
Metallic structure 5.3 hectares	209	219
Metallic structure 2.0 hectares	50	53
Metallic structure roof	199	220
Greenhouse 4.08 hectares	929	984
Greenhouse 4.00 hectares	733	776
Molina Plant	3,860	3,918
<b>Total Construction</b>	<b>6,811</b>	<b>7,035</b>
<b>Land</b>		
Land Molina Plant	236	236
<b>Total Land</b>	<b>236</b>	<b>236</b>
<b>Machinery and equipment</b>		
Machinery and Equipment Peru	10,697	9,901
Blueberries processing line	323	408
IQF processing line	21	65
Molina plant processing line and machinery	835	900
BBC Filling Machine	497	534
BBC Soft Sorter Machine	519	557
Calibrating and Classifying machine	1,103	1,183
Plant pots for Greenhouse	1,042	1,114
Sulphur burners	24	26
Nebulizer	1,001	1,213
Several equipment	99	-
<b>Total Machinery and equipment</b>	<b>16,161</b>	<b>15,901</b>
<b>Motor vehicles</b>		
Trucks and vans	268	316
Truck body work	38	48
Tractors	1,212	1,379
<b>Total motor vehicles</b>	<b>1,518</b>	<b>1,743</b>
<b>General Total</b>	<b>24,726</b>	<b>24,915</b>

Debt associated to these leasings as of September 30, 2020 and 2019, is presented in the item Lease liabilities, current and non-current (leasing) (see Note 23 a)).

Debt associated to each item under Property, plant and equipment is detailed as follows:

<b>Leasing Liability</b>	<b>30-Sep-20</b>	<b>31-Dec-19</b>	
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>Bank or financial institution</b>
<b>Construction</b>			
Administrative offices	-	120	Banco Scotiabank
Parking administrative offices	-	4	Banco Scotiabank
Metallic structure 5.3 hectares	8	36	Banco Santander Chile
Metallic structure 2.0 hectares	-	17	Banco Santander Chile
Metallic Structure Roof	107	141	Banco Santander Chile
Greenhouse 4.08 hectares	386	566	Banco de Crédito e Inversiones
Greenhouse 4.00 hectares	239	474	Banco de Crédito e Inversiones
Molina Plant	2,310	2,711	Banco de Crédito e Inversiones
<b>Total Construction</b>	<b>3,050</b>	<b>4,069</b>	
<b>Land</b>			
Land Molina Plant	141	163	Banco de Crédito e Inversiones
<b>Total Land</b>	<b>141</b>	<b>163</b>	
<b>Machinery and equipment</b>			
Machinery and Equipment Peru	2,556	2,556	Banco de Crédito del Perú
Plant pots for Greenhouse	576	839	Banco de Crédito e Inversiones
Machinery and Equipment Peru	789	2,329	Scotiabank Perú S.A.
Molina plant processing and machinery	500	623	Banco de Crédito e Inversiones
Calibrating and classifying machine	-	196	Banco de Crédito e Inversiones
Sulphur burners	13	21	Banco de Crédito e Inversiones
Others - surveillance system	16	50	Banco de Crédito del Perú
Nebulizer	59	163	Banco de Crédito del Perú
Others	85	-	GC Rent Chile SpA.
<b>Total Machinery and equipment</b>	<b>4,594</b>	<b>6,777</b>	
<b>Motor vehicles</b>			
Vans and trucks	1	69	Banco de Crédito del Perú
Vans and trucks	-	3	Banco de Crédito e Inversiones
Vans and trucks	61	196	Scotiabank Perú S.A.
Ambulance van	45	-	Banco Continental BBVA
Truck bodywork	81	144	Banco Internacional del Perú S.A.
Tractors and equipment	766	1,578	Banco Internacional del Perú S.A.
Tractors	85	234	Banco de Crédito del Perú
<b>Total Motor Vehicles</b>	<b>1,039</b>	<b>2,224</b>	
<b>General Total</b>	<b>8,824</b>	<b>13,233</b>	

As of September 30, 2020 and 2019, there are no Property, plant and equipment temporarily out of service.

f) Property, plant and equipment totally depreciated

As of September 30, 2020, the detail of Property, plant and equipment which are totally depreciated is as follows:

	<b>Gross Value ThUS\$</b>
Construction and infrastructure works	6,652
Machinery and equipment	8,900
Leased equipment	532
Information Technology (IT) equipment	648
Furniture and supplies	457
Motor vehicles	1,321
<b>Total Property, plant and equipment</b>	<b>18,510</b>

Historic costs are considered.

g) Productive bearer plants, in development or in production.

The book value of “Bearer Plants”, is distributed among plants in development or in production in the following manner:

	<b>Movement</b>						
<b>Bearer Plants</b>	<b>1-Jan-20</b>	<b>Additions</b>	<b>Amortization</b>	<b>Transfers</b>	<b>Decrease and/or Reclassification</b>	<b>Exchange rate adjustment</b>	<b>30-Sep-20</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
In production	313,737	-	(16,544)	-	(1,888)	359	295,664
In development	119,853	41,951	-	16,431	-	-	178,235
<b>Total</b>	<b>433,590</b>	<b>41,951</b>	<b>(16,544)</b>	<b>16,431</b>	<b>(1,888)</b>	<b>359</b>	<b>473,899</b>

	<b>Movement</b>						
<b>Bearer Plants</b>	<b>1-Jan-19</b>	<b>Additions</b>	<b>Amortization</b>	<b>Transfers</b>	<b>Decrease and/or</b>	<b>Exchange rate</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
In production	335,799	-	(19,434)	-	(2,301)	(327)	313,737
In formation	67,821	39,894	-	12,138	-	-	119,853
<b>Total</b>	<b>403,620</b>	<b>39,894</b>	<b>(19,434)</b>	<b>12,138</b>	<b>(2,301)</b>	<b>(327)</b>	<b>433,590</b>

## NOTE 20 – RIGHT OF USE ASSETS

As of September 30, 2020, the detail of Right of Use Assets, is as follows:

	September 30, 2020		
	Gross Value	Accumulated depreciation	Net Value
	ThUS\$	ThUS\$	ThUS\$
<b>Right of Use Assets in Lease</b>			
Construction and infrastructure works	2,355	(1,018)	1,337
Land	24,504	(3,228)	21,276
Machinery and equipment	347	(43)	304
Information Technology (IT) equipment	497	(187)	310
Motor vehicles	2,206	(615)	1,591
<b>Total Right of Use Assets in Lease</b>	<b>29,909</b>	<b>(5,091)</b>	<b>24,818</b>

As of December 31, 2019, the detail of Right of Use Assets, is as follows:

	December 31, 2019		
	Gross Value	Accumulated depreciation	Net Value
	ThUS\$	ThUS\$	ThUS\$
Construction and infrastructure works	10,638	(553)	10,085
Land	12,168	(1,918)	10,250
Machinery and equipment	577	(96)	481
Information Technology (IT) equipment	425	(70)	355
Motor vehicles	1,900	(204)	1,696
<b>Total Right of Use Assets in Lease</b>	<b>25,708</b>	<b>(2,841)</b>	<b>22,867</b>

The detail of Right of Use Assets, as per the different categories of Property, plants and equipment and their movements as of September 30, 2020 and December 31, 2019 is as follows:

Right of Use Asset	Construction ThUS\$	Land ThUS\$	Machinery ThUS\$	Information Technology (IT) Equipment ThUS\$	Motor Vehicles ThUS\$	Total Right of Use Assets ThUS\$
<b>As of January 01, 2020</b>						
Cost or valuation	10,638	12,168	577	425	1,900	25,708
Accumulated depreciation	(553)	(1,918)	(96)	(70)	(204)	(2,841)
<b>Net amount as of 01-01-2020</b>	<b>10,085</b>	<b>10,250</b>	<b>481</b>	<b>355</b>	<b>1,696</b>	<b>22,867</b>
Investments	26	4,167	347	72	945	5,557
Incorporation per merger	-	78	-	-	-	78
Expropriation and Write-offs	(95)	(102)	(577)	-	(639)	(1,413)
Accumulated depreciation Decrease	43	72	208	-	101	424
Reclassification AF class	(8,309)	8,309	-	-	-	-
Depreciation	(415)	(1,468)	(156)	(117)	(512)	(2,668)
Exchange rate adjustment	2	(30)	1	-	-	(27)
<b>Net amount as of 30-09-2020</b>	<b>1,337</b>	<b>21,276</b>	<b>304</b>	<b>310</b>	<b>1,591</b>	<b>24,818</b>



<b>Right of Use Asset</b>	<b>Construction</b>	<b>Land</b>	<b>Machinery</b>	<b>Information Technology (IT) Equipment</b>	<b>Motor Vehicles</b>	<b>Total Right of Use Assets</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Investments</b>	10,662	12,018	577	425	1,900	25,582
Expropriation and Write-offs	(119)	(21)	-	-	-	(140)
Accumulated depreciation decrease	22	7	-	-	-	29
Depreciation	(480)	(1,754)	(96)	(70)	(204)	(2,604)
<b>Net amount as of 31-12-2019</b>	<b>10,085</b>	<b>10,250</b>	<b>481</b>	<b>355</b>	<b>1,696</b>	<b>22,867</b>

The measuring of Right of Use Assets, the same as their depreciation criteria, is described in Note 3.24.

a) Estimated economic useful life or depreciation rates

The useful life is defined by the duration of the corresponding contracts, right of use depreciation is recognized monthly, said depreciation is calculated lineally during the term of the lease.

The Company does not maintain a residual value for this type of assets.

b) Insurances

Hortifrut S.A. and subsidiaries have contracted insurance policies to cover the risks that constructions, machinery, equipment and vehicles under lease are subject to. The Company considers that the hedging of these policies is adequate for the risks inherent to their activity (See Note 4.3).

## NOTE 21 – CURRENT INCOME TAX AND DEFERRED TAXES

In the period ending September 30, 2020, we proceeded to calculate and record taxable net income with a 27% rate (as of December 31, 2019 with the same rate), based on what was established in Law N°20,780, Tax Reform, published in the Diario Oficial (Official Newspaper) on September 29, 2014.

The aforementioned Law establishes that since Hortifrut S.A. is a publicly traded company, as a general rule the “Partially Integrated Tax System” is applied to it.

In the other countries where Hortifrut has subsidiaries and associates, the corresponding tax rates are applied in accordance with the valid law.

Deferred tax assets and liabilities are offset if the right to offset the current tax assets and liabilities has been legally recognized and the deferred taxes refer to the same entity and tax authority.

### a) Current income tax

The Company and subsidiaries maintain as of September 30, 2020, a current income tax provision of ThUS\$7,136 (ThUS\$9,472 as of December 31, 2019), which is presented net of credits applicable against income tax as of these same dates for ThUS\$12,193 (ThUS\$18,764 as of December 31, 2019). In this manner, when presented net in the statement of financial position, as of September 30, 2020, a balance is presented in favor of the company for recoverable taxes of ThUS\$5,057 (ThUS\$9,292 as of December 31, 2019).

Provisional payments and other credits that are applied to current income tax are detailed below:

	30-Sep-20	31-Dec-19
Detail Recoverable Tax	ThUS\$	ThUS\$
Monthly provisional payments	10,982	18,471
Personnel training	-	293
Other Credits	1,148	-
Donations Law	63	-
<b>Total Credits</b>	<b>12,193</b>	<b>18,764</b>
Income tax provision	(7,136)	(9,472)
<b>Total Credits (Income Tax Provision)</b>	<b>5,057</b>	<b>9,292</b>

### b) Deferred taxes

Deferred taxes correspond to the amount of tax over profits that Hortifrut and subsidiaries will have to pay (liabilities) or recover (assets) in future periods, related with temporary differences between the fiscal or tax base and the accounting book value of certain assets and liabilities.

The main deferred tax asset corresponds to the tax loss of subsidiaries, which will be recovered in future periods. The main deferred tax liability payable in future periods, corresponds to the temporary differences originated by manufacturing expenses, adjustment to fair value of current biological assets and the revaluation of Property, plant and equipment on the transition date to IFRS.

Deferred tax assets and liabilities as of September 30, 2020 and December 31, 2019, refer to the following concepts:

	<b>30-Sep-20</b>		<b>31-Dec-19</b>	
	<b>Deferred tax assets</b>	<b>Deferred tax liabilities</b>	<b>Deferred tax assets</b>	<b>Deferred tax liabilities</b>
<b>Detail</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Manufacturing expenses	-	3,512	-	2,477
Valuation bearer plants	-	75,929	-	73,715
Land appraisals	-	8,241	-	8,205
Advanced revenue	2,978	-	697	-
Tax loss	21,384	-	20,790	-
Provisions	3,665	-	610	-
Lease (Right of Use)	-	3,126	-	4,764
Intangibles	-	1,764	-	990
Fixed asset	-	13,167	-	8,332
Forward hedging	1,871	-	1,304	-
Price adjustments	864	-	258	-
Lease liabilities and others	3,153	-	4,050	159
FV Fruit on plants	-	3,027	-	237
Non-realized profits in investment	-	-	282	-
<b>Total</b>	<b>33,915</b>	<b>108,766</b>	<b>27,991</b>	<b>98,879</b>

Deferred tax hedging is presented net of other comprehensive income.

Deferred taxes have not been recognized for the temporary differences between the tax and accounting value generated by investments in Subsidiaries, so, deferred tax due to adjustments in conversion directly recorded in net equity, exposed in the other comprehensive income statement is also not recognized.

As of September 30, 2020 the deferred tax asset originated by tax loss reached the amount of ThUS\$21,384 (ThUS\$20,790 as of December 31, 2019) which are chargeable to the profits which could be generated in the future in companies that present said condition, as per the following detail:

		<b>30-Sep-20</b>	<b>31-Dec-19</b>
		<b>ThUS\$</b>	<b>ThUS\$</b>
Hortifrut S.A. de C.V.	Mexico	11,516	11,733
Hortifrut S.A.	Chile	4,495	4,211
Ag. Mataquito S.A.	Chile	1,993	1,579
Ag. El Avellano S.A.	Chile	1,702	1,782
Hortifrut España Southern Sun SL and Subsidiaries	Spain	683	585
Berrygood Comercial Importadora	Brazil	342	469
Hortifrut Management SpA	Chile	230	-
Vitafoods SpA	Chile	214	-
Ag. Santa Rosa del Parque S.A.	Chile	121	203
Hortifrut Europa SL	Spain	36	35
Hortifrut Argentina S.A.	Argentina	29	67
Desarrollos Tecnológicos SpA	Chile	20	-
Ag. y Gand. Santa Rebeca Ltda.	Chile	3	7
Ag. Hortifrut S.A.	Chile	-	119
<b>Total</b>		<b>21,384</b>	<b>20,790</b>

Regarding the statute of limitations of the tax loss susceptible to be charged to future profits, we can state that in the case of those generated in companies constituted in Chile, Peru, Brazil and Spain, these do not prescribe. In Mexico, these have a tax loss carry forward expire of 10 years and Argentina 5 years.

Movement in deferred tax asset balances as of September 30, 2020 and December 31, 2019 is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b><u>ThUS\$</u></b>	<b><u>ThUS\$</u></b>
<b>Opening balance</b>	<b>27,991</b>	<b>26,637</b>
Provisions	3,055	(2,283)
Tax loss	594	2,633
Forward hedging	567	811
Advanced income	2,281	(1,063)
Lease liabilities and others	(897)	1,236
Price adjustment	606	33
Non-realized profit in investments	(282)	(13)
<b>Final balance</b>	<b><u>33,915</u></b>	<b><u>27,991</u></b>

Movement in deferred tax liabilities as of September 30, 2020 and December 31, 2019 is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b><u>ThUS\$</u></b>	<b><u>ThUS\$</u></b>
<b>Opening balance</b>	<b>98,879</b>	<b>106,966</b>
Manufacturing expenses	1,035	812
Land appraisal	36	153
Fixed asset	4,835	(4,469)
Intangibles	774	(9)
Lease (Right of Use)	(1,638)	555
Valuation bearer plants	2,214	(4,281)
Others	(159)	159
FV Fruit on plants	2,790	(1,007)
<b>Final balance</b>	<b><u>108,766</u></b>	<b><u>98,879</u></b>

Income tax expense (gain) and deferred gains tax for the periods and quarters ending September 30, 2020 and 2019 have the following detail:

	<b>QUARTER</b>			
	<b>30-Sep-20</b>	<b>30-Sep-19</b>	<b>1-Jul-20</b>	<b>1-Jul-19</b>
<b><u>Detail</u></b>	<b><u>ThUS\$</u></b>	<b><u>ThUS\$</u></b>	<b><u>ThUS\$</u></b>	<b><u>ThUS\$</u></b>
Current tax expense	8,273	1,588	3,617	(254)
Tax benefit due to tax loss	-	(16)	-	-
Deferred tax effect	2,714	951	2,072	5,923
Adjustment previous year	101	247	(100)	580
Adjustment of exchange rate conversion	(122)	107	(26)	119
<b>Total</b>	<b><u>10,966</u></b>	<b><u>2,877</u></b>	<b><u>5,563</u></b>	<b><u>6,368</u></b>

The following is the detail of income tax expense (gain) and deferred gains tax conciliation, using the legal rate with the tax expense, using the effective rate:

	30-Sep-20		30-Sep-19	
	ThUS\$	%	ThUS\$	%
<b>Tax expense (income) using the legal rate</b>	<b>15,574</b>	<b>27.00%</b>	<b>3,192</b>	<b>27.00%</b>
Tax effect of rates in other jurisdictions	(9,323)	(16.16%)	(3,594)	(30.40%)
Tax effect of non-taxable operating income	(3,571)	(6.19%)	(354)	(2.99%)
Tax effect of non-deductible tax expense	4,938	8.56%	1,981	16.76%
Tax effect of fiscal currency other than functional currency	3,247	5.63%	1,541	13.04%
Tax effect of tax provided in excess previous period	101	0.18%	111	0.94%
<b>Total tax expense adjustment using the legal rate</b>	<b>(4,608)</b>	<b>(7.98%)</b>	<b>(315)</b>	<b>(2.65%)</b>
<b>Tax expense using the effective rate</b>	<b>10,966</b>	<b>19.02%</b>	<b>2,877</b>	<b>24.35%</b>

  

	1-Jul-20		1-Jul-19	
	ThUS\$	%	ThUS\$	%
<b>Tax expense (income) using the legal rate</b>	<b>11,819</b>	<b>27.00%</b>	<b>8,493</b>	<b>27.00%</b>
Tax effect of rates in other jurisdictions	(4,930)	15.42%	(3,962)	(28.53%)
Tax effect of non-taxable operating income	(3,294)	(4.20%)	2,020	(15.08%)
Tax effect of non-deductible tax expense	2,316	(10.29%)	(1,639)	35.20%
Tax effect of fiscal currency other than functional currency	(484)	(21.19%)	1,012	15.73%
Tax effect of tax provided in excess previous period	136	0.43%	444	(0.76%)
<b>Total tax expense adjustment using the legal rate</b>	<b>(6,256)</b>	<b>(19.83%)</b>	<b>(2,125)</b>	<b>6.56%</b>
<b>Tax expense using the effective rate</b>	<b>5,563</b>	<b>7.17%</b>	<b>6,368</b>	<b>33.56%</b>

## NOTE 22 – OTHER FINANCIAL LIABILITIES

As of September 30, 2020 and December 31, 2019, Hortifrut and subsidiaries maintain financial liabilities, which are detailed below:

### Other current financial liabilities

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Obligations with banks and financial institutions	128,950	171,462
Bonds	902	1,481
Cross Currency Swap Operations	-	155
Forwards currency operations	3,031	3,247
<b>Total current bank obligations</b>	<b>132,883</b>	<b>176,345</b>

### Other non-current financial liabilities

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Obligations with banks and financial institutions	297,504	183,364
Bonds	93,405	92,174
Cross Currency Swap Operations	6,202	2,924
Forwards currency operations	-	1,062
<b>Total non-current obligations</b>	<b>397,111</b>	<b>279,524</b>

## Detail of balance and maturities

a) Obligations with Banks and financial institutions, grouped by maturity, as of September 30, 2020 and December 31, 2019 are as follows:

										Current			Total Current	Non-current					Total Non-Current
										Maturity up to 1				Maturity 1 to	Maturity 2 to	from 3 to 4	from 4 to 5	5 or more	
										month	1 to 3 months	3 to 12 months	30-Sep-20	2 years	3 years	years	years	years	30-Sep-20
										Type of Amortization	Effective Annual	Nominal Annual							
Debtor Company	RUT	Country	Creditor Bank	Currency		Rate	Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	2.65%	2.65%	-	402	-	402	-	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco RaboFinance Chile	US\$	Annual	6.26%	6.03%	1,519	-	-	1,519	-	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	2.65%	2.65%	-	502	-	502	-	-	-	-	-	-	-	
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco Santander Chile	US\$	Annual	2.65%	2.65%	-	502	-	502	-	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.58%	5.31%	91	-	-	91	-	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco RaboFinance Chile	US\$	Annual	6.23%	6.01%	912	-	-	912	-	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.16%	4.16%	-	81	-	81	-	-	-	-	-	-	-	
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	2.65%	2.65%	-	502	-	502	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	3,038	3,038	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	5,063	5,063	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	5,063	5,063	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	5,063	5,063	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	4,051	4,051	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	-	4,051	4,051	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	1.66%	1.66%	-	7,011	-	7,011	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Chile	US\$	Annual	1.45%	1.45%	5,006	-	-	5,006	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Internacional	US\$	Annual	1.40%	1.40%	5,005	-	-	5,005	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Internacional	US\$	Annual	1.40%	1.40%	5,005	-	-	5,005	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco China Construction Bank Corp.	US\$	Annual	3.12%	3.12%	-	-	5,080	5,080	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco China Construction Bank Corp.	US\$	Annual	3.12%	3.12%	-	-	5,080	5,080	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco China Construction Bank Corp.	US\$	Annual	3.12%	3.12%	-	-	5,080	5,080	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Latinoamericano de Comercio Exterior, S	US\$	Annual	1.50%	1.50%	5,006	-	-	5,006	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	5.00%	5.00%	24	-	-	24	-	-	-	-	-	-	-	
Hortifrut Chile S.A.	96.996.290-k	Chile	Banco Santander Chile	US\$	Annual	1.40%	1.40%	3,003	-	-	3,003	-	-	-	-	-	-	-	
Hortifrut España Southern Sun SL	0-E	España	Banco Santander Central Hispano S.A.	EUR	Quarter	1.15%	1.15%	-	739	2,234	2,973	748	-	-	-	-	-	748	
Hortifrut España Southern Sun SL	0-E	España	Banco Bilbao Vizcaya Argentaria	EUR	Biannual	1.16%	1.16%	-	-	2,972	2,972	1,493	-	-	-	-	-	1,493	
Hortifrut España Southern Sun SL	0-E	España	La Caixa	EUR	Quarter	1.10%	1.10%	367	-	1,115	1,482	1,117	-	-	-	-	-	1,117	
Hortifrut España Southern Sun SL	0-E	España	Bankinter	EUR	Monthly	1.10%	1.10%	74	147	667	888	449	-	-	-	-	-	449	
Hortifrut España Southern Sun SL	0-E	España	Banco Sabadell	EUR	Monthly	1.10%	1.10%	49	98	442	589	545	50	-	-	-	-	595	
Hortifrut España Southern Sun SL	0-E	España	Banco Santander Central Hispano S.A.	EUR	Quarter	1.95%	1.95%	-	-	478	478	1,146	1,168	1,192	599	-	-	4,105	
HFE Berries Perú S.A.C.	0-E	Perú	Banco de Crédito del Perú	US\$	Monthly	5.50%	5.50%	1	-	-	1	-	-	-	-	-	-	-	
HFE Berries Perú S.A.C.	0-E	Perú	Coöperatieve Rabobank U.A.	US\$	Monthly	2.47%	2.47%	-	-	-	-	1,910	3,636	3,636	3,636	7,273	-	20,091	
HFE Berries Perú S.A.C.	0-E	Perú	Banco Bilbao Vizcaya Argentaria	US\$	Monthly	3.29%	3.29%	356	341	687	1,384	2,445	2,510	-	-	-	-	4,955	
HFE Berries Perú S.A.C.	0-E	Perú	Scotiabank Perú S.A.	US\$	Quarter	1.70%	1.70%	-	2,005	-	2,005	-	-	-	-	-	-	-	

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Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current			Total Current	Non-Current					Total Non-Current
								Maturity up to 1 month				Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	
								1 to 3 months	3 to 12 months								
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
HFE Berries Perú S.A.C.	o-E	Peru	Scotiabank Perú S.A.	US\$	Quarter	1.70%	1.70%	-	3,008	-	3,008	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.70%	0.70%	-	4	-	4	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	1.00%	1.00%	-	-	48	48	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	2.53%	-	21	-	21	661	663	664	665	332	2,985
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	2.53%	-	93	-	93	2,978	2,982	2,987	2,992	1,497	13,436
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	2.53%	-	93	-	93	2,978	2,982	2,987	2,992	1,497	13,436
Hortifrut S.A.	96.896.990-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.20%	2.50%	-	-	3,225	3,225	3,538	3,544	4,450	4,457	21,512	37,501
Hortifrut S.A.	96.896.990-0	Chile	Banco de Crédito e Inversiones	CLP	Annual	0.40%	0.40%	-	-	77	77	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco de Crédito e Inversiones	CLP	Annual	0.40%	0.40%	-	-	-	-	-	4	-	-	-	4
Hortifrut S.A.	96.896.990-0	Chile	Banco de Chile	US\$	Annual	5.39%	2.77%	-	4,356	-	4,356	4,129	4,137	4,144	4,151	4,159	20,720
Hortifrut S.A.	96.896.990-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.67%	2.83%	-	189	-	189	5,730	5,754	5,761	5,769	2,886	25,900
Hortifrut S.A.	96.896.990-0	Chile	Banco RaboFinance Chile	US\$	Annual	3.52%	3.45%	-	-	47	47	2,832	5,693	5,701	5,708	-	19,934
Hortifrut S.A.	96.896.990-0	Chile	Banco Industrial and Commercial Bank of China	US\$	Annual	3.54%	3.39%	-	-	43	43	-	9,912	9,975	9,984	-	29,871
Hortifrut S.A.	96.896.990-0	Chile	Banco Latinoamericano de Comercio Exterior, S	US\$	Annual	3.54%	3.39%	-	-	26	26	-	4,295	4,322	4,327	-	12,944
Hortifrut S.A.	96.896.990-0	Chile	Banco de Occidente S.A.	US\$	Annual	3.54%	3.39%	-	-	16	16	-	2,643	2,660	2,663	-	7,966
Hortifrut S.A.	96.896.990-0	Chile	Banco Santander Chile	US\$	Annual	3.82%	3.39%	-	-	-	-	-	9,750	9,925	9,964	-	29,639
Hortifrut S.A.	96.896.990-0	Chile	Banco Santander Chile	CLP	Annual	0.50%	0.50%	-	136	-	136	-	-	-	-	-	-
HF Sarbanand S de R.L.	o-E	Mexico	HSBC México SA, Institución de Banca Múltiple	US\$	Annual	4.33%	4.33%	-	-	1,500	1,500	-	-	-	-	-	-
Hortifrut TAL SAC	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	0.99%	0.99%	-	-	2,790	2,790	-	-	-	-	-	-
Hortifrut TAL SAC	o-E	Peru	Banco Continental BBVA	US\$	Monthly	0.94%	0.94%	500	-	-	500	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Metropolitan Life Insurance Company	US\$	Biannual	5.20%	5.13%	-	-	7	7	1,141	3,141	3,142	3,142	18,850	29,416
Hortifrut-Peru SAC.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	1.02%	1.02%	-	-	2,790	2,790	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	1.57%	1.57%	-	1,194	-	1,194	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	1.03%	1.03%	-	1,280	-	1,280	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	1.05%	1.05%	-	-	1,177	1,177	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	1.05%	1.05%	-	-	1,972	1,972	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco Internacional del Perú S.A.	US\$	Annual	1.59%	1.59%	-	1,802	-	1,802	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco Internacional del Perú S.A.	US\$	Annual	0.94%	0.94%	-	-	2,001	2,001	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco Continental BBVA	US\$	Annual	1.04%	1.04%	-	1,704	-	1,704	-	-	-	-	-	-
Hortifrut-Peru SAC.	o-E	Peru	Banco Continental BBVA	US\$	Annual	0.78%	0.78%	-	500	-	500	-	-	-	-	-	-
Berries de CHAO S.A.C.	o-E	Peru	Banco de Crédito del Perú	Soles	Annual	3.20%	2.06%	-	-	182	182	681	522	-	-	-	1,203
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	Banco Santander Chile	US\$	Annual	2.65%	2.65%	-	301	-	301	-	-	-	-	-	-
Asian Berry Ltd	o-E	China	Communications Bank Yunnan Branch	CNY	Annual	5.46%	5.46%	-	-	5,956	5,956	6,784	8,141	4,071	-	-	18,996
Euroberry Marketing S.A.	o-E	Spain	Scotiabank Perú S.A.	US\$	Annual	1.30%	1.30%	-	-	3,000	3,000	-	-	-	-	-	-
Total								26,918	27,011	75,021	128,950	41,305	71,527	65,617	61,049	58,006	297,504



Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current			Total current	Non-Current					Total Non-Current	
					Maturity up to 1 month			31-Dec-19	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-19	
						1 to 3 months	3 to 12 months								
					ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	403	-	403	-	-	-	-	-	-	-
Banco RaboFinance Chile	US\$	Annual	6.26%	6.03%	-	-	1,542	1,542	-	-	-	-	-	-	-
Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-	-
Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-	-
Banco RaboFinance Chile	US\$	Annual	5.58%	5.31%	-	-	92	92	-	-	-	-	-	-	-
Banco RaboFinance Chile	US\$	Annual	6.23%	6.01%	-	-	925	925	-	-	-	-	-	-	-
Banco de Crédito e Inversiones	US\$	Annual	4.43%	4.43%	-	81	-	81	-	-	-	-	-	-	-
Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	503	-	503	-	-	-	-	-	-	-
Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	4,010	-	4,010	-	-	-	-	-	-	-
Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	4,010	-	4,010	-	-	-	-	-	-	-
Banco Scotiabank	US\$	Annual	2.30%	2.30%	-	-	5,028	5,028	-	-	-	-	-	-	-
Banco Scotiabank	US\$	Annual	2.35%	2.35%	-	5,016	-	5,016	-	-	-	-	-	-	-
Banco Scotiabank	US\$	Annual	2.30%	2.30%	-	-	5,028	5,028	-	-	-	-	-	-	-
Banco Scotiabank	US\$	Annual	2.41%	2.41%	-	4,010	-	4,010	-	-	-	-	-	-	-
Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,025	-	5,025	-	-	-	-	-	-	-
Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,033	-	5,033	-	-	-	-	-	-	-
Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,033	-	5,033	-	-	-	-	-	-	-
Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,025	-	5,025	-	-	-	-	-	-	-
Banco de Crédito e Inversiones	US\$	Annual	2.61%	2.61%	-	5,033	-	5,033	-	-	-	-	-	-	-
Banco BICE	US\$	Annual	2.55%	2.55%	-	5,027	-	5,027	-	-	-	-	-	-	-
Banco BICE	US\$	Annual	2.55%	2.55%	-	5,027	-	5,027	-	-	-	-	-	-	-
Banco BICE	US\$	Annual	2.55%	2.55%	-	5,027	-	5,027	-	-	-	-	-	-	-
Banco de Chile	US\$	Annual	2.55%	2.55%	5,012	-	-	5,012	-	-	-	-	-	-	-
Banco China Construction Bank Corp.	US\$	Annual	2.57%	2.57%	-	5,007	-	5,007	-	-	-	-	-	-	-
Banco China Construction Bank Corp.	US\$	Annual	2.57%	2.57%	-	5,007	-	5,007	-	-	-	-	-	-	-
Banco de Crédito del Perú	US\$	Annual	2.61%	2.61%	-	4,019	-	4,019	-	-	-	-	-	-	-
Banco de Crédito del Perú	US\$	Annual	2.60%	2.60%	-	6,027	-	6,027	-	-	-	-	-	-	-
Banco de Crédito del Perú	US\$	Annual	2.51%	2.51%	5,012	-	-	5,012	-	-	-	-	-	-	-
Banco de Crédito del Perú	US\$	Annual	2.59%	2.59%	-	3,006	-	3,006	-	-	-	-	-	-	-
Banco Estado	US\$	Annual	2.58%	2.58%	-	6,039	-	6,039	-	-	-	-	-	-	-
Banco Estado	US\$	Annual	2.58%	2.58%	-	6,039	-	6,039	-	-	-	-	-	-	-
Banco Estado	CLP	Annual	0.70%	0.70%	-	-	6	6	-	-	-	-	-	-	-

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																	Total Non-Current
Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Current			Total Current	Non-Current					31-Dec-19
								Maturity up to 1 month			31-Dec-19	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	
									1 to 3 months	3 to 12 months							
								ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Estado	CLP	Annual	0.35%	0.35%	-	-	140	140	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Itaú	US\$	Annual	2.53%	2.53%	-	5,026	-	5,026	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Itaú	US\$	Annual	2.53%	2.53%	-	5,026	-	5,026	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Itaú	US\$	Annual	2.53%	2.53%	-	5,025	-	5,025	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	2.54%	2.54%	-	4,019	-	4,019	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco Santander Chile	US\$	Annual	2.54%	2.54%	-	4,019	-	4,019	-	-	-	-	-	-
Hortifrut España Southern Sun SL	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Monthly	1.40%	1.40%	119	239	-	358	-	-	-	-	-	-
Hortifrut España Southern Sun SL	o-E	Spain	Banco Santander Central Hispano S.A.	EUR	Quarter	1.15%	1.15%	-	700	2,113	2,813	2,846	-	-	-	-	2,846
Hortifrut España Southern Sun SL	o-E	Spain	Banco Bilbao Vizcaya Argentaria	EUR	Biannual	1.16%	1.16%	-	1,435	1,403	2,838	2,830	1,427	-	-	-	4,257
Hortifrut España Southern Sun SL	o-E	Spain	La Caixa	EUR	Quarter	1.10%	1.10%	358	-	1,050	1,408	1,414	713	-	-	-	2,127
Hortifrut España Southern Sun SL	o-E	Spain	Bankinter	EUR	Monthly	1.10%	1.10%	72	140	632	844	779	287	-	-	-	1,066
Hortifrut España Southern Sun SL	o-E	Spain	Banco Sabadell	EUR	Monthly	1.10%	1.10%	46	93	419	558	517	474	-	-	-	991
HFE Berries Perú S.A.C.	o-E	Peru	Banco de Crédito del Perú	US\$	Monthly	5.50%	5.50%	4	-	-	4	-	-	-	-	-	-
HFE Berries Perú S.A.C.	o-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.50%	5.50%	-	2,063	1,800	3,863	3,600	3,600	3,600	-	-	10,800
Euroberry Marketing S.A.	o-E	Spain	Banco Santander Central Hispano S.A.	US\$	Monthly	2.39%	2.39%	-	4,361	-	4,361	-	-	-	-	-	-
Euroberry Marketing S.A.	o-E	Spain	La Caixa	US\$	Monthly	0.99%	0.99%	-	1,718	-	1,718	-	-	-	-	-	-
Euroberry Marketing S.A.	o-E	Spain	Bankinter	EUR	Monthly	2.44%	2.44%	-	1,119	-	1,119	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.70%	0.70%	-	-	4	4	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.30%	0.30%	-	-	47	47	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	CLP	Annual	0.30%	0.30%	-	-	54	54	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	4.04%	-	-	2	2	326	662	664	665	665	2,982
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	4.04%	-	-	8	8	1,468	2,982	2,987	2,992	2,997	13,426
Hortifrut S.A.	96.896.990-0	Chile	Banco Estado	US\$	Annual	5.14%	4.04%	-	-	8	8	1,468	2,982	2,987	2,992	2,997	13,426
Hortifrut S.A.	96.896.990-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.20%	4.07%	-	-	3,848	3,848	2,634	3,538	3,543	4,450	25,970	40,135
Hortifrut S.A.	96.896.990-0	Chile	Banco de Crédito e Inversiones	CLP	Annual	0.40%	0.40%	-	-	-	-	74	-	-	-	-	74
Hortifrut S.A.	96.896.990-0	Chile	Banco de Crédito e Inversiones	CLP	Annual	0.40%	0.40%	-	-	-	-	-	4	-	-	-	4
Hortifrut S.A.	96.896.990-0	Chile	Banco de Chile	US\$	Annual	5.39%	4.25%	-	-	4,189	4,189	4,107	4,137	4,145	4,152	4,161	20,702
Hortifrut S.A.	96.896.990-0	Chile	Banco RaboFinance Chile	US\$	Annual	5.67%	4.37%	-	-	-	-	2,838	5,750	5,757	5,765	5,773	25,883
Hortifrut S.A.	96.896.990-0	Chile	Banco Santander Chile	CLP	Annual	0.50%	0.50%	-	-	132	132	-	-	-	-	-	-
HF Sarbanand S de R.L.	o-E	Mexico	HSBC México SA, Institución de Banca Múltiple	US\$	Annual	4.08%	4.08%	188	374	1,688	2,250	938	-	-	-	-	938
Hortifrut-Peru SAC.	o-E	Peru	Metropolitan Life Insurance Company	US\$	Biannual	5.20%	5.13%	-	397	-	397	-	2,683	3,142	3,142	20,406	29,373
Agrícola Vida Nueva S.A.	96.996.290-k	Chile	Banco Santander Chile	US\$	Annual	3.55%	3.55%	-	302	-	302	-	-	-	-	-	-
Asian Berry Ltd	o-E	China	Communications Bank Yunnan Branch	US\$	Annual	5.46%	5.46%	24	-	-	24	4,029	3,358	4,029	2,918	-	14,334
Total								10,835	130,469	30,158	171,462	29,868	32,597	30,854	27,076	62,969	183,364

## b) Bonds – Obligations with the Public

Bonds – Obligations with the Public, grouped by maturity, are detailed below, as of September 30, 2020 and December 31, 2019:

<u>Debtor Company</u>	<u>RUT</u>	<u>Country</u>	<u>Currency</u>	<u>Type of Amortization</u>	<u>Effective Annual Rate</u>	<u>Nominal Annual Rate</u>	<u>Type</u>										
								<u>Current</u>			<u>Non-Current</u>					<u>Total Non-Current</u>	
								<u>Maturity up to 1 month</u>	<u>1 to 3 months</u>	<u>3 to 12 months</u>	<u>9/30/2020</u>	<u>Maturity 1 to 2 years</u>	<u>2 to 3 years</u>	<u>from 3 to 4 years</u>	<u>from 4 to 5 years</u>	<u>5 or more years</u>	<u>9/30/2020</u>
								<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
Hortifrut S.A.	96.896.990-0	Chile	US\$	Annual	4.06%	4.24%	Bond A	-	-	65	65	195	6,857	13,553	13,509	6,740	40,854
Hortifrut S.A.	96.896.990-0	Chile	US\$	Annual	4.84%	4.94%	Bond B	628	-	209	837	419	419	421	419	50,873	52,551
Total								628	-	274	902	614	7,276	13,974	13,928	57,613	93,405

  

<u>Debtor Company</u>	<u>RUT</u>	<u>Country</u>	<u>Currency</u>	<u>Type of Amortization</u>	<u>Effective Annual Rate</u>	<u>Nominal Annual Rate</u>	<u>Type</u>										
								<u>Current</u>			<u>Non-Current</u>					<u>Total Non-Current</u>	
								<u>Maturity up to 1 month</u>	<u>1 to 3 months</u>	<u>3 to 12 months</u>	<u>12/31/2019</u>	<u>Maturity 1 to 2 years</u>	<u>2 to 3 years</u>	<u>from 3 to 4 years</u>	<u>from 4 to 5 years</u>	<u>5 or more years</u>	<u>12/31/2019</u>
								<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>
Hortifrut S.A.	96.896.990-0	Chile	US\$	Annual	4.06%	4.24%	Bond A	-	469	65	534	130	130	6,857	13,555	19,554	40,226
Hortifrut S.A.	96.896.990-0	Chile	US\$	Annual	4.84%	4.94%	Bond B	-	-	947	947	418	419	419	421	50,271	51,948
Total								-	469	1,012	1,481	548	549	7,276	13,976	69,825	92,174

### c) Cross Currency Swap Operations

The detail of the derivative instruments portfolio as of September 30, 2020 and December 31, 2019 is as follows:

<b>LIABILITIES</b>			<b>Capital Balance ThUS\$</b>	<b>Mark to Market Value</b>	
<b>Hedging instruments</b>				<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
<b>Entities</b>	<b>Instruments</b>	<b>Type</b>			
Banco Scotiabank	Cross Currency Swaps CLP/USD	Currency	-	-	5
Banco Santander Central Hispano S.A.	Cross Currency Swaps - USD/EUR	Currency	-	-	150
<b>Total Current</b>			<b>-</b>	<b>-</b>	<b>155</b>
Banco Scotiabank	Cross Currency Swaps Bonos A- UF/USD	Currency	40,363	218	-
Banco Scotiabank	Cross Currency Swaps Bonos B- UF/USD	Currency	50,454	791	-
Banco Santander Central Hispano S.A.	Cross Currency Swaps - USD/EUR	Currency	-	-	24
Banco de Crédito e Inversiones	Cross Currency Swaps - USD	Rate	40,500	5,193	2,900
<b>Total Non-Current</b>			<b>131,317</b>	<b>6,202</b>	<b>2,924</b>

The total of the fair value of these derivative instruments are recognized in other comprehensive income.

Swaps cover the significant variations in cash flows associated to the market risk implicit in the increases in LIBOR interest rate of 6 months for long term credits originated by investments. These contracts are recorded as cash flow hedging contracts.

d) Currency Forwards operations:

The details of currency forwards operations held by Hortifrut and subsidiaries as of September 30, 2020 and December 31, 2019, is as follows:

Company	Bank	Contract Type	Fees Type	Currency	Liabilities		Closing Value Amount	Net Effect Offsetting	Mark to Market					Total Current 30-Sep-20	Maturity 1 to 2 years	Total Non-Current 30-Sep-20
					Currency	Amount			Maturity up to							
									1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months				
													ThUS\$			
Agrícola Santa Rosa Del Parque S.A	Credicorp Capital	Offsetting	Sale	CLP	479	USD	430	(49)	23	22	5	-	50	-	-	
Agrícola Santa Rosa Del Parque S.A	Banco Santander Chile	Offsetting	Sale	CLP	306	USD	275	(31)	15	16	2	-	33	-	-	
Agrícola Mataquito SA	Credicorp Capital	Offsetting	Sale	CLP	793	USD	711	(82)	46	23	14	-	83	-	-	
Agrícola Mataquito SA	Banco Santander Chile	Offsetting	Sale	CLP	662	USD	590	(72)	33	32	6	-	71	-	-	
Agrícola Vida Nueva S.A.	Credicorp Capital	Offsetting	Sale	CLP	1,045	USD	963	(82)	18	57	8	-	83	-	-	
Agrícola Vida Nueva S.A.	Banco Santander Chile	Offsetting	Sale	CLP	280	USD	250	(30)	5	23	1	-	29	-	-	
Hortifrut Chile S.A.	Credicorp Capital	Offsetting	Sale	CLP	6,617	USD	5,864	(753)	259	297	187	-	743	-	-	
Hortifrut Chile S.A.	Banco Estado	Offsetting	Sale	CLP	2,946	USD	2,618	(328)	116	142	66	-	324	-	-	
Hortifrut Chile S.A.	Banco de Chile	Offsetting	Sale	CLP	2,702	USD	2,409	(293)	99	119	56	-	274	-	-	
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	CLP	6,134	USD	5,519	(615)	203	241	133	-	577	-	-	
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	USD	5,856	EUR	5,859	3	9	-	-	-	9	-	-	
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Purchase	USD	1,241	EUR	1,221	(20)	18	-	-	-	18	-	-	
Hortifrut S.A.	Credicorp Capital	Offsetting	Sale	CLP	2,020	USD	1,790	(230)	75	132	19	-	226	-	-	
Hortifrut S.A.	Banco Estado	Offsetting	Sale	CLP	1,419	USD	1,261	(158)	39	101	16	-	156	-	-	
Hortifrut S.A.	Banco de Chile	Offsetting	Sale	CLP	1,419	USD	1,278	(141)	33	84	14	-	131	-	-	
Hortifrut S.A.	Itaú Corpbanca	Offsetting	Sale	CLP	1,167	USD	1,055	(112)	31	67	10	-	108	-	-	
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	CLP	1,218	USD	1,095	(123)	33	72	11	-	116	-	-	
Total					30-Sep-20	36,304	33,188	(3,116)	1,055	1,428	548	-	3,031	-		

# Mark to Market

Company	Bank	Contract Type	Fees Type	Currency	Liabilities		Closing Value Amount	Net Effect Offsetting	Maturity up to				Total Current 31-Dec-19	Maturity up to 1 to 2 years 31-Dec-19	Total Non- Current 31-Dec-19						
					Amount	Currency			1 to 3 months	3 to 6 months	6 to 9 months	9 to 12 months									
																ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agric. Santa Rosa del Parque S.A.	Credicorp Capital	Offsetting	Sale	CLP	672	USD	635	(37)	2	1	7	14	24	14	14						
Agric. Santa Rosa del Parque S.A.	Banco Santander Chile	Offsetting	Sale	CLP	870	USD	813	(57)	32	4	-	7	43	9	9						
Agric. y Gan. Sta. Rebeca Ltd.	Banco Santander Chile	Offsetting	Sale	CLP	50	USD	47	(3)	3	-	-	-	3	-	-						
Agricola Mataquito S.A.	Credicorp Capital	Offsetting	Sale	CLP	1,067	USD	1,007	(60)	-	1	13	23	37	19	19						
Agricola Mataquito S.A.	Banco Santander Chile	Offsetting	Sale	CLP	1,938	USD	1,811	(127)	64	14	9	17	104	19	19						
Agricola Vida Nueva S.A.	Banco de Crédito e Inversione	Offsetting	Sale	CLP	467	USD	424	(43)	41	2	-	-	43	-	-						
Agricola Vida Nueva S.A.	Credicorp Capital	Offsetting	Sale	CLP	1,167	USD	1,099	(68)	19	3	6	10	38	29	29						
Agricola Vida Nueva S.A.	Banco Santander Chile	Offsetting	Sale	CLP	662	USD	620	(42)	24	-	-	2	26	14	14						
Hortifrut Chile S.A.	Banco de Chile	Offsetting	Sale	CLP	5,480	USD	5,168	(312)	90	42	31	54	217	96	96						
Hortifrut Chile S.A.	Banco Estado	Offsetting	Sale	CLP	7,476	USD	6,966	(510)	186	87	39	63	375	111	111						
Hortifrut Chile S.A.	Credicorp Capital	Offsetting	Sale	CLP	13,382	USD	12,545	(837)	155	127	98	142	522	267	267						
Hortifrut Chile S.A.	Banco Scotiabank	Offsetting	Sale	CLP	17,119	USD	15,969	(1,150)	536	242	72	110	960	203	203						
Hortifrut S.A.	Banco Scotiabank	Offsetting	Sale	CLP	5,645	USD	5,147	(498)	375	58	10	18	461	45	45						
Hortifrut S.A.	Banco de Chile	Offsetting	Sale	CLP	2,749	USD	2,591	(158)	65	10	14	18	107	55	55						
Hortifrut S.A.	Banco Estado	Offsetting	Sale	CLP	3,835	USD	3,572	(263)	131	21	16	21	189	62	62						
Hortifrut S.A.	Credicorp Capital	Offsetting	Sale	CLP	2,962	USD	2,789	(173)	20	2	15	41	78	83	83						
Hortifrut S.A.	Banco Itau	Offsetting	Sale	CLP	1,351	USD	1,286	(65)	-	-	8	12	20	36	36						
Total					31-Dec-19	66,892		62,489	(4,403)	1,743	614	338	552	3,247	1,062	1,062					

The total of the fair value of these derivative instruments is recognized in other comprehensive income.

The type of fee indicated in the forwards, is presented from the perspective of the company, for banks it is the opposite.

e) Information regarding financial liabilities

Annual covenant required with June 30, 2020 and December 31, 2019 cut-off date.

**i. Financial Covenant Limits**

Ratio	Adjusted Net Financial Debt / Adjusted EBITDA		EBITDA Adjusted / Adjusted Net Financial Costs	Adjusted Net Financial Debt / Equity
Cut-off date	Cut-off as of June 30	Cut-off as of December 30	Cut-off as of June 30	Cut-off as of June 30
<b>Bank Debt and Bonds Limit</b>	<=4.5 times	<=6.0 times	>=4.0 times	<=1.0 time

**ii. Financial Covenant Calculation**

	30-Jun-20	31-Dec-19	30-Jun-20	30-Jun-20
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
EBITDA Adjusted LTM	115,673	99,262	115,673	-
Adjusted Net Financial Debt	432,896	427,100	-	432,896
Net Financial Cost LTM	-	-	(19,761)	-
Total Equity	-	-	-	657,621
<b>Covenant</b>	<b>3.7 times</b>	<b>4.3 times</b>	<b>5.9 times</b>	<b>0.7 times</b>
	<i>Complies</i>	<i>Complies</i>	<i>Complies</i>	<i>Complies</i>

The EBITDA for the period ending December 31, 2019 and for the 12-month period ending June 30, 2020 (LTM) are:

	LTM 30-Jun-20 ThUS\$	31-Dec-19 ThUS\$	30-Jun-20 ThUS\$	30-Jun-19 ThUS\$
<b>Calculating EBITDA</b>				
Income from operating activities	560,227	576,045	259,303	275,121
Other income, per function	8,180	4,393	6,257	2,470
<b>Ttoal Income</b>	<b>568,407</b>	<b>580,438</b>	<b>265,560</b>	<b>277,591</b>
Cost of Sales	(443,304)	(475,881)	(213,253)	(245,830)
Administration expenses	(47,919)	(47,334)	(24,622)	(24,037)
Other expenses, per function	(8,530)	(14,182)	(3,711)	(9,363)
<b>Total Costs and Expenses</b>	<b>(499,753)</b>	<b>(537,397)</b>	<b>(241,586)</b>	<b>(279,230)</b>
<b>Operating Result</b>	<b>68,654</b>	<b>43,041</b>	<b>23,974</b>	<b>(1,639)</b>
Depreciation and Amortization	50,333	54,760	20,823	25,250
Impairment at plantations	3,131	1,747	1,384	-
<b>COMPANY EBITDA</b>	<b>122,118</b>	<b>99,548</b>	<b>46,181</b>	<b>23,611</b>
Adjustments Depreciation and Amortization IFRS 16	(3,314)	(286)	(1,538)	(1,048)
Adjustments impairment at plantations	(3,131)	-	(1,384)	-
<b>Adjusted EBITDA for Covenant</b>	<b>115,673</b>	<b>99,262</b>	<b>43,259</b>	<b>22,563</b>

As of 2020 the definition of EBITDA used in the calculation of the financial indicators of Net Financial Debt /EBITDA and EBITDA/Financial Expenses was modified, due to the modifications of bank debt and bonds contracts realized in 2019, which aims to exclude the impact of the new IFRS 16 accounting standard, which requires to know all the assets and liabilities associated to the operating lease in the Financial Statements. Also, as of this period adjustment for Impairment of Plantations is no longer considered.

The detail of depreciation and amortization of the period ending December 31, 2019, the periods ending June 30, 2020 and 2019 and for the 12-month period ending June 30, 2020 (LTM) are:

	LTM			
	30-Jun-20	31-Dec-19	30-Jun-20	30-Jun-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Depreciation and Amortization</b>				
Property, plant and equipment	45,180	44,546	24,046	23,412
Right of use assets	3,314	2,603	1,538	827
Intangibles - Software	184	144	92	52
Intangibles - Licenses	6,121	6,103	1,428	1,410
Relationship with customers	266	267	133	134
Amortization biologicals	155	168	19	32
Capitalized amortization / others	(4,887)	929	(6,433)	(617)
<b>Total</b>	<b>50,333</b>	<b>54,760</b>	<b>20,823</b>	<b>25,250</b>

The determining of net financial debt as of December 31, 2019 and for the period ending June 30, 2019:

	30-Jun-20	31-Dec-19
	ThUS\$	ThUS\$
<b>Determining Adjusted Net Financial Debt *</b>		
Other Current Financial Liabilities	173,551	176,345
Other Non-Current Financial Liabilities	305,092	279,524
Current Lease Liabilities	9,525	10,614
Non-Current Lease Liabilities	19,799	24,433
<b>Total Financial Liabilities</b>	<b>507,967</b>	<b>490,916</b>
<i>Minus*:</i>		
Cash and cash equivalents	(55,793)	(42,002)
<b>Total Net Financial Debt</b>	<b>452,174</b>	<b>448,914</b>
Current Operating Lease Obligations	(3,123)	(2,732)
Non-Current Operating Lease Obligations	(16,155)	(19,082)
<b>Total Adjusted Net Financial Debt</b>	<b>432,896</b>	<b>427,100</b>

Some financial debt contracts consider the discount of Collateral associated to financial derivatives to calculate the Adjusted Net Financial Debt and its corresponding covenants. This adjustment is not considered in this calculation, allowing to show the more restrictive ratio.

	June 2020 LTM	31-Dec-19	30-Jun-20	30-Jun-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Net Financial Cost	(21,718)	(24,281)	(10,617)	(13,180)
Financial Cost Operating Lease (Effect IFRS 16)	1,957	1,207	1,033	283
<b>Adjusted Net Financial Cost</b>	<b>(19,761)</b>	<b>(23,074)</b>	<b>(9,584)</b>	<b>(12,897)</b>

### Financial risk management policies

The Company, following the financial risk management policy described in note 4.1., contracts financial derivatives to cover its exposure to the exchange rate and interest rate fluctuations.

The derivatives to cover the exposure of the exchange rate fluctuations which Hortifrut S.A. and subsidiaries currently maintain correspond to derivative instruments classified as Cross Currency Swaps (CCS), Currency Forwards and Options. The first are used to hedge the variable interest rate of the financial debt, the others are used to assure exchange rate levels for future transactions.



The conciliation of movements as of September 30, 2020 and December 31, 2019, between financial liabilities (banks) and cash flows for financing activities is as follows:

Concepts	Opening balance	Cash Flows		Payable interests	Changes in Fair Value	Reclassifications	30-Sep-20
		Loans	Payments				
		ThUS\$	ThUS\$				
Short term loans with financial entities	171,462	202,611	(272,533)	663	-	26,747	128,950
Long term loans with financial entities	183,364	139,191	-	1,696	-	(26,747)	297,504
Short term issued bonds	1,481	-	(2,489)	627	-	1,283	902
Long term issued bonds	92,174	-	-	-	2,514	(1,283)	93,405
Financial Leasing Liabilities	13,233	131	(4,588)	48	-	-	8,824
Leasing Liabilities	21,814	1,220	(5,532)	1,333	-	-	18,835
Derivative Instruments	7,388	-	-	-	1,845	-	9,233
Total	490,916	343,153	(285,142)	4,367	4,359	-	557,653

Concepts	Opening balance	Cash Flows		Payable interests	Changes in Fair Value	Reclassifications	31-Dec-19
		Loans	Payments				
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Short term loans with financial entities	162,718	206,804	(351,891)	630	-	153,201	171,462
Long term loans with financial entities	319,134	15,761	-	1,670	-	(153,201)	183,364
Short term issued bonds	-	416	(1,783)	1,067	-	1,781	1,481
Long term issued bonds	-	95,460	-	-	(1,505)	(1,781)	92,174
Financial Leasing Liabilities	18,841	2,275	(7,883)	-	-	-	13,233
Leasing Liabilities	-	-	-	966	20,848	-	21,814
Derivative Instruments	3,379	-	-	-	4,009	-	7,388
Total	504,072	320,716	(361,557)	4,333	23,352	-	490,916

# NOTE 23 – LEASE LIABILITIES

As of September 30, 2020 and December 31, 2019, Hortifrut and subsidiaries maintain lease liabilities, which are detailed as follows:

	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$
Leasing Liabilities	5,927	7,882
Rent Liabilities	3,375	2,732
<b>Total current lease liabilities</b>	<b>9,302</b>	<b>10,614</b>

	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$
Leasing Liabilities	2,897	5,351
Rent Liabilities	15,460	19,082
<b>Total non-current lease liabilities</b>	<b>18,357</b>	<b>24,433</b>

# a) Financial leasing

Obligations with Banks and financial institutions per financial leasing, grouped by maturity, are detailed below, as of September 30, 2020 and December 31, 2019:

Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Effective Annual Rate	Nominal Annual Rate	Maturity Current			Total Current	Maturity Non-Current					Total Non-Current
								up to 1 month	1 to 3 months	3 to 12 months		1 to 2 years	2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	
								ThUS\$	ThUS\$	ThUS\$	30-sept-20	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	30-sept-20
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.91%	3.91%	-	8	-	8	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	239	239	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	-	184	184	202	-	-	-	-	202
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%	5.54%	-	-	278	278	298	-	-	-	-	298
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.45%	5.45%	-	-	6	6	7	-	-	-	-	7
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	36	-	35	71	36	-	-	-	-	36
Vitafoods SpA	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Quarter	3.29%	2.19%	-	199	564	763	773	799	616	-	-	2,188
Hortifrut Chile S.A.	99.524.450-0	Chile	GC Rent Chile SpA.	US\$	Annual	3.20%	3.20%	2	5	21	28	29	14	-	-	-	43
Desarrollos Tecnológicos SpA.	76.962.886-k	Chile	GC Rent Chile SpA.	US\$	Annual	3.20%	3.20%	-	-	1	1	2	1	-	-	-	3
HFE Berries Perú S.A.C.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	5.00%	5.00%	-	-	667	667	-	-	-	-	-	-
Hortifrut S.A.	96.896.990-0	Chile	GC Rent Chile SpA.	US\$	Annual	2.02%	2.02%	-	-	2	2	2	1	-	-	-	3
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.60%	3.54%	-	2,556	-	2,556	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.55%	4.46%	3	8	5	16	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.21%	11	24	24	59	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	41	82	165	288	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	1	3	13	17	31	-	-	-	-	31
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	4	7	30	41	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco Continental BBVA	US\$	Monthly	3.86%	3.79%	2	4	18	24	21	-	-	-	-	21
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%	3.51%	1	-	-	1	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.20%	17	34	34	85	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.25%	4.17%	24	49	49	122	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.10%	4.02%	15	31	15	61	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	47	94	191	332	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.92%	3	6	27	36	62	-	-	-	-	62
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.61%	4.52%	2	4	15	21	-	-	-	-	-	-
Berries de CHAO S.A.C.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	2	3	14	19	-	-	-	-	-	-
Hortifrut Management SpA.	77.136.382-2	Chile	GC Rent Chile SpA.	US\$	Annual	2.02%	2.02%	-	-	2	2	2	1	-	-	-	3
Total								211	3,117	2,599	5,927	1,465	816	616	-	-	2,897

Debtor Company	RUT	Country	Creditor Bank	Currency	Type of Amortization	Maturity Current			Total Current	Maturity Non-Current					Total Non-Current		
						Effective Annual	Nominal Annual	up to 1 month	1 to 3 months	3 to 12 months	31-dic-19	1 to 2 years	2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-dic-19
Rate	Rate	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$						
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.93%	3.93%	-	36	-	36	-	-	-	-	-	-
Agrícola El Pampino S.A.	76.884.880-7	Chile	Banco Santander Chile	US\$	Annual	3.91%	3.91%	-	-	17	17	-	-	-	-	-	-
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.29%	4.29%	-	-	237	237	237	-	-	-	-	237
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.10%	5.10%	-	186	-	186	178	202	-	-	-	380
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.54%	5.54%	-	281	-	281	261	297	-	-	-	558
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	5.45%	5.45%	-	7	-	7	7	7	-	-	-	14
Agrícola Mataquito S.A.	76.306.130-2	Chile	Banco de Crédito e Inversiones	US\$	Annual	4.30%	4.30%	1	1	1	3	-	-	-	-	-	-
Agrícola Santa Rosa del Parque S.A.	99.584.440-0	Chile	Banco Santander Chile	US\$	Annual	3.74%	3.74%	-	-	69	69	72	-	-	-	-	72
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Annual	2.79%	3.68%	98	98	-	196	-	-	-	-	-	-
Hortifrut Chile S.A.	99.524.450-0	Chile	Banco de Crédito e Inversiones	US\$	Quarter	3.29%	4.05%	-	198	548	746	754	779	805	413	-	2,751
HFE Berries Perú S.A.C.	0-E	Perú	Scotiabank Perú S.A.	US\$	Monthly	5.00%	5.00%	-	350	333	683	666	-	-	-	-	666
Hortifrut S.A.	96.896.990-0	Chile	Banco Scotiabank	US\$	Monthly	9.79%	9.79%	39	36	49	124	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.60%	3.54%	-	-	2,556	2,556	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	10	18	31	-	-	-	-	-	-
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.55%	4.46%	4	11	30	45	5	-	-	-	-	5
Hortifrut TAL SAC	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.21%	11	34	94	139	24	-	-	-	-	24
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	40	79	364	483	165	-	-	-	-	165
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	1	3	13	17	18	26	-	-	-	44
Hortifrut TAL SAC	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	4	7	32	43	30	-	-	-	-	30
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.70%	3.64%	3	7	21	31	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	3.57%	3.51%	1	1	5	7	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Banco de Crédito del Perú	US\$	Monthly	4.29%	4.20%	33	33	134	200	34	-	-	-	-	34
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.90%	3.83%	80	161	244	485	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	3.90%	3.83%	80	80	-	160	-	-	-	-	-	-
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.25%	4.17%	23	47	216	286	49	-	-	-	-	49
Hortifrut-Peru SAC.	0-E	Peru	Scotiabank Perú S.A.	US\$	Monthly	4.10%	4.02%	15	30	136	181	15	-	-	-	-	15
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.93%	46	90	420	556	189	-	-	-	-	189
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.00%	3.92%	3	6	26	35	36	53	-	-	-	89
Hortifrut-Peru SAC.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	4.61%	4.52%	2	4	16	22	15	-	-	-	-	15
Berries de CHAO S.A.C.	0-E	Peru	Banco Internacional del Perú S.A.	US\$	Monthly	3.64%	3.58%	-	-	20	20	14	-	-	-	-	14
Total								487	1,796	5,599	7,882	2,769	1,364	805	413	-	5,351

## a) Leasing Liabilities

Leasing Liabilities grouped by maturity are detailed below, as of September 30, 2020 and December 31, 2019:

Debtor Company	Country	Creditor	Currency	Type of Amortization	Effective Annual Rate	Current			Total Current 30-sept-20	Non-Current					Total Non-Current 30-sept-20
						Maturity up to 1 month	1 to 3 months	3 to 12 months		Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	
						ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut S.A.	Chile	Agrícola e Inmobiliaria Lumaco S.A.	US\$	Annual	4.45%	-	-	32	32	17	19	22	24	416	498
Hortifrut S.A.	Chile	Alfredo Demian Asfura	UF	Annual	4.24%	-	-	46	46	46	3	-	-	-	49
Hortifrut S.A.	Chile	Inversiones IMG DOS Ltda.	US\$	Annual	4.45%	-	-	87	87	45	52	58	64	1,114	1,333
Hortifrut Comercial S.A.	Chile	María Angélica Osorio Cortés	UF	Annual	4.24%	-	-	13	13	12	1	-	-	-	13
Hortifrut Chile S.A.	Chile	Satel Inversiones Inmobiliarias S.A.	UF	Annual	4.24%	-	10	-	10	51	53	55	25	-	184
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%	-	10	-	10	49	52	55	57	182	395
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%	-	49	-	49	41	43	46	47	103	280
Agrícola Vida Nueva S.A.	Chile	Inversiones Canihua S.A.	US\$	Annual	4.24%	-	-	9	9	9	1	-	-	-	10
Agrícola Vida Nueva S.A.	Chile	Rosa Villablanca Franco	CLP	Annual	4.45%	-	-	3	3	2	2	2	2	13	21
Agrícola Mataquito S.A.	Chile	Alena Sneberger González	UF	Annual	4.45%	-	-	85	85	64	68	73	77	445	727
Agrícola Mataquito S.A.	Chile	Sara Letelier Letelier	UF	Annual	4.45%	-	-	43	43	42	44	46	48	52	232
Agrícola El Avellano S.A.	Chile	Sociedad Agrícola y Ganadera El Otoñal Ltda.	US\$	Annual	4.45%	-	-	28	28	24	26	28	30	215	323
Agrícola Los Hualles S.P.A	Chile	Agrícola e Inmobiliaria Lumaco S.A.	US\$	Annual	5.30%	-	-	9	9	2	2	2	2	11	19
Agrícola Los Hualles S.P.A	Chile	Inversiones IMG DOS Ltda.	US\$	Annual	5.30%	-	-	22	22	5	5	5	5	26	46
Hortifrut ABA S.A. de C.V.	Mexico	Gonzalo Mendoza Villalvazo	US\$	Annual	6.29%	-	-	21	21	21	21	21	21	96	180
Hortifrut ABA S.A. de C.V.	Mexico	Abraham Mendoza Gudiño y M° Refugio Preciado Barragan	US\$	Annual	5.55%	-	7	-	7	-	-	-	-	-	-
Hortifrut ABA S.A. de C.V.	Mexico	Guillermo Cortés Santiago	US\$	Annual	6.29%	-	-	14	14	14	14	14	14	64	120
Hortifrut ABA S.A. de C.V.	Mexico	Victor Morales Aguilar	US\$	Annual	6.29%	-	-	16	16	16	16	16	16	75	139
Hortifrut ABA S.A. de C.V.	Mexico	José Sandoval Sandoval	US\$	Annual	6.29%	-	125	-	125	42	42	42	42	600	768
Hortifrut ABA S.A. de C.V.	Mexico	Ramon Villalvazo Magaña	US\$	Annual	6.29%	-	-	15	15	15	15	15	15	73	133
Hortifrut ABA S.A. de C.V.	Mexico	Pedro Mendoza Ocegüera	US\$	Annual	6.29%	-	-	9	9	9	9	9	9	41	77
Hortifrut ABA S.A. de C.V.	Mexico	Gerogina del Toro Bayardo y Otros	US\$	Annual	5.55%	-	-	125	125	67	67	67	67	566	834
Hortifrut ABA S.A. de C.V.	Mexico	Carlos del Toro Figueroa	US\$	Annual	6.29%	-	-	68	68	68	68	68	68	598	870
Hortifrut ABA S.A. de C.V.	Mexico	Consuelo Ocegüeda Cardenas	US\$	Annual	6.29%	-	-	9	9	9	9	9	9	42	78
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Teresa de Jesús Jimenez Rodriguez	MXN	Annual	5.55%	-	-	5	5	-	-	-	-	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Francisco Gutierrez Torrez	MXN	Annual	5.55%	-	-	16	16	16	6	-	-	-	22
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Silvia Gutierrez Torres	MXN	Annual	5.55%	-	-	48	48	-	-	-	-	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Aurora Torres Galván y Francisco Gutiérrez Torres	MXN	Annual	5.55%	-	20	-	20	1	-	-	-	-	1
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	J. Jesus Barrañán Plascencia	MXN	Annual	5.92%	-	-	5	5	4	4	4	3	-	15
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Loit, S.C.	MXN	Annual	5.55%	-	-	33	33	-	-	-	-	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Jose Gutierrez Torrez	MXN	Annual	5.55%	-	28	-	28	8	-	-	-	-	8
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Heinrich Wolfgang Wulfert	MXN	Annual	5.55%	-	-	15	15	15	7	-	-	-	22
HF Sarbanand, S. de R.L. de C.V.	Mexico	Promociones Biogenetica, S.A. De C.V./Arturo Silva Mendoza	US\$	Annual	5.92%	-	-	73	73	73	25	-	-	-	98
HF Sarbanand, S. de R.L. de C.V.	Mexico	Antonia Mendoza Ramírez	US\$	Annual	5.55%	-	-	39	39	-	-	-	-	-	-

Continues on the following page

Debtor Company	Country	Creditor	Currency	Type of Amortization	Effective Annual Rate	Current			Total Current	Non-Current					Total Non-Current	
						Maturity up to			30-Sep-20	Maturity 1 to 2 years	Maturity 2 to 3 years	from 3 to 4 years	from 4 to 5 years	5 or more years	30-Sep-20	
						1 month	1 to 3 months	3 to 12 months								
						ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	
HF Sarbanand, S. de R.L. de C.V.	Mexico	Lenin García Torres	US\$	Annual	6.29%	-	89	-	89	89	89	89	89	89	626	982
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Farber	US\$	Annual	6.29%	-	-	26	26	26	26	26	26	26	231	335
HF Sarbanand, S. de R.L. de C.V.	Mexico	Zaida Román Castro	US\$	Annual	6.29%	-	-	57	57	57	57	57	57	57	503	731
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Roman	US\$	Annual	6.29%	-	-	53	53	53	53	53	53	53	467	679
HF Sarbanand, S. de R.L. de C.V.	Mexico	Joaquin Montaña Yamuni	US\$	Annual	6.29%	-	200	-	200	98	98	98	98	98	1,007	1,399
HF Sarbanand, S. de R.L. de C.V.	Mexico	Daniel Montaña Peña	US\$	Annual	6.29%	-	30	-	30	30	30	30	30	30	275	395
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%	-	-	30	30	30	30	30	30	30	265	385
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Mercado Ruvalcaba	US\$	Annual	6.29%	-	-	30	30	29	29	29	29	29	259	375
Hortifrut TAL SAC	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	7	14	65	86	66	-	-	-	-	-	66
Hortifrut TAL SAC	Peru	Hewlett-Packard Perú S.R.L.	US\$	Annual	2.52%	-	1	3	4	3	-	-	-	-	-	3
Hortifrut TAL SAC	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	1	2	8	11	11	-	-	-	-	-	11
Hortifrut TAL SAC	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	2.50%	8	17	77	102	106	113	-	-	-	-	219
Hortifrut-Perú SAC.	Peru	Tal S.A.	US\$	Annual	3.93%	-	-	-	-	-	-	-	-	8	50	58
Hortifrut-Perú SAC.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	2.50%	11	22	103	136	147	153	-	-	-	-	300
Hortifrut-Perú SAC.	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	7	14	65	86	67	-	-	-	-	-	67
Hortifrut-Perú SAC.	Peru	Mendieta Genov ez Olivia	US\$	Annual	2.52%	-	18	85	103	26	-	-	-	-	-	26
Hortifrut-Perú SAC.	Peru	CSI Renting Perú S.A.C.	US\$	Annual	3.52%	12	25	114	151	121	10	-	-	-	-	131
Hortifrut-Perú SAC.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.50%	16	32	148	196	194	-	-	-	-	-	194
Hortifrut-Perú SAC.	Peru	Olga Sonia Garnique Lopez	US\$	Annual	3.20%	1	2	10	13	4	-	-	-	-	-	4
Berries de CHAO S.A.C.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	4.02%	-	1	4	5	5	5	-	-	-	-	10
HFE Berries Perú S.A.C.	Peru	Rentaequipos leasing Perú S.A.	US\$	Annual	2.74%	48	71	91	210	235	-	-	-	-	-	235
HFE Berries Perú S.A.C.	Peru	CSI Renting Perú S.A.C.	US\$	Annual	2.78%	3	2	6	11	15	-	-	-	-	-	15
Berry Good Com Imp E Dist	Brazil	Antônio e Romualdo	BRL	Annual	5.22%	-	-	15	15	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Anadir Helena da Silveira	BRL	Annual	5.22%	-	-	1	1	3	-	-	-	-	-	3
Berry Good Com Imp E Dist	Brazil	Edson Lopes	BRL	Annual	5.22%	-	-	2	2	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Elisabete Rodrigues Rezende de Araujo	BRL	Annual	5.22%	-	-	3	3	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Hudson Nogueira	BRL	Annual	5.22%	-	-	5	5	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Maria Silverio	BRL	Annual	5.22%	-	-	92	92	-	-	-	-	-	363	363
Berry Good Com Imp E Dist	Brazil	João Alves de Rezende	BRL	Annual	5.22%	-	-	-	-	-	-	-	-	-	66	66
Berry Good Com Imp E Dist	Brazil	Taffrio Serviços de Armazenagens Refrigeradas	BRL	Annual	5.22%	-	-	77	77	51	-	-	-	-	-	51
Euroberry Marketing S.A.	Spain	Camilo Lebon, Fco. Paz Barroso, Pilar Blasco, Sara Housin	EUR	Annual	1.30%	3	6	-	9	-	-	-	-	-	-	-
Hortifrut España Southern Sun,S.L.	Spain	Destro, S.A.	EUR	Annual	1.30%	32	63	265	360	309	264	60	-	-	-	633
Hortifrut España Southern Sun,S.L.	Spain	Patrimonial Arandalus,S.L.	EUR	Annual	1.30%	4	8	33	45	39	33	28	24	105	-	229
Sub Total Lease						153	866	2,356	3,375	2,601	1,664	1,157	1,089	8,949	15,460	
Total Lease Liabilities						364	3,983	4,955	9,302	4,066	2,480	1,773	1,089	8,949	18,357	

Debtor Company	Country	Creditor	Currency	Type of Amortization	Effective Annual Rate	Current					Non-Current					Total Non-Current
						Maturity up to				31-Dec-19	Maturity 1 to 2				31-Dec-19	
						1 month	1 to 3 months	3 to 12 months			years	years	from 3 to 4 years	from 4 to 5 years	5 or more years	
						ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Hortifrut S.A.	Chile	Agrícola e Inmobiliaria Lumaco S.A.	US\$	Annual	4.45%	11	-	-	-	11	14	17	19	23	440	513
Hortifrut S.A.	Chile	Alfredo Demian Asfura	UF	Annual	4.24%	-	-	-	44	44	46	48	4	-	-	98
Hortifrut S.A.	Chile	Inversiones IMG DOS Ltda.	US\$	Annual	4.45%	30	-	-	-	30	38	45	52	58	1,179	1,372
Hortifrut Comercial S.A.	Chile	Maria Angélica Osorio Cortés	UF	Annual	4.24%	-	12	-	-	12	12	13	1	-	-	26
Hortifrut Comercial S.A.	Chile	Herminia del Río Perez Guajardo	UF	Annual	4.24%	-	-	-	1	1	-	-	-	-	-	-
Hortifrut Comercial S.A.	Chile	Sergio Otilio Meza Perez	UF	Annual	4.24%	-	2	-	-	2	-	-	-	-	-	-
Hortifrut Chile S.A.	Chile	Satel Inversiones Inmobiliarias S.A.	UF	Annual	4.24%	-	-	-	48	48	52	55	57	23	-	187
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%	-	-	-	48	48	51	54	57	60	186	408
Hortifrut Chile S.A.	Chile	SOF South Organic Fruits S.A.	UF	Annual	4.24%	-	-	-	40	40	43	45	48	50	104	290
Agrícola Vida Nueva S.A.	Chile	Inversiones Canihua S.A.	US\$	Annual	4.24%	-	-	-	9	9	9	9	1	-	-	19
Agrícola Vida Nueva S.A.	Chile	Rosa Villablanca Franco	CLP	Annual	4.45%	1	-	-	-	1	2	2	2	2	16	24
Agrícola Mataquito S.A.	Chile	Alena Sneberger González	UF	Annual	4.45%	54	-	-	-	54	60	66	71	76	542	815
Agrícola Mataquito S.A.	Chile	Sara Letelier Letelier	UF	Annual	4.45%	-	-	-	38	38	41	43	46	48	104	282
Agrícola El Avellano S.A.	Chile	Sociedad Agrícola y Ganadera El Otoñal Ltda.	US\$	Annual	4.45%	-	-	-	20	20	22	24	26	28	245	345
Hortifrut ABA S.A. de C.V.	Mexico	Gonzalo Mendoza Villalvazo	US\$	Annual	6.29%	-	-	-	26	26	21	21	21	21	104	188
Hortifrut ABA S.A. de C.V.	Mexico	Abraham Mendoza Gudiño y M° Refugio Preciado Barraga	US\$	Annual	5.55%	10	-	-	-	10	10	-	-	-	-	10
Hortifrut ABA S.A. de C.V.	Mexico	Guillermo Cortés Santiago	US\$	Annual	6.29%	-	-	-	19	19	16	16	16	16	80	144
Hortifrut ABA S.A. de C.V.	Mexico	Victor Morales Aguilar	US\$	Annual	6.29%	-	-	-	21	21	18	18	18	18	90	162
Hortifrut ABA S.A. de C.V.	Mexico	Juan José Vargas Mendoza	US\$	Annual	6.29%	18	-	-	-	18	15	-	-	-	-	15
Hortifrut ABA S.A. de C.V.	Mexico	Ramon Villalvazo Magaña	US\$	Annual	6.29%	-	-	-	21	21	17	17	17	17	87	155
Hortifrut ABA S.A. de C.V.	Mexico	Pedro Mendoza Ocegueda	US\$	Annual	6.29%	11	-	-	-	11	9	9	9	9	52	88
Hortifrut ABA S.A. de C.V.	Mexico	Geregina del Toro Bayardo y Otros	US\$	Annual	5.55%	-	164	-	-	164	123	123	123	123	986	1,478
Hortifrut ABA S.A. de C.V.	Mexico	Carlos del Toro Figueroa	US\$	Annual	6.29%	-	-	-	93	93	69	69	69	69	624	900
Hortifrut ABA S.A. de C.V.	Mexico	Consuelo Ocegueda Cardenas	US\$	Annual	6.29%	-	-	-	12	12	10	10	10	10	51	91
HF Sarbanand, S. de R.L. de C.V.	Mexico	Promociones Biogenetica, S.A. De C.V./Arturo Silva Mend	US\$	Annual	5.92%	-	75	-	-	75	104	104	-	-	-	208
HF Sarbanand, S. de R.L. de C.V.	Mexico	Antonio Mendoza Ramirez	US\$	Annual	5.55%	-	-	-	15	15	22	-	-	-	-	22
HF Sarbanand, S. de R.L. de C.V.	Mexico	Lenin García Torres	US\$	Annual	6.29%	-	-	-	113	113	83	83	83	83	584	916
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	J. Jesus Barragán Plascencia	MXN	Annual	5.92%	-	-	-	9	9	12	12	12	-	-	36
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Loit, S.C.	MXN	Annual	5.55%	-	-	-	45	45	67	-	-	-	-	67
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Patricia Judith Ceballos Larios y Mariassa Ceballos Larios	MXN	Annual	5.92%	-	-	-	10	10	-	-	-	-	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Heinrich Wolfgang Wulfert	MXN	Annual	5.55%	-	-	-	38	38	57	57	-	-	-	114
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Jorge Abel Ceballos Espinoza	MXN	Annual	5.55%	-	-	-	22	22	-	-	-	-	-	-
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Teresa de Jesús Jiménez Rodríguez	MXN	Annual	5.55%	-	-	-	15	15	11	-	-	-	-	11
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	José Gutiérrez Torres y Otra	MXN	Annual	5.55%	-	-	-	21	21	35	-	-	-	-	35
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Francisco Gutierrez Torres	MXN	Annual	5.55%	-	36	-	-	36	21	-	-	-	-	21
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Silvia Gutierrez Torres	MXN	Annual	5.55%	-	-	-	36	36	57	-	-	-	-	57

Continues on the following page

Debtor Company	Country	Creditor	Currency	Type of Amortization	Effective Annual Rate	Current					Non-Current					Total Non-Current
						Maturity up to				Total Current	Maturity 1 to 2					Current
						1 month	1 to 3 months	3 to 12 months	31-Dec-19		years	years	from 3 to 4 years	from 4 to 5 years	5 or more years	31-Dec-19
						ThUS\$	ThUS\$	ThUS\$	MUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Agrícola Los Reyes S. de R.L. de C.V.	Mexico	Aurora Torres Galván y Francisco Gutiérrez Torres	MXN	Annual	5.55%	-	-	18	18	30	-	-	-	-	-	30
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Peña Román	US\$	Annual	6.29%	-	-	-	-	51	51	51	51	51	51	716
HF Sarbanand, S. de R.L. de C.V.	Mexico	Zaida Román Castro	US\$	Annual	6.29%	-	-	-	-	36	36	36	36	36	36	506
HF Sarbanand, S. de R.L. de C.V.	Mexico	Rodolfo Joaquín Peña Farber	US\$	Annual	6.29%	-	-	-	-	18	18	18	18	18	18	256
Hortifrut ABA S.A. de C.V.	Mexico	Silvino Hernández Madrid	MXN	Annual	6.29%	-	-	-	-	12	12	12	12	12	87	135
Hortifrut ABA S.A. de C.V.	Mexico	José de Jesús Sandoval Sandoval	US\$	Annual	6.29%	-	-	-	-	134	134	134	134	134	936	1,472
HF Sarbanand, S. de R.L. de C.V.	Mexico	German Daniel Argüeso Mendoza	US\$	Annual	6.29%	-	-	-	-	53	53	53	53	53	584	796
HF Sarbanand, S. de R.L. de C.V.	Mexico	Joaquín Montaña Yamuni	US\$	Annual	6.29%	-	-	-	-	103	103	103	103	103	1,136	1,548
HF Sarbanand, S. de R.L. de C.V.	Mexico	Daniel Montaña Peña	US\$	Annual	6.29%	-	-	-	-	30	30	30	30	30	329	449
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%	-	-	-	-	36	36	36	36	36	395	539
HF Sarbanand, S. de R.L. de C.V.	Mexico	Victor Raul Mercado Mexia	US\$	Annual	6.29%	-	-	-	-	31	31	31	31	31	338	462
Hortifrut TALSAC	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	8	16	63	87	106	50	-	-	-	-	156
Hortifrut TALSAC	Peru	Hewlett-Packard Perú S.R.L.	US\$	Annual	2.52%	-	1	2	3	4	2	-	-	-	-	6
Hortifrut TALSAC	Peru	Rentaquipos leasing Perú S.A.	US\$	Annual	2.50%	1	2	7	10	12	9	-	-	-	-	21
Hortifrut TALSAC	Peru	IBM Capital Perú S.A.C.	US\$	Annual	3.93%	1	1	1	3	-	-	-	-	-	-	-
Hortifrut TALSAC	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	2.50%	4	8	29	41	57	51	35	-	-	-	143
Hortifrut-Perú SAC.	Peru	Tal S.A.	US\$	Annual	3.93%	4	8	35	47	8	-	-	5	65	78	78
Hortifrut-Perú SAC.	Peru	Quadtech PERU E.I.R.L.	US\$	Annual	2.50%	8	17	77	102	98	108	82	-	-	-	288
Hortifrut-Perú SAC.	Peru	CGM Rental Sociedad Anonima	US\$	Annual	3.94%	8	16	71	95	98	50	-	-	-	-	148
Hortifrut-Perú SAC.	Peru	Mendieta Genovez Olivia	US\$	Annual	2.52%	8	18	83	109	112	-	-	-	-	-	112
Hortifrut-Perú SAC.	Peru	CSI Renting Perú S.A.C.	US\$	Annual	3.52%	11	22	100	133	135	77	-	-	-	-	212
Hortifrut-Perú SAC.	Peru	Rentaquipos leasing Perú S.A.	US\$	Annual	2.50%	16	32	144	192	198	145	-	-	-	-	343
Hortifrut-Perú SAC.	Peru	Talsa Apicultura S.A.C.	US\$	Annual	4.02%	1	2	13	16	16	-	-	-	-	-	16
Berries de CHAO S.A.C.	Peru	Quadtech Perú E.I.R.L.	US\$	Annual	4.02%	-	1	4	5	5	6	4	-	-	-	15
HFE Berries Perú S.A.C.	Peru	Rentaquipos leasing Perú S.A.	US\$	Annual	2.74%	-	-	182	182	330	54	-	-	-	-	384
Berry Good Com Imp E Dist	Brazil	Anadir Helena	BRL	Annual	5.22%	-	-	1	1	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Antônio e Romualdo	BRL	Annual	5.22%	-	-	15	15	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Antônio Marcos	BRL	Annual	5.22%	-	-	2	2	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Edson Lopes	BRL	Annual	5.22%	-	-	4	4	2	-	-	-	-	-	2
Berry Good Com Imp E Dist	Brazil	Elisabete Rodrigues Rezende Araujo	BRL	Annual	5.22%	-	-	3	3	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Hudson Nogueira	BRL	Annual	5.22%	-	-	6	6	9	-	-	-	-	-	9
Berry Good Com Imp E Dist	Brazil	Maria Silverio	BRL	Annual	5.22%	-	-	-	-	-	165	-	-	-	-	165
Berry Good Com Imp E Dist	Brazil	Ricardo Gianini Galpão	BRL	Annual	5.22%	-	-	8	8	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Taffrio Armazenagem	BRL	Annual	5.22%	-	-	43	43	-	-	-	-	-	-	-
Berry Good Com Imp E Dist	Brazil	Taffrio Escritório	BRL	Annual	5.22%	-	-	3	3	-	-	-	-	-	-	-
Euroberry Marketing S.A.	Spain	Camilo Lebón, Fco. Paz Barroso, Pilar Blasco, Sara Housin	EUR	Annual	1.30%	3	7	28	38	-	-	-	-	-	-	-
Hortifrut España Southern Sun, S.L.	Spain	Destro, S.A.	EUR	Annual	1.30%	29	58	242	329	281	241	206	-	-	-	728
Hortifrut España Southern Sun, S.L.	Spain	Patrimonial Arandalus, S.L.	EUR	Annual	1.30%	4	9	36	49	42	36	31	26	115	250	250
Sub Total Lease						241	507	1,984	2,732	3,214	2,458	1,624	1,269	10,517	19,082	19,082
Total Lease Liabilities						728	2,303	7,583	10,614	5,983	3,822	2,429	1,682	10,517	24,433	24,433



# **NOTE 24 – CURRENT AND NON-CURRENT TRADE ACCOUNTS AND OTHER ACCOUNTS PAYABLE.**

The detail of these items as of September 30, 2020 and December 31, 2019 is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Current</b>		
Suppliers	42,194	58,709
Payable notes	32	2,568
Retentions and payable tax	13,794	13,148
Payable dividend	-	4,373
<b>Total</b>	<b>56,020</b>	<b>78,798</b>
<b>Non-Current</b>		
Suppliers	741	-
Contingent consideration	6,506	6,506
<b>Total</b>	<b>7,247</b>	<b>6,506</b>

Accounts payable per currency as of September 30, 2020 and December 31, 2019 are as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Current</b>		
United States Dollar	25,688	34,019
Chilean Peso	7,992	19,616
Euro	3,506	3,172
Mexican Peso	5,124	3,536
Argentine Peso	6	8
Nuevo Sol	12,079	13,477
Pound	25	1,005
Yuan	1,360	3,630
Brazilian Real	240	335
<b>Total</b>	<b>56,020</b>	<b>78,798</b>
<b>Non-Current</b>		
United States Dollar	7,247	6,506
<b>Total</b>	<b>7,247</b>	<b>6,506</b>

**Suppliers with payments non past due, as of September 30, 2020**

Type of Supplier Goods/Services/Others	Amounts in thousands of dollars, as per payment terms						Total ThUS\$	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 and more		
Goods	12,723	5,682	2,440	3,202	1,725	-	25,772	76
Services	16,981	2,468	911	286	1,559	-	22,205	60
Others	5,203	1,046	973	634	187	7,247	15,290	202
<b>Total as of 30-09-2020</b>	<b>34,907</b>	<b>9,196</b>	<b>4,324</b>	<b>4,122</b>	<b>3,471</b>	<b>7,247</b>	<b>63,267</b>	

**Suppliers with payments non past due, as of December 31, 2019**

Type of Supplier Goods/Services/Others	Amounts in thousands of dollars, as per payment terms						Total ThUS\$	Average payment period (days)
	up to 30 days	31 - 60	61 - 90	91 - 120	121 - 365	366 and more		
Goods	15,468	21,667	9,663	1,835	1,079	-	49,712	65
Services	8,891	12,654	237	13	1,957	-	23,752	74
Others	949	-	6	-	4,379	6,506	11,840	338
<b>Total as of 31-12-2019</b>	<b>25,308</b>	<b>34,321</b>	<b>9,906</b>	<b>1,848</b>	<b>7,415</b>	<b>6,506</b>	<b>85,304</b>	

The main suppliers are the following:

- Impresos y Cartonajes S.A.	- J.M.C. Maquinarias S.A.C.
- Fábrica de Plásticos JCK SpA	- Transportes Línea S.A.
- Del Monte Fresh Produce	- Arándanos La Estancia, S.P.R.
- Cartocor Chile S.A.	- Germinaza S.A. de C.V.
- Transporte Santelices e Hijo Ltda.	- Gran Peñón Energía Natural, S.A.
- Sof South Organics Fruits S.A.	- Sistemas De Riego Del Pacifico
- Quima Chile S.A.	- Frio Express S.A. de C.V.
- Ultrapac Sudamérica	- Expoberries, S.A. de C.V.
- JL Ings S.A.C.	- Panalpina Transportes Mundiale
- Yara Perú S.R.L.	- Edenred México S.A. de C.V.
- Cartones Villa Marina S.A.	- Comercializadora Simbs S de R.L.
- E & M S.R.L.	- Comercial Projar S.A.
- Aris Industrial S.A.	

The average payment term of the main suppliers is 61 days. Prices are mostly agreed in dollars and there are no interests associated to the credit.

**Producing Suppliers**

The Company currently maintains approximately 400 producers in the countries where it has its operations. Due to the level of atomization of said producers, none of them surpasses 2% of the traded volumes.

## NOTE 25 – EMPLOYEE BENEFITS AND OTHER PROVISIONS

The concepts that make up this item are the following:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Current Provisions</b>		
<b>Other provisions</b>		
Cost provisions	1,736	1,409
<b>Other provisions</b>	<b>1,736</b>	<b>1,409</b>
<b>Employee benefits</b>		
Vacations	3,438	2,788
Substitute retirement benefits	977	829
Other benefits for personnel (bonus)	543	59
<b>Employee benefits</b>	<b>4,958</b>	<b>3,676</b>
<b>Total</b>	<b>6,694</b>	<b>5,085</b>

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Non-Current Provisions</b>		
Interest Impairment at Hortifrut Berries Maroc S.R.L.	1,337	1,175
Other Provisions	332	47
<b>Total</b>	<b>1,669</b>	<b>1,222</b>

The movement of provisions during the period ending September 30, 2020 and the period ending December 31, 2019, is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Movement</b>		
Opening balance	5,085	3,755
Increase in provisions	5,727	4,437
Used provisions	(4,118)	(3,107)
<b>Total</b>	<b>6,694</b>	<b>5,085</b>

## NOTE 26 – ISSUED CAPITAL

The objectives of Hortifrut and subsidiaries when administering capital are to safeguard the capacity to continue as a going concern, in order to generate returns for its shareholders, benefits to other interest groups and to maintain an optimum structure to reduce the cost of capital.

Consistent with the industry, Hortifrut and subsidiaries monitor their capital with the leverage ratio base. This ratio is calculated by dividing the net financial debt among the total capital. The net financial debt corresponds to the total debt with banks (including current and non-current debt) minus cash and cash equivalents. The total capital corresponds to equity just as is shown in the consolidated statement of position plus net debt.

In this aspect Hortifrut and subsidiaries have combined different sources of financing such as: operation flows and bank credits, among others.

### a) Subscribed, paid, to be subscribed capital and number of shares

Subscribed and paid capital as of September 30, 2020, reaches ThUS\$472,212 (ThUS\$472,212 as of December 31, 2019 and ThUS\$472,212 as of September 30, 2019) equal to 577,323,671 shares of a single series and without nominal value as of September 30, 2020 (577,323,671 shares as of December 31, 2019 and 577,323,671 shares as of September 30, 2019).

### b) Movements of 2020

During the period ending September 30, 2020, there have not been any movements in capital.

### c) Movements of 2019

At the Extraordinary Shareholders Meeting on April 30, 2019, it was agreed to increase the company's capital by ThUS\$160,000, through the issuance of 64,100,000 payment shares, to be issued, subscribed and paid within a 3 year term, counted from the date of the stated Meeting.

The stated 64,100,000 shares were inscribed in the Securities Registry of the Commission for the Financial Markets under number N°1,084, dated June 27, 2019.

The Board, at Session held on June 21, 2019, agreed to offer and place, charged to the referred amount, a first installment of 61,000,000 shares, which will be preferentially offered to the company's shareholders, or assignees of the options, during the 30 day period between July 09, 2019 and August 07, 2019.

The preferential option process finalized successfully, subscribing 51,777,540 shares for a nominal value of ThUS\$129,242 and a sale value of ThUS\$133,557, out of a total of 61,000,000 authorized shares, equal to 84.88%, at a fixed value of \$1,820 per share. Out of the aforementioned amount, it must be mentioned that the Controlling Group subscribed the pro-rate corresponding to 51.85% of the total for \$57,588,135,180.

	30-Sep-20	31-Dec-19
<b><u>Capital Movement</u></b>	<b><u>ThUS\$</u></b>	<b><u>ThUS\$</u></b>
Capital	472,212	347,191
Issuance of shares	-	129,242
Capital issuance expenses	-	(4,221)
<b>Capital</b>	<b><u>472,212</u></b>	<b><u>472,212</u></b>
<b><u>Capital issuance premium</u></b>		
Capital issuance premium	4,315	4,315
Capital issuance expenses	(564)	(564)
<b>Share issuance premium</b>	<b><u>3,751</u></b>	<b><u>3,751</u></b>

**NOTE 27 – ACCUMULATED RETAINED EARNINGS (LOSS)**

The detail of the accumulated result as of September 30, 2020 and December 31, 2019, is as follows:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
<b>Movement</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Opening balance	134,701	135,518
Profit (loss) attributable to the parent company	38,303	3,556
Minimum dividend provision	-	(4,373)
Reversal minimum dividend provision previous year	-	10,724
Definite dividend	-	(10,724)
<b>Total</b>	<b>173,004</b>	<b>134,701</b>

a) Dividend policy

As per what is stated in the Corporation Law, the Company is obligated to the distribution of an obligatory minimum dividend equal to 30% of profits, nevertheless and as per the corporate statutes, the minimum dividend established for the Company is at least 50%, unless otherwise agreed at the corresponding meeting, by unanimity of the issued shares.

In virtue of what was informed to the Commission for the Financial Market (CMF), related with regulation (circular) N°1,945, in order to determine the Company's net distributable profit, to be considered to calculate the dividend, the following will be excluded from gains attributable to the controller's parent Company:

1. Non-realized results linked with the fair value record of the biological assets regulated by "IAS 41" accounting standard, reintegrating them to the net profit at the moment of its realization. For these effects, the portion of said increases in fair value corresponding to the assets sold or allocated by another means will be understood to be realized.
2. Non-realized results generated in the acquisition of other entities and, in general, those non-realized results that are produced due to the application of paragraphs 34, 42, 39 and 58 of the "International Financial Reporting Standards N°3", amended accounting standard, that refers to business combination operations. These results are also reintegrated to the net profit at the moment of their realization. For these effects, results are understood to be realized when the acquired entities generate profit after their acquisition, or when said entities are disposed of.

3. The effects of deferred taxes associated to the concepts indicated in 1) and 2) will follow the same fate as the item that originated them.

b) Dividend Provision

In the period ending September 30, 2020, the Company did not record a minimum dividend provision (ThUS\$4,373 as of December 31, 2019).

Below is the calculation of the result to be distributed for the period ending September 30, 2020 and the period ending December 31, 2019:

Concept	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$
Gains attributable to owners of the parent company	38,303	3,556
<b>Minus</b>		
Increase biological assets to fair value i.	247	904
Increase biological assets to fair value foreign companies i.	(20,296)	5,328
Deferred taxes	2,978	(1,043)
<b>Result to be distributed</b>	<b><u>21,232</u></b>	<b><u>8,745</u></b>
Minimum dividend %	50.00%	50.00%
<b>Accrued minimum dividend</b>	<b>10,616</b>	<b>4,373</b>
<b>Minus:</b>		
<b>Calculation of minimum dividend</b>	<b>10,616</b>	<b>4,373</b>
<b>Minimum dividend provision</b>	<b>-</b>	<b>4,373</b>

- i. Non-realized results linked to the recording at fair value of biological assets regulated by "IAS 41" accounting standard.

**Dividends paid by Hortifrut S.A.**

Below is a detail of the dividends paid in the previous years:

Month and year of payment	Type	Last 3 years ThUS\$
May-18	Definite	6,181
Oct-18	Definite	7,358
	<b>Total year 2018</b>	<b><u>13,539</u></b>
May-19	Definite	10,724
	<b>Total year 2019</b>	<b><u>10,724</u></b>
May-20	Definite	4,373
	<b>Total year 2020</b>	<b><u>4,373</u></b>

## NOTE 28 – OTHER RESERVES

The other reserves that are presented in the consolidated statement of changes in equity, are of the following nature:

**Cash Flow hedging reserve** – Corresponds to the difference between spot values and the fair value of the cash Flow hedging contracts (CCS) which are qualified as efficient, net of deferred tax.

**Reserves due to exchange rate fluctuations.** – This balance reflects the accumulated results, by exchange rate fluctuations, when converting the financial statements of overseas subsidiaries, from their functional currency to Hortifrut's reporting currency (United States Dollars).

The detail of the account Other Reserves and its movement is as follows:

<b>Movement</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
<b>Opening balance</b>	(15,941)	(11,806)
Cash flow hedging reserves	(2,449)	(1,807)
Reserves for exchange rate fluctuations	(1,721)	(2,328)
<b>Total</b>	<b>(20,111)</b>	<b>(15,941)</b>

  

<b>Other Reserves</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
Cash flow hedging reserves (*)	(5,930)	(3,481)
Reserves for exchange rate fluctuations	(14,181)	(12,460)
<b>Total</b>	<b>(20,111)</b>	<b>(15,941)</b>

(\*) The movement of cash Flow hedging reserves in the period ending September 30, 2020 and the period ending December 31, 2019, is as follows:

<b>Movement of cash flow hedging reserves</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
Opening balance	(3,481)	(1,674)
Other comprehensive income	(2,449)	(1,807)
<b>Total</b>	<b>(5,930)</b>	<b>(3,481)</b>

Cash Flow hedging reserve is net of deferred tax.

Income tax included in cash flow hedging reserves is detailed below:

<b>Cash flow hedging reserves</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
Cash flow hedging reserves	(8,124)	(4,768)
Gains tax	2,194	1,287
<b>Total</b>	<b>(5,930)</b>	<b>(3,481)</b>

The movement of reserves due to Exchange rate fluctuations, in the period ending September 30, 2020 and the period ending December 31, 2019, is as follows:

	30-Sep-20	31-Dec-19
<b>Movement exchange rate fluctuation reserves</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
Opening balance	(12,460)	(10,132)
Other comprehensive income	(1,721)	(2,328)
<b>Total</b>	<b>(14,181)</b>	<b>(12,460)</b>

## NOTE 29 – NON-CONTROLLING INTERESTS

Corresponds to the recognizing of equity value and the result of the subsidiaries that correspond to minority investors.

The detail of interests of non-parent companies as of September 30, 2020 and as of December 31, 2019 and the interest of non-parent companies in the results of the periods ending September 30, 2020 and 2019, are the following:

Subsidiaries	Non controlling interest percentage		Non controlling interest equity		Non controlling interest in profit (loss) result	
	30-Sep-20 %	31-Dec-19 %	30-Sep-20 ThUS\$	31-Dec-19 ThUS\$	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$
Agrícola El Avellano S.A.	60.0%	60.0%	3,864	2,824	(288)	(135)
Agrícola El Pampino S.A.	80.0%	80.0%	983	1,022	(39)	20
Agr. y Ganandera Santa Rebeca Ltda.	75.0%	75.0%	-	117	-	(1)
Agrícola Vida Nueva S.A.	50.0%	50.0%	3,506	3,497	1	(185)
Viveros Hortifrut Chile S.A.	-	-	-	-	-	26
Hortifrut Colombia SAS	25.0%	25.0%	126	22	(60)	-
Hortifrut Argentina S.A.	4.1%	4.1%	2	6	(4)	(2)
Agrofrutas, SRL. de C.V.	1.0%	1.0%	(84)	(98)	11	(24)
Hortifrut España Southern Sun S.L.	50.0%	50.0%	22,472	29,680	2,176	2,479
Agrícola Santa Rosa del Parque S.A.	70.0%	70.0%	2,345	2,393	(45)	(376)
Agrícola Mataquito S.A.	50.0%	50.0%	1,506	1,689	(183)	(112)
Euroberry Marketing S.A.	50.0%	50.0%	2,043	4,268	674	85
Agrícola los Hualles SpA	60.0%	-	84	-	29	-
Honghe Jiayu Agriculture Limited	49.0%	49.0%	24,862	17,973	6,452	1,248
Vitafood SpA	50.0%	-	33,981	-	(522)	-
Naturipe Value Added Foods LLC	28.6%	-	294	-	211	-
<b>Total</b>			<b>95,984</b>	<b>63,393</b>	<b>8,413</b>	<b>3,023</b>

Dated July 11, 2019, the sale of the interest that Hortifrut Chile S.A. had in Viveros Hortifrut Chile S.A. took place.



The movements of non-parent company interests are the following:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Movement</b>		
Opening balance	63,393	52,743
Profit	8,413	7,147
Reserves for exchange rate fluctuations	1,389	(678)
Cash flow hedging reserves	5	(39)
Capital increase (dividends) at subsidiaries	(13,224)	(202)
Sale interest in Nursery	-	(313)
Contributions in subsidiaries (*)	36,008	4,735
<b>Total</b>	<b>95,984</b>	<b>63,393</b>

(\*) Contributions at Subsidiaries:

	<b>30-Sep-20</b>	<b>31-Dec-19</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Contributions at subsidiaries</b>		
Agrícola el Avellano S.A.	1,328	300
Honghe Jiayu Agriculture Limited	-	4,410
Hortifrut Colombia SAS	177	25
Vitafood SpA	34,503	-
<b>Total</b>	<b>36,008</b>	<b>4,735</b>

## NOTE 30 – PROFITS PER SHARE AND DISTRIBUTABLE NET PROFIT

### 30.1. Profits per share

The calculation of profits per share has been performed by dividing the amount of profits attributable to the shareholders by the weighted average of the number of shares of the single series. Hortifrut has not issued a convertible debt or other equity values. As a result, there are no potentially diluting effects in the Company's income per share.

The detail of profits per share is as follows:

Basic profit (loss) per share	Measuring unit	30-Sep-20	30-Sep-19
Profit (loss) of continued operations after tax	ThUS\$	38,303	5,922
Basic weighted average number of shares	Unit	577,323,671	542,994,972
<b>Basic profit per share from continued operations</b>	<b>(US\$ per share)</b>	<b>0.066346</b>	<b>0.010906</b>

The calculation of the weighted average of the number of shares in circulation, is detailed below:

Weighted average of ordinary shares in circulation	N° of days in circulation	N° of shares	% Weighting	Weighted average of ordinary shares in circulation	
				30-Sep-20	30-Sep-19
Opening balance	274	577,323,671	100%	577,323,671	542,994,972

### 30.2. Distributable net profit

The dividend policy consists on distributing as dividend 50% of the period's net profit, and through the distributing of a final dividend, which must be agreed by the Ordinary Shareholders Meeting, payable on the date that said meeting designates.

In virtue of what is stated in CMF's regulation (circular) N°1,945, dated September 29, 2009, the Board agreed to establish as a general policy that the net profit, for the payment of the minimum 30% obligatory dividend, established in article 79 of Law 18,046, will be determined over the base of the refined profit of the relevant variations of the fair value of the assets and liabilities that are not realized, which must be re-entered into the calculation of the net profit of the period when said variations are performed.

Additional dividends will be determined based on the mentioned criteria, as per the agreement that the Shareholder's Meeting adopts.

The calculation of the Result to be Distributed for the period ending September 30, 2020 and 2019, is presented in Note 27 b).

### NOTE 31 – OPERATING REVENUE AND OTHER INCOME, PER FUNCTION

The detail of the item for the periods and quarters ending September 30, 2020 and 2019 is as follows:

	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	QUARTER	
			1-Jul-20 30-Sep-20 ThUS\$	1-Jul-19 30-Sep-19 ThUS\$
<b>TOTAL REVENUE</b>				
Revenue from operating activities	385,080	320,233	125,777	45,112
Other income, per function	26,408	38,318	20,151	35,848
<b>Total Revenue</b>	<b>411,488</b>	<b>358,551</b>	<b>145,928</b>	<b>80,960</b>

The detail of the Company's revenue considers revenue from operating activities plus Other income, per function.

	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	Quarter	
			1-Jul-20 30-Sep-20 ThUS\$	1-Jul-19 30-Sep-19 ThUS\$
<b>Other income, per function</b>				
Adjustment to Biological Fair Value	22,249	36,191	20,107	35,843
Profit from the sale of machinery, plants, materials and supplies	865	484	(23)	51
Other income	465	1,425	313	(87)
Official operating subsidies	2,716	118	118	-
Third party recoveries	113	100	(364)	41
<b>Total</b>	<b>26,408</b>	<b>38,318</b>	<b>20,151</b>	<b>35,848</b>

Below we detail revenue per segment for the periods and quarters ending September 30, 2020 and 2019:

Product	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	Quarter	
			1-Jul-20 30-Sep-20 ThUS\$	1-Jul-19 30-Sep-19 ThUS\$
<b>Fresh fruit</b>				
Blueberries	348,275	303,974	126,576	68,696
Raspberries	23,981	7,641	8,208	45
Blackberries	5,075	8,949	722	800
Strawberries	1,760	2,560	589	337
Cherries	4,096	5,329	-	-
<b>Total Fresh Fruit</b>	<b>383,187</b>	<b>328,453</b>	<b>136,095</b>	<b>69,878</b>
Value added products	28,301	30,098	9,833	11,082
<b>Total</b>	<b>411,488</b>	<b>358,551</b>	<b>145,928</b>	<b>80,960</b>

The Company's revenue is mainly constituted by the sale of products derived from the harvesting of "bearer plants".

## NOTE 32 – DETAIL OF RELEVANT RESULTS

The items in the income statement per function for the periods and quarters ending September 30, 2020 and 2019, are detailed as indicated below:

### 32.1. Cost of sales

Below are the main concepts that make up the Company's sales costs for the periods and quarters ending September 30, 2020 and 2019:

	Quarter			
	30-Sep-20		1-Jul-20	
	30-Sep-19	30-Sep-20	1-Jul-19	30-Sep-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Cost of sales</b>				
Cost of sales	86,950	110,189	3,638	(14,407)
Materials	33,007	22,141	10,375	8,125
Remunerations	63,247	58,285	23,504	22,305
Depreciation	36,909	24,729	18,855	2,007
Amortization	2,013	3,486	633	2,076
Other general expenses	20,054	16,111	5,788	1,059
Freight	20,475	19,275	6,159	3,195
Lease of property, machinery, etc.	1,876	3,049	300	405
Third party services	30,020	19,098	12,046	5,768
<b>Total Cost of Sales</b>	<b>294,551</b>	<b>276,363</b>	<b>81,298</b>	<b>30,533</b>

Cost of sales, is presented net of the cost and expense activation to inventories.

### 32.2. Administrative expenses

Below is the detail of administrative expenses for the periods and quarters ending September 30, 2020 and 2019:

	Quarter			
	30-Sep-20		1-Jul-20	
	30-Sep-19	30-Sep-20	1-Jul-19	30-Sep-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Administration expenses</b>				
Remunerations	16,469	16,879	5,782	6,196
Depreciation	1,870	1,423	734	521
Amortization	338	308	114	122
Other general expenses	9,522	8,046	2,407	2,136
Lease of property, machinery, etc.	1,361	931	749	294
Third party services	7,646	7,092	2,798	1,373
<b>Total Administration Expenses</b>	<b>37,206</b>	<b>34,679</b>	<b>12,584</b>	<b>10,642</b>

### 32.3 Other expenses, per function

Below is the detail of Other expenses, per function, for the periods and quarters ending September 30, 2020 and 2019:

Other expenses, per function	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	Quarter	
			1-Jul-20 30-Sep-20 ThUS\$	1-Jul-19 30-Sep-19 ThUS\$
Impairment value of assets	1,384	-	507	-
<b>Sub-total impairment</b>	<b>2,785</b>	<b>7,357</b>	<b>507</b>	<b>1,030</b>
<b>Research expenses</b>				
Cost of Sales	66	130	-	109
Materials	72	55	36	50
Remunerations	296	352	120	120
Depreciation	44	48	15	18
Other general expenses	159	179	48	40
Freight	2	17	-	15
Lease of property, machinery, etc.	23	58	2	27
Third party services	305	407	18	95
Received contributions	(31)	(309)	(31)	(159)
<b>Sub-total research expenses</b>	<b>936</b>	<b>937</b>	<b>208</b>	<b>315</b>
<b>Other expenses</b>				
Loss from the sale of property, plants and equipment and materials	683	557	355	26
Asset write-offs	26	19	26	19
<b>Sub-total Other expenses</b>	<b>2,185</b>	<b>3,730</b>	<b>1,480</b>	<b>1,316</b>
<b>Total Other expenses, per function</b>	<b>5,906</b>	<b>12,024</b>	<b>2,195</b>	<b>2,661</b>

### NOTE 33 – FINANCIAL EXPENSES

Below is a detail of financial expenses for the periods and quarters ending September 30, 2020 and 2019:

Financial Expenses	30-Sep-20 ThUS\$	30-Sep-19 ThUS\$	Quarter	
			1-Jul-20 30-Sep-20 ThUS\$	1-Jul-19 30-Sep-19 ThUS\$
Bank loans	10,882	16,430	3,901	5,698
Bonds	3,205	2,133	1,077	1,083
Other financial expenses	1,430	2,260	566	1,160
Interests with related parties	116	470	33	145
Leasing interests under IFRS 16	1,470	330	437	47
Leasing interests	155	415	9	208
<b>Total Financial Expenses</b>	<b>17,258</b>	<b>22,038</b>	<b>6,023</b>	<b>8,341</b>

## NOTE 34 – OTHER REVENUE AND EXPENSE

Below is a detail of Other Revenue and Expense for the periods and quarters ending September 30, 2020 and 2019:

	30-Sep-20	30-Sep-19	Quarter	
			1-Jul-20	1-Jul-19
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Other revenue (expense)</b>				
Profit from business combination	1,363	-	1,363	-
Donations	(366)	(345)	43	1
Other revenue (expense)	66	-	(9)	-
<b>Total Other Revenue (expense)</b>	<b>1,063</b>	<b>(345)</b>	<b>1,397</b>	<b>1</b>

## NOTE 35 – EXCHANGE RATE DIFFERENCE

Below is a detail of the Exchange rate difference for the periods and quarters ending September 30, 2020 and 2019:

	Currency	30-Sep-20	30-Sep-19	Quarter	
				1-Jul-20	1-Jul-19
		ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Assets</b>					
Cash and cash equivalents	CLP	253	1,867	119	1,946
Cash and cash equivalents	USD	(124)	221	(398)	163
Cash and cash equivalents	EUR	(8)	(34)	(8)	(17)
Cash and cash equivalents	GBP	42	-	42	-
Cash and cash equivalents	MXN	(39)	(74)	44	(37)
Cash and cash equivalents	PEN	(421)	8	(67)	(61)
Trade debtors and other accounts receivable	CLP	(100)	(49)	37	(82)
Trade debtors and other accounts receivable	USD	314	(64)	(68)	28
Trade debtors and other accounts receivable	EUR	(3)	2	(3)	(5)
Trade debtors and other accounts receivable	MXN	(941)	17	42	(58)
Trade debtors and other accounts receivable	GBP	(26)	4	(26)	4
Trade debtors and other accounts receivable	PEN	(108)	(2)	(23)	(40)
Accounts receivable from related entities	EUR	186	(1,288)	186	463
Accounts receivable from related entities	GBP	-	-	-	(334)
Current tax assets	CLP	(488)	(93)	53	(368)
Current tax assets	MXN	(1,062)	-	(46)	2,144
Current tax assets	EUR	5	(1)	5	(1)
Current tax assets	PEN	845	(127)	(13)	266
Current tax assets	USD	(65)	47	(101)	(2,093)
<b>Sub-total</b>		<b>(1,740)</b>	<b>434</b>	<b>(225)</b>	<b>1,918</b>
<b>Liabilities</b>					
Other financial liabilities	CLP	10	117	(201)	135
Other financial liabilities	EUR	17	-	17	-
Other financial liabilities	MXN	(32)	-	(50)	-
Other financial liabilities	USD	(93)	(198)	(93)	(248)
Other financial liabilities	PEN	373	2	203	2
Trade accounts and other accounts payable	CLP	(73)	(685)	(5)	(176)
Trade accounts and other accounts payable	USD	1,491	70	1,487	(84)
Trade accounts and other accounts payable	EUR	(8)	59	(8)	4
Trade accounts and other accounts payable	MXN	589	(163)	(1,374)	22
Trade accounts and other accounts payable	PEN	341	(109)	197	73
Accounts payable to related entities	CLP	(158)	362	109	48
Accounts payable to related entities	USD	(1,276)	1,397	(2,172)	883
Accounts payable to related entities	MXN	603	(4)	562	(2)
Accounts payable to related entities	GBP	10	-	10	-
Accounts payable to related entities	PEN	(1)	(18)	102	67
Other liabilities	CLP	9	-	621	-
Other liabilities	MXN	-	198	(335)	190
Other liabilities	USD	-	-	(13)	-
Other liabilities	PEN	-	(165)	(88)	-
<b>Sub-total</b>		<b>1,802</b>	<b>863</b>	<b>(1,031)</b>	<b>914</b>
<b>Total exchange rate difference</b>		<b>62</b>	<b>1,297</b>	<b>(1,256)</b>	<b>2,832</b>

## NOTE 36 – FOREIGN CURRENCY

### 36.1 Foreign Currency Current Assets

<b>Current Assets</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
<b>Cash and Cash Equivalents</b>		
Dollar	53,401	26,990
Euros	7,621	6,164
Chilean Pesos	7,718	1,053
Mexican Pesos	250	538
Peruvian Nuevo Sol	3,679	4,816
Yuan	4,549	924
Other currencies	1,664	1,517
<b>Other current financial assets</b>		
Dollar	1,200	-
<b>Other current non-financial assets</b>		
Dollar	484	4,377
Euros	164	141
Chilean Pesos	1,492	1,052
Mexican Pesos	3,680	2,139
Peruvian Nuevo Sol	1,752	934
Yuan	113	52
Other currencies	10	15
<b>Current trade debtors and other accounts receivable</b>		
Dollar	28,449	27,254
Euros	26,304	20,222
Chilean Pesos	4,014	15,537
Mexican Pesos	16,940	4,575
Peruvian Nuevo Sol	13,555	24,344
Yuan	4,297	3,416
Other currencies	856	1,718
<b>Current accounts receivable from related entities</b>		
Dollar	40,085	56,338
Euros	2,995	5,091
Chilean Pesos	9	754
Yuan	47	48
<b>Inventories</b>		
Dollar	64,977	67,835
Euros	1,715	1,250
Chilean Pesos	796	421
Yuan	3,043	661
Other currencies	299	414
<b>Current biological assets</b>		
Dollar	47,716	16,756
Euros	7,187	899
Chilean Pesos	-	422
Other currencies	77	148
<b>Current tax assets</b>		
Dollar	3,157	3,316
Euros	-	584
Chilean Pesos	1,881	574
Mexican Pesos	8	-
Peruvian Nuevo Sol	-	4,818
Other currencies	11	-
<b>Total Current Assets</b>	<b>356,195</b>	<b>308,107</b>

### 36.2. Foreign Currency Non-Current Assets

<b>Non-Current Assets</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
<b>Other non-current financial assets</b>		
Dollar	5,152	755
<b>Other non-current non-financial assets</b>		
Dollar	1,184	1,158
Euros	201	28
Other currencies	622	-
<b>Non-current fees receivable</b>		
Dollar	2,382	2,682
Chilean Pesos	329	85
Other currencies	114	193
<b>Non-current accounts receivable from related entities</b>		
Euros	4,533	4,417
<b>Investments recorded using the equity method</b>		
Dollar	9,735	10,757
Euros	1	381
Other currencies	664	802
<b>Intangible assets other than goodwill</b>		
Dollar	6,854	8,855
<b>Goodwill</b>		
Dollar	179,770	179,770
<b>Property, plant and equipment</b>		
Dollar	767,454	712,593
Euros	12,678	11,395
Chilean Pesos	2,628	3,216
Yuan	61,083	49,610
Other currencies	3,245	3,682
<b>Right of Use Assets</b>		
Dollar	19,270	21,025
Euros	1,444	1,476
Chilean Pesos	27	44
Yuan	3,394	-
Other currencies	683	322
<b>Deferred tax assets</b>		
Dollar	33,915	27,991
<b>Total non-current assets</b>	<b>1,117,362</b>	<b>1,041,237</b>
<b>Total Assets</b>	<b>1,473,557</b>	<b>1,349,344</b>
<b>Dollar</b>	<b>1,265,185</b>	<b>1,168,452</b>
<b>Euros</b>	<b>64,843</b>	<b>52,048</b>
<b>Chilean Pesos</b>	<b>18,894</b>	<b>23,158</b>
<b>Mexican Pesos</b>	<b>20,878</b>	<b>7,252</b>
<b>Peruvian Nuevo Sol</b>	<b>18,986</b>	<b>34,912</b>
<b>Yuan</b>	<b>76,526</b>	<b>54,711</b>
<b>Other currencies</b>	<b>8,245</b>	<b>8,811</b>
<b>Total Assets per Currency</b>	<b>1,473,557</b>	<b>1,349,344</b>



### 36.3. Foreign Currency Current Liabilities

<b>Current Liabilities</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
<b>Other current financial liabilities</b>		
Dollar	117,280	166,024
Euros	9,382	9,938
Chilean Pesos	265	383
Yuan	5,956	-
<b>Current Lease Liabilities</b>		
Dollar	8,264	9,575
Euros	414	416
Chilean Pesos	259	288
Mexican Pesos	170	250
Other currencies	195	85
<b>Current trade accounts and other accounts payable</b>		
Dollar	25,688	34,019
Euros	3,506	3,172
Chilean Pesos	7,992	19,616
Mexican Pesos	5,124	3,536
Peruvian Nuevo Sol	12,079	13,477
Yuan	1,360	3,630
Other currencies	271	1,348
<b>Current accounts payable to related entities</b>		
Dollar	1,518	520
Euros	142	276
Chilean Pesos	190	2,003
Peruvian Nuevo Sol	35	549
<b>Other current provisions</b>		
Dollar	1,736	1,409
<b>Current provisions for employee benefits</b>		
Dollar	4,010	2,728
Chilean Pesos	441	441
Mexican Pesos	507	507
<b>Other current non-financial liabilities</b>		
Dollar	868	690
<b>Total Current Liabilities</b>	<b>207,652</b>	<b>274,880</b>

### 36.4 Foreign Currency Non-Current Liabilities

<b>Non-Current Liabilities</b>	<b>30-Sep-20 ThUS\$</b>	<b>31-Dec-19 ThUS\$</b>
<b>Other non-current financial liabilities</b>		
Dollar	369,604	268,159
Euros	8,507	11,287
Chilean Pesos	4	78
Yuan	18,996	-
<b>Non-current lease liabilities</b>		
Dollar	15,043	20,643
Euros	862	978
Chilean Pesos	1,901	2,130
Mexican pesos	68	506
Other currencies	483	176
<b>Other non-current accounts payable</b>		
Dollar	7,247	6,506
<b>Non-current accounts payable to related entities</b>		
Euros	3,760	4,662
Chilean Pesos	4,155	1,122
<b>Other non-current provisions</b>		
Dollar	332	323
Euros	1,337	899
<b>Deferred tax liabilities</b>		
Dollar	108,766	98,879
<b>Total Non-Current Liabilities</b>	<b>541,065</b>	<b>416,348</b>
<b>Total Liabilities</b>	<b>748,717</b>	<b>691,228</b>
<b>Dollar</b>	<b>660,356</b>	<b>609,475</b>
<b>Euros</b>	<b>27,910</b>	<b>31,628</b>
<b>Chilean Pesos</b>	<b>15,207</b>	<b>26,061</b>
<b>Mexican Pesos</b>	<b>5,869</b>	<b>4,799</b>
<b>Peruvian Nuevo Sol</b>	<b>12,114</b>	<b>14,026</b>
<b>Yuan</b>	<b>26,312</b>	<b>3,630</b>
<b>Other currencies</b>	<b>949</b>	<b>1,609</b>
<b>Total liabilities per currencies</b>	<b>748,717</b>	<b>691,228</b>
<b>Summary of thousands of net dollars per currency</b>		
<b>Dollar</b>	<b>604,829</b>	<b>558,977</b>
<b>Euros</b>	<b>36,933</b>	<b>20,420</b>
<b>Chilean Pesos</b>	<b>3,687</b>	<b>(2,903)</b>
<b>Mexican Pesos</b>	<b>15,009</b>	<b>2,453</b>
<b>Peruvian Nuevo Sol</b>	<b>6,872</b>	<b>20,886</b>
<b>Yuan</b>	<b>50,214</b>	<b>51,081</b>
<b>Other currencies</b>	<b>7,296</b>	<b>7,202</b>
<b>Total net per currencies</b>	<b>724,840</b>	<b>658,116</b>

## NOTE 37- CONTINGENCIES

### a) Pledged shares

To the closing of the current financial statement, the Company does not present pledged shares.

### b) Direct guarantees

Dated February 12, 2015, a Stand By Letter was issued with Banco Estado bank in order to guarantee the faithful compliance of the payment commitment with Royal Berries S.L. for the purchase of an operating license for varieties of berries. As of September 30, 2020, the balance of the Stand By Letter was at US\$4.30 million.

At the subsidiaries Agrícola Santa Rosa del Parque S.A., Agrícola Mataquito S.A., Agrícola El Pampino S.A., and Agrícola Hortifrut S.A. there are restrictions (guarantees and/or mortgages) over its biological assets.

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Chile:

<u>Company</u>	<u>Bearer Plants</u>	<u>Other Properties</u>	<u>Associated Debt</u>	
	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	<u>Bank</u>
Agrícola Santa Rosa del Parque S.A.	3,030	2,414	1,003	Banco RaboFinance Chile
Agrícola Mataquito S.A. (Campo Curepto)	4,005	1,877	1,519	Banco RaboFinance Chile
Agrícola Hortifrut S.A.	-	2,304	40,726	Banco Credito e Inversiones
Hortifrut S.A. (Planta Antillanca)	-	865		
Hortifrut Comercial S.A. (Campo La Serena)	-	2,168		
Hortifrut Chile S.A. (Planta Angol-Gorbea-Los Angeles)	-	12,346		
<b>Total</b>	<b>7,035</b>	<b>21,974</b>	<b>43,248</b>	

Below is a detail of the book value of the assets given in guarantee, as well as the debt associated to these assets in Peru:

<u>Company</u>	<u>Land</u>		<u>Associated Debt</u>	
	<u>Surface</u>	<u>ThUS\$</u>	<u>ThUS\$</u>	
Berries de Chao SAC - Remanso 1 y 2	566 has	9,893	10,956	Metlife
Hortifrut-Peru SAC. - Armonia 1,2 y 3	568 has	10,086	10,994	Metlife
Berries de Chao SAC - Ilusion Tal y Avo	172 has	2,382	3,329	Metlife
Hortifrut-Peru SAC. - El Tumi	214 has	3,293	4,142	Metlife
Hortifrut-Peru SAC. - Planta Salaverry	39,981 m2	3,534	-	Scotiabank
Hortifrut Tal SAC. - Planta Chao	9 has	442	-	Scotiabank
		<b>39,086</b>	<b>29,422</b>	

Mortgages in favor of Scotiabank, are in the process of being lifted, as of this date the debt is paid.

### **Detail of Property, Plants and Equipment subject to guarantees or restrictions in Chile**

#### **b.1) Agrícola Santa Rosa del Parque S.A.**

b.1.1) Mortgage in favor of RaboFinance over: (i) Higuera A, resulting from the division of the “El Parque” estate, Angol, (ii) water use rights corresponding to 10 water irrigators from the Parque Ñipado channel which water the aforementioned branch drain and (iii) permanent and continuous consumptive water use rights for 75 liters/sec. at Huequén River (EP 24.08.12, Not. Gloria Acharán). The amount of the used credit is ThUS\$1,003.

b.1.2) Pledge without displacement in favor of RaboFinance over the real estate located on the property denominated in letter b.1.1) (EP 24.08.12, Not. Gloria Acharán).

#### **b.2) Agrícola Mataquito S.A.**

b.2.1) Mortgages in favor of RaboFinance over: (i) Higuera Tercera of the Fundo Ponunquén Estate, commune of Curepto; (ii) Lot B of the Informe de Higuera map, out of a surface of 20.18 hectares, Commune of Curepto and (iii) Water rights which water the aforementioned properties (EP.27.08.12, Not. Gloria Acharán). The amount of the used credit is ThUS \$1,519.

b.2.2) Pledge without displacement in favor of RaboFinance over the movable goods located on the properties described in letter b.4.1) (EP.27.08.12, Not. Gloria Acharán).

#### **b.3) Agrícola Hortifrut S.A.**

b.3.1) Mortgage in favor of BCI over: Lot A, Vista Hermosa Subdivision; Higuera N°1, La Pantalla y El Zarzal; Lot 4-1 Arturo Araya; Farm N° 5 Arturo Araya; Lot 6-1 Arturo Araya; Lot 8-1 Arturo Araya; and its respective water rights; all corresponding to the commune of Panguipulli (EP 28.07.14., Not. José Musalem S.).

As of September 30, 2020, the Company does not have a legal or contractual obligation to disassemble, remove or rehabilitate sites where its operations are developed, reason why its assets do not incorporate costs associated to said requirements.

#### **b.4) Hortifrut Chile S.A.**

b.4.1) Mortgages in favor of BCI over: (i) Lot One - B, part of El Congreso Farm, Commune of Gorbea (EP 28.07.14., Not. José Musalem S.).

b.4.2) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.1) (EP.02.09.14, Not. José Musalem S.).

b.4.3) Mortgages in favor of BCI over: Lot Two of Higuera Segunda of Lot B of the Property denominated Resto Hacienda Virquenco (EP 09.12.2014, Not. José Musalem S.).

b.4.4) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.6.3) (EP 13.11.2014, Not. José Musalem S.).

b.4.5) Mortgages in favor of BCI over: (i) property located in Lot One of Resto of Farm Coihuecura, Commune of Yerbass Buenas and its water rights (EP 05.08.14., and EP 17.10.14. Not. José Musalem S.).

b.4.6) Pledge without displacement in favor of BCI over the movable goods located on the property detailed in letter b.9.1) (EP.02 09.14, Not. José Musalem S.).

b.5) Hortifrut S.A.

b.5.1) Mortgages in favor of BCI over: property located on Antillanca street N° 370 (Lot 4-B) and N° 540 (Lot 5-B), both located in the Commune of Pudahuel (EP 28.07.14., Not. José Musalem S.).

b.6) Hortifrut Comercial S.A.

b.6.1) Mortgages in favor of BCI over: (i) Lots 1, 2, 4 to 16 and 55 to 84 and water rights, of the sub-division of Farm 151, of Colonia Gabriel Gonzalez Videla, Vegas Norte Sector, La Serena, (EP 18.08.14., Not. José Musalem S.).

The credit received by BCI, for the mortgages individualized in letters b.6 to b.8 and b.5.3, correspond to the amount of US\$54 million. The amount of used credit is ThUS\$40,726.

c) Indirect guarantees

To the closing of these Financial Statements, the Company does not have guarantees directly managed by the subsidiaries.

d) Guarantees obtained from third parties

To the closing of these periods, the Company has not received relevant guarantees from third parties.

e) Restrictions

Management restrictions or limit of financial indicators are presented detailed in Note 21 g).

f) Lawsuits

Below we present the main valid lawsuits:

<b><u>Plaintiff</u></b>	<b><u>Defendant</u></b>	<b><u>Type of Lawsuit</u></b>	<b><u>Claimed Amount</u></b>	<b><u>Probable Resolution</u></b>	<b><u>Provision</u></b>
Hortifrut S.A. de CV	Agrícola Gavilanes	Executory Commercial (*)	USD 173,420	Favorable for Hortifrut	50% provisioned
Hortifrut S.A. (Ex VBM)	Marchant Morales	Executory Commercial	USD 138.694	Uncertain	Provisioned
Confederación Hidrográfica de Guadalquivir	Hortifrut España Southern Sun S.L	Water law infringement	EUR 127.039	Uncertain	Provisioned

(\*) Net provisions have been constituted of the seizable guarantees.

g) Other contingencies

The Company, to the closing of these Financial Statements, does not maintain other contingencies that could significantly affect the current financial statements

**NOTE 38 - ENVIRONMENT**

Hortifrut is a Company that is concerned with the environment. Most of its production has been converted into organic production, thus becoming the largest organic blueberry producer in the world.

For the period ending September 30, 2020, the Company has not performed disbursements related with protecting the environment, and there are no future committed disbursements regarding this matter.

In the future, the Company and its subsidiaries reiterate their commitment for taking care of the environment by constantly training its workers and subscribing agreements that allow it to advance towards sustainable development in order to obtain a harmonic progress between its operations and its surroundings.

**NOTE 39 – FINANCIAL LEASE**

The flows were determined based on the contractually agreed lease terms, without considering the negotiations that are maintained to date to extend the validity term of said contracts.

The main financial leasing contracts are:

Description of leased good	Minimum Payment		
	Up to one	Between	Total
	year	one and	
	ThUS\$	four years	ThUS\$
Sulfurer	7	8	15
Ambulance van	25	21	46
Trucks and accesories	1	-	1
Truck bodywork	82	-	82
Several Equipment	123	-	123
Roof Structure	73	37	110
Greenhouse	445	212	657
Plant pots	291	314	605
Machinery and Equipment	2,653	-	2,653
Machinery and Equipment Peru	692	-	692
Nebulizer	60	-	60
Nebulizers	336	-	336
Molina Plant	836	2,299	3,135
Video Surveillance System	17	-	17
Tractors	105	32	137
Tractors	38	63	101
Tractors - Nebulizers	292	-	292
Tunnels	8	-	8
Vehicles and others	61	-	61
Notebook	35	53	88
<b>General Total</b>	<b>6,180</b>	<b>3,039</b>	<b>9,219</b>

Description of leased good	Minimum Payment		
	Up to one	Between	Total
	year	one and	
	ThUS\$	four years	ThUS\$
Sulfurer	1	1	2
Ambulance van	1	-	1
Truck bodywork	1	-	1
Several Equipment	1	-	1
Roof Structure	2	1	3
Greenhouse	22	10	32
Plant pots	13	16	29
Machinery and Equipment	97	-	97
Machinery and Equipment Peru	25	-	25
Nebulizer	1	-	1
Nebulizers	4	-	4
Molina Plant	73	111	184
Video Surveillance System	1	-	1
Tractors	3	1	4
Tractors	2	1	3
Tractors - Nebulizers	4	-	4
Notebook	2	1	3
<b>General Total</b>	<b>253</b>	<b>142</b>	<b>395</b>

**NOTE 4o – SUBSEQUENT EVENTS**

Between September 30, 2020 and the date of issuance of these consolidated interim financial statements, no other events of a financial or other nature have taken place which significantly affect the interpretations of these.



**NOTE 41 – OTHER INFORMATION**

The number of Hortifrut and subsidiaries employees per category is as follows:

	<b><u>30-Sep-20</u></b>	<b><u>31-Dec-19</u></b>
Indefinite contracts	1,539	1,310
Temporary contracts	<u>22,173</u>	<u>28,257</u>
<b>Total contracts</b>	<b><u>23,712</u></b>	<b><u>29,567</u></b>
 <b>Indefinite Contracts</b>	 <b><u>30-Sep-20</u></b>	 <b><u>31-Dec-19</u></b>
Chile	640	485
United States	19	23
Mexico	219	168
Spain	72	63
Brazil	41	40
Argentina	10	10
Peru	484	480
China	36	32
Germany	4	4
England	5	5
Colombia	9	-
<b>Total</b>	<b><u>1,539</u></b>	<b><u>1,310</u></b>
 <b>Temporary Contracts</b>	 <b><u>30-Sep-20</u></b>	 <b><u>31-Dec-19</u></b>
Chile	1,039	5,634
Mexico	2,775	1,708
Spain	30	45
Brazil	106	75
Peru	17,706	20,549
China	507	246
Colombia	10	-
<b>Total</b>	<b><u>22,173</u></b>	<b><u>28,257</u></b>